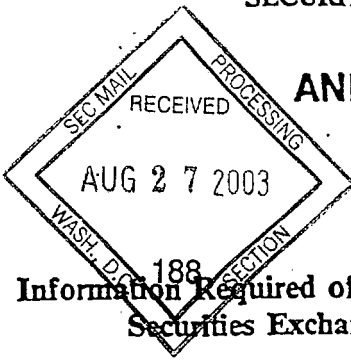


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OMB APPROVAL	
OMB Number:	3235-0123
Expires:	September 30, 1998
Estimated average burden hours per response . . .	12.00

SECURITIES COMMISSION



ANNUAL REPORT  
FORM X-17A-5  
PART III

SEC FILE NUMBER
8 27980

**FACING PAGE**  
**Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING July 1, 2002 AND ENDING June 30, 2003  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

Smith, Moore & Company

OFFICIAL USE ONLY
FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

400 Locust Street

(No. and Street)

St. Louis

MO

63102

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Thomas J. Davidson

(314) 421-5225

(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Hauk, Fasani, Ramsey, Kruse & Co., P.C.

(Name - if individual, state last, first, middle name)

104 West Adams Ave.

St. Louis

MO

63122

(Address)

(City)

(State)

Zip Code

CHECK ONE:

- Certified Public Accountant
- Public Accountant
- Accountant not resident in United States or any of its possessions.

**PROCESSED**  
 SEP 05 2003

FOR OFFICIAL USE ONLY	THOMSON FINANCIAL
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

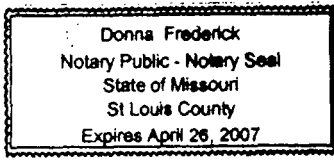
OATH OR AFFIRMATION

I, \_\_\_\_\_, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Smith, Moore & Company, as of June 30, ~~19~~ 2003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Thomas J. Davidson*  
\_\_\_\_\_  
Signature  
*Chief Financial Officer*  
\_\_\_\_\_  
Title

*Donna Frederick*  
\_\_\_\_\_  
Notary Public



This report\*\* contains (check all applicable boxes):

- (a) Facing page.
- (b) Statement of Financial Condition.
- (c) Statement of Income (Loss).
- (d) Statement of Cash Flows.
- (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- (g) Computation of Net Capital
- (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- (l) An Oath or Affirmation.
- (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- (o) Independent Auditors' Report on Internal Accounting Control Required by SEC Rule 17a-5.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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**SMITH, MOORE & CO.**

**(An S Corporation)**

**FINANCIAL STATEMENTS  
WITH ACCOMPANYING INFORMATION**

**YEAR ENDED JUNE 30, 2003**

**AND**

**REPORT OF CERTIFIED PUBLIC ACCOUNTANTS**

**SMITH, MOORE & CO**  
**FINANCIAL STATEMENTS**  
**WITH ACCOMPANYING INFORMATION**

Year ended June 30, 2003

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# Hauk, Fasani, Ramsey, Kruse & Co., P.C.

A PROFESSIONAL CORPORATION  
CERTIFIED PUBLIC ACCOUNTANTS

## REPORT OF INDEPENDENT PUBLIC ACCOUNTANTS

To the Board of Directors  
Smith, Moore & Co.  
St. Louis, Missouri

We have audited the statement of financial condition of Smith, Moore & Co. (an S corporation) as of June 30, 2003, and the related statements of income, changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Smith, Moore & Co. as of June 30, 2003, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

*Hauk, Fasani, Ramsey, Kruse & Company, P.C.*

HAUK, FASANI, RAMSEY, KRUSE & COMPANY, P.C.  
Certified Public Accountants

August 22, 2003

SMITH, MOORE & CO.

STATEMENT OF FINANCIAL CONDITION

June 30, 2003

ASSETS

Cash	\$	35,345
Cash and securities segregated under federal and other regulations		1,999,460
Receivable from brokers-dealers and clearing organizations		1,482,113
Receivable from customers		5,944,713
Receivable from officers		284,381
Securities owned, at market value:		
State and municipal government obligations		448,532
Corporate obligations		29,963
Stocks		71,742
Securities owned, not readily marketable, at cost		3,300
Other assets		405,056
<b>Total assets</b>	<b>\$</b>	<b>10,704,605</b>

LIABILITIES AND STOCKHOLDERS' EQUITY

Notes payable, bank	\$	1,400,000
Payable to broker-dealers and clearing organizations		470,098
Payable to customers		6,139,272
Payable to officers		164,675
Accounts payable, accrued liabilities and expenses		343,538
Securities sold not yet purchased, at market value:		
Stocks		158,812
<b>Total liabilities</b>		<b>8,676,395</b>
Subordinated borrowings		466,667
<b>Stockholders' equity:</b>		
Common stock, par value \$1 per share; authorized 100,000 shares, issued 20,700 shares of which 8,450 shares are held as treasury stock		20,700
Additional paid-in capital		1,211,632
Retained earnings		1,502,814
		2,735,146
Less: Treasury stock, at cost		1,173,603
<b>Total stockholders' equity</b>		<b>1,561,543</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$</b>	<b>10,704,605</b>

*The accompanying notes are an integral part of these financial statements*

**SMITH, MOORE & CO.**

**STATEMENT OF INCOME**

**Year ended June 30, 2003**

---

**Revenues:**

Commissions	\$ 4,577,482
Principal transactions	213,818
Investment banking	32,484
Sales of investment company shares	269,322
Interest and dividends	333,632
Gain on sale of New York Stock Exchange membership	1,530,000
Other revenues	<u>811,320</u>

Total revenues 7,768,058

**Expenses:**

Employee compensation and benefits	3,744,268
Brokerage and clearing fees	522,134
Communications	526,802
Occupancy and equipment	331,730
Interest	97,066
Other operating expenses	<u>630,093</u>

Total expenses 5,852,093

**Net Income** \$ 1,915,965

*The accompanying notes are an integral  
part of these financial statements*

SMITH, MOORE & CO.

STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

Year ended June 30, 2003

	<u>Common Stock</u> No. of Shares	<u>Amount</u>	<u>Paid-in</u> <u>Capital</u>	<u>Retained</u> <u>Earnings</u>	<u>Treasury</u> <u>Stock</u>	<u>Total</u>
Balance, June 30, 2002	20,700	\$ 20,700	\$ 1,226,927	\$ 2,238,785	\$ (352,698)	\$ 3,133,714
Net purchase of common shares for treasury			(15,295)		(820,905)	\$ (836,200)
Distributions				(2,651,936)		(2,651,936)
Net Income				1,915,965		1,915,965
Balance, June 30, 2003	20,700	\$ 20,700	\$ 1,211,632	\$ 1,502,814	\$ (1,173,603)	\$ 1,561,543

The accompanying notes are an integral part of these financial statements



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**SMITH, MOORE & CO.**

**STATEMENT OF CHANGES IN LIABILITIES  
SUBORDINATED TO CLAIMS OF GENERAL CREDITORS**

**Year ended June 30, 2003**

---

Subordinated borrowings at July 1, 2002	\$ <u>          -</u>
Issuance of subordinated notes used for operating activities	<u>          466,667</u>
Subordinated borrowings at June 30, 2003	<u><u>          \$ 466,667</u></u>

*The accompanying notes are an integral  
part of these financial statements*

**SMITH, MOORE & CO.**  
**STATEMENT OF CASH FLOWS**

Year ended June 30, 2003

<b>Cash flows from operating activities:</b>	
Net income	\$ 1,915,965
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>	
Depreciation	22,934
<b>&lt;Increase&gt; decrease in operating assets:</b>	
Cash and securities segregated under federal and other regulations	(1,999,460)
Brokers-dealers and clearing organizations, net	(919,287)
Receivable from customers, net	2,899,865
Receivable from officers, net	(126,664)
Securities owned, net	390,125
Membership in exchanges	220,000
Other assets	21,772
<b>&lt;Decrease&gt; increase in operating liabilities:</b>	
Accounts payable, accrued liabilities/expenses.	<u>101,501</u>
Total cash provided by operating activities	<u>2,526,751</u>
<b>Cash flows used for investing activities:</b>	
Purchases of property and equipment	<u>(6,100)</u>
<b>Cash flows used for financing activities:</b>	
Proceeds from bank loans, net	500,000
Proceeds from issuance of subordinated notes	466,667
Distributions to stockholders	(2,651,936)
Proceeds from issuance of common stock from treasury	121,509
Purchase of common stock for treasury	(957,709)
Total cash used for financing activities	<u>(2,521,469)</u>
Net decrease in cash	(818)
Cash at beginning of year	<u>36,163</u>
Cash at end of year	<u>\$ 35,345</u>

**Supplemental cash flows disclosure:**

Operating activities include interest payments of \$97,066.

*The accompanying notes are an integral part of these financial statements*

# SMITH, MOORE & CO.

## NOTES TO FINANCIAL STATEMENTS

### 1. SUMMARY OF ACCOUNTING POLICIES

**DESCRIPTION OF BUSINESS** - Smith, Moore & Co. is a securities broker/dealer. Most of the Company's clients are individuals residing in the St. Louis, Missouri metropolitan area.

**SECURITIES TRANSACTIONS** - Securities transactions, and related revenues and expenses, are recorded on a settlement date basis, generally the third business day following the trade date. Accounting for securities transactions on a trade date basis would not result in a material change to the financial statements.

**SECURITIES OWNED** - Securities owned and securities sold not yet purchased, are valued at current market prices. Any unrealized gain or losses are reflected in revenues as principal transactions gains and losses.

**EQUIPMENT AND FURNITURE** - Equipment and furniture (included in other assets) with a net book value of \$23,062 is carried at cost. Depreciation is computed using accelerated methods. When assets are retired, or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in income for the period. The cost of maintenance and repairs is charged to income as incurred, whereas significant renewals and improvements are capitalized.

**SECURITIES HELD FOR CUSTOMERS** - Values of securities held for customers are not recorded in the financial statements.

**USE OF ESTIMATES** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Actual results could differ from those estimates.

# SMITH, MOORE & CO.

## NOTES TO FINANCIAL STATEMENTS

### 2. RECEIVABLE FROM AND PAYABLE TO BROKER-DEALERS AND CLEARING ORGANIZATIONS

Amounts receivable from and payable to broker-dealers and clearing organizations at June 30, 2003, consist of the following:

	<u>Receivable</u>	<u>Payable</u>
Securities failed-to-deliver/receive	\$ 862,759	\$ 470,098
Deposits for securities borrowed	576,900	
Trade date/settlement date inventory adjustment	<u>42,454</u>	<u>          </u>
	\$ <u>1,482,113</u>	\$ <u>470,098</u>

### 3. RECEIVABLE FROM AND PAYABLE TO CUSTOMERS OR OFFICERS

Accounts receivable from and payable to customers or officers include amounts due on cash and margin transactions. Securities owned by customers are held as collateral for receivables. Such collateral is not reflected in the financial statements. Substantially all amounts payable to customers are subject to withdrawal upon customer request.

### 4. EQUIPMENT AND FURNITURE

Equipment and furniture consist of the following at June 30, 2003:

		<u>Estimated Life</u>
Computers and office equipment	\$ 197,371	5 to 7 yrs.
Furniture and fixtures	<u>9,072</u>	5 to 7 yrs.
	206,443	
Less: Accumulated depreciation	<u>183,381</u>	
	\$ <u>23,062</u>	

Depreciation, using accelerated methods, charged to occupancy and equipment expense, was \$22,934 during the fiscal year ended June 30, 2003.

### 5. NOTES PAYABLE, BANK

The Company has eight credit arrangements with U.S. Bank, N.A.. One agreement is secured by customer owned securities, five agreements are secured by securities owned by

# SMITH, MOORE & CO.

## NOTES TO FINANCIAL STATEMENTS

### 5. NOTES PAYABLE, BANK (Continued)

specific customers, one agreement is secured by officers' securities and one agreement is secured by Company owned securities. Each credit agreement requires interest at the Bank's federal funds rate plus 1.00 percent. The notes are due on demand or, if no demand is made, then on September 30, 2003.

The loans outstanding at June 30, 2003 with the approximate market value of securities held as collateral were:

	<u>Outstanding Amount</u>	<u>Value of Collateral</u>	<u>Maximum Loan Commitment</u>
Customer owned securities	\$ 0	\$ 1,073,402	\$ 10,000,000
Company owned securities	400,000	452,720	2,000,000
Specific customer owned securities	0	356,426	3,500,000
Officers' securities	200,000	249,492	1,500,000
Specific customer owned securities	0	0	3,000,000
Specific customer owned securities	200,000	684,574	1,000,000
Specific customer owned securities	600,000	1,150,475	3,500,000
Specific customer owned securities	<u>0</u>	492,732	1,000,000
	<u>\$ 1,400,000</u>		

### 6. SUBORDINATED BORROWINGS

Amounts due under agreements subordinated to claims of general creditors at June 30, 2003 consist of the following:

	<u>Outstanding Amount</u>
Subordinated note, 5.25%, due May 1, 2005	\$ 233,333
Subordinated note, 5.25%, due May 1, 2006	<u>233,334</u>
	<u>\$ 466,667</u>

The subordinated borrowings are treated as capital when computing net capital under the uniform net capital rule. To the extent that such borrowings are required for the Company's continued compliance with minimum net capital requirements, they may not be repaid.

# SMITH, MOORE & CO.

## NOTES TO FINANCIAL STATEMENTS

### 7. COMMITMENTS AND CONTINGENT LIABILITIES

The Company leases office space at two locations under lease agreements classified as operating leases that expire in March 2004. The Company also has four operating lease agreements on copy machines that expire in May 2004, August 2004, June 2005, and January 2006. Minimum future rental payments as of June 30, 2003 for future years and in the aggregate are:

<u>Year ended June 30,</u>	<u>Amount</u>
2004	\$ 109,934
2005	6,268
2006	2,584
Thereafter	<u>0</u>
Total minimum future rental payments	\$ <u>118,786</u>

Rental expense for the items above was \$194,274 for fiscal year 2003.

In addition, the Company is provided securities information services under annual contracts that expire in April and June each year. Payments of \$125,885 were charged to operating expense in fiscal year 2003. The commitment is similar for the fiscal year 2004.

The Company has a contract for computer services extending for four years that began September 1, 2000. Payments under the contract are based on the volume of the Company's business with a minimum charge of \$10,000 per month.

The Company is a defendant in issues incidental to its securities business. Management, after consultation with outside legal counsel, believes that resolution of any matter will not result in any material adverse effect on the Company's financial position.

### 8. RETIREMENT PLAN

The Company has a Savings Incentive Match Plan for Employees (SIMPLE) plan for eligible employees. The Company makes a matching contribution up to three percent of an employee's compensation. During the fiscal year ended June 30, 2003, Company contributions to the plan charged to operations were \$74,408.

### 9. INCOME TAXES

The Company files its corporate income tax returns using a December 31 year end. The Company has elected to be treated as a Subchapter S corporation for federal and Missouri state income tax purposes. As a result, net taxable federal and Missouri income is reported

# SMITH, MOORE & CO.

## NOTES TO FINANCIAL STATEMENTS

### 9. INCOME TAXES (continued)

and taxed on the returns of the individual stockholders. Included in other operating expenses are corporate taxes for St. Louis City, New York City and New York State.

### 10. CONCENTRATIONS OF CREDIT RISK

The Company maintains several checking accounts with local banks. The banks provide \$100,000 of deposit insurance through the Federal Depositors Insurance Corporation. Amounts in excess of insured limits at June 30, 2003 were \$373,994.

The Company is engaged in various trading and brokerage activities in which counterparties primarily include broker-dealers, banks, and other financial institutions. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument.

The Company's customer securities activities are transacted on either a cash or margin basis and are recorded on a settlement date basis. The Company's exposure to credit risk associated with the nonperformance of these customers in fulfilling their contractual obligations pursuant to securities transactions is identical for unsettled or settled transactions and can be directly impacted by volatile trading markets which may impair the customers' ability to satisfy their obligations to the Company.

Generally, account balances are secured by marketable securities controlled by the Company. Also, it is the Company's policy to review, as necessary, the credit standing of each counterparty and customer with whom the company does business.

Securities sold but not yet purchased represent obligations of the Company to deliver specified securities at contracted prices. Settlement of such obligations may be at amounts greater than those recorded in the balance sheet.

### 11. NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain minimum net capital, as defined under such provisions. The rule provides that aggregate indebtedness, as defined, may not exceed 1,500 percent (15 to 1) of net capital, as defined. The rule also provides that equity capital may not be withdrawn if the resulting relationship of aggregate indebtedness to net capital would exceed 1,000 percent (10 to 1). At June 30, 2003 the Company's aggregate indebtedness was \$8,418,853 and net capital was \$1,517,305 for a percentage of aggregate indebtedness to net capital of 555 percent. The Company's net capital in excess of the minimum required was \$956,049. The percentage of aggregate indebtedness to net capital may fluctuate on a daily basis.

**Hauk, Fasani, Ramsey, Kruse & Co., P.C.**

A PROFESSIONAL CORPORATION  
CERTIFIED PUBLIC ACCOUNTANTS

**ACCOUNTANTS' REPORT ON INFORMATION ACCOMPANYING  
THE BASIC FINANCIAL STATEMENTS**

Our audit of the basic financial statements presented in the preceding section of this report was made for the purpose of forming an opinion on such financial statements taken as a whole. The accompanying information shown on pages 13 through 20 is presented for additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the audit procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

*Hauk, Fasani, Ramsey, Kruse & Company, P.C.*

HAUK, FASANI, RAMSEY, KRUSE & COMPANY, P.C.  
Certified Public Accountants

August 22, 2003



**COMPUTATION OF NET CAPITAL**

1.	Total ownership equity from Statement of Financial Condition		1,561,543
			[3480]
2.	Deduct ownership equity not allowable for Net Capital		[3490]
3.	Total ownership equity qualified for Net Capital		1,561,543
			[3500]
4.	Add:		
	A. Liabilities subordinated to claims of general creditors allowable in computation of net capital		466,667
			[3520]
	B. Other (deductions) or allowable credits (List)		
	OFFICER BONUS	30,000	
	[3525A]	[3525B]	
	[3525C]	[3525D]	
	[3525E]	[3525F]	30,000
			[3525]
5.	Total capital and allowable subordinated liabilities		2,058,210
			[3530]
6.	Deductions and/or charges:		
	A. Total non-allowable assets from Statement of Financial Condition ( Note B and C)	257,152	
		[3540]	
	1. Additional charges for customers' and non-customers' security accounts	[3550]	
	2. Additional charges for customers' and non-customers' commodity accounts	[3560]	
	B. Aged fail-to-deliver	[3570]	
	1. Number of items	[3450]	
	C. Aged short security differences-less reserve of number of items	[3460]	[3580]
		[3470]	
	D. Secured demand note deficiency	[3590]	
	E. Commodity futures contracts and spot commodities proprietary capital charges	[3600]	
	F. Other deductions and/or charges	243,465	[3610]
	G. Deductions for accounts carried under Rule 15c3-1 (a)(6), and (a)(7) and (c)(2)(x).	[3615]	
	H. Total deductions and/or charges		-500,617
			[3620]
7.	Other additions and/or credits (List)		
	[3630A]	[3630B]	
	[3630C]	[3630D]	
	[3630E]	[3630F]	[3630]
			1,557,591
			[3640]
8.	Net capital before haircuts on securities positions		
9.	Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):		
	A. Contractual securities commitments	[3660]	

B.	Subordinated securities borrowings		[3670]	
C.	Trading and investment securities:			
1.	Bankers' acceptances, certificates of deposit and commercial paper		[3680]	
2.	U.S. and Canadian government obligations		[3690]	
3.	State and municipal government obligations	26,830	[3700]	
4.	Corporate obligations	2,697	[3710]	
5.	Stocks and warrants	10,761	[3720]	
6.	Options		[3730]	
7.	Arbitrage		[3732]	
8.	Other securities		[3734]	
D.	Undue Concentration		[3650]	
E.	Other (List)			
		[3736A]	[3736B]	
		[3736C]	[3736D]	
		[3736E]	[3736F]	
			0	
			[3736]	-40,288
				[3740]
10.	Net Capital			1,517,305
				[3750]

### COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

#### Part A

11.	Minimum net capital required (6-2/3% of line 19)		561,256	
			[3756]	
12.	Minimum dollar net capital requirement of reporting broker or dealer and minimum net capital requirement of subsidiaries computed in accordance with Note(A)		250,000	
			[3758]	
13.	Net capital requirement (greater of line 11 or 12)		561,256	
			[3760]	
14.	Excess net capital (line 10 less 13)		956,049	
			[3770]	
15.	Excess net capital at 1000% (line 10 less 10% of line 19)		675,419	
			[3780]	

### COMPUTATION OF AGGREGATE INDEBTEDNESS

16.	Total A.I. liabilities from Statement of Financial Condition		8,418,853	
			[3790]	
17.	Add:			
A.	Drafts for immediate credit			
			[3800]	
B.	Market value of securities borrowed for which no equivalent value is paid or credited			
			[3810]	
C.	Other unrecorded amounts(List)			

\_\_\_\_\_  
[3820A]  
\_\_\_\_\_  
[3820C]  
\_\_\_\_\_  
[3820E]

\_\_\_\_\_  
[3820B]  
\_\_\_\_\_  
[3820D]  
\_\_\_\_\_  
[3820F]  
0  
\_\_\_\_\_  
[3820]

\_\_\_\_\_  
0  
\_\_\_\_\_  
[3830]

- 3. Deduct Adjustment based upon deposits in Special Reserve Bank Accounts (15c3-1(c)(1) (vii)) \_\_\_\_\_ [3838]
- 3. Total aggregate indebtedness \_\_\_\_\_ 8,418,853 [3840]
- 0. Percentage of aggregate indebtedness to net capital (line 19 / line 10) % \_\_\_\_\_ 555 [3850]
- 1. Percentage of aggregate indebtedness to net capital after anticipated capital withdrawals (line 19 / line 10 less Item 4880) % \_\_\_\_\_ 566 [3853]

**OTHER RATIOS**

Part C

- 9. Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d) % \_\_\_\_\_ 23 [3860]
- 0. Options deductions/Net Capital ratio (1000% test) total deductions exclusive of liquidating equity under Rule 15c3-1(a)(6), (a)(7) and (c)(2)(x) - Net Capital % \_\_\_\_\_ [3852]

# COMPUTATION FOR RESERVE REQUIREMENTS FOR BROKER DEALERS UNDER RULE 15c3-3

## CREDIT BALANCES

1.	Free credit balances and other credit balances in customers' security accounts (see Note A, Exhibit A, Rule 15c3-3)	<u>6,139,272</u>	
		[4340]	
2.	Monies borrowed collateralized by securities carried for the accounts of customers (see Note B)	<u>800,000</u>	
		[4350]	
3.	Monies payable against customers' securities loaned (see Note C)	<u>          </u>	
		[4360]	
4.	Customers' securities failed to receive (see Note D)	<u>464,880</u>	
		[4370]	
5.	Credit balances in firm accounts which are attributable to principal sales to customers	<u>          </u>	
		[4380]	
6.	Market value of stock dividends, stock splits and similar distributions receivable outstanding over 30 calendar days	<u>          </u>	
		[4390]	
7.	**Market value of short security count differences over 30 calendar days old	<u>          </u>	
		[4400]	
8.	**Market value of short securities and credits (not to be offset by longs or by debits) in all suspense accounts over 30 calendar days	<u>9,976</u>	
		[4410]	
9.	Market value of securities which are in transfer in excess of 40 calendar days and have not been confirmed to be in transfer by the agent or the issuer during the 40 days	<u>          </u>	
		[4420]	
10.	Other (List)		
	DIVIDENDS	<u>37,552</u>	
	[4425A]	[4425B]	
	OPTIONS COLLATERAL	<u>200,900</u>	
	[4425C]	[4425D]	
	FAIL TO REC > DAYS	<u>350</u>	
	[4425E]	[4425F]	
		<u>238,802</u>	
		[4425]	
11.	TOTAL CREDITS		<u>7,652,930</u>
			[4430]

## DEBIT BALANCES

12.	**Debit balances in customers' cash and margin accounts excluding unsecured accounts and accounts doubtful of collection net of deductions pursuant to Note E, Exhibit A, Rule 15c3-3	<u>5,242,219</u>	
		[4440]	
13.	Securities borrowed to effectuate short sales by customers and securities borrowed to make delivery on customers' securities failed to deliver	<u>398,625</u>	
		[4450]	
14.	Failed to deliver of customers' securities not older than 30 calendar days	<u>508,736</u>	
		[4460]	
15.	Margin required and on deposit with the Options Clearing Corporation for all option contracts written or purchased in customer accounts (See Note F)	<u>200,900</u>	
		[4465]	
16.	Other (List)		
	[4469A]	<u>          </u>	
	[4469B]	[4469B]	
	[4469C]	<u>          </u>	
	[4469D]	[4469D]	
	[4469E]	<u>          </u>	
		[4469F]	
		<u>0</u>	
		[4469]	
17.	**Aggregate debit items		<u>6,350,480</u>
			[4470]
18.	**less 3% (for alternative method only - see Rule 15c3-1(f)(5)(i))		<u>          </u>
			[4471]
19.	**TOTAL 15c3-3 DEBITS		<u>6,350,480</u>
			[4472]

## RESERVE COMPUTATION



**INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS UNDER 15C3-3**

State the market valuation and the number of items of:

- |   |  |
|---|--|
| <p>1. Customers' fully paid securities and excess margin securities not in the respondent's possession or control as of the report date (for which instructions to reduce to possession or control had been issued as of the report date) but for which the required action was not taken by respondent within the time frames specified under Rule 15c3-3. Notes A and B</p> <p>A. Number of items</p> | <p>_____ 682<br/>[4586]</p> <p>_____ 2<br/>[4587]</p>                                  |
| <p>2. Customers' fully paid securities and excess margin securities for which instructions to reduce to possession or control had not been issued as of the report date, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3. Notes B, C and D</p> <p>A. Number of items</p>  | <p>_____ [4588]</p> <p>_____ [4589]</p>  |
| <p>3. The system and procedures utilized in complying with the requirement to maintain physical possession or control of customers' fully paid and excess margin securities have been tested and are functioning in a manner adequate to fulfill the requirements of Rule 15c3-3</p>  | <p>Yes <input checked="" type="radio"/> [4584]<br/>No <input type="radio"/> [4585]</p> |

**INDEPENDENT AUDITORS' REPORT ON INTERNAL  
ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5**

To the Board of Directors  
Smith Moore & Co.  
St. Louis, Missouri

In planning and performing our audit of the financial statements of Smith, Moore & Co. for the year ended June 30, 2003, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Smith, Moore & Co. that we considered relevant to the objectives stated in Rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a) (11) and the reserve required by Rule 15c3-3(e); (2) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13; (3) in complying with the requirements for the prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; and (4) in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by Rule 15c3-3.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control structure or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2003 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

*Hauk, Fasani, Ramsey, Kruse & Company, P.C.*

HAUK, FASANI, RAMSEY, KRUSE & COMPANY, P.C.  
Certified Public Accountants

August 22, 2003