# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

## FORM 10-Q

## (Mark One)

## [X] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2007
OR

## [ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File Number: 000-27816

# REDWOOD MORTGAGE INVESTORS VIII, a California Limited Partnership <br> (Exact name of registrant as specified in its charter) 

California
(State or other jurisdiction of incorporation or organization)

900 Veterans Blvd., Suite 500, Redwood City, CA
(Address of principal executive offices)

94-3158788
(I.R.S. Employer

Identification No.)
94063-1743
(Zip Code)
(650) 365-5341
(Registrant's telephone number, including area code)
NOT APPLICABLE
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\qquad$ No $\qquad$
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer [ ] Accelerated Filer [ ] Non-Accelerated Filer [X]
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes $\qquad$ No $\qquad$

## Part I - Item 1. FINANCIAL STATEMENTS

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) <br> CONSOLIDATED BALANCE SHEETS <br> JUNE 30, 2007 (unaudited) AND DECEMBER 31, 2006 (audited) (in thousands)

## ASSETS

Cash and cash equivalents

| June 30, 2007 |  | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: |
| \$ | 14,740 | \$ | 18,096 |
|  | $\begin{array}{r} 287,032 \\ (2,918) \end{array}$ |  | $\begin{array}{r} 261,097 \\ (2,786) \\ \hline \end{array}$ |
|  | 284,114 |  | 258,311 |
|  | 4,145 |  | 3,384 |
|  | 71 |  | 96 |
|  | 4,216 |  | 3,480 |
|  | 52 |  | 104 |
|  | 45 |  | - |
|  | 22,983 |  | 25,231 |
|  | 23,080 |  | 25,335 |
| \$ | 326,150 | \$ | 305,222 |

The accompanying notes are an integral part of the consolidated financial statements.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)
CONSOLIDATED BALANCE SHEETS
JUNE 30, 2007 (unaudited) AND DECEMBER 31, 2006 (audited) (in thousands)

## LIABILITIES AND PARTNERS' CAPITAL

|  | June 30,$2007$ |  | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Liabilities |  |  |  |  |
| Line of credit | \$ | 30,950 | \$ | 30,700 |
| Accounts payable |  | 4 |  | 76 |
| Payable to affiliate |  | 516 |  | 481 |
| Accrued liabilities |  | 345 |  | - |
| Note payable |  | 500 |  | - |
| Total liabilities |  | 32,315 |  | 31,257 |
| Minority interest |  | 3,069 |  | 3,017 |
| Investors in applicant status |  | 281 |  | 557 |
| Partners' capital |  |  |  |  |
| Limited partners' capital, subject to redemption net of unallocated syndication costs of $\$ 1,787$ and $\$ 1,743$ for June 30, 2007 and December 31, 2006, respectively; and Formation Loan receivable of $\$ 13,091$ and $\$ 12,693$ for June 30, 2007 and December 31, 2006, respectively |  | 290,240 |  | 270,160 |
| General partners' capital, net of unallocated syndication costs of \$18 and $\$ 17$ for June 30, 2007 and December 31, 2006, respectively |  | 245 |  | 231 |
| Total partners' capital |  | 290,485 |  | 270,391 |
| Total liabilities and partners' capital | \$ | 326,150 | \$ | 305,222 |

The accompanying notes are an integral part of the consolidated financial statements.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership) CONSOLIDATED STATEMENTS OF INCOME FOR THE THREE AND SIX MONTHS ENDED JUNE 30, 2007 AND 2006 (unaudited)
(in thousands, except for per limited partner amounts)

|  | THREE MONTHS ENDED JUNE 30, |  |  |  | SIX MONTHS ENDEDJUNE 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Revenues |  |  |  |  |  |  |  |  |
| Interest on loans | \$ | 6,950 | \$ | 6,801 | \$ | 13,759 | \$ | 13,223 |
| Interest-bank |  | 17 |  | 10 |  | 42 |  | 22 |
| Late fees |  | 55 |  | 69 |  | 148 |  | 136 |
| Imputed interest on Formation Loan |  | 171 |  | 98 |  | 330 |  | 196 |
| Other |  | 7 |  | 19 |  | 19 |  | 79 |
|  |  | 7,200 |  | 6,997 |  | 14,298 |  | 13,656 |
| Expenses |  |  |  |  |  |  |  |  |
| Mortgage servicing fees |  | 652 |  | 645 |  | 1,311 |  | 1,216 |
| Interest expense |  | 464 |  | 830 |  | 976 |  | 1,345 |
| Amortization of loan origination fees |  | 26 |  | 25 |  | 52 |  | 43 |
| Provisions for losses on loans and real estate held for sale |  | 35 |  | 281 |  | 168 |  | 854 |
| Asset management fees |  | 280 |  | 243 |  | 546 |  | 471 |
| Clerical costs through Redwood Mortgage Corp. |  | 83 |  | 82 |  | 166 |  | 164 |
| Professional services |  | 89 |  | 80 |  | 164 |  | 151 |
| Amortization of discount on imputed interest |  | 171 |  | 98 |  | 330 |  | 196 |
| Other |  | 81 |  | 87 |  | 125 |  | 178 |
|  |  | 1,881 |  | 2,371 |  | 3,838 |  | 4,618 |
| Net income | \$ | 5,319 | \$ | 4,626 | \$ | 10,460 | \$ | 9,038 |
| Net income: general partners (1\%) | \$ | 53 | \$ | 46 | \$ | 105 | \$ | 90 |
| limited partners (99\%) |  | 5,266 |  | 4,580 |  | 10,355 |  | 8,948 |
|  | \$ | 5,319 | \$ | 4,626 | \$ | 10,460 | \$ | 9,038 |
| Net income per $\$ 1,000$ invested by limited partners for entire period |  |  |  |  |  |  |  |  |
| -where income is compounded and retained | \$ | 17 | \$ | 17 | \$ | 35 | \$ | 35 |
| -where partner receives income in monthly distributions | \$ | 17 | \$ | 17 | \$ | 35 | \$ | 35 |

The accompanying notes are an integral part of the consolidated financial statements.

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE SIX MONTHS ENDED JUNE 30, 2007 AND 2006 (unaudited) (in thousands)

|  | 2007 |  | 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Net income | \$ | 10,460 | \$ | 9,038 |
| Adjustments to reconcile net income to net cash provided by operating activities |  |  |  |  |
| Imputed interest income |  | (330) |  | (196) |
| Amortization of discount |  | 330 |  | 196 |
| Amortization of loan origination fees |  | 52 |  | 43 |
| Provision for loan and real estate losses |  | 168 |  | 854 |
| Change in operating assets and liabilities |  |  |  |  |
| Accrued interest and late fees |  | $(1,189)$ |  | (819) |
| Advances on loans |  | (28) |  | 46 |
| Loan origination fees |  | - |  | (20) |
| Prepaid expenses |  | (45) |  | - |
| Accounts payable |  | (72) |  | (7) |
| Payable to affiliate |  | 35 |  | 6 |
| Other liabilities |  | - |  | 64 |
| Net cash provided by operating activities |  | 9,381 |  | 9,205 |
| Cash flows from investing activities |  |  |  |  |
| Loans originated |  | $(76,768)$ |  | $(114,321)$ |
| Principal collected on loans |  | 49,153 |  | 64,194 |
| Payments for development of real estate |  | (462) |  | (232) |
| Proceeds from disposition of real estate |  | 5,680 |  | - |
| Net cash used in investing activities |  | $(22,397)$ |  | $(50,359)$ |
| Cash flows from financing activities |  |  |  |  |
| Borrowings (payments) on line of credit, net |  | 250 |  | 5,000 |
| Contributions by partner applicants |  | 15,756 |  | 20,432 |
| Partners' withdrawals |  | $(5,723)$ |  | $(4,514)$ |
| Syndication costs paid |  | (232) |  | (190) |
| Formation Loan lending |  | $(1,217)$ |  | $(1,549)$ |
| Formation Loan collections |  | 774 |  | 1,112 |
| Increase in minority interest |  | 52 |  | 56 |
| Net cash provided by financing activities |  | 9,660 |  | 20,347 |
| Net decrease in cash and cash equivalents |  | $(3,356)$ |  | $(20,807)$ |
| Cash and cash equivalents - beginning of period |  | 18,096 |  | 28,853 |
| Cash and cash equivalents - end of period |  | 14,740 |  | 8,046 |
| Supplemental disclosures of cash flow information |  |  |  |  |
| Cash paid for interest | \$ | 976 | \$ | 1,345 |

The accompanying notes are an integral part of these consolidated financial statements.
During the first quarter of 2007, the partnership acquired a single family residence through foreclosure. This resulted in an increase in asset value of real estate held for sale of $\$ 2,640,000$, an increase in notes payable of $\$ 844,000$ and a decrease of $\$ 1,320,000$ in loans receivable, $\$ 399,000$ in accrued interest, $\$ 52,000$ in advances and $\$ 25,000$ in late charge receivables. In addition, the partnership sold a defaulted loan to a third party in return for cash. As a result, $\$ 360,000$ was written off, which resulted in a decrease in loans receivable and a decrease in the allowance for loan loss reserve.

During the second quarter of 2007 the partnership sold one property held as real estate held for sale and sustained a loss of $\$ 602,000$, which resulted in a decrease in real estate held for sale receivables and a decrease in the real estate held for sale allowance.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited) 

## NOTE 1 - GENERAL

In the opinion of the management of the partnership, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal, recurring adjustments, necessary to present fairly the consolidated financial information included therein. These consolidated financial statements should be read in conjunction with the audited consolidated financial statements included in the partnership's Form $10-\mathrm{K}$ for the fiscal year ended December 31, 2006 filed with the Securities and Exchange Commission. The results of operations for the six month period ended June 30, 2007 are not necessarily indicative of the operating results to be expected for the full year.

## Formation Loans

The following summarizes Formation Loan transactions to June 30, 2007 (in thousands):

|  |  | 1st |  | 2nd |  | 3rd |  | 4th |  | 5th |  | 6th |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Limited partner contributions | \$ | 14,932 | \$ | 29,993 | \$ | 29,999 | \$ | 49,985 | \$ | 74,904 | \$ | 62,767 |  | 262,580 |
| Formation Loan made |  | 1,075 |  | 2,272 |  | 2,218 |  | 3,777 |  | 5,661 |  | 4,779 |  | 19,782 |
| Discount on imputed interest |  | - |  | (132) |  | (149) |  | (318) |  | $(1,222)$ |  | $(1,353)$ |  | $(3,174)$ |
| Formation Loan made, net |  | 1,075 |  | 2,140 |  | 2,069 |  | 3,459 |  | 4,439 |  | 3,426 |  | 16,608 |
| Repayments to date |  | (991) |  | $(1,490)$ |  | $(1,027)$ |  | $(1,365)$ |  | $(1,135)$ |  | (264) |  | $(6,272)$ |
| Early withdrawal penalties applied |  | (84) |  | (137) |  | (102) |  | (42) |  | (54) |  | ( |  | (419) |
| Formation Loan, net at June 30, 2007 |  | - |  | 513 |  | 940 |  | 2,052 |  | 3,250 |  | 3,162 |  | 9,917 |
| Unamortized discount on imputed interest |  | - |  | 132 |  | 149 |  | 318 |  | 1,222 |  | 1,353 |  | 3,174 |
| Balance <br> June 30, 2007 | \$ | - | \$ | 645 | \$ | 1,089 | \$ | 2,370 | \$ | 4,472 | \$ | 4,515 |  | 13,091 |
| Percent loaned |  | 7.2\% |  | 7.6\% |  | 7.4\% |  | 7.6\% |  | 7.6\% |  | 7.6\% |  | 7.5\% |

The Formation Loan has been deducted from limited partners' capital in the consolidated balance sheets. As amounts are collected from Redwood Mortgage Corp., the deduction from capital will be reduced. Interest has been imputed at the market rate of interest in effect at the date of the offerings' close. An estimated amount of imputed interest was recorded for the offerings still outstanding. During the six month periods ended June 30, 2007 and 2006, amortization expense of $\$ 330,000$ and $\$ 196,000$, respectively, was recorded related to the discount on the imputed interest. For the three month periods ended June 30, 2007 and 2006, amortization expense of $\$ 171,000$ and $\$ 98,000$, respectively, was recorded related to the discount on the imputed interest.

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited)

## NOTE 1 - GENERAL (continued)

## Syndication costs

The partnership bears its own syndication costs, other than certain sales commissions, including legal and accounting expenses, printing costs, selling expenses, and filing fees. Syndication costs are charged against partners’ capital and are being allocated to the individual partners consistent with the partnership agreement.

Through June 30, 2007, syndication costs of $\$ 4,495,000$ had been incurred by the partnership for the current sixth offering and the previous five offerings with the following distribution (in thousands):

| Costs incurred | \$ | 4,495 |
| :---: | :---: | :---: |
| Early withdrawal penalties applied |  | (140) |
| Allocated to date |  | $(2,550)$ |
| June 30, 2007 balance | \$ | 1,805 |

The sixth offering of $100,000,000$ units $(\$ 100,000,000)$ commenced August 4, 2005. Syndication costs attributable to the sixth offering will be limited to the lesser of $10 \%$ of the gross proceeds or $\$ 4,000,000$ with any excess to be paid by the general partners. As of June 30, 2007, the sixth offering had incurred syndication costs of $\$ 1,237,000$ ( $1.97 \%$ of contributions). Syndication costs are typically higher in the early stages of an offering.

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of presentation

The partnership's consolidated financial statements include the accounts of its $100 \%$-owned subsidiaries, Russian Hill Property Company, LLC ("Russian") and Borrette Property Company, LLC ("Borrette"), and its 72.5\%-owned subsidiary, Larkin Property Company, LLC ("Larkin"). All significant intercompany transactions and balances have been eliminated in consolidation.

## Loans secured by deeds of trust

At June 30, 2007 and December 31, 2006, the partnership had eighteen and seven loans, respectively, past due 90 days or more in regularly scheduled monthly payment ("90 Day Past Due Loans") totaling \$25,873,000 and $\$ 5,519,000$, respectively.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited) 

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Loans secured by deeds of trust (continued)

Most of the partnership loans contain balloon payments at their maturity date, meaning that a lump sum payment of principal and interest is due at the maturity date. Borrowers occasionally are not able to pay the full amount due at the maturity date. The partnership may allow these borrowers to continue making the previously regularly scheduled monthly payments for periods of time to assist the borrower in meeting the balloon payment obligation. These loans for which the principal and/or any accrued interest is due and payable, but the borrower has failed to make such payment of principal and/or accrued interest are called "Past Maturity Loans". At June 30, 2007 and December 31, 2006, the partnership had ten loans totaling $\$ 30,542,000$ and seven loans totaling $\$ 28,706,000$, respectively, which were Past Maturity Loans. Some of the Past Maturity Loans are also categorized and included in the totals of the 90 Day Past Due Loans when they are both past their maturity date and they are more than 90 days late on regularly scheduled monthly payments. The total combined number of 90 Day Past Due Loans and Past Maturity Loans at June 30, 2007 and December 31, 2006 was twenty-one totaling \$43,621,000 and ten totaling $\$ 30,055,000$, respectively. Accrued interest, advances and late charge receivables on these loans totaled $\$ 1,042,000$ and $\$ 1,568,000$ as of June 30, 2007 and December 31, 2006, respectively. The partnership does not consider these loans to be impaired because, in the opinion of management, there is sufficient collateral to cover the outstanding amount due to the partnership and the partnership is still accruing interest on these loans. At June 30, 2007 and December 31, 2006 there were no loans categorized as impaired by the partnership.

## Allowance for loan losses

The composition of the allowance for loan losses as of June 30, 2007 and December 31, 2006 was as follows (in thousands):

|  | June 30, 2007 |  | Percent to total loans |  | eer 31, | Percent to total loans |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Real estate mortgage |  |  |  |  |  |  |
| Single-family (1-4 units) | \$ | 1,570 | 68.27\% | \$ | 1,673 | 73.10\% |
| Apartments |  | 143 | 5.79\% |  | 160 | 5.71\% |
| Commercial |  | 1,123 | 24.94\% |  | 887 | 20.40\% |
| Land |  | 82 | 1.01\% |  | 66 | 0.79\% |
|  | \$ | 2,918 | 100.00\% | \$ | 2,786 | 100.00\% |

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2007 (unaudited)

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Allowance for loan losses (continued)

Activity in the allowance for loan losses for the six months ended June 30, 2007 and for the year ended December 31, 2006 was as follows (in thousands):

|  | June 30,$2007$ |  | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Balance at beginning of period | \$ | 2,786 | \$ | 3,138 |
| Charge-offs |  |  |  |  |
| Domestic |  |  |  |  |
| Real estate - mortgage |  |  |  |  |
| Single family (1-4 units) |  | - |  | (112) |
| Apartments |  | (5) |  | - |
| Commercial |  | (360) |  | (15) |
| Land |  | - |  | - |
|  |  | (365) |  | (127) |
| Recoveries |  |  |  |  |
| Domestic |  |  |  |  |
| Real estate - mortgage |  |  |  |  |
| Single family (1-4 units) |  | - |  | - |
| Apartments |  | - |  | - |
| Commercial |  | - |  | - |
| Land |  | - |  | - |
|  |  | - |  | - |
| Net charge-offs |  | (365) |  | (127) |
| Additions charged to operations |  | 168 |  | 927 |
| Transfer to real estate held for sale reserve |  | - |  | $(1,152)$ |
| Transfer from real estate held for sale reserve |  | 329 |  | - |
| Balance at end of period | \$ | 2,918 | \$ | 2,786 |
| Ratio of net charge-offs during the period to average secured loans outstanding during the period |  | 0.13\% |  | 0.05\% |

## Income taxes

No provision for federal and state income taxes (other than an $\$ 800$ state minimum tax) is made in the consolidated financial statements since income taxes are the obligation of the limited partners if and when income taxes apply.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited) 

## NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## Net income per \$1,000 invested

Amounts reflected in the consolidated statements of income as net income per $\$ 1,000$ invested by limited partners for the entire period are amounts allocated to limited partners who held their investment throughout the period and have elected to either leave their earnings to compound or have elected to receive periodic distributions of their net income. Individual income is allocated each month based on the limited partners' pro rata share of partners’ capital. Because the net income percentage varies from month to month, amounts per $\$ 1,000$ will vary for those individuals who made or withdrew investments during the period, or selected other options.

## Profits and losses

Profits and losses are allocated among the limited partners according to their respective capital accounts monthly after $1 \%$ of the profits and losses is allocated to the general partners.

## Management estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about the reported amounts of assets and liabilities, and disclosures of contingent assets and liabilities, at the date of the financial statements and the reported amounts of revenues and expenses during the reported periods. Such estimates relate principally to the determination of the allowance for loan losses, including the valuation of impaired loans and the valuation of real estate held for sale. Actual results could differ significantly from these estimates.

## NOTE 3 - GENERAL PARTNERS AND RELATED PARTIES

The following are commissions and/or fees, which are paid to the general partners.

## Mortgage brokerage commissions

For fees in connection with the review, selection, evaluation, negotiation and extension of loans, Redwood Mortgage Corp. may collect an amount equivalent to $12 \%$ of the loaned amount until six months after the termination date of the offering. Thereafter, loan brokerage commissions (points) will be limited to an amount not to exceed $4 \%$ of the total partnership assets per year. The loan brokerage commissions are paid by the borrowers and thus, are not an expense of the partnership.

## Mortgage servicing fees

Monthly mortgage servicing fees of up to $1 / 8$ of $1 \%$ ( $1.5 \%$ annual) of the unpaid principal are paid to Redwood Mortgage Corp., based on the unpaid principal balance of the loan portfolio, or such lesser amount as is reasonable and customary in the geographic area where the property securing the mortgage is located. Once a loan is categorized as impaired, mortgage servicing fees are no longer accrued thereon. Additional service fees are recorded upon the receipt of any subsequent payments on impaired loans.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) <br> <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited) 

## NOTE 3 - GENERAL PARTNERS AND RELATED PARTIES (continued)

## Asset management fees

The general partners receive monthly fees for managing the partnership's loan portfolio and operations in an amount up to $1 / 32$ of $1 \%$ of the "net asset value" ( $3 / 8$ of $1 \%$ annually), which is the partnership’s total assets less its total liabilities.

## Other fees

The Partnership Agreement provides for other fees such as reconveyance, mortgage assumption and mortgage extension fees. Such fees are incurred by the borrowers and are paid to the general partners.

## Operating expenses

Redwood Mortgage Corp., a general partner, is reimbursed by the partnership for all operating expenses incurred on behalf of the partnership, including without limitation, out-of-pocket general and administration expenses of the partnership, accounting and audit fees, legal fees and expenses, postage and preparation of reports to limited partners.

## NOTE 4 - REAL ESTATE HELD FOR SALE

The following schedule reflects the cost of the properties and recorded reductions to estimated fair values, including estimated costs to sell, at June 30, 2007 and December 31, 2006 (in thousands):

|  | $\begin{gathered} \text { June } 30 \text {, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Costs of properties | \$ | 24,400 | \$ | 27,579 |
| Reduction in value |  | $(1,417)$ |  | $(2,348)$ |
| Real estate held for sale, net | \$ | 22,983 | \$ | 25,231 |

In September 2004, the partnership acquired a single-family residence through a foreclosure sale. At the time the partnership took ownership of the property, the partnership's investment totaled $\$ 1,937,000$ including accrued interest and advances. The borrower had begun a substantial renovation of the property, which was not completed at the time of foreclosure. The partnership has decided to pursue development of the property by processing plans for the creation of two condominium units on the property. These plans will incorporate the majority of the existing improvements currently located on the property. At June 30, 2007 and December 31, 2006, the partnership's total investment in this property was $\$ 1,800,000$ and $\$ 1,759,000$, respectively, net of a valuation allowance of $\$ 500,000$.

In December 2004, the partnership acquired land through a deed in lieu of foreclosure. At the time the partnership took ownership of the property the partnership's investment totaled $\$ 4,377,000$ including accrued interest and advances. During 2006, management established a $\$ 490,000$ reserve against this property to reduce the carrying amount to management's estimate of the net realizable value of the property. During the third quarter of 2006, the partnership sold one of the three parcels at a loss of approximately $\$ 73,000$, for which a reserve had been previously established. At June 30, 2007 and December 31, 2006, the partnership's investment in this property was $\$ 3,222,000$, net of a valuation allowance of $\$ 417,000$.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) <br> <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS <br> <br> NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited) 

## NOTE 4 - REAL ESTATE HELD FOR SALE (continued)

During 2006, the partnership acquired a single-family residence through foreclosure. At the time the partnership took ownership of the property, the partnership's investment totaled $\$ 6,028,000$. As of June 30, 2007 and December 31 , 2006, approximately $\$ 253,000$ and $\$ 111,000$, respectively, in costs related to the development of this property had been capitalized. In June, 2007, the property was sold at a loss of $\$ 602,000$, which was offset against a valuation allowance of $\$ 919,000$, which was allocated for this property.

## Russian

During 2002, a single-family residence that secured a partnership loan totaling $\$ 4,402,000$, including accrued interest and advances, was transferred via a statutory warranty deed to a new entity named Russian Hill Property Company, LLC ("Russian"). Russian was formed by the partnership to complete the development and sale of the property. The assets, liabilities and operating results of Russian have been consolidated into the accompanying consolidated financial statements of the partnership. Costs related to the sale and development of this property were capitalized during 2003. Commencing January 2004, costs related to sales and maintenance of the property were expensed. At each of June 30, 2007 and December 31, 2006, the partnership's total investment in Russian was $\$ 3,979,000$, net of a valuation allowance of $\$ 500,000$.

## Larkin

During 2005, the partnership acquired a multi-unit property through foreclosure. At the time the partnership took ownership of the property, the partnership's investment, together with three other affiliate partnerships, totaled $\$ 10,595,000$, including accrued interest and advances. Upon acquisition, the property was transferred via a statutory warranty deed to a new entity named Larkin Street Property Company, LLC ("Larkin"). The partnership owns a $72.50 \%$ interest in the property and the other three affiliates collectively own the remaining $27.50 \%$. No valuation allowance has been established against this property as management is of the opinion that the property will have adequate equity to recover all partnerships' investments. The assets, liabilities and operating results of Larkin have been consolidated into the accompanying consolidated financial statements of the partnership. As of June 30, 2007, approximately $\$ 1,089,000$ in costs related to the development of this property have been capitalized. The partnership pursued efforts to recover funds from the guarantors of the original loan and during the third quarter of 2006 obtained $\$ 431,000$, representing the partnership's pro rata share of the recovery, from one of them. These proceeds were applied to reduce the partnership's investment and as of June 30, 2007, the partnership's investment, together with the other affiliated partnerships, totaled $\$ 11,253,000$.

## Borrette

In February 2007, the partnership acquired a single-family residence through foreclosure. At the time the partnership took ownership of the property, the partnership's investment totaled $\$ 2,640,000$ including accrued interest, late charges, advances and the balance owed to the senior lien holder, including accrued charges. A single asset entity named Borrette Property Company, LLC ("Borrette") holds title to the property. The partnership beneficially owns $100 \%$ of the membership interests in Borrette. As of June 30, 2007, the partnership has spent approximately $\$ 89,000$ for development work on the property. As of June 30, 2007, the partnership's total investment in Borrette was $\$ 2,729,000$.

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited) 

## NOTE 5 - BANK LINE OF CREDIT

The partnership has a bank line of credit in the maximum amount of the lesser of (1) \$75,000,000, (2) one-third of partners' capital, or (3) the borrowing base as defined in the agreement. The line of credit matures on November 15, 2008, with borrowings at prime less $0.50 \%$ and secured by the partnership's loan portfolio. The line of credit may be converted to a three year fully amortizing loan at its maturity. The outstanding balances were $\$ 30,950,000$ and $\$ 30,700,000$ at June 30, 2007 and December 31, 2006, respectively. The interest rate was $7.75 \%$ at each of June 30, 2007 and December 31, 2006, which was $0.50 \%$ below the bank's prime rate of $8.25 \%$. The partnership may be subject to a $0.5 \%$ availability fee on specified balances in the event the average usage levels are not maintained. During 2007 the partnership's average usage fell below the average usage threshold and therefore the partnership was obligated to pay a $0.50 \%$ availability fee. The line of credit requires the partnership to comply with certain financial covenants. The partnership was in compliance with these covenants at June 30, 2007 and December 31, 2006.

## NOTE 6 - NOTE PAYABLE

The partnership took title to the Borrette property subject to an existing loan in the principal amount of $\$ 500,000$ secured by a senior deed of trust. The loan is past maturity and due in full; however, the partnership has negotiated a forbearance agreement with the note holder to extend the time to repay this obligation. The senior mortgage calls for a balloon payment of principal and interest due April 30, 2007, as extended by the forbearance agreement. Management is in discussions with regard to possible further extension or modification of the terms of this note. The note rate of this indebtedness is $12.50 \%$ and monthly payments of interest only are $\$ 5,208$.

## NOTE 7 - FAIR VALUE OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used to estimate the fair value of financial instruments:
(a) Cash and cash equivalents. The carrying amount equals fair value. All amounts, including interest bearing accounts, are subject to immediate withdrawal.
(b) Secured loans carrying value was $\$ 287,032,000$ and $\$ 261,097,000$ at June 30, 2007 and December 31, 2006, respectively. The fair value of these loans of $\$ 288,324,000$ and $\$ 261,692,000$, respectively, was estimated based upon projected cash flows discounted at the estimated current interest rates at which similar loans would be made. The applicable amount of the allowance for loan losses along with accrued interest and advances related thereto should also be considered in evaluating the fair value versus the carrying value.

## REDWOOD MORTGAGE INVESTORS VIII

(A California Limited Partnership)

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

JUNE 30, 2007 (unaudited)

## NOTE 8 - ASSET CONCENTRATIONS AND CHARACTERISTICS (in thousands)

Loans are secured by recorded deeds of trust. At June 30, 2007 and December 31, 2006 there were 109 and 103 secured loans outstanding, respectively, with the following characteristics:

|  | June 30, 2007 |  | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Number of secured loans outstanding |  | 109 |  | 103 |
| Total secured loans outstanding | \$ | 287,032 | \$ | 261,097 |
| Average secured loan outstanding | \$ | 2,633 | \$ | 2,487 |
| Average secured loan as percent of total secured loans |  | 0.92\% |  | 0.95\% |
| Average secured loan as percent of partners' capital |  | 0.91\% |  | 0.92\% |
| Largest secured loan outstanding | \$ | 32,834 | \$ | 32,156 |
| Largest secured loan as percent of total secured loans |  | 11.44\% |  | 12.32\% |
| Largest secured loan as percent of partners' capital |  | 11.30\% |  | 11.89\% |
| Largest secured loan as percent of total assets |  | 10.07\% |  | 10.54\% |
| Number of counties where security is located (all California) |  | 29 |  | 26 |
| Largest percentage of secured loans in one county |  | 26.37\% |  | 17.69\% |
| Average secured loan to appraised value of security based on appraised values and prior liens at time loan was consummated |  | 67.11\% |  | 65.95\% |
| Number of secured loans in foreclosure status |  | 2 |  | 2 |
| Amount of secured loans in foreclosure | \$ | 906 | \$ | 2,108 |

## REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited)

## NOTE 8 - ASSET CONCENTRATIONS AND CHARACTERISTICS (in thousands) (continued)

The following secured loan categories were held at June 30, 2007 and December 31, 2006:

|  | $\begin{gathered} \text { June 30, } \\ 2007 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2006 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| First Trust Deeds | \$ | 103,173 | \$ | 125,061 |
| Second Trust Deeds |  | 178,448 |  | 133,623 |
| Third Trust Deeds |  | 5,411 |  | 2,413 |
| Total loans |  | 287,032 |  | 261,097 |
| Prior liens due other lenders at time of loan |  | 405,688 |  | 329,554 |
| Total debt | \$ | 692,720 | \$ | 590,651 |
| Appraised property value at time of loan | \$ | 1,032,204 | \$ | 895,621 |
| Total secured loans as a percent of appraisals based on appraised values and prior liens at time loan was consummated |  | 67.11\% |  | 65.95\% |
| Secured loans by type of property |  |  |  |  |
| Single-family (1-4 units) | \$ | 195,948 | \$ | 190,859 |
| Apartments |  | 16,616 |  | 14,914 |
| Commercial |  | 71,573 |  | 53,262 |
| Land |  | 2,895 |  | 2,062 |
|  | \$ | 287,032 | \$ | 261,097 |

The interest rates on the loans range from $7.00 \%$ to $13.00 \%$ at June 30, 2007 and December 31, 2006. This range of interest rates is typical of our portfolio.

Scheduled loan maturity dates as of June 30, 2007 are as follows:

|  | Amount |  |
| :--- | ---: | ---: |
| Prior to December 31, 2007 | $\$ 3,501$ |  |
| Between January 1, 2008 and December 31, 2008 | $\$$ | 41,612 |
| Between January 1, 2009 and December 31, 2009 | 31,994 |  |
| Between January 1, 2010 and December 31, 2010 | 6,948 |  |
| Between January 1, 2011 and December 31, 2011 | 11,055 |  |
| Thereafter | $\underline{\$}$ |  |

# REDWOOD MORTGAGE INVESTORS VIII <br> (A California Limited Partnership) NOTES TO CONSOLIDATED FINANCIAL STATEMENTS JUNE 30, 2007 (unaudited) 

## NOTE 8 - ASSET CONCENTRATIONS AND CHARACTERISTICS (in thousands) (continued)

The scheduled maturities for 2007 include ten Past Maturity Loans totaling $\$ 30,542,000$ at June 30, 2007. Interest payments on eight of these loans totaling $\$ 13,282,000$ were categorized as 90 Day Past Due Loans. Occasionally the partnership allows borrowers to continue to make the payments on Past Maturity Loans for periods of time. None of the Past Maturity Loans are in foreclosure as of June 30, 2007.

At times the partnership's cash deposits exceed federally insured limits. Management believes deposits are maintained in financially secure financial institutions.

## NOTE 9 - COMMITMENTS AND CONTINGENCIES

## Construction/Rehabilitation Loans

The partnership makes construction and rehabilitation loans which are not fully disbursed at loan inception. The partnership approves the borrowers up to a maximum loan balance; however, disbursements are made periodically during completion phases of the construction or rehabilitation or at such other times as required under the loan documents. At June 30, 2007 there were $\$ 10,553,000$ of undisbursed loan funds which will be funded by a combination of borrower monthly mortgage payments, line of credit draws, retirements of principal on current loans, cash, and capital contributions from investors. The partnership does not maintain a separate cash reserve to hold the undisbursed obligations, which are intended to be funded.

## Workout Agreements

The partnership has negotiated various contractual workout agreements with borrowers whose loans are past maturity or who are delinquent in making payments. The partnership was not obligated to fund additional money on these loans as of June 30, 2007. There were two loans totaling \$553,000 in workout agreements as of June 30, 2007.

## Legal proceedings

The partnership is involved in various legal actions arising in the normal course of business. In the opinion of management, such matters will not have a material effect upon the financial position of the partnership.

## Part I - Item 2.

## MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION OF THE PARTNERSHIP

## Critical Accounting Policies.

In preparing the consolidated financial statements, management is required to make estimates based on the information available that affect the reported amounts of assets and liabilities as of the balance sheet dates and revenues and expenses for the reporting periods. Such estimates relate principally to the determination of (1) the allowance for loan losses (i.e. the amount of allowance established against loans receivable as an estimate of potential loan losses) including the accrued interest and advances that are estimated to be unrecoverable based on estimates of amounts to be collected plus estimates of the value of the property as collateral and (2) the valuation of real estate acquired through foreclosure. At June 30, 2007, the partnership owned six real estate properties, which were taken back from defaulted borrowers.

Loans and related accrued interest, fees, and advances are analyzed on a periodic basis for recoverability. Delinquencies are identified and followed as part of the loan system. Provisions are made to adjust the allowance for loan losses and real estate held for sale to an amount considered by management to be adequate, with due consideration to original collateral values at loan inception and to provide for unrecoverable accounts receivable, including impaired loans, other loans, accrued interest, late fees and advances on loans, and other accounts receivable (unsecured).

Recent trends in the economy have been taken into consideration in the aforementioned process of arriving at the allowance for loan losses and real estate. Actual results could vary from the aforementioned provisions for losses. If the probable ultimate recovery of the carrying amount of a loan, with due consideration for the fair value of collateral, is less than amounts due according to the contractual terms of the loan agreement and the shortfall in the amounts due are not insignificant, the carrying amount of the loan is reduced to the present value of future cash flows discounted at the loan's effective interest rate. If a loan is collateral dependent, it is valued at the estimated fair value of the related collateral.

If events and/or changes in circumstances cause management to have serious doubts about the collectibility of the contractual payments, a loan may be categorized as impaired and interest is no longer accrued. Any subsequent payments on impaired loans are applied to reduce the outstanding loan balances, including accrued interest and advances.

Real estate held for sale includes real estate acquired through foreclosure and is stated at the lower of the recorded investment in the loan, plus any senior indebtedness, or at the property's estimated fair value, less estimated costs to sell.

The partnership periodically compares the carrying value of real estate to expected undiscounted future cash flows for the purpose of assessing the recoverability of the recorded amounts. If the carrying value exceeds future undiscounted cash flows, the assets are reduced to estimated fair value.

## Forward-Looking Statements.

Certain statements in this Report on Form 10-Q which are not historical facts may be considered forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities and Exchange Act of 1934, as amended, including statements regarding the partnership's expectations, hopes, intentions, beliefs and strategies regarding the future. Forward-looking statements include statements regarding future interest rates and economic conditions and their effect on the partnership and its assets, real estate values and other trends in the California real estate market, estimates as to the allowance for loan losses and the valuation of real estate held for sale, anticipated loan fundings, estimates of future limited partner withdrawals, additional foreclosures in 2007 and their effects on liquidity, the partnership's plans to develop certain properties, recovering certain values for properties through sale, and beliefs relating to the minimal impact on the partnership of higher loan delinquencies in the "sub prime" lending market. Actual results may be materially different from what is projected by such forward-looking statements. Factors that might cause such a difference include unexpected changes in economic conditions and interest rates, including such conditions in California, the impact of competition and competitive pricing, unexpected shortfalls in cash flow required to develop certain properties, and downturns in the real estate markets in which the partnership has made loans. All forward-looking statements and reasons why results may differ included in this Form 10-Q are made as of the date hereof, and we assume no obligation to update any such forward-looking statement or reason why actual results may differ.

## Related Parties.

The general partners of the partnership are Redwood Mortgage Corp., Gymno Corporation and Michael R. Burwell. Most partnership business is conducted through Redwood Mortgage Corp., which arranges, services, and maintains the loan portfolio for the benefit of the partnership. The fees received by the general partners are paid pursuant to the partnership agreement and are determined at the sole discretion of the general partners, subject to limitations imposed by the partnership agreement. In the past the general partners have elected not to take the maximum compensation. The following is a list of various partnership activities for which related parties are compensated.

- Mortgage Brokerage Commissions For fees in connection with the review, selection, evaluation, negotiation and extension of loans, the partnership may collect an amount equivalent to $12 \%$ of the loaned amount until six months after the termination date of the offering. Thereafter, the loan brokerage commissions (points) will be limited to an amount not to exceed $4 \%$ of the total partnership assets per year. The loan brokerage commissions are paid by the borrowers, and thus, are not an expense of the partnership. Loan brokerage commissions paid by the borrowers were $\$ 1,763,000$ and $\$ 2,834,000$ for the six month periods ended June 30, 2007 and 2006, respectively, and $\$ 911,000$ and $\$ 976,000$ for the three month periods ended June 30, 2007 and 2006, respectively.
- Mortgage Servicing Fees Monthly mortgage servicing fees of up to $1 / 8$ of $1 \%$ (1.5\% on an annual basis) of the unpaid principal of the partnership's loans are paid to Redwood Mortgage Corp., or such lesser amount as is reasonable and customary in the geographic area where the property securing the mortgage is located. Mortgage servicing fees were $\$ 1,311,000$ and $\$ 1,216,000$ for the six month periods ended June 30, 2007 and 2006, respectively, and $\$ 652,000$ and $\$ 645,000$ for the three month periods ended June 30, 2007 and 2006, respectively.
- Asset Management Fees The general partners receive monthly fees for managing the partnership's portfolio and operations up to $1 / 32$ of $1 \%$ of the 'net asset value' ( $3 / 8$ of $1 \%$ on an annual basis). Management fees to the general partners were $\$ 546,000$ and $\$ 471,000$ for the six month periods ended June 30, 2007 and 2006, respectively, and $\$ 280,000$ and $\$ 243,000$ for the three month periods ended June 30, 2007 and 2006, respectively.
- Other Fees The partnership agreement provides that the general partners may receive other fees such as processing and escrow, reconveyance, mortgage assumption and mortgage extension fees. Such fees are incurred by the borrowers and are paid to the general partners. Such fees totaled $\$ 31,000$ and $\$ 28,000$ for the six month periods ended June 30, 2007 and 2006, respectively, and $\$ 13,000$ and $\$ 15,000$ for the three month periods ended June 30, 2007 and 2006, respectively.
- Income and Losses All income and losses are credited or charged to partners in relation to their respective partnership interests. The allocation of income and losses to the general partners (combined) is a total of $1 \%$, which was $\$ 105,000$ and $\$ 90,000$ for the six month periods ended June 30,2007 and 2006, respectively, and $\$ 53,000$ and $\$ 46,000$ for the three month periods ended June 30, 2007 and 2006, respectively.
- Operating Expenses Redwood Mortgage Corp. is reimbursed by the partnership for all operating expenses actually incurred on behalf of the partnership, including without limitation, out-of-pocket general and administration expenses of the partnership, accounting and audit fees, legal fees and expenses, postage and preparation of reports to limited partners. Operating expenses totaled $\$ 166,000$ and $\$ 164,000$ for the six month periods ended June 30, 2007 and 2006, respectively, and $\$ 83,000$ and $\$ 82,000$ for the three month periods ended June 30, 2007 and 2006, respectively, and were reimbursed to Redwood Mortgage Corp.
- Contributed Capital The general partners jointly and severally were to contribute $1 / 10$ of $1 \%$ in cash contributions as proceeds from the offerings are received from the limited partners. As of June 30, 2007 and December 31, 2006, a general partner, Gymno Corporation, had contributed \$263,000 and \$223,000, respectively, as capital in accordance with Section 4.02(a) of the partnership agreement.
- Sales Commission - "Formation Loan" to Redwood Mortgage Corp. Sales commissions relating to the capital contributions by limited partners are not paid directly by the partnership out of the offering proceeds. Instead, the partnership loans to Redwood Mortgage Corp., a general partner, amounts necessary to pay all sales commissions and amounts payable in connection with unsolicited orders. The loan is referred to as the "Formation Loan". It is unsecured and non-interest bearing and is applied to reduce limited partners' capital in the consolidated balance sheets. The sales commissions range between $0 \%$ (for units sold by the general partners) and $9 \%$. It is estimated that the total amount of the Formation Loan will approximate $7.6 \%$ based on the assumption that $65 \%$ of the investors will reinvest earnings, which qualify for the higher commission percentage.

The amount of the annual installments paid by Redwood Mortgage Corp. are determined at annual installments of one-tenth of the principal balance of each Formation Loan at December 31 of each year until the offering period is closed. Thereafter, the remaining Formation Loan is paid in ten equal amortizing payments over a period of ten years.

Results of Operations - For the six and three months ended June 30, 2007 and 2006
Changes in the partnership's operating results for the six and three month periods ended June 30, 2007 versus 2006 are discussed below:

|  | Changes during the six months ended June 30, 2007 versus 2006 |  | Changes during the three months ended June 30, 2007 versus 2006 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | \$ | 1,422,000 | \$ | 693,000 |
| Revenue |  |  |  |  |
| Interest on loans | \$ | 536,000 | \$ | 149,000 |
| Interest - interest-bearing accounts |  | 20,000 |  | 7,000 |
| Late fees |  | 12,000 |  | $(14,000)$ |
| Imputed interest on Formation Loan |  | 134,000 |  | 73,000 |
| Other |  | (60,000) |  | $(12,000)$ |
|  |  | 642,000 |  | 203,000 |
| Expenses |  |  |  |  |
| Mortgage servicing fees |  | 95,000 |  | 7,000 |
| Interest expense |  | $(369,000)$ |  | $(366,000)$ |
| Amortization of loan origination fees |  | 9,000 |  | 1,000 |
| Provision for losses on loans and real estate held for sale |  | $(686,000)$ |  | $(246,000)$ |
| Asset management fees |  | 75,000 |  | 37,000 |
| Clerical costs through Redwood Mortgage Corp. |  | 2,000 |  | 1,000 |
| Professional services |  | 13,000 |  | 9,000 |
| Amortization of discount on imputed interest |  | 134,000 |  | 73,000 |
| Other |  | $(53,000)$ |  | $(6,000)$ |
|  |  | $(780,000)$ |  | $(490,000)$ |
| Net income | \$ | 1,422,000 | \$ | 693,000 |

The increase in interest on loans of $\$ 536,000(4.05 \%)$ for the six month period and $\$ 149,000(2.19 \%)$ for the three month period ended June 30, 2007 as compared to the same periods in 2006, was due primarily to the increased size of the partnership secured loan portfolio of $\$ 287,032,000$ at June 30,2007 as compared to a loan portfolio balance of $\$ 264,127,000$ at June 30, 2006. The increase was also due to a higher average portfolio interest rate of $9.83 \%$ and $9.66 \%$ for the six month periods and $9.85 \%$ and $9.78 \%$ for the three month periods ended June 31, 2007 and 2006, respectively. Average loan balances were $\$ 270,775,000$ and $\$ 256,397,000$ for the six month periods and $\$ 273,740,000$ and $\$ 265,833,000$ for the three month periods ended June 30, 2007 and 2006, respectively. These increases were somewhat offset by a reduction in the collection of interest enhancements and interest rate provisions due upon repayment of our loans. Interest enhancements and additional interest income totaled $\$ 448,000$ and $\$ 885,000$ for the six month periods and $\$ 208,000$ and $\$ 301,000$ for the three month periods ended June 30, 2007 and 2006, respectively.

The increase in interest from interest-bearing accounts of $\$ 20,000$ ( $90.91 \%$ ) for the six month period and $\$ 7,000$ ( $70 \%$ ) for the three month period ended June 30, 2007 as compared to the same periods in 2006 was due to a larger average monthly deposit of $\$ 3,262,000$ and $\$ 2,891,000$ for the six and three month periods ended June 30, 2007, as compared to an average monthly deposit of $\$ 2,774,000$ and $\$ 2,412,000$ for the same periods in 2006.

The increase in late fee income of $\$ 12,000$ ( $8.82 \%$ ) for the six month period ended June 30, 2007 as compared to the same period in 2006 was due to an overall increase in loans past maturity and/or delinquent 90 days or more in interest payments. The decrease in late fee income of $\$ 14,000(20.29 \%)$ for the three month period ended June 30, 2007 as compared to the same period in 2006 was primarily due to the receipt of $\$ 17,000$ from borrowers who made up their late charge dues together with their regular payments during the quarter.

The increase in imputed interest on formation loans of $\$ 134,000$ (68.37\%) and $\$ 73,000$ (74.49\%) for the six and three month periods ended June 30, 2007 as compared to the same periods in 2006 was primarily due to increases in formation loans from the sale of additional limited partnership units.

The decrease in other income of $\$ 60,000$ ( $75.95 \%$ ) for the six month period and $\$ 12,000$ ( $63.16 \%$ ) for the three month period ended June 30, 2007 as compared to the same periods in 2006 was primarily due to a decrease in miscellaneous income that the partnership generated from other sources in the amount of $\$ 7,000$, offset by an increase of $\$ 1,000$ in such income and a decrease in the sale of certain partnership units of $\$ 53,000$ and $\$ 13,000$, respectively, for the six and three month periods ended June 30, 2007 as compared to the same periods in 2006. The partnership accepts unsolicited orders for units from investors who utilize the services of a registered investment advisor. If an investor utilizes the services of a registered investment advisor in acquiring units, Redwood Mortgage Corp. will contribute to the partnership an amount equal to the sales commissions otherwise attributable to a sale of units through a participating broker dealer. This amount is based on the investor's election to retain earnings (9\%) or have their earnings distributed (5\%).

The increase in mortgage servicing fees of $\$ 95,000$ (7.81\%) for the six month period and $\$ 7,000$ (1.09\%) for the three month period ended June 30, 2007 as compared to the same periods in 2006 was primarily due to an increase in the average size of the loan portfolio from $\$ 256,397,000$ as of June 30,2006 to an average portfolio size of $\$ 270,775,000$ as of June 30, 2007.

The decrease in interest expense of $\$ 369,000$ (27.43\%) for the six month period and $\$ 366,000$ ( $44.10 \%$ ) for the three month period ended June 30, 2007 as compared to the same periods in 2006 was primarily due to a decrease in the weighted average borrowing of $\$ 23,661,000$ for the six month period and $\$ 22,497,000$ for the three month period ended June 30, 2007 as compared to a weighted average borrowing of $\$ 36,696,000$ and $\$ 43,143,000$ during the same periods of 2006. Interest expense on the line of credit is tied to the bank's prime rate. The weighted average rate for each of the six and three month periods ended June 30, 2007 was $8.25 \%$ while the weighted average rate for the corresponding periods of 2006 was $7.292 \%$ and $7.61 \%$, respectively. The bank's prime rate also increased from $7.25 \%$ as of January, 2006 to 8.25\% as of June 30, 2007.

The increase in amortization of loan origination fees of 9,000 (20.93\%) and $\$ 1,000$ (4\%) during the six and three month periods ended June 30, 2007 as compared to the same periods in 2006 was primarily due to increased fees associated with an extension of the maturity date on the credit line.

The decrease in the provision for losses on loans and real estate held for sale of $\$ 686,000$ ( $80.33 \%$ ) for the six month period and $\$ 246,000$ ( $87.54 \%$ ) for the three month period ended June 30, 2007 as compared to the same periods in 2006 was primarily due to management's determination that accumulated reserves totaling $\$ 4,335,000$ against loan losses and real estate held for sale as of June 30, 2007 compared to $\$ 4,980,000$ as of June 30, 2006 was adequate.

The increase in the asset management fees of $\$ 75,000$ (15.92\%) for the six month period and $\$ 37,000$ (15.23\%) for the three month period ended June 30, 2007 as compared to the same periods in 2006 was primarily due to an increase in the limited partners' capital under management to \$290,240,000 at June 30, 2007 from $\$ 251,845,000$ at June 30, 2006.

The increase in professional fees of $\$ 13,000$ ( $8.61 \%$ ) for the six month period and $\$ 9,000$ (11.25\%) for the three month period ended June 30, 2007 as compared to the same periods in 2006 was primarily due to increased fees and the timing of professional services and costs associated with the various partnership regulatory filings, and the annual audit. The increase in professional services includes both general accounting and attorney costs. We anticipate the cost of professional services will increase during 2007 due to compliance work in accordance with the Sarbanes-Oxley Act of 2002.

The increase in amortization of discount on imputed interest of $\$ 134,000$ (68.37\%) for the six month period and $\$ 73,000(74.49 \%)$ for the three month period ended June 30, 2007 as compared to the same periods in 2006, was primarily due to increases in the Formation Loan from the sale of additional limited partnership investments.

The decrease in other expenses of $\$ 53,000$ (29.78\%) for the six month period ended June 30, 2007 as compared to the same period in 2006, was primarily due to decreases in miscellaneous expenses of $\$ 52,000$ and upkeep costs on properties owned by the partnership of $\$ 12,000$. These decreases were offset by increases in subscription interest, postage and printing costs totaling $\$ 9,000$. The decrease of $\$ 6,000(6.90 \%)$ for the three month period ended June 30,2007 as compared to the same period in 2006 was primarily due to decreases in miscellaneous expenses of $\$ 2,000$, printing expenses of $\$ 5,000$ and upkeep costs on properties owned by the partnership of $\$ 4,000$. These decreases were partially offset by increases in subscription interest while new funds from limited partners awaited entry into the partnership totaling $\$ 5,000$ and postage costs of $\$ 1,000$.

At June 30, 2007, there were two outstanding loans with filed notices of default with principal balances totaling $\$ 906,000$ or $0.32 \%$ of outstanding secured loans as compared to the two loans totaling $\$ 7,245,000$ or $2.74 \%$ of outstanding secured loans that existed at June 30, 2006. These foreclosures are not an unusual occurrence in the segment of the lending industry in which we operate.

The general partners received mortgage brokerage commissions from loan borrowers of \$1,763,000 and \$2,834,000 for the six month periods and $\$ 911,000$ and $\$ 976,000$ for the three month periods ended June 30, 2007 and 2006, respectively. The decrease is due to a lesser amount of loans being funded during the six and three month periods ended June 30, 2007 ( $\$ 76,768,000$ and $\$ 33,941,000$, respectively) as compared to the same periods in 2006 ( $\$ 114,321,000$ and $\$ 55,012,000$, respectively). In spite of the lower volume funded during the first half of 2007, anticipated loan fundings for the remaining half of 2007 appear sufficient to allow the partnership to stay fully invested.

## Allowance for Losses.

The general partners periodically review the loan portfolio, examining the status of delinquencies, borrowers' payment records, as well as other factors. Based upon this information and other data, the allowance for loan losses is increased or decreased. Borrower foreclosures are a normal aspect of partnership operations. The partnership is not a credit based lender and hence while it reviews the credit history and income of borrowers, and if applicable, the income from income producing properties, the general partners expect that the partnership will on occasion take back real estate security. As of June 30, 2007, the partnership had eighteen loans past due 90 days or more on interest payments and/or past maturity, totaling $\$ 25,873,000$. In addition, three loans totaling $\$ 17,748,000$ were past their maturity dates at June 30, 2007 but were current in interest payments, bringing the total 90 days past due loans and past maturity loans to forty-one loans totaling \$43,621,000. As of June 30, 2007 there were two loans totaling $\$ 906,000$ with filed notices of default, which are included in the 90 Day Past Due Loans.

The partnership periodically enters into workout agreements with borrowers who are past maturity or delinquent in their regular payments. As of June 30, 2007, the partnership had two loans totaling $\$ 553,000$ with workout agreements. Typically, a workout agreement allows the borrower to extend the maturity date of the balloon payment and/or allows the borrower to make current monthly payments while deferring for periods of time, past due payments, and allows time to pay the loan in full. These workout agreements and foreclosures generally exist within our loan portfolio to varying degrees, depending primarily on the health of the economy. The number of foreclosures and workout agreements will generally rise during difficult economic times and conversely fall during good economic times. At June 30, 2007, the partnership had two pending foreclosures. Workouts and foreclosures are considered when management arrives at appropriate loan loss reserves and based on our experience, are reflective of our loan marketplace segment. In 2007, we may initiate foreclosure proceedings on delinquent borrowers or borrowers who become delinquent during the balance of the year. We may take back additional real estate through the foreclosure process in 2007. Borrower foreclosures are a normal aspect of partnership operations and the general partners anticipate that they will not have a material effect on our results of operations or liquidity. As a safeguard against potential losses, the general partners have made provisions for losses on loans and real estate held for sale of $\$ 4,335,000$ at June 30, 2007. These provisions for losses were made to protect against collection losses. The total cumulative provision for losses as of June 30, 2007 is considered by the general partners to be adequate. Because of the number of variables involved, the magnitude of the swings possible and the general partners’ inability to control many of these factors, actual results may and do sometimes differ significantly from estimates made by the general partners.

PORTFOLIO REVIEW - For the six months ended June 30, 2007 and 2006

## Loan Portfolio.

The partnership's loan portfolio consists primarily of short-term (one to five years), fixed rate loans secured by real estate. As of June 30, 2007 and 2006, the partnership’s loans secured by real property collateral in the nine San Francisco Bay Area counties (San Francisco, San Mateo, Santa Clara, Alameda, Contra Costa, Napa, Solano, Sonoma and Marin) represented $\$ 173,130,000$ ( $60.32 \%$ ) and $\$ 145,841,000(55.22 \%)$, respectively, of the outstanding secured loan portfolio. An additional \$48,787,000 (17\%) and \$59,225,000 (22.42\%), respectively, were in counties adjacent to the San Francisco Bay Area, totaling, together with the loans in the nine San Francisco Bay Area counties, $\$ 221,917,000$ ( $77.31 \%$ ) and $\$ 205,066,000$ ( $77.64 \%$ ), respectively. The remainder of the portfolio represented loans secured by California real estate.

As of June 30, 2007 and 2006, the partnership held 109 and 100 secured loans, respectively, in the following categories (in thousands):

|  | June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  |  | 2006 |  |  |
| Single family homes (1-4 units) | \$ | 195,948 | 68.27\% | \$ | 187,570 | 71.02\% |
| Commercial |  | 71,573 | 24.94\% |  | 56,903 | 21.54\% |
| Apartments (5+ units) |  | 16,616 | 5.79\% |  | 18,197 | 6.89\% |
| Land |  | 2,895 | 1.01\% |  | 1,457 | 0.55\% |
| Total | \$ | 287,032 | 100.00\% | \$ | 264,127 | 100.00\% |

As of June 30, 2007, the partnership held 109 loans secured by deeds of trust. The following table sets forth the priorities, asset concentrations and maturities of the loans held by the partnership as of June 30, 2007.

## PRIORITIES, ASSET CONCENTRATIONS AND MATURITIES OF LOANS As of June 30, 2007 (in thousands)

|  | \# of Secured Loans | Amount |  | Percent |
| :---: | :---: | :---: | :---: | :---: |
| $1{ }^{\text {st }}$ Mortgages | 51 | \$ | 103,173 | 35.94\% |
| $2{ }^{\text {nd }}$ Mortgages | 53 |  | 178,448 | 62.17\% |
| $3{ }^{\text {rd }}$ Mortgages | 5 |  | 5,411 | 1.89\% |
| Total | 109 | \$ | 287,032 | 100.00\% |
| Maturing prior to 12/31/07 | 28 | \$ | 93,501 | 32.57\% |
| Maturing between 01/01/08 and 12/31/08 | 21 |  | 101,612 | 35.40\% |
| Maturing between 01/01/09 and 12/31/09 | 18 |  | 41,922 | 14.61\% |
| Maturing after 12/31/09 | 42 |  | 49,997 | 17.42\% |
| Total | 109 | \$ | 287,032 | 100.00\% |
| Average secured loan as a \% of secured loan portfolio |  | \$ | 2,633 | 0.92\% |
| Largest secured loan as a \% of secured loan portfolio |  | \$ | 32,834 | 11.44\% |
| Smallest secured loan as a \% of secured loan portfolio |  | \$ | 66 | 0.02\% |
| Average secured loan-to-value at time of loan based on appraisals and prior liens at time of loan |  |  |  | 67.11\% |
| Largest secured loan as a percent of partnership assets |  | \$ | 32,834 | 10.07\% |

## Liquidity and Capital Resources.

Partnership capital continued to increase during the six month period ended June 30, 2007. The partnership received new limited partner capital contributions of $\$ 15,730,000$ for the six month period ended June 30, 2007 as compared to $\$ 20,407,000$ for the six month period ended June 30, 2006. Retained earnings of limited partners that have chosen to compound earnings were $\$ 6,335,000$ for the six month period ended June 30, 2007, as compared to $\$ 5,564,000$ for the six month period ended June 30, 2006. The increased partnership capital assisted in the partnership's ability to increase loans outstanding to $\$ 287,032,000$ at June 30,2007 , as compared to $\$ 264,127,000$ at June 30, 2006.

The partnership relies upon purchases of units, loan payoffs, borrowers' mortgage payments, and to a lesser degree, its line of credit for the source of funds for loans and for the undisbursed portion of Construction Loans and Rehabilitation Loans (see the discussion under the caption "ASSET QUALITY" in Item 3 of Part I of this Form 10Q). Mortgage interest rates have decreased somewhat from those available at the inception of the partnership. If interest rates were to increase substantially, the yield of the partnership's loans may provide lower yields than other comparable debt-related investments. As such, additional limited partner unit purchases could decline, which would reduce the overall liquidity of the partnership. Additionally, since the partnership has made primarily fixed rate loans, if interest rates were to rise, the likely result would be a slower prepayment rate for the partnership. This could cause a lower degree of liquidity as well as a slowdown in the ability of the partnership to invest in loans at the then current interest rates. Conversely, in the event interest rates were to decline, the partnership could experience a surge of unit purchases by prospective limited partners, and/or significant borrower prepayments. In such event, if the partnership can only obtain the then existing lower rates of interest, there may be a dilution of the partnership's yield on loans, thereby lowering the partnership's overall yield to the limited partners. The partnership to a lesser degree relies upon its line of credit to fund loans. Generally, the partnership's loans are fixed rate, whereas the credit line is a variable rate loan. In the event of a significant increase in overall interest rates, the credit line rate of interest could increase to a rate above the average portfolio rate of interest. Should such an event occur, the general partners would desire to pay off the line of credit and would generally not use it to fund loans. This could reduce the overall liquidity of the partnership. Cash is constantly being generated from borrower payments of interest, principal and loan payoffs. Currently, cash flow greatly exceeds partnership expenses and cash distribution requirements to limited partners. Excess cash flow is invested in new loan opportunities, and for funding the undisbursed portion of Construction and Rehabilitation Loans, and is used to reduce the partnership credit line or for other partnership business.

At the time of subscription to the partnership, limited partners must elect either to receive monthly, quarterly or annual cash distributions from the partnership, or to compound earnings in their capital account. If an investor initially elects to receive monthly, quarterly or annual distributions, such election, once made, is irrevocable. If the investor initially elects to compound earnings in his/her capital account, in lieu of cash distributions, the investor may, after three (3) years, change the election and receive monthly, quarterly or annual cash distributions. Earnings allocable to limited partners, who elect to compound earnings in their capital account, will be retained by the partnership for making further loans or for other proper partnership purposes; and such amounts will be added to such limited partners’ capital accounts.

During the six and three month periods ended June 30, 2007 and 2006, the partnership, after allocation of syndication costs, made the following allocation of earnings both to the limited partners who elected to compound their earnings, and those that chose to distribute:

|  | Six months ended June 30, |  |  |  | Three months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2007 |  | 2006 |  | 2007 |  | 2006 |
| Compounding | \$ | 6,335,000 | \$ | 5,564,000 | \$ | 3,216,000 | \$ | 2,843,000 |
| Distributing | \$ | 3,845,000 | \$ | 3,218,000 | \$ | 1,962,000 | \$ | 1,654,000 |

As of June 30, 2007 and 2006, limited partners electing to receive cash distributions of earnings represented $38 \%$ of the limited partners' outstanding capital accounts. These percentages have remained relatively stable. The general partners anticipate that after all capital has been raised, the percentage of limited partners electing to withdraw earnings will decrease due to the dilution effect which occurs when compounding limited partners’ capital accounts grow through compounded earnings.

The partnership also allows the limited partners to withdraw their capital account subject to certain limitations and penalties. Once a limited partner's initial five-year hold period has passed, the general partners expect to see an increase in liquidations due to the ability of limited partners to withdraw without penalty. This ability to withdraw five years after a limited partner's investment has the effect of providing limited partner liquidity and the general partners expect a portion of the limited partners to avail themselves of this liquidity. The general partners expect to see increasing numbers of limited partner withdrawals during a limited partner's $5^{\text {th }}$ through $10^{\text {th }}$ anniversary, at which time the bulk of those limited partners who have sought withdrawal have been liquidated. Since the five-year hold period for many limited partners has yet to expire, as of June 30, 2007, many limited partners may not have yet opted for such liquidation. Earnings and capital liquidations including early withdrawals during the six and three month periods ended June 30, 2007 and 2006 were:

|  | Six months ended June 30, |  |  |  | Three months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007 |  | 2006 |  | 2007 |  | 2006 |  |
| Cash distributions | \$ | 3,845,000 | \$ | 3,218,000 | \$ | 1,962,000 | \$ | 1,654,000 |
| Capital liquidation* | \$ | 1,831,000 | \$ | 1,236,000 | \$ | 784,000 | \$ | 746,000 |
| Total | \$ | 5,676,000 | \$ | 4,454,000 | \$ | 2,746,000 | \$ | 2,400,000 |

* These amounts represent gross of early withdrawal penalties.

Limited partners may liquidate their investment over a one-year period subject to certain limitations and penalties. During the six and three month periods ended June 30, 2007 and 2006, capital liquidated subject to the $10 \%$ penalty for early withdrawal was:


These liquidated amounts are included in the total earnings and capital liquidations reported above and represent $0.19 \%$ and $0.04 \%$ for the six and three months ended June 30,2007 , and $0.13 \%$ and $0.08 \%$ for the six and three months ended June 30, 2006, respectively, of the limited partners’ ending capital as of the end of the respective periods. These withdrawals are within the normally anticipated range and represent a small percentage of limited partner capital.

In some cases in order to satisfy broker dealers and other reporting requirements, the general partners have valued the limited partners' interest in the partnership on a basis which utilizes a per unit system of calculation, rather than based upon the investors' capital account. This information has been reported in this manner in order to allow the partnership to integrate with certain software used by the broker dealers and other reporting entities. In those cases, the partnership will report to broker dealers, trust companies and others a "reporting" number of units based upon a $\$ 1.00$ per unit calculation. The number of reporting units provided will be calculated based upon the limited partner's capital account value divided by \$1.00. Each investor's capital account balance is set forth periodically on the partnership account statement provided to investors. The reporting units are solely for broker dealers requiring such information for their software programs and do not reflect actual units owned by a limited partner or the limited partners' right or interest in cash flow or any other economic benefit in the partnership. Each investor's capital account balance is set forth periodically on the partnership account statement provided to investors. The amount of partnership earnings each investor is entitled to receive is determined by the ratio that each investor's capital account bears to the total amount of all investor capital accounts then outstanding. The capital account balance of each investor should be included on any NASD member client account statement in providing a per unit estimated value of the client's investment in the partnership in accordance with NASD Rule 2340.

While the general partners have set an estimated value for the partnership units, such determination may not be representative of the ultimate price realized by an investor for such units upon sale. No public trading market exists for the partnership units and none is likely to develop. Thus, there is no certainty that the units can be sold at a price equal to the stated value of the capital account. Furthermore, the ability of an investor to liquidate his or her investment is limited subject to certain liquidation rights provided by the partnership, which may include early withdrawal penalties.

## Current Economic Conditions.

By most indicators the United States economy continues to perform well. Gross Domestic Product, which slowed to a $0.7 \%$ annual rate in the first quarter of 2007, rebounded and increased at a $3.4 \%$ annual rate during the second quarter of 2007. The unemployment rate has been hovering around $4.5 \%$ for almost a full year, which many would consider to be close to full employment. The inflation rate was $0.2 \%$ for June of 2007, which was $2.7 \%$ higher than in June of 2006; this is a relatively low rate of inflation considering the high energy costs, which have persisted due to the rising cost of oil. Long term interest rates, represented by the 10 -year treasury bonds, fluctuated during the second quarter of 2007 but stayed within an approximate $0.25 \%$ range of $4.95 \%$ during the second quarter 2007. At August 10, 2007 they were trading at $4.78 \%$; which is near their trading levels during the first quarter of 2007. The Federal Reserve, in acknowledging the solid performance of the economy, left its benchmark federal funds rate unchanged at $5.25 \%$ during its August, 2007 meeting citing its view that inflation remains the most significant concern.

In spite of the solid performance of the economy, loan delinquencies for many lenders have been rising. Of particular concern are loan delinquencies in the "sub prime" residential real estate lending arena. Loan payment delinquencies for this category of borrower, those with low credit scores, high loan-to-values, and undocumented resources for payments, have risen to levels approximating $16 \%$. Many of these borrowers are dependent upon appreciation and loose underwriting standards to assist them with their ability to service their indebtedness. As the majority of these loans were written at loan-to-values exceeding $90 \%$, an abatement of residential real estate appreciation and a tightening of underwriting standards will cause enough financial stress amongst this category of borrowers to cause many of them to default on their obligations. The partnership believes it is different from many sub prime lenders in that it does not make high loan-to-value loans, and does document the ability of borrowers to make the payments on their loans. For the partnership loans outstanding as of June 30, 2007, the partnership had an average loan-to-value ratio of $67.11 \%$, computed based on appraised value and senior liens as of the date the loan was made. This percentage does not account for any increases or decreases in property values since the date the loan was made, nor does it include any reductions in principal on senior indebtedness through amortization of payments after the loan was made.

The partnership makes loans primarily in Northern California. As such the regional real estate market is of primary concern to the partnership. As of June 30, 2007 and 2006, approximately $60.32 \% ~(\$ 173,130,000)$ and $55.22 \%$ ( $\$ 145,841,000$ ), respectively, of the loans held by the partnership were in the nine San Francisco Bay Area Counties. As of June 30, 2007 and 2006, an additional $17 \% ~(\$ 48,787,000)$ and $22.42 \% ~(\$ 59,225,000)$, respectively, of loans were in counties adjacent to the nine San Francisco Bay Area Counties, totaling, with the loans in the nine San Francisco Bay Area counties, $77.31 \%$ and $77.64 \%$ of loans in the nine San Francisco Bay Area counties and adjacent counties, respectively. The remainder of the loans held was secured by California real estate outside of the San Francisco Bay Area.

In general, California residential real estate sales slowed but prices remained similar to those that existed a year ago. The California Association of Realtors reported that sales of single family homes were down $24.7 \%$ in June, 2007, while the median price rose $3.2 \%$ to $\$ 594,260$. Sales of condominiums dropped $19.9 \%$, even as the median price was rising $2.9 \%$ to $\$ 442,670$. Dataquick, which uses different definitions of a home versus the California Association of Realtors, reported that the median price paid for a home in June, 2007 was $\$ 479,000$ down 1\% from the record high of $\$ 484,000$ for March, April and May, 2007. That median price was down $0.2 \%$ from the $\$ 480,000$ median price for June, 2006. In the San Francisco Bay Area, the median price paid for a home increased in June, 2007 to a new high of $\$ 665,000$. That was up $0.8 \%$ from $\$ 660,000$ for May, 2007 and up $2.6 \%$ from $\$ 648,000$ for June, 2006. Since the majority of the partnership’s residential loans are secured by San Francisco Bay Area real estate and all of the residential loans are secured by California real estate, the continued stability of residential real estate values in California and particularly the San Francisco Bay Area, is anticipated to minimize the impact on the partnership of higher loan delinquencies in the "sub-prime" residential real estate market nationally.

Commercial properties continued their strong performance in the San Francisco Bay Area. San Francisco’s downtown office vacancy rate dropped slightly in the second quarter to $8.5 \%$, down a tenth of a percentage point from the first quarter, according to CB Richard Ellis. Average rental rates in downtown San Francisco reached $\$ 38.31$ per square foot annually, a $6.8 \%$ increase over the previous quarter and $25.8 \%$ above the previous year. All other regions of the San Francisco Bay Area exhibited similar improved results from 2006. A strong commercial market indicates strong job and economic growth, which is good for commercial property values and for the lenders who secure loans on commercial properties.

While residential real estate activity and values have certainly moderated from the sales and appreciation rates that existed during 2004 and 2005, significant price drops have not ensued. Management believes our loan-to-value ratio of $67.11 \%$ will assist the partnership in weathering loan delinquencies and foreclosures should they occur.

## Contractual Obligations.

A summary of the contractual obligations of the partnership as of June 30, 2007 is set forth below (in thousands):

| Contractual Obligation | Total |  | Less than 1 Year |  | 1-3 Years |  | 3-5 Years |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Line of credit | \$ | 30,950 | \$ | - | \$ | 21,496 | \$ | 9,454 |
| Construction loans |  | 311 |  | 311 |  | - |  | - |
| Term loans |  | 500 |  | 500 |  | - |  | - |
| Rehabilitation loans |  | 10,242 |  | 10,242 |  | - |  | - |
| Total | \$ | 42,003 | \$ | 11,053 | \$ | 21,496 | \$ | 9,454 |

## Part I - Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The following table contains information about the cash held in money market accounts, loans held in the partnership's portfolio and loans to the partnership pursuant to its line of credit as of June 30, 2007. The presentation, for each category of information, aggregates the assets and liabilities by their maturity dates for maturities occurring in each of the years 2007 through 2011 and separately aggregates the information for all maturities arising after 2011. The carrying values of these assets and liabilities approximate their fair market values as of June 30, 2007 (in thousands):

|  | 2007 | 2008 | 2009 | 2010 | 2011 | Thereafter |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest earning assets: |  |  |  |  |  |  |  |  |
| Money market accounts | \$ 13,505 |  |  |  |  |  | \$ | 13,505 |
| Average interest rate | 2.58\% |  |  |  |  |  |  | 2.58\% |
| Loans secured by deeds |  |  |  |  |  |  |  |  |
| Average interest rate | 9.86\% | 9.89\% | 10.08\% | 9.89\% | 9.31\% | 9.57\% |  | 9.88\% |
| Interest bearing liabilities: Line of credit |  | 861 | 10,317 | 10,318 | 9,454 |  | \$ | 30,950 |
| Average interest rate | 8.25\% |  |  |  |  |  |  | 8.25\% |
| Term loan | \$ 500 |  |  |  |  |  | \$ | 500 |
| Average interest rate | 12.50\% |  |  |  |  |  |  | 12.50\% |

## Market Risk.

The partnership's line of credit bears interest at a variable rate, tied to the prime rate. As a result, the partnership's primary market risk exposure with respect to its obligations is changes in interest rates, which will affect the interest cost of outstanding amounts on the line of credit. The partnership may also suffer market risk tied to general trends affecting real estate values that may impact the partnership's security for its loans.

The partnership's primary market risk in terms of its profitability is the exposure to fluctuations in earnings resulting from fluctuations in general interest rates. The majority of the partnership's mortgage loans earn interest at fixed rates. Changes in interest rates may also affect the value of the partnership's investment in mortgage loans and the rates at which the partnership reinvests funds obtained from loan repayments and new capital contributions from limited partners. If interest rates increase, the interest rates the partnership obtains from reinvested funds will generally increase, but the value of the partnership's existing loans at fixed rates will generally tend to decrease. The risk is mitigated by the fact that the partnership does not intend to sell its loan portfolio, rather such loans are held until they are paid off. If interest rates decrease, the amounts becoming available to the partnership for investment due to repayment of partnership loans may be reinvested at lower rates than the partnership had been able to obtain in prior investments, or than the rates on the repaid loans. In addition, interest rate decreases may encourage borrowers to refinance their loans with the partnership at a time where the partnership is unable to reinvest in loans of comparable value.

The partnership does not hedge or otherwise seek to manage interest rate risk. The partnership does not enter into risk sensitive instruments for trading purposes.

## ASSET QUALITY

A consequence of lending activities is that occasionally losses will be experienced and that the amount of such losses will vary from time to time, depending upon the risk characteristics of the loan portfolio as affected by economic conditions and the financial experiences of borrowers. Many of these factors are beyond the control of the general partners. There is no precise method of predicting specific losses or amounts that ultimately may be charged off on particular segments of the loan portfolio, especially in light of the current economic environment.

The conclusion that a loan may become uncollectible, in whole or in part, is a matter of judgment. Although institutional lenders are subject to requirements and regulations that, among other things, require them to perform ongoing analyses of their portfolios, loan-to-value ratios, reserves, and other metrics, and to obtain and maintain current information regarding their borrowers and the securing properties, the partnership is not subject to these regulations and has not adopted all of these practices. Rather, the general partners, in connection with the periodic closing of the accounting records of the partnership and the preparation of the financial statements, determine whether the allowance for loan losses is adequate to cover potential loan losses of the partnership. As of June 30, 2007, eighteen loans totaling $\$ 25,873,000$ were delinquent over 90 days on interest payments. This includes seven matured loans totaling $\$ 12,794,000$. As of June 30,2007 the general partners have determined that the allowance for loan losses and real estate held for sale of $\$ 4,335,000(1.49 \%$ of net assets) is adequate in amount. Because of the number of variables involved, the magnitude of the swings possible and the general partners' inability to control many of these factors, actual results may and do sometimes differ significantly from estimates made by the general partners.

The partnership also makes loans requiring periodic disbursements of funds. As of June 30, 2007, there were ten such loans. These loans include either ground up construction of buildings and/or loans for rehabilitation of existing structures. Interest on these loans is computed using a simple interest method and only on the amounts disbursed on a daily basis.

A summary of the status of the partnership's loans which are periodically disbursed, as of June 30,2007 , is set forth below:

|  | Complete Construction |  | Rehabilitation |
| :---: | :---: | :---: | :---: |
| Disbursed funds | \$ | 6,485,000 | \$ 65,676,000 |
| Undisbursed funds | \$ | 311,000 | \$ 10,242,000 |
|  | \$ | 6,796,000 | \$ 75,918,000 |

"Construction Loans" are determined by the management to be those loans made to borrowers for the construction of entirely new structures or dwellings, whether residential, commercial or multifamily properties. The partnership has approved the borrowers up to a maximum loan balance; however, disbursements are made in phases throughout the construction process. As of June 30, 2007, the partnership had commitments for Construction Loans totaling $\$ 6,796,000$, of which $\$ 6,485,000$ had been disbursed and $\$ 311,000$ remains to be disbursed.

The partnership also makes loans, the proceeds of which are used to remodel, add to and/or rehabilitate an existing structure or dwelling, whether residential, commercial or multifamily properties and which, in the determination of management, are not Construction Loans. Many of these loans are for cosmetic refurbishment of both interiors and exteriors of existing condominiums. The refurbished units are then sold to new users, and the sales proceeds are used to repay the partnership's loans. These loans are referred to by management as "Rehabilitation Loans". As of June 30, 2007 the partnership had commitments for Rehabilitation Loans totaling \$75,918,000, of which $\$ 65,676,000$ had been disbursed and $\$ 10,242,000$ remains to be disbursed. While the partnership does not classify Rehabilitation Loans as Construction Loans, Rehabilitation Loans do carry some of the same risks as Construction Loans. There is no limit on the amount of Rehabilitation Loans the partnership may make.

## Part I - Item 4. CONTROLS AND PROCEDURES

As of June 30, 2007, the partnership carried out an evaluation, under the supervision and with the participation of the general partners of the effectiveness of the design and operation of the partnership's disclosure controls and procedures pursuant to Rule 13a-15 of the Securities Exchange Act of 1934, as amended. Based upon that evaluation, the general partners concluded that the partnership's disclosure controls and procedures are effective for the purposes set forth in Rule 13a-15. There were no changes in the partnership's internal control over financial reporting during the partnership's second fiscal quarter that have materially affected, or are reasonably likely to materially affect, the partnership's internal control over financial reporting.

## PART II - OTHER INFORMATION

## Item 1. Legal Proceedings

The partnership is involved in various legal actions arising in the normal course of business. In the opinion of management, such matters will not have a material effect upon the financial position of the partnership.

## Item 1A. Risk Factors

A description of the risk factors with respect to investing in the limited partnership units publicly offered by the partnership is set forth in the partnership's prospectus, dated August 4, 2005, beginning on page 8, under the section "Risk Factors", which is incorporated herein by reference.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Not Applicable.

## Item 3. Defaults Upon Senior Securities

Not Applicable.

## Item 4. Submission of Matters to a Vote of Security Holders

Not Applicable.

## Item 5. Other Information

None.

## Item 6. Exhibits

31.1 Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of General Partner pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of General Partner pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

## SIGNATURES

Pursuant to the requirements of Section 13 or 15 (d) of the Securities Exchange Act of 1934 the registrant has duly caused this report to be signed on its behalf by the undersigned, thereto duly authorized on the 14th day of August, 2007

## REDWOOD MORTGAGE INVESTORS VIII

By: /S/ Michael R. Burwell
Michael R. Burwell, General Partner

By: Gymno Corporation, General Partner

By: /S/ Michael R. Burwell
Michael R. Burwell, President, Secretary/Treasurer \& Chief Financial Officer

By: Redwood Mortgage Corp., General Partner

By: /S/ Michael R. Burwell Michael R. Burwell, President, Secretary/Treasurer

## GENERAL PARTNER CERTIFICATION

I, Michael R. Burwell, General Partner, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Redwood Mortgage Investors VIII, a California Limited Partnership (the "Registrant");
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;
4. The Registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and we have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
(b) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(c) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
/s/ Michael R. Burwell

Michael R. Burwell, General Partner
August 14, 2007

## PRESIDENT AND CHIEF FINANCIAL OFFICER CERTIFICATION

I, Michael R. Burwell, President, Secretary/Treasurer and Chief Financial Officer of Gymno Corporation, General Partner, and Redwood Mortgage Corp., General Partner, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Redwood Mortgage Investors VIII, a California Limited Partnership (the "Registrant");
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the Registrant as of, and for, the periods presented in this quarterly report;
4. The Registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and we have:
(a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
(b) evaluated the effectiveness of the Registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(c) disclosed in this report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter (the Registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's board of directors (or persons performing the equivalent functions):
(a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
(b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.
/s/ Michael R. Burwell
Michael R. Burwell, President, Secretary/Treasurer and Chief Financial Officer of Gymno Corporation, General Partner, and Redwood Mortgage Corp., General Partner
August 14, 2007

## CERTIFICATION PURSUANT TO <br> 18 U.S.C SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Redwood Mortgage Investors VIII (the "Partnership") on Form 10-Q for the period ending June 30, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I, Michael R. Burwell, General Partner of the Partnership, certify, that to the best of my knowledge:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership at the dates and for the periods indicated.

This Certification has not been, and shall not be deemed "filed" with the Securities and Exchange Commission.
/s/ Michael R. Burwell

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## CERTIFICATION PURSUANT TO <br> 18 U.S.C. SECTION 1350 <br> AS ADOPTED PURSUANT TO <br> SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report of Redwood Mortgage Investors VIII (the "Partnership") on Form 10-Q for the period ending June 30, 2007 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, I, Michael R. Burwell, President, Secretary/Treasurer \& Chief Financial Officer of Gymno Corporation, General Partner of the Partnership, and Redwood Mortgage Corp., General Partner of the Partnership, certify that to the best of my knowledge:
(1) The Report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
(2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Partnership at the dates and for the periods indicated.

This Certification has not been, and shall not be deemed "filed" with the Securities and Exchange Commission.
/s/ Michael R. Burwell

Michael R. Burwell, President,<br>Secretary/Treasurer \& Chief Financial<br>Officer of Gymno Corporation, General Partner, and Redwood Mortgage Corp., General Partner August 14, 2007


[^0]:    Michael R. Burwell, General Partner August 14, 2007

