UNITED S SECURITIES AND EXCH Washington, 1



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FORM D

NOTICE OF SALE OF SECURITIES PURSUANT TO REGULATION D. **SECTION 4(6), AND/OR** UNIFORM LIMITED OFFERING EXEMPTION

OMD	ADDOGEAR
UNIB	APPROVAL

OMB Number: 3235-0076 Expires: May 31, 2005 Estimated average burden hours per form.....1

SEC U	SE ONLY
Prefix	Serial
DATE R	ECEIVED

·						lan		
Name of Offering (check if this is an amendment and name has changed, and indicate change.) Series A Professed Stock and Common Stock Warrants								
Series A Preferred Stock and Common St	ock Warrants			/	/SY TICLEN	LED (C)		
Filing Under (Check box(es) that apply):	☐ Rule 504		Rule 505	1	Rule 506	Section -		LOE
Type of Filing:			ew Filing			200 Amendmer	nt	
A. BASIC IDENTIFICATION DATA								
1. Enter the information requested abo	ut the issuer				401 16A	189		
Name of Issuer (☐ check if this is an am	endment and name has changed.	and indi	cate change.) .	1.	777		
Pharsight Corporation						/		
Address of Executive Offices	(Number and Str	eet, City,	State, Zip C	Code)	Telephone Num	er (Including Are	a Code)	
800 West El Camino Real, Suite 200, Mo	ountain View, CA 94040				(650) 314-3800			
Address of Principal Business Operations (if different from Executive Offices)	(Number and Street, City, State	, Zip Cod	e)		Telephone Num	per (Including Area		CC
Same as above							PROCE	<u>,o. </u>
Brief Description of Business Development and sales of integrated prod	ucts and services for the pharma	ceutical i	ndustry			(JUL 23	2 002
Type of Business Organization							1	
∠ corporation	☐ limited partnership, alread	y formed	*			☐ other (please	specify)HUIVI	SOI:
☐ business trust	☐ limited partnership, to be f	ormed					FINAIN	OIUT
		Mont	<u>h</u>		ear			
Actual or Estimated Date of Incorporation	or Organization:	3		20	000	Actual	☐ Estimat	ed
Jurisdiction of Incorporation or Organization	tion: (Enter two-letter U.S. Pe	stal Serv	ice abbrevia	tion fo	r State:	e Actual	L Estimat	cu
	CN for Canada: FN for						DE	

GENERAL INSTRUCTIONS

Federal:

Who Must File: All issuers making an offering of securities in reliance on an exemption under Regulation D or Section 4(6), 17 CFR 230.501 et seq. or 15 U.S.C. 77d(6).

When to File: A notice must be filed no later than 15 days after the first sale of securities in the offering. A notice is deemed filed with the U.S. Securities and Exchange Commission (SEC) on the earlier of the date it is received by the SEC at the address given below or, if received at that address after the date on which it is due, on the date it was mailed by United States registered or certified mail to that address.

Where to File: U.S. Securities and Exchange Commission, 450 Fifth Street, N.W., Washington, D.C. 20549.

Copies Required: Five (5) copies of this notice must be filed with the SEC, one of which must be manually signed. Any copies not manually signed must be photocopies of the manually signed copy or bear typed or printed signatures.

Information Required: A new filing must contain all information requested. Amendments need only report the name of the issuer and offering, any changes thereto, the information requested in Part C, and any material changes from the information previously supplied in Parts A and B. Part E and the Appendix need not be filed with the SEC.

Filing Fee: There is no federal filing fee.

This notice shall be used to indicate reliance on the Uniform Limited Offering Exemption (ULOE) for sales of securities in those states that have adopted ULOE and that have adopted this form. Issuers relying on ULOE must file a separate notice with the Securities Administrator in each state where sales are to be, or have been made. If a state requires the payment of a fee as a precondition to the claim for the exemption, a fee in the proper amount shall accompany this form. This notice shall be filed in the appropriate states in accordance with state law. The Appendix to the notice constitutes a part of this notice and must be completed.

ATTENTION

Failure to file notice in the appropriate states will not result in a loss of the federal exemption. Conversely, failure to file the appropriate federal notice will not result in a loss of an available state exemption unless such exemption is predicated on the filing of a federal notice.

A. BASIC IDENTIFICATION DATA

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

- 2. Enter the information requested for the following:
- Each promoter of the issuer, if the issuer has been organized within the past five years;
- Each beneficial owner having the power to vote or dispose, or direct the vote or disposition of, 10% or more of a class of equity securities of the issuer;
- Each executive officer and director of corporate issuers and of corporate general and managing partners of partnership issuers; and
- Each general and managing partner of partnership issuers.

Check Box(es) that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Partner				
Full Name (Last name first, if individual) Brooks, Steven D.									
Business or Residence Address (Number and Street, City, State, Zip Code) 950 Tower Lane, Floor 18, Foster City, CA 94404									
Check Box(es) that Apply:	☐ Promoter	E Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Partner				
Chambon, Philip									
	dence Address (Number and e., 13th Floor, New York, New	Street, City, State, Zip Code) York 10010							
Check Boxes that Apply:	Promoter	☐ Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Partner				
Full Name (Last Chess, Robert B	name first, if individual)								
Business or Resi		Street, City, State, Zip Code)							
Check Boxes that Apply:	Promoter	☐ Beneficial Owner	Executive Officer	☐ Director	General and/or Managing Partner				
Full Name (Last Faas, Charles	name first, if individual)								
Business or Resi	dence Address (Number and no, Suite 200, Mountain View	Street, City, State, Zip Code) v, CA 94040							
Check Boxes that Apply:	☐ Promoter	☑ Beneficial Owner	☐ Executive Officer	☑ Director	General and/or Managing Partner				
Kelly, Douglas I									
	dence Address (Number and Palo Alto, CA 94301	Street, City, State, Zip Code)							
Check Boxes that Apply:	Promoter	Beneficial Owner	☐ Executive Officer	▼ Director	General and/or Managing Partner				
Full Name (Last Morton, Dean O	name first, if individual)								
		Street, City, State, Zip Code) uilding 16, Palo Alto, CA 94304							
Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	☐ Director	General and/or Managing Partner				
Negrette, Charles									
	dence Address (Number and S								
Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	☑ Director	General and/or Managing Partner				
Full Name (Last Perry, Michael S	name first, if individual)								
	dence Address (Number and S no, Suite 200, Mountain View								

Ų.	Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	☐ Director	General and/or Managing Partner
_	Full Name (Las Powell, J. Robe	st name first, if individual)				
_		sidence Address (Number and tino, Suite 200, Mountain Vie	Street, City, State, Zip Code) w, CA 94040			
_	Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	☑ Director	General and/or Managing Partner
_	Reidel, Arthur					-
		sidence Address (Number and nino, Suite 200, Mountain Vie	Street, City, State, Zip Code) ew, CA 94040			
	Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	Director	General and/or Managing Partner
_	Robillard, Marl					
_		·	Street, City, State, Zip Code)			
_	800 W. El Cam Check Boxes	ino, Suite 200, Mountain Vie	w, CA 94040 Beneficial Owner	☐ Executive Officer	☑ Director	General and/or
_	that Apply:		El Beneficial Owner		ES Director	Managing Partner
_	Sanders, W. Fer		Smoot City State 7in Call		· · · · · · · · · · · · · · · · · · ·	
		sidence Address (Number and eet, Palo Alto, CA 94301	Street, City, State, Zip Code)			
_	Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	Director	General and/or Managing Partner
_	Full Name (Las Schwartz, Mich	t name first, if individual) ael S.				
_		sidence Address (Number and ino, Suite 200, Mountain View				
_	Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	Director	General and/or Managing Partner
	Wehrli, John	t name first, if individual)				
		idence Address (Number and ino, Suite 200, Mountain View				·
	Check Boxes that Apply:	☐ Promoter	Beneficial Owner	Executive Officer	Director	General and/or Managing Partner
	Weiner, Daniel			·		· · · · · · · · · · · · · · · · · · ·
		idence Address (Number and ino, Suite 200, Mountain Viev				
	Check Boxes that Apply:	☐ Promoter	☐ Beneficial Owner	Executive Officer	☐ Director	General and/or Managing Partner
	Full Name (Last Wright, Leslie B	name first, if individual)				
_	Business or Res	idence Address (Number and s no, Suite 200, Mountain View				
	Check Boxes that Apply:	☐ Promoter	■ Beneficial Owner	☐ Executive Officer	Director	General and/or Managing Partner
		name first, if individual) ed with Alloy Ventures				
	and the second s	idence Address (Number and Seet, Palo Alto, CA 94301	Street, City, State, Zip Code)			
(Check Boxes that Apply:	☐ Promoter	Beneficial Owner	☐ Executive Officer	☐ Director	General and/or Managing Partner
]		name first, if individual)				
I	Business or Resi	dence Address (Number and S				
1	McKesson Plaza	, One Post Street, San Francisc	co, CA 94104		•	•

Check Box(es) that Apply:	☐ Promoter	E Beneficial Owner	☐ Executive Officer	Director	☐ General and/or Managing Partner
Full Name (L	ast name first, if individ	lual)			,
The Sprout G	roup Entities	<u> </u>			
Business or F	Residence Address (Nun	nber and Street, City, State, Zip Code)			
11 Madison	Ave., 15th Floor, New Yo	ork, NY 10010			

				Ĭ	3. INFORM	1ATION A	BOUT OFF	ERING				
1.	1. Has the issuer sold, or does the issuer intend to sell, to non-accredited investors in this offering?										Yes	No <u>X</u>
2.	2. What is the minimum investment that will be accepted from any individual?										\$ N/A	
3.	Does the offering pe	ermit joint ow	nership of a s	ingle unit?.			••••••	•••••			Yes	No <u>X</u>
4.	4. Enter the information requested for each person who has been or will be paid or given, directly or indirectly, any commission or similar remuneration for solicitation of purchasers in connection with sales of securities in the offering. If a person to be listed is an associated person or agent of a broker or dealer registered with the SEC and/or with a state or states, list the name of the broker or dealer. If more than five (5) persons to be listed are associated persons of such a broker or dealer, you may set forth the information for that broker or dealer only. N/A											
Full	Name (Last name fir	st, if individu	al)									
Bus	iness or Residence A	ddress (Numb	er and Street,	City, State	, Zip Code)			·				
Nan	ne of Associated Brok	er or Dealer								-		
State	es in Which Person L	isted Has Soli	cited or Inter	ds to Solic	it Purchaser	<u> </u>						
(Che	eck "All States" or ch	eck individua	l States)								•	All States
[AL	[AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	(HI)	[ID]
[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[MΊ] [NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI]	[SC]	[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[VA]	[WV]	[WI]	[WY]	[PR]
Full	Name (Last name fir	st, if individua	al)									
Bus	iness or Residence Ac	ddress (Numbe	er and Street,	City, State	, Zip Code)	······································						
					··	-						
	ne of Associated Brok											
	es in Which Person L								<u>-</u>			
(Che	eck "All States" or ch	eck individual	States)	•••••							***************************************	All States
[AL] [AK]	[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
ĮΜΤ] [NE]	[NV]	[NH]	[NJ]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
[RI]		[SD]	[TN]	[TX]	[UT]	[VT]	[VA]	[VA]	[WV]	[WI]	[WY]	[PR]
Full	Name (Last name fin	st, if individua		_							_	·
Busi	ness or Residence Ac	ldress (Numbe	er and Street,	City, State,	Zip Code)							
Narr	ne of Associated Brok	er or Dealer							<u> </u>			
State	es in Which Person L	isted Has Solid	ited or Inten	ds to Solici	Purchasers					-		
	eck "All States" or ch						******				•	All States
[AL]		[AZ]	[AR]	[CA]	[CO]	[CT]	[DE]	[DC]	[FL]	[GA]	[HI]	[ID]
[IL]	[IN]	[IA]	[KS]	[KY]	[LA]	[ME]	[MD]	[MA]	[MI]	[MN]	[MS]	[MO]
[MT		(21) [ŃV]	(NH)	[[N]]	[NM]	[NY]	[NC]	[ND]	[OH]	[OK]	[OR]	[PA]
(RJ)	SC	[SD]	[TN]	(TX)	[UT]	[VT]	[VA]	[VA]	[WV]	[WI]	[WY]	[PR]

	C. OFFERING PRICE, NUMBER OF INVESTORS, EXPENSES AND	USE OF PROCEED	<u>s</u>	
1.	Enter the aggregate offering price of securities included in this offering and the total amount already transaction is an exchange offering, check this box \square and indicate in the columns below the amounts of the total amount already transaction is an exchange offering, check this box \square and indicate in the columns below the amounts of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is an exchange of the total amount already transaction is already transaction and the total amount already transaction is an exchange of the total amount already transaction is already transaction and the total amount already transaction is already transaction and the total amount already transaction are already transaction and the total amount already transaction are already transaction and the total amount already transaction are already transaction and the total amount already transaction are already transaction and the total amount already transaction are already transaction and the total amount already transaction are already transaction and the total amount already transaction are already transaction and the total amount already transaction are already transactio			
	Type of Security	Aggregate Offering Price		Amount Aiready Sold
	Debt	\$	_	\$
	Equity Series A	\$ 7,273,165		\$ 3,053,775
	☐ Common ☑ Preferred			
	Convertible Securities (including warrants) Common Stock Warrants	\$ 226,8331		\$95,240
	Partnership Interests	\$		\$
	Other (Specify)	\$	٠.	\$ \$
	Total	\$ 7,499,998		\$ 3,149,015
	Answer also in Appendix, Column 3, if filing under ULOE.	Ψ <u>11322.220</u>		\$ <u>5,147,015</u>
2.	Enter the number of accredited and non-accredited investors who have purchased securities in this offering and the aggregate dollar amounts of their purchases. For offerings under Rule 504, indicate the number of persons who have purchased securities and the aggregate dollar amount of their purchases on the total lines. Enter "0" if answer is "none" or "zero."	·		
		Number		Aggregate
		Investors		Dollar Amount
				of Purchases
	Accredited Investors	16		\$ <u>7,499,998² </u>
	Non-accredited Investors			\$
	Total (for filings under Rule 504 only)	· · · · · · · · · · · · · · · · · · ·		\$
	Answer also in Appendix, Column 4, if filing under ULOE.			
3.	If this filing is for an offering under Rule 504 or 505, enter the information requested for all securities sold by the issuer, to date, in offerings of the types indicated, in the twelve (12) months prior to the first sale of securities in this offering. Classify securities by type listed in Part C - Question 1.			
		Type of		Dollar Amount
		Security		Sold
	Type of Offering			
	Rule 505			\$
	Regulation A			\$
	Rule 504			\$
	Total	· 		\$
4.	a. Furnish a statement of all expenses in connection with the issuance and distribution of the securities in this offering. Exclude amounts relating solely to organization expenses of the issuer. The information may be given as subject to future contingencies. If the amount of an expenditure is not known, furnish an estimate and check the box to the left of the estimate.			
	Transfer Agent's Fees			\$
	Printing and Engraving Costs			\$
	Legal Fees	•	×	\$_110,000
	Accounting Fees			\$
	Engineering Fees			\$
	Sales Commissions (specify finders' fees separately)			\$
	Other Expenses (Identify)			\$
	Total			\$ 110,000

Purchase price for the common stock warrants only.

Excludes the exercise price for the common stock warrants, which is, in the aggregate, \$2,091,035, of which \$877,960 is pursuant to the exercise of warrants already sold

C. OFFERING PRICE, NUMBER OF I	NVESTORS, EXPENSES AND	USE OF PROCEEDS	
 b. Enter the difference between the aggregate offering price given in response to Part C – Question 4.a. This difference is the "adjusted 	\$7,389,998		
 Indicate below the amount of the adjusted gross proceeds to the issuer us. If the amount for any purpose is not known, furnish an estimate and compayments listed must equal the adjusted gross proceeds to the issuer set for the issuer set f	Payment To		
		Directors, & Affiliates	Others
Salaries and fees		□ \$	□ \$
Purchase of real estate		□ \$	□ \$
Purchase, rental or leasing and installation of machinery and equipment	•••••••••••••••••••••••••••••••••••••••	□ s	□ s
Construction or leasing of plant buildings and facilities		□ s	□ s
Acquisition of other businesses (including the value of securities involved in in exchange for the assets or securities of another issuer pursuant to a merger).	□ s	□ s	
Repayment of indebtedness	□ \$	□ s	
Working capital	□ s	\$ 7,389,998	
Other (specify):		□ s	□ s
			□ s
Column Totals			
Total Payments Listed (column totals added)		∑ \$ 7,389,99	
Total Laymond District (voteril) to the execution		\$ <u>7,389,95</u>	
			•
			· · · · · · · · · · · · · · · · · · ·
	ERAL SIGNATURE		
The issuer had duly caused this notice to be signed by the undersigned duly at an undertaking by the issuer to furnish to the U.S. Securities and Exchange Conon-accredited investor pursuant to paragraph (b)(2) of Rule 502.	ommission, upon written request	s filed under Rule 505, the formation	following signature constitutes furnished by the issuer to any
Issuer (Print or Type)	Signature		Date
Pharsight Corporation	\		July <u>8</u> , 2002
Name of Signer (Print or Type)	Title of Signer (Print or Type)		
John Wehrli	Vice President and Secretary		!

ATTENTION

Intentional misstatements or omissions of fact constitute federal criminal violations. (See 18 U.S.C. 1001.)