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1192107 UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

ANNUAL AUDITED REP FORM X-17A-

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FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 172-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	10-01-02		AND ENDING_	9-3	0-03
	MM/DD/	YY		N	IM/DD/YY
A. REG	ISTRANT IDE	NTIFIC	CATION		
NAME OF BROKER-DEALER: L.M. K	ohn & Compa	any		0	FFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	NESS: (Do not use	P.O. Bo	ox No.)		FIRM I.D. NO.
9810 Montgomery	Rđ.				·
	(No. and St	reet)			
Cincinnati / 1887 1888	Geborali ()hio		4524	2-6425
Cincinnati [†] 1918 1918 1918 1918 1918 1918 1918 191	ारी राज्य सुद्धातम् इति स्थाप अस्यापात्।	ite)		(Zip Code	=)
NAME AND TELEPHONE NUMBER OF PER	SON TO CONTA	CT IN R	EGARD TO THIS R	EPORT	
Tim Heldman				(513) 621-7100
				(Area C	ode – Telephone Number
B. ACCO	UNTANT IDE	NTIFIC	CATION		
NDEPENDENT PUBLIC ACCOUNTANT wh	ose opinion is con	tained in	this Report*		
Thomas D. Heldman	n CPA & Ass	ociat	es, Inc.		
(1)	ame - if individual, st	ate last, fir	st, middle name)		
3101 Carew Tower,	441 Vine	St.,	Cincinnati,	Ohio	45202-3003
(Address)	(City)		(State)		(Zip Code)
CHECK ONE:					
Certified Public Accountant					
☐ Public Accountant					PROCESSE
☐ Accountant not resident in United	l States or any of i	ts posses	sions.	1	DEC 0 1 2003
F	OR OFFICIAL I	JSE ON	ILY		THOMSON
					FINANCIAL

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (06-02)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, Larry M. Kohn	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial states	
L.M. Kohn & Company	, as
of September 30 ,20	o <u>03</u> , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, principal	officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	
	Larry M. Kohn Signature
	President Title
(c) Statement of Income (Loss). (d) Statement of Changes in Financial Condition. (e) Statement of Changes in Stockholders' Equity or Parallel (f) Statement of Changes in Liabilities Subordinated to (g) Computation of Net Capital. (h) Computation for Determination of Reserve Require (i) Information Relating to the Possession or Control Formula (ii) A Reconciliation, including appropriate explanation Computation for Determination of the Reserve Require (k) A Reconciliation between the audited and unaudited consolidation. (I) An Oath or Affirmation. (m) A copy of the SIPC Supplemental Report.	ments Pursuant to Rule 15c3-3. Requirements Under Rule 15c3-3. In of the Computation of Net Capital Under Rule 15c3-3 and the

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

L.M. KOHN & COMPANY Financial Statements For The Year Ended September 30, 2003

Report pursuant to rule 17a-5(d) and report of independent certified public accountants

THOMAS D. HELDMAN CPA & ASSOCIATES, INC.

Member of AICPA & OSCPA

3101 Carew Tower 441 Vine Street

Cincinnati, Ohio 45202-3003 Telephone: (513) 621-7100

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To the Stockholder of L.M. Kohn & Company

We have audited the accompanying balance sheet of L.M. Kohn & Company (the "Company") as of September 30, 2003, and the related statements of earnings, stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of L.M. Kohn & Company as of September 30, 2003, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on page 8 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion the information is fairly stated in all material respects in relation to the basis financial statements taken as a whole.

Thomas D Heldman, CPA

October 31, 2003

BALANCE SHEET

September 30, 2003

ASSETS

Cash and cash equivalents	\$358,387
Commissions and other fees receivable	343,137
Investment securities designated as available for sale	16,860
Fixed assets and software (net of accumulated depreciation of \$164,411)	16,375
Federal tax deposit	21,068
Total Assets	\$755,827
LIABILITIES AND STOCKHOLDER'S EQUITY	
Liabilities	
Commissions payable	\$252,883
Other liabilities	35,819
Total Liabilities	288,702
Stockholder's Equity	
Common stock no par value; 100 shares authorized,	
issued and outstanding	5,000
Contributed capital	3,000
Retained earnings	465,065
Unrealized (loss) on securities	(5,940)
Total Stockholder's Equity	467,125
Total Liabilities and Stockholder's Equity	\$755,827

STATEMENT OF EARNINGS

For the year ended September 30, 2003

Revenues	
Investment advisory and servicing fees	\$396,205
Commissions	3,886,443
Other revenue	310,722
Total revenues	4,593,370
Evnoncos	
Expenses Employee compensation and benefits	962,510
Commissions paid	2,761,581
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Selling, general and administrative expenses	607,675
Depreciation expense	24,184
Total expenses	4,355,950
Net Earnings	\$237,420

STATEMENT OF STOCKHOLDER'S EQUITY

For the year ended September 30, 2003

	Common stock	Contributed capital	Retained earnings	Unrealized (loss) on securities	Total
Balance - October 1, 2002	\$5,000	\$3,000	\$431,786		\$439,786
Distributions to stockholder			(204,141)		(204,141)
Net earnings for the year			237,420		237,420
Unrealized (loss) on securities				(\$5,940)	(5,940)
Balance - September 30, 2003	\$5,000	\$3,000	\$465,065	(\$5,940)	\$467,125

STATEMENT OF CASH FLOWS

For the year ended September 30, 2003

Cash Flows From Operating Activities	
Net earnings for the year	\$237,420
Adjustments to reconcile net earnings to net cash	
provided by operating activities:	24,184
Depreciation	
(Increase) decrease in cash due to changes in:	
Commissions and other fees receivable	(134,623)
Federal tax deposit	12,167
Commissions payable	80,778
Other liabilities	26,109
Net cash provided by operating activities	246,035
Cash Flows Used In Investing Activities	
Purchase of software	(7,758)
Investment in software program	(6,100)
Net cash (used in) investing activities	(13,858)
Cash Flows Used In Financing Activities	
Distributions to stockholder	<u>(204,141)</u> (204,141)
Net Cash (Used In) Financing Activities	(204,141)
Increase in cash and cash equivalents	28,036
Cash and cash equivalents at beginning of year	330,351
Cash and cash equivalents at end of year	\$358,387

Notes to Financial Statements September 30, 2003

Note A - Organization And Significant Accounting Policies

Nature of Business

L.M. Kohn & Company (the "Company"), an Ohio corporation, is a broker of security products and insurance. The Company is a registered securities broker-dealer under the examining authority of the National Association of Securities Dealers, Inc.

The Company derives revenue from investment advisory fees, servicing fees, and commissions by acting as a securities broker-dealer for independent investment representatives who place their securities orders through the Company.

The Company also derives revenues from providing private portfolio management and brokerage services to individuals and institutional investors in a variety of industries.

In its broker-dealer activities, the Company, on a fully disclosed basis, clears all customer transactions through unaffiliated broker-dealers who maintain customer accounts.

Cash and Cash Equivalents

Cash and cash equivalents include cash in bank accounts, investments in money market funds, and required broker-dealer deposits. The two broker-dealer deposits total \$35,007. This amount is not freely withdrawable.

Commissions, Advisory and Other Fees

Investment advisory fees and commissions are recognized as earned. The investment advisory fees are based upon a pre-determined percentage of the market value of assets under management. Servicing fees are based upon a quarter end market value.

Commission income is generated from securities transactions and insurance sales executed on behalf of the Company's clients. Such fees are shared between the Company and the Company's registered representatives.

Investment Securities

The Company accounts for investment securities in accordance with Statement of Financial Accounting Standards (SFAS) No. 115 "Accounting for Certain Investments in Debt and Equity Securities." SFAS NO. 115 requires that investments in debt and equity securities be categorized as held-to-maturity, trading, or available for sale. All securities held at September 30, 2003 are classified as "available for sale".

Notes to Financial Statements September 30, 2003

Note A - Organization And Significant Accounting Policies (Cont'd)

Investment Securities (Cont'd)

Investment securities designated as available for sale consist of the following:

	Fair Market <u>Value</u>	Cost	Unrealized (Loss)
1200 shares NASD common stock Warrant to purchase	\$9,660	\$15,600	(\$5,940)
NASD stock Totals	<u>7,200</u> \$16,860	<u>7,200</u> \$22,800	- (\$5,940)

The net unrealized loss has been included as a separate component of stockholder's equity.

Federal Tax Deposit

The Company has elected to be taxed as an S-Corporation. As an S-Corporation, the Company does not pay corporate federal and state income taxes on its taxable income; rather the stockholder is liable for income taxes. As of September 30, 2003, the Company maintains a tax deposit with the Internal Revenue Service of \$21,068 assessed on income earned from October 1, 2002 through December 31, 2002. This deposit is necessary for the Company to maintain a fiscal year for tax reporting purposes.

Fixed Assets and Software

Fixed assets and software are carried at cost and include expenditures which extend the useful lives of existing assets. Maintenance, repairs and minor renewals are expensed as incurred. For financial reporting, depreciation and amortization are provided on the straight-line and accelerated methods over the useful lives of the assets, estimated to be three to ten years.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions in determining the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Financial Statements September 30, 2003

Note B - Related Party Transactions

The Company leases office space from the President's spouse for \$72,000 per year. The rent charged approximates rent that would be charged by an unrelated party for similar space. No formal lease exists.

Note C - Software Development Costs and Commitment

In February 2003, the Company entered into an agreement with an unrelated third party to develop and lease software that will automatically compute commissions due registered representatives. The Company paid \$6,100 of the \$7,500 development commitment in fiscal 2002. The \$6,100 is included in the fixed assets and software account. Following development and implementation, the Company has agreed to pay the third party a monthly fee for the service and maintenance of the system. The monthly fee will range from \$1,108 to \$4,348 depending upon the number of investment representatives working for the Company.

Note D - 401(K) Plan

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The company maintains a 401(K) plan to which all employees can elect to make contributions. The Company matches 10% of employee contributions without limitation. The Company made matching contributions of \$4,434 in the year ended September 30, 2003.

Note E - Net Capital Requirements

The Company is subject to the Uniform Net Capital Rule, Rule 15c3-1 (the Rule), promulgated by the Securities and Exchange Commission, which requires that the Company maintain a minimum net capital of \$50,000 and a ratio of aggregate indebtedness to net capital of not more than 15 to 1, as those terms are defined by the Rule. The Rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1.

At September 30, 2003, the Company's net capital, as defined, was \$316,894, which was \$266,894 in excess of the minimum net capital requirement, and its ratio of aggregate indebtedness to net capital, as defined, was .91 to 1.

COMPUTATION OF NET CAPITAL PURSUANT TO UNIFORM NET CAPITAL RULE 15c3-1 AND NET RECONCILIATION TO THE COMPANY'S CORRESPONDING FORM X-17A-5 PART II A FILING AS AMENDED

September 30, 2003

Stockholder's equity per statement of financial condition	\$467,125
Deductions Disallowed assets Net capital before haircuts	<u>140,176</u> 326,949
Haircuts on mutual fund securities	10,055
Net capital	<u>\$316,894</u>
Aggregate indebtedness Commissions payable Other liabilities	\$252,883 <u>35,819</u> <u>\$288,702</u>
Ratio of aggregate indebtedness to net capital	.91 to 1
Minimum capital required	\$50,000
Excess of net capital over minimum requirement	<u>\$266,894</u>