

# Icahn Enterprises L.P.

**Investor Presentation** 

November 2010

#### Forward-Looking Statements and Non-GAAP Financial Measures

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements we make in this presentation, including statements regarding our future performance and plans for our businesses and potential acquisitions. These forward-looking statements involve risks and uncertainties that are discussed in our filings with the Securities and Exchange Commission, including economic, competitive, legal and other factors. Accordingly, there is no assurance that our expectations will be realized. We assume no obligation to update or revise any forward-looking statements should circumstances change, except as otherwise required by law. This presentation also includes certain non-GAAP financial measures.

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## **Executive Summary**

#### **Executive Summary**

(\$Millions)

- Icahn Enterprises L.P. ("IEP" or the "Company") is a diversified holding company, with global businesses in Investment Management, Automotives, Railcar, Food Packaging, Metals, Real Estate and Home Fashion
  - Total market capitalization of approximately \$3.1 billion <sup>(1)</sup>
- The proposed financing transaction will provide IEP with increased liquidity for general corporate purposes

Sources of Funds	Uses of Funds					
New Senior Notes	\$ 500	Cash to Icahn Enterprises Balance Sheet	\$	500		
Total Sources of Funds	\$ 500	Total Uses of Funds	\$	500		

### Summary of Terms

lssuer	Icahn Enterprises, L.P. ("IEP" or the "Company").
Issue	Tack-on to Existing Senior Notes (the "Notes").
Gross Proceeds	\$500 million.
Maturity	2016 (6-years, the "2016 Notes") and 2018 (8-years, the "2018 Notes"). <sup>(1)</sup>
Guarantors	The Notes will be unconditionally guaranteed on a senior unsecured basis by Icahn Enterprises Holdings L.P.
Ranking	The Notes will rank senior in right of payment to all existing subordinated indebtedness and equal in right of payment with all other existing and future senior indebtedness. The Notes will be effectively subordinated to all indebtedness and liabilities, including trade payables, of all subsidiaries other than Icahn Enterprise Holdings.
Optional Redemption	<ul> <li>2016 Notes: 3-year non-call.</li> <li>2018 Notes: 4-year non-call.</li> </ul>
	■ 3-year equity clawback.
Mandatory Redemption	None.
Covenants	Same as existing senior notes.
Use of Proceeds	General corporate purposes.
Distribution	144A private placement with registration rights.
Timing	Pricing: November 8, 2010.

### As Adjusted Capitalization and Credit Statistics

			Septemb	er 30, 20	10
			Actual	As /	Adjusted <sup>(1)</sup>
			(\$Mi	llions)	
	Liquid Assets:				
	HoldCo Cash & Cash Equivalents <sup>(2)</sup>	\$	792	\$	1,292
	HoldCo Investment in Private Funds		2,482		2,482
	HoldCo Liquid Assets		3,274		3,774
	Subsidiaries Cash & Cash Equivalents <sup>(3)</sup>		1,580		1,580
idity and	Total Liquid Assets	\$	4,854	\$	5,354
assets	HoldCo Debt:				
	8% Senior Unsecured Notes due 2018		1,142		1,432
	7.75% Senior Unsecured Notes due 2016		845		1,055
	Senior Unsecured Variable Rate Convertible Notes due 2013		556		556
	Mortgages Payable due 2010 - 2028 <sup>(4)</sup>		71		71
	HoldCo Debt	\$	2,614	\$	3,114
	Subsidiary Debt <sup>(4)</sup>		3,352		3,352
•	Total Consolidated Debt (a)	\$	5,966	\$	6,466
t 3.0x	Minority Interest (b)	\$	4,604	\$	4,604
.0X	Shareholders' Book Equity (c)		3,149		3,149
	Total Book Capitalization (a) + (b) + (c)	\$	13,719	\$	14,219
	Stockholders' Market Equity <sup>(5)</sup> (d)		3,110		3,110
	Total Market Capitalization (a) + (b) + (d)	\$	13,680	\$	14,180
	HoldCo Asset Value <sup>(6)</sup>	\$	6,226	\$	6,726
	Credit Ratios:				
	HoldCo Asset Value / HoldCo Debt		2.4x		2.2x
	HoldCo Asset Value (Net of Cash) / HoldCo Net Debt		3.0x		3.0x
	HoldCo Liquid Assets / HoldCo Debt		1.3x		1.2x
	<ul> <li>(1) All balances are adjusted for issuance of new tack-on Senior Notes and assume p</li> <li>(2) Includes liquid investments (excluding Investment Management) of \$ 108 million fo</li> <li>(3) Includes liquid investments of \$3 million for September 30, 2010.</li> <li>(4) Debt is non-recourse to Icahn Enterprises.</li> <li>(5) Based on closing stock price of \$ 36.70 for September 30, 2010. The number of units of the section o</li></ul>	or September 30, 2010.	eptember 30, 2010		
	was 84,728,479. (6) HoldCo Asset Value defined as market value of public subsidiaries, market value book value of private subsidiaries, Holding Co. cash and cash equivalents and IEP lic				

#### \$6.0 billion of liquidity and \$20 billion of total assets

## Strong asset to net debt coverage of 3.0x

Management).

## The Company

#### **Company Presenters**

Dan	Ninivaggi
Pr	resident

- Joined Icahn Enterprises L.P. as President in April 2010
- Previously Executive Vice President of Lear Corporation
- Partner at the law firm of Winston & Strawn LLP, specializing in M&A/Corporate Finance
- Serves as a director of CIT Group Inc.

Dominick Ragone Chief Financial Officer

- Joined Icahn Enterprises L.P. as Chief Financial Officer in July 2008
- Previously Assistant Controller for Bear Stearns from 2007 2008
- Also held positions as a Managing Director for Morgan Stanley from 2004 to 2007, and as Partner for PricewaterhouseCoopers LLP from 1988 to 2004
- Served as a Professional Accounting Fellow with the SEC's Office of the Chief Accountant from 1999 to 2001

Stephen Mongillo Managing Director of Icahn Capital

- Joined Icahn Capital LP as Managing Director in 2008
- Senior Managing Director in Leverage Finance/Debt Capital Markets at Bear Stearns for 10 years
- 23 years of financial experience in various leadership positions

## **Key Considerations**

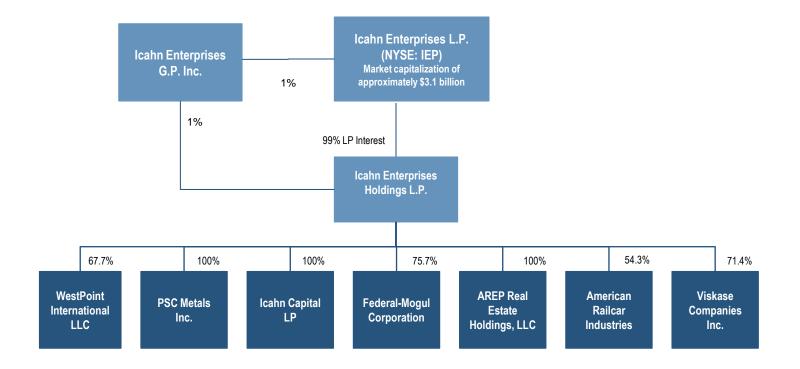
Significant Asset Value	<ul> <li>Total assets "as adjusted" of ~\$20 billion distributed across 7 operating subsidiaries</li> <li>Market value/Net worth of equity in operating subsidiaries of ~\$6.7 billion "as adjusted"</li> <li>~\$3.8 billion in "market-valued" assets, consisting of Federal-Mogul and American Railcar public equity and IEP liquid interest in private funds</li> </ul>
Strong Liquidity Position	<ul> <li>Total liquid assets "as adjusted" of \$5.4 billion, of which \$1.3 billion represents cash and liquid investments at Holding Co level</li> <li>IEP interest in private funds of \$2.5 billion</li> <li>Subsidiary cash of \$1.6 billion with incremental \$607 million in revolving facilities availability</li> </ul>
Extensive Track Record of Enhancing Value	<ul> <li>History of successfully acquiring undervalued assets and improving and enhancing their operations and financial results</li> <li>Portfolio companies have generally experienced significant growth in cash flow and value enhancement after acquisition</li> </ul>
Proven Investment Team	<ul> <li>Led by Carl C. Icahn, IEP is managed by well-seasoned financial and operational executives</li> <li>Significant investment returns over extended period of time</li> <li>Mature organization with significant controls in place</li> </ul>
Significant Investment Realization	<ul> <li>Investment record based on long-term investment horizon and prudent exit strategies</li> <li>ACEP acquired through debt position &amp; sold to financial buyer for \$1.2 billion in 2008         <ul> <li>10+ year investment period generated 300+% ROI</li> <li>NEG merged with TransTexas Gas and Panaco to consolidate businesses and sold to strategic buyer for after-tax gain of \$600 million in 2006             <ul> <li>10+ year investment period generated 300+% ROI</li> </ul> </li> </ul> </li> </ul>
Diversified Operating Subsidiaries	<ul> <li>Diverse set of operating subsidiaries with substantial asset base</li> <li>YTD 2010 revenues of \$6.6 billion and consolidated Adjusted EBITDA of \$1.2 billion</li> <li>IEP Adjusted EBITDA of \$688 million and non-controlling interests Adjusted EBITDA of \$496 million, respectively</li> <li>Subsidiaries continue to build equity value as macroeconomic conditions improve</li> </ul>

### **Business Portfolio at a Glance**

	Investment Management	Automotive	Metals	Real Estate	Home Fashion	Railcar	Food Packaging
Seset OverviewPartnership interests in Onshore and Offshore FundsOwns 75.7% public equity of Federal-MogulOwns the investment 		Owns 100% of PSC Metals	Rental real estate, property development and resort activities	Owns \$200 million preferred stock and 67.7% of common stock of WestPoint International	Owns 54.3% public equity of American Railcar	Owns 71.4% of Viskase equity	
Products / Services	Investment advisory services	<ul> <li>Manufactures vehicle and industrial products</li> <li>Powertrain energy</li> <li>Powertrain sealing and bearings</li> <li>Vehicle safety and protection</li> <li>Aftermarket</li> </ul>	<ul> <li>Industrial and obsolete scrap metal processor</li> <li>Sells ferrous and non-ferrous metals to electric- arc furnace mills, integrated steel mills, foundries, secondary smelters and metals brokers</li> </ul>	Single family and multifamily homes, lots in planned communities and raw land	amilysheets, pillowcases, comforters, unities andrailcars, custom designed railcar parts and other industrial		Producer of non- edible cellulosic and plastic casings and specialty plastic bags used to prepare and package processed meat products
FY 09 Revenue <sup>(1)</sup>	\$1.6 billion	\$5.4 billion	\$384.0 million	\$96.0 million	\$382.0 million	\$444.0 million	\$296.0 million
FY 09 Adj. EBITDA <sup>(1)</sup>	\$1.5 billion	\$509.0 million	\$(23.0) million	\$49.0 million	\$(20.0) million	\$66.0 million	\$55.0 million
Q3 YTD 2010 Revenue	\$688.0 million	\$4.6 billion	\$550.0 million	\$69.0 million	\$308.0 million	\$175.0 million	\$240.0 million
Q3 YTD 2010 Adj. EBITDA	\$624.0 million	\$505.0 million	\$20.0 million	\$29.0 million	\$(20.0) million	\$3.0 million	\$40.0 million
		CONTRACTOR					

The Company's diversification across multiple industries and geographies provides a natural hedge against cyclical and general economic swings

### **Summary Corporate Organizational Chart**



#### **Investment Management**

(\$Millions)

#### **Summary Operating Data:**

										_	
	F	iscal Ye	ear	Ended De	cer	nber 31,	Nine Months Ended				
	2	2007		2008		2009	9/3	0/2009	9/3	30/2010	
IEP Interests:											
<u>Revenues:</u>											
Management Fees	\$	128	\$	-	\$	-	\$	-	\$	-	
Special Profits Interest Allocation		71		-		154		144		34	
Incentive allocations		-		-		-		-		3	
Net Gain (Loss) from Investment Actvt		22		(303)		352		344		238	
		221		(303)		506		488		275	
Expenses		51		32		37		27		16	
Net income (loss) attribuatable to IEP											
before income taxes		170		(335)		469		461		259	

#### **Assets Under Management:**

ed 10		Fi	Fiscal Year Ended December 31,						Nine Months Ended				
	•		2007		2008		2009	9/	30/2009	9/	30/2010		
	AUM Balance, Beginning of Period	\$	4,020	\$	7,511	\$	4,368	\$	4,368	\$	5,805		
	Net Inflows (Outflows)		3,005		(274)		(77)		(247)		152		
34	Appreciation (Depreciation)		486		(2,869)		1,514		1,532		651		
3	AUM Balance, End of Period	\$	7,511	\$	4,368	\$	5,805	\$	5,653	\$	6,608		
238 275	Fee-Paying AUM	\$	5,050	\$	2,374	\$	2,152	\$	2,495	\$	1,852		
										-	-		

#### Current Exposures:(1)

	Type of Security								
	Equity	Credit							
Long Position	89%	27%							
Short Position	-27%	-6%							
Net Position	62%	21%							

- Total AUM valued at ~\$6.6 billion as of September 30, 2010, of which approximately \$1.9 billion are fee-paying assets.
- In the third quarter the gross return was 13.9%.
- For the nine months ending 2010 our gross return was 11.2% compared to 3.9% for the S&P 500 total return.
- Special profits interest allocation revenue based on average of 2.25% of fee-paying assets.
- Incentive fees range from 15% to 25% per annum.
  - IEP will need to earn a return of approximately 23% in 2010 (including SPIA) to surpass its high watermark (for a typical investor who has invested at January 1, 2008).
- Net equity position increased to 62% from 16% at year-end.

### Automotive

#### Segment Overview

Strong liquidity position -\$1.6 billion, consisting of \$1.1 billion cash and \$538 million undrawn revolver

- In 2008, Icahn Enterprises Holdings acquired a majority interest in Federal-Mogul
  - Purchased 50.8 million shares of Federal-Mogul Stock for an aggregate purchase price of \$862.8 million in cash, or \$17.00 per share
  - Acquired 24.5 million additional shares in December 2008 by issuing depositary shares
- Federal-Mogul sales are well balanced between OEM and aftermarket, as well as domestic and international markets
  - Customers include the world's largest light and commercial vehicle OEMs and major distributors and retailers in the independent aftermarket
- With 104 manufacturing and 21 distribution sites worldwide in 33 countries, Federal-Mogul is a global leader in manufacturing and distribution of parts, components and systems to customers in transportation markets





#### **Automotive**

(\$Millions)

#### Summary Operating Data:

	F	iscal Yea	led Decer	Nine Months Ended						
		2007		2008		2009	9/	/30/2009	9/	/30/2010
Total Revenues	\$	-	\$	5,727	\$	5,397	\$	3,976	\$	4,644
% Growth		NA		NA		-6%		NA		17%
Consolidated Adjusted EBITDA:										
IEP Adjusted EBITDA			\$	478	\$	376	\$	256	\$	379
Non-Controlling Interests Adj. E	BIT	DA		157		133		92		126
Consolidated Adjusted EBITDA:			\$	635	\$	509	\$	348	\$	505
% Margin				10%		9%		9%		11%
Capital Expenditures			\$	276	Ś	175	\$	146	Ś	166
			Ŷ	270	Ŷ	1,3	Ť	110	Ŷ	100
Free Cash Flow <sup>(2)</sup>			\$	359	\$	334	\$	202	\$	339
% Margin				6%		6%		5%		7%

Capitalization:			
	9/3	30/2010	
	В	alance	Rate
Cash and Cash Equivalents	\$	1,054	
\$540.0 MM Revolver due 2013	\$	-	L+175
Term Loan B due 2014		1,906	L+194
Term Loan C due 2015		972	L+194
Debt Discount		(102)	
Other Debt		80	
Total Debt (a)	\$	2,856	
Minority Interest (b)		86	
Total Book Equity (c )		1,270	
Book Capitalization (a) + (b) + (c )	\$	4,212	
Total Market Equity (d)		1,870	
Market Capitalization (a) + (b) + (d)	\$	4,812	
Liquidity (BB of \$538 MM)	\$	1,592	

- IEP Adjusted EBITDA for the nine months of 2010 was \$379 million, which was a \$123 million improvement from the comparable prior year period.
- Revenues of \$4.6 billion for the first nine months of 2010 compared to \$4.0 billion for the first nine months of 2009. Resulting from recovery in OE Light Vehicle and Commercial markets, as well as continued solid performance in aftermarket.
- Strong liquidity position of over \$1.6 billion, consisting of cash and revolver availability.
  - No near-term debt maturities with minimum amortization requirements.
- Covenants are minimally restrictive.
- Strong operating leverage driven by significant structural cost reductions.

(1) Financial data for 2008 is for the period 3/1/08 through 12/31/08, based on period when Icahn assumed majority ownership.

<sup>(2)</sup> Defined as Consolidated Adjusted EBITDA less Total Capital Expenditures.

### **Metals**

#### Segment Overview

- Metals segment conducted through indirect wholly owned subsidiary, PSC Metals, Inc. ("PSC Metals")
  - PSC Metals collects industrial and obsolete scrap metal, processes it into reusable forms and supplies the recycled metals to its customers
    - Electric-arc furnace mills, integrated steel mills, foundries, secondary smelters and metals brokers
- Ferrous products include shredded, sheared and bundled scrap metal and other purchased scrap metal such as turnings (steel machining fragments), cast furnace iron and broken furnace iron
- Non-ferrous metals including aluminum, copper, brass, stainless steel and nickel- bearing metals
  - Nonferrous products are a significant raw material in the production of aluminum and copper alloys used in manufacturing





#### **Metals**

(\$Millions)

#### Summary Operating Data:

		ar E	nded Dece		Nine Months Ended,				
	2007		2008		2009	9	/30/2009	9/	30/2010
Total Revenues % Growth	\$ 834 NA	\$	1,243 <i>49%</i>	\$	384 -69%	\$	273 NA	\$	550 101%
Adjusted EBITDA	\$ 47	\$	122	\$	(23)	\$	(20)	\$	20
% Margin	6%		10%		-6%		-7%		4%
Capital Expenditures	26		37		12		10		10
Free Cash Flow <sup>(1)</sup>	\$ 21	\$	85	\$	(35)	\$	(30)	\$	10
% Margin	3%		7%		-9%		-11%		2%

#### **Current Capitalization:**

	9/30 Bal	0/2010 lance	Rate
Cash and Cash Equivalents	\$	22	
Total Debt Total Book Equity	\$ \$	2 254	NA
Book Capitalization	\$ \$	256 22	

- During the first nine months of 2010, steel mill capacity utilization rates were estimated at approximately 71%, which is approximately 23% higher than the corresponding prior year period.
- Adjusted EBITDA for the first nine months of 2010 was \$20 million, which was a \$40 million improvement from the comparable prior year period.
- No significant third party debt outstanding.
- Focused on improving feeder base, processing costs and growing our non-ferrous business.
- Significant consolidation opportunities to build density in existing markets and expand into adjacent markets, resulting in improvements in controllable scrap, higher capacity utilization and improved pricing position.

### **Real Estate**

Segment Overview

- IEP's real estate interests are focused in three areas:
  - Rental Real Estate
  - Real Estate Development
  - Resort Operations
- During Q3 2008, we invested \$465 million of proceeds received from the sale of our gaming business to purchase two triple net leased properties in Atlanta and Dallas, which are occupied by a single-A rated Company
- Rental Real Estate operations consist primarily of retail, office and industrial properties leased to single-user corporate tenants
- Real Estate Development operations focus primarily on the construction and sale of single and multi family homes and planned communities. Real Estate Development also includes the former Fontainebleau property.
- Resort Operations includes the resorts that are included in both the New Seabury and Grand Harbor and Oak Harbor developments







### **Real Estate**

(\$Millions)

#### **Summary Operating Data:**

	Fiscal Yea	ir Ei	nded Dece	er 31,		Nine Mont	hs	9 <b>/30/2010</b> 69 - <i>3%</i>	
	2007		2008		2009	9	/30/2009	9	/30/2010
Total Revenues	\$ 113	\$	103	\$	96	\$	71	\$	69
% Growth	NA		-9%		-7%		NA		-3%
Adjusted EBITDA	\$ 30	\$	35	\$	49	\$	33	\$	29
% Margin	27%		34%		51%	_	46%		42%
Capital Expenditures	4		4		1		1		1
Free Cash Flow <sup>(1)</sup>	\$ 26	\$	31	\$	48	\$	32	\$	28
% Margin	23%		30%		50%		45%		41%

#### **Capitalization:**

		)/2010 ance	Rate
Cash and Cash Equivalents	\$	75	
Mortgages Payable due 2011- 2028 Other Debt Total Debt	\$ <b>\$</b>	111 1 <b>112</b>	5.0% -8.0% -
Total Book Equity	\$	765	_
Book Capitalization	\$	877	•
Liquidity	\$	75	

- Triple Net Lease portfolio generates approximately \$47 million of adjusted EBITDA annually.
- In February 2010, Fontainebleau was acquired for \$148 million and the property was secured at an annual cost between \$10 and \$15 million.
- Resorts/Development businesses are currently breakeven.
- We have suspended development activities given unfavorable market conditions and reduced carrying costs. We believe our development properties are well positioned to benefit from an economic recovery.

### **Home Fashion**

Segment Overview

- Home Fashion operations are conducted through WestPoint International, Inc. ("WPI")
- WPI is a premier manufacturer and marketer of bed and bath home fashions
  - Manufactures, sources, distributes, markets and sells a broad range of home fashion consumer products
    - Bed, bath and bedding products, including sheets, towels, accessories, drapes and blankets
- Offers a broad assortment of products across multiple price points
- WPI continues to reduce operating costs by restructuring operations in the plants located in the US, increasing
  production within non-US facilities and JV operation and sourcing goods from lower cost overseas facilities
  - As of September 30, 2010, \$163 million of WPI's assets were located outside the US, primarily in Bahrain



WPI is the #1 or #2 manufacturer and marketer of sheets and towels in US market

#### **Home Fashion**

(\$Millions)

#### **Summary Operating Data:**

	Fiscal Year Ended December 31,					er 31,		Nine Months Ended			
		2007		2008		2009	9/	/30/2009	9/	30/2010	
Total Revenues	\$	706	\$	438	\$	382	\$	270	\$	308	
% Growth		NA		-38%		-13%		NA		14%	
Consolidated Adjusted EBITDA:											
IEP Adjusted EBITDA	\$	(55)	\$	(22)	\$	(13)	\$	(12)	\$	(13)	
Non-Controlling Interests Adj.											
EBITDA	\$	(18)	\$	(13)	\$	(7)	\$	(7)	\$	(7)	
Consolidated Adjusted EBITDA	\$	(73)	\$	(35)	\$	(20)	\$	(19)	\$	(20)	
% Margin		-10%		-8%		-5%		-7%		-6%	
Capital Expenditures	\$	30	\$	12	\$	2	\$	1	\$	2	
Free Cash Flow <sup>(1)</sup>	\$	(103)	\$	(47)	\$	(22)	\$	(20)	\$	(22)	
% Margin		-15%		-11%		-6%		-7%		-7%	

#### **Capitalization:**

		)/2010 ance	Rate
	Dai	ance	Nate
Cash and Cash Equivalents	\$	23	
\$250.0 MM Revolver due 2011 Total Debt (a)	\$ \$	-	L+200
Total Book Equity ( b) Book Capitalization (a) + (b)	\$ <b>\$</b>	370 <b>370</b>	
Liquidity (BB of \$63 MM)	\$	71	

- Substantial improvement in operating performance over the past three years through focus on footprint actions, cost reductions and operating efficiencies.
- Net sales increasing but margins remain stressed due to higher freight and raw materials, principally cotton and goods sourced out of China.
- Evaluating business strategy relating to brands, direct-to-consumer sales, and bolt-on acquisitions.

### Railcar

Segment Overview

- Manufactures railcars, custom designed railcar parts and other industrial products, primarily aluminum and special alloy steel castings
- Major plants located in Marmaduke and Paragould, Arkansas
- Specializes in customized tank and hopper cars
- Railcar repair, maintenance and fleet management services







#### Railcar

(\$Millions)

#### **Summary Operating Data:**

	Fiscal Year Ended December 31,							Nine Months Ended			
	2007			2008	2009		9/30/2009		9/30/2010		
Total Revenues	\$	713	\$	821	\$	444	\$	348	\$	175	
% Growth		NA		15%		-46%		NA		-50%	
Consolidated Adjusted EBITDA:											
IEP Adjusted EBITDA	\$	48	\$	50	\$	36	\$	21	\$	2	
Non-Controlling Interests Adj. EBITDA		42		40		30		18		1	
Consolidated Adjusted EBITDA	\$	90	\$	90	\$	66	\$	39	\$	3	
% Margin		13%		11%		15%		11%		2%	
Capital Expenditures		59		52		15		13		5	
Free Cash Flow <sup>(1)</sup>	\$	31	\$	38	\$	51	\$	26	\$	(2)	
% Margin		4%		5%		11%		7%		-1%	

#### **Capitalization:**

oupitalization			
	-	)/2010 lance	Rate
Cash and Cash Equivalents	\$	311	
Senior Unsecured Notes due 2014 Total Debt (a)	\$ <b>\$</b>	275 <b>275</b>	7.50%
Total Book Equity (b) Book Capitalization (a) + (b)	\$ <b>\$</b>	315 <b>590</b>	
Total Market Equity ( c)	\$	334	
Market Capitalization (a) + ( c)	\$	609	
Liquidity	\$	311	

- Car order backlog has almost tripled since December 31, 2009, to over 1,400 cars as of September 30, 2010. ARI shipped approximately 1,130 railcars in 2010 as compared to approximately 3,080 railcars in the corresponding period of 2009.
- Revenues from railcar services increased due to higher volumes at repair facilities and the utilization of ARI's railcar manufacturing facilities for railcar repair projects.
- In response to the industry-wide slowdown, the company has significantly reduced operating costs, resulting in minimal cash burn.
- Pursuing Joint Venture in India.
- Well positioned to benefit from economic recovery.

<sup>(1)</sup> Defined as Consolidated Adjusted EBITDA less Total Capital Expenditures.

### **Food Packaging**

Segment Overview

- Worldwide leader in the production and sale of cellulosic, fibrous and plastic casings
- Operates seven manufacturing facilities and nine distribution centers throughout North America, Europe and South America
  - 68% of net revenue generated outside the U.S.
- Also manufactures heat-shrinkable plastic bags for the meat, poultry and cheese industry







## Food Packaging

(\$Millions)

#### **Summary Operating Data:**

		-						
	Fiscal Yea	ir Ei	nded Dece	mb	er 31,	Nine Mont	ths	Ended
	2007		2008		2009	9/30/2009		9/30/2010
Total Revenues	\$ 253	\$	290	\$	296	\$ 223	\$	240
% Growth	NA		15%		2%	NA		8%
Consolidated Adjusted EBITDA:								
IEP Adjusted EBITDA	\$ 17	\$	30	\$	40	\$ 28	\$	29
Non-Controlling Interests Adj.								
EBITDA	7		7		15	11		11
Consolidated Adjusted EBITDA	\$ 24	\$	37	\$	55	\$ 39	\$	40
% Margin	10%		13%		19%	17%		17%
Capital Expenditures	9		13		24	17		10
Free Cash Flow <sup>(1)</sup>	\$ 15	\$	25	\$	31	\$ 22	\$	30
% Margin	6%		8%		11%	10%		13%

#### **Capitalization:**

		0/2010 lance	Rate
Cash and Cash Equivalents	\$	85	
\$25.0 M Revolver due 2011 Capital Lease Obligations & Other Senior Secured Notes due 2018	\$	- 3 214	L + 200 NA 9.875%
Total Debt (a)	\$	217	
Total Book Equity (b)		16	
Book Capitalization (a) + (b)	\$	233	
Total Market Equity $^{(2)}$ ( c)	Pri	vate	
Liquidity (BB of \$6.0 MM)	\$	91	
	_		

- Continuing improvements in operating performance were the result of high capacity utilization, increased efficiencies, and lower material and energy costs.
- Issued \$175 million of 9.875% Senior Secured Notes in December 2009 and added \$40 million aggregate principal amount in May 2010.
- Mature industry with possible consolidation and growth opportunities in emerging markets.

(2) Traded thinly as a bulletin board stock.

<sup>(1)</sup> Defined as Consolidated Adjusted EBITDA less Total Capital Expenditures.

## **Financial Overview**

### Liquidity Serves as a Competitive Advantage

(\$Millions)

 IEP has applied a disciplined fiscal investment approach with a commitment towards substantial liquidity

As adjusted 9/30/2010	Total Liquidity		
Liquid Assets:			
Hold Co. Cash & Cash Equivalents <sup>(1)</sup>	\$	1,292	
IEP Interest in Private Funds		2,482	
Subsidiaries Cash & Cash Equivalents <sup>(2)</sup>		1,580	
Total	\$	5,354	
Subsidiary Revolver Avaliability:			
Automotive	\$	538	
Home Fashion		63	
Food Packaging		6	
Subsidiary Revolver Availability	\$	607	
Total Liquidity	\$	5,961	

- The Company has maintained ample liquidity in order to execute investment decisions quickly without financing contingencies, thereby taking advantage of investment opportunities and growing shareholders' equity
- No material parent or subsidiary debt maturity until late 2013

(1) Includes Hold Co. liquid investments (excluding Investment Management) of \$108 million.

(2) Includes subsidiaries liquid investments of \$3 million for September 30, 2010.

### As Adjusted Capitalization and Credit Statistics

			Septembe	ember 30, 2010	
			Actual	As Ad	ljusted <sup>(1)</sup>
	Liquid Assets:		(\$Mi	lions)	
	HoldCo Cash & Cash Equivalents <sup>(2)</sup> HoldCo Investment in Private Funds HoldCo Liquid Assets	\$	792 2,482 <b>3,274</b>	\$	1,292 2,482 <b>3,774</b>
	Subsidiaries Cash & Cash Equivalents <sup>(3)</sup>		1,580		1,580
	Total Liquid Assets	\$	4,854	\$	5,354
\$20 billion of total assets	HoldCo Debt:				
	8% Senior Unsecured Notes due 2018 7.75% Senior Unsecured Notes due 2016		1,142 845		1,432 1,055
	Senior Unsecured Variable Rate Convertible Notes due 2013		556		556
	Mortgages Payable due 2010 - 2028 <sup>(4)</sup> HoldCo Debt	\$	71 <b>2,614</b>	\$	71 <b>3,114</b>
	Subsidiary Debt <sup>(4)</sup>		3,352		3,352
0	Total Consolidated Debt (a)	\$	5,966	\$	6,466
Strong asset to net debt coverage of 3.0x	Minority Interest (b) Shareholders' Book Equity (c)	\$	4,604 3,149		4,604 3,149
		\$	13,719	\$	14,219
	lion of liquidity and ion of total assets       HoldCo Cash & Cash Equivalents <sup>(2)</sup> HoldCo Liquid Assets       \$         Subsidiaries Cash & Cash Equivalents <sup>(3)</sup> Total Liquid Assets       \$         HoldCo Debt:       8% Senior Unsecured Notes due 2018 7.75% Senior Unsecured Notes due 2016       \$         Senior Unsecured Variable Rate Convertible Notes due 2013 Mortgages Payable due 2010 - 2028 <sup>(4)</sup> HoldCo Debt       \$         Subsidiary Debt <sup>(4)</sup> \$         Total Consolidated Debt (a)       \$         Minority Interest (b)       \$	3,110		3,110	
	Total Market Capitalization (a) + (b) + (d)	\$	13,680	\$	14,180
	HoldCo Asset Value <sup>(6)</sup>	\$	6,226	\$	6,726
	Credit Ratios:				
	HoldCo Asset Value / HoldCo Debt		2.4x		2.2
	HoldCo Asset Value (Net of Cash) / HoldCo Net Debt		3.0x		3.0
	HoldCo Liquid Assets / HoldCo Debt		1.3x		1.2

(2) Includes liquid investments (excluding Investment Management) of \$ 108 million for September 30, 2010.

(3) Includes liquid investments of \$3 million for September 30, 2010.

(4) Debt is non-recourse to Icahn Enterprises.

(5) Based on closing stock price of \$36.70 for September 30, 2010. The number of units outstanding used for September 30, 2010 was 84,728,419.

(6) HoldCo Asset Value defined as market value of public subsidiaries, market value of Investment in Private Funds, net tangible book value of private subsidiaries, Holding Co. cash and cash equivalents and IEP liquid investments (excluding Investment Management).

#### Strong asset to ne debt coverage of 3

### **Consolidated Financial Snapshot**

	 F	i s ca	l Year Ended		Nine Months Ended					
	2007		2008 (1)	2009	9/3	30/2009	9/3	30/2010		
Revenues:										
Investment Management	\$ 588	\$	(2,783)	\$ 1,596	\$	1,575	\$	688		
Automotive	-		5,727	5,397		3,976		4,644		
Railcar	713		821	444		348		175		
Food Packaging	253		290	296		223		240		
Metals	834		1,243	384		273		550		
Real Estate	113		103	96		71		69		
Home Fashion	706		438	382		270		308		
Holding Company	 250		299	 10		6		(43)		
Total Revenues	\$ 3,457	\$	6,138	\$ 8,605	\$	6,742	\$	6,631		
Adjusted EBITDA										
Investment Management	\$ 172	\$	(334)	\$ 469	\$	460	\$	259		
Automotive	-		478	376		256		379		
Railcar	48		50	36		21		2		
Food Packaging	17		30	40		28		29		
Metals	47		122	(23)		(20)		20		
Real Estate	30		35	49		33		29		
Home Fashion	(55)		(22)	(13)		(12)		(13)		
Holding Company	213		119	(12)		(5)		(17)		
IEP Adjusted EBITDA	\$ 472	\$	478	\$ 922	\$	761	\$	688		
Non-Controlling Interests Adjusted EBITDA	362		(2,312)	 1,155		1,128		496		
Consolidated Adjusted EBITDA	\$ 834	\$	(1,834)	\$ 2,077	\$	1,889	\$	1,184		
Capital Expenditures: <sup>(2)</sup>	128		393	229		188		194		
Free Cash Flow <sup>(3)</sup>	\$ 706	\$	(2,227)	\$ 1,848	\$	1,701	\$	990		

(1) Automotive segment (Federal-Mogul) financial data is for the period 3/1/08 through 12/31/08, based on period when Icahn acquired majority ownership.

(2) Excludes the \$465.0 million capital expenditures in September 2008 that represent re-investment of ACEP sale proceeds toward purchase of two triple net leased properties and excludes \$115 million capital expenditures related to the purchase of former Fontainebleau property in first quarter of 2010.

(3) Defined as Consolidated Adjusted EBITDA less Total Capital Expenditures.

### As Adjusted Consolidating Balance Sheet

September 30, 2010 (\$Millions)

	Investment						Food					Real		Home		Holding		
		Management	Au	utomotive		Railcar		Packaging		Metals		Estate		Fashion		Company		Consolidated
Total Assets:																		
Operating Assets:																		
Cash and Cash Equivalents:	\$	7	\$	1,054	\$	311	\$	85	\$	22	\$	\$75	\$	23	\$	\$ 1,184	\$	2,761
Cash at Partnerships and Restricted Cash		1,801		-		-		2		4		5		-		131		1,943
Investments		6,578		223		49		-		3		-		13		16		6,882
Accounts Receivable, Net		-		1,140		25		53		71		9		86		-		1,384
Inventories, Net		-		857		58		50		70				140				1,175
Operating Assets		8,386		3,274		443		190		170		89		262	_	1,331		14,145
Other Assets:																		-
Property, Plant And Equipment, Net		-		1,782		186		102		104		708		130		3		3,015
Goodwill and Intangible Assets, Net		-		1,937		7		17		6		99		8		-		2,074
Other Assets		79		334		14		27		35		14		30		56		589
Other Assets		79		4,053	_	207		146		145	_	821	_	168	_	59	_	5,678
Total Assets	\$	8,465	\$	7,327	\$	650	\$	336	\$	315	\$	\$ 910	\$	430	\$	\$ 1,390	\$	19,823
Total Liabilities and Equity:																		-
Operating Liabilities:																		-
Accounts Payable, Accrued and Other	\$	303	\$	1,938	\$	54	\$	60	\$	57	\$	\$ 33	\$	60	\$	\$ 181	\$	2,686
Securities Sold at Fair Value		887		-		-		-		-		-		-		-		887
Due To Brokers		803						-	_	-								803
Operating Liabilities		1,993		1,938		54		60		57		33		60		181		4,376
Long Term Liabilities:																		-
Postemployment Benefit Liability		-		1,177		6		43		2		-		-		-		1,228
Debt				2,817		275		217		2		112				3,043		6,466
Long Term Liabilities		-		3,994		281		260		4		112		-		3,043		7,694
Total Liabilities		1,993		5,932		335		320		61		145		60		3,224		12,070
Equity to Non-Controlling Interests		3,991		394		144		7		-		-		44		24		4,604
Equity Attributable to Icahn Enterprises		2,481		1,001		171		9		254		765		326		(1,858)		3,149
Total Liabilities and Equity		8,465		7,327		650		336		315		910		430		1,390		19,823
		;							_		-				-		.—	

## Summary

#### **Investment Considerations**

Significant Asset Value

**Strong Liquidity Position** 

Extensive Track Record of Enhancing Value

**Proven Investment Team** 

Significant Investment Realization

**Diversified Operating Subsidiaries**