02 AUG 22 AM 10: 23

File No. 82-5241 August 15, 2002

Office of International Corporate Finance Division of Corporate Finance Securities and Exchange Commission 450 Fifth Street, N.W. Washington, D.C. 20549 U.S.A.



SUPPL

Re: Dentsu Inc. – 12g3-2(b) exemption

PROCESSED

P AUG 3 0 2002

THOMSON FINANCIAI

Dear Sir/Madam,

In connection with our exemption as a foreign private issuer pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934, we hereby submit to the Securities and Exchange Commission the following information required by Rule 12g3-2(b):

- 1. Summary English translation of Notice of Convocation of the 153<sup>rd</sup> Ordinary General Meeting of Shareholders (June 12, 2002)
- 2. English translation of Notice of Resolutions at the 153<sup>rd</sup> Ordinary General Meeting of Shareholders (June 27, 2002)
- 3. Summary English translation of Business Report for the 153<sup>rd</sup> Fiscal Period (April 1, 2001 through March 31, 2002)

If you have further queries or requests for additional information, please feel free to contact Seiichiro Hayata at <a href="mailto:seiichiro.hayata@dentsu.co.jp">seiichiro.hayata@dentsu.co.jp</a> (email), 011-81-3-5551-5620 (telephone) or 011-81-3-5551-2225 (facsimile).

--cont'd-

Yours faithfully,

Toru Hirose

Director

Investor Relations Division

Dentsu Inc.

Enclosures

02 AUG 22 FII 10: 23

(Summary English Translation)

June 12, 2002

TO OUR SHAREHOLDERS:

Dentsu Inc. 11-10, Tsukiji 1-chome, Chuo-ku Tokyo, Japan

Yutaka Narita President and Representative Director

Notice of Convocation of the 153rd Ordinary General Meeting of Shareholders

This is to inform you that the Company's 153rd Ordinary General Meeting of Shareholders will be held as described below.

You are cordially invited to attend the Meeting.

IF YOU ARE UNABLE TO ATTEND, YOU MAY EXERCISE YOUR VOTING RIGHTS IN WRITING. IF YOU WISH TO DO SO, AFTER EXAMINING THE ATTACHED REFERENCE MATERIALS, PLEASE INDICATE YOUR VOTES BY FILLING OUT AND SIGNING THE ENCLOSED FORM FOR EXERCISING VOTING RIGHTS, AND RETURN THE FORM TO US.

#### **Particulars**

(1) Date: 10:00 a.m., Thursday, June 27, 2002

(2) Place: Goshiki 2F, Goshiki hall of Akasaka Prince Hotel, located at 1-2, Kioi-cho, Chiyoda-ku, Tokyo, Japan

(3) Purpose of Meeting:

Matters to be reported: Presentation of Report on Operations, Balance Sheet and

Statement of Income for the 153rd fiscal year from April

1, 2001 through March 31, 2002.

Matters to be resolved:

Agendum No. 1: Approval of the proposed appropriation of retained

earnings for the 153rd fiscal year

Agendum No. 2: Purchase of Treasury Stock

The content of the proposed agendum is as set forth

on \_\_\_ pages of "Reference Material Concerning

Exercise of Votes".

Agendum No. 3: Amendment of a part of the Articles of Incorporation

The content of the proposed agendum is as set forth on

pages through of "Reference Material

Concerning Exercise of Votes".

Agendum No. 4: Election of fourteen Directors

Agendum No. 5: Payment of retirement benefits to Directors

\* \* \* \* \* \* \* \* \*

If you attend the Meeting on the appointed date, please bring with you the form for exercising voting rights enclosed herewith, and present it to the receptionist at the place of the Meeting.

(Attached Materials)

#### **REPORT ON OPERATIONS**

For the period from April 1, 2001 through March 31, 2002

#### 1. SUMMARY OF OPERATIONS

Business developments and results, capital investments and financing of the Company for the fiscal year ended March 31, 2002, future business strategies, business results and financial position in recent years are mentioned.

#### 2. SUMMARY OF THE COMPANY

Information relating to principal businesses, offices, shares issued and major shareholders, treasury stocks, employees, principal correspondent banks, material subsidiaries and business combinations, Directors and Corporate Auditors of the Company and important matters regarding the state of the Company is mentioned.

## **Balance Sheet**

As of March 31, 2002

Unit: ¥ million

Cash and deposits         34,034         Trade notes payable         55,           Trade notes receivable         30,240         Accounts payable         286,           Accounts receivable         343,338         Short-term borrowings         7,           Marketable securities         15,611         Bonds to be redeemed within one year         8,           Finished products         1,026         Current portion of long-term debt         3,           Products in process         15,640         Amount in arreas         7,           Supplies         302         Accrued expenses         17,           Advance payments         3,191         Accrued income tax         12,           Advance payments received         7,         Advance payments received         7,           Short-term lendings         27,636         Deposited money         5,           Other current landings         27,636         Deposited money         5,           Other current assets         3,920         Other current liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term deposited money         1,           Buildings         19,645         Reserve for employees' pri			Unit: \(\pm\)	111011
Cash and deposits         34,034         Trade notes payable         55,           Trade notes receivable         30,240         Accounts payable         286,           Accounts receivable         343,338         Short-term borrowings         7,           Marketable securities         15,611         Bonds to be redeemed within one year         8,           Finished products         1,026         Current portion of long-term debt         3,           Products in process         15,640         Amount in arreas         7,           Supplies         302         Accrued expenses         17,           Advance payments         3,191         Accrued income tax         12,           Advance payments received         7,         Advance payments received         7,           Short-term lendings         27,636         Deposited money         5,           Other current landings         27,636         Deposited money         5,           Other current assets         3,920         Other current liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term deposited money         1,           Buildings         19,645         Reserve for employees' pri	ASSETS		LIABILITIES	
Trade notes receivable         30,240         Accounts payable         286,           Accounts receivable         343,338         Short-term borrowings         7,           Marketable securities         15,611         Bonds to be redeemed within one year         8,           Finished products         1,026         Current portion of long-term debt         3,           Products in process         15,640         Amount in arreas         7,           Supplies         302         Accrued expenses         17,           Advance payments         3,191         Accrued income tax         12,           Abort-term lendings         27,636         Deposited money         5,           Short-term lendings         27,636         Deposited money         5,           Other current lassets         3,920         Noncurrent liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term deposited money         1,           Structures         1,254         Reserve for employees' prior service obligations         71,           Ships         5         Reserve for directors' retirement benefits         2,           Vehicles         47         Equipment	Current assets	480,486	Current liabilities	413,283
Accounts receivable         343,338         Short-term borrowings         7,           Marketable securities         15,611         Bonds to be redeemed within one year         8,           Finished products         1,026         Current portion of long-term debt         3,           Products in process         15,640         Amount in arreas         7,           Supplies         302         Accrued expenses         17,           Advance payments         3,191         Accrued income tax         12,           Aboraterm lendings         27,636         Deposited money         5,           Short-term lendings         27,636         Deposited money         5,           Other current lassets         3,920         Noncurrent liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term deposited money         1,           Buildings         19,645         Reserve for employees' prior service obligations         71,           Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Vehicles         47	Cash and deposits	34,034	Trade notes payable	55,789
Marketable securities         15,611         Bonds to be redeemed within one year         8, Current portion of long-term debt         3, Products in process         15,640         Amount in arreas         7, Amount in arreas         12, Amount in arreas         17, Advance payments         12, Advance payments         12, Advance payments received         7, Advance payments received <td< td=""><td>Trade notes receivable</td><td>30,240</td><td>Accounts payable</td><td>286,294</td></td<>	Trade notes receivable	30,240	Accounts payable	286,294
Finished products	Accounts receivable	343,338	Short-term borrowings	7,893
Products in process         15,640         Amount in arreas         7,           Supplies         302         Accrued expenses         17,           Advance payments         3,191         Accrued income tax         12,           Pre-paid expenses         204         Advance payments received         7,           Short-term lendings         27,636         Deposited money         5,           Deferred tax assets         5,890         Other current liabilities         2,           Other current assets         3,920         Noncurrent liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term deposited money         1,           Buildings         19,645         Reserve for employees' prior service obligations         71,           Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995           Land         165,425         Construction in progress         60,673	Marketable securities	15,611	Bonds to be redeemed within one year	8,000
Supplies         302         Accrued expenses         17,           Advance payments         3,191         Accrued income tax         12,           Pre-paid expenses         204         Advance payments received         7,           Short-term lendings         27,636         Deposited money         5,           Deferred tax assets         5,890         Other current liabilities         2,           Other current assets         3,920         Noncurrent liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term deposited money         1,           Buildings         19,645         Reserve for employees' prior service obligations         71,           Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995           Land         165,425         Construction in progress         60,673           Intangible fixed assets         11,973         Paid-in capital         58,	Finished products	1,026	Current portion of long-term debt	3,582
Advance payments         3,191         Accrued income tax         12, Pre-paid expenses           Pre-paid expenses         204         Advance payments received         7, Short-term lendings         27,636         Deposited money         5, Deforted tax assets         5, 890         Other current liabilities         2, Other current liabilities         2, Other current liabilities         163, Allowance for doubtful accounts         A552         Long-term debt         83, Long-term debt         83, Long-term debt         83, Long-term deposited money         1, Structures         1, 254         Long-term deposited money         1, Structures         1, 254         Reserve for employees' prior service obligations         71, Reserve for directors' retirement benefits         2, Deformed tax liabilities on valuation of assets         3, Total liabilities         3, Total liabilities         3, Total liabilities         576, Structure           Land         165,425         Construction in progress         60,673         SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973         Paid-in capital         58, Capital reserve         56, Capital reserve         55, Earlity utilization rights         21           Telephone subscription rights         20         Earned surplus reserve         255, Difference on revaluation         4, Other reserves         257, Other reserves         257, Other reserves	Products in process	15,640	Amount in arreas	7,116
Pre-paid expenses         204         Advance payments received         7, Short-term lendings         27,636         Deposited money         5, Deposited money         6, Deposited money         6, Deposited money         7, Deposited money         163, Deposited money         183, Deposited money         8, Deposited money         183, Deposited money         163, Deposited money         183, Deposited money         184, Deposited money         184, Deposited money         184, Deposited money </td <td>Supplies</td> <td>302</td> <td>Accrued expenses</td> <td>17,099</td>	Supplies	302	Accrued expenses	17,099
Short-term lendings         27,636         Deposited money         5,           Deferred tax assets         5,890         Other current liabilities         2,           Other current assets         3,920         Noncurrent liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term debt         83,           Tangible fixed assets         250,623         Long-term deposited money         1,           Buildings         19,645         Reserve for employees' prior service obligations         71,           Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995           Land         165,425         SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973         Paid-in capital         58,           Goodwill         208         Legal reserves         56,           Leasehold rights         8         Capital reserve         55,           Facilit	Advance payments	3,191	Accrued income tax	12,227
Deferred tax assets         5,890         Other current liabilities         2,           Other current assets         3,920         Noncurrent liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term amount in arreas         1,000           Buildings         19,645         Reserve for employees' prior service obligations         71,           Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995           Land         165,425         SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973         SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973         Legal reserves         56,           Capital reserve         55,         Facility utilization rights         21         Earned surplus reserve           Telephone subscription rights         21         Earned surplus reserve         Difference on revaluation         4,           Other reserves <t< td=""><td>Pre-paid expenses</td><td>204</td><td>Advance payments received</td><td>7,692</td></t<>	Pre-paid expenses	204	Advance payments received	7,692
Other current assets         3,920         Noncurrent liabilities         163,           Allowance for doubtful accounts         △552         Long-term debt         83,           Fixed assets         481,684         Long-term debt         83,           Tangible fixed assets         250,623         Long-term deposited money         1,           Buildings         19,645         Reserve for employees' prior service obligations         71,           Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995           Land         165,425         SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973         Paid-in capital         58,           Goodwill         208         Legal reserves         56,           Leasehold rights         8         Capital reserve         55,           Facility utilization rights         21         Earned surplus reserve           Telephone subscription rights         405         Difference on revaluation         4,           Other res	Short-term lendings	27,636	Deposited money	5,059
Fixed assets         481,684         Long-term debt         83,           Tangible fixed assets         250,623         Long-term amount in arreas           Buildings         19,645         Reserve for employees' prior service obligations         71,           Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995           Land         165,425         SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973         Paid-in capital         58,           Goodwill         208         Legal reserves         56,           Leasehold rights         8         Capital reserve         55,           Facility utilization rights         21         Earned surplus reserve         55,           Telephone subscription rights         405         Difference on revaluation         4,           Software         11,329         Other reserves         257,	Deferred tax assets	5,890	Other current liabilities	2,527
Fixed assets         481,684         Long-term amount in arreas           Tangible fixed assets         250,623         Long-term deposited money         1,           Buildings         19,645         Reserve for employees' prior service obligations         71,           Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995           Land         165,425         SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973         Paid-in capital         58,           Goodwill         208         Legal reserves         56,           Leasehold rights         8         Capital reserve         55,           Facility utilization rights         21         Earned surplus reserve           Telephone subscription rights         405         Difference on revaluation         4,           Software         11,329         Other reserves         257,	Other current assets	3,920	Noncurrent liabilities	163,027
Tangible fixed assets250,623Long-term deposited money1,Buildings19,645Reserve for employees' prior service obligations71,Structures1,254Reserve for directors' retirement benefits2,Machinery1,575Deferred tax liabilities on valuation of assets3,Ships5Total liabilities576,Vehicles47Equipment1,995Land165,425SHAREHOLDERS' EQUITYConstruction in progress60,673SHAREHOLDERS' EQUITYIntangible fixed assets11,973Paid-in capital58,Goodwill208Legal reserves56,Leasehold rights8Capital reserve55,Facility utilization rights21Earned surplus reserveTelephone subscription rights405Difference on revaluation4,Software11,329Other reserves257,	Allowance for doubtful accounts	△552	Long-term debt	83,906
Buildings 19,645 Reserve for employees' prior service obligations 71, Structures 1,254 Reserve for directors' retirement benefits 2, Machinery 1,575 Deferred tax liabilities on valuation of assets 3, Ships 5 Total liabilities 576,  Vehicles 47 Equipment 1,995 Land 165,425 Construction in progress 60,673 SHAREHOLDERS' EQUITY  Intangible fixed assets 11,973 Paid-in capital 58, Goodwill 208 Legal reserves 56, Leasehold rights 8 Capital reserve 55, Facility utilization rights 21 Telephone subscription rights 405 Difference on revaluation 4, Software 11,329 Other reserves 257,	Fixed assets	481,684	Long-term amount in arreas	255
Structures         1,254         Reserve for directors' retirement benefits         2,           Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995           Land         165,425         SHAREHOLDERS' EQUITY           Construction in progress         60,673         SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973         Paid-in capital         58,           Goodwill         208         Legal reserves         56,           Leasehold rights         8         Capital reserve         55,           Facility utilization rights         21         Earned surplus reserve           Telephone subscription rights         405         Difference on revaluation         4,           Software         11,329         Other reserves         257,	Tangible fixed assets	250,623	Long-term deposited money	1,772
Machinery         1,575         Deferred tax liabilities on valuation of assets         3,           Ships         5         Total liabilities         576,           Vehicles         47         Equipment         1,995         47           Land         165,425         54         54         54           Construction in progress         60,673         SHAREHOLDERS' EQUITY         58,           Intangible fixed assets         11,973         Paid-in capital         58,           Goodwill         208         Legal reserves         56,           Leasehold rights         8         Capital reserve         55,           Facility utilization rights         21         Earned surplus reserve           Telephone subscription rights         405         Difference on revaluation         4,           Software         11,329         Other reserves         257,	Buildings	19,645	Reserve for employees' prior service obligations	71,241
Ships 5 Vehicles 47 Equipment 1,995 Land 165,425 Construction in progress 60,673 Intangible fixed assets 11,973 Goodwill 208 Leasehold rights 8 Facility utilization rights 21 Earned surplus reserve 55, Facility utilization rights 405 Software 11,329 Other reserves 257,	Structures	1,254	Reserve for directors' retirement benefits	2,489
Vehicles         47           Equipment         1,995           Land         165,425           Construction in progress         60,673           SHAREHOLDERS' EQUITY           Intangible fixed assets         11,973           Goodwill         208           Leasehold rights         8           Capital reserve         55,           Facility utilization rights         21           Telephone subscription rights         405           Difference on revaluation         4,           Software         11,329           Other reserves         257,	Machinery	1,575	Deferred tax liabilities on valuation of assets	3,361
Equipment 1,995 Land 165,425 Construction in progress 60,673 SHAREHOLDERS' EQUITY  Intangible fixed assets 11,973 Paid-in capital 58, Goodwill 208 Legal reserves 56, Leasehold rights 8 Capital reserve 55, Facility utilization rights 21 Earned surplus reserve Telephone subscription rights 405 Difference on revaluation 4, Software 11,329 Other reserves 257,	Ships	5	Total liabilities	576,310
Land165,425Construction in progress60,673SHAREHOLDERS' EQUITYIntangible fixed assets11,973Paid-in capital58,Goodwill208Legal reserves56,Leasehold rights8Capital reserve55,Facility utilization rights21Earned surplus reserveTelephone subscription rights405Difference on revaluation4,Software11,329Other reserves257,	Vehicles	47		
Construction in progress60,673SHAREHOLDERS' EQUITYIntangible fixed assets11,973Paid-in capital58,Goodwill208Legal reserves56,Leasehold rights8Capital reserve55,Facility utilization rights21Earned surplus reserveTelephone subscription rights405Difference on revaluation4,Software11,329Other reserves257,	Equipment	1,995		
Intangible fixed assets11,973Paid-in capital58,Goodwill208Legal reserves56,Leasehold rights8Capital reserve55,Facility utilization rights21Earned surplus reserveTelephone subscription rights405Difference on revaluation4,Software11,329Other reserves257,	Land	165,425		
Goodwill 208 Legal reserves 56, Leasehold rights 8 Capital reserve 55, Facility utilization rights 21 Earned surplus reserve Telephone subscription rights 405 Difference on revaluation 4, Software 11,329 Other reserves 257,	Construction in progress	60,673	SHAREHOLDERS' EQUITY	
Leasehold rights8Capital reserve55,Facility utilization rights21Earned surplus reserveTelephone subscription rights405Difference on revaluation4,Software11,329Other reserves257,	Intangible fixed assets	11,973	Paid-in capital	58,967
Facility utilization rights  21 Earned surplus reserve  Telephone subscription rights  405 Difference on revaluation  4,  Software  11,329 Other reserves  257,	Goodwill	208	Legal reserves	56,081
Telephone subscription rights 405 Difference on revaluation 4, Software 11,329 Other reserves 257,	Leasehold rights	8	Capital reserve	55,358
Software 11,329 Other reserves 257,	Facility utilization rights	21	Earned surplus reserve	722
	Telephone subscription rights	405	Difference on revaluation	4,642
	Software	11,329	Other reserves	257,492
Investments and other fixed assets 219,086 Reserve for employees' retirement benefits 18,	Investments and other fixed assets	219,086	Reserve for employees' retirement benefits	18,872

Investment securities	131,352	Additional reserve for doubtful accounts	18,561
Equity shares of subsidiaries and affiliates	39,897	Voluntary reserves	195,800
Investment in capital	3,004	Unappropriated retained earnings for the term	24,258
Membership rights	4,578	(including net income)	(23,072)
Long-term loans	3,007	Difference on valuation of securities	9,894
		Difference on valuation of securities under	
Guarantee deposits receivable	12,656	the category of other securities	9,894
Rehabilitation loans	3,009	·	387,078
Long-term pre-paid expenses	605		
Deferred tax assets	22,852		
Others	1,452	Treasury Stock	△1,218
Reserve for doubtful accounts	△3,329	Total shareholders' equity	385,860
Total assets	962,170	Total liabilities and shareholders' equity	962,170

## **Statement of Income**

(April 1, 2001 - March 31, 2002)

Unit	∷¥	mıl	lion

		Jnit: ¥ million
Ordinary income		
Operating income		
Operating revenues		
Sales		1,433,300
Operating expenses		
Cost of sales	1,225,499	
Selling, general and administrative expenses	161,872	1,387,371
Operating income		45,928
Non-operating income		
Non-operating revenues:		
Interest and dividends received	2,744	
Leasehold fees	1,87.3	
Gain on foreign exchange translation	726	
Miscellaneous gains	679	6,023
Non-operating expenses:		
Interest paid	2,454	
Interest on corporate bonds	1,090	
Provision of reserves for allowance for doubtful accounts	115	
Bad debts loss	255	
Loss on investment in investment funds	893	
Expenses relating to listing	595	
Miscellaneous losses	361	5,767
Recurring profit		46,184
Extraordinary income		
Extraordinary profits:		
Gain on sale of fixed assets	216	
Gain on sale of investment securities	343	
Gain on redemption of investment securities	0	
Gain on redemption of corporate bonds	90	
Gain on reversal of reserve for possible losses on execution of guarantee	-	150
obligations	5	656
Extraordinary losses:		
Loss on sale of fixed assets	25	

Loss on disposal of fixed assets	139	
Loss on sale of investment securities	4	
Valuation loss on investment securities	5,174	
Loss on liquidation of investment securities	15	
Loss on liquidation of subsidiaries	. 36	
Valuation loss on membership rights	32	5,428
Income before income taxes		41,412
Corporate, resident and enterprise taxes	21,486	
Income tax adjustment	△3,146	18,340
Net income		23,072
Retained earnings carried forward from the previous term		1,626
Liquidation amount of differences of revaluation		104
Interim dividend paid		545
Unappropriated earnings at the end of the term		24,258

#### **Proposed Statement of Appropriation of Retained Earnings**

Unit: ¥

Unappropriated retained earnings for the period

24,258,331,269

We will appropriate this amount as follows:

Dividend paid

832,629,720

Ordinary dividend of ¥400 per common share

Special dividend of ¥200 per common share

Directors' bonus

Voluntary reserves

35,150,000

21,700,000,000

22,567,779,720

Retained earnings carried forward

1,690,551,549

- (Note 1) On December 14, 2001, the Company distributed ¥545,087,920 as an interim dividend (¥400 per common share). The interim dividend was not paid on the 3,200.2 shares of treasury stock.
- (Note 2) Dividends will not be paid on 3,203.8 share of treasury stock.
- (Note 3) Special dividend is owing to commemorating the listing of the Company.

#### **Audit Report**

May 13, 2002

Mr. Yutaka Narita
President and Representative Director
Dentsu Inc.

We have audited the balance sheet, the statement of income, the report on operations (but only in respect of the parts relating to accounting) and the proposed statement of appropriation of retained earnings and supplementary statements (but only in respect of the parts relating to accounting) for the 153rd fiscal year from April 1, 2001 to March 31, 2002 of Dentsu Inc. in accordance with the provision of Article 2 of 'The law relating to exceptions of the Commercial Code relating to audits, etc. of corporations'. The parts of the report on operations and the supplementary statements relating to accounting that were the subject of the audit were those parts that were based on the records in the accounting ledgers.

We have carried out the audit procedures which should normally be conducted in compliance with the audit standards generally accepted as fair and appropriate. This audit included audits of subsidiaries that we deemed necessary to carry out.

As a result of this audit, we have the following opinions.

- (1) We certify that the balance sheet and the statement of income fairly represent the properties and the profit and loss of the Company in accordance with the law and the Company's Articles of Incorporation.
- (2) We certify that the report on operations (but only in respect of the parts relating to accounting) fairly represents the state of the Company in accordance with the law and the Company's Articles of Incorporation.
- (3) We certify that the proposed statement of appropriation of retained earnings is in compliance with the law and the Company's Articles of Incorporation.
- (4) There are no matters in the parts of the supplementary statements relating to accounting that should be pointed out pursuant to the provisions of the Commercial Code.

There is no relationship between the Company and the auditor or the partners in charge that should be mentioned pursuant to the provisions of the Law of Certified Public Accountants.

#### Shin Nihon & Co.

Tomoo Yura

(Seal)

Representative Partner, Partner in charge and Certified Public Accountant

Yuii Hosono

(Seal)

Representative Partner, Partner in charge and Certified Public Accountant

Toshiya Mori

(Seal)

Representative Partner, Partner in charge and Certified Public Accountant

#### Audit Report

This Board of Corporate Auditors received from each Corporate Auditor a report of the methods and results of the audit relating to the Directors' execution of duties during the 153rd fiscal year from April 1, 2001 to March 31, 2002 and prepared this audit report in consultation.

- 1. Summary of the methods of the audit by the Corporate Auditors
  In order that the Company may be soundly and lawfully managed, each Corporate Auditor audited the duties of the Directors pursuant to the auditing policies and allocation of activities determined by the Board of Corporate Auditors.
- (1) We attended meetings of the Board of Directors and other important meetings, received reports on operations from Directors and executive officers, etc., perused important agreements, etc. and inspected the condition of the Company's business affairs and properties.
- (2) From the standpoint of auditing the group companies, we attended important meetings jointly held by the Company and its subsidiaries, exchanged information and opinions with the corporate auditors of important subsidiaries. Further, where necessary, we carried out on-site inspections and inspected the condition of business affairs and properties.
- (3) We requested the accounting auditors to provide reports and explanations from time to time, and examined accounting documents and supplementary statements.
- (4) With respect to such matters as competing transactions by Directors, transactions where a conflict of interest between the Company and Directors exist, benefits provided by the Company without charge, unusual transactions with subsidiaries or shareholders and acquisition and disposal of treasury stock, in addition to the above auditing methods, we requested Directors, etc. to submit reports and inspected the circumstances of these transactions in detail as necessary.
- 2. Result of the audit
- (1) We certify that the methods and results of the audit by Shin Nihon & Co. are reasonable.
- (2) We certify that the report on operations fairly represents the state of the Company in compliance with the law and the Company's Articles of Incorporation.
- (3) We certify that there are no matters that should be pointed out in the agendum relating to the proposed appropriation of retained earnings in light of the situation of the properties of the Company and other matters.
- (4) We certify that the supplementary statements fairly represent the matters that should be mentioned and that there are no matters that should be pointed out.
- (5) With respect to the Directors' execution of duties, including matters relating to subsidiaries, we certify that there are no significant unfair practices or violations of the law or the Company's Articles of Incorporation.
- (6) We certify that there are no violations of the duties of the Directors in respect of such matters as competing transactions by Directors, transactions where a conflict of interest between the Company and Directors exist, benefits provided by the Company without charge, unusual transactions with subsidiaries or shareholders and acquisition and disposal of treasury stock.

May 15, 2002

#### The Board of Corporate Auditors of Dentsu Inc.

Statutory Corporate Auditor
Makio Kasahara (Seal)
Statutory Corporate Auditor
Kojiro Takahashi (Seal)
Corporate Auditor
Akira Nanbara (Seal)
Corporate Auditor
Haruo Shimada (Seal)
Corporate Auditor
Shunro Hamada (Seal)

(Note) Corporate Auditors Mr. Haruo Shimada and Mr. Shunro Hamada are external Corporate Auditors provided in Item 1 of Article 18 of the law relating to exceptions of the Commercial Code relating to audits, etc., of corporations.

# REFERENCE MATERIAL CONCERNING EXERCISE OF VOTES

## 1. Total number of voting rights owned by all shareholders

1,387,549 shares

#### 2. Agenda and Reference Material

Agendum No. 1: Approval of the proposed appropriation of retained earnings for

the 153rd fiscal year

The content of the proposed agendum is set forth in the "Proposed Statement of Appropriation of Retained Earnings" in the attachment hereto.

## **Agendum No. 2:** Purchase of Treasury Stock

It is proposed to purchase up to 70,000 shares of common stock of the Company for the purchase price of up to 50 billion yen during the period from the closing of this ordinary general meeting of shareholders through the closing of the next ordinary general meeting shareholders, pursuant to Article 210 of the Commercial Code to enable the agile performance of the Company's equity policy.

## **Agendum No. 3:** Amendment of a part of the Articles of Incorporation

The proposed amendments include, among others: revising the objectives of the Company; changing the total number of shares authorized to be issued; eliminating the provisions relating to par value shares; revising provisions relating to the minutes of the general meeting of shareholders, the minutes of the meeting of the board of directors and the minutes of the board of the corporate

auditors, so that such minutes may be signed by digital signature; and

adding the provisions on transitional measures relating to the transfer of the head office of the Company and the change of the term of office of corporate auditors.

## **Agendum No. 4:** Election of fourteen Directors

Names, brief personal histories and status as representatives for other companies of, and numbers of the Company's shares owned by, the candidates are mentioned.

## **Agendum No. 5:** Payment of retirement benefits to Directors

It is proposed that appropriate retirement benefits be paid to three retiring Directors in accordance with the Company's regulations and its customary practices. It is proposed that the details of such retirement benefits, including the amount, time and method of payment, be discussed and determined by the Board of Directors.

Names and brief personal histories of the above Directors are mentioned.

02 AUG 22 AM 10: 2.7

(English Translation)

June 27, 2002

TO OUR SHAREHOLDERS:

Dentsu Inc. 11-10, Tsukiji 1-chome, Chuo-ku Tokyo, Japan

Tateo Mataki President and Representative Director

Notice of Resolutions at the 153rd Ordinary General Meeting of Shareholders

This is to inform you that the following matters were reported and resolved at the Company's 153rd Ordinary General Meeting of Shareholders.

#### Particulars

Matters to be reported:

Report on Operations, Balance Sheet and Statement of Income for the 153rd fiscal year from April 1, 2001 to March 31, 2002.

We reported the contents of the above statements of account.

Matters to be resolved:

Agendum No. 1: Approval of the proposed appropriation of retained earnings for the 153rd fiscal year.

The agendum was approved and adopted in its original form.

# Agendum No. 2: Acquisition of Treasury Stock

The agendum was approved and adopted in its original form.

## Agendum No. 3: Amendment of a part of the Articles of Incorporation

The agendum was approved and adopted in its original form.

#### Agendum No. 4: Election of fourteen Directors

The following Directors were elected and appointed as originally stated.

Director	Yutaka Narita
Director	Tateo Mataki
Director	Fumio Oshima
Director	Hitoshi Hanatsuka
Director	Tetsu Nakamura
Director	Hideaki Furukawa
Director	Ko Matsumoto
Director	Tatsuyoshi Takashima
Director	Isao Maruyama
Director	Toshiaki Nozue
Director	Takehiko Kimura
Director	Hiromori Hayashi
Director	Ichiro Saita
Director	Jun Sakakibara

#### Agendum No. 5: Payment of retirement benefits to Directors

It was approved and adopted that appropriate retirement benefits be paid to Mr. Yasutoshi Kimura, Mr. Kazuo Miyakawa and Mr. Masatoshi Murakami, retired Directors to reward them for their service in accordance with the Company's regulations and its customary practices. It was approved and adopted that the details

of such retirement benefits, including the amount, time and method of payment, be discussed and determined by the Board of Directors.

\* \* \* \* \* \* \* \* \*

Directors were elected and approved as follows by a resolution of the meeting of the Board of Directors after the close of the Shareholders' Meeting.

Chairman and Chief Executive Officer	Yutaka Narita
President and Chief Operating Officer	Tateo Mataki
Executive Vice President	Fumio Oshima
Executive Vice President	Hitoshi Hanatsuka
Executive Vice President	Tetsu Nakamura
Senior Managing Director	Hideaki Furukawa
Senior Managing Director	Ko Matsumoto

Senior Managing Director Tatsuyoshi Takashima

Managing Director Isao Maruyama Managing Director Toshiaki Nozue

Managing Director Takehiko Kimura (newly appointed)

Managing Director Hiromori Hayashi (newly appointed)

Director Ichiro Saita

Director Jun Sakakibara (newly appointed)

Executive Officers were also elected and approved as follows by a resolution of the same meeting.

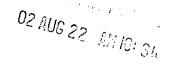
Senior Executive Officer	Masahiko Akashi
Senior Executive Officer	Yasuhiko Ubukata
Senior Executive Officer	Sachio Demura
Senior Executive Officer	Megumi Niimura
Senior Executive Officer	Naoki Kobuse
Senior Executive Officer	Kimiharu Matsuda
Senior Executive Officer	Michio Niiyama
Senior Executive Officer	Koichi Mizuno

**Executive Officer** Haruyuki Takahashi **Executive Officer** Susumu Kawakami **Executive Officer** Toichi Ogitani **Executive Officer** Noriyuki Shutto **Executive Officer** Ryuichi Mori **Executive Officer** Itsuma Wakasugi **Executive Officer** Shoichi Yamamura (newly appointed) Hiroshi Matsuzaki (newly appointed) **Executive Officer** Tatsuji Matsui (newly appointed) **Executive Officer Executive Officer** Takehiko Joju (newly appointed) **Executive Officer** Tadashi Ishii (newly appointed)

Setsuo Kamai (newly appointed)

**Executive Officer** 

#### (Summary English Translation)



### **Business Report for the 153rd Fiscal Period**

April 1, 2001 through March 31, 2002

Dentsu Inc.

#### Compliments from the Company

The fiscal year ended March 31, 2002 was memorable for Dentsu with several corporate events. On July 1, 2001, Dentsu celebrated the 100th anniversary of its founding, and on November 30, 2001 Dentsu listed on the first section of the Tokyo Stock Exchange. The IPO was followed by the announcement of a strategic alliance with Publicis Groupe SA., the French advertising giant, on March 7, 2002. Also, our new headquarters in Shiodome, Tokyo, in which all Dentsu operations will be housed, is now under construction and on schedule. Following such a momentous year, we are pleased to say that Dentsu has established a solid footing for continued strong growth as a public, global company.

#### Financial Results for the Fiscal Year Ended March 31, 2002

In the fiscal year ended March 31, 2002, Japan's nominal GDP dropped by 2.5% (announced on June 7, 2002). The slump in the IT industry, weak consumption in Japan's deflationary environment, and the September 11 terrorist attacks have all led to the poor performance of the Japanese economy.

Japan's advertising industry naturally suffered from the negative impact of the country's economic performance. The information technology and telecommunications sectors of the economy tightened their ad spending sharply, taking a dramatic drop from the previous fiscal year. Total advertising expenditures for 2001(CY) was ¥6,058 billion\*, a 0.9% decrease from the previous year. (\* source: 2001 Advertising Expenditures in Japan, DENTSU INC.)

Operating in such a difficult economic environment, Dentsu developed wide range positive business activities and enacted rigorous cost controls across all of the sectors of its Total Communication Services. Our efforts resulted in the second best earnings in our corporate history, following the record-setting previous fiscal year. The Dentsu Group posted consolidated net sales of \(\frac{\frac{1}}{1},789,432\) million (-1.4% from the previous fiscal year), revenue of \(\frac{\frac{2}}{2}93,920\) million (-2.6%), operating profit of \(\frac{\frac{4}}{6}1,168\) million (-15.6%), recurring (/ordinary) profit of \(\frac{\frac{2}}{5}9,705\) million (-17.0%), and net profit of \(\frac{\frac{2}}{2}7,457\) million (-33.6%). Dividends at the end of the fiscal year to shareholders were \(\frac{\frac{2}}{6}00\) per share

(ordinary dividend of \(\frac{\pmathbf{4}}{400}\) per share and extraordinary dividend of \(\frac{\pmathbf{2}}{200}\) per share) and total dividends with the interim dividends for the fiscal period were \(\frac{\pmathbf{4}}{1,000}\) per share.

#### Outlook for the Fiscal Year Ending March 31, 2003

The Japanese economy is expected to continue to struggle, and we anticipate a decline in the nominal GDP for the year ending March 31, 2003 as well as a decline in domestic advertising expenditures in 2002(CY), from the previous periods respectively.

The Dentsu Group, despite a boost from the 2002 FIFA World Cup, is also expected to undergo difficult times for the fiscal year ending March 31, 2003. The financial outlook for this fiscal year includes a one-time charge associated with the transfer of our headquarters to Shiodome, the completion of which is scheduled at the end of October 31, 2002 (expected).

In such difficult times, our goal is to outperform the Japanese domestic advertising market by pursuing operational savings and expanding our business domains. We are also committed to increased cost control, which we will achieve through greater efficiency and by introducing greater flexibility in personnel cost structures.

In light of these cost control efforts, we have set the following targets for the fiscal year ending March 31, 2003: Net sales of \$1,735,531 million (-3.0% from the year ended March 31, 2002), recurring (/ordinary) profit of \$46,801 million (-21.6%), and net profit of \$13,199 million (-51.9%)\*.

\*These numbers are management's estimation as of the announcement date of financial forecasts for the year ended March 31, 2002, and may differ from actual results. The financial effects of the strategic alliance with Publicis Groupe SA are not included in these numbers, since the exact effect may greatly differ depending on various factors.

#### Medium-term Corporate Strategy of the Dentsu Group

The global advertising industry is being restructured, with a reshuffling of advertising companies through mergers and the integration of marketing businesses. It is vital for Dentsu to proactively participate in these trends and expand its business globally in order to achieve continued strong growth in the future. Also, the successful development of sophisticated disciplines such as branding and media planning services are becoming increasingly critical in advertising and related business areas. Thus, the Dentsu Group has set three intermediate-term corporate strategies:

# Expand business globally, primarily through the strategic alliance with Publicis Groupe SA

During the fiscal year ended March 31, 2002, there were several large-scale mergers involving leading global advertising groups. Among these mergers, the acquisition of the Bcom3 Group by Publicis and the strategic alliance between Dentsu and the new Publicis, which was announced on March 7, 2002, had a significant impact on the industry.

This merger has created the world's fourth largest advertising group, as well as one of the world's top media buying groups. Dentsu and Publicis have agreed that Dentsu will acquire 15% of the voting rights of the new entity and gain a substantial influence on the management of the group, so that the new Publicis will be Dentsu's equity-method affiliate. Leveraging this strategic alliance, Dentsu will develop and maintain a strong network among Japan, the U.S. and Europe, enabling us to provide better worldwide services to existing and potential global clients.

The Dentsu Group maintains its current strategies for Asia, the main region of focus, by continuing to develop business operations (group subsidiaries and affiliates) in Dentsu regional strongholds. We are also going to establish a cooperative relationship with Publicis Groupe in Asia in order to deliver the best possible services for our clients.

# Expand business domestically, primarily in two core areas: Branding and digital technologies

The Dentsu Group is placing particular focus on proposing brand communication projects to our clients, for which we have developed and enhanced our 'One-stop Branding Service' consulting capabilities. We are also refining our proprietary database and related systems in order to reinforce our media planning and marketing services. With these measures, we aim to further increase market share in Japan.

In addition to these activities, we are quickly developing our technological capabilities to take advantage of the move towards digitalization. In communications, digitalization is making a steady penetration into consumer markets. The Internet, wireless technology, digital broadcasting (via broadcasting

satellites [BS] and communication satellites [CS]), and broadband are rapidly being established in our society. By further reinforcing such services as advertising, content development and CRM (customer relationship management), we are staying ahead of the curve of these movements in order to make the most of the business opportunities they create. We are also working to stay ahead of anticipated changes in media by investing in related entities and developing new business areas. The Dentsu Group is committed to laying the foundation for the new advertising industry resulting from digitalization. We have also been instrumental in the development of a digital system for the delivery of creative between advertising agencies and the media. Furthermore, we are engaged in the development of a permission-based system of ad delivery via the Internet.

We aim to further strengthen our presence in other areas such as content development and sports marketing where we expect growth. We are attempting to raise our profile in these areas by forming strategic alliances and by making capital investments in related entities.

#### Restructure the Dentsu Group's management foundation

For years, Dentsu has been improving its corporate governance by introducing executive officer and independent corporate auditing systems. We are also working to control cost structures in order to secure steady earnings from our corporate activities. This fiscal year, we have introduced the first part of a performance-linked remuneration system to control personnel expenses, and we are developing new measures to reform operating cost structures.

For the intermediate term, we are planning to expand these reforms into all of our group companies, further strengthening the management performance of the entire Dentsu group.

#### Pursuing Continued Growth and Creating Maximum Value

By implementing the strategies discussed above, we continue to pursue our goal of advancing into the 21st century as the corporate group which delivers dreams and vitality to societies around the world, and contributes to cultural development through "Total Communication Services."

Lastly, we would like to announce that, on June 27, 2002, Tateo Mataki, currently Executive Vice President, will be appointed President of Dentsu. Yutaka Narita, the current President, will assume the position of Chairman. Under the new management team, Dentsu is fully committed as a public company to strong growth in order to create maximum value and ensure satisfaction to every Dentsu stakeholder.

June 27, 2002

ASSETS	the 152nd Fiscal Period (as of March 31, 2001)	Unit: ¥ million the 153rd Fiscal Period (as of March 31, 2002)
Current assets	679,170	586,685
Cash and deposits	122,177	68,189
Trade notes receivable and accounts receivable	471,807	433,185
Other current assets	86,256	86,277
Allowance for doubtful accounts	-1,070	-967
Fixed assets	457,998	510,506
Tangible fixed assets	227,741	266,775
Buildings and structures	29,073	27,884
Land	167,887	167,750
Building under construction	-	65,308
Other tangible fixed assets	30,780	5,831
Intangible fixed assets	15,312	25,930
Investments and other fixed assets	214,944	217,801
Investment securities	155,315	155,555
Others	63,629	66,173
Reserve for doubtful accounts	-4,000	-3,927
Deferred assets	421	-
Total assets	1,137,590	1,097,192
LIABILITIES Current liabilities Trade notes payable and accounts payable Other current liabilities Non-current liabilities Corporate bonds Long-term debt Reserve for employees' prior service obligations	504,407 396,036 108,371 205,151 32,780 76,130 85,308	448,761 352,514 96,246 184,381 200 84,671 85,965
Other non-current liabilities	10,932	13,544
Total liabilities	709,559	633,142
MINORITY INTEREST	23,712	22,877
SHAREHOLDERS' EQUITY		
Capital stock	54,929	58,967
Capital reserve	49,421	55,358
Difference on revaluation	4,746	4,642
Retained earnings	280,785	306,623
Revaluation of trade securities	13,192	9,985
Currency translation adjustment	1,243	6,812
Treasury stock	-0	-1,218
Total shareholders' equity	404,318	441,171
Total liabilities, minority interest		
and shareholders' equity	1,137,590	1,097,192
		, , ,

Charts indicating changes in current assets, fixed assets, total liabilities and total shareholders' equity for the past five fiscal years are inserted.

# Summary of Consolidated Statement of Income

Unit: ¥ million

	the 152nd Fiscal Period (from April 1, 2000 to March 31, 2001)	the 153rd Fiscal Period (from April 1, 2001 to March 31, 2002)
Sales	1,814,309	1,789,432
Cost of sales	1,512,424	1,495,512
Gross profit on sales	301,885	293,920
Selling, general and administrative		
expenses	229,384	232,751
Operating income	72,500	61,168
Non-operating revenues	5,793	4,969
Non-operating expenses	6,402	6,432
Ordinary income	71,891	59,705
Extraordinary profits	41,741	2,674
Extraordinary losses	42,411	8,175
Income before taxes	71,222	54,204
Corporate tax	27,863	24,490
Minority shareholders profit		
(or Minority shareholders loss)	1,989	2,257
Net income	41,368	27,457

Charts indicating changes in sales, operating income, ordinary income and net income for the past five fiscal years are inserted.

Unit: ¥ million

	the 152nd Fiscal Period (from April 1, 2000 to March 31, 2001)	the 153rd Fiscal Period (from April 1, 2001 to March 31, 2002)
Beginning balance of retained earnings	240,669	280,785
Increase of retained earnings	3	104
Increase of retained earnings by increase		
or decrease of consolidated subsidiaries	3	-
Liquidation amount of differences of		•
revaluation	-	104
Decrease of retained earnings	1,255	1,723
Dividends	1,092	1,364
Bonus for officers	148	243
(including bonus for Corporate Auditors)	(10)	(16)
Decrease of retained earnings by increase		
or decrease of consolidated subsidiaries	-	108
Other decrease	13	6
Net income	41,368	27,457
Retained earnings at the end of year	280,785	306,623

Unit: ¥ million

	the 152nd Fiscal Period (from April 1, 2000 to March 31, 2001)	the 153rd Fiscal Period (from April 1, 2001 to March 31, 2002)
Cash flow from operating activities	35,066	25,715
Cash flow from investing activities	-55,079	-37,270
Cash flow from financing activities	42,753	-19,799
Effect of currency rate exchanges on cash		
and cash equivalents	83	1,400
Net decrease in cash and cash equivalents	22,824	-29,953
Balance of cash and cash equivalents at the		
beginning of the period	70,927	93,791
Balance of cash and cash equivalents at the		
beginning of the period of newly		
consolidated subsidiary	38	3,521
Increase of cash and cash equivalents by		
merger	-	331
Balance of cash and cash equivalents at the		
end of the period	93,791	67,690

Charts indicating changes in cash flow from operating activities for the past three fiscal years are inserted.

## **Principal Management Index**

Charts of net income per share, return on equity, capital stock per share and capital stock rate for the past five fiscal years are provided.

## **Business Development of the 153rd Fiscal Period**

We celebrated the 100th anniversary of its founding and our shares have been listed on the first section of the Tokyo Stock Exchange.

The Dentsu Group's attempts to respond to dynamic structural changes in the media industry are discussed.

We have entered into an agreement relating to the alliance with Publicis Groupe and have established the best network covering Japan, U.S.A. and Europe.

The merger of Bcom3 Group and Publicis Groupe and the announcement on the Company's acquisition of 15% of voting rights of Publicis Groupe is mentioned, and the Company's strategy relating to such alliance is stated.

We strongly support 2002 FIFA World Cup

The role played by the Dentsu Group relating to 2002 FIFA World Cup and other sports events during this fiscal year is mentioned.

Creative works during the year

Selected award-winning poster, magazine, Internet advertisements, newspaper and television created by the Company are mentioned.

# Non-Consolidated Financial Statements (for reference)

Summary of Balance Sheet

Unit: ¥ million

	the 152nd Fiscal Period (as of March 31, 2001)	the 153rd Fiscal Period (as of March 31, 2002)
Current assets	571,918	480,486
Fixed assets	433,415	481,684
Tangible fixed assets	214,766	250,623
Intangible fixed assets	11,923	11,973
Investments and other fixed assets	206,725	219,086
Deferred assets	419	
Total assets	1,005,753	962,170
	•	
Current liabilities	461,962	413,283
Non-current liabilities	185,114	163,027
Total liabilities	647,077	576,310
Shareholders' equity	54,929	58,967
Capital reserve	49,421	55,358
Earned surplus reserve	630	722
Difference on revaluation	4,746	4,642
Other reserves	235,869	257,492
Revaluation of trade securities	13,078	9,894
Treasury Stock		-1,218
Total shareholders' equity	358,675	385,860
Total liabilities and shareholders' equity	1,005,753	962,170

	the 152nd Fiscal Period (from April 1, 2000 to March 31, 2001)	the 153rd Fiscal Period (from April 1, 2001 to March 31, 2002)
Sales	1,497,843	1,433,300
Cost of sales	1,274,904	1,225,499
Gross income	222,939	207,801
Selling, general and administrative		
expenses	168,792	161,872
Operating income	54,146	45,928
Non-operating revenues	7,387	6,023
Non-operating expenses	5,479	5,767
Ordinary income	56,054	46,184
Extraordinary profits	30,092	656
Extraordinary losses	40,151	5,428
Income before taxes	45,994	41,412
Corporate tax	20,964	18,340
Net income	25,030	23,072
Retained earnings carried forward from the previous term	1,605	1,626
Liquidation amount of differences of revaluation	-	104
Interim dividend paid	546	545
Provision to earned surplus reserve resulting		
from interim dividend distribution	54	-
Unappropriated retained earnings	26,035	24,258

Unit: ¥ million

	the 152nd Fiscal Period (from April 1, 2000 to March 31, 2001)	the 153rd Fiscal Period (from April 1, 2001 to March 31, 2002)
Unappropriated retained earnings	26,035	24,258
Appropriation of retained earnings	24,408	22,567
Earned surplus reserve	92	-
Dividends		
(the 152nd fiscal year: ordinary		
dividend of ¥400 per share and	,	
extraordinary dividend of ¥200 per share		
the 153rd fiscal year: ordinary dividend		
of ¥400 per share and extraordinary		
dividend of ¥200 per share)	819	832
Bonus for officers	96	35
(including bonus for Corporate		
Auditors)	(11)	(-)
Voluntary reserves		
Other reserve	23,400	21,700
Retained earnings carried forward to the		
following term	1,626	1,690

## **Outline of Dentsu**

Corporate Name:

Kabushiki Kaisha Dentsu (Dentsu Inc. in English)

Place of Head Office:

11-10, Tsukiji 1-chome, Chuo-ku, Tokyo

Telephone Number:

03-5551-5111 (Main number)

Initiation:

July 1, 1901

Capital Stock:

58,967,100,000 yen

Number of Employees:

5,621

## Officers (as of June 27, 2002)

Chairman and Chief Executive Officer	Yutaka Narita	
President and Chief Operating Officer	Tateo Mataki	
Executive Vice President	Fumio Oshima	
Executive Vice President	Hitoshi Hanatsuka	
Executive Vice President	Tetsu Nakamura	
Senior Managing Director	Hideaki Furukawa	
Senior Managing Director	Ko Matsumoto	
Senior Managing Director	Tatsuyoshi Takashima	
Managing Director	Isao Maruyama	
Managing Director	Toshiaki Nozue	
Managing Director	Takehiko Kimura	
Managing Director	Hiromori Hayashi	
Director	Ichiro Saita	
Director	Jun Sakakibara	
Statutory Corporate Auditor	Makio Kasahara	
Statutory Corporate Auditor	Kojiro Takahashi	
Corporate Auditor	Akira Nanbara	
Corporate Auditor	Haruo Shimada	
Corporate Auditor	Shunro Hamada	

# **Status of Shares**

Total number of outstanding shares: 1,390,920 Shares

Total number of shareholders: 32,952

Major shareholders (10 largest shareholders)

Name of Shareholder	Number of	(Percentage)
	shares	· %
Kyodo News	247,444	(17.79)
Jiji Press, Ltd.	198,636	(14.28)
The Dai-Ichi Kangyo Bank, Ltd.	53,600	(3.85)
Dentsu Employees' Shareholding	49,243	(3.54)
Association		
Yoshida Hideo Memorial Foundation	27,429	(1.97)

Nippon Life Insurance Company	25,285	(1.82)
The Mitsubishi Trust and Banking	24,000	(1.73)
Corporation		
The Mitsubishi Trust and Banking	18,250	(1.31)
Corporation (Account in Trust)		
The Dai-ichi Mutual Life Insurance Co.	16,749	(1.20)
Japan Trustee Services Bank, Ltd.	16,346	(1.18)
(Account in Trust)		

#### Breakdown by Type of Shareholders

Financial institutions: 21.95%
Securities firms: 1.51%
Other corporations: 42.66%
Foreigners: 3.26%
Individuals and others: 30.62%

### Shareholder Notes (as of March 31, 2002)

Fiscal term: March 31

Date to Fix Shareholders to Receive Dividends: March 31

Date to Fix Shareholders to Receive Interim Dividends: September 30

Transfer Agent: The Mitsubishi Trust and Banking Corporation, Limited

Share Handling Office: Stock Transfer Department

The Mitsubishi Trust and Banking Corporation, Limited

11-1, Nagatacho 2-chome, Chiyoda-ku, Tokyo,

100-8212

Delivery Address: Stock Transfer Department

The Mitsubishi Trust and Banking Corporation, Limited

7-7, Nishi-ikebukuro 1-chome, Toshima-ku, Tokyo,

171-8508

Telephone Number 03-5391-1900 (Main number)

for Inquiries:

Transfer Offices:

Each branch office of The Mitsubishi Trust and Banking

Corporation, Limited

Newspaper for Public Notice:

Nihon Keizai Shimbun