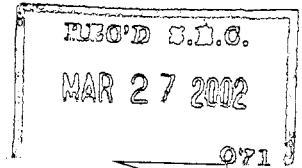




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The future of medicine  
has a new name.

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# wyeth

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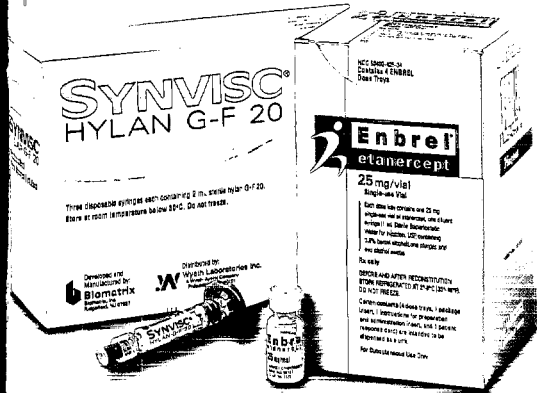


On March 11, 2002,  
American Home Products  
Corporation became Wyeth.

Annual Report 2001

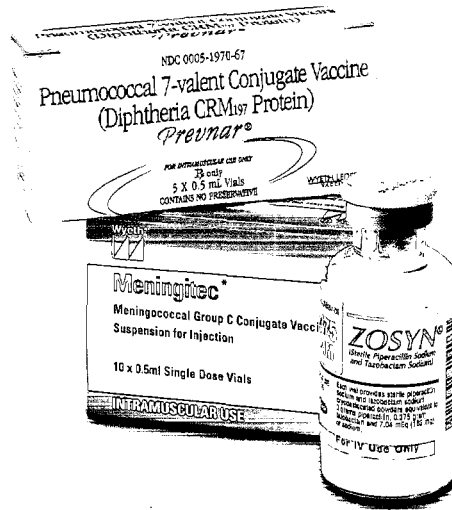
## Musculoskeletal

Wyeth's Musculoskeletal franchise is led by *Enbrel*, a breakthrough biological treatment for moderate to severe rheumatoid arthritis and psoriatic arthritis that helps patients lead more active lives. In addition, Wyeth has a strong presence in the osteoarthritis treatment market with *Synvisc*, the leading viscosupplementation product in the United States. We also are researching novel treatments for bone and tissue repair.



## Vaccines and Infectious Diseases

The Vaccines and Infectious Diseases franchises focus on preventing and treating serious bacterial and viral diseases. In the last two years, Wyeth launched two major new vaccines: *Prenmar*, for invasive pneumococcal disease; and *Meningitec*, for meningococcal Group C disease. *Zosyn* (sold internationally as *Tazacin*), an injectable antibiotic, is available in 85 countries.



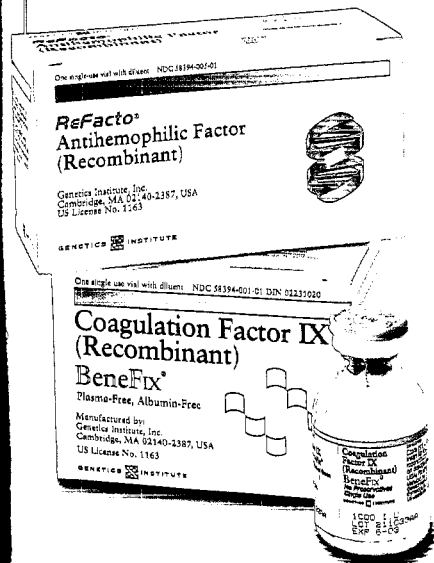
## Nutritionals

Wyeth Nutrition markets infant formulas, follow-on formulas, growing-up milks, and prenatal and adult supplements in more than 100 countries. Advanced research and development is the driving force behind Wyeth Nutrition's high-quality, leading-edge nutritional brands, which include *SMA*, *S-26*, *Promil* and *Progress*.



## Hemophilia

For the last two decades, Wyeth has been a leader in the search for safer and more effective treatments for hemophilia. Our product portfolio includes *Benetix*, the first and only recombinant factor IX treatment for hemophilia B, and *ReFacto*, the first albumin-free formulated factor VIII treatment for hemophilia A.



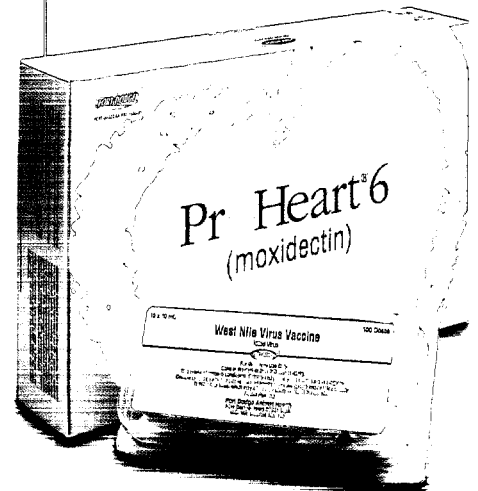
## Consumer Health Care

Wyeth Consumer Healthcare offers some of the world's most popular and best-known non-prescription consumer health care products, including three of the top 12 global brands. Our consumer products include *Advil*, *Centrum*, *Robitussin*, *Caltrate*, *Chap Stick*, *Preparation H*, *Dimetapp*, and *Solgar* vitamins and nutritional supplements.



## Animal Health

As a world leader in animal health, Fort Dodge Animal Health offers a wide range of biologicals and pharmaceuticals for the livestock, swine and poultry industries, as well as for companion animals such as dogs, cats and horses. Innovative Fort Dodge products include *ProHeart 6*, a breakthrough heartworm preventative for dogs.



# Wyeth at a Glance

Wyeth is a global leader in prescription pharmaceuticals, non-prescription medicines and animal health care products. Wyeth's products are sold in more than 140 countries, and our product portfolio includes innovative treatments across a wide range of therapeutic areas. Wyeth's worldwide resources include more than 52,000 employees, manufacturing facilities on five continents, and a discovery and development platform encompassing small molecules, proteins and vaccines. With this depth of resources, Wyeth will continue to lead the way in the development of novel therapies that address critical global health needs.

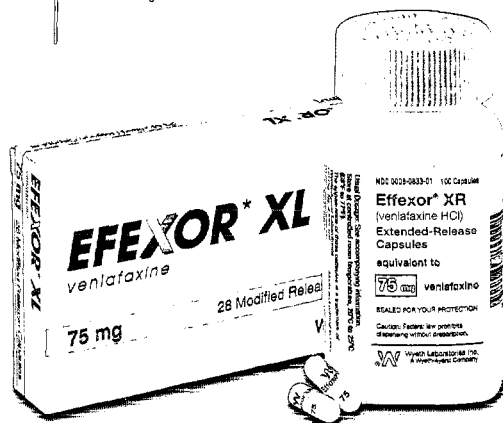
## Women's Health Care

Wyeth has been a leader in women's health care research for 60 years. Our Women's Health Care franchise is anchored by the *Premarin* family of products – the most widely used hormone replacement therapy for postmenopausal women. Wyeth also is a global leader in oral contraceptive products and research.



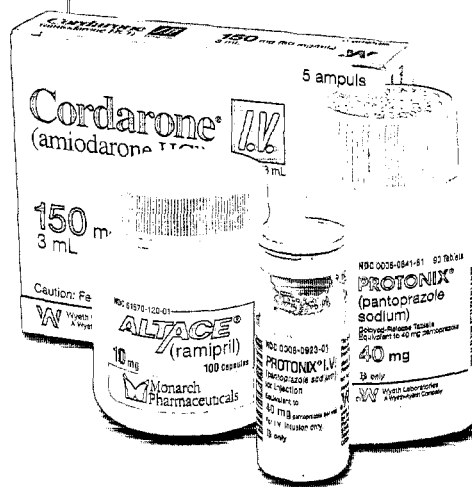
## Neuroscience

Our Neuroscience franchise focuses on improving the quality of life for patients affected by serious central nervous system disorders. Wyeth's key global neuroscience product is *Effexor XR*, a novel antidepressant that also has been approved in multiple countries for the treatment of generalized anxiety disorder. Our research includes potential novel therapies for multiple sclerosis, Alzheimer's disease, depression, anxiety and schizophrenia.



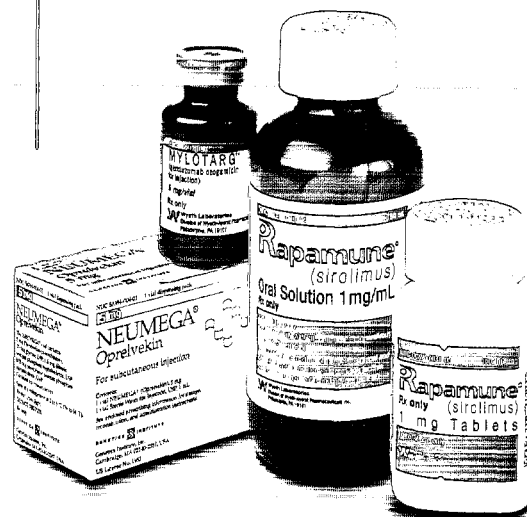
## Internal Medicine

Wyeth's cardiovascular therapy franchise includes *Cordarone* I.V., an antiarrhythmic medication, and *Altace*, an angiotensin-converting-enzyme inhibitor that reduces the risk of stroke, heart attack and cardiovascular death in high-risk patients age 55 and older. Our gastrointestinal franchise features *Protonix*, a fast-growing proton pump inhibitor for the treatment of gastroesophageal reflux disease.



## Immunology and Oncology

Wyeth's Immunology franchise is focused on *Rapamune*, a novel immunosuppressant for organ transplantation. Our Oncology products include *Mylotarg*, an antibody-targeted chemotherapy agent for relapsed acute myeloid leukemia, and *Neumega*, a supportive care product used for thrombocytopenia.



# We Are Wyeth

On March 11, 2002, American Home Products Corporation (AHP) changed its corporate name to **Wyeth**, and our stock began trading under a new symbol: **WYE**. This change reflects AHP's evolution from a diversified holding company to a focused, global pharmaceutical company. It also is part of a larger effort to increase shareholder value by raising awareness of our emergence as a world leader in developing innovative therapies that help people lead longer and healthier lives.

The selection of "Wyeth" pays tribute to AHP's heritage: One of our oldest prescription medicine businesses, founded in 1860 and acquired by AHP in 1931, was "John Wyeth & Brother," and our original non-prescription medicine business was named "Wyeth Chemical."

We believe that the Wyeth name, with its long and well-respected association with health care products, strongly conveys our position as one of the world's leading research-driven pharmaceutical companies.

Wyeth now has an impressive array of global brands that are experiencing strong sales growth, an extensive pipeline of novel therapies that hold tremendous potential for future growth, a unique technology base, and a dedicated, talented workforce. With these assets, we are confident that we will achieve our vision to become the world's best pharmaceutical company.

# Highlights

Years Ended December 31,

(In thousands except per share amounts)

	2001	2000
Net Revenue	<b>\$14,128,514</b>	\$13,213,671
Income from Continuing Operations before Unusual Items*	<b>2,900,294</b>	2,514,004
Diluted Earnings per Share before Unusual Items*	<b>2.18</b>	1.90
Income (Loss) from Continuing Operations	<b>2,285,294</b>	(901,040)
Diluted Earnings (Loss) per Share from Continuing Operations	<b>1.72</b>	(0.69)
Dividends per Common Share	<b>0.92</b>	0.92
Total Assets	<b>22,967,922</b>	21,092,466
Stockholders' Equity	<b>4,072,573</b>	2,818,093

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\*For identification of each specific unusual item occurring in 2001 and 2000, refer to "2001, 2000 and 1999 Unusual Transactions" on page 60 within Management's Discussion and Analysis of Financial Condition and Results of Operations.





Robert Essner, President and Chief Executive Officer

## Message to Stockholders

The change of our corporate name to Wyeth on March 11, 2002 clearly signals the emergence of American Home Products Corporation (AHP) as a top-tier global pharmaceutical company.

Our outstanding results in 2001 – the year in which AHP celebrated its 75th anniversary – reflect the strength of the Company and its products. Worldwide net revenue increased by 7 percent to more than \$14 billion, and income from continuing operations – excluding unusual items detailed in the financial section of this report – grew by 15 percent for the year, to \$2.9 billion, the highest operating earnings in our history.

To maintain that momentum, we are intensifying our focus on innovative first- and best-in-class medicines while making major investments in manufacturing and quality assurance across our global supply chain. Our employees are united in a common mission with shared values that will allow us to achieve an ambitious vision: to be recognized as the best pharmaceutical company in the world.

We foresee robust, long-term growth for Wyeth because the Company has a unique combination of strategic assets that set us apart from our competitors:

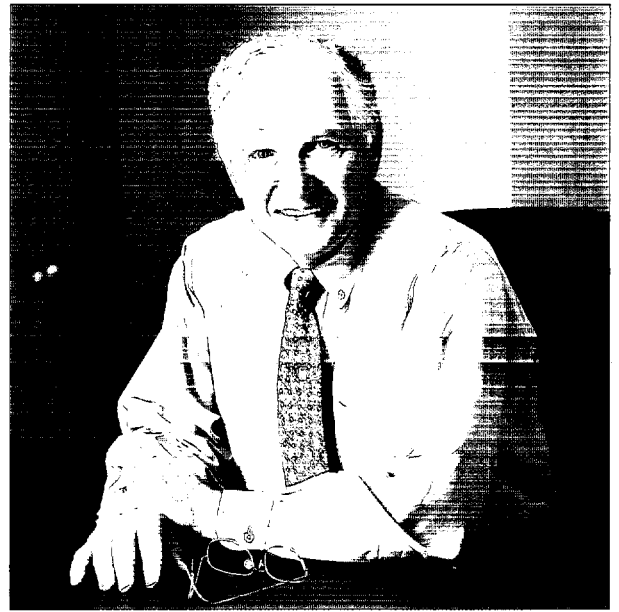
- **Strong foundation products** – Our current product portfolio includes the *Premarin* family of hormone replacement therapy (HRT) products – which became Wyeth's first \$2 billion product line in 2001 – and *Effexor/Effexor XR*, our novel antidepressant, which reached \$1.5 billion in sales in 2001. We also have some of the world's best-known consumer health care brands, including *Advil*, *Centrum* and *Robitussin*.
- **Successful new products** – In the last three years, Wyeth has launched nine new products, and three of these have been among the most successful prescription medication launches of all time: *Enbrel*, *Prevnar* and *Protonix*. These three products together produced sales of more than \$2.2 billion in 2001, and each has the potential to exceed \$1 billion in annual sales in the near future. Two important new products – *FluMist*, an innovative intranasal influenza vaccine, and *rhBMP-2*, a locally applied recombinant protein therapy that induces bone growth – are expected to reach the market during 2002.
- **Favorable patent situation** – With the success of our new products, Wyeth has one of the lowest exposures to near-term patent expiration of all the major pharmaceutical companies, a tremendous competitive advantage. Our broad-based portfolio also means that our growth is not dependent on the success or patent life of one or two products.

- **Robust pipeline** – We have built an impressive new product pipeline across a wide range of therapeutic areas that address significant unmet medical needs. We expect this pipeline to yield several new first- or best-in-class products by 2004-2005.
- **Unique R&D technology base** – Wyeth is one of a select few major pharmaceutical companies with significant research programs, manufacturing capabilities and marketed products in three discovery and development platforms: small molecules, proteins and vaccines. We also are one of the world's largest biotechnology companies. This breadth of expertise provides unique research synergies

## Results of Operations

Wyeth's worldwide net revenue for 2001 grew to \$14.1 billion, an increase of 7 percent over 2000 net revenue. Excluding the negative impact of foreign exchange, worldwide net revenue increased by 9 percent for the year. Income and diluted earnings per share from continuing operations – including unusual items – were \$2.3 billion and \$1.72, respectively. This compares with a loss and diluted loss per share from continuing operations of \$901 million and \$0.69, respectively, in 2000.

The 2000 results included a \$7.5 billion charge related to litigation involving the diet drugs *Redux* and *Pondimin*. In 2001, we took an additional



*John R. Stafford, Chairman of the Board*

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## Income from continuing operations grew by 15 percent for the year.

and fuels our ability to explore multiple paths in the search for new therapies.

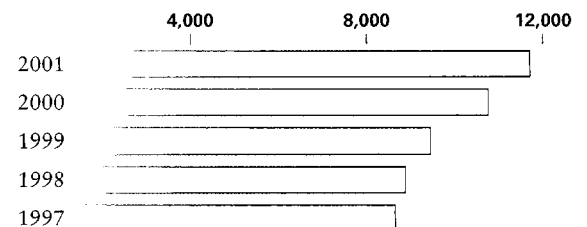
All of these assets are driven by our most important resource: the talent, commitment and experience of our more than 52,000 employees around the world.

diet drug litigation charge of \$950 million to cover additional anticipated funding requirements for the nationwide, class action settlement and other estimated costs associated with the litigation. On January 3, 2002, as a result of the completion of the appeals process, the class action settlement regarding the diet drugs received final judicial approval.

Excluding these and other unusual items from the 2001 and 2000 results –

## Pharmaceutical Net Revenue

(\$ in millions)



and including the dilutive effect of common stock equivalents in 2000 – income and diluted earnings per share from continuing operations for 2001 increased by 15 percent to \$2.9 billion and \$2.18, respectively, compared with \$2.5 billion and \$1.90, respectively, in 2000.

In December 2001, Amgen Inc. and Immunex Corporation announced that Amgen would acquire Immunex, a company in which Wyeth is the largest shareholder. Wyeth and

human pharmaceuticals increased by 10 percent for the year to \$10.9 billion. Excluding the negative impact of foreign exchange, the increase was 12 percent for the year.

Sales of the *Premarin* family of HRT products continued to grow, surpassing \$2 billion in worldwide sales in 2001, an increase of 11 percent for the year. *Effexor/Effexor XR* reached \$1.5 billion in worldwide sales for 2001 – a 33 percent increase over 2000 – with the addition of a new

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## *Premarin* products exceeded \$2 billion in global sales in 2001.

Immunex co-promote *Enbrel* – the breakthrough treatment for rheumatoid arthritis – in North America. Wyeth supports the acquisition and has agreed to vote its shares in favor of the transaction because we believe it will benefit the future growth of *Enbrel*. Wyeth will continue to co-promote *Enbrel* in North America, and we retain exclusive international rights to the product.

### Wyeth Pharmaceuticals

Wyeth's prescription pharmaceutical business, now called Wyeth Pharmaceuticals, enjoyed strong growth in 2001. Worldwide net revenue for

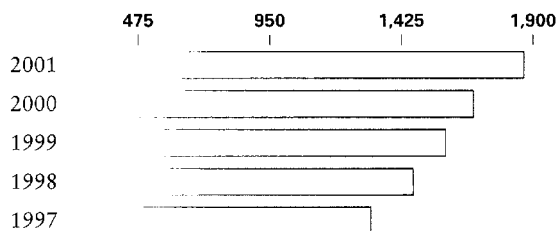
indication in the United States for use in preventing the relapse and recurrence of depression.

*Enbrel* achieved sales of \$856 million – an increase of 24 percent over 2000. In January 2002, *Enbrel* received a new indication in the United States for the treatment of psoriatic arthritis, making it the first therapy approved for this painful condition. Wyeth also is investing more than \$1 billion to increase *Enbrel* production capacity for the global market.

*Prennar*, Wyeth's vaccine for the prevention of invasive pneumococcal disease, is the most successful vaccine ever launched. It has reached nearly 95 percent of all eligible

### Research and Development Expenditures

(\$ in millions)



infants and toddlers in the United States after less than two years on the market. Sales of *Prennar*, launched in the first quarter of 2000, increased by 73 percent to \$798 million.

Wyeth's proton pump inhibitor (PPI), *Protonix* – licensed from Byk Gulden for marketing in the United States – more than tripled its 2000 U.S. sales to \$561 million for 2001. It is the only PPI approved in both oral and intravenous formulations for gastroesophageal reflux disease in the U.S. market.

Other prescription pharmaceutical products with strong growth in 2001 included *Cordarone* I.V. (an anti-arrhythmic); *Zosyn/Tazocin* (an injectable antibiotic); *Altace* (an angiotensin-converting-enzyme inhibitor); and our recombinant therapies for hemophilia A and B, *ReFacto* and *BeneFIX*, respectively.

### Wyeth Consumer Healthcare

Wyeth Consumer Healthcare – the new name of our non-prescription consumer health



care products division – recorded \$2.4 billion in worldwide net sales, a slight decrease versus 2000. *Advil*, *Centrum*, *Caltrate* and *Chap Stick* experienced growth for the year, while sales of cough/cold/allergy products such as *Robitussin* and *Dimetapp* decreased.

The division's brands remain some of the strongest and best known in the world: Nine of our consumer products rank number one or two in their categories in the United States, and three of our global brands – *Advil*, *Centrum* and *Robitussin* – are among the top 12 consumer health care brands worldwide.

#### **Fort Dodge Animal Health**

The Fort Dodge Animal Health Division – whose name remains unchanged because it is highly recognized in its field and

mouth and mad cow diseases. However, Fort Dodge introduced an innovative canine heartworm preventative in the United States in 2001 that rapidly achieved robust sales. The new treatment, called *ProHeart 6*, provides six months of protection from heartworm infection with a single injectable dose.

#### **Investing in the Future**

Wyeth continues to make substantial investments to support the Company's growth. Our research and development expenditures in 2001 totaled nearly \$1.9 billion, and we expect that amount to exceed \$2 billion in 2002. In addition, we are in the second year of a five-year capital investment initiative to expand our biopharmaceutical manufacturing capabilities in the United States, and we are building a new

*It is with great sadness that we note the passing of William F. Laporte, Director Emeritus and former Chairman and President of American Home Products, in September 2001. Mr. Laporte was a tireless leader who spent his entire 63-year business career at AHP. He was instrumental in building the Company into the global pharmaceutical leader it is today.*

In 2002, we will invest more than \$300 million to support our number one operating objective – to make sure that our manufacturing and operations maintain high quality standards. Prior to our entry into a consent decree with the U.S. Food and Drug Administration – focusing on Wyeth's compliance with current Good Manufacturing Practices – we began a companywide initiative to address these issues. Our efforts include strengthening sustainable compliance by taking a more focused and rigorous approach to the creation and standardization of robust procedures and systems across our global supply chain and distribution network. Quality and sustainable compliance will continue to be the highest priorities for Wyeth in the years ahead.

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Our research and development expenditures in 2001 totaled nearly \$1.9 billion.

closely associated with its products – recorded worldwide net sales of \$776 million, a decline of 2 percent for 2001. This was primarily due to a general weakening in livestock markets globally and continuing concerns about foot-and-

\$1.5 billion biopharmaceutical development and manufacturing facility near Dublin, Ireland. We expect our total capital spending in the five-year period from 2001 through 2005 to reach \$7 billion, the majority of which is for increased production capacity – a clear indication of our confidence in the future.

## Inside Wyeth

On May 1, 2001, Robert Essner, President of Wyeth, was elected Chief Executive Officer of the Company. John R. Stafford remains Chairman of the Board. In June 2001, Lawrence V. Stein was elected Senior Vice President and Deputy General

future, Wyeth's growth potential has never been better. We remain confident that we will deliver strong results in 2002 and beyond.

Our product portfolio is the most robust it has ever been. In 1997, we had a single billion-dollar franchise: *Premarin*. Just

We have the right people and the right business strategies in place to realize this enormous potential. By working toward a common mission and operating according to our values, we will achieve Wyeth's vision to be the world's best pharmaceutical company.

Given the events of 2001 that touched all of us, we want to thank our employees for their continued dedication and commitment to the success of the Company. We are particularly proud of the thousands of employees who contributed their time, effort and money to help the victims, families and rescue workers affected by the September 11 tragedy. It is the strength of all of us, working together to move ahead, that will create a bright future. As we work, we have the satisfaction of knowing that our efforts are producing medicines that make a difference in the lives of people around the world, every day.

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## Wyeth's vision is to be the world's best pharmaceutical company.

Counsel, and Jeffrey S. Sherman was elected Vice President and Associate General Counsel. In February 2002, Ulf Wiinberg was appointed President of Wyeth Consumer Healthcare, and in March 2002, Mary Katherine Wold was elected Vice President – Taxes.

In addition, two corporate officers retired in the past 12 months: Thomas G. Cavanagh, Vice President – Investor Relations, in March 2001, after more than 31 years of service to the Company; and Thomas M. Nee, Vice President – Taxes, after more than 15 years of service, in February 2002. We thank these individuals for their valuable contributions.

### A Bright Future

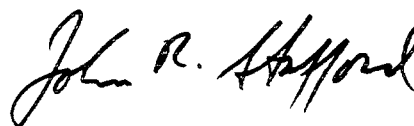
With the strategic assets that we have in place and the investments we are making for the

five years later, in 2002, we expect to have two \$2 billion franchises – *Premarin* and *Effexor* – and two additional billion-dollar products, *Enbrel* and *Plevnar*, which were not even on the market in 1997. We have one of the lowest patent-expiration exposures in the industry. In addition, we have unmatched research and development capabilities across the spectrum of small molecules, proteins and vaccines.

In the near future, Wyeth expects to be the largest vaccine company in the world. We already are one of the largest global manufacturers of biopharmaceutical products. Furthermore, with our broad and deep pipeline, we expect to introduce new products in 2004 and 2005 that will keep Wyeth in the lead as an innovator of first- or best-in-class medicines.



Robert Essner, President and Chief Executive Officer



John R. Stafford, Chairman of the Board

March 11, 2002

# Strong Product Growth... for Today and Tomorrow

Outstanding brands,  
exciting new products  
and a rich research  
pipeline will drive  
Wyeth's growth.



Wyeth's product portfolio, with major brands such as *Premarin*, *Effexor XR*, *Plevnar*, *Enbrel*, *Protonix*, *Advil* and *Centrum*, is improving the quality of life for millions of people around the world. These foundation products are expected to produce strong sales growth over the next few years. During 2002, we anticipate that *FluMist* and rhBMP-2 will join our product lineup, with the potential to benefit millions of additional patients.

Wyeth also has one of the broadest and deepest new product pipelines in the pharmaceutical industry. Our scientists currently are exploring more than 60 new therapies targeting significant medical conditions such as diabetes, breast cancer, multiple sclerosis, HIV, Alzheimer's disease and schizophrenia. Equally important, Wyeth's research and development efforts have the unique capability to take multiple paths toward discovering novel therapies.

This combination of strong existing products, promising research projects and wide-ranging scientific resources should continue to drive Wyeth's growth while addressing some of the world's most important medical needs.

### *Premarin*: 60 Years and Growing

Sales of the *Premarin* family of products increased by 11 percent in 2001, and *Premarin* became the first Wyeth brand to surpass \$2 billion in annual sales. In the United States alone, more than 11 million women used a *Premarin* product last year for relief of menopausal symptoms and for osteoporosis prevention. The continuing popularity of *Premarin* is particularly remarkable for a brand that will celebrate 60 years on the market in 2002.

To maintain this impressive legacy, Wyeth continues to enhance its hormone replacement therapy (HRT) franchise. We have filed regulatory submissions for lower dose formulations of *Premarin* and *Premarin*/MPA for the relief of vasomotor symptoms related to menopause, as well as for the prevention of postmenopausal osteoporosis. We anticipate final regulatory approval for these low-dose products by the end of 2002.

"I started taking *Premarin* after a hysterectomy, and it made an immediate difference in getting me back to normal. Now, more than 15 years later, I continue to lead an active life. I enjoy long-distance swimming, and I'm also a dancer. There's nothing I want to do that I can't do, and I credit *Premarin* for that."

Marianne Anthe  
Philadelphia, Pennsylvania



More than 11 million women used a *Premarin* product last year for menopausal symptoms and osteoporosis.







"I was always worried, even about the smallest things. *Effexor XR* has helped reduce my anxiety so I can be 'me' again. My family relationships have improved, especially with my three boys. I'm more fun and productive, and I'm better able to deal with the worries of being a parent. *Effexor XR* has restored me to the person I really am."

Elizabeth Duthie,  
with son Kevin  
Oyster Bay, New York

*Effexor XR* helps transform  
the despair of depression into the  
joy of everyday living.



Additionally, in the second half of 2002, a New Drug Application (NDA) will be filed for an HRT product that combines *Premarin* with trimegestone, a novel progestin.

While HRT is well-accepted by women in the United States, with about 30 percent to 35 percent of eligible women taking advantage of this therapy, the number of women using HRT in other parts of the developed world ranges from 20 percent to less than 5 percent. Wyeth is continuing its efforts to bring the benefits of HRT to millions of additional women worldwide through educational programs, new products and, in the case of Japan, local clinical trials.

### *Effexor*: Treating a Global Health Problem

Since its launch in 1994, *Effexor* has helped millions of patients transform the despair of depression and generalized anxiety disorder (GAD) into the joy of everyday living. According to the World Health Organization, major depressive disorder affects an estimated 120 million people worldwide – making it the world's fourth greatest public health problem.

In 2001, *Effexor* and *Effexor XR* reached \$1.5 billion in annual worldwide sales – an increase of 33 percent over 2000. Momentum for *Effexor* continues to build with the addition of new indications as well as its approval in dozens of countries for depression and GAD. *Effexor XR* was approved by the U.S. Food and Drug Administration (FDA) in May 2001 for use in preventing the relapse and recurrence of depression.

Also in 2001, Wyeth filed a supplemental NDA in the United States and Canada for the use of *Effexor XR* in social anxiety disorder. Approval for this indication is expected before the end of 2002. Phase III clinical trials are under way to evaluate *Effexor XR* for the treatment of panic disorder and for depression and GAD in pediatrics.

*Effexor/Effexor XR* is expected to maintain its strong growth performance over the next few years and is targeted to reach sales of \$3 billion by the end of 2004.

## *Prevnar*: Reducing Childhood Illnesses

*Prevnar* is Wyeth's innovative 7-valent vaccine for the prevention of invasive pneumococcal disease, a major source of serious childhood illness. It is the most successful vaccine product ever launched, achieving cumulative sales of almost \$1 billion in its first 18 months on the market. Sales in 2001 totaled nearly \$800 million – up by 73 percent over 2000. More important, millions of infants and children have been vaccinated with *Prevnar*, with immunization compliance rates reaching as high as 95 percent for all eligible infants and toddlers in the United States.

Post-marketing studies show that *Prevnar* has reduced the incidence of invasive pneumococcal disease caused by the seven serotypes contained in the vaccine by 87 percent in infants under one year of age. The widespread use of *Prevnar* in the United States has made a major impact in helping prevent an estimated 17,000 cases of invasive pneumococcal disease that occurred every year prior to the introduction of the vaccine. These invasive diseases, which can be associated with significant morbidity and mortality, include bacteremia, septicemia, bacteremic pneumonia and meningitis. The vaccine also has been approved in more than 45 other countries. Negotiations are under way in many of those countries concerning immunization recommendations and reimbursements, and we expect international use of the vaccine to grow significantly over the next few years.

The *Prevnar* story is far from over. Wyeth has a vaccine in Phase III clinical trials that combines a 9-valent version of the pneumococcal vaccine with *Meningitec* – Wyeth's successful meningococcal Group C vaccine. Research also is under way to study the use of a pneumococcal vaccine in high-risk adults and to expand the vaccine to include serotypes that are more prevalent in the developing world, where invasive pneumococcal disease kills an estimated 1.2 million young children annually.

*Prevnar* is preventing thousands of cases of serious pneumococcal disease in infants and children.



"As a mother, you want to do everything you can to make sure your baby is happy and healthy. When Alexa's doctor recommended *Prevnar*, I saw it as an essential ingredient to ensure her continued well-being. Now I have the peace of mind of knowing that my daughter is protected against many serious childhood illnesses."

Elva Gomez, and  
daughter Alexa  
Mountain View, California



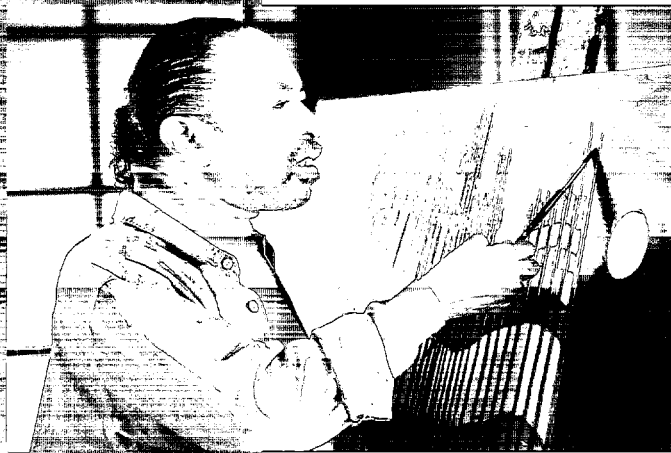




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"I can remember times when I was hardly able to move because of my rheumatoid arthritis. I was physically and mentally drained. After I started using *Enbrel*, I felt like I had been reawakened. I began zipping around like a young man. Now I'm able to accomplish so much that I was missing out on, like painting. I feel terrific."

George Beach  
Philadelphia, Pennsylvania



*Enbrel* helps control pain, swelling and other RA symptoms, allowing patients to lead active and productive lives.

## *Enbrel*: A Breakthrough for Rheumatoid Arthritis

Since its introduction in 1998, *Enbrel* has been used by more than 100,000 patients to relieve the symptoms of moderate to severe rheumatoid arthritis (RA), for inhibiting the progression of structural damage in the joints of early stage RA patients and for treating juvenile RA. *Enbrel* achieved sales of \$856 million in 2001, a 24 percent increase over 2000. Wyeth co-promotes *Enbrel* in North America with Immunex Corporation and has exclusive international rights to the product.

It is estimated that more than 6 million people are afflicted with rheumatoid arthritis worldwide. Additionally, 2 million people have a related condition called psoriatic arthritis – a painful chronic inflammatory disease characterized by both joint and skin manifestations. In January 2002, the FDA approved *Enbrel* for the treatment of psoriatic arthritis – the first therapy specifically approved to reduce the signs and symptoms of this condition. A regulatory submission for psoriatic arthritis in Europe was filed in late 2001. *Enbrel* currently is undergoing Phase II clinical trials in Europe as a treatment for psoriasis. Additionally, in February 2002, *Enbrel* received European Commission approval for the treatment of early RA.

To meet the growing demand for this breakthrough biopharmaceutical therapy, Wyeth is investing more than \$1 billion to increase production capacity at facilities in the United States and Ireland. These investments ultimately will create the capacity to support \$4 billion in annual *Enbrel* sales. Commercial production from the expanded U.S. facility, located in West Greenwich, Rhode Island, should begin in the second half of 2002, which will substantially increase the availability of *Enbrel* for new patients.

## *Protonix*: Growing Relief for GERD

*Protonix*, Wyeth's proton pump inhibitor for the treatment of gastroesophageal reflux disease (GERD), continued its strong growth in 2001. Licensed from Byk Gulden for marketing in the United States, *Protonix*

achieved sales of \$561 million in just its second year on the U.S. market – almost four times its 2000 sales. With FDA approval of *Protonix* I.V. in March 2001, it also is the first and only proton pump inhibitor to be approved in both oral and intravenous formulations for GERD – a condition caused by the chronic reflux, or backup, of stomach acid into the esophagus that can cause significant tissue damage if left untreated.

Wyeth continued to extend the product's treatment profile with the approval of *Protonix* tablets in June 2001 for the maintenance of healing erosive esophagitis and the reduction in relapse rates of heartburn symptoms in patients with GERD. In addition, *Protonix* I.V. received approval for the treatment of pathological hypersecretion associated with Zollinger-Ellison Syndrome (ZES), which is characterized by chronic peptic ulcers caused by an oversecretion of stomach acid. Wyeth also submitted a supplemental NDA for *Protonix* tablets for treating ZES and is researching pediatric applications for *Protonix*.

## Other Growing Products

While *Premarin*, *Effexor*, *Plevnar*, *Enbrel* and *Protonix* were major drivers of growth for Wyeth's prescription pharmaceutical business in 2001, a number of other products achieved significant results during the year, including:

- *Cordarone* I.V., an antiarrhythmic medication, continued to experience steady growth following the presentation of a major study demonstrating its superiority for treating life-threatening arrhythmias. *Cordarone* I.V. sales increased 31 percent in 2001, to \$244 million.
- *Zosyn/Tazocin*, a broad spectrum injectable antibiotic that is effective against serious infections, attained \$427 million in sales – an 11 percent increase over 2000 – and now is available in 85 countries.
- *Altace*, an angiotensin-converting-enzyme (ACE) inhibitor co-promoted in the United States by Wyeth and King Pharmaceuticals, Inc., experienced a 65 percent increase in new prescriptions. *Altace* is the only ACE inhibitor with an indication to reduce the risk of stroke, heart attack and cardiovascular death in at-risk patients over age 55.



"Since my doctor switched me to *Protonix*, I don't have the lingering acidity problems I had with other medications. In fact, I don't really think about my condition anymore. That's a big difference for me. I enjoy cooking, and now I don't have to adjust or eliminate seasonings in my favorite dishes. I can eat whatever I like."

William Abrams  
Maple Shade, New Jersey

*Protonix* provides effective relief  
for gastroesophageal reflux disease.







"I wrote my Ph.D. thesis on the evolution and mutation of the influenza virus so it's a thrill for me to be working on the *FluMist* vaccine – knowing that it should soon be available to help prevent this serious illness in adults and children."

Debbie Buonagurio, Ph.D., Principal Research Scientist, Wyeth Research, shown in the lab examining virus plaques, and in a field engaged in her favorite hobby, bird watching.



Wyeth scientists are exploring vaccine therapies for serious bacterial and viral diseases.

- *ReFacto* and *BeneFIX*, Wyeth's recombinant hemophilia treatments, reached combined global sales of \$360 million in 2001. *ReFacto* AF, an enhanced version of the product made without the use of animal- or human-derived proteins in any part of the manufacturing process, began Phase III clinical trials in 2001.
- *Rapamune*, our novel immunosuppressant for kidney transplantation, more than doubled its 2000 sales and was launched in 17 additional countries in 2001. More than 7,000 transplant patients have used *Rapamune* since its launch, and it now is used by more than 100 major U.S. transplant centers that account for 75 percent of all transplants in the country.

## Growing for the Future

While the strength of Wyeth's existing product portfolio is providing outstanding growth for the Company, our wide array of research programs holds the potential to dramatically accelerate our future growth. Included among the many projects in our development track are therapies that, if successful, could revolutionize the treatment of serious medical conditions.

### Discovering New Vaccines

The next exciting Wyeth product that we anticipate will reach the market is *FluMist*, an innovative influenza vaccine licensed from Aviron. *FluMist* is unique because it is administered as an easy-to-use nasal spray. An application for regulatory approval in the United States was filed late in 2000, and FDA approval is anticipated this year – in time for *FluMist* to be available for the 2002-2003 flu season.

Annual influenza outbreaks in the United States typically affect 10 percent to 20 percent of the general population and cause an estimated 20,000 deaths. The efficacy of *FluMist* in children, combined with its easy-to-administer formulation, could have a substantial impact on these outbreaks.

Wyeth also is applying its extensive experience in vaccine science to a variety of other bacterial and viral diseases.

Phase I trials are being conducted for a combination vaccine against respiratory syncytial virus and parainfluenza – two serious respiratory illnesses – and for a herpes simplex vaccine. In addition, research is under way on therapeutic/prophylactic vaccines for HIV.

### Improving Women's Health

Wyeth's global leadership in women's health research continues to focus on advances in hormone replacement therapy that could benefit millions of women around the world. A major research effort is under way at Wyeth's Women's Health Research Institute to develop new therapies that utilize tissue-selective estrogens. These estrogens target receptors in specific tissue systems, such as bone, offering the opportunity to optimize the efficacy and tolerability of hormone therapies and to create a new treatment paradigm for postmenopausal women.

In June 2001, Wyeth began Phase III clinical trials for bazedoxifene – a novel tissue-selective estrogen receptor modulator – for the prevention and treatment of postmenopausal osteoporosis. Phase III trials also have begun for a menopausal therapeutic that combines bazedoxifene and *Premarin*.

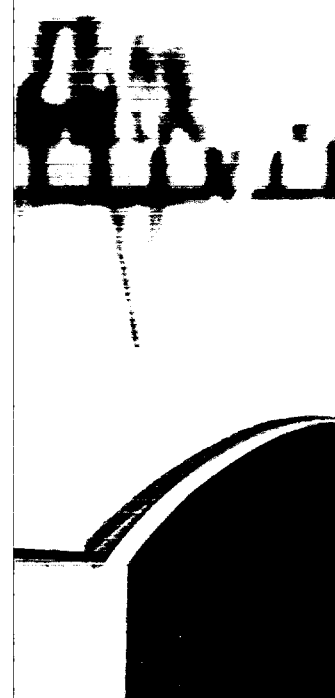
### Repairing Bone

Another Wyeth innovation anticipated to reach the market in 2002 is rhBMP-2, a recombinant protein therapy – locally applied – that induces bone growth. Wyeth has filed for regulatory approval for rhBMP-2 in the United States and Europe as a treatment for long-bone fractures that require surgical management. In January 2002, the Orthopedic and Rehabilitation Devices Panel of the FDA recommended approval of an application from Medtronic Sofamor Danek, in collaboration with Wyeth, for the use of rhBMP-2 in spinal fusion surgery. This indication is for improvements in the surgical treatment of certain types of spinal degenerative disc diseases. The surgery uses rhBMP-2 in combination with a medical device to fuse vertebrae for the relief of lower back pain. This new procedure eliminates the need for – and the pain of – harvesting bone from the hip for spinal fusion surgery by using a collagen sponge

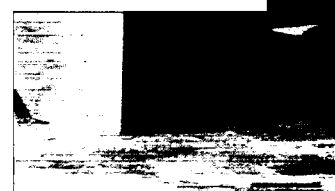


"Our research in tissue-selective estrogens such as bazedoxifene could lead to a new generation of hormone replacement therapies for postmenopausal women. I enjoy the challenge of moving a new therapy through the clinical process and proving that it works."

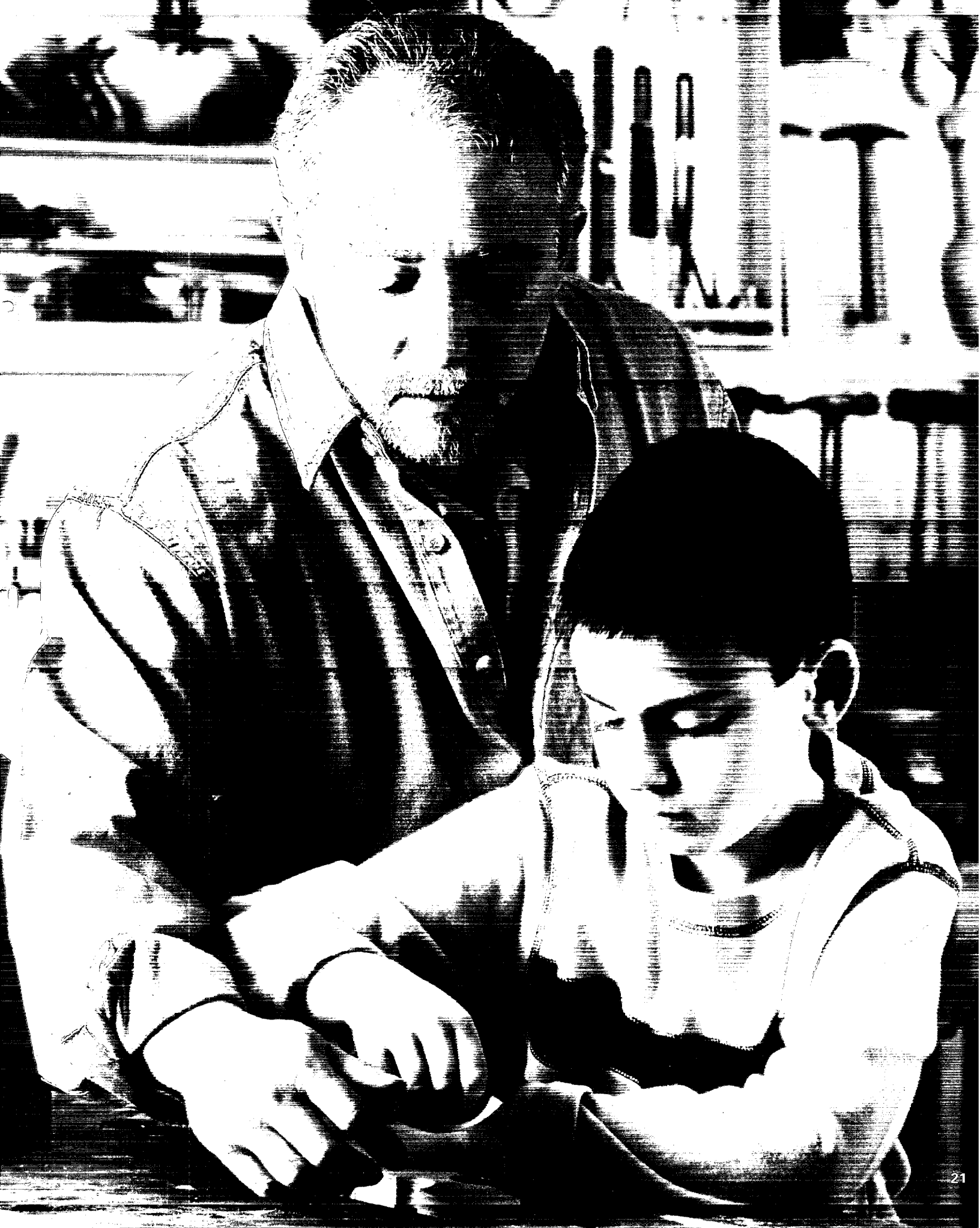
Barry Komm, Ph.D.,  
Director, Cell Biology,  
Wyeth Research, pictured  
here pursuing his passion  
for woodworking, with  
son Mickey, and working at  
a DNA extractor in the lab.



Women's Health researchers at Wyeth are focusing on advances that could benefit millions of patients worldwide.











"Having spent years as an endocrinologist treating patients with type II diabetes, I know that current therapies often have only limited effectiveness. I'm excited about the potential of ertiprotafib to help the millions of people affected by this life-threatening disease."

Kelly Davis, M.D., Assistant Vice President, Clinical R&D, Wyeth Research, displaying her prized collection of majolica pottery, and giving a presentation on ertiprotafib.

Researchers in metabolic disorders at Wyeth are developing a potentially life-saving diabetes treatment.

infused with rhBMP-2 to stimulate bone growth and fuse the vertebrae. Phase III clinical trials also are under way to test rhBMP-2 for dental/craniofacial surgical repair, and we expect to file an NDA for this application by the end of 2002.

#### **Battling Cancer**

CCI-779 is one of several potential therapies in Wyeth's oncology product pipeline designed to interfere with "signal transduction" – cellular processes that "tell" a cell when to divide. By inhibiting the signals for cell division, these compounds hold the potential to control tumor growth. CCI-779 is in Phase II clinical trials for the treatment of patients with breast cancer. Phase III trials for the treatment of renal cell carcinoma already are under way, and the FDA has designated the compound for "fast-track" development in this indication.

In July 2001, Wyeth announced an agreement to collaborate with Taxolog, Inc. to develop anti-tumor agents based on Taxolog's research into a class of compounds that appear to block cell division by disrupting essential intracellular mechanisms. In preclinical testing, the first of these compounds – MAC-321 – demonstrated outstanding activity in recognized animal models of human cancer.

#### **Fighting Diabetes and Heart Disease**

Non-insulin dependent diabetes mellitus (known as type II diabetes) affects millions of people worldwide, and more than 700,000 patients with the condition are diagnosed each year in the United States. In type II diabetes, tissues that normally react to insulin develop a "resistance" to its actions, allowing blood sugar levels to rise and altering vital processes in the body that can lead to kidney failure, nerve damage and blindness.

Wyeth's metabolic disease researchers are developing a potentially life-saving treatment for type II diabetes called ertiprotafib (PTP-112) – a small molecule with a novel therapeutic action that keeps the insulin receptors "turned on" and prolongs the body's responses to insulin. Ertiprotafib began Phase II clinical trials in both the United States and Europe in 2001.

Wyeth's biotechnology resources also have created a recombinant protein therapy called rPSGL-Ig that is in Phase II clinical trials to evaluate its ability to accelerate clot destruction and prevent reperfusion injury following a heart attack.

#### Targeting Alzheimer's Disease

One of Wyeth's most intriguing research efforts is targeted at Alzheimer's disease – a devastating condition that affects millions of older adults around the world and for which there is no current therapy that alters the onset or progression of the disease. Wyeth's Neuroscience group is taking a multi-pronged approach that draws on the Company's resources in all three technology platforms to tackle this difficult disease.

One line of attack, being developed in conjunction with Elan Corporation, involves several types of immunotherapies that are designed to reduce and prevent the deposition of amyloid plaque in the brain – a substance believed to be associated with the progression of Alzheimer's disease. Although the first of these projects has been discontinued, other immunotherapeutics are in preclinical development. In addition, Wyeth is developing a small molecule therapy, SRA-333, that takes a completely different approach to the symptomatic treatment of Alzheimer's disease. This experimental therapy is expected to begin clinical trials before the end of this year.

Wyeth's Neuroscience group has several other promising therapies in development, including a treatment for schizophrenia that is in Phase I trials and a therapy for multiple sclerosis.

#### Building Strong Consumer Health Brands

**W**yeth Consumer Healthcare continues to focus on building strong global brands. Three of our well-established product lines – *Advil*, *Centrum* and *Robitussin* – are among the top 12 consumer health care product franchises in the world. Other key Wyeth Consumer Healthcare global brands include the *Caltrate* family of calcium supplements, *Chap Stick* and



"As a fitness professional, I encounter people every day who get discouraged about exercising because of soreness. Even after a lifetime of sports and fitness, I still get sore muscles. I advise people to start a new exercise program slowly, then build intensity and endurance. And I tell them that nothing beats *Advil* to relieve muscle aches and get them back in the game."

Denise Austin  
Washington, D.C.

*Advil* is one of the world's top consumer health care brands.



Advil

Advil

*Preparation H*. After more than 100 years on the market, *Chap Stick* product sales grew by 13 percent in the United States last year. U.S. sales of *Preparation H* – a product that has been available for almost 50 years – increased by 16 percent over 2000. The *Advil* Cold & Sinus family and *Centrum Performance*, a premium multivitamin, also showed strong growth in the United States.

New products or line extensions launched during 2001 include two new *Robitussin* Syrup formulations, *Robitussin* Sunny Orange cough drops, *Preparation H* Wipes and Children's *Advil* Blue Raspberry.

### Breakthroughs in Animal Health

The highlight of 2001 for Wyeth's Fort Dodge Animal Health Division was the approval and launch in the United States of *ProHeart 6* – an innovative canine heartworm preventative that is a breakthrough in animal health pharmaceuticals. Unlike traditional heartworm preventatives, *ProHeart 6* provides six months of continuous protection from heartworm infection with a single injectable dose. *ProHeart 6* achieved global sales of \$84 million in 2001. A similar product has been approved in Australia, Japan and Italy.

Fort Dodge received a conditional license in the United States to distribute its first-in-class West Nile Virus vaccine for horses to protect against this sometimes fatal disease that has spread to more than 20 states. In Spain, *Biodectin*, which provides immunization against clostridial diseases and persistent treatment of parasites in sheep, was the first combination pharmaceutical and biological product ever registered in Europe. □

*ProHeart 6* provides six months of continuous protection from canine heartworm infection with a single dose.

"*ProHeart 6* offers many advantages over traditional oral canine heartworm treatments. It is administered intravenously in a veterinarian's office, so *ProHeart 6* eliminates concerns about owner compliance and whether a dosage was really absorbed or rejected by the animal. And we have an accurate record of exactly when each treatment was given."

Tim Haevernick, D.V.M.  
Veterinarian  
Mill Valley, California





# Wyeth's Pipeline for Growth

Shown here are some of the new products and new indications which are in post-Phase I clinical trials or have been submitted for regulatory approval.

	Phase II	Phase III	Regulatory Review
<b>Women's Health Care</b>			
<b>Bazedoxifene (TSE-424)</b> Postmenopausal osteoporosis			
<b>Bazedoxifene/Premarin®</b> Postmenopausal osteoporosis Vasomotor symptoms of menopause			
<b>Premarin® low dose</b> Postmenopausal osteoporosis Vasomotor symptoms of menopause			
<b>Premarin®/MPA low dose</b> Postmenopausal osteoporosis Vasomotor symptoms of menopause			
<b>Premarin®/trimegestone</b> Postmenopausal osteoporosis Vasomotor symptoms of menopause			
<b>Trimegestone/17 <math>\beta</math>-estradiol</b> Postmenopausal osteoporosis (EU) Vasomotor symptoms of menopause (EU)			
<b>Neuroscience Therapy</b>			
<b>Effexor® XR</b> Depression and generalized anxiety disorder in pediatrics Panic disorder Social anxiety disorder (U.S. and Canada)			
<b>Vaccines and Infectious Diseases</b>			
<b>Cold-adapted influenza vaccine</b> Liquid formulation			
<b>FluMist™ intranasal influenza vaccine</b> Frozen formulation			
<b>Prevnar®</b> Otitis media			
<b>Zosyn®</b> Nosocomial pneumonia q6h (U.S.)			
<b>9-valent pneumococcal and meningococcal Group C conjugate vaccine</b>			
	Phase II: Determination of safe and effective dosage for an experimental medicine, generally conducted in hundreds of patients	Phase III: Determination of overall benefit/risk ratio for an experimental medicine, generally conducted in thousands of patients	Regulatory Review: Evaluation of safety and efficacy data by governmental regulatory agencies



	Phase II	Phase III	Regulatory Review
<b>Musculoskeletal Therapies</b>			
<b>Enbrel®</b> Ankylosing spondylitis			
Psoriatic arthritis (EU)			
Psoriasis			
<b>J695 (anti-IL-12)</b> Rheumatoid arthritis (joint with Abbott Laboratories)			
<b>rhBMP-2</b> Dental/craniofacial			
Lumbar interbody spinal fusion (collaboration with Medtronic Sofamor Danek)			
Lumbar posterolateral spinal fusion (collaboration with Medtronic Sofamor Danek)			
Orthopedic trauma (long-bone fractures requiring surgery)			
<b>Internal Medicine</b>			
<b>Cordarone® AQ (amiodarone aqueous)</b> Recurrent ventricular fibrillation and unstable ventricular tachycardia (U.S.)			
<b>Ertiprotafib (PTP-112)</b> Type II diabetes			
<b>Protonix® oral</b> Zollinger-Ellison Syndrome (U.S.)			
<b>rhIL-11</b> Oral therapy in inflammatory bowel disease			
<b>rPSGL-Ig</b> Acute coronary syndrome/acute myocardial infarction			
<b>Immunology and Oncology</b>			
<b>CCI-779</b> Renal cell carcinoma			
Various solid tumors			
<b>Mylotarg®</b> Induction/consolidation in acute myeloid leukemia			
<b>Rapamune®</b> Conversion in liver transplant			
Conversion in renal transplant			
Maintenance regimen in renal transplant (U.S.)			
Pediatric usage			
<b>Hemophilia</b>			
<b>ReFacto® AF</b> Hemophilia A			

# Principal Products

## Wyeth Pharmaceuticals

### Hemophilia

BeneFIX  
ReFacto

### Immunology & Oncology

Mylotarg  
Neumega  
Rapamune

### Infectious Diseases

Minocin  
Minomycin  
Pipracil  
Suprax  
Tazocin  
Zosyn

### Internal Medicine

Altace <sup>1</sup>  
Cordarone I.V.  
Protonix  
Protonix I.V.  
Zebeta  
Ziac  
Zoton

### Musculoskeletal

Enbrel <sup>2</sup>  
Seltouch  
Synvisc

### Neuroscience

Efexor  
Effexor  
Effexor XR  
Sonata

### Nutritionals

Materna  
Nursoy  
Progress  
Progress Gold  
Promil  
Promil Gold  
Promise  
SMA  
SMA Gold  
S-26  
S-26 Gold

### Vaccines

FluShield  
HibTITER  
Meningitec  
Pnu-Immune 23  
Prevenar  
Prevnar

### Women's Health Care

Alesse  
Harmonet  
Loette  
Lo/Ovral  
Minesse  
Minulet  
Premarin  
Premphase  
Prempro  
Totelle  
Tri-Minulet  
Trinordiol  
Triphasil

## Wyeth Consumer Healthcare

### Analgesics

Advil  
Anacin  
Anadin  
Children's Advil  
Robaxin  
Spalt

### Cough/Cold/Allergy

Advil Cold & Sinus  
Dimetapp  
Dristan  
Robitussin  
Robitussin Honey  
Products

### Nutritional Supplements

Caltrate  
Centrum  
Centrum Jr.  
Centrum Kids  
Centrum Performance  
Centrum Select  
Centrum Silver  
Polase  
Solgar  
Vitasprint B12

### Other Products

Anbesol  
Chap Stick  
FiberCon  
Preparation H  
Primatene

## Fort Dodge Animal Health

Biodectin  
Bursine  
Cydectin  
Duramune  
Duvaxyn  
EtoGesic  
Fel-O-Vax  
Fluvac  
LymeVax  
Pentofel  
Polyflex  
Poulvac  
ProHeart  
Pyramid  
Quest  
Suvaxyn  
ToDAY  
ToMORROW  
Torbugesic  
Triangle  
West Nile Virus  
Vaccine

<sup>1</sup> Co-promoted with King Pharmaceuticals, Inc.

<sup>2</sup> Co-promoted with Immunex Corporation

The above principal products are identified as trademarks used by Wyeth and its subsidiaries.

Jerauld Skotnicki, Ph.D., Director, Discovery  
Chemical Sciences, Wyeth Research, demonstrates  
the structure of the CCI-779 molecule.

# Financial Review



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# Ten-Year Selected Financial Data

(Dollar amounts in thousands except per share amounts)

Years Ended December 31,	2001	2000	1999
<b>Summary of Net Revenue and Earnings</b>			
Net revenue <sup>(1)(2)</sup>	\$14,128,514	\$13,213,671	\$11,815,138
Income (loss) from continuing operations <sup>(1)(3)</sup>	2,285,294	(901,040)	(1,207,243)
Diluted earnings (loss) per share from continuing operations <sup>(1)(3)(4)</sup>	1.72	(0.69)	(0.92)
Dividends per common share	0.9200	0.9200	0.9050
<b>Year-End Financial Position</b>			
Current assets <sup>(1)</sup>	\$ 9,766,753	\$10,180,811	\$12,384,778
Current liabilities <sup>(1)(5)</sup>	7,257,181	9,742,059	6,480,383
Ratio of current assets to current liabilities <sup>(1)(5)</sup>	1.35	1.05	1.91
Total assets <sup>(1)</sup>	22,967,922	21,092,466	23,123,756
Long-term debt <sup>(1)(6)</sup>	7,357,277	2,394,790	3,606,423
Average stockholders' equity <sup>(5)</sup>	3,445,333	4,516,420	7,914,772
<b>Stockholders—Outstanding Shares</b>			
Number of common stockholders	64,698	58,355	62,482
Weighted average common shares outstanding used for diluted earnings per share calculation (in thousands) <sup>(4)</sup>	1,330,809	1,306,474	1,308,876
<b>Employment Data<sup>(1)</sup></b>			
Number of employees at year end	52,289	48,036	46,815
Wages and salaries	\$ 2,536,220	\$ 2,264,258	\$ 2,032,431
Benefits (including social security taxes)	691,018	602,816	593,222

(1) As a result of the sale of the Cyanamid Agricultural Products business on June 30, 2000, amounts for the years 1994 through 1999 were restated to reflect this business as a discontinued operation. Beginning in 1994, current assets include the net assets of the discontinued business held for sale related to the Cyanamid Agricultural Products business.

(2) The Company early adopted new authoritative accounting guidance as of January 1, 2001 reflecting certain rebates and sales incentives (i.e., coupons and other rebate programs) as reductions of revenues instead of selling and marketing expenses. Net revenue for all prior periods presented has been reclassified to comply with the income statement classification requirements of the new guidance.

(3) See Management's Discussion and Analysis of Financial Condition and Results of Operations for amounts related to gain on sale of Immunex common stock, termination fee, litigation charges, goodwill impairment and special charges for the years ended December 31, 2001, 2000 and 1999.

(4) The weighted average common shares outstanding for diluted loss per share for 2000 and 1999 did not include common stock equivalents, as the effect would have been antidilutive.

(5) As a result of the litigation charges of \$7,500,000 and \$4,750,000 in 2000 and 1999, respectively, related to the litigation brought against the Company regarding the use of the diet drugs Redux or Pondimin, current liabilities have increased substantially in 2000 and 1999 compared with prior years, and the ratio of current assets to current liabilities and average stockholders' equity has decreased substantially in 2000 and 1999 compared with prior years.

(6) In the 2001 first quarter, the Company obtained a new \$3,000,000 credit facility to support increased commercial paper borrowings and issued \$3,000,000 of Senior Notes. The proceeds from these borrowings are used for the Company's general corporate and working capital requirements, including payments related to the Redux and Pondimin diet drug litigation.

(7) The 1994 information reflects the acquisition of American Cyanamid Company for the one-month period ended December 31, 1994.

1998	1997	1996	1995	1994 <sup>(7)</sup>	1993	1992
\$11,219,752	\$12,027,541	\$12,040,836	\$11,391,497	\$ 8,828,732	\$8,261,276	\$7,819,957
2,152,344	1,747,638	1,651,617	1,472,525	1,525,517	1,469,300	1,460,842
1.61	1.33	1.28	1.18	1.24	1.17	1.15
0.8700	0.8300	0.7825	0.7550	0.7350	0.7150	0.6650
\$10,698,188	\$10,025,512	\$10,310,256	\$11,084,841	\$11,321,682	\$4,807,684	\$4,552,077
3,478,119	3,476,322	3,584,256	3,929,940	4,291,452	1,584,411	1,492,717
3.08	2.88	2.88	2.82	2.64	3.03	3.05
20,224,231	19,851,517	19,924,666	20,721,093	21,328,267	7,687,353	7,141,405
3,839,402	5,007,610	6,010,297	7,806,717	9,972,444	859,278	601,934
8,895,024	7,568,672	6,252,545	4,898,550	4,065,295	3,719,539	3,431,568
65,124	64,313	67,545	68,763	71,223	72,664	73,064
1,336,641	1,312,975	1,287,790	1,250,902	1,234,100	1,252,990	1,267,240
47,446	54,921	54,194	58,957	70,300	51,399	50,653
\$ 2,175,517	\$ 2,428,518	\$ 2,439,604	\$ 2,512,418	\$ 1,811,402	\$1,654,984	\$1,575,615
577,930	619,528	614,179	641,169	439,572	396,045	367,899

# Consolidated Balance Sheets

(In thousands except share and per share amounts)

December 31,	2001	2000
<b>Assets</b>		
Cash and cash equivalents	\$ 1,744,734	\$ 2,644,306
Marketable securities	1,281,988	341,031
Accounts receivable less allowances (2001—\$130,734 and 2000—\$144,150)	2,743,040	2,740,272
Inventories	1,754,971	1,531,727
Other current assets including deferred taxes	2,242,020	2,923,475
<b>Total Current Assets</b>	<b>9,766,753</b>	<b>10,180,811</b>
Property, plant and equipment:		
Land	138,837	149,810
Buildings	3,294,004	2,694,612
Machinery and equipment	3,796,117	3,510,529
Construction in progress	1,715,493	1,223,282
	<b>8,944,451</b>	<b>7,578,233</b>
Less accumulated depreciation	2,662,291	2,543,409
	<b>6,282,160</b>	<b>5,034,824</b>
Goodwill and other intangibles, net of accumulated amortization (2001—\$1,895,670 and 2000—\$1,739,368)	3,851,934	4,052,410
Other assets including deferred taxes	3,067,075	1,824,421
<b>Total Assets</b>	<b>\$22,967,922</b>	<b>\$21,092,466</b>
<b>Liabilities</b>		
Loans payable	\$ 2,097,354	\$ 58,717
Trade accounts payable	672,457	595,233
Accrued expenses	4,257,523	8,831,459
Accrued federal and foreign taxes	229,847	256,650
<b>Total Current Liabilities</b>	<b>7,257,181</b>	<b>9,742,059</b>
Long-term debt	7,357,277	2,394,790
Other noncurrent liabilities	3,355,793	5,226,495
Accrued postretirement benefits other than pensions	925,098	911,029
<b>Stockholders' Equity</b>		
\$2.00 convertible preferred stock, par value \$2.50 per share; 5,000,000 shares authorized	51	55
Common stock, par value \$0.33 $\frac{1}{2}$ per share; 2,400,000,000 shares authorized (outstanding shares: 2001—1,320,570,000 and 2000—1,311,774,000)	440,190	437,258
Additional paid-in capital	4,295,051	3,952,457
Retained earnings (accumulated deficit)	170,309	(899,118)
Accumulated other comprehensive loss	(833,028)	(672,559)
<b>Total Stockholders' Equity</b>	<b>4,072,573</b>	<b>2,818,093</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$22,967,922</b>	<b>\$21,092,466</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

# Consolidated Statements of Operations

(In thousands except per share amounts)

Years Ended December 31,	2001	2000	1999
<i>Net Revenue</i>	<b>\$14,128,514</b>	\$13,213,671	\$11,815,138
Cost of goods sold	<b>3,388,776</b>	3,269,418	3,022,556
Selling, general and administrative expenses	<b>5,179,285</b>	4,983,465	4,322,207
Research and development expenses	<b>1,869,679</b>	1,687,889	1,587,505
Interest expense, net	<b>146,358</b>	57,562	213,866
Other income, net	<b>(274,331)</b>	(161,039)	(255,697)
Gain on sale of Immunex common stock	—	(2,061,204)	—
Termination fee	—	(1,709,380)	—
Litigation charges	<b>950,000</b>	7,500,000	4,750,000
Goodwill impairment	—	401,000	—
Special charges	—	347,000	82,000
Income (loss) from continuing operations before federal and foreign taxes	<b>2,868,747</b>	(1,101,040)	(1,907,299)
Provision (benefit) for federal and foreign taxes	<b>583,453</b>	(200,000)	(700,056)
<i>Income (Loss) from Continuing Operations</i>	<b>2,285,294</b>	(901,040)	(1,207,243)
Discontinued operations:			
Income (loss) from operations of discontinued agricultural products business (including federal and foreign taxes of \$57,289 and \$1,551 for 2000 and 1999, respectively)	—	103,346	(19,878)
Loss on disposal of agricultural products business (including federal and foreign tax charges of \$855,248)	—	(1,572,993)	—
<i>Loss from Discontinued Operations</i>	—	(1,469,647)	(19,878)
<i>Net Income (Loss)</i>	<b>\$ 2,285,294</b>	\$ (2,370,687)	\$ (1,227,121)
<i>Basic Earnings (Loss) per Share from Continuing Operations</i>	<b>\$ 1.74</b>	\$ (0.69)	\$ (0.92)
<i>Basic Loss per Share from Discontinued Operations</i>	—	(1.12)	(0.02)
<i>Basic Earnings (Loss) per Share</i>	<b>\$ 1.74</b>	\$ (1.81)	\$ (0.94)
<i>Diluted Earnings (Loss) per Share from Continuing Operations</i>	<b>\$ 1.72</b>	\$ (0.69)	\$ (0.92)
<i>Diluted Loss per Share from Discontinued Operations</i>	—	(1.12)	(0.02)
<i>Diluted Earnings (Loss) per Share</i>	<b>\$ 1.72</b>	\$ (1.81)	\$ (0.94)

The accompanying notes are an integral part of these Consolidated Financial Statements.

# Consolidated Statements of Changes in Stockholders' Equity

(In thousands except per share amounts)

	\$2.00 Convertible Preferred Stock	Common Stock	Additional Paid-in Capital	Retained Earnings (Accumulated Deficit)	Accumulated Other Comprehensive Loss	Total Stockholders' Equity
Balance at January 1, 1999	\$64	\$437,466	\$3,072,874	\$ 6,432,729	\$(328,337)	\$ 9,614,796
Net loss				(1,227,121)		(1,227,121)
Currency translation adjustments					(285,963)	(285,963)
Unrealized gains on marketable securities					815	815
Comprehensive loss						(1,512,269)
Cash dividends declared:						
Preferred stock (per share: \$2.00)				(50)		(50)
Common stock (per share: \$0.905)				(1,183,571)		(1,183,571)
Common stock acquired for treasury		(6,409)	(39,505)	(1,012,385)		(1,058,299)
Common stock issued for stock options		3,376	230,894			234,270
Conversion of preferred stock and other exchanges	(3)	206	128,442	(8,775)		119,870
<b>Balance at December 31, 1999</b>	<b>61</b>	<b>434,639</b>	<b>3,392,705</b>	<b>3,000,827</b>	<b>(613,485)</b>	<b>6,214,747</b>
Net loss				(2,370,687)		(2,370,687)
Currency translation adjustments					(70,496)	(70,496)
Unrealized gains on marketable securities					11,422	11,422
Comprehensive loss						(2,429,761)
Cash dividends declared:						
Preferred stock (per share: \$2.00)				(46)		(46)
Common stock (per share: \$0.92)				(1,201,431)		(1,201,431)
Common stock acquired for treasury		(2,472)	(16,316)	(374,289)		(393,077)
Common stock issued for stock options		4,949	405,933			410,882
Conversion of preferred stock and other exchanges	(6)	142	170,135	(6,663)		163,608
International operations year end change				53,171		53,171
<b>Balance at December 31, 2000</b>	<b>55</b>	<b>437,258</b>	<b>3,952,457</b>	<b>(899,118)</b>	<b>(672,559)</b>	<b>2,818,093</b>
Net income				2,285,294		2,285,294
Currency translation adjustments					(166,200)	(166,200)
Unrealized gains on derivative contracts					7,865	7,865
Unrealized losses on marketable securities					(2,134)	(2,134)
Comprehensive income						2,124,825
Cash dividends declared:						
Preferred stock (per share: \$2.00)				(42)		(42)
Common stock (per share: \$0.92)				(1,211,012)		(1,211,012)
Common stock issued for stock options		2,774	221,857			224,631
Conversion of preferred stock and other exchanges	(4)	158	120,737	(4,813)		116,078
<b>Balance at December 31, 2001</b>	<b>\$51</b>	<b>\$440,190</b>	<b>\$4,295,051</b>	<b>\$ 170,309</b>	<b>\$(833,028)</b>	<b>\$ 4,072,573</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.



# Consolidated Statements of Cash Flows

(In thousands)

Years Ended December 31,	2001	2000	1999
<b>Operating Activities</b>			
Income (loss) from continuing operations	\$ 2,285,294	\$ (901,040)	\$(1,207,243)
Adjustments to reconcile income (loss) from continuing operations to net cash provided from/(used for) operating activities of continuing operations:			
Litigation charges	950,000	7,500,000	4,750,000
Gain on sale of Immunex common stock	—	(2,061,204)	—
Goodwill impairment	—	401,000	—
Special charges	—	347,000	82,000
Gains on sales of assets	(249,399)	(159,430)	(205,739)
Depreciation	426,590	336,239	341,871
Amortization	181,139	198,810	199,307
Deferred income taxes	267,820	(814,282)	(1,410,068)
Diet drug litigation payments	(7,257,882)	(3,966,845)	(117,581)
Contributions to defined benefit pension plans	(429,710)	(17,554)	(14,259)
Deconsolidation of Immunex	—	(236,768)	—
Changes in working capital, net of businesses acquired, sold or deconsolidated:			
Accounts receivable	(68,984)	(433,182)	164,588
Inventories	(273,063)	31,188	(115,699)
Other current assets	(395,764)	179,817	(170,478)
Trade accounts payable and accrued expenses	277,009	270,518	(73,946)
Accrued federal and foreign taxes	(14,654)	(393,330)	(121,227)
Other items, net	(145,231)	196,405	391,851
Net cash provided from/(used for) continuing operations	(4,446,835)	477,342	2,493,377
Net cash provided from/(used for) discontinued operations	—	77,600	(327,771)
<b>Net Cash Provided from/(Used for) Operating Activities</b>	<b>(4,446,835)</b>	<b>554,942</b>	<b>2,165,606</b>
<b>Investing Activities</b>			
Purchases of property, plant and equipment	(1,924,265)	(1,681,906)	(937,435)
Proceeds from sale of agricultural products business	—	3,800,000	—
Proceeds from sale of Immunex common stock	—	2,404,875	—
Proceeds from sales of assets	408,230	256,192	327,730
Purchases of marketable securities	(2,703,252)	(677,802)	(789,846)
Proceeds from sales and maturities of marketable securities	1,762,295	384,292	383,941
<b>Net Cash Provided from/(Used for) Investing Activities</b>	<b>(2,456,992)</b>	<b>4,485,651</b>	<b>(1,015,610)</b>
<b>Financing Activities</b>			
Net proceeds from/(repayments of) debt	7,007,156	(3,080,381)	1,593,468
Dividends paid	(1,211,054)	(1,201,477)	(1,183,621)
Purchases of common stock for treasury	—	(393,077)	(1,058,299)
Exercises of stock options	224,631	410,882	234,270
<b>Net Cash Provided from/(Used for) Financing Activities</b>	<b>6,020,733</b>	<b>(4,264,053)</b>	<b>(414,182)</b>
Effect of exchange rate changes on cash balances	(16,478)	(24,949)	(25,418)
<b>Increase (Decrease) in Cash and Cash Equivalents</b>	<b>(899,572)</b>	<b>751,591</b>	<b>710,396</b>
<b>Cash and Cash Equivalents, Beginning of Year</b>	<b>2,644,306</b>	<b>1,892,715</b>	<b>1,182,319</b>
<b>Cash and Cash Equivalents, End of Year</b>	<b>\$ 1,744,734</b>	<b>\$ 2,644,306</b>	<b>\$ 1,892,715</b>

The accompanying notes are an integral part of these Consolidated Financial Statements.

Wyeth and Subsidiaries

# Notes to Consolidated Financial Statements

## 1. Summary of Significant Accounting Policies

**Principles of Consolidation:** The accompanying Consolidated Financial Statements include the accounts of Wyeth (formerly American Home Products Corporation) and its majority-owned subsidiaries (the Company). The financial statements have been prepared in accordance with accounting principles generally accepted in the United States and necessarily include amounts based on judgments and estimates made by management.

Effective January 1, 2000, the financial results of certain pharmaceutical subsidiaries in Japan and India, which previously were included on an equity basis, were consolidated in the financial results of the Company due to changes which gave the Company the ability to exercise control over the operations of these affiliates. Also, effective January 1, 2000, the financial results of Immunex Corporation (Immunex), which previously were consolidated, were deconsolidated and included on an equity basis in the results of operations of the Company (see Note 2).

Prior to 2000, certain of the Company's international affiliates reported their results of operations on a one-month lag (year ended November 30), which allowed more time to compile results. In December 2000, the one-month lag was eliminated, primarily to reflect the results of these operations on a more timely basis. As a result, December 2000 income from continuing operations for these entities of \$53.2 million was recorded directly to stockholders' equity.

**Description of Business:** The Company is a U.S.-based multinational corporation engaged in the discovery, development, manufacture, distribution and sale of a diversified line of products in two primary businesses: Pharmaceuticals and Consumer Health Care. Pharmaceuticals include branded and generic human ethical pharmaceuticals, biologicals, nutritionals, and animal biologicals and pharmaceuticals. Principal products include women's health care products, neuroscience therapies, cardiovascular products, infant nutritionals, gastroenterology drugs, anti-infectives, vaccines, biopharmaceuticals, oncology therapies, musculoskeletal therapies, hemophilia treatments and immunological products. Principal animal health products include vaccines, pharmaceuticals, endectocides and growth implants. Consumer Health Care products include analgesics, cough/cold/allergy remedies, nutritional supplements, herbal products, and hemorrhoidal, antacid, asthma and other relief items sold over-the-counter. The Company sells its diversified line of products to wholesalers, pharmacies, hospitals, physicians, retailers and other health care institutions located in various markets in more than 140 countries throughout the world. The Company is not dependent on any single customer or major group of customers for its net revenue.

The Company is not dependent on any one patent-protected product or line of products for a substantial portion of its net revenue or results of operations. However, *Premarin*, one of the Company's conjugated estrogens products, which has not had

patent protection for many years, contributes significantly to net revenue and results of operations.

**Equity Method of Accounting:** The Company accounts for its investments in 20%- to 50%-owned companies using the equity method. Accordingly, the Company's share of the earnings of these companies is included in *Other income, net*. The related equity investment is included in *Other assets including deferred taxes*. At December 31, 2001, Immunex was the Company's only material equity investment. Immunex is a biopharmaceutical company that discovers, manufactures and markets therapeutic products for the treatment of cancer and musculoskeletal disorders such as rheumatoid arthritis. See Note 2 for discussion of Immunex-related transactions in 2001 and 2000.

**Cash Equivalents** consist primarily of certificates of deposit, time deposits and other short-term, highly liquid securities with original maturities of three months or less and are stated at cost. The carrying value of cash equivalents approximates fair value due to the short-term, highly liquid nature of cash equivalents.

**Marketable Securities** consist of U.S. government or agency issues, commercial paper, time deposits and corporate bonds and are stated at fair value, which approximates cost due to the short-term, highly liquid nature of these securities (less than six months). All marketable securities are available-for-sale investments. The fair values are estimated based on current market prices.

**Inventories** are valued at the lower of cost or market. Inventories valued under the last-in, first-out (LIFO) method amounted to \$319.9 million and \$325.1 million at December 31, 2001 and 2000, respectively. The current value exceeded the LIFO value by \$59.5 million and \$59.7 million at December 31, 2001 and 2000, respectively. The remaining inventories are valued primarily under the first-in, first-out (FIFO) method.

Inventories at December 31 consisted of:

(In thousands)	2001	2000
Finished goods	\$ 653,108	\$ 585,123
Work in progress	674,636	586,656
Materials and supplies	427,227	359,948
	<u>\$1,754,971</u>	<u>\$1,531,727</u>

**Property, Plant and Equipment** is carried at cost. Depreciation is provided over the estimated useful lives of the related assets placed into service, principally on the straight-line method.

**Goodwill and Other Intangibles:** Goodwill is defined as the excess of cost over the fair value of net assets acquired and is amortized using the straight-line method over various periods ranging from 15 to 40 years. Other intangibles are recorded at cost and amortized from three to 10 years. The Company continually reviews goodwill and other intangibles to evaluate whether changes have occurred that would suggest such assets may be impaired. If circumstances suggest an impairment, undiscounted

future cash flows of such assets acquired or purchased are estimated. If this estimate indicates that goodwill or other intangibles are not recoverable, the carrying value of the goodwill or other intangibles is reduced to fair value by the estimated shortfall of future cash flows on a discounted basis.

As of January 1, 2002, the Company will implement new authoritative accounting guidance relating to both the initial recording and subsequent impairment testing of goodwill and other intangibles. Refer to "Recently Issued Accounting Standards" herein for discussion of the Company's implementation of this new guidance.

**Derivative Financial Instruments:** The Company currently manages its exposure to certain market risks, including foreign exchange and interest rate risks, through the use of derivative financial instruments, and accounts for them in accordance with Statement of Financial Accounting Standards (SFAS) Nos. 133, *Accounting for Derivative Instruments and Hedging Activities*, and 138, *Accounting for Certain Derivative Instruments and Certain Hedging Activities*.

On the date that the Company enters into a derivative contract, it designates the derivative as: (1) a hedge of the fair value of a recognized asset or liability (fair value hedge), (2) a hedge of a forecasted transaction or the variability of cash flows that are to be received or paid in connection with a recognized asset or liability (cash flow hedge), (3) a foreign currency fair value or cash flow hedge (foreign currency hedge) or (4) a derivative instrument that is not designated for hedge accounting treatment. For derivative contracts that are designated and qualify as fair value hedges (including foreign currency fair value hedges), the derivative instrument is marked-to-market with gains and losses recognized in current period earnings to offset the respective losses and gains recognized on the underlying exposure. For derivative contracts that are designated and qualify as cash flow hedges (including foreign currency cash flow hedges), the effective portion of gains and losses on these contracts is reported as a component of accumulated other comprehensive income (loss) and reclassified into earnings in the same period the hedged transaction affects earnings. Any hedge ineffectiveness on cash flow hedges is immediately recognized in earnings. The Company also enters into derivative contracts that are not designated as hedging instruments. These derivative contracts are recorded at fair value with the gain or loss recognized in current period earnings. The Company does not hold any derivative instruments for trading purposes. See Note 7 for further description of the Company's specific programs to manage risk using derivative financial instruments.

**Currency Translation:** The majority of the Company's international operations are translated into U.S. dollars using current foreign currency exchange rates with currency translation adjustments reflected in *Accumulated other comprehensive loss* in stockholders' equity. Currency translation adjustments comprise the majority of *Accumulated other comprehensive loss* on the Consolidated Balance Sheets and the Consolidated Statements of Changes in Stockholders' Equity. Currency translation adjustments related to international operations in highly inflationary economies are included in the results of operations.

**Revenue Recognition:** Revenue from the sale of Company products is recognized in *Net revenue* upon shipment to customers. Provisions for certain rebates, product returns and discounts to customers are provided for as reductions in determining *Net revenue* in the same period the related sales are recorded.

Revenue under co-promotion agreements from the sale of products developed by other companies, such as the Company's arrangement with Immunex to co-promote *Enbrel* and with King Pharmaceuticals, Inc. to co-promote *Altace*, is recorded as alliance revenue, which is included in *Net revenue*. Such alliance revenue is earned when the co-promoting company ships the product to a third party. Selling and marketing expenses related to alliance revenue are included in *Selling, general and administrative expenses*.

**Shipping and Handling Costs**, which include transportation to customers, transportation to distribution points, warehousing and handling costs, are included in *Selling, general and administrative expenses*. The Company typically does not charge customers for shipping and handling costs. Shipping and handling costs were \$228.9 million, \$212.5 million and \$204.5 million in 2001, 2000 and 1999, respectively.

**Rebates and Sales Incentives**, which are deducted to arrive at *Net revenue*, are offered to customers based upon volume purchases, the attainment of market share levels, sales support, government mandates, coupons and consumer discounts. Rebates and sales incentives accruals included in *Accrued expenses* at December 31, 2001 and 2000 were \$615.0 million and \$482.7 million, respectively.

**Earnings (Loss) per Share:** The following table sets forth the computations of basic earnings (loss) per share and diluted earnings (loss) per share:

(In thousands except per share amounts)

Years Ended December 31,	2001	2000	1999
Income (loss) from continuing operations less preferred dividends	\$2,285,252	\$ (901,086)	\$(1,207,293)
Loss from discontinued operations	—	(1,469,647)	(19,878)
Net income (loss) less preferred dividends	\$2,285,252	\$(2,370,733)	\$(1,227,171)
Denominator:			
Weighted average common shares outstanding	1,317,102	1,306,474	1,308,876
Basic earnings (loss) per share from continuing operations	\$ 1.74	\$ (0.69)	\$ (0.92)
Basic loss per share from discontinued operations	—	(1.12)	(0.02)
Basic earnings (loss) per share	\$ 1.74	\$ (1.81)	\$ (0.94)
Income (loss) from continuing operations	\$2,285,294	\$ (901,040)	\$(1,207,243)
Loss from discontinued operations	—	(1,469,647)	(19,878)
Net income (loss)	\$2,285,294	\$(2,370,687)	\$(1,227,121)
Denominator:			
Weighted average common shares outstanding	1,317,102	1,306,474	1,308,876
Common stock equivalents of outstanding stock options and deferred contingent common stock awards*	13,707	—	—
Total shares*	1,330,809	1,306,474	1,308,876
Diluted earnings (loss) per share from continuing operations*	\$ 1.72	\$ (0.69)	\$ (0.92)
Diluted loss per share from discontinued operations*	—	(1.12)	(0.02)
Diluted earnings (loss) per share*	\$ 1.72	\$ (1.81)	\$ (0.94)

\* The total weighted average common shares outstanding for diluted loss per share for 2000 and 1999 did not include common stock equivalents, as the effect would have been antidilutive.

**Recently Issued Accounting Standards:** In June 2001, the Financial Accounting Standards Board (FASB) issued SFAS No. 142, *Goodwill and Other Intangible Assets*, which supersedes APB Opinion No. 17, *Intangible Assets*, and addresses how intangible assets that are acquired individually or with a group of other assets should be accounted for in financial statements upon their acquisition. The statement also addresses how goodwill and other intangibles should be accounted for after they have been initially recognized in the financial statements. With

the adoption of SFAS No. 142, goodwill no longer is amortized over its estimated useful life but is subject to at least an annual assessment for impairment by applying a fair-value-based test. The same applies to other intangibles, which have been determined to have indefinite useful lives. Other intangibles with finite lives will continue to be amortized. The Company will adopt SFAS No. 142 as of January 1, 2002.

In accordance with the adoption of SFAS No. 142, as of January 1, 2002, the Company will cease amortizing goodwill. Included in *Selling, general and administrative expenses* for 2001 was approximately \$160.5 million (\$153.9 million after-tax or \$0.12 per share-diluted) of goodwill amortization. The Company currently is assessing the impact the new impairment testing requirements may have on its financial position, results of operations and cash flows.

In October 2001, the FASB issued SFAS No. 144, *Accounting for the Impairment or Disposal of Long-Lived Assets*, which superseded existing guidance. The provisions of SFAS No. 144 are effective for fiscal years beginning after December 15, 2001 and generally are to be applied prospectively. SFAS No. 144 augments the criteria that would have to be met to classify an asset as held-for-sale and refines the guidance in determining fair value in measuring an impairment. The statement also requires expected future operating losses from discontinued operations to be recorded in the period in which the losses are incurred (rather than as of the date management commits to a formal plan to dispose of a segment, as was previously required). In addition, the qualifications for dispositions to be considered discontinued operations have been expanded. The Company adopted this statement on January 1, 2002 and will prospectively comply with all criteria outlined in SFAS No. 144.

In April 2001, the Emerging Issues Task Force (EITF) reached a consensus on Issue No. 00-25, *Vendor Income Statement Characterization of Consideration Paid to a Reseller of the Vendor's Products*. EITF No. 00-25 requires the cost of certain vendor considerations to be classified as a reduction of revenue rather than a marketing expense. The Company will adopt the provisions of EITF No. 00-25 as of January 1, 2002. The adoption of EITF No. 00-25 will result in reclassifications of certain marketing expenses to revenues and will have no effect on income from continuing operations. The Company does not anticipate the adoption of this consensus to significantly affect the growth rate of net revenues.

**Reclassifications:** Certain reclassifications have been made to the December 31, 2000 and 1999 Consolidated Financial Statements to conform with the December 31, 2001 presentation.

## 2. Acquisitions, Divestitures and Discontinued Operations

**Discontinued Operations—Cyanamid Agricultural Products**  
On March 20, 2000, the Company signed a definitive agreement with BASF Aktiengesellschaft (BASF) to sell the Cyanamid

Agricultural Products business which manufactures, distributes and sells crop protection and pest control products worldwide. On June 30, 2000, the sale was completed, and BASF paid the Company \$3,800.0 million in cash and assumed certain debt. The Company recorded an after-tax loss on the sale of this business of \$1,573.0 million or \$1.20 per share-diluted and reflected this business as a discontinued operation in the 2000 first quarter. The loss on the sale included closing costs from the transaction and reflected operating income of the discontinued business from April 1, 2000 through June 30, 2000 (the disposal date). The loss on the sale was due primarily to a difference in the basis of the net assets sold for financial reporting purposes compared with the Company's basis in such net assets for tax purposes. This difference related, for the most part, to goodwill, which is not recognized for tax purposes. As a result, the transaction generated a taxable gain requiring the recording of a tax provision, in addition to a book loss related to a write-off of net assets in excess of the selling price. The Consolidated Financial Statements and related Notes for the period ended December 31, 1999 have been restated, where applicable, to reflect the Cyanamid Agricultural Products business as a discontinued operation.

Operating results of discontinued operations were as follows:

(In thousands except per share amounts)

Years Ended December 31,	Statement of Operations	
	2000	1999
Net revenue	\$ 546,790	\$1,668,980
Income (loss) before federal and foreign taxes	160,635	(18,327)
Provision for federal and foreign taxes	57,289	1,551
Income (loss) from operations of discontinued agricultural products business	103,346	(19,878)
Loss on disposal of agricultural products business (including federal and foreign tax charges of \$855,248)	(1,572,993)	—
Loss from discontinued operations	\$(1,469,647)	\$ (19,878)
Diluted loss per share from discontinued operations	\$ (1.12)	\$ (0.02)

#### *Immunex Transactions:*

##### 2001 Proposed Acquisition of Immunex by Amgen

In December 2001, Amgen Inc. and Immunex signed a definitive agreement providing for Amgen, the world's largest biotechnology company, to acquire Immunex in a merger transaction. Under the terms of the agreement, each share of Immunex common stock will be exchanged for 0.44 shares of Amgen common stock and \$4.50 in cash. The transaction has been structured as a tax-free reorganization, and Immunex shareholders will not be taxed to the extent that they receive Amgen stock.

As part of the agreement, Amgen will acquire the 41% ownership in Immunex held by the Company at December 31, 2001 for the same consideration per share, providing the Company with over \$1,000.0 million in cash and approximately an 8% owner-

ship in Amgen. The Company has agreed to vote its shares in favor of the transaction. The transaction is anticipated to close in the second half of 2002, subject to approval by shareholders of both companies, as well as customary regulatory approvals. The Company and Immunex co-promote *Enbrel* in the United States and Canada with the Company having exclusive international rights to the product. The financial aspects of the existing licensing and marketing rights to *Enbrel* remain unchanged.

##### 2000 Transactions in Immunex Common Stock

In October 2000, the Company increased its ownership in Immunex from approximately 53% to approximately 55% by converting a \$450.0 million convertible subordinated note into 15,544,041 newly issued shares of common stock of Immunex. In November 2000, through a public equity offering, the Company sold 60.5 million shares of Immunex common stock, and Immunex sold 20 million shares of newly issued Immunex common stock. Proceeds to the Company were approximately \$2,404.9 million resulting in a gain on the sale of \$2,061.2 million (\$1,414.9 million after-tax or \$1.08 per share-diluted). Included in the gain on the sale was a noncash pre-tax gain of \$303.2 million (\$200.2 million after-tax), representing the Company's increase in its proportionate share of the net book value of Immunex from Immunex's issuance of 20 million shares of its common stock at a price above the net book value per share owned by the Company. The Company used the net proceeds from the sale of its Immunex common stock to reduce outstanding commercial paper and for other general corporate purposes.

The public equity offering reduced the Company's ownership in Immunex from approximately 55% to approximately 41%, which represented the ownership at December 31, 2001 and 2000. As a result of the reduction in ownership below 50%, the Company included the financial results of Immunex on an equity basis retroactive to January 1, 2000.

### 3. Termination Fee, Goodwill Impairment and Special Charges

#### Termination Fee

On November 3, 1999, the Company and Warner-Lambert Company entered into an agreement to combine the two companies in a merger-of-equals transaction. On February 6, 2000, the merger agreement was terminated. The Company recorded income of \$1,709.4 million (\$1,111.1 million after-tax or \$0.85 per share-diluted) resulting from the receipt of a \$1,800.0 million termination fee provided for under the merger agreement offset, in part, by certain related expenses.

#### Goodwill Impairment

Based on projected profitability and future cash flows associated with generic pharmaceuticals and the *Solgar* consumer health care product line, it was determined that goodwill related to

these product lines, at December 31, 2000, was impaired. As a result, the Company recorded a charge of \$401.0 million (\$341.0 million after-tax or \$0.26 per share-diluted) in 2000 to write down the carrying value of goodwill, to fair value, based upon discounted future cash flows.

### Special Charges

#### *Voluntary Market Withdrawals*

In November 2000, the U.S. Food and Drug Administration (FDA) requested that the pharmaceutical industry voluntarily stop producing and distributing products containing phenylpropranolamine (PPA). The Company immediately ceased global production and shipments of any products containing PPA and voluntarily withdrew any such products from customer warehouses and retail store shelves. As a result, the Company recorded a special charge of \$80.0 million (\$52.0 million after-tax or \$0.04 per share-diluted) to provide primarily for product returns and the write-off of inventory. The Company already had reformulated a majority of the products involved in the voluntary market withdrawal and began shipping these products in the United States at the end of November 2000. At December 31, 2001, all amounts provided for the PPA voluntary market withdrawal had been utilized.

During the 1999 second quarter, the Company recorded a special charge aggregating \$82.0 million (\$53.0 million after-tax or \$0.04 per share-diluted) for estimated costs associated with the suspension of shipments and the voluntary market withdrawal of *RotaShield*, the Company's rotavirus vaccine. At December 31, 2001, all amounts provided for the *RotaShield* voluntary market withdrawal had been utilized.

#### *Product Discontinuations*

During the 2000 fourth quarter, the Company recorded a special charge of \$267.0 million (\$173.0 million after-tax or \$0.13 per share-diluted) related to the discontinuation of certain products manufactured at the Company's Marietta, Pennsylvania and Pearl River, New York facilities. Approximately \$227.1 million related to noncash costs for fixed asset impairments and inventory write-offs, with the remainder of the charge covering severance obligations, idle plant costs and contract termination costs. During 2001, approximately \$7.8 million of these costs were paid, leaving an accrual of \$32.1 million at December 31, 2001. The timing of the remaining costs to be incurred has been delayed as the Company has continued to produce certain products in response to a potential market shortage for these products and the related medical necessity. As a result, the majority of the remaining costs will not be expended until 2003.

#### *Restructuring Charge and Related Asset Impairments*

In December 1998, the Company recorded a special charge for restructuring and related asset impairments of \$321.2 million (\$224.8 million after-tax or \$0.17 per share-diluted) to recognize the costs of the reorganization of the pharmaceutical and nutritional supply chains (primarily in the Asian-Pacific and Latin American regions), the reorganization of the U.S. pharmaceutical and consumer health care distribution systems, and a reduction in personnel from the globalization of certain business units. The reorganization of the pharmaceutical and nutritional supply chains will result in the closure of 14 plants (nine pharmaceutical and five nutritional). The reorganization of the U.S. pharmaceutical and consumer health care distribution systems resulted in the closure of three distribution centers. The restructuring ultimately will result in the elimination of 3,900 positions offset, in part, by 1,000 newly created positions in the same functions at other locations. The components of this charge were as follows: (i) personnel costs of \$120.0 million, (ii) noncash costs for fixed asset write-offs of \$115.2 million and (iii) other closure/exit costs of \$86.0 million. The noncash costs of \$115.2 million reduced the carrying value of the fixed assets to their estimated fair value, taking into consideration depreciation expected during the transition period, which was determined by experience with similar properties and external appraisals. These fixed assets, with a fair value of \$11.6 million, have remained operational during the transition period of obtaining the necessary regulatory approvals to relocate these operations to new and existing facilities. Since these fixed assets have remained in use, depreciation was not suspended and will be recognized over the transition period. Other closure/exit costs are a direct result of the restructuring plan. The majority of the other closure/exit costs are anticipated to be paid after the facilities cease production and prior to disposition. These costs include non-cancelable operating leases, security, utilities, maintenance, property taxes and other related costs that will be paid during the disposal period. Due to the specialized nature of these facilities, the majority of the costs will be paid over a two- to three-year period as product transfers are approved by regulatory authorities and manufacturing sites are closed. However, delays in obtaining certain regulatory approvals and other closure delays will cause certain costs to be paid after that period.

At December 31, 2001, approximately 3,700 positions had been eliminated, and two distribution centers owned by the Company and a leased distribution center had been closed. Of 14 manufacturing plants originally anticipated to be closed, eight were closed in 2000 and two were closed during 2001. The Company currently anticipates utilizing the remainder of the restructuring accruals in 2002, assuming no further delays in regulatory approvals.

Activity in the restructuring accruals from continuing operations was as follows:

(In thousands)	Personnel Costs	Fixed Asset Write-offs	Other Closure/ Exit Costs	Total
Restructuring accruals at inception	\$119,975	\$ 115,225	\$ 86,000	\$ 321,200
Cash expenditures	(527)	—	(922)	(1,449)
Write-offs of fixed assets	—	(115,225)	—	(115,225)
Restructuring accruals at December 31, 1998	119,448	—	85,078	204,526
Cash expenditures	(64,695)	—	(5,817)	(70,512)
Restructuring accruals at December 31, 1999	54,753	—	79,261	134,014
Cash expenditures	(48,504)	—	(19,626)	(68,130)
Restructuring accruals at December 31, 2000	6,249	—	59,635	65,884
Redistributions	14,000	—	(14,000)	—
Cash expenditures	(11,212)	—	(15,016)	(26,228)
Restructuring accruals at December 31, 2001	<b>\$ 9,037</b>	<b>\$ —</b>	<b>\$ 30,619</b>	<b>\$ 39,656</b>

During the 2001 second quarter, the Company made redistribution adjustments between categories to increase accrual balances for personnel costs by \$14.0 million and to decrease other closure/exit costs by \$14.0 million. These redistributions were necessary due to higher than expected enhanced pension benefits and outplacement costs for non-U.S. employees, updated forecasts of employees within the affected facilities, and lower than expected other closure/exit costs. The original scope of the restructuring program remains substantially unchanged.

#### 4. Debt and Financing Arrangements

The Company's debt at December 31 consisted of:

(In thousands)	2001	2000
Commercial paper	\$4,817,205	\$ 798,029
Notes payable:		
6.50% notes due 2002	250,000	250,000
5.875% notes due 2004	500,000	—
7.90% notes due 2005	1,000,000	1,000,000
6.25% notes due 2006	1,000,000	—
6.70% notes due 2011	1,500,000	—
7.25% debentures due 2023	250,000	250,000
Pollution control and industrial revenue bonds:		
1.8%–5.8% due 2006–2020	83,950	85,150
Other debt:		
0.5%–17.0% due 2002–2009	40,674	70,328
Fair value of interest rate swaps	12,802	—
	<b>9,454,631</b>	<b>2,453,507</b>
Less current portion	<b>2,097,354</b>	<b>58,717</b>
	<b>\$7,357,277</b>	<b>\$2,394,790</b>

The fair value of the Company's outstanding debt was \$9,607.7 million and \$2,506.6 million at December 31, 2001 and 2000, respectively. The fair value of the Company's outstanding debt was estimated based on market prices.

The weighted average interest rate on the commercial paper outstanding at December 31, 2001 and 2000 was 2.09% and 6.45%, respectively. The commercial paper had original maturities that did not exceed 270 days and a weighted average remaining maturity of 37 days and 35 days at December 31, 2001 and 2000, respectively.

#### Revolving Credit Facilities

The Company maintains a \$2,000.0 million credit facility, which supports borrowings under the commercial paper program and terminates on July 31, 2002. Since the \$2,000.0 million credit facility terminates in less than one year, commercial paper outstanding of \$1,817.2 million, supported by this facility, was classified as current debt in *Loans payable* as of December 31, 2001.

In addition, in March 2001, the Company obtained new credit facilities totaling \$6,000.0 million. The new credit facilities included a \$3,000.0 million, 364-day credit facility (which also supports borrowings under the commercial paper program) and a 364-day bridge facility to capital markets, which was terminated on March 30, 2001 as discussed below. Any borrowings under the new 364-day credit facility that are outstanding upon its termination in March 2002 are extendible for an additional year. The portion of commercial paper outstanding at December 31, 2001 supported by the \$3,000.0 million, 364-day credit facility was classified as *Long-term debt* since the Company intends, and has the ability, to refinance these obligations through the issuance of additional commercial paper or through the use of its \$3,000.0 million credit facility as described above.

The proceeds from the credit facilities may be used to support commercial paper and the Company's general corporate and working capital requirements, including payments related to the *Redux* and *Pondimin* diet drug litigation. The credit facilities contain substantially identical financial and other covenants, representations, warranties, conditions and default provisions. At December 31, 2001 and 2000, there were no borrowings outstanding under the facilities.

In March 2002, subsequent to the date of the "Report of Independent Public Accountants," the Company renewed the \$3,000.0 million credit facility for an additional 364-day term and reduced the \$2,000.0 million credit facility to \$1,000.0 million until it matures on July 31, 2002.

#### Bridge Facility and Notes

The new credit facilities also included a \$3,000.0 million, 364-day bridge facility, which was terminated when the Company issued \$3,000.0 million of Senior Notes (the Notes) on March 30, 2001. These Notes consisted of three tranches, which pay interest semiannually on March 15 and September 15, in a transaction exempt from registration under the Securities Act of 1933, as amended (the Securities Act), pursuant to Rule 144A, as follows:

- \$500.0 million 5.875% Notes due March 15, 2004
- \$1,000.0 million 6.25% Notes due March 15, 2006
- \$1,500.0 million 6.70% Notes due March 15, 2011

As of June 15, 2001, pursuant to an exchange offer made by the Company, substantially all the Notes had been exchanged for new notes which have substantially identical terms and which have been registered under the Securities Act.

The interest rate payable on each series of Notes is subject to an increase of 0.25 percentage points per level of downgrade in the Company's credit rating by Moody's or S&P. However, the total adjustment to the interest rate for the series of Notes cannot exceed two percentage points. There is no adjustment to the interest rate payable on each series of Notes for the first single level downgrade in the Company's credit rating by S&P. In the case of the \$1,500.0 million 6.70% Notes, the interest rate in effect on March 15, 2006 for such Notes will, thereafter, become the effective interest rate until maturity on March 15, 2011. The Company would incur a total of approximately \$7.5 million of additional annual interest expense for every 0.25 percentage point increase in the interest rate. If Moody's or S&P subsequently were to increase the Company's credit rating, the interest rate payable on each series of Notes is subject to a decrease of 0.25 percentage points for each level of credit rating increase. The interest rate payable for the series of Notes cannot be reduced below the original coupon rate of each series of Notes.

The Company entered into two \$750.0 million notional amount interest rate swaps relating to the \$1,500.0 million 6.70% Notes under which the Company effectively converted the fixed rate on these Notes to a floating rate of interest which is based on LIBOR. See Note 7 for further discussion of the interest rate swaps.

In addition to the \$3,000.0 million of Notes described above, the Company has outstanding the following non-callable, unsecured and unsubordinated debt instruments:

- \$250.0 million 6.50% Notes due October 2002, interest payments due on April 15 and October 15
- \$1,000.0 million 7.90% Notes due February 2005, interest payments due on February 15 and August 15

- \$250.0 million 7.25% debentures due March 2023, interest payments due on March 1 and September 1

The aggregate maturities of debt during the next five years and thereafter at December 31, 2001 are as follows:

(In thousands)	
2002	\$2,097,354
2003	7,929
2004	505,917
2005	1,001,380
2006	1,012,480
Thereafter	1,829,571
	<hr/>
Commercial paper classified as <i>Long-term debt</i>	6,454,631
	<hr/>
Total debt	3,000,000
	<hr/>
	\$9,454,631

Interest payments in connection with the Company's debt obligations for the years ended December 31, 2001, 2000 and 1999 amounted to \$331.7 million, \$343.0 million and \$294.8 million, respectively.

*Interest expense, net* included interest income of \$154.8 million, \$181.3 million and \$129.4 million in 2001, 2000 and 1999, respectively. Interest capitalized in connection with capital projects was \$94.3 million, \$43.3 million and \$15.4 million in 2001, 2000 and 1999, respectively.

## 5. Other Noncurrent Liabilities

*Other noncurrent liabilities* include reserves for the *Redux* and *Pondimin* litigation (see Note 12), reserves relating to income taxes, environmental matters, product liability and other litigation, as well as restructuring, pension and other employee benefit liabilities, and minority interests.

The Company has responsibility for environmental, safety and cleanup obligations under various local, state and federal laws, including the Comprehensive Environmental Response, Compensation and Liability Act, commonly known as Superfund. At December 31, 2001, the Company was a party to, or otherwise involved in, legal proceedings directed at the cleanup of 53 Superfund sites.

It is the Company's policy to accrue for environmental cleanup costs if it is probable that a liability has been incurred and an amount is reasonably estimable. In many cases, future environmental-related expenditures cannot be quantified with a reasonable degree of accuracy. Environmental expenditures that relate to an existing condition caused by past operations that do not contribute to current or future results of operations are expensed. As investigations and cleanups proceed, environmental-related liabilities are reviewed and adjusted as additional information becomes available. The aggregate environmental-related accruals were \$364.2 million and \$378.6 million at December 31, 2001 and 2000, respectively. Environmental-related accruals have been recorded without giving effect to any possible future



insurance proceeds or the timing of payments. See Note 12 for discussion of contingencies.

In 2000, the Company introduced a new incentive program to employees, the Performance Incentive Award Program (PIA), which awards employees based on the Company's operating results and the individual employee's performance. Substantially all U.S. and Puerto Rico exempt employees, who are not subject to other incentive programs, and key international employees are eligible to receive cash awards under PIA. The value of PIA awards for 2001 and 2000 was \$117.3 million and \$94.7 million, respectively. In 1999, cash bonuses totaling \$38.8 million were paid to key employees. Through 1998, the Company provided incentive awards under the Management Incentive Plan (MIP), which provided for cash and deferred contingent common stock awards to key employees. Deferred contingent common stock awards plus accrued dividends, related to the MIP program, totaling 875,206 shares were outstanding at December 31, 2001.

## 6. Pensions and Other Postretirement Benefits

**Pensions:** The Company sponsors various retirement plans for most full-time employees. These defined benefit and defined contribution plans cover all U.S. and certain international locations. Total pension expense from continuing operations for both defined benefit and defined contribution plans for 2001, 2000 and 1999 was \$141.9 million, \$107.7 million and \$95.5 million, respectively. Pension expense from continuing operations for defined contribution plans for 2001, 2000 and 1999 totaled \$67.0 million, \$62.9 million and \$61.6 million, respectively.

Pension plan benefits for defined benefit plans are based primarily on participants' compensation and years of credited service. Investment responsibility for the pension plan assets is assigned to outside investment managers and is limited to certain asset allocation criteria and investment guidelines established by the Company. Employees do not have any ability to determine the investment allocation of the pension plan assets.

The change in projected benefit obligation, change in plan assets, reconciliation of funded status and amounts recognized in the Consolidated Balance Sheets for the Company's defined benefit plans (principally U.S. plans) for 2001 and 2000 were as follows:

Change in Projected Benefit Obligation (In thousands)	Pensions		Other Postretirement Benefits	
	2001	2000	2001	2000
Projected benefit obligation at January 1	\$3,210,575	\$3,005,665	\$1,020,330	\$1,076,298
Consolidation of Japan benefit plan	—	186,327	—	—
Service cost	78,634	74,656	24,179	20,460
Interest cost	226,786	225,248	76,966	77,666
Service and interest cost—discontinued operations	—	3,074	—	2,189
Amendments	9,796	11,235	—	16,952
Net actuarial loss/(gain)	104,938	71,158	227,758	(72,589)
Curtailments/settlements	—	(39,826)	—	(24,289)
Benefits paid	(284,603)	(296,613)	(78,516)	(75,900)
Currency translation adjustment	(30,094)	(30,349)	(632)	(457)
Projected benefit obligation at December 31	\$3,316,032	\$3,210,575	\$1,270,085	\$1,020,330

Generally, contributions to defined contribution plans are based on a percentage of the employee's compensation. The Company's 401(k) savings plans have been established for substantially all U.S. employees. Certain employees are eligible to enroll in the plan on their hire date and can contribute between 1% and 16% of their annual pay. The Company provides a matching contribution to eligible participants of 50% on the first 6% of annual pay contributed to the plan, or a maximum of 3% of annual pay. Employees can direct their contributions and the Company's matching contributions into any of the funds offered. These funds provide participants with a cross section of investing options, including the Company's common stock. All contributions to the Company's common stock, whether by employee or employer, can be transferred to other fund choices daily.

**Other Postretirement Benefits:** The Company provides postretirement health care and life insurance benefits for retired employees of most domestic locations and Canada. Most full-time employees become eligible for these benefits after attaining specified age and service requirements.

Although the Company sold the Cyanamid Agricultural Products business in 2000 (see Note 2), which was accounted for as a discontinued operation, the pensions and other postretirement benefits were excluded from the sale for U.S. plans since employees of the Cyanamid Agricultural Products business accrued benefits in plans that encompassed other business segments. Except for one pension plan in Germany, all international plans will continue to be maintained by the Company to pay benefits that were accrued prior to the sale. Accordingly, projected benefit obligations, fair value of plan assets and (prepaid)/accrued benefit costs were not restated, except to reflect the sale of the pension plan in Germany. However, components of net periodic benefit cost from continuing operations were restated to reflect the Cyanamid Agricultural Products business as a discontinued operation.

Change in Plan Assets (In thousands)	Pensions		Other Postretirement Benefits	
	2001	2000	2001	2000
Fair value of plan assets at January 1	\$2,816,016	\$3,001,154	—	—
Consolidation of Japan benefit plan	—	76,089	—	—
Actual return on plan assets	(213,908)	34,607	—	—
Amendments	6,754	—	—	—
Company contributions	429,710	17,554	\$ 78,516	\$ 75,900
Benefits paid	(284,603)	(296,613)	(78,516)	(75,900)
Currency translation adjustment	(15,347)	(16,775)	—	—
Fair value of plan assets at December 31	\$2,738,622	\$2,816,016	\$ —	\$ —

Reconciliation of Funded Status (In thousands)	Pensions		Other Postretirement Benefits	
	2001	2000	2001	2000
Funded status	\$ 577,410	\$ 394,559	\$1,270,085	\$1,020,330
Unrecognized net actuarial loss	(603,051)	(44,225)	(243,292)	(15,603)
Unrecognized prior service cost	(57,193)	(60,502)	(16,695)	(18,698)
Unrecognized net transition obligation	(5,301)	(8,266)	—	—
(Prepaid)/accrued benefit costs	\$ (88,135)	\$ 281,566	\$1,010,098	\$ 986,029

Amounts Recognized in the Consolidated Balance Sheets (In thousands)	Pensions	
	2001	2000
Prepaid benefit cost	\$ (212,967)	\$ (8,537)
Accrued benefit liability	124,832	290,103

In December 2001, the Company made a \$400.0 million funding contribution to the U.S. Non-bargaining defined benefit pension plan (largest U.S. plan) due primarily to the decrease in the plan assets and, as a result, the anticipation of future statutory funding requirements. The decline in the global equity markets that occurred during 2001 contributed significantly to the decrease in the plan assets. The impact of the negative market returns was attributable to most of the increase in the unrecognized net actuarial loss since the difference between the expected return and actual return on plan assets is deferred. The net actuarial loss for other postretirement benefits of \$227.8 million in 2001 resulted primarily from a change in the assumption for

future increases in per capita cost of health care benefits and other changes in actuarial assumptions.

There were no plan assets for the Company's other postretirement benefit plans at December 31, 2001 and 2000 as postretirement benefits are funded by the Company when claims are paid. The current portion of the accrued benefit liability for other postretirement benefits was \$85.0 million and \$75.0 million at December 31, 2001 and 2000, respectively.

At December 31, 2001 and 2000, the accumulated benefit obligations, which represent the obligations of the defined benefit plans if the plans were terminated and before considering plan assets, were \$2,971.8 million and \$2,934.0 million, respectively.

Assumptions used in developing the projected benefit obligations at December 31 were as follows:

Weighted Average Assumptions at December 31,	Pensions			Other Postretirement Benefits		
	2001	2000	1999	2001	2000	1999
Discount rate	7.25%	7.5%	7.75%	7.25%	7.5%	7.75%
Rate of compensation increase	4.0%	4.0%	4.5%	—	—	—
Expected return on plan assets	9.25%	9.5%	9.5%	—	—	—
Increases in per capita cost of health care benefits that gradually decreases and is held constant thereafter beginning in 2005	—	—	—	9.5%–5.0%	7.0%–5.0%	7.5%–5.0%

The assumed health care cost trend rates have a significant effect on the amounts reported. A one percentage point increase in the assumed health care cost trend rates would increase the

postretirement benefit obligation by \$146.4 million and the total service and interest cost components from continuing operations by \$13.7 million. A one percentage point decrease in the

assumed health care cost trend rates would decrease the post-retirement benefit obligation by \$122.3 million and the total service and interest cost components from continuing operations by \$11.3 million.

Net periodic benefit cost from continuing operations for 2001, 2000 and 1999 of the Company's defined benefit plans (principally U.S. plans) was as follows:

Components of Net Periodic Benefit Cost from Continuing Operations (In thousands)	Pensions			Other Postretirement Benefits		
	2001	2000	1999	2001	2000	1999
Service cost	\$ 78,634	\$ 74,656	\$ 69,056	\$ 24,179	\$20,460	\$ 23,001
Interest cost	226,786	225,248	211,971	76,966	77,666	74,871
Expected return on plan assets	(246,449)	(270,131)	(260,323)	—	—	—
Amortization of prior service cost	11,720	10,704	10,734	2,003	330	339
Amortization of transition obligation	1,999	2,184	1,114	—	—	—
Recognized net actuarial loss	2,250	2,091	2,827	127	134	6,852
Curtailed gain	—	—	(1,502)	—	—	—
Net periodic benefit cost from continuing operations	\$ 74,940	\$ 44,752	\$ 33,877	\$103,275	\$98,590	\$105,063

Net periodic pension benefit cost from continuing operations was higher in 2001 compared with 2000 due primarily to the decrease in the expected return on plan assets of the U.S. pension plans. The fair value of the U.S. pension plan assets between 2000 and 1999 decreased by \$270.2 million, which negatively affected the amount of expected return on plan assets for 2001. Net periodic pension benefit cost from continuing operations was higher in 2000 compared with 1999 due primarily to consolidating a subsidiary in Japan effective January 1, 2000 (see Note 1).

As a result of the sale of the Cyanamid Agricultural Products business, the Company realized a curtailment gain related to the pension plans of \$25.5 million. This curtailment gain was recorded in *Loss on disposal of agricultural products business*.

## 7. Derivative Instruments and Foreign Currency Risk Management Programs

As of January 1, 2001, the Company adopted SFAS Nos. 133 and 138, which require that all derivative financial instruments be measured at fair value and be recognized as assets or liabilities on the balance sheet with changes in the fair value of the derivatives recognized in either income (loss) from continuing operations or accumulated other comprehensive income (loss), depending on the timing and designated purpose of the derivative. The fair value of forward contracts and interest rate swaps reflects the present value of the future potential gain if settlement were to take place on December 31, 2001, with the fair value of option contracts reflecting the present value of future cash flows if the contract were settled on December 31, 2001. The impact on the Company's financial position, results of operations and cash flows, upon adoption of these pronouncements, was immaterial.

The Company currently engages in two primary programs to manage its exposure to foreign currency risk. The two programs and the corresponding derivative contracts outstanding as of December 31, 2001 were as follows:

1. Short-term foreign exchange forward contracts and swap contracts are used to neutralize month-end balance sheet exposures. These contracts essentially take the opposite currency position of that projected in the month-end balance sheet to counterbalance the effect of any currency movement. These derivative instruments are not designated as hedges and are recorded at fair value with any gains or losses recognized in current period earnings in accordance with the requirements of SFAS Nos. 133 and 138. In 2001, the Company recorded a gain of \$28.7 million in *Other income, net* relating to gains and losses on these foreign exchange forward contracts and swap contracts. The \$28.7 million consists of gains and losses from contracts settled during 2001, as well as contracts outstanding at December 31, 2001 that are recorded at fair value.
2. The Company uses foreign currency put options and foreign currency forward contracts in its cash flow hedging program to cover foreign currency risk related to international intercompany inventory sales. These instruments are designated as cash flow hedges, and, in accordance with SFAS Nos. 133 and 138, any unrealized gains or losses are included in accumulated other comprehensive income (loss) with the corresponding asset or liability recorded in the balance sheet. As of December 31, 2001, \$4.4 million after-tax of net gains relating to these cash flow hedges was included in *Accumulated other comprehensive loss* with the corresponding assets/liabilities recorded in *Other current assets including deferred taxes/Accrued expenses*. The unrealized net gains in *Accumulated other comprehensive loss* will be reclassified into the Consolidated Statement of Operations when the intercompany inventory is sold to a third party. As such, the Company anticipates recognizing these net gains during the next six months. Put option contracts outstanding as of December 31, 2001 expire no later than June 2002.

Occasionally the Company purchases foreign currency put options outside of the cash flow hedging program to protect additional intercompany inventory sales. These put

options do not qualify as cash flow hedges under SFAS Nos. 133 and 138 and were recorded at fair value with all gains or losses, which were not significant, recognized in current period earnings immediately.

In addition to the programs identified above, the Company has entered into a foreign exchange forward contract to hedge against foreign exchange fluctuations on a yen denominated long-term intercompany loan to the Company's Japanese subsidiary. The forward contract has been designated as and qualifies for foreign currency cash flow hedge accounting treatment. As of December 31, 2001, the Company had recorded gains of \$3.5 million after-tax in *Accumulated other comprehensive loss* relating to this foreign exchange forward contract.

The Company also has entered into interest rate swaps to manage interest rate exposures. The Company strives to achieve a desired balance between fixed-rate and floating-rate debt and has entered into two effective fair value interest rate swaps on its \$1,500.0 million 6.70% Notes to ensure this desired balance between fixed-rate and floating-rate debt. The interest rate swaps effectively converted a portion of the Company's fixed-rate debt into floating-rate debt. Interest expense on the \$1,500.0 million 6.70% Notes is adjusted to include the payments made or received under the interest rate swap agreements. The fair value of the swaps relating to the \$1,500.0 million 6.70% Notes, as of December 31, 2001, excluding accrued interest, was an asset of \$12.8 million and has been recorded in *Other assets including deferred taxes* with the corresponding adjustment recorded to the underlying 6.70% Notes in *Long-term debt*.

## 8. Capital Stock

There were 2,400,000,000 shares of common stock and 5,000,000 shares of preferred stock authorized at December 31, 2001 and 2000. Of the authorized preferred shares, there is a series of shares (20,486 and 21,948 outstanding at December 31, 2001 and 2000, respectively) which is designated as \$2.00 convertible preferred stock. Each share of the \$2.00 series is convertible at the option of the holder into 36 shares of common stock. This series may be called for redemption at \$60.00 per share plus accrued dividends.

On October 7, 1999, the Company's Board of Directors declared a dividend of one preferred share purchase right for each share of common stock outstanding on October 18, 1999. The rights also apply to all future stock issuances. Each right permits the holder, under certain circumstances and upon the occurrence of certain events, to purchase from the Company one one-thousandth of a share of Series A Junior Participating Preferred Stock of the Company (the Series A Preferred Stock) at an exercise price of \$225 per one one-thousandth of a share of Series A Preferred Stock under a Rights Plan relating to such Series A Preferred Stock. The 5,000,000 shares of preferred stock authorized will be used for the exercise of any preferred share purchase rights. The Rights Plan has provisions that are

triggered if any person or group acquires beneficial ownership of 15% or more of the outstanding common stock or acquires the Company in a merger or other business combination (an Acquiring Person). In such event, stockholders (other than the Acquiring Person) would receive stock of the Company or the Acquiring Person, as the case may be, having a market value of twice the exercise price along with substantially increased voting and dividend rights, among other things. The rights expire on October 7, 2009, and prior to there being an Acquiring Person, the Company may redeem the rights issued under the Rights Plan for \$0.01 per right. The Company can, for so long as the rights are then redeemable, supplement or amend the Rights Plan in any respect without the approval of any holders of the rights. At any time after the rights are no longer redeemable, the Company may supplement or amend the Rights Plan in certain respects provided that no such supplement or amendment shall adversely affect the interests of the holders of Rights Certificates as such (other than an Acquiring Person or an Affiliate or Associate of an Acquiring Person).

Changes in outstanding common shares during 2001, 2000 and 1999 were as follows:

(In thousands except shares of preferred stock)	2001	2000	1999
Balance at January 1	1,311,774	1,303,916	1,312,399
Issued for stock options	8,550	15,123	10,589
Purchases of common stock for treasury	—	(7,414)	(19,226)
Conversions of preferred stock (1,462, 2,293 and 1,239 shares in 2001, 2000 and 1999, respectively) and other exchanges	246	149	154
Balance at December 31	1,320,570	1,311,774	1,303,916

The Company has a common stock repurchase program under which the Company is authorized to repurchase common shares. At December 31, 2001, the Company was authorized to repurchase 6,492,460 common shares in the future.

## 9. Stock Options

The Company has one Stock Option Plan and four Stock Incentive Plans. No further grants may be made under the Stock Option Plan or the Stock Incentive Plan approved in 1990. Under the Stock Incentive Plans, options to purchase a maximum of 181,000,000 shares may be granted at prices not less than 100% of the fair market value of the Company's common stock on the date the option is granted. At December 31, 2001, there were 19,974,293 shares available for future grants under the Stock Incentive Plans. In January 2002, the Board of Directors adopted, subject to stockholder approval at the Company's annual meeting on April 25, 2002, the 2002 Stock Incentive Plan under which 65,000,000 shares are available for future grants.

The plans provide for the granting of incentive stock options as defined under the Internal Revenue Code. Under the plans, grants may be made to selected officers and employees of non-qualified stock options with a 10-year term or incentive stock options with a term not exceeding 10 years. The plans also provide for the granting of stock appreciation rights (SAR), which entitle the holder to receive shares of the Company's common stock or cash equal to the excess of the market price of the common stock over the exercise price when exercised. At December 31, 2001, there were no outstanding SARs.

Each Stock Incentive Plan allows for, among other things, the issuance of up to 8,000,000 shares (24,000,000 shares in the aggregate for all Stock Incentive Plans) as restricted stock awards. Restricted stock awards representing 290,995, 148,900 and 148,850 units were granted in 2001, 2000 and 1999, respectively, under the plans to certain employees, including key executives. Most of these units are converted to shares of

restricted stock based on the achievement of certain performance criteria related to performance years 1999 through 2005. The remaining units are converted generally at the end of four years.

Under the Stock Option Plan for Non-Employee Directors, a maximum of 250,000 shares may be granted to non-employee directors at 100% of the fair market value of the Company's common stock on the date of the grant. Stock options granted to non-employee directors were 36,000, 21,000 and 21,000 in 2001, 2000 and 1999, respectively. Shares available for future grants at December 31, 2001 were 172,000.

Under the 1994 Restricted Stock Plan for Non-Employee Directors, a maximum of 100,000 restricted shares may be granted to non-employee directors. The restricted shares granted to each non-employee director are not delivered prior to the end of a five-year restricted period. At December 31, 2001, 64,800 shares were available for future grants.

Stock option information related to the plans was as follows:

Stock Options	2001	Weighted Average Exercise Price	2000	Weighted Average Exercise Price	1999	Weighted Average Exercise Price
Outstanding at January 1	82,751,313	\$43.74	85,244,130	\$39.13	75,790,629	\$30.53
Granted	28,360,196	56.89	16,496,678	56.51	21,945,755	62.00
Canceled	(2,558,655)	57.36	(3,866,134)	58.32	(1,903,601)	51.83
Exercised (2001—\$14.52 to \$62.31 per share)	(8,549,782)	26.74	(15,123,361)	27.90	(10,588,653)	22.76
Outstanding at December 31 (2001—\$14.52 to \$65.19 per share)	100,003,072	48.57	82,751,313	43.74	85,244,130	39.13
Exercisable at December 31	57,205,798	41.93	51,830,094	35.31	52,789,450	28.27

The following table summarizes information regarding stock options outstanding at December 31, 2001:

Options Outstanding				Options Exercisable	
Range of Exercise Prices	Number Outstanding	Weighted Average Remaining Contractual Life	Weighted Average Exercise Price	Number Exercisable	Weighted Average Exercise Price
\$14.52 to 19.99	11,672,218	2.4 years	\$17.90	11,672,218	\$17.90
20.00 to 29.99	4,253,391	3.9 years	26.34	4,253,391	26.34
30.00 to 39.99	12,442,005	4.8 years	36.18	12,442,005	36.18
40.00 to 49.99	624,588	7.1 years	45.93	446,583	46.22
50.00 to 59.99	52,067,568	8.4 years	55.25	16,380,958	52.38
60.00 to 65.19	18,943,302	7.6 years	62.30	12,010,643	62.33
	100,003,072	6.9 years	48.57	57,205,798	41.93

The Company accounts for stock-based compensation using the intrinsic value method. Accordingly, no compensation

expense has been recognized for stock options. If compensation expense for the Company's stock options issued in 2001, 2000

and 1999 had been determined based on the fair value method of accounting, the Company's net income (loss) and earnings (loss) per share would have been adjusted to the pro forma amounts indicated below:

(In thousands except per share amounts)	2001	2000	1999
Net income (loss)			
less preferred dividends:			
As-reported	\$2,285,252	\$(2,370,733)	\$(1,227,171)
Pro forma	2,084,564	(2,520,657)	(1,312,238)
Basic earnings (loss) per share:			
As-reported	\$ 1.74	\$ (1.81)	\$ (0.94)
Pro forma	1.58	(1.93)	(1.00)
Net income (loss):			
As-reported	\$2,285,294	\$(2,370,687)	\$(1,227,121)
Pro forma	2,084,606	(2,520,611)	(1,312,188)
Diluted earnings (loss) per share*:			
As-reported	\$ 1.72	\$ (1.81)	\$ (0.94)
Pro forma	1.57	(1.93)	(1.00)

\* The total weighted average common shares outstanding for diluted loss per share for 2000 and 1999 did not include common stock equivalents, as the effect would have been antidilutive.

The fair value of issued stock options is estimated on the date of grant using a variant of the Black-Scholes option pricing model incorporating the following assumptions for stock options granted in 2001, 2000 and 1999, respectively: expected volatility (the amount by which the stock price is expected to fluctuate) of 32.1%, 31.2% and 25.0%; expected dividend yield of 1.6%, 1.6% and 2.2%; risk-free interest rate of 4.8%, 6.3% and 5.6%; and expected life of five, five and four years. The weighted average fair value of stock options granted during 2001, 2000 and 1999 was \$17.76, \$18.76 and \$14.36 per option share, respectively.

## 10. Accumulated Other Comprehensive Loss

Accumulated other comprehensive loss consists of changes in foreign currency translation adjustments, net unrealized gains on derivative contracts and net unrealized gains (losses) on marketable securities. The following table sets forth the changes in each component of Accumulated other comprehensive loss:

(In thousands)	Foreign Currency Translation Adjustments <sup>(1)</sup>	Net Unrealized Gains on Derivative Contracts <sup>(2)</sup>	Net Unrealized Gains (Losses) on Marketable Securities	Accumulated Other Comprehensive Loss
Balance January 1, 1999	\$(329,004)	—	\$ 667	\$(328,337)
Period change	(285,963)	—	815	(285,148)
Balance December 31, 1999	(614,967)	—	1,482	(613,485)
Period change	(70,496)	—	11,422	(59,074)
Balance December 31, 2000	(685,463)	—	12,904	(672,559)
Period change	(166,200)	\$7,865	(2,134)	(160,469)
Balance December 31, 2001	<b>\$(851,663)</b>	<b>\$7,865</b>	<b>\$10,770</b>	<b>\$(833,028)</b>

(1) Income taxes are generally not provided for foreign currency translation adjustments, as such adjustments relate to permanent investments in international subsidiaries.

(2) Deferred income tax provided for net unrealized gains on derivative contracts in 2001 was \$1,000.

## 11. Income Taxes

The provision (benefit) for federal and foreign income taxes from continuing operations consisted of:

(In thousands)	2001	2000	1999
Years Ended December 31,			
Current:			
Federal	\$ (96,805)	\$ 321,484	\$ 290,020
Foreign	412,438	292,798	419,992
	315,633	614,282	710,012
Deferred:			
Federal	270,144	(836,883)	(1,399,709)
Foreign	(2,324)	22,601	(10,359)
	267,820	(814,282)	(1,410,068)
	<b>\$583,453</b>	<b>\$(200,000)</b>	<b>\$ (700,056)</b>

Net deferred tax assets inclusive of valuation allowances for certain deferred tax assets were reflected on the Consolidated Balance Sheets at December 31 as follows:

(In thousands)	2001	2000
Net current deferred tax assets	\$1,526,690	\$2,595,662
Net noncurrent deferred tax assets	1,583,599	795,441
Net deferred tax assets	<b>\$3,110,289</b>	<b>\$3,391,103</b>

Deferred income taxes are provided for temporary differences between the financial reporting basis and the tax basis of the Company's assets and liabilities. Deferred tax assets result principally from the recording of certain accruals and reserves, which currently are not deductible for tax purposes, as well as net operating loss carryforwards generated primarily from deductible payments associated with the *Redux* and *Pondimin* diet drug

litigation. Deferred tax liabilities result principally from tax on earnings expected to be remitted to the United States and the use of accelerated depreciation for tax purposes.

The components of the Company's deferred tax assets and liabilities at December 31 were as follows:

(In thousands)	2001	2000
Deferred tax assets:		
Diet drug product litigation accruals	\$ 650,192	\$2,857,951
Product litigation and environmental liabilities and other accruals	660,282	760,827
Postretirement, pension and other employee benefits	536,676	592,709
Net operating loss and other tax credit carryforwards	1,756,522	4,134
Goodwill impairment	52,837	60,000
Restructuring and product discontinuations	113,638	129,143
Inventory reserves	127,175	94,393
Investments and advances	31,869	38,894
Research and development costs	554,521	—
Intangibles	58,538	51,568
Other	40,375	63,437
Total deferred tax assets	<u>4,582,625</u>	<u>4,653,056</u>
Deferred tax liabilities:		
Tax on earnings expected to be remitted to the United States	(700,000)	(700,000)
Depreciation	(370,916)	(277,512)
Pension benefits and other employee benefits	(140,004)	(54,751)
Equity investments	(110,204)	(102,945)
Other	(101,630)	(75,592)
Total deferred tax liabilities	<u>(1,422,754)</u>	<u>(1,210,800)</u>
Deferred tax asset valuation allowances	(49,582)	(51,153)
Net deferred tax assets	<u>\$3,110,289</u>	<u>\$3,391,103</u>

Valuation allowances have been established for certain deferred tax assets related to environmental liabilities and other operating accruals as the Company determined that it was more likely than not that these benefits will not be realized. During 2001 and 2000, the valuation allowance decreased by \$1.6 million and \$100.3 million, respectively. The decrease of the valuation allowance in 2000 related to a reduction in net operating loss carryforwards as a result of the deconsolidation of Immunex (see Note 2).

The Company has provided \$700.0 million of federal income taxes on unremitted earnings from its international subsidiaries that may be remitted back to the United States. Federal income taxes were not provided on unremitted earnings expected to be permanently reinvested internationally. If federal income taxes were provided, they would approximate \$380.0 million.

Reconciliations between the Company's effective tax rate and the U.S. statutory rate from continuing operations, excluding the diet drug litigation charges in 2001, 2000 and 1999 (see Note 12), the effect of the termination fee in 2000 (see Note 3), gain

on the sale of Immunex common stock in 2000 (see Note 2), goodwill impairment in 2000 (see Note 3) and special charges in 2000 and 1999 (see Note 3), were as follows:

Tax Rate Years Ended December 31,	2001	2000	1999
U.S. statutory rate	35.0%	35.0%	35.0%
Effect of Puerto Rico and Ireland manufacturing operations	(9.1)	(8.6)	(9.0)
Research credits	(2.1)	(1.7)	(1.4)
Goodwill amortization	1.2	1.5	1.8
Other, net	(0.9)	(0.7)	0.7
Effective tax rate from continuing operations	<u>24.1%</u>	<u>25.5%</u>	<u>27.1%</u>

Including the effect of the 2001 litigation charge (which had a 35.3% tax benefit), the overall effective tax rate from continuing operations in 2001 was 20.3%. Including the effect of the termination fee and the gain on the sale of Immunex common stock in 2000 (which had tax provisions of 35.0% and 31.4%, respectively), and the tax benefits associated with the 2000 litigation charge, goodwill impairment and special charges (with effective rates of 28.3%, 15.0% and 35.2%, respectively), the overall effective tax rate from continuing operations in 2000 was an 18.2% tax benefit. Including the effect of the 1999 litigation charge and special charge (which had 30.8% and 35.4% of tax benefits, respectively), the overall effective tax rate from continuing operations in 1999 was a 36.7% tax benefit. The difference in the tax benefits related to the 2000 and 1999 litigation charges versus the statutory rate of 35.0% was caused by provisions of \$500.0 million and \$200.0 million in 2000 and 1999, respectively, for additional federal income taxes, net of tax credits, that may be paid if the Company remits certain international earnings, taxed at a lower rate than in the United States, to the United States for diet drug litigation settlement payments.

Total income tax payments, net of tax refunds, for continuing and discontinued operations in 2001, 2000 and 1999 amounted to \$493.6 million, \$1,038.3 million and \$717.2 million, respectively.

## 12. Contingencies and Litigation Charges

The Company is involved in various legal proceedings, including product liability and environmental matters of a nature considered normal to its business (see Note 5 for discussion of environmental matters). It is the Company's policy to accrue for amounts related to these legal matters if it is probable that a liability has been incurred and an amount is reasonably estimable.

The Company has been named as a defendant in numerous legal actions relating to the diet drugs *Redux* or *Pondimin*, which the Company estimated were used in the United States, prior to their 1997 voluntary market withdrawal, by

approximately 5.8 million people. These actions allege, among other things, that the use of *Redux* and/or *Pondimin*, independently or in combination with the prescription drug phentermine (which the Company did not manufacture, distribute or market), caused certain serious conditions, including valvular heart disease.

On October 7, 1999, the Company announced a nationwide, class action settlement (the settlement) to resolve litigation brought against the Company regarding the use of the diet drugs *Redux* or *Pondimin*. The settlement covers all claims arising out of the use of *Redux* or *Pondimin*, except for claims of primary pulmonary hypertension (PPH), and is open to all *Redux* or *Pondimin* users in the United States, regardless of whether they have lawsuits pending.

On November 23, 1999, U.S. District Judge Louis C. Bechtel granted preliminary approval of the settlement and directed that notice of the settlement terms be provided to class members. The notice program began in December 1999. In early May 2000, the district court held a hearing on the fairness of the terms of the settlement, with an additional one-day hearing on August 10, 2000. On August 28, 2000, Judge Bechtel issued an order approving the settlement. Several appeals were taken from that order to the U.S. Court of Appeals for the Third Circuit. All but one of those appeals was withdrawn during 2001, and, on August 15, 2001, the Third Circuit affirmed the approval of the settlement. When no petitions to the U.S. Supreme Court for certiorari were filed by January 2, 2002, the settlement was deemed to have received final judicial approval on January 3, 2002.

Payments by the Company related to the settlement are made into settlement Funds A and B (the settlement funds). Fund A is intended to cover refunds, medical screening costs, additional medical services and cash payments, education and research costs, and administration costs. Fund B will compensate claimants with significant heart valve disease. Payments to provide settlement benefits, if needed, may continue for approximately 16 years after final judicial approval. Payments to the settlement funds in 2001, 2000 and 1999 were \$936.7 million, \$383.0 million and \$75.0 million, respectively.

Diet drug users choosing to opt out of the settlement class were required to do so by March 30, 2000. The Company has resolved the claims of the majority of these initial opt outs and continues to resolve the claims of the remaining individuals.

The settlement agreement also gives class members who participate in the settlement the opportunity to opt out of the settlement at two later stages, although there are restrictions on the nature of claims they can pursue outside of the settlement. Class members who are diagnosed with certain levels of valvular regurgitation within a specified time frame can opt out following their diagnosis and prior to receiving any further benefits under the settlement (intermediate opt outs). Class members who are

diagnosed with certain levels of regurgitation and who elect to remain in the settlement, but who later develop a more severe valvular condition, may opt out at the time the more serious condition develops (back-end opt outs). Under either of these latter two opt out alternatives, class members may not seek or recover punitive damages, may sue only for the condition giving rise to the opt out right, and may not rely on verdicts, judgments or factual findings made in other lawsuits.

On January 18, 2002, as collateral to the Company's financial obligations under the settlement, the Company established a security fund in the amount of \$370.0 million and recorded such amount in *Other assets including deferred taxes*. The funds are owned by the Company and will earn interest income for the Company while residing in the security fund. The Company will be required to deposit an additional \$180.0 million in the security fund if the Company's credit rating, as reported by both Moody's and S&P, falls below investment grade.

The Company recorded an initial litigation charge of \$4,750.0 million (\$3,287.5 million after-tax or \$2.51 per share-diluted), net of insurance, in connection with the *Redux* and *Pondimin* litigation in 1999, an additional charge of \$7,500.0 million in 2000 (\$5,375.0 million after-tax or \$4.11 per share-diluted), and a third litigation charge of \$950.0 million (\$615.0 million after-tax or \$0.46 per share-diluted) in the 2001 third quarter. The combination of these three charges represents the estimated total amount required to resolve all diet drug litigation, including anticipated funding requirements for the nationwide, class action settlement, anticipated costs to resolve the claims of any members of the settlement class who in the future may exercise an intermediate or back-end opt out right, costs to resolve the claims of PPH claimants and initial opt out claimants, and administrative and litigation expenses.

At December 31, 2001, \$1,857.7 million of the litigation accrual remained; \$1,150.0 million and \$707.7 million were included in *Accrued expenses* and *Other noncurrent liabilities*, respectively. At December 31, 2000, \$8,165.6 million of the litigation accrual remained; \$5,900.0 million and \$2,265.6 million were included in *Accrued expenses* and *Other noncurrent liabilities*, respectively. Payments to the nationwide, class action settlement funds, individual settlement payments, legal fees and other items were \$7,257.9 million, \$3,966.8 million and \$117.6 million for 2001, 2000 and 1999, respectively.

The Company is self-insured against ordinary product liability risks and has liability coverage, in excess of certain limits and subject to certain policy ceilings, from various insurance carriers.

In the opinion of the Company, although the outcome of any legal proceedings cannot be predicted with certainty, the ultimate liability of the Company in connection with its legal proceedings will not have a material adverse effect on the Company's financial position but could be material to the results of operations and cash flows in any one accounting period.



The Company leases certain property and equipment for varying periods under operating leases. Future minimum rental payments under non-cancelable operating leases from continuing operations with terms in excess of one year in effect at December 31, 2001 are as follows:

(In thousands)	
2002	\$ 80,845
2003	74,312
2004	55,546
2005	50,214
2006	46,687
Thereafter	35,289
Total rental commitments	<u>\$342,893</u>

Rental expense from continuing operations for all operating leases was \$133.7 million, \$128.2 million and \$135.1 million in 2001, 2000 and 1999, respectively.

### 13. Company Data by Operating and Geographic Segment

The Company has three reportable segments: Pharmaceuticals, Consumer Health Care and Corporate. The Company's Pharmaceuticals and Consumer Health Care reportable segments are strategic business units that offer different products and services. The reportable segments are managed separately because they manufacture, distribute and sell distinct products and provide services, which require various technologies and marketing strategies. The Company is not dependent on any single customer or major group of customers for its net revenue (see Note 1).

The Pharmaceuticals segment manufactures, distributes and sells branded and generic human ethical pharmaceuticals, biologicals, nutritionals, and animal biologicals and pharmaceuticals. Principal products include women's health care products, neuroscience therapies, cardiovascular products, infant nutritionals, gastroenterology drugs, anti-infectives, vaccines, biopharmaceuticals, oncology therapies, musculoskeletal therapies, hemophilia treatments and immunological products. Principal animal health products include vaccines, pharmaceuticals, endectocides and growth implants.

The Consumer Health Care segment manufactures, distributes and sells over-the-counter health care products whose principal products include analgesics, cough/cold/allergy remedies, nutritional supplements, herbal products, and hemorrhoidal, antacid, asthma and other relief items.

Corporate is responsible for the treasury, tax and legal operations of the Company's businesses and maintains and/or incurs certain assets, liabilities, expenses, gains and losses related to the overall management of the Company which are not allocated to the other reportable segments.

The accounting policies of the segments described above are the same as those described in "Summary of Significant Accounting Policies" in Note 1. The Company evaluates the performance of the Pharmaceuticals and Consumer Health Care reportable segments based on income from continuing operations before taxes which includes goodwill amortization, gains on the sales of non-corporate assets and certain other items. Corporate includes special charges, interest expense and interest income, gains on the sales of investments and other corporate assets, including the sale of Immunex common stock, the Warner-Lambert Company termination fee, certain litigation provisions, including the *Redux* and *Pondimin* litigation charges, goodwill impairment and other miscellaneous items.

### Company Data by Operating Segment

(In millions)			
Years Ended December 31,	2001	2000	1999
<b>Net Revenue from Customers<sup>(1)</sup></b>			
Pharmaceuticals	\$11,716.5	\$10,772.6	\$ 9,469.7
Consumer Health Care	2,412.0	2,441.1	2,345.4
Consolidated Total	<u>\$14,128.5</u>	<u>\$13,213.7</u>	<u>\$11,815.1</u>
<b>Income (Loss) from Continuing Operations before Taxes<sup>(2)</sup></b>			
Pharmaceuticals	\$ 3,503.5	\$ 2,919.5	\$ 2,538.6
Consumer Health Care	592.1	626.6	594.6
Corporate <sup>(3)</sup>	(1,226.9)	(4,647.1)	(5,040.5)
Consolidated Total	<u>\$ 2,868.7</u>	<u>\$ (1,101.0)</u>	<u>\$ (1,907.3)</u>
<b>Depreciation and Amortization Expense</b>			
Pharmaceuticals	\$ 539.1	\$ 458.8	\$ 465.6
Consumer Health Care	53.1	61.0	57.3
Corporate	15.5	15.2	18.3
Consolidated Total	<u>\$ 607.7</u>	<u>\$ 535.0</u>	<u>\$ 541.2</u>
<b>Expenditures for Long-Lived Assets</b>			
Pharmaceuticals	\$ 1,827.7	\$ 1,720.1	\$ 1,038.9
Consumer Health Care	67.8	38.4	66.8
Corporate	178.0	55.0	31.4
Consolidated Total	<u>\$ 2,073.5</u>	<u>\$ 1,813.5</u>	<u>\$ 1,137.1</u>
<b>Total Assets at December 31,</b>			
Pharmaceuticals <sup>(4)</sup>	\$13,820.3	\$12,388.6	\$11,101.4
Consumer Health Care	1,736.3	1,697.2	1,864.4
Net assets—discontinued business held for sale	—	—	4,192.3
Corporate	7,411.3	7,006.7	5,965.7
Consolidated Total	<u>\$22,967.9</u>	<u>\$21,092.5</u>	<u>\$23,123.8</u>

## Company Data by Geographic Segment

(In millions)

Years Ended December 31,	2001	2000	1999
<b>Net Revenue from Customers<sup>(1)(5)</sup></b>			
United States	\$ 9,029.0	\$ 8,045.1	\$ 7,214.2
United Kingdom	694.4	898.1	745.1
Other International	4,405.1	4,270.5	3,855.8
Consolidated Total	<b>\$14,128.5</b>	<b>\$13,213.7</b>	<b>\$11,815.1</b>
<b>Long-Lived Assets at December 31,<sup>(5)</sup></b>			
United States	\$ 7,583.4	\$ 6,228.8	\$ 6,379.7
Ireland	652.7	386.2	326.8
Other International	2,482.6	2,688.6	2,498.0
Consolidated Total	<b>\$10,718.7</b>	<b>\$ 9,303.6</b>	<b>\$ 9,204.5</b>

(1) 2000 and 1999 were restated to reflect the early adoption of new authoritative accounting guidance as of January 1, 2001 reflecting certain rebates and sales incentives (i.e., coupons and other rebate programs) as reductions of revenues instead of selling and marketing expenses.

(2) Income (loss) from continuing operations before taxes included goodwill amortization for 2001, 2000 and 1999 as follows: Pharmaceuticals—\$136.8, \$147.8 and \$154.3 and Consumer Health Care—\$23.7, \$31.8 and \$32.7, respectively.

(3) 2001, 2000 and 1999 Corporate included litigation charges of \$950.0, \$7,500.0 and \$4,750.0, respectively, relating to the litigation brought against the Company regarding the use of the diet drug products Redux or Pondimin. The charges provide for all anticipated payments in connection with the nationwide, class action settlement, anticipated costs to resolve the claims of any members of the settlement class who in the future may exercise an intermediate or back-end opt out right, costs to resolve the claims of PPH claimants and initial opt out claimants, and administrative and litigation expenses, net of insurance (see Note 12). The charges related to the Pharmaceuticals operating segment.

2000 Corporate also included:

- Income of \$1,709.4 resulting from the receipt of a \$1,800.0 termination fee provided for under the merger agreement with Warner-Lambert Company offset, in part, by certain related expenses (see Note 3).
- Income of \$2,061.2 relating to the Company selling a portion of its investment in Immunex common stock in a public equity offering with Immunex (see Note 2). The transaction related to the Pharmaceuticals operating segment.
- Goodwill impairment of \$401.0 related to the goodwill associated with generic pharmaceuticals and the Solgar consumer health care product line. The charge related to the operating segments as follows: Pharmaceuticals—\$231.0 and Consumer Health Care—\$170.0 (see Note 3).
- A special charge of \$80.0 related to the voluntary ceasing of production and subsequent market withdrawal of products containing PPA (see Note 3). The charge related to the Consumer Health Care operating segment.
- A special charge of \$267.0 related to costs associated with certain product discontinuations (see Note 3). The charge related to the Pharmaceuticals operating segment.

1999 Corporate also included a special charge of \$82.0 related to the suspension of shipments and the voluntary market withdrawal of RotaShield, the Company's rotavirus vaccine (see Note 3). The charge related to the Pharmaceuticals operating segment.

- (4) 2001 and 2000 included an equity investment in Immunex of \$845.4 and \$759.2, respectively. Immunex was a consolidated subsidiary in 1999.
- (5) Other than the United States and the United Kingdom, no other country in which the Company operates had net revenue of 5% or more of the respective consolidated total. Other than the United States and Ireland, no country in which the Company operates had long-lived assets of 5% or more of the respective consolidated total. The basis for attributing net revenue to geographic areas is the location of the customer. Long-lived assets consist of property, plant and equipment, goodwill and other intangibles, and other assets, excluding deferred taxes, net investments in equity companies and other investments.

# Report of Independent Public Accountants

To the Board of Directors and Stockholders of Wyeth:

We have audited the accompanying consolidated balance sheets of Wyeth (formerly American Home Products Corporation—a Delaware corporation) and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of operations, changes in stockholders' equity and cash flows for each of the three years in the period ended December 31, 2001. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wyeth and subsidiaries as of December 31, 2001 and 2000, and the results of their operations and cash flows for each of the three years in the period ended December 31, 2001 in conformity with accounting principles generally accepted in the United States.

Arthur Andersen LLP  
New York, New York  
January 24, 2002

## Management Report on Financial Statements

Management has prepared and is responsible for the Company's Consolidated Financial Statements and related Notes to Consolidated Financial Statements. They have been prepared in accordance with accounting principles generally accepted in the United States and necessarily include amounts based on judgments and estimates made by management. All financial information in this Annual Report is consistent with the financial statements.

The Company maintains internal accounting control systems and related policies and procedures designed to provide reasonable assurance that assets are safeguarded, that transactions are executed in accordance with management's authorization and are properly recorded, and that accounting records may be relied upon for the preparation of financial statements and other financial information. The design, monitoring and revision of internal accounting control systems involve, among other things, management's judgment with respect to the relative cost and expected benefits of specific control measures. The Company also maintains an internal auditing function, which evaluates

and formally reports on the adequacy and effectiveness of internal accounting controls, policies and procedures.

The Company's financial statements have been audited by independent public accountants who have expressed their opinion with respect to the fairness of these statements.

The Audit Committee of the Board of Directors, composed of non-employee directors, meets periodically with the independent public accountants and internal auditors to evaluate the effectiveness of the work performed by them in discharging their respective responsibilities and to assure their independent and free access to the Committee.

John R. Stafford  
Chairman of the Board

Robert Essner  
President and  
Chief Executive  
Officer

Kenneth J. Martin  
Senior Vice President  
and Chief Financial  
Officer

# Quarterly Financial Data (Unaudited)

(In thousands except per share amounts)	First Quarter 2001	Second Quarter 2001	Third Quarter 2001	Fourth Quarter 2001
Net revenue	\$3,449,176	\$3,216,420	\$3,736,250	\$3,726,668
Gross profit	2,650,573	2,425,379	2,856,328	2,807,458
Income from continuing operations <sup>(1)</sup>	733,554	476,996	252,072	822,672
Diluted earnings per share from continuing operations <sup>(1)</sup>	0.55	0.36	0.19	0.62
Net income <sup>(1)</sup>	733,554	476,996	252,072	822,672

(In thousands except per share amounts)	First Quarter 2000	Second Quarter 2000	Third Quarter 2000	Fourth Quarter 2000
Net revenue <sup>(2)</sup>	\$3,195,852	\$3,026,215	\$3,503,605	\$3,487,999
Gross profit <sup>(2)</sup>	2,413,860	2,255,173	2,658,346	2,616,874
Income (loss) from continuing operations <sup>(1)(3)</sup>	1,746,009	412,734	762,100	(3,821,883)
Diluted earnings (loss) per share from continuing operations <sup>(1)(3)(4)</sup>	1.32	0.31	0.58	(2.91)
Net income (loss) <sup>(1)(3)(5)</sup>	276,362	412,734	762,100	(3,821,883)

(1) Third Quarter 2001 and Fourth Quarter 2000 included litigation charges of \$615,000 after-tax and \$0.46 per share-diluted and \$5,375,000 after-tax and \$4.10 per share-diluted, respectively, in connection with litigation brought against the Company regarding the use of the diet drugs Redux or Pondimin.

Fourth Quarter 2000 also included:

- Income of \$1,414,859 after-tax and \$1.08 per share-diluted related to the Company selling a portion of its investment in Immunex common stock in a public equity offering with Immunex.
  - Goodwill impairment of \$341,000 after-tax and \$0.26 per share-diluted related to the goodwill associated with generic pharmaceuticals and the Solgar consumer health care product line.
  - A special charge of \$52,000 after-tax and \$0.04 per share-diluted related to the voluntary ceasing of production and subsequent voluntary market withdrawal of products containing PPA.
  - A special charge of \$173,000 after-tax and \$0.13 per share-diluted related to costs associated with certain product discontinuations.
- (2) First, Second, Third and Fourth Quarters 2000 were restated to reflect the early adoption of new authoritative accounting guidance as of January 1, 2001 reflecting certain rebates and sales incentives (i.e., coupons and other rebate programs) as reductions of revenues instead of selling and marketing expenses.
- (3) First Quarter 2000 included income of \$1,111,097 after-tax and \$0.84 per share-diluted resulting from the receipt of a \$1,800,000 termination fee provided for under the merger agreement with Warner-Lambert Company offset, in part, by certain related expenses.
- (4) The weighted average common shares outstanding for diluted loss per share for the Fourth Quarter 2000 did not include common stock equivalents, as the effect would have been antidilutive. In addition, the sum of the 2000 diluted earnings (loss) per share from continuing operations did not equal the full year 2000 diluted loss per share from continuing operations for the same reason.
- (5) As of the 2000 First Quarter, the Company reflected the Cyanamid Agricultural Products business, which was sold on June 30, 2000, as a discontinued operation and recorded a loss on disposal of such business of \$1,572,993, net of tax charges of \$855,248.

## Market Prices of Common Stock and Dividends

	2001 Range of Prices*			2000 Range of Prices*		
	High	Low	Dividends per Share	High	Low	Dividends per Share
First quarter	\$62.50	\$52.00	\$0.23	\$56.25	\$39.38	\$0.23
Second quarter	63.80	54.06	0.23	61.63	50.94	0.23
Third quarter	62.31	53.20	0.23	60.13	50.38	0.23
Fourth quarter	62.25	55.70	0.23	65.25	53.50	0.23

\* Prices are those of the New York Stock Exchange—Composite Transactions.

# Management's Discussion and Analysis of Financial Condition and Results of Operations

The following commentary should be read in conjunction with the Consolidated Financial Statements and Notes to Consolidated Financial Statements on pages 34 to 54.

## Results of Operations

### Basis of Presentation

Management's discussion and analysis of results of operations for 2001 vs. 2000 and 2000 vs. 1999 are presented on an as-reported basis, except for *Net revenue* variation explanations between 2000 and 1999, which are presented on an as-reported and pro forma basis. Effective January 1, 2000, the financial results of certain pharmaceutical subsidiaries in Japan and India, which previously were included on an equity basis, were consolidated in the financial results of the Company. The financial results of Immunex, which previously were consolidated in the financial results of the Company, were deconsolidated and included on an equity basis, retroactive to January 1, 2000, within the pharmaceuticals segment. Accordingly, alliance revenue was recorded in 2001 and 2000 for co-promotion agreements between the Company and Immunex. The 2000 vs. 1999 pro forma net revenue percentage changes reflect the respective consolidation and deconsolidation of these subsidiaries and include alliance revenue from Immunex, assuming all transactions occurred as of January 1, 1999. Neither the consolidation nor the deconsolidation of these subsidiaries had any effect on income from continuing operations in 2000.

In addition, the Company early adopted new authoritative accounting guidance as of January 1, 2001 reflecting certain rebates and sales incentives (i.e., coupons and other rebate programs) as reductions of revenues instead of selling and marketing expenses. Financial information for all prior periods presented has been reclassified to comply with the income statement classification requirements of the new guidance. These reclassifications had no effect on total net revenue growth between the periods presented. However, consumer health care net revenue growth for 2000 vs. 1999 was 3% without the reclassification adjustments as compared with the as-reported growth rate of 4%.

### Net Revenue

Worldwide net revenue increased 7% to \$14.1 billion for 2001 on an as-reported basis. Worldwide net revenue increased 12% to \$13.2 billion for 2000 on an as-reported basis. After adjusting for the consolidation and deconsolidation of the subsidiaries identified above, and including alliance revenue from Immunex, pro forma worldwide net revenue for 2000 increased 13% due primarily to higher worldwide sales of pharmaceuticals.

The following table sets forth 2001, 2000 and 1999 worldwide net revenue results by operating segment together with the percentage changes in "As-Reported" and "Pro Forma" (where applicable) worldwide net revenue from prior years:

(Dollar amounts in millions)	Years Ended December 31,			2001 vs. 2000	2000 vs. 1999	
	2001	2000	1999	As-Reported % Increase (Decrease)	As-Reported % Increase	Pro Forma % Increase
Net Revenue						
Operating Segment:						
Pharmaceuticals	\$11,716.5	\$10,772.6	\$ 9,469.7	9 %	14%	16%
Consumer Health Care	2,412.0	2,441.1	2,345.4	(1)%	4%	4%
Consolidated Net Revenue	\$14,128.5	\$13,213.7	\$11,815.1	7 %	12%	13%

### 2001 vs. 2000

Worldwide pharmaceutical net revenue increased 9% (10% for human pharmaceuticals) for 2001. Excluding the negative impact of foreign exchange, worldwide pharmaceutical net revenue increased 11% for 2001. U.S. pharmaceutical net revenue increased 15% for 2001 due primarily to higher sales of *Protonix* (introduced in the 2000 second quarter), *Prevnar* (introduced in the 2000 first quarter), *Effexor XR* (as a result of higher volume and market share of new prescriptions as well as expanded indications), *Premarin* products and *Cordarone I.V.*, and alliance revenue offset, in part, by lower sales of *Ziac* (due to generic competition) and generic products (discontinuance of certain oral generics).

International pharmaceutical net revenue decreased 1% for 2001 due primarily to lower sales of *Meningitec* and animal health products offset, in part, by higher sales of *Effexor XR* (as a result of higher volume and market share of new prescriptions,

as well as expanded indications), *Enbrel* (internationally the Company has exclusive marketing rights to *Enbrel*), *Zoton* and infant nutritionals. Sales of *Meningitec*, the Company's meningococcal meningitis vaccine, decreased as compared with the prior year, as it was used in 2000 to vaccinate nearly all children and adolescents in the United Kingdom. The product currently is being launched in 10 other European countries; however, the Company does not currently anticipate that any of these markets, individually, will provide sales volume equivalent to that generated in the United Kingdom. The decline in animal health product revenues was due primarily to a general continued weakening in the livestock markets and continuing concerns about foot-and-mouth and mad cow diseases.

Worldwide consumer health care net revenue decreased 1% for 2001. Excluding the negative impact of foreign exchange, worldwide consumer health care net revenue was unchanged for

2001. U.S. consumer health care net revenue was unchanged for 2001 as a result of higher sales of *Chap Stick*, *Caltrate* and *Advil* being offset by lower sales of cough/cold/allergy products and *Flexagen*.

International consumer health care net revenue decreased 3% for 2001 due primarily to the divestiture of two international non-core products which occurred early in 2001, as well as lower sales of cough/cold/allergy products. These decreases were partially offset by higher sales of *Centrum* products, *Caltrate* and *Advil*.

#### 2000 vs. 1999

Worldwide pharmaceutical net revenue increased 14% on an as-reported basis and 16% (primarily human pharmaceuticals) on a pro forma basis for 2000. Excluding the negative impact of foreign exchange, pro forma worldwide pharmaceutical net revenue increased 19% for 2000. Pro forma U.S. pharmaceutical net revenue increased 22% for 2000 due primarily to higher sales of *Plevnar* (introduced in the 2000 first quarter), *Effexor XR* (as a result of higher volume and market share of new prescriptions, as well as expanded indications), *Protonix* (introduced in the 2000 second quarter), *Premarin* products and animal health products, and alliance revenue offset, in part, by lower sales of *Lodine* (due to generic competition) and factor VIII.

Pro forma international pharmaceutical net revenue increased 7% for 2000 due primarily to higher sales of *Meningitec* (introduced in the United Kingdom in the 1999 fourth quarter), *Effexor XR* (as a result of higher volume and market share of new prescriptions, as well as expanded indications) and *ReFacto* (introduced in the 1999 second quarter).

Worldwide consumer health care net revenue increased 4% on an as-reported and pro forma basis for 2000. Excluding the negative impact of foreign exchange, worldwide consumer health care net revenue increased 6% for 2000. U.S. consumer health care net revenue increased 5% for 2000 due primarily to higher sales of *Centrum* products (including *Centrum Performance*, which was launched in the United States in the 1999 fourth quarter), cough/cold/allergy products, *Chap Stick* and *Flexagen* (introduced in the United States in the 2000 second quarter).

International consumer health care net revenue increased 2% for 2000 due primarily to higher sales of *Centrum* products and *Caltrate* offset, in part, by lower sales of *Anacin*.

The following table sets forth the percentage changes in 2001 as-reported and 2000 pro forma worldwide net revenue by operating segment and geographic area compared with the prior year, including the effect volume, price and foreign exchange had on these percentage changes:

	% Increase (Decrease) Years Ended December 31, 2001				% Increase (Decrease) Years Ended December 31, 2000 <sup>(1)(2)</sup>			
	Volume	Price	Foreign Exchange	Total Net Revenue	Volume	Price	Foreign Exchange	Total Net Revenue
<b>Pharmaceuticals</b>								
United States	10%	5%	—	15%	15%	7%	—	22%
International	4%	1%	(6)%	(1)%	14%	—	(7)%	7%
Total	8%	3%	(2)%	9%	15%	4%	(3)%	16%
<b>Consumer Health Care</b>								
United States	(2)%	2%	—	—	4%	1%	—	5%
International	(1)%	3%	(5)%	(3)%	4%	3%	(5)%	2%
Total	(2)%	2%	(1)%	(1)%	4%	2%	(2)%	4%
<b>Total</b>								
United States	8%	4%	—	12%	13%	5%	—	18%
International	4%	1%	(6)%	(1)%	12%	1%	(7)%	6%
Total	6%	3%	(2)%	7%	13%	3%	(3)%	13%

(1) Effective January 1, 2000, the financial results of certain subsidiaries in Japan and India, which previously were included on an equity basis, were consolidated in the results of the Company. Also effective January 1, 2000, the financial results of *Immunex*, which previously were consolidated in the results of the Company, were deconsolidated and included on an equity basis. Accordingly, alliance revenue was recorded in 2000 for co-promotion agreements between the Company and *Immunex*. The 2000 pro forma net revenue percentage changes reflect the respective consolidation and deconsolidation of these subsidiaries and include alliance revenue from *Immunex*, assuming all transactions occurred as of January 1, 1999. Neither the consolidation nor the deconsolidation of these subsidiaries, nor the inclusion of alliance revenue from *Immunex*, had any effect on income from continuing operations in 2000.

(2) 2000 was restated to reflect the early adoption of new authoritative accounting guidance as of January 1, 2001 reflecting certain rebates and sales incentives (i.e., coupons and other rebate programs) as reductions of revenues instead of selling and marketing expenses.

## Operating Expenses

### **2001 vs. 2000**

**Cost of goods sold**, as a percentage of *Net revenue*, decreased to 24.0% for 2001 compared with 24.7% for 2000. Excluding alliance revenue, cost of goods sold, as a percentage of net sales, for 2001 was 24.5%, a 0.6% decrease from 25.1% in 2000. The margin improvement resulted from a favorable mix of higher margin products in both the pharmaceuticals and consumer health care segments and lower royalty expenses offset, in part, by increased costs associated with improving the U.S. production supply chain processes.

**Selling, general and administrative expenses**, as a percentage of *Net revenue*, decreased to 36.7% for 2001 compared with 37.7% for 2000. The lower ratio of selling, general and administrative expenses resulted from non-recurring launch expenses, primarily media, related to pharmaceutical product launches in 2000, and lower co-promotion expenses for *Ziac*, due to reduced sales as a result of generic competition. This ratio improvement was partially offset by an increase in selling and marketing expenses in the Company's animal health division to support the domestic launch of *ProHeart 6*, a new single dose, canine heartworm preventative product.

**Research and development expenses** increased 11% for 2001 due primarily to increased headcount and other research operating expenses, including higher chemical and material costs, and ongoing clinical trials of pharmaceuticals in several therapeutic categories. These increases were partially offset by lower costs resulting from the timing of payments pursuant to certain pharmaceutical collaborations and lower payments under licensing agreements. Pharmaceutical research and development expenditures accounted for 96%, 96% and 95% of total research and development expenditures in 2001, 2000 and 1999, respectively. Pharmaceutical research and development expenses, as a percentage of worldwide pharmaceutical net revenue, exclusive of infant nutritional sales and alliance revenue, were 17%, 16% and 17% in 2001, 2000 and 1999, respectively.

### **2000 vs. 1999**

**Cost of goods sold**, as a percentage of *Net revenue*, decreased to 24.7% for 2000 compared with 25.6% for 1999. Excluding alliance revenue, cost of goods sold, as a percentage of net sales, for 2000 was 25.1%, a 0.5% decrease from 1999. A favorable mix of higher margin products in the pharmaceuticals segment was offset, in part, by an increase in royalty expenses and costs associated with improving the production and supply chain processes at certain international sites.

**Selling, general and administrative expenses**, as a percentage of *Net revenue*, increased to 37.7% for 2000 compared with 36.6% for 1999. Higher selling, general and administrative expenses were due primarily to increased selling and marketing expenses supporting higher field sales headcount and salaries, promotional efforts for recent product launches and rapid growth products, and direct-to-consumer programs. The

increase in the ratio of these expenses, as a percentage of *Net revenue*, was offset, in part, by deconsolidating Immunex in 2000 as these expenses carried a higher expense ratio and by consolidating Japan and India in 2000 as their expense ratio was lower than the Company overall.

**Research and development expenses** increased 6% for 2000 due primarily to certain advancements and ongoing clinical trials of pharmaceuticals in several therapeutic categories, as well as additional payments for existing licensing agreements offset, in part, by lower costs as a result of deconsolidating Immunex in 2000.

## Interest Expense and Other Income

### **2001 vs. 2000**

**Interest expense, net** increased substantially for 2001 due primarily to higher weighted average debt outstanding, as compared with 2000. Weighted average debt outstanding during 2001 and 2000 was \$7,270.9 million and \$3,853.0 million, respectively. The increase in interest expense was partially offset by higher capitalized interest resulting from additional capital projects, recognized during 2001, and lower interest rates on outstanding commercial paper.

**Other income, net** increased 70% for 2001 due primarily to lower non-recurring charges (as described below in the 2000 vs. 1999 *Other income, net* analysis), higher gains on the sales of non-strategic assets and higher equity income.

### **2000 vs. 1999**

**Interest expense, net** decreased 73% for 2000 due primarily to an increase in interest income as a result of higher cash and cash equivalents, as well as lower debt resulting from the payoff of the \$1,000.0 million of 7.70% notes on February 15, 2000. In addition, on June 30, 2000, the Company used a portion of the proceeds from the sale of the Cyanamid Agricultural Products business to pay down a substantial portion of the outstanding commercial paper borrowings. Weighted average debt outstanding during 2000 and 1999 was \$3,853.0 million and \$4,889.0 million, respectively.

**Other income, net** decreased 37% for 2000 due primarily to non-recurring charges (including: payments for access to various pharmaceutical collaborations, costs associated with a consent decree entered into with the FDA in the 2000 third quarter (described below) and costs related to a product discontinuation) and lower gains on the sales of non-strategic assets offset, in part, by an insurance recovery of environmental costs, higher equity income and lower Year 2000 conversion costs. In conjunction with the consent decree identified above, the Company recorded a pre-tax charge of \$56.1 million which included payments to the U.S. government and charges associated with actions required by the FDA based on an inspection of the Marietta, Pennsylvania and Pearl River, New York facilities. Pursuant to the consent decree, the Company will have a comprehensive

inspection performed by expert consultants to determine compliance with current Good Manufacturing Practices.

#### 2001, 2000 and 1999 Unusual Transactions

During the 2001 third quarter, the Company recorded a charge of \$950.0 million (\$615.0 million after-tax or \$0.46 per share-diluted) relating to the litigation brought against the Company regarding the use of the diet drugs *Redux* or *Pondimin*. An initial litigation charge of \$4,750.0 million (\$3,287.5 million after-tax or \$2.51 per share-diluted) was recorded in the 1999 third quarter followed by an additional litigation charge of \$7,500.0 million (\$5,375.0 million after-tax or \$4.11 per share-diluted) recorded in the 2000 fourth quarter. The combination of these three charges represents the estimated total amount required to resolve all diet drug litigation, including all anticipated funding requirements for the nationwide, class action settlement and costs to resolve the claims of any members of the settlement class who in the future may exercise an intermediate or back-end opt out right. Additionally, these charges will cover any remaining administrative and legal expenses and costs associated with the resolution of the claims of the initial opt outs and primary pulmonary hypertension claimants (see Note 12 to the Consolidated Financial Statements and the "Liquidity, Financial Condition and Capital Resources" section herein for further discussion relating to the Company's additional financing requirements for the future settlement payments).

During the 2000 first quarter, the Company and Warner-Lambert Company terminated their merger agreement. The Company recorded income of \$1,709.4 million (\$1,111.1 million after-tax or \$0.85 per share-diluted) in income from continuing operations resulting from the receipt of a \$1,800.0 million termination fee provided for under the merger agreement offset, in part, by certain related expenses (see Note 3 to the Consolidated Financial Statements).

In November 2000, the Company and Immunex completed a public equity offering allowing the Company to sell 60.5 million shares of Immunex common stock. Proceeds to the Company were \$2,404.9 million, resulting in a gain on the sale

of \$2,061.2 million (\$1,414.9 million after-tax or \$1.08 per share-diluted). The Company used the net proceeds from the sale of its Immunex common stock to reduce outstanding commercial paper and for other general corporate purposes (see Note 2 to the Consolidated Financial Statements).

In November 2000, in accordance with an FDA request, the Company immediately ceased global production and shipments of any products containing PPA and voluntarily withdrew any such products from customer warehouses and retail store shelves. As a result, the Company recorded a special charge of \$80.0 million (\$52.0 million after-tax or \$0.04 per share-diluted) to provide primarily for product returns and the write-off of inventory (see Note 3 to the Consolidated Financial Statements).

During the 2000 fourth quarter, the Company recorded a special charge of \$267.0 million (\$173.0 million after-tax or \$0.13 per share-diluted) related to the discontinuation of certain products. The special charge provided for fixed asset impairments, inventory write-offs, severance obligations, idle plant costs and contract termination costs (see Note 3 to the Consolidated Financial Statements).

At December 31, 2000, the Company performed goodwill and other intangible reviews and noted that projected profitability and future cash flows associated with generic pharmaceuticals and the *Solgar* consumer health care product line would not be sufficient to recover the remaining goodwill related to these product lines. As a result, the Company recorded a charge of \$401.0 million (\$341.0 million after-tax or \$0.26 per share-diluted) to write down the carrying value of goodwill related to these product lines, to fair value, representing discounted future cash flows (see Note 3 to the Consolidated Financial Statements).

During the 1999 second quarter, the Company recorded a special charge aggregating \$82.0 million (\$53.0 million after-tax or \$0.04 per share-diluted) for estimated costs associated with the suspension of shipments and the voluntary market withdrawal of *RotaShield*, the Company's rotavirus vaccine (see Note 3 to the Consolidated Financial Statements).



### Income (Loss) from Continuing Operations before Taxes

The following table sets forth worldwide income (loss) from continuing operations before taxes by operating segment together with the percentage changes from the comparable periods in the prior year on an as-reported basis:

Income (Loss) from Continuing Operations before Taxes <sup>(1)</sup>	Years Ended December 31,			2001 vs. 2000	2000 vs. 1999
	2001	2000	1999	% Increase (Decrease)	% Increase (Decrease)
	Operating Segment:				
Pharmaceuticals	\$ 3,503.5	\$ 2,919.5	\$ 2,538.6	20%	15%
Consumer Health Care	592.1	626.6	594.6	(6)%	5%
	4,095.6	3,546.1	3,133.2	15%	13%
Corporate <sup>(2)</sup>	(1,226.9)	(4,647.1)	(5,040.5)	(74)%	(8)%
Total <sup>(3)</sup>	\$ 2,868.7	\$(1,101.0)	\$(1,907.3)	—	(42)%

(1) Income (loss) from continuing operations before taxes included goodwill amortization for 2001, 2000 and 1999 as follows: Pharmaceuticals—\$136.8, \$147.8 and \$154.3 and Consumer Health Care—\$23.7, \$31.8 and \$32.7, respectively.

(2) 2001, 2000 and 1999 Corporate included litigation charges of \$950.0, \$7,500.0 and \$4,750.0, respectively, relating to the litigation brought against the Company regarding the use of the diet drugs Redux or Pondimin. The charges provide for all anticipated payments in connection with the nationwide, class action settlement, anticipated costs to resolve the claims of any members of the settlement class who in the future may exercise an intermediate or back-end opt out right, costs to resolve the claims of PPH claimants and initial opt out claimants, and administrative and litigation expenses, net of insurance.

2000 Corporate also included:

- Income of \$1,709.4 resulting from the receipt of a \$1,800.0 termination fee provided for under the merger agreement with Warner-Lambert Company offset, in part, by certain related expenses.
- Income of \$2,061.2 related to the Company selling a portion of its investment in Immunex common stock in a public equity offering with Immunex.
- Goodwill impairment of \$401.0 related to the goodwill associated with generic pharmaceuticals and the Solgar consumer health care product line.
- A special charge of \$80.0 related to the voluntary ceasing of production and subsequent market withdrawal of products containing PPA.
- A special charge of \$267.0 related to costs associated with certain product discontinuations.

1999 Corporate also included a special charge of \$82.0 related to the suspension of shipments and the voluntary market withdrawal of RotaShield, the Company's rotavirus vaccine.

Excluding the 2001, 2000 and 1999 litigation charges, 2000 termination fee, 2000 gain on the sale of Immunex common stock, 2000 goodwill impairment, and 2000 and 1999 special charges, Corporate expenses, net increased 63% for 2001 and decreased 19% for 2000.

(3) Excluding the 2001, 2000 and 1999 litigation charges, 2000 termination fee, 2000 gain on the sale of Immunex common stock, 2000 goodwill impairment, and 2000 and 1999 special charges, total income from continuing operations before taxes increased 13% for 2001 and 15% for 2000.

The following explanations of changes in income (loss) from continuing operations before taxes, by operating segment, for 2001 compared with 2000, and 2000 compared with 1999, exclude items listed in footnote (2) to the table above:

#### Pharmaceuticals

Worldwide pharmaceutical income from continuing operations before taxes increased 20% (22% for human pharmaceuticals) for 2001 due primarily to higher U.S. net revenue (favorable product mix) and other income, net (primarily lower non-recurring charges and higher gains on asset sales) offset, in part, by higher selling, general and administrative expenses and research and development expenses. Higher selling, general and administrative expenses were due primarily to increased promotional expenses to support existing product lines and sales force expansion offset, in part, by a decrease in marketing expenses related to product launches that occurred in 2000.

Worldwide pharmaceutical income from continuing operations before taxes increased 15% (11% for human pharmaceuti-

als) for 2000 due primarily to higher worldwide net revenue (including alliance revenue) offset, in part, by higher selling, general and administrative expenses, research and development expenses, and other expenses (primarily non-recurring charges). Higher selling, general and administrative expenses were due primarily to increased media and promotional expenses to support product launches and existing product lines through increased headcount.

#### Consumer Health Care

Worldwide consumer health care income from continuing operations before taxes decreased 6% for 2001 due primarily to lower worldwide sales and lower other income, net (primarily lower gains on sales of non-strategic assets). Worldwide consumer health care income from continuing operations before taxes increased 5% for 2000 due primarily to higher worldwide sales.

#### Corporate

Corporate expenses, net increased 63% for 2001 due primarily to higher interest expense, net and lower other income related to

an insurance recovery of environmental costs recorded in 2000 offset, in part, by lower general and administrative expenses.

Corporate expenses, net decreased 19% for 2000 due primarily to lower interest expense, net and current year insurance recoveries related to environmental costs offset, in part, by lower gains on sales of non-strategic assets, higher general and administrative expenses, and costs related to a product discontinuation.

#### Effective Tax Rate

The effective tax rate for 2001 was 24.1% compared with 25.5% for 2000 and 27.1% for 1999. The downward trend in the effective tax rates was due primarily to an increased benefit from

manufacturing in lower taxed jurisdictions and higher research credits.

#### Income (Loss) and Diluted Earnings (Loss) per Share from Continuing Operations

Income and diluted earnings per share from continuing operations in 2001 were \$2,285.3 million and \$1.72, respectively, compared with a loss and diluted loss per share from continuing operations of \$901.0 million and \$0.69 in 2000, respectively. Loss and diluted loss per share from continuing operations in 1999 were \$1,207.2 million and \$0.92, respectively. The income (loss) from continuing operations for 2001, 2000 and 1999 included the following unusual items:

(In millions, except per share amounts)	Income (Loss) from Continuing Operations			Diluted Earnings (Loss) per Share from Continuing Operations		
	2001	2000	1999	2001	2000	1999
Income from continuing operations before unusual items and including the dilutive effect of common stock equivalents (CSE)	\$2,900.3	\$ 2,514.0	\$ 2,133.3	\$ 2.18	\$ 1.90	\$ 1.61
Dilutive effect of CSE*	—	—	—	—	0.02	0.02
	\$2,900.3	\$ 2,514.0	\$ 2,133.3	\$ 2.18	\$ 1.92	\$ 1.63
Warner-Lambert Company termination fee	—	1,111.1	—	—	0.85	—
Gain on sale of Immunex common stock	—	1,414.9	—	—	1.08	—
Redux and Pondimin diet drug litigation charges	(615.0)	(5,375.0)	(3,287.5)	(0.46)	(4.11)	(2.51)
Goodwill impairment	—	(341.0)	—	—	(0.26)	—
Special charges:						
Voluntary market withdrawals	—	(52.0)	(53.0)	—	(0.04)	(0.04)
Product discontinuations	—	(173.0)	—	—	(0.13)	—
Income (loss) from continuing operations	\$2,285.3	\$ (901.0)	\$(1,207.2)	\$ 1.72	\$(0.69)	\$(0.92)

\* The \$0.02 per share benefit represents the impact on income from continuing operations of excluding the dilutive effect of CSE. 2001 diluted earnings per share from continuing operations of \$2.18 includes the dilutive impact of CSE.

For further details related to the items listed in the table above, refer to the discussion of "2001, 2000 and 1999 Unusual Transactions" herein.

Excluding all unusual items from the 2001 and 2000 results listed in the table above and including the \$0.02 per share dilutive effect of common stock equivalents in the 2000 results, both income and diluted earnings per share from continuing operations in 2001 increased 15% compared with 2000. The increases were due primarily to higher U.S. pharmaceutical net revenue and higher other income, net offset, in part, by higher selling, general and administrative expenses, research and development expenses, and interest expense, net.

Excluding all unusual items from the 2000 and 1999 results listed in the table above and including the \$0.02 per share

dilutive effect of common stock equivalents in 2000 and 1999 results, both income and diluted earnings per share from continuing operations in 2000 increased 18% compared with 1999. The increases were due primarily to higher worldwide sales of pharmaceuticals and lower interest expense, net offset, in part, by higher selling, general and administrative expenses and research and development expenses.

#### Discontinued Operations

On June 30, 2000, the Company announced that it had completed the sale of the Cyanamid Agricultural Products business to BASF. Under the terms of the definitive agreement, BASF paid the Company \$3,800.0 million in cash and assumed certain debt. As a result, the Company recorded an after-tax loss on the sale

of this business of \$1,573.0 million or \$1.20 per share-diluted and reflected this business as a discontinued operation beginning in the 2000 first quarter and restated all prior periods presented (see Note 2 to the Consolidated Financial Statements).

## Liquidity, Financial Condition and Capital Resources

Cash and cash equivalents decreased \$899.6 million, while total debt increased by \$7,001.1 million in 2001. The activity of these cash flows during 2001 related primarily to the following items:

- Payments of \$7,257.9 million related to the *Redux* and *Pondimin* litigation. These payments were financed primarily from borrowing activities. As discussed in Note 12 to the Consolidated Financial Statements, during 1999, the Company announced a nationwide, class action settlement to resolve litigation brought against the Company regarding the use of the diet drugs *Redux* or *Pondimin*. Payments to provide settlement benefits, if needed, may continue for approximately 16 years after final judicial approval. Payments made to date and future payments related to the diet drug litigation are anticipated to be financed through existing cash resources, cash flows from operating activities, additional commercial paper borrowings, as well as term debt financings and international earnings remitted back to the United States, if necessary.
- Capital expenditures of \$1,924.3 million due primarily to new production capacity expansion worldwide, including biotechnology facilities, research and development facilities, and to improve compliance of U.S. supply chain processes. A similar level of capital expenditures is expected to continue in 2002.
- Dividends totaling \$1,211.1 million consisting primarily of the Company's annual common stock dividend of \$0.92 per share that provided the Company's stockholders with an approximate yield of 1.5%.
- Net marketable security purchases, throughout 2001, of \$941.0 million to support an effective cash management strategy.
- Contributions to fund the Company's defined benefit pension plans totaling \$429.7 million.
- An increase in other current assets, excluding deferred taxes, of \$395.8 million primarily for anticipated tax refunds.
- An increase in inventories of \$273.1 million primarily related to planning for expected product demand.

These cash uses were partially offset by other net cash generated by operations of \$3,909.6 million, proceeds from sales of assets of \$408.2 million, proceeds from the exercise of stock options of \$224.6 million and the proceeds from borrowing activities identified above.

## Additional Liquidity, Financial Condition and Capital Resource Information

At December 31, 2001, the carrying value of cash equivalents approximated fair value due to the short-term, highly liquid nature of cash equivalents, which have original maturities of three months or less. Interest rate fluctuations would not have a significant effect on the fair value of cash equivalents held by the Company.

The Company maintains a \$2,000.0 million credit facility, which supports borrowings under the commercial paper program and terminates on July 31, 2002. Since the \$2,000.0 million credit facility terminates in less than one year, commercial paper outstanding of \$1,817.2 million, supported by this facility, was classified as current debt in *Loans payable* as of December 31, 2001. In March 2001, the Company obtained an additional revolving credit facility of \$3,000.0 million to support its commercial paper program. The Company offers its commercial paper in a very liquid market commensurate with its short-term credit ratings from Moody's (P2), S&P (A1) and Fitch (A1). In March 2002, subsequent to the date of the "Report of Independent Public Accountants," the Company renewed the \$3,000.0 million credit facility for an additional 364-day term, and reduced the \$2,000.0 million credit facility to \$1,000.0 million until it matures on July 31, 2002.

In March 2001, the Company issued three tranches of Notes in a transaction exempt from registration under the Securities Act, pursuant to Rule 144A, as follows:

- \$500.0 million 5.875% Notes due March 15, 2004
- \$1,000.0 million 6.25% Notes due March 15, 2006
- \$1,500.0 million 6.70% Notes due March 15, 2011

The interest rate payable on each series of Notes is subject to an increase of 0.25 percentage points per level of downgrade in the Company's credit rating by Moody's or S&P. However, the total adjustment to the interest rate for the series of Notes cannot exceed two percentage points. There is no adjustment to the interest rate payable on each series of Notes for the first single level downgrade in the Company's credit rating by S&P. In the case of the \$1,500.0 million 6.70% Notes, the interest rate in effect on March 15, 2006 for such Notes will, thereafter, become the effective interest rate until maturity on March 15, 2011. The Company would incur a total of approximately \$7.5 million of additional annual interest expense for every 0.25 percentage point increase in the interest rate. If Moody's or S&P subsequently were to increase the Company's credit rating, the interest rate payable on each series of Notes would be subject to a decrease of 0.25 percentage points for each level of credit rating increase. The interest rate payable for the series of Notes cannot be reduced below the original coupon rate of each series of Notes.

In addition to the Notes issued in March 2001, the Company has outstanding: \$250.0 million 6.50% Notes due October

2002, \$1,000.0 million 7.90% Notes due February 2005 and \$250.0 million 7.25% debentures due March 2023.

The Company has a common stock repurchase program under which the Company is authorized, at December 31, 2001, to repurchase 6,492,460 additional shares in the future. Depending upon market conditions, among other things, the Company may make limited repurchases of its common stock to offset stock issuances in connection with exercises of stock options during 2002.

Management remains confident that cash flows from operating activities and available financing resources will be adequate to fund the Company's operations, pay all amounts related to the *Redux* and *Pondimin* diet drug litigation, pay dividends, maintain the ongoing programs of capital expenditures, including the amount already committed at December 31, 2001 of \$851.6 million, and repay both the principal and interest on its outstanding obligations, without requiring the disposition of any significant strategic core assets or businesses.

## Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to market risk from changes in foreign currency exchange rates and interest rates that could impact its financial position, results of operations and cash flows. The Company manages its exposure to these market risks through its regular operating and financing activities and, when deemed appropriate, through the use of derivative financial instruments. The Company uses derivative financial instruments as risk management tools and not for trading purposes. In addition, derivative financial instruments are entered into with a diversified group of major financial institutions in order to manage the Company's exposure to non-performance on such instruments.

**Foreign Currency Risk Management:** The Company generates a portion of *Net revenue* from sales to customers located outside the United States, principally in Europe. International sales are generated mostly from international subsidiaries in the local countries with the sales typically denominated in the local

currency of the respective country. These subsidiaries also incur most of their expenses in the local currency. Accordingly, most international subsidiaries use the local currency as their functional currency. International business, by its nature, is subject to risks including, but not limited to: differing economic conditions, changes in political climate, differing tax structures, other regulations and restrictions, and foreign exchange rate volatility. Accordingly, future results could be adversely impacted by changes in these or other factors.

The Company has established programs to protect against adverse changes in exchange rates due to foreign currency volatility. The Company believes that the foreign currency risks to which it is exposed are not reasonably likely to have a material adverse effect on the Company's financial position, results of operations or cash flows due to the high concentration of sales in the United States. No single foreign currency accounted for 5% or more of 2001 or 2000 worldwide net revenue, except for the British pound sterling, which accounted for 5% and 7% of 2001 and 2000 worldwide net revenue, respectively. On January 1, 2002, 12 member countries of the European Union adopted the Euro as a new common legal currency. Collectively, these countries accounted for 11% of both 2001 and 2000 worldwide *Net revenue*.

**Interest Rate Risk Management:** The fair value of the Company's fixed-rate long-term debt is sensitive to changes in interest rates. Interest rate changes result in gains/losses in the market value of this debt due to differences between the market interest rates and rates at the inception of the debt obligation. The Company manages this exposure to interest rate changes primarily through the use of interest rate swaps. The Company has swapped an appropriate amount of its fixed rate debt into variable rate debt to maintain a fixed-to-variable ratio of approximately 1 to 1 on its total debt position, consistent with the Company's debt management philosophy.

At December 31, 2001, the notional/contract amounts, carrying values and fair values of the Company's financial instruments were as follows:

(Dollar amounts in millions)

Description	Notional/ Contract Amount	Carrying Value	Fair Value
Forward contracts <sup>(1)</sup>	\$ 438.8	\$ 17.9	\$ 17.9
Option contracts <sup>(1)</sup>	796.4	12.9	12.9
Interest rate swaps	1,500.0	12.8	12.8
Outstanding debt <sup>(2)</sup>	9,445.5	9,454.6	9,607.7

(1) If the value of the U.S. dollar were to increase or decrease by 10%, in relation to all hedged foreign currencies, the net receivable on the forward and option contracts would decrease or increase by approximately \$68.6.

(2) If the interest rates were to increase or decrease by one percentage point, the fair value of the outstanding debt would increase or decrease by approximately \$215.1.

The estimated fair values approximate amounts at which these financial instruments could be exchanged in a current transaction between willing parties. Therefore, fair values are based on estimates using present value and other valuation techniques that

are significantly affected by the assumptions used concerning the amount and timing of estimated future cash flows and discount rates that reflect varying degrees of risk. Specifically, the fair value of forward contracts and interest rate swaps reflects the

present value of the future potential gain if settlement were to take place on December 31, 2001; the fair value of option contracts reflects the present value of future cash flows if the contracts were settled on December 31, 2001; and the fair value of outstanding debt instruments reflects a current yield valuation based on observed market prices as of December 31, 2001.

### **Forward-Looking Information and Factors That May Affect Future Results**

This Annual Report, including management's discussion and analysis set forth herein, contains certain forward-looking statements, including, among other things, statements regarding the Company's results of operations, future impact of presently known trends, Euro currency, competition, liquidity, financial condition and capital resources, *Premarin*, *Enbrel* supply, *Meningitec* sales, foreign currency and interest rate risk, the nationwide, class action settlement relating to *Redux* and *Pondimin*, and additional litigation charges related to *Redux* and *Pondimin* including those for opt outs. These forward-looking statements are based on current expectations of future events that involve risks and uncertainties, including, without limitation, risks associated with the inherent uncertainty of pharmaceutical research, product development, manufacturing and commercialization, and economic conditions, including interest and currency exchange rate fluctuations, the impact of competitive or generic products, product liability and other types of lawsuits, the impact of legislative and regulatory compliance and product approval obtainment, and patents. From time to time, we also may provide oral or written forward-looking statements in other materials we release to the public. However, the Company assumes no obligation to publicly update any forward-looking statements, whether as a result of new information, future events or otherwise. Certain additional factors which could cause the Company's actual results to differ materially from expected and historical results have been identified by the Company in Exhibit 99 to the Company's 2000 Annual Report on Form 10-K, and the Company's 2001 Annual Report on Form 10-K, which will be filed by April 1, 2002, as well as the sections identified below.

#### Future Impact of Presently Known Trends

##### ***Pension Assets and Other Postretirement Plan Assumptions***

As a result of the recent retraction in the global equity markets, the Company has experienced a significant reduction in the market value of assets held by the Company's pension plan. The Company's pension plan assets also were decreased by the normal annual benefit payments, which historically have been offset by the positive actual return on plan assets. In order to mitigate the decline, the Company made a \$400.0 million funding contribution to the U.S. Non-bargaining pension plan in December 2001. Despite the contribution, the market value decline is expected to negatively impact pension expense in

2002. In addition, based on an annual internal study of actuarial assumptions, the expected long-term rate of return on plan assets and discount rate both have been decreased by 25 basis points to 9.25% and 7.25%, respectively. As a result of these developments, the 2002 net periodic benefit cost for pensions is anticipated to be approximately \$40.0 million to \$50.0 million higher than in 2001.

The Company also has reviewed the principal actuarial assumptions relating to its other postretirement plan. In response to the recent increase in health care costs in the United States, the Company has increased the health care cost trend rate to 9.5% for 2001, decreasing to 5.0% by 2005. In reviewing postretirement claims data and other related assumptions, the Company believes that this trend rate increase appropriately reflects the trend aspects of the Company's postretirement plan as of December 31, 2001. As a result of the increase in the health care cost trend rate, the 2002 net periodic benefit cost for other postretirement benefits is anticipated to be approximately \$10.0 million to \$20.0 million higher than in 2001.

##### ***Proposed Acquisition of Immunex by Amgen***

In December 2001, Amgen Inc. and Immunex signed a definitive agreement providing for Amgen to acquire Immunex in a merger transaction. The terms of the agreement require that each share of Immunex common stock be exchanged for 0.44 shares of Amgen common stock and \$4.50 in cash. Upon completion of the merger transaction, the Company would receive over \$1,000.0 million in cash proceeds, based upon the number of shares the Company owned of Immunex as of December 31, 2001. The Company may use these cash proceeds to repay outstanding debt obligations, fund ongoing programs of capital expenditures or fund other working capital requirements.

##### ***Potential Tax Refund***

On October 5, 2001, the U.S. District Court for the District of Columbia entered judgment in favor of the Company in *Boca Investorings Partnership v. U.S.*, in which the Company challenged the disallowance by the Internal Revenue Service (IRS) of a capital loss deduction in 1990 related to a partnership investment. The Court ordered the IRS to refund the tax paid, approximately \$226.0 million, together with interest. The IRS has appealed the decision and, as a result, the Company has not recognized this anticipated refund in its 2001 Consolidated Financial Statements.

##### ***Impact of Recently Issued Accounting Standards***

As of January 1, 2002, the Company adopted SFAS No. 142, *Goodwill and Other Intangible Assets*, which requires, among other things, the ceasing of amortization of goodwill and certain indefinite lived intangibles. In accordance with the adoption of SFAS No. 142, the Company will cease amortizing goodwill. Included in *Selling, general and administrative expenses* for 2001

was approximately \$160.5 million (\$153.9 million after-tax or \$0.12 per share-diluted) of goodwill amortization. The Company currently is assessing the impact the new impairment testing requirements may have on its financial position, results of operations and cash flows.

In April 2001, the EITF reached a consensus on Issue No. 00-25, *Vendor Income Statement Characterization of Consideration Paid to a Reseller of the Vendor's Products*. EITF No. 00-25 requires the cost of certain vendor considerations be classified as a reduction of revenue rather than a marketing expense. The Company will adopt the provisions of EITF No. 00-25 effective January 1, 2002. The adoption of EITF No. 00-25 will result in reclassifications of certain marketing expenses to revenues and will have no effect on income from continuing operations. The Company does not anticipate the adoption of this consensus to significantly affect the growth rate of net revenues.

#### **Critical Accounting Policies**

The Company does not consider any specific accounting policies to be critical to the economic success of the entity. The Company does not participate in, nor has created, any off-balance sheet financing or other off-balance sheet special purpose entities, other than operating leases. In addition, the Company does not enter into any derivative financial instruments for trading purposes and uses derivative financial instruments solely for managing its exposure to certain market risks from changes in foreign currency exchange rates and interest rates.

#### **Euro Currency**

On January 1, 2002, Euro banknotes and coins were introduced in 12 of the 15 member states of the European Union. The new common legal currency replaces the individual national currencies that currently are being withdrawn. The Company has effectively converted to the new single currency by identifying critical areas affected by the change and by successfully implementing programs to facilitate transition. The costs related to the Euro conversion and transition period did not have a material adverse effect on the Company's financial position, results of operations or cash flows.

#### **Competition**

The Company operates in the highly competitive pharmaceutical and consumer health care industries. The Company is not dependent on any one patent-protected product or line of products for a substantial portion of its net revenues or results of operations. *Premarin*, the Company's principal conjugated estrogens product manufactured from pregnant mare's urine, and related products *Prempro* and *Premphase* (which are single tablet combinations of the conjugated estrogens in *Premarin* and the progestin medroxyprogesterone acetate), are the leaders in their categories and contribute significantly to net revenue and results of operations. *Premarin*'s natural composition is not

subject to patent protection (although *Prempro* has patent protection). The principal uses of *Premarin*, *Prempro* and *Premphase* are to manage the symptoms of menopause and to prevent osteoporosis, a condition involving a loss of bone mass in postmenopausal women. Estrogen-containing products manufactured by other companies have been marketed for many years for the treatment of menopausal symptoms, and several of these products also have an approved indication for the prevention of osteoporosis. During the past several years, other manufacturers have introduced products for the treatment and/or prevention of osteoporosis. New products containing different estrogens than those found in *Prempro* and *Premphase* and having many forms of the same indications also have been introduced. Some companies have attempted to obtain approval for generic versions of *Premarin*. These products, if approved, would be routinely substitutable for *Premarin* and related products under many state laws and third-party insurance payer plans. In May 1997, the FDA announced that it would not approve certain synthetic estrogen products as generic equivalents of *Premarin* given known compositional differences between the active ingredient of these products and *Premarin*. Although the FDA has not approved any generic equivalent to *Premarin* to date, *Premarin* will continue to be subject to competition from existing and new competing estrogen and other products for its approved indications and may be subject to generic competition from either synthetic or natural conjugated estrogens products in the future. At least one other company has announced that it is in the process of developing a generic version of *Premarin* from the same natural source, and the Company currently cannot predict the timing or outcome of these or any other efforts.

The Company has been experiencing inconsistent results on dissolution testing of certain dosage strengths of *Premarin* and is working with the FDA to resolve this issue. Until this issue is resolved, supply shortages of one or more dosage strengths may occur. Although these shortages may adversely affect *Premarin* sales in one or more accounting periods, the Company believes that, as a result of current adequate inventory levels and the Company's enhanced process controls, testing protocols and an ongoing formulation improvement project, overall *Premarin* family sales will not be significantly impacted.

#### **Enbrel Supply**

Although the market demand for *Enbrel* is increasing, the sales growth currently is constrained by limits on the existing source of supply. This is expected to continue until the retrofitting of a Rhode Island facility is completed and approved, which is expected to occur in 2002. If the market demand continues to grow, there may be further supply constraints even after the Rhode Island facility begins producing *Enbrel*. The current plan for the longer term includes a new manufacturing facility, which is being constructed in Ireland.

# Directors and Officers

## Board of Directors

John R. Stafford<sup>1</sup>  
Chairman of the Board

Clifford L. Alexander, Jr.<sup>2,4</sup>  
President, Alexander & Associates, Inc.

Frank A. Bennack, Jr.<sup>1,3,5</sup>  
President and Chief Executive Officer, The Hearst Corporation

Richard L. Carrión<sup>3,5</sup>  
Chairman, President and Chief Executive Officer, Popular, Inc. and Banco Popular de Puerto Rico

Robert Essner<sup>1</sup>  
President and Chief Executive Officer

John D. Feerick<sup>2,3</sup>  
Dean, Fordham University School of Law

John P. Mascotte<sup>2,3,5</sup>  
Retired President and Chief Executive Officer, Blue Cross and Blue Shield of Kansas City, Inc.

Mary Lake Polan, M.D., Ph.D., M.P.H.<sup>2,4</sup>  
Chairman and Professor, Department of Gynecology and Obstetrics, Stanford University School of Medicine

Ivan G. Seidenberg<sup>1,4,5</sup>  
President and Co-Chief Executive Officer, Verizon Communications, Inc.

Walter V. Shipley<sup>3,5</sup>  
Retired Chairman of the Board, The Chase Manhattan Corporation

John R. Torell III<sup>2,4</sup>  
Partner  
Core Capital Group

## Director Emeritus

John W. Culligan  
Retired—Former Chairman of the Board

## Principal Corporate Officers

John R. Stafford<sup>6,7,8,9,10</sup>  
Chairman of the Board

Robert Essner<sup>6,7,8,9,10</sup>  
President and Chief Executive Officer

Louis L. Hoynes, Jr.<sup>6,7,8,9,10</sup>  
Executive Vice President and General Counsel

L. Patrick Gage, Ph.D.<sup>6,7,8,9</sup>  
Senior Vice President—Science and Technology

Kenneth J. Martin<sup>6,7,8,9,10</sup>  
Senior Vice President and Chief Financial Officer

Bernard J. Poussot<sup>6,7,8,9</sup>  
Senior Vice President

Lawrence V. Stein<sup>7,8</sup>  
Senior Vice President and Deputy General Counsel

John B. Adams  
Vice President—Corporate Development

Egon E. Berg  
Vice President and Associate General Counsel

Bruce Fadem  
Vice President—Corporate Information Services and Chief Information Officer

Leo C. Jardot  
Vice President—Government Relations

Paul J. Jones<sup>7,8</sup>  
Vice President and Comptroller

René R. Lewin<sup>6,7,8,9,10</sup>  
Vice President—Human Resources

Jack M. O'Connor<sup>9</sup>  
Vice President and Treasurer

Marilyn H. Rhudy<sup>6,8</sup>  
Vice President—Public Affairs

Jeffrey S. Sherman  
Vice President and Associate General Counsel

Steven A. Tasher<sup>7</sup>  
Vice President—Environmental Affairs and Facilities Operations, and Associate General Counsel

Justin R. Victoria  
Vice President—Investor Relations

Mary Katherine Wold<sup>9</sup>  
Vice President—Taxes

Eileen M. Lach  
Secretary and Associate General Counsel—International

## Principal Division and Subsidiary Officers

Fort Dodge Animal Health Division  
E. Thomas Corcoran<sup>6,8</sup>  
President

Specialty Pharmaceuticals Division  
David G. Strunce  
President

Wyeth Consumer Healthcare  
Ulf Wiinberg<sup>6,7,8,9</sup>  
President

Wyeth Consumer Healthcare International  
Bruce I. Macphail<sup>8</sup>  
President

Wyeth Consumer Healthcare U.S.  
Douglas A. Rogers<sup>8</sup>  
President

Wyeth Pharmaceuticals  
Bernard J. Poussot<sup>6,7,8,9</sup>  
President

Wyeth Pharmaceuticals—Europe, Middle East and Africa  
Robert N. Power<sup>8</sup>  
President

Wyeth Pharmaceuticals—Intercontinental Region  
Mark M. Larsen<sup>8</sup>  
President

Wyeth Pharmaceuticals—North America  
Joseph M. Mahady<sup>6,8</sup>  
President

Wyeth Research  
L. Patrick Gage, Ph.D.<sup>6,7,8,9</sup>  
President

Wyeth Vaccines and Nutrition  
Kevin L. Reilly  
President

- 1 Executive Committee
- 2 Audit Committee
- 3 Compensation and Benefits Committee
- 4 Corporate Issues Committee
- 5 Nominating and Governance Committee
- 6 Management Committee
- 7 Law/Regulatory Review Committee
- 8 Operations Committee
- 9 Human Resources and Benefits Committee
- 10 Retirement Committee

## Executive Offices

Wyeth  
Five Giralda Farms  
Madison, NJ 07940  
(973) 660-5000

## Stock Trading Information

Wyeth stock is listed on the  
New York Stock Exchange (ticker symbol: WYE).

## Independent Public Accountants

Arthur Andersen LLP  
1345 Avenue of the Americas  
New York, NY 10105

## Annual Meeting

The Annual Meeting of Stockholders will be held on  
Thursday, April 25, 2002 at the Headquarters Plaza Hotel  
in Morristown, New Jersey.

## Stockholder Account Information

The Bank of New York is the transfer agent, registrar,  
dividend disbursing agent and dividend reinvestment agent for  
the Company. Stockholders of record with questions about lost  
certificates, lost or missing dividend checks, or notification of  
change of address should contact:

The Bank of New York  
P.O. Box 11002  
Church Street Station  
New York, NY 10286  
(800) 565-2067 (Inside the United States and Canada)  
(610) 312-5303 (Outside the United States and Canada)  
For the hearing impaired: (888) 269-5221 (TDD)  
Via e-mail: [shareowner-svcs@bankofny.com](mailto:shareowner-svcs@bankofny.com)  
Internet address: [www.stockbny.com](http://www.stockbny.com)

## BuyDIRECT Stock Purchase and Sale Plan

The BuyDIRECT plan provides stockholders of record and  
new investors with a convenient way to make cash purchases of  
the Company's common stock and to automatically reinvest  
dividends. Inquiries should be directed to The Bank of New York.

## Form 10-K

A copy of the Company's Annual Report on Form 10-K  
may be obtained by any stockholder without charge  
through The Bank of New York.

## Equal Employment Opportunity

Our established affirmative action and equal employment pro-  
grams demonstrate our long-standing commitment to provide job  
and promotional opportunities for all qualified persons regard-  
less of age, color, disability, national origin, race, religion, sex,  
sexual orientation, status as a Vietnam-era veteran or a special  
disabled veteran, or any military uniformed services obligation.

## Policy on Health, Safety and Environmental Protection

Copies of the Company's "Policy on Health, Safety and  
Environmental Protection" and "2000 Environmental and  
Safety Report" may be obtained upon written request to:

Wyeth  
Department of Environment and Safety  
Five Giralda Farms  
Madison, NJ 07940

## Wyeth on the Internet

Wyeth's Internet address is:  
[www.wyeth.com](http://www.wyeth.com)

## Trademarks

Product designations appearing in differentiated type  
are trademarks.



# Mission & Vision

## *Mission*

We bring to the world pharmaceutical and health care products that improve lives and deliver outstanding value to our customers and shareholders.

## *Vision*

Our vision is to lead the way to a healthier world. By carrying out this vision at every level of our organization, we will be recognized by our employees, customers and shareholders as the best pharmaceutical company in the world, resulting in value for all.

We will achieve this by:

- Leading the world in innovation by linking pharmaceutical, biotech and vaccine technologies
- Making quality, integrity and excellence hallmarks of the way we do business
- Attracting, developing and motivating the best people
- Continually growing and improving our business

# Values

To achieve our mission and realize our vision, we must live by our values:

## *Quality*

We are committed to excellence – in the results we achieve and in how we achieve them.

## *Integrity*

We do what is right for our customers, our communities, our shareholders and ourselves.

## *Respect for People*

We promote a diverse culture and an environment of mutual respect for our employees, our customers and our communities.

## *Leadership*

We value people at every level who lead by example, take pride in what they do and inspire others.

## *Collaboration*

We value teamwork – working together to achieve common goals is the foundation of our success.



Wyeth®

Five Giralda Farms  
Madison, NJ 07940

