

PEPSICO, INC. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED STATEMENT OF INCOME
 (in millions except per share amounts, unaudited)

	12 Weeks Ended September 9, 2006	12 Weeks Ended September 3, 2005	36 Weeks Ended September 9, 2006	36 Weeks Ended September 3, 2005
Net Revenue	\$ 8,950	\$ 8,184	\$ 24,754	\$ 22,466
Cost of sales	4,030	3,515	11,018	9,699
Selling, general and administrative expenses	3,063	2,952	8,702	8,181
Amortization of intangible assets . . .	41	37	108	103
Operating Profit	1,816	1,680	4,926	4,483
Bottling equity income	225	209	485	430
Interest expense	(51)	(58)	(172)	(161)
Interest income	39	37	110	88
Income before income taxes	2,029	1,868	5,349	4,840
Provision for income taxes	548	1,004	1,491	1,870
Net Income	\$ 1,481	\$ 864	\$ 3,858	\$ 2,970
Net Income Per Common Share				
Basic	\$ 0.90	\$ 0.52	\$ 2.33	\$ 1.77
Diluted	\$ 0.88	\$ 0.51	\$ 2.28	\$ 1.74
Cash Dividends Declared Per Common Share	\$ 0.30	\$ 0.26	\$ 0.86	\$ 0.75

PEPSICO, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
(in millions, unaudited)

	36 Weeks Ended September 9, 2006	36 Weeks Ended September 3, 2005
Operating Activities		
Net income	\$ 3,858	\$ 2,970
Depreciation and amortization	940	896
Stock-based compensation expense	191	215
Excess tax benefits from share-based payment arrangements	(91)	—
Cash payments for merger-related costs and restructuring charges	—	(21)
Pension and retiree medical plan contributions	(90)	(104)
Pension and retiree medical plan expenses	371	306
Bottling equity income, net of dividends	(409)	(345)
Deferred income taxes and other tax charges and credits . .	48	290
Change in accounts and notes receivable	(785)	(751)
Change in inventories	(246)	(104)
Change in prepaid expenses and other current assets	2	48
Change in accounts payable and other current liabilities . . .	263	163
Change in income taxes payable	242	918
Other, net	(2)	77
Net Cash Provided by Operating Activities	<u>4,292</u>	<u>4,558</u>
Investing Activities		
Snack Ventures Europe (SVE) minority interest acquisition .	—	(750)
Capital spending	(1,130)	(796)
Sales of property, plant and equipment	37	65
Investment in finance assets	(11)	—
Other acquisitions and investments in noncontrolled affiliates	(444)	(302)
Cash proceeds from sale of The Pepsi Bottling Group (PBG) stock	285	177
Divestitures	37	3
Short-term investments, by original maturity		
More than three months-purchases	(17)	(82)
More than three months-maturities	21	56
Three months or less, net	1,095	(1,832)
Net Cash Used for Investing Activities	<u>(127)</u>	<u>(3,461)</u>
Financing Activities		
Proceeds from issuances of long-term debt	25	13
Payments of long-term debt	(136)	(145)
Short-term borrowings, by original maturity		
More than three months-proceeds	127	51
More than three months-payments	(256)	(66)
Three months or less, net	(1,905)	1,236
Cash dividends paid	(1,359)	(1,209)
Share repurchases-common	(2,157)	(2,085)
Share repurchases-preferred	(7)	(14)
Proceeds from exercises of stock options	1,008	707
Excess tax benefits from share-based payment arrangements	91	—
Net Cash Used for Financing Activities	<u>(4,569)</u>	<u>(1,512)</u>

Effect of Exchange Rate Changes on Cash and Cash Equivalents	<u>13</u>	<u>(21)</u>
Net Decrease in Cash and Cash Equivalents	(391)	(436)
Cash and Cash Equivalents-Beginning of year	1,716	<u>1,280</u>
Cash and Cash Equivalents-End of period	\$ 1,325	\$ 844

PEPSICO, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEET
(in millions except per share amounts)

	<u>(Unaudited)</u> September 9, 2006		<u>December 31, 2005</u>
Assets			
Current Assets			
Cash and cash equivalents	\$ 1,325	\$	1,716
Short-term investments	2,075		3,166
Accounts and notes receivable, less allowance: 9/06-\$74, 12/05-\$75	4,154		3,261
Inventories			
Raw materials	855		738
Work-in-process	172		112
Finished goods	935		843
	1,962		1,693
Prepaid expenses and other current assets	623		618
Total Current Assets	10,139		10,454
Property, Plant and Equipment	18,220		17,145
Accumulated Depreciation	(9,109)		(8,464)
	9,111		8,681
Amortizable Intangible Assets, net	613		530
Goodwill	4,473		4,088
Other Nonamortizable Intangible Assets	1,164		1,086
Nonamortizable Intangible Assets	5,637		5,174
Investments in Noncontrolled Affiliates	3,626		3,485
Other Assets	3,140		3,403
Total Assets	\$ 32,266	\$	<u>31,727</u>
Liabilities and Shareholders' Equity			
Current Liabilities			
Short-term obligations	\$ 568	\$	2,889
Accounts payable and other current liabilities	6,498		5,971
Income taxes payable	668		546
Total Current Liabilities	7,734		9,406
Long-term Debt Obligations	2,528		2,313
Other Liabilities	4,534		4,323
Deferred Income Taxes	1,462		1,434
Total Liabilities	16,258		17,476
Commitments and Contingencies			
Preferred Stock, no par value	41		41
Repurchased Preferred Stock	(117)		(110)
Common Shareholders' Equity			
Common stock, par value 1 2/3 cents per share:			
Authorized 3,600 shares, issued 9/06 and 12/05 - 1,782 shares	30		30

Capital in excess of par value	527	614
Retained earnings	23,546	21,116
Accumulated other comprehensive loss	(811)	(1,053)
	23,292	20,707
Less: repurchased common stock, at cost:		
9/06 - 136 shares, 12/05 - 126 shares	(7,208)	(6,387)
Total Common Shareholders' Equity	16,084	14,320
Total Liabilities and Shareholders' Equity	\$ 32,266	\$ 31,727

PEPSICO, INC. AND SUBSIDIARIES
 CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
 (in millions, unaudited)

	12 Weeks Ended September 9, 2006	12 Weeks Ended September 3, 2005	36 Weeks Ended September 9, 2006	36 Weeks Ended September 3, 2005
Net Income	\$ 1,481	\$ 864	\$ 3,858	\$ 2,970
Other Comprehensive Income/(Loss)				
Currency translation adjustment . .	90	95	262	(81)
Cash flow hedges, net of tax:				
Net derivative (losses)/gains . . .	(4)	18	(16)	41
Reclassification of (gains)/losses to net income	—	(4)	(7)	5
Unrealized gains/(losses) on securities, net of tax	4	—	(2)	(4)
Other	1	—	5	4
	<u>91</u>	<u>109</u>	<u>242</u>	<u>(35)</u>
Comprehensive Income	<u>\$ 1,572</u>	<u>\$ 973</u>	<u>\$ 4,100</u>	<u>\$ 2,935</u>

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