

MMISSION

#### ANNUAL AUDITED REPORT FORM X-17A-5 PART III

OMB APPROVAL

OMB Number:

er: 3235-0123

Expires: October 31, 2004 Estimated average burden

hours per response..... 12.00

SEC FILE NUMBER

8- 34070

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	07/01/02	AND ENDING	06/30/03
	MM/DD/YY		MM/DD/YY
A. REGIS	TRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: Harrison I	Douglas, Inc.		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINE	ESS: (Do not use P.O. B	ox No.)	FIRM I.D. NO.
5303 E. Evans Avenue, Suite 201			
	(No. and Street)		
Denver	Colorado	8	0222
(City)	(State)	(Z	p Code)
NAME AND TELEPHONE NUMBER OF PERS Stephen J. Hrynik	ON TO CONTACT IN F		ORT (303) 584-0821
	-	(	Area Code - Telephone Number)
B. ACCOU	JNTANT IDENTIFI	CATION	·
INDEPENDENT PUBLIC ACCOUNTANT who	se opinion is contained i	n this Report*	
Spicer, Jeffries & Co.			
(Na	ıme – if individual, state last, j	first, middle name)	
4155 E. Jewell Avenue, Suite 307	Denver	Colorado	80222
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☑ Certified Public Accountant			
☐ Public Accountant	• •		PROCESSED
Accountant not resident in United	States or any of its poss	essions.	PROCLUSIO
F	OR OFFICIAL USE O	NLY	SEP 2 5 2003
			THOMSON FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relief on as the basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### **OATH OR AFFIRMATION**

I,	Douglas W. Schriner		, swear (or affirm) t	hat, to the best of
my kn	lowledge and belief the accompanying financial Harrison Douglas, Inc.	al statement and suppor	ting schedules pertaining to	the firm of, as
of	June 30	, 20 <u>03</u> , are tr	ue and correct. I further swe	ear (or affirm) that
	er the company nor any partner, proprietor, prified solely as that of a customer, except as follows:		or has any proprietary interes	st in any account
60000	RHONDA SCHRINER  NOTARY PUBLIC  STATE OF COLORADO		Signature President	<b>→</b>
M	ly Commission Expires Dec. 13, 2006	· · · · · · · · · · · · · · · · · · ·	Title	
	Notary Public			
区 区 区 区	report ** contains (check all applicable boxes) a) Facing Page. b) Statement of Financial Condition. c) Statement of Income (Loss).			* * * * * * * * * * * * * * * * * * *
	<ul> <li>d) Statement of Cash Flows.</li> <li>e) Statement of Changes in Stockholders' Equ</li> <li>f) Statement of Changes in Liabilities Subord</li> <li>g) Computation of Net Capital.</li> <li>h) Computation for Determination of Reserve</li> <li>i) Information Relating to the Possession or C</li> </ul>	inated to Claims of Cre Requirements Pursuant	ditors. t to Rule 15c3-3.	
	j) A Reconciliation, including appropriate ex Computation for Determination of the Rese k) A Reconciliation between the audited and	planation of the Compu erve Requirements Und	tation of Net Capital Under ler Exhibit A of Rule 15c3-3.	
☒ (	consolidation.  l) An Oath or Affirmation.	amadited Statements O	Timaloral Condition will be	Speed to methodo of
□ ( <u>□</u> (	m) A copy of the SIPC Supplemental Report. n) A report describing any material inadequaci o) Independent Auditors' Report on Internal Accounting conditions of confidential treatment of certa	ng Control.		

#### **TABLE OF CONTENTS**

	<u>Page</u>
Independent Auditors' Report	3
Statement of Financial Condition	4
Statement of Operations	5
Statement of Changes in Shareholder's Equity	6
Statement of Cash Flows	7
Notes to Financial Statements	8-10
Supplementary Schedule: Computation of Net Capital Pursuant to Uniform Net Capital Rule 15c3-1	11
Independent Auditors' Report on Internal Accounting Control	12-13



4155 E. JEWELL AVENUE SUITE 307 DENVER, COLORADO 80222 TELEPHONE: (303) 753-1959 FAX: (303) 753-0338

www.spicerjeffries.com

#### INDEPENDENT AUDITORS' REPORT

The Board of Directors Harrison Douglas, Inc.

We have audited the accompanying statement of financial condition of Harrison Douglas, Inc. as of June 30, 2003, and the related statements of operations, changes in shareholder's equity and cash flows for the year then ended. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Harrison Douglas, Inc. as of June 30, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the financial statements taken as a whole. The information contained in the supplemental schedule listed in the accompanying table of contents is presented for purposes of additional analysis and is not required for a fair presentation of the financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in our audit of the financial statements and, in our opinion, is fairly stated in all material respects in relation to the financial statements taken as a whole.

Spice, Jeffue: Co.

Denver, Colorado August 12, 2003



# HARRISON DOUGLAS, INC. REPORT PURSUANT TO RULE 17a-5(d) YEAR ENDED JUNE 30, 2003

### STATEMENT OF FINANCIAL CONDITION <u>JUNE 30, 2003</u>

#### **ASSETS**

Cash	\$	10 934
Commissions receivable		6 332
Deposit with clearing broker		10 115
Investments		13 200
Furniture and equipment, net of accumulated depreciation of \$4,379	•	2 544
Other assets		750
	\$	43 875
LIABILITIES AND SHAREHOLDER'S EQUITY		
LIABILITIES:		
Accounts payable	\$	762
Commissions and related payables.		10 380
TOTAL LIABILITIES		11 142
COMMITMENTS AND CONTINGENCIES (Notes 4 and 5)		
SHAREHOLDER'S EQUITY (Note 3):		
Common stock, no par value; 10,000 shares authorized;		
9,500 shares issued and outstanding		7 500
Additional paid-in capital		160 643
Deficit	-	(135 410)
TOTAL SHAREHOLDER'S EQUITY	***	32 733
	\$	43 875

### STATEMENT OF OPERATIONS YEAR ENDED JUNE 30, 2003

REVENUE:	
Commissions	\$ 312 243
Consulting fees	353 872
Other income	87 163
Total revenue	753 278
EXPENSES:	
Commissions	594 666
Clearing charges	25 983
Occupancy and equipment costs	12 236
Salaries and payroll taxes	34 225
General and administrative	43 903
Professional fees	8 817
Travel and entertainment	15 893
Total expenses	735 723
NET INCOME	<b>\$</b> 17 555

5

### STATEMENT OF CHANGES IN SHAREHOLDER'S EQUITY YEAR ENDED JUNE 30, 2003

	_	ommon <u>Stock</u>		Additional Paid-In <u>Capital</u>		<u>Deficit</u>	Sh	Total areholder's <u>Equity</u>
BALANCES, June 30, 2002	\$	7 500	\$	160 643	\$	(138 848)	\$	29 295
Dividends		-		-		(14 117)		(14 117)
Net income		-				17 555		17 555
BALANCES, June 30, 2003	<u>\$</u>	7 500	<u>\$</u>	160 643	<u>\$</u>	(135 410)	<u>\$</u>	32 733

#### STATEMENT OF CASH FLOWS YEAR ENDED JUNE 30, 2003

CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$	17 555	
Adjustments to reconcile net income to net cash provided by			
operating activities:			
Depreciation		1 509	
Increase in commissions receivable		(3 169)	
Increase in deposit with clearing broker		(66)	
Increase in investments		(13 200)	
Decrease in other assets		1 600	
Decrease in commissions and related payables		(90)	
Decrease in payable to clearing broker		(1 152)	
Decrease in accounts payable	(1 296)		
Net cash provided by operating activities		1 691	
CASH FLOWS USED IN FINANCING ACTIVITIES:	•		
Dividends		(14 117)	
NET DECREASE IN CASH		(12 426)	
CASH, at beginning of year	***************************************	23 360	
CASH, at end of year	\$	10 934	

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Harrison Douglas, Inc. (the Company) was incorporated in Colorado in 1996 and operates as a securities broker-dealer mainly in mutual funds, variable annuities and direct placements. The Company is a wholly-owned subsidiary of Harrison Douglas Financial, Inc.

The Company, under rule 15c3-3(k)(2)(ii) is exempt from the reserve and possession or control requirements of rule 15c3-3 of the Securities and Exchange Commission. The Company does not carry or clear customer accounts. Accordingly, all customer transactions are executed and cleared on behalf of the Company by its clearing broker on a fully disclosed basis. The Company's agreement with its clearing broker provides that as clearing broker, that firm will make and keep such records of the transactions effected and cleared in the customer accounts as are customarily made and kept by a clearing broker pursuant to the requirements of rules 17a-3 and 17a-4 of the Securities and Exchange Act of 1934, as amended (the Act). It also performs all services customarily incident thereon, including the preparation and distribution of customer's confirmations and statements and maintenance margin requirements under the Act and the rules of the Self Regulatory Organizations of which the Company is a member.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Company provides for depreciation of furniture and equipment on the straight-line method based on useful lives of three to five years.

For purposes of the statement of cash flows, cash includes deposits in commercial bank accounts and money market funds.

The Company and its parent file a consolidated federal income tax return. For financial statement purposes, the Company presents income tax information as if it filed a separate income tax return. The Company utilizes the asset and liability method of accounting for income taxes, as prescribed by Statement of Financial Accounting Standards No. 109. Under this method, deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply in the years in which these temporary differences are expected to be recovered or settled. Changes in tax rates are recognized in income in the period that includes the enactment date.

#### **NOTES TO FINANCIAL STATEMENTS**

(Continued)

#### NOTE 2 - INCOME TAXES

The Company has an unused net operating loss carryforward for income tax and financial reporting purposes of approximately \$109,000 available to offset future income, which expires through 2021. This net operating loss carryforward may result in future income tax benefits of approximately \$26,000; however, because realization is uncertain at this time, a valuation reserve in the same amount has been established. The valuation allowance decreased by \$1,600 during the year ended June 30, 2003.

#### NOTE 3 - NET CAPITAL REQUIREMENTS

Pursuant to the net capital provisions of rule 15c3-1 of the Securities Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. At June 30, 2003, the Company had net capital and net capital requirements of \$16,009 and \$5,000. The Company's net capital ratio (aggregate indebtedness to net capital) was .70 to 1. According to rule 15c3-1 the Company's net capital ratio shall not exceed 15 to 1.

#### NOTE 4 - COMMITMENTS AND RELATED PARTY TRANSACTIONS

The Company leases office space and equipment from unrelated parties under non-cancelable operating leases expiring through 2007. Future minimum rental payments under these leases are approximately as follows:

Year Ended June 30.	•	Amount
2004	\$	15 350
2005	4.00	6 770
2006		2 350
2007		1 960
Total	. <u>\$</u> _	26 430

The Company incurred rental expense of \$11,985 during the year ended June 30, 2003.

In addition, the Company is provided the use of certain furniture and equipment at no cost from its parent.

#### **NOTES TO FINANCIAL STATEMENTS**

(Continued)

### NOTE 5 - FINANCIAL INSTRUMENTS, OFF-BALANCE SHEET RISKS AND CONTINGENCIES

The Company is in business as a securities broker-dealer registered with the Securities and Exchange Commission and the National Association of Securities Dealers. The Company is a retail brokerage house and deals primarily in mutual funds and variable annuities which it buys and sells on behalf of its customers on a fully disclosed basis.

In the normal course of business, the Company's client activities ("clients") through its clearing broker involve the execution, settlement and financing of various client securities transactions. These activities may expose the Company to off-balance sheet risk. In the event the client fails to satisfy its obligations, the Company may be required to purchase or sell financial instruments at prevailing market prices in order to fulfill the client's obligations.

The Company's financial instruments, including cash, receivables, and deposit with its clearing broker are carried at amounts that approximate fair value. Payables and other liabilities are carried at amounts that approximate fair value.

The Company has a deposit with its clearing broker. This deposit is not covered by SIPC and is subject to loss should the clearing broker cease business.

SUPPLEMENTARY INFORMATION

## COMPUTATION OF NET CAPITAL PURSUANT TO NET CAPITAL RULE 15c3-1 JUNE 30, 2003

CREDIT:		
Shareholder's equity	\$	32 733
DEBITS:		
Nonallowable assets:		
Furniture and equipment, net		2 544
Other assets and other deductions		13 950
Total debits	. ———	
Total debits		16 494
NET CAPITAL BEFORE HAIRCUTS		16 239
Haircut on money market funds	<del></del>	230
NET CAPITAL		16 009
Minimum requirements of 6-2/3% of aggregate indebtedness of		
\$11,142 or \$5,000, whichever is greater		5 000
EXCESS NET CAPITAL	<u>\$</u>	11 009
AGGREGATE INDEBTEDNESS:		
Accounts payable	\$	762
Commissions and related payables		10 380
TOTAL AGGREGATE INDEBTEDNESS	<u>\$</u>	11 142
RATIO OF AGGREGATE INDEBTEDNESS TO NET		
CAPITAL	=	0.70 to 1

Note: There are no material differences in the above computation of net capital with that included in the Company's corresponding unaudited Form X-17A-5 Part II filing.

. .



4155 E. JEWELL AVENUE SUITE 307 DENVER, COLORADO 80222 TELEPHONE: (303) 753-1959 FAX: (303) 753-0338 www.spicerjeffries.com

### INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors Harrison Douglas, Inc.

In planning and performing our audit of the financial statements and supplemental schedule of Harrison Douglas, Inc. for the year ended June 30, 2003, we considered its internal control structure, including procedures for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by rule 17a5(g)(1) of the Securities and Exchange Commission, we have made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by Harrison Douglas, Inc. that we considered relevant to the objectives stated in rule 17a-5(g), (i) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedures for determining compliance with the exemptive provisions of rule 15c3-3; and (ii) for safeguarding the occasional receipt of securities and cash until promptly transmitted to the Company's clearing broker. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgements by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.



Because of inherent limitations in any internal control structure or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate. This report recognizes that it is not practicable in an organization the size of Harrison Douglas, Inc. to achieve all the divisions of duties and cross-checks generally included in a system of internal accounting control and that alternatively greater reliance must be placed on surveillance by management.

Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure, including procedures for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2003, to meet the Commission's objectives.

In addition, our review indicated that Harrison Douglas, Inc. was in compliance with the conditions of exemption from rule 15c3-3 pursuant to paragraph k(2)(ii) as of June 30, 2003.

This report is intended solely for the use of management, the Securities and Exchange Commission, the New York Stock Exchange, Inc. and other regulatory agencies which rely on rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Spices Jeffres : Co.

Denver, Colorado August 12, 2003