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# ANNUAL AUDITED REPÖRT FORM X-17A-5 PART III

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	11/01/02 MM/DD/YY	AND ENDI	NG 10/31/0 MM/DI	<del></del>
A. REG	ISTRANT IDENTIFI	CATION		
NAME OF BROKER-DEALER: ADVANCED PLANNING SECURITIES, ADDRESS OF PRINCIPAL PLACE OF BUSINESS 289 EAST MAIN STREET		3ox No.)		AL USE ONLY
	(No. and Street)			
SMITHTOWN, NEW YORK 11787				
(City)	(State)	<del></del>	(Zip Code)	
NAME AND TELEPHONE NUMBER OF PEREDWARD D. PUTTICK, CHAIRMAN	RSON TO CONTACT IN	REGARD TO T	HIS REPORT (631) 979-1	010
			(Area Code ~	Telephone Numbe
B. ACCO	DUNTANT IDENTIF	ICATION		
INDEPENDENT PUBLIC ACCOUNTANT with BREINER & BODIAN, LLP			•., .	·
	Name – if individual, state last,	•		
425 BROAD HOLLOW ROAD, SUITE 4			<u></u>	
(Address)	(City)		(State)	(Zip Code)
CHECK ONE:	•			•
Certified Public Accountant			PROCE	SSED
☐ Public Accountant				
☐ Accountant not resident in Unite	d States or any of its poss	sessions.	√ FEB 04	2004
	OR OFFICIAL USE	ONLY	THOMS FINANC	ON
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\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

# OATH OR AFFIRMATION

I, EDWARD D. PUTTICK	· · · · · · · · · · · · · · · · · · ·	, swear (or affi	rm) that, to the best of
my knowledge and belief the accompanying fin ADVANCED PLANNING SECURITIES,		d supporting schedules pertainin	g to the firm of
of OCTOBER 31,	, 20 03	, are true and correct. I furthe	r swear (or affirm) that
neither the company nor any partner, proprieto		<del></del>	
classified solely as that of a customer, except a			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
cassined solely as that of a customer, enterpt a	.5 10110		
	<u></u>		
			(A)
		Signature	
and the second of the second			
/	· -	CHAIRMAN	<del></del>
	00000	Title	
Notary Public C	SANDRA MO Notary Public State No. 52-4707178 - Su ommission Expires Octo	of New York	
This report ** contains (check all applicable be	oxes):	20, 21, 10,23,00	
(a) Facing Page.			
(b) Statement of Financial Condition.  (c) Statement of Income (Loss).			
(c) Statement of Income (Loss). (d) Statement of Changes in Financial Con	ndition		
(e) Statement of Changes in Stockholders		or Sole Proprietors' Capital.	
☐ (f) Statement of Changes in Liabilities Su			
(g) Computation of Net Capital.			
(h) Computation for Determination of Res			
(i) Information Relating to the Possession			1 D 1 15 0 0 1 1
(j) A Reconciliation, including appropriate Computation for Determination of the			
(k) A Reconciliation between the audited			
consolidation.	and unaudited States	nents of I maneral condition wit	in respect to memous or
(l) An Oath or Affirmation.			
(m) A copy of the SIPC Supplemental Rep			
(n) A report describing any material inadeq	uacies found to exist	or found to have existed since the	date of the previous audit
	*		

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# ADVANCED PLANNING SECURITIES, INC. FINANCIAL STATEMENTS and SUPPLEMENTARY INFORMATION YEAR ENDED OCTOBER 31, 2003

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#### BREINER & BODIAN, LLP CERTIFIED PUBLIC ACCOUNTANTS

425 Broad Hollow Road, Suite 416 Melville, New York 11747 (631) 249-3900

To the Stockholders Advanced Planning Securities, Inc. Smithtown, New York

#### Gentlemen:

We have audited the accompanying statement of financial condition of Advanced Planning Securities, Inc. (the Company) as of October 31, 2003, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Advanced Planning Securities, Inc. at October 31, 2003, and the results of their operations and their cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 9 and 10 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Very truly yours,

Breiner & Bodian, CPA's

Certified Public Accountants

Melville, New York December 19, 2003

# **BALANCE SHEETS**

# OCTOBER 31, 2003

#### **ASSETS**

# **Current Assets**:

Cash and cash equivalents	\$ 12,066
Due From Broker - Clearance Account	80,000
Commissions receivable	88,715
Securities	325
	\$181 106

# LIABILITIES and STOCKHOLDERS' EQUITY

#### **Current Liabilities:**

Accounts Payable	\$ 61,422
Accrued Expenses	70,029
Taxes Payable	1,599
	133,050

# Stockholders' Equity:

Common Stock, no par value,
200 shares authorized

\$ 181,106

<sup>&</sup>quot;See Accompanying Notes and Accountants' Report"

# STATEMENT OF INCOME

# YEAR ENDED OCTOBER 31, 2003

# Revenue:

Commissions	\$1,055,961
Interest Income	14,045
Other Income	(1,336)
	1,068,670
Expenses:	
Clearing and Regulatory Fees	163,414
Commissions	641,786
Communications	39,996
Regulatory Fees	17,653
Rent	39,996
Other Operating Expenses	159,597
	1,062,442
Net Income Before Taxes	6,228
Taxes on Income	1,599
Net Income (Loss)	\$ <u>4,629</u>

<sup>&</sup>quot;See Accompanying Notes and Accountants' Report"

# STATEMENT OF CASH FLOWS

# YEAR ENDED OCTOBER 31, 2003

# Cash Flows from Operating Activities:

Net Income	\$ 4,629
Adjustments to reconcile net income to	
Net cash provided by operating activities:	
Decrease (Increase) in Receivable from Broker	(45,115)
(Increase) in Securities	(325)
Increase(Decrease) in Accounts Payable	(1,587)
Increase(Decrease) in Accrued Expenses	26,047
(Decrease) Increase in Corporate Income Taxes Payable	14
Net cash (used in) operating activities	\$ (16,337)
Net (Decrease) in Cash	\$ (16,337)
Cash Balance Beginning	\$ 28,403
Cash Balance Ending	\$ 12,066

<sup>&</sup>quot;See Accompanying Notes and Accountants' Report"

# ADVANCED PLANNING SECURITIES, INC. STATEMENTS OF CHANGES IN STOCKHOLDER EQUITY

	Capital <u>Stock</u>	Paid In <u>Capital</u>	Retained Earnings
Balance - November 1, 2002	\$ 6,000	\$ 16,410	\$ 21,017
Net Income			4,629
Balance - October 31, 2003	\$ <u>6,000</u>	\$ <u>16,410</u>	\$ <u>25,646</u>

<sup>&</sup>quot;See Accompanying Notes and Accountants' Report"

#### NOTES TO FINANCIAL STATEMENTS

#### **OCTOBER 31, 2003**

#### NOTE 1 - ORGANIZATION

Advanced Planning Securities, Inc. (the "Company") was incorporated in the State of New York on February 21, 1974 as Pico Alexander Capital Corporation. On December 10, 1992 the Company changed its name to Advanced Planning Securities, Inc. On December 11, 1992, all authorized, issued and outstanding shares of the Company's common stock (200 shares) were sold to Advanced Planning Holding Corporation, a New York corporation. The Company's principal business activity is as a broker-dealer of securities. The Company is registered with the United States Securities and Exchange Commission (SEC) pursuant to the Securities Exchange Act of 1934 (as amended) and is a member of the National Association of Securities Dealers, Inc. (NASD) and the Securities Investor Protection Corporation (SIPC).

#### NOTE 2 - SUMMARY OF ACCOUNTING POLICIES:

Securities transactions and the related commission revenue and expenses are recorded on settlement date.

The Company is not a market maker.

The Company clears its customers accounts through another member broker on a fully disclosed basis.

Securities are carried at market value.

An exemption from Rule 15c3-3 under section (K)(2)(ii) is claimed on the basis that all customer transactions are cleared through other broker-dealers on a fully disclosed basis.

#### NOTE 3 - NET CAPITAL REQUIREMENTS

The Company is subject to the SEC's Uniform Net Capital Rule. Under these rules, the minimum net capital is \$5,000. At October 31, 2003 the Company's Net Capital was \$34,137 in excess of the required Net Capital.

#### NOTE 4 - RELATED PARTY TRANSACTIONS

Management - The Company conducts its business in office space shared with Advanced Planning Services, Inc., a related New York Corporation, under a month-to-month informal agreement in the amount of \$ 19,847.00 per month.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **OCTOBER 31, 2003**

**NOTE 5 - CONTINGENT LIABILITIES**: Under an agreement with its clearing broker, the Company is contingently liable for:

- -A customer's failure to make payment to the clearing broker when due or to deliver securities sold for the account of the broker or the broker's customer.
- -Failures of a customer of the company to meet any margin call or any maintenance call.
- -The purchase of customers until actual and complete payment has been received by the clearing broker.



# **SUPPLEMENTARY INFORMATION**

# YEAR ENDED OCTOBER 31, 2003

Com	putation	of Net	Capital:

1.	Total Ownership Equity	\$ 48,056
2.	Less: Ownership Equity not allowed for Net Capital	5,000 \$ 43,056
3.	Less: Haircuts on Securities	49
4.	Net Capital	\$ <u>43,007</u>
Comp	outation of Basic Net Capital Requirement	
1.	Minimum Net Capital Required - 6 2/3% Aggregate Indebtedness)	8,870
2.	Minimum Dollar Net Capital	5,000
3.	Net Capital Requirement	8,870
4.	Net Capital	43,007
5.	Excess Net Capital	\$ <u>34,137</u>
Comp	outation of Aggregate Indebtedness	
6.	Total Liabilities	\$ 133,050
7.	Non Aggregate Indebtedness	
		\$ <u>133,050</u>

<sup>&</sup>quot;See Accompanying Notes and Accountants' Report"

# ADVANCED PLANNING SECURITIES, INC. RECONCILIATION OF NET CAPITAL OCTOBER 31, 2003

Net Capital per Focus Part IIA

\$43,007

Audited Net Capital

\$<u>43,007</u>

#### BREINER & BODIAN, LLP CERTIFIED PUBLIC ACCOUNTANTS

425 Broad Hollow Road, Suite 416 Melville, New York 11747 (631) 249-3900

December 19, 2003

Advanced Planning Securities, Inc. Smithtown, New York

#### Gentlemen:

We have examined the Financial Report of Advanced Planning Securities, Inc. as required by the National Association of Securities Dealers as of October 31, 2003 and have issued a report thereon dated December 19, 2003. As per of our examination we reviewed and tested the system of internal accounting control and the procedures for safeguarding customer and firm assets for the year ended October 31, 2003 to the extent we considered necessary to evaluate the system as required by generally accepted accounting standards and by Rule 17a-5g3 of the Securities and Exchange Commission.

Rule 17a-5g3 contemplates that the scope of the review and test should be sufficient to provide reasonable assurance that any material inadequacies existing at the date of our examination in the accounting system, the internal accounting controls, and the procedures for safeguarding customer and firm assets would be disclosed. Under these standards and that regulation, the purposes of such evaluation are to establish a basis for reliance thereon in determining the nature, timing and extent of other auditing procedures that are necessary for expressing an opinion on the financial statements and to provide a basis for reporting material inadequacies in internal accounting control.

Further, our examination included reviews of the practices and procedures followed by the company in making periodic computations of the minimum financial requirements, pursuant to Rule 17a-5(g)(1) of the Securities and Exchange Commission.

The objective of internal accounting control is to provide reasonable but not absolute assurance as to safeguarding of assets against loss from unauthorized use or disposition, and the reliability of financial records for preparing financial statements and maintaining accountability for assets. The concept of reasonable assurance recognizes that the cost of a system of internal accounting control should not exceed the benefits derived and also recognizes that the evaluation of these factors necessarily require estimates and judgments by management. However, for the purposes of this report, the cost-benefit relationship has been disregarded in determining material inadequacies to be reported.

Advanced Planning Securities, Inc. December 19, 2003 Page 2

There are inherent limitations that should be recognized in considering the potential effectiveness of any system of internal accounting control. In the performance of most control procedures, error can result from misunderstanding of instructions, mistakes of judgment, carelessness or other personal factors. Control procedures whose effectiveness depends upon segregation of duties can be circumvented by collusion. Similarly, control procedures can be circumvented intentionally by management either with respect to the execution and recording of transactions or with respect to the estimates and judgments required in the preparation of financial statements. Further projection of any evaluation of internal accounting control to future periods is subject to the risk that the procedures may become inadequate because of changes in conditions and that the degree of compliance with the procedures may deteriorate.

Our study and evaluation of the system of internal accounting control for the year ended October 31, 2003 which was made for the purposes set forth in the first paragraph above and would not necessarily disclose all weaknesses in the system which may have existed during the period under review, disclosed no material inadequacies.

1

Very truly yours,

Breiner & Bodian, CPA's

BREINER & BODIAN, LLP Certified Public Accountants December 19, 2003 Melville, New York