# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 

FORM 8-K

## CURRENT REPORT

## PURSUANT TO SECTION 13 OR 15(d)

 OF THE SECURITIES EXCHANGE ACT OF 1934Date of Report (Date of earliest event reported): October 17, 2007

# THE COLONIAL BANCGROUP, INC. <br> (Exact name of registrant as specified in its charter) 

DELAWARE
(State or other jurisdiction of incorporation or organization)

1-13508
(Commission File Number)

63-0661573
(I.R.S. Employer Identification No.)

## 100 Colonial Bank Blvd.

Montgomery, Alabama 36117
(Address of principal executive offices)
(334) 676-5000
(Registrant's telephone number)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):
$\square \quad$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
$\square \quad$ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
$\square$ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
$\square$ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

Item 7.01 Regulation FD Disclosure.
Information regarding the registrant's earnings results for the quarter ended September 30, 2007 is furnished herein pursuant to Item 2.02 of this Current Report on Form 8-K and as Regulation FD Disclosure.

## Item 9.01 Financial Statements and Exhibits.

The following exhibits are furnished as Regulation FD Disclosure to this Current Report on Form 8-K:
Exhibit No. Exhibit
99.1 Press Release Announcing Third Quarter Earnings.
99.2 Presentation materials to be used in connection with Colonial BancGroup's conference call to be held on October 17, 2007.

This report includes "forward-looking statements" within the meaning of the federal securities laws. Words such as "believes," "estimates," "plans," "expects," "should," "may," "might," "outlook," "potential" and "anticipates," the negative of these terms and similar expressions, as they relate to The Colonial BancGroup, Inc. (BancGroup) (including its subsidiaries or its management), are intended to identify forward-looking statements. The forward-looking statements in this report are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by such statements. In addition to factors mentioned elsewhere in this report or previously disclosed in BancGroup's SEC reports (accessible on the SEC's website at www.sec.gov or on BancGroup's website at www.colonialbank.com), the following factors, among others, could cause actual results to differ materially from forward-looking statements, and future results could differ materially from historical performance. These factors are not exclusive:

- deposit attrition, customer loss, or revenue loss in the ordinary course of business;
- increases in competitive pressure in the banking industry and from non-banks;
- costs or difficulties related to the integration of the businesses of BancGroup and institutions it acquires are greater than expected;
- the inability of BancGroup to realize elements of its strategic plans for 2007 and beyond;
- changes in the interest rate environment which expand or reduce margins or adversely affect critical estimates as applied and projected returns on investments;
- economic conditions affecting real estate values and transactions in BancGroup's market and/or general economic conditions, either nationally or regionally, that are less favorable then expected;
- natural disasters in BancGroup's primary market areas result in prolonged business disruption or materially impair the value of collateral securing loans;
- management's assumptions and estimates underlying critical accounting policies prove to be inadequate or materially incorrect or are not borne out by subsequent events;
- the impact of recent and future federal and state regulatory changes;
- current and future litigation, regulatory investigations, proceedings or inquiries;
- strategies to manage interest rate risk may yield results other than those anticipated;
- changes which may occur in the regulatory environment;
- a significant rate of inflation (deflation);
- acts of terrorism or war; and
- changes in the securities markets.

Many of these factors are beyond BancGroup's control. The reader is cautioned not to place undue reliance on any forward looking statements made by or on behalf of BancGroup. Any such statement speaks only as of the date the statement was made or as of such date that may be referenced within the statement. BancGroup does not undertake any obligation to update or revise any forwardlooking statements.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## THE COLONIAL BANCGROUP, INC

By $\qquad$ Sarah H. Moore
Senior Executive Vice President and Chief Financial Officer

Date: October 17, 2007

## Colonial BancGroup

PRESS RELEASE
For more information contact:
October 17, 2007
Lisa Free
(334) 676-5105

## COLONIAL BANCGROUP ANNOUNCES RECORD EARNINGS OF \$0.45 PER DILUTED SHARE FOR THE THIRD QUARTER OF 2007

## THIRD QUARTER 2007 HIGHLIGHTS:

- Record EPS of $\$ 0.45$
- Net interest income grew $3 \%$ over the second quarter of 2007 ; net interest margin was $3.65 \%$
- Core noninterest income increased $16 \%$ over the same quarter of the prior year
- Core noninterest expense decreased $3 \%$ from the second quarter of 2007
- Improved efficiency ratio of $53.29 \%$ compared to $56.20 \%$ for the second quarter of 2007
- Annualized net charge-off ratio was $0.18 \%$ for the first nine months of 2007 and $0.27 \%$ for the third quarter of 2007 compared to $0.20 \%$ for the second quarter of 2007
- Nonperforming assets ratio at September 30, 2007 was $0.46 \%$ compared to $0.29 \%$ at June 30, 2007

MONTGOMERY, AL. - The Colonial BancGroup, Inc. Chairman, CEO and President, Robert E. Lowder, announced today that the Company's earnings for the quarter ended September 30, 2007 were a record $\$ 0.45$ per diluted share. Net income for the quarter was a record $\$ 69$ million compared to $\$ 66$ million for the second quarter of 2007.

Colonial's net interest income for the quarter increased $3 \%$ over the second quarter of 2007. The increase in net interest income was attributable to a $12 \%$ annualized increase in the

Company's average earning assets and improved funding costs as a result of net interest income management strategies undertaken throughout the first nine months of 2007. The net interest margin was $3.65 \%$ for the quarter compared to $3.66 \%$ for the second quarter of 2007. "While there have been significant liquidity issues in the industry, fortunately Colonial's liquidity position remains strong. Due to our high quality assets, solid core deposit base and diverse wholesale funding sources, we have not experienced funding challenges," said Mr. Lowder.

Total deposits at September 30, 2007 were $\$ 16.9$ billion, down slightly from $\$ 17.1$ billion at June 30, 2007; however, period-end non-time deposits grew \$104 million, or 4\% annualized, from June 30, 2007.
"During the third quarter, Colonial experienced declining loan volumes which we expect will continue into the fourth quarter and beyond. However, even in times of slow to no loan growth, we remain committed to our core strategy of not sacrificing credit quality for the sake of growth," said Mr. Lowder. At September 30, 2007, total loans were $\$ 15.2$ billion, a $2 \%$ decline from June 30 , 2007. Annualized net charge-offs were $0.18 \%$ of average loans for the first nine months of 2007 and were $0.27 \%$ for the third quarter of 2007 compared to $0.20 \%$ for the second quarter of 2007. Colonial's nonperforming assets ratio at September 30, 2007 increased to $0.46 \%$ from $0.29 \%$ at June 30, 2007. The increase in nonperforming assets primarily resulted from the addition of four loan relationships totaling approximately $\$ 21$ million in Florida and Georgia. The allowance for loan losses was $1.14 \%$ of total loans and represented $246 \%$ of nonperforming assets at September 30, 2007.
"Our relationship building and income diversification efforts are reflected in the $15 \%$ year-over-year increase in core noninterest income. We are extremely pleased to have marked improvement in retail banking fees and financial planning revenue," said Mr. Lowder.

Core noninterest expense was $\$ 133.7$ million in the current quarter which was a $\$ 4$ million decrease from the second quarter. Strong expense management coupled with increased revenues resulted in an improved efficiency ratio of $53.29 \%$ in the current quarter compared to $56.20 \%$ for the second quarter of 2007.

The previously announced acquisition of Citrus \& Chemical Bancorporation, Inc. (C\&C) is progressing as anticipated and is expected to close in early December of 2007. C\&C is located in deposit-rich Polk County, Florida and is expected to add strength to Colonial's balance sheet. As of September 30, 2007, C\&C had assets of $\$ 868$ million, deposits of $\$ 689$ million and loans of $\$ 527$ million.

Mr. Lowder concluded, "Volatility in the financial services industry has been prevalent this year. While we cannot predict when or how current market conditions will change in the future, we do know that Colonial Bank has successfully experienced a variety of economic cycles during our 26 year history. What has been true for us over the years is equally true today and that is, we have a strong management team, we exhibit excellent expense controls and, most important in today's environment, we have strict underwriting standards that serve us well as evidenced by our sound credit quality. As I said at the end of the second quarter, Colonial is not immune to current events, but our consistent record performance over time speaks for itself. Colonial is well positioned and we are approaching the future with confidence."

Colonial BancGroup operates 323 branches in Florida, Alabama, Georgia, Nevada and Texas with more than $\$ 24.5$ billion in assets. The Company's common stock is traded on the New York Stock Exchange under the symbol CNB and is located online at www.colonialbank.com. In most newspapers, the stock is listed as ColBgp.

Colonial's management will host a conference call on October 17, 2007 at 3:00 PM/ET to discuss the earnings results for the third quarter. Individuals are encouraged to listen to the live webcast of the presentation as well as view a slide presentation by visiting Colonial's web site at www.colonialbank.com. The webcast will be hosted under "Events and Presentations" located under the "Investor Relations" section of the website. To participate in the Q\&A session of the conference call, dial (877) 502-9272 or (913) 981-5581 Toll International, (Leader: Lisa Free).

A replay of the conference call will be available beginning at 6:00 PM/ET on October 17, 2007 and ending at midnight on October 22, 2007 by dialing (888) 203-1112 (Domestic Toll-Free) or (719) 457-0820 (Toll International). The passcode for both numbers is 1064579 .

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- the inability of BancGroup to realize elements of its strategic plans for 2007 and beyond;
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- economic conditions affecting real estate values and transactions in BancGroup's market and/or general economic conditions, either nationally or regionally, that are less favorable then expected;
- natural disasters in BancGroup's primary market areas which result in prolonged business disruption or materially impair the value of collateral securing loans;
- management's assumptions and estimates underlying critical accounting policies prove to be inadequate or materially incorrect or are not borne out by subsequent events;
- the impact of recent and future federal and state regulatory changes;
- current and future litigation, regulatory investigations, proceedings or inquiries;
- strategies to manage interest rate risk may yield results other than those anticipated;
- changes which may occur in the regulatory environment;
- a significant rate of inflation (deflation);
- acts of terrorism or war; and
- changes in the securities markets.

Many of these factors are beyond BancGroup's control. The reader is cautioned not to place undue reliance on any forward looking statements made by or on behalf of BancGroup. Any such statement speaks only as of the date the statement was made or as of such date that may be referenced within the statement. BancGroup does not undertake any obligation to update or revise any forward-looking statements.

## THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

## FINANCIAL HIGHLIGHTS (Unaudited)

| Statement of Condition Summary <br> (Dollars in millions) |  | Sept 30, <br> 2007 | Dec 31, <br> 2006 | \% Change <br> Dec '06 to <br> Sep $\mathbf{0 7}$ |
| :--- | ---: | ---: | ---: | ---: |
| Total assets | $\$ 24,544$ | $\$ 22,784$ | $8 \%$ |  |
| Loans, net of unearned income | 15,206 | 15,479 | $-2 \%$ |  |
| Total securities | 3,575 | 3,085 | $16 \%$ |  |
| Non-time deposits | 9,777 | 9,093 | $8 \%$ |  |
| Total deposits | 16,935 | 16,091 | $5 \%$ |  |
| Shareholders' equity | 2,169 | 2,057 | $5 \%$ |  |


| Earnings Summary <br> (In thousands, except per share amounts) | Three Months Ended |  |  | Nine Months Ended |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Sept 30, 2007 | $\begin{gathered} \text { June 30, } \\ \hline 2007 \end{gathered}$ | $\begin{gathered} \hline \text { \% Change } \\ \text { June ‘ } 07 \\ \text { to Sep ‘07 } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Sept 30, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{array}{r} \text { Sept 30, } \\ \hline 2006 \end{array}$ | $\begin{gathered} \hline \text { \% Change } \\ \text { Sept 30, } \\ \text { ‘06 to ‘ } 07 \end{gathered}$ |
| Net Income: |  |  |  |  |  |  |
| Net interest income | \$196,011 | \$190,217 | 3\% | \$566,173 | \$570,799 | -1\% |
| Provision for loan losses | 4,800 | 6,105 | -21\% | 13,155 | 18,742 | -30\% |
| Core noninterest income | 52,958 | 52,765 | 0\% | 152,117 | 132,180 | 15\% |
| Securities and derivatives gains, net | - | 1,116 | NM | 2,097 | 4,384 | NM |
| Securities restructuring charges | - | - | NM | $(36,006)$ | - | NM |
| Gain on sale of mortgage loans | - | - | NM | 3,850 | - | NM |
| Gain on sale of merchant services | - | 4,900 | NM | 4,900 | - | NM |
| Gain on sale of Goldleaf | - | - | NM | - | 2,829 | NM |
| Total noninterest income | 52,958 | 58,781 | -10\% | 126,958 | 139,393 | -9\% |
| Core noninterest expense | 133,698 | 137,336 | -3\% | 401,325 | 389,072 | 3\% |
| Severance expense | 500 | 520 | -4\% | 4,045 | - | NM |
| Merger related expenses | 753 | 1,116 | -33\% | 2,298 | - | NM |
| Net losses related to the early extinguishment of debt | - | 2,512 | NM | 6,908 | - | NM |
| Total noninterest expense | 134,951 | 141,484 | -5\% | 414,576 | 389,072 | 7\% |
| Minority interest expense/REIT preferred dividends | 5,336 | 2,312 | 131\% | 7,648 | - | NM |
| Income before tax | 103,882 | 99,097 | 5\% | 257,752 | 302,378 | -15\% |
| Income tax | 34,527 | 32,978 | 5\% | 85,799 | 102,808 | -17\% |
| Net Income | \$ 69,355 | \$ 66,119 | 5\% | \$171,953 | \$199,570 | -14\% |
| DILUTED EARNINGS PER SHARE: |  |  |  |  |  |  |
| EPS - GAAP | \$ 0.45 | \$ 0.43 | 5\% | \$ 1.11 | \$ 1.29 | -14\% |
| Restructuring charges, net of tax (1) | - | 0.01 |  | 0.18 | - |  |
| EPS - Excluding restructuring charges | \$ 0.45 | \$ $\mathbf{0 . 4 4}$ | 2\% | \$ $\mathbf{1 . 2 9}$ | \$ $\mathbf{1 . 2 9}$ | 0\% |
| Average diluted shares outstanding | 154,320 | 155,176 |  | 154,310 | 155,217 |  |
| KEY RATIOS: |  |  |  |  |  |  |
| Net interest margin | 3.65\% | 3.66\% | 0\% | 3.59\% | 3.77\% | -5\% |
| Book value per share | \$ 14.16 | \$ 14.04 | 1\% | \$ 14.16 | \$ 13.21 | 7\% |
| Dividends paid per share | \$ 0.1875 | \$ 0.1875 | 0\% | \$ 0.5625 | \$ 0.5100 | 10\% |

(1) Includes securities restructuring charges and net losses related to the early extinguishment of debt.

## THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

| Earnings Summary <br> (Dollars in thousands, except per share amounts) | $\begin{gathered} \text { 3rd Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2nd Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 1st Qtr. } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 4th Qtr. } \\ 2006 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 3rd Qtr. } \\ \hline 2006 \\ \hline \end{gathered}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | $\begin{gathered} \hline \text { Sept 30, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { Sept 30, } \\ 2006 \\ \hline \end{gathered}$ |
| Net interest income | \$196,011 | \$190,217 | \$179,945 | \$184,468 | \$190,552 | \$566,173 | \$570,799 |
| Provision for loan loss | 4,800 | 6,105 | 2,250 | 3,400 | 1,450 | 13,155 | 18,742 |
| Noninterest income: |  |  |  |  |  |  |  |
| Service charges on deposit |  |  |  |  |  |  |  |
| Electronic banking | 4,923 | 4,648 | 4,401 | 4,356 | 4,470 | 13,972 | 12,856 |
| Other retail banking fees | 2,794 | 3,255 | 3,612 | 3,543 | 3,618 | 9,661 | 10,893 |
| Retail banking fees | 27,093 | 26,597 | 25,692 | 26,783 | 24,730 | 79,382 | 69,936 |
| Financial planning services | 4,506 | 4,283 | 3,822 | 3,316 | 3,944 | 12,611 | 10,738 |
| Mortgage banking origination and sales | 3,236 | 3,660 | 3,187 | 3,706 | 3,154 | 10,083 | 9,834 |
| Mortgage warehouse fees | 5,936 | 6,332 | 6,955 | 6,935 | 6,105 | 19,223 | 18,388 |
| Bank-owned life insurance | 5,070 | 5,002 | 4,955 | 3,797 | 4,242 | 15,027 | 12,157 |
| Other income | 7,117 | 6,891 | 1,783 | 4,904 | 3,631 | 15,791 | 11,127 |
| Core noninterest income | 52,958 | 52,765 | 46,394 | 49,441 | 45,806 | 152,117 | 132,180 |
| Securities and derivatives gains, net | - | 1,116 | 981 | 388 | 156 | 2,097 | 4,384 |
| Securities restructuring charges | - | - | $(36,006)$ | - | - | $(36,006)$ | - |
| Gain on sale of mortgage loans | - | - | 3,850 | - | - | 3,850 |  |
| Gain on sale of merchant services | - | 4,900 | - | - | - | 4,900 | - |
| Gain on sale of Goldleaf | - | - | - | - | - | - | 2,829 |
| Total noninterest income | 52,958 | 58,781 | 15,219 | 49,829 | 45,962 | 126,958 | 139,393 |
| Noninterest expense: |  |  |  |  |  |  |  |
| Salaries and employee benefits | 68,345 | 70,256 | 69,554 | 67,432 | 72,472 | 208,155 | 212,180 |
| Occupancy expense of bank premises, net | 19,634 | 18,722 | 18,505 | 18,210 | 17,188 | 56,861 | 49,128 |
| Furniture and equipment expense | 13,226 | 13,350 | 13,122 | 12,953 | 12,333 | 39,698 | 35,632 |
| Professional services | 4,967 | 4,628 | 4,100 | 4,773 | 4,340 | 13,695 | 13,692 |
| Electronic banking and other retail banking expenses | 5,766 | 5,507 | 4,212 | 4,418 | 3,061 | 15,485 | 9,102 |
| Amortization of intangible assets | 3,500 | 3,201 | 3,051 | 3,050 | 3,051 | 9,752 | 9,159 |
| Communications | 2,677 | 2,900 | 2,991 | 2,919 | 2,838 | 8,568 | 7,926 |
| Postage and courier | 2,589 | 2,692 | 2,639 | 2,407 | 2,798 | 7,920 | 8,069 |
| Advertising | 1,570 | 3,683 | 2,215 | 2,514 | 2,278 | 7,468 | 8,268 |
| Travel | 1,586 | 1,950 | 1,739 | 2,127 | 2,129 | 5,275 | 6,073 |
| Other expense | 9,838 | 10,447 | 8,163 | 9,313 | 9,497 | 28,448 | 29,843 |
| Core noninterest expense | 133,698 | 137,336 | 130,291 | 130,116 | 131,985 | 401,325 | 389,072 |
| Severance expense | 500 | 520 | 3,025 | 413 | - | 4,045 | - |
| Merger related expenses | 753 | 1,116 | 429 | - | - | 2,298 | - |
| Net losses related to the early extinguishment of debt | - | 2,512 | 4,396 | - | - | 6,908 | - |
| Total noninterest expense | 134,951 | 141,484 | 138,141 | 130,529 | 131,985 | 414,576 | 389,072 |
| Minority interest expense/REIT preferred dividends | 5,336 | 2,312 | - | - | - | 7,648 | - |
| Income before tax | 103,882 | 99,097 | 54,773 | 100,368 | 103,079 | 257,752 | 302,378 |
| Income tax | 34,527 | 32,978 | 18,294 | 34,125 | 35,047 | 85,799 | 102,808 |
| Net Income | \$ 69,355 | \$ 66,119 | \$ 36,479 | \$ 66,243 | \$ 68,032 | \$171,953 | \$199,570 |
| Earnings per share - Diluted | \$ 0.45 | \$ 0.43 | \$ 0.24 | \$ 0.43 | \$ 0.44 | \$ 1.11 | \$ 1.29 |
| Selected ratios |  |  |  |  |  |  |  |
| Return on average assets* | 1.15\% | 1.15\% | 0.64\% | 1.16\% | 1.19\% | 0.98\% | 1.21\% |
| Return on average equity* | 12.65\% | 12.24\% | 7.15\% | 12.85\% | 13.51\% | 10.76\% | 13.51\% |
| Efficiency ratio(1) | 53.29\% | 56.20\% | 57.38\% | 55.55\% | 55.77\% | 55.56\% | 55.27\% |
| Noninterest income(1)/ avg assets* | 0.88\% | 0.92\% | 0.82\% | 0.86\% | 0.80\% | 0.87\% | 0.80\% |
| Noninterest expense(1)/ avg assets* | 2.24\% | 2.38\% | 2.26\% | 2.29\% | 2.33\% | 2.29\% | 2.35\% |
| Net interest margin | 3.65\% | 3.66\% | 3.46\% | 3.53\% | 3.64\% | 3.59\% | 3.77\% |
| Equity to assets | 8.84\% | 9.28\% | 9.09\% | 9.03\% | 9.03\% |  |  |


| Tier one leverage | $7.34 \%$ | $7.92 \%$ | $7.41 \%$ | $7.81 \%$ | $7.65 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Tangible capital ratio | $5.32 \%$ | $5.65 \%$ | $6.36 \%$ | $6.26 \%$ | $6.20 \%$ |

(1) These ratios utilize core noninterest income and core noninterest expense.

* Annualized


## THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CONDITION (Unaudited)

| STATEMENTS OF CONDITION <br> (Dollars in thousands) | Sept 30, 2007 |  | June 30, 2007 |  | $\begin{gathered} \text { Mar 31, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Dec 31, } \\ 2006 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { Sept 30, } \\ 2006 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Assets: |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 403,302 | \$ | 373,978 | \$ | \$ 359,233 | \$ | 425,148 | \$ | 371,898 |
| Interest bearing deposits in banks, federal funds sold |  | 11,269 |  | 11,716 |  | 238,105 |  | 17,534 |  | 84,484 |
| Securities purchased under agreements to resell |  | 2,084,565 |  | 1,195,827 |  | 1,327,610 |  | 605,937 |  | 593,572 |
| Total securities (AFS and HTM) |  | 3,574,510 |  | 2,720,205 |  | 3,386,146 |  | 3,085,488 |  | 2,960,443 |
| Loans held for sale |  | 1,243,265 |  | 2,040,352 |  | 1,113,998 |  | 1,474,000 |  | 1,322,318 |
| Loans, net of unearned income |  | 15,206,452 |  | 15,457,047 |  | 14,921,476 |  | 15,478,889 |  | 15,515,695 |
| Less: Allowance for loan losses |  | $(172,678)$ |  | $(178,274)$ |  | $(172,602)$ |  | $(174,850)$ |  | $(176,117)$ |
| Net loans |  | 15,033,774 |  | 15,278,773 |  | 14,748,874 |  | 15,304,039 |  | 15,339,578 |
| Premises and equipment, net |  | 466,933 |  | 464,911 |  | 426,893 |  | 407,696 |  | 372,980 |
| Intangible assets, net |  | 912,131 |  | 915,379 |  | 671,282 |  | 674,333 |  | 677,383 |
| Bank-owned life insurance |  | 472,324 |  | 467,240 |  | 462,238 |  | 457,812 |  | 354,004 |
| Accrued interest and other assets |  | 341,993 |  | 354,581 |  | 337,523 |  | 332,262 |  | 335,903 |
| Total Assets | \$ | 24,544,066 |  | 23,822,962 |  | \$ 23,071,902 |  | 22,784,249 |  | 22,412,563 |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |  |  |  |  |
| Noninterest bearing transaction accounts | \$ | 3,445,459 | \$ | 3,166,851 |  | \$ 2,964,585 |  | 2,869,845 |  | 2,849,718 |
| Interest bearing transaction accounts |  | 6,331,223 |  | 6,505,883 |  | 6,444,194 |  | 6,222,818 |  | 6,188,859 |
| Total non-time deposits |  | 9,776,682 |  | 9,672,734 |  | 9,408,779 |  | 9,092,663 |  | 9,038,577 |
| Time deposits |  | 6,834,610 |  | 7,052,084 |  | 6,532,932 |  | 6,596,827 |  | 6,473,436 |
| Brokered time deposits |  | 323,349 |  | 359,245 |  | 441,012 |  | 401,564 |  | 283,199 |
| Total deposits |  | 16,934,641 |  | 17,084,063 |  | 16,382,723 |  | 16,091,054 |  | 15,795,212 |
|  571,331 613,289 768,705 832,672 882,561 |  |  |  |  |  |  |  |  |  | 882,561 |
|  |  |  |  |  |  |  |  |  |  | 1,285,000 |
| Long-term debt |  | 3,604,927 |  | 2,919,387 |  | 3,051,628 |  | 2,522,273 |  | 2,278,391 |
| Other liabilities |  | 220,015 |  | 167,937 |  | 261,442 |  | 147,915 |  | 147,298 |
| Total liabilities |  | 22,081,914 |  | 21,319,996 |  | 20,975,574 |  | 20,726,914 |  | 20,388,462 |
| Minority interest/REIT preferred securities |  | 293,206 |  | 293,278 |  | - |  | - |  | - |
| Total shareholders' equity |  | 2,168,946 |  | 2,209,688 |  | 2,096,328 |  | 2,057,335 |  | 2,024,101 |
| Total Liabilities and Shareholders' Equity |  | 24,544,066 |  | 23,822,962 |  | \$ 23,071,902 |  | 22,784,249 |  | 22,412,563 |
| Common Shares Issued |  | 163,172,315 |  | 163,102,683 |  | 156,662,992 |  | 156,258,708 |  | 156,196,005 |
| Common Shares Outstanding |  | 153,205,588 |  | 157,378,056 |  | 152,954,065 |  | 152,852,381 |  | 153,265,378 |

## THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

| AVERAGE VOLUME AND RATES (unaudited) <br> (Dollars in thousands) | Three Months Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | September 30, 2007 |  |  | June 30, 2007 |  |  | September 30, 2006 |  |  |
|  | Average Volume | Interest | Rate | Average Volume | Interest | Rate | Average Volume | Interest | Rate |
| Assets: |  |  |  |  |  |  |  |  |  |
| Loans, net of unearned income (2) | \$15,312,020 | \$296,369 | 7.69\% | \$15,112,712 | \$293,233 | 7.78\% | \$15,505,474 | \$302,440 | 7.75\% |
| Loans held for sale (2) | 1,637,193 | 29,572 | 7.17\% | 1,881,595 | 32,180 | 6.86\% | 1,679,498 | 28,847 | 6.81\% |
| Securities (2) | 3,087,712 | 44,944 | 5.82\% | 2,595,580 | 36,438 | 5.62\% | 3,034,885 | 38,928 | 5.13\% |
| Securities purchased under agreements to resell | 1,467,957 | 25,616 | 6.93\% | 1,310,840 | 22,493 | 6.88\% | 584,823 | 10,346 | 7.02\% |
| Other interest earning assets | 78,987 | 977 | 4.91\% | 68,127 | 938 | 5.52\% | 80,852 | 1,041 | 5.11\% |
| Total interest earning assets (1) | 21,583,869 | \$397,478 | 7.32\% | 20,968,854 | \$385,282 | 7.37\% | 20,885,532 | \$381,602 | 7.26\% |
| Nonearning assets (2) | 2,288,847 |  |  | 2,128,630 |  |  | 1,805,836 |  |  |
| Total assets | \$23,872,716 |  |  | \$23,097,484 |  |  | \$22,691,368 |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |  |  |  |
| Interest bearing non-time deposits | \$ 6,412,818 | \$ 50,106 | 3.10\% | \$ 6,374,663 | \$ 49,664 | 3.12\% | \$ 6,135,539 | \$ 46,922 | 3.03\% |
| Time deposits (2) | 7,320,067 | 92,111 | 4.99\% | 7,153,509 | 89,405 | 5.01\% | 6,837,604 | 78,424 | 4.55\% |
| Total interest bearing deposits | 13,732,885 | 142,217 | 4.11\% | 13,528,172 | 139,069 | 4.12\% | 12,973,143 | 125,346 | 3.83\% |
| Repurchase agreements | 562,344 | 5,826 | 4.11\% | 511,175 | 5,327 | 4.18\% | 849,080 | 9,816 | 4.59\% |
| Federal funds purchased and other short-term borrowings | 655,125 | 8,474 | 5.13\% | 635,665 | 8,404 | 5.30\% | 1,509,855 | 20,338 | 5.34\% |
| Long-term debt (2) | 3,290,566 | 43,005 | 5.19\% | 3,033,776 | 40,858 | 5.40\% | 2,294,281 | 35,255 | 6.11\% |
| Total interest bearing liabilities | 18,240,920 | \$199,522 | 4.34\% | 17,708,788 | \$193,658 | 4.39\% | 17,626,359 | \$190,755 | 4.30\% |
| Noninterest bearing demand deposits | 2,949,526 |  |  | 2,935,570 |  |  | 2,926,347 |  |  |
| Other liabilities (2) | 213,124 |  |  | 161,766 |  |  | 140,766 |  |  |
| Total liabilities | 21,403,570 |  |  | 20,806,124 |  |  | 20,693,472 |  |  |
| Minority interest/REIT preferred securities | 293,244 |  |  | 125,416 |  |  | - |  |  |
| Shareholders' equity | 2,175,902 |  |  | 2,165,944 |  |  | 1,997,896 |  |  |
| Total liabilities and shareholders' equity | $\underline{\text { \$23,872,716 }}$ |  |  | $\underline{\text { \$23,097,484 }}$ |  |  | \$22,691,368 |  |  |
|  |  |  | 2.98\% |  |  | 2.98\% |  |  | 2.96\% |
| Net yield on interest-earning assets on a tax equivalent basis |  | \$197,956 | 3.65\% |  | \$191,624 | 3.66\% |  | \$190,847 | 3.64\% |
| Taxable equivalent adjustments (1): |  |  |  |  |  |  |  |  |  |
| Loans |  | (247) |  |  | (232) |  |  | (75) |  |
| Securities |  | $(1,698)$ |  |  | $(1,175)$ |  |  | (220) |  |
| Total taxable equivalent adjustments |  | $(1,945)$ |  |  | $(1,407)$ |  |  | (295) |  |
| Net interest income |  | $\underline{\underline{\$ 196,011}}$ |  |  | \$190,217 |  |  | \$190,552 |  |
| TOTAL AVERAGE DEPOSITS |  |  |  |  |  |  |  |  |  |
| Total interest bearing deposits | \$13,732,885 | \$142,217 | 4.11\% | \$13,528,172 | \$139,069 | 4.12\% | \$12,973,143 | \$125,346 | 3.83\% |

Noninterest bearing demand deposits $\quad 2,949,526 \quad-\quad-\quad 2,935,570 \quad-\quad-\quad 2,926,347 \quad-\quad$ Total average deposits $\overline{\$ 16,682,411} \overline{\$ 142,217} \quad 3.38 \% \quad \overline{\$ 16,463,742} \quad \overline{\$ 139,069} \quad 3.39 \% \quad \overline{\$ 15,899,490} \quad \overline{\$ 125,346} \quad 3.13 \%$
(1) Interest earned and average rates on securities and loans exempt from income taxes are reflected on a fully tax equivalent basis using a federal income tax rate of $35 \%$, net of nondeductible interest expense.
(2) Unrealized gains(losses) on available for sale securities and the adjustments for mark to market valuations on hedged assets and liabilities have been classified in either nonearning assets or other liabilities.

## THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

| AVERAGE VOLUME AND RATES (unaudited) <br> (Dollars in thousands) | Nine Months Ended September 30, |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  |  | 2006 |  |  |  |
|  | Average Volume |  | Interest | Rate | Average Volume |  | Interest | Rate |
| Assets: |  |  |  |  |  |  |  |  |
| Loans net of unearned income (2) | \$15,257,881 | \$ | 883,076 | 7.74\% | \$15,298,116 | \$ | 864,116 | 7.55\% |
| Loans held for sale (2) | 1,603,221 |  | 83,733 | 6.98\% | 1,345,000 |  | 67,531 | 6.71\% |
| Securities (2) | 2,982,418 |  | 124,387 | 5.56\% | 2,962,274 |  | 112,280 | 5.05\% |
| Securities purchased under agreements to resell | 1,280,597 |  | 66,073 | 6.90\% | 592,453 |  | 29,688 | 6.70\% |
| Other interest earning assets | 81,307 |  | 3,086 | 5.07\% | 76,278 |  | 2,739 | 4.80\% |
| Total interest earning assets (1) | 21,205,424 |  | 1,160,355 | 7.31\% | 20,274,121 |  | 1,076,354 | 7.09\% |
| Nonearning assets (2) | 2,138,957 |  |  |  | 1,796,488 |  |  |  |
| Total assets | \$23,344,381 |  |  |  | \$22,070,609 |  |  |  |
| Liabilities and Shareholders' Equity: |  |  |  |  |  |  |  |  |
| Interest bearing non-time deposits | \$ 6,367,451 | \$ | 148,251 | 3.11\% | \$ 6,093,033 | \$ | 122,501 | 2.69\% |
| Time deposits (2) | 7,117,085 |  | 266,119 | 5.00\% | 6,647,138 |  | 213,691 | 4.30\% |
| Total interest bearing deposits | 13,484,536 |  | 414,370 | 4.11\% | 12,740,171 |  | 336,192 | 3.53\% |
| Repurchase agreements | 611,590 |  | 19,708 | 4.31\% | 872,460 |  | 27,501 | 4.21\% |
| Federal funds purchased and other short-term borrowings | 816,462 |  | 32,155 | 5.27\% | 1,092,568 |  | 41,433 | 5.07\% |
| Long-term debt (2) | 3,084,463 |  | 123,881 | 5.37\% | 2,256,429 |  | 99,507 | 5.89\% |
| Total interest bearing liabilities | 17,997,051 | \$ | 590,114 | 4.38\% | 16,961,628 | \$ | 504,633 | 3.98\% |
| Noninterest bearing demand deposits | 2,889,110 |  |  |  | 2,997,209 |  |  |  |
| Other liabilities (2) | 180,669 |  |  |  | 136,661 |  |  |  |
| Total liabilities | 21,066,830 |  |  |  | 20,095,498 |  |  |  |
| Minority interest/REIT preferred securities | 140,627 |  |  |  | - |  |  |  |
| Shareholders' equity | 2,136,924 |  |  |  | 1,975,111 |  |  |  |
| Total liabilities and shareholders' equity | \$23,344,381 |  |  |  | \$22,070,609 |  |  |  |
| Rate differential |  |  |  | 2.93\% |  |  |  | 3.11\% |
| Net yield on interest-earning assets on a tax equivalent basis |  | \$ | 570,241 | 3.59\% |  | \$ | 571,721 | 3.77\% |
| Taxable equivalent adjustments (1): |  |  |  |  |  |  |  |  |
| Loans |  |  | (626) |  |  |  | (232) |  |
| Securities |  |  | $(3,442)$ |  |  |  | (690) |  |
| Total taxable equivalent adjustments |  |  | $(4,068)$ |  |  |  | (922) |  |
| Net interest income |  |  | 566,173 |  |  |  | 570,799 |  |
| TOTAL AVERAGE DEPOSITS |  |  |  |  |  |  |  |  |
| Total interest bearing deposits | \$13,484,536 | \$ | 414,370 | 4.11\% | \$12,740,171 | \$ | 336,192 | 3.53\% |
| Noninterest bearing demand deposits | 2,889,110 |  | - | - | 2,997,209 |  | - | - |
| Total average deposits | \$16,373,646 | \$ | 414,370 | 3.38\% | \$15,737,380 | \$ | 336,192 | 2.86\% |

(1) Interest earned and average rates on securities and loans exempt from income taxes are reflected on a fully tax equivalent basis using a federal income tax rate of $35 \%$, net of nondeductible interest expense.
(2) Unrealized gains(losses) on available for sale securities and the adjustments for mark to market valuations on hedged assets and liabilities have been classified in either nonearning assets or other liabilities.

## THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

## ASSET QUALITY (unaudited)

| RATIOS | Sept 30, 2007 | $\begin{gathered} \text { June 30, } \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ | Dec 31, 2006 | $\begin{gathered} \text { Sept 30, } \\ 2006 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Period end: |  |  |  |  |  |
| Allowance as a percent of net loans | 1.14\% | 1.15\% | 1.16\% | 1.13\% | 1.14\% |
| Total nonperforming assets as a percent of net loans, other real estate and repossessions | 0.46\% | 0.29\% | 0.22\% | 0.16\% | 0.10\% |
| Allowance as a percent of nonperforming assets | 246\% | 391\% | 525\% | 695\% | 1120\% |
| Allowance as a percent of nonperforming loans | 280\% | 460\% | 601\% | 1247\% | 1366\% |
| Net charge-offs as a percent of average net loans: |  |  |  |  |  |
| Quarter to date (annualized) | 0.27\% | 0.20\% | 0.06\% | 0.12\% | 0.06\% |
| Year to date (annualized) | 0.18\% | 0.13\% | 0.06\% | 0.12\% | 0.12\% |
| NONPERFORMING ASSETS (Dollars in thousands) | $\begin{gathered} \text { Sept 30, } \\ 2007 \end{gathered}$ | $\begin{gathered} \text { June 30, } \\ \hline 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { March 31, } \\ 2007 \end{gathered}$ | Dec 31, 2006 | $\begin{gathered} \text { Sept 30, } \\ 2006 \end{gathered}$ |
| Nonaccrual loans | \$61,599 | \$38,719 | \$28,721 | \$14,025 | \$12,765 |
| Restructured loans | - | - | - | - | 128 |
| Total nonperforming loans | 61,599 | 38,719 | 28,721 | 14,025 | 12,893 |
| Other real estate owned | 8,554 | 6,833 | 4,134 | 1,869 | 2,826 |
| Loans held for sale | - | - | - | 9,255 | - |
| Total nonperforming assets | \$70,153 | \$45,552 | \$32,855 | \$25,149 | \$15,719 |
| Total charge-offs | \$13,744 | \$ 9,234 | \$ 3,542 | \$ 6,301 | \$ 6,809 |
| Total recoveries | $(3,348)$ | $(1,654)$ | $(1,347)$ | $(1,634)$ | $(4,337)$ |
| Net charge-offs: |  |  |  |  |  |
| Quarter to date | \$10,396 | \$ 7,580 | \$ 2,195 | \$ 4,667 | \$ 2,472 |
| Year to date | \$20,171 | \$ 9,775 | \$ 2,195 | \$18,343 | \$13,676 |

## THE COLONIAL BANCGROUP, INC. AND SUBSIDIARIES

## RECONCILIATION OF CERTAIN FINANCIAL MEASURES (unaudited)

| RECONCILIATION OF CERTAIN FINANCIAL MEASURES <br> (Dollars in thousands) | $\begin{gathered} \text { 3rd Qtr. } \\ \hline 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { 2nd Qtr. } \\ 2007 \\ \hline \end{gathered}$ | \% Change |  |
| :---: | :---: | :---: | :---: | :---: |
| Average deposit growth: |  |  |  |  |
| Average total deposits | \$16,682,411 | \$16,463,742 | 1\% |  |
| Excluding: |  |  |  |  |
| Impact of Commercial Bankshares, Inc. acquisition | - | 552,619 |  |  |
| Average total deposits, as adjusted | \$16,682,411 | \$17,016,361 | -2\% |  |
|  | $\begin{gathered} \text { Sep } 30 \\ 2007 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Jun } 30 \\ 2007 \\ \hline \end{gathered}$ | \$ Change | \% Change |
| Period end mortgage warehouse assets under management: |  |  |  |  |
| Securities purchased under agreements to resell - MWL | \$ 1,584,565 | \$ 695,827 | \$ 888,738 | 128\% |
| Loans held for sale | 1,218,936 | 1,999,844 | $(780,908)$ | -39\% |
| Mortgage warehouse loans | 176,511 | 189,354 | $(12,843)$ | -7\% |
| Total mortgage warehouse assets on balance sheet | 2,980,012 | 2,885,025 | 94,987 | 3\% |
| Securitization of mortgage warehouse assets | 1,500,000 | 1,500,000 | - | 0\% |
| Total mortgage warehouse assets under management | \$ 4,480,012 | \$ 4,385,025 | \$ 94,987 | 2\% |

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Colonial BancGroup

Third Quarter 2007 Earnings Overview

## Forward Looking Statements

This presentation includes "forward-looking statements" within the meaning of the federal securities laws. Words such as "believes," "estimates," "plans," "expects," "should," "may," "might," "outlook," "potential" and "anticipates," the negative of these terms and similar expressions, as they relate to The Colonial BancGroup, Inc. (BancGroup) (including its subsidiaries or its management), are intended to identify forward-looking statements. The forward-looking statements in this presentation are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in or implied by such statements. In addition to factors mentioned elsewhere in this presentation or previously disclosed in BancGroup's SEC reports (accessible on the SEC's website at www.sec.gov or on BancGroup's website at www.colonialbank.com), the following factors, among others, could cause actual results to differ materially from forward-looking statements and future results could differ materially from historical performance. These factors are not exclusive:

- deposit attrition, customer loss, or revenue loss in the ordinary course of business;
- increases in competitive pressure in the banking industry and from non-banks;
- costs or difficulties related to the integration of the businesses of BancGroup and institutions it acquires are greater than expected;
- the inability of BancGroup to realize elements of its strategic plans for 2007 and beyond;
- changes in the interest rate environment which expand or reduce margins or adversely affect critical estimates as applied and projected returns on investments;
- economic conditions affecting real estate values and transactions in BancGroup's market and/or general economic conditions, either nationally or regionally, that are less favorable then expected;
- natural disasters in BancGroup's primary market areas which result in prolonged business disruption or materially impair the value of collateral securing loans;
- management's assumptions and estimates underlying critical accounting policies prove to be inadequate or materially incorrect or are not borne out by subsequent events;
- the impact of recent and future federal and state regulatory changes;
- current or future litigation, regulatory investigations, proceedings or inquiries;
- strategies to manage interest rate risk may yield results other than those anticipated;
- changes which may occur in the regulatory environment;
- a significant rate of inflation (deflation);
- acts of terrorism or war; and
- changes in the securities markets.

Many of these factors are beyond BancGroup's control. The reader is cautioned not to place undue reliance on any forward looking statements made by or on behalf of BancGroup. Any such statement speaks only as of the date the statement was made or as of such date that may be referenced within the statement. BancGroup does not undertake any obligation to update or revise any forward-looking statements.

## 3Q07 Highlights

$>$ Record EPS of \$0.45
> Net interest income grew 3\% over the 2Q07; net interest margin was 3.65\%
$>$ Core noninterest income increased $16 \%$ over the same quarter of the prior year
> Core noninterest expenses decreased 3\% from the 2Q07
$>$ Improved efficiency ratio of $53.29 \%$ compared to $56.20 \%$ for the 2Q07
$>$ Annualized net charge-off ratio was $0.18 \%$ for the first nine months of 2007 and $0.27 \%$ for 3Q07 compared to $0.20 \%$ for the 2Q07
> Nonperforming assets ratio at Sept 30, 2007 was $0.46 \%$ compared to 0.29\% at June 30, 2007

## Sound Credit Quality

$>$ Credit quality remains sound
$>$ No sub-prime products
> Diversified loan portfolio by MSA, borrower and product type
> Year to date annualized net charge-off ratio was $0.18 \%$ of average loans and 0.27\% annualized for the quarter
$>$ The nonperforming asset ratio increased to $0.46 \%$ primarily from four Ioan relationships totaling approximately $\$ 21$ million in Florida and Georgia. Subsequent to September 30, 2007 one of the four has been resolved.
$>$ The allowance for loan losses was $1.14 \%$ of total loans, compared to $1.13 \%$ at 12/31/06
$>$ The allowance covered $246 \%$ of nonperforming assets

## Summary of Loan Loss Experience

## 2003-3Q07

Colonial BancGroup

| Reserve Ratio to Net Loans | 1.14\% | 1.13\% | 1.15\% | 1.16\% | 1.20\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reserve (\$ in 000's) | \$172,678 | \$174,850 | \$171,051 | \$148,802 | \$138,549 |
| Coverage of Nonperforming Assets | 246\% | 695\% | 536\% | 402\% | 184\% |
| YTD Net Charge-off Ratio to Average Loans | $0.18 \%{ }^{1}$ | 0.12\% | 0.14\% | 0.19\% | 0.31\% |
| YTD Net Charge-offs (\$ in 000's) | \$20,171 | \$18,343 | \$19,211 | \$23,598 | \$35,471 |
| Years of Net Charge-offs in Reserve | $6.42{ }^{2}$ | 9.53 | 8.90 | 6.31 | 3.91 |
| Nonperforming Assets (\$ in 000's) | \$70,153 | \$25,149 | \$31,931 | \$37,039 | \$75,440 |
| Ratio of Nonperforming Assets to Net Loans | 0.46\% | 0.16\% | 0.21\% | 0.29\% | 0.65\% |

## What Gives Us Comfort in Today's Market

Colonial BancGroup
$>$ We do not sacrifice credit quality for loan growth
> Our real estate portfolios are diverse - by collateral type, location, and borrower
$>$ The dynamics of our markets continue to be positive (population and job growth)
> Commercial real estate within our markets remains very strong
$>$ We have focused on financing loans that have good market and industry support, experienced principals and management, and supportive financial ratios
> We have always required personal guarantees from parties with financial strength
> We have stayed away from riskier products such as subprime, option ARM's, stated income, mezzanine financing, credit cards, and we do very little unsecured lending

## Consistent Earnings Per Share Growth

(diluted)

$$
\begin{gathered}
5 \text { Year CAGR }=10 \% \\
2001-2006
\end{gathered}
$$


${ }^{1}$ Excluding restructuring charges

## Net Interest Income

(\$ in millions)

Colonial BancGroup.



## Net Interest Income and Margin

(\$ in millions)

2Q07
Commercial Bank of Florida
Decrease in Loan Volumes Increase in Securities
New REIT Issuance and Trust Preferred Redemptions
New FHLB Advances
Deposit Mix Change offset partially by lower deposit rates
Day Count
3Q07

NYSE

## Average Deposits

(\$ in millions)

Colonial BancGroup.



## Strong Growth in Noninterest Income

and Controlled Expenses
(\$ in millions)

Core Noninterest Income ${ }^{1}$ Growth
(\$ in millions)
Core Noninterest Income ${ }^{1}$
Growth


Core Noninterest Expense ${ }^{2}$ to Average Assets

## Noninterest Income

(\$ in millions)


## Noninterest Expense

(\$ in millions)

Salaries and employee benefits
Occupancy expense of bank premises, net
Furniture and equipment expense
Professional services

| $\begin{aligned} & \text { Sep } \\ & \text { YTD } \end{aligned}$ | Sep YTD 2006 | 3Q07 | 2Q07 | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2007 |  |  |  | YTD | QTD |
| \$ 208.2 | \$ 212.2 | \$ 68.3 | \$ 70.3 | -2\% | -3\% |
| 56.9 | 49.1 | 19.6 | 18.7 | 16\% | 5\% |
| 39.7 | 35.6 | 13.2 | 13.4 | 12\% | -1\% |
| 13.7 | 13.7 | 5.0 | 4.6 | 0\% | 9\% |
| 15.5 | 9.1 | 5.8 | 5.5 | 70\% | 5\% |
| 9.7 | 9.2 | 3.5 | 3.2 | 5\% | 9\% |
| 8.6 | 7.9 | 2.7 | 2.9 | 9\% | -7\% |
| 7.9 | 8.1 | 2.6 | 2.7 | -2\% | -4\% |
| 7.4 | 8.3 | 1.6 | 3.7 | -11\% | -57\% |
| 5.3 | 6.1 | 1.6 | 2.0 | -13\% | -20\% |
| 28.4 | 29.8 | 9.8 | 10.4 | -5\% | -6\% |
| 401.3 | 389.1 | 133.7 | 137.4 | 3\% | -3\% |
| 4.1 | - | 0.5 | 0.5 | NM | NM |
| 2.3 | - | 0.8 | 1.1 | NM | NM |
| 6.9 | - | - | 2.5 | NM | NM |

Total Noninterest Expense

Efficiency Ratio ${ }^{1}$
$\xlongequal{\$ 414.6} \xlongequal{\$ 389.1} \xlongequal{\$ 135.0} 7 \% 11.50-5 \%$

Annualized Noninterest Expense to Average Assets ${ }^{1}$

$$
\begin{array}{rrrr}
55.56 \% & 55.27 \% & 53.29 \% & 56.20 \% \\
2.29 \% & 2.35 \% & 2.24 \% & 2.38 \%
\end{array}
$$

${ }^{1}$ Core noninterest income and core noninterest expense are used in the calculation

- You'll like it here.")


## Summary

Colonial BancGroup ${ }_{*}$
$>$ Record Earnings Per Share of $\mathbf{\$ 0 . 4 5}$
$>$ Net Interest Margin of 3.65\%
> Sound Credit Quality
$>$ Strong fee income growth and effective expense management Improved efficiency ratio of $53.29 \%$

## Solid Dividend Growth

Colonial BancGroup.

## 17 YEARS OF INCREASED DIVIDENDS


*Estimated

## Supplemental Information

## EPS Reconciliation

|  | 1 Q07 | 2Q07 | 3Q07 | $\begin{aligned} & 2007 \\ & \text { YTD } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Diluted earnings per share - GAAP | \$0.24 | \$ 0.43 | \$ 0.45 | \$ 1.11 |
| Impact of restructuring charges: |  |  |  |  |
| Loss on securities portfolio | 0.23 | - | - | 0.23 |
| Loss on extinguishment of debt | 0.03 | 0.02 | - | 0.05 |
|  | 0.26 | 0.02 | - | 0.28 |
| Income tax benefit | (0.09) | (0.01) | - | (0.10) |
| After tax restructuring charge | 0.17 | 0.01 | - | 0.18 |
| Diluted earnings per share, excluding restructuring charges | \$0.41 | \$ 0.44 | \$ 0.45 | \$ 1.29 |

## Selected Average Balances

(\$ in millions)
Colonial BancGroup

|  | 3Q07 |  | 2Q07 |  | 3Q06 |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2Q07 | 3Q06 |  |  |
| Earning Assets | \$ | 21,584 |  |  | \$ | 20,969 | \$ | 20,886 | 3\% | 3\% |
| Loans, Net of Unearned Income |  | 15,312 |  | 15,113 |  | 15,505 | 1\% | -1\% |
| Loans Held for Sale |  | 1,637 |  | 1,881 |  | 1,680 | -13\% | -3\% |
| Securities |  | 3,088 |  | 2,596 |  | 3,035 | 19\% | 2\% |
| Resell Agreements and Other Interest Earning Assets |  | 1,547 |  | 1,379 |  | 666 | 12\% | 132\% |
| Total Assets |  | 23,873 |  | 23,097 |  | 22,691 | 3\% | 5\% |
| Total Deposits |  | 16,682 |  | 16,464 |  | 15,899 | 1\% | 5\% |
| Noninterest Bearing Deposits |  | 2,950 |  | 2,936 |  | 2,926 | 0\% | 1\% |
| Interest Bearing Transaction Accounts |  | 6,412 |  | 6,375 |  | 6,135 | 1\% | 5\% |
| Time Deposits |  | 7,320 |  | 7,153 |  | 6,838 | 2\% | 7\% |
| Repurchase Agreements |  | 562 |  | 511 |  | 849 | 10\% | -34\% |
| S/T Borrowings and Fed Funds |  | 655 |  | 636 |  | 1,510 | 3\% | -57\% |
| L/T Debt |  | 3,291 |  | 3,034 |  | 2,294 | 8\% | 43\% |
| Shareholders' Equity |  | 2,176 |  | 2,166 |  | 1,998 | 0\% | 9\% |
| $\begin{gathered} \text { CNB } \\ \text { CISTED } \\ \text { NYSE } \end{gathered}$ |  |  |  |  | You'll like it here. ${ }^{\text {™ }}$ |  |  |  |

## In the Right Places

Colonial BancGroup

$>73 \%{ }^{1}$ of Colonial's Deposits are in four states where the population is expected to grow twice as fast as the rest of the U.S.* - Florida, Georgia, Nevada and Texas
> Branches, Assets and Deposits by State at 9/30/07 are as follows:


## Superior Projected Population Growth

Colonial BancGroup

| 2006-2011 Population Growth |  |
| :---: | :---: |
| Colonial BancGroup | 11.92 \% |
| SunTrust Banks | 10.50 |
| South Financial Group | 9.90 |
| Compass Bancshares | 9.88 |
| Synovus Financial Corp. | 8.99 |
| Wachovia Corporation | 8.61 |
| BB\&T Corporation | 7.94 |
| Whitney Holding Corporation | 7.38 |
| Bank of America Corporation | 6.79 |
| Regions Financial Corporation | 6.69 |
| Trustmark Corporation | 5.21 |
| BancorpSouth | 4.80 |
| First Horizon National Corporation | 4.42 |
| Fifth Third Bancorp | 4.30 |
| Median | 7.66 \% |
| Low | 4.30 |
| High | 11.92 |
| Total U.S. | 6.66 |

## NPAs Consistently Below Industry

(as originally reported)

${ }^{1}$ At 6/30/07

## Net Charge-Offs/Average Loans

(as originally reported)

## Colonial BancGroup



