## **News Release**

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# SEMPRA ENERGY'S THIRD-QUARTER 2004 NET INCOME RISES 9.5 PERCENT

- Power Generation, Energy Trading Net Income Increase Sharply
- 2004 Earnings Guidance Raised to \$3.15 to \$3.25 per Share

SAN DIEGO, Nov. 4, 2004 -- Sempra Energy (NYSE: SRE) today reported third-quarter 2004 earnings of \$231 million, or \$0.98 per diluted share, compared with \$211 million, or \$1.00 per diluted share, in the third quarter 2003.

For the first nine months of 2004, Sempra Energy's earnings were \$549 million, or \$2.36 per diluted share, up 19 percent per share over the \$415 million, or \$1.98 per diluted share, for the same period in 2003. Earnings per share in 2004 have been affected by a greater number of shares outstanding.

"Our strong third-quarter results reflect the continued growth in our powergeneration and energy-trading businesses," said Stephen L. Baum, chairman and chief executive officer of Sempra Energy. "Our year-to-date performance and positive outlook for the remainder of the year put us on pace for record results."

Based on the updated outlook, Baum said the company is raising its 2004 earningsper-share guidance range to \$3.15 to \$3.25 from \$2.90 to \$3.10.

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Sempra Energy's revenues in the third quarter 2004 were \$2.2 billion, compared with \$2.1 billion in the third quarter last year.

### **OPERATING HIGHLIGHTS**

#### Sempra Energy Utilities

Net income for Southern California Gas Co. in the third-quarter 2004 rose to \$68 million from \$53 million in the year-earlier period, due to higher revenues and an after-tax \$9 million one-time gain from a property sale. SoCalGas' third-quarter 2003 results included an after-tax charge of \$32 million for litigation costs and losses associated with a sublease.

Third-quarter 2004 net income for San Diego Gas & Electric (SDG&E) was \$60 million, compared with \$120 million in last year's third quarter. Third-quarter 2003 results included an after-tax, one-time positive contribution of \$65 million from the settlement of litigation with the California Public Utilities Commission (CPUC) related to intermediate-term power-purchase contracts owned by SDG&E, offset by an after-tax charge of \$11 million for litigation costs.

### **Sempra Energy Trading**

In the third quarter 2004, Sempra Energy Trading's net income doubled to \$44 million from \$22 million in last year's third quarter, driven primarily by increased profitability in its petroleum trading operations.

"Through the first three quarters, Sempra Energy Trading has earned \$143 million and is off to a solid start in the fourth quarter," said Baum.

### Sempra Energy Resources

Sempra Energy Resources' net income rose to \$64 million in the third quarter 2004 from \$33 million in the year-earlier period, due to an increase in contracted power sales and a full quarter of contributions from the new Texas power plants acquired in July 2004.

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### **Sempra Energy International**

Sempra Energy International's third-quarter 2004 net income was \$7 million, compared with a \$32 million loss last year during the same period. Quarterly results last year included an after-tax charge of \$50 million related to the write-down of the carrying value of assets of Frontier Energy, a North Carolina-based gas utility subsidiary.

### Sempra Energy LNG

Last month, Sempra Energy LNG announced two milestone agreements that have enabled the company to contract for the entire processing capacity of its Energía Costa Azul liquefied natural gas (LNG) receipt terminal in Baja California, Mexico. Site preparation has begun and discussions already are underway with existing customers and others for expansion of the facility.

The agreements ensure that Sempra Energy LNG retains full ownership and operating responsibility for the Energía Costa Azul terminal. The company signed a 20-year agreement with Shell International Gas Limited to provide Shell with half the capacity of the terminal. Sempra Energy LNG also signed a 20-year agreement with BP and its Tangguh LNG partners to supply the other half of the terminal's capacity with LNG from Indonesia. The total initial gas processing capacity for the Energía Costa Azul facility is 1 billion cubic feet per day. Operations are scheduled to begin in 2008.

Sempra Energy LNG also is developing LNG receipt terminals near Lake Charles, La., and Port Arthur, Texas.

#### **Internet Broadcast**

Sempra Energy will broadcast a live discussion of its earnings results over the Internet today at 1 p.m. EST with key company executives. Access is available by logging onto the Web site at www.sempra.com. For those unable to log onto the live Webcast, the teleconference will be available on replay a few hours after its conclusion by dialing (706) 645-9291 and entering the passcode, 178618.

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Sempra Energy (NYSE: SRE), based in San Diego, is a Fortune 500 energy services holding company with 2003 revenues of \$7.9 billion. The Sempra Energy companies' 13,000 employees serve more than 10 million customers in the United States, Europe, Canada, Mexico, South America and Asia.

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This press release contains statements that are not historical fact and constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. When the company uses words like "believes," "expects," "anticipates, "intends," "plans," "estimates," "may," "would," "should" or similar expressions, or when the company discusses its strategy or plans, the company is making forward-looking statements. Forward-looking statements are not guarantees of performance. They involve risks, uncertainties and assumptions. Future results may differ materially from those expressed in the forwardlooking statements. Forward-looking statements are necessarily based upon various assumptions involving judgments with respect to the future and other risks, including, among others: national, international, regional and local economic, competitive, political, legislative and regulatory conditions and developments; actions by the California Public Utilities Commission, the California State Legislature, the California Department of Water Resources, the Federal Energy Regulatory Commission and other regulatory bodies in the United States and other countries; capital market conditions, inflation rates, interest rates and exchange rates; energy and trading markets, including the timing and extent of changes in commodity prices; the availability of natural gas; weather conditions and conservation efforts; war and terrorist attacks; business, regulatory, environmental, and legal decisions and requirements; the pace of deregulation of retail natural gas and electricity delivery; the timing and success of business development efforts; and other uncertainties, all of which are difficult to predict and many of which are beyond the company's control. These risks and uncertainties are further discussed in the company's reports filed with the Securities and Exchange Commission that are available through the EDGAR system without charge at its Web site, www.sec.gov and on the company's Web site, www.sempra.com.

Sempra Energy Trading, Sempra Energy Resources, Sempra Energy International, Sempra Energy LNG and Sempra Energy Solutions are not the same as the utilities, San Diego Gas & Electric and Southern California Gas Co.

### Table A

### STATEMENTS OF CONSOLIDATED INCOME (Unaudited)

	Т	hree mor Septen			Nine months ended September 30,			
(Dollars in millions, except per share amounts)		2004	2	2003		2004		2003
Operating revenues								
California utilities:								
Natural gas	\$	909	\$	870	\$	3,189	\$	2,961
Electric		445		576		1,246		1,368
Other		811		612		2,086		1,492
Total operating revenues		2,165		2,058		6,521		5,821
Operating expenses								
California utilities:								
Cost of natural gas		438		372		1,744		1,529
Cost of electric fuel and purchased power		143		128		425		428
Other cost of sales		484		371		1,186		886
Other operating expenses		530		668		1,597		1,631
Depreciation and amortization		171		158		501		455
Franchise fees and other taxes		54		54		171		167
Total operating expenses		1,820		1,751		5,624		5,096
Operating income		345		307		897		725
Other income - net		40		34		58		38
Interest income		25		8		58		30
Interest expense		(74)		(78)		(234)		(223)
Preferred dividends / distributions by subsidiaries		(2)		(2)		(7)		(17)
Income from continuing operations before income taxes		334		269		772		553
Income tax expense		103		58		191		109
Income from continuing operations		231		211		581		444
Loss from discontinued operations, net of tax		_		_		(30)		_
Loss on disposal of discontinued operations, net of tax		_		_		(2)		_
Income before cumulative effect of change in accounting principle		231		211		549		444
Cumulative effect of change in accounting principle, net of tax		-		-		_		(29)
Net income	\$	231	\$	211	\$	549	\$	415
Not income	<u> </u>	201	Ψ		<u> </u>	0+0	Ψ	710
Basic earnings per share:								
Income from continuing operations	\$	1.01	\$	1.01	\$	2.55	\$	2.14
Discontinued operations, net of tax	*		•		*	(0.14)	•	
		-		-		(0.14)		-
Cumulative effect of change in accounting principle, net of tax								(0.14)
Net income	\$	1.01	\$	1.01	\$	2.41	\$	2.00
Weighted-average number of shares outstanding (thousands)	22	29,376	2	08,816	2	27,412	2	207,620
Diluted comings you should								
Diluted earnings per share:	•	0.00	•	4.00	•	0.50	•	0.40
Income from continuing operations	\$	0.98	\$	1.00	\$	2.50	\$	2.12
Discontinued operations, net of tax		-		-		(0.14)		-
Cumulative effect of change in accounting principle, net of tax								(0.14)
Net income	\$	0.98	\$	1.00	\$	2.36	\$	1.98
Weighted-average number of shares outstanding (thousands)	23	35,936	2	12,273	2	32,366	2	210,160
Dividends declared per share of common stock	\$	0.25	\$	0.25	\$	0.75	\$	0.75

### Table B

### **CONSOLIDATED BALANCE SHEETS (Unaudited)**

	September 3	0, December 31,
(Dollars in millions)	2004	2003
Assets		
Current assets:		
Cash and cash equivalents	\$ 26	•
Short-term investments		- 363
Accounts receivable	770	,
Due from affiliate		7 -
Income taxes receivable	58	- 1 3 2
Deferred income taxes	82	
Interest receivable		
Trading assets	6,150	
Regulatory assets arising from fixed-price contracts and other derivatives	159 109	
Other regulatory assets		
Inventories	225	
Other	198	
Current assets of continuing operations	8,02	
Current assets of discontinued operations	82	
Total current assets	8,109	7,869
Investments and other assets:	4	
Due from affiliates	4:	
Regulatory assets arising from fixed-price contracts and other derivatives	530	
Other regulatory assets	470	
Nuclear decommissioning trusts	579	
Investments	1,13	
Sundry	750	
Total investments and other assets	3,508	
Property, plant and equipment - net	10,84	
Total assets	\$ 22,464	<u>\$ 21,990</u>
Liabilities and Shareholders' Equity		
Current liabilities:		
Short-term debt	\$ 43	•
Accounts payable	834	
Income taxes payable	302	
Deferred income taxes		- 26
Trading liabilities	4,860	0 4,457
Dividends and interest payable	134	136
Regulatory balancing accounts - net	34	7 424
Fixed-price contracts and other derivatives	164	148
Current portion of long-term debt	99	1,433
Other	690	0 681
Current liabilities of continuing operations	7,86	5 8,330
Current liabilities of discontinued operations	19	52
Total current liabilities	7,88	8,382
Long-term debt	4,414	3,841
Deferred credits and other liabilities:		
Due to affiliates	362	2 362
Customer advances for construction	8	5 89
Postretirement benefits other than pensions	12 <sup>-</sup>	1 131
Deferred income taxes	170	208
Deferred investment tax credits	80	84
Regulatory liabilities arising from cost of removal obligations	2,33	1 2,238
Regulatory liabilities arising from asset retirement obligations	300	303
Other regulatory liabilities	112	2 108
Fixed-price contracts and other derivatives	530	680
Asset retirement obligations	32 <sup>-</sup>	1 313
Deferred credits and other	1,19	
Total deferred credits and other liabilities	5,600	
Preferred stock of subsidiaries	179	
Shareholders' equity	4,38	
Total liabilities and shareholders' equity	\$ 22,464	

#### Table C

#### CONDENSED STATEMENTS OF CONSOLIDATED CASH FLOWS (Unaudited)

Nine months ended September 30, 2004 2003 (Dollars in millions) **Cash Flows from Operating Activities:** \$ 549 \$ 415 Net income Adjustments to reconcile net income to net cash provided by operating activities: Loss from discontinued operations, net of tax 30 Loss on disposal of discontinued operations, net of tax 2 Cumulative effect of change in accounting principle 29 Depreciation and amortization 501 455 Impairment losses 79 8 (160)Deferred income taxes and investment tax credits (7)Other - net 8 38 75 Net changes in other working capital components (523)Changes in other assets (66)(36)Changes in other liabilities 21 28 Net cash provided by continuing operations 523 923 Net cash used in discontinued operations (30)Net cash provided by operating activities 493 923 **Cash Flows from Investing Activities:** Expenditures for property, plant and equipment (782)(664)Proceeds from sale of assets 371 (1) Proceeds from disposal of discontinued operations 137 Investments and acquisitions of subsidiaries, net of cash acquired (182)(70)Dividends received from affiliates 50 21 Affiliate loan (54)Other - net (8)Net cash used in investing activities (294)(887)**Cash Flows from Financing Activities:** Common dividends paid (162)(155)Issuances of common stock 120 81 Repurchases of common stock (6)(1) Issuances of long-term debt 897 400 Payments on long-term debt (1,648)(481)Increase in short-term debt - net 434 89 Other - net (8)(4) Net cash used in financing activities (364)(80)Decrease in cash and cash equivalents (44)(165)Cash and cash equivalents, January 1 432 455 Cash and cash equivalents, September 30 \$ 267 411

<sup>(1)</sup> Primarily proceeds from the sale of U.S. Treasury obligations which previously securitized the Mesquite synthetic lease.

Table D

### **BUSINESS UNIT EARNINGS AND CAPITAL EXPENDITURES & INVESTMENTS (Unaudited)**

	Three mor Septem	nths ended ober 30,	١	ded ),		
(Dollars in millions)	2004	2003	2004		2	003
Net Income						
California Utilities:						
San Diego Gas & Electric	\$ 60	\$ 120	\$	140	\$	206
Southern California Gas	68	53		174		148
Total California Utilities	128	173		314		354
Global Enterprises:						
Trading	44	22		143		67
Resources	64	33		123		48
International	7	(32)	(3)	35		(7) (3)
LNG	(4)	-		-		-
Solutions	1			1_		8
Total Global Enterprises	112	23		302		116
Financial	10	13		26		32
Parent & Other	(19)	2		(61)		(58)
Continuing Operations	231	211		581		444
Discontinued Operations (1)	-	-		(32)		-
Cumulative Effect of Change in Accounting Principle	-	-		-		(29) (2)
Consolidated Net Income	\$ 231	\$ 211	\$	549	\$	415

<sup>(1)</sup> Reflects Atlantic Electric & Gas and includes (\$2) related to the disposal.

<sup>(3)</sup> Includes (\$50) write-down of the carrying value of assets of Frontier Energy.

	Three Se	Nine months ended September 30,						
(Dollars in millions)	2004	2	003	2	2004	2003		
Capital Expenditures and Investments								
California Utilities:								
San Diego Gas & Electric	\$ 10	02	\$	102	\$	283	\$	285
Southern California Gas	Ç	90		82		234		217
Total California Utilities	19	92		184		517		502
Global Enterprises:								
Resources	10	04		60		153		231
Trading	2	21		8		103		20
International		7		10		18		37
LNG		8		-		35		28
Total Global Enterprises	14	40		78		309		316
Parent & Other		9		9		26		28
Consolidated Capital Expenditures and Investments	\$ 34	41	\$	271	\$	852	\$	846

<sup>(2)</sup> The effects to Trading and Solutions were (\$28) and (\$1), respectively.

### Table E

### OTHER OPERATING STATISTICS (Unaudited)

	Т	hree mont Septemb		Nine months ended September 30,				
CALIFORNIA UTILITIES		2004 2003				2004		2003
Revenues (Dollars in millions) SDG&E (excludes intercompany sales) SoCalGas (excludes intercompany sales)	\$ \$	545 809	\$ \$	662 784	\$ \$	1,649 2,786	\$ \$	1,735 2,594
Gas Sales (Bcf) Transportation and Exchange (Bcf) Total Deliveries (Bcf)		67 162 229		65 163 228		288 411 699		279 410 689
Total Gas Customers (Thousands)						6,271		6,188
Electric Sales (Millions of kWhs) Direct Access (Millions of kWhs) Total Deliveries (Millions of kWhs)		4,247 902 5,149		4,160 891 5,051		11,806 2,560 14,366		11,223 2,456 13,679
Total Electric Customers (Thousands)						1,312		1,293
RESOURCES Power Sold (Millions of kWhs)		6,435		4,011		14,796		7,464
SOLUTIONS								
Revenues (Dollars in millions)	\$	38	\$	37	\$	111	\$	134
INTERNATIONAL (Represents 100% of these subsidiaries, although only the Mexican sub Natural Gas Sales (BCF)	sidiaries are 100% ow	ned by Semp	ra Ener	rgy).				
Argentina Mexico Chile		78 13 1		78 11 1		191 33 2		174 30 2
Natural Gas Customers (Thousands) Argentina Mexico Chile						1,444 99 37		1,398 90 36
Electric Sales (Millions of kWhs) Peru Chile Electric Customers (Thousands)		997 474		996 445		3,020 1,484		3,009 1,379
Peru Chile						744 504		727 492

Table E (Continued)

#### TRADING

Three months ended September 30,						Nine mont Septem			
Trading Margin (Dollars in millions)	2	2004		2003	•			2004	2003
Geographical:									
North America	\$	118	\$	111			\$	359	\$ 262
Europe/Asia		53		24				173	97
Total	\$	171	\$	135			\$	532	\$ 359
Product Line:									
Gas	\$	(13)	\$	21			\$	78	\$ 113
Power		24		36				53	48
Oil - Crude & Products		107		27				196	77
Metals		17		21				125	47
Other		36		30				80	74
Total	\$	171	\$	135			\$	532	\$ 359
Physical Statistics									
Natural Gas (BCF/Day)		13.5		13.2				13.3	13.3
Electric (Billions of kWhs)		85.6		81.7				253.7	213.1
Oil & Liquid Products (Millions Bbls/Day)		2.5		1.4				2.1	1.6
Oil & Elquid i Toddicts (Millions Bbis/Bay)		2.5		1.4				2.1	1.0
	1	Fair							
	Mark	et Value							
	Septe	mber 30,			Sche	eduled Matu	urity	(in months)	
Net Unrealized Revenue (Dollars in millions)	. 2	2004		0 - 12	•	13 - 24		25 - 36	> 36
Sources of Over-the-Counter (OTC) Fair Value:									
Prices actively quoted	\$	623	\$	548	\$	50	\$	(1)	\$ 26
Prices provided by other external sources		1		(9)					10
Prices based on models and other valuation methods		(22)		(33)					11
Total OTC Fair Value (1)		602		506		50		(1)	47
Maturity of OTC Fair Value									
Percentage		100.0%		84.1%		8.3%		-0.2%	7.8%
Cumulative Percentages				84.1%		92.4%		92.2%	100.0%
Exchange Contracts (2)	\$	188	\$	249	\$	(58)	\$	(1)	\$ (2)
Total Net Unrealized Revenue	\$	790							

<sup>(1)</sup> The present value of unrealized revenue to be received or (paid) from outstanding OTC contracts

VaR at 95% (Dollars in millions) (1)

VaR at 99% (Dollars in millions) (2)

Risk Adjusted Return on Capital (RAROC) (3)

	September 30,	June 30,	March 31,	December 31,	September 30,
Credit Quality of Unrealized Trading Assets (net of margin)	2004	2004	2004	2003	2003
Commodity Exchanges	10%	8%	6%	8%	8%
Investment Grade	70%	71%	63%	70%	66%
Below Investment Grade	20%	21%	31%	22%	26%
	Three mont	hs ended		Nine mon	ths ended
	September 30,			Septen	nber 30,
Risk Adjusted Performance Indicators	2004	2003		2004	2003

\$

\$

8.4 \$

11.9 \$

45%

6.2

8.7

17%

6.9 \$

9.7 \$

40%

7.2

10.2

20%

(1) Asserbed Doiles	Value of Diels for the	mariad maina a	OEO/ aantidanaa laval
( I ) Average Daliv	value-at-Risk for the	penoa usina a	95% confidence level

- (2) Average Daily Value-at-Risk for the period using a 99% confidence level
- (3) Average Daily Trading Margin/Average Daily VaR at 95% confidence level

<sup>(2)</sup> Cash received associated with open Exchange Contracts