FORM D



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UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. 6 20549 EIVED

NOTICE OF SALE OF SECURI PURSUANT TO REGUL SECTION 4(6), AN UNIFORM LIMITED OFFERING EXEMPTION

OMB Approval

OMB Number:

3235-0076

Expires: November 30, 2001 Estimated average burden hours per response ... 16.00

> SEC USE ONLY Prefix Serial DATE RECEIVED

Name of Offering   check if this is an amendment and name has changed, and indicate change.)    Filing Under (Check box(es) that apply):   Rule 504   Rule 505   Rule 506   Section 4(6)   ULOE   Type of Filing:   New Filing   Amendment			
A. BASIC IDENTIFICATION DATA  1. Enter the information requested about the issuer  Name of Issuer ( check if this is an amendment and name has changed, and indicate change.)  Equal Exchange Tac.  Address of Executive Offices (Number and Street, City, State, Zip Code)  Address of Principal Business Operations (Number and Street, City, State, Zip Code)  (if different from Executive Offices)  Brief Description of Business  Coffee and tea import and distribution.  Type of Business Organization  Corporation   limited partnership, already formed   other (please specify):   business trust   limited partnership, to be formed  Actual or Estimated Date of Incorporation or Organization:  Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State;			ate change.)
A. BASIC IDENTIFICATION DATA  1. Enter the information requested about the issuer  Name of Issuer ( check if this is an amendment and name has changed, and indicate change.)  Equal Exchange, Inc.  Address of Executive Offices (Number and Street, City, State, Zip Code)  2   Revere Street Canton, MA 02021 (761) 830 - 0303  Address of Principal Business Operations (Number and Street, City, State, Zip Code) (if different from Executive Offices)  Brief Description of Business  Coffee and tea import and distribution.  Type of Business Organization  Corporation   limited partnership, already formed   other (please specify):    business trust   limited partnership, to be formed  Actual or Estimated Date of Incorporation or Organization:  Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State;	Filing Under (Check box(es)	that apply): Rule 504    Rule 505    Rule 506	6 ☐ Section 4(6) ☐ ULOE
1. Enter the information requested about the issuer  Name of Issuer (	Type of Filing: New Filing	g 🗆 Amendment	
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Type of Business Organization    Corporation	Brief Description of Business	s ·	•
Type of Business Organization    Corporation	Coffee a	nd tea import and distribution.	
Actual or Estimated Date of Incorporation or Organization:  Jurisdiction of Incorporation or Organization: (Enter two-letter U.S. Postal Service abbreviation for State;	Type of Business Organization	on I	
Actual or Estimated Date of Incorporation or Organization:    O 2   Estimated Actual   Estimated CESS			☐ other (please specify):
		Incorporation or Organization:	] 86 X Actual 🗆 EstRROCESSE

#### **GENERAL INSTRUCTIONS**

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Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et sec 37 5 CFA

When To File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice consittues a part of this notice and must be completed.

#### ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

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Ā.	RA	SIC	ID	ENT	IFICA	TI	ON	DATA

- 2. Enter the information requested for the following:
  - Each promoter of the issuer, if the issuer has been organized within the past five years;
  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
  - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and

• Each general and ma Check Box(es) that Apply:		Promoter	Beneficial Owner	■ Executive Officer	☐ Director	□General and/or
Check Box(es) that Apply.	<u></u>	Fiornotei	Beneficial Owner	Executive Officer	Director	Managing Partner
Full Name (Last name first, Dickinson, Kin		vidual)				
Business or Residence Address 66 Larch Street				ie)		
Check Box(es) that Apply:	<u></u>	Promoter	☐ Beneficial Owner	Executive Officer	☐ Director	☐General and/or Managing Partner
Full Name (Last name first, Everts, Robert		vidual)			·	
Business or Residence Address 20 Newell Street			treet, City, State, Zip Cod	de)		
Check Box(es) that Apply:	Ġ	Promoter	d ☐ Beneficial Owner	X Executive Officer	☐ Director	☐General and/or Managing Partner
Full Name (Last name first,  Abbott, Denise		vidual)				
Business or Residence Address Street	ess (N	umber and S	treet, City, State, Zip Co.	de)		
Check Box(es) that Apply:	´=	Promoter	☐ Beneficial Owner	☐ Executive Officer	₩ Director	☐General and/or Managing Partner
Full Name (Last name first, Myszka, Jessi		vidual)				
Business or Residence Address  7 Gay Head S				de) <b>02130</b>		
Check Box(es) that Apply:		Promoter	☐ Beneficial Owner	☐ Executive Officer	T Director	☐General and/or Managing Partner
Full Name (Last name first, Crowell, Erbi		vidual)				
Business or Residence Addr 222 Rocham					2906	
Check Box(es) that Apply:		Promoter	`□ Beneficial Ówner	☐ Executive Officer	☑ Director	☐General and/or Managing Partner
Full Name (Last name first, Hanlon - Witle		vidual) Nomas (	<u> </u>			
Business or Residence Addr 2133 State Ro	ess (N ad	umber and S	treet, City, State, Zip Co	de)		
Check Box(es) that Apply:		Promoter	☐ Beneficial Owner	☐ Executive Officer	M. Director	☐General and/or Managing Partne
Full Name (Last name first, Petot, Julia)	if indi	vidual)				
Business or Residence Addr	ess (N		treet, City, State, Zip Co		<del></del>	

A. BASIC IDENTIFICATION DATA					
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- 2. Enter the information requested for the following:
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  - Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
  - Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and

- Park and 1			1			
• Each general and mar Check Box(es) that Apply:		Promoter	Beneficial Owner	☐ Executive Officer	Director     Director	☐General and/or Managing Partner
Full Name (Last name first, i						
Business or Residence Addre	ss (Nu	imber and St	treet, City, State, Zip Coo	le)		
Check Box(es) that Apply:		Promoter	☐ Beneficial Owner	☐ Executive Officer	☑ Director	☐General and/or Managing Partner
Full Name (Last name first, i	f indiv	vidual)				
Business or Residence Addre 47 Parkton Re	ss (Nı		treet, City, State, Zip Coo			
Check Box(es) that Apply:			☐ Beneficial Owner	☐ Executive Officer	<b>⊠</b> Director	☐General and/or Managing Partner
Full Name (Last name first, i	f indi	vidual)				
Business or Residence Addre			treet, City, State, Zip Coo Cambridge, MF			
Check Box(es) that Apply:			☐ Beneficial Owner	☐ Executive Officer	☑ Director	☐General and/or Managing Partner
Full Name (Last name first, i			•	·		
Business or Residence Addre	ess (N	umber and S	treet, City, State, Zip Coo			
Check Box(es) that Apply:		Promoter	☐ Beneficial Owner	☐ Executive Officer	Director	☐General and/or Managing Partne
Full Name (Last name first,		vidual)				
Business or Residence Address 7309 Old We				de)		
Check Box(es) that Apply:		Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	☐General and/or Managing Partne
Full Name (Last name first,	if indi	ividual)				
Business or Residence Addr	ess (N	umber and S	Street, City, State, Zip Co	de)		
Check Box(es) that Apply:		Promoter	☐ Beneficial Owner	☐ Executive Officer	☐ Director	☐General and/or Managing Partne
Full Name (Last name first,	if ind	ividual)				
Business or Residence Addr	ess (N	Jumber and S	Street, City, State, Zip Co	ode)		

B. INFORMATION ABOUT OFFERING		
1. Has the issuer sold or does the issuer intend to sell, to non-accredited investors in this offering?	Yes <b>⊠</b>	No □
Answer also in Appendix, Column 2, if filing under ULOE.		
2. What is the minimum investment that will be accepted from any individual?	\$ 1,01	7.00
	Yes	No
3. Does the offering permit joint ownership of a single unit?	×	
4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only.		
Full Name (Last name first, if individual)		
Business or Residence Address (Number and Street, City, State, Zip Code)		
2663 Townsgate Road, Westlake Village, CA 91361  Name of Associated Broker or Dealer	<del></del>	
Financial West Group		
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers  (Check "All States" or check individual States)		
[AL] [AK] [AZ] [AR] [XX] [XX] [XX] [DE] [XX] [FL] [GA] [HI] [ID]		
(MS) (MS) (MS) (MS) (MS) (MS) (MS) (MS)		
[MT] [NE] [NV] [MM] [MM] [MM] [MM] [MM] [OK] [OK] [MM] [MM]		
[RI] [SC] [SD] [TN] [TX] [UT] ( X [VA] [ X [WV] [ X [ WY] [PR]	·	
Full Name (Last name first, if individual)		
Business or Residence Address (Number and Street, City, State, Zip Code)	-	
Name of Associated Broker or Dealer		
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers		
(Check "All States" or check individual States)		
[AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI] [ID]		
[IL] [IN] [IA] [KS] [KY] [LA] [ME] [MD] [MA] [MI] [MN] [MS] [MO] [MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [PA]		
[RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY] [PR]		
Full Name (Last name first, if individual)		
Business or Residence Address (Number and Street, City, State, Zip Code)		
Name of Associated Broker or Dealer		<del></del>
States in Which Person Listed Has Solicited or Intends to Solicit Purchasers (Check "All States" or check individual States)		
[AL] [AK] [AZ] [AR] [CA] [CO] [CT] [DE] [DC] [FL] [GA] [HI] [ID]		
[IL] [IN] [IA] [KS] [KY] [LA] [ME] [MD] [MA] [MI] [MN] [MS] [MO]		
[MT] [NE] [NV] [NH] [NJ] [NM] [NY] [NC] [ND] [OH] [OK] [OR] [PA]		
[RI] [SC] [SD] [TN] [TX] [UT] [VT] [VA] [WA] [WV] [WI] [WY] [PR]		

# C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND USE OF PROCEEDS

1. Enter the aggregate offering price of securities included in this offering and the total amount already sold. Enter "0" if answer is "none" or "zero". If the transaction is an exchange offer-		
ing, check this box \( \Pi \) and indicate in the column below the amounts of the securities of-		
fered for exchange and already exchanged.		
Type of Security	Aggregate Offering Price	Amount Already Sold
Debt	\$ O	s_ O
Equity	\$ 499,977.50	
☐ Common ☑ Preferred	· · · · · · · · · · · · · · · · · · ·	
Convertible Securities (including warrants)	\$ <u> </u>	<u>\$O</u>
Partnership Interests	\$ <b>O</b>	\$ <u> </u>
Other (Specify)	<u>\$O</u>	<u>\$O</u>
Total	\$ <u>499,977.5</u> 0	\$
2. Enter the number of accredited and non-accredited investors who have purchased securities in		
this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."		
amount of their purchases on the total lines. Effect of it answer is mone of zero.	Number	Aggregate
	Investors	Dollar Amount of Purchases
Accredited Investors	0	\$ O
Non-accredited Investors	0	s O
Total (for filings under Rule 504 only)		s Ø
Answer also in Appendix, Column 4, if filing under ULOE		-
3. If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C-Question 1.		
Type of offering	Type of Security	Dollar Amount Sold
Rule 505		\$
Regulation A		\$
Rule 504 Preferred	Stock	\$ 197,802.5
Total	Stock	s 194, 802. 50
4. a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.		
Transfer Agent's Fees	🗖	\$
Printing and Engraving Costs	<b></b> 🗷	\$ 1,500
Legal Fees	<b>\</b>	\$ 15,000
Accounting Fees		s_O
Engineering Fees		\$
Sales Commissions (Specify finder's fees separately)		s 12,000
Other Expenses (identify) Travel, Filing fees, Postage		\$ 17,000
Total		\$ 45,500

C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES A	AND USE OF	PROCEEDS
b. Enter the difference between the aggregate offering price given in response to Part C-Question 1 and total expenses furnished in response to Part C-Question 4.a. This difference is the "adjusted gross proceeds to the issuer."		
5. Indicate below the amount of the adjusted gross proceeds to the issuer used or proposed to be used for each of the purposes shown. If the amount for any purpose is not known, furnish an estimate and check the box to the left of the estimate. The total of the payments listed must equal the adjusted gross proceeds to the issuer set forth in response to Part C-Question 4.b. above.		
	Payments to Officers, Directors, & Affiliates	Payments To Others
Salaries and fees	\$	\$ 125,000
Purchase of real estate	\$□	•
Purchase, rental or leasing and installation of machinery and equipment	\$ □	\$
Construction or leasing of plant buildings and facilities	\$□	\$
Acquisition of other businesses (including the value of securities involved in this offering that may be used in exchange for the assets or securities of another issuer pursuant to a merger.	\$□	\$
Repayment of indebtedness	\$ <b>□</b>	\$
Working capital		\$ 44 477.50
Other (specify) Purchase of Inventory		•
Sales and Marketing		,
	\$ <b>\</b>	\$ 85,000
Column Totals.		\$
Total Payments Listed (column totals added)		154,477.50
D. FEDERAL SIGNATURE		
The issuer has duly caused this notice to be signed by the undersigned duly authorized person. I following signature constitutes an undertaking by the issuer to furnish to the U.S. Securities an request of its staff, the information furnished by the issuer to any non-accredited investor pursua	id Exchange Comi	nission, upon written
Issuer (Print or Type)  Equal Exchange, Inc.  Signature  Color III	Date 9-23-	02
Name of Signer (Print or Type)  Robert S. Everts  Robert S. Everts	Es Pres	ident

## **ATTENTION**

	E. STATE SIGNATURE		
	2 (c), (d), (e) or (f) presently subject to any of the disqualification	Yes	No <b>X</b>
See Appe	ndix, Column 5, for state response.		
2. The undersigned issuer hereby undertakes Form D (17 CFR 239.500) at such times a	to furnish to any state administrator of any state in which this notice is s required by state law.	filed, a no	otice on
3. The undersigned issuer hereby undertakes issuer to offerees.	to furnish to the state administrators, upon written request, information	furnished	i by the
Limited Offering Exemption (ULOE) o	issuer is familiar with the conditions that must be satisfied to be entitle f the state in which this notice is filed and understands that the issuen of establishing that these conditions have been satisfied.		
The issuer has read this notification and know undersigned duly authorized person.	s the contents to be true and has duly caused this notice to be signed on i	ts behalf l	y the
Issuer (Print or Type)  Equal Exchange, Inc.	Signature Date 9-23-0	2	
Name of Signer (Print or Type)	Title of Signer (Print or Type)		
Robert S. Everts	President		

#### Instruction:

Print the name and title of the signing representative under his signature for the state portion of this form. One copy of every notice on Form D must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

## APPENDIX

1	2	2	3	стерина и предостава предостава и предостава и предостава и предостава и предостава и предостава и предостава и Става и предостава и	ntrgesphiliteticket grown termestryf	4			5
	investors	3	Type of security and aggregate offering price offered in state (Part C-Item 1)	Type of investor and amount purchased in State (Part C-Item 2)				Disqualification under State ULOE (if yes, attach explanation of waiver granted) (Part E-Item 1)	
State	Yes	No		Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No
AL		الكنوي ويتبيب مكان ويواجد عامو	None	0	0	0	0		X
AK			None	0	0	0	0		X
ΑZ			None	0	0	0	0		X
AR		**************************************	None	0	0	0	0		X
СА	X	entetter man ettitteste en entitt	Class B Preferred Stock up to \$99,990.00*	0	0	0	0		X
со	X		Class B Preferred Stock up to \$24,997.50*	0	0	0	0		X
СТ	X		Class B Preferred Stock up to \$299,997.50*	0	0	O	0		X
DE			None	0	0	0	[0		X
DC	X		Class B Preferred Stock up to \$250,002.50*	0 .	0	0	0		X
FL			None	0 .	0	0	0		X
GA			None	0	0	0	0		X
HI			None	0	0	0	0		X
ID	1		None	0	0	0	0		X
IL	X		Class B Preferred Stock up to \$99,990.00*	O	0	0	0		X
IN	X		Class B Preferred Stock up to \$150,012.50*	0	0	0	0	'-	X
IA			None .	0	0	0	0		X
KS			None	0	0	0	0		X
KY	X		Class B Preferred Stock up to \$99,990.00*	0	0	0	0		X
LA			None	0	0	0	0		X
ME	X		Class B Preferred Stock up to \$499,977.50*	0	0	0	0		X
MD	X		Class B Preferred Stock up to \$200,007.50*	0	0	0	0		X
MA	X		Class B Preferred Stock up to \$499,977.50*	0	0	0	0		X

<sup>\*</sup> Note: The total offering will not exceed \$499,997.50. The dollar amount in column 3 is the amount the Company is limited to offer in each state. The dollar amount in column 3 is not the amount the Company will sell in each state. No sales of the stock have been made.

## APPENDIX

1	-	2	3		5 Disqualification				
	to r accre investors	to sell non- edited s in State -Item 1)	Type of security and aggregate offering price offered in state (Part C-Item 1)	an	under State ULOE (if yes, attach explanation of waiver granted) (Part E-Item 1)				
State	Yes	No		Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No
MI	X		Class B Preferred Stock up to \$99,990.00*	1	0	0	0	103	X
MN	X		Class B Preferred Stock up to \$499,977.50*	0	0	0	0		X
MS			None	0	0	0	0		X
МО	X		Class B Preferred Stock up to \$99,990.00*	0	0.	0	0		X
МТ			None '	0	0	0 .	0		X
NE			None	0	0	0	0		X
NV	2-0-1-2-10		None	0	0	0	0		X
NH	X		Class B Preferred Stock up to \$25,025.00*	0	0	0	0		X
NJ			None	0	0	0	0		X
NM			None	0	0	0	0		X
NY	X		Class B Preferred Stock up to \$49,995.00*	0	0	0	0		X
NC	X		Class B Preferred Stock up to \$499,977.50*	0	0	0	0		X
ND			None	0	0	0	0	Onanormannament min	X
ОН	X		Class B Preferred Stock up to \$99,990.00*	0	0	0	0		X
OK			None	0	0	0	0		X
OR	X		Class B Preferred Stock up to \$49,995.00	0	0	0	0		X
PA	X		Class B Preferred Stock up to \$50,022.50*	0	0	0	0		X
Ri			None	0	0	0	0		X
SC			None	0	0	0	0		X
SD	والمراجعة المراجعة		None	0	0	0 .	0		X
TN			None	0	0	0	0		X
TX			None	0	0	0	0		X

<sup>\*</sup> Note: The total offering will not exceed \$499,997.50. The dollar amount in column 3 is the amount the Company is limited to offer in each state. The dollar amount in column 3 is not the amount the Company will sell in each state. No sales of the stock have been made.

## **APPENDIX**

1	to r accre investors	to sell non- edited s in State -Item 1)	3 Type of security and aggregate offering price offered in state (Part C-Item 1)	Type of security and aggregate offering price offered in state (Part C-Item 1)  Type of investor and amount purchased in State (Part C-Item 2)				5. Disqualifica under Sta ULOE (if yes, att explanatio waiver grar (Part E-Ite	
State	Yes	No		Number of Accredited Investors	Amount	Number of Non- Accredited Investors	Amount	Yes	No
UT			None	0	0	0	0		X
VT	X		Class B Preferred Stock up to \$399,987.50*	0	0	0	0		X
VA			None	0	0	0	0		X
WA	X		Class B Preferred Stock up to \$99,990.00*	0	0	0	0		X
WV			None	0	0	0	0		X
PR			None	0	0	0	0		X

<sup>\*</sup> Note: The total offering will not exceed \$499,997.50. The dollar amount in column 3 is the amount the Company is limited to offer in each state. The dollar amount in column 3 is not the amount the Company will sell in each state. No sales of the stock have been made.