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^	3) SECU	RITIES AND EXCHANGE	COMMISSION	

NITED STATES ND EXCHANGE COMMISSION

SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

DIVISION OF MARKET REGULATION

JUL 3 1 2003

OMB Number.

Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

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Information Required of Brokers and Dealers Pursuant to Section 17 of the

Securities Exc	hange Act of 1934 and P	tule 17a-5 Thereund	er
REPORT FOR THE PERIOD BEGINNII	NG 1/(/OZ	AND ENDING _	12/31/02 MM/DD/YY
A.	REGISTRANT IDENTI	FICATION	
NAME OF BROKER-DEALER: The Winning Ed ADDRESS OF PRINCIPAL PLACE OF			OFFICIAL USE ONLY FIRM ID. NO.
	(No. and Street)		
(City)	(State)		(Zip Code)
	A COOMING AND ADDING		(Area Code — Telephone No.)
В.	ACCOUNTANT IDENT	IFICATION	· · · · · · · · · · · · · · · · · · ·
Pugo Mordens	NT whose opinion is containe Name – if individual, state last, first,	-	
G	(Name — if individual, state last, first,	middle name)	
(Address)	(City)	(State)	Zip Code)
CHECK ONE: Certified Public Accountant Public Accountant Accountant not resident in U	nited States or any of its poss	sessions.	PROCESSED AUG 25 2003
	FOR OFFICIAL USE ON	LY	THOMSON FINANCIAL

*Claims for exemption from the requirement that the annual sepert be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstruces relied on as the basis for the exemption. See section 240.17a-5(e)(2).

SECURITIES AND EXCHANGE COMMISSION RECEIVED

JUL 3 I 2003 Division of market regulation

THE WINNING EDGE FINANCIAL GROUP, INC.

REPORT

DECEMBER 31, 2002

PUZO MORTENSON, LLC

CERTIFIED PUBLIC ACCOUNTANTS

TWO SHUNPIKE ROAD MADISON, NJ, 07940

TEL (973) 822-1130 FAX (973) 822-1152

INDEPENDENT AUDITOR'S REPORT

To the Stockholders of The Winning Edge Financial Group, Inc. Clifton, New Jersey

We have audited the accompanying statement of financial condition of The Winning Edge Financial Group, Inc. as of December 31, 2002, and the related statements of operations, changes in stockholders' equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards in the Unitd States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Winning Edge Financial Group, Inc. as of December 31, 2002 and the results of its operations and cash flows for the year then ended, in conformity with generally accepted accounting principles in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements, taken as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and in our opinion is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

February 28, 2003

The Winning Edge Financial Group, Inc. Statement of Financial Condition December 31, 2002

ASSETS:		•
Cash \$ 10,189	,	
Commissions receivable 6,917		
Securities held for investment (At estimated market value) 12,604		
Loan to officer 1,163	•	
Prepaid expenses 584		
Furniture and equipment (Net of \$34,029 accumulated depreciation) 1,453		
TOTAL ASSETS	\$	32,910
LIABILITIES:		
Accounts payable and accrued expenses \$ 7,078 Income taxes payable - current 400 Income taxes payable - deferred		
TOTAL LIABILITIES	_\$	7,478
STOCKHOLDERS' EQUITY:		•
Common stock - \$1.00 par value, 1,000 shares authorized, issued and		4, 5
outstanding \$ 1,000		•
Paid in capital 22,500.		
Retained earnings 1,932		
TOTAL STOCKHOLDERS' EQUITY	\$	25,432
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$	32,910

The Winning Edge Financial Group, Inc. Statement of Operations For the Year Ended December 31, 2002

REVENUE:				
Commission and other income	\$	53,877		
Interest income		152		
TOTAL REVENUE			\$	54,029
EXPENSES:			•	
Salaries - officer	\$	15,600		
Payroll taxes		1,451		
Professional fees		1,750		
Insurance - buisiness and auto		4,882		•
Licenses and regulatory fees		2,079		
Dues and subscriptions		381		
Depreciation		1,363		
Interest and bank charges		309		•
Medical insurance		3,713		
Miscellaneous expenses		777		
Travel and entertainment		4,277		
Office expense and supplies		2,638	•	
Advertising	•	1,088	• `	
Telephone	*	4,012		•••
Tax software and supplies		2,052	•	·
Utilities		3,195		
Rent		12.000		
Auto expense	••	6,463		
Repairs and maintenance		1,098		
Pension and profit sharing expense		1,560		
Decrease in market value of investment		6,303		
TOTAL EXPENSES			_\$	76,991
LOSS BEFORE PROVISION FOR INCOME TAXES				(22,962)
INCOME TAXES (BENEFIT) INCLUDING DEFERRED TAXES				(1,338)
NET LOSS FOR THE YEAR ENDED DECEMBER 31, 2001			_\$	(21,624)

The Winning Edge Financial Group, Inc. Statement of Changes in Stockholders' Equity For the Year Ended December 31, 2002

			ommon Stock	Paid in Capital	E	etained arnings Deficit)	 Total
BALANCE - Decem	ber 31, 2000	\$	1,000	\$ 22,500	\$	23,556	\$ 47,056
Net loss for the year		. `	· .			(21,624)	 (21,624)
BALANCE - Decem	ber 31, 2001	\$	1,000	\$ 22,500	\$	1,932	\$ 25,432

The Winning Edge Financial Group, Inc. Statement of Cash Flows For the Year Ended December 31, 2002

OPERATING ACTIVITIES:		
Net loss		(21,624)
Adjustments to reconcile net income to cash provided by operating		
activities: (Expenses not requiring cash)		
Depreciation \$ 1,363		
Decrease in market value of investment 6,303	•	
Change in assets and liabilities:		
Increase in accounts payable and accrued expenses 3,789		
Increase in current income taxes payable 260		
Decrease in income tax refund receivable 1,258		
Decrease in prepaid expenses 893		
Decrease in commissions receivable 1,281		
Increase in officer loan receivable (1,163)		
Decrease in deferred income tax liabilities (1,838)		
Total Adjustments		12,146
NET CASH - OPERATING ACTIVITIES		(9,478)
INVESTING ACTIVITIES:		- •
FINANCING ACTIVITIES		
NET INCREASE IN CASH FOR THE YEAR		. (9,478)
	•	
CASH - BEGINNING OF YEAR		19,667
	6	10.100
CASH - END OF YEAR	\$	10,189
Supplemental disclosures of cash flow information - cash paid during the		
year for: income taxes Income taxes		
income taxes	₽	2.10
Interest (finance charges)	\$ \$	340 42

		The Winning Edge				Schedule	1
	Schedule of			ant to Rule 15(c)3-1			
		As of Dece	ember 31, 2002				
•							
Total stockhold	ers' equity				\$	25,432	
DEDUCT: Tot	al non-allowable as	ssets					
	d for investment					(12,604)	
Loan to office	er					(1,163)	
Prepaid exper	ises					(584)	
Furniture and	equipment					(1,453)	
NET CAPITA	AL BEFORE HAIF	RCUTS ON SECUR	ITIES			9,628	
LESS: HAIRC	UTS					(204)	
NET CAPITA	AL PURSUANT T	O RULE 15(c)3-1 A	S OF DECEMB	ER 31, 2001	\$	9,832	
• '							
		COMPUTATION V US PART II FOR D				•	•
Net capital as Audit adjustme	reported by the con	npany			\$	9,811	
	and accruals- net					21	
NET CADITAL	AS SHOWN ABO	OVE	•	•	- \$	9,832	

The Winning Edge Financial Group, Inc. Notes to Financial Statements December 31, 2002

Note 1 - Summary of Significant Accounting Policies

A. Depreciation – The cost of office furniture and equipment is depreciated under the straight-line method over the useful life of the assets. Estimated useful life for office furniture and equipment is five years to seven years. For income tax purposes the Corporation has elected to expense the cost of certain acquisitions.

B. Revenue Recognition:

Income Earned from Investment Programs – Commissions earned are recognized at the closing of the transaction.

Note 2 - Net Capital Requirements

The Winning Edge Financial Group, Inc. is subject to the Securities Exchange Commission's net capital rule 15(c) 3-1. Under this rule, the required net capital shall be the greater of \$5,000 or 6-2/3% of total aggregate indebtedness. At December 31, 2002, the Company had net capital of \$9,832.

Note 3 - Computation of Aggregate Indebtedness

Total aggregate indebtedness as of December 31, 2002 was \$7,478. The percentage of aggregate indebtedness to net capital as computed in Schedule 1 of this report is 76%.

Note 4 - Lease Commitments - Related Party Transactions

The Company leases its premises from a related party on a month-to-month basis. Rent expense for 2002 totaled \$12,000.

Note 5 - Securities held for Investment

Securities held for investment at December 31, 2002 consisted of 1200 shares of and 300 warrants to purchase shares of the Nasdaq Stock Market, Inc. The cost investment, which was acquired in the year 2000 was \$18,907. Market value at December 31, 2002 was not \$12,604. A provision for the unrealized loss on investment in the amount of \$6,303 is reflected in the financial statements.

Note 6 - Pension and Profit Sharing Expense

The Company instituted a defined contribution money purchase pension plan and a discretionary profit sharing plan during 2002. Plan expenses for 2002 totaled \$1,560.

The Winning Edge Financial Group, Inc. Notes to Financial Statements December 31, 2002

Note 7 – Income Taxes

Income tax expense for 2002 consisted of the following:

	Current	<u>Deferred</u>	<u>Total</u>
Federal income taxes	\$ 0	\$ (414)	\$ (414)
New Jersey income taxes	<u>500</u>	(1,424)	<u>(924</u>)
Total	<u>\$ 500</u>	\$ <u>(1,838)</u>	<u>\$(1,338)</u>

The corporation has approximately \$22,000 in available Federal operating net loss carryforwards as of December 31, 2002. No deferred asset value has been assigned to carryforwards in these financial statements, because the ability to apply them toward future profits is not assured.

THE WINNING EDGE FINANCIAL GROUP, INC. REPORT ON INTERNAL CONTROL DECEMBER 31, 2002

Puzo Mortenson, LLC

CERTIFIED PUBLIC ACCOUNTANTS

TWO SHUNPIKE ROAD MADISON, NJ, 07940

TEL (973) 822-1130 FAX (973) 822-1152

REPORT ON INTERNAL CONTROL

To the Stockholders of The Winning Edge Financial Group, Inc. Clifton, New Jersey

In planning and performing our audit of the financial statements of The Wining Edge Financial Group, Inc. for the year ended December 31, 2002, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the consolidated financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by The Winning Edge Financial Group, Inc. that we considered relevant to the objectives stated in rule 17a-5(g)(1) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15(c)3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and to the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives.

Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2002 to meet the Commission's objective.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange and other regulatory agencies which rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 and should not be used for any other purpose.

February 28, 2003