

# Discussion and Reconciliation of NonGAAP Financial Measures

September 30, 2017

(Unaudited)

Adjusted Fixed Charge Coverage Adjusted EBITDA divided by Fixed Charges. Adjusted Fixed Charge Coverage is a supplemental measure of liquidity and the Company's ability to meet its interest payments on outstanding debt and pay dividends to its preferred stockholders, if applicable. The Company's various debt agreements contain covenants that require the Company to maintain ratios similar to Adjusted Fixed Charge Coverage, and credit rating agencies utilize similar ratios in evaluating and determining the credit rating on certain debt instruments of the Company. Adjusted Fixed Charge Coverage is subject to the same limitations and qualifications as Adjusted EBITDA and Fixed Charges.

**Consolidated Debt** The carrying amount of bank line of credit and term loans (if applicable), senior unsecured notes, mortgage debt and other debt, as reported in the Company's consolidated financial statements.

**Consolidated Gross Assets** The carrying amount of total assets, excluding investments in and advances to the Company's unconsolidated JVs, after adding back accumulated depreciation and amortization, as reported in the Company's consolidated financial statements. Consolidated Gross Assets is a supplemental measure of the Company's financial position, which, when used in conjunction with debt-related measures, enables both management and investors to analyze its leverage and to compare its leverage to that of other companies.

**Consolidated Secured Debt** Mortgage and other debt secured by real estate, as reported in the Company's consolidated financial statements.

**EBITDA** and **Adjusted EBITDA** Earnings before interest, taxes, depreciation and amortization for the Company. Adjusted EBITDA is defined as EBITDA excluding impairments (recoveries), gains or losses from real estate dispositions, transaction-related items, loss on debt extinguishments, severance-related charges, litigation provision, gain upon consolidation of JV and foreign currency exchange gains (losses). The Company considers EBITDA and Adjusted EBITDA important supplemental measures to net income (loss) because they provide an additional manner in which to evaluate the Company's operating performance. Net income (loss) is the most directly comparable U.S. generally accepted accounting principles ("GAAP") measure to EBITDA and Adjusted EBITDA.

**Financial Leverage** Total Debt divided by Total Gross Assets. Financial Leverage is a supplemental measure of the Company's financial position, which enables both management and investors to analyze its leverage and to compare its leverage to that of other companies. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period and excludes debt funded by the Company to its JVs. The ratio of Consolidated Debt to Consolidated Gross Assets is the most directly comparable GAAP measure to Financial Leverage. The Company's pro rata share of total debt from the Company's unconsolidated JVs is not intended to reflect its actual liability or ability to access assets should there be a default under any or all such loans or a liquidation of the JVs.

**Fixed Charges** Total interest expense plus capitalized interest plus preferred stock dividends (if applicable). Fixed Charges is a supplemental measure of the Company's interest payments on outstanding debt and dividends to preferred stockholders for purposes of presenting Fixed Charge Coverage and Adjusted Fixed Charge Coverage. Fixed Charges is subject to limitations and qualifications, as, among other things, it does not include all contractual obligations.

Funds Available for Distribution ("FAD") FAD is defined as FFO as adjusted after excluding the impact of the following: (i) amortization of acquired market lease intangibles, net, (ii) amortization of deferred compensation expense, (iii) amortization of deferred financing costs, net, (iv) straight-line rents, (v) non-cash interest and depreciation related to DFLs and lease incentive amortization (reduction of straight-line rents) and (vi) deferred revenues, excluding amounts amortized into rental income that are associated with tenant funded improvements owned/recognized by us and up-front cash payments made by tenants to reduce their contractual rents. Also, FAD: (i) is computed after deducting recurring capital expenditures, including leasing costs and second generation tenant and capital improvements, and (ii) includes lease restructure payments and adjustments to compute the Company's share of FAD from its unconsolidated joint ventures and those related to CCRC non-refundable entrance fees. Adjustments for joint ventures are calculated to reflect the Company's pro-rata share of both its consolidated and unconsolidated joint ventures. The Company reflects its share of FAD for unconsolidated joint ventures by applying its actual ownership percentage for the period to the applicable reconciling items on an entity by entity basis. The Company reflects its share for consolidated joint ventures in which it does not own 100% of the equity by adjusting its FAD to remove the third party ownership share of the applicable reconciling items based on actual ownership percentage for the applicable periods (see FFO below for further disclosure regarding our use of pro-rata share information and its limitations). Other REITs or real estate companies may use different methodologies for calculating FAD, and accordingly, the Company's FAD may not be comparable to those reported by other REITs. Although the Company's FAD computation may not be comparable to that of other REITs, management believes FAD provides a meaningful supplemental measure of the Company's performance and is frequently used by analysts, investors, and other interested parties in the evaluation of the Company's performance as a REIT. The Company believes FAD is an alternative run-rate earnings measure that improves the understanding of its operating results among investors and makes comparisons with: (i) expected results, (ii) results of previous periods and (iii) results among REITS more meaningful. FAD does not represent cash generated from operating activities determined in accordance with GAAP and is not necessarily indicative of cash available to fund cash needs as it excludes the following items which generally flow through the Company's cash flows from operating activities: (i) adjustments for changes in working capital or the actual timing of the payment of income or expense items that are accrued in the period, (ii) transaction-related costs, (iii) litigation settlement expenses, (iv) severance-related expenses and (v) actual cash receipts from interest income recognized on loans receivable (in contrast to our FAD adjustment to exclude non-cash interest and depreciation related to our investments in direct financing leases). Furthermore, FAD is adjusted for recurring capital expenditures, which are generally not considered when



determining cash flows from operations or liquidity. FAD is a non-GAAP supplemental financial measure and should not be considered as an alternative to net income (loss) determined in accordance with GAAP.

Funds From Operations ("FFO"), FFO as adjusted and Comparable FFO as adjusted The Company believes FFO applicable to common shares, diluted FFO applicable to common shares, and diluted FFO per common share are important supplemental non-GAAP measures of operating performance for a REIT. Because the historical cost accounting convention used for real estate assets utilizes straight-line depreciation (except on land), such accounting presentation implies that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen and fallen with market conditions, presentations of operating results for a REIT that use historical cost accounting for depreciation could be less informative. The term FFO was designed by the REIT industry to address this issue.

FFO, as defined by the National Association of Real Estate Investment Trusts ("NAREIT"), is net income (loss) applicable to common shares (computed in accordance with GAAP), excluding gains or losses from sales of depreciable property, including any current and deferred taxes directly associated with sales of depreciable property, impairments of, or related to, depreciable real estate, plus real estate and other depreciation and amortization, and adjustments to compute the Company's share of FFO and FFO as adjusted (see below) from joint ventures. Adjustments for joint ventures are calculated to reflect the Company's pro-rata share of both our consolidated and unconsolidated joint ventures. The Company reflects its share of FFO for unconsolidated joint ventures by applying its actual ownership percentage for the period to the applicable reconciling items on an entity by entity basis. The Company's reflects its share for consolidated joint ventures in which it does not own 100% of the equity by adjusting its FFO to remove the third party ownership share of the applicable reconciling items based on actual ownership percentage for the applicable periods. The Company's pro-rata share information is prepared on a basis consistent with the comparable consolidated amounts, is intended to reflect its proportionate economic interest in the operating results of properties in our portfolio and is calculated by applying its actual ownership percentage for the period. The Company does not control the unconsolidated joint ventures, and the pro-rata presentations of reconciling items included in FFO (see above) do not represent its legal claim to such items. The joint venture members or partners are entitled to profit or loss allocations and distributions of cash flows according to the joint venture agreements, which provide for such allocations generally according to their invested capital. See NOI above for further discussion regarding the use of pro-rata share information and its limitations.

FFO does not represent cash generated from operating activities in accordance with GAAP, is not necessarily indicative of cash available to fund cash needs and should not be considered an alternative to net income (loss). The Company computes FFO in accordance with the current NAREIT definition; however, other REITs may report FFO differently or have a different interpretation of the current NAREIT definition from the Company's.

In addition, the Company presents FFO before the impact of non-comparable items including, but not limited to, casualty-related charges (recoveries), severance and related charges, litigation costs, preferred stock redemption charges, impairments (recoveries) of non-depreciable assets, prepayment costs (benefits) associated with early retirement or payment of debt, foreign currency remeasurement losses (gains) and transaction-related items ("FFO as adjusted"). Prepayment costs (benefits) associated with early retirement of debt include the write-off of unamortized deferred financing fees, or additional costs, expenses, discounts, make-whole payments, penalties or premiums incurred as a result of early retirement or payment of debt. Transaction-related items include expensed acquisition and pursuit costs and gains/charges incurred as a result of mergers and acquisitions and lease amendment or termination activities. Management believes that FFO as adjusted provides a meaningful supplemental measurement of the Company's FFO run-rate and is frequently used by analysts, investors and other interested parties in the evaluation of our performance as a REIT. At the same time that NAREIT created and defined its FFO measure for the REIT industry, it also recognized that "management of each of its member companies has the responsibility and authority to publish financial information that it regards as useful to the financial community." The Company believes stockholders, potential investors and financial analysts who review our operating performance are best served by an FFO run-rate earnings measure that includes, in addition to adjustments made to arrive at the NAREIT defined measure of FFO, other adjustments to net income (loss). FFO as adjusted is used by management in analyzing our business and the performance of the Company's properties, and management believes it is important that stockholders, potential investors and financial analysts understand this measure used by management. The Company uses FFO as adjusted to: (i) evaluate our performance in comparison with expected results and results of previous periods, relative to resource allocation decisions, (ii) evaluate the performance of its management, (iii) budget and forecast future results to assist in the allocation of resources, (iv) assess its performance as compared with similar real estate companies and the industry in general and (v) evaluate how a specific potential investment will impact its future results. Other REITs or real estate companies may use different methodologies for calculating an adjusted FFO measure, and accordingly, the Company's FFO as adjusted may not be comparable to those reported by other REITs.

In addition, the Company presents Comparable FFO as adjusted, which excludes FFO as adjusted from Quality Care Properties, Inc. ("QCP") and interest expense related to debt repaid using proceeds from the spin-off, assuming these transactions occurred at the beginning of the period presented. Comparable FFO as adjusted allows management to evaluate the performance of the Company's remaining real estate portfolio following the completion of the QCP spin-off.

**Investment** Represents: (i) the carrying amount of real estate assets and intangibles, after adding back accumulated depreciation and amortization less the value attributable to refundable Entrance Fee liabilities; and (ii) the carrying amount of DFLs and Debt Investments. Investment excludes land held for development. Investment also includes the Company's pro rata share of the real



estate assets and intangibles held in the Company's unconsolidated JVs, presented on the same basis. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period.

**Net Debt** Total Debt less the carrying amount of cash and cash equivalents as reported in the Company's consolidated financial statements and the Company's pro rata share of cash and cash equivalents from the Company's unconsolidated JVs. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period. Consolidated Debt is the most directly comparable GAAP measure to Net Debt. Net Debt is a supplemental measure of the Company's financial position, which enables both management and investors to analyze its leverage and to compare its leverage to that of other companies.

**Net Debt to Adjusted EBITDA** Net Debt divided by Adjusted EBITDA is a supplemental measure of the Company's ability to decrease its debt. Because the Company may not be able to use its cash to reduce its debt on a dollar-for-dollar basis, this measure may have material limitations.

**Net Operating Income from Continuing Operations ("NOI") and Cash NOI** NOI and Cash NOI are non-GAAP supplemental financial measures used to evaluate the operating performance of real estate. The Company includes properties from its consolidated portfolio, as well as its pro-rata share of properties owned by its unconsolidated joint ventures in its NOI and Cash NOI. The Company believes providing this information assists investors and analysts in estimating the economic interest in its total portfolio of real estate. The Company's pro-rata share information is prepared on a basis consistent with the comparable consolidated amounts, is intended to reflect its proportionate economic interest in the operating results of properties in its portfolio and is calculated by applying its actual ownership percentage for the period. The Company does not control the unconsolidated joint ventures, and the pro-rata presentations of revenues and expenses included in NOI (see below) do not represent our legal claim to such items. The joint venture members or partners are entitled to profit or loss allocations and distributions of cash flows according to the joint venture agreements, which provide for such allocations generally according to their invested capital.

The presentation of pro-rata information has limitations, which include, but are not limited to, the following (i) the amounts shown on the individual line items were derived by applying our overall economic ownership interest percentage determined when applying the equity method of accounting and do not necessarily represent the Company's legal claim to the assets and liabilities, or the revenues and expenses and (ii) other companies in our industry may calculate their pro-rata interest differently, limiting the usefulness as a comparative measure. Because of these limitations, the pro-rata financial information should not be considered independently or as a substitute for the Company's financial statements as reported under GAAP. The Company compensates for these limitations by relying primarily on its GAAP financial statements, using the pro-rata financial information as a supplement.

NOI is defined as rental and related revenues, including tenant recoveries, resident fees and services, and income from DFLs, less property level operating expenses; NOI excludes all other financial statement amounts included in net income (loss). Management believes NOI provides relevant and useful information because it reflects only income and operating expense items that are incurred at the property level and presents them on an unleveraged basis. Cash NOI is calculated as NOI after eliminating the effects of straight-line rents, DFL non-cash interest, amortization of market lease intangibles, non-refundable entrance fees, net of entrance fee amortization and lease termination fees and the impact of deferred community fee income and expense. The adjustments to NOI and resulting Adjusted NOI for SHOP have been restated for prior periods presented to conform to the current period presentation for the adjustment to exclude the impact of deferred community fee income and expense, resulting in recognition as cash is received and expenses are paid. Cash NOI is oftentimes also referred to as "Adjusted NOI." The Company uses NOI and Cash NOI to make decisions about resource allocations, to assess and compare property level performance, and to evaluate its same property portfolio ("SPP"), as described below. The Company believes that net income (loss) is the most directly comparable GAAP measure to NOI. NOI should not be viewed as an alternative measure of operating performance to net income (loss) as defined by GAAP since it does not reflect various excluded items. Further, the Company's definition of NOI may not be comparable to the definition used by other REITs or real estate companies, as they may use different methodologies for calculating NOI.

Operating expenses generally relate to leased medical office and life science properties and senior housing RIDEA properties. The Company generally recovers all or a portion of its leased medical office and life science property expenses through tenant recoveries. The Company presents expenses as operating or general and administrative based on the underlying nature of the expense. Periodically, the Company reviews the classification of expenses between categories and make revisions based on changes in the underlying nature of the expenses.

Revenue Per Occupied Room ("REVPOR") SHOP REVPOR SHOP is a non-GAAP supplemental financial measures used to evaluate the revenue-generating capacity and profit potential of its SHOP assets independent of fluctuating occupancy rates. It is also used in comparison against industry and competitor statistics, if known, to evaluate the quality of the Company's SHOP assets. REVPOR SHOP represents the three-month average REVPOR for the most recent calendar quarter available weighted to reflect the Company's share. REVPOR SHOP excludes newly completed facilities under lease-up, facilities sold, acquired or transitioned to a new operating structure.

Same Property Portfolio SPP NOI and Cash NOI information allows the Company to evaluate the performance of its property portfolio under a consistent population by eliminating changes in the composition of our portfolio of properties. The Company includes properties from its consolidated portfolio, as well as properties owned by its unconsolidated joint ventures in SPP NOI and Cash NOI (see NOI above for further discussion regarding the Company's use of pro-rata share information and its limitations). SPP NOI excludes (i) certain non-property specific operating expenses that are allocated to each operating segment on a consolidated basis



and (ii) entrance fees and related activity such as deferred expenses, reserves and management fees related to entrance fees. SPP NOI for properties that undergo a change in ownership is reported based on the current ownership percentage.

Properties are included in SPP once they are stabilized for the full period in both comparison periods. Newly acquired operating assets are generally considered stabilized at the earlier of lease-up (typically when the tenant(s) control(s) the physical use of at least 80% of the space) or 12 months from the acquisition date. Newly completed developments and redevelopments are considered stabilized at the earlier of lease-up or 24 months from the date the property is placed in service. Properties that experience a change in reporting structure, such as a transition from a triple-net lease to a RIDEA reporting structure, are considered stabilized after 12 months in operations under a consistent reporting structure. A property is removed from our SPP when it is classified as held for sale, sold, placed into redevelopment, experiences a casualty event that significantly impacts operations or changes its reporting structure (such as triple-net to SHOP).

**Secured Debt Ratio** Total Secured Debt divided by Total Gross Assets. Secured Debt Ratio is a supplemental measure of the Company's financial position, which enables both management and investors to analyze its leverage and to compare its leverage to that of other companies. The ratio of Consolidated Secured Debt to Consolidated Gross Assets is the most directly comparable GAAP measure to Secured Debt Ratio. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period and excludes debt funded by the Company to its JVs. The Company's pro rata share of Total Secured Debt from the Company's unconsolidated JVs is not intended to reflect its actual liability or ability to access assets should there be a default under any or all such loans or a liquidation of the JVs.

**Segments** The Company's portfolio is comprised of investments in the following healthcare segments: (i) senior housing triplenet, (ii) senior housing operating portfolio ("SHOP"), (iii) life science (iv) medical office and (v) other non-reportable segments ("Other").

**Total Cash Operating Expenses** Consolidated cash operating expenses plus the Company's pro rata share of cash operating expenses from its unconsolidated JVs. Total cash operating expenses represents property level operating expenses after eliminating the effects of straight-line rents, lease termination fees and the impact of deferred community fee expense. Total cash operating expenses is a supplemental measure used to evaluate the operating performance of its real estate. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period. The Company does not control the unconsolidated joint ventures, and the pro-rata presentations of cash operating expenses do not represent its legal obligation to such items. The joint venture members or partners are entitled to profit or loss allocations and distributions of cash flows according to the joint venture agreements, which provide for such allocations generally according to their invested capital.

**Total Cash Rental and Operating Revenues** Consolidated cash rental and operating revenue plus the Company's pro rata share of cash rental and operating revenue from its unconsolidated JVs. Total cash rental and operating revenue represents rental and related revenues, tenant recoveries, resident fees and services and income from DFLs after eliminating the effects of straight-line rents, DFL non-cash interest, amortization of market lease intangibles, non-refundable entrance fees, net of entrance fee amortization, lease termination fees and the impact of deferred community fee income. Total cash rental and operating revenue is a supplemental measure used to evaluate the operating performance of its real estate. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period. The Company does not control the unconsolidated joint ventures, and the pro-rata presentations of cash rental and operating revenue do not represent its legal claim to such items. The joint venture members or partners are entitled to profit or loss allocations and distributions of cash flows according to the joint venture agreements, which provide for such allocations generally according to their invested capital.

**Total Debt** Consolidated Debt plus the Company's pro rata share of total debt from the Company's unconsolidated JVs. Total Debt is a supplemental measure of the Company's financial position, which enables both management and investors to analyze its leverage and to compare its leverage to that of other companies. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period and excludes debt funded by the Company to its JVs. The Company's pro rata share of Total Debt from the Company's unconsolidated JVs is not intended to reflect its actual liability or ability to access assets should there be a default under any or all such loans or a liquidation of the JVs.

**Total Gross Assets** Consolidated Gross Assets plus the Company's pro rata share of total assets from the Company's unconsolidated JVs, after adding back accumulated depreciation and amortization. Total Gross Assets is a supplemental measure of the Company's financial position, which, when used in conjunction with debt-related measures, enables both management and investors to analyze its leverage and to compare its leverage to that of other companies. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period.

**Total Rental and Operating Revenues** Consolidated rental and operating revenue plus the Company's pro rata share of rental and operating revenue from its unconsolidated JVs. Total rental and operating revenue is a supplemental measure used to evaluate the operating performance of its real estate. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period. The Company does not control the unconsolidated joint ventures, and the pro-rata presentations of rental and operating revenue do not represent its legal claim to such items. The joint venture members or partners are entitled to profit or loss allocations and distributions of cash flows according to the joint venture agreements, which provide for such allocations generally according to their invested capital.



**Total Operating Expenses** Consolidated operating expenses plus the Company's pro rata share of operating expenses from its unconsolidated JVs. Total operating expenses is a supplemental measure used to evaluate the operating performance of its real estate. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period. The Company does not control the unconsolidated joint ventures, and the pro-rata presentations of operating expenses do not represent its legal obligation to such items. The joint venture members or partners are entitled to profit or loss allocations and distributions of cash flows according to the joint venture agreements, which provide for such allocations generally according to their invested capital.

**Total Secured Debt** Consolidated Secured Debt plus the Company's pro rata share of mortgage debt from the Company's unconsolidated JVs. Total Secured Debt is a supplemental measure of the Company's financial position, which enables both management and investors to analyze its leverage and to compare its leverage to that of other companies. The Company's pro rata share information is calculated by applying its actual ownership percentage for the period and excludes debt funded by the Company to its JVs. The Company's pro rata share of total debt from the Company's unconsolidated JVs is not intended to reflect its actual liability or ability to access assets should there be a default under any or all such loans or a liquidation of the JVs.



# **Funds From Operations**

	Т	hree Mon Septem		ded	Nine Mont Septem			
		2017	201	6	2017		2016	
Net income (loss) applicable to common shares	\$	(7,788)	\$ 150	,924	\$ 472,311	\$	568,109	
Real estate related depreciation and amortization		130,588	142	,874	397,893		425,582	
Real estate related depreciation and amortization on unconsolidated joint ventures		16,358	12	,607	47,711		36,347	
Real estate related depreciation and amortization on noncontrolling interests and other		(3,678)	(5	,270)	(11,711)		(15,708)	
Other depreciation and amortization <sup>(1)</sup>		2,360	2	,986	7,718		8,922	
Loss (gain) on sales of real estate, net		(5,182)		9	(322,852)		(119,605)	
Loss (gain) on sales of real estate, net on unconsolidated joint ventures		_		_	_		(215)	
Loss (gain) on sales of real estate, net on noncontrolling interests		_		_	_		(2)	
Taxes associated with real estate dispositions <sup>(2)</sup>		_		257	(5,498)		53,434	
Impairments (recoveries) of real estate, net <sup>(3)</sup>		22,590		_	22,590		_	
FFO applicable to common shares	\$	155,248	\$ 304	,387	\$ 608,162	\$	956,864	
Distributions on dilutive convertible units and other		_	2	,376	5,250		10,622	
Diluted FFO applicable to common shares	\$	155,248	\$ 306	,763	\$ 613,412	\$	967,486	
Weighted average shares used to calculate diluted FFO per common share		469,156	471	,994	473,519		473,011	
Impact of adjustments to FFO:								
Transaction-related items <sup>(4)</sup>	\$	580	\$ 17	,568	\$ 2,476	\$	34,570	
Other impairments (recoveries), net <sup>(5)</sup>		2,738		_	8,526		_	
Severance and related charges <sup>(6)</sup>		3,889	14	,464	3,889		14,464	
Loss on debt extinguishments <sup>(7)</sup>		54,227		_	54,227		_	
Litigation costs		2,303		_	7,507		_	
Casualty-related charges (recoveries), net <sup>(8)</sup>		8,925		_	8,925		_	
Foreign currency remeasurement losses (gains)		(141)		94	(986)		268	
	\$	72,521	\$ 32	,126	\$ 84,564	\$	49,302	
FFO as adjusted applicable to common shares	\$	227,769	\$ 336	,513	\$ 692,726	\$1	,006,166	
Distributions on dilutive convertible units and other		1,493	3	,467	5,095		10,549	
Diluted FFO as adjusted applicable to common shares	\$	229,262	\$ 339	,980	\$ 697,821	\$1	,016,715	
Weighted average shares used to calculate diluted FFO as adjusted per common share		473,836	473	,692	473,519		473,011	
FFO as adjusted from QCP	\$	_	\$ 101	,549	\$	\$	301,393	
Diluted Comparable FFO as adjusted applicable to common shares <sup>(9)</sup>	\$	229,262	\$ 238	,431	\$ 697,821	\$	715,322	
Diluted earnings per common share	\$	(0.02)	\$	0.32	\$ 1.01	\$	1.22	
Depreciation and amortization		0.28		0.30	0.84		0.90	
Depreciation and amortization on unconsolidated joint ventures		0.03		0.03	0.09		0.08	
Depreciation and amortization on noncontrolling interests and other		(0.01)	(	0.01)	(0.02)		(0.03)	
Other depreciation and amortization <sup>(1)</sup>		0.01		0.01	0.02		0.02	
Loss (gain) on sales of real estate, net		(0.01)		_	(0.68)		(0.25)	
Taxes associated with real estate dispositions <sup>(2)</sup>		_		_	(0.01)		0.11	
Impairments (recoveries) of real estate, net <sup>(3)</sup>		0.05		_	0.05		_	
Diluted FFO per common shares	\$	0.33	\$	0.65	\$ 1.30	\$	2.05	
Transaction-related items <sup>(4)</sup>		_		0.04			0.07	
Other impairments (recoveries), net <sup>(5)</sup>		0.01		_	0.02		_	
Severance and related charges <sup>(6)</sup>		0.01	(	0.03	0.01		0.03	
Loss on debt extinguishments <sup>(7)</sup>		0.11		_	0.11		_	
Litigation costs		_		_	0.01		_	
Casualty-related charges (recoveries), net <sup>(8)</sup>		0.02			0.02		_	
FFO as adjusted applicable to common shares	\$	0.48	\$	0.72	\$ 1.47	\$	2.15	
FFO as adjusted from QCP per common share		_	(	0.22)	_		(0.64)	



### **Funds Available for Distribution**

	Three Mon Septem	ths Ended ber 30,		ths Ended nber 30,		
	2017	2016	2017	2016		
FFO as adjusted applicable to common shares	\$ 227,769	\$ 336,513	\$ 692,726	\$1,006,166		
Amortization of deferred compensation <sup>(10)</sup>	3,237	3,389	10,329	12,894		
Amortization of deferred financing costs	3,439	5,037	11,141	15,598		
Straight-line rents	(4,060)	(3,295)	(12,236)	(14,412)		
Other depreciation and amortization	(2,360)	(2,986)	(7,718)	(8,921)		
Leasing costs, tenant improvements, and recurring capital expenditures <sup>(11)</sup>	(28,783)	(23,822)	(79,903)	(66,176)		
Lease restructure payments	311	1,868	1,165	14,480		
CCRC entrance fees <sup>(12)</sup>	6,074	4,975	14,436	16,524		
Deferred income taxes <sup>(13)</sup>	(3,807)	(3,431)	(10,523)	(8,977)		
Other FAD adjustments	587	(708)	1,692	(2,739)		
FAD applicable to common shares	\$ 202,407	\$ 317,540	\$ 621,109	\$ 964,437		
Distributions on dilutive convertible units and other	1,596	3,513	5,250	10,622		
Diluted FAD applicable to common shares	\$ 204,003	\$ 321,053	\$ 626,359	\$ 975,059		

- (1) Other depreciation and amortization includes DFL depreciation and lease incentive amortization (reduction of straight-line rents) for the consideration given to terminate the 30 purchase options on the 153-property amended lease portfolio in the 2014 Brookdale transaction.
- (2) For the nine months ended September 30, 2017, represents income tax benefit associated with the disposition of real estate assets in our RIDEA II transaction. For the nine months ended September 30, 2016, represents income tax expense associated with the state built-in gain tax payable upon the disposition of specific real estate assets, of which \$49 million relates to the HCRMC real estate portfolio.
- (3) Represents impairments on 11 senior housing triple-net facilities.
- (4) On January 1, 2017, we early adopted the Financial Accounting Standards Board Accounting Standards Update No. 2017-01, Clarifying the Definition of a Business ("ASU 2017-01") which prospectively results in recognizing the majority of our real estate acquisitions as asset acquisitions rather than business combinations. Acquisition and pursuit costs relating to completed asset acquisitions are capitalized, including those costs incurred prior to January 1, 2017. Real estate acquisitions completed prior to January 1, 2017 were deemed business combinations and the related acquisition and pursuit costs were expensed as incurred. For the three and nine months ended September 30, 2016, primarily relates to the QCP spin-off.
- (5) For the three months ended September 30, 2017, relates to the impairment of our Tandem Mezzanine Loan. For the nine months ended September 30, 2017, relates to the impairments of our Tandem Mezzanine Loan, net of the impairment recovery upon the sale of our Four Seasons Notes in the first quarter of 2017.
- (6) For the three months ended September 30, 2017, primarily relates to the departure of our former Executive Vice President and Chief Accounting Officer. For the three months ended September 30, 2016, primarily relates to the departure of our former President and Chief Executive Officer.
- (7) Represents the premium associated with the prepayment of \$500 million of senior unsecured notes.
- (8) Includes \$11 million of casualty-related charges and a \$2 million deferred income tax benefit.
- (9) Excludes FFO as adjusted from QCP and interest expense related to debt repaid using proceeds from the spin-off, assuming these transactions occurred at the beginning of the earliest period presented. Comparable FFO as adjusted allows management to evaluate the performance of our remaining real estate portfolio following the completion of the QCP spin-off.
- (10) Excludes \$0.5 million related to the acceleration of deferred compensation for restricted stock units that vested upon the departure of our former Executive Vice President and Chief Accounting Officer, which is included in the severance and related charges for the three and nine months ended September 30, 2017. Excludes \$6 million related to the acceleration of deferred compensation for restricted stock units and stock options that vested upon the departure of our former President and Chief Executive Officer, which is included in severance and related charges for the three and nine months ended September 30, 2016
- (11) Includes our share of leasing costs and tenant and capital improvements from unconsolidated joint ventures.
- (12) Represents our 49% share of non-refundable entrance fees as the fees are collected by our CCRC JV, net of reserves and CCRC JV entrance fee amortization.
- (13) Excludes \$2 million of deferred tax benefit from the casualty-related charges, which is included in casualty-related charges (recoveries), net for the three and nine months ended September 30, 2017.



#### Reconciliations

## **Projected Future Operations**(1)

	Full Yea	ar 2017	
	 Low		High
Diluted earnings per common share	\$ 1.16	\$	1.20
Real estate related depreciation and amortization	1.14		1.14
Real estate related depreciation and amortization on joint ventures	0.10		0.10
Other depreciation and amortization	0.02		0.02
Gain on sales of real estate, net	(0.72)		(0.72)
Taxes associated with real estate disposition	(0.01)		(0.01)
Impairments (recoveries) of real estate, net	0.05		0.05
Diluted FFO per common share	\$ 1.74	\$	1.78
Transaction-related items and other <sup>(2)</sup>	0.01		0.01
Other impairments (recoveries), net	0.02		0.02
Loss on debt extinguishments	0.11		0.11
Litigation costs	0.02		0.02
Casualty-related charges (recoveries), net	0.02		0.02
Diluted FFO as adjusted per common share	\$ 1.92	\$	1.96

The foregoing projections reflect management's view as of November 2, 2017 of current and future market conditions, including assumptions with respect to rental rates, occupancy levels, development items, and the earnings impact of the events referenced in the Company's earnings press release for the quarter ended September 30, 2017 that was issued on November 2, 2017. EPS and FFO per share projections do not yet reflect the non-cash accounting impact of the Brookdale transactions. Additionally, these projections do not reflect the impact of unannounced future transactions, except as described herein, other impairments or recoveries, the future bankruptcy or insolvency of the Company's operators, lessees, borrowers or other obligors, the effect of any future restructuring of its contractual relationships with such entities, gains or losses on marketable securities, ineffectiveness related to our cash flow hedges, or larger than expected litigation settlements and related expenses related to existing or future litigation matters. The Company's actual results may differ materially from the projections set forth above. The aforementioned ranges represent management's best estimates based upon the underlying assumptions as of November 2, 2017. Except as otherwise required by law, management assumes no, and hereby disclaims any, obligation to update any of the foregoing projections as a result of new information or new or future developments.



<sup>(2)</sup> Transaction-related items and other includes: (i) severance and related charges and (ii) foreign currency remeasurement gains (losses).

# Projected Cash NOI Plus Interest Income, SPP NOI and SPP Cash NOI(1) (2)

## For the projected full year 2017 (low)

	Sen Hous Triple	sing	SHOP	Life Scier		ledical Office	Other		Total
Cash NOI	\$	326	\$ 241	\$	280	\$ 291	\$ 108	\$	1,248
Interest income		_	_		_	_	62		62
Cash NOI plus interest income		326	241		280	291	171		1,310
Interest income		_	_		_	_	(62)		(62)
Non-cash adjustments to cash NOI <sup>(3)</sup>		2	(16)		3	3	4		(2)
NOI		328	225		283	294	113		1,245
Non-SPP NOI		(45)	(45)		(39)	(43)	(2)		(174)
SPP NOI		284	180		244	251	111		1,071
Adjustments to SPP NOI <sup>(3)</sup>		7	_		4	2	(4)		7
SPP cash NOI	\$	290	\$ 180	\$	248	\$ 253	\$ 106	•	1,079
Addback adjustments <sup>(4)</sup>									167
Other income and expenses <sup>(5)</sup>									293
Costs and expenses <sup>(6)</sup>									(985)
Net Income								\$	554

## For the projected full year 2017 (high)

	Senio Housi Triple-	ng	SHOP	Lif Scie		ledical Office	Other	Total
Cash NOI	\$	330	\$ 247	\$	283	\$ 294	\$ 110	\$ 1,262
Interest income		_	_		_	_	63	63
Cash NOI plus interest income		330	247		283	294	173	1,325
Interest income		_	_		_	_	(63)	(63)
Non-cash adjustments to cash NOI(3)		2	(16)		3	3	4	(2)
NOI	'	333	230		286	297	114	1,260
Non-SPP NOI		(46)	(46)		(39)	(44)	(2)	(178)
SPP NOI		286	184		247	253	112	1,082
Adjustments to SPP NOI <sup>(3)</sup>		7	_		4	2	(4)	7
SPP cash NOI	\$	293	\$ 184	\$	251	\$ 256	\$ 107	1,089
Addback adjustments <sup>(4)</sup>								170
Other income and expenses <sup>(5)</sup>								295
Costs and expenses <sup>(6)</sup>								(982)
Net Income								\$ 573



#### For the year ended December 31, 2016

	Senior Housing Triple-Net	SHOP	Life Science	Medical Office	Other	Total
Cash NOI	\$ 409	\$ 261	\$ 289	\$ 270	\$ 120	\$ 1,349
Interest income	_	_	_	_	89	89
Cash NOI plus interest income	409	261	289	270	209	1,438
Interest income	_	_	_	_	(89)	(89)
Non-cash adjustments to cash NOI <sup>(3)</sup>	7	(17)	3	4	3	_
NOI	416	244	292	274	123	1,349
Non-SPP NOI	(138)	(58)	(52)	(27)	(15)	(290)
SPP NOI	278	186	240	247	108	1,059
Adjustments to SPP NOI <sup>(3)</sup>	(2)	(2)	_	_	(3)	(7)
SPP cash NOI	\$ 276	\$ 184	\$ 240	\$ 247	\$ 105	1,052
Addback adjustments <sup>(4)</sup>						297
Other income and expenses <sup>(5)</sup>						217
Costs and expenses <sup>(6)</sup>						(1,192)
Discontinued operations						266
Net Income						\$ 640

## Projected SPP NOI change for the full year 2017

	Senior Housing Triple-Net	SHOP	Life Science	Medical Office	Other	Total
Low	2.0%	(2.9)%	2.0%	1.4%	2.0%	1.2%
High	3.0%	(0.9)%	3.0%	2.4%	3.0%	2.2%

#### Projected SPP cash NOI change for the full year 2017

	Senior Housing Triple-Net	SHOP	Life Science	Medical Office	Other	Total
Low	5.0%	(2.0)%	3.5%	2.5%	0.8%	2.5%
High	6.0%	—%	4.5%	3.5%	1.8%	3.5%

<sup>(1)</sup> The foregoing projections reflect management's view as of November 2, 2017 of current and future market conditions, including assumptions with respect to rental rates, occupancy levels, development items, and the earnings impact of the events referenced in the Company's earnings press release for the quarter ended September 30, 2017 that was issued on November 2, 2017. EPS and FFO per share projections do not yet reflect the non-cash accounting impact of the Brookdale transactions. Additionally, these projections do not reflect the impact of unannounced future transactions, except as described herein, other impairments or recoveries, the future bankruptcy or insolvency of the Company's operators, lessees, borrowers or other obligors, the effect of any future restructuring of its contractual relationships with such entities, gains or losses on marketable securities, ineffectiveness related to our cash flow hedges, or larger than expected litigation settlements and related expenses related to existing or future litigation matters. The Company's actual results may differ materially from the projections set forth above. The aforementioned ranges represent management's best estimates based upon the underlying assumptions as of November 2, 2017. Except as otherwise required by law, management assumes no, and hereby disclaims any, obligation to update any of the foregoing projections as a result of new information or new or future developments.

<sup>(6)</sup> Represents interest expense, depreciation and amortization, general and administrative expenses, acquisition and pursuit costs, and loss on debt extinguishments.



<sup>(2)</sup> Does not foot due to rounding and adjustments made to Total SPP to the high and low ranges reported by segment.

<sup>(3)</sup> Represents straight-line rents, DFL non-cash interest, amortization of market lease intangibles, net, the deferral of community fees, net of amortization, lease termination fees and non-refundable entrance fees as the fees are collected by the Company's CCRC JV, net of CCRC JV entrance fee amortization.

<sup>(4)</sup> Represents non-SPP NOI and adjustments to SPP NOI.

<sup>(5)</sup> Represents interest income, gain on sales of real estate, net, other income (expense), net, recoveries (impairments), net, income taxes and equity income (loss) from unconsolidated joint ventures, excluding NOI.

## **Total Gross Assets and Investment**

September 30, 2017

				<b>p</b>			
	Senior Housing Triple-net	SHOP	Life Science	Medical Office	Other	orporate Non- egment	Total
Consolidated total assets	\$ 3,255,552	\$2,818,619	\$ 3,573,798	\$ 2,976,033	\$1,266,193	\$ 13,886	\$13,904,081
Investments in and advances to unconsolidated JVs	_	(743,159)	(64,110)	(13,636)	(1,464)	_	(822,369)
Accumulated depreciation and amortization	758,356	399,836	807,709	988,187	199,867	124	3,154,079
Consolidated Gross Assets	\$ 4,013,908	\$2,475,296	\$ 4,317,397	\$ 3,950,584	\$1,464,596	\$ 14,010	\$16,235,791
HCP's share of unconsolidated JV gross assets	_	1,478,433	24,411	19,694	10,262	_	1,532,800
Total Gross Assets	\$ 4,013,908	\$3,953,729	\$ 4,341,808	\$ 3,970,278	\$1,474,858	\$ 14,010	\$17,768,591
Land held for development	_	_	(226,857)	(946)	(3,642)	_	(231,445)
Fully depreciated real estate and intangibles	60,763	24,536	247,058	317,173	9,638	_	659,168
Non-real estate related assets <sup>(1)</sup>	(227,979)	(430,600)	(123,115)	(161,133)	(75,488)	(14,010)	(1,032,325)
Real estate intangible liabilities	(45,227)	(1,003)	(107,504)	(66,337)	(25,513)	_	(245,584)
Investment	\$ 3,801,465	\$3,546,662	\$ 4,131,390	\$ 4,059,035	\$1,379,853	\$ 	\$16,918,405
Investment by Type:							
Wholly-owned	3,801,465	2,349,835	4,043,419	4,049,157	1,370,703	_	15,614,579
HCP's share of unconsolidated JVs	_	1,196,827	87,971	9,878	9,150	_	1,303,826
Investment	\$ 3,801,465	\$3,546,662	\$ 4,131,390	\$ 4,059,035	\$1,379,853	\$ 	\$16,918,405

<sup>(1)</sup> Includes straight-line rent receivables, net of reserves; lease commissions, net of amortization; cash and restricted cash; the value attributable to refundable entrance fee liabilities for the Company's CCRC JV and other assets.



# **Total Rental and Operating Revenue**

	Three Months Ended									
	Se	ptember 30, 2016	[	December 31, 2016	N	/larch 31, 2017	•	June 30, 2017	S	September 30, 2017
Senior housing triple-net	\$	104,263	\$	103,129	\$	100,034	\$	78,079	\$	77,220
SHOP		170,739		186,118		140,228		125,416		126,040
Life science		90,847		88,543		85,321		86,730		90,174
Medical office		113,653		114,398		118,371		119,164		119,847
Other		30,571		30,252		29,883		28,670		28,968
Consolidated rental and operating revenue	\$	510,073	\$	522,440	\$	473,837	\$	438,059	\$	442,249
SHOP		50,973		52,167		76,364		81,368		81,936
Life science		1,929		1,971		1,940		2,004		2,031
Medical office		502		492		489		496		496
Other		410		394		418		417		421
HCP's share of unconsolidated JVs rental and operating revenue	\$	53,814	\$	55,024	\$	79,211	\$	84,285	\$	84,884
Senior housing triple-net		104,263		103,129		100,034	_	78,079		77,220
SHOP		221,712		238,285		216,592		206,784		207,976
Life science		92,776		90,514		87,261		88,734		92,205
Medical office		114,155		114,890		118,860		119,660		120,343
Other		30,981		30,646		30,301		29,087		29,389
Total rental and operating revenue	\$	563,887	\$	577,464	\$	553,048	\$	522,344	\$	527,133
Senior housing triple-net		(997)		905		(1,833)	_	(419)		(613)
SHOP		4,779		4,798		3,607		4,812		5,218
Life science		(344)		(1,489)		(277)		(110)		(770)
Medical office		(1,445)		(1,824)		(1,653)		(1,484)		(1,297)
Other		(1,140)		(1,095)		(1,012)		(864)		(1,283)
Non-cash adjustments to total rental and operating revenues	\$	853	\$	1,295	\$	(1,168)	\$	1,935	\$	1,255
Senior housing triple-net		103,266		104,034		98,201		77,660		76,607
SHOP		226,491		243,083		220,199		211,596		213,194
Life science		92,432		89,025		86,984		88,624		91,435
Medical office		112,710		113,066		117,207		118,176		119,046
Other		29,841		29,551		29,289		28,223		28,106
Total cash rental and operating revenues	\$	564,740	\$	578,759	\$	551,880	\$	524,279	\$	528,388
Senior housing triple-net		(28,984)		(26,254)		(23,799)	_	(839)		(284)
SHOP		(61,557)		(77,328)		(50,493)		(43,507)		(45,520)
Life science		(16,580)		(13,463)		(9,935)		(9,770)		(11,649)
Medical office		(12,613)		(13,673)		(16,959)		(16,598)		(16,694)
Other		(1,987)		(1,592)		(722)		153		(13)
Non-SPP total cash rental and operating revenues	\$	(121,721)	\$	(132,310)	\$	(101,908)	\$	(70,561)	\$	(74,160)
Senior housing triple-net		74,282		77,780		74,402	_	76,821		76,323
SHOP		164,934		165,755		169,706		168,089		167,674
Life science		75,852		75,562		77,049		78,854		79,786
Medical office		100,097		99,393		100,248		101,578		102,352
Other		27,854		27,959		28,567		28,376		28,093
Total cash rental and operating revenues - SPP	\$	443,019	\$	446,449	\$	449,972	\$	453,718	\$	454,228



# **Total Operating Expenses**

			Thre	е Мо	onths Ended					
	Sep	otember 30, 2016	ı	December 31, 2016	N	/larch 31, 2017		June 30, 2017	S	eptember 30, 2017
Senior housing triple-net	\$	1,795	\$	1,197	\$	1,111	\$	882	\$	934
SHOP		121,502		129,921		94,539		85,866		86,821
Life science		18,487		19,287		17,319		18,744		19,960
Medical office		44,738		43,972		44,864		46,581		46,486
Other		1,190		1,271		1,248		1,090		1,137
Consolidated operating expenses	\$	187,712	\$	195,648	\$	159,081	\$	153,163	\$	155,338
SHOP		42,463		41,547		59,527		65,487		65,035
Life science		406		429		371		429		433
Medical office		148		143		142		146		143
Other		20		18		19		19		20
HCP's share of unconsolidated JVs operating expenses	\$	43,037	\$	42,137	\$	60,059	\$	66,081	\$	65,631
Senior housing triple-net		1,795		1,197		1,111		882		934
SHOP		163,965		171,468		154,066		151,353		151,856
Life science		18,893		19,716		17,690		19,173		20,393
Medical office		44,886		44,115		45,006		46,727		46,629
Other		1,210		1,289		1,267		1,109		1,157
Total operating expenses	\$	230,749	\$	237,785	\$	219,140	\$	219,244	\$	220,969
Senior housing triple-net		6		7		6		(13)		(13)
SHOP		698		_		453		289		667
Life science		(30)		(31)		(21)		(19)		(19)
Medical office		(631)		(629)		(684)		(715)		(715)
Non-cash adjustments to total operating expenses	\$	43	\$	(653)	\$	(246)	\$	(458)	\$	(80)
Senior housing triple-net		1,801		1,204		1,117	Т	869		921
SHOP		164,663		171,468		154,519		151,642		152,523
Life science		18,863		19,685		17,669		19,154		20,374
Medical office		44,255		43,486		44,322		46,012		45,914
Other		1,210		1,289		1,267		1,109		1,157
Total cash operating expenses	\$	230,792	\$	237,132	\$	218,894	\$	218,786	\$	220,889
Senior housing triple-net		(1,655)		(1,471)		(980)	Т	(732)		(746)
SHOP		(43,203)		(53,809)		(34,309)		(28,708)		(30,621)
Life science		(3,507)		(3,803)		(2,852)		(2,892)		(3,508)
Medical office		(6,769)		(7,543)		(7,815)		(8,221)		(7,760)
Other				(48)		(43)		(43)		(43)
Non-SPP total operating expenses	\$	(55,134)	\$	(66,674)	\$	(45,999)	\$	(40,596)	\$	(42,678)
Senior housing triple-net		146		(267)		137		137		175
SHOP		121,460		117,659		120,210		122,934		121,902
Life science		15,356		15,882		14,817		16,262		16,866
Medical office		37,486		35,943		36,507		37,791		38,154
Other		1,210		1,241		1,224		1,066		1,114
Total cash operating expenses - SPP	\$	175,658	\$	170,458	\$	172,895	\$	178,190	\$	178,211



# **EBITDA and Adjusted EBITDA**

	Three	Months Ended
	Septe	ember 30, 2017
Net income	\$	(5,720)
Interest expense		71,328
Income tax expense (benefit)		(5,481)
Depreciation and amortization		130,588
HCP's share of unconsolidated JVs:		
Interest expense		1,741
Income tax expense (benefit)		45
Depreciation and amortization		16,358
Other JV adjustments		(752)
EBITDA	\$	208,107
Transaction-related items		580
Loss on debt extinguishments		54,227
Real estate impairments (recoveries), net		22,590
Other impairments (recoveries), net		2,738
Loss (gain) on sales of real estate, net		(5,182)
Severance and related charges		3,889
Litigation costs		2,303
Casualty-related charges (recoveries), net <sup>(1)</sup>		10,973
Foreign currency remeasurement losses (gains)		(141)
Adjusted EBITDA	\$	300,084

<sup>(1)</sup> Represents property damage and associated costs, inclusive of the Company's share from its unconsolidated JVs, offset by insurance receivable.



# Financial Leverage

	Septen	nber 30, 2017
Total Debt	\$	7,812,948
Total Gross Assets		17,768,591
Financial Leverage		44.0%

## **Secured Debt Ratio**

	Sept	ember 30, 2017
Mortgage debt	\$	145,417
HCP's share of unconsolidated JV mortgage debt		165,883
Secured debt		311,300
Total Gross Assets		17,768,591
Secured Debt Ratio		1.8%

# Net Debt to Adjusted EBITDA

	Septer	nber 30, 2017
Net Debt	\$	7,641,267
Annualized Adjusted EBITDA <sup>(1)</sup>		1,200,336
Net Debt to Adjusted EBITDA		6.4x

<sup>(1)</sup> Represents the current quarter Adjusted EBITDA multiplied by a factor of four.



# **Adjusted Fixed Charge Coverage**

	Three Months Ended September 30, 2017							
Adjusted EBITDA	\$	300,084						
Interest expense		71,328						
HCP's share of unconsolidated JV interest expense		1,741						
Capitalized interest		4,978						
Fixed charges	\$	78,047						
Adjusted fixed charge coverage		3.8x						

## **Total Debt and Net Debt**

	Septe	September 30, 2017					
Bank line of credit <sup>(1)</sup>	\$	605,837					
Term loan <sup>(2)</sup>		226,205					
Senior unsecured notes		6,393,926					
Mortgage debt		145,417					
Other debt		94,818					
Consolidated debt	\$	7,466,203					
HCP's share of unconsolidated JV mortgage debt		165,883					
HCP's share of unconsolidated JV other debt		180,862					
Total debt	\$	7,812,948					
Cash and cash equivalents		(133,887)					
HCP's share of unconsolidated JV cash and cash equivalents		(37,794)					
Net debt	\$	7,641,267					

<sup>(1)</sup> Includes £105 million translated into U.S. dollars ("USD").



<sup>(2)</sup> Represents £169 million translated into USD.

## **Segment Cash NOI plus Interest Income and Same Property Performance**

## Total Consolidated

				Thr	ee N	Months Ende	d			
	Se	ptember 30, 2016	De	cember 31, 2016	N	/larch 31, 2017		June 30, 2017	Se	ptember 30, 2017
Net Income (loss)	\$	154,039	\$	61,300	\$	464,177	\$	22,101	\$	(5,720)
Interest income		(20,482)		(17,510)		(18,331)		(20,869)		(11,774)
Interest expense		117,860		103,148		86,718		77,788		71,328
Depreciation and amortization		141,407		146,927		136,554		130,751		130,588
General and administrative		34,781		20,600		22,478		21,286		23,523
Acquisition and pursuit costs		2,763		3,760		1,057		867		580
Loss (gain) on sales of real estate, net		9		(45,093)		(317,258)		(412)		(5,182)
Impairments (recoveries), net		_		_		_		56,682		25,328
Other expense (income), net		(1,432)		1,410		(51,208)		(71)		10,556
Loss on debt extinguishments		_		46,020		_		_		54,227
Income tax expense (benefit)		(424)		3,372		(6,162)		(2,987)		(5,481)
Equity loss (income) from unconsolidated JVs		2,053		(15,388)		(3,269)		(240)		(1,062)
Discontinued operations		(108,213)		18,246		_		_		_
HCP's share of unconsolidated JVs:										
Revenues		53,814		55,024		79,211		84,285		84,884
Operating expenses		(43,037)		(42,137)		(60,059)		(66,081)		(65,631)
NOI	\$	333,138	\$	339,679	\$	333,908	\$	303,100	\$	306,164
Adjustment to NOI		810		1,948		(922)		2,393		1,335
Cash NOI	\$	333,948	\$	341,627	\$	332,986	\$	305,493	\$	307,499
Interest income		20,482		17,510		18,331		20,869		11,774
Cash NOI plus interest income	\$	354,430	\$	359,137	\$	351,317	\$	326,362	\$	319,273
Interest income		(20,482)		(17,510)		(18,331)		(20,869)		(11,774)
Adjustment to NOI		(810)		(1,948)		922		(2,393)		(1,335)
FX adjustment - GAAP SPP		(25)		415		426		181		_
Non-SPP NOI		(64,658)		(62,733)		(55,297)		(28,588)		(31,005)
SPP NOI	\$	268,455	\$	277,361	\$	279,037	\$	274,693	\$	275,159
Adjustment to SPP NOI		(1,073)		(1,744)		(2,344)		670		858
FX adjustment - Cash SPP		(21)		374		384		165		_
SPP cash NOI	\$	267,361	\$	275,991	\$	277,077	\$	275,528	\$	276,017

## Senior Housing Triple-Net

				Thr	ee N	Ionths Ende	d			
	Se	September 30, 2016		December 31, 2016		/larch 31, 2017	June 30, 2017		Se	eptember 30, 2017
Net Income (loss)	\$	67,794	\$	91,688	\$	340,349	\$	50,817	\$	50,093
Interest expense		644		640		627		631		640
Depreciation and amortization		34,030		34,408		26,411		25,519		25,547
Loss (gain) on sales of real estate, net		_		(24,804)		(268,464)		230		6
NOI	\$	102,468	\$	101,932	\$	98,923	\$	77,197	\$	76,286
Adjustment to NOI		(1,003)		898		(1,839)		(406)		(600)
Cash NOI	\$	101,465	\$	102,830	\$	97,084	\$	76,791	\$	75,686
Cash NOI plus interest income		101,465		102,830		97,084		76,791		75,686
Adjustment to NOI		1,003		(898)		1,839		406		600
Non-SPP NOI		(28,322)		(24,698)		(23,557)		(521)		114
SPP NOI	\$	74,146	\$	77,234	\$	75,366	\$	76,676	\$	76,400
Adjustment to SPP NOI		(10)		813		(1,101)		8		(252)
SPP cash NOI	\$	74,136	\$	78,047	\$	74,265	\$	76,684	\$	76,148
			_		_				_	



#### In thousands

## SHOP

			Thr	ee M	onths Ende	d			
Sept	tember 30, 2016	December 31, 2016		March 31, 2017		June 30, 2017		Sep	otember 30, 2017
\$	10,753	\$	32,967	\$	17,094	\$	12,672	\$	18,337
	8,130		5,928		4,596		1,166		933
	26,837		30,680		26,358		24,415		24,884
	_		(675)		(366)		232		(5,180)
	3,517		(12,703)		(1,993)		1,065		245
	50,973		52,167		76,364		81,368		81,936
	(42,463)		(41,547)		(59,527)		(65,487)		(65,035)
\$	57,747	\$	66,817	\$	62,526	\$	55,431	\$	56,120
	4,081		4,798		3,154		4,523		4,551
\$	61,828	\$	71,615	\$	65,680	\$	59,954	\$	60,671
\$	61,828	\$	71,615	\$	65,680	\$	59,954	\$	60,671
	(4,081)		(4,798)		(3,154)		(4,523)		(4,551)
	(13,867)		(18,627)		(12,697)		(10,412)		(10,548)
\$	43,880	\$	48,190	\$	49,829	\$	45,019	\$	45,572
	(406)		(94)		(333)		136		200
\$	43,474	\$	48,096	\$	49,496	\$	45,155	\$	45,772
	\$ \$ \$ \$	\$ 10,753 8,130 26,837 — 3,517 50,973 (42,463) \$ 57,747 4,081 \$ 61,828 \$ 61,828 (4,081) (13,867) \$ 43,880 (406)	\$ 10,753 \$ 8,130 \$ 26,837 \$ \$ 3,517 \$ \$ 50,973 \$ (42,463) \$ \$ 57,747 \$ 4,081 \$ 61,828 \$ \$ (4,081) \$ (13,867) \$ \$ 43,880 \$ (406)	September 30, 2016         December 31, 2016           \$ 10,753         \$ 32,967           8,130         5,928           26,837         30,680           — (675)         3,517         (12,703)           50,973         52,167         (42,463)         (41,547)           \$ 57,747         \$ 66,817         4,081         4,798           \$ 61,828         \$ 71,615         (4,081)         (4,798)           (13,867)         (18,627)         43,880         \$ 48,190           (406)         (94)         (94)	September 30, 2016         December 31, 2016         M           \$ 10,753         \$ 32,967         \$           8,130         5,928         26,837         30,680           — (675)         3,517         (12,703)           50,973         52,167         (42,463)         (41,547)           \$ 57,747         \$ 66,817         \$           4,081         4,798         \$           \$ 61,828         \$ 71,615         \$           (4,081)         (4,798)         (13,867)           (406)         (94)         (94)	September 30, 2016         December 31, 2017         March 31, 2017           \$ 10,753         \$ 32,967         \$ 17,094           8,130         5,928         4,596           26,837         30,680         26,358           —         (675)         (366)           3,517         (12,703)         (1,993)           50,973         52,167         76,364           (42,463)         (41,547)         (59,527)           \$ 57,747         \$ 66,817         \$ 62,526           4,081         4,798         3,154           \$ 61,828         71,615         \$ 65,680           (4,081)         (4,798)         (3,154)           (13,867)         (18,627)         (12,697)           \$ 43,880         \$ 48,190         \$ 49,829           (406)         (94)         (333)	2016         2016         2017           \$ 10,753         \$ 32,967         \$ 17,094         \$           8,130         5,928         4,596           26,837         30,680         26,358           —         (675)         (366)           3,517         (12,703)         (1,993)           50,973         52,167         76,364           (42,463)         (41,547)         (59,527)           \$ 57,747         \$ 66,817         \$ 62,526         \$           4,081         4,798         3,154           \$ 61,828         71,615         \$ 65,680         \$           \$ 61,828         71,615         \$ 65,680         \$           (4,081)         (4,798)         (3,154)           (13,867)         (18,627)         (12,697)           \$ 43,880         \$ 48,190         \$ 49,829         \$           (406)         (94)         (333)	September 30, 2016         December 31, 2017         March 31, 2017         June 30, 2017           \$ 10,753         \$ 32,967         \$ 17,094         \$ 12,672           8,130         5,928         4,596         1,166           26,837         30,680         26,358         24,415           —         (675)         (366)         232           3,517         (12,703)         (1,993)         1,065           50,973         52,167         76,364         81,368           (42,463)         (41,547)         (59,527)         (65,487)           \$ 57,747         \$ 66,817         \$ 62,526         \$ 55,431           4,081         4,798         3,154         4,523           \$ 61,828         71,615         \$ 65,680         \$ 59,954           \$ 61,828         71,615         \$ 65,680         \$ 59,954           \$ (4,081)         (4,798)         (3,154)         (4,523)           \$ (13,867)         (18,627)         (12,697)         (10,412)           \$ 43,880         \$ 48,190         \$ 49,829         \$ 45,019           \$ (406)         (94)         (333)         136	September 30, 2016         December 31, 2016         March 31, 2017         June 30, 2017         September 30, 2017           \$ 10,753         \$ 32,967         \$ 17,094         \$ 12,672         \$           8,130         5,928         4,596         1,166         \$           26,837         30,680         26,358         24,415         \$           — (675)         (366)         232         \$           3,517         (12,703)         (1,993)         1,065           50,973         52,167         76,364         81,368           (42,463)         (41,547)         (59,527)         (65,487)           \$ 57,747         \$ 66,817         \$ 62,526         \$ 55,431         \$           4,081         4,798         3,154         4,523           \$ 61,828         71,615         \$ 65,680         \$ 59,954         \$           \$ 61,828         71,615         \$ 65,680         \$ 59,954         \$           \$ (4,081)         (4,798)         (3,154)         (4,523)           (13,867)         (18,627)         (12,697)         (10,412)           \$ 43,880         \$ 48,190         \$ 49,829         \$ 45,019         \$           (406)         (94)         (33

## Life Science

				Thr	ee N	Months Ende	d			
	September 2016		December 31, 2016		March 31, 2017		June 30, 2017		Se	otember 30, 2017
Net Income (loss)	\$	40,537	\$	55,892	\$	79,510	\$	38,929	\$	40,073
Interest expense		634		453		104		96		87
Depreciation and amortization		31,967		33,189		33,791		31,004		30,851
Loss (gain) on sales of real estate, net		_		(19,614)		(44,633)		(1,280)		(8)
Equity loss (income) from unconsolidated JVs		(778)		(664)		(770)		(763)		(789)
HCP's share of unconsolidated JVs:										
Revenues		1,929		1,971		1,940		2,004		2,031
Operating expenses		(406)		(429)		(371)		(429)		(433)
NOI	\$	73,883	\$	70,798	\$	69,571	\$	69,561	\$	71,812
Adjustment to NOI		(314)		(1,458)		(256)		(91)		(751)
Cash NOI	\$	73,569	\$	69,340	\$	69,315	\$	69,470	\$	71,061
Cash NOI plus interest income	\$	73,569	\$	69,340	\$	69,315	\$	69,470	\$	71,061
Adjustment to NOI		314		1,458		256		91		751
Non-SPP NOI		(13,840)		(10,517)		(7,780)		(8,040)		(10,437)
SPP NOI	\$	60,043	\$	60,281	\$	61,791	\$	61,521	\$	61,375
Adjustment to SPP NOI		453		(601)		441		1,071		1,545
SPP cash NOI	\$	60,496	\$	59,680	\$	62,232	\$	62,592	\$	62,920



#### In thousands

## **Medical Office**

				Thr	ee N	Months Ende	d			
	September 30, 2016		De	December 31, 2016		/larch 31, 2017	June 30, 2017		Se	ptember 30, 2017
Net Income (loss)	\$	26,649	\$	29,880	\$	30,918	\$	29,865	\$	31,462
Interest expense		1,608		995		129		127		126
Depreciation and amortization		41,111		41,360		42,729		42,488		42,047
Loss (gain) on sales of real estate, net		9		_		_		406		_
Equity loss (income) from unconsolidated JVs		(462)		(1,809)		(269)		(303)		(274)
HCP's share of unconsolidated JVs:										
Revenues		502		492		489		496		496
Operating expenses		(148)		(143)		(142)		(146)		(143)
NOI	\$	69,269	\$	70,775	\$	73,854	\$	72,933	\$	73,714
Adjustment to NOI		(814)		(1,195)		(969)		(769)		(582)
Cash NOI	\$	68,455	\$	69,580	\$	72,885	\$	72,164	\$	73,132
Cash NOI plus interest income	\$	68,455	\$	69,580	\$	72,885	\$	72,164	\$	73,132
Adjustment to NOI		814		1,195		969		769		582
Non-SPP NOI		(6,662)		(6,971)		(10,200)		(9,648)		(10,166)
SPP NOI	\$	62,607	\$	63,804	\$	63,654	\$	63,285	\$	63,548
Adjustment to SPP NOI		4		(354)		87		502		650
SPP cash NOI	\$	62,611	\$	63,450	\$	63,741	\$	63,787	\$	64,198

## Other

	Three Months Ended									
	Sep	tember 30, 2016	De	cember 31, 2016	N	larch 31, 2017		June 30, 2017	Sep	tember 30, 2017
Net Income (loss)	\$	40,365	\$	37,329	\$	41,736	\$	(16,500)	\$	6,644
Interest income		(20,482)		(17,510)		(18,331)		(20,869)		(11,774)
Interest expense		2,260		2,084		1,997		1,181		618
Depreciation and amortization		7,462		7,290		7,265		7,325		7,259
Impairments (recoveries), net		_		_		_		56,682		25,328
Loss (gain) on sales of real estate, net		_		_		(3,795)		_		_
Equity loss (income) from unconsolidated JVs		(224)		(212)		(237)		(239)		(244)
HCP's share of unconsolidated JVs:										
Revenues		410		394		418		417		421
Operating expenses		(20)		(18)		(19)		(19)		(20)
NOI	\$	29,771	\$	29,357	\$	29,034	\$	27,978	\$	28,232
Adjustment to NOI		(1,140)		(1,095)		(1,012)		(864)		(1,283)
Cash NOI	\$	28,631	\$	28,262	\$	28,022	\$	27,114	\$	26,949
Interest income		20,482		17,510		18,331		20,869		11,774
Cash NOI plus interest income	\$	49,113	\$	45,772	\$	46,353	\$	47,983	\$	38,723
Interest income		(20,482)		(17,510)		(18,331)		(20,869)		(11,774)
Adjustment to NOI		1,140		1,095		1,012		864		1,283
FX adjustment - GAAP SPP		(25)		415		426		181		_
Non-SPP NOI		(1,967)		(1,920)		(1,063)		33		32
SPP NOI	\$	27,779	\$	27,852	\$	28,397	\$	28,192	\$	28,264
Adjustment to SPP NOI		(1,114)		(1,508)		(1,438)		(1,047)		(1,285)
FX adjustment - Cash SPP		(21)		374		384		165		
SPP cash NOI	\$	26,644	\$	26,718	\$	27,343	\$	27,310	\$	26,979



#### In thousands

## Corporate Non-Segment

				Thr	ee M	onths Ende	d			
		September 30, 2016		December 31, 2016		larch 31, 2017	June 30, 2017		Sep	tember 30, 2017
Net Income (loss)	\$	(32,059)	\$	(186,456)	\$	(45,430)	\$	(93,682)	\$	(152,329)
Interest expense		104,584		93,048		79,265		74,587		68,924
General and administrative		34,781		20,600		22,478		21,286		23,523
Acquisition and pursuit costs		2,763		3,760		1,057		867		580
Other expense (income), net		(1,432)		1,410		(51,208)		(71)		10,556
Loss on debt extinguishments		_		46,020		_		_		54,227
Income tax expense (benefit)		(424)		3,372		(6,162)		(2,987)		(5,481)
Discontinued operations		(108,213)		18,246		_		_		_
NOI	\$		\$		\$		\$		\$	_



## **REVPOR SHOP**

	Three months ended										
		September 30, 2016		December 31, 2016		March 31, 2017		June 30, 2017		September 30, 2017	
REVPOR SHOP						_					
Rental and operating revenues	\$	170,739	\$	186,118	\$	140,228	\$	125,416	\$	126,040	
HCP share of unconsolidated JV rental and operating revenues		50,973		52,167		76,364		81,368		81,936	
Total rental and operating revenue	\$	221,712	\$	238,285	\$	216,592	\$	206,784	\$	207,976	
Adjustments to rental and operating revenues		4,779		4,798		3,607		4,812		5,218	
Cash rental and operating revenues	\$	226,491	\$	243,083	\$	220,199	\$	211,596	\$	213,194	
Other adjustments to REVPOR SHOP <sup>(1)</sup>		(9,306)		(7,042)		(10,650)		(2,363)		(4,137)	
REVPOR SHOP revenues	\$	217,185	\$	236,041	\$	209,549	\$	209,233	\$	209,057	
Average occupied units/month <sup>(2)</sup>		16,392		17,720		15,545		15,375		15,323	
REVPOR SHOP per month <sup>(3)</sup>	\$	4,417	\$	4,440	\$	4,493	\$	4,536	\$	4,548	
SPP REVPOR SHOP											
REVPOR revenues	\$	217,185	\$	236,041	\$	209,549	\$	209,233	\$	209,057	
Sale of interest in RIDEA II portfolio <sup>(4)</sup>		(40,582)		(40,321)		_		_		_	
Entrance fees, net of reserves <sup>(5)</sup>		(7,201)		(7,574)		(6,760)		(7,992)		(8,372)	
Change in reporting structure <sup>(6)</sup>		(5,612)		(14,752)		(23,013)		(23,043)		(24,705)	
Other non-SPP cash rental and operating revenues		1,144		(7,639)		(10,070)		(10,108)		(8,306)	
SPP REVPOR SHOP revenues	\$	164,934	\$	165,755	\$	169,706	\$	168,090	\$	167,674	
SPP average occupied units/month <sup>(2)</sup>		13,270		13,248		13,155		12,982		12,913	
SPP REVPOR SHOP per month	\$	4,143	\$	4,170	\$	4,300	\$	4,316	\$	4,328	

<sup>(1)</sup> Includes revenue for newly completed facilities under lease-up, facilities acquired or transitioned to new operators during the relevant period, assets in redevelopment, and assets that experienced a casualty event that significantly impacted operations.



<sup>(2)</sup> Includes HCP's pro rata share of average occupied units held in the Company's unconsolidated JVs.

<sup>(3)</sup> Represents the current quarter REVPOR divided by a factor of three.

<sup>(4)</sup> Revenues have been recasted to reflect our retained 40% equity interest in RIDEA II resulting from the deconsolidation of RIDEA II during the first quarter of 2017.

<sup>(5)</sup> Represents our 49% share of non-refundable entrance fees as the fees are collected from our CCRC JV, net of a reserve for statutory refunds due to early terminations.

<sup>(6)</sup> Represents revenues for assets that transitioned from senior housing triple-net to SHOP during the year-over-year comparison period.