

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

(Mark One)

[X]

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2023

or

[]

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from _____ to _____

Commission File Number: 001-36769

FRP HOLDINGS, INC.

(Exact name of registrant as specified in its charter)

Florida

(State or other jurisdiction of
incorporation or organization)

47-2449198

(I.R.S. Employer Identification No.)

**200 W. Forsyth St., 7th Floor,
Jacksonville, FL**

(Address of principal executive offices)

32202

(Zip Code)

904-396-5733

(Registrant's telephone number, including area code)

Title of each class	Trading Symbol	Name of each exchange on which registered
Common Stock, \$.10 par value	FRPH	NASDAQ

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [x] No []

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes [x] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "non-accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer []

Accelerated filer []

Non-accelerated filer [x]

Smaller reporting company [x]

Emerging growth company []

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. []

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes [] No [x]

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class

Common Stock, \$.10 par value per share

Outstanding at November 9, 2023

9,477,104 shares

FRP HOLDINGS, INC.
FORM 10-Q
QUARTER ENDED SEPTEMBER 30, 2023

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Preliminary Note Regarding Forward-Looking Statements.

This Quarterly Report on Form 10-Q, together with other statements and information publicly disseminated by us, contains “forward-looking statements” within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words or phrases “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “should,” “will,” “would,” “expect,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions identify forward-looking statements. Such statements reflect management’s current views with respect to financial results related to future events and are based on assumptions and expectations that may not be realized and are inherently subject to risks and uncertainties, many of which cannot be predicted with accuracy and some of which might not even be anticipated. Future events and actual results, financial or otherwise, may differ, perhaps materially, from the results discussed in the forward-looking statements. Risk factors discussed in Item 1A of this Form 10-Q and other factors that might cause differences, some of which could be material, include, but are not limited to: the possibility that we may be unable to find appropriate investment opportunities; levels of construction activity in the markets served by our mining properties; demand for flexible warehouse/office facilities in the Baltimore-Washington-Northern Virginia area; demand for apartments in Washington D.C. and Greenville, South Carolina; our ability to obtain zoning and entitlements necessary for property development; the impact of lending and capital market conditions on our liquidity, our ability to finance projects or repay our debt; general real estate investment and development risks; vacancies in our properties; risks associated with developing and managing properties in partnership with others; competition; our ability to renew leases or re-lease spaces as leases expire; illiquidity of real estate investments; bankruptcy or defaults of tenants; the impact of restrictions imposed by our credit facility; the level and volatility of interest rates; environmental liabilities; inflation risks; cyber security risks; as well as other risks listed from time to time in our SEC filings, including but not limited to, our annual and quarterly reports. We have no obligation to revise or update any forward-looking statements, other than as imposed by law, as a result of future events or new information. Readers are cautioned not to place undue reliance on such forward-looking statements. Additional information regarding these and other risk factors may be found in the Company’s other filings made from time to time with the Securities and Exchange Commission.

PART I. FINANCIAL INFORMATION, ITEM 1. FINANCIAL STATEMENTS
FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEETS
(Unaudited) (In thousands, except share data)

	September 30 2023	December 31 2022
Assets:		
Real estate investments at cost:		
Land	\$ 141,578	141,579
Buildings and improvements	282,379	270,579
Projects under construction	4,689	12,208
Total investments in properties	<u>428,646</u>	<u>424,366</u>
Less accumulated depreciation and depletion	65,444	57,208
Net investments in properties	<u>363,202</u>	<u>367,158</u>
Real estate held for investment, at cost	10,510	10,182
Investments in joint ventures	154,025	140,525
Net real estate investments	<u>527,737</u>	<u>517,865</u>
Cash and cash equivalents	166,028	177,497
Cash held in escrow	646	797
Accounts receivable, net	1,683	1,166
Unrealized rents	1,452	856
Deferred costs	3,028	2,343
Other assets	583	560
Total assets	<u>\$ 701,157</u>	<u>701,084</u>
Liabilities:		
Secured notes payable	\$ 178,668	178,557
Accounts payable and accrued liabilities	3,689	5,971
Other liabilities	1,886	1,886
Federal and state income taxes payable	704	18
Deferred revenue	1,029	259
Deferred income taxes	67,903	67,960
Deferred compensation	1,395	1,354
Tenant security deposits	889	868
Total liabilities	<u>256,163</u>	<u>256,873</u>
Commitments and contingencies		
Equity:		
Common stock, \$.10 par value 25,000,000 shares authorized, 9,477,104 and 9,459,686 shares issued and outstanding, respectively	948	946
Capital in excess of par value	67,168	65,158
Retained earnings	343,002	342,317
Accumulated other comprehensive loss, net	(328)	(1,276)
Total shareholders' equity	<u>410,790</u>	<u>407,145</u>
Noncontrolling interest	34,204	37,066
Total equity	<u>444,994</u>	<u>444,211</u>
Total liabilities and equity	<u>\$ 701,157</u>	<u>701,084</u>

See accompanying notes.

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF INCOME
(In thousands except per share amounts)
(Unaudited)

	THREE MONTHS ENDED SEPTEMBER 30,		NINE MONTHS ENDED SEPTEMBER 30,	
	2023	2022	2023	2022
Revenues:				
Lease revenue	\$ 7,509	6,823	21,773	19,850
Mining lands lease revenue	3,082	2,471	9,628	7,779
Total Revenues	<u>10,591</u>	<u>9,294</u>	<u>31,401</u>	<u>27,629</u>
Cost of operations:				
Depreciation, depletion and amortization	2,816	2,744	8,415	8,510
Operating expenses	2,012	1,967	5,574	5,316
Property taxes	919	1,034	2,745	3,103
Management company indirect	1,059	966	2,938	2,545
Corporate expenses (Note 4 Related Party)	889	734	3,212	2,876
Total cost of operations	<u>7,695</u>	<u>7,445</u>	<u>22,884</u>	<u>22,350</u>
Total operating profit	2,896	1,849	8,517	5,279
Net investment income	2,700	1,188	8,207	3,206
Interest expense	(1,116)	(738)	(3,251)	(2,215)
Equity in loss of joint ventures	(2,913)	(1,878)	(10,585)	(5,248)
Gain (loss) on sale of real estate	<u>(1)</u>	<u>141</u>	<u>7</u>	<u>874</u>
Income before income taxes	1,566	562	2,895	1,896
Provision for income taxes	<u>467</u>	<u>178</u>	<u>898</u>	<u>526</u>
Net income	1,099	384	1,997	1,370
Loss attributable to noncontrolling interest	<u>(160)</u>	<u>(96)</u>	<u>(425)</u>	<u>(439)</u>
Net income attributable to the Company	<u>\$ 1,259</u>	<u>480</u>	<u>2,422</u>	<u>1,809</u>
Earnings per common share:				
Net income attributable to the Company-				
Basic	\$ 0.13	0.05	0.26	0.19
Diluted	\$ 0.13	0.05	0.26	0.19
Number of shares (in thousands) used in computing:				
-basic earnings per common share	9,423	9,397	9,423	9,382
-diluted earnings per common share	9,460	9,433	9,463	9,423

See accompanying notes.

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In thousands except per share amounts)

(Unaudited)

	THREE MONTHS ENDED		NINE MONTHS ENDED	
	SEPTEMBER 30,		SEPTEMBER 30,	
	2023	2022	2023	2022
Net income	\$ 1,099	384	1,997	1,370
Other comprehensive income (loss) net of tax:				
Unrealized gain/(loss) on investments, net of income tax effect of \$145, \$(120), \$360 and \$(568)	392	(324)	972	(1,533)
Minimum pension liability, net of income tax effect of \$(3), \$0, \$(8) and \$0	(8)	—	(24)	—
Comprehensive income (loss)	\$ 1,483	60	2,945	(163)
Less comp. income (loss) attributable to Noncontrolling interest	\$ (160)	(96)	(425)	(439)
Comprehensive income attributable to the Company	\$ 1,643	156	3,370	276

See accompanying notes

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
NINE MONTHS ENDED SEPTEMBER 30, 2023 AND 2022

(In thousands) (Unaudited)

	2023	2022
Cash flows from operating activities:		
Net income	\$ 1,997	1,370
Adjustments to reconcile net income to net cash provided by continuing operating activities:		
Depreciation, depletion and amortization	8,557	8,696
Deferred income taxes	(57)	133
Equity in loss of joint ventures	10,585	5,248
Gain on sale of equipment and property	(14)	(901)
Stock-based compensation	1,472	1,302
Net changes in operating assets and liabilities:		
Accounts receivable	(517)	(737)
Deferred costs and other assets	(538)	(2,160)
Accounts payable and accrued liabilities	(1,512)	(1,440)
Income taxes payable and receivable	686	1,559
Other long-term liabilities	62	105
Net cash provided by operating activities	20,721	13,175
Cash flows from investing activities:		
Investments in properties	(4,634)	(26,137)
Investments in joint ventures	(31,648)	(20,838)
Return of capital from investments in joint ventures	7,559	13,327
Proceeds from sales of investments available for sale	—	4,317
Proceeds from the sale of assets	16	952
Cash held in escrow	151	170
Net cash used in investing activities	(28,556)	(28,209)
Cash flows from financing activities:		
Distribution to noncontrolling interest	(2,437)	(1,937)
Repurchase of company stock	(2,000)	—
Exercise of employee stock options	803	233
Net cash used in financing activities	(3,634)	(1,704)
Net decrease in cash and cash equivalents	(11,469)	(16,738)
Cash and cash equivalents at beginning of year	177,497	161,521
Cash and cash equivalents at end of the period	\$ 166,028	144,783
Supplemental disclosure of cash flow information:		
Cash paid (received) during the period for:		
Interest	3,248	2,212
Income taxes	622	(1,734)

See accompanying notes.

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
THREE AND NINE MONTHS ENDED SEPTEMBER 30, 2023 AND 2022

(In thousands, except share amounts) (Unaudited)

	Common Stock		Capital in	Retained	Accumulated	Total	Non-	Total
	Shares	Amount	Excess of	Earnings	Other Comp-	Share	Controlling	Equity
			Par Value		rehensive	holders'	Interest	
					Income	Equity		
					(loss), net			
Balance at July 1, 2023	9,495,673	\$ 950	\$ 67,028	\$342,610	\$ (712)	\$409,876	\$ 35,116	\$444,992
Stock option grant compensation	—	—	16	—	—	16	—	16
Restricted stock compensation	—	—	255	—	—	255	—	255
Shares purchased and cancelled	(18,569)	(2)	(131)	(867)	—	(1,000)	—	(1,000)
Net income	—	—	—	1,259	—	1,259	(160)	1,099
Distributions to partners	—	—	—	—	—	—	(752)	(752)
Minimum pension liability, net	—	—	—	—	(8)	(8)	—	(8)
Unrealized gain on investment, net	—	—	—	—	392	392	—	392
Balance at September 30, 2023	<u>9,477,104</u>	<u>\$ 948</u>	<u>\$ 67,168</u>	<u>\$343,002</u>	<u>\$ (328)</u>	<u>\$410,790</u>	<u>\$ 34,204</u>	<u>\$444,994</u>
Balance at January 1, 2023	9,459,686	\$ 946	\$ 65,158	\$342,317	\$ (1,276)	\$407,145	\$ 37,066	\$444,211
Exercise of stock options	17,735	2	801	—	—	803	—	803
Stock option grant compensation	—	—	49	—	—	49	—	49
Restricted stock compensation	—	—	773	—	—	773	—	773
Shares granted to Employees	928	—	50	—	—	50	—	50
Restricted stock award	25,284	2	(2)	—	—	—	—	—
Shares purchased and cancelled	(36,909)	(3)	(260)	(1,737)	—	(2,000)	—	(2,000)
Shares granted to Directors	10,380	1	599	—	—	600	—	600
Net income	—	—	—	2,422	—	2,422	(425)	1,997
Distributions to partners	—	—	—	—	—	—	(2,437)	(2,437)
Minimum pension liability, net	—	—	—	—	(24)	(24)	—	(24)
Unrealized gain on investment, net	—	—	—	—	972	972	—	972
Balance at September 30, 2023	<u>9,477,104</u>	<u>\$ 948</u>	<u>\$ 67,168</u>	<u>\$343,002</u>	<u>\$ (328)</u>	<u>\$410,790</u>	<u>\$ 34,204</u>	<u>\$444,994</u>
Balance at July 1, 2022	9,455,096	\$ 945	\$ 58,872	\$339,081	\$ (1,096)	\$397,802	\$ 27,135	\$424,937
Stock option grant compensation	—	—	18	—	—	18	—	18
Restricted stock compensation	—	—	258	—	—	258	—	258
Net income	—	—	—	480	—	480	(96)	384
Distributions to partners	—	—	—	—	—	—	(588)	(588)
Unrealized loss on investment, net	—	—	—	—	(324)	(324)	—	(324)
Balance at September 30, 2022	<u>9,455,096</u>	<u>\$ 945</u>	<u>\$ 59,148</u>	<u>\$339,561</u>	<u>\$ (1,420)</u>	<u>\$398,234</u>	<u>\$ 26,451</u>	<u>\$424,685</u>
Balance at January 1, 2022	9,411,028	\$ 941	\$ 57,617	\$337,752	\$ 113	\$396,423	\$ 28,827	\$425,250
Stock option grant compensation	—	—	52	—	—	52	—	52
Restricted stock compensation	—	—	550	—	—	550	—	550
Shares granted to Employees	865	—	50	—	—	50	—	50
Restricted stock award	21,464	2	(2)	—	—	—	—	—
Shares granted to Directors	11,232	1	649	—	—	650	—	650
Forfeiture of restricted stock award	(1,363)	—	—	—	—	—	—	—
Exercise of stock options	11,870	1	232	—	—	233	—	233
Net income	—	—	—	1,809	—	1,809	(439)	1,370
Distributions to partners	—	—	—	—	—	—	(1,937)	(1,937)
Unrealized loss on investment, net	—	—	—	—	(1,533)	(1,533)	—	(1,533)
Balance at September 30, 2022	<u>9,455,096</u>	<u>\$ 945</u>	<u>\$ 59,148</u>	<u>\$339,561</u>	<u>\$ (1,420)</u>	<u>\$398,234</u>	<u>\$ 26,451</u>	<u>\$424,685</u>

See accompanying notes.

FRP HOLDINGS, INC. AND SUBSIDIARIES
CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 2023
(Unaudited)

(1) Description of Business and Basis of Presentation.

FRP Holdings, Inc. is a holding company engaged in the investment and development of real estate, namely (i) leasing and management of industrial and commercial properties owned by The Company, (ii) leasing and management of mining royalty land owned by The Company, (iii) real property acquisition, entitlement, development and construction primarily for apartment, retail, warehouse, and office, (iv) management of mixed use residential/retail properties owned through our joint ventures.

The accompanying consolidated financial statements include the accounts of FRP Holdings, Inc. (the “Company” or “FRP”) inclusive of our operating real estate subsidiaries, FRP Development Corp. (“Development”), Florida Rock Properties, Inc. (“Properties”), Riverfront Investment Partners I, LLC, and Riverfront Investment Partners II, LLC. Our investments accounted for under the equity method of accounting are detailed in Note 11. Our ownership of Riverfront Investment Partners I, LLC and Riverfront Investment Partners II, LLC includes a non-controlling interest representing the ownership of our partner.

These statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and the instructions to Form 10-Q and do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (primarily consisting of normal recurring accruals) considered necessary for a fair statement of the results for the interim periods have been included. Operating results for the nine months ended September 30, 2023 are not necessarily indicative of the results that may be expected for the year ending December 31, 2023. The accompanying consolidated financial statements and the information included under the heading "Management's Discussion and Analysis of Financial Condition and Results of Operations" should be read in conjunction with the Company's consolidated financial statements and related notes included in the Company's Form 10-K for the year ended December 31, 2022.

(2) Recently Issued Accounting Standards.

In June 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2016-13, "Financial Instruments - Credit Losses," which introduced new guidance for an approach based on expected losses to estimate credit losses on certain types of financial instruments. This standard was effective for the Company as of January 1, 2023. There was no impact on our financial statements at adoption.

(3) Business Segments.

The Company is reporting its financial performance based on four reportable segments, Asset Management, Mining Royalty Lands, Development and Stabilized Joint Venture, as described below.

The Asset Management Segment owns, leases and manages in-service commercial properties wholly owned by the Company. Currently this includes nine warehouses in two business parks, an office building partially occupied by the Company, and two ground leases.

Our Mining Royalty Lands segment owns several properties totaling approximately 16,650 acres currently under lease for mining rents or royalties (this does not include the 4,280 acres owned in our Brooksville joint venture with Vulcan Materials). Other than one location in Virginia, all of these properties are located in Florida and Georgia.

Through our Development segment, we own and are continuously assessing the highest and best use of several parcels of land that are in various stages of development. Our overall strategy in this segment is to convert all of our non-income producing lands into income production through (i) an orderly process of constructing new buildings for us to

own and operate or (ii) a sale to, or joint venture with, third parties. Additionally, our Development segment will form joint ventures on new developments of land not previously owned by the Company.

The Stabilized Joint Venture segment includes joint ventures which own, lease and manage buildings that have met our initial lease-up criteria. Two of our joint ventures in the segment, Riverfront Investment Partners I, LLC (“Dock 79”) and Riverfront Investment Partners II, LLC (“The Maren”) are consolidated. The ownership of Dock 79 and The Maren attributable to our partners are reflected on our consolidated balance sheet as a noncontrolling interest. Such noncontrolling interests are reported on the Consolidated Balance Sheets within equity but separately from shareholders' equity. On the Consolidated Statements of Income, all of the revenues and expenses from Dock 79 and The Maren are reported in net income, including both the amounts attributable to the Company and the noncontrolling interest. The amounts of consolidated net income attributable to the noncontrolling interest is clearly identified on the accompanying Consolidated Statements of Income.

Operating results and certain other financial data for the Company’s business segments are as follows (in thousands):

	Three Months ended		Nine months ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Revenues:				
Asset management	\$ 1,442	935	3,932	2,686
Mining royalty lands	3,082	2,471	9,628	7,779
Development	434	412	1,387	1,203
Stabilized Joint Venture	5,633	5,476	16,454	15,961
	<u>10,591</u>	<u>9,294</u>	<u>31,401</u>	<u>27,629</u>
Operating profit (loss):				
Before corporate expenses:				
Asset management	\$ 697	392	1,855	1,103
Mining royalty lands	2,608	2,083	8,391	6,764
Development	(444)	(865)	(1,377)	(2,164)
Stabilized Joint Venture	924	973	2,860	2,452
Operating profit before corporate expenses	<u>3,785</u>	<u>2,583</u>	<u>11,729</u>	<u>8,155</u>
Corporate expenses:				
Allocated to asset management	(177)	(127)	(630)	(496)
Allocated to mining royalty lands	(99)	(83)	(360)	(325)
Allocated to development	(529)	(457)	(1,918)	(1,794)
Allocated to stabilized joint venture	(84)	(67)	(304)	(261)
Total corporate expenses	<u>(889)</u>	<u>(734)</u>	<u>(3,212)</u>	<u>(2,876)</u>
	<u>\$ 2,896</u>	<u>1,849</u>	<u>8,517</u>	<u>5,279</u>
Interest expense	\$ 1,116	738	3,251	2,215
Depreciation, depletion and amortization:				
Asset management	\$ 369	219	1,006	683
Mining royalty lands	138	172	472	416
Development	44	47	140	139
Stabilized Joint Venture	2,265	2,306	6,797	7,272
	<u>\$ 2,816</u>	<u>2,744</u>	<u>8,415</u>	<u>8,510</u>
Capital expenditures:				
Asset management	\$ 12	202	557	797
Mining royalty lands	—	1	—	11,218
Development	2,179	8,548	3,640	13,927
Stabilized Joint Venture	258	(25)	437	195
	<u>\$ 2,449</u>	<u>8,726</u>	<u>4,634</u>	<u>26,137</u>

	September 30, 2023	December 31, 2022
Identifiable net assets		
Asset management	\$ 39,155	26,053
Mining royalty lands	48,126	48,494
Development	194,297	188,834
Stabilized Joint Venture	251,677	257,535
Cash items	166,674	178,294
Unallocated corporate assets	1,228	1,874
	<u>\$ 701,157</u>	<u>701,084</u>

(4) Related Party Transactions.

The Company is a party to an Administrative Services Agreement which resulted from our January 30, 2015 spin-off of Patriot Transportation Holding, Inc. (Patriot). The Administrative Services Agreement sets forth the terms on which Patriot will provide to FRP certain services that were shared prior to the Spin-off, including the services of certain shared executive officers. The boards of the respective companies amended and extended this agreement for one year effective April 1, 2023.

The consolidated statements of income reflect charges and/or allocation from Patriot for these services of \$236,000 and \$223,000 for the three months ended September 30, 2023 and 2022 and \$687,000 and \$670,000 for the nine months ended September 30, 2023 and 2022, respectively. These charges are reflected as part of corporate expenses.

To determine these allocations between FRP and Patriot as set forth in the Administrative Services Agreement, we employ an allocation method to allocate said expenses and thus we believe that the allocations to FRP are a reasonable approximation of the costs related to FRP's operations, but any such related-party transactions cannot be presumed to be carried out on an arm's-length basis.

(5) Long-Term Debt.

The Company's outstanding debt, net of unamortized debt issuance costs, consisted of the following (in thousands):

	September 30, 2023	December 31, 2022
Fixed rate mortgage loans, 3.03% interest only, matures 4/1/2033	\$ 180,070	180,070
Unamortized debt issuance costs	(1,402)	(1,513)
Credit agreement	—	—
	<u>\$ 178,668</u>	<u>178,557</u>

On February 6, 2019, the Company entered into a First Amendment to the 2015 Credit Agreement (the "Credit Agreement") with Wells Fargo Bank, N.A. ("Wells Fargo"), effective February 6, 2019. The Credit Agreement modifies the Company's prior Credit Agreement with Wells Fargo dated January 30, 2015. The Credit Agreement establishes a five-year revolving credit facility with a maximum facility amount of \$20 million. The interest rate under the Credit Agreement through June 30, 2023 was a maximum of 1.50% over Daily 1-Month LIBOR, which may be reduced quarterly to 1.25% or 1.0% over Daily 1-Month LIBOR if the Company met a specified ratio of consolidated debt to consolidated total capital, as defined which excludes FRP Riverfront. Starting July 1, 2023 the interest rate was .75% to 1.5% over the Federal Funds rate depending on the same ratio. A commitment fee of 0.25% per annum is payable quarterly on the unused portion of the commitment but the amount may be reduced to 0.20% or 0.15% if the Company meets a specified ratio of consolidated total debt to consolidated total capital. The Credit Agreement contains certain conditions, affirmative financial covenants and negative covenants. As of September 30, 2023, there

was no debt outstanding on this revolver, \$823,000 outstanding under letters of credit and \$19,177,000 available for borrowing. The letters of credit were issued to guarantee certain obligations to state agencies related to real estate development. Most of the letters of credit are irrevocable for a period of one year and typically are automatically extended for additional one-year periods. The letter of credit fee is 1% and applicable interest rate would have been 6.1% on September 30, 2023. The credit agreement contains certain conditions and financial covenants, including a minimum tangible net worth and dividend restriction. As of September 30, 2023, these covenants would have limited our ability to pay dividends to a maximum of \$249 million combined.

On March 19, 2021, the Company refinanced Dock 79 and The Maren pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing. The loans are separately secured by the Dock 79 and The Maren real property and improvements, bear a fixed interest rate of 3.03% per annum, and require monthly payments of interest only with the principal in full due April 1, 2033. Either loan may be prepaid subsequent to April 1, 2024, subject to yield maintenance premiums. Either loan may be transferred to a qualified buyer as part of a one-time sale subject to a 60% loan to value, minimum of 7.5% debt yield and a 0.75% transfer fee.

Debt cost amortization of \$37,000 was recorded during the three months ended September 30, 2023 and 2022 and \$111,000 was recorded during the nine months ended September 30, 2023 and 2022. During the three months ended September 30, 2023 and 2022 the Company capitalized interest costs of \$297,000 and \$673,000, respectively. During the nine months ended September 30, 2023 and September 30, 2022 the Company capitalized interest costs of \$986,000 and \$2,019,000, respectively.

The Company was in compliance with all debt covenants as of September 30, 2023.

(6) Earnings per Share.

The following details the computations of the basic and diluted earnings per common share (in thousands, except per share amounts):

	Three Months ended September 30,		Nine months ended September 30,	
	2023	2022	2023	2022
Weighted average common shares outstanding during the period – shares used for basic earnings per common share	9,423	9,397	9,423	9,382
Common shares issuable under share based payment plans which are potentially dilutive	<u>37</u>	<u>36</u>	<u>40</u>	<u>41</u>
Common shares used for diluted earnings per common share	<u>9,460</u>	<u>9,433</u>	<u>9,463</u>	<u>9,423</u>
Net income attributable to the Company	\$ 1,259	480	2,422	1,809
Earnings per common share:				
-basic	\$ 0.13	0.05	0.26	0.19
-diluted	\$ 0.13	0.05	0.26	0.19

For the three and nine months ended September 30, 2023, the Company did not have any outstanding anti-dilutive stock options. For the three and nine months ended September 30, 2022, the Company did not have any outstanding

anti-dilutive stock options.

During the first nine months of 2023 the Company repurchased 36,909 shares at an average cost of \$54.19.

(7) Stock-Based Compensation Plans.

The Company has two Stock Option Plans (the 2006 Stock Incentive Plan and the 2016 Equity Incentive Option Plan) under which options for shares of common stock were granted to directors, officers and key employees. The 2016 plan permits the grant of stock options, stock appreciation rights, restricted stock awards, restricted stock units, or stock awards. The options awarded under the plans have similar characteristics. All stock options are non-qualified and expire ten years from the date of grant. Stock based compensation awarded to directors, officers and employees are exercisable immediately or become exercisable in cumulative installments of 20% or 25% at the end of each year following the date of grant. When stock options are exercised, the Company issues new shares after receipt of exercise proceeds and taxes due, if any, from the grantee.

The Company utilizes the Black-Scholes valuation model for estimating fair value of stock compensation for options awarded to officers and employees. Each grant is evaluated based upon assumptions at the time of grant. The assumptions were no dividend yield, expected volatility between 31.5% and 41.2%, risk-free interest rate of 2.0% to 2.9% and expected life of 5.0 to 7.0 years.

The dividend yield of zero is based on the fact that the Company does not pay cash dividends and has no present intention to pay cash dividends. Expected volatility is estimated based on the Company's historical experience over a period equivalent to the expected life in years. The risk-free interest rate is based on the U.S. Treasury constant maturity interest rate at the date of grant with a term consistent with the expected life of the options granted. The expected life calculation is based on the observed and expected time to exercise options by the employees.

In January 2023, 7,980 shares of restricted stock were granted to employees that will vest over the next four years. In January 2023, 15,032 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. In March 2023, 2,272 shares of restricted stock were granted to employees under the terms of the 2021 long-term incentive plan. In January 2022, 7,448 shares of restricted stock were granted to employees that will vest over the next four years. In January 2022, 14,016 shares of restricted stock were granted to employees as part of a long-term incentive plan that will vest over the next five years. In March 2023 and March 2022, 928 and 865 shares of stock, respectively, were granted to employees. The number of common shares available for future issuance was 343,677 at September 30, 2023.

The Company recorded the following stock compensation expense in its consolidated statements of income (in thousands):

	Three Months ended		Nine months ended	
	September 30,		September 30,	
	2023	2022	2023	2022
Stock option grants	\$ 16	18	49	52
Restricted stock awards	255	258	773	550
Employee stock grant	—	—	50	50
Annual director stock award	—	—	600	650
	<u>\$ 271</u>	<u>276</u>	<u>1,472</u>	<u>1,302</u>

A summary of changes in outstanding options is presented below (in thousands, except share and per share amounts):

Number	Weighted Average	Weighted Average	Weighted Average
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Options	Of Shares	Exercise Price	Remaining Term (yrs)	Grant Date Fair Value(000's)
Outstanding at January 1, 2023	88,295	\$ 40.33	4.4	\$ 1,271
Exercised	<u>(17,735)</u>	\$ 45.27		\$ <u>(190)</u>
Outstanding at September 30, 2023	70,560	\$ 39.09	3.3	\$ 1,081
Exercisable at September 30, 2023	66,570	\$ 38.68	3.2	\$ 1,015
Vested during nine months ended September 30, 2023	—			\$ —

The aggregate intrinsic value of exercisable in-the-money options was \$1,018,000 and the aggregate intrinsic value of outstanding in-the-money options was \$1,050,000 based on the market closing price of \$53.97 on September 29, 2023 less exercise prices.

The unrecognized compensation cost of options granted to FRP employees but not yet vested as of September 30, 2023 was \$11,000, which is expected to be recognized over a weighted-average period of two months.

A summary of changes in restricted stock awards is presented below (in thousands, except share and per share amounts):

Restricted stock	Number Of Shares	Weighted Average Grant Date Fair Value	Weighted Average Remaining Term (yrs)	Weighted Average Grant Date Fair Value(000's)
Non-vested at January 1, 2023	50,496	\$ 50.42	3.0	\$ 2,546
Time-based awards granted	7,980	53.86		430
Performance-based awards granted	17,304	53.92		933
Vested	<u>(6,211)</u>	<u>46.49</u>		<u>(289)</u>
Non-vested at September 30, 2023	69,569	\$ 52.03	2.8	\$ 3,620

Total unrecognized compensation cost of restricted stock granted but not yet vested as of September 30, 2023 was \$2,725,000 which is expected to be recognized over a weighted-average period of 3.1 years.

(8) Contingent Liabilities.

The Company may be involved in litigation on a number of matters and is subject to certain claims which arise in the normal course of business. The Company has retained certain self-insurance risks with respect to losses for third party liability and property damage. In the opinion of management, none of these matters are expected to have a material adverse effect on the Company's consolidated financial condition, results of operations or cash flows.

The Company is subject to numerous environmental laws and regulations. The Company believes that the ultimate disposition of currently known environmental matters will not have a material effect on its financial position, liquidity, or operations. The Company can give no assurance that previous environmental studies with respect to its properties have revealed all potential environmental contaminants; that any previous owner, occupant or tenant did not create any material environmental condition not known to the Company; that the current environmental condition of the properties will not be affected by tenants and occupants, by the condition of nearby properties, or by unrelated third parties; and that changes in applicable environmental laws and regulations or their interpretation will not result in additional environmental liability to the Company.

As of September 30, 2023, there was \$823,000 outstanding under letters of credit. The letters of credit were issued to

guarantee certain obligations to state agencies related to real estate development.

The Company and MidAtlantic Realty Partners (MRP) guaranteed \$26 million of the construction loan on the Bryant Street Partnerships in exchange for a 1% lower interest rate. The Company and MRP have a side agreement limiting the Company's guarantee to its proportionate ownership. The value of the guarantee was calculated at \$1.9 million based on the present value of the 1% interest savings over the anticipated 48-month term. This amount is included as part of the Company's investment basis and is amortized to expense over the 48 months. The Company will evaluate the guarantee liability based upon the success of the project and assuming no payments are made under the guarantee the Company will have a gain for \$1.9 million when the loan is paid in full. Borrower may prepay a portion of the unpaid principal to satisfy such tests.

(9) Concentrations.

The mining royalty lands segment has a total of five tenants currently leasing mining locations and one lessee that accounted for 24.6% of the Company's consolidated revenues during the nine months ended September 30, 2023, and \$502,000 of accounts receivable at September 30, 2023. The termination of these lessees' underlying leases could have a material adverse effect on the Company. The Company places its cash and cash equivalents with Wells Fargo Bank and First Horizon Bank. At times, such amounts may exceed FDIC limits.

(10) Fair Value Measurements.

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels. Level 1 means the use of quoted prices in active markets for identical assets or liabilities. Level 2 means the use of values that are derived principally from or corroborated by observable market data. Level 3 means the use of inputs are those that are unobservable and significant to the overall fair value measurement.

At September 30, 2023, the Company was invested in U.S. Treasury notes valued at \$148,768,000 maturing in 2023 through early 2024. The unrealized loss on these investments of \$571,000 was recorded as part of comprehensive income and based on the estimated market value by Wells Fargo Bank, N.A. (Level 1).

At September 30, 2023 and December 31, 2022, the carrying amount reported in the consolidated balance sheets for cash and cash equivalents including U.S. Treasury notes was adjusted to fair value as described above.

The fair values of the Company's other mortgage notes payable were estimated based on current rates available to the Company for debt of the same remaining maturities. At September 30, 2023, the carrying amount and fair value of such other long-term debt was \$180,070,000 and \$136,928,000, respectively. At September 30, 2022, the carrying amount and fair value of such other long-term debt was \$180,070,000 and \$142,753,000, respectively.

(11) Investments in Joint Ventures.

The Company has investments in joint ventures, primarily with other real estate developers. Joint ventures where FRP is not the primary beneficiary are reflected in the line "Investment in joint ventures" on the balance sheet and "Equity in loss of joint ventures" on the income statement. The assets of these joint ventures are restricted to use by the joint ventures and their obligations can only be settled by their assets or additional contributions by the partners.

The following table summarizes the Company's investments in unconsolidated joint ventures (in thousands):

	Common Ownership	Total Investment	Total Assets of The Partnership	Profit (Loss) Of the Partnership	The Company's Share of Profit (Loss) of the Partnership
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As of September 30, 2023					
Brooksville Quarry, LLC	50.00%	\$ 7,486	14,372	(62)	(31)
BC FRP Realty, LLC	50.00%	5,077	22,164	(556)	(278)
Buzzard Point Sponsor, LLC	50.00%	2,292	4,584	—	—
Bryant Street Partnerships	61.36%	61,140	195,915	(7,876)	(4,931)
Lending ventures		25,084	14,428	—	—
Estero Partnership	16.00%	3,600	38,703	—	—
Verge Partnership	61.37%	37,535	130,978	(7,161)	(4,395)
Greenville Partnerships	40.00%	11,811	98,617	(2,376)	(950)
Total		<u>\$ 154,025</u>	<u>519,761</u>	<u>(18,031)</u>	<u>(10,585)</u>

	Common Ownership	Total Investment	Total Assets of The Partnership	Profit (Loss) Of the Partnership	The Company's Share of Profit (Loss) of the Partnership
As of December 31, 2022					
Brooksville Quarry, LLC	50.00%	\$ 7,522	14,374	(84)	(42)
BC FRP Realty, LLC	50.00%	5,453	21,825	(358)	(175)
Buzzard Point Sponsor, LLC	50.00%	1,453	2,906	—	—
Bryant Street Partnerships	61.36%	55,561	199,774	(10,339)	(6,829)
Lending ventures		16,476	5,577	—	—
DST Hickory Creek	26.65%	—	—	10,960	3,164
Estero Partnership	16.00%	3,600	38,505	—	—
Verge Partnership	61.37%	38,471	131,128	(1,841)	(1,129)
Greenville Partnerships	40.00%	11,989	96,551	(1,775)	(710)
Total		<u>\$ 140,525</u>	<u>510,640</u>	<u>(3,437)</u>	<u>(5,721)</u>

The major classes of assets, liabilities and equity of the Company's Investments in Joint Ventures as of September 30, 2023 are summarized in the following two tables (in thousands):

	As of September 30, 2023					Total
	Buzzard Point Sponsor, LLC	Bryant Street Partnership	Estero Partnership	Verge Partnership	Greenville Partnership	Apartment/Mixed-Use
Investments in real estate, net	\$ 0	187,693	34,416	129,145	96,834	\$ 448,088
Cash and cash equivalents	0	1,661	4,287	1,170	1,595	8,713
Unrealized rents & receivables	0	6,141	0	309	83	6,533
Deferred costs	4,584	420	0	354	105	5,463
Total Assets	<u>\$ 4,584</u>	<u>195,915</u>	<u>38,703</u>	<u>130,978</u>	<u>98,617</u>	<u>\$ 468,797</u>

Secured notes payable	\$ 0	116,922	16,000	72,402	67,414	\$ 272,738
Other liabilities	0	2,786	174	1,102	2,243	6,305
Capital - FRP	2,292	59,132	3,605	35,261	10,858	111,148
Capital - Third Parties	2,292	17,075	18,924	22,213	18,102	78,606
Total Liabilities and Capital	<u>\$ 4,584</u>	<u>195,915</u>	<u>38,703</u>	<u>130,978</u>	<u>98,617</u>	<u>\$ 468,797</u>

	As of September 30, 2023				Total
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Lending Ventures	Apartment/Mixed-Use	Grand Total
Investments in real estate, net	\$ 14,343	21,260	14,428	448,088	\$ 498,119
Cash and cash equivalents	27	74	0	8,713	8,814
Unrealized rents & receivables	0	457	0	6,533	6,990
Deferred costs	2	373	0	5,463	5,838

Total Assets	\$	14,372	22,164	14,428	468,797	\$	519,761
Secured notes payable	\$	0	11,856	(10,656)	272,738	\$	273,938
Other liabilities		64	266	0	6,305		6,635
Capital – FRP		7,487	5,021	25,084	111,148		148,740
Capital - Third Parties		6,821	5,021	0	78,606		90,448
Total Liabilities and Capital	\$	14,372	22,164	14,428	468,797	\$	519,761

The Company's capital recorded by the unconsolidated Joint Ventures is \$5,285,000 less than the Investment in Joint Ventures reported in the Company's consolidated balance sheet due primarily to capitalized interest.

The major classes of assets, liabilities and equity of the Company's Investments in Joint Ventures as of December 31, 2022 are summarized in the following two tables (in thousands):

	As of December 31, 2022					Total	
	Buzzard Point Sponsor, LLC	Bryant Street Partnership	Estero Partnership	Verge Partnership	Greenville Partnership	Apartment/ Mixed-Use	
Investments in real estate, net	\$	0	192,904	33,008	130,616	95,883	\$ 452,411
Cash and cash equivalents		0	1,349	5,497	359	567	7,772
Unrealized rents & receivables		0	5,128	0	14	13	5,155
Deferred costs		2,906	393	0	139	88	3,526
Total Assets	\$	2,906	199,774	38,505	131,128	96,551	\$ 468,864
Secured notes payable	\$	0	129,263	16,000	66,584	64,954	\$ 276,801
Other liabilities		0	2,338	5	5,328	3,014	10,685
Capital - FRP		1,453	53,553	3,600	36,348	11,087	106,041
Capital – Third Parties		1,453	14,620	18,900	22,868	17,496	75,337
Total Liabilities and Capital	\$	2,906	199,774	38,505	131,128	96,551	\$ 468,864

	As of December 31, 2022				Total	
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Lending Ventures	Apartment/ Mixed-Use	Grand Total	
Investments in real estate, net	\$	14,307	21,059	5,547	452,411	\$ 493,324
Cash and cash equivalents		66	99	0	7,772	7,937
Unrealized rents & receivables		0	422	0	5,155	5,577
Deferred costs		1	245	30	3,526	3,802
Total Assets	\$	14,374	21,825	5,577	468,864	\$ 510,640
Secured notes payable	\$	0	10,899	(10,899)	276,801	\$ 276,801
Other liabilities		0	338	0	10,685	11,023
Capital – FRP		7,522	5,294	16,476	106,041	135,333
Capital - Third Parties		6,852	5,294	0	75,337	87,483
Total Liabilities and Capital	\$	14,374	21,825	5,577	468,864	\$ 510,640

The amount of consolidated retained earnings (accumulated deficit) for these joint ventures was \$(20,837,000) and \$(13,115,000) as of September 30, 2023 and December 31, 2022, respectively.

The income statements of the Bryant Street Partnerships are as follows (in thousands):

Bryant Street Partnerships Total JV Nine months ended	Bryant Street Partnerships Total JV Nine months ended	Bryant Street Partnerships Company Share Nine months ended	Bryant Street Partnerships Company Share Nine months ended
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	September 30, 2023	September 30, 2022	September 30, 2023	September 30, 2022
Revenues:				
Rental Revenue	\$ 9,322	\$ 6,718	\$ 5,720	\$ 4,123
Revenue – other	1,784	1,306	1,095	801
Total Revenues	11,106	8,024	6,815	4,924
Cost of operations:				
Depreciation and amortization	5,202	4,995	3,192	3,065
Operating expenses	4,384	3,846	2,690	2,360
Property taxes	789	878	484	539
Total cost of operations	10,375	9,719	6,366	5,964
Total operating profit/(loss)	731	(1,695)	449	(1,040)
Interest expense	(8,607)	(5,437)	(5,380)	(3,703)
Net loss before tax	<u>\$ (7,876)</u>	<u>\$ (7,132)</u>	<u>\$ (4,931)</u>	<u>\$ (4,743)</u>

The income statements of the Greenville Partnerships are as follows (in thousands):

	Greenville Partnerships Total JV Nine months ended September 30, 2023	Greenville Partnerships Total JV Nine months ended September 30, 2022	Greenville Partnerships Company Share Nine months ended September 30, 2023	Greenville Partnerships Company Share Nine months ended September 30, 2022
Revenues:				
Rental Revenue	\$ 4,875	\$ 2,234	\$ 1,950	\$ 894
Revenue – other	405	125	162	50
Total Revenues	5,280	2,359	2,112	944
Cost of operations:				
Depreciation and amortization	2,118	1,162	847	465
Operating expenses	1,784	906	714	363
Property taxes	882	476	353	190
Total cost of operations	4,784	2,544	1,914	1,018
Total operating profit/(loss)	496	(185)	198	(74)
Interest expense	(2,872)	(697)	(1,148)	(279)
Net loss before tax	<u>\$ (2,376)</u>	<u>\$ (882)</u>	<u>\$ (950)</u>	<u>\$ (353)</u>

The income statements of the Verge Partnership are as follows (in thousands):

	Verge Partnership Total JV Nine months ended September 30, 2023	Verge Partnership Company Share Nine months ended September 30, 2023
Revenues:		
Rental Revenue	\$ 2,042	\$ 1,254
Revenue – other	320	196

Total Revenues	2,362	1,450
Cost of operations:		
Depreciation and amortization	2,958	1,815
Operating expenses	2,057	1,263
Property taxes	741	455
Total cost of operations	<u>5,756</u>	<u>3,533</u>
Total operating profit	(3,394)	(2,083)
Interest expense	<u>(3,767)</u>	<u>(2,312)</u>
Net profit before tax	<u>\$ (7,161)</u>	<u>\$ (4,395)</u>

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the accompanying unaudited consolidated financial statements and related notes in Item 1 and with the audited consolidated financial statements and the related notes included in our annual report on Form 10-K. The statements in this discussion regarding industry outlook, our expectations regarding our future performance, liquidity and capital resources and other non-historical statements in this discussion are forward-looking statements. These forward-looking statements are subject to risks and uncertainties, including the risks and uncertainties described in “Forward-Looking Statements” below and “Risk Factors” on page 5 of our annual report on Form 10-K. Our actual results may differ materially from those contained in or implied by any forward-looking statements. We assume no obligation to revise or publicly release any revision to any forward-looking statements contained in this quarterly report on Form 10-Q, unless required by law.

The following discussion includes a non-GAAP financial measure within the meaning of Regulation G promulgated by the Securities and Exchange Commission to supplement the financial results as reported in accordance with GAAP. The non-GAAP financial measure discussed is pro-rata net operating income (NOI). The Company uses this metric to analyze its continuing operations and to monitor, assess, and identify meaningful trends in its operating and financial performance. This measure is not, and should not be viewed as, a substitute for GAAP financial measures. Refer to “Non-GAAP Financial Measure” below in this quarterly report for a more detailed discussion, including reconciliations of this non-GAAP financial measure to its most directly comparable GAAP financial measure.

Business Overview - FRP Holdings, Inc. is a real estate development, asset management and operating company businesses. Our properties are located in the Mid-Atlantic and southeastern United States and consist of:

- Mining royalty lands, some of which will have second lives as development properties;
- Residential apartments in Washington, D.C. and Greenville, South Carolina;
- Warehouse or office properties in the Maryland either existing or under development;
- Mixed use properties under development in Washington, D.C. or Greenville, South Carolina; and

Properties held for sale.

We believe our present capital structure, liquidity and land provide us with years of opportunities to increase recurring revenue and long-term value for our shareholders. We intend to focus on our core business activity of real estate development, asset management and operations. We are developing a broad range of asset types that we believe will provide acceptable rates of return, grow recurring revenues and support future business. Capital commitments will be funded with cash proceeds from completed projects, existing cash, owned-land, partner capital and financing arrangements. We do not anticipate immediate benefits from investments. Timing of projects may be subject to delays caused by factors beyond our control.

Reportable Segments

We conduct primarily all of our business in the following four reportable segments: (1) asset management (2) mining royalty lands (3) development and (4) stabilized joint ventures. For more information regarding our reportable segments, see Note 3. *Business Segments* of our condensed consolidated financial statements included in this quarterly report.

Asset Management Segment.

The Asset Management segment owns, leases and manages commercial properties. These assets create revenue and cash flows through tenant rental payments, lease management fees and reimbursements for building operating costs. The Company's industrial warehouses typically lease for terms ranging from 3 – 10 years often with one or two renewal options. All base rent revenue is recognized on a straight-lined basis. All of the commercial warehouse leases are triple net and common area maintenance costs (CAM Revenue) are billed monthly, and insurance and real estate taxes are billed annually. 34 Loveton is the only office product wherein all leases are full service therefore there is no CAM revenue. Office leases are also recognized on a straight-lined basis. The major cash outlays incurred in this segment are for operating expenses, real estate taxes, building repairs, lease commissions and other lease closing costs, construction of tenant improvements, capital to acquire existing operating buildings and closing costs related thereto and personnel costs of our property management team.

As of September 30, 2023, the Asset Management Segment includes nine buildings at four commercial properties owned by the Company in fee simple as follows:

- 1) 34 Loveton Circle in suburban Baltimore County, Maryland consists of one office building totaling 33,708 square feet which is 90.8% occupied (16% of the space is occupied by the Company for use as our Baltimore headquarters). The property is subject to commercial leases with various tenants.
- 2) 155 E. 21st Street in Duval County, Florida was an office building property that remains under lease through March 2026. We permitted the tenant to demolish all structures on the property during 2018.
- 3) Cranberry Run Business Park in Hartford County, Maryland consists of five office buildings totaling 267,737 square feet which are 92.1% occupied and 92.1% leased. The property is subject to commercial leases with various tenants.
- 4) Hollander 95 Business Park in Baltimore City, Maryland consists of three buildings totaling 247,340 square feet that are 100.0% leased and 100.0% occupied.

Management focuses on several measures of success on a comparative basis in this segment: (1) net operating income growth, (2) growth in occupancy, (3) average annual occupancy rate (defined as the occupied square feet at the end of each month during a fiscal year divided by the number of months to date in that fiscal year as a percentage of the average number of square feet in the portfolio over that same time period), (4) tenant retention success rate (as a percentage of total square feet to be renewed).

Mining Royalty Lands Segment.

Our Mining Royalty Lands segment owns several properties totaling approximately 16,650 acres currently under lease for mining rents or royalties (excluding the 4,280 acres owned by our Brooksville joint venture with Vulcan Materials). Other than one location in Virginia, all of these properties are located in Florida and Georgia. The Company leases land under long-term leases that grant the lessee the right to mine and sell reserves from our property in exchange for royalty payments. A typical lease has an option to extend the lease for additional terms. The typical lease in this segment requires the tenant to pay us a royalty based on the number of tons of mined materials sold from our property during a given fiscal year multiplied by a percentage of the average annual sales price per ton sold. As a result of this royalty payment structure, we do not bear the cost risks associated with the mining operations, however, we are subject to the cyclical nature of the construction markets in these states as both volumes and prices tend to fluctuate through those cycles. In certain locations, typically where the reserves on our property have been depleted but the tenant still has a need for the leased land, we collect a minimum annual rental amount. We believe strongly in the potential for future growth in construction in Florida, Georgia, and Virginia which would positively benefit our profitability in this segment.

The major expenses in this segment are comprised of collection and accounting for royalties, management’s oversight of the mining leases, land entitlement for post-mining uses and property taxes at our non-leased locations and at our Grandin location which, unlike our other leased mining locations, are not entirely paid by the tenant. As such, our costs in this business are very low as a percentage of revenue, are relatively stable and are not affected by increases in production at our locations. Our current mining tenants include Vulcan Materials, Martin Marietta, Cemex, Argos and The Concrete Company.

Additionally, these locations provide us with opportunities for valuable “second lives” for these assets through proper land planning and entitlement.

Significant “ Second Life” Mining Lands:

Location	Acreage	Status
Brooksville, FL	4,280 +/-	Development of Regional of Impact and County Land Use and Master Zoning in place for 5,800 residential unit, mixed-use development
Ft. Myers, FL	1,907 +/-	Approval in place for 105, one-acre, waterfront residential lots after mining completed.
Total	6,187 +/-	

Development Segment.

Through our Development segment, we own and are continuously monitoring the highest and best use of several parcels of land that are in various stages of development. Our overall strategy in this segment is to convert all our non-income producing lands into income production through (i) an orderly process of constructing new commercial and residential buildings for us to own and operate or (ii) a sale to, or joint venture with, third parties. Additionally, our Development segment will purchase or form joint ventures on new developments of land not previously owned by the Company.

Revenues in this segment are generated predominately from land sales and interim property rents. The significant cash outlays incurred in this segment are for land acquisition costs, entitlement costs, property taxes, design and permitting, the personnel costs of our in-house management team and horizontal and vertical construction costs.

Development Segment – Warehouse/Office Land.

At September 30, 2023, this segment owned the following future development parcels:

- 1) 54 acres of land that can support over 690,000 square feet of industrial product located at 1001 Old Philadelphia Road in Aberdeen, Maryland.

- 2) 17 acres of land in Harford County, Maryland with a 259,200 square feet speculative warehouse project on Chelsea Road under construction due to be complete in the third quarter of 2024.
- 3) 170 acres of land in Cecil County, Maryland that can accommodate 900,000 square feet of industrial development.

We also have three properties that were either spun-off to us from Florida Rock Industries in 1986 or acquired by us from unrelated third parties. These properties, as a result of our “highest and best use” studies, are being prepared for income generation through sale or joint venture with third parties, and in certain cases we are leasing these properties on an interim basis for an income stream while we wait for the development market to mature.

Development Segment - Significant Investment Lands Inventory:

Location	Approx. Acreage	Status	NBV
Riverfront on the Anacostia Phases III-IV	2.5	Conceptual design program ongoing	\$6,595,000
Hampstead Trade Center, MD	118	Residential zoning applied for in preparation for sale	\$10,515,000
Square 664E, on the Anacostia River in DC	2	Under lease to Vulcan Materials as a concrete batch plant through 2026	\$7,385,000
Total	122.5		\$24,495,000

Development Segment - Investments in Joint Ventures

The third leg of our Development Segment consists of investments in joint ventures for properties in development. The Company has investments in joint ventures, primarily with other real estate developers which are summarized below:

Property	JV Partner	Status	% Ownership
Brooksville Quarry, LLC near Brooksville, Florida	Vulcan Materials Company	Future planned residential development of 3,500 acres which are currently subject to mining lease	50%
BC FRP Realty, LLC for 35 acres in Maryland	St John Properties	Development of 329,000 square feet multi-building business park in progress	50%
Bryant Street Partnerships for 5 acres of land in Washington, D.C.	MRP Realty	Mixed-use development with 487 residential units and 91,607 square feet of retail is in final stages of lease-up	61.36%
Aberdeen Station residential development in Harford County, Maryland		\$31.1 million in exchange for an interest rate of 10% and a 20% preferred return after which the Company is also entitled to a portion of proceeds from sale	Financing
Amber Ridge residential development in Prince George’s County, Maryland		\$18.5 million in exchange for an interest rate of 10% and a preferred return of 20% after which the Company is entitled to a portion of proceeds from sale	Financing
The Verge at 1800 Half Street property in Buzzard Point area of Washington, D.C.	MRP Realty	Eleven-story structure with 344 apartments and 8,536 square feet of ground floor retail currently underway with lease-up	61.37%
.408 Jackson property in Greenville, SC	Woodfield Development	Mixed-use project with 227 multifamily units and 4,539 square feet of retail space currently underway with lease-up	40%

Estero	Woodfield Development	Pre-development activities for a mixed-use project with 554 multifamily units, 72,000 square feet of commercial space, 41,000 square feet of office space and a boutique 170-key hotel	16%
FRP/MRP Buzzard Point Sponsor, LLC	MRP Realty	Pre-development activities for phase one of property owned by Steuart Investment Company (SIC) under a Contribution and Pre-Development Agreement between this partnership and SIC	50%
Woven property in Greenville, SC	Woodfield Development	Pre-development activities for an apartment building	50%

Joint ventures where FRP is not the primary beneficiary (including those in the Stabilized Joint Venture Segment) are reflected in the line “Investment in joint ventures” on the balance sheet and “Equity in loss of joint ventures” on the income statement. The following table summarizes the Company’s investments in unconsolidated joint ventures (in thousands):

	Common Ownership	Total Investment	Total Assets of The Partnership	Profit (Loss) Of the Partnership	The Company's Share of Profit (Loss) of the Partnership
As of September 30, 2023					
Brooksville Quarry, LLC	50.00%	\$ 7,486	14,372	(62)	(31)
BC FRP Realty, LLC	50.00%	5,077	22,164	(556)	(278)
Buzzard Point Sponsor, LLC	50.00%	2,292	4,584	—	—
Bryant Street Partnerships	61.36%	61,140	195,915	(7,876)	(4,931)
Lending ventures		25,084	14,428	—	—
Estero Partnership	16.00%	3,600	38,703	—	—
Verge Partnership	61.37%	37,535	130,978	(7,161)	(4,395)
Greenville Partnerships	40.00%	11,811	98,617	(2,376)	(950)
Total		<u>\$ 154,025</u>	<u>519,761</u>	<u>(18,031)</u>	<u>(10,585)</u>

The major classes of assets, liabilities and equity of the Company’s Investments in Joint Ventures as of September 30, 2023 are summarized in the following two tables (in thousands):

	As of September 30, 2023					Total
	Buzzard Point Sponsor, LLC	Bryant Street Partnership	Estero Partnership	Verge Partnership	Greenville Partnership	Apartment/Mixed-Use
Investments in real estate, net	\$ 0	187,693	34,416	129,145	96,834	\$ 448,088
Cash and cash equivalents	0	1,661	4,287	1,170	1,595	8,713
Unrealized rents & receivables	0	6,141	0	309	83	6,533
Deferred costs	4,584	420	0	354	105	5,463
Total Assets	<u>\$ 4,584</u>	<u>195,915</u>	<u>38,703</u>	<u>130,978</u>	<u>98,617</u>	<u>\$ 468,797</u>
Secured notes payable	\$ 0	116,922	16,000	72,402	67,414	\$ 272,738
Other liabilities	0	2,786	174	1,102	2,243	6,305
Capital - FRP	2,292	59,132	3,605	35,261	10,858	111,148

Capital – Third Parties	2,292	17,075	18,924	22,213	18,102	78,606
Total Liabilities and Capital	<u>\$ 4,584</u>	<u>195,915</u>	<u>38,703</u>	<u>130,978</u>	<u>98,617</u>	<u>\$ 468,797</u>

	As of September 30, 2023				Total
	Brooksville Quarry, LLC	BC FRP Realty, LLC	Lending Ventures	Apartment/ Mixed-Use	Grand Total
Investments in real estate, net	\$ 14,343	21,260	14,428	448,088	\$ 498,119
Cash and cash equivalents	27	74	0	8,713	8,814
Unrealized rents & receivables	0	457	0	6,533	6,990
Deferred costs	2	373	0	5,463	5,838
Total Assets	<u>\$ 14,372</u>	<u>22,164</u>	<u>14,428</u>	<u>468,797</u>	<u>\$ 519,761</u>
Secured notes payable	\$ 0	11,856	(10,656)	272,738	\$ 273,938
Other liabilities	64	266	0	6,305	6,635
Capital – FRP	7,487	5,021	25,084	111,148	148,740
Capital - Third Parties	6,821	5,021	0	78,606	90,448
Total Liabilities and Capital	<u>\$ 14,372</u>	<u>22,164</u>	<u>14,428</u>	<u>468,797</u>	<u>\$ 519,761</u>

Stabilized Joint Venture Segment.

At quarter end, the segment included three stabilized joint ventures which own, lease and manage apartment buildings. These assets create revenue and cash flows through tenant rental payments, and reimbursements for building operating costs. The Company’s residential spaces generally lease for 12 – 15-month lease terms and 90 days prior to the expiration, as long as there is no balance due, the tenant is offered a renewal. If no notice to move out or renew is made, then the leases go to month to month until notification of termination or renewal is received. Renewal terms are typically 9 – 12 months. The Company also leases retail spaces at apartment/mixed-use properties. The retail leases are typically 10 -15-year leases with options to renew for another five years. Retail leases at these properties also include percentage rents which average 3-6% of annual sales for the tenant that exceed a breakpoint stipulated by each individual lease. All base rent revenue is recognized on a straight-line basis. The major cash outlays incurred in this segment are for property taxes, full service maintenance, property management, utilities and marketing. The three stabilized joint venture properties are as follows:

Property and Occupancy	JV Partner	Method of Accounting	% Ownership
Dock 79 apartments, Washington, D.C. 305 apartment units and 14,430 square feet of retail	MRP Realty	Consolidated	52.8%
The Maren apartments, Washington, D.C. 264 residential units and 6,811 square feet of retail	MRP Realty	Consolidated as of March 31, 2021	56.33%
Riverside apartments Greenville, SC. 200 residential units with no retail component	Woodfield Development	Equity Method	40%

Third quarter Operational Highlights (compared to the same quarter last year)

- 29.5% increase in pro-rata NOI (\$8.09 million vs \$6.24 million) over third quarter 2022

- Mining royalty revenue increased 24.7%; 19.2% increase in royalties per ton
- 54.2% increase in Asset Management revenue; 58.2% increase in Asset Management NOI

Comparative Results of Operations for the Three months ended September 30, 2023 and 2022

Consolidated Results

(dollars in thousands)

	Three months ended September 30,			
	2023	2022	Change	%
Revenues:				
Lease Revenue	\$ 7,509	\$ 6,823	\$ 686	10.1%
Mining lands lease revenue	3,082	2,471	611	24.7%
Total Revenues	10,591	9,294	1,297	14.0%
Cost of operations:				
Depreciation/Depletion/Amortization	2,816	2,744	72	2.6%
Operating Expenses	2,012	1,967	45	2.3%
Property Taxes	919	1,034	(115)	-11.1%
Management company indirect	1,059	966	93	9.6%
Corporate Expense	889	734	155	21.1%
Total cost of operations	7,695	7,445	250	3.4%
Total operating profit	2,896	1,849	1,047	56.6%
Net investment income	2,700	1,188	1,512	127.3%
Interest Expense	(1,116)	(738)	(378)	51.2%
Equity in loss of joint ventures	(2,913)	(1,878)	(1,035)	55.1%
Gain (loss) on sale of real estate	(1)	141	(142)	-100.7%
Income before income taxes	1,566	562	1,004	178.6%
Provision for income taxes	467	178	289	162.4%
Net income	1,099	384	715	186.2%
Loss attributable to noncontrolling interest	(160)	(96)	(64)	66.7%
Net income attributable to the Company	<u>\$ 1,259</u>	<u>\$ 480</u>	<u>\$ 779</u>	<u>162.3%</u>

Net income for the third quarter of 2023 was \$1,259,000 or \$.13 per share versus \$480,000 or \$.05 per share in the same period last year. The third quarter of 2023 was impacted by the following items:

- Operating profit increased \$1,047,000 compared to the same quarter last year due to improved revenues in all four segments.
- Interest income increased \$1,512,000 due primarily to an increase in interest earned on cash equivalents (\$1,118,000) and increased income from our lending ventures (\$349,000).
- Interest expense increased \$378,000 compared to the same quarter last year due to less capitalized interest. We capitalized less interest because of fewer in-house and joint venture projects under development this quarter compared to last year.
- Equity in loss of Joint Ventures increased \$1,035,000 primarily due to increased losses during lease up at The Verge (\$856,000).

Asset Management Segment Results

	Three months ended September 30				Change	%
	2023	%	2022	%		
Lease revenue	\$ 1,442	100.0%	935	100.0%	507	54.2%

Depreciation, depletion and amortization	369	25.5%	219	23.4%	150	68.5%
Operating expenses	173	12.0%	162	17.3%	11	6.8%
Property taxes	62	4.3%	53	5.7%	9	17.0%
Management company indirect	141	9.8%	109	11.7%	32	29.4%
Corporate expense	<u>177</u>	<u>12.3%</u>	<u>127</u>	<u>13.6%</u>	<u>50</u>	<u>39.4%</u>
Cost of operations	<u>922</u>	<u>63.9%</u>	<u>670</u>	<u>71.7%</u>	<u>252</u>	<u>37.6%</u>
Operating profit	<u>\$ 520</u>	<u>36.1%</u>	<u>265</u>	<u>28.3%</u>	<u>255</u>	<u>96.2%</u>

Total revenues in this segment were \$1,442,000, up \$507,000 or 54.2%, over the same period last year. Operating profit was \$520,000, up \$255,000 from \$265,000 in the same quarter last year. Revenues and operating profit are up because of full occupancy at 1841 62nd Street (compared to 22.7% same period last year) and the addition of 1941 62nd Street to this segment in March 2023. We now have nine buildings in service at three different locations totaling 515,077 square feet of industrial and 33,708 square feet of office. At quarter end, we were 95.6% leased and 95.6% occupied. Net operating income in this segment was \$1,096,000, up \$403,000 or 58.2% compared to the same quarter last year.

Mining Royalty Lands Segment Results

(dollars in thousands)	Three months ended September 30					
	2023	%	2022	%	Change	%
Mining lands lease revenue	\$ 3,082	100.0%	2,471	100.0%	611	24.7%
Depreciation, depletion and amortization	138	4.5%	172	7.0%	(34)	-19.8%
Operating expenses	18	0.6%	18	0.7%	—	0.0%
Property taxes	181	5.9%	69	2.8%	112	162.3%
Management company indirect	137	4.4%	129	5.2%	8	6.2%
Corporate expense	<u>99</u>	<u>3.2%</u>	<u>83</u>	<u>3.4%</u>	<u>16</u>	<u>19.3%</u>
Cost of operations	<u>573</u>	<u>18.6%</u>	<u>471</u>	<u>19.1%</u>	<u>102</u>	<u>21.7%</u>
Operating profit	<u>\$ 2,509</u>	<u>81.4%</u>	<u>2,000</u>	<u>80.9%</u>	<u>509</u>	<u>25.5%</u>

Total revenues in this segment were \$3,082,000 versus \$2,471,000 in the same period last year. Total operating profit in this segment was \$2,509,000, an increase of \$509,000 versus \$2,000,000 in the same period last year. This increase is the result of increases in revenue at nearly every active location. Net Operating Income this quarter for this segment was \$2,837,000, up \$501,000 or 21.4% compared to the same quarter last year.

Development Segment Results

(dollars in thousands)	Three months ended September 30		
	2023	2022	Change
Lease revenue	\$ 434	412	22
Depreciation, depletion and amortization	44	47	(3)
Operating expenses	48	250	(202)
Property taxes	121	355	(234)
Management company indirect	665	625	40
Corporate expense	<u>529</u>	<u>457</u>	<u>72</u>
Cost of operations	<u>1,407</u>	<u>1,734</u>	<u>(327)</u>

Operating loss \$ (973) (1,322) 349

With respect to ongoing projects:

- We are the principal capital source of a residential development venture in Prince George’s County, Maryland known as “Amber Ridge.” Of the \$18.5 million of committed capital to the project, \$17.3 million in principal draws have taken place through quarter end. Through the end of September 30, 2023, 175 of the 187 units have been sold, and we have received \$19.6 million in preferred interest and principal to date.
- Bryant Street is a mixed-use joint venture between the Company and MRP in Washington, DC consisting of three apartment buildings with ground floor retail and one commercial building which is fully leased. At quarter end, Bryant Street’s 487 residential units were 94.5% leased and 94.5% occupied. Its commercial space was 95.9% leased and 79.1% occupied at quarter end.
- Lease-up is underway at The Verge, and at quarter end, the building was 89.5% leased and 74.1% occupied inclusive of 25 units licensed to Placemaker Management for a short-term corporate rental program. Retail at this location is 45.2% leased. This is our third mixed-use project in the Anacostia waterfront submarket in Washington, DC.
- .408 Jackson is our second joint venture in Greenville. Leasing began in the fourth quarter of 2022 with residential units 93.4% leased and 86.8% occupied at quarter end. Retail at this location is 100% leased and currently under construction and expected to open this winter.
- Windlass Run, our suburban office and retail joint venture with St. John Properties, Inc. signed a new office lease for 2,752 square feet bringing the office portion of the project to 82.1% leased and 78.3% occupied. Additional retail space at this site is 38.2% leased and 22.9% occupied.
- This past quarter we broke ground on a new speculative warehouse project in Aberdeen, Maryland on Chelsea Road. This Class A, 259,200 square foot building is due to be complete in the third quarter of 2024.

Stabilized Joint Venture Segment Results

(dollars in thousands)	Three months ended September 30				Change	%
	2023	%	2022	%		
Lease revenue	\$ 5,633	100.0%	5,476	100.0%	157	2.9%
Depreciation, depletion and amortization	2,265	40.2%	2,306	42.1%	(41)	-1.8%
Operating expenses	1,773	31.5%	1,537	28.1%	236	15.4%
Property taxes	555	9.8%	557	10.2%	(2)	-0.4%
Management company indirect	116	2.1%	103	1.9%	13	12.6%
Corporate expense	84	1.5%	67	1.2%	17	25.4%
Cost of operations	<u>4,793</u>	<u>85.1%</u>	<u>4,570</u>	<u>83.5%</u>	<u>223</u>	<u>4.9%</u>
Operating profit	<u>\$ 840</u>	<u>14.9%</u>	<u>906</u>	<u>16.5%</u>	<u>(66)</u>	<u>-7.3%</u>

Total revenues in this segment were \$5,633,000, an increase of \$157,000 versus \$5,476,000 in the same period last year. The Maren’s revenue was \$2,670,000 an increase of 2.4% and Dock 79 revenues increased \$95,000 to \$2,963,000 or 3.3%. Total operating profit in this segment was \$840,000, a decrease of \$66,000 versus \$906,000 in the same period last year. During the quarter we experienced water damage to an elevator that resulted in a \$100,000 insurance deductible expense. Pro-rata net operating income this quarter for this segment was \$2,038,000, down \$665,000 or 24.6% compared to the same quarter last year because of the sale of our 20% Tenancy-In-Common (TIC) interest in both properties to SIC, mitigated by \$231,000 in pro-rata NOI from our share of the Riverside joint venture in Greenville, SC.

At the end of September, The Maren was 93.18% leased and 93.94% occupied. Average residential occupancy for the quarter was 95.57%, and 59.70% of expiring leases renewed with an average rent increase on renewals of 3.18%. The Maren is a joint venture between the Company and MRP and SIC, in which FRP Holdings, Inc. is the majority partner

with 56.3% ownership.

Dock 79's average residential occupancy for the quarter was 95.08%, and at the end of the quarter, Dock 79's residential units were 93.44% leased and 95.74% occupied. This quarter, 71.43% of expiring leases renewed with an average rent increase on renewals of 2.30%. Dock 79 is a joint venture between the Company and MRP and SIC, in which FRP Holdings, Inc. is the majority partner with 52.8% ownership.

During the third quarter of 2022, we achieved stabilization at our Riverside Joint Venture in Greenville, South Carolina. At quarter end, the building was 94.5% leased with 91.5% occupancy. Average occupancy for the quarter was 92.92% with 52.83% of expiring leases renewing with an average rental increase of 8.55%. Riverside is a joint venture with Woodfield Development and the Company owns 40% of the venture.

Nine months Operational Highlights

- 26.2% increase in pro-rata NOI (\$22.69 million vs \$17.97 million)
- Mining Royalties increased 23.8%; 13% increase in royalties per ton
- 46.4% increase in Asset Management revenue; 46.2% increase in Asset Management NOI

Comparative Results of Operations for the Nine months ended September 30, 2023 and 2022

Consolidated Results

(dollars in thousands)

	<u>Nine months ended September 30,</u>			
	<u>2023</u>	<u>2022</u>	Change	%
Revenues:				
Lease Revenue	\$ 21,773	\$ 19,850	\$ 1,923	9.7%
Mining lands lease revenue	9,628	7,779	1,849	23.8%
Total Revenues	<u>31,401</u>	<u>27,629</u>	<u>3,772</u>	<u>13.7%</u>
Cost of operations:				
Depreciation/Depletion/Amortization	8,415	8,510	(95)	-1.1%
Operating Expenses	5,574	5,316	258	4.9%
Property Taxes	2,745	3,103	(358)	-11.5%
Management company indirect	2,938	2,545	393	15.4%
Corporate Expense	3,212	2,876	336	11.7%
Total cost of operations	<u>22,884</u>	<u>22,350</u>	<u>534</u>	<u>2.4%</u>
Total operating profit	8,517	5,279	3,238	61.3%
Net investment income	8,207	3,206	5,001	156.0%
Interest Expense	(3,251)	(2,215)	(1,036)	46.8%
Equity in loss of joint ventures	(10,585)	(5,248)	(5,337)	101.7%
Gain on sale of real estate	7	874	(867)	-99.2%
Income before income taxes	<u>2,895</u>	<u>1,896</u>	<u>999</u>	<u>52.7%</u>
Provision for income taxes	<u>898</u>	<u>526</u>	<u>372</u>	<u>70.7%</u>
Net income	1,997	1,370	627	45.8%
Loss attributable to noncontrolling interest	(425)	(439)	14	-3.2%
Net income attributable to the Company	<u>\$ 2,422</u>	<u>\$ 1,809</u>	<u>\$ 613</u>	<u>33.9%</u>

Net income for the first nine months of 2023 was \$2,422,000 or \$.26 per share versus \$1,809,000 or \$.19 per share in the same period last year. The first nine months of 2023 was impacted by the following items:

- Operating profit increased \$3,238,000 compared to the same period last year due to improved revenues and profits in all four segments.
- Management company indirect increased \$393,000 due to merit increases and new hires along with recruiting costs.
- Interest income increased \$5,001,000 due primarily to an increase in interest earned on cash equivalents (\$3,637,000) and increased income from our lending ventures (\$1,228,000).
- Interest expense increased \$1,036,000 compared to the same period last year due to less capitalized interest. We capitalized less interest because of fewer in-house and joint venture projects under development compared to last year.
- Equity in loss of Joint Ventures increased \$5,337,000 primarily due to increased losses during lease up at The Verge (\$4,096,000) and .408 Jackson (\$642,000).
- The first nine months of 2022 included a \$874,000 gain on sales of excess property at Brooksville.

Asset Management Segment Results

(dollars in thousands)	Nine months ended September 30				Change	%
	2023	%	2022	%		
Lease revenue	\$ 3,932	100.0%	2,686	100.0%	1,246	46.4%
Depreciation, depletion and amortization	1,006	25.6%	683	25.4%	323	47.3%
Operating expenses	490	12.4%	441	16.4%	49	11.1%
Property taxes	185	4.7%	158	5.9%	27	17.1%
Management company indirect	396	10.1%	301	11.2%	95	31.6%
Corporate expense	630	16.0%	496	18.5%	134	27.0%
Cost of operations	<u>2,707</u>	<u>68.8%</u>	<u>2,079</u>	<u>77.4%</u>	<u>628</u>	<u>30.2%</u>
Operating profit	<u>\$ 1,225</u>	<u>31.2%</u>	<u>607</u>	<u>22.6%</u>	<u>618</u>	<u>101.8%</u>

Total revenues in this segment were \$3,932,000, up \$1,246,000 or 46.4%, over the same period last year. Operating profit was \$1,225,000, up \$618,000 from \$607,000 in the same period last year. Revenues and operating profit are up partly because of rent growth at Cranberry Run, but primarily because of full occupancy at 1865 and 1841 62nd Street and the addition of 1941 62nd Street to this segment in March 2023. Net operating income in this segment was \$2,726,000, up \$862,000 or 46.2% compared to the same period last year.

Mining Royalty Lands Segment Results

(dollars in thousands)	Nine months ended September 30				Change	%
	2023	%	2022	%		
Mining lands lease revenue	\$ 9,628	100.0%	7,779	100.0%	1,849	23.8%
Depreciation, depletion and amortization	472	4.9%	416	5.4%	56	13.5%
Operating expenses	51	0.5%	50	0.6%	1	2.0%
Property taxes	324	3.4%	203	2.6%	121	59.6%
Management company indirect	390	4.1%	346	4.4%	44	12.7%
Corporate expense	360	3.7%	325	4.2%	35	10.8%
Cost of operations	<u>1,597</u>	<u>16.6%</u>	<u>1,340</u>	<u>17.2%</u>	<u>257</u>	<u>19.2%</u>
Operating profit	<u>\$ 8,031</u>	<u>83.4%</u>	<u>6,439</u>	<u>82.8%</u>	<u>1,592</u>	<u>24.7%</u>

Total revenues in this segment were \$9,628,000 versus \$7,779,000 in the same period last year. Total operating profit in this segment was \$8,031,000, an increase of \$1,592,000 versus \$6,439,000 in the same period last year. This

increase is the result of the additional royalties from the acquisition in Astatula, Florida, which we completed at the beginning of the second quarter 2022, as well as increases in revenue at nearly every active location. Net Operating Income in this segment was \$9,110,000, up \$1,737,000 or 24% compared to the same period last year. As reported in a subsequent event note in the 10-Q from the quarter ended June 30, 2023, in August we received notification of an overpayment of \$842,000 at a quarry where we share a property line within the pit. The operator incorrectly identified the reserves being mined as belonging to the Company instead of our neighboring landlord. After auditing and confirming the tenant's findings, the Company has reached a resolution with the tenant to allow the overpayment to be deducted from a portion of future royalties, and we have worked with the tenant to improve processes and controls to prevent an incident of this type and magnitude from occurring in the future. This will impact future royalty revenue and revenue growth until the overpayment is satisfied.

Development Segment Results

(dollars in thousands)	Nine months ended September 30		
	2023	2022	Change
Lease revenue	\$ 1,387	1,203	184
Depreciation, depletion and amortization	140	139	1
Operating expenses	215	541	(326)
Property taxes	587	1,066	(479)
Management company indirect	1,822	1,621	201
Corporate expense	1,918	1,794	124
Cost of operations	4,682	5,161	(479)
Operating loss	\$ (3,295)	(3,958)	663

Stabilized Joint Venture Segment Results

(dollars in thousands)	Nine months ended September 30					
	2023	%	2022	%	Change	%
Lease revenue	\$ 16,454	100.0%	15,961	100.0%	493	3.1%
Depreciation, depletion and amortization	6,797	41.3%	7,272	45.6%	(475)	-6.5%
Operating expenses	4,818	29.3%	4,284	26.9%	534	12.5%
Property taxes	1,649	10.0%	1,676	10.5%	(27)	-1.6%
Management company indirect	330	2.0%	277	1.7%	53	19.1%
Corporate expense	304	1.9%	261	1.6%	43	16.5%
Cost of operations	13,898	84.5%	13,770	86.3%	128	0.9%
Operating profit	\$ 2,556	15.5%	2,191	13.7%	365	16.7%

In the fourth quarter of 2022, as part of our new partnership with SIC and MRP, we sold a 20% ownership interest in a tenancy-in-common (TIC) of Dock 79 and The Maren for \$65.3 million, \$44.5 million attributable to the Company, placing a combined valuation of the two buildings at \$326.5 million.

Total revenues in this segment were \$16,454,000, an increase of \$493,000 versus \$15,961,000 in the same period last year. The Maren's revenue was \$7,900,000, an increase of 5.7%, and Dock 79 revenues increased \$66,000 or .8% to \$8,553,000. Total operating profit in this segment was \$2,556,000, an increase of \$365,000 versus \$2,191,000 in the same period last year. Pro-rata net operating income for this segment was \$6,212,000, down \$1,029,000 or 14.2% compared to the same period last year because of the sale of our 20% TIC interest in both properties to SIC, mitigated by \$676,000 in pro-rata NOI from our share of the Riverside joint venture.

At the end of September, The Maren was 93.18% leased and 93.94% occupied. Average residential occupancy for the

first nine months of 2023 was 96.11%, and 50.66% of expiring leases renewed with an average rent increase on renewals of 4.86%. The Maren is a joint venture between the Company and MRP and SIC, in which FRP Holdings, Inc. is the majority partner with 56.3% ownership.

Dock 79's average residential occupancy for the first nine months of 2023 was 94.21%, and at the end of the quarter, Dock 79's residential units were 93.44% leased and 95.74% occupied. Through the first nine months of the year, 67.90% of expiring leases renewed with an average rent increase on renewals of 3.11%. Dock 79 is a joint venture between the Company and MRP and SIC, in which FRP Holdings, Inc. is the majority partner with 52.8% ownership.

During the third quarter of 2022, we achieved stabilization at our Riverside Joint Venture in Greenville, South Carolina. At end of September, the building was 94.5% leased with 91.5% occupancy. Average occupancy for the first nine months of 2023 was 94.26% with 56.03% of expiring leases renewing with an average rental increase of 10.25%. Riverside is a joint venture with Woodfield Development and the Company owns 40% of the venture.

Liquidity and Capital Resources. The growth of the Company's businesses requires significant cash needs to acquire and develop land or operating buildings and to construct new buildings and tenant improvements. As of September 30, 2023, we had \$166,028,000 of cash and cash equivalents. As of September 30, 2023, we had no debt borrowed under our \$20 million Wells Fargo revolver, \$823,000 outstanding under letters of credit and \$19,177,000 available to borrow under the revolver. On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing.

Cash Flows - The following table summarizes our cash flows from operating, investing and financing activities for each of the periods presented (in thousands of dollars):

	Nine months	
	Ended September 30,	
	2023	2022
Total cash provided by (used for):		
Operating activities	\$ 20,721	13,175
Investing activities	(28,556)	(28,209)
Financing activities	(3,634)	(1,704)
Decrease in cash and cash equivalents	\$ (11,469)	(16,738)
Outstanding debt at the beginning of the period	178,557	178,409
Outstanding debt at the end of the period	178,668	178,520

Operating Activities - Net cash provided by operating activities for the nine months ended September 30, 2023 was \$20,721,000 versus \$13,175,000 in the same period last year. The increase was primarily due to increases in operating profit and interest income while the increased joint venture losses are reflected in investing activities.

At September 30, 2023, the Company was invested in U.S. Treasury notes valued at \$148,768,000 maturing in 2023 through early 2024. The unrealized loss on these investments of \$571,000 was recorded as part of comprehensive income and was based on the estimated market value by Wells Fargo Bank, N.A. (Level 1).

Investing Activities - Net cash used in investing activities for the nine months ended September 30, 2023 was \$28,556,000 versus \$28,209,000 in the same period last year. Investments in properties was \$4.6 million for the 9 months ended September 30, 2023 and included the start of construction on a new speculative warehouse project in Aberdeen, Maryland on Chelsea Road. Investments in properties during the nine months ended September 30, 2022 was \$26.1 million which included the \$11.6 million purchase of Astatula mining land, \$6.7 million for 170 acres in Cecil County Maryland to accommodate 900,000 square feet of industrial development, and the completion of the build-to-suite at 1941 62nd Street. Investments in joint ventures was \$31.6 million for the nine months ended

September 30, 2023 and included \$8 million for FRP's share of a \$13 million paydown of the loan at Bryant Street, \$15.5 million for our Aberdeen Station lending venture, \$3.4 million for the impact of higher interest rates at Verge, and \$2.1 million for predevelopment activities for our next potential apartment projects in Washington, D.C. and in Greenville. Investments in joint ventures was \$20.8 million for the 9 months ended September 30, 2022 and included \$12.9 million for the lending ventures including the Windlass loan and \$3.6 million for our Estero joint venture.

Financing Activities – Net cash required by financing activities was \$3,634,000 versus \$1,704,000 in the same period last year primarily due to the exercise of employee stock options and the repurchase of company stock in the nine months ended September 30, 2023.

Credit Facilities - On February 6, 2019, the Company entered into a First Amendment to the 2015 Credit Agreement (the "Credit Agreement") with Wells Fargo Bank, N.A. (Wells Fargo"). The Credit Agreement modifies the Company's prior Credit Agreement with Wells Fargo, dated January 30, 2015. The Credit Agreement establishes a five-year revolving credit facility with a maximum facility amount of \$20 million. The interest rate under the Credit Agreement will be a maximum of 1.50% over the Federal Funds Rates, which may be reduced quarterly to 1.25% or .75% over the Federal Funds Rate if the Company meets a specified ratio of consolidated total debt to consolidated total capital. A commitment fee of 0.25% per annum is payable quarterly on the unused portion of the commitment but the amount may be reduced to 0.20% or 0.15% if the Company meets a specified ratio of consolidated total debt to consolidated total capital. The credit agreement contains certain conditions and financial covenants, including a minimum tangible net worth and dividend restriction. As of September 30, 2023, these covenants would have limited our ability to pay dividends to a maximum of \$249 million combined.

On March 19, 2021, the Company refinanced Dock 79 and The Maren projects pursuant to separate Loan Agreements and Deed of Trust Notes entered into with Teachers Insurance and Annuity Association of America, LLC. Dock 79 and The Maren borrowed principal sums of \$92,070,000 and \$88,000,000 respectively, in connection with the refinancing. The loans are separately secured by the Dock 79 and The Maren real property and improvements, bear a fixed interest rate of 3.03% per annum, and require monthly payments of interest only with the principal in full due April 1, 2033. Either loan may be prepaid subsequent to April 1, 2024, subject to yield maintenance premiums. Either loan may be transferred to a qualified buyer as part of a one-time sale subject to a 60% loan to value, minimum of 7.5% debt yield and a 0.75% transfer fee.

Cash Requirements – The Company currently expects its capital expenditures for the remainder of 2023 to include approximately \$22.3 million for investment into our existing real estate holdings and partnerships as well as new real estate assets and joint ventures, with such capital being funded from cash and investments on hand, cash generated from operations and property sales, or borrowings under our credit facilities.

Summary and Outlook. Royalty revenue for this quarter was up 24.7% over the same period last year, and royalty revenue for the first nine months is up 23.8%. The last three quarters have been the three highest revenue quarters in this segment's history. Mining royalty revenue for the last twelve months is \$12.53 million, a 24.7% increase over the same period last year, and the segment's highest revenue total over any twelve-month period.

In the Stabilized Joint Venture segment, pro-rata NOI is down for the segment for both the quarter and the first nine months, which is to be expected after selling 20% of our share of Dock 79 and The Maren to SIC. NOI for the two projects as a whole increased 1.0% (\$10,163,000 vs \$10,063,000) for the first nine months compared to the same period last year. At Dock 79, average occupancy (95.08%) remains in line with historic expectations, but the high renewal rate (71.43%) with reduced increases (2.30%) is consistent with a post-Covid glut in apartment supply in the DC market as evidenced by the negative trade-outs (-4.60%) we're seeing at that building. The Maren performed slightly better with strong renewals (59.70%) at higher increases (3.18%) and positive trade-outs (4.60%), but at rates lower than we have experienced in the past prior to the second quarter of this year. Riverside in Greenville (which was added to this segment in the third quarter of 2022) has maintained strong occupancy (93.65% LTM) in its first year post-stabilization. Renewal rates for the quarter (52.83%) and year-to-date (56.03%) are consistent with expected results, and the increase on renewals (8.55% for Q3, 10.25% YTD) remain high. Our pro-rata share of NOI at

Riverside this quarter was \$231,000 and \$676,000 for the first nine months.

In our Asset Management Segment, occupancy and our overall square-footage have increased since the third quarter of 2022, leading to a 46.2% increase in NOI for the first nine months compared to the same period last year. We are 95.6% leased and occupied on 548,785 square feet compared to 85.9% occupied on 447,035 square feet at the end of the third quarter of 2022.

As mentioned last quarter and in our recent Investor Day presentation, the heady cocktail of inflation, interest rates, increased construction costs, and a softening in the DC market because of an influx of new apartment projects have led us to shift our development strategy away from new developments in DC for the time being. We are shifting towards (relatively) less capital-intensive projects like warehouse construction, where we can use our cash on hand to finance construction on an all equity basis and develop in-demand industrial product while the interest rates on construction loans keep most development on the sidelines. To that end, we are underway on the construction of a \$30 million spec warehouse project at our Chelsea site in Aberdeen, MD. We anticipate shell completion on this 259,200 square-foot building in the third quarter of 2024. We will continue to do the predevelopment work required to prepare the first phase of our partnership with SIC and MRP for vertical construction, but we will pause at that point until interest rates and construction costs come back in line with what's required to make a reasonable return. We still have the utmost confidence in our assets and the markets in which they thrive. To that end, during the first nine months of 2023 we repurchased 36,909 shares at an average cost of \$54.19 per share.

Non-GAAP Financial Measure.

To supplement the financial results presented in accordance with GAAP, FRP presents certain non-GAAP financial measures within the meaning of Regulation G promulgated by the Securities and Exchange Commission. We believe these non-GAAP measures provide useful information to our Board of Directors, management and investors regarding certain trends relating to our financial condition and results of operations. Our management uses these non-GAAP measures to compare our performance to that of prior periods for trend analyses, purposes of determining management incentive compensation and budgeting, forecasting and planning purposes. We provide Pro-rata net operating income (NOI) because we believe it assists investors and analysts in estimating our economic interest in our consolidated and unconsolidated partnerships, when read in conjunction with our reported results under GAAP. This measure is not, and should not be viewed as, a substitute for GAAP financial measures.

Pro-rata Net Operating Income Reconciliation
Nine months ended 09/30/23 (in thousands)

	Asset Management Segment	Development Segment	Stabilized Joint Venture Segment	Mining Royalties Segment	Unallocated Corporate Expenses	FRP Holdings Totals
Net Income (loss)	\$ 892	(7,192)	(816)	5,842	3,270	1,996
Income Tax Allocation	331	(2,667)	(145)	2,168	1,212	899
Income (loss) before income taxes	1,223	(9,859)	(961)	8,010	4,482	2,895
Less:						
Unrealized rents	531	—	—	143	—	674
Gain on sale of real estate	—	—	—	10	—	10
Interest income	—	3,692	—	—	4,515	8,207
Plus:						
Unrealized rents	—	—	117	—	—	117
Loss on sale of real estate	2	—	1	—	—	3
Equity in loss of Joint Ventures	—	10,256	298	31	—	10,585
Professional fees - other	—	—	59	—	—	59
Interest Expense	—	—	3,218	—	33	3,251
Depreciation/Amortization	1,006	140	6,797	472	—	8,415
Management Co. Indirect	396	1,822	330	390	—	2,938
Allocated Corporate Expenses	630	1,918	304	360	—	3,212
Net Operating Income	2,726	585	10,163	9,110	—	22,584
NOI of noncontrolling interest	—	—	(4,627)	—	—	(4,627)
Pro-rata NOI from unconsolidated joint ventures	—	4,054	676	—	—	4,730
Pro-rata net operating income	\$ 2,726	4,639	6,212	9,110	—	22,687

Pro-Rata Net Operating Income Reconciliation
 Nine months ended 09/30/22 (in thousands)

	Asset Management Segment	Development Segment	Stabilized Joint Venture Segment	Mining Royalties Segment	Unallocated Corporate Expenses	FRP Holdings Totals
Net income (loss)	\$ 443	(4,953)	(166)	5,311	735	1,370
Income tax allocation	164	(1,837)	101	1,969	129	526
Income (loss) before income taxes	607	(6,790)	(65)	7,280	864	1,896
Less:						
Unrealized rents	223	—	(62)	153	—	314
Gain on sale of real estate	—	—	—	874	—	874
Interest income	—	2,311	—	—	895	3,206
Plus:						
Equity in loss of joint ventures	—	5,143	72	33	—	5,248
Interest expense	—	—	2,184	—	31	2,215
Depreciation/amortization	683	139	7,272	416	—	8,510
Management company indirect	301	1,621	277	346	—	2,545
Allocated Corporate expenses	496	1,794	261	325	—	2,876
Net operating income (loss)	1,864	(404)	10,063	7,373	—	18,896
NOI of noncontrolling interest	—	—	(3,212)	—	—	(3,212)
Pro-rata NOI from unconsolidated joint ventures	—	1,896	390	—	—	2,286
Pro-rata net operating income	\$ 1,864	1,492	7,241	7,373	—	17,970

The following tables represent the Joint Venture and Development pro-rata NOI by project:

Development Segment:

Nine months ended	FRP Portfolio	Bryant Street Partnership	BC FRP Realty, LLC	.408 Jackson	Verge Partnership	Total Pro-rata NOI
9/30/2023	585	3,595	251	350	(142)	4,639
9/30/2022	(404)	1,853	277	(10)	(224)	1,492

Stabilized Joint Venture Segment:

Nine months ended	Dock 79	The Maren	Riverside Joint Venture	Total Pro-rata NOI
9/30/2023	2,825	2,711	676	6,212
9/30/2022	3,316	3,535	390	7,241

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISKS

Interest Rate Risk - We are exposed to the impact of interest rate changes through our variable-rate borrowings under our Credit Agreement with Wells Fargo.

Under the Wells Fargo Credit Agreement, the applicable margin for borrowings at September 30, 2023 was the Federal Funds Rate plus .75%. The applicable margin for such borrowings will be increased in the event that our debt to capitalization ratio as calculated under the Wells Fargo Credit Agreement Facility exceeds a target level.

The Company did not have any variable rate debt at September 30, 2023, so a sensitivity analysis was not performed to determine the impact of hypothetical changes in interest rates on the Company's results of operations and cash flows.

ITEM 4. CONTROLS AND PROCEDURES

CONCLUSION REGARDING THE EFFECTIVENESS OF DISCLOSURE CONTROLS AND PROCEDURES

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's reports under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer ("CEO") and Chief Financial Officer ("CFO"), as appropriate, to allow timely decisions regarding required disclosure.

The Company also maintains a system of internal accounting controls over financial reporting that are designed to provide reasonable assurance to the Company's management and Board of Directors regarding the preparation and fair presentation of published financial statements.

All control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance of achieving the desired control objectives.

As of September 30, 2023, the Company, under the supervision and with the participation of the Company's management, including the CEO, CFO and CAO, carried out an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures. Based on this evaluation, the Company's CEO, CFO and CAO concluded that the Company's disclosure controls and procedures are effective in alerting them in a timely manner to material information required to be included in periodic SEC filings.

There have been no changes in the Company's internal controls over financial reporting during our most recent fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1A. RISK FACTORS

In addition to the other information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2022, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Item 2. PURCHASES OF EQUITY SECURITIES BY THE ISSUER

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased As Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs ⁽¹⁾
July 1 through July 31	—	\$ —	—	\$ 8,363,000
August 1 through August 31	—	\$ —	—	\$ 8,363,000
September 1 through September 30	18,569	\$ 53.85	18,569	\$ 7,363,000
Total	18,569	\$ 53.85	18,569	

- (1) On February 4, 2015, the Board of Directors authorized management to expend up to \$5,000,000 to repurchase shares of the Company's common stock from time to time as opportunities arise. On December 5, 2018, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On August 5, 2019, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On May 6, 2020, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization. On August 26, 2020, the Board of Directors approved a \$10,000,000 increase in the Company's stock repurchase authorization.

Item 6. EXHIBITS

- (a) Exhibits. The response to this item is submitted as a separate Section entitled "Exhibit Index", on page 38.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this Report to be signed on its behalf by the undersigned thereunto duly authorized.

FRP Holdings, Inc.

Date: November 9, 2023

By JOHN D. BAKER II
John D. Baker II
Chief Executive Officer
(Principal Executive Officer)

By JOHN D. BAKER III
John D. Baker III.
Treasurer and Chief Financial Officer
(Principal Financial Officer)

By JOHN D. KLOPFENSTEIN
John D. Klopfenstein
Controller and Chief Accounting
Officer (Principal Accounting Officer)

FRP HOLDINGS, INC.
FORM 10-Q FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2023
EXHIBIT INDEX

(31)(a)	Certification of John D. Baker II.
(31)(b)	Certification of John D. Baker III.
(31)(c)	Certification of John D. Klopfenstein.
(32)	Certification of Chief Executive Officer, Chief Financial Officer, and Chief Accounting Officer under Section 906 of the Sarbanes-Oxley Act of 2002.
101.XSD	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase
104.	Cover Page Interactive Data File (formatted as Inline XBRL and contained in Exhibit 101)

I, John D. Baker II, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2023

/s/ John D. Baker II
Chief Executive Officer

I, John D. Baker III, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2023

/s/ John D. Baker III
Treasurer and Chief Financial Officer

I, John D. Klopfenstein, certify that:

1. I have reviewed this report on Form 10-Q of FRP Holdings, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosures controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any changes in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial report; and
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 9, 2023

/s/ John D. Klopfenstein
Controller and Chief Accounting Officer

Exhibit 32

CERTIFICATION UNDER SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, each of the undersigned certifies that this periodic report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 and that information contained in this periodic report fairly presents, in all material respects, the financial condition and results of operations of FRP Holdings, Inc.

FRP Holdings, Inc.

Date: November 9, 2023

By /s/JOHN D. BAKER II
John D. Baker II
Chief Executive Officer
(Principal Executive Officer)

By /s/JOHN D. BAKER III
John D. Baker III
Treasurer and Chief Financial Officer
(Principal Financial Officer)

By /s/JOHN D. KLOPFENSTEIN
John D. Klopfenstein
Controller and Chief Accounting
Officer (Principal Accounting Officer)

A signed original of this written statement required by Section 906 has been provided to FRP Holdings, Inc. and will be retained by FRP Holdings, Inc. and furnished to the Securities and Exchange Commission or its staff upon request.

The foregoing certification accompanies the issuer's Quarterly report on Form 10-Q and is not filed as provided in SEC Release Nos. 33-8212, 34-4751 and IC-25967, dated June 30, 2003.