

SECUR.

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ANNUAL AUDITED REPORTEINED **FORM X-17A-5** PART III

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a 5 Thereunder

REPORT FOR THE PERIOD BEGINNIN		AND ENDING <u>10</u> -	
The state of the s	MM/DD/YY		MM/DD/YY
A. I	REGISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
L & M Secu ADDRESS OF PRINCIPAL PLACE OF I	rities Company Inc BUSINESS: (Do not use P.O. B	ox No.)	FIRM I.D. NO.
969 Main S	treet, Suite 206		
	(No. and Street)		
Walpole,	MA 02081		
(City)	(State)	(Zip	Code)
NAME AND TELEPHONE NUMBER O	F PERSON TO CONTACT IN F Auditore	508	RT -668-4200 Jea Code - Telephone Number
В. А	CCOUNTANT IDENTIFI	CATION	
INDEPENDENT PUBLIC ACCOUNTAN	-	this Report*	
	(Name - if individual, state last, f	irst, middle name)	
26 East Pe	arl St., Nashua, N	н 03060	
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			. mi (**
☑ Certified Public Accountan	t		BOOCESSEL
☐ Public Accountant			2 2004
☐ Accountant not resident in	United States or any of its posse	essions.	PROCESSES
	FOR OFFICIAL USE O	NLY	THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### OATH OR AFFIRMATION

Y	
	, swear (or affirm) that, to the best of
	nancial statement and supporting schedules pertaining to the firm of
	ies Company Inc. , as
of October 31	, 20 03 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprieto	or, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, except a	as follows:
, 1	
	A MAN MA
	Cionathur
	Signature
	The course of
$\int dn dn$	<u>Treasurer</u> Title
Il Gelle	
Notary Public / (// 02	
7 1/19103	
This report ** contains (check all applicable be	oxes):
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	422
(d) Statement of Changes in Financial Con	
(e) Statement of Changes in Stockholders  (f) Statement of Changes in Liabilities Su	' Equity or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Flatinities Su (g) Computation of Net Capital.	ibolumated to Clamis of Cleditors.
	serve Requirements Pursuant to Rule 15c3-3.
	n or Control Requirements Under Rule 1563-3.
	te explanation of the Computation of Net Capital Under Rule 15c3-3 and the
	Reserve Requirements Under Exhibit A of Rule 15c3-3.
	and unaudited Statements of Financial Condition with respect to methods of
consolidation.	,
[X] (1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Rep	port.
	quacies found to exist or found to have existed since the date of the previous audit.
**For conditions of confidential treatment of c	'Report on Internal Control certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION
FOR THE YEARS ENDED OCTOBER 31, 2003 AND 2002

MEDAGLIA & CO., INC.

Certified Public Accountants

NASHUA, NEW HAMPSHIRE

FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION FOR THE YEARS ENDED OCTOBER 31, 2003 AND 2002

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#### MEDAGLIA & CO., INC.

Certified Public Accountants

26 EAST PEARL STREET
NASHUA, NEW HAMPSHIRE 03060-3459

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors and Stockholders L & M Securities Company, Inc. Walpole, Massachusetts

PORT

BECSIVED TO STATE OF 13E SECTION

Medoglia + Co., Que.

We have audited the accompanying statements of financial condition of L & M Securities Company, Inc. as of October 31, 2003 and 2002, and the related statements of income, changes in stockholders' equity, and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of L & M Securities Company, Inc. as of October 31, 2003 and 2002, and the results of their operations and their cash flows for the years then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II and III is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

December 10, 2003 Nashua, New Hampshire

### L & M SECURITIES COMPANY, INC. STATEMENTS OF FINANCIAL CONDITION OCTOBER 31, 2003 AND 2002

#### <u>ASSETS</u>

	2003	2002
CURRENT ASSETS:		
Cash unrestricted	\$ 4,627	\$ 69.9
Cash restricted fund	25,000	25,000
Marketable securities, at market	283	145
Accounts receivable - stockholders	36,381	43,781
Other current assets	16,727	9,731
TOTAL CURRENT ASSETS	83,018	79,356
EQUIPMENT:	en de la companya de La companya de la co	
Office equipment	47,880	47,880
Less accumulated depreciation	47,880	47,274
EQUIPMENT, NET	· · · · · · · ·	606
		•
TOTAL ASSETS:	\$ 83,018	\$ 79,962
TOTAL ASSETS.	3 03,010	7 73,302
LIABILITIES AND STOCKHOLDERS'	EOUITY	
		•
CURRENT LIABILITIES:		
Accounts payable - trade	\$ 3,375	\$ 3,585
Accrued payroll and related liabilities	403	456
Accrued corporate taxes	456	456
TOTAL CURRENT LIABILITIES	4,234	4,497
STOCKHOLDERS' EQUITY:		
Common stock - no par value,	aliante de la companya de la company	
200,000 shares authorized, 1,000 shares issued and outstanding	1 000	1 000
Additional paid-in capital	1,000	1,000
Accumulated deficit	214,985 (137,201)	214,985 (140,520)
Modumatated deficit	(137,201)	(140,020)
TOTAL STOCKHOLDERS' EQUITY	78,784	75,465
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 83,018	\$ 79,962

## L & M SECURITIES COMPANY, INC. STATEMENTS OF INCOME FOR THE YEARS ENDED OCTOBER 31, 2003 AND 2002

	2003		2002	
	Amount	olo	Amount	ojo
REVENUE:				
Commissions and			•	
dealer profit	\$ 379,790	99.9	\$ 194,732	99.8
Interest and dividends	281	0.1	372	0.2
TOTAL REVENUE	380,071	100.0	195,104	100.0
OPERATING EXPENSES:				
Commissions	63,399	16.7	7,439	3.8
Salaries and wages	24,000	6.3	18,200	9.3
Rent	60,305	15.9	62,595	32.1
Depreciation and		•		
amortization	606	0.1	1,343	0.7
Professional fees	7,100	1.9	4,745	2.4
Insurance	57,682	15.2	46,718	24.0
Massachusetts corporate				
excise	456	0.1	456	0.2
Office expenses	81,462	21.4	62,257	34.5
Payroll taxes	2,141	0.6	1,752	0.9
Other operating expenses	79,601	20.9	58,034	27.2
TOTAL OPERATING EXPENSES	376,752	99.1	263,539	135.1
		•.	•	
INCOME (LOSS) FROM OPERATIONS	3,319	0.9.	(68,435)	(35.1)
		•		
OFFICE EXPENSES				× .
OTHER EXPENSES:			007	0 5
Interest expense	<u> </u>		937	0.5
NET INCOME (LOSS)	\$ 3,319	0.9	\$ (69,372)	(35.6)

IL & M SECURITIES COMPANY, INC. STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY FOR THE YEARS ENDED OCTOBER 31, 2003 AND 2002

	# Shares	Common Stock Amount	Additional Paid in Capital	Accumulated Deficit	Total
Balance, November 1, 2001	1,000	\$ 1,000	\$ 214,985	\$ (71,148)	\$ 144,837
Net Loss				(69,372)	(69,372)
Balance, October 31, 2002	1,000	1,000	214,985	(140,520)	75,465
Net Income				3,319	3,319
Balance, October 31, 2003	1,000	\$ 1,000	\$ 214,985	\$ (137,201)	\$ 78,784

#### L & M SECURITIES COMPANY, INC. STATEMENTS OF CASH FLOWS

FOR THE YEARS ENDED OCTOBER 31, 2003 AND 2002

CASH FLOWS FROM OPERATING ACTIVITIES: Net income (loss) Adjustments to reconcile net income (loss) to net cash (used) provided by operating activities: Depreciation and amortization Change in operating assets and liabilities: Decrease (increase) in: Marketable securities Other current assets (6,996) Increase (decrease) in: Accounts payable - trade Accrued payroll and related liabilities  NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES Advances from (to) stockholders  CASH FLOWS FROM FINANCING ACTIVITIES: Advances from (to) stockholders  CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR  CASH, INCLUDING RESTRICTED CASH, END OF YEAR  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: Cash paid during the period for interest  \$ 3,319 \$ (69,372)  \$ (69,372)  \$ 3,319 \$ (69,372)  Adjustments to reconcile net income (loss)  1,343  Cash (138) 93,022 (138) 9		2003	2002
Adjustments to reconcile net income (loss) to net cash (used) provided by operating activities:  Depreciation and amortization 606 1,343 Change in operating assets and liabilities:  Decrease (increase) in:  Marketable securities (138) 93,022 Other current assets (6,996) (8,806) Increase (decrease) in:  Accounts payable - trade (210) 105 Accrued payroll and related liabilities (53) 349  NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES (3,472) 16,641  CASH FLOWS FROM FINANCING ACTIVITIES: Advances from (to) stockholders 7,400 (43,781)  NET INCREASE (DECREASE) IN CASH 3,928 (27,140)  CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR 25,699 52,839  CASH, INCLUDING RESTRICTED CASH, END OF YEAR \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	CASH FLOWS FROM OPERATING ACTIVITIES:		**
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Other current assets Increase (decrease) in: Accounts payable - trade Accounts payroll and related liabilities  NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES  CASH FLOWS FROM FINANCING ACTIVITIES: Advances from (to) stockholders  NET INCREASE (DECREASE) IN CASH  CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR  CASH, INCLUDING RESTRICTED CASH, END OF YEAR  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	Decrease (increase) in:		
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Accrued payroll and related liabilities (53) 349  NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES (3,472) 16,641  CASH FLOWS FROM FINANCING ACTIVITIES:    Advances from (to) stockholders 7,400 (43,781)  NET INCREASE (DECREASE) IN CASH 3,928 (27,140)  CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR 25,699 52,839  CASH, INCLUDING RESTRICTED CASH, END OF YEAR \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	Increase (decrease) in:		
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CASH FLOWS FROM FINANCING ACTIVITIES: Advances from (to) stockholders  NET INCREASE (DECREASE) IN CASH  CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR  CASH, INCLUDING RESTRICTED CASH, END OF YEAR  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	Accrued payroll and related liabilities	(53)	349
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Advances from (to) stockholders 7,400 (43,781)  NET INCREASE (DECREASE) IN CASH 3,928 (27,140)  CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR 25,699 52,839  CASH, INCLUDING RESTRICTED CASH, END OF YEAR \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES	(3,4/2)	10,041
Advances from (to) stockholders 7,400 (43,781)  NET INCREASE (DECREASE) IN CASH 3,928 (27,140)  CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR 25,699 52,839  CASH, INCLUDING RESTRICTED CASH, END OF YEAR \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:			
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CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR 25,699 52,839  CASH, INCLUDING RESTRICTED CASH, END OF YEAR \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	Advances from (EO) Scockholders	7,400	(43,701)
CASH, INCLUDING RESTRICTED CASH, BEGINNING OF YEAR 25,699 52,839  CASH, INCLUDING RESTRICTED CASH, END OF YEAR \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	NET INCOFASE (DECOFASE) IN CASH	3 928	(27 140)
BEGINNING OF YEAR  CASH, INCLUDING RESTRICTED CASH, END OF YEAR  \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	NET INCREASE (DECREASE) IN CASH	3,926	(27,140)
BEGINNING OF YEAR  CASH, INCLUDING RESTRICTED CASH, END OF YEAR  \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	CASH INCLUDING PESTRICTED CASH		
CASH, INCLUDING RESTRICTED CASH, END OF YEAR \$ 29,627 \$ 25,699  SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		25 699	52, 839
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:	BBGINNING OF TBAIL	23,033	32,033
	CASH, INCLUDING RESTRICTED CASH, END OF YEAR	\$ 29,627	\$ 25,699
Cash paid during the period for interest \$ - \$ 937		•	
	Cash paid during the period for interest	\$ -	\$ 937

#### L & M SECURITIES COMPANY, INC. NOTES TO FINANCIAL STATEMENTS OCTOBER 31, 2003 AND 2002

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

L & M Securities Company, Inc. (the Company) was incorporated under the laws of the Commonwealth of Massachusetts on November 1, 1996. The Company is primarily engaged in brokerage and investment advisory services.

#### Revenue Recognition

Customers' securities and commodities transactions are recorded on a settlement date basis with related commission income and expenses recorded on a trade date basis. Securities and commodities transactions of the Company are recorded on a trade date basis.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Equipment

Equipment is stated at cost. Major improvements and additions are capitalized. Expenditures for maintenance and repairs which do not extend the life of the applicable assets are charged to expense as incurred. When items become fully depreciated or are disposed of, the cost and accumulated depreciation are eliminated from the accounts. On disposals, any gain or loss is included in the results of operations.

#### Depreciation

Depreciation of equipment has been provided for by the use of the straight-line method to extinguish the cost of the assets over their estimated useful lives.

#### Income Taxes

Income taxes are provided for the tax effect of transactions reported in the financial statements. There are no material timing differences between financial statement and tax reporting.

#### Marketable Securities

Marketable securities are valued at market value. The resulting difference between cost and market is included in income.

#### L & M SECURITIES COMPANY, INC. NOTES TO FINANCIAL STATEMENTS OCTOBER 31, 2003 AND 2002

#### SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash and Cash Equivalents

For purposes of the statement of cash flows, the Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### CLEARING AGREEMENT AND RESTRICTED CASH

The Company has entered into a one year clearing agreement with Mesirow Financial, Inc., whereby the Company executes all customer trades through Mesirow. Net commissions earned are credited to an account in the Company's name at Mesirow. The agreement will be automatically extended for one year periods unless terminated by a thirty day written notice by either party. Under this agreement the Company is required to keep \$25,000 on deposit at Mesirow for the duration of the clearing agreement.

#### MARKETABLE SECURITIES

Marketable securities consist of the following as of October 31, 2003 and 2002:

	2	003		2002
Marketable securities, at	_	<u> </u>		
Cost	\$	145		\$ 196
Unrealized appreciation				(51)
(depreciation)		<u> 138</u>		
Marketable securities, at				•
market value	\$	283	( <u>)</u>	145

#### NET CAPITAL REQUIREMENTS

In accordance with Securities and Exchange Commission Rule 15c3-1 the Company is required to maintain a minimum net capital of \$5,000 and a ratio of aggregate indebtedness to net capital (both as defined), of no greater than 15 to 1.

At October 31, 2003 and 2002, the Company's net capital was \$ and \$31,078 respectively and the aggregate indebtedness to net capital ratio was .11 to 1 and .14 to 1, respectively.

#### INCOME TAXES

The Company has net operating losses of approximately \$85,400. The net operating loss carryover will expire between the year 2017 and 2021.

#### RELATED PARTY TRANSACTIONS

The Company leases its facilities as a tenant at will from the stockholders of the Company. The total amount paid in 2003 and 2002 was \$60,305 and \$62,595, respectively.

The Company made unsecured advances to its stockholders. The advances were unsecured and non interest bearing. Balances due under this agreement were \$36,381 and \$43,781 as of October 31, 2003 and 2002, respectively.

See independent auditors' report.

## L & M SECURITIES COMPANY, INC. SCHEDULE I -- COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF OCTOBER 31, 2003 AND 2002

	2003	2002
TOTAL OWNERSHIP	\$ 78,784	\$ 75,465
DEDUCT OWNERSHIP EQUITY NOT ALLOWABLE FOR NET CAPITAL	0	0
TOTAL OWNERSHIP EQUITY QUALIFIED FOR NET CAPITAL	78,784	75,465
ADD:  a. Liabilities subordinated to claims of general creditors allowable in Computation of net capital b. Other (deductions) or allowable credits	0 0	0 0
TOTAL CAPITAL AND ALLOWABLE SUBORDINATE LIABILITIES	78,784	75,465
DEDUCTIONS AND/OR CHARGES:  a. Non-allowable assets Office equipment Accounts receivable - stockholders c. Aged fail-to-deliver d. Aged short security differences	(36,381) 0 0	(606) (43,781) 0
NET CAPITAL BEFORE HAIRCUTS ON SECURITY POSITIONS	42,403	31,078
HAIRCUTS ON SECURITIES (COMPUTED, WHERE APPLICABLE, PURSUANT TO RULE 15C3-1(f)) Trading and investment securities - stocks and warrants	0	<u> </u>
NET CAPITAL	\$ 42,403	<u>\$ 31,078</u>

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# L & M SECURITIES COMPANY, INC. SCHEDULE I -- COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF OCTOBER 31, 2003 AND 2002

	_2003	2002
AGGREGATE INDEBTEDNESS:		
Items included in statement of financial condition:		
Accounts payable - trade	\$ 3,375	\$ 3,585
Accrued payroll and related liabilities	403	456
Accrued corporate taxes	456	456
TOTAL AGGREGATE INDEBTEDNESS	\$ 4,234	\$ 4,497
COMPUTATION OF BASIC NET CAPITAL REQUIREMENT:		
Minimum net capital required	<u>\$ 5,000</u>	\$ 5,000
Excess net capital	37,403	26,078
	41.000	
Excess net capital at 1,000%	\$ 41,980	\$ 30,628
Ratio of aggregate indebtedness		
to net capital	.10 to 1	<u>.15 to 1</u>

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### UNDER RULE 15c3-3

#### OF THE SECURITIES AND EXCHANGE COMMISSION AS OF OCTOBER 31, 2003 AND 2002

<u>200</u>	<u>3</u>	2002
CREDIT BALANCES IN CUSTOMERS' SECURITY ACCOUNTS \$	0 \$	0
CUSTOMERS SECURITIES FAILED TO RECEIVE	0	0
TOTAL CREDITS	0 -	0
DEBIT BALANCES IN CUSTOMERS' CASH ACCOUNTS (net of 1% discount)	0	0
CUSTOMERS SECURITIES FAILED TO DELIVER	0	0
TOTAL DEBITS	0	0
CREDITS OVER DEBITS	0	0
RESERVE REQUIRED (105% of credits over debits)	0	0
AMOUNT HELD ON DEPOSIT ON RESERVE BANK ACCOUNTS \$	0 \$	0

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SCHEDULE III -- INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3
OF THE SECURITIES AND EXCHANGE COMMISSION

AS OF OCTOBER 31, 2003 AND 2002

			. 4	2003		2002
1.	Customers' fully paid securities and excess margin securities not in the respondent's possession or control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frames			None		None
	specified under rule 15c3-3		\$	None	<u>&gt;</u>	None
a.	Number of items		\$	0	\$	. 0
			e e			-
2.	Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under rule 15c3-3		\$	None	<u>\$</u>	None
a.	Number of items	•	\$	. 0	\$	<u> </u>

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC Rule 17a-5 FOR THE YEAR ENDING OCTOBER 31, 2003

#### MEDAGLIA & CO., INC.

Certified Public Accountants

NASHUA, NEW HAMPSHIRE

#### MEDAGLIA & CO., INC.

Certified Public Accountants

26 EAST PEARL STREET NASHUA, NEW HAMPSHIRE 03060-3459

To the Board of Directors and Stockholders L & M Securities Company, Inc. Walpole, Massachusetts

In planning and performing our audit of the financial statements of L & M Securities Company, Inc. (the Company) for the year ended October 31, 2003, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a5(g)(1) of the Securities and Exchange Commission (the Commission), we made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g):

- \* In making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a) (11) and the reserve required by Rule 15c3-3(e).
- \* In making the quarterly securities examinations, counts, verifications and comparison, and the recordation of differences required by Rule 17a-13.
- \* In complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System.
- \* In obtaining and maintaining physical possession or control (as required by Rule 15c3-30), of customers' fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the proceeding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safequarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors of irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at October 31, 2003 to méet the Commission's objectives.

This report is intended solely for the information and use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Medaglia + Ca, Duc.

Medaglia & Co., Inc. Nashua, New Hampshire December 10, 2003