

## ESSEX PROPERTY TRUST, INC.

### Consolidated Operating Results

(Dollars in thousands, except per share amounts)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2003	2002	2003	2002
<b>Revenues:</b>				
Rental	\$ 54,568	\$ 45,686	\$ 215,699	\$ 171,909
Other property	1,868	1,352	7,169	5,356
Total property revenues	56,436	47,038	222,868	177,265
Interest and other	2,335	3,896	11,582	22,857
	<u>58,771</u>	<u>50,934</u>	<u>234,450</u>	<u>200,122</u>
<b>Expenses:</b>				
Property operating	19,110	15,042	74,037	52,454
Depreciation and amortization	13,936	9,813	49,409	37,042
Interest	10,893	8,950	42,751	35,012
Amortization of deferred financing costs	183	163	1,008	605
General and administrative	1,898	1,544	7,106	6,291
Total expenses	<u>46,020</u>	<u>35,512</u>	<u>174,311</u>	<u>131,404</u>
Income from continuing operations before minority interests and discontinued operations	12,751	15,422	60,139	68,718
Minority interests	(4,945)	(5,817)	(22,192)	(24,130)
Income from continuing operations	<u>7,806</u>	<u>9,605</u>	<u>37,947</u>	<u>44,588</u>
Discontinued operations (net of minority interests):				
Operating income from real estate sold	--	--	--	225
Gain on sale of real estate	--	--	--	8,061
Net income	<u>7,806</u>	<u>9,605</u>	<u>37,947</u>	<u>52,874</u>
Write off of Series C preferred units offering costs	(625)	--	(625)	--
Amortization of discount on Series F preferred stock	(336)	--	(336)	--
Dividends to preferred stockholders - Series F	(195)	--	(195)	--
Net income available to common stockholders	<u>\$ 6,650</u>	<u>\$ 9,605</u>	<u>\$ 36,791</u>	<u>\$ 52,874</u>
Net income per share - basic	<u>\$ 0.29</u>	<u>\$ 0.51</u>	<u>\$ 1.71</u>	<u>\$ 2.85</u>
Net income per share - diluted	<u>\$ 0.29</u>	<u>\$ 0.51</u>	<u>\$ 1.70</u>	<u>\$ 2.82</u>

See Company's 10-K for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Consolidated Operating Results

#### Selected Line Item Detail

(Dollars in thousands)

	Three Months Ended December 31,		Twelve Months Ended December 31,	
	2003	2002	2003	2002
<b>Interest and other</b>				
Interest income	\$ 159	\$ 364	\$ 811	\$ 5,026
Equity income in co-investments and lease income	868	1,115	6,326	8,250
Fee income	878	969	3,458	3,232
Gain on sale of co-investment activities, net	--	--	--	1,408
Miscellaneous - non-recurring	430	1,448	987	4,941
Interest and other	<u>\$ 2,335</u>	<u>\$ 3,896</u>	<u>\$ 11,582</u>	<u>\$ 22,857</u>
<b>Property operating expenses</b>				
Maintenance and repairs	\$ 4,354	\$ 2,840	\$ 16,830	\$ 10,971
Real estate taxes	4,608	3,281	17,752	12,707
Utilities	3,297	2,493	12,312	8,826
Administrative	5,007	4,888	19,957	14,963
Advertising	964	921	3,842	2,932
Insurance	880	619	3,344	2,055
Property operating expenses	<u>\$ 19,110</u>	<u>\$ 15,042</u>	<u>\$ 74,037</u>	<u>\$ 52,454</u>
<b>General and administrative</b>				
Total general and administrative	\$ 3,482	\$ 3,090	\$ 13,098	\$ 12,538
Allocated to property operating expenses - administrative	(728)	(612)	(2,779)	(2,395)
Allocated to Essex Management Corporation	(646)	(707)	(2,553)	(2,717)
Capitalized and incremental to real estate under development	(210)	(227)	(660)	(1,135)
Net general and administrative	<u>\$ 1,898</u>	<u>\$ 1,544</u>	<u>\$ 7,106</u>	<u>\$ 6,291</u>
<b>Minority interests</b>				
Limited partners of Essex Portfolio, L.P.	\$ 657	\$ 1,170	\$ 3,899	\$ 5,481
Perpetual preferred distributions	4,257	4,580	17,997	18,319
Series Z incentive units	--	39	175	197
Third party ownership interests	31	28	121	133
Minority interests	<u>\$ 4,945</u>	<u>\$ 5,817</u>	<u>\$ 22,192</u>	<u>\$ 24,130</u>

See Company's 10-K for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Consolidated Funds From Operations

(Dollars in thousands, except share and per share amounts)

	Three Months Ended		Twelve Months Ended	
	December 31,		December 31,	
	2003	2002	2003	2002
<b>Funds from operations</b>				
Income from continuing operations before				
minority interests and discontinued operations	\$ 12,751	\$ 15,422	\$ 60,139	\$ 68,718
Adjustments:				
Gain on sale of co-investment activities, net	--	--	--	(1,408)
Depreciation and amortization	13,936	9,813	49,409	37,042
Depr. and amort. - unconsolidated co-investments	3,119	2,354	10,190	8,246
Minority interests	(4,288)	(4,609)	(18,117)	(18,426)
Income from discontinued operations	--	--	--	225
Depreciation - discontinued operations	--	--	--	191
Dividends to preferred stockholders - Series F	(195)	--	(195)	--
Write off of Series C preferred units offering costs	(625)	--	(625)	--
Amortization of discount on Series F preferred stock	(336)	--	(336)	--
<b>Funds from operations</b>	<b>\$ 24,362</b>	<b>\$ 22,980</b>	<b>\$ 100,465</b>	<b>\$ 94,588</b>
<b>Components of the change in FFO</b>				
Same property NOI	\$ (623)		\$ (4,833)	
Non-same property NOI	5,953		28,853	
Income and depreciation from discontinued operations	--		(416)	
Other - corporate and unconsolidated co-investments	(796)		(7,923)	
Interest expense and amortization of deferred financing	(1,963)		(8,142)	
General and administrative	(354)		(815)	
Minority interests	321		309	
Dividends to preferred stockholders - Series F	(195)		(195)	
Write off of Series C preferred units offering costs	(625)		(625)	
Amortization of discount on Series F preferred stock	(336)		(336)	
<b>Funds from operations</b>	<b>\$ 1,382</b>		<b>\$ 5,877</b>	
<b>Funds from operations per share - diluted</b>	<b>\$ 0.97</b>	<b>\$ 1.09</b>	<b>\$ 4.20</b>	<b>\$ 4.50</b>
<b>Percentage decrease</b>	<b>-11.0%</b>		<b>-6.7%</b>	
Weighted average number of shares outstanding diluted (1)	<b>25,211,207</b>	21,142,452	<b>23,947,931</b>	21,007,502

(1) Assumes conversion of all outstanding operating partnership interests in the Operating Partnership into shares of the Company's common stock.

See Company's 10-K for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Consolidated Balance Sheet

(Dollars in thousands)

	December 31, 2003	December 31, 2002
Real Estate:		
Land and land improvements	\$ 422,549	\$ 368,712
Buildings and improvements	1,310,371	1,147,244
	<u>1,732,920</u>	<u>1,515,956</u>
Less: accumulated depreciation	(241,235)	(191,821)
	<u>1,491,685</u>	<u>1,324,135</u>
Investments	93,395	61,212
Real estate under development	52,439	143,756
	<u>1,637,519</u>	<u>1,529,103</u>
Cash and cash equivalents	15,314	17,827
Other assets	69,034	66,532
Deferred charges, net	6,697	6,272
Total assets	<u>\$ 1,728,564</u>	<u>\$ 1,619,734</u>
Mortgage notes payable	\$ 739,129	\$ 677,563
Lines of credit	93,100	126,500
Other liabilities	62,835	61,827
Total liabilities	<u>895,064</u>	<u>865,890</u>
Minority interests	243,799	262,530
Stockholders' Equity:		
Common stock	2	2
Series F cumulative redeemable preferred stock, liquidation value	25,000	--
Additional paid-in-capital	638,859	535,125
Distributions in excess of accumulated earnings	(74,160)	(43,813)
Total liabilities and stockholders' equity	<u>\$ 1,728,564</u>	<u>\$ 1,619,734</u>

See Company's 10-K for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Debt Summary - December 31, 2003

(Dollars in thousands)

	Percentage of Total Debt	Balance Outstanding	Weighted Average Interest Rate (1)	Weighted Average Maturity In Years
Mortgage notes payable				
Fixed rate - secured	80%	\$ 663,833	6.8%	6.9
Tax exempt variable (2)	9%	75,296	2.6%	22.5
Total mortgage notes payable	89%	<b>739,129</b>	6.4%	8.5
Line of credit - secured (3)	10%	80,600	1.7%	
Line of credit - unsecured (4)	1%	12,500	2.3%	
	11%	<b>93,100</b>	1.8%	
Total debt	100%	<b>\$ 832,229</b>	<b>5.8%</b>	

#### Scheduled principal payments (excludes lines of credit)

2004	\$ 8,223
2005	41,300
2006	20,703
2007	63,448
2008	108,947
Thereafter	496,508
Total	<b>\$ 739,129</b>

Interest expense coverage is 3.5 times earnings before gain, interest, taxes, depreciation and amortization.

Capitalized interest for the quarter ended December 31, 2003 was \$976.

- (1) Weighted average interest rate for variable rate debt are approximate current values.
- (2) Subject to interest rate protection agreements.
- (3) Secured line of credit commitment is \$90 million, increasing to \$100 million in July 2004 and matures in January 2009. This line is secured by four of Essex's multifamily communities. The underlying interest rate is currently the Freddie Mac Reference Rate plus .55% to .60%.
- (4) Unsecured line of credit commitment is \$185 million and matures in May 2004. The underlying interest rate on this line is based on a tiered rate structure tied to the Company's corporate ratings and is currently at LIBOR plus 1.10%.

See Company's 10-K for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Capitalization - December 31 2003

(Dollars and shares in thousands)

---

Total debt	\$	<u>832,229</u>	
Common stock and potentially dilutive securities			
Common stock outstanding		22,826	
Limited partnership units (1)		2,322	
Options-treasury method		155	
Total common stock and potentially dilutive securities		<u>25,303</u>	shares
Common stock price per share as of December 31, 2003	\$	<u>64.220</u>	
Market value of common stock and potentially dilutive securities	\$	1,624,959	
Perpetual preferred units/stock	\$	<u>210,000</u>	8.567% weighted average pay rate
Total equity capitalization	\$	<u>1,834,959</u>	
Total market capitalization	\$	<u>2,667,188</u>	
Ratio of debt to total market capitalization		<u>31.2%</u>	

(1) Assumes conversion of all outstanding operating partnership interests in the Operating Partnership into shares of the Company's common stock.

---

See Company's 10-K for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Property Operating Results - Quarter ended December 31, 2003 and 2002

(Dollars in thousands)

	Southern California			Northern California			Pacific Northwest			Other real estate assets(1)			Total		
	2003	2002	% Change	2003	2002	% Change	2003	2002	% Change	2003	2002	% Change	2003	2002	% Change
<b>Revenues:</b>															
Same property revenues	\$ 18,270	\$ 17,493	4.4%	\$ 12,164	\$ 13,391	-9.2%	\$ 10,159	\$ 10,242	-0.8%	\$ --	\$ --	n/a	\$ 40,593	\$ 41,126	-1.3%
Non same property revenues(2)	9,855	3,046		3,116	2,285		994	--		1,878	581		15,843	5,912	
<b>Total Revenues</b>	<b>\$ 28,125</b>	<b>\$ 20,539</b>		<b>\$ 15,280</b>	<b>\$ 15,676</b>		<b>\$ 11,153</b>	<b>\$ 10,242</b>		<b>\$ 1,878</b>	<b>\$ 581</b>		<b>\$ 56,436</b>	<b>\$ 47,038</b>	
<b>Property operating expenses:</b>															
Same property operating expenses	\$ 5,150	\$ 5,341	-3.6%	\$ 4,083	\$ 3,892	4.9%	\$ 3,731	\$ 3,641	2.5%	\$ --	\$ --	n/a	\$ 12,964	\$ 12,874	0.7%
Non same property operating expenses(2)	3,460	900		1,225	967		267	--		1,194	301		6,146	2,168	
<b>Total property operating expenses</b>	<b>\$ 8,610</b>	<b>\$ 6,241</b>		<b>\$ 5,308</b>	<b>\$ 4,859</b>		<b>\$ 3,998</b>	<b>\$ 3,641</b>		<b>\$ 1,194</b>	<b>\$ 301</b>		<b>\$ 19,110</b>	<b>\$ 15,042</b>	
<b>Net operating income:</b>															
Same property net operating income	\$ 13,120	\$ 12,152	8.0%	\$ 8,081	\$ 9,499	-14.9%	\$ 6,428	\$ 6,601	-2.6%	\$ --	\$ --	n/a	\$ 27,629	\$ 28,252	-2.2%
Non same property operating income(2)	6,395	2,146		1,891	1,318		727	--		684	280		9,697	3,744	
<b>Total net operating income</b>	<b>\$ 19,515</b>	<b>\$ 14,298</b>		<b>\$ 9,972</b>	<b>\$ 10,817</b>		<b>\$ 7,155</b>	<b>\$ 6,601</b>		<b>\$ 684</b>	<b>\$ 280</b>		<b>\$ 37,326</b>	<b>\$ 31,996</b>	
<b>Same property operating margin</b>	<b>72%</b>	<b>69%</b>		<b>66%</b>	<b>71%</b>		<b>63%</b>	<b>64%</b>		<b>n/a</b>	<b>n/a</b>		<b>68%</b>	<b>69%</b>	
<b>Same property turnover percentage</b>	<b>53%</b>	<b>47%</b>		<b>56%</b>	<b>57%</b>		<b>51%</b>	<b>60%</b>		<b>n/a</b>	<b>n/a</b>		<b>53%</b>	<b>55%</b>	
<b>Same property concessions</b>	<b>\$ 82</b>	<b>\$ 146</b>		<b>\$ 341</b>	<b>\$ 198</b>		<b>\$ 318</b>	<b>\$ 323</b>		<b>\$ --</b>	<b>\$ --</b>		<b>\$ 741</b>	<b>\$ 667</b>	
<b>Average same property concessions per turn</b> <i>(In dollars)</i>	<b>\$ 128</b>	<b>\$ 253</b>		<b>\$ 682</b>	<b>\$ 385</b>		<b>\$ 564</b>	<b>\$ 488</b>		<b>\$ --</b>	<b>\$ --</b>		<b>\$ 435</b>	<b>\$ 380</b>	
<b>Net operating income percentage of total</b>	<b>52%</b>	<b>44%</b>		<b>27%</b>	<b>34%</b>		<b>19%</b>	<b>21%</b>		<b>2%</b>	<b>1%</b>		<b>100%</b>	<b>100%</b>	
<b>Loss to lease(3)</b>	<b>\$ 6,562</b>			<b>\$ (1,337)</b>			<b>\$ 114</b>			<b>\$ n/a</b>			<b>\$ 5,339</b>		
<b>Loss to lease as a percentage</b> <b>of rental income</b>	<b>5.3%</b>			<b>-2.4%</b>			<b>0.3%</b>			<b>n/a</b>			<b>2.5%</b>		
<b>Reconciliation of apartment units at end of period</b>															
Same property consolidated apartment units	4,869	4,869		3,597	3,597		4,402	4,402		--	--		12,868	12,868	
Consolidated Apartment Units	8,306	8,143		4,319	3,737		4,844	4,402		578	578		18,047	16,860	
Down REIT	1,360	1,360		170	170		301	301		--	--		1,831	1,831	
Joint Venture	5,277	4,151		116	116		741	741		--	--		6,134	5,008	
Under Development	686	689		370	832		--	--		--	--		1,056	1,521	
<b>Total apartment units at end of period</b>	<b>15,629</b>	<b>14,343</b>		<b>4,975</b>	<b>4,855</b>		<b>5,886</b>	<b>5,444</b>		<b>578</b>	<b>578</b>		<b>27,068</b>	<b>25,220</b>	
<b>Percentage of total</b>	<b>58%</b>	<b>57%</b>		<b>18%</b>	<b>19%</b>		<b>22%</b>	<b>22%</b>		<b>2%</b>	<b>2%</b>		<b>100%</b>	<b>100%</b>	
<b>Average same property financial occupancy</b>	<b>97.2%</b>	<b>96.0%</b>		<b>96.3%</b>	<b>96.5%</b>		<b>96.0%</b>	<b>93.8%</b>		<b>n/a</b>	<b>n/a</b>		<b>96.6%</b>	<b>95.6%</b>	

(1) Includes apartment communities located in other geographic areas, other rental properties and commercial properties.

(2) Includes properties which subsequent to September 30, 2002, were either acquired, in a stage of development or redevelopment without stabilized operations.

(3) Loss to lease represents the annualized difference between market rents (without considering the impact of rental concessions) and contractual rents. These numbers include the Company's pro-rata interest in unconsolidated properties.

See Company's 10-K for additional disclosures

**ESSEX PROPERTY TRUST, INC.**

**Same Property Revenue by County - Quarters ended December 31, 2003, December 31, 2002 and September 30, 2003**

*(Dollars in thousands)*

	Units	December 31, 2003	December 31, 2002	% Change	September 30, 2003	% Change
<b>Southern California</b>						
Ventura County	989	\$ 3,407	\$ 3,239	5.2%	\$ 3,296	3.4%
Los Angeles County	2,873	10,917	10,435	4.6%	10,754	1.5%
Orange County	783	3,322	3,191	4.1%	3,216	3.3%
San Diego County	224	624	628	-0.6%	648	-3.7%
Total Southern California	4,869	\$ 18,270	\$ 17,493	4.4%	\$ 17,914	2.0%
<b>Northern California</b>						
San Francisco County	99	\$ 332	\$ 372	-10.8%	\$ 347	-4.3%
Santa Clara County	1,556	5,497	6,029	-8.8%	5,517	-0.4%
Alameda County	1,116	3,383	3,778	-10.5%	3,317	2.0%
Contra Costa County	826	2,952	3,212	-8.1%	3,008	-1.9%
Total Northern California	3,597	\$ 12,164	\$ 13,391	-9.2%	\$ 12,189	-0.2%
<b>Pacific Northwest</b>						
Seattle	3,527	\$ 8,451	\$ 8,473	-0.3%	\$ 8,331	1.4%
Portland	875	1,708	1,769	-3.4%	1,701	0.4%
Total Pacific Northwest	4,402	\$ 10,159	\$ 10,242	-0.8%	\$ 10,032	1.3%
<b>Total same property revenues</b>	<b>12,868</b>	<b>\$ 40,593</b>	<b>\$ 41,126</b>	<b>-1.3%</b>	<b>\$ 40,135</b>	<b>1.1%</b>

See Company's 10-K for additional disclosures



## ESSEX PROPERTY TRUST, INC.

### Development Communities - December 31, 2003

(Dollars in millions)

Project Name	Location	Units	Estimated Cost	Total Incurred to Date	Estimated Remaining Cost	Initial Occupancy	Stabilized Operations	% Leased	% Occupied
<b>Development Communities</b>									
Direct Development - Consolidated									
Hidden Valley-Parker Ranch(1)	Simi Valley, CA	324	\$ 46.4	\$ 41.2	\$ 5.2	Dec-03	Oct-04	10%	5%
The San Marcos Phase II	Richmond, CA	120	23.9	11.2	12.7	Jun-04	Oct-04	n/a	n/a
Subtotal - direct development		444	70.3	52.4	17.9				
Joint Venture Transactions - Unconsolidated(2)									
River Terrace	Santa Clara, CA	250	56.8	32.3	24.5	Aug-04	Jun-05	n/a	n/a
Chesapeake	San Diego, CA	230	44.9	32.0	12.9	Apr-04	Dec-04	n/a	n/a
Kelvin Avenue	Irvine, CA	132	5.9	5.9	0.0	--	--	n/a	n/a
Total - development		1,056	\$ 177.9	\$ 122.6	\$ 55.3				

### Stabilized Communities - Fourth Quarter 2003

The San Marcos (formerly Vista del Mar)	Richmond, CA	312	\$ 52.3	\$ 52.0	\$ 0.3	Jul-02	Nov-03	91%	94%
---	--------------	-----	---------	---------	--------	--------	--------	-----	-----

(1) The Company acquired bond financing which closed in December 2002. The Company has a 75% interest in this development project.

(2) The Company has a 21.4% interest in development projects owned by the Fund.

See Company's 10-K for additional disclosures

## ESSEX PROPERTY TRUST, INC.

### Redevelopment Communities - December 31, 2003

(Dollars in thousands)

<u>Project Name</u>	<u>Units</u>	<u>Estimated Cost</u>	<u>Total Incurred to date</u>	<u>Estimated Remaining Cost</u>	<u>Redevelopment Start</u>	<u>Restabilized Operations</u>
Hillcrest Park - Phase II	608	\$ 3,429	\$ 1,499	\$ 1,930	Apr-03	(1)
Rosebeach (2)	174	3,537	1,963	1,574	Mar-03	(1)
Total	<u>782</u>	<u>\$ 6,966</u>	<u>\$ 3,462</u>	<u>\$ 3,504</u>		

#### Re-stabilized Communities - Fourth Quarter 2003

None

- (1) Restabilized operations is defined as the month that the property reaches at least 95% occupancy after completion of the redevelopment project. A component of these redevelopments are upgrades to unit interiors. These will be completed in the normal course of unit turnover.
- (2) The Company has a 21.4% interest in the asset owned by the Fund.

---

See Company's 10-K for additional disclosures

**ESSEX PROPERTY TRUST, INC.**

**Investments - December 31, 2003**

(Dollars in thousands)

	Book Value	Estimated Value(1)	Debt				Down REIT Units	\$64.220 Value of Down REIT Unit	Essex Equity Value(2)
			Amount	Type	Interest Rate	Maturity Date			
<b>Down REITs</b>									
Highridge, Rancho Palos Verde, CA			\$ 19,706	Fixed	6.26%	Jun-07			
Anchor Village, Mukilteo, WA			10,750	Var/bonds	5.50%	Dec-27			
Barkley Apartments, Anaheim, CA			5,254	Fixed	6.63%	Feb-09			
Brookside Oaks, Sunnyvale, CA			14,888	Fixed	7.90%	Oct-10			
Capri at Sunny Hills, Fullerton, CA			12,253	Fixed	5.37%	Aug-07			
Hearthstone, Santa Ana, CA			9,927	Fixed	7.01%	Jun-08			
Montejo, Garden Grove, CA			6,127	Fixed	6.98%	Feb-11			
Treehouse, Santa Ana, CA			8,250	Fixed	6.98%	Feb-11			
Valley Park, Fountain Valley, CA			10,451	Fixed	6.98%	Feb-11			
Villa Angelina, Placentia, CA			14,132	Fixed	6.98%	Feb-11			
	\$ 13,367	\$ 246,457	111,738				1,450	\$ 93,118	\$ 41,601
<b>Joint Ventures</b>									
Essex Apartment Value Fund, L.P.							<u>Value of Equity</u>	<u>Company Ownership</u>	
Andover Park, Beaverton, OR			12,246	Fixed	6.60%	Oct-11			
Vista Del Rey (El Encanto), Tustin, CA			7,882	Fixed	6.95%	Feb-11			
Rosebeach, La Mirada, CA			8,321	Fixed	7.09%	Feb-11			
Hunt Club, Lake Oswego, CA			11,533	Fixed	7.05%	Feb-11			
The Crest, Pomona, CA			35,416	Fixed	7.99%	Jul-05			
Foxborough (Woodland), Orange, CA			4,838	Fixed	7.84%	Jul-09			
The Arboretum at Lake Forest, Lake Forest, CA			22,974	Fixed	5.16%	Feb-10			
Ocean Villas, Oxnard, CA			9,927	Fixed	5.42%	Apr-13			
Villas at Carlsbad, Carlsbad, CA			9,557	Fixed	5.03%	Aug-11			
Huntington Villas, Huntington Beach, CA			38,184	Fixed	4.64%	May-10			
The Villas at San Dimas, San Dimas, CA			13,007	Fixed	4.67%	May-10			
The Villas at Bonita, San Dimas, CA			8,275	Fixed	4.67%	May-10			
Villa Venetia, Costa Mesa, CA			53,596	Fixed	4.58%	May-13			
Coronado at Newport - North, Newport Beach, CA - 49.9% (3)			--						
Coronado at Newport - South, Newport Beach, CA - 49.9% (3)			--						
Kelvin Avenue, Irvine, CA (development)			--						
Chesapeake, San Diego, CA (development)			20,811	Var.	LIBOR+ 2%	Jan-07			
Riverview, Santa Clara, CA (development)			7,263	Var.	LIBOR+ 2%	Jan-07			
Line of credit			--	Var.	LIBOR+.875%	Jun-04			
	51,110	482,464	263,830				\$ 218,634	21.4%	46,788
<b>AEW</b>									
The Pointe at Cupertino, Cupertino, CA			14,185	Fixed	4.86%	Nov-12			
Tierra Vista, Oxnard, CA			37,374	Fixed	5.93%	Jun-07			
	4,406	81,743	51,559				30,184	20.0%	6,037
<b>Lend Lease</b>									
Coronado at Newport - North, Newport Beach, CA			56,088	Fixed	5.30%	Dec-12			
Coronado at Newport - South, Newport Beach, CA			49,388	Fixed	5.30%	Dec-12			
	13,020	170,143	105,476				64,667	49.9%	32,269
<b>Other Joint Ventures</b>									
Park Hill Apartments, Issaquah, WA	5,731	28,743	21,364	Fixed	6.90%	Aug-29	7,379	45.0% (4)	5,731
<b>Other</b>	<u>5,761</u>								<u>5,761</u>
	<u>\$ 93,395</u>								<u>\$ 138,187</u>

(1) Estimated value based on estimated 2004 net operating income applying capitalization rates ranging from 7.00% to 7.25% on stabilized multifamily properties. Other properties, either in development, redevelopment or acquired less than 12 months ago are valued at cost.

(2) Although the Company generally intends to hold these properties for use, the Company equity value assumes liquidation at December 31, 2003.

(3) The Fund accounts for its investment in this property under the equity method of accounting. Estimated value is equal to the Fund's book value of its equity investment.

(4) The Company's 45% ownership interest receives a cumulative preferred return.

**ESSEX PROPERTY TRUST, INC.**  
**REAL ESTATE INFORMATION**  
31-Dec-03

Property Name	Address	City	State	Units	Square Footage	Year Acquired	Year Built
<b>MULTIFAMILY COMMUNITIES</b>							
<b>SAN FRANCISCO BAY AREA</b>							
<b>Santa Clara County</b>							
1	Pointe at Cupertino, The (Westwood)	19920 Olivewood Street	Cupertino	CA	116	135,288	1998 1963
1	Carlyle, The	2909 Nieman Boulevard	San Jose	CA	132	129,216	2000 2000
1	Waterford, The	1700 N. First Street	San Jose	CA	238	219,642	2000 2000
1	Le Parc (Plumtree)	440 N. Winchester Avenue	Santa Clara	CA	140	113,260	1994 1975
1	Marina Cove	3480 Granada Avenue	Santa Clara	CA	292	250,294	1994 1974
	<b>River Terrace</b>	<b>N.E. corner Montague/Agnew</b>	<b>Santa Clara</b>	<b>CA</b>	<b>250</b>	<b>223,880</b>	
1	Bristol Commons	732 E. Evelyn Avenue	Sunnyvale	CA	188	142,668	1995 1989
1	Brookside Oaks	1651 Belleville Way	Sunnyvale	CA	170	119,980	2000 1973
1	Oak Pointe	450 N. Mathilda Avenue	Sunnyvale	CA	390	294,180	1988 1973
1	Summerhill Park	972 Corte Madera Avenue	Sunnyvale	CA	100	78,584	1988 1988
1	Windsor Ridge	825 E. Evelyn Avenue	Sunnyvale	CA	216	161,892	1989 1989
				8%	1,982	1,645,004	
<b>Alameda County</b>							
1	Stevenson Place (The Apple)	4141 Stevenson Blvd.	Fremont	CA	200	146,296	1983 1971
1	Treetops	40001 Fremont Blvd.	Fremont	CA	172	131,270	1996 1978
1	Wimbeldon Woods	25200 Carlos Bee Blvd.	Hayward	CA	560	462,400	1998 1975
1	Summerhill Commons	36826 Cherry Street	Newark	CA	184	139,012	1987 1987
1	Essex at Lake Merritt, The	108-116 17th Street	Oakland	CA	270	258,967	2003 2003
				5%	1,386	1,137,945	
<b>Contra Costa County</b>							
1	San Marcos (Vista del Mar)	Hilltop Drive at Richmond Pkwy	Richmond	CA	312	292,716	2003 2003
	<b>San Marcos (Vista del Mar) - Phase II</b>	<b>Hilltop Drive at Richmond Pkwy</b>	<b>Richmond</b>	<b>CA</b>	<b>120</b>	<b>114,930</b>	
1	Bel Air (The Shores)	2000 Shoreline Drive	San Ramon	CA	462	391,136	1995 1988 114 units 2000
1	Eastridge Apartments	235 East Ridge Drive	San Ramon	CA	188	174,104	1996 1988
1	Foothill Gardens	1110 Harness Drive	San Ramon	CA	132	155,100	1997 1985
1	Twin Creeks	2711-2731 Morgan Drive	San Ramon	CA	44	51,700	1997 1985
				4%	1,138	1,064,756	
<b>San Francisco County</b>							
1	Mt. Sutro Terrace Apartments	480 Warren Drive	San Francisco,CA	0%	99	64,095	1999 1973
21	<b>Total San Francisco Bay Area</b>			<b>18%</b>	<b>4,605</b>	<b>3,911,800</b>	
<b>SOUTHERN CALIFORNIA</b>							
<b>Los Angeles County</b>							
1	Hampton Court (Columbus)	1136 N. Columbus Avenue	Glendale	CA	83	71,573	1999 1974
1	Hampton Place (Loraine)	245 W. Loraine Street	Glendale	CA	132	141,591	1999 1970
1	Rosebeach	16124 E. Rosecrans Ave.	La Mirada	CA	174	172,202	2000 1970
1	Marbrisa	1809 Termino Ave.	Long Beach	CA	202	122,870	2002 1987
1	Pathways	5945 E. Pacific Coast Hwy.	Long Beach	CA	296	197,720	1991 1975
1	Bunker Hill	222 and 234 S. Figueroa St.	Los Angeles	CA	456	346,672	1998 1968
1	City Heights	209 S. Westmoreland	Los Angeles	CA	687	424,170	2000 1968
1	Cochran Apartments	612 South Cochran	Los Angeles	CA	58	51,468	1998 1989
1	Kings Road	733 North Kings Road	Los Angeles	CA	196	132,112	1997 1979
1	Park Place	400 S. Detroit Street	Los Angeles	CA	60	48,000	1997 1988
1	Windsor Court	401 S. Detroit Street	Los Angeles	CA	58	46,600	1997 1988
1	Mirabella (Marina View)	13701 Marina Point Drive	Marina Del Rey	CA	188	176,860	2000 2000
1	Hillcrest Park (Mirabella)	1800 West Hillcrest Drive	Newbury Park	CA	608	521,968	1998 1973
1	Monterra del Mar (Windsor Terrace)	280 E. Del Mar Boulevard	Pasadena	CA	123	74,475	1997 1972
1	Monterra del Rey (Glenbrook)	350 Madison	Pasadena	CA	84	73,101	1999 1972
1	Monterra del Sol (Euclid)	280 South Euclid	Pasadena	CA	85	69,295	1999 1972
1	Crest, The	400 Appian Way	Pomona	CA	501	498,036	2000 1986
1	Highridge	28125 Peacock Ridge Drive	Rancho Palos Verde	CA	255	290,250	1997 1972
1	Villas at San Dimas Canyon	325 S. San Dimas Canyon Rd.	San Dimas	CA	156	144,669	2003 1981
1	Villas at Bonita	477 E. Bonita Ave.	San Dimas	CA	102	94,200	2003 1981
1	Walnut Heights	20700 San Jose Hills Road	Walnut	CA	163	146,750	2003 1964
1	Avondale at Warner Center	22222 Victory Blvd.	Woodland Hills	CA	446	331,072	1999 1970
				20%	5,113	4,175,654	
<b>Ventura County</b>							
1	Camarillo Oaks	921 Paseo Camarillo	Camarillo	CA	564	459,072	1996 1985
1	Mariner's Place	711 South B Street	Oxnard	CA	105	77,254	2000 1987
1	Ocean Villa	4202-4601 Dallas Drive	Oxnard	CA	119	108,900	2002 1974
1	Tierra Vista	Rice and Gonzales	Oxnard	CA	404	387,144	2001 2001
1	Monterey Villas (Village Apartments)	1040 Kelp Lane	Oxnard	CA	122	122,120	1997 1974
1	Meadowood	1733 Cochran Street	Simi Valley	CA	320	264,568	1996 1986
	<b>Parker Ranch</b>	<b>Los Angeles and Stearns</b>	<b>Simi Valley</b>	<b>CA</b>	<b>324</b>	<b>310,938</b>	
1	The Lofts at Pinehurst (Villa Scandia)	1021 Scandia Avenue	Ventura	CA	118	71,160	1997 1971
				7%	1,752	1,490,218	
<b>Orange County</b>							
1	Barkley Apartments	2400 E. Lincoln Ave.	Anahiem	CA	161	139,835	2000 1984
1	Vista Pointe	175-225 S. Rio Vista	Anahiem	CA	286	242,410	1985 1968
1	Villa Venetia	2775 Mesa Verde Drive East	Costa Mesa	CA	468	405,800	2003 1972
1	Valley Park Apartments	17300 Euclid Ave.	Fountain Valley	CA	160	169,788	2001 1969
1	Capri at Sunny Hills	2341 Daphne Place	Fullerton	CA	100	128,100	2001 1961
1	Wilshire Promenade	141 West Wilshire Avenue	Fullerton	CA	149	128,130 (1)	1997 1992

**ESSEX PROPERTY TRUST, INC.**  
**REAL ESTATE INFORMATION**  
31-Dec-03

Property Name	Address	City	State	Units	Square Footage	Year Acquired	Year Built
<b>MULTIFAMILY COMMUNITIES</b>							
<b>San Diego County</b>							
1	Alpine Country	2660 Alpine Blvd.	Alpine	CA	108	81,900	2002 1986
1	Alpine Village	2055 Arnold Way	Alpine	CA	306	254,424	2002 1971
1	Bonita Cedars	5155 Cedarwood Rd.	Bonita	CA	120	120,824	2002 1983
1	Villas at Carlsbad	2600 Kremeyer Circle	Carlsbad	CA	102	72,960	2002 1965
1	Cambridge	660 F. St.	Chula Vista	CA	40	22,140	2002 1965
1	Woodlawn Colonial	245-255 Woodlawn Ave.	Chula Vista	CA	159	104,583	2002 1974
1	Mesa Village	5265 Clairemont Mesa Blvd.	Clairemont	CA	133	43,696	2002 1963
1	Casa Tierra	355 Orlando St.	El Cajon	CA	40	28,730	2002 1972
1	Coral Gardens	425 East Bradley	El Cajon	CA	200	182,000	2002 1976
1	Tierra del Sol/Norte	989 Peach Ave.	El Cajon	CA	156	117,000	2002 1969
1	Grand Regacy	2050 E. Grand Ave.	Escondido	CA	60	42,432	2002 1967
1	Mira Woods Villa	10360 Maya Linda Rd.	Mira Mesa	CA	355	262,630	2002 1982
1	Country Villas	283 Douglas Drive	Oceanside	CA	180	179,764	2002 1976
1	Bluffs II, The	6466 Friars Road	San Diego	CA	224	126,744	1997 1974
	<b>Chesapeake</b>	<b>Front at Beech St.</b>	<b>San Diego</b>	<b>CA</b>	<b>230</b>	<b>147,480</b>	
1	Emerald Palms	2271 Palm Ave.	San Diego	CA	152	133,000	2002 1986
1	Summit Park	8563 Lake Murray Blvd.	San Diego	CA	300	229,400	2002 1972
1	Vista Capri - East	4666 63rd St.	San Diego	CA	26	16,890	2002 1967
1	Vista Capri - North	3277 Berger Ave.	San Diego	CA	106	51,840	2002 1975
1	Carlton Heights	9705 Carlton Hills Blvd.	Santee	CA	70	48,440	2002 1979
1	Shadow Point	9830 Dale Ave.	Spring Valley	CA	172	131,260	2002 1983
				12%	3,009	2,250,657	
69	<b>Total Southern California</b>			<b>57%</b>	<b>14,943</b>	<b>12,164,863</b>	
<b>SEATTLE METROPOLITAN AREA</b>							
1	Emerald Ridge	3010 118th Avenue SE	Bellevue	WA	180	144,036	1994 1987
1	Foothill Commons	13800 NE 9th Place	Bellevue	WA	360	288,317	1990 1978
1	Palisades, The	13808 NE 12th	Bellevue	WA	192	159,792	1990 1977
1	Sammamish View	16160 SE Eastgate Way	Bellevue	WA	153	133,590	1994 1986
1	Woodland Commons	13700 NE 10th Place	Bellevue	WA	236	172,316	1990 1978
1	Canyon Pointe	1630 228th St. SE	Bothell	WA	250	210,452	2003 1990
1	Inglennook Court	14220 Juanita Drive, NE	Bothell	WA	224	183,624	1994 1985
1	Salmon Run at Perry Creek	2109 228th Street SE	Bothell	WA	132	117,125	2000 2000
1	Stonehedge Village	14690 143rd Blvd., NE	Bothell	WA	196	214,872	1997 1986
1	Park Hill at Issaquah	22516 SE 56th Street	Issaquah	WA	245	277,778	1999 1999
1	Wandering Creek	12910 SE 240th	Kent	WA	156	124,366	1995 1986
1	Bridle Trails	6600 130th Avenue, NE	Kirkland	WA	92	73,448	1997 1986
1	Evergreen Heights	12233 NE 131st Way	Kirkland	WA	200	188,340	1997 1990
1	Laurels at Mill Creek	1110 164th Street SE	Mill Creek	WA	164	134,360	1996 1981
1	Anchor Village	9507 49th Avenue West	Mukilteo	WA	301	245,928	1997 1981
1	Castle Creek	7000 132nd Place, SE	Newcastle	WA	216	191,935	1998 1998
1	Brighton Ridge	2307 NE 4th Street	Renton	WA	264	201,300	1996 1986
1	Forest View	650 Duvall Ave. NE	Renton	WA	192	182,538	2003 1998
1	Fountain Court	2400 4th Street	Seattle	WA	320	207,037	2000 2000
1	Linden Square	13530 Linden Avenue North	Seattle	WA	183	142,271	2000 1994
1	Maple Leaf	7415 5th Avenue, NE	Seattle	WA	48	35,584	1997 1986
1	Spring Lake	12528 35th Avenue, NE	Seattle	WA	69	42,325	1997 1986
1	Wharfside Pointe	3811 14th Avenue West	Seattle	WA	142	119,290 (2)	1994 1990
23	<b>Total Seattle Metropolitan Area</b>			<b>17%</b>	<b>4,515</b>	<b>3,790,624</b>	
<b>PORTLAND METROPOLITAN AREA</b>							
1	Andover Park	15282 SW Teal Blvd.	Beaverton	OR	240	227,804	2001 1992
1	Jackson School Village	300 NE Autumn Rose Way	Hillsboro	OR	200	196,896	1996 1996
1	Landmark Apartments	3120 NW John Olsen Ave.	Hillsboro	OR	285	282,934	1996 1990
1	Hunt Club	6001 SW Bonita Road	Lake Oswego	OR	256	198,056	2000 1985
1	Meadows @ Cascade Park	314 SE 19th Street	Vancouver	WA	198	199,377	1997 1989
1	Village @ Cascade Park	501 SE 123rd Avenue	Vancouver	WA	192	178,144	1997 1989
6	<b>Total Portland Metropolitan Area</b>			<b>5%</b>	<b>1,371</b>	<b>1,283,211</b>	
<b>OTHER AREAS</b>							
1	Devonshire Apartments	2770 West Devonshire Ave.	Hemet	CA	276	207,220	2002 1988
1	St. Cloud Apartments	6525 Hilcroft	Houston	TX	302	306,869	2002 1968
2				2%	578	514,089	
<b>121</b>	<b>Multifamily Properties</b>				<b>26,012</b>	<b>21,664,587</b>	<b>1998 1980</b>
<b>5</b>	<b>Multifamily Properties Under Construction</b>				<b>1,056</b>	<b>919,684</b>	
	Avg. square footage	833					
	Avg. units per property	215					
	Avg. age of property	22					
	(1) Also has 11,836 square feet of commercial/retail space.						
	(2) Also has 9,512 square feet of commercial space.						
<b>OTHER REAL ESTATE ASSETS</b>							
<b>Manufactured Housing Communities</b>							
	Green Valley	2130 Sunset Dr.	Vista	CA	157 pads		2002 1973
	Riviera	2038 Palm St.	Las Vegas	NV	450 pads		2002 1969
<b>Recreational Vehicle Parks</b>							
	Circle RV	1835 E. Main St.	El Cajon	CA	179 spaces		2002 1977
	Vacationer	1581 E. Main St.	El Cajon	CA	159 spaces		2002 1973
	Diamond Valley	344 N. State St.	Hemet	CA	224 spaces		2002 1974
	Golden Village	3600 W. Florida Ave.	Hemet	CA	1019 spaces		2002 1972
	Riviera RV	2200 Palm St.	Las Vegas	NV	136 spaces		2002 1969
<b>Office Buildings</b>							
	Essex Corporate Headquarter Bldg.	925 E. Meadow Dr.	Palo Alto	CA	17,400		1997 1988
	Valley Financial Office Building	2399 Camino Del Rio South	San Diego	CA	5,200		2002 1978
	Moore Street Office Building	3205 Moore St.	San Diego	CA	2,000		2002 1957
	Essex Southern Cal. Office Building	22110-22120 Clarendon St.	Woodland Hills	CA	38,940		2001 1982

**New Residential Supply: Permits as % of Current Stock**  
**12 Month Permit Period: December 2002 through December 2003 (inclusive)**

Market	Single Family Data					Multi-Family Data			All Residential Data	
	Median SF Price (2002)	2002 SF Affordability*	SF Stock 2000	SF Permits Last 12 Months	% of Stock	MF Stock 2000	MF Permits Last 12 months	% of Stock	Total Residential Permits Last 12 Months	% of Stock
Boston	\$395,900	69%	1,530,000	4,421	0.3%	670,800	3,793	0.6%	8,214	0.4%
Nassau-Suffolk	\$312,900	112%	740,000	3,300	0.4%	240,000	549	0.2%	3,849	0.4%
New York PMSA	\$310,001	170%	760,000	2,813	0.4%	2,920,000	12,531	0.4%	15,344	0.4%
Philadelphia	\$146,100	175%	1,532,000	12,406	0.8%	515,100	4,562	0.9%	16,968	0.8%
Chicago	\$220,900	121%	1,700,000	30,733	1.8%	1,404,900	11,184	0.8%	41,917	1.4%
Miami/Ft. Lauderdale	\$192,700	98%	717,000	12,626	1.8%	876,000	10,716	1.2%	23,342	1.5%
Denver	\$228,100	113%	582,000	13,005	2.2%	274,900	2,929	1.1%	15,934	1.9%
Austin	\$156,500	153%	326,000	7,989	2.5%	169,900	1,669	1.0%	9,658	1.9%
Wash. D.C. PMSA	\$250,200	117%	1,299,000	30,755	2.4%	644,300	7,798	1.2%	38,553	2.0%
Minneapolis	\$185,000	103%	818,000	20,327	2.5%	351,800	6,123	1.7%	26,450	2.3%
Dallas-Ft. Worth	\$135,700	174%	1,381,000	40,809	3.0%	650,000	11,359	1.7%	52,168	2.6%
Houston	\$132,800	170%	1,027,000	33,965	3.3%	547,700	15,844	2.9%	49,809	3.2%
Phoenix	\$143,300	157%	970,000	46,591	4.8%	360,500	6,837	1.9%	53,428	4.0%
Orlando	\$136,000	152%	482,000	22,385	4.6%	201,500	5,706	2.8%	28,091	4.1%
Atlanta	\$146,500	178%	1,122,000	53,573	4.8%	467,800	10,821	2.3%	64,394	4.1%
Las Vegas	\$159,800	132%	440,000	30,278	6.9%	215,700	8,439	3.9%	38,717	5.9%
<b>Totals</b>	<b>\$209,616</b>	<b>132%</b>	<b>15,426,000</b>	<b>365,976</b>	<b>2.4%</b>	<b>10,510,900</b>	<b>120,860</b>	<b>1.1%</b>	<b>486,836</b>	<b>1.9%</b>
Seattle	\$254,000	100%	656,000	11,226	1.7%	354,487	3,818	1.1%	15,044	1.5%
Portland	\$180,400	134%	561,000	10,519	1.9%	225,335	4,798	2.1%	15,317	1.9%
San Francisco	\$511,100	68%	368,000	1,539	0.4%	344,000	1,778	0.5%	3,317	0.5%
Oakland	\$412,100	73%	625,000	7,159	1.1%	270,000	3,842	1.4%	11,001	1.2%
San Jose	\$504,400	78%	388,000	2,515	0.6%	192,000	4,356	2.3%	6,871	1.2%
Los Angeles	\$280,900	89%	1,877,000	10,234	0.5%	1,392,963	9,599	0.7%	19,833	0.6%
Ventura	\$341,700	89%	199,000	2,273	1.1%	53,295	1,264	2.4%	3,537	1.4%
Orange	\$415,300	72%	628,000	6,115	1.0%	340,800	2,751	0.8%	8,866	0.9%
San Diego	\$356,300	71%	664,000	9,885	1.5%	375,664	6,900	1.8%	16,785	1.6%
PNW	\$220,073	116%	1,217,000	21,745	1.8%	579,822	8,616	1.5%	30,361	1.7%
No Cal	\$464,413	73%	1,381,000	11,213	0.8%	806,000	9,976	1.2%	21,189	1.0%
So Cal	\$324,418	82%	3,368,000	28,507	0.8%	2,162,722	20,514	0.9%	49,021	0.9%
<b>ESSEX</b>	<b>\$335,538</b>	<b>87%</b>	<b>5,966,000</b>	<b>61,465</b>	<b>1.0%</b>	<b>3,548,543</b>	<b>39,106</b>	<b>1.1%</b>	<b>100,571</b>	<b>1.1%</b>

Permits: Single Family equals 1 Unit, Multi-Family equals 5 or More Units

Sources: SF Prices - National Association of Realtors, Rosen Consulting Group; Permits, Total Residential Stock - U.S. Census

Median Home Prices - National Association of Realtors; DataQuick, Mortgage Rates - Freddie Mac, Median Household Incomes - US Census; BEA; Essex

Single Family - Multi-Family Breakdown of Total Residences, Rosen Consulting Group, US Census, EASI, Essex

\*Single Family Affordability - Equals the ratio of the **actual** Median Household Income to the Income **required** to purchase the Median Priced Home.

The **required** Income is defined such that the Mortgage Payment is 35% of said Income, assuming a 10% Down Payment and a 30-year fixed mortgage rate.

Median Household Income is estimated from US Census 2000 data and Income Growth from BEA and Population Growth from the US Census.

## Essex Markets Forecast 2004: Supply, Jobs and Apartment Market Conditions

Market	Residential Supply*				Job Forecast**		Forecast Market Conditions***	
	New MF Supply	% of Total Stock	New SF Supply	% of Total Stock	Est.New Jobs Dec-Dec	% Growth	Estimated Y-o-Y Rent Growth	Estimated Year End Vacancy
Seattle	2,100	0.6%	9,000	1.4%	16,000	1.2%	0% to 1.5%	94.5%
Portland	2,400	1.1%	9,900	1.8%	9,600	1.0%	Flat	93.0%
San Francisco	1,600	0.5%	1,200	0.3%	8,200	0.9%	Flat	95.0%
Oakland	1,800	0.7%	6,100	1.0%	10,700	1.0%	Flat	95.0%
San Jose	2,000	1.0%	2,100	0.5%	6,000	0.7%	Flat	94.0%
Ventura	600	1.2%	2,400	1.2%	3,500	1.3%	2%	95.5%
Los Angeles	7,500	0.5%	8,600	0.5%	36,000	0.9%	2% to 4%	95.5%
Orange	3,200	0.9%	6,200	1.0%	26,500	1.9%	2% to 3%	95.5%
San Diego	4,200	1.1%	9,100	1.4%	25,000	2.0%	3%	95.5%
<b>So. Cal.</b>	<b>15,500</b>	<b>0.7%</b>	<b>26,300</b>	<b>0.8%</b>	<b>91,000</b>	<b>1.3%</b>	<b>2% to 3%</b>	<b>95.5%</b>

All data is an Essex Forecast

\* **New Residential Supply**: represents Essex's internal estimate of *actual deliveries* during the year, which are related to but can differ from the 12 Month trailing **Permit Levels** reported on Appendix A.

\*\* **Job Forecast/Performance** refers to the difference between Total Non-Farm Industry Employment (not Seasonally Adjusted) projected through December 2004 over the comparable actual figures for December 2003. The first column represents the **current** Essex forecast of the increase in Total Non-Farm Industry Employment. The second column represents these forecasted new jobs as a percent of the December 2003 base.

\*\*\*The **Forecast Market Conditions** represents Essex's estimates of the Change in Rents/Vacancy Rates at the end of 2004. The Estimated Year-over-Year Rent Growth represents the forecast change in Effective **Market** Rents for December 2004 vs. December 2003 (where **Market** refers to the entire MSA apartment market, NOT the Essex portfolio). The estimated Year End Vacancy represents Essex's forecast of **Market** Vacancy Rates for December 2004.

## Essex Markets 2003: Labor Market Conditions

Market	Non-Farm Industry Jobs*				Unemployment Rate**			Size of the Labor Force***		
	Sep-02	Dec-02	Sep-03	Dec-03	Dec-02	Sep-03	Dec-03	Dec-02	Sep-03	Dec-03
Seattle	1,358,600	1,358,600	1,351,000	1,355,500	6.2%	7.1%	6.2%	1,415,598	1,369,426	1,407,300
Portland	936,800	939,400	919,300	927,600	7.1%	8.0%	7.0%	1,086,023	1,063,655	1,065,431
San Francisco	986,100	982,500	971,300	972,000	5.5%	5.2%	4.5%	925,600	937,500	931,700
Oakland	1,043,000	1,053,900	1,040,900	1,047,700	5.9%	5.9%	5.1%	1,302,600	1,302,400	1,311,700
San Jose	898,200	891,700	858,500	860,800	8.3%	7.6%	6.4%	937,700	907,500	904,900
Ventura	279,900	281,600	273,300	274,300	5.8%	5.6%	5.3%	424,500	423,600	422,200
Los Angeles	4,033,900	4,056,600	3,990,600	4,035,300	6.1%	6.9%	6.1%	4,716,600	4,780,400	4,756,700
Orange	1,403,900	1,418,500	1,399,300	1,419,400	3.9%	3.7%	3.2%	1,573,000	1,570,000	1,598,600
San Diego	1,222,300	1,237,400	1,226,000	1,238,100	4.2%	4.2%	3.6%	1,478,600	1,484,400	1,502,200
<b>So. Cal.</b>	<b>6,940,000</b>	<b>6,994,100</b>	<b>6,889,200</b>	<b>6,967,100</b>	<b>5.3%</b>	<b>5.8%</b>	<b>5.1%</b>	<b>8,192,700</b>	<b>8,258,400</b>	<b>8,279,700</b>

\* **Non-Farm Industry Jobs:** represents the Non-Seasonally adjusted value of jobs taken from the Non-Farm Industry Survey as reported by the BLS

\*\* **Unemployment Rate:** refers to Non- Seasonally Adjusted value of the Unemployment Rate taken from the Employment Survey as reported by the BLS.

\*\*\***Size of the Labor Force:** represents the Non-Seasonally Adjusted value of the Labor Force taken from the Employment Survey as reported by the BLS.