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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	04/01/02	AND E	NDING	03/31/03	
	MM/DD/YY		·	MM/DD/YY	
A. REGIS	STRANT IDENT	IFICATION	<u>-</u>		
NAME OF BROKER-DEALER: Podesta	OFFICIAL USE ONLY				
ADDRESS OF PRINCIPAL PLACE OF BUSIN	FIRM I.D. NO.				
208 South LaSalle Street, Su	ite 786				
	(No. and Street))		······································	
Chicago	Chicago Illinois				
(City)					
NAME AND TELEPHONE NUMBER OF PERS Carol P. Foley	ON TO CONTACT	IN REGARD 1	<u>.</u>	(312) 899-0133	
<u> </u>		·		(Area Code - Telephone Number)	
B. ACCOL	UNTANT IDENT	TIFICATION			
INDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contain	ned in this Reno	rt*		
Dunleavy & Company, P.C.			••		
(Na	me – if individual, state	last. first, middle n	ame)		
13116 South Western Avenue,	Blúe Island,	Illinois	60406		
(Address)	(City)		(State)	(Zip Code)	
CHECK ONE:					
Certified Public Accountant			<u> </u>	A BRACTOCE!	
☐ Public Accountant				PROCESSE	
☐ Accountant not resident in United	States or any of its ;	oossessions.	FEET PREC	JUN 17 2003	
FO	R OFFICIAL US	E ONLY	K WAY 3	1 2003 THOMSON FINANCIAL	
			TERRED 10	is distillative	
<u> </u>				#N #C\$/	

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I,	Carol P.	Foley				<u> </u>	swea	ar (or affirm) that, to the best of
my k	nowledge and	belief the acc	ompanyin	g financial	statement a	nd supporting sche	dules	pertaining to the firm of
	Podesta &	Co.						, a
of _			March					. I further swear (or affirm) that
neith	er the compar	ny nor any par	tner, prop	rietor, prin	cipal officer	or director has any	y pro	prietary interest in any account
class	ified solely as	that of a custo	omer, exc	ept as follo	ws:			
					NONE			
						∂		n 7 A
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2). (2)	My Commission	n Expires 01/25.	/2005		_	Pro	esid	
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This	report ** conf	tains (check al	l applicab	ole boxes):				
	a) Facing Pag		FF					
		of Financial C	Condition.					
园 (c) Statement	of Income (Lo	oss).					
`		of Changes in		l Condition				
						s' or Sole Proprieto	ors' C	Capital.
	f) Statement	of Changes in	Liabilitie	s Subordin	ated to Clain	ms of Creditors.		-
3 (g) Computati	on of Net Cap	ital.					
	h) Computati	on for Determ	ination of	f Reserve R	equirements	Pursuant to Rule	15c3-	-3.
						ements Under Rule		
3 (j) A Reconci	liation, includ	ling appro	priate expl	anation of th	ne Computation of I	Net C	Capital Under Rule 15c3-3 and th
						ents Under Exhibit		
	k) A Reconci	liation betwee	n the aud	ited and un	audited Stat	ements of Financia	l Con	ndition with respect to methods o
	consolidat	ion						a section of the sect
`		r Affirmation.						
		the SIPC Sup						
\square (n) A report de	escribing any r	naterial in	adequacies	found to exi	st or found to have e	xiste	d since the date of the previous au

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

STATEMENT OF FINANCIAL CONDITION AND INDEPENDENT AUDITORS' REPORT

MARCH 31, 2003



DUNLEAVY & COMPANY, P.C.

CERTIFIED PUBLIC ACCOUNTANTS 13116 SOUTH WESTERN AVENUE BLUE ISLAND, ILLINOIS 60406

> (708) 489-1680 Fax: (708) 489-1717

INDEPENDENT AUDITORS' REPORT

Board of Directors Podesta & Co.

We have audited the accompanying statement of financial condition of Podesta & Co. as of March 31, 2003 that you are filing pursuant to rule 17a-5 under the Securities and Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the Untied States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of Podesta & Co. as of March 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

DUNLEAVY & COMPANY, P. C.

Certified Public Accountants

Blue Island, Illinois April 22, 2003

STATEMENT OF FINANCIAL CONDITION

MARCH 31, 2003

ASSETS

Cash and cash equivalents Receivables from broker/dealers Office equipment at cost, net of \$3,718 accumulated depreciation Secured demand note receivable Related party receivable Other assets	\$ 108,455 189,053 -0- 15,000 15,650 4,978
TOTAL ASSETS	<u>\$ 333,136</u>
LIABILITIES AND SHAREHOLDERS' EQUITY	
LIABILITIES	
Accounts payable and accrued expenses	\$ 7,794
Commissions payable	67,961
Income taxes payable, current	1,400
Subordinated loans	65,000
Total Liabilities	\$ 142,155
SHAREHOLDERS' EQUITY	
Common stock, \$.01 par value;	
authorized 100,000 shares, issued	
and outstanding 2,211 shares	\$ 22
Additional paid-in capital	61,855
Retained earnings	129,104
Total Shareholders' Equity	\$ 190,981
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 333,136</u>

The accompanying notes are an integral part of this financial statement.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2003

NOTE 2 - CLEARING AGREEMENTS WITH OFF-BALANCE-SHEET RISK

Clearing Agreements - The Company has entered into agreements with two broker/dealers (Clearing Broker/Dealers) whereby those Clearing Broker/ Dealers will execute and clear securities transactions for the Company on a fully disclosed basis. Under the terms of one of the agreements, the Company is prohibited from entering into a similar agreement with another broker/dealer without prior approval of that Clearing Broker/Dealer. The Company has deposited \$10,000 with one of the Clearing Broker/Dealers to assure the Company's performance under the agreement. This amount is included in "Receivable from broker/dealers" on the statement of financial condition. Under the terms of one of the agreements, the Company is required to pay a monthly minimum clearing and execution charge of \$2,500 and maintain broker's blanket bond coverage of at least \$500,000. In both agreements, the Company has agreed to regulatory arbitration regarding disputes between the Company and the Clearing Broker/Dealers. The two aforementioned agreements may be terminated by either party with 60 and 90 days prior notification. Additional provisions of the agreements state that the Company is to be held responsible for any losses arising when the customers introduced by the Company to the Clearing Broker/Dealers fail to meet their contractual commitments pertaining to the purchase, sale and possible financing of securities transactions. The Company may therefore be exposed to off-balancesheet risk in the event the customer is unable to fulfill its contracted obligations and it is necessary for the Clearing Broker/Dealers to purchase or sell the securities at a loss. The Company's exposure to risk would consist of the amount of the loss realized and any additional expenses incurred pertaining to the transaction or other customer activity.

Customer Transactions – Facilitated by the aforementioned clearing agreements, the Company's customers may enter into various transactions involving off-balance sheet financial instruments. These financial instruments include the purchase and sale of options that are used to meet the needs of customers. As a writer (seller) of options, the Company's customer receives a premium in exchange for giving the counterparty the right to buy or sell the security at a future date at a contracted price. In the normal course of business, these transactions involve the execution, settlement and financing of the customer

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2003

NOTE 2 - CLEARING AGREEMENTS WITH OFF-BALANCE-SHEET RISK - (Continued)

options. These transactions may expose the Company to off-balance sheet risk in the event that the option is exercised and the customer or contra-broker is unable to fulfill its contracted obligations and the Company has to purchase or sell the financial instrument underlying the contract at a loss.

NOTE 3 - LEASE COMMITMENT

The Company is party to a noncancellable lease agreement for office space that expires April 30, 2004. The total expenditure for office space for the year ended March 31, 2003 was \$87,341. This amount includes additional charges pursuant to the lease agreement. The net expense for the year was \$55,073, which equals the total expenditure less the reimbursements mentioned in Note 4.

The minimum annual rentals under this lease, exclusive of additional payments which may be required for certain increases in operating and maintenance costs, are as follows:

Year Ending	Minimum <u>Payments</u>		
March 31			
2004	\$ 37,439		
2005	3,132		
Total	\$ 40,571		

NOTE 4 - RELATED PARTY TRANSACTIONS

A shareholder of the Company is also a general partner of Pioneer Ventures, a Limited Partnership. The Company has received \$32,268 from this entity for office space the Company has provided during the year ending March 31, 2003. No written agreement exists between these parties regarding the office space. Note 3 contains additional information regarding the Company's occupancy lease agreement.

NOTES TO FINANCIAL STATEMENTS

YEAR ENDED MARCH 31, 2003

NOTE 5- LIABILITIES SUBORDINATED TO CLAIMS OF GENERAL CREDITORS

The borrowings under subordination agreements at March 31, 2003, are as follows:

Subordinated Loans

5.65% Due November 30, 2004

\$ 50,000

Liabilities Pursuant to a Secured Demand Note

Collateral Agreement:

3% Expires May 31, 2004

<u>\$ 15,000</u>

Total Subordinated Liabilities

\$ 65,000

The subordinated borrowings are covered by agreements approved by the NASD and are thus available in computing net capital under the Securities and Exchange Commission's Uniform Net Capital Rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid. Both subordinated lenders are related parties of the Company.

NOTE 6 - NET CAPITAL REQUIREMENTS

As a registered broker/dealer and member of the National Association of Securities Dealers, Inc. the Company is subject to the Uniform Net Capital Rule, which requires the maintenance of minimum net capital and requires that the ratio of aggregated indebtedness to net capital, both as defined, shall not exceed 1500%. At March 31, 2003 the Company's net capital and required net capital were \$233,334 and \$100,000 respectively. The ratio of aggregate indebtedness to net capital was 33%.