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SIGNATURE

Exhibit 10.1

SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

<u>X</u>	Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended August 4, 2001, or Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from to	
	Commission file number 1-12814	
	COLE NATIONAL CORPORATION (Exact name of registrant as specified in its charter)	
	Delaware (State or other jurisdiction of incorporation or organization)	34-1453189 (I.R.S. employer identification no.)
	5915 Landerbrook Drive Mayfield Heights, Ohio (Address of principal executive offices)	44124 (Zip code)
	(440) 449-4100 (Registrant's telephone number, including area code)	
Exchange Act of	mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 13 1934 during the preceding 12 months (or for such shorter period that the registrant was requisiblect to such filing requirements for the past 90 days X_ YES NO	

As of August 31, 2001, 15,885,649 shares of the registrant's common stock were outstanding.

(Mark One)

COLE NATIONAL CORPORATION AND SUBSIDIARIES FORM 10-Q QUARTER ENDED AUGUST 4, 2001 INDEX

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PART I — FINANCIAL INFORMATION

Item 1. Financial Statements

COLE NATIONAL CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (Dollars in thousands)

(Unaudited)

	August 4, 2001	February 3, 2001
Assets		
Current assets:		
Cash and cash equivalents	\$ 34,523	\$ 36,725
Accounts receivable, less allowance for doubtful accounts of \$6,534 and \$7,348, respectively	38,720	40,505
Current portion of notes receivable	4,366	5,097
Inventories	130,346	122,238
Refundable income taxes	547	1,237
Prepaid expenses and other	15,553	15,188
Deferred income tax benefits	2,207	2,177
Total current assets	226,262	223,167
Property and equipment, at cost	284,164	275,241
Less — accumulated depreciation and amortization	(154,796)	(149,543)
Total property and equipment, net	129,368	125,698
Notes receivable, excluding current portion, less reserves for uncollectible		
amounts of \$3,945 and \$4,537, respectively	19,422	18,000
Deferred income taxes and other assets	78,748	75,460
Intangible assets, net	148,680	151,588
Total assets	\$ 602,480	\$ 593,913
Liabilities and Stockholders' Equity		
Current liabilities:		
Current portion of long-term debt	\$ 207	\$ 452
Accounts payable	56,801	56,505
Accrued interest	6,418	6,736
Accrued liabilities	81,827	76,646
Accrued income taxes	5,301	3,458
Total current liabilities	150,554	143,797
Long-term debt, net of discount and current portion	284,269	284,286
Other long-term liabilities	15,923	16,280
Stockholders' equity	151,734	149,550
Total liabilities and stockholders' equity	\$ 602,480	\$ 593,913

The accompanying notes to consolidated financial statements are an integral part of these consolidated balance sheets.

COLE NATIONAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share amounts) (Unaudited)

	Thirteen '	Thirteen Weeks Ended		Twenty-Six Weeks Ended	
	August 4, 2001	July 29, 2000	August 4, 2001	July 29, 2000	
Net revenue	\$273,348	\$264,663	\$543,639	\$522,434	
Costs and expenses:					
Cost of goods sold	90,684	87,981	177,800	174,309	
Operating expenses	163,354	159,624	329,452	317,967	
Depreciation and amortization	10,079	9,960	19,952	19,962	
Total costs and expenses	264,117	257,565	527,204	512,238	
Operating income	9,231	7,098	16,435	10,196	
Interest and other (income) expense:					
Interest expense	7,010	7,028	14,068	14,088	
Interest and other income	(1,024)	(934)	(2,311)	(1,884)	
Total interest and other (income) expense, net	5,986	6,094	11,757	12,204	
Income (loss) before income taxes	3,245	1,004	4,678	(2,008)	
Income tax provision (benefit)	1,786	552	2,574	(1,104)	
Net income (loss)	\$ 1,459	\$ 452	\$ 2,104	\$ (904)	
Earnings (loss) per share:					
Basic	\$ 0.09	\$ 0.03	\$ 0.13	\$ (0.06)	
Diluted	\$ 0.09	\$ 0.03	\$ 0.13	\$ (0.06)	

The accompanying notes to consolidated financial statements are an integral part of these consolidated statements.

COLE NATIONAL CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Dollars in thousands) (Unaudited)

	Twenty-Six Weeks Ended	
	August 4, 2001	July 29, 2000
Cash flows from operating activities:		
Net income (loss)	\$ 2,104	\$ (904)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:		
Depreciation and amortization	19,952	19,962
Non-cash interest, net	(234)	(711)
Gain on sale of fixed assets	(683)	_
Increases (decreases) in cash resulting from changes in operating assets and liabilities:		
Accounts and notes receivable, prepaid expenses and other assets	3,261	2,981
Inventories	(8,108)	(16,354)
Accounts payable, accrued liabilities and other liabilities	5,247	9,274
Accrued interest	(318)	(369)
Accrued, refundable and deferred income taxes	2,648	(549)
Net cash provided by operating activities	23,869	13,330
Cash flows from investing activities:		
Purchases of property and equipment, net	(19,907)	(17,598)
Proceeds from sale of fixed assets, net	4,712	_
Systems development costs	(4,578)	(3,851)
Investment in Pearle Europe, net	(6,446)	(553)
Other, net	(176)	(10)
Net cash used for investing activities	(26,395)	(22,012)
Cash flows from financing activities:		
Repayment of long-term debt	(312)	(770)
Net proceeds from exercise of stock options	1,372	472
Net issuance of notes receivable — stock options and awards	(340)	(1,128)
Payment of deferred financing fees	_	(375)
Other, net	(396)	(175)
Net cash provided by (used for) financing activities	324	(1,976)
Cash and cash equivalents:		
Net decrease during the period	(2,202)	(10,658)
Balance, beginning of the period	36,725	28,953
Balance, end of the period	\$ 34,523	\$ 18,295

The accompanying notes to consolidated financial statements are an integral part of these consolidated statements.

COLE NATIONAL CORPORATION AND SUBSIDIARIES

Notes to Consolidated Financial Statements (Unaudited)

(1) Summary of Significant Accounting Policies

Basis of Presentation and Accounting Policies

The consolidated financial statements include the accounts of Cole National Corporation and its wholly owned subsidiaries, including Cole National Group, Inc. and its wholly owned subsidiaries (collectively, the "Company"). All significant intercompany transactions have been eliminated in consolidation.

The accompanying consolidated financial statements have been prepared without audit and certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although management believes that the disclosures herein are adequate to make the information not misleading. Results for interim periods are not necessarily indicative of the results to be expected for the full year. These statements should be read in conjunction with the Company's consolidated financial statements for the fiscal year ended February 3, 2001.

In the opinion of management, the accompanying financial statements contain all adjustments (consisting only of normal recurring accruals) necessary to present fairly the Company's financial position as of August 4, 2001 and the results of operations and cash flows for the 26 weeks ended August 4, 2001 and July 29, 2000.

Inventories

The accompanying interim consolidated financial statements have been prepared without physical inventories.

Cash Flows

Net cash flows from operating activities reflect cash payments for income taxes and interest of \$51,000 and \$13,785,000 respectively, for the 26 weeks ended August 4, 2001, and \$176,000 and \$13,915,000, respectively, for the 26 weeks ended July 29, 2000.

Earnings Per Share

Earnings per share for the 13 and 26 weeks ended August 4, 2001 and July 29, 2000 have been calculated based on the following weighted average number of common shares and equivalents outstanding:

	Thirteen Weeks		Twenty-six Weeks		
	2001	2000	2001	2000	
Basic	15,802,850	15,552,558	15,748,537	15,535,685	
Diluted	16,243,001	15,594,899	16,019,867	15,535,685	

COLE NATIONAL CORPORATION AND SUBSIDIARIES Notes to Consolidated Financial Statements (Unaudited)

(1) Summary of Significant Accounting Policies (continued)

Total Other Comprehensive Income (Loss)

Total other comprehensive income (loss) for the 13 and 26 weeks ended August 4, 2001 and July 29, 2000 is as follows (000's omitted):

	Thirteen Weeks		Twenty-Six Weeks	
	2001	2000	2001	2000
Net income (loss)	\$1,459	\$ 452	\$2,104	\$ (904)
Cumulative translation income (loss)	(82)	1,141	(959)	(672)
Total comprehensive income (loss)	\$1,377	\$1,593	\$1,145	\$(1,576)

(2) Segment Information

Information on the Company's reportable segments is as follows (000's omitted):

Thirteen Weeks		Twenty-Six Weeks	
2001	2000	2001	2000
\$200,714	\$190,548	\$417,095	\$397,663
72,634	74,115	126,544	124,771
\$273,348	\$264,663	\$543,639	\$522,434
\$ 1,403	\$ (969)	\$ 12,782	\$ 8,474
10,434	11,887	9,366	9,509
11,837	10,918	22,148	17,983
(2,606)	(3,820)	(5,713)	(7,787)
9,231	7,098	16,435	10,196
(5,986)	(6,094)	(11,757)	(12,204)
\$ 3,245	\$ 1,004	\$ 4,678	\$ (2,008)
	\$200,714 72,634 \$273,348 \$1,403 10,434 11,837 (2,606) 9,231 (5,986)	\$200,714 \$190,548 72,634 74,115 \$273,348 \$264,663 \$1,403 \$ (969) 10,434 11,887 10,918 (2,606) (3,820) 9,231 7,098 (5,986) (6,094)	2001 2000 2001 \$200,714 \$190,548 \$417,095 72,634 74,115 126,544 \$273,348 \$264,663 \$543,639 \$1,403 \$ (969) \$ 12,782 10,434 11,887 9,366 11,837 10,918 22,148 (2,606) (3,820) (5,713) 9,231 7,098 16,435 (5,986) (6,094) (11,757)

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is a discussion of certain factors affecting the Company's results of operations for the 13 and 26 week periods ended August 4, 2001 and July 29, 2000 (the Company's second quarter and first six months, respectively) and its liquidity and capital resources. This discussion should be read in conjunction with the consolidated financial statements and notes thereto included elsewhere in this filing and the audited financial statements for the fiscal year ended February 3, 2001 included in the annual report on Form 10-K.

Fiscal years end on the Saturday closest to January 31 and are identified according to the calendar year in which they begin. For example, the fiscal year ended February 3, 2001 is referred to as "fiscal 2000." The current fiscal year, which will end February 2, 2002, is referred to as "fiscal 2001."

Results of Operations

The following table sets forth certain operating information for the second quarter and first six months of fiscal 2001 and fiscal 2000 (dollars in millions):

	Second Quarter			First Six Months		
	2001	2000	Change	2001	2000	Change
Net revenue:						
Cole Vision	\$200.7	\$190.6	5.3%	\$417.1	\$397.6	4.9%
Things Remembered	72.6	74.1	(2.0)	126.5	124.8	1.4
Total net revenue	\$273.3	\$264.7	3.3%	\$543.6	\$522.4	4.1%
Gross margin	\$182.7	\$176.7	3.4%	\$365.8	\$348.1	5.1%
Operating expenses	163.4	159.6	2.3	329.4	317.9	3.6
Depreciation and amortization	10.1	10.0	1.2	20.0	20.0	(0.1)
Operating income	\$ 9.2	\$ 7.1	30.1%	\$ 16.4	\$ 10.2	61.2%
Percentage of net revenue:						
Gross margin	66.8%	66.8%	_	67.3%	66.6%	0.7
Operating expenses	59.7	60.3	(0.6)	60.6	60.8	(0.2)
Depreciation and amortization	3.7	3.8	(0.1)	3.7	3.8	(0.1)
Operating income	3.4%	2.7%	0.7	3.0%	2.0%	1.0
Number of retail locations at the end of the period:						
Cole Licensed Brands	1,224	1,106				
Pearle company-owned	435	446				
Pearle franchised	416	425				
Total Cole Vision	2,075	1,977				
Things Remembered	780	788				
Total Cole National	2,855	2,765				

The increases in consolidated net revenue for the second quarter and first six months were primarily attributable to increases in comparable store sales at Cole Vision, an increase in the number of Target Optical locations and additional managed vision care revenue. The second quarter revenue increase at Cole Vision was partially offset by a sales decrease at Things Remembered caused by the general slowdown in mall traffic and the calendar shift that benefited first quarter of fiscal 2001 as it ended one week closer to Mother's Day, an important gift giving occasion. Changes in comparable store sales by business compared to the same periods a year ago were:

	Second Quarter	First Six Months
Cole Licensed Brands (U.S.)	1.6%	3.3%
Pearle U.S. company-owned	3.5%	2.3%
Total Cole Vision	1.8%	2.2%
Things Remembered	(1.6%)	(0.8%)
Total Cole National	0.8%	1.4%
Pearle U.S. franchise stores	(0.2%)	(1.1%)
Pearle U.S. chain-wide	1.5%	0.5%

At Cole Licensed Brands, the second quarter and first six months comparable store sales increases primarily reflect an increase in the average spectacle selling price. Comparable store sales for the second quarter increased despite the fact that this year's National Eye Exam Month promotion at Sears Optical will run exclusively in the third quarter rather than beginning in the second quarter as it did last year. At Pearle company-owned stores, the second quarter comparable store sales increase was driven by the average spectacle selling price and an increase in the number of transactions. For the first six months, company-owned comparable store sales were primarily driven by an increase in average spectacle selling price that was due, in part, to not repeating a "50% off frame" promotion that ran during the entire first quarter of fiscal 2000. At Things Remembered, comparable store sales for the first six months decreased, in part, from not repeating February 2000's aggressive merchandise clearance promotion and from the general slowdown in mall traffic. However, average selling price increased as a result of sales of new merchandise at higher average unit retails, more personalization and not repeating last year's February promotion.

The gross margin dollar increase for the second quarter resulted from increased net revenue and gross margin rate at Cole Vision partially offset by decreased net revenue and gross margin rate at Things Remembered. The gross margin dollar increase for the first six months resulted from improvements in net revenue and gross margin rate at both Cole Vision and Things Remembered. The gross margin rate at Cole Vision improved 0.4 and 0.8 percentage points for the second quarter and first six months of fiscal 2001 compared to the same periods last year. The primary causes for the improvement were the increased average spectacle selling price and the additional revenue from managed vision care. The gross margin rate at Things Remembered decreased 0.5 percentage points in the second quarter of fiscal 2001 compared to the same period last year as a result of various promotional activities undertaken to stimulate sales. The gross margin rate for the first six months improved 0.4 percentage points reflecting the improvement in average selling price due in part to not repeating last year's first quarter aggressive clearance promotion.

The increases in operating expenses for the second quarter and first six months were primarily due to costs incurred to support the increases in net revenue and the Target Optical expansion. Operating expenses as a percentage of net revenue decreased by 0.6 and 0.2 percentage points in the second quarter and first six months compared to the same periods last year. The second quarter improvement was a result of leveraging non-store overhead and Cole Vision's advertising expense, as well as improved efficiencies in the cost per managed vision care claim processed. Partially offsetting these gains were a 1.2 percentage point increase in payroll costs and a 0.2 percentage point increase in store occupancy costs due to the Target Optical expansion and additional payroll costs incurred for training, improving customer satisfaction and selling. Excluding a

\$1.8 million first quarter severance charge in fiscal 2000, operating expenses as a percentage of net revenue for the first six months were essentially flat to last year.

The increase in operating income for the second quarter was primarily attributable to the increases in net revenues and gross margin rates at Cole Vision and the improvement in operating expense leverage. For the first six months, the increase in operating income resulted from increases in net revenue and gross margin rates at both Cole Vision and Things Remembered and the severance charge included in fiscal 2000 results. During the first six months of fiscal 2001, 60 Target Optical locations were opened, bringing the total number to 177. The Company's profit improvement for the second quarter and first six months was achieved after absorbing the increased losses from the continued expansion of Target Optical.

The decrease in six month interest and other (income) expense, net, was primarily the result of a \$0.7 million first quarter gain from the sale of a Dallas facility no longer needed for Pearle's operations. An income tax provision (benefit) was recorded in the first six months of fiscal 2001 and fiscal 2000 using the Company's estimated annual effective tax rate of 55%.

Liquidity and Capital Resources

The Company's primary source of liquidity is funds provided from operations of its operating subsidiaries. In addition, its wholly owned subsidiary, Cole National Group, Inc., and its operating subsidiaries have a working capital commitment ranging from \$50.0 million to \$75.0 million based on Cole National Group's current debt leverage ratio as described in the credit facility. As of August 4, 2001, the total commitment was \$75.0 million and availability under the credit facility totaled \$64.5 million, after reduction for commitments under outstanding letters of credit. There were no working capital borrowings outstanding at any time during the first six months of fiscal 2001 or the first six months of fiscal 2000. Cole National Group and its principal operating subsidiaries were in compliance with all credit facility covenants at August 4, 2001.

Operations for the first six months provided \$23.9 million of cash in fiscal 2001 compared to \$13.3 million in fiscal 2000. The primary reasons for the \$10.6 million increase in cash provided by operations were the changes in operating assets and liabilities during the first six months of fiscal 2001 as compared to fiscal 2000. A decreased use of funds for inventories, an increase in funds provided from improved earnings and additional funds provided by the change in accrued, refundable and deferred income taxes versus a year ago were partially offset by less funds provided by accounts payable and accrued liabilities in fiscal 2001 versus last year.

Cash used for investing activities included capital additions of \$19.9 million and \$17.6 million for the first six months of fiscal 2001 and fiscal 2000, respectively. The majority of capital expenditures were for store fixtures, equipment and leasehold improvements for new stores including the Target Optical expansion and the remodeling of existing stores. Net proceeds from the sale of the Dallas facility in the first quarter provided \$4.7 million of cash flow in fiscal 2001. Investments in systems development costs totaled \$4.6 million and \$3.9 million in the first six months of fiscal 2001 and fiscal 2000, respectively. The Company's net investment in Pearle Europe used \$6.4 million and \$0.6 million in the first six months of fiscal 2001 and fiscal 2000, respectively. The investment in fiscal 2001 was made in connection with Pearle Europe's acquisition of a leading optical retail chain in Portugal during the second quarter of fiscal 2001.

The Company believes that funds provided from operations, along with funds available under the credit facility, will provide adequate sources of liquidity to allow its operating subsidiaries to continue to expand the number of stores and to fund capital expenditures and systems development costs.

Recent Accounting Pronouncements

In June 2001, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets" (SFAS 142). This standard requires that companies stop amortizing goodwill and certain intangible assets with an indefinite useful life created by business combinations accounted for using the purchase method of accounting. Instead, goodwill and intangible assets deemed to have an indefinite useful life will be subject to an annual review for impairment. The new standard generally will be effective for the Company in the first quarter of fiscal 2002. The Company is in the process of quantifying the impact of adopting each of the provisions of SFAS 142.

Upon adoption of SFAS 142, the Company expects to stop amortizing goodwill and tradenames. Based upon the current level of these assets, this would reduce annual amortization expense by approximately \$5.7 million. Because a substantial portion of the goodwill amortization is nondeductible for tax purposes, the impacts of stopping goodwill and tradename amortization would be to reduce the Company's annual effective tax rate and to increase its annual net income.

The FASB has also issued Statement of Financial Accounting Standards No. 141, "Business Combinations" (SFAS 141) and No. 143 "Accounting for Asset Retirement Obligations" (SFAS 143). SFAS 141 changes the accounting for business combinations by, among other things, prohibiting the use of the pooling of interests method. SFAS 143 provides guidance for legal obligations arising from the retirement of long-lived assets. Neither of these standards is expected to have a material affect on the Company's financial position or operations.

Forward-Looking Information

Certain sections of this Form 10-Q Report, including this Management's Discussion and Analysis, contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from those forecasted due to a variety of factors that can adversely affect the Company's operating results, liquidity and financial condition such as risks associated with the timing and achievement of improvements in the operations of the optical business, the success of new store openings and the rate at which new stores achieve profitability, the Company's ability to select, stock and price merchandise attractive to customers, success of systems development and integration, competition in the optical industry, integration of acquired businesses, economic and weather factors affecting consumer spending, operating factors affecting customer satisfaction, including manufacturing quality of optical and engraved goods, the Company's relationship with host stores and franchisees, the mix of goods sold, pricing and other competitive factors, and the seasonality of the Company's business. Forward-looking statements are made based upon management's expectations and beliefs concerning future events impacting Cole National Corporation. All forward-looking statements involve risk and uncertainty.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

The Company is exposed to market risk from changes in foreign currency exchange rates, which could impact its results of operations and financial condition. Foreign exchange risk arises from the Company's exposure in fluctuations in foreign currency exchange rates because the Company's reporting currency is the United States dollar. Management seeks to minimize the exposure to foreign currency fluctuations through natural internal offsets to the fullest extent possible.

PART II — OTHER INFORMATION

Item 4. Submission of Matters to a Vote of Security Holders

On June 14, 2001 the Company held its annual meeting of stockholders. At that meeting, the stockholders elected seven directors to serve until the next annual meeting of stockholders, confirmed the appointment of Arthur Andersen LLP as independent auditors of the Company for the fiscal year ending February 2, 2002, and approved amendments to the Company's Management Incentive Bonus Plan and its Employee Stock Purchase Plan.

Of the total eligible votes of 15,695,229, stockholders cast votes of 14,664,119 or 93.43% of the total eligible votes. The votes cast for the aforementioned matters were as follows:

1) Election of Directors

	For	Withheld	Abstentions and/or Broker Non-votes
Jeffrey A. Cole	14,577,410	86,709	0
Timothy F. Finley	14,580,489	83,630	0
Irwin W. Gold	14,582,339	81,780	0
Peter V. Handal	14,578,977	85,142	0
Larry Pollock	14,578,707	85,412	0
Charles A. Ratner	14,578,144	85,975	0
Walter J. Salmon	14,582,224	81,895	0

2) Confirmation of Independent Auditors

	For	Withheld	Abstentions and/or Broker Non-votes	
Arthur Andersen LLP	14,639,349	15,211	9,559	

3) Approval of amendments to, and reauthorization of, the Management Incentive Bonus Program.

		Abstentions and/or Broker	
For	Withheld	Non-votes	
11,459,438	1,268,566	13,374	

Item 4. Submission of Matters to a Vote of Security Holders (continued)

4) Approval of amendments to the Employee Stock Purchase Plan.

		Abstentions and/or Broker
For	Withheld	Non-votes
14,552,965	93,057	18,097

Item 6. Exhibits and Reports on Form 8-K

- (a) Exhibits. The following Exhibits are filed herewith and made a part hereof:
- 10.1 Management Incentive Bonus Program (Amended and Restated as of March 29, 2001)
- 10.2 1999 Employee Stock Purchase Plan (Amended and Restated effective June 14, 2001)
- (b) Reports on Form 8-K
 The Company filed a report on Form 8-K on June 22, 2001, which attached a press release regarding the election of Melchert Frans Groot to the Board of Directors.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

COLE NATIONAL CORPORATION

By: /s/William P. Lahiff, Jr.

William P. Lahiff, Jr. Senior Vice President and Controller (Duly Authorized Officer and Principal Accounting Officer)

Date: September 18, 2001

COLE NATIONAL CORPORATION FORM 10-Q QUARTER ENDED AUGUST 4, 2001

EXHIBIT INDEX

Exhibit Number	Description
10.1*	Management Incentive Bonus Program (Amended and Restated as of March 29, 2001)
10.2	1999 Employee Stock Purchase Plan (Amended and Restated effective June 14, 2001), incorporated by reference to Exhibit C of Cole National Corporation's definitive Proxy Statement filed May 10, 2001 (File No. 1-12814)

^{*} Filed herewith.