

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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ANNUAL AUDITED REPORT **FORM X-17A-5**

SEC FILE NUMBER

8- 43101

PART III

JUL 1 8 2003

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-3 Thereunder

| REPORT FOR THE PERIOD BEGINN | IING 06/01/2002 | AND ENDING | 05/31/2003 |
|---|---------------------------------------|-------------------|-------------------------------|
| · | MM/DD/YY | <u> </u> | MM/DD/YY |
| A | . REGISTRANT IDENTIFIC | CATION | |
| NAME OF BROKER-DEALER: SF SENTRY SECURITIE ADDRESS OF PRINCIPAL PLACE O | F BUSINESS: (Do not use P.O. Bo | ox No.) | FIRM I.D. NO. |
| 100 PINE STREET, SU | ITE 2700 | | |
| | (No. and Street) | | |
| SAN FRANCISCO, | CALIFORNIA | 9 | 4111 |
| (City) | (State) | | (Zip Code) |
| NAME AND TELEPHONE NUMBER LEON A. ROOT | OF PERSON TO CONTACT IN R | EGARD TO THIS RE | PORT 29-9012 |
| | | | (Area Code - Telephone Number |
| В. | ACCOUNTANT IDENTIFIC | CATION | |
| INDEPENDENT PUBLIC ACCOUNT Hendriks, G. Paul | * | • | |
| • | (Name - if individual, state last, fi | rst, middle name) | |
| 1050 Northgate Driv | re, Suite 52, San Ra | fael, CA | 94903 |
| (Address) | (City) | (State) | (Zip Code) |
| CHECK ONE: | | | PROCESSED JUL 25 2003 |
| ☑ Certified Public Accoun | tant | | 0 = 3003 |
| ☐ Public Accountant | | 2* | / JUL 25 2000 |
| Accountant not resident | in United States or any of its posses | ssions. | THOMSON FINANCIAL |
| | FOR OFFICIAL USE O | NLY | |
| . 7 | | | |
| | | | |

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond

unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

| I, Leon | A. Root | | , swear (or affirm) that, to the best of |
|------------------------|--|---------------------------------------|--|
| • | | | d supporting schedules pertaining to the firm of |
| - | NTRY SECURITIES, | | , as |
| of | May 31 | | _, are true and correct. I further swear (or affirm) that |
| | | - | or director has any proprietary interest in any account |
| classified solely as t | hat of a customer, except as fo | ollows: | |
| | No except: | ions | |
| • | · · · · · · · · · · · · · · · · · · · | | |
| | | | |
| | | | |
| | | | |
| | • | _ | Signature |
| | | | Paul # |
| α | | <u> </u> | VESGEN |
| | Marsh | | Title |
| IAAAA 1 | 01/11/1/20 | | ANNA E. WEINGARTEN |
| Notar | y Public / | | Commission # 1301054 |
| 77 1 | | , s | Notary Public - California 🗧 |
| (a) Facing Page | ins (check all applicable boxes | 3): | San Francisco County 7 My Comm. Expires Apr 16, 2005 |
| | of Financial Condition. | · · · · · · · · · · · · · · · · · · · | |
| (c) Statement o | of Income (Loss). | _ | _ |
| | of Changes in What Shall Condit | | |
| | of Changes in Stockholders' Equif Changes in Liabilities Subor | | |
| | n of Net Capital. | dinated to Claim | s of Creditors. |
| | n for Determination of Reserv | e Requirements | Pursuant to Rule 15c3-3. |
| | Relating to the Possession or | | |
| | | | Computation of Net Capital Under Rule 15c3-3 and the |
| | | | nts Under Exhibit A of Rule 15c3-3. |
| (k) A Reconcili | | unaudited States | ments of Financial Condition with respect to methods of |
| (I) An Oath or | - | | • |
| | he SIPC Supplemental Report. | | |
| (n) A report des | scribing any material inadequac | ies found to exist | or found to have existed since the date of the previous audit. |
| | | | et Capital Computation and the broke |
| • | | | nis filing, see section 240.17a-5(e)(3). |
| deale | rs Corresponding | Unaudited | Part IIA Net Capital Computation. |

FINANCIAL STATEMENTS

For the year ended May 31, 2003

For the year ended May 31, 2003

TABLE OF CONTENTS

| | <u>Page</u> |
|--|-------------|
| Report of Independent Public Accountant | 3 |
| Financial Statements: | |
| Statement of Financial Condition | 4 |
| Statement of Operations | 5 |
| Statement of Changes in Stockholder's Equity | 6 |
| Statement of Cash Flows | 7 |
| Notes to Financial Statements | 8 - 11 |
| Supplemental Schedules | 12 - 16 |



REPORT OF INDEPENDENT ACCOUNTANT

To S F Sentry Securities, Inc.:

I have audited the statement of financial condition of S F Sentry Securities, Inc. as of May 31, 2003, and the related statements of operations and changes in stockholders' equity and cash flows for the year then ended. The financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United states of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above, present fairly, in all material respects, the financial position of S F Sentry Securities, Inc. as of May 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

My examination has been made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I, II, and III and IV is presented for the purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rules 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the examination of the basic financial statements and, in my opinion, is fairly stated, in all material respects, in relation to the basic financial statements taken as a whole.

July 3, 2003

STATEMENT OF FINANCIAL CONDITION

May 31, 2003

ASSETS

| Receivable from broker-dealers Marketable securities at market value (cost, \$139,227) Other non marketable securities Office equipment (net of accumulated depreciation of \$181,779) Due from affiliates Organization costs (net of accumulated amortization of \$10,215) LIABILITIES AND STOCKHOLDER'S EQUITY Accounts payable and accrued liabilities Payroll payable LICHETTER AND STOCKHOLDER'S EQUITY Accounts payable and accrued liabilities \$121,973 Payroll payable 21,277 Income taxes payable Liabilities subordinated to the claims of general creditors Total liabilities 699,807 |
|---|
| (cost, \$139,227)227,643Other non marketable securities26,181Office equipment (net of accumulated depreciation of \$181,779)174,085Due from affiliates338,724Organization costs (net of accumulated amortization of \$10,215)0\$1,678,535LIABILITIES AND STOCKHOLDER'S EQUITYAccounts payable and accrued liabilities\$ 121,973Payroll payable21,277Income taxes payable244,557Deferred income taxes12,000Liabilities subordinated to the claims of general creditors300,000 |
| Other non marketable securities Office equipment (net of accumulated depreciation of \$181,779) Due from affiliates Organization costs (net of accumulated amortization of \$10,215) LIABILITIES AND STOCKHOLDER'S EQUITY Accounts payable and accrued liabilities Payroll payable Income taxes payable Liabilities subordinated to the claims of general creditors 26,181 26,181 26,181 274,085 338,724 20 \$1,678,535 |
| Office equipment (net of accumulated depreciation of \$181,779) Due from affiliates Organization costs (net of accumulated amortization of \$10,215) LIABILITIES AND STOCKHOLDER'S EQUITY Accounts payable and accrued liabilities Payroll payable Income taxes payable Deferred income taxes Liabilities subordinated to the claims of general creditors 174,085 338,724 0 \$1,678,535 |
| depreciation of \$181,779) Due from affiliates Organization costs (net of accumulated amortization of \$10,215) LIABILITIES AND STOCKHOLDER'S EQUITY Accounts payable and accrued liabilities Payroll payable Income taxes payable Deferred income taxes Liabilities subordinated to the claims of general creditors 174,085 338,724 20 \$1,678,535 21 21,277 244,557 244,557 244,557 300,000 |
| Due from affiliates Organization costs (net of accumulated amortization of \$10,215) LIABILITIES AND STOCKHOLDER'S EQUITY Accounts payable and accrued liabilities Payroll payable Income taxes payable Deferred income taxes Liabilities subordinated to the claims of general creditors 338,724 338,724 338,724 338,724 20 \$1,678,535 |
| Organization costs (net of accumulated amortization of \$10,215) LIABILITIES AND STOCKHOLDER'S EQUITY Accounts payable and accrued liabilities Payroll payable Income taxes payable Deferred income taxes Liabilities subordinated to the claims of general creditors O \$1,678,535 21,973 21,277 244,557 12,000 Liabilities subordinated to the claims of general creditors 300,000 |
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| Deferred income taxes 12,000 Liabilities subordinated to the claims of general creditors 300,000 |
| Liabilities subordinated to the claims of general creditors 300,000 |
| • |
| • |
| Total liabilities 699,807 |
| |
| |
| Stockholder's Equity: |
| Common stock no par value; authorized 100,000 shares, |
| issued and outstanding, 1,000 shares, issued and |
| outstanding, 45,000 shares 45,000 |
| Paid in capital 50,000 |
| Retained earnings <u>883,728</u> |
| Total stockholder's equity 978,728 |
| Total liabilities and stockholder's equity \$1,678,535 |
| |

STATEMENT OF OPERATIONS

For the year ended May 31, 2003

| Revenue | |
|-------------------------------------|----------------|
| Securities commissions | \$5,007,068 |
| Trading gains (losses) | 7,571 |
| Dividends and interest | 124,963 |
| Total revenue | 5,139,602 |
| Expenses | |
| Employee compensations and benefits | 2,623,829 |
| Information services | 67,468 |
| Clearance fees | 1,107,672 |
| Office expenses | 99,593 |
| Occupancy | 119,707 |
| Travel and seminars | 74,881 |
| Outside services | 221,458 |
| Depreciation | 21,970 |
| Entertainment | 64,035 |
| Regulatory expenses | 52,738 |
| Subordinated interest expense | 30,000 |
| Total expenses | 4,483,351 |
| Income before taxes on income | 656,251 |
| Income tax provision | 303,352 |
| Net income | \$ 352,899 |

STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY

For the year ended May 31, 2003

| | Common Stock | Paid in Capital | Retained <u>Earnings</u> | Stockholder's <u>Equi</u> ty |
|------------------------------------|-----------------|------------------|-----------------------------|---------------------------------|
| BEGINNING BALANCE June 1, 2002 | \$ 45,000 | \$ 0 | \$530,829 | \$575,829 |
| Contribution of paid in Capital | | 50,000 | | 50,000 |
| Net income (loss) | | | 352,899 | 352,899 |
| ENDING BALANCE May 31, 2003 | \$ 45,000 | \$50,000 ———— | \$883,728 | \$978,728 |

STATEMENT OF CASH FLOWS

For the year ended May 31, 2003

| Cash flows from operating activities: | |
|--|------------|
| Net income | \$ 352,899 |
| Adjustments to reconcile net loss to net | • |
| cash provided by operating activities: | |
| Depreciation and amortization | 21,970 |
| (Increase) decrease in receivable from | |
| broker-dealers | (86,871) |
| (Increase) decrease in marketable | , , , |
| securities inventory | (26,423) |
| (Increase) decrease in other non | (, , |
| marketable securities | 13,369 |
| (Increase) decrease in due from affiliates | (316,279) |
| Increase (decrease) in accounts payable | 29,050 |
| Increase (decrease) in payroll payable | 7,475 |
| Increase (decrease) in income tax payable | 199,382 |
| Increase (decrease) in deferred taxes | (2,005) |
| Net cash provided (used) by | |
| operating activities | 192,567 |
| Cash flows from financing activities | |
| Contribution of paid in capital | 50,000 |
| Net cash flows provided by | |
| financing activities | 50,000 |
| Cash flows from investing activities | |
| Purchase of fixed assets | (9,023) |
| Net cash flows provided by | |
| financing activities | (9,023) |
| Net increase (decrease) in cash | 233,544 |
| Cash and cash equivalents at beginning of period | 266,311 |
| Cash and cash equivalents at end of period | \$ 499,855 |
| Supplemental disclosures: | |
| Federal income taxes paid | \$ 79,478 |
| State franchise taxes paid | 26,497 |
| Interest paid on notes subordinated to the claims of general creditors | 30,000 |

NOTES TO FINANCIAL STATEMENTS

May 31, 2003

Note 1) Organization

The Company was incorporated on June 25, 1990 in the state of California. In November 1990, the Company became registered with the Securities and Exchange Commission as a broker-dealer in securities pursuant to Section 15 (B) of the Securities Exchange Act of 1934. In April 1991 the Company became a member of the National Association of Securities Dealers. The company commenced securities transactions in June 1991.

Note 2) Summary of Significant Accounting Policies

The financial statements are prepared on the accrual basis of accounting.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts of revenues and expenses for the reporting period. Actual results could differ from these estimates.

Transactions in securities are recorded on a trade date basis. Marketable equity securities are valued at the quoted market value of the securities. The resulting difference between cost and market value is included in income.

Organization costs are amortized over sixty months.

Equipment is carried at cost, less accumulated depreciation. Depreciation for equipment and furniture is based on the straight line method over the estimated useful life of five and seven years, respectively.

Note 3) Marketable Securities Owned

Marketable securities owned in the amount of \$227,643 consists of investment securities at current market values. Net unrealized gains of \$40,488 are included in securities trading revenue for the year ended May 31, 2003 and are the result of net changes between aggregate cost at time of purchase and the market value of securities owned at May 31, 2002 and May 31, 2003.

NOTES TO FINANCIAL STATEMENTS

May 31, 2003

Note 4) Non Marketable Securities

During the year ended May 31, 2003 the Company held investments totaling \$26,181 in two companies which are not readily marketable and are not traded on any exchange. Management has been able to obtain information that would indicate an impairment of value in these investments. Net unrealized losses of \$35,070 are included in trading revenue for the year ending May 31, 2003.

Note 5) Income Taxes

The provisions for income taxes consists of the following:

| Total | \$307,362 | \$ (2,005) | \$305,357 |
|---|----------------------|---------------------|---------------------|
| Federal income taxes State income taxes | \$243,167 _64,195 | \$ (1,850) (155) | \$241,317 64,040 |
| | Current | <u>Deferred</u> | <u>Total</u> |

Deferred income taxes are the result of timing differences between book and tax basis depreciation and the recognition of income and expenses on a cash basis for income tax purposes.

Note 6) Subordinated Liabilities

Liabilities subordinated to the claims of general creditors bear interest at the stated rate per annum, and mature as follows:

| Lender | <u>Amount</u> | Maturity Date | Interest Rate |
|--------------|---------------|---------------|---------------|
| R. Dirickson | 50,000 | 07/31/03 | 10% |
| R. Dirickson | 50,000 | 02/28/05 | 10% |
| R. Dirickson | 200,000 | 07/31/05 | 10% |
| | \$300,000 | | |
| | - | | |

NOTES TO FINANCIAL STATEMENTS

May 31, 2003

Note 7) Related Party Transactions

The subordinated lender, R Dirickson, owns 33% of San Francisco Investment Group, Inc., a registered investment advisor. Certain registered representatives of the Company were also employees of San Francisco Sentry Investment Group, Inc.

The sole shareholder of the company is also the 97% shareholder of Storie Advisors, LLC, a registered investment advisor, a 60% shareholder of Cypress Advisors, Inc., a registered investment advisor, and a 97% owner and member of San Francisco Relative value Advisors, LLC, a registered investment advisor. The sole shareholder is also a 95.5% owner and member of S F Sentry, LLC.

The Company pays expenses on behalf of these affiliates. Periodically, the affiliates reimburse and/or prepay the Company for direct and allocated expenses. As of May 31, 2003, the Company had a balance of \$338,724 due from these affiliated companies.

Note 8) Pension Plan

In December 1997 an affiliated company established a defined contribution pension and profit sharing and salary deferral plan. The Company may make a discretionary contribution to the plan. Eligible employees of the company may also elect to participate in a salary tax deferral plan. There was no discretionary contribution made to this plan by the Company during the year ended May 31, 2003.

NOTES TO FINANCIAL STATEMENTS

May 31, 2003

Note 9) Lease Obligations

The Company currently leases office space along with two affiliated companies which is accounted for as an operating lease. This lease is commenced December 1, 1998. In October 2002 this lease was amended to provide for basic monthly rent of \$30,728 plus 2.7% of designated common building operating expenses. The lease expires October 31, 2007. While the Company is a signatory on the lease, only 25% of the total lease costs is allocated to the Company with the remainder allocated to the affiliated Companies.

Future minimum lease payments under operating leases on which the Company may be held liable are as follows:

| 67,194 93,627 |
|------------------|
| 67,194 |
| |
| 96,746 |
| 85,901 |
| 75,056 |
| 68,730 |
| mount |
| |

Note 10) Net Capital Requirements

The Company is required to maintain minimum net capital as defined by rule 15c3-1 of the Securities and Exchange Commission. At May 31, 2003, the Company's net capital was \$682,091the amount of which is \$582,091cess of the required net capital. The Company's ratio of aggregate indebtedness to net capital also may not exceed 15 to 1. On May 31, 2003, the Company's net capital ratio was 0.59 to 1.

Note 11) Exemption from SEC Rule 15c3-3

Management believes that the Company has complied with provisions for exemption from SEC Rule 15c3-3 throughout the year ended May 31, 2003. All customer transactions are cleared through another broker-dealer, Paine Webber, SEC firm #8-16267, on a fully disclosed basis.

FOCUS REPORT - PART II

as of May 31, 2003

| Firm N | Name: S F SENTRY SECURITIES, | INC. | Firm | ID: 027432 |
|--------|--|-----------|-------|---------------------------------------|
| 1 | Total ownership equity | - | \$ | 978,728 |
| 2 | Deduct o/e not allowable for net cap | oital | | 0,000,000 |
| 3 | Total o/e qualified for net capital Add: | | | 978,728 |
| Ā | Allowable subordinated liabilities | | | 300,000 |
| В | Other deductions or credits | | | 300,000 |
| | Description | Amount | | |
| | | | | |
| 5 | Total cap & allowable subloans | | | 1,278,728 |
| 6 | Deductions and/or charges Total non allowable assets | ¢529 000 | | |
| A B | Aged fail to deliver | \$538,990 | | |
| 1 | Number of items | | | |
| | | | | |
| | | | | |
| H | Total deductions and/or charges | | | 529 000 |
| 7 | Other additions and/or allowable cre | edits | | 538,990 |
| • | Description | Amount | | |
| | • | | | |
| 8 | Net capital before haircuts | | | 739,738 |
| 9 | Haircuts on securities: | | | |
| A | Contractual commitments | | | |
| B C | Subordinated debt | | | |
| 1 | Trading and investment securities Exempted securities | | | |
| 2 | Debt securities | | | |
| 3 | Options | | | |
| 4 | Other securities | \$43,892 | | |
| D | Undue concentration | 13,755 | | |
| E | Other | | | |
| | Description | Amount | | (57 (47) |
| | | | | (57,647) |
| | | | | · · · · · · · · · · · · · · · · · · · |
| 10 | Net Capital | | \$ | 682,091 |
| | | • | ===== | |

SCHEDULE I Page 2 of 2

FOCUS REPORT - PART II

as of May 31, 2003

| Firm] | Name: S F SENTRY SECRUITIES, INC. | Firm ID: 035603 |
|-----------|---|-----------------|
| 11 | Minimum net capital requirement: (based on Aggregate Indebtedness) | 26,653 |
| 12 | Minimum Dollar Requirement | 100,000 |
| 13 | Net capital required (greater of line 11 or 12) | 100,000 |
| 14 | Excess net capital (line 10 less line 13) | 582,091 |
| 15 | Excess net capital @ 1000% (net cap - 10% of AI) | 642,110 |
| Comp | outation of Aggregate Indebtedness | |
| 16 | Total AI liability from balance sheet | 399,807 |
| 17 | Add: | |
| Α | Drafts for immediate credit | |
| В | Market value of securities borrowed where no equivalent value is paid or credited | |
| C | Other unrecorded amounts | |
| | Descriptions Amount | |
| 19 | Total Aggregate Indebtedness | 399,807 |
| 20 21 | Percentage of aggregate indebtedness to net capital Percentage of aggregate indebtedness to net capital | 59 |
| 41 | after anticipated withdrawals | 59 |

SCHEDULE II

S F SENTRY SECURITIES, INC.

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS FOR BROKER-DEALERS UNDER RULE 15c3-3 May 31, 2003

An exemption from Rule 15c3-3 is claimed based upon section (k) (2) (B). The Company has complied with provisions for exemption from Rule 15c3-3 throughout the year ended May 31, 2003. All customer transactions are cleared through another broker-dealer, Paine Webber, SEC firm #8-16267, on a fully disclosed basis.

INFORMATION FOR POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3

Not applicable.

SCHEDULE III

S F SENTRY SECURITIES, INC.

RECONCILLIATION OF THE AUDITED NET CAPITAL COMPUTATION AND THE BROKER-DEALER'S CORRESPONDING UNAUDITED PART IIA NET CAPITAL COMPUTATION

May 31, 2003

(Additional Information)

| Net capital per unaudited statements | \$672,243 |
|---|--------------------|
| Add: (deduct) audit differences Increase in income tax provision Decrease in non allowable assets | (5,352) _15,200 |
| Net increase (decrease) | 9,848 |
| Net capital per audited financial statements | \$682,091 |

SCHEDULE IV

S F SENTRY SECURITIES, INC.

STATEMENT OF CHANGES IN LIABILITIES SUBORDINATED TO CLAIMS OF CREDITORS

For the year ended May 31, 2003

(Additional Information)

| BEGINNING BALANCE May 31, 2002 | \$ 300,000 |
|-----------------------------------|------------|
| Increases | 0 |
| Decreases | 0 |
| ENDING BALANCE May 31, 2003 | \$ 300,000 |



Report of Independent Public Accountant

To the Shareholders of S F Sentry Securities:

In planning and performing my audit of the financial statements of S F Sentry Securities, Inc., for the year ended May 31, 2003, I considered its internal control, including control activities for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5 (g) (1) of the Securities and Exchange Commission (SEC), I have made a study of the practices and procedures followed by the S F Sentry Securities Inc., including tests of compliance with such practices and procedures, that I considered relevant to the objectives stated in Rule 17a-5(g), (1) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a) (11) and the procedures for determining compliance with exemptive provisions of Rule 15c3-3. I did not review the practices and procedures followed by the company (1) in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of the differences for prompt payment for securities of Section 8 of Regulation T of the Board of Governors of the Federal Reserve System; or (iii) in obtaining and maintaining physical possession and control; of all fully paid and excess margin securities of customers as required by Rule 15c3-3 because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of controls, and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of the inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving internal control that I consider to be a material weakness as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at May 31, 2003 to meet the SEC's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

San Rafael, California

July 3, 2003