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SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

ANNUAL AUDITED REPORT FORM X-17A-5 PART III

UF9-4-03

OMB APPROVAL

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exhange Act of 1934 and Rule 17a-5 Thereunder

	NING JULY 1, 2002 MM/DD/YY		E 30, 2003 MM/DD/YY
A	. REGISTRANT IDENTIFIC	ATION	
NAME OF BROKER-DEALER:	Palt Becker + ass	ociates Inc. DE	FICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE O	OF BUSINESS: (Do not use P.O. Bo	ox No.)	FIRM I.D. NO.
5380 NORTH FRESNO ST	CREET, SUITE 105		
	(No. and Street)		
FRESNO	CA		93710
(City)	(State)	(Zip Cod	le)
NAME AND TELEPHONE NUMBER WALT J. BECKER	R OF PERSON TO CONTACT IN R	EGARD TO THIS REPORT (559) 22	4-7677
		(Area	Code – Telephone Number
В	. ACCOUNTANT IDENTIFIC	CATION	
INDEPENDENT PUBLIC ACCOUNT	FANT whose opinion is contained in	this Report*	
DRITSAS, GROOM, MCC	ORMICK & SWANTON LL	P	
	(Name - if individual, state last, fi	rst, middle name)	
7576 NORTH INGRAM AV	VENUE, SUITE 102, FRES	SNO, CA 93711	
(Address)	(City)	BEGDELE.C.	(Zip Code)
CHECK ONE:			
☐ Certified Public Accou	ntant	AUG 2 9 2003	Sect
☐ Public Accountant	;	<u> </u>	PROCESSE
22 1 40 H 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	tin United States or any of its mosse	£ 53	5 SEP 10 2003
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Accountant not residen	FOR OFFICIAL USE ON		NOEWGHT

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

OATH OR AFFIRMATION

I, WAL	J. BECKER			, swear	(or affirm) the	at, to the best	of my kno	wledge and
	e accompanying T BECKER &			and supporting				
JUN	E 30		, 20 (3, are true a	and correct. I	further swear (or affirm)	
	ly nor any partner, p customer, except a		cipal officer or					
	ibed and swor		—	w	ale)	Boch		
THIS	DAY OF NOTARY PU	. Lieni		PR:	Signat ESIDENT Titl	e		
X (a) Fa	Notary Public t ** contains (check cing Page. atement of Financia		e boxes):	NO.	ROSE M. LEW COMM. #13216 FARY PUBLIC - CALI FRESNO COUNT Tomm. Expires Oct. 1	534 GJ FORNIA J		
	atement of Income atement of Change atement of Change atement of Change omputation of Net computation for Det formation Relating Reconciliation, incomputation for Det Reconciliation bet onsolidation. n Oath or Affirmat copy of the SIPC Streport describing at	(Loss). Is in Financial Is in Stockhold Is in Liabilities Capital. Ermination of to the Possess Cluding appropermination of ween the audit ion. Supplemental	ers' Equity or Subordinated Reserve Requision or Contro oriate explanation Reserve Red and unaudinaced Report.	to Claims of Cre frements Pursuan I Requirements L ion of the Compu- equirements Und ted Statements of	ditors. t to Rule 15c3 Inder Rule 15c tation of Net (er Exhibit A o f Financial Co	-3. 3-3. Capital Under f Rule 15c3-3 ndition with re	espect to n	nethods of

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS

Years Ended June 30, 2003 and 2002

with

INDEPENDENT AUDITORS' REPORT



Dritsas, Groom, McCormick & Swanton LLP

CERTIFIED PUBLIC ACCOUNTANTS

John J. Dritsas (1937 - 2002)

Russel J. Dritsas

Kendall J. Groom

Michael K. McCormick

Robert S. Swanton

R.M. "Tripp" Pound III

John A. Renna

James E. Enns

Jenny K. Chiang

,----, --- ------8

Suzanne L. Newby

Denise P. Waite

Keith B. Mizner

Tammy M. Kettler

Sonya A. Safadi

Craig N. Vitale

Leslie R. Pountney

INDEPENDENT AUDITORS' REPORT

TO THE BOARD OF DIRECTORS Walt Becker & Associates, Inc. Fresno, California

We have audited the accompanying balance sheets of Walt Becker & Associates, Inc. as of June 30, 2003 and 2002, and the related statements of income and retained earnings and cash flows for the years then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Walt Becker & Associates, Inc. as of June 30, 2003 and 2002 and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

August 14, 2003

Ditas, Broom, Mc Cornich o Sevaneton

BALANCE SHEETS

June 30, 2003 and 2002

ASSETS

	2003	2002
CURRENT ASSETS		
Cash	\$ 43,92	22 \$ 35,530
Accounts receivable, trade	12,34	
Accounts receivable, employee		36 -0-
Prepaid expenses	5,64	40 5,326
Notes receivable, stockholder (Note 2)	134,7	36 169,111
Income tax refund receivable (Note 4)	1,0	<u>-0</u> -
Total current assets	198,3	219,731
EQUIPMENT AND IMPROVEMENTS		
Furniture and equipment	53,2	90 53,290
Leasehold improvements	13,6	01 13,601
	66,8	91 66,891
Less accumulated depreciation	60,7	<u>59,211</u>
Net equipment and improvements	6,1	<u>7,680</u>
		•
TOTAL ASSETS	<u>\$ 204,4</u>	<u>59 \$ 227,411</u>

BALANCE SHEETS

June 30, 2003 and 2002

LIABILITIES AND STOCKHOLDER'S EQUITY

	2003	2002
CURRENT LIABILITIES		
Accounts payable, trade	\$ 1,567	\$ 2,423
Payroll taxes payable	1,456	1,344
Commissions payable	5,094	5,069
Current portion of capital lease obligation (Note 5)	-0-	760
Income taxes payable	-0-	13,734
Contract payable	3,040	<u>-0</u> -
Total current liabilities	11,157	23,330
LONG TERM LIABILITIES		
Deferred income taxes (Note 4)	82	1,143
Total long-term liabilities	82	1143
Total liabilities	11,239	24,473
STOCKHOLDER'S EQUITY		
Common stock, \$1 par value; 500,000 shares		
authorized; 15,000 shares issued and outstanding	15,000	15,000
Additional paid in capital	28,939	28,939
Retained earnings	149,281	<u>158,999</u>
Total stockholder's equity	193,220	202,938
TOTAL LIABILITIES AND		
STOCKHOLDER'S EQUITY	<u>\$ 204,459</u>	\$ 227,411

STATEMENTS OF INCOME AND RETAINED EARNINGS

Years Ended June 30, 2003 and 2002

	2003	2002
INCOME Tax deferred annuities Insurance Syndications and others Advisory fees	\$ 102,230 2,948 133,565 17,500 256,243	\$ 153,471 25,468 169,577 24,105 372,621
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	281,070	314,758
Net Income from operations	(24,827)	57,863
OTHER INCOME (EXPENSE) Interest income Interest expense	14,006 (30)	13,775 (338)
Total other income (expense)	13,976	13,437
Income before income taxes	(10,851)	71,300
PROVISION FOR INCOME TAXES (BENEFIT) (Note 4)	(1,133)	17,434
NET INCOME	(9,718)	53,866
RETAINED EARNINGS, BEGINNING	158,999	105,133
RETAINED EARNINGS, ENDING	<u>\$ 149,281</u>	<u>\$ 158,999</u>

STATEMENTS OF CASH FLOWS

Years Ended June 30, 2003 and 2002

	 2003	2002
CASH FLOWS FROM OPERATING ACTIVITIES Net income	\$ (9,718) \$	53,866
Adjustments to reconcile net income to net cash provided by operating activities:		
Deferred income taxes	(1,061)	851
Depreciation	1,524	1,276
(Increase) decrease in accounts receivable, trade	(2,580)	1,540
Increase in accounts receivable, employee	(586)	-0-
Increase in prepaid expenses	(314)	(335)
(Increase) in income tax receivable	(1,075)	-0-
Decrease in accounts payable, trade	(856)	(1,313)
Increase (decrease) in payroll taxes payable	112	(53)
Increase in commissions payable	25	27
Increase (decrease) in income taxes payable	(13,734)	12,305
Increase in contracts payable	 3,040 _	0-
Net cash provided by (used in) operating activities	 (25,223)	68,164
CASH FLOWS FROM INVESTING ACTIVITIES		
Loans made to stockholder	(259,925)	(342,704)
Collections on stockholder notes	294,300	`278,277
Purchase of furniture and equipment	 <u>-0</u> -	(3,593)
Net cash provided by (used in) investing activities	 34,375	(68,020)

STATEMENTS OF CASH FLOWS (CONTINUED)

Years Ended June 30, 2003 and 2002

	2003 2002
CASH FLOWS FROM FINANCING ACTIVITIES Principal payments on capital lease obligation	\$ (760) \$ (2,026)
Net cash used in financing activities	(760) (2,026)
NET INCREASE (DECREASE) IN CASH	8,392 (1,882)
CASH AT BEGINNING OF YEAR	35,530 37,412
CASH AT END OF YEAR	\$ 43,922 \$ 35,530
SUPPLEMENTAL DISCLOSURES Interest paid	<u>\$ 30</u> <u>\$ 338</u>
Income taxes paid	<u>\$ 14,736</u> <u>\$ 2,800</u>

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2003 and 2002

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business activity

Walt Becker & Associates, Inc. is principally engaged in the sale of insurance, tax deferred annuities and tax shelter syndications to individuals predominately in the central San Joaquin Valley.

The Company shares common ownership with Fresno Financial Services, Inc., a California Corporation. Fresno Financial Services, Inc. provides investment advising services to clients referred by the Company. Fresno Financial is in the process of dissolving its operations and client accounts are being transferred to an outside service for investment advising services. Walt Becker and Associates, Inc. receives commissions from the investment advising service based on the value of client accounts as of a specific date.

Accounts receivable

The Company's accounts receivable represents commissions receivable from various insurance and investment companies. Commissions on new investments are based on a percentage of the amount invested by the Company's clients, and are remitted to the Company within 7-90 days after investment. Commissions on managed funds are based on a percentage of the client's account balance as of an annual renewal date and are remitted to the Company within 60 days of renewal. Due to the nature of the Company's receivables, the risk of non-collection is minimal; therefore, an allowance for doubtful accounts is not included in these financial statements.

Equipment and improvements

Equipment and leasehold improvements are recorded at cost. Depreciation is computed on the straightline method over the estimated useful lives of the respective assets.

Cash equivalents

For the purpose of the statement of cash flows, the Company considers all investment instruments purchased with a maturity of three months or less to be cash equivalents.

Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2003 and 2002

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Advertising

The Company expenses advertising costs as incurred. Advertising expense was \$3,700 and \$2,750 for the years ended June 30, 2003 and 2002, respectively.

NOTE 2 - NOTES RECEIVABLE, STOCKHOLDER

The notes receivable from stockholder represent amounts due from Walter J. Becker, sole stockholder of the Corporation. The notes are unsecured, due on demand and bear interest at the rate of 8% per annum.

NOTE 3 - COMMITMENTS

The Company rents office space on a month-to-month basis. Rent expense for the office space was \$37,606 and \$38,452 for the years ended June 30, 2003 and 2002.

In February 1999, the Company entered into a five year lease agreement for office equipment, expiring February 2004, with monthly rent of \$116. Rent expense for the office equipment was \$2,288 for each of the years ended June 30, 2003 and 2002.

The following is a schedule of future minimum rental payments under the equipment lease:

2004

812

NOTES TO THE FINANCIAL STATEMENTS

June 30, 2003 and 2002

NOTE 4 - INCOME TAXES

The components of income tax expense (benefit) at June 30, 2003 and 2002 consisted of the following:

N.	20032002
Current: Federal State	\$ (1,075) \$ 10,364 1,003 6,219
Deferred:	<u>(72)</u> <u>16,583</u>
Federal State	(195) 533 (866) 318
·	(1,061) 851
	<u>\$ (1,133)</u> <u>\$ 17,434</u>

The net deferred tax asset (liability) in the accompanying balance sheets at June 30, 2003 and 2002 include the following amounts of deferred tax assets and liabilities:

	2003 2002
Deferred tax liability Deferred tax asset	\$ (852) \$ (1,143)
	\$ (82) \$ (1,14 <u>3</u>)

The Company's deferred tax liability results from differences in depreciation methods used for tax and financial statement purposes. The deferred tax asset results from the carryforward of contributions and a state net operating loss available to offset future taxable income of \$7,098 which expires in 2013.

NOTE 5 - CAPITAL LEASE OBILIGATION

The company acquired equipment under the provision of a long-term lease. For financial reporting purposes, minimum lease payments have been capitalized. The lease expired on November 2002. The leased property under capital lease as of June 30, 2003 has a cost of \$5,519, accumulated depreciation of \$2,024 and a net book value of \$3,495. Depreciation was \$552 for each of the years ended June 30, 2003 and 2002. Interest expense was \$30 and \$338 for the years ended June 30, 2003 and 2002, respectively.



Dritsas, Groom, McCormick & Swanton LLP

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INDEPENDENT AUDITORS' REPORT
ON SUPPLEMENTARY INFORMATION REQUIRED
BY RULE 17a-5 OF THE SECURITIES AND
EXCHANGE COMMISSION

TO THE BOARD OF DIRECTORS Walt Becker & Associates, Inc. Fresno, California

We have audited the accompanying financial statements of Walt Becker & Associates, Inc. as of and for the years ended June 30, 2003 and 2002, and have issued our report thereon dated August 14, 2003. Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary information contained in Schedules I through III is presented for purposes of additional analysis and is not a required part of the basic financial statements but is required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

August 14, 2003

Ditsas, Swan, Mc Cormich & Swanton

SUPPLEMENTARY INFORMATION

June 30, 2003 and 2002

SCHEDULE I SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

		2003	_	2002
Advertising	\$	3,700	\$	2,750
Automobile		5,082		2,063
Commissions		124,867		167,305
Contributions		600		550
Depreciation		1,524		1,276
Dues and subscriptions		2,231		2,605
Equipment lease		2,288		2,090
Insurance		11,495		9,313
Janitorial		1,440		1,440
Legal and accounting		7,578		6,665
Miscellaneous		185		1,385
Office supplies		5,168		5,284
Payroll taxes		3,939		3,814
Postage and shipping charges		3,291		3,774
Property tax expense		173		251
Rent		39,008		38,452
Repairs and maintenance		1,575		1,763
Salaries		47,073		45,538
Sales promotion		7,482		5,902
Taxes and licenses		2,543		1,591
Telephone		5,597		6,582
Travel and entertainment		-0-		200
Utilities		4,231		4,165
	-			
	<u>\$</u>	281,070	\$	314,758

SUPPLEMENTARY INFORMATION

June 30, 2003 and 2002

SCHEDULE II COMPUTATION OF NET CAPITAL

			2003		2002
Total ownership equity from balance sheet Less: total non-allowable assets from balance sheet		\$	193,220 147,370	\$	202,938 182,369
Net capital	٠٠.	<u>\$</u>	<u>45,850</u>	<u>\$</u>	20,569
Reconciliation with Company's computation:	4				
Net capital per FOCUS Report: Part IIA Income tax Other items,net		\$	42,366 1,933 1,551	\$	34,703 (16,583) 2,449
		<u>\$</u>	45,850	<u>\$</u>	20,569
SCHEDULE III COMPUTATION OF BASIC NET CAPITAL REQUI	REMEN ⁻	TS			
Minimum net capital required (6-2/3% of total aggregate indebtedness of \$11,239 and \$24,473, respectively)		\$	749	<u>\$</u>	<u>1,631</u>
Minimum dollar net capital requirement of reporting broker		<u>\$</u>	5,000	<u>\$</u>	5,000
Net capital		\$	45,850	\$	20,569
Net capital requirements (greater of amounts above)			5,000		5,000

Excess net capital

<u>40,850</u> <u>\$ 15,569</u>