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UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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ANNUAL AUDITED REPORT FORM X-17A-

PART III

SEC FILE NUMBER

FACING PÁGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

| REPORT FOR THE PERIOD BEGINNING_   | April 1, 2002                         | AND ENDING M                                       | arch 31, 2003                               |
|--|---------------------------------------|--|---|
|  | MM/DD/YY                              |  | MM/DD/YY                                    |
| A. REG   | ISTRANT IDENTIF                       | ICATION  |   |
| NAME OF BROKER-DEALER:<br>Lemley, Yarling & Co.<br>ADDRESS OF PRINCIPAL PLACE OF BUSI<br>208 South LaSalle Street, Suite | · · · · · · · · · · · · · · · · · · · | Box No.)   | OFFICIAL USE ONLY FIRM I.D. NO.             |
|  | (No. and Street)                      |  |   |
| Chicago, IL 60604  | ·                                     |  |   |
| (City)   | (State)                               |  | (Zip Code)                                  |
| NAME AND TELEPHONE NUMBER OF PER Ralph J. Lemley  B. ACCO  | OUNTANT IDENTIF                       | 312-3  | PORT 72-2422 (Area Code - Telephone Number) |
| INDEPENDENT PUBLIC ACCOUNTANT wi   | nose opinion is contained             | in this Report*                                    |   |
|  | Name – if individual, state last,     | first, middle name)                                |   |
| 820 Davis Street, Suite 400  | Evanston, IL                          | 60201  |   |
| (Address)  | (City)                                | (State)  | (Zip Code)                                  |
| CHECK ONE:  Certified Public Accountant Public Accountant Accountant not resident in Unite                               | d States or any of its poss           | PROCESSED SEP 122003 Session HOMSON ONLY FINANCIAL | JUL 3 0 2003                                |

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

| Ī.       | Rа     | Iph J. Lemley, swear (or affirm) that, to the best of  |
|----------|--------|--|
| mv       | kno    | wledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of  |
| ,        |        | The West Constitution of the Constitution of t |
| of       |        | rch 31 , 20 03 , are true and correct. I further swear (or affirm) that  |
|          |        | the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account   |
|          |        | ed solely as that of a customer, except as follows:  |
| Cia      | 331110 | to solely as that of a customer, except as follows.  |
|          |        |  |
|          |        |  |
|          |        | ΛΛ   |
|          | •      |  |
|          |        |  |
|          |        |  |
|          |        | Signature  |
| /        |        | t Karlet   |
|          | 1.     | TO THE PARTY OF TH |
| /        | Y O    | "OFFICIAL SEAL" THE SEAL " KATHLEEN P. CANNOVA   |
| 14       | No.    | Notes Dublic Chats of Winds  |
|          |        | Notary Public Notary Public, State of Illinois My Commission Expires 01/20/06  |
| /<br>Th  | is rer | port ** contains (check all applicable boxes):   |
| X        |        | Facing Page.   |
| X        | (b)    | Statement of Financial Condition.  |
| X        |        | Statement of Income (Loss).  |
|          |        | Statement of Changes in Financial Condition.   |
| $\nabla$ |        | Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.  |
|          |        | Statement of Changes in Liabilities Subordinated to Claims of Creditors.   |
|          |        | Computation of Net Capital.  |
|          |        | Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.   |
|          |        | Information Relating to the Possession or Control Requirements Under Rule 15c3-3.  |
|          | (j)    | A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the  |
| _        | (i-X   | Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.  |
|          | (K)    | A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.   |
| Ņ        | (I)    | An Oath or Affirmation.  |
| ä        | ` '    | A copy of the SIPC Supplemental Report.  |
|          |        | A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.  |

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS

LEMLEY, YARLING & CO.

YEAR ENDED MARCH 31, 2003

WITH REPORT OF INDEPENDENT AUDITORS



CERTIFIED PUBLIC ACCOUNTANTS 820 DAVIS STREET, SUITE 400 EVANSTON, ILLINOIS 60201

(847) 866-6800 FAX (847) 866-6818 www.brownkaplan.com MEMBER OF AMERICAN INSTITUTE OF CPAS ILLINOIS CPA SOCIETY

#### REPORT OF INDEPENDENT AUDITORS

May 19, 2003

The Board of Directors and Stockholder Lemley, Yarling & Co.

We have audited the accompanying statement of financial condition of Lemley, Yarling & Co. (an Illinois Corporation) as of March 31, 2003, and the related statements of income, changes in stockholder's equity, and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Lemley, Yarling & Co. at March 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit has been conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying additional information is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such additional information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Brown, Kaplan & LISS LLP

# LEMLEY, YARLING & CO. STATEMENT OF FINANCIAL CONDITION MARCH 31, 2003

## **ASSETS**

| Current assets Cash Receivable from clearing broker    | \$<br>65,473<br>146,846 |
|--|-------------------------|
| Total assets   | \$<br>212,319           |
|  |                         |
|  |                         |
|  |                         |
| LIABILITIES AND STOCKHOLDER'S EQUITY                   |                         |
|  |                         |
| Current liabilities  Management fees payable to Parent | \$<br>132,131           |
| Income taxes payable to Parent                         | 5,372                   |
| Total liabilities                                      | <br>137,503             |
| Stockholder's equity                                   |                         |
| Common stock, no par value; 50,000 shares              | 2                       |
| authorized; 1,000 shares issued and outstanding        | 25,000                  |
| Retained earnings                                      | <br>49,816              |
|  | 74,816                  |
|  |                         |

212,319

Total liabilities and stockholder's equity

## LEMLEY, YARLING & CO. STATEMENT OF INCOME YEAR ENDED MARCH 31, 2003

| Commission income  | \$ 2,702,967           |
|--|------------------------|
| Expenses:  Management fees to Parent Clearing related expenses | 1,377,524<br>1,172,384 |
|  | 2,549,908              |
| Income before income taxes                                     | 153,059                |
| Income tax expense under tax sharing agreement with Parent     | 46,238                 |
| Net income   | <u>\$ 106,821</u>      |

# STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY YEAR ENDED MARCH 31, 2003

|   | Commo  | on S      | tock   |                                     |           |                               |
|---|--------|-----------|--------|-------------------------------------|-----------|-------------------------------|
|   | Shares |           | Amount | Retained<br>Earnings                |           | Total                         |
| Balance at March 31, 2002<br>Net income<br>Dividends paid | 1,000  | \$        | 25,000 | \$<br>37,995<br>106,821<br>(95,000) | \$        | 62,995<br>106,821<br>(95,000) |
| Balance at March 31, 2003                                 | 1,000  | <u>\$</u> | 25,000 | \$<br>49,816                        | <u>\$</u> | 74,816                        |

## LEMLEY, YARLING & CO. STATEMENT OF CASH FLOWS YEAR ENDED MARCH 31, 2003

| Cash flows from operating activities              |           |               |
|---|-----------|---------------|
| Net income  | \$        | 106,821       |
| Adjustments to reconcile net income to net cash   |           |               |
| flows provided by operating activities:           |           |               |
| Changes in assets and liabilities:                |           |               |
| Receivable from clearing broker                   |           | (86,533)      |
| Management fees payable to parent                 |           | 77,850        |
| Income taxes payable to parent                    |           | (8,231)       |
| Net cash provided by operating activities         |           | 89,907        |
| Cash flows used in financing activities           |           |               |
| Dividends paid                                    |           | (95,000)      |
| Net decrease in cash                              |           | (5,093)       |
| Cash  | •         |               |
| Beginning of year                                 |           | 70,566        |
| End of year                                       | \$        | 65,473        |
| Supplemental disclosure of cash flow information: |           |               |
|   |           |               |
| Income taxes paid to parent                       | <u>\$</u> | <u>54,469</u> |

# LEMLEY, YARLING & CO. NOTES TO FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2003

#### 1. ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

Lemley, Yarling & Co. ("the Company"), a registered broker/dealer, is a wholly owned subsidiary of Lemley, Yarling Management Co. ("the Parent"). The significant accounting policies of the Company are summarized below.

#### Commission Income

Commission income is recognized as earned.

#### Income Taxes

The Company files a consolidated federal income tax return with Lemley, Yarling Management Co. The Company provides for income taxes as if separate returns are filed.

#### Administrative Expenses

Operations of the Company are conducted in facilities and by personnel shared with its parent. The Company pays a management fee equal to 90% of revenues, net of clearing related expenses, to its parent in lieu of occupancy, salary and other operating expenses.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

See accountants' report

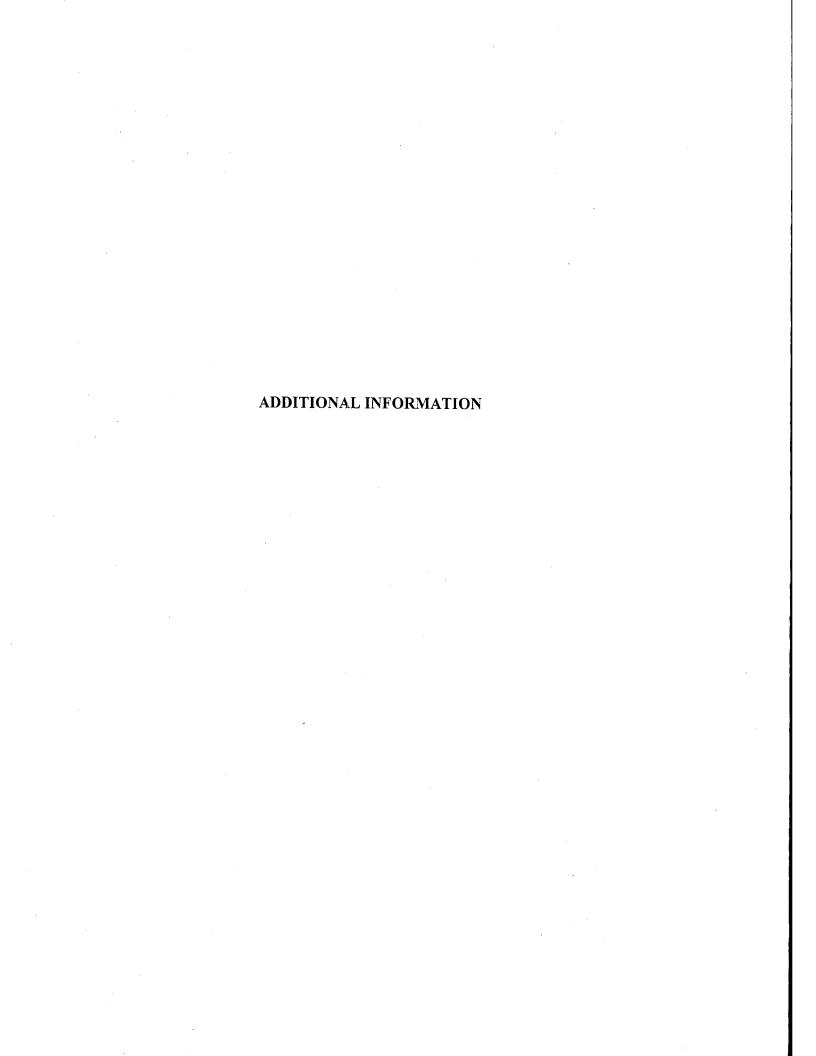
# LEMLEY, YARLING & CO. NOTES TO FINANCIAL STATEMENTS YEAR ENDED MARCH 31, 2003

#### 2. AGREEMENT WITH ABN-AMRO INCORPORATED

The Company has an agreement with ABN-AMRO Incorporated, whereby the Company transacts, on a fully disclosed basis, all customer business through ABN-AMRO Incorporated. The Company has guaranteed payment for securities purchased and delivery of securities sold pursuant to this agreement.

#### 3. NET CAPITAL

The Company is subject to the net capital rule of the Securities and Exchange Commission. This rule prohibits a broker/dealer from engaging in any securities transaction at a time when its "net capital" is less than the greater of \$5,000 or 6 2/3% of "aggregate indebtedness", as those terms are defined by the rule. At March 31, 2003, the Company's net capital and required net capital were \$74,816 and \$9,167 respectively.





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. MEMBER OF AMERICAN INSTITUTE OF CPAS ILLINOIS CPA SOCIETY

### INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE

The Board of Directors Lemley, Yarling & Co.

In planning and performing our audit of the financial statements of Lemley, Yarling & Co. (the Company) for the year ended March 31, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. We did not review the practices and procedures followed by the Company in making quarterly securities examinations, counts, verifications, and comparisons and the recordation of differences required by Rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at March 31, 2003, to meet the SEC's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and other regulatory agencies which rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and should not be used for any other purpose.

Brown, Kaplan & LISS LLP

Evanston, Illinois

May 19, 2003

# FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

**BROKER OR DEALER** 

LEMLEY, YARLING & COMPANY

as of

March 31, 2003

#### **COMPUTATION OF NET CAPITAL**

| 1.  | Total ownership equity from Statement of Financial Condition                           |             |      | \$ | 74,816   | 3480 |
|-----|--|-------------|------|----|----------|------|
| 2.  | Deduct ownership equity not allowable for Net Capital                                  |             |      | (  | )        | 3490 |
| 3.  | Total ownership equity qualified for Net Capital                                       |             |      |    | 74,816   | 3500 |
| 4.  | Add:   |             |      |    |          |      |
|     | A. Liabilities subordinated to claims of general creditors allowable in computation of | net capital |      |    |          | 3520 |
|     | B. Other (deductions) or allowable credits (List)                                      |             |      |    |          | 3525 |
| 5.  | Total capital and allowable subordinated liabilities                                   |             |      | \$ | 74,816   | 3530 |
| 6.  | Deductions and/or charges:   | •           |      |    |          |      |
|     | A. Total nonallowable assets from Statement of Financial Condition (Notes B and C)     | \$          | 3540 |    |          |      |
|     | B. Secured demand note delinquency   |             | 3590 |    |          |      |
|     | C. Commodity futures contracts and spot commodities-                                   |             |      | _  | ,        |      |
|     | proprietary capital charges  |             | 3600 |    |          |      |
|     | D. Other deductions and/or charges   |             | 3610 | (  | )        | 3620 |
| 7.  | Other additions and/or allowable credits (List)  |             |      |    |          | 3630 |
| 8.  | Net capital before haircuts on securities positions                                    |             |      | \$ | 74,816   | 3640 |
| 9.  | Haircuts on securities (computed, where applicable, pursuant to 15c3-1(f):             |             |      |    |          |      |
|     | A. Contractual securities commitments  | \$          | 3660 |    |          |      |
|     | B. Subordinated securities borrowings  |             | 3670 |    |          |      |
|     | C. Trading and investment securities:  |             |      |    |          |      |
|     | 1. Exempted securities   |             | 3735 |    |          |      |
|     | 2. Debt securities   |             | 3733 |    |          |      |
|     | 3. Options   |             | 3730 |    |          |      |
|     | 4. Other securities  |             | 3734 |    |          |      |
|     | D. Undue Concentration   |             | 3650 |    |          |      |
|     | E. Other (List)  |             | 3736 | (  | - )      | 3740 |
| 10. | Net Capital  |             |      | \$ | 74,816   | 3750 |
|     |  |             |      |    | OMIT PEN | NIES |

There are no material differences between the above computation and the Company's corresponding unaudited FOCUS - Part IIA filing.

## FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROKER OR DEALER

**LEMLEY, YARLING & COMPANY** 

as of March 31, 2003

### COMPUTATION OF NET CAPITAL REQUIREMENT

#### Part A

| 11. | Minimum net capital required (6 2/3% of line 19)                                   |                      |      | \$              | 9,167                | 3756 |
|-----|--|----------------------|------|-----------------|----------------------|------|
| 12. | Minimum dollar net capital requirement of reporting broker or dealer and minimum r | net capital requirer | nent |                 |                      |      |
|     | of subsidiaries computed in accordance with Note (A)                               |                      |      | \$              | 5,000                | 3758 |
| 13. | Net capital requirement (greater of line 11 or 12)                                 |                      |      | \$              | 9,167                | 3760 |
| 14. | Excess net capital (line 10 less 13)   |                      |      | \$              | 65,649               | 3770 |
| 15. | Excess net capital at 1000% (line 10 less 10% of line 19)                          |                      |      | \$              | 61,066               | 3780 |
| 16. | COMPUTATION OF AGGREGATE INDE  | BTEDNESS             |      | \$              | 137. <del>5</del> 03 | 3790 |
|     |  |                      |      | · <del>··</del> | 107,000              | 0150 |
| 17. | Add:   |                      |      |                 |                      |      |
|     | A. Drafts for immediate credit   | \$                   | 3800 |                 |                      |      |
|     | B. Market value of securities borrowed for which no equivalent value               |                      |      |                 |                      |      |
|     | is paid or credited  | \$                   | 3810 |                 |                      |      |
|     | C. Other unrecorded amounts (List)   | \$                   | 3820 | \$              |                      | 3830 |
| 19. | Total aggregate indebtedness   |                      |      | \$              | 137,503              | 3840 |
| 20. | Percentage of aggregate indebtedness of net capital (line 19/ line 10)             |                      |      | %               | 183.79%              | 3850 |
| 21  | Percentage of debt to debt-equity total computed in accordance with Rule 15c3-1(d) |                      |      | %               |                      | 3860 |

# FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART HA

BROKER OR DEALER

LEMLEY, YARLING & COMPANY

March 31, 2003

| Exemptive Provision Under Rule 15c3-3   |   |      |
|---|---|------|
| 25. If an exemption from Rule 15c3-3 is claimed, identify below the section upon which such exemption is based (check one only) |   |      |
| A. (k) (1) \$2,500 capital category as per Rule 15c3-3  |   | 4550 |
| B. (k) (2) (A) "Special Account for the Exclusive Benefit of customers" maintained  |   | 4560 |
| C. (k) (2) (B) All customer transactions cleared through another broker-dealer on a fully disclosed basis                       |   | Γ    |
| Name of clearing firm <u>ABN AMRO INCORPORATED</u> 4335   | x | 4570 |
| D. (k) (3) Exempted by order of the Commission (include copy of letter)   |   | 4580 |