

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Quarterly Period Ended June 30, 2022

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the Transition Period from _____ to _____

Commission file number 001-35095

UNITED COMMUNITY BANKS, INC.

(Exact name of registrant as specified in its charter)

Georgia

(State of incorporation)

125 Highway 515 East
Blairsville, Georgia

(Address of principal executive offices)

58-1807304

(I.R.S. Employer Identification No.)

30512

(Zip code)

(706) 781-2265

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

| <u>Title of Each Class</u> | <u>Trading Symbol(s)</u> | <u>Name of Each Exchange on Which Registered</u> |
|--|--------------------------|--|
| Common stock, par value \$1 per share | UCBI | Nasdaq Global Select Market |
| Depository shares, each representing 1/1000th interest in a share of Series I Non-Cumulative Preferred Stock | UCBIO | Nasdaq Global Select Market |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

There were 106,062,838 shares of the registrant's common stock, par value \$1 per share, outstanding as of July 31, 2022.

UNITED COMMUNITY BANKS, INC.
FORM 10-Q
INDEX

| | | |
|-----------------|--|----|
| | Glossary of Defined Terms | 3 |
| | Cautionary Note Regarding Forward-looking Statements | 4 |
| | PART I - Financial Information | |
| Item 1. | Financial Statements | |
| | Consolidated Balance Sheets (unaudited) | 6 |
| | Consolidated Statements of Income (unaudited) | 7 |
| | Consolidated Statements of Comprehensive Income (unaudited) | 8 |
| | Consolidated Statements of Changes in Shareholders' Equity (unaudited) | 9 |
| | Consolidated Statements of Cash Flows (unaudited) | 10 |
| | Notes to Consolidated Financial Statements | 11 |
| Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations | 40 |
| Item 3. | Quantitative and Qualitative Disclosures About Market Risk | 60 |
| Item 4. | Controls and Procedures | 60 |
| | PART II - Other Information | |
| Item 1. | Legal Proceedings | 61 |
| Item 1A. | Risk Factors | 61 |
| Item 6. | Exhibits | 61 |

Glossary of Defined Terms

The following terms may be used throughout this report, including the consolidated financial statements and related notes.

| Term | Definition |
|-----------------|---|
| 2021 10-K | United's Annual Report on Form 10-K for the year ended December 31, 2021 filed with the SEC on February 25, 2022 |
| ACL | Allowance for credit losses |
| AFS | Available-for-sale |
| ALCO | Asset/Liability Management Committee |
| AOCI | Accumulated other comprehensive income (loss) |
| Aquesta | Aquesta Financial Holdings, Inc. and its wholly-owned subsidiary, Aquesta Bank |
| ASU | Accounting standards update |
| Bank | United Community Bank |
| Board | United Community Banks Inc., Board of Directors |
| BOLI | Bank-owned life insurance |
| CECL | Current expected credit loss model |
| CET1 | Common equity tier 1 |
| CME | Chicago Mercantile Exchange |
| Company | United Community Banks Inc. (interchangeable with "United" below) |
| CVA | Credit valuation adjustment |
| FASB | Financial Accounting Standards Board |
| FDIC | Federal Deposit Insurance Corporation |
| Federal Reserve | Federal Reserve System |
| FHLB | Federal Home Loan Bank |
| FinTrust | FinTrust Capital Partners, LLC, and its operating subsidiaries, FinTrust Capital Advisors, LLC, FinTrust Capital Benefits Group, LLC and FinTrust Brokerage Services, LLC |
| FTE | Fully taxable equivalent |
| GAAP | Accounting principles generally accepted in the United States of America |
| GSE | U.S. government-sponsored enterprise |
| HELOC | Home equity lines of credit |
| HFI | Held for investment |
| Holding Company | United Community Banks, Inc. on an unconsolidated basis |
| HTM | Held-to-maturity |
| LIBOR | London Interbank Offered Rate |
| MD&A | Management's Discussion and Analysis of Financial Condition and Results of Operations |
| MBS | Mortgage-backed securities |
| NOW | Negotiable order of withdrawal |
| NPA | Nonperforming asset |
| OCI | Other comprehensive income (loss) |
| OREO | Other real estate owned |
| PCD | Purchased credit deteriorated |
| PPP | Paycheck Protection Program |
| Progress | Progress Financial Corporation and its wholly-owned subsidiary, Progress Bank & Trust |
| Reliant | Reliant Bancorp, Inc. and its wholly-owned subsidiary, Reliant Bank |
| Report | Quarterly Report on Form 10-Q |
| SBA | United States Small Business Administration |
| SEC | Securities and Exchange Commission |
| TDR | Troubled debt restructuring |
| U.S. Treasury | United States Department of the Treasury |
| United | United Community Banks, Inc. and its direct and indirect subsidiaries |
| USDA | United States Department of Agriculture |

Cautionary Note Regarding Forward-looking Statements

This Report contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements are neither statements of historical or current fact nor are they assurances of future performance and generally can be identified by the use of forward-looking terminology such as “believes”, “expects”, “may”, “will”, “could”, “should”, “projects”, “plans”, “goal”, “targets”, “potential”, “estimates”, “pro forma”, “seeks”, “intends”, or “anticipates”, or similar expressions. Forward-looking statements include discussions of strategy, financial projections, guidance and estimates (including their underlying assumptions), statements regarding plans, objectives, expectations or consequences of various transactions or events (including the expected completion date of the Progress transaction), and statements about our future performance, operations, products and services, and should be viewed with caution.

Because forward-looking statements relate to the future, they are subject to known and unknown risks, uncertainties, assumptions, and changes in circumstances, many of which are beyond our control, and that are difficult to predict as to timing, extent, likelihood and degree of occurrence, and that could cause actual results to differ materially from the results implied or anticipated by the statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, but are not limited to the following:

- negative economic and political conditions that adversely affect the general economy, housing prices, the real estate market, the job market, consumer confidence, the financial condition of our borrowers and consumer spending habits, which may affect, among other things, the levels of non-performing assets, charge-offs and provision expense;
- changes in loan underwriting, credit review or loss policies associated with economic conditions, examination conclusions or regulatory developments, either as they currently exist or as they may be affected by conditions associated with the COVID-19 pandemic;
- COVID-19’s continuing effects on the economic and business environments in which we operate;
- strategic, market, operational, liquidity and interest rate risks associated with our business;
- unanticipated changes in the interest rate environment, including interest rate changes made by the Federal Reserve, the discontinuation of LIBOR as an interest rate benchmark, and cash flow reassessments, may reduce net interest margin and/or the volumes and values of loans made or held as well as the value of other financial assets;
- our lack of geographic diversification and any unanticipated or greater than anticipated adverse conditions in the national or local economies in which we operate;
- our loan concentration in industries or sectors that may experience unanticipated or anticipated adverse conditions greater than other industries or sectors in the national or local economies in which we operate;
- the risks of expansion into new geographic or product markets;
- risks with respect to recent, pending or potential future mergers or acquisitions, including our ability to successfully complete acquisitions and therefore, to integrate or expand businesses and operations that we acquire;
- our ability to attract and retain key employees;
- competition from financial institutions and other financial service providers, including non-bank financial technology providers, and our ability to attract customers from other financial institutions;
- losses due to fraudulent and negligent conduct of our customers, third party service providers or employees;
- cybersecurity risks and the vulnerability of our network and online banking portals, and the systems of parties with whom we contract, to unauthorized access, computer viruses, phishing schemes, spam attacks, human error, natural disasters, power loss and other security breaches that could adversely affect our business and financial performance or reputation;
- our reliance on third parties to provide key components of our business infrastructure and services required to operate our business;
- the risk that we may be required to make substantial expenditures to keep pace with regulatory initiatives and the rapid technological changes in the financial services market;
- the availability of and access to capital;
- legislative (e.g., tax), regulatory or accounting changes that may adversely affect us;
- volatility in the ACL resulting from the CECL methodology, either alone or as that may be affected by conditions arising out of the COVID-19 pandemic, inflation, changing interest rates or other factors;
- adverse results (including judgments, costs, fines, reputational harm, inability to obtain necessary approvals and/or other negative effects) from current or future litigation, regulatory proceedings, examinations, investigations, or similar matters, or developments related thereto;
- any event or development that would cause us to conclude that there was impairment of any asset, including intangible assets, such as goodwill;
- limitations on our ability to declare and pay dividends and other distributions from the Bank to the Holding Company, which could affect Holding Company liquidity, including the ability to pay dividends to shareholders or undertake other capital initiatives, such as share repurchases; and

- other risks and uncertainties disclosed in documents filed or furnished by us with or to the SEC, any of which could cause actual results to differ materially from future results expressed, implied or otherwise anticipated by such forward-looking statements.

We caution readers that the foregoing list of factors is not exclusive, is not necessarily in order of importance and readers should not place undue reliance on forward-looking statements. Additional factors that may cause actual results to differ materially from those contemplated by any forward-looking statements also may be found in our 2021 10-K (including the “Risk Factor” section of that report), Quarterly Reports on Form 10-Q, and Current Reports on Form 8-K filed with the SEC and available at the SEC’s website at <http://www.sec.gov>. We do not intend to and, except as required by law, hereby disclaim any obligation to update or revise any forward-looking statement contained in this Report, which speaks only as of the date of its filing with the SEC, whether as a result of new information, future events, or otherwise. The financial statements and information contained herein have not been reviewed, or confirmed for accuracy or relevance, by the FDIC or any other regulator.

Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

UNITED COMMUNITY BANKS, INC.
Consolidated Balance Sheets (Unaudited)
(in thousands, except share data)

| | June 30, 2022 | December 31, 2021 |
|--|--------------------------|------------------------------|
| ASSETS | | |
| Cash and due from banks | \$ 238,310 | \$ 144,244 |
| Interest-bearing deposits in banks | 977,397 | 2,147,266 |
| Federal funds and other short-term investments | — | 27,000 |
| Cash and cash equivalents | 1,215,707 | 2,318,510 |
| Debt securities available-for-sale | 3,960,285 | 4,496,824 |
| Debt securities held-to-maturity (fair value \$2,431,138 and \$1,148,804, respectively) | 2,722,475 | 1,156,098 |
| Loans held for sale | 40,678 | 44,109 |
| Loans and leases held for investment | 14,541,230 | 11,760,346 |
| Less allowance for credit losses - loans and leases | (136,925) | (102,532) |
| Loans and leases, net | 14,404,305 | 11,657,814 |
| Premises and equipment, net | 286,248 | 245,296 |
| Bank owned life insurance | 299,104 | 217,713 |
| Goodwill and other intangible assets, net | 782,544 | 472,407 |
| Other assets | 501,662 | 338,000 |
| Total assets | \$ 24,213,008 | \$ 20,946,771 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Liabilities: | | |
| Deposits: | | |
| Noninterest-bearing demand | \$ 8,155,494 | \$ 6,956,981 |
| Interest-bearing deposits | 12,717,589 | 11,284,198 |
| Total deposits | 20,873,083 | 18,241,179 |
| Long-term debt | 324,371 | 247,360 |
| Accrued expenses and other liabilities | 364,266 | 235,987 |
| Total liabilities | 21,561,720 | 18,724,526 |
| Shareholders' equity: | | |
| Preferred stock, \$1 par value: 10,000,000 shares authorized; 4,000 shares Series I issued and outstanding; \$25,000 per share liquidation preference | 96,422 | 96,422 |
| Common stock, \$1 par value: 200,000,000 shares authorized, 106,033,960 and 89,349,826 shares issued and outstanding, respectively | 106,034 | 89,350 |
| Common stock issuable: 578,251 and 595,705 shares, respectively | 11,448 | 11,288 |
| Capital surplus | 2,304,608 | 1,721,007 |
| Retained earnings | 396,970 | 330,654 |
| Accumulated other comprehensive loss | (264,194) | (26,476) |
| Total shareholders' equity | 2,651,288 | 2,222,245 |
| Total liabilities and shareholders' equity | \$ 24,213,008 | \$ 20,946,771 |

See accompanying notes to consolidated financial statements (unaudited).

UNITED COMMUNITY BANKS, INC.
Consolidated Statements of Income (Unaudited)
(in thousands, except per share data)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|------------------|------------------------------|-------------------|
| | 2022 | 2021 | 2022 | 2021 |
| Interest revenue: | | | | |
| Loans, including fees | \$ 155,266 | \$ 128,058 | \$ 302,007 | \$ 253,784 |
| Investment securities, including tax exempt of \$2,539, \$2,255, \$5,194 and \$4,405, respectively | 30,425 | 17,542 | 54,090 | 32,990 |
| Deposits in banks and short-term investments | 1,687 | 209 | 2,340 | 577 |
| Total interest revenue | 187,378 | 145,809 | 358,437 | 287,351 |
| Interest expense: | | | | |
| Deposits | 4,302 | 3,620 | 7,433 | 8,839 |
| Short-term borrowings | — | — | — | 2 |
| Long-term debt | 4,173 | 3,813 | 8,309 | 8,070 |
| Total interest expense | 8,475 | 7,433 | 15,742 | 16,911 |
| Net interest revenue | 178,903 | 138,376 | 342,695 | 270,440 |
| Provision for (release of) credit losses | 5,604 | (13,588) | 28,690 | (25,869) |
| Net interest revenue after provision for credit losses | 173,299 | 151,964 | 314,005 | 296,309 |
| Noninterest income: | | | | |
| Service charges and fees | 10,005 | 8,335 | 19,075 | 15,905 |
| Mortgage loan gains and other related fees | 6,971 | 11,136 | 23,123 | 33,708 |
| Wealth management fees | 5,985 | 3,822 | 11,880 | 7,327 |
| Gains from sales of other loans, net | 3,800 | 4,123 | 6,998 | 5,153 |
| Lending and loan servicing fees | 1,586 | 2,085 | 4,572 | 4,245 |
| Securities gains (losses), net | 46 | 41 | (3,688) | 41 |
| Other | 5,065 | 6,299 | 10,471 | 14,167 |
| Total noninterest income | 33,458 | 35,841 | 72,431 | 80,546 |
| Total revenue | 206,757 | 187,805 | 386,436 | 376,855 |
| Noninterest expenses: | | | | |
| Salaries and employee benefits | 69,233 | 59,414 | 140,239 | 119,999 |
| Communications and equipment | 9,675 | 7,408 | 18,923 | 14,611 |
| Occupancy | 8,865 | 7,078 | 18,243 | 14,034 |
| Advertising and public relations | 2,300 | 1,493 | 3,788 | 2,692 |
| Postage, printing and supplies | 1,999 | 1,618 | 4,118 | 3,440 |
| Professional fees | 5,402 | 4,928 | 9,849 | 9,162 |
| Lending and loan servicing expense | 3,047 | 3,181 | 5,413 | 6,058 |
| Outside services - electronic banking | 2,947 | 2,285 | 5,470 | 4,503 |
| FDIC assessments and other regulatory charges | 2,267 | 1,901 | 4,440 | 3,797 |
| Amortization of intangibles | 1,736 | 929 | 3,529 | 1,914 |
| Merger-related and other charges | 7,143 | 1,078 | 16,159 | 2,621 |
| Other | 6,176 | 4,227 | 9,894 | 7,903 |
| Total noninterest expenses | 120,790 | 95,540 | 240,065 | 190,734 |
| Income before income taxes | 85,967 | 92,265 | 146,371 | 186,121 |
| Income tax expense | 19,125 | 22,005 | 31,510 | 42,155 |
| Net income | \$ 66,842 | \$ 70,260 | \$ 114,861 | \$ 143,966 |
| Net income available to common shareholders | \$ 64,761 | \$ 68,109 | \$ 110,827 | \$ 139,634 |
| Net income per common share: | | | | |
| Basic | \$ 0.61 | \$ 0.78 | \$ 1.04 | \$ 1.60 |
| Diluted | 0.61 | 0.78 | 1.04 | 1.60 |
| Weighted average common shares outstanding: | | | | |
| Basic | 106,610 | 87,289 | 106,580 | 87,306 |
| Diluted | 106,716 | 87,421 | 106,697 | 87,443 |

See accompanying notes to consolidated financial statements (unaudited).

UNITED COMMUNITY BANKS, INC.
Consolidated Statements of Comprehensive Income (Unaudited)
(in thousands)

| | Three Months Ended June 30, | | Six Months Ended June 30, | | | |
|---|-----------------------------|-----------------------|---------------------------|-------------------|-----------------------|-------------------|
| | Before-tax Amount | Tax (Expense) Benefit | Net of Tax Amount | Before-tax Amount | Tax (Expense) Benefit | Net of Tax Amount |
| 2022 | | | | | | |
| Net income | \$ 85,967 | \$ (19,125) | \$ 66,842 | \$ 146,371 | \$ (31,510) | \$ 114,861 |
| Other comprehensive loss: | | | | | | |
| Unrealized losses on available-for-sale securities: | | | | | | |
| Unrealized holding losses | (120,968) | 28,801 | (92,167) | (324,853) | 76,774 | (248,079) |
| Reclassification of securities from available-for-sale to held-to-maturity | 30,041 | (7,178) | 22,863 | 87,444 | (20,770) | 66,674 |
| Realized (gains) losses included in net income | (46) | 11 | (35) | 3,688 | (979) | 2,709 |
| Net unrealized losses | (90,973) | 21,634 | (69,339) | (233,721) | 55,025 | (178,696) |
| Unrealized losses on held-to-maturity securities transferred from available-for-sale: | | | | | | |
| Reclassification of unrealized losses | (30,041) | 7,178 | (22,863) | (87,444) | 20,770 | (66,674) |
| Amortization of unrealized losses | 1,769 | (422) | 1,347 | 1,769 | (422) | 1,347 |
| Net activity | (28,272) | 6,756 | (21,516) | (85,675) | 20,348 | (65,327) |
| Derivative instruments designated as cash flow hedges: | | | | | | |
| Unrealized holding gains on derivatives | 2,412 | (616) | 1,796 | 7,880 | (2,013) | 5,867 |
| Losses on derivative instruments realized in net income | 106 | (27) | 79 | 247 | (63) | 184 |
| Net cash flow hedge activity | 2,518 | (643) | 1,875 | 8,127 | (2,076) | 6,051 |
| Amortization of defined benefit pension plan net periodic pension cost components | 171 | (44) | 127 | 341 | (87) | 254 |
| Total other comprehensive loss | (116,556) | 27,703 | (88,853) | (310,928) | 73,210 | (237,718) |
| Comprehensive loss | \$ (30,589) | \$ 8,578 | \$ (22,011) | \$ (164,557) | \$ 41,700 | \$ (122,857) |
| 2021 | | | | | | |
| Net income | \$ 92,265 | \$ (22,005) | \$ 70,260 | \$ 186,121 | \$ (42,155) | \$ 143,966 |
| Other comprehensive income: | | | | | | |
| Unrealized gains (losses) on available-for-sale securities | 10,268 | (1,470) | 8,798 | (39,967) | 11,080 | (28,887) |
| Reclassification adjustment for gains included in net income | (41) | 14 | (27) | (41) | 14 | (27) |
| Net unrealized gains (losses) | 10,227 | (1,456) | 8,771 | (40,008) | 11,094 | (28,914) |
| Derivative instruments designated as cash flow hedges: | | | | | | |
| Unrealized holding gains (losses) on derivatives | (2,739) | 700 | (2,039) | 3,044 | (777) | 2,267 |
| Losses on derivative instruments realized in net income | 147 | (37) | 110 | 291 | (74) | 217 |
| Net cash flow hedge activity | (2,592) | 663 | (1,929) | 3,335 | (851) | 2,484 |
| Amortization of defined benefit pension plan net periodic pension cost components | 261 | (67) | 194 | 522 | (134) | 388 |
| Total other comprehensive income (loss) | 7,896 | (860) | 7,036 | (36,151) | 10,109 | (26,042) |
| Comprehensive income | \$ 100,161 | \$ (22,865) | \$ 77,296 | \$ 149,970 | \$ (32,046) | \$ 117,924 |

See accompanying notes to consolidated financial statements (unaudited).

UNITED COMMUNITY BANKS, INC.
Consolidated Statement of Changes in Shareholders' Equity (Unaudited)
(in thousands except share data)

| | Shares of Common Stock | Preferred Stock | Common Stock | Common Stock Issuable | Capital Surplus | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
|---|------------------------------|--------------------|-------------------|-----------------------------|---------------------|----------------------|--|--------------------|
| Balance at March 31, 2021 | 86,776,508 | \$ 96,422 | \$ 86,777 | \$ 10,485 | \$ 1,640,583 | \$ 192,185 | \$ 4,632 | \$2,031,084 |
| Net income | | | | | | 70,260 | | 70,260 |
| Other comprehensive income | | | | | | | 7,036 | 7,036 |
| Purchases of common stock | (150,000) | | (150) | | (4,951) | | | (5,101) |
| Preferred stock dividends | | | | | | (1,719) | | (1,719) |
| Common stock dividends (\$0.19 per share) | | | | | | (16,720) | | (16,720) |
| Impact of equity-based compensation awards | 35,675 | | 35 | 71 | 1,166 | | | 1,272 |
| Impact of other United sponsored equity plans | 2,711 | | 3 | 94 | 77 | | | 174 |
| Balance at June 30, 2021 | <u>86,664,894</u> | <u>\$ 96,422</u> | <u>\$ 86,665</u> | <u>\$ 10,650</u> | <u>\$ 1,636,875</u> | <u>\$ 244,006</u> | <u>\$ 11,668</u> | <u>\$2,086,286</u> |
| Balance at March 31, 2022 | 106,025,210 | \$ 96,422 | \$ 106,025 | \$ 11,311 | \$ 2,302,189 | \$ 354,409 | \$ (175,341) | \$2,695,015 |
| Net income | | | | | | 66,842 | | 66,842 |
| Other comprehensive loss | | | | | | | (88,853) | (88,853) |
| Preferred stock dividends | | | | | | (1,719) | | (1,719) |
| Common stock dividends (\$0.21 per share) | | | | | | (22,562) | | (22,562) |
| Impact of equity-based compensation awards | 6,520 | | 7 | 10 | 2,347 | | | 2,364 |
| Impact of other United sponsored equity plans | 2,230 | | 2 | 127 | 72 | | | 201 |
| Balance at June 30, 2022 | <u>106,033,960</u> | <u>\$ 96,422</u> | <u>\$ 106,034</u> | <u>\$ 11,448</u> | <u>\$ 2,304,608</u> | <u>\$ 396,970</u> | <u>\$ (264,194)</u> | <u>\$2,651,288</u> |
| Balance at December 31, 2020 | 86,675,279 | \$ 96,422 | \$ 86,675 | \$ 10,855 | \$ 1,638,999 | \$ 136,869 | \$ 37,710 | \$2,007,530 |
| Net income | | | | | | 143,966 | | 143,966 |
| Other comprehensive loss | | | | | | | (26,042) | (26,042) |
| Purchases of common stock | (150,000) | | (150) | | (4,951) | | | (5,101) |
| Preferred stock dividends | | | | | | (3,438) | | (3,438) |
| Common stock dividends (\$0.38 per share) | | | | | | (33,391) | | (33,391) |
| Impact of equity-based compensation awards | 70,845 | | 71 | 647 | 1,570 | | | 2,288 |
| Impact of other United sponsored equity plans | 68,770 | | 69 | (852) | 1,257 | | | 474 |
| Balance at June 30, 2021 | <u>86,664,894</u> | <u>\$ 96,422</u> | <u>\$ 86,665</u> | <u>\$ 10,650</u> | <u>\$ 1,636,875</u> | <u>\$ 244,006</u> | <u>\$ 11,668</u> | <u>\$2,086,286</u> |
| Balance at December 31, 2021 | 89,349,826 | \$ 96,422 | \$ 89,350 | \$ 11,288 | \$ 1,721,007 | \$ 330,654 | \$ (26,476) | \$2,222,245 |
| Net income | | | | | | 114,861 | | 114,861 |
| Other comprehensive loss | | | | | | | (237,718) | (237,718) |
| Impact of acquisitions | 16,571,545 | | 16,571 | | 579,805 | | | 596,376 |
| Preferred stock dividends | | | | | | (3,438) | | (3,438) |
| Common stock dividends (\$0.42 per share) | | | | | | (45,107) | | (45,107) |
| Impact of equity-based compensation awards | 49,443 | | 50 | 1,454 | 3,053 | | | 4,557 |
| Impact of other United sponsored equity plans | 63,146 | | 63 | (1,294) | 743 | | | (488) |
| Balance at June 30, 2022 | <u>106,033,960</u> | <u>\$ 96,422</u> | <u>\$ 106,034</u> | <u>\$ 11,448</u> | <u>\$ 2,304,608</u> | <u>\$ 396,970</u> | <u>\$ (264,194)</u> | <u>\$2,651,288</u> |

See accompanying notes to consolidated financial statements (unaudited).

UNITED COMMUNITY BANKS, INC.

Consolidated Statements of Cash Flows (Unaudited)

(in thousands)

| | Six Months Ended June 30, | |
|---|----------------------------------|---------------------|
| | 2022 | 2021 |
| Operating activities: | | |
| Net income | \$ 114,861 | \$ 143,966 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation, amortization and accretion, net | 22,086 | (2,961) |
| Provision for (release of) credit losses | 28,690 | (25,869) |
| Stock based compensation | 4,861 | 3,141 |
| Deferred income tax expense | 4,361 | 14,621 |
| Securities (gains) losses, net | 3,688 | (41) |
| Gains from sales of other loans, net | (6,998) | (5,153) |
| Changes in assets and liabilities: | | |
| Other assets | 6,317 | 20,444 |
| Accrued expenses and other liabilities | 49,707 | 7,071 |
| Loans held for sale | 119,837 | 7,239 |
| Net cash provided by operating activities | 347,410 | 162,458 |
| Investing activities: | | |
| Debt securities held-to-maturity: | | |
| Proceeds from maturities and calls | 90,576 | 35,590 |
| Purchases | (326,494) | (468,740) |
| Debt securities available-for-sale: | | |
| Proceeds from sales | 281,521 | 78,111 |
| Proceeds from maturities and calls | 336,511 | 456,899 |
| Purchases | (1,498,515) | (1,437,481) |
| Net (increase) decrease in loans | (435,015) | 8,861 |
| Equity investments, outflows | (23,016) | (8,432) |
| Equity investments, inflows | 16,241 | 5,026 |
| Proceeds from sales of premises and equipment | 4,792 | 840 |
| Purchases of premises and equipment | (16,774) | (14,565) |
| Net cash received in acquisition | 35,243 | — |
| Proceeds from sale of other real estate and repossessed assets | 1,226 | 2,042 |
| Other investing inflows | — | 767 |
| Net cash used in investing activities | (1,533,704) | (1,341,082) |
| Financing activities: | | |
| Net increase in deposits | 128,688 | 1,096,791 |
| Repayment of long-term debt | — | (65,632) |
| Proceeds from FHLB advances | — | 5,000 |
| Repayment of FHLB advances | — | (5,000) |
| Proceeds from issuance of common stock for dividend reinvestment and employee benefit plans | 146 | 320 |
| Proceeds from exercise of stock options | 327 | — |
| Cash paid for shares withheld to cover payroll taxes related to equity instruments | (1,538) | (945) |
| Repurchase of common stock | — | (5,101) |
| Cash dividends on common stock | (40,694) | (32,593) |
| Cash dividends on preferred stock | (3,438) | (3,438) |
| Net cash provided by financing activities | 83,491 | 989,402 |
| Net change in cash and cash equivalents | (1,102,803) | (189,222) |
| Cash and cash equivalents, beginning of period | 2,318,510 | 1,608,619 |
| Cash and cash equivalents, end of period | \$ 1,215,707 | \$ 1,419,397 |

See accompanying notes to consolidated financial statements (unaudited).

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 1 – Basis of Presentation

United's accounting and financial reporting policies conform to GAAP and reporting guidelines of banking regulatory authorities. The accompanying interim consolidated financial statements have not been audited. All material intercompany balances and transactions have been eliminated. A more detailed description of United's accounting policies is included in its 2021 10-K.

In management's opinion, all accounting adjustments necessary to accurately reflect the financial position and results of operations on the accompanying financial statements have been made. These adjustments are normal and recurring accruals considered necessary for a fair and accurate presentation. The results for interim periods are not necessarily indicative of results for the full year or any other interim periods. The accompanying unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and related notes appearing in United's 2021 10-K.

Note 2 – Accounting Standards Updates and Recently Adopted Standards

Recently Adopted Standards

In July 2021, the FASB issued ASU No. 2021-05, *Leases (Topic 842): Lessors - Certain Leases with Variable Lease Payments*. The update amends the lease classification requirements for lessors to align them with practice under the former lease accounting standard. Specifically, lessors should classify a lease with variable lease payments that do not depend on a reference index or rate as an operating lease if certain criteria are met. United adopted this update as of January 1, 2022, with no material impact on the consolidated financial statements.

Recently Issued Standards

In March 2022, the FASB issued ASU No. 2022-01, *Derivatives and Hedging (Topic 815): Fair Value Hedging - Portfolio Layer Method*. The update expands the current last-of-layer method to a portfolio layer method which allows multiple hedged layers of a single closed portfolio and non-prepayable financial assets. In addition, the update specifies that eligible hedging instruments may include spot-starting or forward-starting swaps and that the number of hedged layers corresponds with the number of hedges designated. Finally, the update provides additional guidance on the accounting for and disclosure of hedge basis adjustments. For public entities, this guidance is effective for fiscal years beginning after December 15, 2022. United does not expect the new guidance to have a material impact on the consolidated financial statements.

In March 2022, the FASB issued ASU No. 2022-02, *Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures*. The update eliminates the previous accounting guidance for TDRs by creditors, while enhancing disclosure requirements for certain loan refinancings and restructurings when a borrower is experiencing financial difficulty. The update also requires that an entity disclose current-period gross charge-offs by year of origination. For public entities, this guidance is effective for fiscal years beginning after December 15, 2022. United does not expect the new guidance to have a material impact on the consolidated financial statements.

In June 2022, the FASB issued ASU No. 2022-03, *Fair Value Measurement (Topic 820) - Fair Value Measurement of Equity Securities Subject to Contractual Sale Restrictions*. The update clarifies that a contractual restriction on the sale of an equity security is not considered part of the unit of account and, therefore, is not considered in measuring fair value. For public entities, this guidance is effective for fiscal years beginning after December 15, 2023. United does not expect the new guidance to have a material impact on the consolidated financial statements.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 3 – Supplemental Cash Flow Information

The supplemental schedule of significant non-cash investing and financing activities for the six months ended June 30, 2022 and 2021 is as follows (*in thousands*).

| | Six Months Ended June 30, | |
|---|----------------------------------|-------------|
| | 2022 | 2021 |
| Significant non-cash investing and financing transactions: | | |
| Unsettled government guaranteed loan sales | \$ — | \$ 6,435 |
| Transfers of loans to repossessed and foreclosed properties | 1,308 | 1,333 |
| Transfers of AFS securities to HTM securities | 1,288,982 | — |
| Right-of-use assets obtained in exchange for lease liabilities | 6,092 | 847 |
| Acquisitions: | | |
| Assets acquired | 3,254,173 | — |
| Liabilities assumed | 2,657,173 | — |
| Net assets acquired | 597,000 | — |
| Common stock issued and options converted | 596,376 | — |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 4 – Acquisitions

Acquisition of Reliant

On January 1, 2022, United acquired all of the outstanding common stock of Reliant in a stock transaction. Reliant was headquartered in Brentwood, Tennessee, a suburb of Nashville, Tennessee, and operated a 25-branch network in Tennessee. United's operating results for the three and six months ended June 30, 2022 include the operating results of the acquired business for the period subsequent to the acquisition date of January 1, 2022.

The purchased assets and assumed liabilities were recorded at their acquisition date fair values and are summarized in the table below (*in thousands*).

| Reliant | |
|--|------------------------|
| Fair Value Recorded by United ⁽¹⁾ | |
| | January 1, 2022 |
| Assets | |
| Cash and cash equivalents | \$ 62,867 |
| Debt securities | 249,107 |
| Loans held for sale | 116,406 |
| Loans held for investment | 2,320,737 |
| Premises and equipment | 35,631 |
| Bank-owned life insurance | 78,170 |
| Accrued interest receivable | 12,027 |
| Net deferred tax asset | 5,793 |
| Core deposit intangible | 14,500 |
| Other assets | 59,768 |
| Total assets acquired | \$ 2,955,006 |
| Liabilities | |
| Deposits | \$ 2,504,823 |
| Short-term borrowings | 27,000 |
| Long-term debt | 76,730 |
| Other liabilities | 48,620 |
| Total liabilities assumed | 2,657,173 |
| Total identifiable net assets | 297,833 |
| Consideration transferred | |
| Cash | 624 |
| Common stock issued (16,571,545 shares) | 595,581 |
| Options converted | 795 |
| Total fair value of consideration transferred | 597,000 |
| Goodwill | \$ 299,167 |

⁽¹⁾ Fair values are preliminary and are subject to refinement for a period not to exceed one year after the closing date of an acquisition as information relative to closing date fair values becomes available.

Goodwill represents the intangible value of Reliant's business and reputation within the markets it served and is not expected to be deductible for income tax purposes. The Reliant core deposit intangible will be amortized over its expected useful life of 10 years using the sum-of-the-years-digits method.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

The following table presents additional information related to the acquired Reliant loan portfolio at the acquisition date (*in thousands*).

| | January 1, 2022 |
|---|------------------------|
| PCD loans: | |
| Par value | \$ 258,462 |
| ACL at acquisition | (12,737) |
| Non-credit discount | (3,294) |
| Purchase price | <u>\$ 242,431</u> |
| Non-PCD loans: | |
| Fair value | \$ 2,078,306 |
| Gross contractual amounts receivable | 2,355,205 |
| Estimate of contractual cash flows not expected to be collected | 25,990 |

Pro forma information

The following table discloses the impact of the Reliant acquisition since the date of acquisition. The table also presents certain pro forma information as if Reliant had been acquired on January 1, 2021. These results combine the historical results of the acquired entity with United's consolidated statement of income. Adjustments were made for the estimated impact of certain fair value adjustments and other acquisition-related activity; however pro forma financial results presented are not necessarily indicative of what would have occurred had the acquisition taken place in earlier years.

Merger-related costs from the Reliant acquisition of \$5.46 million and \$14.0 million have been excluded from the three and six months ended June 30, 2022 pro forma information presented below and included in the three and six months ended June 30, 2021 pro forma information presented below. The actual results and pro forma information were as follows (*in thousands*):

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--|-------------------|--------------------------------------|-------------------|
| | Revenue | Net Income | Revenue | Net Income |
| 2022 | | | | |
| Actual Reliant results included in statement of income since acquisition date | \$ 29,172 | \$ 15,550 | \$ 43,086 | \$ 16,148 |
| Supplemental consolidated pro forma as if Reliant had been acquired January 1, 2021 | 206,227 | 70,569 | 402,465 | 137,329 |
| 2021 | | | | |
| Supplemental consolidated pro forma as if Reliant had been acquired January 1, 2021 | \$ 225,717 | \$ 79,607 | \$ 435,858 | \$ 146,618 |

Announced Acquisition of Progress

On May 4, 2022, United announced an agreement to acquire Progress Financial Corporation and its wholly-owned subsidiary, Progress Bank & Trust, collectively referred to as "Progress". Progress is headquartered in Huntsville, Alabama, and operates 14 offices in high-growth southeastern markets, including Huntsville, Birmingham, Daphne and Tuscaloosa in Alabama and the Florida Panhandle. As of June 30, 2022, Progress had total assets of \$1.84 billion, total loans of \$1.34 billion, and total deposits of \$1.65 billion. In addition to traditional banking products, Progress offers wealth management and private banking through Progress Financial Services with approximately \$1.12 billion in assets under management. The merger, which is subject to regulatory approval, the approval of Progress shareholders, and other customary conditions, is expected to close in the fourth quarter of 2022.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 5 – Investment Securities

During the second quarter and the first six months of 2022, United transferred AFS debt securities to HTM with a fair value on the transfer date of \$184 million and \$1.29 billion, respectively. Included in the amount transferred were unrealized losses totaling \$30.0 million and \$87.4 million for the second quarter and the first six months of 2022, respectively, which are recorded in AOCI. Transfer date unrealized losses are amortized and reclassified out of AOCI as a yield adjustment, which is offset by discount accretion of the transferred HTM securities. Amortization of transfer date unrealized losses and discount accretion are recognized over the remaining life of the securities.

The amortized cost basis, unrealized gains and losses and fair value of HTM debt securities as of the dates indicated are as follows (*in thousands*).

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value |
|----------------------------------|---------------------------|-----------------------------------|------------------------------------|-----------------------|
| As of June 30, 2022 | | | | |
| U.S. Treasuries | \$ 19,818 | \$ — | \$ 1,861 | \$ 17,957 |
| U.S. Government agencies & GSEs | 99,663 | — | 11,797 | 87,866 |
| State and political subdivisions | 302,413 | 307 | 55,423 | 247,297 |
| Residential MBS, Agency & GSEs | 1,557,372 | 168 | 138,174 | 1,419,366 |
| Commercial MBS, Agency & GSEs | 728,209 | — | 82,876 | 645,333 |
| Supranational entities | 15,000 | — | 1,681 | 13,319 |
| Total | <u>\$ 2,722,475</u> | <u>\$ 475</u> | <u>\$ 291,812</u> | <u>\$ 2,431,138</u> |
| As of December 31, 2021 | | | | |
| U.S. Treasuries | \$ 19,803 | \$ 20 | \$ — | \$ 19,823 |
| U.S. Government agencies & GSEs | 70,180 | — | 1,121 | 69,059 |
| State and political subdivisions | 257,688 | 4,341 | 4,080 | 257,949 |
| Residential MBS, Agency & GSEs | 381,641 | 2,021 | 3,687 | 379,975 |
| Commercial MBS, Agency & GSEs | 411,786 | 4,106 | 8,915 | 406,977 |
| Supranational entities | \$ 15,000 | \$ 21 | \$ — | \$ 15,021 |
| Total | <u>\$ 1,156,098</u> | <u>\$ 10,509</u> | <u>\$ 17,803</u> | <u>\$ 1,148,804</u> |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

The amortized cost basis, unrealized gains and losses, and fair value of AFS debt securities as of the dates indicated are presented below (*in thousands*).

| | <u>Amortized Cost</u> | <u>Gross Unrealized Gains</u> | <u>Gross Unrealized Losses</u> | <u>Fair Value</u> |
|----------------------------------|---------------------------|-----------------------------------|------------------------------------|-----------------------|
| As of June 30, 2022 | | | | |
| U.S. Treasuries | \$ 194,627 | \$ — | \$ 11,924 | \$ 182,703 |
| U.S. Government agencies & GSEs | 269,370 | 787 | 12,975 | 257,182 |
| State and political subdivisions | 345,091 | 350 | 23,558 | 321,883 |
| Residential MBS, Agency & GSEs | 1,605,953 | 268 | 105,143 | 1,501,078 |
| Residential MBS, Non-agency | 386,213 | — | 16,720 | 369,493 |
| Commercial MBS, Agency & GSEs | 757,154 | 687 | 55,757 | 702,084 |
| Commercial MBS, Non-agency | 31,686 | — | 718 | 30,968 |
| Corporate bonds | 239,710 | 102 | 19,856 | 219,956 |
| Asset-backed securities | 383,907 | 63 | 9,032 | 374,938 |
| Total | <u>\$ 4,213,711</u> | <u>\$ 2,257</u> | <u>\$ 255,683</u> | <u>\$ 3,960,285</u> |
| As of December 31, 2021 | | | | |
| U.S. Treasuries | \$ 218,027 | \$ 1,661 | \$ 2,168 | \$ 217,520 |
| U.S. Government agencies & GSEs | 189,855 | 605 | 3,428 | 187,032 |
| State and political subdivisions | 263,269 | 15,237 | 2,662 | 275,844 |
| Residential MBS, Agency & GSEs | 2,079,700 | 9,785 | 28,521 | 2,060,964 |
| Residential MBS, Non-agency | 81,925 | 2,249 | 4 | 84,170 |
| Commercial MBS, Agency & GSEs | 870,563 | 2,974 | 16,156 | 857,381 |
| Commercial MBS, Non-agency | 15,202 | 1,268 | — | 16,470 |
| Corporate bonds | 194,164 | 814 | 1,812 | 193,166 |
| Asset-backed securities | 603,824 | 2,000 | 1,547 | 604,277 |
| Total | <u>\$ 4,516,529</u> | <u>\$ 36,593</u> | <u>\$ 56,298</u> | <u>\$ 4,496,824</u> |

Securities with a carrying value of \$1.62 billion and \$1.46 billion were pledged, primarily to secure public deposits, at June 30, 2022 and December 31, 2021, respectively.

The following table summarizes HTM debt securities in an unrealized loss position as of the dates indicated (*in thousands*).

| | <u>Less than 12 Months</u> | | <u>12 Months or More</u> | | <u>Total</u> | |
|----------------------------------|----------------------------|----------------------------|--------------------------|----------------------------|---------------------|----------------------------|
| | <u>Fair Value</u> | <u>Unrealized Loss</u> | <u>Fair Value</u> | <u>Unrealized Loss</u> | <u>Fair Value</u> | <u>Unrealized Loss</u> |
| As of June 30, 2022 | | | | | | |
| U.S. Treasuries | \$ 17,957 | \$ 1,861 | \$ — | \$ — | \$ 17,957 | \$ 1,861 |
| U.S. Government agencies & GSEs | 62,571 | 9,562 | 25,295 | 2,235 | 87,866 | 11,797 |
| State and political subdivisions | 199,642 | 46,684 | 26,632 | 8,739 | 226,274 | 55,423 |
| Residential MBS, Agency & GSEs | 1,085,121 | 108,939 | 301,089 | 29,235 | 1,386,210 | 138,174 |
| Commercial MBS, Agency & GSEs | 520,424 | 65,291 | 124,908 | 17,585 | 645,332 | 82,876 |
| Supranational entities | 13,319 | 1,681 | — | — | 13,319 | 1,681 |
| Total unrealized loss position | <u>\$ 1,899,034</u> | <u>\$ 234,018</u> | <u>\$ 477,924</u> | <u>\$ 57,794</u> | <u>\$ 2,376,958</u> | <u>\$ 291,812</u> |
| As of December 31, 2021 | | | | | | |
| U.S. Government agencies & GSEs | \$ 64,658 | \$ 888 | \$ 4,401 | \$ 233 | \$ 69,059 | \$ 1,121 |
| State and political subdivisions | 131,128 | 3,590 | 9,006 | 490 | 140,134 | 4,080 |
| Residential MBS, Agency & GSEs | 289,132 | 3,687 | — | — | 289,132 | 3,687 |
| Commercial MBS, Agency & GSEs | 314,049 | 8,540 | 10,384 | 375 | 324,433 | 8,915 |
| Total unrealized loss position | <u>\$ 798,967</u> | <u>\$ 16,705</u> | <u>\$ 23,791</u> | <u>\$ 1,098</u> | <u>\$ 822,758</u> | <u>\$ 17,803</u> |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

The following table summarizes AFS debt securities in an unrealized loss position as of the dates indicated (*in thousands*).

| | Less than 12 Months | | 12 Months or More | | Total | |
|----------------------------------|---------------------|-------------------|-------------------|------------------|---------------------|-------------------|
| | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss | Fair Value | Unrealized Loss |
| As of June 30, 2022 | | | | | | |
| U.S. Treasuries | \$ 182,703 | \$ 11,924 | \$ — | \$ — | \$ 182,703 | \$ 11,924 |
| U.S. Government agencies & GSEs | 109,886 | 4,662 | 42,110 | 8,313 | 151,996 | 12,975 |
| State and political subdivisions | 235,196 | 16,615 | 29,395 | 6,943 | 264,591 | 23,558 |
| Residential MBS, Agency & GSEs | 1,298,911 | 86,523 | 157,555 | 18,620 | 1,456,466 | 105,143 |
| Residential MBS, Non-agency | 369,493 | 16,720 | — | — | 369,493 | 16,720 |
| Commercial MBS, Agency & GSEs | 411,837 | 18,296 | 247,294 | 37,461 | 659,131 | 55,757 |
| Commercial MBS, Non-agency | 30,968 | 718 | — | — | 30,968 | 718 |
| Corporate bonds | 208,419 | 19,052 | 7,395 | 804 | 215,814 | 19,856 |
| Asset-backed securities | 244,043 | 6,781 | 57,921 | 2,251 | 301,964 | 9,032 |
| Total unrealized loss position | <u>\$ 3,091,456</u> | <u>\$ 181,291</u> | <u>\$ 541,670</u> | <u>\$ 74,392</u> | <u>\$ 3,633,126</u> | <u>\$ 255,683</u> |
| As of December 31, 2021 | | | | | | |
| U.S. Treasuries | \$ 111,606 | \$ 2,168 | \$ — | \$ — | \$ 111,606 | \$ 2,168 |
| U.S. Government agencies & GSEs | 132,893 | 2,591 | 20,093 | 837 | 152,986 | 3,428 |
| State and political subdivisions | 69,302 | 2,581 | 3,148 | 81 | 72,450 | 2,662 |
| Residential MBS, Agency & GSEs | 1,534,744 | 25,799 | 74,481 | 2,722 | 1,609,225 | 28,521 |
| Residential MBS, Non-agency | 12,608 | 4 | — | — | 12,608 | 4 |
| Commercial MBS, Agency & GSEs | 582,235 | 13,098 | 66,014 | 3,058 | 648,249 | 16,156 |
| Corporate bonds | 149,246 | 1,811 | 16 | 1 | 149,262 | 1,812 |
| Asset-backed securities | 195,164 | 1,546 | 571 | 1 | 195,735 | 1,547 |
| Total unrealized loss position | <u>\$ 2,787,798</u> | <u>\$ 49,598</u> | <u>\$ 164,323</u> | <u>\$ 6,700</u> | <u>\$ 2,952,121</u> | <u>\$ 56,298</u> |

At June 30, 2022, there were 711 AFS debt securities and 296 HTM debt securities that were in an unrealized loss position. United does not intend to sell nor does it believe it will be required to sell securities in an unrealized loss position prior to the recovery of their amortized cost basis. Unrealized losses at June 30, 2022 were primarily attributable to changes in interest rates.

At June 30, 2022 and December 31, 2021, estimated credit losses and, thus, the related ACL on HTM debt securities were de minimis due to the high credit quality of the portfolio, which included securities issued or guaranteed by U.S. Government agencies, GSEs, high credit quality municipalities and supranational entities. As a result, no ACL was recorded on the HTM portfolio at June 30, 2022 or December 31, 2021. In addition, based on the assessments performed at June 30, 2022 and December 31, 2021, there was no ACL required related to the AFS portfolio.

The following table presents accrued interest receivable for the periods indicated on HTM and AFS debt securities (*in thousands*), which was excluded from the estimate of credit losses.

| | Accrued Interest Receivable | |
|-----|-----------------------------|-------------------|
| | June 30, 2022 | December 31, 2021 |
| HTM | \$ 6,360 | \$ 3,596 |
| AFS | 12,243 | 9,868 |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

The amortized cost and fair value of AFS and HTM debt securities at June 30, 2022, by contractual maturity, are presented in the following table (*in thousands*). Expected maturities may differ from contractual maturities because issuers and borrowers may have the right to call or prepay obligations.

| | AFS | | HTM | |
|---|---------------------|---------------------|---------------------|---------------------|
| | Amortized Cost | Fair Value | Amortized Cost | Fair Value |
| Within 1 year: | | | | |
| U.S. Treasuries | \$ 30,993 | \$ 30,965 | \$ — | \$ — |
| U.S. Government agencies & GSEs | 401 | 396 | — | — |
| State and political subdivisions | 15,003 | 15,010 | 5,200 | 5,225 |
| Corporate bonds | 2,545 | 2,520 | — | — |
| | <u>48,942</u> | <u>48,891</u> | <u>5,200</u> | <u>5,225</u> |
| 1 to 5 years: | | | | |
| U.S. Treasuries | 124,439 | 116,676 | — | — |
| U.S. Government agencies & GSEs | 38,263 | 35,515 | — | — |
| State and political subdivisions | 34,554 | 33,916 | 14,439 | 14,716 |
| Corporate bonds | 152,083 | 141,347 | — | — |
| | <u>349,339</u> | <u>327,454</u> | <u>14,439</u> | <u>14,716</u> |
| 5 to 10 years: | | | | |
| U.S. Treasuries | 39,195 | 35,062 | 19,818 | 17,957 |
| U.S. Government agencies & GSEs | 72,055 | 65,161 | 48,952 | 44,222 |
| State and political subdivisions | 131,788 | 122,242 | 31,659 | 27,886 |
| Corporate bonds | 84,292 | 75,257 | — | — |
| Supranational entities | — | — | 15,000 | 13,319 |
| | <u>327,330</u> | <u>297,722</u> | <u>115,429</u> | <u>103,384</u> |
| More than 10 years: | | | | |
| U.S. Government agencies & GSEs | 158,651 | 156,110 | 50,711 | 43,644 |
| State and political subdivisions | 163,746 | 150,715 | 251,115 | 199,470 |
| Corporate bonds | 790 | 832 | — | — |
| | <u>323,187</u> | <u>307,657</u> | <u>301,826</u> | <u>243,114</u> |
| Debt securities not due at a single maturity date: | | | | |
| Asset-backed securities | 383,907 | 374,938 | — | — |
| Residential MBS | 1,992,166 | 1,870,571 | 1,557,372 | 1,419,366 |
| Commercial MBS | 788,840 | 733,052 | 728,209 | 645,333 |
| | <u>3,164,913</u> | <u>2,978,561</u> | <u>2,285,581</u> | <u>2,068,703</u> |
| Total | <u>\$ 4,213,711</u> | <u>\$ 3,960,285</u> | <u>\$ 2,722,475</u> | <u>\$ 2,431,138</u> |

Realized gains and losses are derived using the specific identification method for determining the cost of securities sold. The following table summarizes AFS securities sales activity for the three and six months ended June 30, 2022 and 2021 (*in thousands*).

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|--------------|------------------------------|--------------|
| | 2022 | 2021 | 2022 | 2021 |
| Proceeds from sales | \$ 73,112 | \$ 78,111 | \$ 281,521 | \$ 78,111 |
| Gross realized gains | \$ 46 | \$ 641 | \$ 1,009 | \$ 641 |
| Gross realized losses | — | (600) | (4,697) | (600) |
| Securities gains (losses), net | <u>\$ 46</u> | <u>\$ 41</u> | <u>\$ (3,688)</u> | <u>\$ 41</u> |
| Income tax expense (benefit) attributable to sales | <u>\$ 11</u> | <u>\$ 14</u> | <u>\$ (979)</u> | <u>\$ 14</u> |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 6 – Loans and Leases and Allowance for Credit Losses

Major classifications of the loan and lease portfolio (collectively referred to as the “loan portfolio” or “loans”) are summarized as of the dates indicated as follows (*in thousands*).

| | <u>June 30, 2022</u> | <u>December 31, 2021</u> |
|--|----------------------|--------------------------|
| Owner occupied commercial real estate | \$ 2,681,022 | \$ 2,321,685 |
| Income producing commercial real estate | 3,273,527 | 2,600,858 |
| Commercial & industrial ⁽¹⁾ | 2,252,919 | 1,910,162 |
| Commercial construction | 1,513,819 | 1,014,830 |
| Equipment financing | 1,210,842 | 1,083,021 |
| Total commercial | <u>10,932,129</u> | <u>8,930,556</u> |
| Residential mortgage | 1,996,902 | 1,637,885 |
| HELOC | 801,069 | 694,034 |
| Residential construction | 381,545 | 359,815 |
| Manufactured housing | 286,557 | — |
| Consumer | 143,028 | 138,056 |
| Total loans | <u>14,541,230</u> | <u>11,760,346</u> |
| Less allowance for credit losses - loans | <u>(136,925)</u> | <u>(102,532)</u> |
| Loans, net | <u>\$ 14,404,305</u> | <u>\$ 11,657,814</u> |

⁽¹⁾Commercial and industrial loans as of June 30, 2022 and December 31, 2021 included \$9.96 million and \$88.3 million of PPP loans, respectively.

Accrued interest receivable related to loans totaled \$38.8 million and \$28.5 million at June 30, 2022 and December 31, 2021, respectively, and was reported in other assets on the consolidated balance sheets. Accrued interest receivable was excluded from the estimate of credit losses.

At June 30, 2022 and December 31, 2021, the loan portfolio was subject to blanket pledges on certain qualifying loan types with the FHLB and FRB to secure contingent funding sources.

The following table presents loans held for investment that were sold in the periods indicated (*in thousands*). The gains on these loan sales were included in noninterest income on the consolidated statements of income.

| | <u>Three Months Ended June 30,</u> | | <u>Six Months Ended June 30,</u> | |
|--------------------------------------|------------------------------------|------------------|----------------------------------|------------------|
| | <u>2022</u> | <u>2021</u> | <u>2022</u> | <u>2021</u> |
| Guaranteed portion of SBA/USDA loans | \$ 39,119 | \$ 32,303 | \$ 67,462 | \$ 43,648 |
| Equipment financing receivables | 20,541 | 18,908 | 43,977 | 19,967 |
| Total | <u>\$ 59,660</u> | <u>\$ 51,211</u> | <u>\$ 111,439</u> | <u>\$ 63,615</u> |

At June 30, 2022 and December 31, 2021, equipment financing receivables included leases of \$40.8 million and \$37.7 million, respectively. The components of the net investment in leases, which included both sales-type and direct financing, are presented below (*in thousands*).

| | <u>June 30, 2022</u> | <u>December 31, 2021</u> |
|--|----------------------|--------------------------|
| Minimum future lease payments receivable | \$ 43,453 | \$ 39,962 |
| Estimated residual value of leased equipment | 3,046 | 3,216 |
| Initial direct costs | 684 | 669 |
| Security deposits | (503) | (687) |
| Unearned income | (5,845) | (5,432) |
| Net investment in leases | <u>\$ 40,835</u> | <u>\$ 37,728</u> |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Minimum future lease payments expected to be received from equipment financing lease contracts as of June 30, 2022 were as follows (*in thousands*):

| Year | |
|-------------------|------------------|
| Remainder of 2022 | \$ 8,570 |
| 2023 | 14,332 |
| 2024 | 9,861 |
| 2025 | 6,434 |
| 2026 | 3,414 |
| Thereafter | 842 |
| Total | <u>\$ 43,453</u> |

Nonaccrual and Past Due Loans HFI

The following table presents the aging of the amortized cost basis in loans by aging category and accrual status as of the dates indicated (*in thousands*). Past due status is based on contractual terms of the loan. The accrual of interest is generally discontinued when a loan becomes 90 days past due.

| | <u>Accruing</u> | | | | | <u>Nonaccrual Loans</u> | <u>Total Loans</u> |
|---|--------------------------|-------------------------|-------------------------|---------------------|---------------------|-----------------------------|--------------------|
| | <u>Current Loans</u> | <u>Loans Past Due</u> | | | <u>> 90 Days</u> | | |
| | | <u>30 - 59 Days</u> | <u>60 - 89 Days</u> | <u>> 90 Days</u> | | | |
| <u>As of June 30, 2022</u> | | | | | | | |
| Owner occupied commercial real estate | \$ 2,676,851 | \$ 2,238 | \$ 57 | \$ — | \$ 1,876 | \$ 2,681,022 | |
| Income producing commercial real estate | 3,265,713 | 601 | 139 | — | 7,074 | 3,273,527 | |
| Commercial & industrial | 2,247,664 | 555 | 152 | — | 4,548 | 2,252,919 | |
| Commercial construction | 1,513,322 | 289 | — | — | 208 | 1,513,819 | |
| Equipment financing | 1,205,155 | 1,538 | 900 | — | 3,249 | 1,210,842 | |
| Total commercial | <u>10,908,705</u> | <u>5,221</u> | <u>1,248</u> | <u>—</u> | <u>16,955</u> | <u>10,932,129</u> | |
| Residential mortgage | 1,982,053 | 2,528 | 93 | — | 12,228 | 1,996,902 | |
| HELOC | 798,639 | 1,089 | 408 | — | 933 | 801,069 | |
| Residential construction | 380,872 | 475 | — | — | 198 | 381,545 | |
| Manufactured housing | 280,158 | 3,358 | 237 | — | 2,804 | 286,557 | |
| Consumer | 142,584 | 357 | 59 | 3 | 25 | 143,028 | |
| Total loans | <u>\$ 14,493,011</u> | <u>\$ 13,028</u> | <u>\$ 2,045</u> | <u>\$ 3</u> | <u>\$ 33,143</u> | <u>\$ 14,541,230</u> | |
| <u>As of December 31, 2021</u> | | | | | | | |
| Owner occupied commercial real estate | \$ 2,318,944 | \$ 27 | \$ — | \$ — | \$ 2,714 | \$ 2,321,685 | |
| Income producing commercial real estate | 2,593,124 | 146 | — | — | 7,588 | 2,600,858 | |
| Commercial & industrial | 1,903,730 | 584 | 419 | — | 5,429 | 1,910,162 | |
| Commercial construction | 1,014,211 | — | 276 | — | 343 | 1,014,830 | |
| Equipment financing | 1,079,180 | 1,415 | 685 | — | 1,741 | 1,083,021 | |
| Total commercial | <u>8,909,189</u> | <u>2,172</u> | <u>1,380</u> | <u>—</u> | <u>17,815</u> | <u>8,930,556</u> | |
| Residential mortgage | 1,622,754 | 1,583 | 235 | — | 13,313 | 1,637,885 | |
| HELOC | 691,814 | 920 | 88 | — | 1,212 | 694,034 | |
| Residential construction | 358,741 | 654 | — | — | 420 | 359,815 | |
| Consumer | 137,564 | 421 | 19 | — | 52 | 138,056 | |
| Total loans | <u>\$ 11,720,062</u> | <u>\$ 5,750</u> | <u>\$ 1,722</u> | <u>\$ —</u> | <u>\$ 32,812</u> | <u>\$ 11,760,346</u> | |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

The following table presents nonaccrual loans held for investment by loan class for the periods indicated (*in thousands*).

| | Nonaccrual Loans | | | | | |
|---|-------------------|-------------------|-----------|-------------------|-------------------|-----------|
| | June 30, 2022 | | | December 31, 2021 | | |
| | With no allowance | With an allowance | Total | With no allowance | With an allowance | Total |
| Owner occupied commercial real estate | \$ 1,386 | \$ 490 | \$ 1,876 | \$ 2,141 | \$ 573 | \$ 2,714 |
| Income producing commercial real estate | 6,574 | 500 | 7,074 | 6,873 | 715 | 7,588 |
| Commercial & industrial | 2,528 | 2,020 | 4,548 | 3,715 | 1,714 | 5,429 |
| Commercial construction | — | 208 | 208 | — | 343 | 343 |
| Equipment financing | — | 3,249 | 3,249 | — | 1,741 | 1,741 |
| Total commercial | 10,488 | 6,467 | 16,955 | 12,729 | 5,086 | 17,815 |
| Residential mortgage | 2,803 | 9,425 | 12,228 | 3,126 | 10,187 | 13,313 |
| HELOC | 211 | 722 | 933 | 219 | 993 | 1,212 |
| Residential construction | 100 | 98 | 198 | 280 | 140 | 420 |
| Manufactured housing | — | 2,804 | 2,804 | — | — | — |
| Consumer | 2 | 23 | 25 | 6 | 46 | 52 |
| Total | \$ 13,604 | \$ 19,539 | \$ 33,143 | \$ 16,360 | \$ 16,452 | \$ 32,812 |

The majority of nonaccrual loans with no related allowance consists of collateral dependent loans that have been individually evaluated by management and have been written down to net realizable value with the repayment of the loan expected to be provided substantially through the operation or sale of the underlying collateral.

Risk Ratings

United categorizes commercial loans, with the exception of equipment financing receivables, into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, public information, and current industry and economic trends, among other factors. United analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on a continual basis. United uses the following definitions for its risk ratings:

Pass. Loans in this category are considered to have a low probability of default and do not meet the criteria of the risk categories below.

Special Mention. Loans in this category are presently protected from apparent loss; however, weaknesses exist that could cause future impairment, including the deterioration of financial ratios, past due status and questionable management capabilities. These loans require more than the ordinary amount of supervision. Collateral values generally afford adequate coverage, but may not be immediately marketable.

Substandard. These loans are inadequately protected by the current net worth and paying capacity of the obligor or by the collateral pledged. Specific and well-defined weaknesses exist that may include poor liquidity and deterioration of financial ratios. The loan may be past due and related deposit accounts experiencing overdrafts. There is the distinct possibility that United will sustain some loss if deficiencies are not corrected. If possible, immediate corrective action is taken.

Doubtful. Specific weaknesses characterized as Substandard that are severe enough to make collection in full highly questionable and improbable. There is no reliable secondary source of full repayment.

Loss. Loans categorized as Loss have the same characteristics as Doubtful; however, probability of loss is certain. Loans classified as Loss are charged off.

Equipment Financing Receivables and Consumer Purpose Loans. United applies a pass / fail grading system to all equipment financing receivables and consumer purpose loans. Under this system, loans that are on nonaccrual status, become past due 90 days, or are in bankruptcy are classified as “fail” and all other loans are classified as “pass”. For reporting purposes, loans in these categories that are classified as “fail” are reported as substandard and all other loans are reported as pass.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

The following tables present the risk category of term loans by vintage year, which is the year of origination or most recent renewal, as of the date indicated (*in thousands*).

| As of June 30, 2022 | Term Loans | | | | | | Revolvers | Revolvers converted to term loans | Total |
|---|--------------------|--------------------|--------------------|--------------------|-------------------|--------------------|--------------------|-----------------------------------|----------------------|
| | 2022 | 2021 | 2020 | 2019 | 2018 | Prior | | | |
| Pass | | | | | | | | | |
| Owner occupied commercial real estate | \$ 417,987 | \$ 701,620 | \$ 651,506 | \$ 229,330 | \$ 138,973 | \$ 342,269 | \$ 108,735 | \$ 9,482 | \$ 2,599,902 |
| Income producing commercial real estate | 433,518 | 837,176 | 789,317 | 347,162 | 193,782 | 327,057 | 52,157 | 9,243 | 2,989,412 |
| Commercial & industrial | 283,383 | 547,424 | 238,826 | 155,495 | 131,943 | 91,022 | 741,983 | 5,001 | 2,195,077 |
| Commercial construction | 367,865 | 529,102 | 344,571 | 117,304 | 14,882 | 28,427 | 65,009 | 1,241 | 1,468,401 |
| Equipment financing | 371,560 | 451,535 | 211,154 | 125,559 | 41,780 | 5,065 | — | — | 1,206,653 |
| Total commercial | 1,874,313 | 3,066,857 | 2,235,374 | 974,850 | 521,360 | 793,840 | 967,884 | 24,967 | 10,459,445 |
| Residential mortgage | 427,438 | 785,961 | 351,619 | 97,033 | 60,590 | 254,954 | 9 | 3,399 | 1,981,003 |
| HELOC | — | — | — | — | — | — | 783,057 | 15,898 | 798,955 |
| Residential construction | 168,191 | 191,978 | 6,810 | 2,054 | 1,853 | 9,750 | — | 336 | 380,972 |
| Manufactured housing | 37,903 | 57,712 | 52,091 | 37,200 | 33,103 | 65,194 | — | — | 283,203 |
| Consumer | 41,947 | 41,537 | 20,867 | 6,976 | 2,994 | 1,266 | 27,193 | 123 | 142,903 |
| | <u>2,549,792</u> | <u>4,144,045</u> | <u>2,666,761</u> | <u>1,118,113</u> | <u>619,900</u> | <u>1,125,004</u> | <u>1,778,143</u> | <u>44,723</u> | <u>14,046,481</u> |
| Special Mention | | | | | | | | | |
| Owner occupied commercial real estate | 3,798 | 4,943 | 3,621 | 10,380 | 4,247 | 6,825 | 3,034 | 282 | 37,130 |
| Income producing commercial real estate | 53,231 | 15,967 | 66,817 | 20,289 | 22,192 | 30,178 | — | — | 208,674 |
| Commercial & industrial | 242 | 2,136 | 1,118 | 872 | 1,361 | 305 | 4,779 | 311 | 11,124 |
| Commercial construction | 469 | 38 | 146 | 22,053 | 4,942 | 229 | — | — | 27,877 |
| Equipment financing | — | — | — | — | — | — | — | — | — |
| Total commercial | 57,740 | 23,084 | 71,702 | 53,594 | 32,742 | 37,537 | 7,813 | 593 | 284,805 |
| Residential mortgage | — | — | — | — | — | — | — | — | — |
| HELOC | — | — | — | — | — | — | — | — | — |
| Residential construction | — | — | — | — | — | — | — | — | — |
| Manufactured housing | — | — | — | — | — | — | — | — | — |
| Consumer | — | — | — | — | — | — | — | — | — |
| | <u>57,740</u> | <u>23,084</u> | <u>71,702</u> | <u>53,594</u> | <u>32,742</u> | <u>37,537</u> | <u>7,813</u> | <u>593</u> | <u>284,805</u> |
| Substandard | | | | | | | | | |
| Owner occupied commercial real estate | 8,299 | 7,188 | 2,218 | 8,813 | 1,443 | 14,869 | 210 | 950 | 43,990 |
| Income producing commercial real estate | 28,240 | 6,299 | 3,061 | 4,409 | 21,420 | 11,553 | 394 | 65 | 75,441 |
| Commercial & industrial | 5,710 | 1,572 | 1,884 | 6,107 | 11,088 | 1,468 | 17,054 | 1,835 | 46,718 |
| Commercial construction | 3,097 | 123 | 55 | 155 | 3,982 | 9,881 | — | 248 | 17,541 |
| Equipment financing | — | 1,412 | 1,727 | 754 | 222 | 74 | — | — | 4,189 |
| Total commercial | 45,346 | 16,594 | 8,945 | 20,238 | 38,155 | 37,845 | 17,658 | 3,098 | 187,879 |
| Residential mortgage | 1,472 | 2,282 | 1,257 | 2,330 | 2,722 | 5,109 | — | 727 | 15,899 |
| HELOC | — | — | — | — | — | — | 303 | 1,811 | 2,114 |
| Residential construction | 293 | 41 | — | 21 | 50 | 168 | — | — | 573 |
| Manufactured housing | — | 231 | 450 | 622 | 826 | 1,225 | — | — | 3,354 |
| Consumer | 12 | 29 | 17 | 17 | 39 | 9 | 2 | — | 125 |
| | <u>47,123</u> | <u>19,177</u> | <u>10,669</u> | <u>23,228</u> | <u>41,792</u> | <u>44,356</u> | <u>17,963</u> | <u>5,636</u> | <u>209,944</u> |
| Total | <u>\$2,654,655</u> | <u>\$4,186,306</u> | <u>\$2,749,132</u> | <u>\$1,194,935</u> | <u>\$ 694,434</u> | <u>\$1,206,897</u> | <u>\$1,803,919</u> | <u>\$ 50,952</u> | <u>\$ 14,541,230</u> |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

| As of December 31, 2021 | Term Loans | | | | | | Revolvers | Revolvers converted to term loans | Total |
|---|-------------|-------------|-------------|------------|------------|------------|-------------|-----------------------------------|---------------|
| | 2021 | 2020 | 2019 | 2018 | 2017 | Prior | | | |
| Pass | | | | | | | | | |
| Owner occupied commercial real estate | \$ 643,151 | \$ 674,124 | \$ 278,702 | \$ 153,233 | \$ 139,584 | \$ 267,460 | \$ 68,354 | \$ 17,150 | \$ 2,241,758 |
| Income producing commercial real estate | 668,322 | 678,487 | 333,911 | 221,218 | 165,563 | 219,459 | 41,157 | 11,830 | 2,339,947 |
| Commercial & industrial | 638,567 | 270,150 | 178,944 | 136,281 | 50,567 | 72,904 | 514,750 | 4,361 | 1,866,524 |
| Commercial construction | 378,695 | 303,154 | 149,740 | 40,625 | 22,983 | 13,206 | 12,628 | 1,673 | 922,704 |
| Equipment financing | 563,618 | 271,913 | 167,904 | 63,254 | 13,145 | 903 | — | — | 1,080,737 |
| Total commercial | 2,892,353 | 2,197,828 | 1,109,201 | 614,611 | 391,842 | 573,932 | 636,889 | 35,014 | 8,451,670 |
| Residential mortgage | 781,007 | 370,092 | 108,091 | 64,346 | 71,552 | 221,131 | 9 | 3,915 | 1,620,143 |
| HELOC | — | — | — | — | — | — | 676,545 | 14,994 | 691,539 |
| Residential construction | 325,111 | 16,301 | 2,802 | 2,278 | 3,144 | 9,352 | — | 33 | 359,021 |
| Consumer | 57,530 | 29,218 | 10,757 | 5,137 | 1,439 | 1,355 | 32,312 | 111 | 137,859 |
| | 4,056,001 | 2,613,439 | 1,230,851 | 686,372 | 467,977 | 805,770 | 1,345,755 | 54,067 | 11,260,232 |
| Special Mention | | | | | | | | | |
| Owner occupied commercial real estate | 7,772 | 2,979 | 16,639 | 4,374 | 6,007 | 2,641 | 248 | 286 | 40,946 |
| Income producing commercial real estate | 64,139 | 27,875 | 21,875 | 22,292 | 18,415 | 21,880 | — | — | 176,476 |
| Commercial & industrial | 1,037 | 1,831 | 2,740 | 597 | 273 | 303 | 2,242 | — | 9,023 |
| Commercial construction | 14,283 | 16,237 | 13,149 | 22,479 | 11,766 | 52 | — | — | 77,966 |
| Equipment financing | — | — | — | — | — | — | — | — | — |
| Total commercial | 87,231 | 48,922 | 54,403 | 49,742 | 36,461 | 24,876 | 2,490 | 286 | 304,411 |
| Residential mortgage | — | — | — | — | — | — | — | — | — |
| HELOC | — | — | — | — | — | — | — | — | — |
| Residential construction | — | — | — | — | — | — | — | — | — |
| Consumer | — | — | — | — | — | — | — | — | — |
| | 87,231 | 48,922 | 54,403 | 49,742 | 36,461 | 24,876 | 2,490 | 286 | 304,411 |
| Substandard | | | | | | | | | |
| Owner occupied commercial real estate | 11,987 | 1,049 | 4,216 | 3,712 | 5,829 | 11,088 | — | 1,100 | 38,981 |
| Income producing commercial real estate | 15,485 | 12,618 | 3,779 | 29,212 | 6,726 | 16,531 | — | 84 | 84,435 |
| Commercial & industrial | 2,741 | 1,615 | 5,284 | 12,685 | 1,232 | 5,863 | 4,326 | 869 | 34,615 |
| Commercial construction | 3,464 | 157 | 272 | 11 | 9,750 | 255 | — | 251 | 14,160 |
| Equipment financing | 428 | 590 | 676 | 503 | 84 | 3 | — | — | 2,284 |
| Total commercial | 34,105 | 16,029 | 14,227 | 46,123 | 23,621 | 33,740 | 4,326 | 2,304 | 174,475 |
| Residential mortgage | 3,339 | 1,585 | 2,813 | 3,229 | 1,205 | 4,744 | — | 827 | 17,742 |
| HELOC | — | — | — | — | — | — | 329 | 2,166 | 2,495 |
| Residential construction | 407 | — | 30 | 51 | — | 306 | — | — | 794 |
| Consumer | 37 | 16 | 22 | 26 | 22 | 50 | 3 | 21 | 197 |
| | 37,888 | 17,630 | 17,092 | 49,429 | 24,848 | 38,840 | 4,658 | 5,318 | 195,703 |
| Total | \$4,181,120 | \$2,679,991 | \$1,302,346 | \$ 785,543 | \$ 529,286 | \$ 869,486 | \$1,352,903 | \$ 59,671 | \$ 11,760,346 |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Troubled Debt Restructurings

As of June 30, 2022 and December 31, 2021, United had TDRs totaling \$50.7 million and \$52.4 million, respectively. Loans modified under the terms of a TDR during the three and six months ended June 30, 2022 and 2021 are presented in the following table. In addition, the table presents loans modified under the terms of a TDR that defaulted (became 90 days or more delinquent or otherwise in default of modified terms) during the periods presented and were initially restructured within one year prior to default (*dollars in thousands*).

| | New TDRs | | | | TDRs Modified Within the Previous Twelve Months That Have Subsequently Defaulted | | |
|---|------------------------|--|-----------|----------|--|-------------------|--------|
| | Number of Contracts | Post-Modification Amortized Cost by Type of Modification | | | Number of Contracts | Amortized Cost | |
| | | Rate Reduction | Structure | Other | Total | | |
| Three Months Ended June 30, 2022 | | | | | | | |
| Owner occupied commercial real estate | 1 | \$ — | \$ 112 | \$ — | \$ 112 | — | \$ — |
| Income producing commercial real estate | — | — | — | — | — | — | — |
| Commercial & industrial | 1 | — | 403 | — | 403 | — | — |
| Commercial construction | — | — | — | — | — | — | — |
| Equipment financing | 11 | — | 3,055 | — | 3,055 | 4 | 301 |
| Total commercial | 13 | — | 3,570 | — | 3,570 | 4 | 301 |
| Residential mortgage | 4 | — | 573 | — | 573 | 1 | 56 |
| HELOC | — | — | — | — | — | — | — |
| Residential construction | — | — | — | — | — | — | — |
| Manufactured housing | — | — | — | — | — | — | — |
| Consumer | — | — | — | — | — | — | — |
| Total loans | 17 | \$ — | \$ 4,143 | \$ — | \$ 4,143 | 5 | \$ 357 |
| Six Months Ended June 30, 2022 | | | | | | | |
| Owner occupied commercial real estate | 1 | \$ — | \$ 112 | \$ — | \$ 112 | — | \$ — |
| Income producing commercial real estate | — | — | — | — | — | — | — |
| Commercial & industrial | 1 | — | 403 | — | 403 | — | — |
| Commercial construction | — | — | — | — | — | — | — |
| Equipment financing | 27 | — | 4,849 | — | 4,849 | 9 | 408 |
| Total commercial | 29 | — | 5,364 | — | 5,364 | 9 | 408 |
| Residential mortgage | 4 | — | 573 | — | 573 | 1 | 56 |
| HELOC | 7 | — | 1,242 | 6 | 1,248 | — | — |
| Residential construction | — | — | — | — | — | — | — |
| Manufactured housing | — | — | — | — | — | — | — |
| Consumer | — | — | — | — | — | — | — |
| Total loans | 40 | \$ — | \$ 7,179 | \$ 6 | \$ 7,185 | 10 | \$ 464 |
| Three Months Ended June 30, 2021 | | | | | | | |
| Owner occupied commercial real estate | 1 | \$ — | \$ 543 | \$ — | \$ 543 | — | \$ — |
| Income producing commercial real estate | 1 | — | — | 378 | 378 | — | — |
| Commercial & industrial | 2 | — | 365 | — | 365 | — | — |
| Commercial construction | — | — | — | — | — | — | — |
| Equipment financing | 8 | — | 326 | — | 326 | 5 | 138 |
| Total commercial | 12 | — | 1,234 | 378 | 1,612 | 5 | 138 |
| Residential mortgage | 5 | — | 322 | — | 322 | — | — |
| HELOC | — | — | — | — | — | 1 | 49 |
| Residential construction | — | — | — | — | — | — | — |
| Consumer | — | — | — | — | — | — | — |
| Total loans | 17 | \$ — | \$ 1,556 | \$ 378 | \$ 1,934 | 6 | \$ 187 |
| Six Months Ended June 30, 2021 | | | | | | | |
| Owner occupied commercial real estate | 1 | \$ — | \$ 543 | \$ — | \$ 543 | — | \$ — |
| Income producing commercial real estate | 3 | — | — | 1,697 | 1,697 | — | — |
| Commercial & industrial | 4 | — | 365 | 103 | 468 | 1 | 11 |
| Commercial construction | 1 | — | 309 | — | 309 | — | — |
| Equipment financing | 36 | — | 2,462 | — | 2,462 | 8 | 200 |
| Total commercial | 45 | — | 3,679 | 1,800 | 5,479 | 9 | 211 |
| Residential mortgage | 6 | — | 391 | — | 391 | 3 | 413 |
| HELOC | — | — | — | — | — | 1 | 49 |
| Residential construction | — | — | — | — | — | — | — |
| Consumer | — | — | — | — | — | — | — |
| Total loans | 51 | \$ — | \$ 4,070 | \$ 1,800 | \$ 5,870 | 13 | \$ 673 |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Allowance for Credit Losses

The ACL for loans represents management's estimate of life of loan credit losses in the portfolio as of the end of the period. The ACL related to unfunded commitments is included in other liabilities in the consolidated balance sheet.

At both June 30, 2022 and December 31, 2021, United used a one-year reasonable and supportable forecast period. Expected credit losses were estimated using a regression model for each segment based on historical data from peer banks combined with a third party vendor's baseline economic forecast to predict the change in credit losses. These estimates were then combined with a starting value that was based on United's recent default experience, with the results subject to a floor. At June 30, 2022, United applied qualitative factors to the model output for income producing commercial real estate and equipment finance portfolios. With regard to income producing commercial real estate, the qualitative factors reflected continued credit concerns related to the senior care portfolio, elevated criticized loans relative to the pre-pandemic period and inflationary concerns related to the impact of rising rates on commercial real estate values. Qualitative factors for the equipment finance portfolio reflected management's approximation of long-term loss rates.

For periods beyond the reasonable and supportable forecast period of one year, United reverted to historical credit loss information on a straight line basis over two years. For all collateral types excluding residential mortgage and manufactured housing, United reverted to through-the-cycle average default rates using peer data from 2000 to 2017. For loans secured by residential mortgages and manufactured housing, the peer data was adjusted to account for the changes in lending practices designed to prevent the magnitude of losses observed during the mortgage crisis.

PPP loans were considered low risk assets due to the related 100% guarantee by the SBA and were therefore excluded from the calculation.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

The following table presents the balance and activity in the ACL by portfolio segment for the periods indicated (in thousands).

| | Three Months Ended June 30, | | | | | | | | | |
|---|-----------------------------|-------------|------------|---------------------|----------------|-------------------|-------------|------------|---------------------|----------------|
| | 2022 | | | 2021 | | | | | | |
| | Beginning Balance | Charge-Offs | Recoveries | (Release) Provision | Ending Balance | Beginning Balance | Charge-Offs | Recoveries | (Release) Provision | Ending Balance |
| Owner occupied commercial real estate | \$ 15,945 | \$ — | \$ 1,496 | \$ (667) | \$ 16,774 | \$ 19,282 | \$ (1) | \$ 156 | \$ (2,145) | \$ 17,292 |
| Income producing commercial real estate | 33,539 | — | 116 | (371) | 33,284 | 34,911 | (52) | 213 | (4,105) | 30,967 |
| Commercial & industrial | 18,386 | (1,011) | 1,313 | (421) | 18,267 | 21,750 | (857) | 797 | (5,276) | 16,414 |
| Commercial construction | 13,782 | — | 144 | 2,136 | 16,062 | 10,572 | (46) | 339 | (1,685) | 9,180 |
| Equipment financing | 19,264 | (1,709) | 802 | 52 | 18,409 | 17,200 | (1,188) | 887 | (3,809) | 18,100 |
| Residential mortgage | 14,964 | — | 51 | 2,020 | 17,035 | 14,580 | — | 194 | (635) | 10,965 |
| HELOC | 7,128 | — | 346 | 13 | 7,487 | 6,880 | (34) | 146 | (635) | 6,357 |
| Residential construction | 1,929 | — | 76 | 81 | 2,086 | 1,362 | — | 33 | 523 | 1,918 |
| Manufactured housing | 7,083 | (135) | — | (334) | 6,614 | — | — | — | — | — |
| Consumer | 785 | (728) | 308 | 542 | 907 | 329 | (353) | 222 | 225 | 423 |
| ACL - loans | 132,805 | (3,583) | 4,652 | 3,051 | 136,925 | 126,866 | (2,531) | 2,987 | (15,706) | 111,616 |
| ACL - unfunded commitments | 13,564 | — | — | 2,553 | 16,117 | 8,726 | — | — | 2,118 | 10,844 |
| Total ACL | \$ 146,369 | \$ (3,583) | \$ 4,652 | \$ 5,604 | \$ 153,042 | \$ 135,592 | \$ (2,531) | \$ 2,987 | \$ (13,588) | \$ 122,460 |

| | Six Months Ended June 30, | | | | | | | | | | |
|---|---------------------------|--|-------------|------------|---------------------|----------------|-------------------|-------------|------------|---------------------|----------------|
| | 2022 | | | 2021 | | | | | | | |
| | Beginning Balance | Initial ACL - PCD loans ⁽¹⁾ | Charge-Offs | Recoveries | (Release) Provision | Ending Balance | Beginning Balance | Charge-Offs | Recoveries | (Release) Provision | Ending Balance |
| Owner occupied commercial real estate | \$ 14,282 | \$ 266 | \$ — | \$ 1,541 | \$ 685 | \$ 16,774 | \$ 20,673 | \$ (1) | \$ 396 | \$ (3,776) | \$ 17,292 |
| Income producing commercial real estate | 24,156 | 4,366 | — | 406 | 4,356 | 33,284 | 41,737 | (1,059) | 229 | (9,940) | 30,967 |
| Commercial & industrial | 16,592 | 2,337 | (4,605) | 1,978 | 1,965 | 18,267 | 22,019 | (3,751) | 6,444 | (8,298) | 16,414 |
| Commercial construction | 9,956 | 2,857 | (41) | 558 | 2,732 | 16,062 | 10,952 | (224) | 495 | (2,043) | 9,180 |
| Equipment financing | 16,290 | — | (2,657) | 1,483 | 3,293 | 18,409 | 16,820 | (3,246) | 1,434 | 3,092 | 18,100 |
| Residential mortgage | 12,390 | 385 | (53) | 201 | 4,112 | 17,035 | 15,341 | (215) | 317 | (4,478) | 10,965 |
| HELOC | 6,568 | 60 | (9) | 436 | 432 | 7,487 | 8,417 | (34) | 219 | (2,245) | 6,357 |
| Residential construction | 1,847 | 1 | — | 99 | 139 | 2,086 | 764 | (10) | 103 | 1,061 | 1,918 |
| Manufactured housing | — | 2,438 | (308) | 9 | 4,475 | 6,614 | — | — | — | — | — |
| Consumer | 451 | 27 | (1,534) | 587 | 1,376 | 907 | 287 | (824) | 488 | 472 | 423 |
| ACL - loans | 102,532 | 12,737 | (9,207) | 7,298 | 23,565 | 136,925 | 137,010 | (9,364) | 10,125 | (26,155) | 111,616 |
| ACL - unfunded commitments | 10,992 | — | — | — | 5,125 | 16,117 | 10,558 | — | — | 286 | 10,844 |
| Total ACL | \$ 113,524 | \$ 12,737 | \$ (9,207) | \$ 7,298 | \$ 28,690 | \$ 153,042 | \$ 147,568 | \$ (9,364) | \$ 10,125 | \$ (25,869) | \$ 122,460 |

⁽¹⁾ Represents the initial ACL related to PCD loans acquired in the Reliant transaction.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 7 – Derivatives and Hedging Activities

The table below presents the fair value of derivative financial instruments, which are included in other assets and other liabilities on the consolidated balance sheet, as of the dates indicated *(in thousands)*:

| | June 30, 2022 | | | December 31, 2021 | | |
|--|--------------------|---------------------|-------------------------|--------------------|---------------------|-------------------------|
| | Notional Amount | Fair Value | | Notional Amount | Fair Value | |
| | | Derivative Asset | Derivative Liability | | Derivative Asset | Derivative Liability |
| Derivatives designated as hedging instruments: | | | | | | |
| Cash flow hedge of subordinated debt | \$ 100,000 | \$ 12,318 | \$ — | \$ 100,000 | \$ 6,389 | \$ — |
| Cash flow hedge of trust preferred securities | 20,000 | — | — | 20,000 | — | — |
| Fair value hedge of brokered time deposits | — | — | — | 10,000 | — | — |
| Total | 120,000 | 12,318 | — | 130,000 | 6,389 | — |
| Derivatives not designated as hedging instruments: | | | | | | |
| Customer derivative positions | 1,095,566 | 795 | 57,212 | 1,206,145 | 28,656 | 10,663 |
| Dealer offsets to customer derivative positions | 1,105,566 | 13,629 | 367 | 1,230,885 | 974 | 9,232 |
| Risk participations | 80,401 | 5 | 2 | 69,385 | 16 | 7 |
| Mortgage banking - loan commitment | 45,696 | 1,292 | — | 110,897 | 3,450 | — |
| Mortgage banking - forward sales commitment | 81,000 | 410 | 191 | 201,419 | 67 | 202 |
| Bifurcated embedded derivatives | 51,935 | 8,902 | — | 51,935 | 2,928 | — |
| Dealer offsets to bifurcated embedded derivatives | 51,935 | — | 10,793 | 51,935 | — | 5,041 |
| Total | 2,512,099 | 25,033 | 68,565 | 2,922,601 | 36,091 | 25,145 |
| Total derivatives | \$ 2,632,099 | \$ 37,351 | \$ 68,565 | \$ 3,052,601 | \$ 42,480 | \$ 25,145 |
| Total gross derivative instruments | | \$ 37,351 | \$ 68,565 | | \$ 42,480 | \$ 25,145 |
| Less: Amounts subject to master netting agreements | | (634) | (634) | | (694) | (694) |
| Less: Cash collateral received/pledged | | (28,161) | (11,279) | | (6,620) | (14,148) |
| Net amount | | \$ 8,556 | \$ 56,652 | | \$ 35,166 | \$ 10,303 |

United clears certain derivatives centrally through the CME. CME rules legally characterize variation margin payments for centrally cleared derivatives as settlements of the derivatives' exposure rather than as collateral. As a result, the variation margin payment and the related derivative instruments are considered a single unit of account for accounting purposes. Variation margin, as determined by the CME, is settled daily. As a result, derivative contracts that clear through the CME have an estimated fair value of zero.

Hedging Derivatives

Cash Flow Hedges of Interest Rate Risk

United enters into cash flow hedges to mitigate exposure to the variability of future cash flows or other forecasted transactions. As of June 30, 2022 and December 31, 2021, United utilized interest rate caps and swaps to hedge the variability of cash flows due to changes in interest rates on certain of its variable-rate subordinated debt and trust preferred securities. United considers these derivatives to be highly effective at achieving offsetting changes in cash flows attributable to changes in interest rates. Therefore, changes in the fair value of these derivative instruments are recognized in OCI. Gains and losses related to changes in fair value are reclassified into earnings in the periods the hedged forecasted transactions occur. Losses representing amortization of the premium recorded on cash flow hedges, which is a component excluded from the assessment of effectiveness, are recognized in earnings on a straight-line basis in the same caption as the hedged item over the term of the hedge. Over the next twelve months, United expects to reclassify \$1.36 million of gains from AOCI into earnings related to these agreements.

Fair Value Hedges of Interest Rate Risk

United is exposed to changes in the fair value of certain of its fixed-rate obligations due to changes in interest rates. United uses interest rate derivatives to manage its exposure to changes in fair value on these instruments attributable to changes in interest rates. For derivatives designated and that qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in earnings. United includes the gain or loss on the hedged items in the same income statement line item as the offsetting loss or gain on the related derivatives.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

At December 31, 2021, United had an interest rate swap that was designated as a fair value hedge of fixed-rate brokered time deposits. During the first quarter of 2022, the hedged brokered deposit and the associated swap matured. The swap involved the receipt of fixed-rate amounts from a counterparty in exchange for United making variable rate payments over the life of the agreements.

The table below presents the effect of derivatives in hedging relationships, all of which are interest rate contracts, on the consolidated statement of income for the periods indicated (*in thousands*).

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|-----------------------------|------------|---------------------------|-------------|
| | 2022 | 2021 | 2022 | 2021 |
| Total interest expense presented in the consolidated statements of income | \$ (8,475) | \$ (7,433) | \$ (15,742) | \$ (16,911) |
| Effect of hedging relationships on interest expense: | | | | |
| Net income recognized on fair value hedges | — | 46 | 28 | 124 |
| Net expense recognized on cash flow hedges ⁽¹⁾ | (106) | (147) | (247) | (291) |

⁽¹⁾ Includes premium amortization expense excluded from the assessment of hedge effectiveness of \$118,000 for both the three months ended June 30, 2022 and 2021, and \$234,000 for both the six months ended June 30, 2022 and 2021.

Derivatives Not Designated as Hedging Instruments

Customer derivative positions include swaps, caps, and collars between United and certain commercial loan customers with offsetting positions to dealers under a back-to-back program. In addition, United occasionally enters into credit risk participation agreements with counterparty banks to accept or transfer a portion of the credit risk related to interest rate swaps. The agreements, which are typically executed in conjunction with a participation in a loan with the same customer, allow customers to execute an interest rate swap with one bank while allowing for the distribution of the credit risk among participating members.

United also has three interest rate swap contracts that are not designated as hedging instruments but are economic hedges of market-linked brokered certificates of deposit. The market-linked brokered certificates of deposit contain embedded derivatives that are bifurcated from the host instruments and are marked to market through earnings. The fair value marks on the market-linked swaps and the bifurcated embedded derivatives tend to move in opposite directions with changes in 90-day LIBOR and therefore provide an economic hedge.

In addition, United originates certain residential mortgage loans with the intention of selling these loans. Between the time United enters into an interest-rate lock commitment to originate a residential mortgage loan that is to be held for sale and the time the loan is funded and eventually sold, United is subject to the risk of variability in market prices. United enters into forward sale agreements to mitigate risk and to protect the expected gain on the eventual loan sale. The commitments to originate residential mortgage loans and forward loan sales commitments are freestanding derivative instruments. Fair value adjustments on these derivative instruments are recorded within mortgage loan gains and other related fee income in the consolidated statements of income.

The table below presents the gains and losses recognized in income on derivatives not designated as hedging instruments for the periods indicated (*in thousands*).

| | Location of Gain (Loss) Recognized in Income on Derivatives | Amount of Gain (Loss) Recognized in Income on Derivatives | | | |
|--|---|--|------------|------------------------------|----------|
| | | Three Months Ended June 30, | | Six Months Ended June 30, | |
| | | 2022 | 2021 | 2022 | 2021 |
| Customer derivatives and dealer offsets | Other noninterest income | \$ 445 | \$ 162 | \$ 1,214 | \$ 2,059 |
| Bifurcated embedded derivatives and dealer offsets | Other noninterest income | 85 | (42) | 198 | 417 |
| Mortgage banking derivatives | Mortgage loan revenue | 2,616 | (3,494) | 7,250 | 342 |
| Risk participations | Other noninterest income | 93 | 98 | 94 | (107) |
| | | \$ 3,239 | \$ (3,276) | \$ 8,756 | \$ 2,711 |

Credit-Risk-Related Contingent Features

United manages its credit exposure on derivatives transactions by entering into a bilateral credit support agreement with each non-customer counterparty. The credit support agreements require collateralization of exposures beyond specified minimum threshold amounts. The details of these agreements, including the minimum thresholds, vary by counterparty.

United's agreements with each of its derivative counterparties provide that if either party defaults on any of its indebtedness, then it could also be declared in default on its derivative obligations. The agreements with derivative counterparties also include provisions

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

that if not met, could result in United being declared in default. United has agreements with certain of its derivative counterparties that provide that if United fails to maintain its status as a well-capitalized institution or is subject to a prompt corrective action directive, the counterparty could terminate the derivative positions and United would be required to settle its obligations under the agreements. Derivatives that are centrally cleared do not have credit-risk-related features that would require additional collateral if United's credit rating were downgraded.

Note 8 – Goodwill and Other Intangible Assets

The carrying amount of goodwill and other intangible assets as of the dates indicated is summarized below *(in thousands)*.

| | <u>June 30, 2022</u> | <u>December 31, 2021</u> |
|---|----------------------|--------------------------|
| Core deposit intangible | \$ 46,902 | \$ 38,192 |
| Less: accumulated amortization | (23,214) | (25,870) |
| Net core deposit intangible | 23,688 | 12,322 |
| Customer relationship intangible | 8,400 | 8,400 |
| Less: accumulated amortization | (718) | (322) |
| Net customer relationship intangible | 7,682 | 8,078 |
| Total intangibles subject to amortization, net ⁽¹⁾ | 31,370 | 20,400 |
| Goodwill | 751,174 | 452,007 |
| Total goodwill and other intangible assets, net | <u>\$ 782,544</u> | <u>\$ 472,407</u> |

⁽¹⁾ As intangible assets become fully amortized, they are excluded from balances presented.

During the first quarter of 2022, as a result of the Reliant acquisition, United recorded a core deposit intangible of \$14.5 million. See Note 4 for further detail.

The following is a summary of changes in the carrying amounts of goodwill *(in thousands)*:

| | <u>Three Months Ended</u> | | <u>Six Months Ended</u> | |
|---|---------------------------|-------------------|-------------------------|-------------------|
| | <u>June 30,</u> | | <u>June 30,</u> | |
| | <u>2022</u> | <u>2021</u> | <u>2022</u> | <u>2021</u> |
| Balance, beginning of period ⁽¹⁾ | \$ 751,174 | \$ 367,809 | \$ 452,007 | \$ 367,809 |
| Acquisitions | — | — | 299,167 | — |
| Balance, end of period ⁽¹⁾ | <u>\$ 751,174</u> | <u>\$ 367,809</u> | <u>\$ 751,174</u> | <u>\$ 367,809</u> |

⁽¹⁾ Goodwill balances are shown net of accumulated impairment losses of \$306 million incurred prior to 2021.

The estimated aggregate amortization expense for future periods for finite lived intangibles is as follows *(in thousands)*:

| | |
|-------------------|------------------|
| Remainder of 2022 | \$ 3,297 |
| 2023 | 5,903 |
| 2024 | 5,018 |
| 2025 | 4,051 |
| 2026 | 3,303 |
| Thereafter | 9,798 |
| Total | <u>\$ 31,370</u> |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 9 - Long-term Debt

Long-term debt consisted of the following (*in thousands*):

| | <u>June 30, 2022</u> | <u>December 31, 2021</u> | <u>Issue Date</u> | <u>Stated Maturity Date</u> | <u>Earliest Call Date</u> | <u>Interest Rate</u> |
|-----------------------------------|--------------------------|------------------------------|-----------------------|-------------------------------------|-----------------------------------|--|
| 2027 senior debentures | 35,000 | 35,000 | 2015 | 2027 | 2025 | 5.500% through August 2025, 3-month LIBOR plus 3.71% thereafter |
| 2030 senior debentures | 100,000 | 100,000 | 2020 | 2030 | 2025 | 5.00% through June 2025, 3-month SOFR plus 4.87% thereafter |
| Total senior debentures | <u>135,000</u> | <u>135,000</u> | | | | |
| 2028 subordinated debentures | 100,000 | 100,000 | 2018 | 2028 | 2023 | 4.500% through January 2023, 3-month LIBOR plus 2.12% thereafter |
| 2029 subordinated debentures | 60,000 | — | 2019 | 2029 | 2024 | 5.125% until December 2024, 3-month SOFR plus 3.765% thereafter |
| Total subordinated debentures | <u>160,000</u> | <u>100,000</u> | | | | |
| Tidelands Statutory Trust I | 8,248 | 8,248 | 2006 | 2036 | * | 3-month LIBOR plus 1.38% |
| Four Oaks Statutory Trust I | 12,372 | 12,372 | 2006 | 2036 | * | 3-month LIBOR plus 1.35% |
| Community First Capital Trust I | 3,093 | — | 2002 | 2032 | * | Prime plus 0.50% |
| Community First Capital Trust II | 5,155 | — | 2005 | 2035 | * | 3-month LIBOR plus 1.50% |
| Community First Capital Trust III | 5,464 | — | 2007 | 2037 | * | 3-month LIBOR plus 3.00% |
| Total trust preferred securities | <u>34,332</u> | <u>20,620</u> | | | | |
| Less net discount | <u>(4,961)</u> | <u>(8,260)</u> | | | | |
| Total long-term debt | <u>\$ 324,371</u> | <u>\$ 247,360</u> | | | | |

* Indicates currently redeemable.

Interest is currently paid at least semiannually for all senior and subordinated debentures and trust preferred securities. All debt instruments reported above are obligations of the Holding Company.

During the first quarter of 2022, United assumed \$76.7 million in subordinated debentures and trust preferred securities as part of the Reliant acquisition. See Note 4 for further detail.

Note 10 – Assets and Liabilities Measured at Fair Value

Fair value measurements are determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, United uses a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy). United has processes in place to review the significant valuation inputs and to reassess how the instruments are classified in the valuation framework.

Fair Value Hierarchy

Level 1 Valuation is based upon quoted prices (unadjusted) in active markets for identical assets or liabilities that United has the ability to access.

Level 2 Valuation is based upon quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates, foreign exchange rates, and yield curves that are observable at commonly quoted intervals.

Level 3 Valuation is generated from model-based techniques that use at least one significant assumption based on unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

In instances when the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

significant to the fair value measurement in its entirety. The assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment and considers factors specific to the asset or liability.

The following is a description of the valuation methodologies used for assets and liabilities recorded at fair value.

Investment Securities

AFS debt securities and equity securities with readily determinable fair values are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted prices, if available. If quoted prices are not available, fair values are measured using independent pricing models or other model-based valuation techniques such as the present value of future cash flows, adjusted for the security's credit rating, prepayment assumptions and other factors such as credit loss assumptions. Level 1 securities include those traded on an active exchange, such as the New York Stock Exchange, U.S. Treasury securities that are traded by dealers or brokers in active over-the-counter markets and money market funds. Level 2 securities include MBS issued by GSEs, municipal bonds, corporate debt securities, asset-backed securities and supranational entity securities and are valued based on observable inputs that include: quoted market prices for similar assets, quoted market prices that are not in an active market, or other inputs that are observable in the market and can be corroborated by observable market data for substantially the full term of the securities. Securities classified as Level 3 include those traded in less liquid markets and are valued based on estimates obtained from broker-dealers that are not directly observable or models which incorporate unobservable inputs.

Deferred Compensation Plan Assets and Liabilities

Included in other assets in the consolidated balance sheet are assets related to employee deferred compensation plans. The assets associated with these plans are invested in mutual funds and classified as Level 1. Deferred compensation liabilities, also classified as Level 1, are carried at the fair value of the obligation to the employee, which mirrors the fair value of the invested assets and is included in other liabilities in the consolidated balance sheet.

Mortgage Loans Held for Sale

United has elected the fair value option for most of its newly originated mortgage loans held for sale in order to reduce certain timing differences and better match changes in fair values of the loans with changes in the value of derivative instruments used to economically hedge them. The fair value of mortgage loans held for sale is determined using quoted prices for a similar asset, adjusted for specific attributes of that loan, and are classified as Level 2. In connection with the Reliant acquisition, United acquired certain mortgage loans held for sale for which the fair value option was not elected; these loans are carried at the lower of aggregate cost or fair value.

Derivative Financial Instruments

United uses derivatives to manage interest rate risk. The valuation of these instruments is typically determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs, including interest rate curves and implied volatilities. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts and the discounted expected variable cash payments. The variable cash payments are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves. United also uses best effort and mandatory delivery forward loan sale commitments to hedge risk in its mortgage lending business.

United incorporates CVAs as necessary to appropriately reflect the respective counterparty's nonperformance risk in the fair value measurements. In adjusting the fair value of its derivative contracts for the effect of nonperformance risk, United has considered the effect of netting and any applicable credit enhancements, such as collateral postings, thresholds and guarantees.

Management has determined that the majority of the inputs used to value its derivatives fall within Level 2 of the fair value hierarchy. However, the CVAs associated with these derivatives utilize Level 3 inputs, such as estimates of current credit spreads, to evaluate the likelihood of default by itself and its counterparties. Generally, management's assessment of the significance of the CVAs has indicated that they are not a significant input to the overall valuation of the derivatives. In cases where management's assessment indicates that the CVA is a significant input, the related derivative is disclosed as a Level 3 value.

Other derivatives classified as Level 3 include structured derivatives for which broker quotes, used as a key valuation input, were not observable. Risk participation agreements are classified as Level 3 instruments due to the incorporation of significant Level 3 inputs used to evaluate the probability of funding and the likelihood of customer default. Interest rate lock commitments, which relate to mortgage loan commitments, are categorized as Level 3 instruments as the fair value of these instruments is based on unobservable inputs for commitments that United does not expect to fund.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Servicing Rights for Residential and SBA/USDA Loans

United recognizes servicing rights upon the sale of residential and SBA/USDA loans sold with servicing retained. Management has elected to carry these assets at fair value. Given the nature of these assets, the key valuation inputs are unobservable and management classifies these assets as Level 3.

Assets and Liabilities Measured at Fair Value on a Recurring Basis

The table below presents United's assets and liabilities measured at fair value on a recurring basis as of the dates indicated, aggregated by the level in the fair value hierarchy within which those measurements fall (*in thousands*).

| June 30, 2022 | Level 1 | Level 2 | Level 3 | Total |
|--|-------------------|---------------------|------------------|---------------------|
| Assets: | | | | |
| AFS debt securities: | | | | |
| U.S. Treasuries | \$ 182,703 | \$ — | \$ — | \$ 182,703 |
| U.S. Government agencies & GSEs | — | 257,182 | — | 257,182 |
| State and political subdivisions | — | 321,883 | — | 321,883 |
| Residential MBS | — | 1,870,571 | — | 1,870,571 |
| Commercial MBS | — | 733,052 | — | 733,052 |
| Corporate bonds | — | 217,669 | 2,287 | 219,956 |
| Asset-backed securities | — | 374,938 | — | 374,938 |
| Equity securities with readily available fair values | 10,350 | 1,253 | — | 11,603 |
| Mortgage loans held for sale | — | 22,298 | — | 22,298 |
| Deferred compensation plan assets | 11,122 | — | — | 11,122 |
| Servicing rights for SBA/USDA loans | — | — | 6,167 | 6,167 |
| Residential mortgage servicing rights | — | — | 35,131 | 35,131 |
| Derivative financial instruments | — | 27,152 | 10,199 | 37,351 |
| Total assets | <u>\$ 204,175</u> | <u>\$ 3,825,998</u> | <u>\$ 53,784</u> | <u>\$ 4,083,957</u> |
| Liabilities: | | | | |
| Deferred compensation plan liability | \$ 11,146 | \$ — | \$ — | \$ 11,146 |
| Derivative financial instruments | — | 57,770 | 10,795 | 68,565 |
| Total liabilities | <u>\$ 11,146</u> | <u>\$ 57,770</u> | <u>\$ 10,795</u> | <u>\$ 79,711</u> |
| December 31, 2021 | Level 1 | Level 2 | Level 3 | Total |
| Assets: | | | | |
| AFS debt securities: | | | | |
| U.S. Treasuries | \$ 217,520 | \$ — | \$ — | \$ 217,520 |
| U.S. Government agencies & GSEs | — | 187,032 | — | 187,032 |
| State and political subdivisions | — | 275,844 | — | 275,844 |
| Residential MBS | — | 2,145,134 | — | 2,145,134 |
| Commercial MBS | — | 873,851 | — | 873,851 |
| Corporate bonds | — | 190,771 | 2,395 | 193,166 |
| Asset-backed securities | — | 604,277 | — | 604,277 |
| Equity securities with readily available fair values | — | 1,302 | — | 1,302 |
| Mortgage loans held for sale | — | 44,109 | — | 44,109 |
| Deferred compensation plan assets | 11,769 | — | — | 11,769 |
| Servicing rights for SBA/USDA loans | — | — | 6,513 | 6,513 |
| Residential mortgage servicing rights | — | — | 25,161 | 25,161 |
| Derivative financial instruments | — | 35,722 | 6,758 | 42,480 |
| Total assets | <u>\$ 229,289</u> | <u>\$ 4,358,042</u> | <u>\$ 40,827</u> | <u>\$ 4,628,158</u> |
| Liabilities: | | | | |
| Deferred compensation plan liability | \$ 11,795 | \$ — | \$ — | \$ 11,795 |
| Derivative financial instruments | — | 20,097 | 5,048 | 25,145 |
| Total liabilities | <u>\$ 11,795</u> | <u>\$ 20,097</u> | <u>\$ 5,048</u> | <u>\$ 36,940</u> |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

The following table shows a reconciliation of the beginning and ending balances for the periods indicated for assets measured at fair value on a recurring basis using significant unobservable inputs that are classified as Level 3 values (*in thousands*).

| | 2022 | | | | | 2021 | | | | |
|---|-------------------|------------------------|--------------------------------|---------------------------------------|-----------------|-------------------|------------------------|--------------------------------|---------------------------------------|-----------------|
| | Derivative Assets | Derivative Liabilities | SBA/USDA loan servicing rights | Residential mortgage servicing rights | Corporate Bonds | Derivative Assets | Derivative Liabilities | SBA/USDA loan servicing rights | Residential mortgage servicing rights | Corporate Bonds |
| Three Months Ended June 30, | | | | | | | | | | |
| Beginning balance | \$ 7,902 | \$ 8,531 | \$ 6,962 | \$ 32,641 | \$ 2,332 | \$ 8,308 | \$ 4,606 | \$ 6,226 | \$ 20,728 | \$ 1,750 |
| Additions | — | 99 | 800 | 1,723 | — | — | 97 | 610 | 3,792 | — |
| Sales and settlements | — | (1) | (408) | (638) | — | — | — | (453) | (1,426) | — |
| Fair value adjustments included in OCI | — | — | — | — | (45) | — | — | — | — | (43) |
| Fair value adjustments included in earnings | 2,297 | 2,166 | (1,187) | 1,405 | — | (1,419) | (759) | (268) | (1,526) | — |
| Ending balance | <u>\$ 10,199</u> | <u>\$ 10,795</u> | <u>\$ 6,167</u> | <u>\$ 35,131</u> | <u>\$ 2,287</u> | <u>\$ 6,889</u> | <u>\$ 3,944</u> | <u>\$ 6,115</u> | <u>\$ 21,568</u> | <u>\$ 1,707</u> |
| Six Months Ended June 30, | | | | | | | | | | |
| Beginning balance | \$ 6,758 | \$ 5,048 | \$ 6,513 | \$ 25,161 | \$ 2,395 | \$ 10,779 | \$ 2,408 | \$ 6,462 | \$ 16,216 | \$ 1,750 |
| Additions | — | 99 | 1,388 | 3,890 | — | 175 | 97 | 839 | 6,993 | — |
| Transfers from Level 3 | (290) | — | — | — | — | — | — | — | — | — |
| Sales and settlements | — | (1) | (637) | (1,314) | — | — | — | (644) | (2,555) | — |
| Fair value adjustments included in OCI | — | — | — | — | (108) | — | — | — | — | (43) |
| Fair value adjustments included in earnings | 3,731 | 5,649 | (1,097) | 7,394 | — | (4,065) | 1,439 | (542) | 914 | — |
| Ending balance | <u>\$ 10,199</u> | <u>\$ 10,795</u> | <u>\$ 6,167</u> | <u>\$ 35,131</u> | <u>\$ 2,287</u> | <u>\$ 6,889</u> | <u>\$ 3,944</u> | <u>\$ 6,115</u> | <u>\$ 21,568</u> | <u>\$ 1,707</u> |

The following table presents quantitative information about significant Level 3 inputs for fair value on a recurring basis as of the dates indicated.

| Level 3 Assets and Liabilities | Valuation Technique | Significant Unobservable Inputs | June 30, 2022 | | December 31, 2021 | |
|---|----------------------|---------------------------------|---------------|------------------|-------------------|------------------|
| | | | Range | Weighted Average | Range | Weighted Average |
| SBA/USDA loan servicing rights | Discounted cash flow | Discount rate | 3.3% - 50.6% | 13.7 % | 0.0% - 45.4% | 10.3 % |
| | | Prepayment rate | 0.0 - 34.2 | 16.5 | 3.2 - 31.3 | 16.3 |
| Residential mortgage servicing rights | Discounted cash flow | Discount rate | 9.5 - 10.5 | 9.5 | 9.5 - 10.5 | 9.5 |
| | | Prepayment rate | 7.0 - 40.2 | 7.7 | 7.0 - 77.6 | 12.6 |
| Corporate bonds | Discounted cash flow | Discount rate | 5.1 - 5.3 | 5.1 | 3.6 - 3.8 | 3.6 |
| Derivative assets - customer derivative positions | Internal model | Estimated loss rate | N/A | N/A | 33.4 - 44.0 | 36.0 |
| Derivative assets - mortgage | Internal model | Pull through rate | 55.4 - 100 | 88.8 | 45.9 - 100 | 87.2 |
| Derivative assets and liabilities - other | Dealer priced | Dealer priced | N/A | N/A | N/A | N/A |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Fair Value Option

United generally records mortgage loans held for sale at fair value under the fair value option. Interest income on these loans is calculated based on the note rate of the loan and is recorded in interest revenue. Through the Reliant acquisition, United acquired mortgage loans held for sale accounted for under the lower of cost or fair value method. These loans are separately disclosed under the heading “Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis” within this footnote. The following tables present the fair value and outstanding principal balance of loans accounted for under the fair value option, as well as the gain or loss recognized from the change in fair value for the periods indicated (*in thousands*).

| Mortgage Loans Held for Sale | | | | |
|-------------------------------------|----------------------|--------|--------------------------|--------|
| | June 30, 2022 | | December 31, 2021 | |
| Outstanding principal balance | \$ | 21,781 | \$ | 42,581 |
| Fair value | | 22,298 | | 44,109 |

| Gain (Loss) from Change in Fair Value on Mortgage Loans Held for Sale | | | | |
|--|--|-------------|--------------------------------------|-------------|
| Location | Three Months Ended June 30, | | Six Months Ended June 30, | |
| | 2022 | 2021 | 2022 | 2021 |
| Mortgage loan gains and other related fees | \$ 163 | \$ 521 | \$ (1,011) | \$ (1,721) |

Changes in fair value were mostly offset by hedging activities. An immaterial portion of these amounts was attributable to changes in instrument-specific credit risk.

Assets and Liabilities Measured at Fair Value on a Nonrecurring Basis

United may be required, from time to time, to measure certain assets at fair value on a nonrecurring basis. These adjustments to fair value usually result from the application of the lower of the amortized cost or fair value accounting or write-downs of individual assets due to impairment. The following table presents the fair value hierarchy and carrying value of assets that were still held as of June 30, 2022 and December 31, 2021, for which a nonrecurring fair value adjustment was recorded during the year-to-date periods presented (*in thousands*).

| | Level 1 | Level 2 | Level 3 | Total |
|------------------------------|----------------|----------------|----------------|--------------|
| June 30, 2022 | | | | |
| Loans held for investment | \$ — | \$ — | \$ 1,240 | \$ 1,240 |
| Mortgage loans held for sale | — | — | 18,380 | 18,380 |
| December 31, 2021 | | | | |
| Loans held for investment | \$ — | \$ — | \$ 2,536 | \$ 2,536 |

Mortgage loans held for sale that were acquired from Reliant were subject to a nonrecurring fair value adjustment resulting from the application of the lower of the amortized cost or fair value accounting. As of June 30, 2022, these loans were classified as nonrecurring Level 3 because the valuation of these loans was based on indicative bids provided by a broker, not corroborated by market transactions.

Loans held for investment that are reported above as being measured at fair value on a nonrecurring basis are generally impaired loans that have either been partially charged off or have specific reserves assigned to them. Nonaccrual loans that are collateral dependent are generally written down to net realizable value, which reflects fair value less the estimated costs to sell. Specific reserves that are established based on appraised value of collateral are considered nonrecurring fair value adjustments as well. When the fair value of the collateral is based on an observable market price or a current appraised value, United records the impaired loan as nonrecurring Level 2. When an appraised value is not available or management determines the fair value of the collateral is further impaired below the appraised value and there is no observable market price, United records the impaired loan as nonrecurring Level 3.

Assets and Liabilities Not Measured at Fair Value

For financial instruments that have quoted market prices, those quotes are used to determine fair value. Financial instruments that have no defined maturity, have a remaining maturity of 180 days or less, or reprice frequently to a market rate, are assumed to have a fair value that approximates reported book value, after taking into consideration any applicable credit risk. If no market quotes are available, financial instruments are valued by discounting the expected cash flows using an estimated current market interest rate for the financial instrument. For off-balance sheet derivative instruments, fair value is estimated as the amount that United would receive or pay to terminate the contracts at the reporting date, taking into account the current unrealized gains or losses on open contracts.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Cash and cash equivalents and repurchase agreements have short maturities and therefore the carrying value approximates fair value. Due to the short-term settlement of accrued interest receivable and payable, the carrying amount closely approximates fair value.

Fair value estimates are made at a specific point in time, based on relevant market information and information about the financial instrument. These estimates do not reflect the premium or discount on any particular financial instrument that could result from the sale of United's entire holdings. All estimates are inherently subjective in nature. Changes in assumptions could significantly affect the estimates.

Fair value estimates are based on existing on and off-balance sheet financial instruments without attempting to estimate the value of anticipated future business and the value of assets and liabilities that are not considered financial instruments. Significant assets and liabilities that are not considered financial instruments include the mortgage banking operation, brokerage network, deferred income taxes, premises and equipment and goodwill. In addition, the tax ramifications related to the realization of the unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in the estimates.

Off-balance sheet instruments (commitments to extend credit and standby letters of credit) for which draws can be reasonably predicted are generally short-term in maturity and are priced at variable rates. Therefore, the estimated fair value associated with these instruments is immaterial.

The carrying amount and fair values as of the dates indicated for other financial instruments that are not measured at fair value on a recurring basis are as follows (*in thousands*).

| | Carrying Amount | Fair Value Level | | | Total |
|--------------------------|--------------------|------------------|--------------|------------|--------------|
| | | Level 1 | Level 2 | Level 3 | |
| June 30, 2022 | | | | | |
| Assets: | | | | | |
| HTM debt securities | \$ 2,722,475 | \$ — | \$ 2,431,138 | \$ — | \$ 2,431,138 |
| Loans and leases, net | 14,404,305 | — | — | 14,063,685 | 14,063,685 |
| Liabilities: | | | | | |
| Deposits | 20,873,083 | — | 20,869,002 | — | 20,869,002 |
| Long-term debt | 324,371 | — | — | 322,102 | 322,102 |
| December 31, 2021 | | | | | |
| Assets: | | | | | |
| HTM debt securities | \$ 1,156,098 | \$ — | \$ 1,148,804 | \$ — | \$ 1,148,804 |
| Loans and leases, net | 11,657,814 | — | — | 11,607,821 | 11,607,821 |
| Liabilities: | | | | | |
| Deposits | 18,241,179 | — | 18,239,934 | — | 18,239,934 |
| Long-term debt | 247,360 | — | — | 267,064 | 267,064 |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 11 – Stock-Based Compensation

United has an equity compensation plan that allows for grants of various share-based compensation. The general terms of the plan include a vesting period (usually four years) with an exercisable period not to exceed ten years. Certain options and restricted stock unit awards provide for accelerated vesting if there is a change in control (as defined in the plan document). As of June 30, 2022, 2,982,380 additional awards could be granted under the plan.

The table below presents restricted stock unit and option activity for the six months ended June 30, 2022.

| | Restricted Stock Unit Awards | | | Options | | | |
|---------------------------------------|------------------------------|--|-----------------------------------|---------------|---------------------------------|---|-----------------------------------|
| | Shares | Weighted-Average Grant-Date Fair Value | Aggregate Intrinsic Value (\$000) | Shares | Weighted-Average Exercise Price | Weighted-Average Remaining Contractual Term (Years) | Aggregate Intrinsic Value (\$000) |
| Outstanding at December 31, 2021 | 808,474 | \$ 25.15 | | 35,460 | \$ 8.38 | | |
| Granted | 154,698 | 32.38 | | 48,239 | 20.88 | | |
| Released / Exercised | (108,441) | 25.13 | \$ 3,976 | (15,765) | 20.72 | | \$ 247 |
| Cancelled | (23,912) | 26.31 | | — | — | | |
| Outstanding at June 30, 2022 | <u>830,819</u> | 26.47 | 25,082 | <u>67,934</u> | 14.39 | 3.2 | 1,074 |
| Vested / Exercisable at June 30, 2022 | <u>16,354</u> | 36.69 | | <u>67,934</u> | 14.39 | 3.2 | 1,074 |

Options granted in 2022 reflect options assumed in the Reliant acquisition, with the weighted average exercise price of Reliant's fully vested converted options determined pursuant to the purchase agreement. The value of the Reliant options was determined using a Black-Scholes model and was included in the purchase price for the acquisition. No compensation expense relating to options was included in earnings for the six months ended June 30, 2022 and 2021.

Compensation expense for restricted stock units and performance stock units without market conditions is based on the market value of United's common stock on the date of grant. Compensation expense for performance stock units with market conditions is based on the grant date per share fair market value, which was estimated using the Monte Carlo Simulation valuation model. United recognizes the impact of forfeitures as they occur. The value of restricted stock unit and performance stock unit awards is amortized into expense over the service period.

For the six months ended June 30, 2022 and 2021, expense of \$4.62 million and \$2.91 million, respectively, was recognized related to restricted stock unit and performance stock unit awards granted to United employees, which was included in salaries and employee benefits expense. In addition, for the six months ended June 30, 2022 and 2021, \$238,000 and \$235,000, respectively, was recognized in other expense for restricted stock unit awards granted to members of United's Board of Directors.

A deferred income tax benefit related to stock-based compensation expense of \$1.24 million and \$802,000 was included in the determination of income tax expense for the six months ended June 30, 2022 and 2021, respectively. As of June 30, 2022, there was \$15.0 million of unrecognized expense related to non-vested restricted stock unit and performance stock unit awards granted under the plan. That cost is expected to be recognized over a weighted-average period of 2.5 years.

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 12 – Reclassifications Out of AOCI

The following table presents the details regarding amounts reclassified out of AOCI for the periods indicated (*in thousands*). Amounts shown in parentheses reduce earnings.

| Details about AOCI Components | Three Months Ended June 30, | | Six Months Ended June 30, | | Affected Line Item in the Statement Where Net Income is Presented |
|--|--|-----------------|--------------------------------------|-----------------|--|
| | 2022 | 2021 | 2022 | 2021 | |
| Realized gains (losses) on AFS securities: | | | | | |
| | \$ 46 | \$ 41 | \$ (3,688) | \$ 41 | Securities gains (losses), net |
| | (11) | (14) | 979 | (14) | Income tax (expense) benefit |
| | <u>\$ 35</u> | <u>\$ 27</u> | <u>\$ (2,709)</u> | <u>\$ 27</u> | Net of tax |
| Amortization of unrealized losses on HTM securities transferred from AFS: | | | | | |
| | \$ (1,769) | \$ — | \$ (1,769) | \$ — | Investment securities interest revenue |
| | 422 | — | 422 | — | Income tax benefit |
| | <u>\$ (1,347)</u> | <u>\$ —</u> | <u>\$ (1,347)</u> | <u>\$ —</u> | Net of tax |
| Losses on derivative instruments accounted for as cash flow hedges: | | | | | |
| Interest rate contracts | \$ (106) | \$ (147) | \$ (247) | \$ (291) | Long-term debt interest expense |
| | 27 | 37 | 63 | 74 | Income tax benefit |
| | <u>\$ (79)</u> | <u>\$ (110)</u> | <u>\$ (184)</u> | <u>\$ (217)</u> | Net of tax |
| Amortization of defined benefit pension plan net periodic pension cost components: | | | | | |
| Prior service cost | \$ (93) | \$ (117) | \$ (185) | \$ (234) | Salaries and employee benefits expense |
| Actuarial losses | (78) | (144) | (156) | (288) | Other expense |
| | (171) | (261) | (341) | (522) | Total before tax |
| | 44 | 67 | 87 | 134 | Income tax benefit |
| | <u>\$ (127)</u> | <u>\$ (194)</u> | <u>\$ (254)</u> | <u>\$ (388)</u> | Net of tax |
| Total reclassifications for the period | <u>\$ (1,518)</u> | <u>\$ (277)</u> | <u>\$ (4,494)</u> | <u>\$ (578)</u> | Net of tax |

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 13 – Earnings Per Share

The following table sets forth the computation of basic and diluted earnings per share for the periods indicated (*in thousands, except per share data*).

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|------------------|------------------------------|-------------------|
| | 2022 | 2021 | 2022 | 2021 |
| Net income | \$ 66,842 | \$ 70,260 | \$ 114,861 | \$ 143,966 |
| Dividends on preferred stock | (1,719) | (1,719) | (3,438) | (3,438) |
| Earnings allocated to participating securities | (362) | (432) | (596) | (894) |
| Net income available to common shareholders | <u>\$ 64,761</u> | <u>\$ 68,109</u> | <u>\$ 110,827</u> | <u>\$ 139,634</u> |
| Weighted average shares outstanding: | | | | |
| Basic | 106,610 | 87,289 | 106,580 | 87,306 |
| Effect of dilutive securities: | | | | |
| Stock options | 36 | — | 41 | — |
| Restricted stock units | 70 | 132 | 76 | 137 |
| Diluted | <u>106,716</u> | <u>87,421</u> | <u>106,697</u> | <u>87,443</u> |
| Net income per common share: | | | | |
| Basic | <u>\$ 0.61</u> | <u>\$ 0.78</u> | <u>\$ 1.04</u> | <u>\$ 1.60</u> |
| Diluted | <u>\$ 0.61</u> | <u>\$ 0.78</u> | <u>\$ 1.04</u> | <u>\$ 1.60</u> |

At June 30, 2022 and 2021, United had no potentially dilutive instruments outstanding that were not included in the above analysis.

Note 14 – Regulatory Matters

As of June 30, 2022, United and the Bank were categorized as well-capitalized under the regulatory requirements in effect at that time. To be categorized as well-capitalized, United and the Bank must have exceeded the well-capitalized guideline ratios in effect at the time, as set forth in the table below, and have met certain other requirements. Management believes that United and the Bank exceeded all well-capitalized requirements at June 30, 2022, and there have been no conditions or events since quarter-end that would change the status of well-capitalized.

Regulatory capital ratios at June 30, 2022 and December 31, 2021, along with the minimum amounts required for capital adequacy purposes and to be well-capitalized under regulatory requirements in effect at such times are presented below for United and the Bank (*dollars in thousands*):

| | | | United Community Banks, Inc. (Consolidated) | | United Community Bank | |
|---|------------------------|------------------|--|----------------------|-----------------------|----------------------|
| | Minimum ⁽¹⁾ | Well-Capitalized | June 30, 2022 | December 31, 2021 | June 30, 2022 | December 31, 2021 |
| Risk-based ratios: | | | | | | |
| CET1 capital | 4.5 % | 6.5 % | 12.00 % | 12.46 % | 12.89 % | 12.87 % |
| Tier 1 capital | 6.0 | 8.0 | 12.57 | 13.17 | 12.89 | 12.87 |
| Total capital | 8.0 | 10.0 | 14.45 | 14.65 | 13.62 | 13.46 |
| Leverage ratio | 4.0 | 5.0 | 9.03 | 8.75 | 9.25 | 8.53 |
| CET1 capital | | | \$ 2,039,434 | \$ 1,688,176 | \$ 2,181,665 | \$ 1,738,557 |
| Tier 1 capital | | | 2,135,857 | 1,784,598 | 2,181,665 | 1,738,557 |
| Total capital | | | 2,455,296 | 1,984,376 | 2,304,895 | 1,818,335 |
| Risk-weighted assets | | | 16,994,080 | 13,548,534 | 16,921,874 | 13,512,405 |
| Average total assets for the leverage ratio | | | 23,639,913 | 20,402,842 | 23,593,745 | 20,377,319 |

⁽¹⁾ As of June 30, 2022 and December 31, 2021 the additional capital conservation buffer in effect was 2.50%

UNITED COMMUNITY BANKS, INC. AND SUBSIDIARIES
Notes to Consolidated Financial Statements (Unaudited)

Note 15 – Commitments and Contingencies

United is party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit and letters of credit. These instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The contract amounts of these instruments reflect the extent of involvement United has in particular classes of financial instruments. The exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and letters of credit written is represented by the contractual amount of these instruments. United uses the same credit policies in making commitments and conditional obligations as it uses for underwriting on-balance sheet instruments. In most cases, collateral or other security is required to support financial instruments with credit risk.

The following table summarizes the contractual amount of off-balance sheet instruments as of the dates indicated (*in thousands*).

| | <u>June 30, 2022</u> | <u>December 31, 2021</u> |
|---|----------------------|--------------------------|
| Financial instruments whose contract amounts represent credit risk: | | |
| Commitments to extend credit | \$ 4,481,880 | \$ 3,591,975 |
| Letters of credit | 50,306 | 29,312 |

United holds minor investments in certain entities for tax credit and Community Reinvestment Act purposes. As of June 30, 2022 and December 31, 2021, the Bank had a recorded investment of \$81.0 million and \$52.7 million, respectively, in such investments, which is included in other assets on the consolidated balance sheet. As of June 30, 2022, United had committed to fund an additional \$7.93 million related to future capital calls that are not reflected in the consolidated balance sheet.

As of June 30, 2022, the Holding Company also had \$18.9 million in commitments for future capital calls to fintech fund limited partnerships that have not been reflected in the consolidated balance sheet.

United, in the normal course of business, is subject to various pending and threatened lawsuits in which claims for monetary damages are asserted. Although it is not possible to predict the outcome of these lawsuits, or the range of any possible loss, management, after consultation with legal counsel, does not anticipate that the ultimate aggregate liability, if any, arising from these lawsuits will have a material adverse effect on United's financial position or results of operations.

Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion of our financial condition at June 30, 2022 and December 31, 2021 and our results of operations for the three and six months ended June 30, 2022 and 2021. The purpose of this discussion is to focus on information about our financial condition and results of operations which is not otherwise apparent from our consolidated financial statements and is intended to provide insight into our results of operations and financial condition. The following discussion and analysis should be read along with our consolidated financial statements and related notes included in Part I - Item 1 of this Report, “Cautionary Note Regarding Forward-Looking Statements” and the risk factors discussed in our 2021 10-K, and the other reports we have filed with the SEC after we filed the 2021 10-K.

Unless the context otherwise requires, the terms “we,” “our,” “us” refer to United on a consolidated basis.

Overview

We offer a wide array of commercial and consumer banking services and investment advisory services through a 195 branch network throughout Georgia, South Carolina, North Carolina, Tennessee and Florida. We have grown organically as well as through strategic acquisitions. At June 30, 2022, we had consolidated total assets of \$24.2 billion and 2,822 full-time equivalent employees.

Recent Developments

Mergers and Acquisitions

Since June 30, 2021, we have continued to expand through acquisitions as follows:

- On January 1, 2022, we completed the acquisition of Reliant, which was headquartered in Brentwood, Tennessee, a suburb of Nashville, Tennessee, and operated a 25-branch network in Tennessee. We acquired \$2.96 billion of assets and assumed \$2.66 billion of liabilities in the acquisition, which included \$2.32 billion in loans and \$2.50 billion in deposits.
- On October 1, 2021, we acquired Aquesta, a bank headquartered in Cornelius, North Carolina which operated a network of branches primarily located in the Charlotte metropolitan area. We acquired total assets of \$756 million, including \$498 million in loans, and we assumed \$658 million in deposits as of the acquisition date.
- On July 6, 2021, we acquired FinTrust, an investment advisory firm headquartered in Greenville, South Carolina, with additional locations in Anderson, South Carolina, and Athens and Macon, Georgia. The firm provides wealth and investment management services to individuals and institutions within its markets, which expanded our Wealth Management division.

On May 4, 2022, we announced an agreement to acquire Progress, which we plan to complete in the fourth quarter of 2022. Progress is headquartered in Huntsville, Alabama, and operates 14 offices in high-growth southeastern markets, including Huntsville, Birmingham, Daphne and Tuscaloosa in Alabama and the Florida Panhandle. As of June 30, 2022, Progress had total assets of \$1.84 billion, total loans of \$1.34 billion, and total deposits of \$1.65 billion. In addition to traditional banking products, Progress offers wealth management and private banking through Progress Financial Services with approximately \$1.12 billion in assets under management.

Results of Operations

We reported net income and diluted earnings per common share of \$66.8 million and \$0.61, respectively, for the second quarter of 2022 compared to \$70.3 million and \$0.78, respectively, for the same period in 2021. Operating net income (non-GAAP), which excludes merger-related and other charges, was \$72.4 million for the second quarter of 2022, compared to \$71.1 million for the same period in 2021.

Net interest revenue increased to \$179 million for the second quarter of 2022, compared to \$138 million for the second quarter of 2021. The increase in interest revenue provided by loan growth, including loans acquired from Aquesta and Reliant, and continued investment in our securities portfolio more than offset the increase in interest expense resulting from deposit growth and increased long-term debt, both of which also included increases resulting from acquisitions. Our net interest margin has improved over the last three quarters due to the rising interest rate environment, partially offset by tapering accelerated PPP deferred fee accretion and interest revenue. However, the net interest margin for the three months ended June 30, 2022 and 2021 remained flat at 3.19%, which is largely attributable to the \$13.0 million in accelerated PPP fee accretion included in the second quarter of 2021 net interest revenue, which added approximately 30 basis points to the net interest margin.

We recorded a provision for credit losses of \$5.60 million for the second quarter of 2022, compared to a negative provision of \$13.6 million for the second quarter of 2021. The negative provision in 2021 resulted from a downward adjustment to the ACL, reflecting an improved economic forecast as the outlook of the COVID-19 pandemic improved combined with low net charge-offs during the quarter. We recorded net recoveries for the second quarters of 2022 and 2021 totaling \$1.07 million and \$456,000, respectively.

Noninterest income of \$33.5 million for the second quarter of 2022 was down \$2.38 million, or 7%, from the second quarter of 2021. Lower gains on sales of mortgage loans and related fees drove most of the decrease, which were down \$4.17 million compared to the same period of 2021. The decrease reflects lower demand in the real estate mortgage market as interest rates have started to rise. We also recorded unrealized losses on other investments during the second quarter of 2022 compared to unrealized gains in the same period of 2021, reflective of market conditions. These decreases were partially offset by an increase in wealth management fees, which mostly reflects the addition of FinTrust's wealth management business, and volume-based increases in service charges and other fees, which are partially attributable to the addition of Aquesta and Reliant customers.

Noninterest expense of \$121 million for the second quarter of 2022 increased \$25.3 million compared to the same period of 2021. Most notably, salaries and employee benefits expense increased \$9.82 million, which was primarily driven by the increase in employees resulting from acquisitions since June 30, 2021 and our annual salary merit-based increase effective in April of 2022. In addition, merger-related and other charges increased \$6.07 million, which is mostly attributable to the Reliant acquisition and system conversion.

For the six months ended June 30, 2022 and 2021, we reported net income of \$115 million and \$144 million, respectively, and diluted earnings per common share of \$1.04 and \$1.60, respectively. Operating net income (non-GAAP) for the six months ended June 30, 2022 and 2021 of \$127 million and \$146 million, respectively, excluded merger-related charges for both periods. Net interest revenue and net interest margin for the six months ended June 30, 2022 were \$343 million and 3.08%, respectively, compared to \$270 million and 3.20%, respectively, for the same period in 2021. Results of operations for the six months ended June 30, 2022 were largely driven by the same factors affecting the quarter, however the provision expense for the six months ended June 30, 2022 of \$28.7 million compared to the negative provision of \$25.9 million resulted in a more significant decrease for the year-over-year comparison of net income between 2022 and 2021. Included in the provision for credit losses for the first six months of 2022 was \$18.3 million of provision expense required to establish an allowance for credit losses for the acquired Reliant non-PCD loans and unfunded commitments.

Results for the second quarter and first six months of 2022 are discussed in further detail throughout the following sections of MD&A.

Critical Accounting Estimates

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Our accounting and reporting estimates are in accordance with GAAP and conform to general practices within the banking industry. Estimates that are susceptible to significant changes include accounting for the ACL and fair value measurements, both of which require significant judgments by management. Actual results could differ significantly from those estimates. Also, different assumptions in the application of these accounting estimates could result in material changes in our consolidated financial position or consolidated results of operations. Our critical accounting estimates are discussed in MD&A in our 2021 10-K.

Non-GAAP Reconciliation and Explanation

This Report contains financial information determined by methods other than in accordance with GAAP. Such non-GAAP financial information includes the following measures: “tangible book value per common share,” and “tangible common equity to tangible assets.” In addition, management presents non-GAAP operating performance measures, which exclude merger-related and other items that are not part of our ongoing business operations. Operating performance measures include “expenses – operating,” “net income – operating,” “diluted income per common share – operating,” “return on common equity – operating,” “return on tangible common equity – operating,” “return on assets – operating” and “efficiency ratio – operating.” We have developed internal policies and procedures to accurately capture and account for merger-related and other charges and those charges are reviewed with the Audit Committee of our Board each quarter. We use these non-GAAP measures because we believe they provide useful supplemental information for evaluating our operations and performance over periods of time, as well as in managing and evaluating our business and in discussions about our operations and performance. We believe these non-GAAP measures may also provide users of our financial information with a meaningful measure for assessing our financial results and credit trends, as well as a comparison to financial results for prior periods. Nevertheless, non-GAAP measures have inherent limitations, are not required to be uniformly applied and are not audited. These non-GAAP measures should be viewed in addition to, and not as an alternative to or substitute for, measures determined in accordance with GAAP. In addition, because non-GAAP measures are not standardized, it may not be possible to compare our non-GAAP measures to similarly titled measures used by other companies. To the extent applicable, reconciliations of these non-GAAP measures to the most directly comparable measures as reported in accordance with GAAP are included in Table 1 of MD&A.

UNITED COMMUNITY BANKS, INC.
Table 1 - Financial Highlights
(in thousands, except per share data)

| | 2022 | | 2021 | | Second Quarter 2022 - 2021 Change | For the Six Months Ended June 30, | | YTD Change | |
|--|-------------------|------------------|-------------------|------------------|--|--------------------------------------|------------------|------------------|-------------|
| | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | | Second Quarter | 2022 | | 2021 |
| INCOME SUMMARY | | | | | | | | | |
| Interest revenue | \$187,378 | \$ 171,059 | \$ 143,768 | \$ 147,675 | \$145,809 | | \$358,437 | \$287,351 | |
| Interest expense | 8,475 | 7,267 | 6,213 | 6,636 | 7,433 | | 15,742 | 16,911 | |
| Net interest revenue | 178,903 | 163,792 | 137,555 | 141,039 | 138,376 | 29 % | 342,695 | 270,440 | 27 % |
| Provision for (release of) credit losses | 5,604 | 23,086 | (647) | (11,034) | (13,588) | | 28,690 | (25,869) | |
| Noninterest income | 33,458 | 38,973 | 37,177 | 40,095 | 35,841 | (7) | 72,431 | 80,546 | (10) |
| Total revenue | 206,757 | 179,679 | 175,379 | 192,168 | 187,805 | 10 | 386,436 | 376,855 | 3 |
| Noninterest expenses | 120,790 | 119,275 | 109,156 | 96,749 | 95,540 | 26 | 240,065 | 190,734 | 26 |
| Income before income tax expense | 85,967 | 60,404 | 66,223 | 95,419 | 92,265 | (7) | 146,371 | 186,121 | (21) |
| Income tax expense | 19,125 | 12,385 | 14,204 | 21,603 | 22,005 | (13) | 31,510 | 42,155 | (25) |
| Net income | 66,842 | 48,019 | 52,019 | 73,816 | 70,260 | (5) | 114,861 | 143,966 | (20) |
| Merger-related and other charges | 7,143 | 9,016 | 9,912 | 1,437 | 1,078 | | 16,159 | 2,621 | |
| Income tax benefit of merger-related and other charges | (1,575) | (1,963) | (2,265) | (328) | (246) | | (3,538) | (581) | |
| Net income - operating ⁽¹⁾ | \$ 72,410 | \$ 55,072 | \$ 59,666 | \$ 74,925 | \$ 71,092 | 2 | \$127,482 | \$146,006 | (13) |
| PERFORMANCE MEASURES | | | | | | | | | |
| Per common share: | | | | | | | | | |
| Diluted net income - GAAP | \$ 0.61 | \$ 0.43 | \$ 0.55 | \$ 0.82 | \$ 0.78 | (22) | \$ 1.04 | \$ 1.60 | (35) |
| Diluted net income - operating ⁽¹⁾ | 0.66 | 0.50 | 0.64 | 0.83 | 0.79 | (16) | 1.16 | 1.62 | (28) |
| Cash dividends declared | 0.21 | 0.21 | 0.20 | 0.20 | 0.19 | 11 | 0.42 | 0.38 | 11 |
| Book value | 23.96 | 24.38 | 23.63 | 23.25 | 22.81 | 5 | 23.96 | 22.81 | 5 |
| Tangible book value ⁽³⁾ | 16.68 | 17.08 | 18.42 | 18.68 | 18.49 | (10) | 16.68 | 18.49 | (10) |
| Key performance ratios: | | | | | | | | | |
| Return on common equity - GAAP ⁽²⁾⁽⁴⁾ | 9.31 % | 6.80 % | 9.32 % | 14.26 % | 14.08 % | | 8.07 % | 14.71 % | |
| Return on common equity - operating ⁽¹⁾⁽²⁾⁽⁴⁾ | 10.10 | 7.83 | 10.74 | 14.48 | 14.25 | | 8.98 | 14.92 | |
| Return on tangible common equity - operating ⁽¹⁾⁽²⁾⁽³⁾⁽⁴⁾ | 14.20 | 11.00 | 13.93 | 18.23 | 17.81 | | 12.62 | 18.72 | |
| Return on assets - GAAP ⁽⁴⁾ | 1.08 | 0.78 | 0.96 | 1.48 | 1.46 | | 0.93 | 1.54 | |
| Return on assets - operating ⁽¹⁾⁽⁴⁾ | 1.17 | 0.89 | 1.10 | 1.50 | 1.48 | | 1.03 | 1.56 | |
| Net interest margin (FTE) ⁽⁴⁾ | 3.19 | 2.97 | 2.81 | 3.12 | 3.19 | | 3.08 | 3.20 | |
| Efficiency ratio - GAAP | 56.58 | 57.43 | 62.12 | 53.11 | 54.53 | | 57.00 | 54.04 | |
| Efficiency ratio - operating ⁽¹⁾ | 53.23 | 53.09 | 56.48 | 52.33 | 53.92 | | 53.16 | 53.30 | |
| Equity to total assets | 10.95 | 11.06 | 10.61 | 10.89 | 11.04 | | 10.95 | 11.04 | |
| Tangible common equity to tangible assets ⁽³⁾ | 7.59 | 7.72 | 8.09 | 8.53 | 8.71 | | 7.59 | 8.71 | |
| ASSET QUALITY | | | | | | | | | |
| NPAs | \$ 34,428 | \$ 40,816 | \$ 32,855 | \$ 45,335 | \$ 46,347 | (26) | \$34,428 | \$46,347 | (26) |
| ACL - loans | 136,925 | 132,805 | 102,532 | 99,620 | 111,616 | 23 | 136,925 | 111,616 | 23 |
| Net charge-offs (recoveries) | (1,069) | 2,978 | 248 | 551 | (456) | | 1,909 | (761) | |
| ACL - loans to loans | 0.94 % | 0.93 % | 0.87 % | 0.89 % | 0.98 % | | 0.94 % | 0.98 % | |
| Net charge-offs to average loans ⁽⁴⁾ | (0.03) | 0.08 | 0.01 | 0.02 | (0.02) | | 0.03 | (0.01) | |
| NPAs to total assets | 0.14 | 0.17 | 0.16 | 0.23 | 0.25 | | 0.14 | 0.25 | |
| AT PERIOD END (\$ in millions) | | | | | | | | | |
| Loans | \$ 14,541 | \$ 14,316 | \$ 11,760 | \$ 11,191 | \$ 11,391 | 28 | \$14,541 | \$11,391 | 28 |
| Investment securities | 6,683 | 6,410 | 5,653 | 5,335 | 4,928 | 36 | 6,683 | 4,928 | 36 |
| Total assets | 24,213 | 24,374 | 20,947 | 19,481 | 18,896 | 28 | 24,213 | 18,896 | 28 |
| Deposits | 20,873 | 21,056 | 18,241 | 16,865 | 16,328 | 28 | 20,873 | 16,328 | 28 |
| Shareholders' equity | 2,651 | 2,695 | 2,222 | 2,122 | 2,086 | 27 | 2,651 | 2,086 | 27 |
| Common shares outstanding (thousands) | 106,034 | 106,025 | 89,350 | 86,559 | 86,665 | 22 | 106,034 | 86,665 | 22 |

⁽¹⁾ Excludes merger-related and other charges. ⁽²⁾ Net income less preferred stock dividends, divided by average realized common equity, which excludes AOCI. ⁽³⁾ Excludes effect of acquisition related intangibles and associated amortization. ⁽⁴⁾ Annualized.

UNITED COMMUNITY BANKS, INC.
Table 1 (Continued) - Financial Highlights
Non-GAAP Performance Measures Reconciliation
(in thousands, except per share data)

| | 2022 | | 2021 | | | For the Six Months Ended June 30, | |
|---|-------------------|-------------------|------------------|------------------|------------------|-----------------------------------|-------------------|
| | Second Quarter | First Quarter | Fourth Quarter | Third Quarter | Second Quarter | 2022 | 2021 |
| Noninterest expense reconciliation | | | | | | | |
| Noninterest expenses (GAAP) | \$ 120,790 | \$ 119,275 | \$ 109,156 | \$ 96,749 | \$ 95,540 | \$ 240,065 | \$ 190,734 |
| Merger-related and other charges | (7,143) | (9,016) | (9,912) | (1,437) | (1,078) | (16,159) | (2,621) |
| Noninterest expenses - operating | <u>\$ 113,647</u> | <u>\$ 110,259</u> | <u>\$ 99,244</u> | <u>\$ 95,312</u> | <u>\$ 94,462</u> | <u>\$ 223,906</u> | <u>\$ 188,113</u> |
| Net income reconciliation | | | | | | | |
| Net income (GAAP) | \$ 66,842 | \$ 48,019 | \$ 52,019 | \$ 73,816 | \$ 70,260 | \$ 114,861 | \$ 143,966 |
| Merger-related and other charges | 7,143 | 9,016 | 9,912 | 1,437 | 1,078 | 16,159 | 2,621 |
| Income tax benefit of merger-related and other charges | (1,575) | (1,963) | (2,265) | (328) | (246) | (3,538) | (581) |
| Net income - operating | <u>\$ 72,410</u> | <u>\$ 55,072</u> | <u>\$ 59,666</u> | <u>\$ 74,925</u> | <u>\$ 71,092</u> | <u>\$ 127,482</u> | <u>\$ 146,006</u> |
| Diluted income per common share reconciliation | | | | | | | |
| Diluted income per common share (GAAP) | \$ 0.61 | \$ 0.43 | \$ 0.55 | \$ 0.82 | \$ 0.78 | \$ 1.04 | \$ 1.60 |
| Merger-related and other charges, net of tax | 0.05 | 0.07 | 0.09 | 0.01 | 0.01 | 0.12 | 0.02 |
| Diluted income per common share - operating | <u>\$ 0.66</u> | <u>\$ 0.50</u> | <u>\$ 0.64</u> | <u>\$ 0.83</u> | <u>\$ 0.79</u> | <u>\$ 1.16</u> | <u>\$ 1.62</u> |
| Book value per common share reconciliation | | | | | | | |
| Book value per common share (GAAP) | \$ 23.96 | \$ 24.38 | \$ 23.63 | \$ 23.25 | \$ 22.81 | \$ 23.96 | \$ 22.81 |
| Effect of goodwill and other intangibles | (7.28) | (7.30) | (5.21) | (4.57) | (4.32) | (7.28) | (4.32) |
| Tangible book value per common share | <u>\$ 16.68</u> | <u>\$ 17.08</u> | <u>\$ 18.42</u> | <u>\$ 18.68</u> | <u>\$ 18.49</u> | <u>\$ 16.68</u> | <u>\$ 18.49</u> |
| Return on tangible common equity reconciliation | | | | | | | |
| Return on common equity (GAAP) | 9.31 % | 6.80 % | 9.32 % | 14.26 % | 14.08 % | 8.07 % | 14.71 % |
| Merger-related and other charges, net of tax | 0.79 | 1.03 | 1.42 | 0.22 | 0.17 | 0.91 | 0.21 |
| Return on common equity - operating | 10.10 | 7.83 | 10.74 | 14.48 | 14.25 | 8.98 | 14.92 |
| Effect of goodwill and other intangibles | 4.10 | 3.17 | 3.19 | 3.75 | 3.56 | 3.64 | 3.80 |
| Return on tangible common equity - operating | <u>14.20 %</u> | <u>11.00 %</u> | <u>13.93 %</u> | <u>18.23 %</u> | <u>17.81 %</u> | <u>12.62 %</u> | <u>18.72 %</u> |
| Return on assets reconciliation | | | | | | | |
| Return on assets (GAAP) | 1.08 % | 0.78 % | 0.96 % | 1.48 % | 1.46 % | 0.93 % | 1.54 % |
| Merger-related and other charges, net of tax | 0.09 | 0.11 | 0.14 | 0.02 | 0.02 | 0.10 | 0.02 |
| Return on assets - operating | <u>1.17 %</u> | <u>0.89 %</u> | <u>1.10 %</u> | <u>1.50 %</u> | <u>1.48 %</u> | <u>1.03 %</u> | <u>1.56 %</u> |
| Efficiency ratio reconciliation | | | | | | | |
| Efficiency ratio (GAAP) | 56.58 % | 57.43 % | 62.12 % | 53.11 % | 54.53 % | 57.00 % | 54.04 % |
| Merger-related and other charges | (3.35) | (4.34) | (5.64) | (0.78) | (0.61) | (3.84) | (0.74) |
| Efficiency ratio - operating | <u>53.23 %</u> | <u>53.09 %</u> | <u>56.48 %</u> | <u>52.33 %</u> | <u>53.92 %</u> | <u>53.16 %</u> | <u>53.30 %</u> |
| Tangible common equity to tangible assets reconciliation | | | | | | | |
| Equity to total assets (GAAP) | 10.95 % | 11.06 % | 10.61 % | 10.89 % | 11.04 % | 10.95 % | 11.04 % |
| Effect of goodwill and other intangibles | (2.96) | (2.94) | (2.06) | (1.87) | (1.82) | (2.96) | (1.82) |
| Effect of preferred equity | (0.40) | (0.40) | (0.46) | (0.49) | (0.51) | (0.40) | (0.51) |
| Tangible common equity to tangible assets | <u>7.59 %</u> | <u>7.72 %</u> | <u>8.09 %</u> | <u>8.53 %</u> | <u>8.71 %</u> | <u>7.59 %</u> | <u>8.71 %</u> |

Net Interest Revenue

Net interest revenue, which is the difference between the interest earned on assets and the interest paid on deposits and borrowed funds, is the single largest component of total revenue. Management seeks to optimize this revenue while balancing interest rate, credit and liquidity risks. The banking industry uses two ratios to measure the relative profitability of net interest revenue. The net interest spread measures the difference between the average yield on interest-earning assets and the average rate paid on interest-bearing liabilities. The interest rate spread eliminates the effect of noninterest-bearing deposits and gives a direct perspective on the effect of market interest rate movements. The net interest margin is an indication of the profitability of a company's balance sheet and is defined as net interest revenue as a percent of average total interest-earning assets, which includes the positive effect of funding a portion of interest-earning assets with noninterest-bearing deposits and stockholders' equity.

The following discussion provides additional details on the average balances and net interest revenue for the periods presented. The tables that follow indicate the relationship between interest revenue and expense and the average amounts of assets and liabilities, which provides further insight into net interest spread and net interest margin for the periods indicated.

For the quarter:

The increase in net interest revenue and FTE net interest revenue was primarily driven by the \$2.77 billion increase in average loans provided by the addition of the Aquesta and Reliant loan portfolios, as well as organic growth. As a result of this increase and the rising rate environment, loan interest revenue increased \$27.7 million compared to the second quarter of 2021, which was partially offset by \$12.5 million less in PPP interest and fee income, \$1.89 million less in purchased loan accretion which resulted in a decrease in the average rate earned on loans. Additionally, the increase in average securities combined with rising rates provided \$13.0 million more in FTE interest revenue compared to the same period of last year as we have continued to deploy surplus liquidity into the securities portfolio. Compared to the second quarter of 2021, average interest-bearing deposits increased \$2.88 billion while deposit interest expense increased \$682,000. Growth in deposits includes deposits received in the acquisitions of Aquesta and Reliant. We continued to benefit from a low deposit interest rate environment and a favorable deposit mix, which partially mitigated the impact of deposit growth on interest expense.

Despite an increase in net interest revenue, the net interest spread and net interest margin for the second quarter of 2022 remained flat compared to the same period of 2021. As discussed above, we had significantly less accelerated PPP interest and fees and purchased loan accretion compared to the second quarter of 2021. As a result, the average rate earned on loans, net interest spread and net interest margin for the second quarter of 2021 were more positively impacted by these sources of interest revenue compared to the same period of 2022, which offset the impact of the increase in interest rates since the second quarter 2021.

For the six months ended:

Net interest revenue for the first six months of 2022 was \$343 million, while FTE net interest revenue was \$345 million, representing a 27% increase from the first six months of 2021, which was primarily driven by the same factors impacting the quarter. During the first six months of 2022, our net interest spread and net interest margin decreased eight and 12 basis points, respectively, compared to the same period of 2021. This was primarily driven by the significant decreases in accelerated PPP deferred fee accretion and interest income and purchased loan accretion of \$22.7 million and \$3.89 million, respectively, compared to the six months ended June 30, 2021.

Table 2 - Average Consolidated Balance Sheets and Net Interest Analysis

For the Three Months Ended June 30,

(dollars in thousands, FTE)

| | 2022 | | | 2021 | | |
|---|----------------------|-------------------|---------------|----------------------|-------------------|---------------|
| | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
| Assets: | | | | | | |
| Interest-earning assets: | | | | | | |
| Loans, net of unearned income (FTE) ⁽¹⁾⁽²⁾ | \$ 14,382,324 | \$ 155,184 | 4.33 % | \$ 11,616,802 | \$ 127,458 | 4.40 % |
| Taxable securities ⁽³⁾ | 6,436,992 | 27,886 | 1.73 | 4,242,297 | 15,287 | 1.44 |
| Tax-exempt securities (FTE) ⁽¹⁾⁽³⁾ | 490,659 | 3,410 | 2.78 | 388,609 | 3,030 | 3.12 |
| Federal funds sold and other interest-earning assets | 1,302,935 | 2,066 | 0.64 | 1,292,026 | 1,055 | 0.33 |
| Total interest-earning assets (FTE) | 22,612,910 | 188,546 | 3.34 | 17,539,734 | 146,830 | 3.36 |
| Noninterest-earning assets: | | | | | | |
| Allowance for credit losses | (135,392) | | | (128,073) | | |
| Cash and due from banks | 203,291 | | | 152,443 | | |
| Premises and equipment | 286,417 | | | 225,017 | | |
| Other assets ⁽³⁾ | 1,286,107 | | | 1,002,634 | | |
| Total assets | \$ 24,253,333 | | | \$ 18,791,755 | | |
| Liabilities and Shareholders' Equity: | | | | | | |
| Interest-bearing liabilities: | | | | | | |
| Interest-bearing deposits: | | | | | | |
| NOW and interest-bearing demand | \$ 4,561,162 | 2,163 | 0.19 | \$ 3,428,009 | 1,382 | 0.16 |
| Money market | 5,019,420 | 1,515 | 0.12 | 3,814,960 | 1,355 | 0.14 |
| Savings | 1,496,414 | 87 | 0.02 | 1,080,267 | 53 | 0.02 |
| Time | 1,671,632 | 491 | 0.12 | 1,548,487 | 899 | 0.23 |
| Brokered time deposits | 65,081 | 46 | 0.28 | 64,332 | (69) | (0.43) |
| Total interest-bearing deposits | 12,813,709 | 4,302 | 0.13 | 9,936,055 | 3,620 | 0.15 |
| Federal funds purchased and other borrowings | 66 | — | — | 111 | — | — |
| Federal Home Loan Bank advances | — | — | — | — | — | — |
| Long-term debt | 324,301 | 4,173 | 5.16 | 285,389 | 3,813 | 5.36 |
| Total borrowed funds | 324,367 | 4,173 | 5.16 | 285,500 | 3,813 | 5.36 |
| Total interest-bearing liabilities | 13,138,076 | 8,475 | 0.26 | 10,221,555 | 7,433 | 0.29 |
| Noninterest-bearing liabilities: | | | | | | |
| Noninterest-bearing deposits | 8,025,947 | | | 6,196,045 | | |
| Other liabilities | 397,890 | | | 314,130 | | |
| Total liabilities | 21,561,913 | | | 16,731,730 | | |
| Shareholders' equity | 2,691,420 | | | 2,060,025 | | |
| Total liabilities and shareholders' equity | \$ 24,253,333 | | | \$ 18,791,755 | | |
| Net interest revenue (FTE) | | \$ 180,071 | | | \$ 139,397 | |
| Net interest-rate spread (FTE) | | | 3.08 % | | | 3.07 % |
| Net interest margin (FTE) ⁽⁴⁾ | | | 3.19 % | | | 3.19 % |

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

⁽²⁾ Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Unrealized gains and losses on securities, including those related to the transfer from AFS to HTM, have been reclassified to other assets. Pretax unrealized losses of \$271 million and pretax unrealized gains of \$28.6 million in 2022 and 2021, respectively, are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net interest revenue divided by average interest-earning assets.

Table 3 - Average Consolidated Balance Sheets and Net Interest Analysis

For the Six Months Ended June 30,

| <i>(dollars in thousands, fully taxable equivalent (FTE))</i> | 2022 | | | 2021 | | |
|---|----------------------|-------------------|---------------|----------------------|-------------------|---------------|
| | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
| Assets: | | | | | | |
| Interest-earning assets: | | | | | | |
| Loans, net of unearned income (FTE) ⁽¹⁾⁽²⁾ | \$ 14,308,585 | \$ 301,821 | 4.25 % | \$ 11,525,363 | \$ 252,580 | 4.42 % |
| Taxable securities ⁽³⁾ | 6,142,723 | 48,896 | 1.59 | 3,932,545 | 28,585 | 1.45 |
| Tax-exempt securities (FTE) ⁽¹⁾⁽³⁾ | 500,750 | 6,976 | 2.79 | 380,370 | 5,918 | 3.11 |
| Federal funds sold and other interest-earning assets | 1,604,995 | 3,086 | 0.39 | 1,324,776 | 2,277 | 0.34 |
| Total interest-earning assets (FTE) | 22,557,053 | 360,779 | 3.22 | 17,163,054 | 289,360 | 3.40 |
| Non-interest-earning assets: | | | | | | |
| Allowance for loan losses | (124,384) | | | (135,845) | | |
| Cash and due from banks | 184,751 | | | 146,401 | | |
| Premises and equipment | 281,842 | | | 223,224 | | |
| Other assets ⁽³⁾ | 1,329,359 | | | 1,012,896 | | |
| Total assets | \$ 24,228,621 | | | \$ 18,409,730 | | |
| Liabilities and Shareholders' Equity: | | | | | | |
| Interest-bearing liabilities: | | | | | | |
| Interest-bearing deposits: | | | | | | |
| NOW and interest-bearing demand | \$ 4,613,838 | 3,632 | 0.16 | \$ 3,379,794 | 2,868 | 0.17 |
| Money market | 5,064,866 | 2,527 | 0.10 | 3,774,201 | 3,159 | 0.17 |
| Savings | 1,466,812 | 159 | 0.02 | 1,035,176 | 102 | 0.02 |
| Time | 1,715,022 | 1,025 | 0.12 | 1,595,196 | 2,487 | 0.31 |
| Brokered time deposits | 72,048 | 90 | 0.25 | 69,765 | 223 | 0.64 |
| Total interest-bearing deposits | 12,932,586 | 7,433 | 0.12 | 9,854,132 | 8,839 | 0.18 |
| Federal funds purchased and other borrowings | 337 | — | — | 62 | — | — |
| Federal Home Loan Bank advances | — | — | — | 1,657 | 2 | 0.24 |
| Long-term debt | 321,663 | 8,309 | 5.21 | 301,193 | 8,070 | 5.40 |
| Total borrowed funds | 322,000 | 8,309 | 5.20 | 302,912 | 8,072 | 5.37 |
| Total interest-bearing liabilities | 13,254,586 | 15,742 | 0.24 | 10,157,044 | 16,911 | 0.34 |
| Noninterest-bearing liabilities: | | | | | | |
| Noninterest-bearing deposits | 7,847,284 | | | 5,896,882 | | |
| Other liabilities | 388,162 | | | 313,374 | | |
| Total liabilities | 21,490,032 | | | 16,367,300 | | |
| Shareholders' equity | 2,738,589 | | | 2,042,430 | | |
| Total liabilities and shareholders' equity | \$ 24,228,621 | | | \$ 18,409,730 | | |
| Net interest revenue (FTE) | | \$ 345,037 | | | \$ 272,449 | |
| Net interest-rate spread (FTE) | | | 2.98 % | | | 3.06 % |
| Net interest margin (FTE) ⁽⁴⁾ | | | 3.08 % | | | 3.20 % |

⁽¹⁾ Interest revenue on tax-exempt securities and loans has been increased to reflect comparable interest on taxable securities and loans. The rate used was 26%, reflecting the statutory federal income tax rate and the federal tax adjusted state income tax rate.

⁽²⁾ Included in the average balance of loans outstanding are loans on which the accrual of interest has been discontinued and loans that are held for sale.

⁽³⁾ Unrealized gains and losses, including those related to the transfer from AFS to HTM, have been reclassified to other assets. Pretax unrealized losses of \$175 million in 2022 and pretax unrealized gains of \$43.4 million in 2021, respectively, are included in other assets for purposes of this presentation.

⁽⁴⁾ Net interest margin is taxable equivalent net-interest revenue divided by average interest-earning assets.

The following table shows the relative effect on net interest revenue for changes in the average outstanding amounts (volume) of interest-earning assets and interest-bearing liabilities and the rates earned and paid on such assets and liabilities (rate). Variances resulting from a combination of changes in rate and volume are allocated in proportion to the absolute dollar amounts of the change in each category.

Table 4 - Change in Interest Revenue and Expense on a Taxable Equivalent Basis

(in thousands)

| | Three Months Ended June 30, 2022 | | | Six Months Ended June 30, 2022 | | |
|--|--|-----------------|------------------|--------------------------------|-------------------|------------------|
| | Compared to 2021 Increase (Decrease) Due to Changes in | | | | | |
| | Volume | Rate | Total | Volume | Rate | Total |
| Interest-earning assets: | | | | | | |
| Loans (FTE) | \$ 29,873 | \$ (2,147) | \$ 27,726 | \$ 59,016 | \$ (9,775) | \$ 49,241 |
| Taxable securities | 9,058 | 3,541 | 12,599 | 17,372 | 2,939 | 20,311 |
| Tax-exempt securities (FTE) | 735 | (355) | 380 | 1,726 | (668) | 1,058 |
| Federal funds sold and other interest-earning assets | 9 | 1,002 | 1,011 | 504 | 305 | 809 |
| Total interest-earning assets (FTE) | 39,675 | 2,041 | 41,716 | 78,618 | (7,199) | 71,419 |
| Interest-bearing liabilities: | | | | | | |
| NOW and interest-bearing demand accounts | 509 | 272 | 781 | 984 | (220) | 764 |
| Money market accounts | 384 | (224) | 160 | 880 | (1,512) | (632) |
| Savings deposits | 23 | 11 | 34 | 46 | 11 | 57 |
| Time deposits | 67 | (475) | (408) | 174 | (1,636) | (1,462) |
| Brokered deposits | (1) | 116 | 115 | 7 | (140) | (133) |
| Total interest-bearing deposits | 982 | (300) | 682 | 2,091 | (3,497) | (1,406) |
| FHLB advances | — | — | — | (1) | (1) | (2) |
| Long-term debt | 505 | (145) | 360 | 536 | (297) | 239 |
| Total borrowed funds | 505 | (145) | 360 | 535 | (298) | 237 |
| Total interest-bearing liabilities | 1,487 | (445) | 1,042 | 2,626 | (3,795) | (1,169) |
| Increase in net interest revenue (FTE) | \$ 38,188 | \$ 2,486 | \$ 40,674 | \$ 75,992 | \$ (3,404) | \$ 72,588 |

Provision for Credit Losses

The ACL represents management's estimate of life of loan credit losses in the loan portfolio and unfunded loan commitments. Management's estimate of credit losses under CECL is determined using a model that relies on reasonable and supportable forecasts and historical loss information to determine the balance of the ACL and resulting provision for credit losses.

We recorded a provision for credit losses of \$5.60 million and \$28.7 million for the three and six months ended June 30, 2022, respectively, compared to a release of provision of \$13.6 million and \$25.9 million, respectively, for the same periods 2021. The amount of provision recorded in each period was the amount required such that the total ACL reflected the appropriate balance as determined by management reflecting expected life of loan losses. The provision for credit losses during the six months ended June 30, 2022 included the initial provision for credit losses on Reliant's non-PCD loans and unfunded commitments of \$15.2 million and \$3.12 million, respectively. The negative provision expense for the three and six months ended June 30, 2021 was primarily a result of an improved economic forecast combined with net recoveries.

Additional discussion on credit quality and the ACL is included in the "Asset Quality and Risk Elements" section of MD&A in this Report.

Noninterest income

The following table presents the components of noninterest income for the periods indicated.

Table 5 - Noninterest Income

(in thousands)

| | Three Months Ended June 30, | | Change | | Six Months Ended June 30, | | Change | |
|---------------------------------------|--------------------------------|-----------|------------|---------|------------------------------|-----------|------------|---------|
| | 2022 | 2021 | Amount | Percent | 2022 | 2021 | Amount | Percent |
| Overdraft fees | \$ 2,844 | \$ 2,274 | \$ 570 | 25 % | \$ 5,260 | \$ 4,616 | \$ 644 | 14 % |
| ATM and debit card fees | 4,190 | 3,306 | 884 | 27 | 8,181 | 6,396 | 1,785 | 28 |
| Other service charges and fees | 2,971 | 2,755 | 216 | 8 | 5,634 | 4,893 | 741 | 15 |
| Total service charges and fees | 10,005 | 8,335 | 1,670 | 20 | 19,075 | 15,905 | 3,170 | 20 |
| Mortgage loan gains and related fees | 6,971 | 11,136 | (4,165) | (37) | 23,123 | 33,708 | (10,585) | (31) |
| Wealth management fees | 5,985 | 3,822 | 2,163 | 57 | 11,880 | 7,327 | 4,553 | 62 |
| Gains on sales of other loans | 3,800 | 4,123 | (323) | (8) | 6,998 | 5,153 | 1,845 | 36 |
| Other lending and loan servicing fees | 1,586 | 2,085 | (499) | (24) | 4,572 | 4,245 | 327 | 8 |
| Securities gains (losses), net | 46 | 41 | 5 | | (3,688) | 41 | (3,729) | |
| Other noninterest income: | | | | | | | | |
| Customer derivatives | 534 | 260 | 274 | 105 | 1,320 | 1,952 | (632) | (32) |
| Other investment gains (losses) | (1,342) | 1,648 | (2,990) | | (1,841) | 3,154 | (4,995) | |
| BOLI | 1,884 | 972 | 912 | 94 | 3,221 | 1,829 | 1,392 | 76 |
| Treasury management income | 899 | 710 | 189 | 27 | 1,717 | 1,355 | 362 | 27 |
| Other | 3,090 | 2,709 | 381 | 14 | 6,054 | 5,877 | 177 | 3 |
| Total other noninterest income | 5,065 | 6,299 | (1,234) | (20) | 10,471 | 14,167 | (3,696) | (26) |
| Total noninterest income | \$ 33,458 | \$ 35,841 | \$ (2,383) | (7) | \$ 72,431 | \$ 80,546 | \$ (8,115) | (10) |

The increase in total service charges and fees was primarily driven by the acquisitions of Aquesta and Reliant since the second quarter of 2021, in addition to increases in organic transaction volume. For the six months ended June 30, 2022, the increase in overdraft fees was partially offset by the impact of our updated consumer overdraft policy implemented in the fourth quarter of 2021, which includes the addition of a fee forgiveness feature. This provides one fee waiver per year per account, which we expect to reduce overdraft fee income in the first quarter of each year as many customers may receive their fee waiver during this period.

Mortgage loan gains and related fees consists primarily of fees earned on mortgage originations, gains on the sale of mortgages in the secondary market, mortgage derivative hedging gains and losses and fair value adjustments to our mortgage loans held for sale and our mortgage servicing rights asset. The change in mortgage income is strongly tied to the interest rate environment and industry conditions. We recognize the majority of income on mortgages when customers enter into mortgage rate lock commitments, making our mortgage rate lock volume a significant driver of mortgage gains in any given period.

The decrease in mortgage loan gains and related fees was primarily a result of tapering mortgage refinance and mortgage rate lock demand compared to the same periods of 2021, as reflected in the following table. In addition, we held more of our mortgage production in portfolio in comparison to 2021, which contributed to the decrease in volume of loans sold. During the three and six months ended June 30, 2022, we recorded \$2.11 million and \$8.49 million in positive fair value adjustments to the mortgage servicing rights asset, which partially offset the decrease in mortgage loan gains.

Table 6 - Selected Mortgage Metrics
(dollars in thousands)

| | Three Months Ended June 30, | | | Six Months Ended June 30, | | |
|--------------------------------|-----------------------------|-------------------|----------|---------------------------|---------------------|----------|
| | 2022 | 2021 | % Change | 2022 | 2021 | % Change |
| Mortgage rate locks | \$ 597,305 | \$ 701,666 | (15)% | \$ 1,354,653 | \$ 1,695,005 | (20)% |
| # of mortgage rate locks | 1,486 | 2,090 | (29) | 3,409 | 5,072 | (33) |
| Mortgage loans sold | \$ 159,897 | \$ 407,468 | (61) | \$ 367,049 | \$ 743,141 | (51) |
| # of mortgage loans sold | 645 | 1,704 | (62) | 1,433 | 3,109 | (54) |
| Mortgage loans originated: | | | | | | |
| Purchases | \$ 394,307 | \$ 406,552 | (3) | \$ 707,819 | \$ 699,471 | 1 |
| Refinances | 104,150 | 271,850 | (62) | 252,595 | 635,403 | (60) |
| Total | <u>\$ 498,457</u> | <u>\$ 678,402</u> | (27) | <u>\$ 960,414</u> | <u>\$ 1,334,874</u> | (28) |
| # of mortgage loans originated | 1,200 | 1,992 | (40) | 2,402 | 4,134 | (42) |

The increase in wealth management fees for the second quarter and first six months of 2022 compared to the same periods of 2021 resulted primarily from the addition of FinTrust's wealth management business. Assets under administration totaled \$4.08 billion and \$2.39 billion as of June 30, 2022 and 2021, respectively.

During the first quarter of 2022, we sold certain lower-yielding securities with the strategic intent of reinvesting in higher-yielding securities, which resulted in securities losses for the six months ended June 30, 2022.

Lending and loan servicing fees for the second quarter of 2022 decreased compared to the second quarter of 2021, but increased for the six months ended 2022 compared to the same period of 2021. Volume-driven fee income from our equipment finance business increased for the three and six months ended June 30, 2022, which was the main driver for the increase for the six months ended June 30, 2022. However, for the quarter, this increase was more than offset by a negative fair value adjustment of \$1.19 million to our SBA servicing asset, compared to a modest negative adjustment during second quarter of 2021.

Our SBA/USDA lending strategy includes selling a portion of the loan production each quarter. The amount of loans sold depends on several variables including the current lending environment and balance sheet management activities. During the second quarter of 2022, we sold more SBA/USDA loans compared to the same period of last year, due to favorable market conditions. From time to time, we also sell certain equipment financing receivables. The following table presents loans sold and the corresponding gains or losses recognized on the sale for the periods indicated.

Table 7 - Other Loan Sales
(in thousands)

| | Three Months Ended June 30, | | | | Six Months Ended June 30, | | | |
|--------------------------------------|-----------------------------|-----------------|------------------|-----------------|---------------------------|-----------------|------------------|-----------------|
| | 2022 | | 2021 | | 2022 | | 2021 | |
| | Loans Sold | Gain | Loans Sold | Gain | Loans Sold | Gain | Loans Sold | Gain |
| Guaranteed portion of SBA/USDA loans | \$ 39,119 | \$ 3,107 | \$ 32,303 | \$ 3,320 | \$ 67,462 | \$ 5,573 | \$ 43,648 | \$ 4,343 |
| Equipment financing receivables | 20,541 | 693 | 18,908 | 803 | 43,977 | 1,425 | 19,967 | 810 |
| Total | <u>\$ 59,660</u> | <u>\$ 3,800</u> | <u>\$ 51,211</u> | <u>\$ 4,123</u> | <u>\$ 111,439</u> | <u>\$ 6,998</u> | <u>\$ 63,615</u> | <u>\$ 5,153</u> |

The change in other noninterest income for the three and six months ended June 30, 2022 compared to the same periods of 2021 was primarily driven by the following factors:

- Customer derivative income for the six months ended June 30, 2022 decreased due to rising interest rates negatively impacting the demand for customer derivative products. This was partially offset by improvements in the CVA on customer derivatives. The CVA improved due to rising interest rates, which lowered our overall credit exposure on customer derivative positions, and credit upgrades to underlying loans associated with customer derivative positions.
- We recorded unrealized losses on our other investments, which includes deferred compensation plan assets, CRA and tax credit investments and other equity securities, compared to unrealized gains during the same periods of 2021.

- The increase in BOLI income reflects a death benefit gain and income earned on BOLI policies acquired in connection with the acquisition of Reliant.

Noninterest Expenses

The following table presents the components of noninterest expenses for the periods indicated.

Table 8 - Noninterest Expenses

(in thousands)

| | Three Months Ended June 30, | | Change | | Six Months Ended June 30, | | Change | |
|--|--------------------------------|------------------|------------------|---------|------------------------------|-------------------|------------------|---------|
| | 2022 | 2021 | Amount | Percent | 2022 | 2021 | Amount | Percent |
| Salaries and employee benefits | \$ 69,233 | \$ 59,414 | \$ 9,819 | 17 % | \$ 140,239 | \$ 119,999 | \$ 20,240 | 17 % |
| Communications and equipment | 9,675 | 7,408 | 2,267 | 31 | 18,923 | 14,611 | 4,312 | 30 |
| Occupancy | 8,865 | 7,078 | 1,787 | 25 | 18,243 | 14,034 | 4,209 | 30 |
| Advertising and public relations | 2,300 | 1,493 | 807 | 54 | 3,788 | 2,692 | 1,096 | 41 |
| Postage, printing and supplies | 1,999 | 1,618 | 381 | 24 | 4,118 | 3,440 | 678 | 20 |
| Professional fees | 5,402 | 4,928 | 474 | 10 | 9,849 | 9,162 | 687 | 7 |
| Lending and loan servicing expense | 3,047 | 3,181 | (134) | (4) | 5,413 | 6,058 | (645) | (11) |
| Outside services - electronic banking | 2,947 | 2,285 | 662 | 29 | 5,470 | 4,503 | 967 | 21 |
| FDIC assessments and other regulatory charges | 2,267 | 1,901 | 366 | 19 | 4,440 | 3,797 | 643 | 17 |
| Amortization of intangibles | 1,736 | 929 | 807 | 87 | 3,529 | 1,914 | 1,615 | 84 |
| Other | 6,176 | 4,227 | 1,949 | 46 | 9,894 | 7,903 | 1,991 | 25 |
| Total excluding merger-related and other charges | 113,647 | 94,462 | 19,185 | 20 | 223,906 | 188,113 | 35,793 | 19 |
| Merger-related and other charges | 7,143 | 1,078 | 6,065 | | 16,159 | 2,621 | 13,538 | |
| Total noninterest expenses | <u>\$ 120,790</u> | <u>\$ 95,540</u> | <u>\$ 25,250</u> | 26 | <u>\$ 240,065</u> | <u>\$ 190,734</u> | <u>\$ 49,331</u> | 26 |

The increase in salaries and employee benefits for the second quarter and first six months of 2022 compared to the same periods of 2021 was primarily driven by the addition of Reliant, Aquesta and FinTrust employees since June 30, 2021. The increase also reflects our annual merit-based salary increases awarded during the second quarter of 2022. These increases were partially offset by a reduction in deferred compensation expense resulting from unrealized losses on underlying plan assets, compared to unrealized gains in the same periods of 2021. Full-time equivalent headcount totaled 2,822 at June 30, 2022, up from 2,440 at June 30, 2021, which represents a 16% increase.

Communications and equipment expense increased primarily driven by incremental software contract costs and the growth in our network with the addition of recent acquisitions. The increase in occupancy costs for the second quarter and first six months of 2022 compared to the same periods of 2021 was mostly attributable to the additional operating lease costs associated with Reliant, Aquesta and FinTrust. Advertising and public relations expense increased compared to 2021 as a result of new marketing campaigns, promotions and sponsorships. The increase in outside services - electronic banking primarily related to increased ATM network and internet banking costs. Amortization of intangibles increased with the additional customer deposit and customer relationship intangibles recorded as a result of acquisitions since the second quarter of 2021. The increase in other expense was primarily due to increase in travel and meals expenses, as well as volume-based increases in fraud losses. Increased merger-related charges were primarily related to the acquisition of Reliant and the completion of its system conversion in the second quarter of 2022, as well as branch closure costs.

Balance Sheet Review

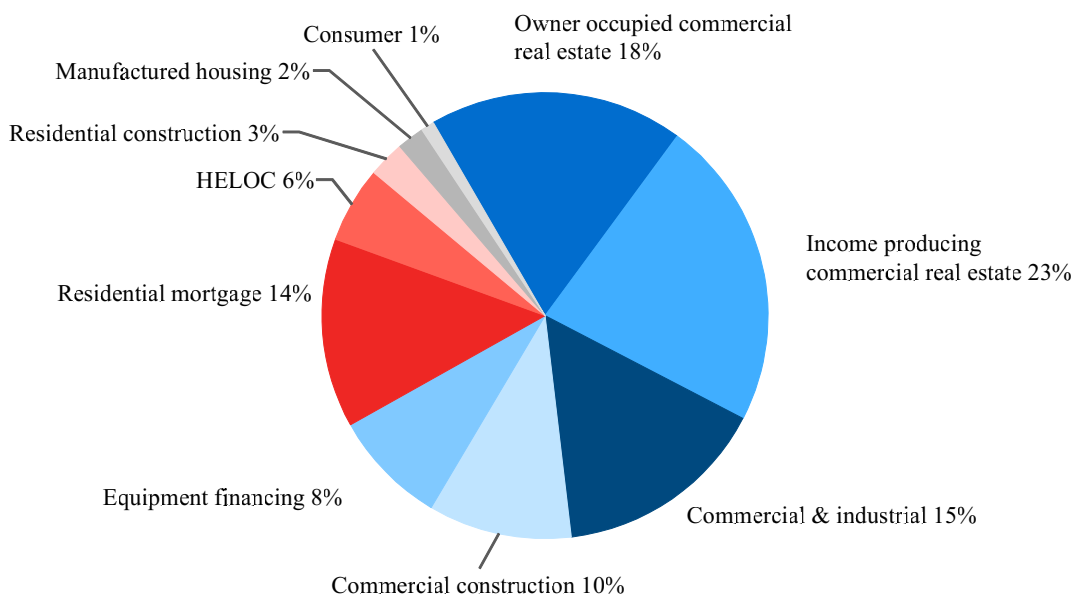
Total assets at June 30, 2022 and December 31, 2021 were \$24.2 billion and \$20.9 billion, respectively. Total liabilities at June 30, 2022 and December 31, 2021 were \$21.6 billion and \$18.7 billion, respectively. Shareholders' equity totaled \$2.65 billion and \$2.22 billion at June 30, 2022 and December 31, 2021, respectively.

Loans

Our loan portfolio is our largest category of interest-earning assets. The following table presents a summary of the loan portfolio by loan type as of June 30, 2022, of which approximately 73% was secured by real estate. Commercial and industrial loans as of June 30, 2022 included \$9.96 million of PPP loans.

Table 9 - Loan Portfolio Composition

As of June 30, 2022



Asset Quality and Risk Elements

We manage asset quality and control credit risk through review and oversight of the loan portfolio as well as adherence to policies designed to promote sound underwriting and loan monitoring practices. Our credit risk management function is responsible for monitoring asset quality and Board approved portfolio concentration limits, establishing credit policies and procedures and enforcing the consistent application of these policies and procedures.

We conduct reviews of special mention and substandard performing and non-performing loans, TDRs, past due loans and portfolio concentrations on a regular basis to identify risk migration and potential charges to the ACL. These items are discussed in a series of meetings attended by credit risk management leadership and leadership from various lending groups. In addition to the reviews mentioned above, an independent loan review team reviews the portfolio to ensure consistent application of risk rating policies and procedures.

The ACL reflects our assessment of the life of loan expected credit losses in the loan portfolio and unfunded loan commitments. This assessment involves uncertainty and judgment and is subject to change in future periods. The amount of any changes could be significant if our assessment of loan quality or collateral values changes substantially with respect to one or more loan relationships or portfolios. The allocation of the ACL is based on reasonable and supportable forecasts, historical data, subjective judgment and estimates and therefore, is not necessarily indicative of the specific amounts or loan categories in which charge-offs may ultimately occur. See the *Critical Accounting Estimates* section of MD&A in our 2021 10-K for additional information on the allowance for credit losses.

Table 10 - Allocation of ACL
(in thousands)

| | June 30, 2022 | | December 31, 2021 | |
|---|---------------|--|-------------------|--|
| | ACL | % of loans in each category to total loans | ACL | % of loans in each category to total loans |
| Owner occupied commercial real estate | \$ 16,774 | 18 | \$ 14,282 | 20 |
| Income producing commercial real estate | 33,284 | 23 | 24,156 | 22 |
| Commercial & industrial | 18,267 | 15 | 16,592 | 16 |
| Commercial construction | 16,062 | 10 | 9,956 | 9 |
| Equipment financing | 18,409 | 8 | 16,290 | 9 |
| Total commercial | 102,796 | 74 | 81,276 | 76 |
| Residential mortgage | 17,035 | 14 | 12,390 | 14 |
| HELOC | 7,487 | 6 | 6,568 | 6 |
| Residential construction | 2,086 | 3 | 1,847 | 3 |
| Manufactured housing | 6,614 | 2 | — | — |
| Consumer | 907 | 1 | 451 | 1 |
| Total ACL - loans | 136,925 | 100 | 102,532 | 100 |
| ACL - unfunded commitments | 16,117 | | 10,992 | |
| Total ACL | \$ 153,042 | | \$ 113,524 | |
| ACL - loans as a percentage of total loans | 0.94 % | | 0.87 % | |
| ACL - loans as a percentage of nonaccrual loans HFI | 413 | | 312 | |

The increase in the ACL since December 31, 2021 was primarily driven by the acquisition of Reliant, which added \$31.1 million to the ACL as of the acquisition date. Of this amount, \$12.7 million was reclassified from the amortized cost basis of PCD loans, \$15.2 million was recorded as provision for loan losses on acquired non-PCD loan balances and \$3.12 million was recorded as provision for unfunded commitments on the acquired balance of unfunded commitments.

The following table presents a summary of net charge-offs to average loans for the periods indicated.

Table 11 - Net Charge-offs to Average Loans

(in thousands)

| | Three Months Ended June 30, | | Six Months Ended June 30, | |
|--|--------------------------------|----------------------|------------------------------|----------------------|
| | 2022 | 2021 | 2022 | 2021 |
| Net charge-offs (recoveries) | | | | |
| Owner occupied commercial real estate | \$ (1,496) | \$ (155) | \$ (1,541) | \$ (395) |
| Income producing commercial real estate | (116) | (161) | (406) | 830 |
| Commercial & industrial | (302) | 60 | 2,627 | (2,693) |
| Commercial construction | (144) | (293) | (517) | (271) |
| Equipment financing | 907 | 301 | 1,174 | 1,812 |
| Residential mortgage | (51) | (194) | (148) | (102) |
| HELOC | (346) | (112) | (427) | (185) |
| Residential construction | (76) | (33) | (99) | (93) |
| Manufactured housing | 135 | — | 299 | — |
| Consumer | 420 | 131 | 947 | 336 |
| Total net charge-offs (recoveries) | \$ (1,069) | \$ (456) | \$ 1,909 | \$ (761) |
| Average loans | | | | |
| Owner occupied commercial real estate | \$ 2,650,947 | \$ 2,143,421 | \$ 2,635,052 | \$ 2,112,703 |
| Income producing commercial real estate | 3,290,217 | 2,592,699 | 3,300,737 | 2,570,778 |
| Commercial & industrial | 2,287,209 | 2,456,334 | 2,310,017 | 2,504,066 |
| Commercial construction | 1,493,351 | 950,201 | 1,476,983 | 953,011 |
| Equipment financing | 1,175,526 | 947,428 | 1,155,168 | 914,388 |
| Residential mortgage | 1,905,131 | 1,427,443 | 1,862,223 | 1,370,382 |
| HELOC | 786,866 | 674,760 | 780,509 | 678,599 |
| Residential construction | 373,732 | 282,149 | 373,333 | 278,224 |
| Manufactured housing | 276,918 | — | 271,231 | — |
| Consumer | 142,427 | 142,367 | 143,332 | 143,212 |
| Total average loans | \$ 14,382,324 | \$ 11,616,802 | \$ 14,308,585 | \$ 11,525,363 |
| Net charge-offs to average loans ⁽¹⁾ | | | | |
| Owner occupied commercial real estate | (0.23)% | (0.03)% | (0.12)% | (0.04)% |
| Income producing commercial real estate | (0.01) | (0.02) | (0.02) | 0.07 |
| Commercial & industrial | (0.05) | 0.01 | 0.23 | (0.22) |
| Commercial construction | (0.04) | (0.12) | (0.07) | (0.06) |
| Equipment financing | 0.31 | 0.13 | 0.20 | 0.40 |
| Residential mortgage | (0.01) | (0.05) | (0.02) | (0.02) |
| HELOC | (0.18) | (0.07) | (0.11) | (0.05) |
| Residential construction | (0.08) | (0.05) | (0.05) | (0.07) |
| Manufactured housing | 0.20 | — | 0.22 | — |
| Consumer | 1.18 | 0.37 | 1.33 | 0.47 |
| Total | (0.03) | (0.02) | 0.03 | (0.01) |

⁽¹⁾ Annualized.

Nonperforming Assets

NPAs, which include nonaccrual loans, OREO and repossessed assets, totaled \$34.4 million at June 30, 2022, compared with \$32.9 million at December 31, 2021. The increase in NPAs since December 31, 2021 is primarily a result of the addition of Reliant NPAs.

Our policy is to place loans on nonaccrual status when, in the opinion of management, the full principal and interest on a loan is not likely to be collected or when the loan becomes 90 days past due. A loan may continue on accrual after 90 days, however, if it is well collateralized and in the process of collection. When a loan is placed on nonaccrual status, interest previously accrued but not collected is reversed against current interest revenue. Interest payments received on nonaccrual loans are applied to reduce the loan's amortized

cost. Loans are generally returned to accrual status when all the principal and interest amounts contractually due are brought current, there is a sustained period of repayment performance and future payments are reasonably assured.

Generally, we do not commit to lend additional funds to customers whose loans are on nonaccrual status, although in certain isolated cases, we execute forbearance agreements whereby we agree to continue to fund construction loans to completion or other lines of credit as long as the borrower meets the conditions of the forbearance agreement. We may also fund other amounts necessary to protect collateral such as amounts to pay past due property taxes and insurance coverage.

The table below summarizes NPAs.

Table 12 - NPAs

(in thousands)

| | June 30, 2022 | December 31, 2021 |
|---|--------------------------|------------------------------|
| Nonaccrual loans HFI | 33,143 | 32,812 |
| Nonaccrual loans held for sale | 317 | — |
| OREO and repossessed assets | 968 | 43 |
| Total NPAs | <u>\$ 34,428</u> | <u>\$ 32,855</u> |
| Nonaccrual loans HFI as a percentage of total loans HFI | 0.23 % | 0.28 % |
| NPAs as a percentage of total assets | 0.14 | 0.16 |

At June 30, 2022 and December 31, 2021, we had \$50.7 million and \$52.4 million, respectively, in loans with terms that have been modified in TDRs. Included therein were \$11.4 million and \$11.5 million, respectively, of TDRs that were classified as nonaccrual and were included in nonperforming loans. The remaining TDRs with an aggregate balance of \$39.3 million and \$40.9 million, respectively, were performing according to their modified terms and were therefore not considered to be nonperforming assets.

Investment Securities

The composition of the investment securities portfolio reflects our investment strategy of maintaining an appropriate level of liquidity while providing a relatively stable source of revenue. The investment securities portfolio also provides a balance to interest rate risk and credit risk in other categories of the balance sheet while providing a vehicle for the investment of available funds, furnishing liquidity, and supplying securities to pledge as required collateral for certain deposits and borrowings.

At June 30, 2022 and December 31, 2021, we had HTM debt securities with a carrying amount of \$2.72 billion and \$1.16 billion, respectively, and AFS debt securities totaling \$3.96 billion and \$4.50 billion, respectively. During the second quarter and the first six months of 2022, United transferred AFS debt securities to HTM with a fair value on the transfer date of \$184 million and \$1.29 billion, respectively. Included in the amount transferred were unrealized losses totaling \$30.0 million and \$87.4 million for the second quarter and the first six months of 2022, respectively, which are recorded in AOCI. Transfer date unrealized losses are amortized and reclassified out of AOCI as a yield adjustment, which is offset by discount accretion of the transferred HTM securities. Amortization of transfer date unrealized losses and discount accretion are recognized over the remaining life of the securities. Since December 31, 2021, we have continued to deploy liquidity generated through strong deposit growth by purchasing additional investment securities. At June 30, 2022 and December 31, 2021, the securities portfolio represented approximately 28% and 27%, respectively, of total assets.

In accordance with CECL, our HTM debt securities portfolio is evaluated quarterly to assess whether an ACL is required. We measure expected credit losses on HTM debt securities on a collective basis by major security type. The estimate of expected credit losses considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts. At June 30, 2022 and December 31, 2021, calculated credit losses on HTM debt securities were de minimis due to the high credit quality of the portfolio, which included securities issued or guaranteed by U.S. Government agencies, GSEs, high credit quality municipalities and supranational entities. As a result, no ACL for HTM debt securities was recorded.

For AFS debt securities in an unrealized loss position, if we intend to sell, or if it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis, the security's amortized cost basis is written down to fair value through income. Absent an intent or more than likely requirement to sell, we evaluate whether the decline in fair value has resulted from credit losses or other factors. The evaluation considers factors such as the extent to which fair value is less than amortized cost, changes to the security's rating, and adverse conditions specific to the security. If the evaluation indicates a credit loss exists, an ACL may be recorded, with such allowance limited to the amount by which fair value is below amortized cost. Any impairment unrelated to credit

factors is recognized in OCI. At June 30, 2022 and December 31, 2021, there was no ACL related to the AFS debt securities portfolio. Losses on fixed income securities at June 30, 2022 and December 31, 2021 primarily reflected the effect of changes in interest rates.

Goodwill and Other Intangible Assets

Goodwill represents the premium paid for acquired companies above the net fair value of the assets acquired and liabilities assumed, including separately identifiable intangible assets. Management evaluates goodwill annually, or more frequently if necessary, to determine if any impairment exists. At June 30, 2022 and December 31, 2021, the net carrying amount of goodwill was \$751 million and \$452 million, respectively.

We also have core deposit and customer relationship intangible assets, representing the value of acquired deposit and customer relationships, respectively, which are amortizing intangible assets. Amortizing intangible assets are required to be tested for impairment only when events or circumstances indicate that impairment may exist.

In connection with the acquisition of Reliant, we recorded goodwill and a core deposit intangible of \$299 million and \$14.5 million, respectively.

Deposits

Customer deposits are the primary source of funds for the continued growth of our earning assets. Our high level of service, as evidenced by our strong customer satisfaction scores, has been instrumental in attracting and retaining customer deposit accounts. The increase in deposits since December 31, 2021 is mostly driven by the deposits assumed in the Reliant transaction as well as organic growth.

Table 13 - Deposits

(in thousands)

| | June 30, 2022 | December 31, 2021 |
|---------------------------------|----------------------|--------------------------|
| Noninterest-bearing demand | \$ 8,155,494 | \$ 6,956,981 |
| NOW and interest-bearing demand | 4,543,722 | 4,252,209 |
| Money market and savings | 6,353,221 | 5,399,133 |
| Time | 1,654,704 | 1,442,498 |
| Total customer deposits | 20,707,141 | 18,050,821 |
| Brokered deposits | 165,942 | 190,358 |
| Total deposits | <u>\$ 20,873,083</u> | <u>\$ 18,241,179</u> |

Borrowing Activities

At June 30, 2022 and December 31, 2021, we had long-term debt outstanding of \$324 million and \$247 million, respectively, which includes senior debentures, subordinated debentures, and trust preferred securities. The increase since December 31, 2021 is a result of the subordinated debt and trust preferred securities assumed in the Reliant acquisition totaling \$76.7 million. See Note 9 to the consolidated financial statements for further details.

Contractual Obligations

There have not been any material changes to our contractual obligations since December 31, 2021.

Off-Balance Sheet Arrangements

We are a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of customers. These financial instruments include commitments to extend credit, letters of credit and financial guarantees.

A commitment to extend credit is an agreement to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Letters of credit and financial guarantees are conditional commitments issued to guarantee a customer's performance to a third party and have essentially the same credit risk as extending loan facilities to customers. Those commitments are primarily issued to local businesses.

The exposure to credit loss in the event of nonperformance by the other party to the commitments to extend credit, letters of credit and financial guarantees is represented by the contractual amount of these instruments. We use the same credit underwriting procedures for making commitments, letters of credit and financial guarantees, as we use for underwriting on-balance sheet instruments. Management evaluates each customer's creditworthiness on a case-by-case basis and the amount of the collateral, if deemed necessary, is based on the credit evaluation. Collateral held varies, but may include unimproved and improved real estate, certificates of deposit, personal property or other acceptable collateral.

All of these instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized in the balance sheet. The total amount of these instruments does not necessarily represent future cash requirements because a significant portion of these instruments expire without being used. We are not involved in off-balance sheet contractual relationships, other than those disclosed in this report, that could result in liquidity needs or other commitments, or that could significantly affect earnings. See Note 22 to the consolidated financial statements included in our 2021 10-K and Note 15 to the consolidated financial statements in this Report for additional information on off-balance sheet arrangements.

Interest Rate Sensitivity Management

The absolute level and volatility of interest rates can have a significant effect on profitability. The objective of interest rate risk management is to identify and manage the sensitivity of net interest revenue to changing interest rates, consistent with our overall financial goals. Based on economic conditions, asset quality and various other considerations, management establishes tolerance ranges for interest rate sensitivity and manages within these ranges.

Net interest revenue and the fair value of financial instruments are influenced by changes in the level of interest rates. We limit our exposure to fluctuations in interest rates through policies established by our ALCO and approved by the Board. The ALCO meets periodically and has responsibility for formulating and recommending asset/liability management policies to the Board, formulating and implementing strategies to improve balance sheet positioning and/or earnings, and reviewing interest rate sensitivity.

One of the tools management uses to estimate and manage the sensitivity of net interest revenue to changes in interest rates is an asset/liability simulation model. Resulting estimates are based upon several assumptions for each scenario, including loan and deposit repricing characteristics and the rate of prepayments. The ALCO periodically reviews the assumptions for reasonableness based on historical data and future expectations; however, actual net interest revenue may differ from model results. The primary objective of the simulation model is to measure the potential change in net interest revenue over time using multiple interest rate scenarios. The base scenario assumes rates remain flat and is the scenario to which all others are compared, in order to measure the change in net interest revenue. Policy limits are based on immediate rate shock scenarios, as well as gradually rising and falling rate scenarios, which are all compared to the base scenario. Our assumptions include floors such that market rates and discount rates do not go below zero. Other scenarios analyzed may include delayed rate shocks, yield curve steepening or flattening, or other variations in rate movements. While the primary policy scenarios focus on a 12-month time frame, longer time horizons are also modeled.

Our policy is based on the 12-month impact on net interest revenue of interest rate shocks and ramps that increase from 100 to 400 basis points or decrease 100 to 200 basis points from the base scenario. In the shock scenarios, rates immediately change the full amount at the scenario onset. In the ramp scenarios, rates change by 25 basis points per month. Our policy limits the projected change in net interest revenue over the first 12 months to an 8% decrease for each 100 basis point change in the increasing and decreasing rate ramp and shock scenarios. The following table presents our interest sensitivity position at the dates indicated.

Table 14 - Interest Sensitivity

(in thousands)

| Change in Rates | Increase (Decrease) in Net Interest Revenue from Base Scenario at | | | |
|--------------------------|--|--------|-------------------|--------|
| | June 30, 2022 | | December 31, 2021 | |
| | Shock | Ramp | Shock | Ramp |
| 200 basis point increase | 11.36 % | 7.29 % | 8.02 % | 4.76 % |
| 100 basis point increase | 5.77 | 4.81 | 3.87 | 3.07 |
| 100 basis point decrease | (7.23) | (6.10) | (4.45) | (3.80) |
| 200 basis point decrease | (12.74) | (8.74) | (5.54) | (4.51) |

Interest rate sensitivity is a function of the repricing characteristics of the portfolio of assets and liabilities. These repricing characteristics are the time frames within which the interest-earning assets and interest-bearing liabilities are subject to change in

interest rates either at replacement, repricing or maturity. Interest rate sensitivity management focuses on the maturity structure of assets and liabilities and their repricing characteristics during periods of changes in market interest rates. Effective interest rate sensitivity management seeks to ensure that both assets and liabilities respond to changes in interest rates on a net basis within an acceptable timeframe, thereby minimizing the potentially adverse effect of interest rate changes on net interest revenue.

We have discretion in the extent and timing of deposit repricing depending upon the competitive pressures in the markets in which we operate. Changes in the mix of earning assets or supporting liabilities can either increase or decrease the net interest margin without affecting interest rate sensitivity. The interest rate spread between an asset and its supporting liability can vary significantly even when the timing of repricing for both the asset and the liability remains the same, due to the two instruments repricing according to different indices. This is commonly referred to as basis risk.

Derivative financial instruments are used to manage interest rate sensitivity. These contracts generally consist of interest rate swaps under which we pay a variable rate (or fixed rate, as the case may be) and receive a fixed rate (or variable rate, as the case may be). In addition, investment securities and wholesale funding strategies are used to manage interest rate risk.

Derivative financial instruments that are designated as accounting hedges are classified as either cash flow or fair value hedges. The change in fair value of cash flow hedges is recognized in OCI. Fair value hedges recognize in earnings both the effect of the change in the fair value of the derivative financial instrument and the offsetting effect of the change in fair value of the hedged asset or liability associated with the particular risk of that asset or liability being hedged. We have other derivative financial instruments that are not designated as accounting hedges, but are used for interest rate risk management purposes and as effective economic hedges. Derivative financial instruments that are not accounted for as accounting hedges are marked to market through earnings.

Our policy requires all non-customer derivative financial instruments be used only for asset/liability management through the hedging of specific transactions, positions or risks, and not for trading or speculative purposes. Management believes that the risk associated with using derivative financial instruments to mitigate interest rate risk sensitivity is appropriately monitored and controlled and will not have any material adverse effect on financial condition or results of operations. In order to mitigate potential credit risk, from time to time we may require the counterparties to derivative contracts to pledge cash and/or securities as collateral to cover the net exposure.

Liquidity Management

Liquidity is defined as the ability to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the ability to meet the daily cash flow requirements of customers, both depositors and borrowers. The primary objective is to ensure that sufficient funding is available, at a reasonable cost, to meet ongoing operational cash needs and to take advantage of revenue producing opportunities as they arise. While the desired level of liquidity will vary depending upon a variety of factors, our primary goal is to maintain a sufficient level of liquidity in all expected economic environments. To assist in determining the adequacy of our liquidity, we perform a variety of liquidity stress tests. We maintain an unencumbered liquid asset reserve to help ensure our ability to meet our obligations under normal conditions for at least a 12-month period and under severely adverse liquidity conditions for a minimum of 30 days.

An important part of the Bank's liquidity resides in the asset portion of the balance sheet, which provides liquidity primarily through loan interest and principal repayments and the maturities and sales of securities, as well as the ability to use these assets as collateral for borrowings on a secured basis.

The Bank's main source of liquidity is customer interest-bearing and noninterest-bearing deposit accounts. Liquidity is also available from wholesale funding sources consisting primarily of Federal funds purchased, FHLB advances, and brokered deposits. These sources of liquidity are generally short-term in nature and are used as necessary to fund asset growth and meet other short-term liquidity needs.

In addition, because the Holding Company is a separate entity and apart from the Bank, it must provide for its own liquidity. The Holding Company is responsible for the payment of dividends declared for its common and preferred shareholders, and interest and principal on any outstanding debt or trust preferred securities. The Holding Company currently has internal capital resources to meet these obligations. While the Holding Company has access to the capital markets and maintains a line of credit as a contingent funding source, the ultimate sources of its liquidity are subsidiary service fees and dividends from the Bank, which are limited by applicable law and regulations. A South Carolina state-chartered bank is permitted to pay a dividend of up to 100% of its current year earnings without requesting approval of the South Carolina Board of Financial Institutions, provided certain conditions are met. Holding Company liquidity is managed to a minimum of 15-months of anticipated cash expenditures after considering all of its liquidity needs over this period.

At June 30, 2022, we had sufficient qualifying collateral to provide borrowing capacity for FHLB advances of \$1.45 billion and Federal Reserve discount window borrowing capacity of \$2.52 billion. We also had unpledged investment securities of \$5.06 billion

that could be used as collateral for additional borrowings. In addition, we have the ability to attract retail deposits by competing more aggressively on pricing.

Significant uses and sources of cash during the six months ended June 30, 2022 are as follows. See the consolidated statement of cash flows for further detail.

- Net cash provided by operating activities of \$347 million reflects net income of \$115 million adjusted for non-cash transactions, gains and losses on sales of securities and other loans, a decrease in loans held for sale of \$120 million and changes in other assets and liabilities. Significant non-cash transactions for the period included a \$28.7 million provision for credit losses and net depreciation, amortization, and accretion of \$22.1 million.
- Net cash used in investing activities of \$1.53 billion primarily consisted of purchases of AFS and HTM debt securities of \$1.83 billion and a net increase in loans of \$435 million, partially offset by proceeds from securities sales, maturities and calls of \$709 million.
- Net cash provided by financing activities of \$83.5 million was driven by deposit growth as our net increase in deposits totaled \$129 million, which was partially offset by dividends on common and preferred stock of \$44.1 million.

In the opinion of management, our liquidity position at June 30, 2022 was sufficient to meet our expected cash flow requirements for the foreseeable future.

Capital Resources and Dividends

Shareholders' equity at June 30, 2022 was \$2.65 billion, an increase of \$429 million from December 31, 2021 primarily due to equity issued in the Reliant acquisition and year-to-date earnings partially offset by dividends declared and unrealized losses on AFS debt securities.

The following table shows capital ratios, as calculated under applicable regulatory guidelines, at June 30, 2022 and December 31, 2021. As of June 30, 2022, capital levels remained characterized as "well-capitalized" under regulatory requirements in effect at the time. Additional information related to capital ratios is provided in Note 14 to the consolidated financial statements.

Table 15 - Capital Ratios

| | | | | United Community Banks, Inc. (Consolidated) | | United Community Bank | |
|--------------------|---------|------------------|--|--|-------------------|-----------------------|-------------------|
| | Minimum | Well-Capitalized | Minimum Capital Plus Capital Conservation Buffer | June 30, 2022 | December 31, 2021 | June 30, 2022 | December 31, 2021 |
| Risk-based ratios: | | | | | | | |
| CET1 capital | 4.5 % | 6.5 % | 7.0 % | 12.00 % | 12.46 % | 12.89 % | 12.87 % |
| Tier 1 capital | 6.0 | 8.0 | 8.5 | 12.57 | 13.17 | 12.89 | 12.87 |
| Total capital | 8.0 | 10.0 | 10.5 | 14.45 | 14.65 | 13.62 | 13.46 |
| Leverage ratio | 4.0 | 5.0 | N/A | 9.03 | 8.75 | 9.25 | 8.53 |

Effect of Inflation and Changing Prices

A bank's asset and liability structure is substantially different from that of an industrial firm in that primarily all assets and liabilities of a bank are monetary in nature with relatively little investment in fixed assets or inventories. Inflation has an important effect on the growth of total assets and the resulting need to increase equity capital at higher than normal rates in order to maintain an appropriate equity to assets ratio.

Management believes the effect of inflation on financial results depends on our ability to react to changes in interest rates, and by such reaction, reduce the inflationary effect on performance. We have an asset/liability management program to manage interest rate sensitivity. In addition, periodic reviews of banking services and products are conducted to adjust pricing in view of current and expected costs.

Item 3. Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes in our market risk as of June 30, 2022 from that presented in our 2021 10-K. Our interest rate sensitivity position at June 30, 2022 is set forth in Table 14 in MD&A of this Report and incorporated herein by this reference.

Item 4. Controls and Procedures

(a) *Disclosure Controls and Procedures.* Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of our disclosure controls and procedures (as such term is defined in Exchange Act Rule 13a-15(e)) as of June 30, 2022. Based on that evaluation, our principal executive officer and chief financial officer concluded that our disclosure controls and procedures were effective as of the end of the period covered by this report.

(b) *Changes in Internal Control Over Financial Reporting.* No change in our internal control over financial reporting (as such term is defined in Exchange Act Rule 13a-15(f)) occurred during the fiscal quarter ended June 30, 2022 that materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Part II. OTHER INFORMATION

Item 1. Legal Proceedings

In the ordinary course of business, the Holding Company and the Bank are parties to various legal proceedings. Additionally, in the ordinary course of business, the Holding Company and the Bank are subject to regulatory examinations and investigations. Based on our current knowledge and advice of counsel, in the opinion of management there is no such pending or threatened legal matter which would result in a material adverse effect upon our consolidated financial condition or results of operations.

Items 1A. Risk Factors

Except with respect to the additional risk factors related to the proposed Progress acquisition, which are set forth in the final prospectus filed with the SEC pursuant to Rule 424(b)(3) on July 12, 2022 (and incorporated herein by this reference), there have been no material changes to the risk factors previously disclosed in the 2021 10-K.

Item 6. Exhibits

- (d) **Exhibits.** See Exhibit Index below.

EXHIBIT INDEX

| <u>Exhibit No.</u> | <u>Description</u> |
|--------------------|---|
| 2.1 | Agreement and Plan of Merger by and between United Community Banks, Inc. and Progress Financial Corporation dated as of May 3, 2022 (incorporated herein by reference to Exhibit 2.1 to United Community Banks, Inc.'s Current Report on Form 8-K dated May 3, 2022 and filed with the SEC on May 4, 2022. |
| 3.1 | Restated Articles of Incorporation of United Community Banks, Inc. as amended through August 13, 2021 (incorporated herein by reference to Exhibit 3.1 to United Community Bank Inc.'s Quarterly Report on Form 10-Q for the period ended September 30, 2021, filed on November 5, 2021. |
| 3.2 | Amended and Restated Bylaws of United Community Banks, Inc., as amended (incorporated herein by reference to Exhibit 3.2 to United Community Banks, Inc.'s Quarterly Report on Form 10-Q for the period ended March 31, 2015, filed with the SEC on May 11, 2015). |
| 10.1 | United Community Banks, Inc.'s 2022 Omnibus Equity Plan (incorporated herein by reference to Appendix 1 to United Community Banks, Inc.'s Schedule 14A Proxy Statement, File No. 001-35095, filed with the SEC on April 6, 2022).# |
| 10.2 | Form of Restricted Stock Unit Award Agreement for Non-Employee Directors. # |
| 31.1 | Certification by H. Lynn Harton, President and Chief Executive Officer of United Community Banks, Inc., pursuant to Exchange Act Rule 13a-14(a). |
| 31.2 | Certification by Jefferson L. Harralson, Executive Vice President and Chief Financial Officer of United Community Banks, Inc., pursuant to Exchange Act Rule 13a-14(a). |
| 32 | Certification of CEO and CFO pursuant to 18 U.S.C. Section 1350. |
| 101 | Interactive data files for United Community Bank, Inc.'s Quarterly Report on Form 10-Q for the quarter ended June 30, 2022, formatted in Inline XBRL: (i) the Consolidated Balance Sheets (unaudited); (ii) the Consolidated Statements of Income (unaudited); (iii) the Consolidated Statements of Comprehensive Income (unaudited); (iv) the Consolidated Statements in Shareholders' Equity (unaudited); (v) the Consolidated Statements of Cash Flows (unaudited); and (vi) the Notes to Consolidated Financial Statements (unaudited). |
| 104 | The cover page from United Community Bank's Quarterly Report on Form 10-Q for the quarter ended June 30, 2022 (formatted in Inline XBRL and included in Exhibit 101) |

Denotes compensatory plan or arrangement

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

UNITED COMMUNITY BANKS, INC.

/s/ H. Lynn Harton

H. Lynn Harton

President and Chief Executive Officer

(Principal Executive Officer)

/s/ Jefferson L. Harralson

Jefferson L. Harralson

Executive Vice President and Chief Financial Officer

(Principal Financial Officer)

/s/ Alan H. Kumler

Alan H. Kumler

Senior Vice President and Chief Accounting Officer

(Principal Accounting Officer)

Date: August 5, 2022