

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

## ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD	BEGINNING 07/01/02	ANI	D ENDING <u>06/</u>	30/03
	MM/D	D/YY		MM/DD/YY
	A. REGISTRANT ID	ENTIFICATIO	N	
NAME OF BROKER-DEALE Jack Dardis & Assoc ADDRESS OF PRINCIPAL P		use P.O. Box No.)		OFFICIAL USE CNLY FIRM I.D. NO.
210 Veterans Boulev	ard, Suite 200			
	(No. and	i Street)		
Metairie	Louisiana	70	0005	
(City)		(State)	(Zip	Code)
NAME AND TELEPHONE N John J. Pardis	UMBER OF PERSON TO CON	TACT IN RÉGARI	O TO THIS REPOR	RT (504)828-3052
			(Ar	rea Code – Telephone Number
	B. ACCOUNTANT II	DENTIFICATIO	ON	
Ericksen, Krentel &	(Name if individua	il, state last, first, muddi	ie name)	70119
4227 Canal Street (Address)	New Orle	ans	Louisiana (State)	(Zip Code)
CHECK ONE: 션 Certified Public	Accountant		,	
	resident in United States or any	of its possessions.		ROCESSED
	FOR OFFICIA	L USE ONLY		SEP 04 2003
				THOMSON

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



## OATH OR AFFIRMATION

I, John J. Dardis	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial	statement and supporting schedules pertaining to the firm of
Jack Dardis & Associates, Ltd.	as
of June 30	, as , 20 03 , are true and correct. I further swear (or affirm) that
	cipal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follow	
classified solery as that of a clastomer, except as follow	75.
	Shu Darde
	Signature
	PRESIDENT
	Title
Mecha Clase	
Notary Public	
This report ** contains (check all applicable boxes):	
<ul><li> ☑ (a) Facing Page.</li><li> ☑ (b) Statement of Financial Condition.</li></ul>	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	of Cash Flows
(e) Statement of Changes in Stockholders' Equity	or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordina	ited to Claims of Creditors.
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve Re (i) Information Relating to the Possession or Cor	
	nation of the Computation of Net Capital Under Rule 15c3-3 and the
	e Requirements Under Exhibit A of Rule 15c3-3.
	audited Statements of Financial Condition with respect to methods of
consolidation.	· · · · · ·
(l) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
(n) A report describing any material inadequacies f	found to exist or found to have existed since the date of the previous audit.  Internal Control Required by SEC Rule 17a-5.
**For conditions of confidential treatment of certain t	

JACK DARDIS & ASSOCIATES, LTD.

FINANCIAL STATEMENTS AND

SUPPLEMENTAL INFORMATION

FOR THE YEARS ENDED

JUNE 30, 2003 AND 2002

# ERICKSEN KRENTEL & LAPORTE LL.P.

CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS

4227 CANAL STREET
NEW ORLEANS, LOUISIANA 70119-5996
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- Schedule "1" Computations of Net Capital, under Rule 15c3-1 of the Securities and Exchange Commission
- Schedule "2" Computation for Determination of Reserve Requirements under Rule 15c3-3 of the Securities and Exchange Commission
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KEVIN M. NEYREY
CLAUDE M. SILVERMAN\*
KENNETH J. ABNEY\*
W. ERIC POWERS

\*PROFESSIONAL CORPORATION
BENJAMIN J. ERICKSEN - RETIRED
J.V. LECLERE KRENTEL - RETIRED

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors and Shareholder of Jack Dardis & Associates, Ltd.

We have audited the accompanying statements of financial condition of Jack Dardis & Associates, Ltd. (a Louisiana corporation) as of June 30, 2003 and 2002, and the related statements of income, changes in stockholder's equity, and cash flows for the years then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jack Dardis & Associates, Ltd. as of June 30, 2003 and 2002, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules "1" through "3" are presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

July 23, 2003

Ricken, Kentel & Laforte UP

Certified Public Accountants

# STATEMENTS OF FINANCIAL CONDITION JUNE 30, 2003 AND 2002

#### **ASSETS**

	2003		2002	
ASSETS:				
Cash and cash equivalents	\$	58,282	\$	35,442
Cash segregated under federal and other regulations Commissions receivable		18,276		85,572
Income tax refund receivable		29,570		51,866
Prepaid income taxes		1,263 12,599		1,013
Prepaid income taxes Prepaid expenses		3,684		-
Securities owned:		3,004		
Marketable, at market value (cost \$71,781 and \$95,945				
at June 30, 2003 and 2002, respectively)		80,434		76,816
Not readily marketable, at estimated fair value (cost \$18,900		00,15-1		70,010
and \$18,900 at June 30, 2003 and 2002, respectively)		18,900		18,900
Cash surrender value of officers' life insurance (net of loans				
of \$93,892 and \$93,601 at June 30, 2003 and 2002,				
respectively)		13,841		16,331
Deferred tax asset				3,634
Total agasta	\$	236 840	¢	289,574
Total assets	<del></del>	236,849	\$	209,374
LIABILITIES AND STOCKHOLDER'S	<u>EQUIT</u>	Y		
LIABILITIES:				
Payable to broker-dealers and clearing organizations	\$	13,943	\$	85,572
Income taxes payable		-		5,093
Deferred tax liability		1,644		-
Total liabilities		15,587		90,665
STOCKHOLDER'S EQUITY:				
Common stock, no par value, 10,000 shares authorized, 100				
shares issued and outstanding		1,000		1,000
Additional paid-in capital		6,000		6,000
Retained earnings		214,262		191,909
Total stockholder's equity		221,262		198,909
Total Stockholder 5 equity				1,0,00
Total liabilities and stockholder's equity	\$	236,849	\$	289,574
		==		

## STATEMENTS OF INCOME FOR THE YEARS ENDED JUNE 30, 2003 AND 2002

	2003	2002
REVENUES:		
Commissions	\$ 502,552	2 \$ 497,940
Realized (loss) on investments	(1,410	•
Unrealized gain (loss) on investments	27,780	
Dividend and interest income	1,148	` ' '
Other income	4,448	-
Total revenues	534,518	468,653
EXPENSES:		
Management fees	455,325	392,176
Bonding	1,822	2,495
Commissions	5,208	3 4,165
Insurance-general	11,052	8,130
Interest	291	3,408
Professional services	16,815	7,260
Regulatory fees	4,853	3 4,244
Taxes and licenses	373	3 475
Travel and entertainment	1,085	951
Other	9,196	13,276
Total expenses	506,020	436,580
Income before provision for income taxes	28,498	32,073
PROVISION FOR (BENEFIT FROM) INCOME TAXES:		
Current	867	12,933
Deferred	5,278	•
Total provision for income taxes	6,145	7,893
Net income	\$ 22,353	3 \$ 24,180

# STATEMENTS OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEARS ENDED JUNE 30, 2003 AND 2002

			F	Additional				
	(	Common		Paid-In	]	Retained		
		Stock		Capital		Earnings	_	Total
Balance at June 30, 2001	\$	1,000	\$	6,000	\$	167,729	\$	174,729
Net income			•	_		24,180	<u>.                                    </u>	24,180
Balance at June 30, 2002		1,000		6,000		191,909		198,909
Net income				<del>-</del>		22,353		22,353
Balance at June 30, 2003	\$	1,000	\$	6,000	<u>\$</u>	214,262	\$	221,262

## STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2003 AND 2002

	2003	2002	
CASH FLOWS FROM (USED FOR) OPERATING ACTIVITIES:	Ф 22.252	e 04100	
Net income	\$ 22,353	\$ 24,180	
Adjustments to reconcile net income to net cash from (used for)			
operating activities:	(27.790)	20.525	
Unrealized (gain) loss on investments	(27,780)	26,535	
Realized loss on sale of securities	1,410	13,468	
(Increase) decrease in:	(7.00)	(22.700)	
Cash segregated under federal and other regulation	67,296	(33,788)	
Commissions receivable	22,296	(3,798)	
Income tax receivable	(250)	(1,013)	
Prepaid income taxes	(12,599)	-	
Prepaid expenses	(3,684)	-	
Cash surrender value of officers life insurance	2,490	(3,801)	
Deferred tax asset	3,634	(3,634)	
Increase (decrease) in:		_	
Payable to broker-dealers and clearing organizations	(71,629)	37,379	
Income taxes payable	(5,093)	(1,630)	
Deferred tax liability	1,644	(1,406)	
Net cash from operating activities	88	52,492	
CASH FLOWS FROM (USED FOR) INVESTING ACTIVITIES:			
Purchase of securities	(36,729)	(18,312)	
Proceeds from sale of securities	59,961	9,346	
Reinvesting of dividends	(480)	_	
Net cash from (used for) investing activities	22,752	(8,966)	
CASH FLOWS FROM (USED FOR) FINANCING ACTIVITIES:			
Payments on notes payable	-	(40,496)	
Decrease in due to affiliate	<u> </u>	(25,978)	
Net cash (used for) financing activities		(66,474)	
Net increase (decrease) in cash and cash equivalents	22,840	(22,948)	
Cash and cash equivalents at beginning of year	35,442	58,390	
Cash and cash equivalents at end of year	\$ 58,282	\$ 35,442	

#### JACK DARDIS & ASSOCIATES, LTD. NOTES TO FINANCIAL STATEMENTS JUNE 30, 2003 and 2002

# (1) NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Operations**

The Company is registered with the Securities and Exchange Commission as a broker-dealer. The Company is a nonclearing broker and, as such, has an agreement with a third-party broker and dealer to act as the Company's clearing broker to carry and clear its customers' margin and cash accounts and transactions on a fully-disclosed basis. The Company's main business is the sale of mutual funds to customers located in several states but primarily in the Greater New Orleans area.

#### Method of Accounting

Assets and liabilities and revenues and expenses are recognized on the accrual basis of accounting.

#### **Commission Income and Expenses**

Commission income and expenses from several types of securities transactions executed on behalf of customers are recorded on a settlement date basis, generally the third business day following the transaction date. Use of settlement date rather than trade date, as required by generally accepted accounting principles, does not materially affect reported financial position or results of operations.

#### **Income Taxes**

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes related primarily to temporary differences between the bases of assets for financial and income tax reporting. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable or deductible when the assets and liabilities are recovered or settled.

#### Securities

Marketable securities are valued at market value as determined by their quoted closing prices, and securities not readily marketable are valued at fair value as determined by management. The resulting difference between cost and market or fair value is included in income.

#### Cash and Cash Equivalents

The Company considers all highly liquid debt instruments purchased with a maturity of three months or less to be cash equivalents.

#### **Commissions Receivable**

No allowance has been made for uncollectible receivables as it has been the Company's experience that all amounts are collected in full.

NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2003 and 2002

# (1) NATURE OF OPERATIONS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Advertising

The Company expenses all nondirect-response advertising costs as incurred.

Advertising expense for the years ended June 30, 2003 and 2002 was \$1,020 and \$2,800, respectively.

#### **Use of Estimates**

Management uses estimates and assumptions in preparing financial statements. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could differ from those estimates.

#### (2) STATEMENT OF CASH FLOW SUPPLEMENTARY DISCLOSURES

Cash paid during the year for:

		June 30,			
	2	2003			
Interest	\$	291	\$	<u>3,408</u>	
Income taxes	\$	19,140	<u>\$</u>	14,883	

#### **Non-Cash Financing Activities:**

During the year ended June 30, 2002, a \$12,000 subordinated note payable to the stockholder of the Company became due. The Company fulfilled this obligation by reducing an amount due from its shareholder by \$12,000.

#### (3) CASH SEGREGATED UNDER FEDERAL AND OTHER REGULATIONS

Cash of \$18,276 and \$85,572 at June 30, 2003 and 2002, respectively have been segregated in a special reserve bank account for the benefit of customers under Rule 15c3-3 of the Securities and Exchange Commission.

#### (4) PAYABLE TO BROKER-DEALER AND CLEARING ORGANIZATIONS

Amounts payable to broker-dealers and clearing organizations at June 30, 2003 and 2002 consisted of the following:

	2003		2002	
Payable to clearing broker	\$	13,943	<u>\$</u>	85,572

NOTES TO FINANCIAL STATEMENTS (CONTINUED)
JUNE 30, 2003 and 2002

#### (5) REGULATORY REQUIREMENT

The Company is a registered broker and dealer in securities and is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1). Under the Uniform Net Capital Rule a broker and dealer who does not carry customers' accounts is required to maintain net capital, as defined in the Uniform Net Capital Rule, of \$50,000 or 12.5% of aggregate indebtedness, as defined, whichever is greater. The Uniform Net Capital Rule precludes the withdrawal of equity capital if the ratio of aggregate indebtedness to net capital exceeds 10 to 1. At June 30, 2003 and 2002, the net capital requirements were \$50,000. The Company's ratio of aggregate indebtedness to net capital was .09 to 1 and .62 to 1 at June 30, 2003 and 2002, respectively.

#### (6) RELATED PARTY TRANSACTIONS

During the years ended June 30, 2003 and 2002, \$455,325 and \$392,176, respectively, were paid to a company affiliated with Jack Dardis & Associates, Ltd. through common ownership for management fees and reimbursement of operating costs.

#### (7) COMMITMENTS AND CONTINGENCIES

In the normal course of business, the Company initiates customers' securities transactions through a clearing broker which, in accordance with generally accepted accounting principles, are not included on the balance sheet. These transactions are referred to as "off-balance sheet commitments" and differ from the Company's balance sheet activities in that they do not give rise to funded assets or liabilities. The Company receives a commission for initiating such transactions for its customers. Initiating these trades for its customers involves varying degrees of credit and market risk in excess of amounts recognized on the balance sheet. The Company minimizes its exposure to loss under these commitments by subjecting customer accounting to credit approval and monitoring procedures.

Once a trade is executed, a customer is allowed three business days to settle the transaction by payment of the settlement price (when purchasing securities) or the receipt of settlement proceeds (when selling securities). The Company is required by law to immediately complete a securities transaction when a customer fails to settle. The Company is at risk for any loss realized in completing transactions for its customers. This risk is minimized in that the Company would receive the securities as collateral. At June 30, 2003 and 2002, all unsettled transactions were subsequently settled by customers without loss to the Company or open commitments were adequately collateralized.

#### (8) INCOME TAXES

#### **Deferred Tax Asset/(Liability)**

The tax effects of temporary differences that give rise to significant portions of deferred tax assets/(liabilities) consist of the following:

	June 30,			
	2003	2002		
Difference between the bases of investments for financial and income tax reporting	\$ (1,644)	\$ 3,634		

# JACK DARDIS & ASSOCIATES, LTD. NOTES TO FINANCIAL STATEMENTS (CONTINUED) JUNE 30, 2003 and 2002

#### (8) <u>INCOME TAXES (CONTINUED)</u>

#### Deferred Tax Asset/(Liability) (continued)

These amounts have been presented in the accompanying financial statements as a deferred tax liability of \$1,644 at June 30, 2003 and a deferred tax asset of \$3,634 at June 30, 2002.

#### **Effective Tax Rate**

The effective tax rates of 21.56% in 2003 and 24.61% in 2002 differ from the federal statutory rate of 34% principally because of the effects of various nondeductible expenses, tax exempt income, and the benefit of graduated tax rates.

#### (9) FINANCIAL INSTRUMENTS

#### **Concentrations of Credit Risk**

Financial instruments that potentially subject the Company to concentrations of credit risk include cash deposits at financial institutions and commissions receivable due from third-party brokers and dealers. The Company requires no collateral to secure the receivables.

The Company's cash management policies limit its exposure to concentrations of credit risk by maintaining primary cash accounts at financial institutions whose deposits are insured by the Federal Deposit Insurance Corporation (FDIC).

The Company is engaged in various trading and brokerage activities in which counterparties primarily include a third-party broker-dealer, as described above, and other investment companies. In the event counterparties do not fulfill their obligations, the Company may be exposed to risk. The risk of default depends on the creditworthiness of the counterparty or issuer of the instrument. It is the Company's policy to review, as necessary, the credit standing of each counterparty.

# JACK DARDIS & ASSOCIATES, LTD. COMPUTATIONS OF NET CAPITAL UNDER RULE 15C3-1 OF THE SECURITIES AND EXCHANGE COMMISSION JUNE 30, 2003 AND 2002

	2003	2002
Stockholder's equity Less: Non-allowable assets Haircuts on investments	\$ 221,262 (18,900) (27,871)	\$ 198,909 (22,534) (28,998)
Net capital	174,491	147,377
Net capital requirement - greater of \$50,000 or 12.5% of aggregate indebtedness	50,000	50,000
Net capital in excess of requirement	<u>\$ 124,491</u>	<u>\$ 97,377</u>
Aggregate indebtedness	<u>\$ 15,587</u>	\$ 90,665
Ratio of aggregate indebtedness to net capital	09 to 1	.62 to 1
Reconciliation with Company's computation (included in Part II of Form X-17a-5 as of June 30, 2003 and 2002)  Net capital, as reported in Company's Part II (unaudited) FOCUS report  Non-marketable security not excluded  Adjust investments for realized gain on sale  Deferred tax asset not excluded  Prior year adjustments not made  Adjust for prepaid expenses  Adjust commissions for commissions receivable  Reclass expense amounts posted to payables  Adjust market value of investments  Adjust net cash surrender value of officers life insurance  Adjust income tax provision  Adjust accrued management fees	\$ 178,337 (18,900) 11,618 3,684 4,333 (236) (11,323) 6,978	\$ 155,731 (18,900) (3,634) (4,598) (10,380) 693 160 766 (5,711) 33,250
Net capital per above	<u>\$ 174,491</u>	<u>\$ 147,377</u>
Aggregate indebtedness, as reported in Company's Part II (unaudited) FOCUS report Adjust accrued management fees Adjust income tax related liabilities Adjust for commissions receivable	\$ 27,186 (6,978) (288) (4,333)	\$ 111,088 (25,520) 1,505 3,592
Aggregate indebtedness per above	<u>\$ 15,587</u>	\$ 90,665

There is no material difference between the computation of the basic net capital requirement as presented herein and as reported by the Company in Part II of Form X-17a-5 as of June 30, 2003 and 2002. Included in the computation of net capital are 12b1 fees verified as received within 30 days of June 30, 2003 and 2002.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15C3-3 OF THE SECURITIES AND EXCHANGE COMMISSION JUNE 30, 2003 AND 2002

The Company is exempt from the reserve requirements and the related computations for the determination thereof under paragraph (k) (2) of Rule 15c3-3 under the Securities Exchange Act of 1934 as the Company carries no margin accounts, promptly transmits all customer funds and delivers all securities received in connection with its activities as a broker or dealer, does not otherwise hold funds or securities for, or owe money or securities to, customers and effectuates all financial transactions with customers through unaffiliated clearing organizations on a fully-disclosed basis.

During the years ended June 30, 2003 and 2002, the Company maintained compliance with the conditions for exemption specified in paragraph (k) (2) of Rule 15c3-3.

JACK DARDIS & ASSOCIATES, LTD.
INFORMATION RELATING TO THE POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15C3-3 OF THE SECURITIES AND EXCHANGE COMMISSION
JUNE 30, 2003 AND 2002

	Market Value	Number of Items
Information for possession or control requirements:	ě	
For the year ended June 30, 2003:		
Customers' fully-paid securities and excess margin securities not in the Company's possession or control as of June 30, 2003, (for which instructions to reduce to possession or control had been issued as of June 30, 2003 but for which the required action was not taken within the time frames specified under Rule 15c3-3)	None	None
Customers' fully-paid securities and excess margin securities for which instruction to reduce to possession or control had not been issued as of June 30, 2003, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3	None	None
For the year ended June 30, 2002:		
Customers' fully-paid securities and excess margin securities not in the Company's possession or control as of June 30, 2002, (for which instructions to reduce to possession or control had been issued as of June 30, 2002 but for which the required action was not taken within the time frames specified under Rule 15c3-3)	None	None
Customers' fully-paid securities and excess margin securities for which instruction to reduce to possession or control had not been issued as of June 30, 2002, excluding items arising from "temporary lags which result from normal business operations" as permitted under Rule 15c3-3	None	None

# ERICKSEN KRENTEL & LAPORTELLE

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J.V. LECLERE KRENTEL - RETIRED

# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17A-5

Board of Directors and Shareholder Jack Dardis & Associates, Ltd.

In planning and performing our audits of the financial statements of Jack Dardis & Associates, Ltd. (the Company) for the years ended June 30, 2003 and 2002, we considered its internal control structure including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by Jack Dardis and Associates, Ltd. including tests of compliance with such practices and procedures, that we considered relevant to the objectives stated in Rule 17a-5(g), in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements from prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph, and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control or the practices and procedures referred to above, errors, or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

## ERICKSEN KRENTEL & LAPORTELLE

CERTIFIED PUBLIC ACCOUNTANTS & CONSULTANTS
Board of Directors and Shareholder
Jack Dardis & Associates, Ltd.
July 23, 2003
Page 2

Our consideration of the internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2003 and 2002 to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the New York Stock Exchange and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

July 23, 2003

Certified Public Accountants

Erickson, Krentel & La Porte UP