## SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20552

FORM 10-Q
[X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2002.
[ ] Transition Report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the transition period from $\qquad$ to $\qquad$
Commission File Number $\qquad$ 0-24948

PVF Capital Corp.
( Exact name of registrant as specified in its charter)

| United States | $34-1659805$ |
| :---: | :---: |
| (State or other jurisdiction of <br> incorporation or organization) | (I.R.S. Employer <br> Identification No.) |
| 30000 Aurora Road, Solon, Ohio | 44139 |

(Address of principal executive offices)
(Zip Code)
(440) 248-7171
(Registrant's telephone number, including area code)
Not Applicable
(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

YES X NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$0.01 Par Value
(Class)

5,332,906
(Outstanding at April 30, 2002)

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## PVF CAPITAL CORP

## CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION (Unaudited)

| ASSETS | $\begin{gathered} \text { March } 31 \\ 2002 \end{gathered}$ | $\begin{aligned} & \text { June 30, } \\ & 2001 \end{aligned}$ |
| :---: | :---: | :---: |
| Cash and cash equivalents: |  |  |
| Cash and amounts due from depository institutions | \$ 7,510,755 | \$ 8,144,926 |
| Interest bearing deposits | 619,265 | 1,200,192 |
| Federal funds sold | 7,050,000 | 56,050,000 |
| Total cash and cash equivalents | 15,180,020 | 65,395,118 |
| Securities held to maturity, at cost | 60,144,341 | 50,211,605 |
| Loans receivable, net | 585,200,420 | 573,643,498 |
| Loans receivable held for sale, net | 3,200,924 | 6,151,814 |
| Mortgage-backed securities held to maturity, net | 8,907,585 | 18,123,936 |
| Office properties and equipment, net | 9,059,849 | 7,783,457 |
| Real estate owned, net | 547,472 | 547,279 |
| Real estate held for investment | 1,650,000 | 1,300,000 |
| Stock in the Federal Home Loan Bank of Cincinnati | 9,849,489 | 9,442,305 |
| Prepaid expenses and other assets | 6,335,781 | 3,925,903 |
| Total Assets | \$700,075,881 | \$736,524,915 |
| LIABILITIES AND STOCKHOLDERS' EQUITY |  |  |
| Liabilities |  |  |
| Deposits | \$486,451,453 | \$480,532,150 |
| Advances from the Federal Home Loan Bank of Cincinnati | 140,753,827 | 185,866,855 |
| Notes payable | 5,350,000 | 4,700,000 |
| Advances from borrowers for taxes and insurance | 4,101,817 | 6,469,061 |
| Accrued expenses and other liabilities | 11,281,187 | 10,950,714 |
| Total Liabilities | 647,938,284 | 688,518,780 |
| Stockholders' Equity <br> Serial preferred stock, none issued | - | - |
| Common stock, $\$ 0.01$ par value, $15,000,000$ shares authorized; $5,465,763$ and $5,339,447$ shares issued, respectively | 54,658 | 53,313 |
| Additional paid-in-capital | 31,427,587 | 31,237,583 |
| Retained earnings-substantially restricted | 21,910,642 | 17,877,854 |
| Treasury Stock, at cost 132,856 and 123,857 shares, respectively | $(1,255,290)$ | $(1,162,615)$ |
| Total Stockholders' Equity | 52,137,597 | 48,006,135 |
| Total Liabilities and Stockholders' Equity | \$700,075,881 | \$736,524,915 |

See accompanying notes to consolidated financial statements

PART I FINANCIAL INFORMATION
ITEM 1

## PVF CAPITAL CORP. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

|  | Three Months Ended March 31, |  | Nine Months Ended March 31, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 | 2001 | 2002 | 2001 |
| Interest income |  |  |  |  |
| Loans | \$10,538,608 | \$12,103,826 | \$33,784,506 | \$36,057,782 |
| Mortgage-backed securities | 159,278 | 379,179 | 595,037 | 857,236 |
| Cash and securities | 913,578 | 782,550 | 2,835,903 | 3,408,342 |
| Total interest income | 11,611,464 | 13,265,555 | 37,215,446 | 40,323,360 |
| Interest expense |  |  |  |  |
| Deposits | 4,810,408 | 6,879,762 | 16,452,972 | 20,508,733 |
| Borrowings | 1,420,781 | 1,375,631 | 4,667,692 | 5,042,354 |
| Total interest expense | 6,231,189 | 8,255,393 | 21,120,664 | 25,551,087 |
| Net interest income | 5,380,275 | 5,010,162 | 16,094,782 | 14,772,273 |
| Provision for loan losses | 50,000 | 75,000 | 403,000 | 75,000 |
| Net interest income after provision for loan losses | 5,330,275 | 4,935,162 | 15,691,782 | 14,697,273 |
| Noninterest income, net |  |  |  |  |
| Service and other fees | 112,176 | 138,091 | 417,755 | 358,420 |
| Mortgage banking activities, net | 718,158 | 276,973 | 2,212,961 | 604,728 |
| Other, net | 39,964 | 151,033 | 90,853 | 632,441 |
| Total noninterest income, net | 870,298 | 566,097 | 2,721,569 | 1,595,589 |
| Noninterest expense |  |  |  |  |
| Compensation and benefits | 1,877,688 | 1,720,684 | 5,800,707 | 4,895,832 |
| Office, occupancy, and equipment | 692,972 | 738,853 | 1,959,502 | 1,980,105 |
| Other | 977,465 | 762,138 | 2,678,762 | 2,229,985 |
| Total noninterest expense | 3,548,125 | 3,221,675 | 10,438,971 | 9,105,922 |
| Income before federal income tax provision | 2,652,448 | 2,279,584 | 7,974,380 | 7,186,940 |
| Federal income tax provision | 889,085 | 770,502 | 2,697,792 | 2,408,818 |
| Net income | \$ 1,763,363 | \$ 1,509,082 | \$ 5,276,588 | \$ 4,778,122 |
| Basic earnings per share | \$ 0.33 | \$ 0.29 | \$ 1.00 | \$ 0.92 |
| Diluted earnings per share | \$ 0.32 | \$ 0.28 | \$ 0.98 | \$ 0.89 |

See accompanying notes to consolidated financial statements
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## PVF CAPITAL CORP. CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

|  | Nine Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2002 |  | 2001 |  |
| Operating Activities |  |  |  |  |
| Net income | \$ | 5,276,588 |  | \$ 4,778,122 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities |  |  |  |  |
| Accretion of discount on marketable securities |  | 0 |  | $(10,702)$ |
| Depreciation and amortization |  | 760,458 |  | 558,522 |
| Provision for losses on loans |  | 403,000 |  | 75,000 |
| Accretion of unearned discount and deferred loan origination fees, net |  | $(845,019)$ |  | $(844,485)$ |
| Gain on loans receivable held for sale, net |  | $(2,240,945)$ |  | $(277,505)$ |
| Gain on disposal of real estate owned, net |  | $(15,006)$ |  | $(55,270)$ |
| Federal Home Loan Bank stock dividends |  | $(407,184)$ |  | $(376,814)$ |
| Change in accrued interest on investments, loans, and borrowings, net |  | $(1,529,328)$ |  | $(505,871)$ |
| Origination of loans receivable held for sale, net |  | $(227,396,842)$ |  | $(40,956,998)$ |
| Sale of loans receivable held for sale, net |  | 232,588,677 |  | 45,879,410 |
| Change in other, net |  | $(3,219,427)$ |  | $(66,642)$ |
| Net cash provided by (used in) operating activities |  | 3,374,972 |  | 8,196,767 |
| Investing Activities |  |  |  |  |
| Loan and mortgage-backed securities repayments and originations, net |  | (1,864,772) |  | $(62,806,493)$ |
| Disposals of real estate owned |  | 283,139 |  | 142,286 |
| Mortgage-backed securities purchased, net |  | 0 |  | $(977,543)$ |
| Securities purchases |  | $(10,000,000)$ |  | $(49,918,836)$ |
| Securities maturities |  | 67,264 |  | 50,063,199 |
| Federal Home Loan Bank stock purchases |  | 0 |  | $(907,300)$ |
| Additions to office properties and equipment, net |  | (2,036,850) |  | $(2,267,229)$ |
| Increase in real estate held for investment |  | $(350,000)$ |  | $(995,426)$ |
| Net cash used in investing activities |  | $(13,901,219)$ |  | $(67,667,342)$ |
| Financing activities |  |  |  |  |
| Net increase in demand deposits, NOW, and passbook savings |  | 17,845,976 |  | 1,828,994 |
| Net increase (decrease) in time deposits |  | $(11,926,673)$ |  | 37,600,777 |
| Net increase (decrease) in Federal Home Loan Bank advances |  | $(45,113,028)$ |  | 20,947,111 |
| Net increase in notes payable |  | 650,000 |  | 3,250,000 |
| Purchase of treasury stock |  | $(92,675)$ |  | $(119,737)$ |
| Proceeds from exercise of stock options |  | 82,353 |  | 33,405 |
| Cash dividend paid |  | $(1,134,804)$ |  | $(1,034,814)$ |
| Net cash provided by financing activities |  | $(39,688,851)$ |  | 62,505,736 |
| Net increase (decrease) in cash and cash equivalents |  | $(50,215,098)$ |  | 3,035,161 |
| Cash and cash equivalents at beginning of period |  | 65,395,118 |  | 5,671,855 |
| Cash and cash equivalents at end of period |  | 15,180,020 |  | \$ 8,707,016 |
| Supplemental disclosures of cash flow information: |  |  |  |  |
| Cash payments of interest expense | \$ | 22,616,019 |  | \$ 25,231,409 |
| Cash payments of income taxes | \$ | 2,450,000 |  | \$ 3,250,000 |
| Supplemental noncash investing activity: |  |  |  |  |
| Securitization of mortgage loans to mortgage-backed securities held to maturity | \$ | 0 |  | \$ 19,857,995 |
| Transfer of loans to real estate owned | \$ | 283,332 |  | \$ 102,692 |

See accompanying notes to consolidated financial statements

## PVF CAPITAL CORP.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## March 31, 2002 and 2001

(Unaudited)

1. The accompanying consolidated interim financial statements were prepared in accordance with regulations of the Securities and Exchange Commission for Form 10-Q. All information in the consolidated interim financial statements is unaudited except for the June 30, 2001 consolidated statement of financial condition which was derived from the Corporation's audited financial statements. Certain information required for a complete presentation in accordance with generally accepted accounting principles has been condensed or omitted. However, in the opinion of management, these interim financial statements contain all adjustments, consisting only of normal recurring accruals, necessary to fairly present the interim financial information. The results of operations for the three and nine months ended March 31, 2002 are not necessarily indicative of the results to be expected for the entire year ending June 30, 2002. The results of operations for PVF Capital Corp. ("PVF" or the "Company") for the periods being reported have been derived primarily from the results of operation of Park View Federal Savings Bank (the "Bank"). PVF Capital Corp.'s common stock is traded on the NASDAQ SMALL-CAP ISSUES under the symbol PVFC.

## 2. Recently Issued Accounting Standards

SFAS No. 141 "Business Combinations" was issued in July 2001 and requires all business combinations initiated after June 30, 2001 to be accounted for using the purchase method of accounting. PVF adopted Statement 141 on July 1, 2001.

SFAS No. 142, "Goodwill and Other Intangible Assets" was issued in July 2001 and replaces the requirement to amortize intangible assets with infinite lives and goodwill with requirements for an impairment test. Statement 142 also requires an evaluation of intangible assets and their useful lives and a transitional impairment test for goodwill and certain intangible assets. After transition, the impairment tests will be performed annually. The Company must adopt statement 142 by July 1, 2002. Management determined that the adoption of Statement 142 would not have a material impact on the Company's consolidated financial statements.

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3. The following table discloses Earnings Per Share for the three and nine months ended March 31, 2002 and March 31, 2001.


Note - Shares represent average shares for the period adjusted for Treasury Stock
Stock options for 81,645 and 81,645 shares of common stock were not considered in computing dilutive earnings per common share for the three and nine month periods ended March 31, 2002 because they were anti-dilutive

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## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following analysis discusses changes in financial condition and results of operations at and for the three-month and nine-month periods ended March 31, 2002 for PVF Capital Corp. ("PVF" or the "Company"), Park View Federal Savings Bank (the "Bank"), its principal and wholly-owned subsidiary, PVF Service Corporation ("PVFSC"), a wholly owned real estate subsidiary, Mid Pines Land Co., a wholly-owned real estate subsidiary, and PVF Holdings, Inc., a wholly-owned and currently inactive subsidiary.

## FORWARD-LOOKING STATEMENTS

When used in this Form 10-Q, the words or phrases "will likely result," "are expected to," "will continue," "is anticipated," "estimate," "project," or similar expressions are intended to identify "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements are subject to certain risks and uncertainties including changes in economic conditions in the Company's market area, changes in policies by regulatory agencies, fluctuations in interest rates, demand for loans in the Company's market area, competition that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. The Company wishes to caution readers not to place undue reliance on any such forward-looking statements, which speak only as of the date made. The Company wishes to advise readers that the factors listed above could affect the Company's financial performance and could cause the Company's actual results for future periods to differ materially from any opinions or statements expressed with respect to future periods in any current statements.

The Company does not undertake, and specifically disclaims any obligation, to publicly release the results of any revisions which may be made to any forward-looking statements to reflect events or circumstances after the date of such statements or to reflect the occurrence of anticipated or unanticipated events.

## FINANCIAL CONDITION

Consolidated assets of PVF were $\$ 700.1$ million as of March 31, 2002, a decrease of approximately $\$ 36.4$ million, or $4.9 \%$, as compared to June 30, 2001. The Bank remained in regulatory capital compliance for tangible, core, and risk-based capital on a fully phased-in basis with capital levels of $7.41 \%, 7.41 \%$ and $10.77 \%$, respectively at March 31, 2002.

During the nine months ended March 31, 2002, the Company's cash and
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cash equivalents, which consist of cash, interest-bearing deposits and federal funds sold, decreased $\$ 50.2$ million, or $76.8 \%$, as compared to June 30, 2001. The change in the Company's cash and cash equivalents consisted of decreases in cash and interest-bearing deposits of $\$ 1.2$ million and a decrease in federal funds sold of $\$ 49.0$ million.

The net $\$ 0.6$ million, or $0.1 \%$, decrease in loans receivable, loans receivable held for sale and mortgage-backed securities during the nine months ended March 31, 2002, resulted from an increase in loans receivable and loans receivable held for sale of $\$ 8.6$ million and a decrease in mortgage-backed securities of $\$ 9.2$ million. The increase of $\$ 8.6$ million in loans receivable included increases of $\$ 11.0$ million in home equity loans, $\$ 6.0$ million in commercial real-estate loans, $\$ 5.4$ million in commercial equity line of credit loans, $\$ 4.2$ million in land loans, $\$ 3.8$ million in construction loans (primarily single-family construction loans) and $\$ 2.8$ million in consumer loans. These increases were offset by a $\$ 23.7$ million dollar decrease in single-family mortgage loans and a decrease of $\$ 0.9$ million in multi-family loans. The decrease in single-family mortgage loans resulted primarily from the refinance of adjustable-rate loans into fixed-rate loans, in addition to the high volume of fixed-rate loan sales during the period. The Bank typically originates single-family fixed-rate loans for sale, while retaining single-family adjustable-rate loans for investment. During periods of lower interest rates borrowers are generally attracted to fixed-rate financing, while the reverse is true during periods of higher interest rates. Since interest rates have been in a lower range throughout the current period, most single-family loans originated have been fixed-rate loans originated for sale. The decrease in mortgage-backed securities resulted from both scheduled principal payments and pre-payments received of $\$ 9.2$ million. There were no material changes to the composition of the portfolio.

Securities increased by $\$ 9.9$ million, or $19.8 \%$. This resulted from the purchase of $\$ 10.0$ million in agency securities and the scheduled maturity of $\$ 0.1$ million in a municipal security. The increase of $\$ 1.3$ million in office properties and equipment is the result of capital improvements to our Corporate Center office in Solon, Ohio. Investment in real estate increased by $\$ 350,000$, or $26.9 \%$, due to the investment by PVF Service Corp. in two fully improved residential building lots. Investment in stock with the Federal Home Loan Bank of Cincinnati increased by $\$ 0.4$ million due to the receipt of stock dividends. The increase in prepaid expenses and other assets of $\$ 2.4$ million, or $61.4 \%$, is primarily attributable to an increase in the mortgage servicing asset of $\$ 1.6$ million that resulted from the high volume of loan sales during the period along with an increase of $\$ 0.8$ million in accrued interest receivable on securities.

The decrease of \$45.1, or million, or $24.3 \%$, in advances from the Federal Home Loan Bank of Cincinnati was the result of management's decision to utilize excess cash and cash equivalents that resulted

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from the maturity of an agency security just prior to June 30, 2001, to repay short-term advances from the Federal Home Loan Bank of Cincinnati. Deposits increased by $\$ 5.9$ million due to the Bank's decision to offer attractive short-term certificate of deposit rates. The increase in notes payable of $\$ 650,000$ was used to fund the investment in real estate and for other general operating expenses. The decrease in advances from borrowers for taxes and insurance of $\$ 2.4$ million, or $36.6 \%$, is due to timing differences between the collection and payment of escrow funds.

The decrease in cash and cash equivalents of $\$ 50.2$ million, along with the repayment of $\$ 9.2$ million in mortgage-backed securities and the increase of $\$ 5.9$ million in deposits were used to repay Federal Home Loan Bank advances of $\$ 45.1$ million, fund the increase in loans receivable and loans receivable held for sale of $\$ 8.6$ million, and for the purchase of $\$ 10.0$ million in securities.

$$
\begin{array}{ll}
\text { RESULTS OF } & \text { Three months ended March 31, 2002, } \\
\text { OPERATIONS } & \text { compared to three months ended } \\
& \text { March 31, 2001. }
\end{array}
$$

PVF's net income is dependent primarily on its net interest income, which is the difference between interest earned on its loans and investments and interest paid on interest-bearing liabilities. Net interest income also includes amortization of loan origination fees, net of origination costs.

PVF's net income is also affected by the generation of noninterest income, which primarily consists of loan servicing income, service fees on deposit accounts, and gains on the sale of loans held for sale. Net interest income is determined by (i) the difference between yields earned on interest-earning assets and rates paid on interest-bearing liabilities ("interest-rate spread") and (ii) the relative amounts of interest-earning assets and interest-bearing liabilities. The Company's interest-rate spread is affected by regulatory, economic and competitive factors that influence interest rates, loan demand and deposit flows. In addition, net income is affected by the level of operating expenses and loan loss provisions.

The Company's net income for the three months ended March 31, 2002 was $\$ 1,763,400$ as compared to $\$ 1,509,100$ for the prior year comparable period. This represents an increase of $\$ 254,300$, or $16.9 \%$, when compared with the prior year comparable period.

Net interest income for the three months ended March 31, 2002 increased by $\$ 370,100$, or $7.4 \%$, as compared to the prior year comparable period. This resulted from a decrease of $\$ 1,654,100$, or $12.5 \%$, in interest income and a $\$ 2,024,200$, or $24.5 \%$, decrease in interest expense, both of which resulted from the dramatic decline in

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market interest rates during the current period. The decrease in interest income resulted from a decrease of 151 basis points in the return on interest-earning assets in the current period. This decrease in yield more than offset the increase of $\$ 43.7$ million in the average balance of interest earning assets and resulted in an overall decrease to interest income of $\$ 1,654,100$ in the current period. The average balance on interest bearing liabilities increased by $\$ 37.5$ million from the prior year comparable period, while the average cost of funds on interest-bearing liabilities decreased by 167 basis points in the current period, resulting in an overall decrease in interest expense of $\$ 2,024,200$. The Company's net interest income increased due to an increase of 16 basis points in the company's interest-rate spread during the current period as compared to the prior years comparable period, as well as balance sheet growth in both interest earning assets and interest bearing liabilities

For the three months ended March 31, 2002, a $\$ 50,000$ provision for general loan losses was recorded, while a $\$ 75,000$ provision for general loan losses was recorded in the prior year comparable period. The Company uses a systematic approach to determine the adequacy of its loan loss allowance and the necessary provision for loan losses. The loan portfolio is reviewed and delinquent loan accounts are analyzed individually on a monthly basis with respect to payment history, ability to repay, probability of repayment, and loan-to-value percentage. Consideration is given to the types of loans in the portfolio and the overall risk inherent in the portfolio. After reviewing current economic conditions, changes to the size and composition of the loan portfolio, changes in delinquency status, levels of non-accruing loans, non-performing assets, impaired loans, and actual loan losses incurred by the Company, management establishes an appropriate reserve percentage applicable to each category of loans, and a provision for loan losses is recorded when necessary to bring the allowance to a level consistent with this analysis. Management believes it uses the best information available to make a determination as to the adequacy of the allowance for loan losses.

During the three months ended March 31, 2002, the Company experienced a decrease in the loan portfolio of $\$ 17.5$ million, and increases in the level of impaired loans and classified assets of $\$ 0.9$ million each, and had $\$ 13,000$ in loans charged off. Due to increases in impaired loans and classified assets, along with loans charged off during the period and changes to the overall composition of the loan portfolio, management determined it was necessary to record a provision for general loan losses of $\$ 50,000$ in the current period. At March 31, 2002, the allowance for loan losses was $\$ 3.9$ million, which represented $64.1 \%$ of non-performing loans and $0.67 \%$ of loans. During the three months ended March 31, 2001, the Company experienced loan growth of $\$ 15.9$ million, an increase in the level of impaired loans of $\$ 2.2$ million, an increase of $\$ 1.0$ million in classified assets and had no loans charged off. Due to the growth of the loan portfolio, and increases in impaired loans and classified assets,

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management determined it was necessary to record a provision for loan general losses of $\$ 75,000$ in the prior period. At March 31, 2001, the allowance for loan losses was $\$ 3.4$ million, which represented $58.9 \%$ of non-performing loans and $0.60 \%$ of loans.

For the three months ended March 31, 2002, noninterest income increased $\$ 304,200$, or $53.7 \%$, from the prior year comparable period. This was primarily attributable to an increase of $\$ 441,200$, or $159.3 \%$, in income from mortgage banking activities that resulted primarily from an increase in gain on loan sales in the current period. During these periods, PVF pursued a strategy of originating longterm, fixed-rate loans pursuant to Federal Home Loan Mortgage Corporation ("FHLMC") and Federal National Mortgage Association ("FNMA") guidelines and selling such loans to the FHLMC or the FNMA, while retaining the servicing. Service and other fees decreased by $\$ 25,900$, or $18.8 \%$, from the prior year comparable period primarily due to decreases in miscellaneous loan fees and savings account fee income. Other non-interest income, net, decreased by $\$ 111,100$, or $73.5 \%$, primarily due to decreased rental income in the current period.

Noninterest expense for the three months ended March 31, 2002 increased by $\$ 326,400$, or $10.1 \%$, from the prior year comparable period. This resulted from a $\$ 157,000$, or $9.1 \%$, increase in compensation and benefits attributable to increased staffing along with employee $401(\mathrm{k})$ benefits, incentive bonuses paid, and salary and wage adjustments. Office occupancy and equipment decreased by $\$ 45,900$, or $6.2 \%$ due to the absence of branch opening and branch relocation costs incurred in the prior year comparable period. Other noninterest expense increased by $\$ 215,300$, or $28.3 \%$, primarily attributable to increases in professional services and advertising in the current period.

The federal income tax provision for the three-month period ended March 31, 2002 decreased to an effective rate of $33.5 \%$ for the current period from an effective rate of $33.8 \%$ for the prior year comparable period.

| RESULTS OF | Nine months ended March 31, 2002, <br> compared to nine months ended <br> OPERATIONS |
| :--- | :--- |
|  | March 31, 2001. |

The Company's net income for the nine months ended March 31, 2002 was $\$ 5,276,600$ as compared to $\$ 4,778,100$ for the prior year comparable period. This represents an increase of $\$ 498,500$, or $10.4 \%$, when compared with the prior year comparable period.

Net interest income for the nine months ended March 31, 2002 increased by $\$ 1,322,500$, or $9.0 \%$, as compared to the prior year comparable period. This resulted from a decrease of $\$ 3,107,900$, or $7.7 \%$, in interest income and a $\$ 4,430,400$, or $17.3 \%$, decrease in interest
expense, both of which resulted from the dramatic decline in market interest rates during the current period. The decrease in interest income resulted primarily from a decrease of 116 basis points in the return on interest-earning assets in the current period. This decrease in yield more than offset the increase of $\$ 43.6$ million in the average balance of interest earning assets and resulted in an overall decrease to interest income of $\$ 3,107,900$ in the current period. The average balance on interest bearing liabilities increased by $\$ 36.5$ million from the prior year comparable period, while the average cost of funds on interest-bearing liabilities decreased by 129 basis points in the current period, resulting in an overall decrease in interest expense of $\$ 4,430,400$ in the current period. The Company's net interest income increased due to an increase of 13 basis points in the company's interest-rate spread during the current period as compared to the prior years comparable period, as well as balance sheet growth in both interest earning assets and interest bearing liabilities.

For the nine months ended March 31, 2002, a $\$ 403,000$ provision for general loan losses was recorded, while a $\$ 75,000$ provision for general loan losses was recorded in the prior year comparable period. The Company uses a systematic approach to determine the adequacy of its loan loss allowance and the necessary provision for loan losses. The loan portfolio is reviewed and delinquent loan accounts are analyzed individually on a monthly basis with respect to payment history, ability to repay, probability of repayment, and loan-to-value percentage. Consideration is given to the types of loans in the portfolio and the overall risk inherent in the portfolio. After reviewing current economic conditions, changes to the size and composition of the loan portfolio, changes in delinquency status, levels of non-accruing loans, non-performing assets, impaired loans, and actual loan losses incurred by the Company, management establishes an appropriate reserve percentage applicable to each category of loans, and a provision for loan losses is recorded when necessary to bring the allowance to a level consistent with this analysis. Management believes it uses the best information available to make a determination as to the adequacy of the allowance for loan losses.

During the nine months ended March 31, 2002, the Company experienced growth in the loan portfolio of $\$ 8.6$ million, increases in the level of impaired loans and classified assets of $\$ 0.7$ million each, and had $\$ 40,000$ in loans charged off. Due to the growth of the loan portfolio, increases in the level of impaired loans and classified assets, along with loans charged off during the period and changes to the overall composition of the loan portfolio, management determined it was necessary to record a provision for general loan losses of $\$ 403,000$ in the current period. At March 31, 2002, the allowance for loan losses was $\$ 3.9$ million, which represented $64.1 \%$ of nonperforming loans and $0.67 \%$ of loans. During the nine months ended March 31, 2001, the Company experienced growth in the loan portfolio of $\$ 40.8$ million, an increase in the level of impaired loans of $\$ 0.9$

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million, and had $\$ 215,000$ in loans charged off. Due to the growth of the loan portfolio, an increase in the level of impaired loans, and loans charged off during the period, management determined it was necessary to record a provision for general loan losses of $\$ 75,000$ in the prior period. At March 31, 2001, the allowance for loan losses was $\$ 3.4$ million, which represented $58.9 \%$ of non-performing loans and $0.60 \%$ of loans.

For the nine months ended March 31, 2002, noninterest income increased $\$ 1,126,000$, or $70.6 \%$, from the prior year comparable period. This was attributable to an increase of $\$ 1,608,200$, or $265.9 \%$, in income from mortgage banking activities that resulted primarily from an increase in gain on loan sales in the current period. During these periods, PVF pursued a strategy of originating long-term, fixed-rate loans pursuant to Federal Home Loan Mortgage Corporation ("FHLMC") and Federal National Mortgage Association ("FNMA") guidelines and selling such loans to the FHLMC or the FNMA, while retaining the servicing. Service and other fees increased by $\$ 59,300$, or $16.6 \%$, from the prior year comparable period primarily due to increases in NOW account fees and other miscellaneous branch fee income. Other non-interest income, net, decreased by $\$ 541,600$, or $85.6 \%$, in the current period primarily due to decreased rental income in the current period along with gains recognized on the sale of real estate held for investment in the prior period.

Noninterest expense for the nine months ended March 31, 2002 increased by $\$ 1,333,000$, or $14.6 \%$, from the prior year comparable period. This resulted from a $\$ 904,900$, or $18.5 \%$, increase in compensation and benefits attributable to increased staffing, incentive bonuses paid, and salary and wage adjustments. Other noninterest expense increased by $\$ 448,800$, or $20.1 \%$, primarily attributable to increases in the cost of professional services and advertising in the current period.

The federal income tax provision for the nine-month period ended March 31, 2002 increased to an effective rate of $33.8 \%$ for the current period from an effective rate of $33.5 \%$ for the prior year comparable period.

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## LIQUIDITY AND CAPITAL RESOURCES

The Company's liquidity measures its ability to fund loans and meet withdrawals of deposits and other cash outflows in a cost-effective manner. Management believes the Company maintains sufficient liquidity to meet its operational needs.

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## QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

There have been no significant changes to the Company's interest rate risk position or any changes to how the Company manages its Asset/ Liability position since June 30, 2001. This is attributable to the Company's Asset/Liability Management policy of monitoring and matching the maturity and re-pricing characteristics of its interest-earning assets and interest-bearing liabilities, while remaining shortterm with the weighted average maturity and re-pricing periods.

Part II Other Information
Item 1. Legal Proceedings. N/A
(a) Information pertaining to lawsuits is set forth in Item 3 of Form 10-K for the Year ended June 30, 2001.
Item 2. Changes in Securities and Use of Proceeds. N/A
Item 3. Defaults Upon Senior Securities. N/A
Item 4. Submission of Matters to a Vote of Security Holders. N/A
Item 5. Other Information. N/A
Item 6. Exhibits and Reports on Form 8-K.
(a) The Company filed a form 8-K on February 19, 2002 Changes in Registrants Certifying Accountant

## Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant had duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: May 2, 2002

PVF Capital Corp
(Registrant)

Date. May 2, 2002
/s/ C. Keith Swaney
C. Keith Swaney

President and Treasurer

