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#### FACING PAGE

ANNUAL AUDITED REPORT

**FORM X-17A-5** 

PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _05	/01/02	AND ENDING04	1/30/03
	MM/DD/YY		MM/DD/YY
A. REGIS	STRANT IDEN	TIFICATION	
NAME OF BROKER-DEALER:		-	
OAK TREE SECURITIES, INC.		<del> </del>	OFFICIAL USE ONLY
ADDRESS OF DRIVIOIDAL DV 4 OF OF BUSINESS	500 ( <b>5</b> )		FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSINE 3075 CITRUS CIRCLE	255: (Do not use I	P.O. Box No.)	PROCESSE
	(No. and Street)	The state of the s	SEP 22 2003
WALNUT CREEK, CA 94598		JUL 0 1 2003	THOMSON
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PERS	SON TO CONTAC	CT IN REGARD TO THIS R	EPORT
W. PIERCE BROWNELL, CPA			)491-6400
		(Area	Code — Telephone No.)
B. ACCO	UNTANT IDE	NTIFICATION	
INDEPENDENT PUBLIC ACCOUNTANT whos	se opinion is conta	ined in this Report*	
W. PIERCE BROWNELL, CPA			
(Name —	if individual, state last, f	irst, middle name)	
7 MT. LASSEN DR. #D-254		SAN RAFAEL	, CA 94903
(Address)	(City)	(State)	Zip Code)
CHECK ONE:			
Certified Public Accountant			
Public Accountant			
☐ Accountant not resident in United Sta	ites or any of its p	oossessions.	
	FOR OFFICIAL USE	ONLY	

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

#### OATH OR AFFIRMATION

I, <u>Daniel M. Quesada</u>, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of

April 30, 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of

Oak Tree Securities, Inc.

a cu	ustomer, except as follows:
	RONALD E. COLYAR Comm. # 1257725
	Contra Costa County
	My Comm. Expires April 16, 2004
	Romanderly
	Notary Public
	· · · · · · · · · · · · · · · · · · ·
Thi	is report** contains (sheek all applicable house).
<del>∑</del>	is report** contains (check all applicable boxes):  (a) Facing page.
X	(b) Statement of Financial Condition.
$\boxtimes$	(c) Statement of Income (Loss).
_	(d) Statement of Changes in Financial Condition.
$\overline{\mathbb{X}}$	(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
	(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
$\overline{\mathbb{X}}$	(g) Computation of Net Capital
	(h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
	(i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
	(j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
_	Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
-	solidation.
$\mathbf{x}$	(l) An Oath or Affirmation.
	(m) A copy of the SIPC Supplemental Report.
$\mathbf{x}$	(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
	(o) Reconciliation of Company's net capital computation to these statements
**/	For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

#### OAK TREE SECURITIES, INC.

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- STATEMENT ON MATERIAL INADEQUACIES AND INTERNAL CONTROL

#### MEMBER, AMERICAN INSTITUTE OF CERTIFIED PUBLIC ACCOUNTANTS

#### W. PIERCE BROWNELL

Certified Public Accountant
7 Mt. Lassen Drive #D-254
San Rafael, CA 94903
(415) 491-6400 Fax (415) 491-6402

Board of Directors
Oak Tree Securities, Inc.

#### INDEPENDENT AUDITOR'S REPORT

I have audited the balance sheet of Oak Tree Securities, Inc. as of April 30, 2003 and the related statements of net income and changes in retained earnings and cash flow for the year then ended. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on the financial statements based on my audit.

I conducted my audit in accordance with generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Oak Tree Securities, Inc. as of April 30, 2003 and results of operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

My audit has been performed for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in the supplementary schedules is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of basic financial statements and, in my opinion, is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### W. PIERCE BROWNELL Certified Public Accountant

This report is intended solely for information and use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used by anyone other than these specified parties.

flee Isun

San Rafael, CA June 12, 2003

#### OAK TREE SECURITIES, INC. BALANCE SHEET APRIL 30, 2003

	ASSETS	
Cash in bank and savings account	35,526	
Cash in brokerage firm	11,578	
Concessions & commissions receivable	62,351	
Non-marketable security	2,003	
Accounts receivable US government	2,109	
Fixed Assets-Computer, phone and		
office equipment	13,683	
(Less) Accumulated depreciation NASDAQ Stock Market stock subscribed	(12,742)	
Subscribed stock of others	23,200 (23,200)	
Subscribed Stock of others	(23,200)	
TOTAL ASSETS		44 <i>4</i> E00
TOTAL ASSETS		114,508
LIABILITIES AND STOCKHOLDERS' EQUITY		
	LIABILITIES	
Commissions/concessions payable	55,209	
Deferred income tax payable	<u>560</u>	
TOTAL LIABILITIES		55,769
STOCKHOLDERS' EQUITY		
Common Stock: Class A 100,000	400	
shares authorized 1,000 outstanding Class B 100,000	100	
shares authorized 400 and 360 outstanding	12,186	
Paid-in capital	19,225	
Retained Earnings-Per Exhibit C	<u>27,228</u>	
TOTAL STOCKHOLDERS' EQUITY		
Per Exhibit D		<u>58,739</u>
TOTAL LIABILITIES AND		444 ====

114,508

#### Exhibit A

STOCKHOLDERS' EQUITY

The accompanying notes are an integral part of these financial statements.

#### OAK TREE SECURITIES, INC. STATEMENT OF LOSS AND CHANGES IN RETAINED EARNINGS FOR YEAR ENDED APRIL 30, 2003

REVENUES	•	
Concession and commission income	985,424	
Advisory fees	25,861	
Interest	. 547	
Unrealized (loss) on NASDAQ Stock	(1,297)	
Other income including excess reimbursements	<u>1,062</u>	
TOTAL REVENUE		1,011,597
LESS EXPENSES		
Concession & commission expense	929,372	
Depreciation	926	
Operating expenses:	0.4	
Bank service charges	21	
Insurance	2,176	
Professional services	9,565	
Office supplies	4,780	
Management fee	12,000 47,552	
Secretary and receptionist  Postage, delivery, priniting & copying	3,309	
Rent	14,097	
Satellite and phone service	1,398	
Dues and other expenses	47	
Travel	400	
TOTAL EXPENSES		1,025,643
('LOSS) BEFORE INCOME TAXES		(14,046)
LESS INCOME TAXES:		
Per federal and state income tax returns	(1,397)	
Deferred taxes	(407)	
TOTAL INCOME TAXES		(1,804)
(LOSS) or NET INCOME		(12,242)
Add: Retained Earnings May 1, 2002		<u>39,470</u>
RETAINED EARNINGS, APRIL 30, 2003-To Exhibit A	<del></del>	27,228
Exhibit B	-1-1	

The accompanying notes are an integral part of these financial statements.

#### OAK TREE SECURITIES, INC. STATEMENT OF CASH FLOWS FOR YEAR ENDED APRIL 30, 2003

CASH FLOWS FROM OPERATING ACTIVITIES (Loss)-Per Exhibit B Adjustments to reconcile net income to net cash provided by operating activities: Depreciation Unrealized loss on security holding	(12,242) 926 1,297	•
Decrease (Increase) in commissions and concessions receivable Increase (decrease) in commissions and concessions payable (Decrease) in accounts payable (Increase) decrease in amounts due from US Government	16,109 (17,452) 18	
(Decrease) increase in deferred income taxes  NET CASH PROVIDED FROM OPERATING	<u>(495)</u>	(44,000)
ACTIVITIES		(11,839)
CASH FLOWS FROM INVESTING ACTIVITIES- Purchase of office equipment		
CASH FLOWS FROM FINANCING ACTIVITIES-Proceeds from 40 shares of Company's Class B stock		
NET CASH INCREASE (DECREASE)		(11,839)
CASH BALANCES, MAY 1, 2002		<u>58,943</u>
CASH BALANCE, APRIL 30, 2003		47,104
As shown on Exhibit A:  Cash in bank /savings account  Cash in money market	35,526	
Cash in brokerage firm Treasury bill	<u>11,578</u>	
Total  Amount spent (received on tax refunds) on	47,104	
income taxes during year ended April 30, 2003  No payments during year on interest.		(1,327)

#### Exhibit C

The accompanying notes are an integral part of these financial statements.

## OAK TREE SECURITIES, INC. NOTES TO FINANCIAL STATEMENTS APRIL 30, 2003

#### 1) NATURE OF BUSINESS AND PRINCIPAL ACCOUNTING POLICIES

a) Oak Tree Securities, Inc., hereafter referred to as the Company, sells mutual funds, limited partnerships and other securities to its clients. In accordance with the provisions of Rule 15c3-3, paragraph (k)(2)(ii), the Company does not handle client funds, but forwards their payments with their application for the particular investment purchased.

The Company pays its representatives their commission when the commission due the Company is received.

- b) Revenues and expenses are recorded when earned or incurred rather than when the cash is received or paid. Commission revenue and the related commission expense is recorded on the trade date of the transaction.
- c) Depreciation is based on a five year life using the straight line method.
- d) Cash and Cash Equivalents-For purposes of reporting cash flows, the Company considers all highly liquid debt instruments purchased with maturities of three months or less to be cash equivalents, including US Treasury bills, which have been included in the Company's assets as shown on Exhibit A.
- e) Estimates-The financial statements have been prepared in accordance with generally accepted accounting principles and necessarily include amounts based on estimates and assumptions by management. Actual results could differ from those amounts. Significant estimates include depreciation and income taxes.

#### 2) RELATED PARTY TRANSACTIONS

Daniel M. Quesada, the Class A shareholder discussed below owns 100% of Daniel M. Quesada, Inc. During the year ended April 30, 2003, Daniel M. Quesada, Inc. charged the Company \$78,499 for management, rent of office, secretarial and office expense. The comparable for the year ended April 30, 2002 was \$73,950.

#### Exhibit D

#### EXHIBIT D

#### 6) NASDAQ STOCK MARKET STOCK

The Company is holding 600 shares and 1,100 warrants for some of its representatives who have paid for the stock of NASDAQ Stock Market, Inc or its warrants. The total paid by the representatives and the related amount the Company has paid is shown on Exhibit A under assets, \$23,200. The 300 shres purchased and owned by the Company has been reduce from \$3,3300 to \$2003 to reflect its market value on April 30, 2003. The unrealized is shown as a reduction of total income on Exhibit B.

#### 7) LEASE

The Company is occupying the space leased by Daniel M. Quesdada, Inc. and is responsible for 75% of the rent, which is included in the amounts discussed in note 2 above. The total lease payment is \$1,588 per month until October 31, 2005.

#### EXHIBIT D

#### OAK TREE SECURITIES, INC. STATEMENT OF NET CAPITAL AND EXCESS NET CAPITAL AS OF APRIL 30, 2003

Stockholders' equity per Exhibit A Add Deferred tax on depreciation difference Deduct:			58,739 79
Fixed Assets net of accumulated depreciation Commissions receivable net of related com-		941	
mission payable over 30 days		2,336	
Tax refunds receivable		2,109	
Deferred income tax benefit		687	
Non-marketable security		2,003	
Total (deductions)			<u>8,076</u>
NET CAPITAL, APRIL 30, 2003 (No hairucts)			50,742
Schedule 1			
Excess Net Capital:			
Net capital, per schedule 1 above			50,742
Minimum requirement 6 2/3% X Total			
liabilities of \$55,769 x .06667	3,718		E 000
Minimum required			<u>5,000</u>
Excess Net Capital, April 30, 2003		-	45,742

Scedule 2

# OAK TREE SECURITIES, INC. RECONCILIATION OF NET CAPITAL TO COMPANY'S FOCUS REPORT AS OF APRIL 30, 2003 AND STATEMENT OF CHANGES IN STOCKHOLDERS'EQUITY FOR YEAR ENDED APRIL 30, 2003.

45,123
<u>5,619</u>
50,742
70,981
<u>12,242</u>
58,739

MEMBER, CALIFORNIA SOCIETY
OF CERTIFIED PUBLIC ACCOUNTANTS

#### W. PIERCE BROWNELL

Certified Public Accountant
7 Mt. Lassen Drive #D-254
San Rafael, CA 94903
(415) 491-6400 Fax (415) 491-6402

The Board of Directors of Oak Tree Securities, Inc.

I have audited the financial statements of Oak Tree Securities, Inc.(a California Corporation) for the year ended April 30, 2003 and have issued my report thereon dated June 12, 2003. As part of my audit, I made a study and evaluation of the Company's system of internal accounting control to the extent considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of my study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing and extent of the auditing procedures necessary for expressing an opinion on the financial statements. Reportable conditions involve matters coming to my attention relating to significant deficiencies in the design or operation of the internal control structure that, in my judgment, could adversely affect the Company's ability to record, process, summarize, and report financial data consistent with the assertions of management in the financial statements.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, I have made a study of the practices and procedures followed by Oak Tree Securities, Inc. that I considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and the procedures for determining compliance with exemptive provisions of Rule 15c3-3(k). I did not review the practices and procedures following by the Company (i) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of the differences required by Rule 17a-13 or (ii) in complying with the requirements for prompt payment for securities of Section 8 or Regulation T of the Board of Governors of the Federal Reserve System because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded from loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and are recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in any system of internal accounting control or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

A material weakness is a reportable condition in which the design or operation of one or more of the internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions.

My study and evaluation made for limited purpose described in the first paragraph would not necessarily disclose all material weaknesses in the system. Accordingly, I do not express an opinion on the system of internal accounting control of Oak Tree Securities, Inc. taken as a whole. However, my study and evaluation disclosed no condition that I believed to be a material weakness.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish those objectives in a material respect indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at April 30, 2003 to meet the Commission's objectives.

This report is intended solely for information and use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used by anyone other than these specified parties.

The Brown

San Rafael, CA June 12, 2003