



03051765

D STATES
CHANGE COMMIS

5 on, D.C. 20549

RECEIVED

OMB ABBBOVAL

OMB APPROVAL

OMB Number: 3235-0123 Expires: October 31, 2004

Estimated average burden hours per response..... 12.00

esponse.....12.00

SEC FILE NUMBER
8- 36060

169/18

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

ANNUAL AUDITED

FORM X-17A

REPORT FOR THE PERIOD-BEGINNING	//1/2002 MM/DD/YY	AND ENDING	6/30/2003 MM/DD/YY
A. REG	ISTRANT IDENTIFI	CATION	
NAME OF BROKER-DEALER: Tempo Se	curities Corporati	on	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSI	INESS: (Do not use P.O. I	Box No.)	FIRM I.D. NO.
8180 Brec	ksville Road, Suit	e 200	
	(No. and Street)		
Brecksville	Ohio	<u>.                                    </u>	44141
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PE Dennis W. Zauszniewski	RSON TO CONTACT IN	REGARD TO THIS R	440 838-5300
			(Area Code - Telephone Number
B. ACC	OUNTANT IDENTIF	ICATION	
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained dy & Associates CP		
	(Name - if individual, state last,		
27955 Clemens Road	Westlake	Ohio	44145
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			
☐ Public Accountant			PPOCECCE
☐ Accountant not resident in Unit	ed States or any of its poss	sessions.	PROCESSED
	FOR OFFICIAL USE	ONLY	SEP 04 2003
			THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



### OATH OR AFFIRMATION

I,		Dennis W. Zauszniewski			, swear (or affirm) the	at, to the best of
my	kno	wledge and belief the accompanying financial	statement a		• • • • • • • • • • • • • • • • • • • •	
		Tempo Securities	Corpora	tion	*	as
of		June 30	, 2003	, are true and o	correct. I further swea	r (or affirm) that
nei	ther	the company nor any partner, proprietor, prince	inal office	r or director has a	ny proprietary interest	in any account
		ed solely as that of a customer, except as follow	•		brokessem's messes	
CIA	22111	ed solely as that of a castomer, except as tollow	13.		•	
			None	e komplete gastroni stati	· who was a second of the seco	
			Hone			
				· / /		
				11 1	Par	· · · · · · · · · · · · · · · · · · ·
			,	Marylo	Jusine	
			<i>b</i>	S. C.	Signature	
			4	رين مريخ مين	/m	* * *
				Sr VP,	/Treasurer	<del></del>
				•	Title	
	/	(Class )		·		
		Notary Public			~~~	
		Notary Tublic	Charles R. I	aurie, Jr., Attorney at La	aws	
Th	s re	port ** contains (check all applicable boxes):	My commis	Public - State of Chio sion has no expiration di	alta	:
$\boxtimes$		Facing Page.	Se	ction 147,03 R.C.	· ·	
$\overline{\mathbf{x}}$		Statement of Financial Condition.				
図		Statement of Income (Loss).		٠		
図		Statement of Changes in Financial Condition.				
		Statement of Changes in Stockholders' Equity			tors' Capital.	
		Statement of Changes in Liabilities Subordina	ited to Clai	ims of Creditors.		*
		Computation of Net Capital.		. D	15-2-2	
$\mathbf{X}$		Computation for Determination of Reserve Re Information Relating to the Possession or Com				
		A Reconciliation, including appropriate expla				ile 15c3-3 and the
	U)	Computation for Determination of the Reserve				ne roes-o and me
$\mathbf{x}$	(k)	A Reconciliation between the audited and una				ect to methods of
	(11)	consolidation.		tements of Induity		
$\overline{\mathbf{x}}$	(I)	An Oath or Affirmation.	,			
	` '	A copy of the SIPC Supplemental Report.				
X		A report describing any material inadequacies f	ound to ex	ist or found to have	existed since the date of	of the previous audit

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Tempo Securities Corporation
Financial Statements and Additional Information
For the Year Ended June 30, 2003

### CONTENTS

Report of Independent Auditors	1
	ال معجوب و يو د
Financial Statements:	
Financial Statements: Statement of Financial Condition	2
Statement of Income	3
Statement of Changes in Stockholder's Equity	4
Statement of Cash Flows	
Notes to Financial Statements	6 & 7
Additional Information:	
Schedule I-Computation of Net Capital	8
Schedule II-Statement Pursuant to Rule 17a-5(d)(4)	
Independent Auditors' Supplementary Report on Internal Control	



#### Report Of Independent Auditors

To The Board of Directors Tempo Securities Corporation

We have audited the accompanying statement of financial condition of Tempo Securities Corporation, as of June 30, 2003, and the related statements of income, stockholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tempo Securities Corporation as of June 30, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Mc Curdy & Associates CPA's, Inc.

Westlake, Ohio July 22, 2003

# Financial Statements And Additional Information

## **Tempo Securities Corporation**

For the Year Ended June 30, 2003 With Report of Independent Auditors

Statement of Financial Condition June 30, 2003

Assets	
Current assets	
Cash	\$17,054
Cash, segregated and restricted	10,000
Prepaid expenses	1,305
Commissions receivable, no allowance for doubtful accounts	
is deemed necessary	23,572
Total current assets	51,931
Deposits	800
Total assets	<u>\$52,731</u>
Liabilities and stockholder's equity	
Current liabilities	
Commissions payable	\$16,608
Regulatory fees payable	<u>4,930</u>
Total current liabilities	21,538
Stockholder's equity	
Common shares, no par value; authorized 750 shares,	
issued and outstanding 600 shares, at stated value	30,000
Retained earnings	1,193
Total stockholder's equity	31,193
Total liabilities and stockholder's equity	<u>\$52,731</u>

### Statement of Income For The Year Ended June 30, 2003

Revenues	
Commissions	\$224,355
Interest	139
Other Income	<u>1,952</u>
Total revenues	226,446
Expenses	
Commissions and other compensation	166,306
Clearing charges	15,966
Employee benefits	7,822
Brokerage fees	3,752
Professional fees	4,915
Occupancy	11,491
Quotes	5,283
Taxes, other than federal income tax	5,590
Other operating expenses	4,726
Total expenses	225,851
Income (loss) before federal income tax	595
Federal income tax	0
Net income (loss)	\$ 595

Statement of Stockholder's Equity For The Year Ended June 30, 2003

	Common Shares		
	<u>Shares</u>	Amount	Retained <u>Earnings</u>
Beginning Balances	600	\$30,000	\$ 598
Additional Paid-In Capital			
Net Income (Loss)			595
Ending Balances	600	\$30,000	<u>\$1,193</u>

Statement of Cash Flows For The Year Ended June 30, 2003

Cash flows from operating activities		
Net income (loss)	\$	595
Adjustments to reconcile net income to net cash provided		
by operating activities:		
(Increase) decrease in:		
Commissions receivable		(825)
Prepaid expenses		627
Increase (decrease) in:		
Accounts payable		(42)
Commissions payable		(311)
Payroll taxes payable		(20)
Regulatory fees payable	_	(296)
Net cash provided (used) by operating activities		(272)
Cash flows from investing activities		
Net cash provided (used) by investing activities		0
Cash flows from financing activities		
Net cash provided (used) by financing activities		0
Increase (decrease) in cash		(272)
Unrestricted cash at beginning of year	_1	7,326
Unrestricted cash at end of year	<u>\$1</u>	7,054

Interest paid \$0; Income taxes paid \$0.

Notes to Financial Statements For The Year Ended June 30, 2003

#### Note A - Summary of Significant Accounting Policies

#### **Business**

Tempo Securities Corporation (the "Company") is a securities broker-dealer registered with the Securities Exchange Commission and incorporated on May 2, 1986 in the State of Ohio for the purpose of selling investment securities. The Company derives substantially all its revenue from commissions on sales of securities, investment funds, and annuities to customers throughout the state of Ohio.

Commission revenues and expenses are accrued on a trade date basis. All securities transactions are executed on a fully-disclosed basis, and non-mutual fund transactions are cleared through other brokers.

The Company is exempt from special reserve requirements for brokers and dealers under Rule 15c3-3 of the Securities and Exchange Commission. This exemption is claimed under Section (k)(2)(ii).

#### **Income Taxes**

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes are recognized for differences between the basis of assets and liabilities for financial statement and income tax purposes. The differences relate primarily to loss carryforwards. The deferred tax assets and liabilities represent the future tax return consequences of those differences, which will either be taxable to deductible when the assets and liabilities are recovered or settled. Deferred taxes also are recognized for operating losses and tax credits that are available to offset future taxable income.

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Note B - Segregated Cash

The segregated and restricted cash is \$10,000 on deposit with the clearing brokerage firm.

Notes to Financial Statements (Cont'd) For The Year Ended June 30, 2003

#### Note C - Lease Commitments

The company leases office space from June 1, 2001 through May 31, 2004 for \$9,600 per year. Future minimum payments for the next five years follow:

<u>June 30,</u>		
2004	\$8,8	300
2005	\$	0
2006	\$	0
2007	\$	0
2008	\$	0

#### Note D - Net Capital Requirements

The Company is subject to the Uniform Net Capital Rule (Rule 15c3-1) of the Securities and Exchange Commission which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1 (and the rule of the "applicable" exchange also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1). At June 30, 2003, the Company had net capital of \$24,481 which was \$19,481 in excess of its required net capital of \$5,000. The Company's aggregate indebtedness to net capital ratio was .88 to 1.

#### Note E - Income Taxes

The Company has a net operating loss carryforward of \$1,436 which will begin to expire in 2020. A deferred tax asset has not been recognized due to the uncertainty of its realization.

#### Note F – Financial Instruments With Off-Balance Sheet Risk

In the normal course of business, the Company's customer activities involve the execution, settlement, and financing of various customer securities transactions. These activities may expose the Company to off-balance-sheet risk in the event the customer or other broker is unable to fulfill its contracted obligations and the company has to purchase or sell the financial instrument underlying the contract at a loss.

#### Note G - Employee Benefit Plan

The Company provides a SAR-SEP plan to all employees and has not made a company contribution to the plan.

Additional Information

Computation of Net Capital June 30, 2003

Computation of net capital	
Total stockholder's equity qualified for net capital	\$31,193
Deductions and/or charges - non-allowable assets:	
Receivables	(4,607)
Prepaid expenses	(1,305)
Deposits	(800)
Net capital before haircuts	\$24,481
Haircuts	0
Net capital	<u>\$24,481</u>
Computation of basic net capital requirement	
Minimum net capital requirements:	
6.67% x \$22,207	<u>\$ 1,435</u>
Minimum dollar requirement	\$ 5,000
Net requirement	<u>\$ 5,000</u>
Excess net capital at 1,500%	<u>\$19,481</u>
Excess net capital at 1,000%	<u>\$22,327</u>
Ratio: Aggregate indebtedness to net capital	<u>.88 to 1</u>
Computation of aggregate indebtedness	
Regulatory fees payable	\$ 4,930
Commissions payable	16,608
Total aggregate indebtedness	\$21,538

Schedule II

#### **Tempo Securities Corporation**

Statement Pursuant to Rule 17a-5(d)(4) June 30, 2003

A reconciliation of the computation of net capital under Rule 15c3-1 as included in the Company's unaudited Form X-17a-5 as of June 30, 2003 filed with the Securities and Exchange Commission and the amount included in the accompanying Schedule I computation is as follows:

	June 30, 2003
Net capital, as reported in company's form X-17a-5, Part IIA	\$24,481
Net audit adjustments	0
Net capital, as reported in Schedule I	<u>\$24,481</u>

Inasmuch as Tempo Securities Corporation is operating as a fully-disclosed broker/dealer and does not carry customer accounts, the following supporting schedules are not applicable:

- A. Computation for determination of the reserve requirements under Exhibit A of Rule 15c3-3.
- B. Information relating to the possession or control requirements under Rule 15c3-3.



27955 Clemens Road Westlake, Ohio 44145-1121 Phone: (440) 835-8500 Fax: (440) 835-1093

## Independent Auditors' Supplementary Report on Internal Control

The Board of Directors
Tempo Securities Corporation

In planning and performing our audit of the financial statements of Tempo Securities Corporation for the year ended June 30, 2003, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making the quarterly securities examinations, counts, verifications and comparisons
- 2. Recordation of differences required by Rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2003, to meet the SEC's objectives.

This report is intended solely for the information and use of the board of directors, management, the Securities and Exchange Commission, the National Association of Securities Dealers and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Me ludy + Associates CPA's, Inc.

McCurdy & Associates CPA's, Inc.

Westlake, Ohio July 22, 2003