



## PEPSICO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF INCOME (in millions except per share amounts, unaudited)

	Quarter Ended March 25, 2006	March 25, March 19,	
<b>Net Revenue</b>	\$       7,205 3,179 2,647 31	\$	6,585 2,870 2,439 29
Operating ProfitBottling equity incomeInterest expenseInterest incomeIncome before income taxes	1,348 84 (62 45 1,415	)	1,247 65 (50) <u>23</u> 1,285
Provision for income taxes   Net Income	396 \$ 1,019	\$	373 912
Net Income Per Common ShareBasicBasicDilutedCash Dividends Declared Per Common Share	\$ 0.61 \$ 0.60 \$ 0.26	\$ \$ \$	0.54 0.53 0.23





## PEPSICO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (in millions, unaudited)

	Quarter Ended March 25, 2006	Quarter Ended March 19, 2005	
Operating Activities			
Net Income	\$ 1,019	\$ 912	
Depreciation and amortization	286	282	
Stock-based compensation expense	67	77	
Excess tax benefits from share-based			
payment arrangements	(34)	—	
Cash payments for merger-related costs and			
restructuring charges	_	(14)	
Pension and retiree medical plan			
contributions	(28)	(48)	
Pension and retiree medical plan expenses .	123	102	
Bottling equity income, net of dividends	(70)	(51)	
Deferred income taxes and other tax			
charges and credits	20	51	
Change in accounts and notes receivable	(347)	(237)	
Change in inventories	(179)	(93)	
Change in prepaid expenses and other	()	-	
current assets	(39)	3	
Change in accounts payable and other	(	(500)	
current liabilities	(441)	(522)	
Change in income taxes payable	(140)	233	
Other, net	9	54	
Net Cash Provided by Operating Activities	246	749	
<b>Investing Activities</b> Snack Ventures Europe (SVE) minority			
interest acquisition	—	(750)	
Capital spending	(289)	(181)	
Sales of property, plant and equipment	6	25	
Other acquisitions and investments in			
noncontrolled affiliates	(275)	(41)	
Cash proceeds from sale of The Pepsi			
Bottling Group (PBG) stock	85	47	
Short-term investments, by original maturity		(4-7)	
More than three months-purchases	_	(17)	
More than three months-maturities	20	17	
Three months or less, net	780	(528)	
Net Cash Provided by/(Used for) Investing			
Activities	327	(1,428)	
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#### **Financing Activities**

I mancing Activities		
Proceeds from issuances of long-term debt .	—	13
Payments of long-term debt	(22)	(3)
Short-term borrowings, by original maturity		
More than three months-proceeds	10	37
More than three months-payments	(204)	(2)
Three months or less, net.	(497)	698
Cash dividends paid	(432)	(387)
Share repurchases-common	(660)	(494)
Share repurchases-preferred	<b>(2</b> )	<b>(</b> 6)
Proceeds from exercises of stock options	436	233
Excess tax benefits from share-based		
payment arrangements	34	_
Net Cash (Used for)/Provided by Financing		
Activities	(1,337)	89
Effect of Exchange Rate Changes on Cash and	(1,557)	05
	4	(0)
Cash Equivalents		(9)
	(=40)	(500)
Net Decrease in Cash and Cash Equivalents.	(760)	· · ·
Cash and Cash Equivalents-Beginning of year	1,716	1,280
Cash and Cash Equivalents-End of period	<u>\$ 956</u>	<u>\$ 681</u>





# PEPSICO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEET (in millions except per share amounts)

	March 25, 2006 (Unaudited)		Dee	December 31, 2005	
Assets Current Assets Cash and cash equivalents Short-term investments	\$	956 2,373	\$	1,716 3,166	
Accounts and notes receivable, less allowance: 3/06-\$72, 12/05-\$75		3,634		3,261	
Raw materials		764 159 958		738 112 843	
		1,881		1,693	
Prepaid expenses and other current assets Total Current Assets		658 9,502		618 10,454	
Property, Plant and Equipment		17,386 (8,632)		17,145 (8,464)	
		8,754		8,681	
Amortizable Intangible Assets, net		503		530	
Goodwill		4,100 1,098		4,088 1,086	
Nonamortizable Intangible Assets Investments in Noncontrolled Affiliates Other Assets		5,198 3,506 3,531		5,174 3,485 3,403	
Total Assets	\$	30,994	\$	31,727	
Liabilities and Shareholders' Equity Current Liabilities					
Short-term obligations	\$	2,214 5,587 359	\$	2,889 5,971 546	
Total Current LiabilitiesLong-term Debt ObligationsOther Liabilities		8,160 2,288 4,427		9,406 2,313 4,323	
Deferred Income Taxes		1,378		1,434	
Total Liabilities		16,253		17,476	

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Commitments and Contingencies Preferred Stock, no par value	41 (112)	41 (110)
Authorized 3,600 shares, issued 3/06 and 12/05-1,782 shares	30	30
Capital in excess of par value Retained earnings Accumulated other comprehensive loss	 567 21,702 (989)	614 21,116 (1,053)
Less: repurchased common stock, at cost: 3/06 and 12/05-126 shares	 21,310 (6,498)	20,707 (6,387)
Total Common Shareholders' Equity Total Liabilities and Shareholders' Equity	\$ 14,812 30,994 \$	14,320 31,727





## PEPSICO, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (in millions, unaudited)

	Quarter Ended March 25, 2006		Quarter Ended March 19, 2005		
Net Income	\$	1,019	\$	912	
Other Comprehensive Income Currency translation adjustment Cash flow hedges, net of tax:		65		14	
Net derivative gains <sup>(a)</sup> Reclassification of (gains)/losses to net		4		12	
income		(6) (3) 4		8 (2) 1	
		64		33	
Comprehensive Income	\$	1,083	\$	945	

<sup>(a)</sup> Net derivative gains for the 12 weeks ended March 25, 2006 include \$4 million of net losses on commodity derivatives.





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