



UNITED STATES TIES AND EXCHANGE COMMISSION Washington, D.C. 20549

AUG 2 5 2003

OMB APPROVAL

OMB Number: 3235-0123 Expires: October 31, 2001

Estimated average burden hours per response.....12.00

SEC FILE NUMBER

PART III

ANNUAL AUDITED REPORT FORM X-17A-5

FACING PAGE Information Required of Brokers and Dealers Pursuant to Section of the

Securities Exhange Act of 1934 and Rule 1728 Thereunder

REPORT FO	R THE PERIOD BEGINNING	July 1, 2002 AND MM/DD/YÝ		0, 2003 //DD/YY
	A. REGI	STRANT IDENTIFICATIO	N- Mark	
NAME OF BI	ROKER-DEALER: Offutt	Securities, Inc.	DFFIC	CIAL USE ONLY
ADDRESS O	F PRINCIPAL PLACE OF BUSIN	NESS: (Do not use P.O. Box No.)	F	IRM I.D. NO.
	3515 Bulter Road	<u> </u>		
		(No. and Street)		
	Glyndon, MD 210	071		
	(City)	(State)	(Zip Code)	7
NAME AND	TELEPHONE NUMBER OF PER	RSON TO CONTACT IN REGARI		
	R. Bentley Offut	:t	410-429-446 (Area Cod	o 4 e – Telephone Number
	B. ACCC	OUNTANT IDENTIFICATION		. Telephone Transcor
INDEPENDE	NT PUBLIC ACCOUNTANT wh	nose opinion is contained in this Re	eport*	
	Smyth & Ward, P.	Α		
	(I	Name – if individual, state last, first, midd	le name)	
	Executive Plaza	III, Suite LL5, Hun	t Valley, MD	21031
(Address	r)	(City)	(State)	(Zip Code)
CHECK ON	E:			
Ş Ş	Certified Public Accountant			•
	Public Accountant		PROCESSE)
	Accountant not resident in Unite	ed States or any of its possessions.	PROCESSES SEP 05 2003	
		FOR OFFICIAL USE ONLY	" THOMSON	
			FINANCIAL	
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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

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OFFUTT SECURITIES, INC.

FINANCIAL STATEMENTS AND SUPPLEMENTAL SCHEDULES

(Pursuant to Rule 17a-5 of the Securities and Exchange Commission)

For the year ended June 30, 2003

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Offutt Securities, Inc.

We have audited the accompanying statement of financial condition of Offutt Securities, Inc. as of June 30, 2003 and related statements of operations, changes in stockholders' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made my management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Offutt Securities, Inc., as of June 30, 2003 and the results of their operations and their cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in supplementary schedule I, II, III and IV is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Smyth & Ward, P.A. Hunt Valley, Maryland

August 10, 2003

OFFUTT SECURITIES, INC. STATEMENT OF FINANCIAL CONDITION JUNE 30, 2003

ASSETS

Cash Cash deposits with clearing organizations	\$ 3,958 50,032
Receivable from broker-dealers and	20,002
clearing organizations	4,460
Securities owned, at market value	<u>192,400</u>
Total assets	\$250,850 ======
LIABILITIES AND STOCKHOLDERS' EQUITY	
Liabilities:	
Accounts payable and accrued expenses	\$ 7,151
Stockholders' equity:	
Common stock, \$.01 par value: 1,000,000 shares authorized;	
430,006 issued and outstanding	4,300
Paid in capital	419,629
Retained (deficit)	(180,230)
Total stockholders' equity	243,699
Total liabilities and stockholders' equity	\$250,850

OFFUTT SECURITIES, INC. STATEMENT OF OPERATIONS For the year ended June 30, 2003

REVENUES:	
Commissions	\$107,543
Principal transactions	58,923
Interest	496
Other	1,619
Total revenues	\$168,581
EXPENSES:	
Compensation and benefits	68,568
Floor brokerage and clearing fees	48,707
Communications	6,685
Occupancy and equipment rental	29,500
Other	80,380
Total expenses	_233,840
Net (loss)	(\$ 65,259)

OFFUTT SECURITIES, INC. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY For the year ended June 30, 2003

	Common Stock	Additional Paid-in <u>Capital</u>	Retained (Deficit)	Total Stockholders' Equity
Balance July 1, 2002	\$ 4,300	\$419,629	(\$114,971)	\$308,958
Net (loss)			(65,259)	(65,259)
Balance June 30, 2003	\$ 4,300 =====	\$419,629 ======	(\$180,230) ======	\$243,699 =====

OFFUTT SECURITIES, INC. STATEMENT OF CASH FLOWS For the year ended June 30, 2003

CASH FLOWS USED IN OPERATING ACTIVITIES:

Net (loss)	(\$65,259)
(Increase) decrease in assets:	
Securities owned	60,600
Receivable – brokers and dealers	5,164
Deposits with clearing organizations	(32)
Increase (decrease) in liabilities:	
Accounts payable and accrued expenses	3,145
Cash provided by operating activities	3,618
Cash at July 1, 2002	340
Cash at June 30, 2003	\$ 3,958 =====

OFFUTT SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS For year ended June 30, 2003

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Offutt Securities, Inc. is a broker dealer registered with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers (NASD). The Company is principally engaged in providing securities brokerage to individuals and institutions. The Company's profitability is sensitive to a variety of factors including the volatility and general level of market prices and the volume of trading in securities and the Company's research ability to generate opportunities for their clients.

The financial statements are prepared in accordance with generally accepted accounting principles which require management to make assumptions and estimates that affect the amounts and the disclosures presented. Actual amounts could differ from their estimates.

The Company considers only cash balances in bank and brokerage accounts as cash and cash equivalents for financial reporting purposes. Cash held as deposits in brokerage accounts are listed separately as deposits.

Receivables from broker-dealers and clearing organizations reflect net commissions due to the Company. Commissions are paid the month after they are earned. The Company does not establish an allowance for doubtful accounts due to the nature of the receivables.

Commission revenue and related expenses are recorded on a settlement-date basis. Transactions relating to owned securities are recorded on a trade date basis. Marketable securities which consist of Corporate stocks are valued at market value and the resulting difference between cost and market is included in income.

Office equipment is recorded at cost, \$3,097. The office equipment is fully depreciated as of June 30, 2003. Depreciation of office equipment was determined by using the straight line method over the estimated useful life of the asset.

The Company has elected to be treated as a "Subchapter S Corporation" for Federal income tax purposes. Under the terms of that election, the Company will not pay Federal and State income taxes on its earnings as such amounts are paid to the stockholders.

NOTE B – LEASES, RELATED PARTY TRANSACTIONS

The Company conducts its operation from facilities that are leased from its principal stockholder, R. Bentley Offutt, under a five year operating lease expiring in December 2006. Monthly lease payments are \$2,250. The Company paid rent of \$29,500 for the year ended June 30, 2003.

OFFUTT SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS For the year ended June 30, 2003

NOTE B - LEASES, RELATED PARTY TRANSACTIONS - CONTINUED

Minimum annual rentals are as follows:

Year ended June 30,	
2004	\$ 27,000
2005	27,000
2006	27,000
2007	<u>13,500</u>
	\$ 94,500
	=====

In addition, the Company is leasing two vehicles. One vehicle is leased for a term of thirty-six months expiring in August 2003 with a monthly payment of \$441. The second vehicle is lease for a term of thirty-six months expiring in September 2003 with a monthly payment of \$399.

Minimum lease payments, by year, and in aggregate at June 30, 2003 are as follows:

Year ended June 30,	
2004	\$ 4,475
2005	4,791
2006	4,791
2007	1,198
	\$15,255
	======

NOTE C - FINANCIAL INSTRUMENTS WITH OFF-BALANCE-SHEET CREDIT RISKS

In the normal course of business, the Company's securities activities through its correspondent broker involve execution, settlement and financing of various securities transactions for customers. These activities may expose the Company to risk in the event customers, other brokers and dealers, banks, depositories or clearing organizations are unable to fulfill contractual obligations.

In accordance with industry practice, the Company records securities transactions executed on behalf of its customers on settlement date which is generally three business days after trade date. The risk of loss on the trade date transactions is identical to the risk inherent in settlement date transactions and relates to the customer's or broker's and dealer's inability to meet the terms of their contracts.

OFFUTT SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS For the year ended June 30, 2003

NOTE C – FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET CREDIT RISK - CONTINUED

The Company has not experienced any material nonperformance by counter parties of customers in the aforementioned situations.

NOTE D - NET CAPITAL

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1) which requires that "aggregate indebtedness" shall not exceed 15 times "net capital" as these terms are defined by the Rule. As of June 30, 2003, the Company's net capital was \$185,702 which exceeded the capital requirements of \$100,000 by \$85,702 and its net capital ratio was .08 to 1.

SCHEDULE I

OFFUTT SECURITIES, INC.

COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION As of June 30, 2003

AGGREGATE INDEBTEDNESS

Items included in statement of financial condition:

1101110					
Acc	ounts payable and accrued expenses			\$	7,151
	Total aggregate indebtedness			\$ ==	7,151
NET C	CAPITAL				
Total s	stockholders' equity			\$2	43,699
Deduc	tions and/or changes:				
Oth	er deductions	\$	5,000		5,000
Net capital before haircuts on securities position				2	38,699
Sto	nts on securities: cks due concentration		28,860 24,137		<u>52,997</u>
	Net capital			\$1 ===	85,702
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT					
Minim	Minimum net capital required				00,000
	Excess net capital				85,702
	Excess net capital at 1000%			\$	85,702
	Ratio: Aggregate indebtedness to net capit.	al			8 to 1

SCHEDULE II

OFFUTT SECURITIES, INC.

RECONCILIATION BETWEEN AUDITED AND UNAUDITED STATEMENTS OF FINANCIAL CONDITION As of June 30, 2003

There are no material differences between the net capital computation set forth in Schedule I and the computation filed by the Company on Securities and Exchange Commission Form X-17A-5 (FOCUS Report) as of June 30, 2003.

SCHEDULE III

OFFUTT SECURITIES, INC.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION As of June 30, 2003

The Company is exempt from SEC Rule 15c3-3 because it does not carry securities accounts for customers or performs custodial functions relating to customer securities. The Company is exempt pursuant to k(2)(ii).

SCHEDULE IV

OFFUTT SECURITIES, INC.

INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION As of June 30, 2003

The Company is exempt from SEC Rule 15c3-3 because it does not carry securities accounts for customers or perform custodial functions relating to customer securities. The Company is exempt pursuant to k(2)(ii).

SMYTH & WARD, P.A. CERTIFIED PUBLIC ACCOUNTANTS

Executive Plaza III - Suite LL5 Hunt Valley, MD 21031 410-771-8870 FAX 410-771-0844 25 S. Main Street Shrewsbury, PA 17361 717-235-5525 FAX 717-227-0070

Independent Auditors' Report on Internal Accounting Control Required by SEC Rule 17a-5

To The Board of Directors Offutt Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of Offutt Securities, Inc., for the year ended June 30, 2003, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customers securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practice and procedures referred to in the preceding paragraph and to assess whether those practices ad procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use of disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operations may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2003, to meet the SEC's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and should not be used for any other purpose.

Smyth & Ward, P.A. Hunt Valley, Maryland

August 10, 2003