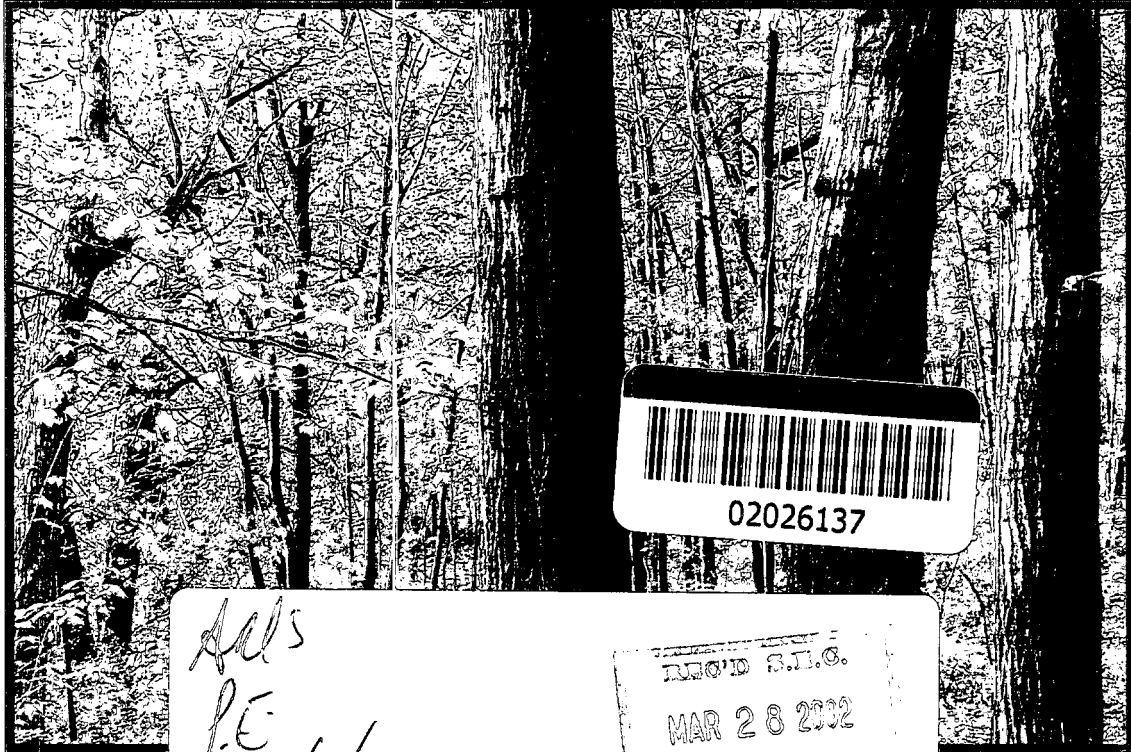


STANDING BACK TO VIEW THE FOREST:

Celebrating 15 Years of Growth



*Ad's
P.E.
12/31/01*

REC'D S.J.G.
MAR 28 2002

1 MASSBANK

C O R P .

PROCESSED

APR 03 2002

THOMSON
FINANCIAL P

2001 ANNUAL REPORT

MASSBANK CORP. IS A DELAWARE CHARTERED
HOLDING COMPANY WHOSE PRINCIPAL SUBSIDIARY IS
MASSBANK. FOUNDED IN 1872 AS THE MELROSE
SAVINGS BANK, MASSBANK IS HEADQUARTERED IN
READING, MASSACHUSETTS. THE BANK OPERATES FIF-
TEEN BANKING OFFICES IN READING, CHELMSFORD,
DRACUT, EVERETT, LOWELL, MEDFORD, MELROSE,
STONEHAM, TEWKSBURY, WESTFORD, AND WILMINGTON,
PROVIDING A VARIETY OF DEPOSIT, LENDING AND TRUST
SERVICES.

This report contains certain forward-looking statements regarding the future performance of the Company. As forward-looking information is inherently uncertain, and actual results may differ substantially from the assumptions, estimates, or expectations referred to or contained in the forward-looking information.

See page 15 "Forward-Looking Statement Disclosure."

MASSBANK

C O R P .

| | |
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TOTAL DEPOSITS (IN MILLIONS)

(AT DECEMBER 31.)

2001 \$849.7

1986 \$239.6



TOTAL ASSETS (IN MILLIONS)

(AT DECEMBER 31.)

2001 \$971.2

1986 \$328.7



TOTAL STOCKHOLDERS' EQUITY (IN MILLIONS)

(AT DECEMBER 31.)

2001 \$114.9

1986 \$ 83.0

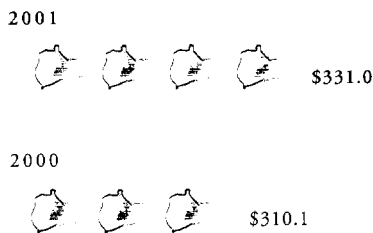


Stockholders



The year 2001 marked the fifteenth year since MASSBANK converted to stock ownership. In all those years it has been my privilege to report to you that MASSBANK remained firmly on the path that we laid out in 1986. This year I can once again tell you that your company is on track. In spite of an economic recession and the catastrophic events of September 11TH, the year 2001 was a very good year at MASSBANK. Our results demonstrate a continuing commitment to remain a bastion of financial strength, to provide superior service to our customers and take whatever steps are available to us to build shareholder value. We look for a better economic environment in the months to come, but the past year was not without highlights.

TOTAL LOANS (IN MILLIONS)
(AT DECEMBER 31.)



Financial

MASSBANK CORP. AND SUBSIDIARIES SELECTED CONSOLIDATED FINANCIAL DATA

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| Balance Sheet Data: | | | | | | |
| Total assets | \$971,168 | \$938,702 | \$924,716 | \$946,625 | \$925,403 | \$888,237 |
| Mortgage loans | 296,469 | 272,951 | 288,580 | 283,654 | 248,798 | 224,139 |
| Other loans | 34,548 | 37,196 | 36,785 | 21,335 | 23,505 | 25,522 |
| Allowance for loan losses | 2,643 | 2,594 | 2,555 | 2,450 | 2,334 | 2,237 |
| Investments ⁽¹⁾ | 618,545 | 607,096 | 578,543 | 624,082 | 635,694 | 622,645 |
| Real estate acquired through foreclosure | — | — | 62 | 86 | — | 503 |
| Deposits | 849,684 | 823,625 | 818,057 | 824,031 | 809,850 | 788,350 |
| Stockholders' equity | 114,904 | 108,243 | 101,479 | 110,489 | 103,779 | 92,250 |
| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | | | | | | |
| Operating Data: | | | | | | |
| Interest and dividend income | \$ 55,117 | \$ 60,280 | \$ 58,206 | \$ 59,834 | \$ 60,733 | \$ 58,109 |
| Interest expense | 32,391 | 35,397 | 33,204 | 34,320 | 34,681 | 33,062 |
| Net interest income | 22,726 | 24,883 | 25,002 | 25,514 | 26,052 | 25,047 |
| Provision for loan losses | 40 | 60 | 140 | 193 | 260 | 160 |
| Gains on securities, net | 4,363 | 3,525 | 4,033 | 2,893 | 1,939 | 868 |
| Other non-interest income | 1,450 | 1,463 | 1,529 | 1,697 | 1,859 | 1,797 |
| Non-interest expense | 11,721 | 12,513 | 12,566 | 12,515 | 13,425 | 12,124 |
| Income before income taxes | 16,778 | 17,298 | 17,858 | 17,396 | 16,165 | 15,428 |
| Income tax expense | 6,019 | 6,187 | 6,547 | 6,482 | 5,998 | 6,001 |
| Change in accounting principle | — | — | — | — | — | — |
| Net income | \$ 10,759 | \$ 11,111 | \$ 11,311 | \$ 10,914 | \$ 10,167 | \$ 9,427 |
| YEARS ENDED DECEMBER 31, | | | | | | |
| Other Data: | | | | | | |
| Yield on average interest-earning assets | 5.88% | 6.67% | 6.32% | 6.56% | 6.81% | 6.84% |
| Cost of average interest-bearing liabilities | 3.87 | 4.32 | 4.02 | 4.23 | 4.30 | 4.27 |
| Interest rate spread | 2.01 | 2.35 | 2.30 | 2.33 | 2.51 | 2.57 |
| Net interest margin | 2.43 | 2.76 | 2.72 | 2.81 | 2.93 | 2.96 |
| Non-interest expense to average assets ⁽⁴⁾ | 1.23 | 1.35 | 1.34 | 1.35 | 1.47 | 1.40 |
| Efficiency ratio ⁽²⁾⁽⁴⁾ | 40.9 | 41.7 | 40.9 | 41.4 | 44.7 | 43.5 |
| Return on assets (net income/average assets) | 1.13 | 1.20 | 1.20 | 1.17 | 1.12 | 1.08 |
| Return on equity (net income/average stockholders' equity) | 9.53 | 10.93 | 10.66 | 10.05 | 10.51 | 10.65 |
| Return on average realized equity ⁽³⁾ | 10.25 | 10.95 | 11.35 | 11.08 | 11.11 | 11.01 |
| Percent non-performing loans to total loans | 0.20 | 0.18 | 0.24 | 0.33 | 0.65 | 0.64 |
| Percent non-performing assets to total assets | 0.07 | 0.06 | 0.09 | 0.12 | 0.19 | 0.24 |
| Stockholders' equity to assets, at year-end | 11.83 | 11.53 | 10.97 | 11.67 | 11.21 | 10.39 |
| Book value per share, at year-end | \$ 36.51 | \$ 34.25 | \$ 30.65 | \$ 31.58 | \$ 29.06 | \$ 25.75 |
| Earnings per share: | | | | | | |
| Basic | 3.44 | 3.45 | 3.35 | 3.09 | 2.88 | 2.65 |
| Diluted | 3.36 | 3.37 | 3.25 | 2.97 | 2.77 | 2.58 |
| Cash dividends paid per share | 1.26 | 1.18½ | 1.11 | 1.02 | 0.88½ | 0.69 |
| Dividend payout ratio | 37% | 34% | 33% | 33% | 31% | 26% |

⁽¹⁾ Consists of securities held to maturity and available for sale, trading securities, short-term investments, term federal funds sold and interest-bearing deposits in banks.

⁽²⁾ Determined by dividing non-interest expense by fully taxable equivalent net interest income plus non-interest income.

⁽³⁾ Excludes average net unrealized gains or losses on securities available for sale.

⁽⁴⁾ Includes non-recurring non-interest expense of \$363 thousand in 2000 related to the successful litigation to protect the Company's principal trademark.

Highlights

| 1995 | 1994 | 1993 | 1992 | 1991 | 1990 | 1989 | 1988 | 1987 |
|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| \$854,542 | \$843,647 | \$855,881 | \$839,103 | \$425,428 | \$331,400 | \$307,873 | \$314,128 | \$318,365 |
| 220,603 | 220,269 | 219,347 | 219,932 | 78,064 | 76,118 | 84,809 | 99,127 | 107,606 |
| 28,582 | 30,547 | 29,699 | 33,824 | 20,060 | 19,892 | 18,469 | 15,954 | 12,802 |
| 2,529 | 2,566 | 2,261 | 2,056 | 375 | 308 | 1,225 | 275 | 275 |
| 586,768 | 568,635 | 589,666 | 564,422 | 315,588 | 221,900 | 187,836 | 183,370 | 183,609 |
| 255 | 129 | 699 | 905 | 1,158 | 3,315 | 3,780 | — | — |
| 753,657 | 759,676 | 766,363 | 761,879 | 356,082 | 260,512 | 230,729 | 228,484 | 235,152 |
| 90,817 | 74,504 | 80,075 | 71,062 | 66,563 | 68,573 | 73,779 | 79,953 | 77,865 |
| 1995 | 1994 | 1993 | 1992 | 1991 | 1990 | 1989 | 1988 | 1987 |
| \$ 56,611 | \$ 51,451 | \$ 51,541 | \$ 51,317 | \$ 29,040 | \$ 26,606 | \$ 25,877 | \$ 26,124 | \$ 26,703 |
| 30,896 | 26,152 | 27,485 | 30,991 | 18,644 | 16,898 | 15,763 | 14,630 | 14,957 |
| 25,715 | 25,299 | 24,056 | 20,326 | 10,396 | 9,708 | 10,114 | 11,494 | 11,746 |
| 170 | 705 | 671 | 884 | 83 | 312 | 1,445 | (9) | 34 |
| 92 | (533) | 198 | 122 | 1 | (1,647) | 429 | 271 | 944 |
| 1,856 | 3,070 | 2,307 | 2,429 | 996 | 969 | 893 | 1,419 | 1,374 |
| 13,178 | 14,213 | 14,243 | 13,421 | 7,093 | 7,316 | 5,328 | 5,189 | 5,839 |
| 14,315 | 12,918 | 11,647 | 8,572 | 4,217 | 1,402 | 4,663 | 8,004 | 8,641 |
| 5,556 | 4,733 | 4,711 | 3,895 | 1,967 | 677 | 1,995 | 3,087 | 3,120 |
| — | — | (241) | — | — | — | — | — | — |
| \$ 8,759 | \$ 8,185 | \$ 6,695 | \$ 4,677 | \$ 2,250 | \$ 725 | \$ 2,668 | \$ 4,917 | \$ 5,521 |
| 1995 | 1994 | 1993 | 1992 | 1991 | 1990 | 1989 | 1988 | 1987 |
| 6.90% | 6.22% | 6.25% | 6.88% | 8.06% | 8.78% | 8.76% | 8.65% | 8.53% |
| 4.11 | 3.41 | 3.57 | 4.48 | 6.11 | 6.91 | 6.93 | 6.26 | 6.16 |
| 2.79 | 2.81 | 2.68 | 2.40 | 1.95 | 1.87 | 1.83 | 2.39 | 2.37 |
| 3.15 | 3.07 | 2.93 | 2.73 | 2.89 | 3.21 | 3.43 | 3.81 | 3.75 |
| 1.57 | 1.67 | 1.68 | 1.75 | 1.90 | 2.31 | 1.73 | 1.64 | 1.78 |
| 47.4 | 50.8 | 53.3 | 58.3 | 61.8 | 80.1 | 46.5 | 39.4 | 41.5 |
| 1.04 | 0.96 | 0.79 | 0.61 | 0.60 | 0.23 | 0.86 | 1.56 | 1.69 |
| 10.65 | 10.62 | 8.98 | 6.79 | 3.39 | 1.03 | 3.38 | 6.20 | 6.79 |
| 10.81 | 10.62 | 8.98 | 6.79 | 3.39 | 1.03 | 3.38 | 6.20 | 6.79 |
| 0.97 | 0.84 | 0.51 | 0.59 | 1.06 | 0.60 | 1.99 | 1.30 | 0.07 |
| 0.31 | 0.26 | 0.23 | 0.29 | 0.52 | 1.17 | 1.90 | 0.48 | 0.03 |
| 10.63 | 8.83 | 9.36 | 8.47 | 15.65 | 20.69 | 23.96 | 25.45 | 24.46 |
| \$ 24.84 | \$ 20.09 | \$ 20.46 | \$ 18.37 | \$ 17.54 | \$ 16.20 | \$ 15.16 | \$ 14.21 | \$ 13.24 |
| 2.43 | 2.19 | 1.71 | 1.22 | 0.59 | 0.17 | 0.50 | 0.86 | 0.86 |
| 2.34 | 2.13 | 1.67 | 1.19 | 0.58 | 0.17 | 0.50 | 0.86 | 0.86 |
| 0.54¾ | 0.45 | 0.34 | 0.26½ | 0.22¾ | 0.22 | 0.21 | 0.19 | 0.16½ |
| 23% | 21% | 20% | 22% | 39% | 136% | 42% | 22% | 19% |

ANNUAL DIVIDENDS PER SHARE
PAID TO STOCKHOLDERS

(YEARS ENDED DECEMBER 31.)

2001 \$1.26

1987 \$0.165



DILUTED EARNINGS
PER SHARE

(YEARS ENDED DECEMBER 31.)

2001 \$3.36

1987 \$0.86



BOOK VALUE PER SHARE

(AT DECEMBER 31.)

2001 \$36.51

1987 \$12.02



Strong



"...OUR RESULTS
DEMONSTRATE A CONTINUING
COMMITMENT TO REMAIN
A BASTION OF FINANCIAL
STRENGTH..."

TOTAL ASSETS (IN MILLIONS)
(AT DECEMBER 31.)

2001



2000



I'm very pleased to report to you that we originated \$103.2 million in loans in 2001, a 213% increase over the \$33 million we originated in the year 2000. Clearly much of this volume was due to mortgage refinancing in an historically low rate environment, which also resulted in significant loan payoffs. The net result was that we added \$20.9 million to our loan portfolio, a 6.7% increase over last year.

The mortgages in our portfolio are predominantly shorter-term loans to borrowers with a generous amount of equity in their homes. In other words, they yield a good return to the bank with significantly reduced credit risk. Last year we modestly increased our allowance for loan losses due to the growth in our loan portfolio. This remains an indication of our cautious attitude.

During the year total assets increased \$32.5 million and total deposits increased \$26.1 million. Prior to the last two years, we had seen a slight drop off in these numbers, a trend that could only make sense in light of the then booming stock market. Now that the enthusiasm for stock investments has waned, an increasing number of people are looking for a little more liquidity and a safer harbor. That leads them to the banking system and MASSBANK, one of the stronger financial institutions in New England.

In December we completed the construction of a new branch in Chelmsford, replacing an existing lease at an inferior location. The new facility will give us the opportunity to improve service levels and to grow our existing franchise in the lucrative Chelmsford marketplace.

As we continue to lay the groundwork for increased shareholder value, I'm pleased to report that our book value per share was a year-end record high of \$36.51. Some of this was due to our share repurchase program, in which we bought back 60,200 shares during the year, all at below book value. I'm pleased to report – as our stockholders are no doubt well aware – that in January of 2002 our Board extended and increased our share repurchase authorization to 214,800 shares, and voted a 3-for-2 stock split in the form of a stock dividend, payable April 19, 2002.

BOOK VALUE PER SHARE
(AT DECEMBER 31.)



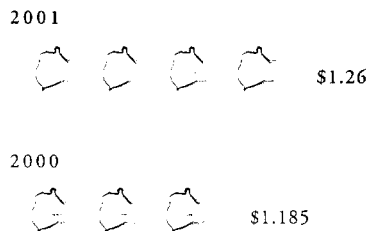
Perhaps the final highlight of the year was the continuation of our extraordinary record of fifteen consecutive years of increases in the annual cash dividends paid to stockholders. As we look back over our fifteen years as a stock institution, I'm delighted to note that our annual cash dividends to our stockholders have increased from \$0.165 in 1987 to \$1.26 in 2001, a remarkable achievement.

Consistency



"...EXTRAORDINARY
RECORD OF FIFTEEN
CONSECUTIVE YEARS OF
INCREASES IN ANNUAL
CASH DIVIDENDS..."

ANNUAL DIVIDENDS PAID
PER SHARE TO STOCKHOLDERS
(YEARS ENDED DECEMBER 31.)



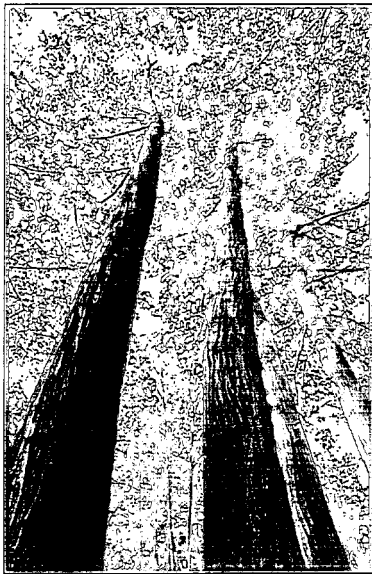
These highlights are evidence of MASSBANK's underlying strengths, but the interest rate environment that prevailed last year proved to be a challenging one for your company. As everyone knows, the Federal Reserve moved aggressively all year to limit the recession by dropping the benchmark Federal Funds rate eleven times. With a significant portion of our assets invested in Federal Funds our interest income was declining at a faster rate than our interest expense. Consequently, our net interest margin declined from 2.76% in 2000 to 2.43% in 2001, and the resulting drop in net interest income from \$24.9 million in 2000 to \$22.7 million in 2001, tells much of the story.

During the latter half of 2001, the interest rate yield curve steepened considerably. That is to say, short-term rates declined faster than long-term rates, which has created a more favorable environment for financial institutions to lend and invest. Additionally, as I write, the economy is showing signs of firming up. With our financial strength and liquidity we are well positioned to benefit from these favorable events in the months to come.

Despite the decline in net interest income, I'm pleased to report that our net income of \$10.8 million was

down only \$352 thousand from last year, a very modest 3.2% decrease. Securities gains and a decrease in non-interest expense strengthened our financial results. Our diluted earnings per share, in fact, dropped only a penny, from \$3.37 in 2000 to \$3.36 in 2001. This figure benefited as well from our share repurchase activities, but the final result for our stockholders is this: MASSBANK has come through a challenging year with excellent prospects for the years to come.

I encourage you to read the section of this report entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" for a more detailed presentation of last year's financial results.

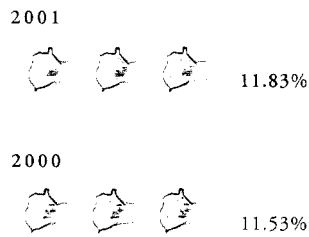


"...OUR STRATEGIES FOR GROWTH AND INCREASING SHAREHOLDER VALUE HAVE BEEN PROVEN CORRECT."

FIFTEEN YEARS OF SOUND STRATEGY

Indeed, as I look back over the letters to fellow stockholders that I wrote with my colleague and former Chairman, John Wood, and since 1993 when I began writing to you as Chairman and President, I am proud to say that our principles have never wavered and our strategies for growth and increasing shareholder value have been proven correct. We prevailed and grew stronger through the real estate bubble and subsequent debacle it caused to New England finan-

STOCKHOLDERS' EQUITY
TO ASSETS RATIO
(AT DECEMBER 31,)



cial institutions through the late 1980s. We remained safe and sound during the recession of the early 1990s. We and our customers benefited from the prosperity of the mid and late 1990s, but when exuberance became irrational towards the end of the bull market, we were, and are still, cautious, conservative and rock solid.

The values that underlie our strategies are the simple ones. We believe in giving good service, and as a result, we have striven to remain an independent community bank during a period of unprecedented consolidation in the industry. Today, the personal attention and human courtesy our customers receive in our banking offices cannot be matched by our much larger regional competitors. As a member of our community with a well-funded program of charitable giving and dedicated employees who volunteer hundreds of hours annually to various civic causes, we believe that our future and the futures of our eleven communities are inextricably linked.

We have always believed that we must remain a strong, well-capitalized institution. I'm pleased to report that at year-end 2001 our capital to assets ratio is a notable 11.83%. In the short term, this capital position indicates the soundness of our company. In the long term, it means – as it has meant over the past fifteen years – that when the opportunity for growth presents itself, we have the money we need to act decisively and when

growth opportunities are not available, we can pursue stock repurchase programs when market conditions are favorable.

Finally, we believe that those who invest in us deserve a secure investment and a rate of return that rewards their loyalty and the risks they take. As we look back to year-end 1986, I believe we can take pride in an annual equivalent return to our stockholders of 14.79% compared to an annual equivalent return from the S & P 500 Index of 13.55%. On a risk-adjusted basis, our results are more impressive. As you can see from the chart, on a statistical basis, there was significantly less risk taken by MASSBANK stockholders. The chart shows that the Beta for MASSBANK stock was 0.52 or approximately half of the Market Index (S & P 500). Beta is a measure used by statisticians to assess risk based upon a security's price volatility.

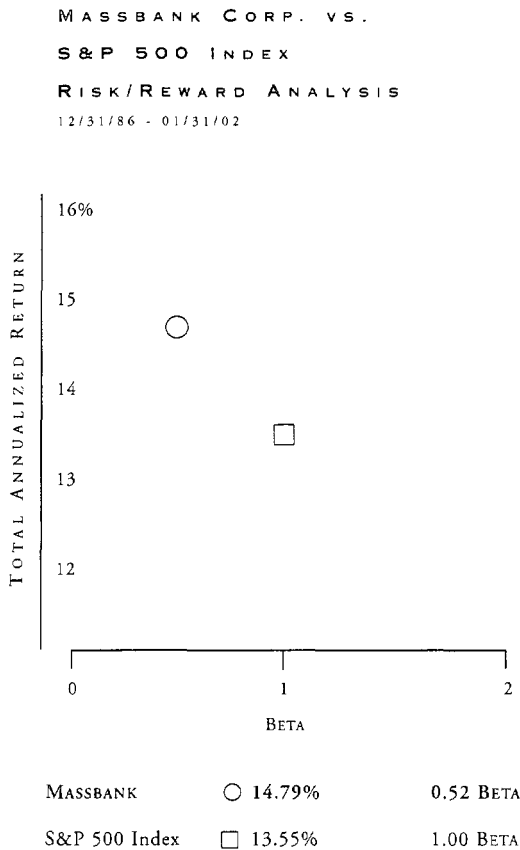


Chart source: Evaluation Associates

For much of the late 1990s, the stock in strong financial institutions like MASSBANK was overlooked by investors caught up in the dot-com and technology bubble. Now that value is again considered relevant, we believe the tide has turned our way. Indeed, in the year 2001 MASSBANK's stock produced an annual total return of 26.78% and has begun the new year trending upward.

Value



"...WE WILL REMAIN FOCUSED
ON PERFECTING OUR BRAND
OF COMMUNITY BANKING
AND ON BUILDING VALUE FOR
OUR STOCKHOLDERS."

The last two years have been good to us despite the challenges of the rate environment and the economic uncertainties. We have continued to manage the whole bank, making improvements to our banking offices and our internal systems, building a foundation for future growth. While predicting the future is inherently risky, it seems probable that the Federal Reserve has finished its interest rate cuts for this cycle and that the interest rate curve will remain somewhat more favorable to us as the economy begins to grow. However the outcome, we will remain focused on perfecting our characteristic brand of community banking and on building value for our stockholders.

I close as always with gratitude to our employees, customers and stockholders. After fifteen years as a stock institution, the past is full of achievement and the future looks bright. I also close this letter with sadness at the loss of our colleagues who perished in the attack on the World Trade Center. We conclude this report with a dedication in their memory.

Sincerely,

Gerard H. Brandi

CHAIRMAN OF THE BOARD,
PRESIDENT AND CHIEF EXECUTIVE OFFICER

FEBRUARY 17, 2002

| | |
|----|--|
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GENERAL

The following discussion should be read in conjunction with the consolidated financial statements and related notes included in this report. Certain amounts reported for prior years have been reclassified to conform to the 2001 presentation.

The financial condition and results of operations of MASSBANK Corp. (the "Company") essentially reflect the operations of its subsidiary, MASSBANK (the "Bank").

The Company's consolidated net income depends largely upon net interest income, which is the difference between interest income from loans and investments ("interest-earning assets") and interest expense on deposits and borrowed funds ("interest-bearing liabilities"). Net interest income is significantly affected by general economic conditions, policies established by regulatory authorities and competition.

The Company's earnings results are also affected by the provision for loan losses; non-interest income, such as fee-based revenues and net securities gains or losses; non-interest expense; and income taxes.

FORWARD-LOOKING STATEMENT DISCLOSURE

This annual report may contain forward-looking information, including information concerning the Company's expectations of future business prospects. These forward-looking statements are made pursuant to the safe harbor provision of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the Company's actual results or performance to be materially different from the results and performance expressed or implied by the forward-looking statements. Forward-looking statements include, but are not limited to, statements concerning the Company's belief, expectations or intentions concerning the Company's future performance, the financial outlook of the markets it serves and the performance and activities of its competitors. These statements reflect the Company's current views, are based on numerous assumptions and are subject to numerous risks and uncertainties, including unexpected fluctuations in market interest rates, unexpected fluctuations in the markets for equities, bonds, federal funds and other financial instruments, an increase in the level of nonperforming assets, an increase in competitive pricing pressures within the Company's market, adverse legislative or regulatory developments, adverse impacts resulting from the continuing war on terrorism, an increase in medical insurance and other employee-related costs, the impact of inflation, and other factors described in the Company's annual report.

FINANCIAL CONDITION

The Company's total assets amounted to \$971.2 million as of December 31, 2001, an increase of \$32.5 million or 3.5% from \$938.7 million at December 31, 2000. This reflects an increase in the Bank's loan portfolio, net of allowance for loan losses, of \$20.8 million or 6.8% and an increase in total investments of \$11.5 million or 1.9%.

INVESTMENTS

At December 31, 2001, the Company's investment portfolio, consisting of investment securities (including mortgage-backed securities), short-term investments, term federal funds sold and interest-bearing bank deposits totaled \$618.5 million or 63.7% of total assets, compared to \$607.1 million or 64.7% of total assets at December 31, 2000. The portfolio included U.S. government and agency obligations primarily maturing within five years, 15-year mortgage-backed securities and equity securities. For further information concerning the composition, maturity and market value of the Bank's investment securities, see Notes 3 and 4 of Notes to Consolidated Financial Statements.

LOANS

The loan portfolio, net of allowance for loan losses, increased \$20.8 million or 6.8% year-over-year. At December 31, 2001, the loan portfolio, net of allowance for loan losses, was \$328.4 million representing 33.8% of total assets compared to \$307.6 million representing 32.8% of total assets at December 31, 2000.

The majority of loans in the portfolio are residential mortgages. Residential mortgage loans amounted to \$293.8 million at December 31, 2001, representing 88.7% of the loan portfolio. At year-end 2001, 87.6% and 12.4% of the Company's residential mortgage loans were fixed rate and variable rate loans, respectively. See note 5 of Notes to Consolidated Financial Statements for a table setting forth the composition of the loan portfolio at year-end 2001 and 2000.

Lower interest rates in 2001 resulted in increased loan origination growth for the Bank. In 2001, the Bank originated loans of \$103.2 million, an increase of \$70.2 million or approximately triple the \$33.0 million in loans originated in the year 2000.

ASSET QUALITY

Asset quality remains strong. Non-accrual loans, generally those loans which are 90 days or more delinquent, were \$644 thousand and \$565 thousand, respectively, at December 31, 2001 and 2000. This represents 0.19% of total loans at December 31, 2001.

The provision for loan losses, which amounted to \$60 thousand in 2000, decreased by \$20 thousand to \$40 thousand in 2001. The Bank received net recoveries of \$9 thousand in 2001 versus net charge-offs of \$21 thousand the prior year.

The Bank's allowance for loan losses at December 31, 2001 totaled approximately \$2.6 million, representing 410% of non-accrual loans and 0.80% of total loans. The Bank believes that its allowance for loan losses is adequate to cover the risks inherent in the loan portfolio under current conditions. The Bank has no real estate acquired through foreclosure at year-end 2001.

DEPOSITS

Deposits have historically been the Bank's primary source of funds for lending and investment activities. Deposit flows vary significantly and are influenced by prevailing interest rates, market conditions, economic conditions and competition. The Bank's management attempts to manage its deposits through selective pricing and marketing. Deposits increased \$26.1 million or 3.2% to \$849.7 million at December 31, 2001, from \$823.6 million at December 31, 2000. This increase was primarily the result of an increase in savings deposits of \$49.0 million or 14.6%, partially offset by a decrease in time certificates of deposit of \$25.4 million or 6.2%. Other deposits grew by \$2.4 this past year. For information concerning deposit balances at year-end 2001 and 2000, their average cost and the maturity distribution and related rate structure of the Bank's time certificates of deposit, see Note 10 of Notes to Consolidated Financial Statements.

STOCKHOLDERS' EQUITY

Total stockholders' equity increased \$6.7 million to \$114.9 million at December 31, 2001, representing a book value per share of \$36.51, from \$108.2 million representing a book value per share of \$34.25 at December 31, 2000. This represents an increase in book value per share of \$2.26 or 6.6% year-over-year. The Company's book value per share was positively affected by the increase in the Company's retained earnings and unrealized gains on securities available for sale, net of tax effect. Also contributing to the increase in book value per share was the Company's repurchase of 60,200 shares of its common stock at below book value, during 2001, pursuant to its stock repurchase program.

RESULTS OF OPERATIONS

COMPARISON OF THE YEARS 2001 AND 2000

MASSBANK Corp. reported consolidated net income of \$10.8 million or \$3.36 in diluted earnings per share in 2001 compared to net income of \$11.1 million or \$3.37 in diluted earnings per share in 2000. Basic earnings per share for 2001 were \$3.44 compared to \$3.45 in the prior year. Return on average assets and return on average realized equity were 1.13% and 10.25%, respectively, in 2001, compared to 1.20% and 10.95%, respectively, in 2000.

The decrease in net income in 2001 reflects the continued pressure throughout 2001 on the Company's net interest margin from declining interest rates and the Federal Reserve Bank's multiple interest rate reductions during the year. The Federal Open Market Committee of the Federal Reserve Bank lowered the Federal Funds Rate eleven times in 2001, from 6.50% to 1.75%, bringing the total decline in the targeted rate to 475 basis points for the year. Being asset-sensitive in 2001, MASSBANK was particularly susceptible to the negative effects of a falling interest rate environment. The Company's net interest margin in 2001 dropped to 2.43% from 2.76% in 2000. This drop contributed to lower than anticipated net interest income and reduced earnings per share for the year, despite higher than expected securities gains, effective cost control and loan growth of 6.7% year-over-year. However, the Company anticipates sequential margin expansion in the coming year. The Company expects that due to the current low interest rate environment in the overnight federal funds market, it will invest a greater portion of its funds in higher yielding alternate investments. Although these investments will necessarily bear greater interest rate risk, the Company believes that the incurrence of this additional risk is warranted by the higher margin opportunities available from alternative investments.

Additionally, the Company's earnings per share performance in 2001 was positively affected by the reduced number of average common shares outstanding as a result of the Company's repurchase during 2001 of 60,200 shares of its common stock pursuant to its stock repurchase program.

NET INTEREST INCOME

Net interest income on a fully taxable equivalent basis totaled \$22.7 million in 2001 compared to \$25.0 million in 2000. This decrease was primarily attributable to a decrease in net interest margin, as noted above, partially offset by an increase in average earning assets. Average earning assets increased \$32.4 million to \$938.1 million in 2001, from \$905.7 million in 2000.

The tables on pages 22 and 23 set forth, among other things, the extent to which changes in interest rates and changes in the average balances of interest-earning assets and interest-bearing liabilities have effected interest income and expense during the years indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes due to (1) changes in volume (2) changes in interest rates.

INTEREST AND DIVIDEND INCOME

Interest and dividend income on a fully taxable equivalent basis totaled \$55.2 million for the year ended December 31, 2001, compared to \$60.4 million for the year ended December 31, 2000. The yield on average earning assets dropped 79 basis points to 5.88% in 2001 from 6.67% the prior year. The average total earning assets of the Company increased \$32.4 million in 2001.

As shown in the rate/volume analysis table on page 23, the decline in yield on average earning assets in 2001 resulted in decreased interest and dividend income of \$6.7 million from 2000 levels. Conversely, the total effect of higher average earning assets on interest and dividend income in 2001 was a \$1.5 million increase from 2000, resulting in a net decrease in interest and dividend income of \$5.2 million from the prior year.

INTEREST EXPENSE

Total interest expense decreased \$3.0 million or 8.5% to \$32.4 million for the year ended December 31, 2001 from \$35.4 million for the year ended December 31, 2000. This decrease is due to a drop of 45 basis points in the Company's average cost of funds, from 4.32% in 2000 to 3.87% in 2001, resulting primarily from a falling interest rate environment in 2001. The Company's average deposits in 2001 increased \$18.0 million to \$836.6 million, from \$818.6 million in the prior year.

As shown in the rate/volume analysis table on page 23, the effect on total interest expense from changes in interest-bearing deposit rates was a decrease of \$3.5 million from 2000 levels. Conversely, the total effect of higher average deposits on interest expense in 2001 was an increase of \$0.5 over the prior year, resulting in a net decrease in total interest expense of \$3.0 million from 2000.

PROVISION FOR LOAN LOSSES

The provision for loan losses represents a charge against current earnings and an addition to the allowance for loan losses. The provision for loan losses in 2001 was \$40 thousand compared to \$60 thousand in 2000. In determining the amount to provide for loan losses, the key factor is the adequacy of the allowance for loan losses. Management uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the portfolio for purposes of establishing a sufficient allowance for loan losses. The methodology includes three elements: an analysis of individual loans deemed to be impaired in accordance with the terms of Statement of Financial Accounting Standard No. 114, "Accounting by Creditors for Impairment of a Loan," general loss allocations for various loan types based on loss experience factors, and an unallocated allowance which is maintained based on management's assessment of many factors including the risk characteristics of the portfolio, concentrations of credit, current and anticipated economic conditions that may effect the borrower's ability to pay, and trends in loan delinquencies and charge-offs. At December 31, 2001, the allowance for loan losses was \$2.6 million representing 410% of non-accrual loans. Non-accrual loans totaled \$644 thousand at December 31, 2001, up from \$565 thousand a year earlier. The Bank received \$9 thousand in net loan recoveries in 2001 compared to \$21 thousand in net charge-offs in 2000.

NON-INTEREST INCOME

Non-interest income consists of gains or losses on securities, deposit account service fees and other non-interest income.

Non-interest income increased \$0.8 million to \$5.8 million for the year ended December 31, 2001, from \$5.0 million for the year ended December 31, 2000. The increase is due primarily to an increase in securities gains from \$3.5 million in 2000 to \$4.4 million in 2001. While the Company's equity securities portfolio has produced increased realized gains in recent years, management does not expect this trend to continue. Management believes that the equity markets will provide more moderate returns in the near future. This will result in lower realized equity securities gains in 2002.

All other non-interest income combined declined modestly compared to the prior year.

NON-INTEREST EXPENSE

Non-interest expense totaled \$11.7 million in 2001, a decrease of \$0.8 million or 6.3% compared with \$12.5 million in 2000. Most of this expense decline was due to the net litigation expenses of \$363 thousand that the Bank incurred in 2000 in connection with its successful litigation to protect its principal trademark and a decrease in salaries and employee benefit expenses. Salaries and employee benefits, the largest component of non-interest expense, decreased \$277 thousand or 4.0% to \$6.7 million in 2001 from \$7.0 million in 2000. Part of this improvement resulted from a decrease of \$144 thousand in payments awarded to employees under the Company's profit sharing and incentive compensation bonus plans as a result of the Company not achieving its net income performance objectives in 2001. Also contributing to the lower salaries and employee benefit expenses was an increase of \$137 thousand in loan origination related salary expenses being deferred and amortized over the life of the loans. More loan origination expenses were deferred in 2001 than the prior year because of a significant increase in mortgage origination activity in 2001.

INCOME TAX EXPENSE

The Company recorded income tax expense of \$6.0 million in 2001, a decrease of \$168 thousand when compared to the prior year. The decrease in income tax expense is primarily due to lower pretax earnings. The Company's effective income tax rate for the year ended December 31, 2001 was 35.87%, up slightly from 35.77% in the prior year.

RESULTS OF OPERATIONS

COMPARISON OF THE YEARS 2000 AND 1999

MASSBANK Corp. reported consolidated net income of \$11.1 million or \$3.37 in diluted earnings per share in 2000 compared to net income of \$11.3 million or \$3.25 in diluted earnings per share in 1999. Basic earnings per share for 2000 increased to \$3.45 from \$3.35 in the prior year. Return on average assets and return on average realized equity were 1.20% and 10.95%, respectively, in 2000, compared to 1.20% and 11.35%, respectively, in 1999.

The Company reported operating net income of \$11.3 million or \$3.43 in diluted operating earnings per share (\$3.51 in basic operating earnings per share) for the year ended December 31, 2000. This compares to operating net income of \$11.3 million or \$3.25 in diluted operating earnings per share (\$3.35 in basic operating earnings per share) earned in 1999. The Company's operating net income for the year ended December 31, 2000 excludes \$363,000 of net litigation expenses (pre-tax) or \$211,000 (after tax) incurred in connection with MASSBANK's prosecution of a trademark case. The Company was successful in protecting its trademarks against infringement by another financial institution and was granted some compensation for legal fees in the final judgement.

The decrease in net income in 2000 compared to 1999 primarily reflects a decrease in securities gains of \$508 thousand, a decrease in net interest income of \$119 thousand and a decrease in non-interest income (exclusive of securities gains) of \$66 thousand. These were partially offset by a decrease in the provision for loan losses of \$80 thousand, a decrease in non-interest expense of \$53 thousand and the Company's lower effective income tax rate. Additionally, the earnings per share increase in 2000 was positively effected by the reduced number of average common shares outstanding as a result of the Company's purchase of 191,100 shares of its common stock during 2000 pursuant to its stock repurchase program.

NET INTEREST INCOME

Net interest income on a fully taxable equivalent basis totaled \$25.0 million for 2000 and \$25.1 million for 1999. This decrease was principally attributable to a decrease in average earning assets, partially offset by an improvement in net interest margin. Average earning assets decreased \$17.0 million to \$905.7 million in 2000, from \$922.7 million in 1999. The Company's net interest margin for 2000 was 2.76%, an improvement from 2.72% reported in 1999.

The tables on pages 22 and 23 set forth, among other things, the extent to which changes in interest rates and changes in the average balances of interest-earning assets and interest-bearing liabilities have effected interest income and expense during the years indicated. For each category of interest-earning assets and interest-bearing liabilities, information is provided on changes due to (1) changes in volume and (2) changes in interest rates.

INTEREST AND DIVIDEND INCOME

Interest and dividend income on a fully taxable equivalent basis totaled \$60.4 million for the year ended December 31, 2000, compared to \$58.3 million for the year ended December 31, 1999. The yield on average earning assets increased to 6.67% in 2000, from 6.32% in the prior year. The average total earning assets of the Company decreased \$17.0 million in 2000.

As shown in the rate/volume analysis table on page 23, the improvement in yield on average earning assets resulted in an increase in interest and dividend income in 2000 of \$3.1 million over 1999. Conversely, the total effect of lower average earning assets on interest and dividend income in 2000 was a \$1.0 million decrease from 1999, resulting in a net increase in total interest and dividend income of \$2.1 million over 1999.

INTEREST EXPENSE

Total interest expense increased \$2.2 million or 6.6% to \$35.4 million for the year ended December 31, 2000 from \$33.2 million for the year ended December 31, 1999. This increase is due to an increase in the Company's average cost of funds from 4.02% in 1999 to 4.32% in 2000, partially offset by the decrease in interest expense resulting from a decrease in the Company's average total deposits, from \$826.7 million in 1999 to \$818.6 million in 2000.

The Company's higher cost of funds in 2000 was the result of rising market interest rates in 2000.

As shown in the rate/volume analysis table on page 23, the effect on total interest expense from changes in interest-bearing deposit rates was a \$2.5 million increase over 1999. Conversely, the total effect of lower average total deposits on interest expense in 2000 was a \$0.3 million decrease from 1999, resulting in a net increase in total interest expense of \$2.2 million over 1999.

PROVISION FOR LOAN LOSSES

The provision for loan losses represents a charge against current earnings and an addition to the allowance for loan losses. The provision for loan losses in 2000 was \$60 thousand compared to \$140 thousand in 1999. In determining the amount to provide for loan losses, the key factor is the adequacy of the allowance for loan losses. Management uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the portfolio for purposes of establishing a sufficient allowance for loan losses. The methodology includes three elements: an analysis of individual loans deemed to be impaired in accordance with the terms of SFAS 114, general loss allocations for various loan types based on loss experience factors and an unallocated allowance which is maintained based on management's assessment of many factors including the risk characteristics of the portfolio, concentrations of credit, current and anticipated economic conditions that may effect the borrower's ability to pay, and trends in loan delinquencies and charge-offs. At December 31, 2000, the allowance for loan losses was \$2.6 million representing 459% of nonaccrual loans. The Bank's nonaccrual loans totaled \$565 thousand at December 31, 2000 down from \$857 thousand a year earlier. Net charge-offs also declined to \$21 thousand in 2000 from \$35 thousand in the prior year. Management believes that the allowance for loan losses as of year-end 2000 is adequate to cover the risks inherent in the loan portfolio under current conditions.

NON-INTEREST INCOME

Non-interest income consists of gains or losses on securities, deposit account service fees and other non-interest income.

Non-interest income decreased \$0.6 million to \$5.0 million for the year ended December 31, 2000, from \$5.6 million for the year ended December 31, 1999. This decrease is primarily due to a decrease in securities gains in 2000 compared to 1999.

Net securities gains totaled \$3.5 million in 2000 compared to \$4.0 million in the prior year. The securities gains are primarily attributable to the favorable performance of the Company's equity securities portfolio which has produced strong returns in recent years. Management does not expect this trend to continue. Management believes that the equity markets, which have corrected in recent months, will provide returns in the future that represent more closely the historical norms.

All other non-interest income combined decreased \$66 thousand to less than \$1.5 million in 2000, from over \$1.5 million in the prior year. This decrease is due to a decrease in deposit account service fees and miscellaneous other non-interest income of \$36 thousand and \$30 thousand, respectively.

NON-INTEREST EXPENSE

Non-interest expense totaled \$12.5 million for 2000, a decrease of \$53 thousand compared with \$12.6 million in 1999. The Company's total non-interest expense in 2000 includes net litigation expenses of \$363 thousand that the Bank incurred in connection with its trademark case. Excluding these litigation expenses non-interest expense would have decreased \$416 thousand or 3.3% to \$12.2 million in 2000, from \$12.6 million in the prior year.

The decrease of \$53 thousand in non-interest expense for the year ended December 31, 2000 is primarily due to a decrease in salaries and employee benefit expenses. Salaries and employee benefits, the largest component of non-interest expense, decreased \$436,000 or 5.9% to \$7.0 million in 2000 from \$7.4 million in 1999. Part of this improvement resulted from the fact that the Bank operated with fewer people in 2000 due in part to the tight labor market in Massachusetts. Offsetting this decrease was an increase of over 100% in professional services expenses, from \$481 thousand in 1999 to \$959 thousand in 2000, due largely to the aforementioned litigation expenses that the Bank incurred in protecting its trademarks against infringement by another financial institution.

Excluding the aforementioned litigation expenses, the Company's efficiency ratio, which measures how much it costs to generate one dollar of revenue, showed modest improvement in 2000, reaching 40.5% from the previous year's milestone of 40.9%.

INCOME TAX EXPENSE

The Company recorded income tax expense of \$6.2 million in 2000, a decrease of \$360 thousand when compared to the prior year. The decrease in income tax expense is due primarily to lower pretax earnings and a reduction in the Company's effective income tax rate. The effective income tax rate for the year ended December 31, 2000 was 35.77%, down from 36.66% in the prior year. The decrease in the Company's effective income tax rate in 2000 is due, in part, to the increased investment income generated by the Bank's two security corporation subsidiaries which are taxed at a lower rate than the Bank for state income tax purposes.

LIQUIDITY AND CAPITAL RESOURCES

The Bank must maintain a sufficient level of cash and assets which can readily be converted into cash in order to meet cash outflows from normal depositor requirements and loan demands. The Bank's primary sources of funds are deposits, loan and mortgage-backed securities amortization and prepayments, sales or maturities of investment securities and income on earning assets. In addition to loan payments and maturing investment securities, which are relatively predictable sources of funds, the Bank maintains a high percentage of its assets invested in overnight federal funds sold, which can be immediately converted into cash, and United States Treasury and Government agency securities, which can be sold or pledged to raise funds. At December 31, 2001, the Bank had \$204.3 million or 21.0% of total assets and \$94.2 million or 9.7% of total assets invested, respectively, in overnight federal funds sold and United States obligations.

The Bank is a Federal Deposit Insurance Corporation insured institution subject to the FDIC regulatory capital requirements. The FDIC regulations require all FDIC insured institutions to maintain minimum levels of Tier I capital. Highly rated banks (i.e., those with a composite rating of 1 under the CAMELS rating system) are required to maintain a minimum leverage ratio of Tier I capital to total average assets of at least 3.00%. An additional 100 to 200 basis points are required for all but these most highly rated institutions. The Bank is also required to maintain a minimum level of risk-based capital. Under the risk-based capital standards, FDIC insured institutions must maintain a Tier I capital to risk-weighted assets ratio of 4.00% and are generally expected to meet a minimum total qualifying capital to risk-weighted assets ratio of 8.00%. The risk-based capital guidelines take into consideration risk factors, as defined by the regulators, associated with various categories of assets, both on and off the balance sheet. Under the guidelines, capital strength is measured in two tiers which are used in conjunction with risk adjusted assets to determine the risk-based capital ratios. Tier II capital components include supplemental capital components such as qualifying allowance for loan losses, qualifying subordinated debt and up to 45 percent of the pretax net unrealized holding gains on certain available for sale equity securities. Tier I capital plus the Tier II capital components are referred to as total qualifying capital.

The capital ratios of the Bank and the Company currently exceed the minimum regulatory requirements. At December 31, 2001, the Bank had a leverage Tier I capital to average assets ratio of 10.93%, a Tier I capital to risk-weighted assets ratio of 29.47% and a total capital to risk-weighted assets ratio of 30.40%. The Company, on a consolidated basis, had ratios of leverage Tier I capital to average assets of 11.40%, Tier I capital to risk-weighted assets of 30.62% and total capital to risk-weighted assets of 31.54% at December 31, 2001.

ASSET AND LIABILITY MANAGEMENT

The goal of asset/liability management is to ensure that liquidity, capital and market risk are prudently managed. Asset/liability management is governed by policies reviewed and approved annually by the Bank's Board of Directors (the "Board"). The Board establishes policy limits for long-term interest rate risk assumption and delegates responsibility for monitoring and measuring the Company's exposure to interest rate risk to the Risk Management and Asset/Liability Committee (the "Committee"). The Committee which is comprised of members of the Company's Board of Directors, members of senior management and the Bank's comptroller, generally meets three times a year to review the economic environment and the volume, mix and maturity of the Company's assets and liabilities.

INTEREST RATE RISK

The primary goal of interest-rate risk management is to control the Company's exposure to interest rate risk both within limits approved by the Board and within narrower guidelines approved by the Risk Management and Asset/Liability Committee. These limits and guidelines reflect the Company's tolerance for interest rate risk over both short-term and long-term time horizons. The Company monitors its interest rate exposures using a variety of financial tools. It also produces a GAP analysis quarterly, reflecting the known or assumed maturity, repricing and other cash flow characteristics of the Company's interest-earning assets and interest-bearing liabilities.

Interest rate risk materializes in two forms, market value risk and reinvestment risk.

Financial instruments calling for future cash flows show market value increases or decreases when rates change. Management monitors the potential change in market value of the Company's debt securities assuming an immediate (parallel) shift in interest rates of up to 200 basis points up or down. Results are calculated using industry standard modeling analytics and securities data from The Bloomberg. The Company uses the results to review the potential changes in market value resulting from immediate rate shifts and to manage the effect of market value changes on the Company's capital position.

Reinvestment risk occurs when an asset and the liability funding the asset do not reprice and/or mature at the same time. The difference or mismatch with respect to repricing frequency and/or maturity is a risk to net interest income.

Complicating management's efforts to control the Company's exposure to interest rate risk is the fundamental uncertainty of the maturity, repricing and/or runoff characteristics of a significant portion of the Company's assets and liabilities. This uncertainty often reflects optional features embedded in these financial instruments. The most important optional features are embedded in the Company's deposits, loans and mortgage-backed securities.

For example, many of the Company's interest-bearing deposit products (e.g., savings, money market deposit accounts and NOW accounts) have no contractual maturity. Customers have the right to withdraw funds from these deposit accounts freely. Deposit balances may therefore run off unexpectedly due to changes in competitive or market conditions. In addition, when market interest rates rise, customers with time certificates of deposit ("CDs") often pay a penalty to redeem their CDs and reinvest at higher rates. Given the uncertainties surrounding deposit runoff and repricing, the interest rate sensitivity of the Company's liabilities cannot be determined precisely.

Similarly, customers have the right to prepay loans, particularly residential mortgage loans, usually without penalty. As a result, the Company's mortgage based assets (i.e., mortgage loans and mortgage-backed securities) are subject to prepayment risk. This risk tends to increase when interest rates fall due to the benefits of refinancing. Since the future prepayment behavior of the Company's customers is uncertain, the interest rate sensitivity of mortgage based assets cannot be determined exactly.

Management monitors and adjusts the difference between the Company's interest-earning assets and interest-bearing liabilities repricing within various time frames ("GAP position").

GAP analysis provides a static view of the maturity and repricing characteristics of the Company's balance sheet positions. The interest rate GAP is prepared by scheduling all interest-earning assets and interest-bearing liabilities according to scheduled or anticipated repricing or maturity. The GAP analysis identifies the difference between an institution's assets and liabilities that will react to a change in market rates. GAP analysis theory postulates that if the GAP is positive and rates increase, the institution's net interest spread will increase as more assets than liabilities react to the rate change. If the GAP is negative, more liabilities than assets will react to a change in market rates. If rates rise, the institution's net interest spread will fall as more liabilities react to market rates than assets.

In contrast, however, the Company's one-year GAP position while positive as of year end 2001 has been negative in many years past and its net interest spread has moved in the same direction as the change in market rates rather than in the opposite direction as GAP analysis theory postulates. One of the more significant reasons for this is the fact that a GAP presentation does not reflect the degrees to which interest earning assets and deposit costs respond to changes in market interest rates. The rates on all financial instruments do not always move by the same amount as the general change in market rates. In addition, the Company has elected, in recent years, either not to reduce or raise rates or to reduce or raise rates by a modest amount on its savings and transaction-oriented accounts in response to a change in market rates. It should be noted that for the above two reasons, among others, the Company's net interest spread has moved in the same direction as market interest rates in the past and may in the future.

INTEREST RATE RISK (continued)

The Company's policy is to limit its one-year GAP position to 20.0% of total assets. This represents an increase from the 15% policy limit of the prior year. The Company has historically managed its interest rate GAP primarily by lengthening or shortening the maturity structure of its securities portfolio, by continually modifying the composition of its securities portfolio and by selectively pricing and marketing its various deposit products.

The following table summarizes the Company's GAP position at December 31, 2001. As of this date, the Company's one-year cumulative GAP position was positive \$78.7 million, or approximately 8.1% of total assets. The cumulative GAP-asset ratio measures the direction and extent of imbalance between an institution's assets and liabilities repricing through the end of a particular period.

| (IN THOUSANDS) | INTEREST SENSITIVITY PERIODS | | | | | Total |
|---|------------------------------|------------------|-----------------------|------------------|-------------------|------------------|
| | 3 Months or Less | 3 to 6 Months | 6 Months to 1 Year | 1 to 5 Years | Over 5 Years | |
| Interest-earning assets: | | | | | | |
| Loans | \$ 41,596 | \$ 14,622 | \$ 27,831 | \$182,465 | \$ 64,503 | \$331,017 |
| Short-term investments: | | | | | | |
| Federal funds sold | 204,294 | — | — | — | — | 204,294 |
| Investment in money market funds | 32,088 | — | — | — | — | 32,088 |
| Interest-bearing deposits in banks | 3,019 | 1,622 | 630 | 1,219 | — | 6,490 |
| Securities available for sale | 43,140 | 24,476 | 40,336 | 202,175 | 62,457 | 372,584 |
| Trading securities | 3,089 | — | — | — | — | 3,089 |
| Total interest-earning assets | \$327,226 | \$ 40,720 | \$ 68,797 | \$385,859 | \$ 126,960 | \$949,562 |
| Interest-bearing liabilities: | | | | | | |
| Deposits ⁽¹⁾⁽²⁾ | \$199,290 | \$ 77,757 | \$ 81,016 | \$ 45,794 | \$ 418,563 | \$822,420 |
| Total interest-bearing liabilities | \$199,290 | \$ 77,757 | \$ 81,016 | \$ 45,794 | \$ 418,563 | \$822,420 |
| GAP for period | \$127,936 | \$(37,037) | \$(12,219) | \$340,065 | \$(291,603) | \$127,142 |
| Cumulative GAP – December 31, 2001 | \$127,936 | \$ 90,899 | \$ 78,680 | \$418,745 | \$ 127,142 | |
| Cumulative GAP as a percent of total assets | 13.2% | 9.4% | 8.1% | 43.1% | 13.1% | |
| Cumulative GAP – December 31, 2000 | \$ 49,977 | \$ 38,876 | \$ 33,405 | \$304,438 | \$ 120,793 | |

⁽¹⁾ Excludes non-interest bearing demand accounts of \$28,667.

⁽²⁾ Includes escrow deposits of borrowers of \$1,403.

INTEREST RATE RISK (continued)

The following table shows the Company's financial instruments that are sensitive to changes in interest rates, categorized by expected maturity, and the instruments' fair values as of December 31, 2001.

| (IN THOUSANDS) | EXPECTED MATURITY DATE AT DECEMBER 31, 2001 | | | | | | Total | Fair Value at 12/31/01 |
|---|--|-------------------|-------------------|------------------|------------------|-------------------|-------------------|---------------------------|
| | 2002 | 2003 | 2004 | 2005 | 2006 | Thereafter | | |
| Interest sensitive assets: | | | | | | | | |
| Fixed rate securities | \$ 90,593 | \$ 65,595 | \$ 70,567 | \$ 43,411 | \$ 22,602 | \$ 62,457 | \$ 355,225 | \$ 355,225 |
| Average interest rate ⁽¹⁾ | 6.11% | 5.35% | 3.29% | 3.69% | 5.62% | 5.38% | 5.19% | |
| Variable rate securities ⁽²⁾ | 19,507 | — | — | — | — | 941 | 20,448 | 20,448 |
| Average interest rate ⁽¹⁾ | 2.28% | — | — | — | — | 2.94% | 2.31% | |
| Fixed rate loans | 45,031 | 42,213 | 38,806 | 35,144 | 34,155 | 64,459 | 259,808 | 262,331 |
| Average interest rate | 6.66% | 6.65% | 6.66% | 6.65% | 6.65% | 6.72% | 6.67% | |
| Variable rate loans | 20,319 | 5,387 | 5,452 | 5,675 | 6,034 | 28,342 | 71,209 | 71,601 |
| Average interest rate | 4.22% | 8.32% | 8.01% | 7.70% | 7.34% | 6.19% | 6.14% | |
| Other fixed rate assets ⁽⁴⁾ | 4,222 | 814 | 405 | — | — | — | 5,441 | 5,441 |
| Average interest rate | 4.45% | 4.22% | 4.40% | — | — | — | 4.41% | |
| Other variable rate assets ⁽³⁾ | 237,431 | — | — | — | — | — | 237,431 | 237,431 |
| Average interest rate | 1.62% | — | — | — | — | — | 1.62% | |
| Total interest sensitive assets | \$ 417,103 | \$ 114,009 | \$ 115,230 | \$ 84,230 | \$ 62,791 | \$ 156,199 | \$ 949,562 | \$ 952,477 |
| Interest sensitive liabilities: | | | | | | | | |
| Savings and money market | | | | | | | | |
| deposit accounts | \$ 2,548 | \$ 2,348 | \$ 2,172 | \$ 2,015 | \$ 1,877 | \$ 373,000 | \$ 383,960 | \$ 383,960 |
| Average interest rate | 2.24% | 2.26% | 2.28% | 2.31% | 2.33% | 2.77% | 2.76% | |
| Fixed rate certificates of deposit | 244,724 | 36,242 | 5,420 | 331 | 600 | 456 | 287,773 | 289,507 |
| Average interest rate | 4.15% | 4.24% | 4.31% | 4.48% | 4.82% | 5.18% | 4.17% | |
| Variable rate certificates of deposit | 39,983 | 33,266 | 7,948 | 14,640 | — | — | 95,837 | 95,837 |
| Average interest rate | 3.03% | 2.87% | 2.60% | 2.60% | — | — | 2.88% | |
| NOW accounts | — | — | — | — | — | 53,476 | 53,476 | 53,476 |
| Average interest rate | — | — | — | — | — | 0.68% | 0.68% | |
| Escrow deposits of borrowers | 1,403 | — | — | — | — | — | 1,403 | 1,403 |
| Average interest rate | 0.25% | — | — | — | — | — | 0.25% | |
| Deposit acquisition premium, net of amortization | (29) | — | — | — | — | — | (29) | — |
| Total interest sensitive liabilities | \$ 288,629 | \$ 71,856 | \$ 15,540 | \$ 16,986 | \$ 2,477 | \$ 426,932 | \$ 822,420 | \$ 824,183 |

⁽¹⁾ Securities rates presented are on a tax equivalent basis.

⁽²⁾ Includes equity securities.

⁽³⁾ Consists of overnight Federal funds sold, money market funds and interest-bearing deposits in banks.

⁽⁴⁾ Consists of interest-bearing deposits in banks.

The Company uses certain assumptions to estimate fair values and expected maturities. For interest-sensitive assets, expected maturities are based upon contractual maturity, and projected repayments and prepayments of principal. For interest-sensitive deposit liabilities, maturities are based on contractual maturity and estimated deposit runoff based on the Bank's own historical experience. The actual maturity of the Company's financial instruments could vary significantly from what has been presented in the above table if actual experience differs from the assumptions used.

OTHER MARKET RISKS

The Company's investment securities portfolio includes equity securities with a market value of approximately \$16.4 million at December 31, 2001. The net unrealized gains on these securities totaled \$1.3 million at year-end 2001. Movements in equity prices may effect the amount of securities gains or losses which the Company realizes from the sale of these securities and thus may have an impact on earnings.

AVERAGE BALANCE SHEETS

| | 2001 | | | 2000 | | | 1999 | | |
|---|--------------------------------|-------------------------|-----------------------------------|--------------------------------|-------------------------|-----------------------------------|--------------------------------|-------------------------|-----------------------------------|
| | Average Balance ⁽⁴⁾ | Interest Income/Expense | Average Yield/Rate ⁽⁴⁾ | Average Balance ⁽⁴⁾ | Interest Income/Expense | Average Yield/Rate ⁽⁴⁾ | Average Balance ⁽⁴⁾ | Interest Income/Expense | Average Yield/Rate ⁽⁴⁾ |
| Assets: | | | | | | | | | |
| Earning assets: | | | | | | | | | |
| Federal funds sold | \$196,041 | \$ 7,444 | 3.80% | \$135,728 | \$ 8,595 | 6.33% | \$128,124 | \$ 6,294 | 4.91% |
| Short-term investments ⁽²⁾ | 30,215 | 1,217 | 4.03 | 7,646 | 441 | 5.77 | 22,600 | 1,105 | 4.89 |
| Investment securities | 106,478 | 5,596 | 5.26 | 166,264 | 9,332 | 5.61 | 164,117 | 8,931 | 5.44 |
| Mortgage-backed securities | 284,932 | 18,847 | 6.61 | 273,464 | 19,015 | 6.95 | 275,361 | 18,735 | 6.80 |
| Trading securities | 2,984 | 158 | 5.29 | 5,020 | 310 | 6.18 | 10,760 | 495 | 4.60 |
| Mortgage loans ⁽¹⁾ | 281,492 | 19,631 | 6.97 | 280,732 | 19,670 | 7.01 | 292,172 | 20,516 | 7.02 |
| Other loans ⁽¹⁾ | 35,964 | 2,315 | 6.44 | 36,838 | 3,035 | 8.24 | 29,516 | 2,256 | 7.64 |
| Total earning assets | 938,106 | 55,208 | 5.88% | 905,692 | 60,398 | 6.67% | 922,650 | 58,332 | 6.32% |
| Allowance for loan losses | (2,612) | | | (2,571) | | | (2,498) | | |
| Total earning assets less allowance for loan losses | 935,494 | | | 903,121 | | | 920,152 | | |
| Other assets | 20,518 | | | 20,450 | | | 19,923 | | |
| Total assets | \$956,012 | | | \$923,571 | | | \$940,075 | | |
| Liabilities: | | | | | | | | | |
| Deposits: | | | | | | | | | |
| Demand and NOW | \$ 80,848 | 461 | 0.57% | \$ 75,956 | 488 | 0.64% | \$ 74,933 | 504 | 0.67% |
| Savings | 353,622 | 11,495 | 3.25 | 343,079 | 11,711 | 3.41 | 353,851 | 12,060 | 3.41 |
| Time certificates of deposit | 402,155 | 20,435 | 5.08 | 399,554 | 23,198 | 5.81 | 397,935 | 20,640 | 5.19 |
| Total deposits | 836,625 | 32,391 | 3.87% | 818,589 | 35,397 | 4.32% | 826,719 | 33,204 | 4.02% |
| Other liabilities | 6,545 | | | 3,310 | | | 7,209 | | |
| Total liabilities | 843,170 | | | 821,899 | | | 833,928 | | |
| Stockholders' Equity: | 112,842 | | | 101,672 | | | 106,147 | | |
| Total liabilities and stockholders' equity | \$956,012 | | | \$923,571 | | | \$940,075 | | |
| Net interest income (tax-equivalent basis) | | 22,817 | | | 25,001 | | | 25,128 | |
| Less adjustment of tax-exempt interest income | | 91 | | | 118 | | | 126 | |
| Net interest income | | \$22,726 | | | \$24,883 | | | \$25,002 | |
| Interest rate spread | | | 2.01% | | | 2.35% | | | 2.30% |
| Net interest margin⁽³⁾ | | | 2.43% | | | 2.76% | | | 2.72% |

⁽¹⁾ Loans on nonaccrual status are included in the average balance.

⁽²⁾ Short-term investments consist of interest-bearing deposits in banks and investments in money market funds.

⁽³⁾ Net interest income (tax equivalent basis) before provision for loan losses divided by average interest-earning assets.

⁽⁴⁾ Includes the effects of SFAS No.115.

RATE/VOLUME ANALYSIS

The following table presents, for the years indicated, the changes in interest and dividend income and the changes in interest expense attributable to changes in interest rates and changes in the volume of earning assets and interest-bearing liabilities. A change attributable to both volume and rate has been allocated proportionately to the change due to volume and the change due to rate.

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 COMPARED TO 2000 | | | 2000 COMPARED TO 1999 | | |
|--|-----------------------|------------------|------------------|-----------------------|---------------|-----------------|
| | INCREASE (DECREASE) | | | INCREASE (DECREASE) | | |
| | DUE TO | | | DUE TO | | |
| | Volume | Rate | Total | Volume | Rate | Total |
| Interest and dividend income: | | | | | | |
| Federal funds sold | \$ 3,015 | \$(4,166) | \$(1,151) | \$ 392 | \$1,909 | \$2,301 |
| Short-term investments | 945 | (169) | 776 | (834) | 170 | (664) |
| Investment securities | (3,126) | (583) | (3,709) | 116 | 293 | 409 |
| Trading securities | (112) | (40) | (152) | (319) | 134 | (185) |
| Mortgage-backed securities | 779 | (947) | (168) | (130) | 410 | 280 |
| Mortgage loans | 53 | (92) | (39) | (801) | (45) | (846) |
| Other loans | (70) | (650) | (720) | 593 | 186 | 779 |
| Total interest and dividend income | 1,484 | (6,647) | (5,163) | (983) | 3,057 | 2,074 |
| Interest expense: | | | | | | |
| Deposits: | | | | | | |
| Demand and NOW | 30 | (57) | (27) | 7 | (23) | (16) |
| Savings | 353 | (569) | (216) | (368) | 19 | (349) |
| Time certificates of deposit | 150 | (2,913) | (2,763) | 84 | 2,474 | 2,558 |
| Total interest expense | 533 | (3,539) | (3,006) | (277) | 2,470 | 2,193 |
| Net interest income | \$ 951 | \$(3,108) | \$(2,157) | \$(706) | \$ 587 | \$ (119) |

IMPACT OF INFLATION AND CHANGING PRICES

MASSBANK Corp.'s financial statements presented herein have been prepared in accordance with generally accepted accounting principles which require the measurement of financial position and operating results in terms of historical dollars, without considering changes in the relative purchasing power of money over time, due to the fact that substantially all of the assets and liabilities of a financial institution are monetary in nature. As a result, interest rates have a more significant impact on a financial institution's performance than the effects of general levels of inflation. Interest rates do not necessarily move in the same direction or in the same magnitude as the prices of goods and services.

RECENT ACCOUNTING PRONOUNCEMENTS

ACCOUNTING FOR DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended by SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities." These Statements establish comprehensive accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, (collectively referred to as derivatives) and for hedging activities. They require that an entity recognize all derivatives as either assets or liabilities in its balance sheet and measure those instruments at fair market value. Under these Statements, an entity that elects to apply hedge accounting is required to establish at the inception of the hedge the method it will use for assessing the effectiveness of the hedging derivative and the measurement approach for determining the ineffective aspect of the hedge. The Company adopted these Statements on January 1, 2001. The adoption of these Statements did not have a material effect on the Company's consolidated financial statements.

GOODWILL AND OTHER INTANGIBLE ASSETS

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 142, "Goodwill and Other Intangible Assets." SFAS 142 requires that upon adoption of the Statement, any goodwill recorded on an entity's balance sheet would no longer be amortized. This would include existing goodwill (i.e., recorded goodwill at the date the financial statement is issued), as well as goodwill arising subsequent to the effective date of the Statement. Goodwill will not be amortized but will be reviewed for impairment periodically or upon the occurrence of certain triggering events. This Statement is effective for fiscal years beginning after December 15, 2001. The Company adopted the new standard on January 1, 2002. At December 31, 2001, the Company had \$1,090,000 of goodwill on its balance sheet that was being amortized at a rate of \$99,000 annually.



The Board of Directors and Stockholders
MASSBANK Corp.:

We have audited the accompanying consolidated balance sheets of MASSBANK Corp. and subsidiaries as of December 31, 2001 and 2000, and the related consolidated statements of income, changes in stockholders' equity and cash flows for each of the years in the three-year period ended December 31, 2001. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of MASSBANK Corp. and subsidiaries at December 31, 2001 and 2000, and the results of their operations and their cash flows for each of the years in the three-year period ended December 31, 2001, in conformity with accounting principles generally accepted in the United States of America.

Boston, Massachusetts
January 8, 2002

KPMG LLP

MASSBANK CORP. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS

| (IN THOUSANDS EXCEPT SHARE DATA) AT DECEMBER 31, | 2001 | 2000 |
|--|-----------|-----------|
| Assets: | | |
| Cash and due from banks | \$ 8,945 | \$ 9,179 |
| Short-term investments (Note 2) | 236,382 | 112,842 |
| Total cash and cash equivalents | 245,327 | 122,021 |
| Term federal funds sold | — | 30,000 |
| Interest-bearing deposits in banks | 6,490 | 1,678 |
| Securities held to maturity, at amortized cost (market value of \$230 in 2000) (Note 3) | — | 230 |
| Securities available for sale, at market value (amortized cost of \$362,076 in 2001 and \$432,567 in 2000) (Note 3) | 372,584 | 442,552 |
| Trading securities, at market value (Note 4) | 3,089 | 19,794 |
| Loans (Notes 5, 7 and 11): | | |
| Mortgage loans | 296,469 | 272,951 |
| Other loans | 34,548 | 37,196 |
| Total loans | 331,017 | 310,147 |
| Allowance for loan losses (Note 6) | (2,643) | (2,594) |
| Net loans | 328,374 | 307,553 |
| Premises and equipment (Note 9) | 6,927 | 3,932 |
| Accrued interest receivable | 3,950 | 5,755 |
| Goodwill | 1,090 | 1,189 |
| Current income tax asset, net | 208 | 284 |
| Other assets | 3,129 | 3,714 |
| Total assets | \$971,168 | \$938,702 |
| Liabilities and Stockholders' Equity: | | |
| Deposits (Notes 10 and 11): | | |
| Demand and NOW | \$ 82,143 | \$ 79,952 |
| Savings | 383,960 | 334,948 |
| Time certificates of deposit | 383,610 | 408,981 |
| Deposit acquisition premium, net of amortization | (29) | (256) |
| Total deposits | 849,684 | 823,625 |
| Escrow deposits of borrowers | 1,403 | 1,387 |
| Employee stock ownership plan liability (Note 15) | 156 | 312 |
| Deferred income taxes (Note 12) | 2,275 | 2,418 |
| Other liabilities | 2,746 | 2,717 |
| Total liabilities | 856,264 | 830,459 |
| Commitments and contingent liabilities (Notes 8 and 9) | | |
| | — | — |
| Stockholders' equity (Notes 12, 14, 15 and 16): | | |
| Preferred stock, par value \$1.00 per share; 2,000,000 shares authorized, none issued | — | — |
| Common stock, par value \$1.00 per share; 10,000,000 shares authorized, 7,494,980 and 7,447,982 shares issued, respectively | 7,495 | 7,448 |
| Additional paid-in capital | 62,875 | 61,674 |
| Retained earnings | 99,996 | 93,165 |
| | 170,366 | 162,287 |
| Treasury stock at cost, 4,362,289 and 4,300,489 shares, respectively | (61,749) | (59,704) |
| Accumulated other comprehensive income (Note 1) | 6,443 | 5,972 |
| Common stock acquired by ESOP (Note 15) | (156) | (312) |
| Total stockholders' equity | 114,904 | 108,243 |
| Total liabilities and stockholders' equity | \$971,168 | \$938,702 |

See accompanying notes to consolidated financial statements.

MASSBANK CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME

| (IN THOUSANDS EXCEPT SHARE DATA) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|-----------------|-----------------|-----------------|
| Interest and dividend income: | | | |
| Mortgage loans | \$19,631 | \$19,670 | \$20,516 |
| Other loans | 2,315 | 3,035 | 2,256 |
| Securities available for sale: | | | |
| Mortgage-backed securities | 18,847 | 19,015 | 18,735 |
| Other securities | 5,502 | 9,203 | 8,790 |
| Trading securities | 158 | 310 | 495 |
| Federal funds sold | 7,444 | 8,595 | 6,294 |
| Other investments | 1,220 | 452 | 1,120 |
| Total interest and dividend income | 55,117 | 60,280 | 58,206 |
| Interest expense: | | | |
| Deposits: | | | |
| NOW | 461 | 488 | 504 |
| Savings | 11,495 | 11,711 | 12,060 |
| Time certificates of deposit | 20,435 | 23,198 | 20,640 |
| Total interest expense | 32,391 | 35,397 | 33,204 |
| Net interest income | 22,726 | 24,883 | 25,002 |
| Provision for loan losses (Note 6) | 40 | 60 | 140 |
| Net interest income after provision for loan losses | 22,686 | 24,823 | 24,862 |
| Non-interest income: | | | |
| Deposit account service fees | 638 | 688 | 724 |
| Gains on securities, net | 4,363 | 3,525 | 4,033 |
| Other | 812 | 775 | 805 |
| Total non-interest income | 5,813 | 4,988 | 5,562 |
| Non-interest expense: | | | |
| Salaries and employee benefits | 6,723 | 7,000 | 7,436 |
| Occupancy and equipment | 2,056 | 2,079 | 2,146 |
| Data processing | 494 | 473 | 486 |
| Professional services | 426 | 959 | 481 |
| Advertising and marketing | 192 | 198 | 198 |
| Amortization of intangibles | 327 | 330 | 327 |
| Deposit insurance | 173 | 185 | 114 |
| Other | 1,330 | 1,289 | 1,378 |
| Total non-interest expense | 11,721 | 12,513 | 12,566 |
| Income before income taxes | 16,778 | 17,298 | 17,858 |
| Income tax expense (Note 12) | 6,019 | 6,187 | 6,547 |
| Net income | \$10,759 | \$11,111 | \$11,311 |
| Weighted average common shares outstanding: | | | |
| Basic | 3,123,915 | 3,220,390 | 3,374,623 |
| Diluted | 3,206,443 | 3,293,968 | 3,478,944 |
| Earnings per share (in dollars): | | | |
| Basic | \$ 3.44 | \$ 3.45 | \$ 3.35 |
| Diluted | 3.36 | 3.37 | 3.25 |

See accompanying notes to consolidated financial statements.

MASSBANK CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|-----------|-----------|-----------|
| Cash flows from operating activities: | | | |
| Net income | \$ 10,759 | \$ 11,111 | \$ 11,311 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: | | | |
| Depreciation and amortization | 892 | 866 | 993 |
| Loan interest capitalized | (37) | (46) | (58) |
| Amortization of ESOP shares committed to be released | 151 | 93 | 163 |
| Decrease (increase) in accrued interest receivable | 1,805 | (710) | 13 |
| Increase (decrease) in other liabilities | 29 | (319) | 478 |
| Decrease in current income taxes | — | — | (1,015) |
| Decrease (increase) in current income tax asset, net | 76 | 8 | — |
| Accretion of discounts on securities, net of amortization of premiums | (643) | (847) | (961) |
| Net trading securities activity | 17,389 | (13,228) | 25,174 |
| Gains on securities available for sale | (4,263) | (3,049) | (3,954) |
| Gains on trading securities | (100) | (476) | (79) |
| Decrease in deferred mortgage loan origination fees, net of amortization | (44) | (167) | (3) |
| Deferred income tax benefit | (195) | (103) | (161) |
| Decrease (increase) in other assets | 1,035 | (1,213) | (327) |
| Provision for loan losses | 40 | 60 | 140 |
| Gains on sales of real estate acquired through foreclosure | — | (8) | — |
| Gains on sales of premises and equipment | (4) | — | (2) |
| Increase (decrease) in escrow deposits of borrowers | 16 | (90) | 39 |
| Net cash provided by (used in) operating activities | 26,906 | (8,118) | 31,751 |
| Cash flows from investing activities: | | | |
| Purchases of term federal funds | (10,000) | (50,000) | — |
| Proceeds from maturities of term federal funds | 40,000 | 20,000 | 25,000 |
| Net (increase) decrease in interest-bearing bank deposits | (4,812) | 2,163 | (1,808) |
| Proceeds from sales of investment securities available for sale | 32,819 | 55,063 | 72,582 |
| Proceeds from maturities of investment securities held to maturity and available for sale | 87,230 | 56,000 | 65,800 |
| Purchases of investment securities available for sale | (72,548) | (89,621) | (169,020) |
| Purchases of mortgage-backed securities | (54,143) | (43,750) | (88,397) |
| Principal repayments of mortgage-backed securities | 81,231 | 47,002 | 68,430 |
| Principal repayments of securities held to maturity | — | — | 44 |
| Principal repayments of securities available for sale | 4 | 4 | 124 |
| Loans originated | (103,246) | (32,989) | (82,415) |
| Loan principal payments received | 82,412 | 48,346 | 62,254 |
| Loans purchased | — | — | (345) |
| Purchases of premises and equipment | (3,507) | (288) | (376) |
| Proceeds from sale of premises and equipment | 4 | — | 2 |
| Proceeds from sale of real estate acquired through foreclosure | — | 70 | 86 |
| Net advances on real estate acquired through foreclosure | — | — | (4) |
| Net cash provided by (used in) investing activities | 75,444 | 12,000 | (48,043) |

(Continued)

MASSBANK CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Continued)

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|-----------|-----------|-----------|
| Cash flows from financing activities: | | | |
| Net increase (decrease) in deposits | 25,832 | 5,337 | (6,202) |
| Payments to acquire treasury stock | (2,045) | (5,814) | (7,618) |
| Purchase of company stock for deferred compensation plan | 56 | 366 | — |
| Issuance of common stock under stock option plan | 803 | 415 | 351 |
| Tax benefit resulting from stock options exercised | 238 | 250 | 97 |
| Cash dividends paid on common stock | (3,935) | (3,829) | (3,759) |
| Tax benefit resulting from dividends paid on unallocated shares held by the ESOP | 7 | 10 | 13 |
| Net cash provided by (used in) financing activities | 20,956 | (3,265) | (17,118) |
| Net increase (decrease) in cash and cash equivalents | 123,306 | 617 | (33,410) |
| Cash and cash equivalents at beginning of year | 122,021 | 121,404 | 154,814 |
| Cash and cash equivalents at end of year | \$245,327 | \$122,021 | \$121,404 |
| Supplemental cash flow disclosures: | | | |
| Cash transactions: | | | |
| Cash paid during the year for interest | \$35,484 | \$ 35,382 | \$ 33,204 |
| Cash paid during the year for taxes, net of refunds | 5,898 | 6,022 | 7,617 |
| Purchases of securities executed but not settled at beginning of year which settled during the year | 60 | 117 | 129 |
| Sales of securities executed but not settled at beginning of year which settled during the year | 573 | 202 | 583 |
| Non-cash transactions: | | | |
| SEAS 115: | | | |
| Increase (decrease) in stockholders' equity | 471 | 4,006 | (9,725) |
| Increase (decrease) in deferred tax liabilities | 52 | 2,322 | (6,401) |
| Transfers from loans to real estate acquired through foreclosure | — | — | 58 |
| Purchases of securities executed but not settled as of year-end | 46 | 60 | 117 |
| Sales of securities executed but not settled as of year-end | 1,009 | 573 | 202 |

See accompanying notes to consolidated financial statements.

MASSBANK CORP. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY

(IN THOUSANDS EXCEPT SHARE DATA) YEARS ENDED DECEMBER 31, 2001, 2000 AND 1999

| | Common stock | Additional paid-in capital | Retained earnings | Treasury stock | Accumulated other comprehensive income | Common stock acquired by ESOP | Total |
|---|-----------------|----------------------------------|----------------------|-------------------|---|--|-----------|
| Balance at December 31, 1998 | \$7,384 | \$60,003 | \$78,308 | \$(46,272) | \$11,691 | \$(625) | \$110,489 |
| Net Income | — | — | 11,311 | — | — | — | 11,311 |
| Other comprehensive loss, net of tax: | | | | | | | |
| Unrealized (losses) on securities, net of reclassification adjustment (Note 1) | — | — | — | — | (9,725) | — | (9,725) |
| Comprehensive income | — | — | — | — | — | — | 1,586 |
| Cash dividends declared | — | — | — | — | — | — | — |
| (\$1.11 per share) | — | — | (3,759) | — | — | — | (3,759) |
| Tax benefit resulting from dividends paid on unallocated shares held by the ESOP | — | — | 13 | — | — | — | 13 |
| Net decrease in liability to ESOP | — | — | — | — | — | 157 | 157 |
| Amortization of ESOP shares committed to be released | — | 163 | — | — | — | — | 163 |
| Purchase of treasury stock | — | — | — | (7,618) | — | — | (7,618) |
| Exercise of stock options and related tax benefits | 23 | 425 | — | — | — | — | 448 |
| Balance at December 31, 1999 | 7,407 | 60,591 | 85,873 | (53,890) | 1,966 | (468) | 101,479 |
| Net Income | — | — | 11,111 | — | — | — | 11,111 |
| Other comprehensive income, net of tax: | | | | | | | |
| Unrealized gains on securities, net of reclassification adjustment (Note 1) | — | — | — | — | 4,006 | — | 4,006 |
| Comprehensive income | — | — | — | — | — | — | 15,117 |
| Cash dividends declared | — | — | — | — | — | — | — |
| (\$1.185 per share) | — | — | (3,829) | — | — | — | (3,829) |
| Tax benefit resulting from dividends paid on unallocated shares held by the ESOP | — | — | 10 | — | — | — | 10 |
| Net decrease in liability to ESOP | — | — | — | — | — | 156 | 156 |
| Amortization of ESOP shares committed to be released | — | 93 | — | — | — | — | 93 |
| Purchase of treasury stock | — | — | — | (5,448) | — | — | (5,448) |
| Purchase of company stock for deferred compensation plan | — | 366 | — | (366) | — | — | — |
| Exercise of stock options and related tax benefits | 41 | 624 | — | — | — | — | 665 |
| Balance at December 31, 2000 | 7,448 | 61,674 | 93,165 | (59,704) | 5,972 | (312) | 108,243 |
| Net Income | — | — | 10,759 | — | — | — | 10,759 |
| Other comprehensive income, net of tax: | | | | | | | |
| Unrealized gains on securities, net of reclassification adjustment (Note 1) | — | — | — | — | 471 | — | 471 |
| Comprehensive income | — | — | — | — | — | — | 11,230 |
| Cash dividends declared | — | — | — | — | — | — | — |
| (\$1.26 per share) | — | — | (3,935) | — | — | — | (3,935) |
| Tax benefit resulting from dividends paid on unallocated shares held by the ESOP | — | — | 7 | — | — | — | 7 |
| Net decrease in liability to ESOP | — | — | — | — | — | 156 | 156 |
| Amortization of ESOP shares committed to be released | — | 151 | — | — | — | — | 151 |
| Purchase of treasury stock | — | — | — | (1,989) | — | — | (1,989) |
| Purchase of company stock for deferred compensation plan | — | 56 | — | (56) | — | — | — |
| Exercise of stock options and related tax benefits | 47 | 994 | — | — | — | — | 1,041 |
| Balance at December 31, 2001 | \$7,495 | \$62,875 | \$99,996 | \$(61,749) | \$ 6,443 | \$(156) | \$114,904 |

See accompanying notes to consolidated financial statements.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

MASSBANK Corp. (the "Company") is a Delaware chartered holding company whose principal subsidiary is MASSBANK (the "Bank"). The Bank operates fifteen full service banking offices in Reading, Melrose, Stoneham, Wilmington, Medford, Chelmsford, Tewksbury, Westford, Dracut, Lowell and Everett, Massachusetts providing a variety of deposit, lending and trust services. As a Massachusetts chartered savings bank whose deposits are insured by the Federal Deposit Insurance Corporation ("FDIC") and the Depositors Insurance Fund ("DIF"), the activities of the Bank are subject to regulation, supervision and examination by federal and state regulatory authorities, including, but not limited to the FDIC, the Massachusetts Commissioner of Banks and the DIF. In addition, as a bank holding company, the Company is subject to supervision, examination and regulation by the Board of Governors of the Federal Reserve System.

BASIS OF PRESENTATION

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary MASSBANK and its subsidiaries: Readibank Properties, Inc., Readibank Investment Corporation and Melbank Investment Corporation.

The Company has one reportable operating segment. All significant intercompany balances and transactions have been eliminated in consolidation. The accounting and reporting policies of the Company conform to generally accepted accounting principles and to general practices within the banking industry. In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities at the balance sheet date and income and expenses for the period. Material estimates that are particularly susceptible to change in the near term relate to the determination of the allowance for loan losses.

Certain amounts in the prior years' consolidated financial statements were reclassified to facilitate comparison with the current fiscal year.

INVESTMENTS IN DEBT AND EQUITY SECURITIES

Under its investment policy, management determines the appropriate classification of securities at the time of purchase. Those debt securities that the Company has the intent and the ability to hold to maturity are classified as securities held to maturity and are carried at amortized historical cost. Those securities held for indefinite periods of time and not intended to be held to maturity are classified as available for sale. Securities held for indefinite periods of time include securities that management intends to use as part of its asset/liability management strategy and that may be sold in response to changes in market conditions, interest rates, changes in prepayment risk, the need to increase regulatory capital and other factors. The Company records investment securities available for sale at aggregate market value with the net unrealized holding gains or losses reported, net of tax effect, as a separate component of stockholders' equity until realized. As of December 31, 2001, stockholders' equity included approximately \$6.4 million, representing the net unrealized gains on securities available for sale, less applicable income taxes. Investments classified as trading securities are stated at market value with unrealized gains and losses included in earnings.

Income on debt securities is accrued and included in interest and dividend income. The specific identification method is used to determine realized gains or losses on sales of securities available for sale which are also reported in non-interest income under the caption "gains on securities." When a security suffers a loss in value which is considered other than temporary, such loss is recognized by a charge to earnings.

DERIVATIVE INSTRUMENTS AND HEDGING ACTIVITIES

In June 1998, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities", as amended by SFAS No. 138, "Accounting for Certain Derivative Instruments and Certain Hedging Activities." These Statements establish comprehensive accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, (collectively referred to as derivatives) and for hedging activities. They require that an entity recognize all derivatives as either assets or liabilities in its balance sheet and measure those instruments at fair market value. Under these Statements, an entity that elects to apply hedge accounting is required to establish at the inception of the hedge the method it will use for assessing the effectiveness of the hedging derivative and the measurement approach for determining the ineffective aspect of the hedge. The Company adopted these Statements on January 1, 2001. The adoption of these Statements did not have a material effect on the Company's consolidated financial statements.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

LOANS

Loans are reported at the principal amount outstanding, net of unearned fees. Loan origination fees and related direct incremental loan origination costs are offset and the resulting net amount is deferred and amortized over the life of the loan using the level-yield method.

The Bank generally does not accrue interest on loans which are 90 days or more past due. When a loan is placed on non-accrual status, all interest previously accrued but not collected is reversed from income and all amortization of deferred loan fees is discontinued. Interest received on nonaccrual loans is either applied against principal or reported as income according to management's judgment as to the collectibility of principal. Interest accruals are resumed on such loans only when they are brought current with respect to interest and principal and when, in the judgment of management, the loans are estimated to be fully collectible as to both principal and interest.

Impairment on loans for which it is probable that the creditor will be unable to collect all amounts due according to the contractual terms of the loan agreement are measured on a discounted cash flow method, or at the loan's observable market price, or at the fair value of the collateral if the loan is collateral dependent. However, impairment must be measured based on the fair value of the collateral if it is determined that foreclosure is probable. Impaired loans consist of all nonaccrual commercial loans.

ALLOWANCE FOR LOAN LOSSES

The Company maintains an allowance for probable losses that are inherent in the Company's loan portfolio. The allowance for loan losses is increased by provisions charged to operations based on the estimated loan loss exposure inherent in the portfolio. Management uses a methodology to systematically measure the amount of estimated loan loss exposure inherent in the portfolio for purposes of establishing a sufficient allowance for loan losses. The methodology includes three elements: an analysis of individual loans deemed to be impaired in accordance with the terms of Statement of Financial Accounting Standard No. 114, "Accounting by Creditors for Impairment of a Loan", general loss allocations for various loan types based on loss experience factors and an unallocated allowance which is maintained based on management's assessment of many factors including the risk characteristics of the portfolio, concentrations of credit, current and anticipated economic conditions that may effect the borrower's ability to pay, and trends in loan delinquencies and charge-offs. Realized losses, net of recoveries, are charged directly to the allowance. While management uses the information available in establishing the allowance for loan losses, future adjustments to the allowance may be necessary if economic conditions differ from the assumptions used in making the evaluation. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Bank's allowance for loan losses. Such agencies may require the Bank to recognize additions to the allowance based on judgments different from those of management.

PREMISES AND EQUIPMENT

Land is carried at cost. Premises, equipment and leasehold improvements are stated at cost, less accumulated depreciation and amortization computed primarily by use of the straight-line method over the estimated useful lives of the related assets or terms of the related leases.

REAL ESTATE ACQUIRED THROUGH FORECLOSURE

Real estate acquired through foreclosure is comprised of foreclosed properties where the Bank has actually received title and loans determined to be substantially repossessed. Real estate loans that are substantially repossessed include only those loans for which the Bank has taken possession of the collateral but has not completed legal foreclosure proceedings. Loan losses arising from the acquisition of such properties are charged against the allowance for loan losses. Real estate acquired through foreclosure is recorded at the lower of the carrying value of the loan or the fair value of the property constructively or actually received, less estimated costs to sell the property following foreclosure. Operating expenses and any subsequent provisions to reduce the carrying value to fair value are charged to current period earnings. Gains or losses upon disposition are reflected in earnings as realized.

STOCK-BASED COMPENSATION

On January 1, 1996, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation." The Statement establishes financial accounting and reporting standards for stock-based compensation plans. SFAS No. 123 encourages, but does not require, a fair value based method of accounting for stock-based compensation plans. The Statement allows an entity to continue to measure compensation cost for those plans using the intrinsic value based method prescribed by Accounting Principles Board ("APB") Opinion No. 25. For those entities electing to use the intrinsic value based method, SFAS No. 123 requires pro forma disclosures of net income and earnings per share computed as if the fair value based method had been applied. The Company continues to account for stock-based compensation costs under APB Opinion No. 25.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

GOODWILL AND OTHER INTANGIBLES

The excess of purchase price over the fair value of net assets of acquired companies is classified and reported as goodwill. For 2001 and prior years, goodwill was being amortized using the straight-line method, over 15 years. The deposit acquisition premium arising from acquisitions was reported net of accumulated amortization. Such premium was being amortized on a straight-line basis over 10 years. Goodwill and other intangible assets were reviewed for possible impairment when it was determined that events or changed circumstances may affect the underlying basis of the asset.

In July 2001, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standard ("SFAS") No. 142, "Goodwill and Other Intangible Assets." SFAS 142 requires that upon adoption of the Statement, any goodwill recorded on an entity's balance sheet would no longer be amortized. This would include existing goodwill (i.e., recorded goodwill at the date the financial statement is issued), as well as goodwill arising subsequent to the effective date of the Statement. Goodwill will not be amortized but will be reviewed for impairment periodically or upon the occurrence of certain triggering events. This Statement is effective for fiscal years beginning after December 15, 2001. The Company adopted the new standard on January 1, 2002. At December 31, 2001, the Company had \$1,090,000 of goodwill on its balance sheet that was being amortized at a rate of \$99,000 annually.

PENSION PLAN

The Bank accounts for pension benefits on the net periodic pension cost method for financial reporting purposes. This method recognizes the compensation cost of an employee's pension benefit over that employee's approximate service period. Pension costs are funded in the year of accrual using the aggregate cost method.

EMPLOYEES' STOCK OWNERSHIP PLAN ("ESOP")

The Company recognizes compensation cost equal to the fair value of the ESOP shares committed to be released. Dividends on unallocated ESOP shares are reported as a reduction of accrued interest on the ESOP loan. The Company reports loans from outside lenders to its ESOP as a liability on its balance sheet and reports interest cost on the debt. For earnings per share (EPS) computations, ESOP shares that have been committed to be released are considered outstanding. ESOP shares that have not been committed to be released are not considered outstanding.

EARNINGS PER COMMON SHARE

Basic EPS is computed by dividing net income by the weighted average number of shares of common stock outstanding during the year reduced by the weighted average number of unallocated shares held by the Employee Stock Ownership Plan ("ESOP"). Diluted EPS reflects the effect on the weighted average shares outstanding of the number of additional shares outstanding if dilutive stock options were converted into common stock using the treasury stock method.

The treasury shares acquired in connection with the Company's directors deferred compensation plan are considered outstanding in the computation of earnings per share and book value per share.

A reconciliation of the weighted average shares outstanding for the years ended December 31, 2001, 2000 and 1999 follows:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|-------|-------|-------|
| Basic shares | 3,124 | 3,220 | 3,375 |
| Dilutive impact of stock options | 82 | 74 | 104 |
| Diluted shares | 3,206 | 3,294 | 3,479 |

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

COMPREHENSIVE INCOME

Comprehensive income is defined as "the change in equity of a business enterprise during a period from transactions and other events and circumstances from non-owner sources." It includes all changes in equity during a period except those resulting from investments by and distributions to shareholders. The term "comprehensive income" describes the total of all components of comprehensive income including net income.

The Company's other comprehensive income and related tax effect for the years ended December 31, 2001 and 2000 is as follows:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | | | 2000 | | |
|--|-------------------|--------------------------|-------------------|-------------------|--------------------------|-------------------|
| | Before-Tax Amount | Tax (Expense) or Benefit | Net-of-Tax Amount | Before-Tax Amount | Tax (Expense) or Benefit | Net-of-Tax Amount |
| Unrealized gains on securities: | | | | | | |
| Unrealized holding gains arising during period | \$4,785 | \$(1,833) | \$2,952 | \$9,377 | \$(3,613) | \$5,764 |
| Less: reclassification adjustment for gains realized in net income | 4,262 | (1,781) | 2,481 | 3,049 | (1,291) | 1,758 |
| Net unrealized gains | 523 | (52) | 471 | 6,328 | (2,322) | 4,006 |
| Other comprehensive income | \$ 523 | \$ (52) | \$ 471 | \$6,328 | \$ (2,322) | \$4,006 |

CASH AND CASH EQUIVALENTS

For purposes of reporting cash flows, cash and cash equivalents consist of cash and due from banks, and short-term investments with original maturities of less than 90 days.

As a regulated financial institution, the Bank is required to maintain certain reserve requirements of vault cash and/or deposits with the Federal Reserve Bank of Boston. The amount of this reserve requirement, included in "Cash and Due from Banks," was \$5.7 million and \$8.7 million at December 31, 2001 and 2000, respectively.

INCOME TAXES

The Bank recognizes income taxes under the asset and liability method. Under this method, deferred tax assets and liabilities are established for the temporary differences between the accounting basis and the tax basis of the Bank's assets and liabilities at enacted tax rates expected to be in effect when the amounts related to such temporary differences are realized or settled. The Bank's deferred tax asset is reviewed and adjustments to such asset are recognized as deferred income tax expense or benefit based upon management's judgment relating to the realizability of such asset. Based on the Bank's historical and current pretax earnings, management believes it is more likely than not that the Bank will realize its existing gross deferred tax asset.

2. SHORT-TERM INVESTMENTS

Short-term investments consist of the following:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | 2000 |
|--------------------------------|-----------|-----------|
| Federal funds sold (overnight) | \$204,294 | \$112,711 |
| Money market funds | 32,088 | 131 |
| Total short-term investments | \$236,382 | \$112,842 |

The investments above are stated at cost which approximates market value.

3. INVESTMENT SECURITIES

The amortized cost and market value of investment securities follows:

| (IN THOUSANDS) AT DECEMBER 31, 2001 | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Market Value |
|--|-------------------|------------------------------|-------------------------------|-----------------|
| Securities available for sale: | | | | |
| Debt securities: | | | | |
| U.S. Treasury obligations | \$ 79,932 | \$ 1,165 | \$ (214) | \$ 80,883 |
| U.S. Government agency obligations | 10,142 | 115 | (4) | 10,253 |
| Total | 90,074 | 1,280 | (218) | 91,136 |
| Mortgage-backed securities: | | | | |
| Government National Mortgage Association | 22,499 | 1,025 | — | 23,524 |
| Federal Home Loan Mortgage Corporation | 231,603 | 7,062 | (31) | 238,634 |
| Federal National Mortgage Association | 1,346 | 38 | (1) | 1,383 |
| Collateralized mortgage obligations | 1,452 | 38 | — | 1,490 |
| Total mortgage-backed securities | 256,900 | 8,163 | (32) | 265,031 |
| Total debt securities | 346,974 | 9,443 | (250) | 356,167 |
| Equity securities | 15,102 | 3,931 | (2,616) | 16,417 |
| Total securities available for sale | 362,076 | \$13,374 | \$(2,866) | \$372,584 |
| Net unrealized gains on securities available for sale | 10,508 | | | |
| Total securities available for sale, net | 372,584 | | | |
| Total investment securities, net | \$372,584 | | | |

The amortized cost and market value of investment securities follows:

| (IN THOUSANDS) AT DECEMBER 31, 2000 | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Market Value |
|--|-------------------|------------------------------|-------------------------------|-----------------|
| Securities held to maturity: | | | | |
| Other bonds and obligations | \$ 230 | \$ — | \$ — | \$ 230 |
| Total securities held to maturity | 230 | — | — | 230 |
| Securities available for sale: | | | | |
| Debt securities: | | | | |
| U.S. Treasury obligations | 125,630 | 827 | (1) | 126,456 |
| U.S. Government agency obligations | 9,147 | — | (14) | 9,133 |
| Total | 134,777 | 827 | (15) | 135,589 |
| Mortgage-backed securities: | | | | |
| Government National Mortgage Association | 30,847 | 543 | (3) | 31,387 |
| Federal Home Loan Mortgage Corporation | 247,925 | 3,322 | (125) | 251,122 |
| Federal National Mortgage Association | 2,230 | 43 | (9) | 2,264 |
| Collateralized mortgage obligations | 2,465 | 12 | (37) | 2,440 |
| Total mortgage-backed securities | 283,467 | 3,920 | (174) | 287,213 |
| Total debt securities | 418,244 | 4,747 | (189) | 422,802 |
| Equity securities | 14,323 | 7,132 | (1,705) | 19,750 |
| Total securities available for sale | 432,567 | \$11,879 | \$(1,894) | \$442,552 |
| Net unrealized gains on securities available for sale | 9,985 | | | |
| Total securities available for sale, net | 442,552 | | | |
| Total investment securities, net | \$442,782 | | | |

3. INVESTMENT SECURITIES (continued)

During the years ended December 31, 2001, 2000 and 1999, the Company realized gains and losses on sales of securities available for sale as follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | | 2000 | | 1999 | |
|--------------------------------|----------|-----------|----------|-----------|----------|-----------|
| | Realized | | Realized | | Realized | |
| | Gains | Losses | Gains | Losses | Gains | Losses |
| U.S. Treasury obligations | \$ 135 | \$ — | \$ 66 | \$ (328) | \$ 2 | \$ (576) |
| Marketable equity securities | 5,160 | (1,033) | 4,130 | (819) | 5,099 | (571) |
| Total realized gains (losses) | \$5,295 | \$(1,033) | \$4,196 | \$(1,147) | \$5,101 | \$(1,147) |

Proceeds from sales of debt securities available for sale during 2001, 2000 and 1999 were \$20.6 million, \$38.7 million and \$48.4 million, respectively. Proceeds from sales of equity securities available for sale during 2001, 2000 and 1999, were \$14.2 million, \$21.7 million and \$24.1 million, respectively.

There were no sales of investment securities held-to-maturity during 2001, 2000 and 1999.

The amortized cost and market value of debt securities held to maturity and debt securities available for sale by contractual maturity are as follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | | 2000 | |
|--|----------------|--------------|----------------|--------------|
| | Amortized Cost | Market Value | Amortized Cost | Market Value |
| Investment securities held to maturity: | | | | |
| Other bonds and obligations: | | | | |
| Maturing within 1 year | \$ — | \$ — | \$ 230 | \$ 230 |
| Total debt securities held to maturity | — | — | 230 | 230 |
| Investment securities available for sale: | | | | |
| U.S. Treasury obligations: | | | | |
| Maturing within 1 year | 28,993 | 29,531 | 81,841 | 82,036 |
| Maturing after 1 year but within 5 years | 50,939 | 51,352 | 43,789 | 44,420 |
| Total | 79,932 | 80,883 | 125,630 | 126,456 |
| U.S. Government agency obligations: | | | | |
| Maturing within 1 year | — | — | 9,000 | 8,989 |
| Maturing after 1 year but within 5 years | 10,000 | 10,115 | — | — |
| Maturing after 15 years | 142 | 138 | 147 | 144 |
| Total | 10,142 | 10,253 | 9,147 | 9,133 |
| Mortgage-backed securities: | | | | |
| Maturing within 1 year | 159 | 160 | 287 | 283 |
| Maturing after 1 year but within 5 years | 1,162 | 1,216 | 2,166 | 2,209 |
| Maturing after 5 years but within 10 years | 88,871 | 92,482 | 66,188 | 67,292 |
| Maturing after 10 years but within 15 years | 164,731 | 169,157 | 211,830 | 214,467 |
| Maturing after 15 years | 1,977 | 2,016 | 2,996 | 2,962 |
| Total | 256,900 | 265,031 | 283,467 | 287,213 |
| Total debt securities available for sale | 346,974 | 356,167 | 418,244 | 422,802 |
| Net unrealized gains on debt securities available for sale | 9,193 | — | 4,558 | — |
| Total debt securities available for sale, net carrying value | \$356,167 | \$356,167 | \$422,802 | \$422,802 |

Maturities of mortgage-backed securities are based on contractual maturities with scheduled amortization. Actual maturities will differ from contractual maturities because borrowers may have the right to prepay obligations with or without prepayment penalties.

4. TRADING SECURITIES

The amortized cost and market values of trading securities are as follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | | 2000 | |
|--------------------------------|----------------|--------------|----------------|--------------|
| | Amortized Cost | Market Value | Amortized Cost | Market Value |
| U.S. Treasury obligations | \$3,087 | \$3,086 | \$19,784 | \$19,791 |
| Investments in mutual funds | 2 | 3 | 2 | 3 |
| Total trading securities | \$3,089 | \$3,089 | \$19,786 | \$19,794 |

During the years ended December 31, 2001, 2000 and 1999, the Company realized gains and losses on sales of trading securities as follows:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | | 2000 | | 1999 | |
|---|----------------|-----------------|----------------|-----------------|----------------|-----------------|
| | Realized Gains | Realized Losses | Realized Gains | Realized Losses | Realized Gains | Realized Losses |
| U.S. Treasury obligations | \$ 32 | \$ — | \$ — | \$ (1) | \$ 4 | \$(11) |
| Investments in mutual funds | — | — | — | (33) | — | — |
| Marketable equity securities | 104 | (28) | 500 | (29) | 132 | (25) |
| Total realized gains (losses) | \$136 | \$(28) | \$500 | \$(63) | \$136 | \$(36) |

Proceeds from sales of trading securities during 2001, 2000 and 1999 were \$27.3 million, \$10.8 million and \$13.8 million, respectively. Unrealized gains or (losses) included in income in 2001, 2000 and 1999 were \$(7) thousand, \$39 thousand and \$(21) thousand, respectively.

5. LOANS

The Bank's lending activities are conducted principally in the local communities in which it operates banking offices, and to a lesser extent, in selected areas of Massachusetts and southern New Hampshire.

The Bank offers single family and multi-family residential mortgage loans and a variety of consumer loans. The Bank also offers mortgage loans secured by commercial or investment property such as apartment buildings and commercial or corporate facilities; loans for the construction of residential homes, multi-family properties and for land development; and business loans for other commercial purposes. Most loans granted by the Bank are either collateralized by real estate or guaranteed by federal or local governmental authorities. The ability of single family residential and consumer borrowers to honor their repayment commitments is generally dependent on the level of overall economic activity within the borrowers' geographic areas. The ability of commercial real estate and commercial loan borrowers to honor their repayment commitments is generally dependent on the economic health of the real estate sector in the borrowers' geographic areas and the overall economy.

5. LOANS (continued)

The composition of the Bank's loan portfolio is summarized as follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | 2000 |
|---|-----------|-----------|
| Mortgage loans: | | |
| Residential: | | |
| Conventional: | | |
| Fixed rate | \$257,381 | \$230,323 |
| Variable rate | 36,383 | 39,536 |
| FHA and VA | 259 | 471 |
| Commercial | 2,641 | 3,117 |
| Construction | 993 | 683 |
| Total mortgage loans | 297,657 | 274,130 |
| Premium on loans | 51 | 105 |
| Deferred mortgage loan origination fees | (1,239) | (1,284) |
| Mortgage loans, net | 296,469 | 272,951 |
| Other loans: | | |
| Consumer: | | |
| Installment | 1,178 | 1,829 |
| Guaranteed education | 4,937 | 6,266 |
| Other secured | 873 | 1,169 |
| Home equity lines of credit | 12,271 | 12,624 |
| Unsecured | 201 | 224 |
| Total consumer loans | 19,460 | 22,112 |
| Commercial | 15,088 | 15,084 |
| Total other loans | 34,548 | 37,196 |
| Total loans | \$331,017 | \$310,147 |

In the ordinary course of business, the Bank makes loans to its directors, officers and their associates and affiliated companies ("related parties") at substantially the same terms as those prevailing at the time of origination for comparable transactions with unrelated borrowers. An analysis of total related party loans for the year ended December 31, 2001 follows:

| (IN THOUSANDS) | |
|------------------------------|-------|
| Balance at December 31, 2000 | \$688 |
| Additions | 699 |
| Repayments | (435) |
| Balance at December 31, 2001 | \$952 |

6. ALLOWANCE FOR LOAN LOSSES

An analysis of the activity in the allowance for loan losses is as follows:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|---------|---------|---------|
| Balance at beginning of year | \$2,594 | \$2,555 | \$2,450 |
| Provision for loan losses | 40 | 60 | 140 |
| Recoveries of loans previously charged-off | 31 | 3 | 41 |
| Total | 2,665 | 2,618 | 2,631 |
| Charge-offs: | | | |
| Mortgage loans | — | — | (62) |
| Other loans | (22) | (24) | (14) |
| Balance at end of year | \$2,643 | \$2,594 | \$2,555 |

The following table shows the allocation of the allowance for loan losses by category of loans at December 31, 2001, 2000 and 1999.

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | | 2000 | | 1999 | |
|--------------------------------|---------|------------------------------|---------|------------------------------|---------|------------------------------|
| | Amount | Percentage of Loans to Total | Amount | Percentage of Loans to Total | Amount | Percentage of Loans to Total |
| Mortgage loans: | | | | | | |
| Residential | \$ 960 | 89% | \$1,317 | 87% | \$1,535 | 88% |
| Commercial | 8 | 1 | 9 | 1 | 7 | 1 |
| Consumer loans | 256 | 6 | 162 | 7 | 215 | 7 |
| Commercial loans | 347 | 4 | 324 | 5 | 301 | 4 |
| Unallocated | 1,072 | — | 782 | — | 497 | — |
| Total | \$2,643 | 100% | \$2,594 | 100% | \$2,555 | 100% |

An integral component of the Company's risk management process is to ensure the proper allocation of the allowance for loan losses based upon an analysis of risk characteristics, demonstrated losses and other factors. The unallocated component of the allowance for loan losses represents management's view that given the complexities of the loan portfolio, there are probable losses that have been incurred within the portfolio but have not yet been specifically identified. The unallocated portion of the allowance for loan losses is based on management's assessment of many factors including the risk characteristics of the loan portfolio, concentrations of credit, current and anticipated economic conditions that may effect the borrower's ability to pay, and trends in loan delinquencies and charge-offs. The unallocated portion of the allowance for loan losses may change periodically after evaluating factors impacting assumptions utilized in the calculation of the allocated portion of the allowance for loan losses.

7. NON-PERFORMING ASSETS

The following schedule summarizes non-performing assets at the dates shown:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | 2000 | 1999 |
|--|-------|-------|-------|
| Total nonaccrual loans | \$644 | \$565 | \$795 |
| Total real estate acquired through foreclosure | — | — | 62 |
| Total non-performing assets | \$644 | \$565 | \$857 |
| Percent of non-performing loans to total loans | 0.19% | 0.18% | 0.24% |
| Percent of non-performing assets to total assets | 0.07% | 0.06% | 0.09% |

The reduction in interest income associated with nonaccrual loans is as follows:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|-------|-------|-------|
| Interest income that would have been recorded under original terms | \$ 60 | \$ 48 | \$ 64 |
| Interest income actually recorded | 37 | 36 | 51 |
| Reduction in interest income | \$ 23 | \$ 12 | \$ 13 |

During 2001, 2000 and 1999 the Company had no impaired loans.

8. FINANCIAL INSTRUMENTS WITH OFF-BALANCE SHEET RISK

The Bank is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers and to reduce its own exposure to fluctuations in interest rates. These financial instruments include commitments to extend credit and involve, to varying degrees, elements of credit risk in excess of the amount recognized in the consolidated balance sheet. The contract or notional amounts reflect the extent of involvement the Bank has in particular classes of these instruments. The Bank's exposure to credit loss in the event of nonperformance by the other party to the financial instrument is represented by the contractual or notional amount of those instruments. The Bank uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

| (IN THOUSANDS) AT DECEMBER 31, | CONTRACT OR NOTIONAL AMOUNT | |
|--|-----------------------------|----------|
| | 2001 | 2000 |
| Financial instruments whose contract amounts represent credit risk: | | |
| Commitments to originate residential mortgage loans | \$17,710 | \$ 1,920 |
| Unadvanced portions of construction loans | 457 | 421 |
| Unused credit lines, including unused portions of equity lines of credit | 37,804 | 30,918 |

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee by the customer. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Bank evaluates each customer's credit-worthiness on a case-by-case basis. The amount of collateral obtained, if any, is based on management's credit evaluation of the borrower.

At December 31, 2001 the Bank also had commitments to purchase when-issued investment securities in the amount of \$12.0 million.

9. PREMISES AND EQUIPMENT

A summary of premises and equipment and their estimated useful lives used for depreciation purposes is as follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | 2000 | ESTIMATED |
|---|----------|----------|---------------------------|
| | | | USEFUL LIFE (IN YEARS) |
| Premises: | | | |
| Land | \$ 2,215 | \$ 1,227 | — |
| Buildings | 5,714 | 3,686 | 25-45 |
| Building and leasehold improvements | 2,200 | 2,078 | 2-30 |
| Equipment | 4,417 | 4,080 | 2-10 |
| | 14,546 | 11,071 | |
| Less: accumulated depreciation and amortization | 7,619 | 7,139 | |
| Total premises and equipment, net | \$ 6,927 | \$ 3,932 | |

The Bank is obligated under a number of noncancelable operating leases for various banking offices. These operating leases expire at various dates through 2006 with options for renewal. Rental expenses for the years ended December 31, 2001, 2000 and 1999 amounted to \$391 thousand, \$533 thousand and \$521 thousand, respectively.

The minimum rental commitments, with initial or remaining terms of one year or more exclusive of operating costs and real estate taxes to be paid by the Bank under these leases, as of December 31, 2001, are as follows:

| (IN THOUSANDS) YEARS ENDING DECEMBER 31, | PAYMENTS |
|--|----------|
| 2002 | \$229 |
| 2003 | 109 |
| 2004 | 39 |
| 2005 | 33 |
| 2006 | 27 |
| Total | \$437 |

10. DEPOSITS

Deposits are summarized as follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | | 2000 | |
|--|-----------|-------|-----------|-------|
| | Amount | Rate | Amount | Rate |
| Demand and NOW: | | | | |
| NOW accounts | \$ 53,476 | 0.66% | \$ 51,390 | 0.96% |
| Demand accounts | 28,667 | — | 28,562 | — |
| Total demand and NOW | 82,143 | 0.43 | 79,952 | 0.62 |
| Savings: | | | | |
| Regular savings and special notice accounts | 368,631 | 2.77 | 317,926 | 3.44 |
| Money market accounts | 15,329 | 1.99 | 17,022 | 2.99 |
| Total savings | 383,960 | 2.74 | 334,948 | 3.42 |
| Time certificates: | | | | |
| Fixed rate certificates | 287,773 | 4.17 | 309,245 | 5.79 |
| Variable rate certificates | 95,837 | 3.05 | 99,736 | 7.40 |
| Total time certificates | 383,610 | 3.89 | 408,981 | 6.18 |
| Deposit acquisition premium, net of amortization | (29) | — | (256) | — |
| Total deposits | \$849,684 | 3.03% | \$823,625 | 4.52% |

The maturity distribution and related rate structure of the Bank's time certificates at December 31, 2001 follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | |
|--------------------------------|-----------|-----------------------|
| | Amount | Average Interest Rate |
| Due within 3 months | \$ 93,472 | 4.25% |
| Due within 3-6 months | 86,318 | 3.74 |
| Due within 6-12 months | 104,916 | 4.05 |
| Due within 1-2 years | 69,508 | 3.67 |
| Due within 2-3 years | 13,368 | 3.38 |
| Due within 3-5 years | 15,571 | 2.86 |
| Thereafter | 457 | 5.18 |
| Total | \$383,610 | 3.89% |

At December 31, 2001 and 2000, the Bank had individual time certificates of deposit of \$100 thousand or more maturing as follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | 2000 |
|--------------------------------|---------------------|----------|
| | Due within 3 months | \$20,262 |
| Due within 3-6 months | 19,736 | 15,616 |
| Due within 6-12 months | 28,339 | 24,705 |
| Due within 1-2 years | 16,525 | 17,026 |
| Due within 2-3 years | 3,487 | 8,038 |
| Due within 3-5 years | 5,948 | 3,202 |
| Thereafter | — | 284 |
| Total | \$94,297 | \$88,292 |

11. FAIR VALUE OF FINANCIAL INSTRUMENTS

SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," requires that the Bank disclose estimated fair values for its financial instruments. Fair value estimates, methods, and assumptions are set forth below for the Bank's financial instruments.

CASH AND DUE FROM BANKS, SHORT-TERM INVESTMENTS AND ACCRUED INTEREST RECEIVABLE

The carrying amounts for these financial instruments approximate fair value because of the short-term nature of these financial instruments.

INTEREST-BEARING DEPOSITS IN BANKS AND TERM FEDERAL FUNDS SOLD

The carrying amounts of the interest-bearing deposits in banks and term federal funds sold reported in the balance sheet at December 31, 2001 and 2000 approximate fair value.

SECURITIES

The fair value of investment securities is estimated based on bid prices published in financial newspapers or bid quotations received from securities dealers.

Statement 107 specifies that fair values should be calculated based on the value of one unit without regard to any premium or discount that may result from concentrations of ownership of a financial instrument, possible tax ramifications, or estimated transaction costs.

The carrying amount and estimated fair values of the Company's investment securities are as follows:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | | 2000 | |
|--------------------------------|-----------------|-----------------------|-----------------|-----------------------|
| | Carrying Amount | Calculated Fair Value | Carrying Amount | Calculated Fair Value |
| Securities held to maturity | \$ — | \$ — | \$ 230 | \$ 230 |
| Securities available for sale | 372,584 | 372,584 | 442,552 | 442,552 |
| Trading securities | 3,089 | 3,089 | 19,794 | 19,794 |
| Total securities | \$375,673 | \$375,673 | \$462,576 | \$462,576 |

LOANS

Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as residential mortgage, commercial real estate, consumer and commercial.

The fair values of residential and commercial real estate, and certain consumer loans are calculated by discounting scheduled cash flows through the estimated maturity using estimated market discount rates that reflect the credit and interest rate risk inherent in the loan. The estimate of maturity is based on the Bank's historical experience with repayments for each loan classification, modified, as required, by an estimate of the effect of current economic and lending conditions. For variable rate commercial loans and certain variable rate consumer loans, including home equity lines of credit, carrying value approximates fair value. Assumptions regarding credit risk, cash flows, and discount rates are judgmentally determined using available market information.

The following table presents information for loans:

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | | 2000 | |
|--------------------------------|-----------------|-----------------------|-----------------|-----------------------|
| | Carrying Amount | Calculated Fair Value | Carrying Amount | Calculated Fair Value |
| Real estate: | | | | |
| Residential: | | | | |
| Variable | \$ 36,341 | \$ 36,551 | \$ 39,668 | \$ 40,055 |
| Fixed | 257,499 | 260,031 | 230,178 | 229,365 |
| Commercial: | | | | |
| Variable | 2,415 | 2,446 | 2,889 | 2,922 |
| Fixed | 214 | 209 | 216 | 208 |
| Consumer | 19,460 | 19,618 | 22,112 | 22,208 |
| Commercial | 15,088 | 15,077 | 15,084 | 15,073 |
| Total loans | 331,017 | 333,932 | 310,147 | 309,831 |
| Allowance for loan losses | (2,643) | — | (2,594) | — |
| Net loans | \$328,374 | \$333,932 | \$307,553 | \$309,831 |

11. FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)

DEPOSITS

Under Statement 107, the fair value of deposits with no stated maturity, such as demand deposits, NOW accounts, regular savings and special notice accounts, and money market accounts, is equal to the amount payable on demand as of December 31, 2001 and 2000. The fair value of certificates of deposit is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities.

| (IN THOUSANDS) AT DECEMBER 31, | 2001 | | 2000 | |
|--|-----------------|----------------------|-----------------|----------------------|
| | Carrying Amount | Estimated Fair Value | Carrying Amount | Estimated Fair Value |
| Demand accounts | \$ 28,667 | \$ 28,667 | \$ 28,562 | \$ 28,562 |
| NOW accounts | 53,476 | 53,476 | 51,390 | 51,390 |
| Regular savings and special notice accounts | 368,631 | 368,631 | 317,926 | 317,926 |
| Money market accounts | 15,329 | 15,329 | 17,022 | 17,022 |
| Time certificates | 383,610 | 385,344 | 408,981 | 409,671 |
| Deposit acquisition premium, net of amortization | (29) | — | (256) | — |
| Total deposits | 849,684 | 851,447 | 823,625 | 824,571 |
| Escrow deposits of borrowers | 1,403 | 1,403 | 1,387 | 1,387 |
| Total | \$851,087 | \$852,850 | \$825,012 | \$825,958 |

The fair value estimates and the carrying amounts above do not include the benefit that results from the low-cost funding provided by the deposit liabilities compared to the cost of borrowing funds in the market.

COMMITMENTS TO EXTEND CREDIT

The fair value of commitments to extend credit is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates.

The Bank estimates the fair value of the cost to terminate commitments to advance funds on construction loans and for residential mortgage loans in the pipeline at December 31, 2001 and 2000 to be immaterial. Unused credit lines, including unused portions of equity lines of credit, are at floating interest rates and therefore there is no fair value adjustment.

LIMITATIONS

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect any premium or discount that could result from offering for sale at one time the Bank's entire holdings of a particular financial instrument. Because no active market exists for a portion of the Bank's financial instruments, fair value estimates are based on judgments regarding future expected loss experience, current economic conditions, risk characteristics of various financial instruments and other factors. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. For example, the Bank has a trust department that contributes fee income annually. The trust department is not considered a financial instrument, and its value has not been incorporated into the fair value estimates. Other significant assets and liabilities that are not considered financial assets or liabilities include deferred tax liabilities, premises and equipment and goodwill. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of the estimates.

12. INCOME TAXES

Income tax expense (benefit) was allocated as follows:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|---------|---------|---------|
| Current income tax expense: | | | |
| Federal | \$5,891 | \$5,934 | \$6,134 |
| State | 367 | 356 | 574 |
| Total current tax expense | 6,258 | 6,290 | 6,708 |
| Deferred income tax benefit: | | | |
| Federal | (181) | (79) | (121) |
| State | (58) | (24) | (40) |
| Total deferred tax benefit | (239) | (103) | (161) |
| Total income tax expense | \$6,019 | \$6,187 | \$6,547 |

Income tax expense attributable to income from operations for the years ended December 31, differed from the amounts computed by applying the federal income tax rate of 35 percent as a result of the following:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|---------|---------|---------|
| Computed "expected" income tax expense at statutory rate | \$5,872 | \$6,054 | \$6,250 |
| Increase (reduction) in income taxes resulting from: | | | |
| State and local income taxes, net of federal benefit | 201 | 216 | 347 |
| Dividends received deduction | (59) | (75) | (79) |
| Other | 5 | (8) | 29 |
| Income tax expense | \$6,019 | \$6,187 | \$6,547 |
| Effective income tax rate | 35.87% | 35.77% | 36.66% |

12. INCOME TAXES (continued)

At December 31, 2001 and 2000, the Bank had gross deferred tax assets and gross deferred tax liabilities as follows:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 |
|---|---------|---------|
| Deferred tax assets: | | |
| Loan losses | \$ 879 | \$ 740 |
| Deferred loan fees, net | 58 | 9 |
| Deferred compensation and pension cost | 508 | 512 |
| Depreciation | 27 | 2 |
| Purchase accounting | 431 | 411 |
| Other | 38 | 31 |
| Gross deferred tax asset | 1,941 | 1,705 |
| Deferred tax liabilities: | | |
| Valuation of securities | 4,065 | 4,013 |
| Other unrealized securities gains | 106 | 109 |
| Other | 45 | 1 |
| Gross deferred tax liability | 4,216 | 4,123 |
| Net deferred tax liability | \$2,275 | \$2,418 |

Based on the Company's historical and current pretax earnings, management believes it is more likely than not that the Company will realize the gross deferred tax asset existing at December 31, 2001. The primary sources of recovery of the gross federal deferred tax asset are federal income taxes paid in 2001, 2000 and 1999 that are available for carryback and the expectation that the existing net deductible temporary differences will reverse during periods in which the Company generates net taxable income. Since there is no carryback provision for state income tax purposes, management believes the existing net deductible temporary differences which give rise to the gross deferred state income tax asset will reverse during periods in which the Company generates net taxable income. There can be no assurance, however, that the Company will generate any earnings or any specific level of continuing earnings.

As a result of the Tax Reform Act of 1996, the special tax bad debt provisions were amended to eliminate the reserve method. However, the tax effect of the pre-1988 bad debt reserve amount of approximately \$7.3 million remains subject to recapture in the event that the Bank pays dividends in excess of its reserves and profits.

13. EARNINGS PER SHARE

The following is a calculation of earnings per share for the years indicated:

| YEARS ENDED DECEMBER 31, | 2001 | | 2000 | | 1999 | |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| (IN THOUSANDS EXCEPT SHARE DATA) | Basic | Diluted | Basic | Diluted | Basic | Diluted |
| Net income | \$10,759 | \$10,759 | \$11,111 | \$11,111 | \$11,311 | \$11,311 |
| Average shares outstanding | 3,140,020 | 3,140,020 | 3,245,299 | 3,245,299 | 3,408,280 | 3,408,280 |
| Dilutive stock options | — | 82,528 | — | 73,578 | — | 104,321 |
| Unallocated Employee Stock Ownership Plan ("ESOP") shares not committed to be released | (16,105) | (16,105) | (24,909) | (24,909) | (33,657) | (33,657) |
| Weighted average shares outstanding | 3,123,915 | 3,206,443 | 3,220,390 | 3,293,968 | 3,374,623 | 3,478,944 |
| Earnings per share (in dollars) | \$ 3.44 | \$ 3.36 | \$ 3.45 | \$ 3.37 | \$ 3.35 | \$ 3.25 |

14. STOCKHOLDERS' EQUITY

The Company may not declare or pay cash dividends on its shares of common stock if the effect thereof would cause its stockholders' equity to be reduced below or to otherwise violate legal or regulatory requirements. Substantially all of the Company's retained earnings are unrestricted at December 31, 2001.

The Bank is a Federal Deposit Insurance Corporation insured institution subject to the FDIC regulatory capital requirements. The FDIC regulations require all FDIC insured institutions to maintain minimum levels of Tier I capital. Highly rated banks (i.e., those with a composite rating of 1 under the CAMELS rating system) are required to maintain a minimum leverage ratio of Tier I capital to total average assets of at least 3.00%. An additional 100 to 200 basis points are required for all but these most highly rated institutions. The Bank is also required to maintain a minimum level of risk-based capital. Under the new risk-based capital standards, FDIC insured institutions must maintain a Tier I capital to risk-weighted assets ratio of 4.00% and are generally expected to meet a minimum total qualifying capital to risk-weighted assets ratio of 8.00%. The new risk-based capital guidelines take into consideration risk factors, as defined by the regulators, associated with various categories of assets, both on and off the balance sheet. Under the guidelines, capital strength is measured in two tiers which are used in conjunction with risk adjusted assets to determine the risk-based capital ratios. Tier II capital components include supplemental capital components such as qualifying allowance for loan losses, qualifying subordinated debt and up to 45 percent of the pretax net unrealized holding gains on certain available for sale equity securities. Tier I capital plus the Tier II capital components are referred to as total qualifying capital.

The capital ratios of the Company and its principal subsidiary "MASSBANK" set forth below currently exceed the minimum ratios for "well capitalized" banks as defined by federal regulators.

| (IN THOUSANDS) AT DECEMBER 31, 2001 | ACTUAL | | FOR CAPITAL ADEQUACY PURPOSES | | TO BE WELL CAPITALIZED ⁽¹⁾ | |
|--|-----------|--------|-------------------------------|-------|---------------------------------------|-------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Tier I Capital (to Average Assets): | | | | | | |
| MASSBANK Corp. (consolidated) | \$107,342 | 11.40% | \$28,251 | 3.00% | N/A | — |
| MASSBANK (the "Bank") | 103,158 | 10.93 | 28,328 | 3.00 | \$47,213 | 5.00% |
| Tier I Capital (to Risk-Weighted Assets): | | | | | | |
| MASSBANK Corp. (consolidated) | 107,342 | 30.62 | 14,025 | 4.00 | N/A | — |
| MASSBANK (the "Bank") | 103,158 | 29.47 | 14,001 | 4.00 | 21,001 | 6.00 |
| Total Capital (to Risk-Weighted Assets): | | | | | | |
| MASSBANK Corp. (consolidated) | 110,757 | 31.54 | 28,049 | 8.00 | N/A | — |
| MASSBANK (the "Bank") | 106,393 | 30.40 | 28,002 | 8.00 | 35,002 | 10.00 |

⁽¹⁾ This column presents the minimum amounts and ratios that a financial institution must have to be categorized as well capitalized.

| (IN THOUSANDS) AT DECEMBER 31, 2000 | ACTUAL | | FOR CAPITAL ADEQUACY PURPOSES | | TO BE WELL CAPITALIZED ⁽¹⁾ | |
|--|-----------|--------|-------------------------------|-------|---------------------------------------|-------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| Tier I Capital (to Average Assets): | | | | | | |
| MASSBANK Corp. (consolidated) | \$100,826 | 10.94% | \$27,639 | 3.00% | N/A | — |
| MASSBANK (the "Bank") | 100,295 | 10.89 | 27,639 | 3.00 | \$46,065 | 5.00% |
| Tier I Capital (to Risk-Weighted Assets): | | | | | | |
| MASSBANK Corp. (consolidated) | 100,826 | 34.30 | 11,757 | 4.00 | N/A | — |
| MASSBANK (the "Bank") | 100,295 | 34.14 | 11,750 | 4.00 | 17,625 | 6.00 |
| Total Capital (to Risk-Weighted Assets): | | | | | | |
| MASSBANK Corp. (consolidated) | 105,862 | 36.02 | 23,515 | 8.00 | N/A | — |
| MASSBANK (the "Bank") | 105,331 | 35.86 | 23,500 | 8.00 | 29,376 | 10.00 |

⁽¹⁾ This column presents the minimum amounts and ratios that a financial institution must have to be categorized as well capitalized.

15. EMPLOYEE BENEFITS

PENSION PLAN

The Bank sponsors a noncontributory defined benefit pension plan that covers all employees who meet specified age and length of service requirements, which is administered by the Savings Banks Employees Retirement Association ("SBERA"). The plan provides for benefits to be paid to eligible employees at retirement based primarily upon their years of service with the Bank and compensation levels near retirement. Contributions to the plan reflect benefits attributed to employees' service to date, as well as services expected to be earned in the future. Pension plan assets consist principally of government and agency securities, equity securities (primarily common stocks) and short-term investments.

The following table sets forth the plan's funded status and amounts recognized in the Company's consolidated financial statements for the plan years ended October 31, 2001, 2000, and 1999, the plan's latest valuation dates:

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|----------|---------|---------|
| Actuarial present value of vested benefits | \$5,700 | \$4,787 | \$4,690 |
| Total accumulated benefit obligation | 5,730 | 4,811 | 4,724 |
| Change in benefit obligation: | | | |
| Projected benefit obligation at beginning of year | \$6,432 | \$5,906 | \$5,788 |
| Service cost | 375 | 386 | 440 |
| Interest cost | 499 | 458 | 375 |
| Actuarial loss (gain) | (130) | 95 | (463) |
| Benefits paid | (167) | (413) | (234) |
| Projected benefit obligation at end of year | \$7,009 | \$6,432 | \$5,906 |
| Change in plan assets: | | | |
| Fair value of plan assets at beginning of year | \$7,785 | \$7,175 | \$6,243 |
| Actual return on plan assets | (843) | 1,023 | 1,166 |
| Employer contribution | 29 | — | — |
| Benefits paid | (167) | (413) | (234) |
| Fair value of plan assets at end of year | \$6,804 | \$7,785 | \$7,175 |
| (Deficiency) excess of plan assets over projected benefit obligation | \$ (205) | \$1,353 | \$1,269 |

Certain changes in the items shown are not recognized as they occur, but are amortized systematically over subsequent periods. Unrecognized amounts to be amortized and the amounts included in the consolidated balance sheets are shown below:

| | | | |
|--|----------|---------|---------|
| Unrecognized net actuarial gain | \$ 85 | \$1,654 | \$1,535 |
| Transition asset | 126 | 148 | 169 |
| Accrued benefit cost | (416) | (449) | (435) |
| (Deficiency) excess of plan assets over projected benefit obligation | \$ (205) | \$1,353 | \$1,269 |

Assumptions used in determining the actuarial present value of the projected benefit obligation were as follows:

| | | | |
|--|--------|--------|--------|
| Discount rate | 7.00% | 7.75% | 7.75% |
| Rate of compensation increase | 4.50% | 5.00% | 4.50% |
| Assumptions used to develop the net periodic benefit cost data were: | | | |
| Discount rate | 7.75% | 7.75% | 6.75% |
| Expected return on plan assets | 7.75% | 8.00% | 8.00% |
| Rate of compensation increase | 5.00% | 4.50% | 4.00% |
| Components of net periodic pension (benefit) expense: | | | |
| Service cost | \$ 375 | \$ 386 | \$ 440 |
| Interest cost | 498 | 458 | 375 |
| Expected return on plan assets | (603) | (574) | (499) |
| Transition obligation | (21) | (21) | (21) |
| Recognized net actuarial gain | (253) | (236) | (82) |
| Net periodic pension (benefit) expense | \$ (4) | \$ 13 | \$ 213 |

15. EMPLOYEE BENEFITS (continued)

PROFIT SHARING AND INCENTIVE COMPENSATION BONUS PLANS

The Bank's Profit Sharing and Incentive Compensation Bonus Plans provide for payments to employees under certain circumstances based upon a year-end measurement of the Company's net income and attainment of individual goals and objectives by certain key officers. Payments of \$158 thousand, \$302 thousand and \$426 thousand were awarded under the plans in 2001, 2000 and 1999, respectively.

EMPLOYEE STOCK OWNERSHIP PLAN

The Bank has an Employees' Stock Ownership Plan ("ESOP") for the benefit of each employee who has completed at least 1,000 hours of service with the Company in the previous twelve months. Under the plan, the ESOP has borrowed funds from a third party bank to invest in the Company's common stock. As this obligation will be liquidated primarily through future contributions to the ESOP by the Bank, the obligation is reflected as a liability of the Company and a reduction of stockholders' equity on the consolidated balance sheet. As of December 31, 2001 and 2000, such outstanding liabilities totaled \$156 thousand and \$312 thousand, respectively.

Shares of the Company's common stock purchased with the loan proceeds are held in a suspense account. As the loan is repaid, a proportionate number of shares are released for allocation to plan participants. The shares are allocated to plan participants annually, on a pro rata basis, based on compensation.

The ESOP acquired unallocated shares in 1986 when the plan was first established and more recently in 1993. At December 31, 2001, the ESOP held 8,800 unallocated shares and 139,378 shares which have been allocated to participants. The fair value of the unallocated shares at December 31, 2001 was approximately \$315 thousand.

Dividends on unallocated shares are used to offset a portion of the interest paid on the ESOP loan. Dividends on allocated shares held by the ESOP are allocated to plan participants proportionately based on the number of shares in the participant's allocated account.

Total compensation and interest expense applicable to the ESOP amounted to \$328 thousand, \$289 thousand and \$366 thousand for the years ended December 31, 2001, 2000 and 1999, respectively.

EMPLOYEE AGREEMENTS

The Bank has entered into employment agreements with certain executive officers which provide that the officer will receive a minimum amount of annual compensation from the Bank for a specified period. The agreements also provide for the continued payment of compensation to the officer for a specified period after termination under certain circumstances, including if the officer's termination follows a "change of control," generally defined to mean a person or group attaining ownership of 25% or more of the shares of the Company.

EXECUTIVE SUPPLEMENTAL RETIREMENT AGREEMENTS

The Bank maintains executive supplemental retirement agreements for certain executive officers. These agreements provide retirement benefits designed to supplement benefits available through the Bank's retirement plan for employees. Total expenses for benefits payable under the agreements amounted to \$82 thousand, \$173 thousand and \$139 thousand in 2001, 2000 and 1999, respectively.

DIRECTORS DEFERRED COMPENSATION PLAN

In 1988, the Company established a deferred compensation plan for its directors. The plan allows the Company's directors to defer receipt of all or a portion of their compensation until the earlier of: (1) their attaining the age of 72, or (2) their termination as a director of the Company. In 2000, the plan was amended to allow the directors compensation to be invested in Company stock held in an irrevocable trust. At December 31, 2001 the trust held 14,800 shares of MASSBANK Corp. stock that the Company has classified as treasury stock. The treasury shares are considered outstanding in the computation of earnings per share and book value per share.

STOCK OPTION PLAN

Effective May 28, 1986, the Board of Directors of the Bank adopted a stock option plan for the benefit of its officers and other employees. In January, 1991, the plan was amended to authorize the grant of options to non-employee Directors of the Company. All but 5 of the 690,000 shares reserved for issuance under the plan were issued. On April 19, 1994, shareholders approved and the Bank adopted the Company's 1994 Stock Incentive Plan. The total number of shares of common stock that can be issued under this plan is 360,000 shares. Both incentive stock options and non-qualified stock options may be granted under the plans. As of December 31, 2001, there were 126,510.7 non-qualified stock options and 190,590.0 incentive stock options granted and outstanding to purchase shares under the plans. The maximum option term is ten years. Further stock options may be granted pursuant to the 1994 Stock Incentive Plan and will generally have an exercise price equal to, or in excess of, the fair market value of a share of common stock of the Company on the date the option is granted.

15. EMPLOYEE BENEFITS (continued)

A summary of the status of the Company's fixed stock option plan as of December 31, 2001, 2000 and 1999, and changes during the years ended on those dates is presented below:

| YEARS ENDED DECEMBER 31, | 2001 | | 2000 | | 1999 | |
|----------------------------------|---------------------|---------------------------------|---------------------|---------------------------------|---------------------|---------------------------------|
| | Shares Under Option | Weighted Average Exercise Price | Shares Under Option | Weighted Average Exercise Price | Shares Under Option | Weighted Average Exercise Price |
| FIXED OPTIONS | | | | | | |
| Outstanding at beginning of year | 346,350.7 | \$24.31 | 363,317.3 | \$22.74 | 347,917.3 | \$20.62 |
| Granted | 21,750 | 31.00 | 36,000 | 28.50 | 40,000 | 37.50 |
| Exercised | (46,998) | 17.09 | (40,550) | 10.24 | (23,100) | 15.17 |
| Forfeited | (4,002) | 40.87 | (12,416.6) | 36.54 | (1,500) | 40.88 |
| Outstanding at end of year | 317,100.7 | \$25.63 | 346,350.7 | \$24.31 | 363,317.3 | \$22.74 |
| Options exercisable at year-end | 317,100.7 | | 346,350.7 | | 363,317.3 | |

The following table summarizes information about fixed stock options outstanding and exercisable at December 31, 2001:

| AT DECEMBER 31, 2001 | OPTIONS OUTSTANDING | | | OPTIONS EXERCISABLE | |
|----------------------|---------------------|--|------------------------------|---------------------|------------------------------|
| | Number Outstanding | Weighted Avg. Remaining Contractual Life | Weighted Avg. Exercise Price | Number Exercisable | Weighted Avg. Exercise Price |
| \$10.75 to \$16.88 | 70,016.7 | 1.1 years | \$15.83 | 70,016.7 | \$15.83 |
| 17.25 to 23.25 | 93,084 | 3.0 years | 19.19 | 93,084 | 19.19 |
| 24.56 to 31.00 | 92,250 | 6.8 years | 29.50 | 92,250 | 29.50 |
| 37.50 to 44.25 | 61,750 | 6.5 years | 40.67 | 61,750 | 40.67 |
| \$10.75 to \$44.25 | 317,100.7 | 4.4 years | \$25.63 | 317,100.7 | \$25.63 |

As discussed in Note 1, the Company has adopted SFAS No. 123 but continues to account for its stock option plan using the intrinsic value based method prescribed by APB Opinion No. 25. Accordingly, no compensation cost for this plan has been recognized in the Consolidated Statements of Income for 2001.

In determining the pro forma disclosures required by SFAS No. 123, the fair value of each option grant is estimated on the date of grant using the Black-Scholes option-pricing model. The following table presents pro forma net income and earnings per share assuming the stock option plan was accounted for using the fair value method prescribed by SFAS No. 123, the weighted average assumptions used and the grant date fair value of options granted in 2001, 2000 and 1999:

| (IN THOUSANDS EXCEPT PER SHARE DATA) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 | |
|---|-------------|-----------|-----------|----------|
| Net income | As reported | \$10,759 | \$11,111 | \$11,311 |
| | Pro forma | 10,669 | 10,967 | 11,095 |
| Basic earnings per share | As reported | \$ 3.44 | \$ 3.45 | \$ 3.35 |
| | Pro forma | 3.42 | 3.41 | 3.29 |
| Diluted earnings per share | As reported | \$ 3.36 | \$ 3.37 | \$ 3.25 |
| | Pro forma | 3.33 | 3.33 | 3.19 |
| Weighted average fair value | \$ 6.98 | \$ 6.69 | \$ 9.01 | |
| Expected life | 7.4 years | 7.4 years | 7.3 years | |
| Risk-free interest rate | 4.66% | 6.70% | 4.80% | |
| Expected volatility | 22.5% | 22.7% | 23.0% | |
| Expected dividend yield | 3.1% | 4.1% | 2.9% | |

16. SHAREHOLDER RIGHTS PLAN

On January 18, 2000, the Board of Directors adopted a new Shareholder Rights Plan to replace the Company Plan that expired on January 16, 2000. In connection with the adoption of the new Shareholder Rights Plan, the Board of Directors authorized the issuance of one preferred stock purchase right for each share of common stock of the Company outstanding as of January 19, 2000. Under the Plan, the Rights automatically become part of and trade with the Company's shares of common stock. Although the Rights are not exercisable initially, they become exercisable if a person becomes an "acquiring person" by acquiring 11% or more of the Company's common stock or if a person commences a tender offer that could result in that person owning 11% or more of the common stock of MASSBANK Corp. In the event that a person becomes an "acquiring person," each holder of a Right (other than the acquiring person) would be entitled to acquire such number of shares of preferred stock which are equivalent to MASSBANK common stock having a value of twice the exercise price of the Right. The exercise price of a Right initially shall be \$136.00 per one one-thousandth of a share of the Company's preferred stock. If MASSBANK Corp. is acquired in a merger or other business combination transaction after any such event, each holder of a Right would be entitled to purchase, at the then-current exercise price, shares of the acquiring company's common stock having a value of twice the exercise price of the Right. The Rights will expire on January 19, 2010, but may be redeemed at the option of the Board of Directors for \$0.01 per Right at any time prior to the time at which any person becomes an acquiring person or until the expiration date of the Shareholder Rights Plan.

17. PARENT COMPANY FINANCIAL STATEMENTS

The following are the condensed financial statements for MASSBANK Corp. (the "Parent Company") only:

BALANCE SHEETS

(IN THOUSANDS EXCEPT SHARE DATA) AT DECEMBER 31,

2001

2000

Assets:

| | | |
|------------------------------------|------------------|------------------|
| Cash | \$ 10 | \$ — |
| Interest-bearing deposits in banks | 4,264 | 553 |
| Investment in subsidiaries | 110,876 | 108,024 |
| Due from subsidiaries | — | 84 |
| Other assets | 212 | 190 |
| Total assets | \$115,362 | \$108,851 |

Liabilities:

| | | |
|---|------------|------------|
| Employee stock ownership plan liability (Note 15) | \$ 156 | \$ 312 |
| Due to subsidiaries | 288 | — |
| Other liabilities | 14 | 296 |
| Total liabilities | 458 | 608 |

Stockholders' Equity (Notes 12, 14, 15 and 16):

| | | |
|---|------------------|------------------|
| Preferred stock, par value \$1.00 per share; 2,000,000 shares authorized, none issued | | — |
| Common stock, par value \$1.00 per share; 10,000,000 shares authorized, 7,494,980 and 7,447,982 shares issued, respectively | 7,495 | 7,448 |
| Additional paid-in capital | 62,875 | 61,674 |
| Retained earnings | 99,996 | 93,165 |
| | 170,366 | 162,287 |
| Treasury stock at cost, 4,362,289 and 4,300,489 shares, respectively | (61,749) | (59,704) |
| Accumulated other comprehensive income (Note 1) | 6,443 | 5,972 |
| Common stock acquired by ESOP (Note 15) | (156) | (312) |
| Total stockholders' equity | 114,904 | 108,243 |
| Total liabilities and stockholders' equity | \$115,362 | \$108,851 |

17. PARENT COMPANY FINANCIAL STATEMENTS (continued)

STATEMENTS OF INCOME

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|--|----------|----------|----------|
| Income: | | | |
| Dividends received from subsidiaries | \$ 8,800 | \$ 8,800 | \$ 9,200 |
| Interest and dividend income | 41 | 23 | 23 |
| Total interest and dividend income | 8,841 | 8,823 | 9,223 |
| Non-interest expense | 123 | 115 | 92 |
| Income before income taxes | 8,718 | 8,708 | 9,131 |
| Income tax benefit | 16 | 23 | 53 |
| Income before equity in undistributed earnings of subsidiaries | 8,734 | 8,731 | 9,184 |
| Equity in undistributed earnings of subsidiaries | 2,025 | 2,380 | 2,127 |
| Net income | \$10,759 | \$11,111 | \$11,311 |

The Parent Company only Statements of Changes in Stockholders' Equity are identical to the consolidated statements and therefore are not presented here.

STATEMENTS OF CASH FLOWS

| (IN THOUSANDS) YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 |
|---|----------|----------|----------|
| Cash flows from operating activities: | | | |
| Net income | \$10,759 | \$11,111 | \$11,311 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Equity in undistributed earnings of subsidiaries | (2,025) | (2,380) | (2,127) |
| Increase in current income tax asset, net | (17) | (116) | (17) |
| Increase in deferred income tax asset, net | (5) | (4) | — |
| (Decrease) increase in other liabilities | (282) | (25) | 288 |
| Decrease (increase) in amount due from subsidiaries | 84 | 20 | (59) |
| Increase in amount due to subsidiaries | 288 | — | — |
| Net cash provided by operating activities | 8,802 | 8,606 | 9,396 |
| Cash flow from financing activities: | | | |
| Payments to acquire treasury stock | (2,045) | (5,814) | (7,618) |
| Purchase of company stock for deferred compensation plan | 56 | 366 | — |
| Issuance of common stock under stock option plan | 803 | 415 | 351 |
| Tax benefit resulting from stock options exercised | 33 | 91 | — |
| Dividends paid on common stock | (3,935) | (3,829) | (3,759) |
| Tax benefit resulting from dividends paid on unallocated shares held by the ESOP | 7 | 10 | 13 |
| Net cash used in financing activities | (5,081) | (8,761) | (11,013) |
| Net increase (decrease) in cash and cash equivalents | 3,721 | (155) | (1,617) |
| Cash and cash equivalents at beginning of year | 553 | 708 | 2,325 |
| Cash and cash equivalents at end of year | \$ 4,274 | \$ 553 | \$ 708 |

During the years ended December 31, 2001, 2000 and 1999, the Company made cash payments for income taxes of \$24 thousand, \$44 thousand and \$16 thousand, respectively, and no payments for interest.

In addition, the Company made cash payments to the state of Delaware for franchise taxes in the amount of \$37 thousand, \$31 thousand and \$38 thousand during the years ended December 31, 2001, 2000 and 1999, respectively.

18. FIFTEEN-YEAR STATISTICAL SUMMARY (UNAUDITED)

| (IN THOUSANDS EXCEPT PER SHARE DATA) | | | | | | | | |
|--|----------|---------------------|----------|----------|---------------------|---------|---------------------|---------|
| YEARS ENDED DECEMBER 31, | 2001 | 2000 | 1999 | 1998 | 1997 | 1996 | 1995 | 1994 |
| Net income | \$10,759 | \$11,111 | \$11,311 | \$10,914 | \$10,167 | \$9,427 | \$8,759 | \$8,185 |
| Diluted earnings per share | 3.36 | 3.37 | 3.25 | 2.97 | 2.77 | 2.58 | 2.34 | 2.13 |
| Cash dividends paid per share | 1.26 | 1.18 ^{1/2} | 1.11 | 1.02 | 0.88 ^{1/2} | 0.69 | 0.54 ^{3/4} | 0.45 |
| Book value per share, at year end | 36.51 | 34.25 | 30.65 | 31.58 | 29.06 | 25.75 | 24.84 | 20.09 |
| Return on average assets | 1.13% | 1.20% | 1.20% | 1.17% | 1.12% | 1.08% | 1.04% | 0.96% |
| Return on average realized equity ⁽¹⁾ | 10.25% | 10.95% | 11.35% | 11.08% | 11.11% | 11.01% | 10.81% | 10.62% |

⁽¹⁾ Excludes average net unrealized gains or losses on securities available for sale.

| (IN THOUSANDS EXCEPT PER SHARE DATA) | | | | | | | | |
|--|---------|---------------------|---------------------|--------|---------|---------|---------------------|--|
| YEARS ENDED DECEMBER 31, | 1993 | 1992 | 1991 | 1990 | 1989 | 1988 | 1987 | |
| Net income | \$6,695 | \$4,677 | \$2,250 | \$ 725 | \$2,668 | \$4,917 | \$5,521 | |
| Diluted earnings per share | 1.67 | 1.19 | 0.59 | 0.17 | 0.50 | 0.86 | 0.86 | |
| Cash dividends paid per share | 0.34 | 0.26 ^{1/2} | 0.22 ^{3/4} | 0.22 | 0.21 | 0.19 | 0.16 ^{1/2} | |
| Book value per share, at year end | 20.46 | 18.37 | 17.54 | 16.20 | 15.16 | 14.21 | 13.24 | |
| Return on average assets | 0.79% | 0.61% | 0.60% | 0.23% | 0.86% | 1.56% | 1.69% | |
| Return on average realized equity ⁽¹⁾ | 8.98% | 6.79% | 3.39% | 1.03% | 3.38% | 6.20% | 6.79% | |

⁽¹⁾ Excludes average net unrealized gains or losses on securities available for sale.

19. QUARTERLY DATA (UNAUDITED)

| YEARS ENDED DECEMBER 31, | 2001 | | | | 2000 | | | |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| | 4th Quarter | 3rd Quarter | 2nd Quarter | 1st Quarter | 4th Quarter | 3rd Quarter | 2nd Quarter | 1st Quarter |
| (IN THOUSANDS EXCEPT PER SHARE DATA) | | | | | | | | |
| Interest and dividend income | \$12,602 | \$13,517 | \$14,105 | \$14,893 | \$15,429 | \$15,226 | \$14,915 | \$14,710 |
| Interest expense | 6,939 | 8,064 | 8,476 | 8,912 | 9,276 | 9,079 | 8,621 | 8,421 |
| Net interest income | 5,663 | 5,453 | 5,629 | 5,981 | 6,153 | 6,147 | 6,294 | 6,289 |
| Provision for loan losses | 4 | 12 | 12 | 12 | 15 | 15 | 15 | 15 |
| Net interest income after provision for loan losses | 5,659 | 5,441 | 5,617 | 5,969 | 6,138 | 6,132 | 6,279 | 6,274 |
| Non-interest income | 1,601 | 1,489 | 1,552 | 1,171 | 1,438 | 945 | 1,293 | 1,312 |
| Non-interest expense | 3,031 | 2,832 | 2,991 | 2,867 | 3,114 | 2,894 | 3,325 | 3,180 |
| Income before income taxes | 4,229 | 4,098 | 4,178 | 4,273 | 4,462 | 4,183 | 4,247 | 4,406 |
| Income tax expense | 1,535 | 1,466 | 1,490 | 1,528 | 1,593 | 1,486 | 1,530 | 1,578 |
| Net income | \$ 2,694 | \$ 2,632 | \$ 2,688 | \$ 2,745 | \$ 2,869 | \$ 2,697 | \$ 2,717 | \$ 2,828 |
| Earnings per share (in dollars): ⁽¹⁾ | | | | | | | | |
| Basic | \$0.86 | \$0.84 | \$0.86 | \$0.88 | \$0.90 | \$0.84 | \$0.84 | \$0.87 |
| Diluted | 0.84 | 0.82 | 0.84 | 0.86 | 0.88 | 0.82 | 0.82 | 0.85 |
| Weighted average common shares outstanding: ⁽¹⁾ | | | | | | | | |
| Basic | 3,128 | 3,119 | 3,116 | 3,133 | 3,173 | 3,217 | 3,229 | 3,263 |
| Diluted | 3,208 | 3,215 | 3,197 | 3,206 | 3,242 | 3,292 | 3,305 | 3,337 |

⁽¹⁾ Computation of earnings per share is further described in Note 1.

MASSBANK Corp.'s common stock is currently traded on the Nasdaq Stock Market under the symbol "MASB." At December 31, 2001 there were 3,147,491 shares outstanding and 837 shareholders of record. Shareholders of record do not reflect the number of persons or entities who hold their stock in nominee or "street" name.

The following table includes the quarterly ranges of high and low sales prices for the common stock, as reported by Nasdaq, and dividends declared per share for the periods indicated.

| | Price per Share | | Cash Dividends Declared |
|-------------------------|-----------------|----------|-------------------------|
| | High | Low | |
| YEAR ENDED DECEMBER 31, | 2001 | | |
| Fourth Quarter | \$36.75 | \$33.85 | \$ 0.315 |
| Third Quarter | 41.00 | 36.25 | 0.315 |
| Second Quarter | 39.05 | 32.40 | 0.315 |
| First Quarter | 33.50 | 28.875 | 0.315 |
| YEAR ENDED DECEMBER 31, | 2000 | | |
| Fourth Quarter | \$29.50 | \$27.875 | \$ 0.30 |
| Third Quarter | 29.75 | 28.0625 | 0.30 |
| Second Quarter | 29.875 | 27.50 | 0.30 |
| First Quarter | 29.50 | 27.00 | 0.285 |

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MASSBANK of Chelmsford

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(978) 256-3733

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Notice of Shareholders' Meeting
The Annual Meeting of the
Shareholders of MASSBANK Corp.
will be held at 10:00 A.M.
on Tuesday, April 16, 2002 at the
Sheraton Ferncroft Resort
50 Ferncroft Road
Danvers, MA 01923

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MASSBANK and its logo are
registered trademarks of
the Company

Form 10-K

Shareholders may obtain without
charge a copy of the Company's
2001 Form 10-K. Written requests
should be addressed to:
Shareholder Services
MASSBANK Corp.
159 Haven Street
Reading, MA 01867

*Dividend Reinvestment and
Stock Purchase Plan*

Shareholders may obtain a brochure
containing a detailed description of
the plan by writing to:
Shareholder Services
MASSBANK Corp.
159 Haven Street
Reading, MA 01867

Transfer Agent

EquiServe, Inc.
Boston EquiServe Division
Shareholder Services
150 Royall Street
P.O. Box 644
Canton, MA 02021

Independent Auditors

KPMG LLP
99 High Street
Boston, MA 02110

Legal Counsel

Goodwin Procter LLP
Exchange Place
Boston, MA 02109

*Reports on Effectiveness
of Internal Control Structure
Over Financial Reporting*

Shareholders may obtain without
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and the Independent Auditors'
2001 Reports on the Effectiveness
of the Company's Internal Control
Structure Over Financial Reporting.
Written requests should be
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MASSBANK Corp.
159 Haven Street
Reading, MA 01867

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Robert S. Cummings, *Clerk*
Stephen E. Marshall
Herbert G. Schurian
Dr. Donald B. Stackhouse
Donna H. West

when god lets my body be

From each brave eye shall sprout a tree
fruit that dangles therefrom

the purpled world will dance upon
Between my lips which did sing

a rose shall beget the spring
that maidens whom passion wastes

will lay between their little breasts
My strong fingers beneath the snow

Into strenuous birds shall go
my love walking in the grass

their wings will touch with her face
and all the while shall my heart be

With the bulge and nuzzle of the sea

e. e. cummings



IN MEMORIAM

of

MARY LOU HAGUE

DON KAUTH

who perished in the tragedy of the World Trade Center

September 11, 2001

{former MASSBANK CORP. stock analysts at

Keefe, Bruyette & Woods, Inc.}



MASSBANK

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