

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

December 3, 2020

Martin K. Birmingham President and Chief Executive Officer Financial Institutions, Inc. 220 Liberty Street Warsaw, NY 14569

Re: Financial Institutions, Inc.
Registration Statement on Form S-4
Filed November 30, 2020
File No. 333-251030

Dear Mr. Birmingham:

This is to advise you that we have not reviewed and will not review your registration statement.

Please refer to Rules 460 and 461 regarding requests for acceleration. We remind you that the company and its management are responsible for the accuracy and adequacy of their disclosures, notwithstanding any review, comments, action or absence of action by the staff.

Please contact Eric Envall at (202) 551-3234 with any questions.

Sincerely,

Division of Corporation Finance Office of Finance