SECURITIES AND EXCHANGE COMMISSION RIT!

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ANNUAL AUDITED HEFORT

DIVISION OF MARKET REGULATION

FORM X-17A-5

OMB APPROVAL

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PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINN		, 2002 AND E	NDING SE	PTEMBER 30,2003
		DENTIFICATION		MM/DD/T1
name of broker-dealer: \mathcal{H}_{c}	withorne	Securitie	s Corp.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF	F BUSINESS: (Do no	t use P.O. Box No.)		FIRM I.D. NO.
185 DEVONSHIRE STRE	ET			
	(No. a	nd Street)	-	
BOSTON		AM	02	110
(City)	•	(State)	(Zi _I	p Code)
NAME AND TELEPHONE NUMBER ROBERT R JOSEPH	OF PERSON TO CO	NTACT IN REGARD T		DRT 51-1422
			(A	Area Code – Telephone Number
В.	ACCOUNTANT 1	IDENTIFICATION		
INDEPENDENT PUBLIC ACCOUNT. MILLER WACHMAN LLP	ANT whose opinion is	s contained in this Repo	rt*	
	(Name - if individ	ual, state last, first, middle no	me)	
40 BROAD STREET	BOSTO	N	MA	02109
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:			_	
Certified Public Account	ant		P	BOCE22ED
☐ Public Accountant				DEC. 12 2003
Accountant not resident	in United States or an	y of its possessions.	<u> </u>	THOMSON
	FOR OFFICE	AL USE ONLY		FINATORS
CHECK ONE: Certified Public Account Public Accountant	iant in United States or an			POCESSE DEC 12 2003

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I,	ROBERT R JOSEPH	, swear (or affirm) that, to the b	est of
my l	knowledge and belief the accompanying	financial statement and supporting schedules pertaining to the firm of	
	HAWTHORNE SECURITIES	CORPORATION	, as
of _	SEPTEMBER 30	, 20 <u>03</u> , are true and correct. I further swear (or affirm	n) that
neitl	her the company nor any partner, proprie	etor, principal officer or director has any proprietary interest in any acc	ount
	sified solely as that of a customer, except		
	•		
		Believe ON and	
		Signature	
		PRESIDENT	
		Title	
1	11.00		
1	Ill fage		
my	Com Es June 27	7 2008	
	report ** contains (check all applicable	boxes):	
	(a) Facing Page.(b) Statement of Financial Condition.		
K	(c) Statement of Income (Loss).	•	
ģ	(d) Statement of Changes in Financial C	ondition.	k _a ,
		rs' Equity or Partners' or Sole Proprietors' Capital.	
윘	(f) Statement of Changes in Liabilities 5(g) Computation of Net Capital.	Subordinated to Claims of Creditors.	
		teserve Requirements Pursuant to Rule 15c3-3.	
1		on or Control Requirements Under Rule 15c3-3.	
\mathbf{K}		iate explanation of the Computation of Net Capital Under Rule 15c3-3	and the
	•	the Reserve Requirements Under Exhibit A of Rule 15c3-3.	
ш	consolidation.	d and unaudited Statements of Financial Condition with respect to meth	nous or
\mathbf{K}	(l) An Oath or Affirmation.		
	(m) A copy of the SIPC Supplemental R		
Ď	(n) A report describing any material inad-	equacies found to exist or found to have existed since the date of the previous	ous audi

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Annual Audited Report Form X-17A-5 Part III

September 30, 2003

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September 30, 2003

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Independent Auditors' Report

To the Board of Directors and Stockholders of Hawthorne Securities Corporation Boston, Massachusetts

We have audited the accompanying consolidated statement of financial condition of Hawthorne Securities Corporation and subsidiary as of September 30, 2003, and the related consolidated statements of operations, changes in stockholders' equity and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of Hawthorne Securities Corporation management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hawthorne Securities Corporation and subsidiary at September 30, 2003, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Boston, Massachusetts October 29, 2003

Much LLP

Consolidated Statement of Financial Condition

September 30, 2003

Assets Cash Cash - clearing deposit Trading and investment securities, at market value Due from Clearing Broker Furniture and equipment, net of accumulated depreciation Other assets	\$ 653 25,000 4,326 2,600 1,530 9,072
Total Assets	<u>\$ 43,181</u>
Liabilities Accounts payable and accrued expenses Commissions payable Total liabilities	\$ 8,285 5,230 13,515
Stockholders' Equity Common stock, \$2 par value Authorized 15,000 shares Issued and outstanding 2,512 shares Additional paid in capital Accumulated deficit Total Stockholders' Equity	5,024 390,982 (366,340) 29,666
Total Liabilities and Stockholders' Equity	\$ 43,181

Consolidated Statement of Operations

Year Ended September 30, 2003

Revenues		
Commissions		
Brokerage	\$	126,880
Mutual funds		101,496
Commissions paid to sales representatives		(48,915)
Net commission income		179,461
Gain on principal trading, net		964
Interest and dividends		3,906
		184,331
Expenses		
Compensation and benefits		31,667
General and administrative		154,961
Clearing and operations		29,231
		215,859
Net Loss	<u>\$</u>	(31,528)

Consolidated Statement of Cash Flows

Year Ended September 30, 2003

Cash Flows from Operating Activities	
Net loss	\$ (31,528)
Adjustments to reconcile net loss to net cash used by operating activities:	, , ,
Realized gain on sale of investments	(173)
Unrealized gain on securities	(791)
Depreciation	3,194
Depreciation	$\frac{3,194}{(29,298)}$
Change in operating assets and liabilities	
Due from clearing broker	(2,600)
Other assets	10,002
Accounts payable and accrued expenses	1,771
Commissions payable	4,709
Cash used by operating activities	(15,416)
Cash Flows from Financing Activities	
Issuance of capital stock	10,000
Cash Flows from Investing Activities	
Proceeds from sale of investments	251_
Decrease in Cash	(5,165)
Cash at Beginning of Year	30,818
Cash at End of Year	<u>\$ 25,653</u>

Consolidated Statement of Changes in Stockholders' Equity
Year Ended September 30, 2003

	Comme Shares	on Stock Amount	Additional Paid In <u>Capital</u>	Accumulated <u>Deficit</u>	<u>Total</u>
Balance at Beginning of Year	3,423	\$ 6,846	\$ 379,160	\$ (334,812) \$	51,194
Net Loss	-	-	-	(31,528)	(31,528)
Issuance of Common Stock	200	400	9,600	-	10,000
Surrendered by stockholder	(1,111)	(2,222)	2,222		-
Balance at End of Year	2,512	\$ 5,024	\$ 390,982	<u>\$ (366,340)</u> \$	29,666

Notes to Financial Statements
September 30, 2003

Note 1 - Nature of Business

Hawthorne Securities Corporation (the "Company") is a registered broker dealer incorporated in Massachusetts. The Company provides a wide range of brokerage services for individuals and corporations, primarily located in New England and Florida. Mutual fund and securities transactions are cleared by First Clearing Corporation (FCC) on a fully disclosed basis.

The consolidated financial statements include the accounts of the Company and Hawthorne Insurance Agency, Inc. (the "Agency") it's wholly owned subsidiary. The Agency was organized to sell life, health, and accident insurance policies and variable annuities. The Agency is inactive as of September 30, 2003, and no business has been transacted.

Note 2 - Summary of Significant Accounting Policies

Basis of Accounting

Customers' securities transactions and related brokerage commissions and expenses are recorded on a settlement date basis. Settlement date accounting does not differ materially from trade date accounting.

Trading and investment securities and securities sold not yet purchased are valued at quoted market values. Unrealized gains and losses are included in gain on principal trading. Securities consist of stocks and warrants. Securities transactions of the Company are recorded on a trade date basis.

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect from outstanding accounts. Management provides for probable uncollectible accounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Accounts that are unpaid after management has used reasonable collection efforts are written off by a charge to the valuation allowance and a credit to accounts receivable

Notes to Financial Statements September 30, 2003

Note 2 - Summary of Significant Accounting Policies (Continued).

Furniture and Equipment

Furniture and equipment is stated at cost, less accumulated depreciation of \$23,812. Depreciation is provided by straight line and accelerated methods over the estimate useful lives of the assets. Depreciation expense for the year ended September 30, 2003 was \$3,194.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Significant estimates were used in the valuation of deferred tax assets. These estimates are subject to change in the near term.

Note 3 - Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital as calculated and defined in Rule 15c3-1.

The Company is required to maintain a ratio of aggregate indebtedness to net capital (as defined) not to exceed 15 to 1. At September 30, 2003, the Company had net capital pursuant to rule 15c3-1 of \$20,286 which was \$15,286 in excess of its required net capital of \$5,000.

Note 4 - Income Taxes

The Company has operating loss carryforwards of \$231,000 which may reduce income taxes in future years. These operating loss carryforwards expire through the year 2023. A valuation allowance has been recorded to reflect the uncertainty of realizing the income tax benefits.

Notes to Financial Statements

September 30, 2003

Note 4 - Income Taxes (Continued)

The following is a summary of the Company's deferred income taxes as of September 30, 2003:

Deferred Tax Assets:	
Net operating loss carryforwards	\$ 231,000
Effective tax rate	<u>30</u> %
Potential tax savings	69,300
Valuation allowance	(69,300)
Net Deferred Tax Asset	<u>\$ -</u>

Note 5 - Financial Instruments with Off Balance Sheet Risk and Concentrations of Credit Risk

In the normal course of business, the Company executes transactions as an agent between undisclosed principals. If the agency transactions do not settle because of failure by either counterparty to perform, the Company may discharge the obligation of the nonperforming party and, as a result, may incur a loss if the market value of the security at the time of discharge is different from the contract amount of the transaction. The Company has not experienced any significant nonperformance by counter parties.

Obligations arising from securities sold but not yet repurchased in connection with its normal trading activities expose the Company to off balance sheet risk in the event market prices increase, since the Company may be obligated to repurchase these short positions at a greater price.

From time to time, the Company maintains cash in financial institutions in excess of insured limits.

Notes to Financial Statements
September 30, 2003

Note 6 - Commitments and Contingencies

The Company rents office space under a noncancellable operating lease which expires June 30, 2008. The lease requires for a base monthly rent ranging from \$2,444 to \$2,869. Rental expense for the year 2003 was \$50,457. The lease also provides for additional rent based upon the Company's proportionate share of the lessors operating expenses.

The following is a schedule by year of the minimum payments due under terms of the lease:

Year Ending September 30	Amount
2004	\$ 29,644
2005	30,919
2006	32,194
2007	33,469
2008	25,819
	\$ 152,045

Schedule I

September 30, 2003

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission

Total Capital	\$	29,666
Deductions for Nonallowable AssetsFurniture and equipment, net\$ 1,530Prepaid expenses3,783Investment - warrants3,300Investment in subsidiary100Net capital before haircuts		8,713 20,953
Haircuts on Securities, computed, where applicable, pursuant to 15c3-1(f) Stocks and money market accounts		667
Net Capital	<u>\$</u>	20,286
Computation of Basic Net Capital Requirement		
Minimum Net Capital Required (6 2/3% of total aggregate indebtedness)	<u>\$</u>	900
Minimum Dollar Net Capital Requirement of Reporting Broker or Dealer	\$	5,000
Net Capital Requirement, Greater of Minimum Net Capital Required or Minimum Dollar Net Capital Requirement, in Accordance with Rule 15c3-1	<u>\$</u>	5,000
Excess Net Capital	<u>\$</u>	15,286
Excess Net Capital at 1000% (net capital less 10% of total aggregate indebtedness)	<u>\$</u>	18,935

Schedule I (Continued)

September 30, 2003

Computation of Aggregate Indebtedness

Computation of Aggregate Indebtedness		
Total Liabilities	\$	13,515
Subordinated debt	_	
Total Aggregate Indebtedness	<u>\$</u>	13,515
Percentage of Aggregate Indebtedness to Net Capital		67_
Reconciliation of Net Capital:		
Net Capital reported on Part IIA Focus Report	\$	27,519
Increase in accounts payable		(456) (6,777)
Net Capital per audited financial statements	<u>\$</u>	20,286



MILLER WACHMAN LLP CERTIFIED PUBLIC ACCOUNTANTS

To the Board of Directors and Stockholders of Hawthorne Securities Corporation and Subsidiary Boston, Massachusetts

In planning and performing our audit of the consolidated financial statements and supplemental schedules of Hawthorne Securities Corporation (the Company), for the year ended September 30, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of the differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in the internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control elements does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activites for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at September 30, 2003 to meet the SEC's objectives.

This report is intended solely for the use of the board of directors, management, the Securities and Exchange Commission, the Boston Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Boston, Massachusetts

Mulu Woelm LLP

October 29, 2003