

**PEPSICO, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF INCOME**  
(in millions except per share amounts, unaudited)

	12 Weeks Ended	
	<u>3/24/07</u>	<u>3/25/06</u>
<b>Net Revenue</b> .....	\$ 7,350	\$ 6,719
Cost of sales .....	3,285	2,962
Selling, general and administrative expenses .....	2,635	2,469
Amortization of intangible assets .....	<u>11</u>	<u>31</u>
<b>Operating Profit</b> .....	<b>1,419</b>	1,257
Bottling equity income .....	74	75
Interest expense .....	(42)	(62)
Interest income .....	22	45
Income before income taxes .....	1,473	1,315
Provision for income taxes .....	377	368
<b>Net Income</b> .....	<b><u>\$ 1,096</u></b>	<b><u>\$ 947</u></b>

**Net Income Per Common Share**

<b>Basic</b> .....	\$ 0.67	\$ 0.57
<b>Diluted</b> .....	\$ 0.65	\$ 0.56
Cash Dividends Declared Per Common Share .....	\$ 0.30	\$ 0.26

See accompanying Notes to the Condensed Consolidated Financial Statements.

**PEPSICO, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS**  
(in millions, unaudited)

	12 Weeks Ended	
	<u>3/24/07</u>	<u>3/25/06</u>
<b>Operating Activities</b>		
Net income .....	\$ 1,096	\$ 947
Depreciation and amortization .....	276	286
Stock-based compensation expense .....	63	67
Excess tax benefits from share-based payment arrangements .....	(47)	(34)
Pension and retiree medical plan contributions .....	(34)	(28)
Pension and retiree medical plan expenses .....	118	120
Bottling equity income, net of dividends .....	(57)	(61)
Deferred income taxes and other tax charges and credits .....	11	20
Change in accounts and notes receivable .....	(377)	(347)
Change in inventories .....	(134)	(179)
Change in prepaid expenses and other current assets .....	(75)	(39)
Change in accounts payable and other current liabilities .....	(413)	(441)
Change in income taxes payable .....	269	(140)
Other, net .....	(70)	2
Net Cash Provided by Operating Activities .....	<u>626</u>	<u>173</u>
<b>Investing Activities</b>		
Capital spending .....	(267)	(289)
Sales of property, plant and equipment .....	4	6
Acquisitions and investments in noncontrolled affiliates .....	(431)	(275)
Cash proceeds from sale of The Pepsi Bottling Group (PBG) stock .....	94	85
Short-term investments, by original maturity		
More than three months – purchases .....	(13)	-
More than three months – maturities .....	13	20
Three months or less, net .....	402	780
Net Cash (Used for)/Provided by Investing Activities .....	<u>(198)</u>	<u>327</u>

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**PEPSICO, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (continued)**  
(in millions, unaudited)

	12 Weeks Ended	
	<u>3/24/07</u>	<u>3/25/06</u>
<b>Financing Activities</b>		
Payments of long-term debt .....	\$ (26)	\$ (22)
Short-term borrowings, by original maturity		
More than three months – proceeds .....	1	10
More than three months – payments .....	(8)	(204)
Three months or less, net .....	21	(497)
Cash dividends paid .....	(498)	(432)
Share repurchases – common .....	(882)	(660)
Share repurchases – preferred .....	(2)	(2)
Proceeds from exercises of stock options .....	236	436
Excess tax benefits from share-based payment arrangements .....	47	34
Net Cash Used for Financing Activities .....	<u>(1,111)</u>	(1,337)
Effect of Exchange Rate Changes on Cash and Cash Equivalents .....	(1)	5
Net Decrease in Cash and Cash Equivalents .....	(684)	(832)
Cash and Cash Equivalents – Beginning of year .....	<u>1,651</u>	1,716
Cash and Cash Equivalents – End of period .....	<u>\$ 967</u>	<u>\$ 884</u>

See accompanying Notes to the Condensed Consolidated Financial Statements.

**PEPSICO, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEET**  
(in millions)

	(Unaudited)		
	<u>3/24/07</u>	<u>12/30/06</u>	
<b>Assets</b>			
Current Assets			
Cash and cash equivalents .....	\$     967	\$     1,651	
Short-term investments .....	770	1,171	
Accounts and notes receivable, less allowance: 3/07 - \$74, 12/06 - \$64 .....	4,123	3,725	
Inventories			
Raw materials .....	893	860	
Work-in-process .....	168	140	
Finished goods .....	<u>1,013</u>	926	
	<u>2,074</u>	1,926	
Prepaid expenses and other current assets .....	<u>757</u>	657	
Total Current Assets .....	<u>8,691</u>	9,130	
Property, Plant and Equipment .....	19,200	19,058	
Accumulated Depreciation .....	<u>(9,469)</u>	<u>(9,371)</u>	
	<u>9,731</u>	9,687	
Amortizable Intangible Assets, net .....	627	637	
Goodwill .....	4,596	4,594	
Other Nonamortizable Intangible Assets .....	<u>1,213</u>	1,212	
Nonamortizable Intangible Assets .....	<u>5,809</u>	5,806	
Investments in Noncontrolled Affiliates .....	3,676	3,690	
Other Assets .....	<u>1,296</u>	980	
Total Assets .....	<u>\$     29,830</u>	<u>\$     29,930</u>	

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**PEPSICO, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED BALANCE SHEET (continued)**  
(in millions except per share amounts)

	(Unaudited)	
	<u>3/24/07</u>	<u>12/30/06</u>
<b>Liabilities and Shareholders' Equity</b>		
Current Liabilities		
Short-term obligations .....	\$ 1,002	\$ 274
Accounts payable and other current liabilities .....	6,207	6,496
Income taxes payable .....	<u>313</u>	<u>90</u>
Total Current Liabilities .....	<u>7,522</u>	<u>6,860</u>
Long-term Debt Obligations .....	1,807	2,550
Other Liabilities .....	<u>4,805</u>	<u>4,624</u>
Deferred Income Taxes .....	<u>348</u>	<u>528</u>
Total Liabilities .....	<u>14,482</u>	<u>14,562</u>
Commitments and Contingencies		
Preferred Stock, no par value .....	41	41
Repurchased Preferred Stock .....	<u>(122)</u>	<u>(120)</u>
Common Shareholders' Equity		
Common stock, par value 1 2/3 cents per share:		
Authorized 3,600 shares, issued 3/07 and 12/06 - 1,782 shares .....	30	30
Capital in excess of par value .....	479	584
Retained earnings .....	<u>25,446</u>	<u>24,837</u>
Accumulated other comprehensive loss .....	<u>(2,238)</u>	<u>(2,246)</u>
Total Common Shareholders' Equity .....	<u>23,717</u>	<u>23,205</u>
Less: repurchased common stock, at cost:		
3/07 – 151 shares and 12/06 – 144 shares .....	<u>(8,288)</u>	<u>(7,758)</u>
Total Common Shareholders' Equity .....	<u>15,429</u>	<u>15,447</u>
Total Liabilities and Shareholders' Equity .....	<u>\$ 29,830</u>	<u>\$ 29,930</u>

See accompanying Notes to the Condensed Consolidated Financial Statements.

**PEPSICO, INC. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT**  
**OF COMPREHENSIVE INCOME**  
(in millions, unaudited)

	<u>12 Weeks Ended</u>	
	<u>3/24/07</u>	<u>3/25/06</u>
Net Income .....	\$ 1,096	\$ 947
Other Comprehensive Income		
Currency translation adjustment .....	(32)	65
Reclassification of pension and retiree medical losses to net income, net of tax .....	32	-
Cash flow hedges, net of tax:		
Net derivative gains .....	3	4
Reclassification of losses/(gains) to net income .....	3	(6)
Unrealized gains/(losses) on securities, net of tax .....	2	(3)
Other .....	-	4
	<u>8</u>	<u>64</u>
Comprehensive Income .....	<u>\$ 1,104</u>	<u>\$ 1,011</u>

See accompanying Notes to the Condensed Consolidated Financial Statements.

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