

For Immediate Release

For more information:

Rex S. Schuette Chief Financial Officer (706) 781-2266 Rex Schuette@ucbi.com

UNITED COMMUNITY BANKS, INC. REPORTS NET OPERATING INCOME OF \$23.8 MILLION FOR FOURTH QUARTER 2015, UP 30 PERCENT FROM A YEAR AGO

- Operating earnings per diluted share of 33 cents, up 10 percent from a year ago
- Operating return on assets of .99 percent
- Operating return on tangible common equity of 10.9 percent
- Loans up \$162 million from third quarter, or 11 percent annualized, excluding sale of healthcare loans
- Loan growth for year of \$444 million, or 10 percent, excluding mergers and healthcare loan sale
- Core transaction deposits up \$524 million for 2015, or 14 percent, excluding deposits acquired in mergers

BLAIRSVILLE, GA – January 20, 2016 – United Community Banks, Inc. (NASDAQ: UCBI) ("United") today continued its strong momentum as it moves forward as a regional community bank in the Southeast, reflecting strong loan, core deposit and fee revenue growth, and a lower provision for credit losses. For the fourth quarter of 2015, net operating income of \$23.8 million increased 30 percent from a year ago and operating earnings per diluted share of 33 cents was up 10 percent from a year ago.

Operating earnings and operating earnings per diluted share for the fourth quarter of 2015 exclude the effects of merger-related and other charges for impairment on properties acquired for future expansion. Including those charges, net income was \$18.2 million for the fourth quarter, or 25 cents per diluted share. Also, operating earnings this quarter include three months of

earnings from the acquisition of The Palmetto Bank ("Palmetto"), as compared to one month for the third quarter of 2015.

For the full year of 2015, United achieved net income of \$71.6 million, or \$1.09 per diluted share. Excluding merger-related and other charges, net operating income was \$83.2 million, or \$1.27 per diluted share.

At December 31, 2015, preliminary regulatory capital ratios were as follows: Tier 1 Risk-Based of 11.5 percent; Total Risk-Based of 12.5 percent; Common Equity Tier 1 Risk-Based of 11.5 percent; and, Tier 1 Leverage of 8.3 percent.

"United continues to enhance its long term value potential. This past year of 2015 demonstrated the strengths of our footprint and the momentum that characterizes our organization as we enter into 2016," said Jimmy Tallent, chairman and chief executive officer. "In 2015, we struck the proper balance of investing for our future and delivering strong financial results. The fourth quarter was a continuation of that solid performance.

"Total loan production continued strong in the fourth quarter, though not readily apparent in our year-end loan balances due to the sale of our \$190 million of healthcare loans," Tallent continued. "Year-to-date loan growth, excluding loans acquired in mergers and our sale of healthcare loans, was \$444 million, or 10 percent, slightly above our 2015 target of mid-to-upper-single-digit loan growth. Our loan growth was funded with solid core transaction deposit growth of \$524 million, or 14 percent, excluding mergers.

"Fourth quarter net loan growth of \$162 million, excluding the healthcare loan sale, was driven by loan production of \$590 million across all of our markets," added Tallent. "Our community banks originated \$360 million in loan production, while our specialized lending area, which includes asset-based, commercial real estate, middle market, SBA and builder finance lending, produced \$157 million."

Fourth quarter taxable-equivalent net interest revenue totaled \$74.0 million, up \$8.33 million from the third quarter of 2015 and up \$15.7 million from the fourth quarter of 2014. The increase in net interest revenue reflects strong loan and core deposit growth, net interest revenue from the Palmetto and First National Bank acquisitions, and an increase in net interest margin.

"The taxable-equivalent net interest margin of 3.34 percent is an increase of eight basis points from the third quarter and up three basis points from a year ago," said Tallent. "The increase from third quarter reflects higher yields on our loan and securities portfolios as well as a two basis point decrease in the average rate on our interest-bearing liabilities.

"This quarter, our loan yield, net interest margin and net interest revenue benefited from the discount accretion from the acquired loan portfolios. The sale of our lower-yielding healthcare loans also contributed to the higher loan yield and net interest margin," commented Tallent. "Additionally, the securities yield benefited from the mix of floating rate securities, slower prepayments and restructuring of a corporate bond, while interest-bearing liabilities benefited from Palmetto's highly desirable deposit base that provided a very low cost source of funds."

The fourth quarter provision for credit losses was \$300 thousand, down \$400 thousand from the third quarter and down \$1.50 million from the fourth quarter of 2014. Fourth quarter net charge-offs were \$1.30 million compared with \$1.42 million in the third quarter and \$2.51 million a year ago. Strong recoveries of previously charged-off loans drove net charge-offs down in the third and fourth quarters of 2015 compared with fourth quarter 2014. Nonperforming assets were .29 percent of total assets at year-end, compared with .29 percent in the third quarter and .26 percent a year ago.

Fourth quarter fee revenue totaled \$21.3 million, up \$2.99 million from the third quarter and \$6.46 million from the fourth quarter of 2014. The increase from the third quarter was primarily due to the full quarter impact of the Palmetto acquisition. Total service charges and fees were \$11.5 million, up \$2.17 million from the third quarter and up \$3.05 million from a year ago. Mortgage fees of \$3.29 million were down \$550 thousand from the third quarter and up \$1.18 million from a year ago. The decrease from the third quarter reflects seasonality and lower refinancing activity. Closed mortgage loans totaled \$138 million in the fourth quarter of 2015,

compared with \$141 million in the third quarter and \$77.4 million in the fourth quarter of 2014. During the fourth quarter, sales of \$25.1 million in SBA loans resulted in net gains of \$2.00 million. This compares with \$17.8 million in loans sold and net gains of \$1.65 million in the third quarter of 2015, and \$15.8 million in loans sold and net gains of \$926 thousand in the fourth quarter of 2014.

"We are committed to growing our revenue stream by focusing on fee-generating products and services," stated Tallent. "The growing SBA lending business and commitment to expanding our mortgage origination business are key parts of this strategy."

Operating expenses, excluding merger-related and other charges of \$9.08 million, were \$56.4 million in the fourth quarter. This compares with \$48.5 million in the third quarter of 2015 and \$41.9 million in the fourth quarter of 2014. The increase from the third quarter reflects approximately \$5.6 million of operating expenses related to the full-quarter impact of the Palmetto acquisition. Palmetto's operating expenses are expected to decline following systems conversions late in the first quarter in 2016, as anticipated cost savings are realized.

"The increase in operating expenses from third quarter also reflects higher professional fees and consulting services for several, mostly one-time, regulatory-related compliance projects throughout the company," stated Tallent. "With the heightened sensitivity to compliance, we made a decision to accelerate these projects into the current year."

Fourth quarter salaries and employee benefits expense totaled \$32.9 million, up \$3.60 million from the third quarter and \$6.35 million from a year ago. The linked-quarter increase was primarily due to the full-quarter impact of Palmetto's costs, our new Charleston loan production office, and higher incentive costs associated with the growth in earnings and lending businesses. The increase from a year ago reflects the impact of mergers, investment in new lenders and support staff for the specialized lending area, as well as higher commissions and incentives associated with the overall improvement in earnings and growth in the SBA and mortgage lending businesses, commercial loans and core deposits.

Occupancy expense of \$4.67 million and communications and equipment expense of \$4.74 million for the fourth quarter were up \$653 thousand and \$772 thousand, respectively, with the full-quarter of Palmetto's expenses accounting for most of the increase in both expense categories.

Other operating expenses for the fourth quarter totaled \$7.01 million, up \$1.46 million from the third quarter and up \$3.08 million from the fourth quarter of 2014. The linked-quarter increase is mostly due to the inclusion of Palmetto's operating expenses for the full-quarter versus one month in the third quarter. The increase from last year is due to the acquisitions and higher transaction processing costs for interchange and internet banking services.

"Palmetto merged into United on September 1 and our team of bankers has been working diligently to bring these two great companies together," noted Tallent. "System conversions are targeted for late February 2016 and, upon their completion, Palmetto branches will begin doing business under the United Community Bank brand."

Fourth quarter expenses included an after-tax merger charge of \$1.94 million primarily related to severance and retention bonuses, system conversion costs, and advisory and professional services fees for the Palmetto acquisition. United also incurred an after-tax non-operating impairment charge in the fourth quarter of \$3.65 million to write-down properties acquired in prior years for future branch expansion.

"As part of our growth strategy, we are evaluating all of our delivery channels, including future branch sites," said Tallent. "Some of these properties will be retained for future branch sites, others will be sold. These decisions will be made over the next two years as we continue to execute on our growth strategies. However, because we've held these properties for a long time, we evaluated them for impairment and wrote-down the properties accordingly."

"Our fourth quarter results mark the completion of another strong year," Tallent said. "We will remember 2015 as the year we successfully re-entered the mergers and acquisitions business. I could not be more pleased with the partners we have chosen and our exceptional team of bankers

who worked tirelessly to bring it all about. I'm excited about the momentum and foundation we are building at United and the opportunities for growth and success they will bring."

Conference Call

United will hold a conference call today, Wednesday, January 20, 2016, at 11 a.m. ET to discuss the contents of this news release and to share business highlights for the quarter. To access the call, dial (877) 380-5665 and use the conference number 19833202. The conference call also will be webcast and available for replay for 30 days by selecting "Events & Presentations" within the Investor Relations section of United's website at www.ucbi.com.

About United Community Banks, Inc.

United Community Banks, Inc. (UCBI) is a bank holding company based in Blairsville, Georgia, with \$9.6 billion in assets. The company's banking subsidiary, United Community Bank, is one of the Southeast's largest full-service banks, operating 134 offices in Georgia, North Carolina, South Carolina and Tennessee. The bank specializes in personalized community banking services for individuals, small businesses and corporations. United Community Bank offers a full range of consumer and commercial banking services including mortgage, advisory, treasury management and other products. In 2014 and 2015, United Community Bank was ranked first in customer satisfaction in the southeast by J.D. Power and again in 2016 was ranked among the top 100 on the Forbes list of America's Best Banks. Additional information about the company and the bank's full range of products and services can be found at www.ucbi.com.

Safe Harbor

This news release contains forward-looking statements, as defined by federal securities laws, including statements about United's financial outlook and business environment. These statements are based on current expectations and are provided to assist in the understanding of future financial performance. Such performance involves risks and uncertainties that may cause actual results to differ materially from those expressed or implied in any such statements. For a discussion of some of the risks and other factors that may cause such forward-looking statements to differ materially from actual results, please refer to United's filings with the Securities and Exchange Commission including its 2014 Annual Report on Form 10-K under the sections entitled "Forward-Looking Statements" and "Risk Factors." Forward-looking statements speak

only as of the date they are made, and we undertake no obligation to update or revise forward-looking statements.

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					015					2014	Fourth Quarter		For the Month	s End	ed	YTD
(in thousands, except per share	Fou			Third		Second		First		Fourth	2015-2014		Decem	ber 3		2015-2014
data; taxable equivalent)	Qua	rter	_	<u>Quarter</u>		Quarter		Quarter		Quarter	Change	_	2015		2014	Change
INCOME SUMMARY Interest revenue	\$ 7	9,646	\$	71,120	\$	66,134	\$	62,909	\$	64,353		\$	279,809	\$	249,969	
Interest revenue Interest expense		5,598	Ф	5,402	Þ	4,817	Ф	5,292	Ф	6,021		Ф	21,109	Ф	25,551	
Net interest revenue		4,048		65,718	-	61,317		57,617		58,332	27 %		258,700	-	224,418	15 %
Provision for credit losses		300		700		900		1,800		1,800			3,700		8,500	
Fee revenue	2	1,284		18,297		17,266		15,682		14,823	44		72,529		55,554	31
Total revenue	9	5,032		83,315		77,683		71,499		71,355	33		327,529		271,472	21
Expenses - operating (1)	5	6,410		48,525		45,247		43,061		41,919	35		193,243		162,865	19
Income before income tax expense - operating (1)	3	8,622		34,790		32,436		28,438		29,436	31		134,286		108,607	24
Income tax expense - operating (1)	1	4,822		13,064		12,447		10,768		11,189	32		51,101		40,987	25
Net income - operating (1)	2	3,800		21,726		19,989		17,670		18,247	30		83,185		67,620	23
Preferred dividends and discount accretion		25		25		17		-					67		439	
Net income available to common																
shareholders - operating (1)	2	3,775		21,701		19,972		17,670		18,247	30		83,118		67,181	24
Merger-related and other charges, net of income tax benefit Net income available to common		5,592		3,839		2,176		-		-			11,607		-	
shareholders - GAAP	\$ 1	8,183	\$	17,862	\$	17,796	\$	17,670	\$	18,247	-	\$	71,511	\$	67,181	6
PERFORMANCE MEASURES																
Per common share:																
Diluted income - operating (1)	\$.33	\$.33	\$.32	\$.29	\$.30	10	\$	1.27	\$	1.11	14
Diluted income - GAAP		.25		.27		.28		.29		.30	(17)		1.09		1.11	(2)
Cash dividends declared		.06		.06		.05		.05		.05			.22		.11	
Book value		14.02		13.95		12.95		12.58		12.20	15		14.02		12.20	15
Tangible book value (3)		12.06		12.08		12.66		12.53		12.15	(1)		12.06		12.15	(1)
Key performance ratios:																
Return on tangible common equity - operating (1)(2)(3)(4)		10.87	%	10.29	%	10.20	%	9.46	%	9.74 9	6		10.24	%	9.32 9	%
Return on common equity - operating (1)(2)(4)		9.18		9.54		9.90		9.34		9.60			9.48		9.17	
Return on common equity - GAAP (2)(4)		7.02		7.85		8.83		9.34		9.60			8.15		9.17	
Return on assets - operating (1)(4)		.99		1.00		1.00		.94		.96			.98		.91	
Return on assets - GAAP ⁽⁴⁾		.76		.82		.89		.94		.96			.85		.91	
Dividend payout ratio - operating (1)		18.18		18.18		15.63		17.24		16.67			17.32		9.91	
Dividend payout ratio - GAAP		24.00		22.22		17.86		17.24		16.67			20.18		9.91	
Net interest margin ⁽⁴⁾		3.34		3.26		3.30		3.31		3.31			3.30		3.26	
Efficiency ratio - operating (1)		59.41		57.81		57.59		59.15		57.47			58.51		58.26	
Efficiency ratio - GAAP		68.97		64.65		61.63		59.15		57.47			63.96		58.26	
Average equity to average assets		10.68		10.39		10.05		9.86		9.76			10.27		9.69	
Average tangible equity to average assets (3) Average tangible common equity to		9.40		9.88		9.91		9.82		9.72			9.74		9.67	
average assets ⁽³⁾ Tangible common equity to risk-weighted		9.29		9.77		9.83		9.82		9.72			9.66		9.60	
assets (3)(5)(6)		12.82		13.08		13.24		13.53		13.82			12.82		13.82	
ASSET QUALITY																
Nonperforming loans	\$ 2	2,653	\$	20,064	\$	18,805	\$	19,015	\$	17,881	27	\$	22,653	\$	17,881	27
Foreclosed properties		4,883		7,669		2,356		1,158		1,726	183		4,883		1,726	183
Total nonperforming assets (NPAs)	2	7,536		27,733		21,161		20,173		19,607	40		27,536		19,607	40
Allowance for loan losses	6	8,448		69,062		70,129		70,007		71,619	(4)		68,448		71,619	(4)
Net charge-offs		1,302		1,417		978		2,562		2,509	(48)		6,259		13,878	(55)
Allowance for loan losses to loans		1.14	%	1.15	%	1.36	%	1.46	%	1.53 9	ó		1.14	%	1.53 9	%
Allowance for loan losses to loans, excl. acquired loans		1.35		1.37		1.42		1.46		1.53			1.35		1.53	
Net charge-offs to average loans (4)		.09		.10		.08		.22		.22			.12		.31	
NPAs to loans and foreclosed properties		.46		.46		.41		.42		.42			.46		.42	
NPAs to total assets		.29		.29		.26		.26		.26			.29		.26	
AVERAGE BALANCES (\$ in millions)																
Loans	\$	5,975	\$	5,457	\$	5,017	\$	4,725	\$	4,621	29	\$	5,298	\$	4,450	19
Investment securities		2,607		2,396		2,261		2,203		2,222	17		2,368		2,274	4
Earning assets		8,792		8,009		7,444		7,070		7,013	25		7,834		6,880	14
Total assets		9,558		8,634		8,017		7,617		7,565	26		8,462		7,436	14
Deposits		8,028		7,135		6,669		6,369		6,383	26		7,055		6,228	13
Shareholders' equity		1,021		897		806		751		738	38		869		720	21
Common shares - basic (thousands)		2,135		66,294		62,549		60,905		60,830	19		65,488		60,588	8
Common shares - diluted (thousands)	7	2,140		66,300		62,553		60,909		60,833	19		65,492		60,590	8
AT PERIOD END (\$ in millions)																
Loans		5,995	\$	6,024	\$	5,174	\$	4,788	\$	4,672	28	\$	5,995	\$	4,672	28
Investment securities		2,656		2,457		2,322		2,201		2,198	21		2,656		2,198	21
Total assets		9,626		9,414		8,246		7,664		7,567	27		9,626		7,567	27
Deposits		7,881		7,905		6,808		6,438		6,327	25		7,881		6,327	25
Shareholders' equity		1,018		1,013		827		764		740	38		1,018		740	38
Common shares outstanding (thousands)		1,484		71,472		62,700		60,309		60,259	19		71,484		60,259	19

⁽¹⁾ Excludes merger-related charges and impairment losses on surplus bank property. (2) Net income available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (3) Excludes effect of acquisition related intangibles and associated amortization. (4) Annualized. (5) December 31, September 30, June 30 and March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015. (6) Fourth quarter 2015 ratio is preliminary.

Selected Financial Information

For the Years Ended December 31,

(in thousands, except per share data;		2015		2014		2012		2012		2011
taxable equivalent) INCOME SUMMARY		2015		2014		2013		2012		2011
Net interest revenue	\$	258,700	\$	224,418	\$	219,641	\$	229,758	\$	238,670
Provision for credit losses		3,700		8,500		65,500		62,500		251,000
Fee revenue		72,529		55,554		56,598		56,112		44,907
Total revenue		327,529 193,243		271,472 162,865		210,739 174,304		223,370 186,774		32,577 261,599
Expenses - operating (1)		134,286		108,607		36,435		36,596		(229,022)
Income (loss) before income tax expense (benefit) - operating (1)		51,101		40,987		(236,705)		2,740		(2,276)
Income tax expense (benefit) - operating (1)		83,185		67,620		273,140		33,856		(226,746)
Net income (loss) - operating (1) Preferred dividends and discount accretion										
Net income (loss) available to common shareholders - operating (1)		83,118		439 67,181		12,078 261,062		12,148 21,708		(238,584)
Merger-related and other charges, net of income tax benefit		(11,607)				,				-
Net income (loss) available to common shareholders - GAAP	\$	71,511	\$	67,181	\$	261,062	\$	21,708	\$	(238,584)
PERFORMANCE MEASURES	1		-		-		-			
Per common share:										
Diluted income (loss) - operating (1)	\$	1.27	\$	1.11	\$	4.44	\$.38	\$	(5.97)
Diluted income (loss) - GAAP	Ψ	1.09	Ψ	1.11	Ψ	4.44	Ψ	.38	Ψ.	(5.97)
Cash dividends declared		.22		.11		-		-		-
Book value		14.02		12.20		11.30		6.67		6.62
Tangible book value (3)		12.06		12.15		11.26		6.57		6.47
Key performance ratios:										
Return on tangible common equity - operating (1)(2)(3)		10.24 9	6	9.32	%	47.35	%	6.27	%	(96.20) %
Return on common equity - operating (1)(2)		9.48		9.17		46.72		5.43		(93.57)
Return on common equity - GAAP (2)		8.15		9.17		46.72		5.43		(93.57)
Return on assets - operating (1)		.98		.91		3.86		.49		(3.15)
Return on assets - GAAP		.85		.91		3.86		.49		(3.15)
Dividend payout ratio - operating (1)		17.32		9.91		_		_		-
Dividend payout ratio - GAAP		20.18		9.91		_		-		-
Net interest margin		3.30		3.26		3.30		3.51		3.52
Efficiency ratio - operating (1)		58.51		58.26		63.14		65.43		92.27
Efficiency ratio - GAAP		63.96		58.26		63.14		65.43		92.27
Average equity to average assets		10.27		9.69		10.35		8.47		7.75
Average tangible equity to average assets (3)		9.74		9.67		10.31		8.38		7.62
Average tangible common equity to average assets (3)		9.66		9.60		7.55		5.54		3.74
Tangible common equity to risk-weighted assets (3)(4)(5)		12.82		13.82		13.17		8.26		8.25
ASSET QUALITY										
Non-performing loans	\$	22,653	\$	17,881	\$	26,819	\$	109,894	\$	127,479
Foreclosed properties		4,883		1,726		4,221		18,264	-	32,859
Total non-performing assets (NPAs) Allowance for loan losses		27,536 68,448		19,607 71,619		31,040 76,762		128,158 107,137		160,338 114,468
Net charge-offs		6,259		13,879		93,710		69,831		311,227
Allowance for loan losses to loans		1.14		1.53	%	1.77	%	2.57	%	2.79 %
Allowance for loan losses to loans, excluding acquired loans		1.35		1.53		1.77		2.57		2.79
Net charge-offs to average loans		.12		.31		2.22		1.69		7.33
NPAs to loans and foreclosed properties NPAs to total assets		.46 .29		.42 .26		.72 .42		3.06 1.88		3.87 2.30
		.29		.20		.42		1.00		2.30
AVERAGE BALANCES (\$ in millions)	¢	£ 200	ď	4,450	¢	1.251	¢	1166	\$	4.207
Loans Investment securities	\$	5,298 2,368	\$	2,274	\$	4,254 2,190	\$	4,166 2,089	Ф	4,307 1,999
Earning assets		7,834		6,880		6,649		6,547		6,785
Total assets		8,462		7,436		7,074		6,865		7,189
Deposits		7,055		6,228		6,027		5,885		6,275
Shareholders' equity		869		720		732		582		557
Common shares - Diluted (thousands)		65,488		60,588		58,787 58,845		57,857 57,857		39,943
Common shares - Diluted (thousands)		65,492		60,590		58,845		57,857		39,943
AT YEAR END (\$ in millions)	ď	5 005	ď	4.670	ø	4 220	ď	A 175	ď	4 110
Loans Investment securities	\$	5,995 2,656	\$	4,672 2,198	\$	4,329 2,312	\$	4,175 2,079	\$	4,110 2,120
Total assets		9,626		7,567		7,425		6,802		6,983
Deposits		7,881		6,327		6,202		5,952		6,098
Shareholders' equity		1,018		740		796		581		575
Common shares outstanding (thousands)		71,484		60,259		59,432		57,741		57,561
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⁽¹⁾ Excludes merger-related charges and impairment losses on surplus bank property. (2) Net income (loss) available to common shareholders, which is net of preferred stock dividends, divided by average realized common equity, which excludes accumulated other comprehensive income (loss). (3) Excludes effect of acquisition related intangibles and associated amortization. (4) December 31, 2015 calculated under Basel III rules, which became effective January 1, 2015. (5) 2015 ratio is preliminary.

(in thousands, except per share	Fourth	Third	Second Second	First	2014 Fourth		roi ui	e Twelve Months December 31,	s Ended	
data; taxable equivalent)	Quarter	Quarter	Quarter	Quarter	Quarter	2015	2014	2013	2012	2011
Interest revenue reconciliation	<u>.</u>									
Interest revenue - taxable equivalent	\$ 79,646	\$ 71,120	\$ 66,134	\$ 62,909	\$ 64,353	\$ 279,809	\$ 249,969	\$ 247,323	\$ 267,667	\$ 304,308
Taxable equivalent adjustment	(284)	(292)	(326)	(375)	(398)	(1,277)	(1,537)	(1,483)	(1,690)	(1,707)
Interest revenue (GAAP)	\$ 79,362	\$ 70,828	\$ 65,808	\$ 62,534	\$ 63,955	\$ 278,532	\$ 248,432	\$ 245,840	\$ 265,977	\$ 302,601
V-4 -4					-	-				-
Net interest revenue reconciliation Net interest revenue - taxable equivalent	\$ 74,048	\$ 65,718	\$ 61,317	\$ 57,617	\$ 58,332	\$ 258,700	\$ 224,418	\$ 219,641	\$ 229,758	\$ 238,670
Faxable equivalent adjustment	(284)	(292)	(326)	(375)	(398)	(1,277)	(1,537)	(1,483)	(1,690)	(1,707)
Net interest revenue (GAAP)	\$ 73,764	\$ 65,426	\$ 60,991	\$ 57,242	\$ 57,934	\$ 257,423	\$ 222,881	\$ 218,158	\$ 228,068	\$ 236,963
Not interest revenue (Grant)	\$ 75,704	\$ 05,420	\$ 00,771	ÿ 37,2 4 2	Ψ 51,754	ψ 231,423	\$ 222,001	\$ 210,130	Ψ 220,000	\$ 250,705
Total revenue reconciliation										
otal operating revenue	\$ 95,032	\$ 83,315	\$ 77,683	\$ 71,499	\$ 71,355	\$ 327,529	\$ 271,472	\$ 210,739	\$ 223,370	\$ 32,577
'axable equivalent adjustment	(284)	(292)	(326)	(375)	(398)	(1,277)	(1,537)	(1,483)	(1,690)	(1,707)
Total revenue (GAAP)	\$ 94,748	\$ 83,023	\$ 77,357	\$ 71,124	\$ 70,957	\$ 326,252	\$ 269,935	\$ 209,256	\$ 221,680	\$ 30,870
Expense reconciliation										
Expenses - operating	\$ 56,410	\$ 48,525	\$ 45,247	\$ 43,061	\$ 41,919	\$ 193,243	\$ 162,865	\$ 174,304	\$ 186,774	\$ 261,599
Merger-related and other charges	9,078	5,744	3,173	-	-	17,995	-	-	_	-
Expenses (GAAP)	\$ 65,488	\$ 54,269	\$ 48,420	\$ 43,061	\$ 41,919	\$ 211,238	\$ 162,865	\$ 174,304	\$ 186,774	\$ 261,599
ncome before taxes reconciliation										
ncome before taxes - operating	\$ 38,622	\$ 34,790	\$ 32,436	\$ 28,438	\$ 29,436	\$ 134,286	\$ 108,607	\$ 36,435	\$ 36,596	\$ (229,022)
axable equivalent adjustment	(284)	(292)	(326)	(375)	(398)	(1,277)	(1,537)	(1,483)	(1,690)	(1,707)
Merger-related and other charges	(9,078)	(5,744)	(3,173)	-		(17,995)	-	-	-	-
Income before taxes (GAAP)	\$ 29,260	\$ 28,754	\$ 28,937	\$ 28,063	\$ 29,038	\$ 115,014	\$ 107,070	\$ 34,952	\$ 34,906	\$ (230,729)
come tax expense reconciliation										
come tax expense - operating	\$ 14,822	\$ 13,064	\$ 12,447	\$ 10,768	\$ 11,189	\$ 51,101	\$ 40,987	\$ (236,705)	\$ 2,740	\$ (2,276
estate ax expense operating	(284)	(292)	(326)	(375)	(398)	(1,277)	(1,537)	(1,483)	(1,690)	(1,707
erger-related and other charges, tax benefit	(3,486)	(1,905)	(997)	-	-	(6,388)	-	-,)	- (-,)	-,.07
Income tax expense (GAAP)	\$ 11,052	\$ 10,867	\$ 11,124	\$ 10,393	\$ 10,791	\$ 43,436	\$ 39,450	\$ (238,188)	\$ 1,050	\$ (3,983
										. (2,200
et income reconciliation										
et income - operating	\$ 23,800	\$ 21,726	\$ 19,989	\$ 17,670	\$ 18,247	\$ 83,185	\$ 67,620	\$ 273,140	\$ 33,856	\$ (226,746
erger-related and other charges, net of income tax benefit	(5,592)	(3,839)	(2,176)			(11,607)				
Net income (GAAP)	\$ 18,208	\$ 17,887	\$ 17,813	\$ 17,670	\$ 18,247	\$ 71,578	\$ 67,620	\$ 273,140	\$ 33,856	\$ (226,746)
et income available to common shareholders reconciliation										
et income available to common shareholders - operating	\$ 23,775	\$ 21,701	\$ 19,972	\$ 17,670	\$ 18,247	\$ 83,118	\$ 67,181	\$ 261,062	\$ 21,708	\$ (238,584)
lerger-related and other charges, net of income tax benefit	(5,592)	(3,839)	(2,176)		- 10,217	(11,607)		- 201,002	- 21,700	- (230,301)
Net income available to common shareholders (GAAP)	\$ 18,183	\$ 17,862	\$ 17,796	\$ 17,670	\$ 18,247	\$ 71,511	\$ 67,181	\$ 261,062	\$ 21,708	\$ (238,584)
,										
luted income per common share reconciliation										
iluted income per common share - operating	\$.33	\$.33	\$.32	\$.29	\$.30	\$ 1.27	\$ 1.11	\$ 4.44	\$.38	\$ (5.97)
erger-related and other charges	(.08)	(.06)	(.04)			(.18)				
Diluted income per common share (GAAP)	\$.25	\$.27	\$.28	\$.29	\$.30	\$ 1.09	\$ 1.11	\$ 4.44	\$.38	\$ (5.97)
ook value per common share reconciliation										
angible book value per common share	\$ 12.06	\$ 12.08	\$ 12.66	\$ 12.53	\$ 12.15	\$ 12.06	\$ 12.15	\$ 11.26	\$ 6.57	\$ 6.47
ffect of goodwill and other intangibles	1.96	1.87	.29	.05	.05	1.96	.05	.04	.10	.15
Book value per common share (GAAP)	\$ 14.02	\$ 13.95	\$ 12.95	\$ 12.58	\$ 12.20	\$ 14.02	\$ 12.20	\$ 11.30	\$ 6.67	\$ 6.62
•	====									
eturn on tangible common equity reconciliation	10.07	10.20			0.74			45.05		
eturn on tangible common equity - operating	10.87 9									
ffect of goodwill and other intangibles	(1.69)	(.75)	(.30)	(.12)	(.14)	(.76)	(.15)	(.63)	(.84)	2.63
eturn on common equity - operating	9.18	9.54	9.90	9.34	9.60	9.48	9.17	46.72	5.43	(93.57)
lerger-related and other charges	(2.16)	(1.69)	(1.07)		- 0.60	(1.33)	- 0.17	46.72		- (02.57)
Return on common equity (GAAP)	7.02	7.85	% <u>8.83</u>	% 9.34 9	9.60	% <u>8.15</u>	9.17	% <u>46.72</u> 9	% 5.43 9	(93.57)
eturn on assets reconciliation										
eturn on assets - operating	.99 9	6 1.00	% 1.00 9	% .94 9	% .96	% .98 9	% .91 9	% 3.86 9	% .49 9	% (3.15)
lerger-related and other charges	(.23)	(.18)	(.11)	=	=	(.13)	=	=	=	-
Return on assets (GAAP)	.76 9		% .89	% .94 9	% .96	% .85	.91	% 3.86 9	% .49 9	(3.15
llowance for loan losses to loans reconciliation		,	n/	v	,	0/			v	,
lowance for loan losses to loans, excl. acquired loans	1.35 9			% 1.46 9	% 1.53		% 1.53 9	% 1.77 9	% 2.57 9	% 2.79
Allowance for loss to losses to losses (GAAP)	(.21)	(.22)	(.06)			(.21)	K 1.52 °	% 1.77 9	×	× 2.79
Allowance for loan losses to loans (GAAP)	1.14 9	6 1.15	% <u>1.36</u> 9	% <u>1.46</u> 9	1.53	% 1.14	1.53	70 1.77	% 2.57 9	2.79
vidend payout ratio reconciliation										
vidend payout ratio - operating	18.18 9	6 18.18	% 15.63	% 17.24 9	% 16.67	% 17.32 9	% 9.91 9	% - 9	% - 9	% -
erger-related and other charges	5.82	4.04	2.23	-	-	2.86	-	-	-	-
Dividend payout ratio (GAAP)	24.00 9			% 17.24 9	% 16.67	% 20.18	% 9.91	% - 9	% - 9	% -
ficiency ratio reconciliation					., :-					.,
ficiency ratio - operating	59.41 9			% 59.15 9	% 57.47		6 58.26 9	% 63.14 9	% 65.43 9	% 92.27
erger-related and other charges	9.56	6.84	4.04	 .		5.45	. —	. .	. —	. —
Efficiency ratio (GAAP)	68.97	64.65	% <u>61.63</u> 9	% 59.15 9	57.47	63.96	58.26	63.14	% 65.43 9	% 92.27
verage equity to assets reconciliation										
	9.29 9	6 9.77	% 9.83	% 9.82 9	% 9.72	% 9.66	% 9.60 9	% 7.55 9	% 5.54 9	% 3.74
		.11	.08	- 2.02 /	- 7.12	.08	.07	2.76	2.84	3.88
ngible common equity to assets	.11	9.88	9.91	9.82	9.72	9.74	9.67	10.31	8.38	7.62
ngible common equity to assets fect of preferred equity	9.40		7.71	.04	.04	.53	.02	.04	.09	.13
ngible common equity to assets fect of preferred equity Tangible equity to assets	9.40		14						.07	
ngible common equity to assets fect of preferred equity Tangible equity to assets fect of goodwill and other intangibles	9.40 1.28	.51	% 10.05 °		6 976	% 10.27 °	% 9.69 9	% 10.35 °	% 8.47 °	6 779
ngible common equity to assets fect of preferred equity Tangible equity to assets fect of goodwill and other intangibles Equity to assets (GAAP)	9.40 1.28 10.68				9.76	% <u>10.27</u> 9	9.69	10.35	% 8.47 9	7.75
ngible common equity to assets fect of preferred equity Tangible equity to assets fect of goodwill and other intangibles Equity to assets (GAAP) angible common equity to risk-weighted assets reconciliation	9.40 1.28 10.68	.51	% 10.05	9.86						-
ngible common equity to assets fect of preferred equity Tangible equity to assets fect of goodwill and other intangibles Equity to assets (GAAP) angible common equity to risk-weighted assets reconciliation angible common equity to risk-weighted assets	9.40 1.28 10.68 9	.51 10.39 6 13.08	% 10.05 9 % 13.24 9	% 9.86 9 % 13.53 9	% 13.82	% 12.82	% 13.82 9	% 13.18 9	% 8.26 9	% 8.25
ngible common equity to assets fect of preferred equity Tangible equity to assets fect of goodwill and other intangibles Equity to assets (GAAP) ngible common equity to risk-weighted assets reconciliation ngible common equity to risk-weighted assets fect of other comprehensive income	9.40 1.28 10.68 9 (1)	.51 6 10.39 6 13.08 .23	% 10.05 9 % 13.24 9 .28	% 9.86 9 % 13.53 9 .19	13.82	% 12.82 9 .38	% 13.82 9 .35	% 13.18 9		% 8.25
ngible common equity to assets fect of preferred equity Tangible equity to assets fect of goodwill and other intangibles Equity to assets (GAAP) Ingible common equity to risk-weighted assets reconciliation Ingible common equity to risk-weighted assets fect of other comprehensive income fect of deferred tax limitation	9.40 1.28 10.68 9 (1) 12.82 9 .38 (2.05)	.51 6 10.39 6 13.08 .23 (2.24)	% 13.24 9 28 (2.49)	% 9.86 9 % 13.53 9 .19 (2.86)	35 (3.11)	% 12.82 9 .38 (2.05)	% 13.82 9 .35 (3.11)	% 13.18 9 .39 (4.26)	% 8.26 9 .51	(.03
angible common equity to assets ffect of preferred equity Tangible equity to assets ffect of goodwill and other intangibles Equity to assets (GAAP) angible common equity to risk-weighted assets reconciliation angible common equity to risk-weighted assets ffect of other comprehensive income ffect of deferred tax limitation	9.40 1.28 10.68 9 (1)	.51 6 10.39 6 13.08 .23	% 10.05 9 % 13.24 9 .28	% 9.86 9 % 13.53 9 .19	% 13.82 .35	% 12.82 9 .38	% 13.82 9 .35	% 13.18 9	8.26 9 .51 - 1.15	8.25 (.03
angible common equity to assets fect of preferred equity Tangible equity to assets fect of goodwill and other intangibles Equity to assets (GAAP) angible common equity to risk-weighted assets reconciliation angible common equity to risk-weighted assets fect of other comprehensive income ffect of deferred tax limitation fect of trust preferred ffect of preferred equity	9.40 1.28 10.68 9 (1) 12.82 9 .38 (2.05) .08 .15	6 13.08 .23 (2.24) .08 .15	% 10.05 9 % 13.24 9 .28 (2.49) .63 .17	% 9.86 9 % 13.53 9 .19 (2.86) .67	35 (3.11)	% 12.82 9 .38 (2.05) .08 .15	% 13.82 9 .35 (3.11)	% 13.18 9 .39 (4.26)	% 8.26 9 .51	% 8.25 (.03
angible common equity to assets ffect of preferred equity Tangible equity to assets ffect of goodwill and other intangibles Equity to assets (GAAP) angible common equity to risk-weighted assets reconciliation angible common equity to risk-weighted assets ffect of other comprehensive income ffect of deferred tax limitation ffect of trust preferred ffect of preferred equity asel III intangibles transition adjustment	9.40 1.28 10.68 9 12.82 9 .38 (2.05) .08 .15	6 13.08 .23 (2.24)	% 10.05 9 % 13.24 9 .28 (2.49) .63	% 9.86 9 % 13.53 9 .19 (2.86)	35 (3.11)	% 12.82 9 .38 (2.05) .08	35 (3.11) 1.00	339 (4.26) 1.04	8.26 9 .51 - 1.15	% 8.25 (.03 - 1.18
angible common equity to assets Effect of preferred equity Tangible equity to assets Effect of goodwill and other intangibles	9.40 1.28 10.68 9 (1) 12.82 9 .38 (2.05) .08 .15	6 13.08 .23 (2.24) .08 .15	% 10.05 9 % 13.24 9 .28 (2.49) .63 .17 .06 (.03)	% 9.86 9 % 13.53 9 .19 (2.86) .6704 (.04)	35 (3.11)	% 12.82 9 .38 (2.05) .08 .15 .10 (.03)	3.35 (3.11) 1.00	39 (4.26) 1.04 2.39	% 8.26 9 .51 - 1.15 4.24 -	(.03) - 1.18 4.29 -

⁽¹⁾ December 31, September 30, June 30 and March 31, 2015 calculated under Basel III rules, which became effective January 1, 2015. Fourth quarter 2015 ratios are preliminary.

UNITED COMMUNITY BANKS, INC. Financial Highlights

Loan Portfolio Composition at Period-End

				20	015				2014	Li	inked	Yea	ar over
	F	ourth	,	Third	S	econd	First	F	ourth	Qı	ıarter	3	Year
(in millions)	Q	uarter	Q	uarter	Q	uarter	 uarter	Q	uarter	Cl	hange	Cl	nange
LOANS BY CATEGORY													
Owner occupied commercial RE	\$	1,494	\$	1,479	\$	1,266	\$ 1,167	\$	1,163	\$	15	\$	331
Income producing commercial RE		824		818		689	636		599		6		225
Commercial & industrial		785		890		793	716		710		(105)		75
Commercial construction		342		319		238	230		196		23		146
Total commercial		3,445		3,506		2,986	2,749		2,668		(61)		777
Residential mortgage		1,029		1,062		935	864		866		(33)		163
Home equity lines of credit		598		585		491	465		466		13		132
Residential construction		352		334		299	291		299		18		53
Consumer installment		571		537		463	419		373		34		198
Total loans	\$	5,995	\$	6,024	\$	5,174	\$ 4,788	\$	4,672		(29)		1,323
LOANS BY MARKET													
North Georgia	\$	1,125	\$	1,130	\$	1,155	\$ 1,150	\$	1,163		(5)		(38)
Atlanta MSA		1,259		1,266		1,275	1,254		1,243		(7)		16
North Carolina		549		546		533	539		553		3		(4)
Coastal Georgia		537		506		499	476		456		31		81
Gainesville MSA		254		252		257	255		257		2		(3)
East Tennessee		504		511		525	281		280		(7)		224
South Carolina		819		783		35	30		30		36		789
Specialized Lending		492		609		538	487		421		(117)		71
Indirect auto		456		421		357	316		269		35		187
Total loans	\$	5,995	\$	6,024	\$	5,174	\$ 4,788	\$	4,672		(29)		1,323

Financial Highlights Loan Portfolio Composition at Year-End

(in millions) LOANS BY CATEGORY		2015		2014		2013		2012		2011
Owner occupied commercial RE	\$	1,494	\$	1,163	\$	1,134	\$	1,131	\$	1,112
Income producing commercial RE	Ψ	824	Ψ	599	Ψ	623	Ψ	682	Ψ	710
Commercial & industrial		785		710		472		458		428
Commercial construction		342		196		149		155		164
Total commercial		3,445		2,668		2,378		2,426		2,414
Residential mortgage		1,029		866		875		829		835
Home equity lines of credit		598		466		441		385		300
Residential construction		352		299		328		382		448
Consumer installment		571		373		307		153		113
Total loans	\$	5,995	\$	4,672	\$	4,329	\$	4,175	\$	4,110
LOANS BY MARKET										
North Georgia	\$	1,125	\$	1.163	\$	1,240	\$	1,364	\$	1,426
Atlanta MSA	Ψ	1,123	Ψ	1,103	Ψ	1,235	Ψ	1,204	Ψ	1,144
North Carolina		549		553		572		579		597
Coastal Georgia		537		456		423		400		346
Gainesville MSA		254		257		255		261		265
East Tennessee		504		280		280		283		256
South Carolina		819		30		4		203		230
Specialized Lending		492		421		124		- 46		- 76
Indirect auto		456		269		196		38		-
Total loans	•	5,995	\$	4,672	\$	4,329	\$	4,175	\$	4,110

			Fourth	Quarter 2015	5				Third (Quarter 2015	;				Second (Quarter 2015	
	Nonp	erforming	Fo	reclosed		Total	Non	performing	Fo	reclosed		Total	Non	performing	For	reclosed	Total
(in thousands)	1	Loans	Pr	operties		NPAs		Loans	Pr	operties		NPAs		Loans	Pre	operties	 NPAs
NONPERFORMING ASSETS B	BY CATEGO	ORY															
Owner occupied CRE	\$	7,036	\$	2,652	\$	9,688	\$	5,918	\$	882	\$	6,800	\$	4,878	\$	360	\$ 5,238
Income producing CRE		2,595		=		2,595		1,238		4,084		5,322		883		-	883
Commercial & industrial		892		-		892		1,068		-		1,068		1,389		-	1,389
Commercial construction		328		437		765		256		657		913		59		382	441
Total commercial		10,851	-	3,089		13,940	-	8,480		5,623		14,103		7,209		742	7,951
Residential mortgage		8,555		1,242		9,797		8,847		1,454		10,301		8,599		1,373	9,972
Home equity lines of credit		851		80		931		890		87		977		940		54	994
Residential construction		1,398		472		1,870		929		505		1,434		1,358		187	1,545
Consumer installment		998		-		998		918		-		918		699		-	699
Total NPAs	\$	22,653	\$	4,883	\$	27,536	\$	20,064	\$	7,669	\$	27,733	\$	18,805	\$	2,356	\$ 21,161
Balance as a % of																	
Unpaid Principal		71.4%		34.2%		59.8%		70.3%		45.8%		61.2%		64.9%		46.6%	62.2%
NONPERFORMING ASSETS B	BY MARKE	Т															
North Georgia	\$	5,167	\$	1,612	\$	6,779	\$	6,403	\$	1,263	\$	7,666	\$	6,157	\$	657	\$ 6,814
Atlanta MSA		3,023		625		3,648		1,750		1,122		2,872		2,361		135	2,496
North Carolina		5,289		183		5,472		4,564		9		4,573		4,746		690	5,436
Coastal Georgia		2,079		=		2,079		338		66		404		659		-	659
Gainesville MSA		307		-		307		325		3		328		864		22	886
East Tennessee		3,448		157		3,605		2,886		231		3,117		1,885		852	2,737
South Carolina		323		2,306		2,629		267		4,975		5,242		-		-	-
Specialized Lending		2,231		-		2,231		2,809		-		2,809		1,565		-	1,565
Indirect auto		786		-		786		722		-		722		568		-	568
Total NPAs	\$	22,653	\$	4,883	\$	27,536	\$	20,064	\$	7,669	\$	27,733	\$	18,805	\$	2,356	\$ 21,161
NONPERFORMING ASSETS A																	
Beginning Balance	\$	20,064	\$	7,669	\$	27,733	\$	18,805	\$	2,356	\$	21,161	\$	19,015	\$	1,158	\$ 20,173
Acquisitions		=		(1,585)		(1,585)		-		4,848		4,848		-		962	962
Loans placed on non-accrual		10,768		-		10,768		8,923		-		8,923		6,552		-	6,552
Payments received		(4,893)		-		(4,893)		(4,233)		-		(4,233)		(3,839)		-	(3,839)
Loan charge-offs		(1,813)		-		(1,813)		(1,531)		-		(1,531)		(1,854)		-	(1,854)
Foreclosures		(1,473)		1,497		24		(1,900)		1,900		-		(1,069)		1,069	-
Capitalized costs		-		-		-		-		256		256		-		-	-
Property sales		-		(2,968)		(2,968)		-		(1,916)		(1,916)		-		(895)	(895)
Write downs		-		11		11		-		(79)		(79)		-		(9)	(9)
Net gains (losses) on sales		-		259		259		-		304		304		-		71	71
Ending Balance	\$	22,653	\$	4,883	\$	27,536	\$	20,064	\$	7,669	\$	27,733	\$	18,805	\$	2,356	\$ 21,161

		Fourth Qua	rter 2015		Third Quar	rter 2015		Second Qua	rter 2015
	N	let	Net Charge- Offs to Average		Net	Net Charge- Offs to Average		Net	Net Charge- Offs to Average
(in thousands)	Charg	ge-Offs	Loans (1)	Cha	rge-Offs	Loans (1)	Chai	rge-Offs	Loans (1)
NET CHARGE-OFFS BY CATEGO	RY								
Owner occupied CRE	\$	861	.23 %	\$	236	.07 %	\$	285	.09 %
Income producing CRE		(35)	(.02)		(106)	(.06)		(276)	(.17)
Commercial & industrial		(719)	(.34)		190	.09		(627)	(.33)
Commercial construction		253	.31		59	.09		96	.16
Total commercial		360	.04		379	.05		(522)	(.07)
Residential mortgage		(120)	(.05)		433	.18		787	.35
Home equity lines of credit		194	.13		293	.22		322	.27
Residential construction		415	.48		(124)	(.16)		107	.14
Consumer installment		453	.33		436	.35		284	.26
Total	\$	1,302	.09	\$	1,417	.10	\$	978	.08
NET CHARGE-OFFS BY MARKET	,								
North Georgia	\$	1.011	.36 %	\$	1.352	.47 %	\$	911	.32 %
Atlanta MSA	Ψ	496	.16	Ψ	74	.02	Ψ	138	.04
North Carolina		426	.31		183	.13		176	.13
Coastal Georgia		47	.04		19	.02		(40)	(.03)
Gainesville MSA		(340)	(.54)		(236)	(.36)		(233)	(.36)
East Tennessee		(326)	(.26)		153	.12		127	.11
South Carolina		(474)	(.24)		(247)	(.34)			-
Specialized Lending		253	.18		(42)	(.03)		(224)	(.17)
Indirect auto		209	.19		161	.17		123	.14
Total	\$	1,302	.09	\$	1,417	.10	\$	978	.08

⁽¹⁾ Annualized.

 $\textbf{Consolidated Statement of Income} \ (Unaudited)$

	Three Mo	nths Ended	Twelve Mo	nths Ended
	Decem	iber 31,	Decem	ber 31,
(in thousands, except per share data)	2015	2014	2015	2014
Interest revenue:				
Loans, including fees	\$ 63,442	\$ 50,677	\$ 223,256	\$ 196,279
Investment securities, including tax exempt of \$189, \$180, \$705 and \$738	14,952	12,375	51,848	48,493
Deposits in banks and short-term investments	968	903	3,428	3,660
Total interest revenue	79,362	63,955	278,532	248,432
Interest expense:				
Deposits:				
NOW	426	435	1,505	1,651
Money market	1,006	868	3,466	3,060
Savings	27	20	98	81
Time	922	1,623	3,756	7,133
Total deposit interest expense	2,381	2,946	8,825	11,925
Short-term borrowings	85	96	364	2,160
Federal Home Loan Bank advances	436	339	1,743	912
Long-term debt	2,696	2,640	10,177	10,554
Total interest expense	5,598	6,021	21,109	25,551
Net interest revenue	73,764	57,934	257,423	222,881
Provision for credit losses	300	1,800	3,700	8,500
Net interest revenue after provision for credit losses	73,464	56,134	253,723	214,381
Fee revenue:				
Service charges and fees	11,500	8,446	36,825	33,073
Mortgage loan and other related fees	3,290	2,111	13,592	7,520
Brokerage fees	1,058	1,176	5,041	4,807
Gains from sales of government guaranteed loans	1,995	926	6,276	2,615
Securities gains, net	378	208	2,255	4,871
Loss from prepayment of debt	=	=	(1,294)	(4,446)
Other	3,063	1,956	9,834	7,114
Total fee revenue	21,284	14,823	72,529	55,554
Total revenue	94,748	70,957	326,252	269,935
Operating expenses:				
Salaries and employee benefits	32,939	26,592	116,688	100,941
Communications and equipment	4,735	3,153	15,273	12,523
Occupancy	4,666	3,448	15,372	13,513
Advertising and public relations	978	802	3,667	3,461
Postage, printing and supplies	1,293	1,086	4,273	3,542
Professional fees	3,331	2,034	10,175	7,907
FDIC assessments and other regulatory charges	1,463	883	5,106	4,792
Merger-related and other charges	9,078	-	17,995	-
Other	7,005	3,921	22,689	16,186
Total operating expenses	65,488	41,919	211,238	162,865
Net income before income taxes	29,260	29,038	115,014	107,070
Income tax expense	11,052	10,791	43,436	39,450
Net income	18,208	18,247	71,578	67,620
Preferred stock dividends and discount accretion	<u>25</u>	- 10.247	67	439
Net income available to common shareholders	\$ 18,183	\$ 18,247	\$ 71,511	\$ 67,181
Earnings per common share:				
Basic	\$.25	\$.30	\$ 1.09	\$ 1.11
Diluted	.25	.30	1.09	1.11
Weighted average common shares outstanding:				
	72,135	60,830	65,488	60,588
Basic	72,133	00,630	05,400	00,500

Consolidated Balance Sheet (Unaudited)

Cash and due from banks Interest-bearing deposits in banks Short-term investments Cash and cash equivalents Securities available for sale Securities held to maturity (fair value \$371,658 and \$425,233) Mortgage loans held for sale Loans, net of unearned income Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets LABILTIES AND SHAREHOLDERS' EQUITY .iabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments Unsettled securities purchases	\$ \$	86,912 153,451 - 240,363 2,291,511 364,696 24,231 5,995,441 (68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108	\$ \$	77,180 89,074 26,401 192,655 1,782,734 415,267 13,737 4,672,119 (71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986
Interest-bearing deposits in banks Short-term investments Cash and cash equivalents Securities available for sale Securities held to maturity (fair value \$371,658 and \$425,233) Mortgage loans held for sale Loans, net of unearned income Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LABILITIES AND SHAREHOLDERS' EQUITY .iabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	153,451 240,363 2,291,511 364,696 24,231 5,995,441 (68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108	\$	89,074 26,401 192,655 1,782,734 415,267 13,737 4,672,119 (71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986 1,574,317 1,504,887 1,273,283
Short-term investments Cash and cash equivalents Securities available for sale Securities held to maturity (fair value \$371,658 and \$425,233) Mortgage loans held for sale Loans, net of unearned income Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	240,363 2,291,511 364,696 24,231 5,995,441 (68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		26,401 192,655 1,782,734 415,267 13,737 4,672,119 (71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986
Cash and cash equivalents Securities available for sale Securities held to maturity (fair value \$371,658 and \$425,233) Mortgage loans held for sale Loans, net of unearned income Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets LABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	2,291,511 364,696 24,231 5,995,441 (68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		192,655 1,782,734 415,267 13,737 4,672,119 (71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986
Securities available for sale Securities held to maturity (fair value \$371,658 and \$425,233) Mortgage loans held for sale Loans, net of uncarned income Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets IABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	2,291,511 364,696 24,231 5,995,441 (68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		1,782,734 415,267 13,737 4,672,119 (71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986 1,574,317 1,504,887 1,273,283
Securities held to maturity (fair value \$371,658 and \$425,233) Mortgage loans held for sale Loans, net of unearned income Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$ \$	364,696 24,231 5,995,441 (68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		415,267 13,737 4,672,119 (71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986
Mortgage loans held for sale Loans, net of unearned income Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	24,231 5,995,441 (68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		13,737 4,672,119 (71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986
Loans, net of unearned income Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	5,995,441 (68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		4,672,119 (71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986
Less allowance for loan losses Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	(68,448) 5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		(71,619) 4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986
Loans, net Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	5,926,993 178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		4,600,500 159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986
Premises and equipment, net Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	178,165 105,493 25,786 197,613 20,082 147,420 103,755 9,626,108		159,390 81,294 20,103 215,503 20,599 3,641 61,563 7,566,986 1,574,317 1,504,887 1,273,283
Bank owned life insurance Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	105,493 25,786 197,613 20,082 147,420 103,755 9,626,108 2,204,755 1,975,884		81,294 20,103 215,503 20,599 3,641 61,563 7,566,986 1,574,317 1,504,887 1,273,283
Accrued interest receivable Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	25,786 197,613 20,082 147,420 103,755 9,626,108 2,204,755 1,975,884		20,103 215,503 20,599 3,641 61,563 7,566,986 1,574,317 1,504,887 1,273,283
Net deferred tax asset Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	197,613 20,082 147,420 103,755 9,626,108 2,204,755 1,975,884		215,503 20,599 3,641 61,563 7,566,986 1,574,317 1,504,887 1,273,283
Derivative financial instruments Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	20,082 147,420 103,755 9,626,108 2,204,755 1,975,884		20,599 3,641 61,563 7,566,986 1,574,317 1,504,887 1,273,283
Goodwill and other intangible assets Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	147,420 103,755 9,626,108 2,204,755 1,975,884		3,641 61,563 7,566,986 1,574,317 1,504,887 1,273,283
Other assets Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	103,755 9,626,108 2,204,755 1,975,884		61,563 7,566,986 1,574,317 1,504,887 1,273,283
Total assets LIABILITIES AND SHAREHOLDERS' EQUITY Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	9,626,108 2,204,755 1,975,884		7,566,986 1,574,317 1,504,887 1,273,283
Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	2,204,755 1,975,884		1,574,317 1,504,887 1,273,283
Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	2,204,755 1,975,884	\$	1,574,317 1,504,887 1,273,283
Liabilities: Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	1,975,884	\$	1,504,887 1,273,283
Deposits: Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	1,975,884	\$	1,504,887 1,273,283
Demand NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	\$	1,975,884	\$	1,504,887 1,273,283
NOW Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments	Ψ	1,975,884	Ψ	1,504,887 1,273,283
Money market Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments				1,273,283
Savings Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments		1,577,057		
Time: Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments		471,129		292,308
Less than \$100,000 Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments		1,1,12		272,500
Greater than \$100,000 Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments		830,301		748,478
Brokered Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments		452,502		508,228
Total deposits Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments		346,881		425,011
Short-term borrowings Federal Home Loan Bank advances Long-term debt Derivative financial instruments		7,881,089		6,326,512
Federal Home Loan Bank advances Long-term debt Derivative financial instruments		16,640		6,000
Long-term debt Derivative financial instruments		430,125		270,125
Derivative financial instruments		165,620		129,865
		28,825		31,997
		20,023		5,425
Accrued expenses and other liabilities		85,522		57,485
Total liabilities	-	8,607,823		6,827,409
Shareholders' equity:	-	0,007,023		0,027,107
Preferred stock, \$1 par value; 10,000,000 shares authorized;				
Series H; \$1,000 stated value; 9,992 and 0 shares issued and outstanding		9,992		_
Common stock, \$1 par value; 100,000,000 shares authorized;),))2		
66,198,477 and 50,178,605 shares issued and outstanding		66,198		50,178
Common stock, non-voting, \$1 par value; 26,000,000 shares authorized;		00,170		50,176
5,285,516 and 10,080,787 shares issued and outstanding		5,286		10,081
Common stock issuable; 458,953 and 357,983 shares		5,280 6,779		5,168
Capital surplus		1,286,361		1,080,508
Accumulated deficit		(330,879)		(387,568)
Accumulated other comprehensive loss		(25,452)		(18,790)
Total shareholders' equity		(43,434)		739,577
Total liabilities and shareholders' equity		1,018,285		7,566,986

Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended December 31,

		2015			2014	
	Average		Avg.	Average		Avg.
(dollars in thousands, taxable equivalent)	Balance	Interest	Rate	Balance	Interest	Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income (1)(2)	\$ 5,975,491	\$ 63,509	4.22 %	\$ 4,620,517	\$ 50,883	4.37 %
Taxable securities (3)	2,575,846	14,763	2.29	2,202,986	12,195	2.21
Tax-exempt securities (1)(3)	30,748	309	4.02	18,579	295	6.35
Federal funds sold and other interest-earning assets	210,341	1,065	2.03	170,703	980	2.30
Total interest-earning assets	8,792,426	79,646	3.60	7,012,785	64,353	3.65
Non-interest-earning assets:	0,772,120	77,010	2.00	7,012,703	01,555	3.05
Allowance for loan losses	(69,743)			(72,534)		
Cash and due from banks	88,057			73,973		
Premises and equipment	192,040			160,049		
Other assets (3)	554,974			391,097		
Total assets	\$ 9,557,754			\$ 7,565,370		
r 1997 161 111 15 7						
Liabilities and Shareholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:	¢ 1 005 205	126	00	¢ 1 401 414	125	10
NOW Monoy morelet	\$ 1,865,305	426	.09 .21	\$ 1,481,414 1,433,680	435 868	.12 .24
Money market Savings	1,897,364 465,993	1,006 27	.02	291,163	20	.03
Time less than \$100,000	848,469	617	.02	761,850	814	.03
Time greater than \$100,000	469,301	390	.33	520,937	763	.58
Brokered time deposits	258,698	(85)	(.13)	273,706	46	.07
Total interest-bearing deposits	5,805,130	2,381	.16	4,762,750	2,946	.25
Federal funds purchased and other borrowings	40,148	85	.84	24,750	96	1.54
Federal Home Loan Bank advances	191,484	436	.90	193,549	339	.69
Long-term debt	165,620	2,696	6.46	129,865	2,640	8.07
Total borrowed funds	397,252	3,217	3.21	348,164	3,075	3.50
Total interest-bearing liabilities	6,202,382	5,598	.36	5,110,914	6,021	.47
Non-interest-bearing liabilities:	2,223,011			1,620,635		
Non-interest-bearing deposits Other liabilities	111,757			95,679		
Total liabilities	8,537,150			6,827,228		
Shareholders' equity	1,020,604			738,142		
Total liabilities and shareholders' equity	\$ 9,557,754			\$ 7,565,370		
Net interest revenue		\$ 74,048			\$ 58,332	
Net interest-rate spread			3.24 %			3.18 %

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

⁽²⁾ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$7.45 million in 2015 and pretax unrealized gains of \$8.59 million in 2014 are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

Average Consolidated Balance Sheets and Net Interest Analysis

For the Twelve Months Ended December 31,

		2015			2014	
	Average		Avg.	Average		Avg.
(dollars in thousands, taxable equivalent)	Balance	Interest	Rate	Balance	Interest	Rate
Assets:						
Interest-earning assets:						
Loans, net of unearned income (1)(2)	\$ 5,297,687	\$223,713	4.22 %	\$ 4,450,268	\$197,039	4.43 %
Taxable securities (3)	2,342,533	51,143	2.18	2,255,084	47,755	2.12
Tax-exempt securities (1)(3)	25,439	1,154	4.54	19,279	1,209	6.27
Federal funds sold and other interest-earning assets	168,494	3,799	2.25	155,803	3,966	2.55
Total interest-earning assets	7,834,153	279,809	3.57	6,880,434	249,969	3.63
Non-interest-earning assets:	7,031,133	277,007	3.37	0,000,131	217,707	3.03
Allowance for loan losses	(71,001)			(75,237)		
Cash and due from banks	81,244			67,818		
Premises and equipment	174,835			161,391		
Other assets (3)	442,878			401,240		
Total assets	\$ 8,462,109			\$ 7,435,646		
I !- k !! ! !						
Liabilities and Shareholders' Equity:						
Interest-bearing liabilities:						
Interest-bearing deposits:	¢ 1 562 011	1 505	10	¢ 1 207 272	1 (51	10
NOW Management of	\$ 1,563,911 1,678,765	1,505	.10 .21	\$ 1,396,373	1,651	.12 .22
Money market Savings	372,414	3,466 98	.03	1,389,837 277,351	3,060 81	.03
Time less than \$100,000	788,737	2,840	.36	811,846	3,636	.03
Time greater than \$100,000	480,623	1,983	.41	551,027	3,373	. 4 3
Brokered time deposits	269,162	(1,067)	(.40)	293,657	124	.04
Total interest-bearing deposits	5,153,612	8,825	.17	4,720,091	11,925	.25
Federal funds purchased and other borrowings	49,301	364	.74	74,541	2,160	2.90
Federal Home Loan Bank advances	250,404	1,743	.70	175,481	912	.52
Long-term debt	139,979	10,177	7.27	129,865	10,554	8.13
Total borrowed funds	439,684	12,284	2.79	379,887	13,626	3.59
Total interest-bearing liabilities	5,593,296	21,109	.38	5,099,978	25,551	.50
Non-interest-bearing liabilities:						
Non-interest-bearing deposits	1,901,521			1,507,944		
Other liabilities	97,890			107,523		
Total liabilities	7,592,707			6,715,445		
Shareholders' equity	\$69,402			720,201 \$ 7,425,646		
Total liabilities and shareholders' equity	\$ 8,462,109			\$ 7,435,646		
Net interest revenue		\$258,700			\$224,418	
Net interest-rate spread		=	3.19 %			3.13 %
Net interest margin ⁽⁴⁾						

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 39%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

⁽²⁾ Included in the average balance of loans outstanding are loans where the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Securities available for sale are shown at amortized cost. Pretax unrealized gains of \$11.4 million in 2015 and pretax unrealized gains of \$3.36 million in 2014 are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.