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Unity Bancorp Reports Third Quarter and Nine Month Results

Clinton, NJ - Unity Bancorp, Inc. (NASDAQ: UNTY), parent company of Unity Bank, reported a net loss of \$1.0 million, or \$(0.14) per diluted share, for the quarter ended September 30, 2008, compared to net income of \$1.1 million, or \$0.14 per diluted share, for the quarter ended September 30, 2007.

For the nine months ended September 30, 2008, net income was \$1.3 million, or \$0.19 per diluted share, compared to \$4.0 million, or \$0.53 per diluted share for the same period a year ago. Return on average assets and average common equity for the nine months ended September 30, 2008, were 0.22% and 3.77%, respectively, as compared to 0.77% and 11.57%, respectively, for the prior year's comparable period.

Earnings for the quarter and nine months ended were impacted by an other-than-temporary impairment ("OTTT") charge and sale of Federal Home Loan Mortgage Corporation ("FHLMC" or "Freddie Mac") perpetual callable preferred securities. Unity sold approximately \$909 thousand in book value of these securities in August 2008 and recorded a pretax loss of approximately \$518 thousand on this sale. In addition, the market value of the remaining securities was written down as of September 30, 2008, due to actions by the Treasury of the United States and the OFHEO (now FHFA) placing Freddie Mac under conservatorship. The aggregate amount of security losses and other-than-temporary impairment charges related to Freddie Mac perpetual preferred stock for the third quarter of 2008 was \$1.4 million.

While the reported results for the three and nine month periods reflect the effects of the OTTI charge, they do not reflect the change in tax treatment enacted as part of the Emergency Economic Stabilization Act of 2008 (the "Act"), which was adopted on October 3, 2008. Under the Act, the Company is permitted to deduct the loss as an ordinary loss for tax purposes, thereby offsetting a portion of the Company's ordinary income. However, since the Act was not enacted until the fourth quarter, the Company cannot recognize this tax benefit as part of its third quarter results. The tax benefit will be recognized in the fourth quarter, and it is expected to amount to approximately \$239 thousand or \$.03 per diluted share, based on the average shares outstanding for the quarter ended September 30, 2008.

James A. Hughes, Unity Bancorp's President and CEO said, "The crisis in the financial markets has had a material impact on our operating results. In addition to the charges we have taken on our investment in Freddie Mac preferred stock, we have significantly increased our provision for loan losses this quarter due to the inherent increase in credit risk resulting from the downturn in the economy. Although Unity Bank was not a producer of subprime residential mortgage loans, the continued decline in real estate values has impacted the level of credit losses in our loan portfolios. We are taking proactive steps to mitigate credit risk by aggressively dealing with problem loans and tightening our credit standards. In addition, the shortage of credit in the marketplace has virtually eliminated the salability of SBA loans. As a result, Unity has closed all SBA offices outside of our New Jersey, Pennsylvania and New York primary market. We have taken aggressive steps to reduce expenses, and will continue to review all potential expense savings."

Net Interest Income

Net interest income for the third quarter of 2008 was \$7.1 million, compared to the \$6.0 million earned in the third quarter of 2007, an increase of 19%. Net interest margin for the third quarter of 2008 was 3.55%, an 11 basis point improvement from the 3.44% reported in the third quarter of 2007. Average earning assets rose 15% from the third quarter of 2007. As a result of the lower rate environment, the yield on interest-earning assets decreased by 71 basis points to 6.45% in the third quarter of 2008, from 7.16% for the same period last year. The cost of interest-bearing liabilities decreased 99 basis points from 4.27% in the third quarter of 2007 to 3.28% in the third quarter of 2008. The decreased liability cost was primarily due to the lower interest rate environment.

Year-to-date, net interest income was \$20.6 million, or 14% higher than the \$18.1 million reported for the first nine months of 2007. Net interest margin for the nine months ended 2008 was 3.61%, relatively flat from the same period last year. The Company's yield on earning assets decreased from 7.26% for the first nine months of 2007, to 6.64% for the first nine months of 2008. The Company's cost of interest-bearing liabilities decreased from 4.20% for the first nine months of 2007, to 3.43% for the first nine months of 2008.

Noninterest Income

Noninterest income, excluding losses on investment securities, totaled \$1.1 million for the third quarter of 2008, as compared to \$1.4 million for the same period last year, a decrease of 23%. Gains on sales of SBA loans amounted to \$215 thousand in the third quarter of 2008, compared to \$316 thousand for the quarter ended September 30, 2007, reflecting both a lower volume of loans sold and lower premiums on loans sold, due to current market conditions. As a result of the significantly reduced premiums resulting from the recent credit crisis, Unity has decided to significantly reduce future SBA production. Consequently, gains on SBA loans will decline substantially for the foreseeable future. Service charges on deposit accounts amounted to \$381 thousand for the third quarter of 2008, an increase of \$43 thousand, or 13%, as compared to the same period last year, primarily due to higher levels of commercial analysis charges.

Noninterest income, excluding losses on investment securities, totaled \$3.7 million for the first nine months of 2008, as compared to \$4.9 million for the same period last year, a decrease of 23%. Gains on sales of SBA loans amounted to \$1.2 million for the first nine months of 2008, compared to \$1.8 million for the same period a year ago, reflecting a lower volume of loans sold and lower premiums on loans sold, due to current market conditions. Service charges on deposit accounts totaled \$1.0 million and were flat from the same period a year ago. Service and loan fee income amounted to \$936 thousand for the nine months ended 2008, a decrease of \$238 thousand, or 20%, as compared to the same period last year, primarily due to lower levels of prepayment penalties and SBA servicing income. Other income amounted to \$390 thousand for the nine months ended 2008, a decrease of \$298 thousand, or 43%, as compared to the same period last year, primarily due to lower levels of loan referral fees.

Noninterest Expense

Noninterest expense for the third quarter of 2008 was \$5.8 million, as compared to \$5.5 million for the same period last year, an increase of 5%. Compensation and benefits expense amounted to \$2.9 million for the third quarter of 2008, an increase of \$132 thousand, or 5% compared to the same period a year ago, primarily due to annual merit increases. Processing and communications and occupancy expense for the third quarter of 2008, declined by 14% and 2%, respectively, from the same period a year ago due to reduced communications costs from renegotiated contracts and a decline in capital expenditures. Professional fees amounted to \$285 thousand for the third quarter of 2008, an increase of \$169 thousand from the same period a year ago, due to increased consulting costs. Loan servicing costs amounted to \$206 thousand for the third quarter of 2008, an increase of \$22 thousand from the same period a year ago, due to increased collection costs on delinquent loans.

For the first nine months of 2008, noninterest expense was \$17.2 million, compared to \$16.2 million in 2007, an increase of 6%. Compensation and benefits expense for the nine months ended 2008 amounted to \$9.1 million, an increase of \$654 thousand, or 8%, primarily related to an increase in average head count and annual merit increases. During September and October of 2008, Unity significantly reduced its head count. The full benefit of this reduction will not be realized until the first quarter of 2009. Processing and communications expense for the first nine months of 2008 declined 5% from the same period a year ago, due to renegotiated contracts and lower items processing costs. Professional services expense for the first nine months amounted to \$626 thousand an increase of \$212 thousand, due to increased consulting costs related to tax planning and compliance with the Sarbanes Oxley Act of 2002. Other expense for the nine months ended 2008 amounted to \$1.7 million, an increase of \$118 thousand or 8%, primarily related to the increase in FDIC deposit insurance premiums.

Financial Condition

At September 30, 2008, total assets were \$864.1 million. Total loans were \$685.0 million, up \$117.4 million, or 21%, from \$567.6 million at September 30, 2007. The increase was across all product lines. SBA, commercial, residential and consumer loans increased 23%, 10%, 78%, and 9% respectively. Total deposits were \$684.7 million, an increase of \$72.5 million from September 30, 2007. This increase was partially due to a \$103.4 million increase in time deposits, an \$8.8 million increase in demand deposits and \$5.6 million in interest bearing checking accounts, offset by a \$45.4 million decline in savings deposits.

Asset Quality

At September 30, 2008, nonperforming assets totaled \$11.0 million, an increase of \$6.6 million compared to \$4.3 million at September 30, 2007. The increase in nonperforming assets was primarily related to three commercial mortgage loans totaling \$5.2 million. The composition of nonperforming loans was as follows: commercial \$6.1 million, SBA \$3.3 million, residential \$1.3 million and consumer \$262 thousand. The allowance for loan losses totaled \$9.9 million at September 30, 2008, and represented 1.45% of total loans, as compared to \$8.2 million and 1.44% of total loans at September 30, 2007. The provision for loan losses for the three months ended September 30, 2008, amounted to \$2.1 million, an increase of \$1.7 million from the same period a year ago. Net charge-offs for the three months ended September 30, 2008, amounted to \$264 thousand for the same period a year ago. During the first nine months of 2008 amounted to \$3.2 million, an increase of \$2.2 million from the same period a year ago. During the first nine months of 2008, the Company had net charge-offs of \$1.7 million, compared to \$441 thousand for the same period a year ago.

Capital

As of September 30, 2008, shareholders' equity was \$46.5 million, and book value per common share was \$6.55. As of September 30, 2008, the Company's leverage ratio was 7.42%. Tier I and total risk based capital ratios were 9.07% and 10.33%, respectively. All regulatory capital ratios exceeded the well-capitalized, federal capital adequacy requirements as of September 30, 2008

Unity Bancorp, Inc. is a financial service organization headquartered in Clinton, New Jersey, with approximately \$864 million in assets and \$685 million in deposits. Unity Bank provides financial services to retail, corporate and small business customers through its 16 retail service centers located in Hunterdon, Middlesex, Somerset, Union and Warren Counties in New Jersey and Northampton County, Pennsylvania. For additional information about Unity, visit our website at www.unitybank.com, or call 800- 618-BANK.

This news release contains certain forward-looking statements, either expressed or implied, which are provided to assist the reader in understanding anticipated future financial performance. These statements involve certain risks, uncertainties, estimates and assumptions made by management, which are subject to factors beyond the company's control and could impede its ability to achieve these goals. These factors include general economic conditions, trends in interest rates, the ability of our borrowers to repay their loans, and results of regulatory exams, among other factors

Unity Bancorp, Inc. Consolidated Financial Highlights (Dollars in thousands, except per share data)

						Sep. 08	VS.
BALANCE SHEET DATA:		Sep. 30, 2008	Jun. 30, 2008		Sep. 30, 2007	Jun. 08	Sep. 07
Assets	\$	864,083 \$	832,315	\$	746,821	3.8%	15.7%
Deposits	·	684,680	671,881		612,215	1.9	11.8
Loans		685,023	643,039		567,597	6.5	20.7
Securities		99,410	106,972		108,476	(7.1)	(8.4)
Shareholders' equity		46,539	47,951		47,261	(2.9)	(1.5)
Allowance for loan losses		9,913	8,945		8,183	10.8	21.1
FINANCIAL DATA - QUARTER TO DATE:							
Net income before taxes	<u> </u>	(1,141) \$	1,599	\$	1.482	(171.4)%	(177.0)%
Federal and state income tax provision	Ψ	(139)	495	Ψ	430	(128.1)	(132.3)
Net income		(1,002)	1.104		1.052	(190.8)	(195.2)
Net ilicome		(1,002)	1,104		1,032	(190.8)	(193.2)
Per share-basic		(0.14)	0.16		0.15	(187.5)	(196.0)
Per share-diluted		(0.14)	0.15		0.14	(193.3)	(199.3)
Return on average assets		(0.47)%	0.56%	ó	0.57%	(183.9)	(182.5)
Return on average common equity		(8.45)	9.29		8.89	(190.9)	(195.0)
Efficiency ratio		70.51	69.59		74.23	1.3	(5.0)
FINANCIAL DATA - YEAR TO DATE:							
Net income before taxes	<u> </u>	2,328	_	\$	5,781	_	(59.7)%
Federal and state income tax provision	J.	982	-	Ф	1,736	-	(43.4)
Net income		1,346	-		4,045		(66.7)
Per share-basic		0.19			0.55	_	(65.5)
Per share-diluted		0.19	-		0.53	-	
Per snare-united		0.19	-		0.55	-	(64.2)
Return on average assets		0.22%	-		0.77%	-	(71.4)
Return on average common equity		3.77	-		11.57	-	(67.4)
Efficiency ratio		70.68	-		70.57	-	0.2
SHARE INFORMATION:							
Closing price per share	\$	4.00 \$	6.95	\$	10.55	(42.4)%	(62.1)%
Cash dividends declared		0.00	0.05		0.05	-	-
Book value per share		6.55	6.76		6.61	(3.1)	(0.9)
Average diluted shares outstanding (QTD)		7,259	7,275		7,462	(0.2)	(2.7)
CAPITAL RATIOS:							
Total equity to total assets		5.39%	5.76%	ó	6.33%	(6.4)%	(14.8)%
Tier I capital to average assets (leverage)		7.42	8.01		8.37	(7.4)	(11.4)
Tier I capital to risk-adjusted assets		9.07	9.42		10.51	(3.7)	(13.7)
Total risk-based capital		10.33	10.67		11.76	(3.2)	(12.2)
CREDIT QUALITY AND RATIOS:							
Nonperforming assets	\$	10,955 \$	6,887		4,319	59.1%	153.6%
Net charge offs to average loans (QTD)		0.67%	0.23%	ó	0.19%	191.3	252.6
Allowance for loan losses to total loans		1.45	1.39		1.44	4.3	0.7
Nonperforming assets to total loans and OREO		1.60	1.07		0.76	49.5	110.5

(In thousands)							Sep. 08	vs.
(in thousands)		Sep. 30, 2008		Jun. 30, 2008		Sep. 30, 2007	Jun. 08	Sep. 07
ASSETS			_			<u> </u>		
Cash and due from banks	\$	21,987	\$	20,368	\$	12,826	7.9 %	71.49
Federal funds sold and interest bearing deposits		29,356		33,678		32,495	(12.8)	(9.7)
Securities:								
Available for sale		70,144		77,110		72,980	(9.0)	(3.9)
Held to maturity		29,266		29,862		35,496	(2.0)	(17.6)
Total securities		99,410		106,972		108,476	(7.1)	(8.4)
Loans:								
SBA - Held for sale		19,863		25,605		17,014	(22.4)	16.7
SBA - Held to Maturity		82,551		75,988		66,255	8.6	24.6
Commercial		394,215		387,302		356,964	1.8	10.4
Residential mortgage		128,216		95,100		72,177	34.8	77.6
Consumer		60,178		59,044		55,187	1.9	9.0
Total loans		685,023		643,039		567,597	6.5	20.7
Less: Allowance for loan losses		9,913		8,945		8,183	10.8	21.1
Net loans		675,110		634,094		559,414	6.5	20.7
Goodwill and other intangibles		1,577		1,581		1,592	(0.3)	(0.9)
Premises and equipment, net		12,475		12,372		11,729	0.8	6.4
Accrued interest receivable		4,364		4,095		4,073	6.6	7.1
Loan servicing asset		1,721		1,877		2,139	(8.3)	(19.5)
Bank Owned Life Insurance		5,727		5,674		5,520	0.9	3.8
FHLB/ACBB Stock		5,307		4,407		3,720	20.4	42.7
Other assets		7,049		7,197		4,837	(2.1)	45.7
Total Assets	\$	864,083	\$	832,315	\$	746,821	3.8 %	15.79
I Otal Fibbeto	Ψ	004,002	Ψ	032,313	Ψ	7 10,021	5.0 70	15.77
LIABILITIES AND SHAREHOLDERS' EQUITY								
Deposits:								
Noninterest-bearing demand deposits	\$	82,167	\$	81,273	\$	73,355	1.1 %	12.09
Interest-bearing deposits:								
Interest bearing checking		87,587		88,551		81,985	(1.1)	6.8
Savings		148,026		180,665		193,387	(18.1)	(23.5)
Time, under \$100,000		274,845		236,241		181,776	16.3	51.2
Time, \$100,000 and over		92,055		85,151		81,712	8.1	12.7
Total deposits		684,680		671,881		612,215	1.9	11.8
Borrowed funds and subordinated debentures		130,465		110,465		85,465	18.1	52.7
Accrued interest payable		869		779		757	11.6	14.8
Accrued expenses and other liabilities		1,530		1,239		1,123	23.5	36.2
Total liabilities		817,544		784,364		699,560	4.2	16.9
Commitments and Contingencies		-		-		-		
Shareholders' equity:								
Common stock, no par value, 12,500 shares authorized		52,453		52,281		49,282	0.3	6.4
Retained earnings		591		1,593		2,128	(62.9)	(72.2)
Treasury stock at cost		(4,169)		(4,169)		(3,218)	-	29.6
Accumulated other comprehensive loss, net of tax		(2,336)		(1,754)		(931)	33.2	150.9
Total shareholders' equity		46,539		47,951		47,261	(2.9)	(1.5)
Total Liabilities and Shareholders' Equity	\$	864,083	\$	832,315	\$	746,821	3.8 %	15.79
COMMON SHARES AT PERIOD END:								
Issued		7,535		7,520		7,478		
Outstanding		7,110		7,095		7,154		
Treasury		425		425		324		

Unity Bancorp, Inc. Consolidated Statements of Income (In thousands, except per share data)

						Sep. 08 vs	·.
FOR THE THREE MONTHS ENDED:	 Sep. 30, 2008		Jun. 30, 2008	_	Sep. 30, 2007	Jun. 08	Sep. 07
INTEREST INCOME	 _	_	_	_	_		
Fed funds sold and interest on deposits	\$ 113	\$	111	\$	390	1.8 %	(71.0)9
FHLB/ACBB Stock	58		76		66	(23.7)	(12.1)
Securities:							
Available for sale	907		932		888	(2.7)	2.1
Held to maturity	 381		398		452	(4.3)	(15.7)
Total securities	1,288		1,330		1,340	(3.2)	(3.9)
Loans:							
SBA	2,043		2,028		2,190	0.7	(6.7)
Commercial	6,877		6,667		6,600	3.1	4.2
Residential mortgage	1,720		1,209		1,047	42.3	64.3
Consumer	 866		846	_	933	2.4	(7.2)
Total loan interest income	 11,506		10,750	_	10,770	7.0	6.8
Total interest income	 12,965		12,267		12,566	5.7	3.2
INTEREST EXPENSE							
Interest bearing demand deposits	404		350		451	15.4	(10.4)
Savings deposits	774		918		1,995	(15.7)	(61.2)
Time deposits	3,553		3,006		2,994	18.2	18.7
Borrowed funds and subordinated debentures	 1,152		1,155		1,153	(0.3)	(0.1)
Total interest expense	5,883		5,429		6,593	8.4	(10.8)
Net interest income	 7,082		6,838		5,973	3.6	18.6
Provision for loan losses	2,100		650		450	223.1	366.7
Net interest income after provision for loan losses	 4,982		6,188		5,523	(19.5)	(9.8)
NONINTEREST INCOME	 						<u> </u>
Service charges on deposit accounts	381		341		338	11.7	12.7
Service and loan fee income	334		302		428	10.6	(22.0)
Gain on SBA loan sales	215		417		316	(48.4)	(32.0)
Bank owned life insurance	53		53		53	-	-
Net securities (loss) gains	(1,458)		(206)		22	100.0	100.0
Other income	131		121		303	8.3	(56.8)
Total noninterest income	(344)		1,028	-	1,460	(133.5)	(123.6)
NONINTEREST EXPENSES	 			-	·		
Compensation and benefits	2,948		2,980		2,816	(1.1)	4.7
Processing and communications	554		544		645	1.8	(14.1)
Occupancy, net	688		713		699	(3.5)	(1.6)
Furniture and equipment	423		413		419	2.4	1.0
Professional fees	285		143		116	99.3	145.7
Loan servicing costs	206		138		184	49.3	12.0
Advertising	158		79		113	100.0	39.8
Other	517		607		509	(14.8)	1.6
Total noninterest expenses	5,779		5,617		5,501	2.9	5.1
Income before taxes	 (1,141)		1,599	_	1.482	(171.4)	(177.0)
Federal and state income tax provision	(139)		495		430	(128.1)	(132.3)
Net Income	\$ (1,002)	\$	1,104	\$	1,052	(190.8) %	(195.2)%
Net Income Per Common Share-Basic	\$ (0.14)	\$	0.16	\$	0.15	(187.5) %	(196.0)%
Net Income Per Common Share-Diluted	\$ (0.14)		0.15		0.14	(193.3) %	(199.3)%
AVERAGE COMMON SHARES OUTSTANDING:							
Basic	7,107		7,092		7,215		
Diluted	7,259		7,275		7,462		

Unity Bancorp, Inc. Consolidated Statements of Income (Dollars in thousands, except per share data)

				=	Sep. 08 vs.
YEAR TO DATE		Sep. 30, 2008		Sep. 30, 2007	Sep. 07
INTEREST INCOME		Sep. 20, 2000		5ep. 50, 2007	565. 67
Fed funds sold and interest on deposits	\$	404	\$	873	(53.7)%
FHLB/ACBB Stock	Ψ	234	Ψ	180	30.0
Securities:					
Available for sale		2,714		2,332	16.4
Held to maturity		1,216		1,470	(17.3)
Total securities		3,930		3,802	3.4
Loans:		,			
SBA		6,399		6,732	(4.9)
Commercial		20,279		18,966	6.9
Residential mortgage		4,008		2,902	38.1
Consumer		2,613		2,788	(6.3)
Total loan interest income		33,299		31,388	6.1
Total interest income		37,867		36,243	4.5
INTEREST EXPENSE					
Interest bearing demand deposits		1,120		1,480	(24.3)
Savings deposits		3,041		6,288	(51.6)
Time deposits		9,779		7,117	37.4
Borrowed funds and subordinated debentures		3,372		3,279	2.8
Total interest expense		17,312		18,164	(4.7)
Net interest income		20,555		18,079	13.7
Provision for loan losses		3,200		1,000	220.0
Net interest income after provision for loan losses		17,355		17,079	1.6
*		17,355		17,079	1.0
NONINTEREST INCOME		1 042		1.026	1.6
Service charges on deposit accounts Service and loan fee income		1,042 936		1,026 1,174	(20.3)
Gain on SBA loan sales		1,208		1,819	(33.6)
Bank owned life insurance		1,208		1,819	6.1
Net securities (loss) gains		(1,594)		32	100.0
Other income		390		688	(43.3)
Total noninterest income		2,139		4,887	(56.2)
		2,139	_	4,007	(30.2)
NONINTEREST EXPENSES		0.140		9.404	7.7
Compensation and benefits		9,148 1,668		8,494	(5.1)
Processing and communications		2,102		1,758 2,016	4.3
Occupancy, net		1,224			0.9
Furniture and equipment Professional fees		626		1,213 414	51.2
Loan servicing costs		446		443	0.7
Advertising		299		312	(4.2)
Other		1,653		1,535	7.7
		17,166		16,185	6.1
Total noninterest expenses		2,328			(59.7)
Income before taxes				5,781	
Federal and state income tax provision		982	Φ.	1,736	(43.4)
Net Income	\$	1,346	\$	4,045	(66.7)%
Net Income Per Common Share-Basic	\$	0.19	\$	0.55	(65.5)%
Net Income Per Common Share-Diluted	\$	0.19	\$	0.53	(64.2)%
Average common shares outstanding: Basic		7,091		7,291	
		7,091		7,291 7,596	
Diluted		1,208		1,396	

Three Months Ended

		Septe	mber 30, 2008		June 30, 2008					
		Balance	Interest	Rate	Balance	Interest	Rate			
ASSETS										
Interest-earning assets:										
Federal funds sold and interest-bearing deposits with banks	\$	24,118 \$	113	1.86%	\$ 22,35	1 \$ 111	2.00%			
FHLB/ACBB Stock	·	4,415	58	5.23	4,40	0 76	6.95			
Securities:										
Available for sale		72,658	920	5.06	76,61	3 961	5.02			
Held to maturity		31,209	399	5.11	31,54	7 416	5.27			
Total securities		103,867	1,319	5.08	108,16	0 1,377	5.09			
Loans, net of unearned discount:										
SBA		102,383	2,043	7.98	101,00	6 2,028	8.03			
Commercial		393,626	6,877	6.95	378,38	9 6,667	7.09			
Residential mortgage		114,058	1,720	6.03	79,98	5 1,209	6.05			
Consumer		59,933	866	5.75	58,60	8 846	5.81			
Total loans		670,000	11,506	6.84	617,98	8 10,750	6.99			
Total interest-earning assets		802,400	12,996	6.45	752,89	9 12,314	6.57			
Noninterest-earning assets:										
Cash and due from banks		19,166			14,37	7				
Allowance for loan losses		(9,092)			(8,814	.)				
Other assets		32,229			31,26	2				
Total noninterest-earning assets		42,303			36,82	5				
Total Assets	\$	844,703			\$ 789,72	4				
LIABILITIES AND SHAREHOLDERS' EQUITY										
Interest-bearing liabilities:										
Interest-bearing demand deposits	\$	87,903	404	1.83	\$ 82,19	5 350	1.71			
Savings deposits	Ψ	161,707	774	1.90	185.67		1.99			
Time deposits		353,743	3,553	4.00	282,18		4.28			
Total interest-bearing deposits	_	603,353	4,731	3.12	550,05		3.13			
Borrowed funds and subordinated debentures	_	110,684	1,152	4.14	110,46		4.21			
Total interest-bearing liabilities		714,037	5,883	3.28	660,51	,	3.31			
Noninterest-bearing liabilities:	_	,	2,002	0.20		5,125	0.01			
Demand deposits		81,157			78,87	9				
Other liabilities		2,321			2,55					
Total noninterest-bearing liabilities	_	83,478			81,43					
Shareholders' equity		47,188			47,77					
Total Liabilities and Shareholders' Equity	\$	844,703			\$ 789,72	_				
							_			
Net interest spread			7,113	3.17%		6,885	3.26%			
Tax-equivalent basis adjustment		. -	(31)			(47)				
Net interest income		\$	7,082			\$ 6,838				
Net interest margin				3,55%			3.66%			
				3.23 /0			3.0070			

Unity Bancorp, Inc. Consolidated Average Balance Sheets with Resultant Interest and Rates (Tax-equivalent basis, dollars in thousands)

	_	Septe	mber 30, 2008		September 30, 2007							
		Balance	Interest	Rate		Balance	Interest	Rate				
ASSETS												
Interest-earning assets:												
Federal funds sold and interest-bearing deposits with banks	\$	24,118 \$	113	1.86%	\$	31,449 \$	390	4.929				
FHLB/ACBB Stock		4,415	58	5.23		3,509	66	7.46				
Securities:												
Available for sale		72,658	920	5.06		71,522	910	5.09				
Held to maturity		31,209	399	5.11		36,047	471	5.23				
Total securities		103,867	1,319	5.08		107,569	1,381	5.14				
Loans, net of unearned discount:												
SBA		102,383	2,043	7.98		81,693	2,190	10.72				
Commercial		393,626	6,877	6.95		350,555	6,600	7.47				
Residential mortgage		114,058	1,720	6.03		71,401	1,047	5.87				
Consumer		59,933	866	5.75		54,064	933	6.85				
Total loans		670,000	11,506	6.84		557,713	10,770	7.68				
Total interest-earning assets		802,400	12,996	6.45		700,240	12,607	7.16				
Noninterest-earning assets:												
Cash and due from banks		19,166				14,911						
Allowance for loan losses		(9,092)				(8,330)						
Other assets		32,229				29,503						
Total noninterest-earning assets		42,303			-	36,084						
Total Assets	\$	844,703			\$	736,324						
LIADH IMIEC AND CHADEHOLDEDCHEOLHMA												
LIABILITIES AND SHAREHOLDERS' EQUITY Interest-bearing liabilities:												
Interest-bearing demand deposits	\$	87,903	404	1.83	\$	79,188	451	2.26				
Savings deposits	Ф	161,707	774	1.90	Ф	199,483	1,995	3.97				
Time deposits		353,743	3,553	4.00		243,358	2,994	4.88				
Total interest-bearing deposits	_	603,353	4,731	3.12		522,029	5,440	4.13				
<u> </u>		110,684	1,152	4.14		89,892	1,153	5.09				
Borrowed funds and subordinated debentures Total interest-bearing liabilities		714,037	1,152 5,883	3.28		89,892 611,921	6,593	4.27				
E	_	/14,03/	5,883	3.28	_	011,921	0,393	4.21				
Noninterest-bearing liabilities: Demand deposits		81,157				75,218						
Other liabilities		2,321				2,216						
	_				_							
Total noninterest-bearing liabilities		83,478				77,434						
Shareholders' equity	Φ.	47,188				46,969						
Total Liabilities and Shareholders' Equity	\$	844,703			\$	736,324						
Net interest spread			7,113	3.17%			6,014	2.899				
Tax-equivalent basis adjustment			(31)				(41)					
Net interest income		\$	7,082			\$	5,973					
Net interest margin			· · · · · · · · · · · · · · · · · · ·	3.55%				3.449				

Year to Date

		Septe	mber 30, 2008			Septe	mber 30, 2007	
		Balance	Interest	Rate		Balance	Interest	Rate
ASSETS								
Interest-earning assets:								
Federal funds sold and interest-bearing deposits with banks	\$	23,135 \$	404	2.33%	\$	23,749 \$	873	4.919
FHLB/ACBB Stock		4,330	234	7.22		3,185	180	7.56
Securities:								
Available for sale		73,337	2,789	5.07		65,208	2,378	4.86
Held to maturity		32,297	1,270	5.24		38,589	1,525	5.27
Total securities		105,634	4,059	5.12		103,797	3,903	5.01
Loans, net of unearned discount:								
SBA		100,674	6,399	8.47		82,185	6,732	10.92
Commercial		381,497	20,279	7.10		334,875	18,966	7.57
Residential mortgage		89,551	4,008	5.97		66,551	2,902	5.81
Consumer		58,679	2,613	5.95		54,239	2,788	6.87
Total loans		630,401	33,299	7.05		537,850	31,388	7.79
Total interest-earning assets		763,500	37,996	6.64		668,581	36,344	7.26
Noninterest-earning assets:								
Cash and due from banks		16,189				13,113		
Allowance for loan losses		(8,866)				(8,078)		
Other assets		31,268				29,363		
Total noninterest-earning assets		38,591				34,398		
Total Assets	\$	802,091			\$	702,979		
LIABILITIES AND SHAREHOLDERS' EQUITY								
Interest-bearing liabilities:								
Interest-bearing demand deposits	\$	83,050	1,120	1.80	\$	87,095	1,480	2.27
Savings deposits	-	179,254	3,041	2.27	-	207,238	6,288	4.06
Time deposits		304,298	9,779	4.29		199,798	7,117	4.76
Total interest-bearing deposits		566,602	13,940	3.29		494,131	14,885	4.03
Borrowed funds and subordinated debentures	_	107,345	3,372	4.20		84,334	3,279	5.20
Total interest-bearing liabilities		673,947	17,312	3.43		578,465	18,164	4.20
Noninterest-bearing liabilities:	_				_			
Demand deposits		78,259				75,303		
Other liabilities		2,354				2,466		
Total noninterest-bearing liabilities	_	80,613				77,769		
Shareholders' equity		47,531				46,745		
Total Liabilities and Shareholders' Equity	\$	802,091			\$	702,979		
Net interest spread			20,684	3.21%			18,180	3.069
Tax-equivalent basis adjustment			(129)				(101)	
Net interest income		<u> </u>	20,555			\$	18,079	
Net interest margin		Ψ	20,220	3.61%		Ψ	10,077	3.639

Unity Bancorp, Inc. Allowance for Loan Losses and Loan Quality Schedules (Dollars in thousands)

	9/30/2008		6/30/2008		3/31/2008		12/31/2007		9/30/2007
ALLOWANCE FOR LOAN LOSSES:									<u></u>
Balance, beginning of quarter	\$ 8,945	\$	8,650	\$	8,383	\$	8,183	\$	7,997
Provision charged to expense	2,100		650		450		550		450
	11,045		9,300		8,833		8,733		8,447
Less: Charge offs					,		,	-	
SBA	423		249		264		260		270
Commercial	700		60		-		126		24
Residential mortgage	-		-		25		0		-
Consumer	78		56		6		20		28
Total Charge Offs	1,201		365		295		406		322
Add: Recoveries	 	_		_		_			
SBA	40		5		60		53		41
Commercial	29		4		2		3		7
Residential mortgage			-		-		0		-
Consumer	-		1		50		0		10
Total Recoveries	69		10		112		56		58
Net Charge Offs	1,132		355		183		350	-	264
Balance, end of quarter	\$ 9,913	\$	8,945	\$	8,650	\$	8,383	\$	8,183
· ·	,		´ -		,		,		,
LOAN QUALITY INFORMATION:									
Nonperforming loans	\$ 10,637	\$	6,621	\$	4,142	\$	5,461	\$	4,185
Other real estate owned, net	318		266		266		106		134
Nonperforming assets	\$ 10,955	\$	6,887	\$	4,408	\$	5,567	\$	4,319
Loans 90 days past due and still accruing	\$ 3,532	\$	76	\$	546	\$	155	\$	340
Allowance for loan losses to:			4.00	,	4.40.0				4 440
Total loans at period end	1.45 9	%	1.39 9	%	1.43 9	Ó	1.42 9	6	1.44%
Nonperforming loans	93.19		135.10		208.84		153.51		195.53
Nonperforming assets	90.49		129.88		196.23 0.12		150.58		189.47
Net charge offs to average loans (QTD)	0.67 0.35		0.23 0.18		0.12		0.24 0.14		0.19
Net charge offs to average loans (YTD) Nonperforming loans to total loans	1.55		1.03		0.12		0.14		0.11 0.74
	1.55		1.03		0.69		0.93		0.74
Nonperforming assets to total loans and OREO	1.60		1.07		0./3		0.94		0.76

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Unity Bancorp, Inc. Quarterly Financial Data

Quarterly Financial Data		09/30/08	06/30/08	03/31/08	12/31/07	09/30/07	
SUMMARY OF INCOME (in thousands):							
Interest income	\$	12,965 \$	12,267 \$	12,635 \$	12,657 \$	12,566	
Interest expense		5,883	5,429	6,000	6,310	6,593	
Net interest income		7,082	6,838	6,635	6,347	5,973	
Provision for loan losses		2,100	650	450	550	450	
Net interest income after provision		4,982	6,188	6,185	5,797	5,523	
Noninterest income		(344)	1,028	1,455	1,053	1,460	
Noninterest expense		5,779	5,617	5,770	5,928	5,501	
Income before income taxes		(1,141)	1,599	1,870	922	1,482	
Federal and state income tax provision		(139)	495	626	242	430	
Net Income		(1,002)	1,104	1,244	680	1,052	
Net Income per Common Share:							
Basic	\$	(0.14) \$	0.16 \$	0.18 \$	0.10 \$	0.15	
Diluted		(0.14)	0.15	0.17	0.09	0.14	
COMMON SHARE DATA:							
Cash dividends declared	\$	- \$	0.05 \$	0.05 \$	0.05 \$	0.05	
Book value at quarter end		6.55	6.76	6.76	6.70	6.61	
Market value at quarter end		4.00	6.95	7.48	8.10	10.55	
Average common shares outstanding: (000's)							
Basic		7,107	7,092	7,075	7,107	7,215	
Diluted		7,259	7,275	7,271	7,328	7,462	
Common shares outstanding at period end (000's)		7,110	7,095	7,084	7,063	7,154	
OPERATING RATIOS:							
Return on average assets		(0.47) %	0.56 %	0.65 %	0.36 %	0.57%	
Return on average common equity		(8.45)	9.29	10.50	5.78	8.89	
Efficiency ratio		70.51	69.59	71.95	74.07	74.23	
BALANCE SHEET DATA (in thousands):							
Assets	\$	864.083 \$	832,315 \$	807.874 \$	752,196 \$	746,821	
Deposits	·	684,680	671,881	642,282	601,268	612,215	
Loans		685,023	643,039	602,943	590,132	567,597	
Shareholders' equity		46,539	47,951	47,896	47,260	47,261	
Allowance for loan losses		9,913	8,945	8,650	8,383	8,183	
TAX-EQUIVALENT YIELDS AND RATES:		•	·	·	•		
Interest-earning assets		6.45 %	6.57 %	6.93 %	7.15 %	7.16%	
Interest-bearing liabilities		3.28	3.31	3.73	4.05	4.27	
Net interest spread		3.17	3.26	3.20	3.10	2.89	
Net interest margin		3.55	3.66	3.64	3.62	3.44	
CREDIT QUALITY:							
Nonperforming assets (in thousands)	\$	10,955 \$	6,887 \$	4,408 \$	5,567 \$	4,319	
Allowance for loan losses to period-end loans	· ·	1.45 %	1.39 %	1.43 %	1.42 %	1.44%	
Net charge offs to average loans		0.67	0.23	0.12	0.24	0.19	
Nonperforming assets to loans and OREO		1.60	1.07	0.73	0.94	0.76	
CAPITAL AND OTHER:		1100	1107	0.75	0.71	0.70	
Total equity to assets		5.39 %	5.76 %	5.93 %	6.28 %	6.33%	
Tier I capital to average assets (leverage)		7.42	8.01	8.06	8.25	8.37	
Tier I capital to risk-adjusted assets		9.07	9.42	9.66	9.81	10.51	
Total capital to risk-adjusted assets		10.33	10.67	10.91	11.06	11.76	
Number of banking offices		16	16	17	17	16	
Number of ATMs		19	19	20	20	19	
Number of employees		176	191	188	201	197	
Number of employees		176	191	188	201		