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Information Required	of Brokers and Dealers Pursu ange Act of 1934 and Rule 17	ant to Section	on 17 of the
Securities Exch	ange Act of 1934 and Rule 17	a-5 Thereun	der
	4/1/02 ANI		3(31/03
REPORT FOR THE PERIOD BEGINNING		D ENDING	
	MM/DD/YY		MM/DD/YY
A. REGISTRANT IDENTIFICATION			
	+ Research Fina	A CO	( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( ) ( )
NAME OF BROKER-DEALER: Firs	r Research Mill	ن معترف المراجع	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not use B.O. Boy	× 51.	FIRM I.D. NO.
ADDRESS OF FRINCIPAL PLACE OF BU	SINESS. (DO HOLUSE P.O. DOX P	100 mm	

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		(No. and S	treet (-)			
	Dall	as to	79.7.80	7528	7	
,	(City)	(S	tate)		(Zip Code)	
NAME AND TELE	EPHONE NUMBER OF PE		ACT IN REGAI		97	Leonore Number
	B. ACC	OUNTANT IDI	ENTIFICATI	ON		
	Walton Gr	_	ic_			
6100	Southwest	Blvd	Suite	300	Frank	Tx 76
(Address)		(City)		(Sta		(Zip Code)
CHECK ONE:	ified Public Accountant				þ.	ROCESSE
_	ic Accountant					AUG 20 2003

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

FOR OFFICIAL USE ONLY

Accountant not resident in United States or any of its possessions.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

#### **OATH OR AFFIRMATION**

I, Alan Lawrence	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial states  First Research Financial	nent and supporting schedules pertaining to the firm of
	, as , are true and correct. I further swear (or affirm) that
	officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follows:	of the cities has any proprietary interest in any account
classified solety as that of a customer, except as follows.	
	Marxan
Junio CUOP LA	Signature
WINTER PUBLICATION	
E A A	1 Msidel
	Title
MA LY AT	
Notary Public	
Notary I done	<b>F</b>
This report ** contains (check all application, box	
(a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	orthograph on Golda Doministrana's Consisted
(e) Statement of Changes in Stockholders' Equity or P	
(f) Statement of Changes in Liabilities Subordinated to	5 Claims of Creditors.
(g) Computation of Net Capital.  (h) Computation for Determination of Reserve Require	amonts Durguent to Dule 15e2 2
(i) Information Relating to the Possession or Control 1	
	n of the Computation of Net Capital Under Rule 15c3-3 and the
Computation for Determination of the Reserve Red	
	d Statements of Financial Condition with respect to methods of
consolidation.	a statements of I manetal condition with respect to memous of
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	
	to exist or found to have existed since the date of the previous audit.
**For conditions of confidential treatment of certain portion	ins of this filing, see section 240.17a-5(e)(3).
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6100 Southwest Blvd.
Suite 300
Fort Worth, TX 76109
817-731-1155
817-731-1562 (Fax)

• Consultants • Certified Public Accountants • Business Advisors •

## FIRST RESEARCH FINANCE INCORPORATED ANNUAL FINANCIAL REPORT MARCH 31, 2003

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6100 Southwest Blvd. Suite 300 Fort Worth, TX 76109 817-731-1155 817-731-1562 (Fax)

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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors
First Research Finance Incorporated

We have audited the accompanying statement of financial condition of First Research Finance Incorporated (the Company) as of March 31, 2003, and the related statements of operations and comprehensive loss, changes in stockholder's equity and cash flows for the year then ended, that you are filing pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of March 31, 2003, and the results of its operations and its cash flows for the year then ended, in conformity with accounting principles generally accepted in United States.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the supplemental schedules on pages 11 through 12 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

April 25, 2003

And Cour LCC

#### FIRST RESEARCH FINANCE INCORPORATED Statement of Financial Condition March 31, 2003

#### **ASSETS**

Current Assets: Cash (note 5) Deposit with clearing organization Receivables from clearing organization (note 5) Federal income tax receivable (note 6) Other receivables Investments (notes 3 and 5) Deferred tax asset (note 3)	\$ 298 60,018 17,853 11,791 1,994 20,199 510
Total assets	\$ <u>112,663</u>
LIABILITIES AND STOCKHOLDER'S EQUITY	
Current Liabilities: Commissions and other payables (note-7)	\$ 26,038
Payroll and related payables (note 7)	<u>7,161</u>
Total current liabilities	33,199
	•
Advance from stockholder (notes 4 and 7)	<u> 10,000</u>
Total liabilities	43,199
rotar napinties	45,133
Commitments and contingencies (notes 7 and 8)	<u> 10,000</u>
Stockholder's equity: Common stock, \$.001 par value 3,000 shares authorized,	_
997 shares issued and outstanding	1
Additional paid-in capital Accumulated other comprehensive loss (note 3)	15,444 (2,888)
Retained earnings	(2,000) 46,907
Total stockholder's equity	<u>59,464</u>
Total liabilities and stockholder's equity	\$ <u>112,663</u>

### FIRST RESEARCH FINANCE INCORPORATED Statement of Operations and Comprehensive Loss For the Year Ended March 31, 2003

Revenue:	
Commissions	\$ 648,644
Miscellaneous	38,983
Interest	<u>1,154</u>
	<u>688,781</u>
Expenses:	**
Commissions (note 7)	A71 555
Clearing charges	471,555 184,745
NASD regulatory costs	12,395
Payroll expenses (note 7)	28,218
Settlement expense (note 8)	10,000
Other operating expenses (notes 4 and 7)	60,974
omor operating expenses (notes rand r)	<del>767,887</del>
Realized gain on sale of stock (note 3)	122
Loss before income tax provision and	
other comprehensive loss	(78,984)
	(. 0,00 .,
Income tax provision (note 6)	11,791
Net loss before other comprehensive loss	(67,193)
Other comprehensive loss -	
Unrealized holding loss on securities,	
net of deferred taxes (note 3)	_(4,539)
Total comprehensive loss	\$ <u>(71,732)</u>
	***

FIRST RESEARCH FINANCE INCORPORATED Statement of Changes in Stockholder's Equity For the Year Ended March 31, 2003

Retained Earnings Total	3 114,100 \$ 131,196	(67,193) (67,193)	. (4,539)	\$ 46,907
Accumulated Other Comprehensive Ref	\$ 1,651 \$1	1	(4,539)	\$ (2,888)
Additional Comp	\$ 15,444	1		\$ <u>15,444</u> \$
Common A Shares Amount	<b>↔</b>	ı	·l	\$
Common Shares <u>Outstanding</u>	266	ı	.	<b>Z66</b>
	Balance, April 1, 2002	Net loss	Other Comprehensive Loss: Unrealized holding loss on securities (note 3)	Balance, March 31, 2003

The accompanying notes are an integral part of these financial statements.

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### FIRST RESEARCH FINANCE INCORPORATED Statement of Cash Flows For the Year Ended March 31, 2003

Reconciliation of net loss before other comprehensive loss to net cash		
used by operating activities:		
Net loss before other comprehensive loss		\$ (67,193)
Realized gain on investment		(122)
Adjustments:		(122)
Increase in receivable from clearing organization		(12,700)
Increase in other receivables		(1,959)
Increase in Federal income tax receivable		(11,791)
Increase in commissions and other payables		1,981
Increase in payroll and related payables	•	7,161
Decrease in Federal income tax payable		(1,406)
Increase in commitments and contingencies		10,000
morease in communication and commigencies		10,000
Net cash used by operating activities		(76,029)
Cash flows from investing activities:		**
Increase in clearing deposits		(48,608)
Proceeds from sale of investment		<u>10,408</u>
		1.
Net cash used by investing activities		(38,200)
Cash flows from financing activities		
Net decrease in cash and cash equivalents		(114,229)
One hand and hand attents And 4 0000		444 707
Cash and cash equivalents, April 1, 2002	2 2	114,527
Cash and cash equivalents, March 31, 2003	\$ .	\$ <u>298</u>
Supplemental Disclosures:		ei i
Cash paid during the year for interest		\$1.651
		· <del></del>
Cash paid during the year for income taxes		\$ <u> </u>

### FIRST RESEARCH FINANCE INCORPORATED Notes to Financial Statements For the Year Ended March 31, 2003

#### (1) Organization and Summary of Significant Accounting Policies

#### (a) Nature of Operations

The Company was incorporated in Texas on September 18, 1990, and is registered as a dealer with the Securities and Exchange Commission (SEC) under the Federal Securities and Exchange Act of 1934. The Company acts as a dealer.

#### (b) Net Capital Requirements

The Company is subject to the SEC's Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed certain ratios.

#### (c) Cash Flows

For purposes of the statement of cash flows, cash equivalents include time deposits, certificates of deposit, and all highly liquid debt instruments with original maturities of three months or less.

#### (d) Use of Estimates

The process of preparing financial statements in conformity with accounting principles generally accepted in the United States requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimated amounts.

#### (e) Accounts Receivable

Accounts receivable consists primarily of commissions earned during the year but not received as of year-end. Commissions are earned through quality financial institutions and reputable mutual fund companies. Receivables are recorded only when substantial evidential matter is obtained as to the validity of the receivable. Accordingly, the Company does not record an allowance for doubtful accounts. As collectibility of receivables is reasonably assured, the Company does not maintain a policy for determining reserves for past due or delinquent receivables.

#### (2) Possession or Control Requirements

There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of SEC Rule 15c3-3 (K)(2)(i) concerning promptly transmitting all customer funds and securities to the clearing broker who carries the customer accounts; the Company does not have any possession or control of customer funds or securities.

(Continued)

### FIRST RESEARCH FINANCE INCORPORATED Notes to Financial Statements For the Year Ended March 31, 2003

#### (3) <u>Investments</u>

investments are composed of the following at March 31, 2003:

	Cost	<u>Market</u>
Corporate securities:		<del></del>
American Greetings, Inc.	\$ 9,551	\$ 5,239
Berkshire Hathaway, Inc.	14,045	14,959
• ·	\$ 23,596	\$ 20.198

The Company's investments were classified as available-for-sale.

During the year, the Company sold its investment in Federal National Mortgage Association. At the time of sale, the investment's cost and market value were \$10,286 and \$10,408, respectively. The Company previously recorded unrealized gains of \$1,695 on the investment. At the date of the sale, a realized gain in the amount of \$122 was recorded.

A reconciliation of the change in market value of the marketable securities for the year ended March 31, 2003 is as follows:

Market value at April 1, 2002	\$ 35,825
Cost at April 1, 2002	33,883
Unrealized appreciation at April 1, 2002	1,942
Previous unrealized appreciation of	
Federal National Mortgage Association	(1,695)
Unrealized devaluation in the year ended March 31, 2003	(3,645)
Unrealized devaluation at March 31, 2003	\$ <u>(3,398</u> )

The unrealized gain or loss is recorded as other comprehensive income or loss, net of deferred taxes, in the accompanying financial statements.

The presentation in the accompanying financial statements is as follows:

#### Stockholder's equity:

Accumulated other comprehensive loss – unrealized holding loss on securities

\$ 2,888

Deferred tax asset

510

\$ 3,398

#### (4) Subordinated Liabilities

An advance from the stockholder in the amount of \$10,000 was received in a prior year, in exchange for a subordinated loan agreement. The entire principal balance of \$10,000 is due June 1, 2004. Interest at a rate of 18% per annum is accrued on a monthly basis. Interest expense of \$1,651 related to the loan is recorded as a component of other operating expenses in the accompanying financial statements. See also note 7.

(7)

(Continued)

### FIRST RESEARCH FINANCE INCORPORATED Notes to Financial Statements For the Year Ended March 31, 2003

#### (5) Concentration of Credit and Market Risk

The Company is a securities broker with offices in Dallas, Texas and executes stock transactions through SWS Securities, Inc. and Computer Clearing Services, Inc. All receivables relating to such transactions are due from the above noted entities.

Concentrations of market risk consist of cash and investments. The Company places its cash with quality financial institutions, and by policy, limits the amount of exposure to any one financial institution. The Company has investments, which are subject to changes in market value.

#### (6) Income Taxes

The provision for Federal income taxes is as follows:

Current benefit \$ 11,791

During the current year, the Company incurred net operating losses and accordingly, has a net operating loss carryback that resulted in a refund due of previously paid tax in the amount of \$11,791.

The current computed net operating loss carryback approximated an effective tax rate of 15%. There was no significant deferred tax expense or benefit in the year ended March 31, 2003; see however, note 3.

#### (7) Related Party Transactions

Included in payables at March 31, 2003 is approximately \$7,000 due to the Company's sole stockholder for commissions and salary, and \$450 in interest relating to the \$10,000 advance from the stockholder. During the year, the sole shareholder was paid commissions and salary totaling approximately \$68,000. These amounts are included as components of commissions and payroll expenses in the accompanying financial statements.

In addition, the Company has signed an agreement with the stockholder for the use of office space. The agreement requires the Company to pay only the property taxes on the related property, which were approximately \$8,500 in the year ended March 31, 2003. The amounts are included as a component of other operating expenses in the accompanying financial statements.

An individual that provides accounting services to the Company was appointed as an officer of the Company in the current year. The individual was paid \$6,000 in accounting services during the year. The amount is included as a component of other operating expenses in the accompanying financial statements.

### FIRST RESEARCH FINANCE:INCORPORATED Notes to Financial Statements For the Year Ended March 31, 2003

#### (8) <u>Litigation</u>

The Company entered into litigation with a former client of one of the Company's former brokers. The claimant alleges the Company breached its fiduciary duty to provide safe and secure investments. As a result, the claimant has alleged suffering and damages in the amount of approximately \$349,000. Management believes the Company complied with all regulatory requirements, providing safe and secure investments to the claimant. As such, management believes they would prevail against the claimant; however, in an effort to prevent further attorney, expert witness and arbitration fees, the Company entered into proceedings to settle the litigation in 2003. The Company's attorney and management believe a settlement in the amount of \$10,000 is probable; accordingly, an accrual for potential loss relating to this matter was reported in the accompanying financial statements.

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Supplemental Information

Pursuant to Rule 17a-5 of the

Securities and Exchange Act of 1934

As of and For the Year Ended

March 31, 2003

#### FIRST RESEARCH FINANCE INCORPORATED Supplemental Schedules Required by Rule 17a-5 As of and For the Year Ended March 31, 2003

#### Computation of Net Capital

Total stockholder's equity	\$ 59,464
Liabilities subordinated to claims of	
general creditors	10,000
<b>30</b>	69,464
Non-allowable-assets	(1,994)
	,
Haircuts	<u>(3,036</u> )
Net allowable capital	\$ <u>64,434</u>
Computation of Basic Net Capital Requirement	
Minimum net capital required	\$ <u>2,881</u>
Minimum dollar net capital requirement	
of reporting broker or dealer	\$ <u>5.000</u>
Net capital requirement	\$ <u>5,000</u>
Excess net capital	\$ <u>59,434</u>
Computation of Aggregate Indebtedness	
41	
Total aggregate indebtedness	\$ <u>43,199</u>
Percentage of aggregate indebtedness to allowable	
net capital	<u>67%</u>
•	<del></del>

#### FIRST RESEARCH FINANCE INCORPORATED Supplemental Schedules Required by Rule 17a-5 As of and For the Year Ended March 31, 2003

#### **Exemptive Provisions Under Rule 15c3-3**

The Company is exempt from Rule 15c3-3 because all customer transactions are cleared through other broker-dealers on a fully disclosed basis. The names of the clearing firms are SWS Securities, Inc. and Computer Clearing Services, Inc.

#### Statement of Changes in Liabilities Subordinated to Claims of General Creditors

Balance of such claims April 1, 2002	\$ 10,000
Additions	-
Reductions	-
Balance of such claims at March 31, 2003	\$ <u>10,000</u>
See footnote 4 to the accompanying financial statements.	
Reconciliation of the Computation of Net Capital Under Rule 15c3-1	
Net allowable capital, per unaudited FOCUS report	\$ 62,133
Audit adjustments Net allowable capital, per audited financial statements	<u>2,301</u> \$ <u>64,434</u>

# INDEPENDENT AUDITORS' REPORT ON INTERNAL ACCOUNTING CONTROL

6100 Southwest Blvd. Suite 300 Fort Worth, TX 76109 817-731-1155 817-731-1562 (Fax)

• Consultants • Certified Public Accountants • Business Advisors •

To the Board of Directors
First Research Finance Incorporated

In planning and performing our audit of the financial statements and supplemental schedules of First Research Finance Incorporated (the Company), for the year ended March 31, 2003, we considered its internal control, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons.
- 2. Recordation of differences required by rule 17a-13.
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.

The management of the Company is responsible for establishing and maintaining internal control, and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable, but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional objectives of the practices and procedures.

Because of inherent limitations in internal control or the practices and procedures referred to above, errors or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

(14)

(Continued)

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that errors or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding, and our study, we believe that the Company's practices and procedures were adequate at March 31, 2003, to meet the SEC's objectives.

This report is intended solely for the use of management and the SEC and other regulatory agencies that rely on rule 17a-5(g) under the Securities and Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

fan Group LLC

April 25, 2003