

**UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

# Washington, D.C. 20549

#### OMB Number: 3235-0123 Expires: October 31, 2004

Estimated average burden hours per response.....12.00

> SECFILE NUMBER **8-** 5003**9**

# ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

**FACING PAGE** Information Required of Brokers and Dealers Pursuant to Section 17 of the

07/01/02 AND ENDING REPORT FOR THE PERIOD BEGINNING\_\_\_\_ 06/30/03 MM/DD/YY MM/DD/YY A. REGISTRANT IDENTIFICATION NAME OF BROKER-DEALER: POLAR INVESTMENT COUNSEL, INC. OFFICIAL USE ONLY ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.) FIRM I.D. NO. 28798 Cramer Court (No. and Street) 53105 WI Burlington (State) (Zip Code) NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT (262) 537-2200 Joanne Cramer (Area Code - Telephone Number) **B. ACCOUNTANT IDENTIFICATION** INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\* Dunleavy & Company, P.C. (Name - if individual, state last, first, middle name) Blue Island, Illinois 13116 South Western Avenue, (City) (State) (Address) PROCESSED **CHECK ONE:** Certified Public Accountant Public Accountant THOMSON

Accountant not resident in United States or any of its possessiphiANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

FOR OFFICIAL USE ONLY

Potential persons who are to respond to the collection of Information contained in this formation not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

# OATH OR AFFIRMATION

ľ,	Michael C. Jordan	, swear (or affirm) that, to the best of	
my k		al statement and supporting schedules pertaining to the firm of	
	Polar Investment Counsel, Inc.	, as	
of _	June 30	, 20_03, are true and correct. I further swear (or affirm) that	
neith	er the company nor any partner, proprietor, pr	incipal officer or director has any proprietary interest in any account	
class	ified solely as that of a customer, except as foll	lows:	
		NONE	
		NONE	
	- ,		
		Mo Je Man	
Swo	rn and subscribed to me on the <u>24th</u> day of <u>July</u> , <u>2003</u> nty of Racine, State of Wisconsin. My commission ex	3. Signature	
Cou	my of Racine, State of Wisconsin. 1419 commission of	President	
	**************************************	Title	
	$\Omega \mathcal{A}_{D}$	1 ICIE	
	Jeanne L.Cramer		
/	Notary Public		
	·		
	report ** contains (check all applicable boxes)	) <del>:</del>	
	a) Facing Page.		
_ '	b) Statement of Financial Condition.		
	c) Statement of Income (Loss).		
	d) Statement of Changes in Financial Condition		
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.			
	g) Computation of Net Capital.		
	h) Computation for Determination of Reserve		
'	i) Information Relating to the Possession or C	•	
<b></b> (		planation of the Computation of Net Capital Under Rule 15c3-3 and the	
<b>-</b>		erve Requirements Under Exhibit A of Rule 15c3-3.	
<b>니</b> (		unaudited Statements of Financial Condition with respect to methods of	
 ਹਿਰ 4	consolidation.	and the second of the second o	
	1) An Oath or Affirmation.		
	m) A copy of the SIPC Supplemental Report.		
المت	n) A report describing any material inadequacte	es found to exist or found to have existed since the date of the previous audit.	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

JUNE 30, 2003

# **DUNLEAVY & COMPANY, P.C.**

CERTIFIED PUBLIC ACCOUNTANTS 13116 SOUTH WESTERN AVENUE BLUE ISLAND, ILLINOIS 60406

> (708) 489-1680 Fax: (708) 489-1717

# INDEPENDENT AUDITORS' REPORT

Board of Directors
Polar Investment Counsel, Inc.

We have audited the accompanying statement of financial condition of Polar Investment Counsel, Inc. as of June 30, 2003 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Polar Investment Counsel, Inc. as of June 30, 2003, in conformity with accounting principles generally accepted in the United States of America.

DUNLEAVY & COMPANY, P. C.

Certified Public Accountants

Blue Island, Illinois July 25, 2003

# STATEMENT OF FINANCIAL CONDITION

# JUNE 30, 2003

#### **ASSETS**

Cash and cash equivalents Receivable from broker/dealers	\$ 81,389 360,072
TOTAL ASSETS	\$ 441,461
LIABILITIES AND SHAREHOLDERS' EQUITY	
LIABILITIES	
Commissions payable	\$ 224,000
SHAREHOLDERS' EQUITY	
Common stock, no par value; 9,000 shares	
authorized, 100 shares issued	
and outstanding	\$ 25,000
Additional paid in capital	67,384
Retained earnings	125,077
Total Shareholders' Equity	\$ 217,461
TOTAL LIABILITIES AND SHAREHOLDERS' EOUITY	\$ 441.461

# POLAR INVESTMENT COUNSEL, INC. NOTES TO FINANCIAL STATEMENTS YEAR ENDED JUNE 30, 2003

# NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES

Organization - The Company was incorporated in the state of Wisconsin on May 22, 1995. The Company is a wholly-owned subsidiary of Kodiak Group, Inc. The Company is registered with the Securities and Exchange Commission and the Commodities Futures Trading Commission and is a member of the National Association of Securities Dealers, Inc. and the National Futures Association. The Company's principal business activity is the sale of securities. Operations began in July, 1997.

Securities Transactions - Commission revenue and related expense arising from securities transactions are recorded on a trade date basis.

Cash Equivalents - Cash equivalents are defined as certificates of deposit and U.S. government obligations with an original maturity date, when acquired by the Company, of less than 90 days and those securities registered under the Investment Company Act of 1940 which are comprised of cash and other short-term debt instruments and are commonly referred to as "money market funds."

Estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# NOTE 2 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the National Association of Securities Dealers, Inc. and the National Futures Association the Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1) and the Commodities Futures Trading Commission Regulation 1.17(A)(1)(ii) which require the maintenance of minimum net capital and require that the ratio of aggregated indebtedness to net capital, both as defined, shall not exceed 1500%. At June 30, 2003 the Company's net capital and

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED JUNE 30, 2003

# NOTE 2 - NET CAPITAL REQUIREMENTS - (Continued)

required net capital was \$156,150 and \$50,000 respectively. The Company's ratio of aggregate indebtedness to net capital was 143%.

#### NOTE 3 - RELATED PARTIES

As mentioned in Note 1, the Company is a wholly-owned subsidiary of Kodiak Group, Inc. (Parent). Pursuant to an agreement dated June 6, 2000, the Parent has agreed to pay substantially all overhead and operating expenses incurred by the Company, except for commissions and clearing and execution charges.

The Company reports its income for federal income tax purposes on a consolidated basis with the income of its Parent company. The Parent assumes all liability for income tax purposes. In addition, during the year ended June 30, 2003, the Company paid management fees to the Parent totaling \$367,000.

Through common ownership or control, the Company is affiliated with Jordan's Adventures, Inc.

#### NOTE 4 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENTS

The Company's customers may enter into various transactions involving derivatives and other off-balance-sheet financial instruments. These financial instruments include futures, options and when-issued securities. These derivative financial instruments are used to meet the needs of customers and are, therefore, subject to varying degrees of market and credit risk should the customer be unable to meets its obligation. In addition, the Company's customers may sell securities that they do not currently own and will therefore be obligated to purchase such securities at a future date.

To execute the aforementioned transactions, the Company has entered into an agreement with another broker/dealer (Clearing Broker/dealer) whereby the Company forwards (introduces) customer securities transactions to the Clearing Broker/dealer, fully disclosing the customer name and other information. The

#### NOTES TO FINANCIAL STATEMENTS

#### YEAR ENDED JUNE 30, 2003

# NOTE 4 - OFF-BALANCE-SHEET RISK AND CLEARING AGREEMENTS - (Continued)

processing and, if applicable, any financing pertaining to the introduced transactions are performed by the Clearing Broker/dealer. The customer account is therefore maintained and recorded in the books and records of the Clearing Broker/dealer on the Company's behalf. The agreement may be terminated by either party with 90 days prior notification. The Company is required to have a \$100,000 deposit with the Clearing Broker/dealer to assure the Company's performance under the agreement.

In addition, the Company has also entered into an agreement with a Futures Commission Merchant (FCM) to forward (introduce) customer transactions involving the purchase and sale of futures, forward and foreign exchange contracts, delayed deliveries and other financial instruments to the FCM, fully disclosing the customer name and other information. The Company has deposited \$10,000 with the FCM to assure the Company's performance under the agreement. This amount is included in "Receivable from broker/dealers". The processing and, if applicable, any financing pertaining to the introduced transactions are performed by the FCM. The customer account is therefore maintained and recorded in the books and records of the FCM on the Company's behalf. This agreement may be terminated by either party with 30 days prior notification.

In consideration for introducing customers to both the Clearing Broker/dealer and FCM, the Company receives commissions and other consideration, less the processing and other charges of the Clearing Broker/Dealer and FCM. As part of the terms of the agreements between the Company and Clearing Broker/dealer and the Company and FCM, the Company is held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/dealer or FCM fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions and other financial instruments. The Company may therefore be exposed to off-balance-sheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/dealer or FCM to purchase or sell the securities or other financial instruments at a loss. The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity.