## **Financial Highlights**

#### UDR, Inc. As of End of Fourth Quarter 2016 <sup>(1)</sup> (Unaudited)

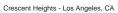
	Actual Results	Actual Results	Guidance as of December 31, 2016		
Dollars in thousands, except per share and unit	4Q 2016	Full-Year 2016	1Q 2017	Full-Year 2017	
GAAP Metrics					
Net income/(loss) attributable to common stockholders	\$236.687	\$289.001			
Net income/(loss) attributable to UDR, Inc.	\$237,617	\$292,718			
Income/(loss) per weighted average common share, diluted	\$0.88	\$1.08	\$0.08 to \$0.09	\$0.31 to \$0.36	
Per Share Metrics					
FFO per common share and unit, diluted	\$0.47	\$1.80	\$0.44 to \$0.46	\$1.83 to \$1.87	
FFO as Adjusted per common share and unit, diluted	\$0.46	\$1.79	\$0.44 to \$0.46	\$1.83 to \$1.87	
Adjusted Funds from Operations ("AFFO") per common share and unit, diluted	\$0.40	\$1.63	\$0.42 to \$0.44	\$1.68 to \$1.72	
Dividend declared per share and unit	\$0.295	\$1.18	\$0.31	\$1.24 (2)	
Dividend decided per share and anic	ψ0.255	41110	ψ0.01	Ψ1.24	
Same-Store Operating Metrics					
Revenue growth	5.0%	5.7%		3.00% - 4.00%	
Expense growth	4.2%	3.7%		2.50% - 3.50%	
NOI growth	5.3%	6.5%		3.25% - 4.25%	
Physical Occupancy	96.8%	96.7%		96.7%	
Property Metrics	Homes	Communities	% of Total NOI		
Same-Store	32,265	110	69.9%		
Stabilized, Non-Mature	5,793	11	14.0%		
Acquired Communities	508	3	1.3%		
Redevelopment	888	3	1.8%		
Non-Residential / Other	N/A	N/A	2.5%		
Sold and Held for Disposition	-	-	0.9%		
Joint Venture (includes completed JV developments) (3)	6,849	27	9.6%		
Sub-total, completed homes	46,303	154	100%		
Under Development	1,101	2	-		
Joint Venture Development	970	4	-		
Preferred Equity Investments	1,533	5	-		
Total expected homes (3)(4)	49,907	165	100%		
•		=======================================			

#### Balance Sheet Metrics (adjusted for non-recurring items)

	4Q 2016	4Q 2015
Interest Coverage Ratio	4.9x	4.2x
Fixed Charge Coverage Ratio	4.8x	4.1x
Leverage Ratio	32.1%	34.6%
Net Debt-to-EBITDA	5.1x	5.7x

#### Development





Completion Date: 3Q18



345 Harrison Street - Boston, MA

Completion Date: 1Q19

- (1) See Attachment 16 for definitions and other terms.
- (2) Annualized for 2017.
- (3) Joint venture NOI is based on UDR's share. Homes and communities at 100%.
- (4) Excludes 218 homes at Steele Creek where we have a participating loan investment as described in Attachment 12(B).



## UDR, Inc. Consolidated Statements of Operations <sup>(1)</sup> (Unaudited)

Product   Pr		Three Mont		Twelve Months Ended December 31,		
Revision	In thousands, except per share amounts					
Pental Income   \$2,40,000   \$2,40,000   \$2,000						
Part		\$ 240.081	¢ 23/1352	¢ 0/8/61	¢ 971 029	
Part		* -7				
POPERATING EXPENSES:         Property operating and maintenance         40.075         41.74         159.947         150.280           Recal estate to taxes and insurance         26.86         26.86         115.428         150.280           Property management         6.603         6.45         26.88         3.23 97           Real estate depreciation and amortization         1102.537         104.909         419.615         374.598           Acquisition coats         13.104         16.500         455.88         7.567           Casually-related (secoveries) Charges, net         13.104         16.500         455.88         7.567           Casually-related (secoveries) Charges, net         13.02         1.03         21.23         2.235           Total operating acrypenase         49.08         34.815         174.92         2.535           Total operating income         49.08         34.815         174.92         2.535           Income/(loss) from unconsolidated entities <sup>(1)</sup> 25.234         62.232         155.937           Income/(loss) from unconsolidated entities <sup>(2)</sup> 35.94         13.01         121.302         121.302           Income/(loss) from unconsolidated entities <sup>(3)</sup> 25.234         62.232         15.23         15.23         15.23 <td></td> <td></td> <td></td> <td></td> <td></td>						
Property operating and maintenance   24,075   25,081   115,020   102,020   115,020   102,020   115,020   102,020   115,020	100010701000	240,000	201,000		001,000	
Real state taxes and insurance   28.76   6.681   115,429   12.852   12.85	OPERATING EXPENSES:					
Real state taxes and insurance   28.76   6.681   115,429   12.852   12.85		40,075	41,174	159,947	155,096	
Property management						
Cher poperating expenses         2,388         3,534         7,649         7,870           Real estate depreciation and amoritzation         102,537         104,03         41,045         37,056           Acquisition costs         13,104         16,806         45,686         57,606           Consulty-release (recoveres) charges, net         13,104         16,800         45,087         2,635           Other depreciation and amoritation         11,802         20,707         785,007         785,007           Total operating persenses         19,302         20,707         785,007         785,007           Income/(toss) from unconsolidated entities <sup>10</sup> 29,295         3,105         12,202         12,202           Interest expense         (29,295)         3,107         (21,203)         12,102         12,102           Interest expense         (29,295)         3,107         (21,203)         12,102         12,103           Interest expense         (29,295)         3,104         105,795         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105         12,105						
Real estate depreciation and amortization         102,537         010,400         419,615         374,588           Acquisition costs         13,00         16,500         49,508         57,566           Casually-related (recoveries)/charges, net         (1,102)         (45)         722         2,235           Other depreciation and amortization         183,922         202,790         785,203         735,007           Operating expenses         193,932         202,790         785,203         735,007           Income/(loss) from unconsolidated entities (5)         35,945         1,052         \$2,234         62,239           Increst expense         (29,295)         (33,170)         (121,302)         121,875           (Cost) benefit associated with debt extinguishment and other         2         1,052         1,052           Total interest expenses         (29,295)         (33,170)         (121,302)         121,875           Income/(loss) before income taxes and gain/(loss) on sale of real estate owned         56,217         3,104         105,755         101,588           Tax benefit/(provision), net         59,286         45,288         109,529         105,482           Sain/(loss) or sale of real estate owned, net of sain         29,046         177,163         32,303         101,755 <td></td> <td></td> <td></td> <td></td> <td></td>						
Page		102,537	104,909	419,615	374,598	
Casa		152	1,433	213	2,126	
Public depreciation and amoritization Total operating expenses   193,922   202,790   785,209   735,047	General and administrative	13,104	16,560	49,548	57,564	
Part	Casualty-related (recoveries)/charges, net	(1,102)	(45)	732	2,335	
Operating income         49,086         34,815         174,622         159,591           Income/(loss) from unconsolidated entities (loss)         35,945         1,052         52,234         62,329           Interest expense         (29,295)         (33,170)         (121,302)         (121,875)           (Clost)/benefit associated with debt extinguishment and other         -         -         -         (1,729)         (1,729)           Total interest expense         (29,295)         (33,170)         (123,031)         (123,875)           Interest expense         (29,295)         (33,170)         (123,031)         (123,875)           Interest income and other income/(expense), net         481         407         1,930         1,551           Income/(loss) before income taxes and gain/(loss) on sale of real estate owned         56,217         3,104         105,755         101,596           Tax benefit/(provision), net         30,633         1,424         3,774         3,886           Income/(loss) from continuing operations         59,280         4,528         109,529         105,482           Gain/(loss) on sale of real estate owned, net of tax         200,466         172,635         210,815         251,687           Net income/(loss)         1,100         259,746         1,71,63	Other depreciation and amortization			6,023	6,679	
Income/(loss) from unconsolidated entities (3)   1,052   52,234   62,329   1,052   1	Total operating expenses		_	785,239	735,047	
Income/(loss) from unconsolidated entities (3)   1,052   52,234   62,329   1,052   1						
Interest expense   (29,955   33,170   (121,302   121,0	Operating income	49,086	34,815	174,622	159,591	
Interest expense   (29,955   33,170   (121,302   121,005   121,0						
Costly/benefit associated with debt extinguishment and other         (1,729)         (1,729)           Total interest expense         (29,295)         (33,170)         (123,031)         (121,875)           Interest income and other income/(expense), net         481         407         1,930         1,551           Income/(loss) before income taxes and gain/(loss) on sale of real estate owned         56,217         3,104         105,755         101,596           Tax benefit/(provision), net         3,063         1,424         3,774         3,886           Income/(loss) from continuing operations         59,280         4,528         109,529         105,482           Gain/(loss) on sale of real estate owned, net of tax         200,466         172,635         210,851         251,677           Net income/(loss)         259,746         177,163         320,380         357,159           Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (4) is         229,746         177,163         320,380         357,159           Net income/(loss) attributable to UDR, Inc.         237,617         162,200         292,718         340,383           Distributions to preferred stockholders - Series E (Convertible)         3930         (30)         (37)         37,719           Income/(loss) per weighted average	Income/(loss) from unconsolidated entities (3)	35,945	1,052	52,234	62,329	
Costly/benefit associated with debt extinguishment and other         (1,729)         (1,729)           Total interest expense         (29,295)         (33,170)         (123,031)         (121,875)           Interest income and other income/(expense), net         481         407         1,930         1,551           Income/(loss) before income taxes and gain/(loss) on sale of real estate owned         56,217         3,104         105,755         101,596           Tax benefit/(provision), net         3,063         1,424         3,774         3,886           Income/(loss) from continuing operations         59,280         4,528         109,529         105,482           Gain/(loss) on sale of real estate owned, net of tax         200,466         172,635         210,851         251,677           Net income/(loss)         259,746         177,163         320,380         357,159           Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (4) is         229,746         177,163         320,380         357,159           Net income/(loss) attributable to UDR, Inc.         237,617         162,200         292,718         340,383           Distributions to preferred stockholders - Series E (Convertible)         3930         (30)         (37)         37,719           Income/(loss) per weighted average						
Total interest expense Interest income and other income/(expense), net         (29,295)         (33,170)         (123,031)         (121,875)           Income/(loss) before income taxes and gain/(loss) on sale of real estate owned         56,217         3,104         105,755         101,596           Tax benefit/(provision), net         3,063         1,424         3,774         3,886           Income/(loss) from continuing operations         59,280         4,528         109,529         105,482           Gain/(loss) on sale of real estate owned, net of tax         200,466         172,635         210,851         251,677           Net income/(loss)         259,746         177,163         30,380         357,159           Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (*!)(**)         (22,114)         (14,966)         (27,282)         (16,773)           Net income/(loss) attributable to UDR, Inc.         237,617         162,200         292,718         340,383           Distributions to preferred stockholders - Series E (Convertible)         (330)         (330)         (3,717)         (3,722)           Net income/(loss) attributable to common stockholders         \$236,687         \$161,270         \$289,001         \$36,681           Income/(loss) per weighted average common share - basic:         \$0.88         \$0.6	Interest expense	(29,295)	(33,170)	(121,302)	(121,875)	
Net income/(loss) attributable to omnon stockholders   Series E (Convertible)   Series   Series E (Convertible)   S	(Cost)/benefit associated with debt extinguishment and other	-	-	(1,729)	-	
Income/(loss) before income taxes and gain/(loss) on sale of real estate owned	Total interest expense	(29,295)	(33,170)	(123,031)	(121,875)	
Net income/(loss) attributable to UDR, Inc.   Distributions to preferred stockholders - Series E (Convertible)   Distributions to preferred stockholders - Series E (Convertible)   Distributions declared per share   Series E (Common distributions declared per share   Series E (Common share - diluted:   Series E (Common distributions declared per share   Series E (Common shares outstanding - basic   Series E (Common shares outstanding - Series E (Common shares	Interest income and other income/(expense), net	481	407	1,930	1,551	
Net income/(loss) attributable to UDR, Inc.   Distributions to preferred stockholders - Series E (Convertible)   Distributions to preferred stockholders - Series E (Convertible)   Distributions declared per share   Series E (Common distributions declared per share   Series E (Common share - diluted:   Series E (Common distributions declared per share   Series E (Common shares outstanding - basic   Series E (Common shares outstanding - Series E (Common shares						
Net income/(loss) attributable to common stackholders   Series E (Convertible)   Series E (Con	Income/(loss) before income taxes and gain/(loss) on sale of real estate owned	56,217	3,104	105,755	101,596	
Net income/(loss)         200,466         172,635         210,851         251,677           Net income/(loss)         259,746         177,163         320,380         357,159           Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (4)(5)         (22,114)         (14,966)         (27,282)         (16,773)           Net (income)/loss attributable to noncontrolling interests         (15)         3         (380)         (3)           Net income/(loss) attributable to UDR, Inc.         237,617         162,200         292,718         340,383           Distributions to preferred stockholders - Series E (Convertible)         (930)         (930)         (3,717)         (3,722)           Net income/(loss) attributable to common stockholders         \$236,687         \$161,270         \$289,001         \$336,661           Income/(loss) per weighted average common share - basic:         \$0.89         \$0.62         \$1.09         \$1.30           Income/(loss) per weighted average common share - diluted:         \$0.89         \$0.62         \$1.09         \$1.30           Common distributions declared per share         \$0.2950         \$0.2775         \$1.1800         \$1.1100	Tax benefit/(provision), net	3,063	1,424	3,774	3,886	
Net income/(loss)         200,466         172,635         210,851         251,677           Net income/(loss)         259,746         177,163         320,380         357,159           Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (4)(5)         (22,114)         (14,966)         (27,282)         (16,773)           Net (income)/loss attributable to noncontrolling interests         (15)         3         (380)         3           Net income/(loss) attributable to UDR, Inc.         237,617         162,200         292,718         340,383           Distributions to preferred stockholders - Series E (Convertible)         (930)         (930)         (3,717)         (3,722)           Net income/(loss) attributable to common stockholders         \$ 236,687         \$ 161,270         \$ 289,001         \$ 336,661           Income/(loss) per weighted average common share - basic:         \$ 0.89         \$ 0.62         \$ 1.09         \$ 1.30           Income/(loss) per weighted average common share - diluted:         \$ 0.89         \$ 0.62         \$ 1.09         \$ 1.20           Common distributions declared per share         \$ 0.2950         \$ 0.2775         \$ 1.1800         \$ 1.1100						
Net income/(loss)         259,746         177,163         320,380         357,159           Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (4) (5)         (22,114)         (14,966)         (27,282)         (16,773)           Net (income)/loss attributable to noncontrolling interests         (15)         3         (380)         (3)           Net income/(loss) attributable to UDR, Inc.         237,617         162,200         292,718         340,383           Distributions to preferred stockholders - Series E (Convertible)         (930)         (930)         (3,717)         (3,722)           Net income/(loss) attributable to common stockholders         \$ 236,687         \$ 161,270         \$ 289,001         \$ 336,661           Income/(loss) per weighted average common share - basic:         \$ 0.89         \$ 0.62         \$ 1.09         \$ 1.30           Income/(loss) per weighted average common share - diluted:         \$ 0.89         \$ 0.62         \$ 1.09         \$ 1.30           Common distributions declared per share         \$ 0.2950         \$ 0.2775         \$ 1.1800         \$ 1.1100           Weighted average number of common shares outstanding - basic         266,498         260,830         265,386         258,669	Income/(loss) from continuing operations	59,280	4,528	109,529	105,482	
Net (income)/loss attributable to redeemable noncontrolling interests in the OP and DownREIT Partnership (4) (5)         (22,114)         (14,966)         (27,282)         (16,773)           Net (income)/loss) attributable to noncontrolling interests         (15)         3         (380)         (3)           Net income/(loss) attributable to UDR, Inc.         237,617         162,200         292,718         340,383           Distributions to preferred stockholders - Series E (Convertible)         (930)         (930)         (3,717)         (3,722)           Net income/(loss) attributable to common stockholders         \$236,687         \$161,270         \$289,001         \$336,661           Income/(loss) per weighted average common share - basic:         \$0.89         \$0.62         \$1.09         \$1.30           Income/(loss) per weighted average common share - diluted:         \$0.88         \$0.61         \$1.08         \$1.29           Common distributions declared per share         \$0.2950         \$0.2775         \$1.1800         \$1.1100           Weighted average number of common shares outstanding - basic         266,498         260,830         265,386         258,669	Gain/(loss) on sale of real estate owned, net of tax	200,466	172,635	210,851	251,677	
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Distributions to preferred stockholders - Series E (Convertible)         (930)         (930)         (3,717)         (3,722)           Net income/(loss) attributable to common stockholders         \$ 236,687         \$ 161,270         \$ 289,001         \$ 336,661           Income/(loss) per weighted average common share - basic: Income/(loss) per weighted average common share - diluted:         \$ 0.89         \$ 0.62         \$ 1.09         \$ 1.30           Income/(loss) per weighted average common share - diluted:         \$ 0.88         \$ 0.61         \$ 1.08         \$ 1.29           Common distributions declared per share         \$ 0.2950         \$ 0.2775         \$ 1.1800         \$ 1.1100           Weighted average number of common shares outstanding - basic         266,498         260,830         265,386         258,669	Net (income)/loss attributable to noncontrolling interests	(15)	3	(380)	(3)	
Distributions to preferred stockholders - Series E (Convertible)         (930)         (930)         (3,717)         (3,722)           Net income/(loss) attributable to common stockholders         \$ 236,687         \$ 161,270         \$ 289,001         \$ 336,661           Income/(loss) per weighted average common share - basic: Income/(loss) per weighted average common share - diluted:         \$ 0.89         \$ 0.62         \$ 1.09         \$ 1.30           Income/(loss) per weighted average common share - diluted:         \$ 0.88         \$ 0.61         \$ 1.08         \$ 1.29           Common distributions declared per share         \$ 0.2950         \$ 0.2775         \$ 1.1800         \$ 1.1100           Weighted average number of common shares outstanding - basic         266,498         260,830         265,386         258,669						
Net income/(loss) attributable to common stockholders         \$ 236,687         \$ 161,270         \$ 289,001         \$ 336,661           Income/(loss) per weighted average common share - basic: Income/(loss) per weighted average common share - diluted:         \$ 0.89         \$ 0.62         \$ 1.09         \$ 1.30           Income/(loss) per weighted average common share - diluted:         \$ 0.88         \$ 0.61         \$ 1.08         \$ 1.29           Common distributions declared per share         \$ 0.2950         \$ 0.2775         \$ 1.1800         \$ 1.1100           Weighted average number of common shares outstanding - basic         266,498         260,830         265,386         258,669						
Income/(loss) per weighted average common share - basic:         \$0.89         \$0.62         \$1.09         \$1.30           Income/(loss) per weighted average common share - diluted:         \$0.88         \$0.61         \$1.08         \$1.29           Common distributions declared per share         \$0.2950         \$0.2775         \$1.1800         \$1.1100           Weighted average number of common shares outstanding - basic         266,498         260,830         265,386         258,669	Distributions to preferred stockholders - Series E (Convertible)	(930)	(930)	(3,717)	(3,722)	
Income/(loss) per weighted average common share - basic:         \$0.89         \$0.62         \$1.09         \$1.30           Income/(loss) per weighted average common share - diluted:         \$0.88         \$0.61         \$1.08         \$1.29           Common distributions declared per share         \$0.2950         \$0.2775         \$1.1800         \$1.1100           Weighted average number of common shares outstanding - basic         266,498         260,830         265,386         258,669			A 404.070		<b>*</b> • • • • • • • • • • • • • • • • • • •	
Income/(loss) per weighted average common share - diluted:\$0.88\$0.61\$1.08\$1.29Common distributions declared per share\$0.2950\$0.2775\$1.1800\$1.1100Weighted average number of common shares outstanding - basic266,498260,830265,386258,669	Net income/(loss) attributable to common stockholders	\$ 236,687	\$ 161,270	\$ 289,001	\$ 336,661	
Income/(loss) per weighted average common share - diluted:\$0.88\$0.61\$1.08\$1.29Common distributions declared per share\$0.2950\$0.2775\$1.1800\$1.1100Weighted average number of common shares outstanding - basic266,498260,830265,386258,669						
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Common distributions declared per share \$0.2950 \$0.2775 \$1.1800 \$1.1100  Weighted average number of common shares outstanding - basic 266,498 260,830 265,386 258,669		•		· ·		
Weighted average number of common shares outstanding - basic 266,498 260,830 265,386 258,669	income/(ioss) per weighted average common share - diluted:	\$0.08	\$0.61	\$1.08	\$1.29	
Weighted average number of common shares outstanding - basic 266,498 260,830 265,386 258,669	Common distributions dealared per abore	¢0.0050	<u></u> ቀለ	¢4 4000	¢4.4400	
	Common distributions declared per snare	<b>\$0.2950</b>	φυ.2775	\$1.18UU	\$1.1100	
	Weighted average number of common charge autotanding hasis	266 400	260 920	265 200	250 660	
viergined average number of continuor strates outstanding - diluted 263,752			,		,	
	vvagina avaraga number or common shares outstanding - unuteu	211,551	∠00,100	201,311	203,132	

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2) 4</sup>Q 2015 and YTD 2015 presented above include approximately \$0.4 million and \$10.0 million of promote and disposition fee income in connection with the January 2015 sale of eight communities held by the Texas Joint Venture.

<sup>(3) 4</sup>Q 2016, 4Q 2015, YTD 2016, and YTD 2015 presented above include approximately \$36.4 million, \$0.4 million, \$47.8 million, and \$59.4 million, respectively, of gains on the sale of unconsolidated depreciable properties.

<sup>(4)</sup> In October 2015, UDR completed the acquisition of six Washington, DC area communities from Home Properties, L.P. for a total purchase price of \$901 million. Four of the six communities were acquired through UDR's 50.1% ownership in newly formed UDR Lighthouse DownREIT L.P. (the "DownREIT Partnership"). The increase in the percentage of net income attributable to noncontrolling interests during the 4th quarter relates to third parties' 49.9% interest in the DownREIT Partnership.

<sup>(5)</sup> Due to the quarterly calculation of noncontrolling interest, the sum of the quarterly amounts will not equal the annual totals.



### UDR, Inc. Funds From Operations <sup>(1)</sup> (Unaudited)

		nths Ended nber 31,	Twelve Months Ended December 31,		
In thousands, except per share and unit amounts	2016	2015	2016	2015	
Net income/(loss) attributable to common stockholders	\$ 236,687	\$ 161,270	\$ 289,001	\$ 336,661	
Real estate depreciation and amortization	102,537	104,909	419,615	374,598	
Noncontrolling interests	22,129	14,963	27,662	16,776	
Real estate depreciation and amortization on unconsolidated joint ventures	13,055	9,389	47,832	38,652	
Net gain on the sale of unconsolidated depreciable property	(36,385)	(372)	(47,848)	(59,445)	
Net gain on the sale of depreciable real estate owned	(200,466)	(172,635)	(209,166)	(251,677)	
Funds from operations ("FFO") attributable to common stockholders and unitholders, basic	\$ 137,557	\$ 117,524	\$ 527,096	\$ 455,565	
Distributions to preferred stockholders - Series E (Convertible) (2)	930	930	3,717	3,722	
FFO attributable to common stockholders and unitholders, diluted	\$ 138,487	\$ 118,454	\$ 530,813	\$ 459,287	
FFO per common share and unit, basic	\$ 0.47	\$ 0.41	\$ 1.81	\$ 1.68	
FFO per common share and unit, diluted	\$ 0.47	\$ 0.41	\$ 1.80	\$ 1.66	
Weighted average number of common shares and OP/DownREIT Units outstanding - basic	291,471	285,144	290,516	271,616	
Weighted average number of common shares, OP/DownREIT Units, and common stock					
equivalents outstanding - diluted	296,524	290,422	295,469	276,699	
Impact of adjustments to FFO:					
Acquisition-related costs/(fees)	\$ 152	\$ 1,433	\$ 213	\$ 2,126	
Acquisition-related costs/(fees) on unconsolidated joint ventures	-	-	-	1,460	
Cost/(benefit) associated with debt extinguishment and other	-	-	1,729	-	
Texas Joint Venture promote and disposition fee income	-	(372)	-	(10,005)	
Long-term incentive plan transition costs	274	884	898	3,537	
Net gain on the sale of non-depreciable real estate owned	-	-	(1,685)	-	
Legal claims, net of tax	-	705	(480)	705	
Net loss on sale of unconsolidated land	-	-	1,016	-	
Severance costs and other restructuring expense	871	-	871	-	
Tax benefit associated with the conversion of certain TRS entities into REITs (3)	(2,436)	-	(2,436)	-	
Casualty-related (recoveries)/charges, net	(1,102)	(45)	732	2,335	
Casualty-related (recoveries)/charges on unconsolidated joint ventures, net (4)	(251)	2,218	(3,752)	2,474	
	\$ (2,492)	\$ 4,823	\$ (2,894)	\$ 2,632	
FFO as Adjusted attributable to common stockholders and unitholders, diluted	\$ 135,995	\$ 123,277	\$ 527,919	\$ 461,919	
FFO as Adjusted per common share and unit, diluted	\$ 0.46	\$ 0.42	\$ 1.79	\$ 1.67	
Recurring capital expenditures	(15,974)	(14,419)	(47,257)	(45,467)	
AFFO attributable to common stockholders and unitholders	\$ 120,021	\$ 108,858	\$ 480,662	\$ 416,452	
AFFO per common share and unit, diluted	\$ 0.40	\$ 0.37	\$ 1.63	\$ 1.51	

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Series E preferred shares are dilutive for purposes of calculating FFO per share. Consequently, distributions to Series E preferred shareholders are added to FFO and the weighted average number of shares are included in the denominator when calculating FFO per common share and unit, diluted.

<sup>(3)</sup> During 4Q16, the Company recognized a one-time tax benefit of \$2.4 million related to the conversion of certain taxable REIT subsidiary entities into REITs.

<sup>(4)</sup> Casualty-related (recoveries)/charges on unconsolidated joint ventures, net include casualty recoveries of \$0.3 million and \$3.8 million for the three and twelve months ended December 31, 2016 related to UDR's share of the 717 Olympic casualty, which is included in income/(loss) from unconsolidated entities in Attachment 1.



## UDR, Inc. Consolidated Balance Sheets <sup>(1)</sup> (Unaudited)

In thousands, except share and per share amounts	De	cember 31, 2016	December 31, 2015		
ASSETS					
Real estate owned:					
Real estate held for investment	\$	9,271,847	\$	9,053,599	
Less: accumulated depreciation		(2,923,072)		(2,646,044)	
Real estate held for investment, net		6,348,775		6,407,555	
Real estate under development					
(net of accumulated depreciation of \$0 and \$0)		342,282		124,072	
Real estate held for disposition					
(net of accumulated depreciation of \$553 and \$830)		1,071		11,775	
Total real estate owned, net of accumulated depreciation		6,692,128		6,543,402	
Cash and cash equivalents		2,112		6,742	
Restricted cash		19,994		20,798	
Notes receivable, net		19,790		16,694	
Investment in and advances to unconsolidated joint ventures, net		827,025		938,906	
Other assets		118,535		137,302	
Total assets	\$	7,679,584	\$	7,663,844	
LIABILITIES AND EQUITY					
Liabilities:					
Secured debt	\$	1,130,858	\$	1,376,945	
Unsecured debt		2,270,620		2,193,850	
Real estate taxes payable		17,388		18,786	
Accrued interest payable		29,257		29,162	
Security deposits and prepaid rent		34,238		36,330	
Distributions payable		86,936		80,368	
Accounts payable, accrued expenses, and other liabilities		103,835		81,356	
Total liabilities		3,673,132		3,816,797	
Redeemable noncontrolling interests in the OP and DownREIT Partnership		909,482		946,436	
Equity:					
Preferred stock, no par value; 50,000,000 shares authorized					
2,796,903 shares of 8.00% Series E Cumulative Convertible issued					
and outstanding (2,796,903 shares at December 31, 2015)		46,457		46,457	
16,196,889 shares of Series F outstanding (16,452,496 shares		•		,	
at December 31, 2015)		1		1	
Common stock, \$0.01 par value; 350,000,000 shares authorized					
267,259,469 shares issued and outstanding (261,844,521 shares at December 31, 2015)		2,673		2,618	
Additional paid-in capital		4,635,413		4,447,816	
Distributions in excess of net income		(1,585,825)		(1,584,459)	
Accumulated other comprehensive income/(loss), net		(5,609)		(12,678)	
Total stockholders' equity		3,093,110	-	2,899,755	
Noncontrolling interests		3,860		856	
Total equity		3,096,970		2,900,611	
Total liabilities and equity	\$	7,679,584	\$	7,663,844	

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



**Common Stock and Equivalents** 

## Attachment 4(A)

## UDR, Inc. Selected Financial Information <sup>(1)</sup> (Unaudited)

December 31,

2016

December 31,

2015

Common shares	266,613,508	261,044,151
Restricted shares	645,961	800,370
Total common stock	267,259,469	261,844,521
Stock options, LTIP Units and restricted stock equivalents	1,372,102	1,181,193
Operating and DownREIT Partnership units	23,179,309	23,439,601
Preferred OP units	1,751,671	1,751,671
Convertible preferred Series E stock (2)	3,028,068	3,028,068
Total common stock and equivalents	296,590,619	291,245,054
Weighted Average Number of Shares Outstanding	4Q 2016 Weighted Average	4Q 2015 Weighted Average
Weighted average number of common shares and OP/DownREIT units outstanding - basic	291,470,551	285,144,377
Weighted average number of OP/DownREIT units outstanding	(24,972,205)	(24,314,208)
Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations	266,498,346	260,830,169
Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted	296,523,642	290,422,108
Weighted average number of OP/DownREIT units outstanding	(24,972,205)	(24,314,208)
Weight average number of Series E preferred shares outstanding (3)	-	-
Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations	271,551,437	266,107,900
	Year-to-Date Weighted Average	Year-to-Date Weighted Average
Weighted average number of common shares and OP/DownREIT units outstanding - basic	290,516,533	271,616,214
Weighted average number of OP/DownREIT units outstanding	(25,130,101)	(12,947,362)
Weighted average number of common shares outstanding - basic per the Consolidated Statements of Operations	265,386,432	258,668,852
Weighted average number of common shares, OP/DownREIT units, and common stock equivalents outstanding - diluted	295,469,117	276,698,957
Weighted average number of OP/DownREIT units outstanding	(25,130,101)	(12,947,362)
Weight average number of Series E preferred shares outstanding (3)	(3,028,068)	
Weighted average number of common shares outstanding - diluted per the Consolidated Statements of Operations	267,310,948	263,751,595

Asset Summary	Number of Homes	4	4Q 2016 NOI <sup>(1)</sup> (\$000s)	% of NOI	Gross Carrying Value (\$000s)	% of Total Gross Carrying Value
Unencumbered assets	29,085	\$	132,351	77.3%	\$ 7,547,590	78.5%
Encumbered assets	10,369 39,454	\$	38,929 171,280	22.7% 100.0%	\$ 2,068,163 9,615,753	21.5% 100.0%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> At December 31, 2016 and December 31, 2015, a total of 2,796,903 shares of the Series E were outstanding, which is equivalent to 3,028,068 shares of common stock if converted (after adjusting for the special dividend paid in 2008).

<sup>(3)</sup> Series E preferred shares are anti-dilutive for purposes of calculating earnings per share for the twelve months ended December 31, 2016. For the three months ended December 31, 2016 and three and twelve months ended December 31, 2015, the Series E preferred shares are dilutive.



## Attachment 4(B)

## UDR, Inc. Selected Financial Information (Unaudited)

Debt Structure, In thousands		Balance		% of Total	Weighted Average Interest Rate	Weighted Average Years to Maturity	
Secured	Fixed	\$	747,660	21.9%	4.53%	4.7	
	Floating		375,646 <sup>(2)</sup>	11.0%	1.95%	4.0	
	Combined		1,123,306	32.9%	3.66%	4.4	
Unsecured	Fixed		2,230,644 (3)	65.4%	3.78%	5.7	
	Floating		56,350	1.7%	1.60%	3.3	
	Combined		2,286,994	67.1%	3.73%	5.7	
Total Debt	Fixed		2,978,304	87.3%	3.97%	5.5	
	Floating		431,996	12.7%	1.90%	3.9	
	Combined	\$	3,410,300	100.0%	3.71%	5.3	
	Total Non-Cash Adjustments (5)		(8,822)				
	Total per Balance Sheet	\$	3,401,478		3.79%		

Debt Maturities, In thousa	nds				_				
	Sec	ured Debt (6)	Unsecured Debt <sup>(6)</sup>		Revolving Credit Facilities (4) (7)		Balance	% of Total	Weighted Average Interest Rate
2017	\$	51,001	\$	-	\$	-	\$ 51,001	1.5%	1.48%
2018		212,606		300,000		-	512,606	15.0%	3.91%
2019		317,095		-		21,350	338,445	9.9%	4.35%
2020		198,076		300,000		-	498,076	14.6%	3.87%
2021		1,117		350,000		-	351,117	10.3%	2.17%
2022		1,157		400,000		-	401,157	11.8%	4.62%
2023		137,654		-		-	137,654	4.0%	2.81%
2024		-		315,644		-	315,644	9.3%	3.99%
2025		127,600		300,000		-	427,600	12.5%	4.26%
2026		50,000		300,000		-	350,000	10.3%	2.99%
Thereafter		27,000		-		-	27,000	0.8%	1.33%
		1,123,306		2,265,644		21,350	3,410,300	100.0%	3.71%
Total Non-Cash Adjustments (5)		7,552		(16,374)		-	(8,822)		
Total per Balance Sheet	\$	1,130,858	\$	2,249,270	\$	21,350	\$ 3,401,478		3.79%

Debt Maturities With Extensions, In thousands											
	Secured Debt (6)		_	Insecured Debt <sup>(6)</sup>		evolving Credit Facilities (4) (7)		Balance	% of Total	Weighted Average Interest Rate	
2017	\$	51,001	\$	-	\$	-	\$	51,001	1.5%	1.48%	
2018		212,606		300,000		-		512,606	15.0%	3.91%	
2019		317,095		-		21,350		338,445	9.9%	4.35%	
2020		198,076		300,000		-		498,076	14.6%	3.87%	
2021		1,117		350,000		-		351,117	10.3%	2.17%	
2022		1,157		400,000		-		401,157	11.8%	4.62%	
2023		137,654		-		-		137,654	4.0%	2.81%	
2024		-		315,644		-		315,644	9.3%	3.99%	
2025		127,600		300,000		-		427,600	12.5%	4.26%	
2026		50,000		300,000		-		350,000	10.3%	2.99%	
Thereafter		27,000		-		-		27,000	0.8%	1.33%	
		1,123,306		2,265,644		21,350		3,410,300	100.0%	3.71%	
Total Non-Cash Adjustments (5)		7,552		(16,374)		-		(8,822)			
Total per Balance Sheet	\$	1,130,858	\$	2,249,270	\$	21,350	\$	3,401,478		3.79%	

- (1) See Attachment 16 for definitions and other terms.
- (2) Includes \$336.3 million of debt with a weighted average interest cap of 8.0% on the underlying index.
- (3) Includes \$315.0 million of floating rate debt that has been fixed using interest rate swaps at a weighted average rate of 2.23%.
- (4) There are no borrowings outstanding on our \$1.1 billion line of credit at December 31, 2016. The facility has a maturity date of January 2020, plus two six-month extension options. The credit facility carries an interest rate equal to LIBOR plus a spread of 90 basis points and a facility fee of 15 basis points, which is not included in the interest rate above.
- (5) Includes the unamortized balance of fair market value adjustments, premiums/discounts, deferred hedge gains, and deferred financing costs.
- (6) Includes principal amortization, as applicable.
- (7) UDR's \$75 million working capital credit facility has a maturity date of January 2019. The working capital credit facility carries an interest rate equal to LIBOR plus a spread of 90 basis points.



**Coverage Ratios** 

## Attachment 4(C)

## UDR, Inc. Selected Financial Information <sup>(1)</sup> (Unaudited)

**Quarter Ended** 

December 31, 2016

Coverage Natios			DCCCII	Del 31, 2010
Net income/(loss) attributable to UDR, Inc.			\$	237,617
Adjustments:				
Interest expense				29,295
Real estate depreciation and amortization				102,537
Real estate depreciation and amortization on unconsolidated joint ventures				13,055
Other depreciation and amortization				1,458
Noncontrolling interests				22,129
Income tax provision/(benefit)				(3,063)
EBITDA			\$	403,028
Net gain on the sale of depreciable real estate owned				(200,466)
Net gain on the sale of unconsolidated depreciable property				(36,385)
Long-term incentive plan transition costs				274
Acquisition-related costs/(fees)				152
Severance costs and other restructuring expense				871
Casualty-related (recoveries)/charges, net				(1,102)
Casualty-related (recoveries)/charges on unconsolidated joint ventures, net				(251)
EBITDA - adjusted for non-recurring items			\$	166,121
Annualized EBITDA - adjusted for non-recurring items			\$	664,484
Interest expense				29,295
Capitalized interest expense				4,361
Total interest			\$	33,656
Preferred dividends			\$	930
Total debt			\$	3,401,478
Cash Net debt			\$	2,112 3,399,366
Interest Coverage Ratio - adjusted for non-recurring items				4.9x
Fixed Charge Coverage Ratio - adjusted for non-recurring items				4.8x
Tricu charge coverage Natio - adjusted for non-reculting items				4.01
Net Debt-to-EBITDA - adjusted for non-recurring items				5.1x
Debt Covenant Overview				
Unsecured Line of Credit Covenants (2)	Required	Actual	Со	mpliance
Maximum Leverage Ratio	≤60.0%	33.3% (2)		Yes
Minimum Fixed Charge Coverage Ratio	≥1.5x	3.9x		Yes
Maximum Secured Debt Ratio	≤40.0%	15.9%		Yes
Minimum Unencumbered Pool Leverage Ratio	≥150.0%	394.3%		Yes
Senior Unsecured Note Covenants (3)	Required	Actual	Co	mpliance
Debt as a percentage of Total Assets	≤60.0%	32.2% <sup>(3)</sup>		Yes
Consolidated Income Available for Debt Service to Annual Service Charge	≥1.5x	4.9x		Yes
Secured Debt as a percentage of Total Assets	≤40.0%	10.7%		Yes
Total Unencumbered Assets to Unsecured Debt	≥150.0%	338.6%		Yes
Securities Betings	Debt	Broforrod		Nutlook
Securities Ratings		Preferred		Outlook
Moody's Investors Service Standard & Poor's	Baa1	Baa2		Stable
Statiuatu & FUUI S	BBB+	BBB-		Stable

- (1) See Attachment 16 for definitions and other terms.
- (2) As defined in our credit agreement dated October 20, 2015.
- (3) As defined in our indenture dated November 1, 1995 as amended, supplemented or modified from time to time.



## UDR, Inc. Operating Information <sup>(1)</sup> (Unaudited)

Dollars in thousands	Total Homes	rter Ended		rter Ended nber 30, 2016	rter Ended e 30, 2016	rter Ended ch 31, 2016	rter Ended ber 31, 2015
Revenues		 ,	30,000	,	 	 	 ,
Same-Store Communities	32,265	\$ 185,582	\$	185,329	\$ 182,645	\$ 179,999	\$ 176,773
Stabilized, Non-Mature Communities	5,793	35,730		35,331	34,967	34,137	32,516
Acquired Communities	508	3,622		-	-	-	-
Redevelopment Communities	888	5,509		5,394	5,291	5,598	5,853
Development Communities	_	2		1	1	1	-
Non-Residential / Other (2)		6,590		7,150	6,153	4,911	6,674
Total	39,454	\$ 237,035	\$	233,205	\$ 229,057	\$ 224,646	\$ 221,816
Expenses							
Same-Store Communities (3)		\$ 53,079	\$	53,281	\$ 52,133	\$ 51,319	\$ 50,918
Stabilized, Non-Mature Communities		9,265		10,303	9,403	9,906	9,281
Acquired Communities		1,181		-	-	-	-
Redevelopment Communities		2,131		2,281	2,028	1,992	1,938
Development Communities		172		113	76	80	39
Non-Residential / Other (2)(3)		1,913		1,537	2,940	2,179	1,693
Total		\$ 67,741	\$	67,515	\$ 66,580	\$ 65,476	\$ 63,869
Net Operating Income							
Same-Store Communities		\$ 132,503	\$	132,048	\$ 130,512	\$ 128,680	\$ 125,855
Stabilized, Non-Mature Communities		26,465		25,028	25,564	24,231	23,235
Acquired Communities		2,441		-	<u>-</u>	-	-
Redevelopment Communities		3,378		3,113	3,263	3,606	3,915
Development Communities		(170)		(112)	(75)	(79)	(39)
Non-Residential / Other (2)		4,677		5,613	3,213	2,732	4,981
Total		\$ 169,294	\$	165,690	\$ 162,477	\$ 159,170	\$ 157,947
Operating Margin							
Same-Store Communities		71.4%		71.3%	71.5%	71.5%	71.2%
Average Physical Occupancy							
Same-Store Communities		96.8%		96.8%	96.6%	96.5%	96.5%
Stabilized, Non-Mature Communities		95.6%		95.5%	95.1%	94.1%	93.8%
Acquired Communities		94.4%		-	-	-	-
Redevelopment Communities		93.1%		92.4%	89.3%	92.5%	96.1%
Development Communities		_		-	-	-	-
Other <sup>(4)</sup>		_		97.2%	97.1%	96.9%	96.9%
Total		96.5%		96.6%	96.2%	96.1%	96.1%
Return on Invested Capital							
Same-Store Communities		7.6%		7.6%	7.5%	7.4%	7.3%
Sold and Held for Disposition Communities							
Revenues		\$ 3,046	\$	7,050	\$ 7,111	\$ 7,311	\$ 12,536
Expenses		1,060		2,384	2,273	2,347	4,186
Net Operating Income/(loss)		\$ 1,986	\$	4,666	\$ 4,838	\$ 4,964	\$ 8,350
Total	39,454	\$ 171,280	\$	170,356	\$ 167,315	\$ 164,134	\$ 166,297
		,			,		

<sup>(1)</sup> See Attachment 16 for definition and other terms.

<sup>(2)</sup> Primarily non-residential revenue and expense and straight-line adjustment for concessions.

<sup>(3)</sup> Quarter ended September 30, 2016 expenses were lowered by \$1.2 million due to the reversal of a portion of the initial expected real estate tax assessment for a 2014 San Francisco development completion. A \$680 thousand reduction is included in Same-Store Communities expenses as it related to the period of time that the community was in our Same-Store population while the remaining \$490 thousand is in Non-Residential / Other expense.

<sup>(4)</sup> Includes occupancy of Sold and Held for Disposition Communities.



## UDR, Inc. Same-Store Operating Expense Information (1) (Dollars in Thousands) (Unaudited)

% of 4Q 2016 SS Operating

Year-Over-Year Comparison	Expenses	4	4Q 2016		Q 2015	% Change	
Real estate taxes (3)	37.0%	\$	19,659	\$	17,946	9.5%	
Personnel	24.4%		12,925		12,870	0.4%	
Utilities	14.5%		7,706		7,843	-1.7%	
Repair and maintenance	12.8%		6,811		6,579	3.5%	
Administrative and marketing	6.6%		3,489		3,347	4.2%	
Insurance	4.7%		2,489		2,333	6.7%	
Same-Store operating expenses (3)	100.0%	\$	53,079	\$	50,918	4.2%	
Same-Store Homes	32,265						

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Sequential Comparison	Expenses	4	4Q 2016		Q 2016	% Change	
Real estate taxes (2)	37.0%	\$	19,659	\$	19,022	3.3%	
Personnel	24.4%		12,925		13,182	-1.9%	
Utilities	14.5%		7,706		8,067	-4.5%	
Repair and maintenance	12.8%		6,811		7,154	-4.8%	
Administrative and marketing	6.6%		3,489		3,663	-4.8%	
Insurance	4.7%		2,489		2,193	13.5%	
Same-Store operating expenses	100.0%	\$	53,079	\$	53,281	-0.4%	
Same-Store Homes	32.265						

%	of `	YΤ	D	2	01	6

Year-to-Date Comparison	SS Operating Expenses	Y	TD 2016	Y	TD 2015	% Change
(3)	37.1%	¢	77.001	\$	70.542	9.2%
Real estate taxes (3)		\$	,	Φ	70,542	
Personnel	24.3%		50,438		50,004	0.9%
Utilities	15.1%		31,481		32,261	-2.4%
Repair and maintenance	12.8%		26,568		26,117	1.7%
Administrative and marketing	6.4%		13,381		12,784	4.7%
Insurance	4.3%		8,988		8,765	2.5%
Same-Store operating expenses (3)	100.0%	\$	207,857	\$	200,473	3.7%
Same-Store Homes	31,930					

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2) 3</sup>Q 2016 Same Store Expenses were lowered by \$680 thousand due to the reversal of a portion of the initial expected real estate tax assessment on a 2014 San Francisco development completion.

<sup>(3) 4</sup>Q 2016, 4Q 2015, YTD 2016, and YTD 2015 presented above include \$303 thousand, \$70 thousand, \$745 thousand, and \$140 thousand, respectively, of higher New York real estate taxes due to 421 exemption and abatement reductions.



## Attachment 7(A)

UDR, Inc.

# Apartment Home Breakout <sup>(1)</sup> Portfolio Overview as of Quarter Ended December 31, 2016 (Unaudited)

		Non-Mature Homes			Unconsolidated	
	Total			Total	Joint Venture	Total
	Same-Store	(0)	Non-	Consolidated	Operating	Homes
	Homes	Stabilized (2)	Stabil. / Other (3)	Homes	Homes (4)	(incl. JV) <sup>(4)</sup>
West Region						
Orange County, CA	3,367	1,447	-	4,814	99	4,913
San Francisco, CA	2,230	328	193	2,751	447	3,198
Seattle, WA	2,014	71	508	2,593	224	2,817
Los Angeles, CA	1,225	-	-	1,225	341	1,566
Monterey Peninsula, CA	1,565	-	-	1,565	-	1,565
Other Southern CA	756	-	-	756	571	1,327
Portland, OR	476	-	-	476	-	476
	11,633	1,846	701	14,180	1,682	15,862
Mid-Atlantic Region						
Metropolitan DC	4,824	3,578	-	8,402	874	9,276
Richmond, VA	1,358	-	-	1,358	-	1,358
Baltimore, MD	720	-	-	720	379	1,099
	6,902	3,578	-	10,480	1,253	11,733
Northeast Region						
New York, NY	1,945	_	_	1,945	710	2,655
Boston, MA	1,179	369	_	1,548	1,302	2,850
Philadelphia, PA	1,179	303	_	1,540	290	290
i iliadelpina, i A	3,124	369	_	3,493	2,302	5,795
	0,124	000		0,400	2,002	0,100
Southeast Region						
Orlando, FL	2,500	-	-	2,500	-	2,500
Nashville, TN	2,260	-	-	2,260	-	2,260
Tampa, FL	2,287	-	-	2,287	-	2,287
Other Florida	636	-	-	636	-	636
	7,683	-	-	7,683	-	7,683
Southwest Region						
Dallas, TX	2,040	-	305	2,345	1,130	3,475
Austin, TX	883	-	390	1,273	259	1,532
Denver, CO	-	-	-	-	223	223
	2,923	-	695	3,618	1,612	5,230
Totals	32,265	5,793	1,396	39,454	6,849	46,303
Communities	110	11	6	127	27	154

Total expected homes (including development) 49,90	7
Current Pipeline Preferred Equity Investments <sup>(6)</sup> 1,53	3
Current Pipeline Joint Venture <sup>(6)</sup>	0
Current Pipeline Wholly-Owned 1,10	1
Homes in Development, Excluding Completed Homes (5)	
Total Homes (incl. joint ventures) (4) 46,30	3

- (1) See Attachment 16 for definitions and other terms.
- (2) Represents homes included in Stabilized, Non-Mature Communities category on Attachment 5.
- (3) Represents homes included in Acquired, Development, Redevelopment, Non-Residential/Other and Sold and Held for Disposition Communities categories on Attachment 5. Excludes development homes not yet completed.
- (4) Represents joint venture homes at 100 percent. See Attachment 12(A) for UDR's joint venture and partnership ownership interests.
- (5) See Attachments 9 and 12(B) for details of our development communities.
- (6) Represents joint venture and preferred equity investment homes at 100 percent. Excludes 218 homes at Steele Creek where we have a participating loan investment. See Attachments 9 and 12(B) for UDR's developments and ownership interests.



## Attachment 7(B)

### UDR, Inc.

## Non-Mature Home Summary <sup>(1)</sup> Portfolio Overview as of Quarter Ended December 31, 2016 (Unaudited)

#### Non-Mature Home Breakout - By Region (includes development homes that have been completed)

Community	Category	# of Homes	Same-Store Date (2)	Community	Category	# of Homes	Same-Store Date (2)
	Category	Homes	Date		Category	Homes	Date
West Region				Mid-Atlantic Region			
Orange County, CA				Metropolitan D.C.			
Eight 80 Newport Beach (3)	Stabilized, Non-Mature	1,447	1Q18	DelRay Tower	Stabilized, Non-Mature	332	1Q17
				1200 East West	Stabilized, Non-Mature	247	1Q17
San Francisco, CA				Courts at Huntington Station	Stabilized, Non-Mature	421	1Q17
2000 Post	Stabilized, Non-Mature	328	1Q17	Eleven55 Ripley	Stabilized, Non-Mature	379	1Q17
Edgewater	Redevelopment	193	2Q18	Arbor Park of Alexandria	Stabilized, Non-Mature	851	2Q17
				Courts at Dulles	Stabilized, Non-Mature	411	1Q17
Seattle, WA				Newport Village	Stabilized, Non-Mature	937	1Q17
Borgata Apartment Homes	Stabilized, Non-Mature	71	1Q18				
Ashton Bellevue	Acquisition	202	1Q18	Northeast Region			
Ten20	Acquisition	129	1Q18	Boston, MA			
Milehouse	Acquisition	177	1Q18	100 Pier 4	Stabilized, Non-Mature	369	1Q17
				Southwest Region			
				Dallas, TX			
				Thirty377	Redevelopment	305	2Q19
				Austin, TX			
				Residences at the Domain	Redevelopment	390	2Q18
				Total		7,189	

#### Non-Mature Home Breakout - By Date (quarter indicates date of Same-Store inclusion)

Date & Community	Category	# of Homes	Date & Community	Category	# of Homes
1Q17			1Q18		
DelRay Tower	Stabilized, Non-Mature	332	Borgata Apartment Homes	Stabilized, Non-Mature	71
100 Pier 4	Stabilized, Non-Mature	369	Ashton Bellevue	Acquisition	202
1200 East West	Stabilized, Non-Mature	247	Ten20	Acquisition	129
Courts at Huntington Station	Stabilized, Non-Mature	421	Milehouse	Acquisition	177
Eleven55 Ripley	Stabilized, Non-Mature	379	Eight 80 Newport Beach (3)	Stabilized, Non-Mature	1,447
Courts at Dulles	Stabilized, Non-Mature	411			
Newport Village	Stabilized, Non-Mature	937	2Q18		
2000 Post	Stabilized, Non-Mature	328	Edgewater	Redevelopment	193
			Residences at the Domain	Redevelopment	390
2Q17					
Arbor Park of Alexandria	Stabilized, Non-Mature	851	2Q19		
			Thirty377	Redevelopment	305
			Total		7,189

#### **Summary of Non-Mature Home Activity**

		Stabilized,				Held for	
	Market	Non-Mature	Acquired	Redevelopment	Development	Disposition	Total
Non-Mature Homes at September	30, 2016	4,448	-	2,406	-	1,402	8,256
Ashton Bellevue	Seattle, WA	-	202	-	-	-	202
Ten20	Seattle, WA	-	129	-	-	-	129
Milehouse	Seattle, WA	-	177	-	-	-	177
Borgata Apartment Homes	Seattle, WA	71	-	(71)	-	-	-
Eight 80 Newport Beach (3)	Orange County, CA	1,447	-	(1,447)	-	-	-
Beach & Ocean (4)	Orange County, CA	(173)	-	-	-	-	(173)
Dispositions	Baltimore, MD	-	-	-	-	(1,402)	(1,402)
Non-Mature Homes at December	31, 2016	5,793	508	888	-		7,189

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Estimated Same-Store quarter represents the quarter UDR anticipates contributing the community to the QTD Same-Store pool.

<sup>(3)</sup> Eight 80 Newport Beach was formerly known as Coronado.

<sup>(4)</sup> Contributed the community to the QTD Same-Store pool in 4Q16.



## Attachment 7(C)

### UDR, Inc.

## Total Revenue Per Occupied Home Summary (1) Portfolio Overview as of Quarter Ended December 31, 2016 (Unaudited)

		Non-Mature Homes			Unconsolidated	
	Total	N		Total	Joint Venture	Total
	Same-Store	Non-		Consolidated	Operating	Homes
	Homes	Stabilized (2)	Stabilized (3) (4)	Homes	Homes (4) (5)	(incl. JV at share) (5)
West Region						
Orange County, CA	\$ 2,276	\$ 1,853	\$ -	\$ 2,151	\$ 2,275	\$ 2,145
San Francisco, CA	3,301	3,611	4,142	3,397	4,628	3,474
Seattle, WA	2,048	2,817	3,220	2,320	3,960	2,373
Los Angeles, CA	2,641	-	-	2,641	3,846	2,712
Monterey Peninsula, CA	1,571	-	-	1,571	-	1,571
Other Southern CA	1,771	-	-	1,771	3,081	2,130
Portland, OR	1,516	-	-	1,516	-	1,516
Mid-Atlantic Region						
Metropolitan DC	1,977	1,910	-	1,948	2,773	1,977
Richmond, VA	1,273	-	-	1,273	-	1,273
Baltimore, MD	1,698	-	-	1,698	1,780	1,715
Northeast Region						
New York, NY	4,236	-	-	4,236	4,754	4,316
Boston, MA	2,513	4,180	-	2,908	2,439	2,770
Philadelphia, PA	-	-	-	-	3,203	3,203
Southeast Region						
Orlando, FL	1,209	-	-	1,209	-	1,209
Nashville, TN	1,226	-	-	1,226	-	1,226
Tampa, FL	1,308	-	-	1,308	-	1,308
Other Florida	1,474	-	-	1,474	-	1,474
Southwest Region						
Dallas, TX	1,178	-	2,004	1,284	1,693	1,363
Austin, TX	1,357	-	1,420	1,376	4,153	1,635
Denver, CO	-	-	-	-	3,278	3,278
Weighted Average	\$ 1,981	\$ 2,150	\$ 2,498	\$ 2,021	\$ 2,962	\$ 2,090

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Represents homes included in Stabilized, Non-Mature Communities category on Attachment 5.

<sup>(3)</sup> Represents homes included in Acquired, Development, Redevelopment, Non-Residential/Other and Sold and Held for Disposition Communities categories on Attachment 5.

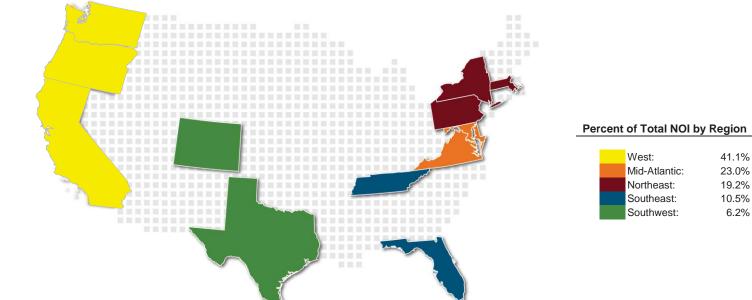
<sup>(4)</sup> Development revenue per occupied home can be affected by the timing of home deliveries during a quarter and the effects of upfront rental rate concessions on cash-based calculations.

<sup>(5)</sup> Represents joint ventures at UDR's ownership interests. See Attachment 12(A) for UDR's joint venture and partnership ownership interests.



## Attachment 7(D)

## UDR, Inc. Net Operating Income Breakout By Market <sup>(1)</sup> December 31, 2016 (Dollars in Thousands) (Unaudited)



#### Three Months Ended December 31, 2016

		UDR's						
	 Same-Store	Non Same-Store (2)		Share of JVs (2)(3)			Total	
Net Operating Income	\$ 132,503	\$	36,791	\$	18,239	\$	187,533	

#### **Three Months Ended December 31, 2016**

41.1%

23.0%

19.2%

10.5%

6.2%

	As a % of	NOI		As a % of	NOI
Region	Same-Store	Total	Region	Same-Store	Total
West Region			Northeast Region		
Orange County, CA	12.8%	12.0%	New York, NY	12.7%	11.6%
San Francisco, CA	12.1%	11.8%	Boston, MA	4.8%	6.9%
Seattle, WA	6.6%	7.1%	Philadelphia, PA	0.0%	0.7%
Los Angeles, CA	5.1%	4.1%	-	17.5%	19.2%
Monterey Peninsula, CA	4.0%	2.9%	Southeast Region		
Other Southern CA	2.2%	2.4%	Orlando, FL	4.6%	3.3%
Portland, OR	1.1%	0.8%	Nashville, TN	4.5%	3.2%
_	43.9%	41.1%	Tampa, FL	4.3%	3.1%
			Other Florida	1.3%	0.9%
Mid-Atlantic Region			-	14.7%	10.5%
Metropolitan DC	14.4%	19.3%	Southwest Region		
Richmond, VA	2.7%	1.9%	Dallas, TX	3.3%	3.8%
Baltimore, MD	1.9%	1.8%	Austin, TX	1.6%	2.0%
_	19.0%	23.0%	Denver, CO	0.0%	0.4%
			- -	4.9%	6.2%
			Total	100.0%	100.0%

- (1) See Attachment 16 for definitions and other terms.
- (2) Excludes results from Sold and Held for Disposition Communities.
- (3) Includes UDR's share of joint venture and partnership NOI.



## Attachment 8(A)

### UDR, Inc.

# Same-Store Operating Information By Major Market <sup>(1)</sup> Current Quarter vs. Prior Year Quarter December 31, 2016 (Unaudited)

		% of Same-						
	Total	Store Portfolio			Same-	-Store		
	Same-Store	Based on	Phys	ical Occupan	ncy	<b>Total Reve</b>	nue per Occu	pied Home
	Homes	4Q 2016 NOI	4Q 16	4Q 15	Change	4Q 16	4Q 15	Change
West Region								
Orange County, CA	3,367	12.8%	95.8%	95.6%	0.2%	\$ 2,276	\$ 2,155	5.6%
San Francisco, CA	2,230	12.1%	96.4%	96.3%	0.1%	3,301	3,233	2.1%
Seattle, WA	2,014	6.6%	96.8%	96.7%	0.1%	2,048	1,907	7.4%
Los Angeles, CA	1,225	5.1%	95.7%	95.6%	0.1%	2,641	2,571	2.7%
Monterey Peninsula, CA	1,565	4.0%	96.4%	96.3%	0.1%	1,571	1,422	10.5%
Other Southern CA	756	2.2%	96.3%	96.3%	0.0%	1,771	1,674	5.8%
Portland, OR	476	1.1%	96.5%	96.9%	-0.4%	1,516	1,380	9.9%
	11,633	43.9%	96.2%	96.1%	0.1%	2,312	2,200	5.1%
Mid-Atlantic Region								
Metropolitan DC	4,824	14.4%	97.4%	96.5%	0.9%	1,977	1,911	3.5%
Richmond, VA	1,358	2.7%	96.5%	95.6%	0.9%	1,273	1,246	2.2%
Baltimore, MD	720	1.9%	97.4%	95.3%	2.1%	1,698	1,668	1.8%
	6,902	19.0%	97.2%	96.2%	1.0%	1,810	1,756	3.1%
Northeast Region								
New York, NY	1,945	12.7%	97.5%	97.3%	0.2%	4,236	4,133	2.5%
Boston, MA	1,179	4.8%	96.9%	96.7%	0.2%	2,513	2,370	6.0%
	3,124	17.5%	97.2%	97.1%	0.1%	3,592	3,470	3.5%
Southeast Region								
Orlando, FL	2,500	4.6%	97.1%	97.0%	0.1%	1,209	1,126	7.4%
Nashville, TN	2,260	4.5%	97.7%	97.7%	0.0%	1,226	1,142	7.4%
Tampa, FL	2,287	4.3%	96.6%	97.0%	-0.4%	1,308	1,220	7.2%
Other Florida	636	1.3%	97.3%	96.2%	1.1%	1,474	1,430	3.1%
	7,683	14.7%	97.1%	97.1%	0.0%	1,265	1,184	6.9%
Southwest Region								
Dallas, TX	2,040	3.3%	96.9%	96.5%	0.4%	1,178	1,110	6.1%
Austin, TX	883	1.6%	96.5%	97.3%	-0.8%	1,357	1,302	4.2%
	2,923	4.9%	96.8%	96.7%	0.1%	1,232	1,168	5.4%
Total/Weighted Avg.	32,265	100.0%	96.8%	96.5%	0.3%	\$ 1,981	\$ 1,892	4.7%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(B)

UDR, Inc.

# Same-Store Operating Information By Major Market <sup>(1)</sup> Current Quarter vs. Prior Year Quarter December 31, 2016 (Unaudited)

	Total				Sar	ne-Store (\$6	000s)			
	Same-Store		Revenues			Expenses		Net C	Operating In	come
	Homes	4Q 16	4Q 15	Change	4Q 16	4Q 15	Change	4Q 16	4Q 15	Change
West Region										
Orange County, CA	3,367	\$ 22,021	\$ 20,810	5.8%	\$ 5,121	\$ 4,956	3.3%	\$ 16,900	\$ 15,854	6.6%
San Francisco, CA	2,230	21,287	20,831	2.2%	5,317	5,034	5.6%	15,970	15,797	1.1%
Seattle, WA	2,014	11,979	11,144	7.5%	3,253	3,189	2.0%	8,726	7,955	9.7%
Los Angeles, CA	1,225	9,287	9,032	2.8%	2,573	2,469	4.2%	6,714	6,563	2.3%
Monterey Peninsula, CA	1,565	7,111	6,429	10.6%	1,763	1,737	1.5%	5,348	4,692	14.0%
Other Southern CA	756	3,869	3,657	5.8%	1,019	1,033	-1.3%	2,850	2,624	8.6%
Portland, OR	476	2,089	1,909	9.4%	569	521	9.1%	1,520	1,388	9.6%
	11,633	77,643	73,812	5.2%	19,615	18,939	3.6%	58,028	54,873	5.8%
Mid-Atlantic Region										
Metropolitan DC	4,824	27,866	26,693	4.4%	8,818	8,548	3.2%	19,048	18,145	5.0%
Richmond, VA	1,358	5.003	4.852	3.1%	1,395	1,353	3.1%	3,608	3,499	3.1%
Baltimore, MD	720	3,572	3,434	4.0%	1,011	1,005	0.6%	2,561	2,429	5.5%
	6,902	36,441	34,979	4.2%	11,224	10,906	2.9%	25,217	24,073	4.7%
Northeast Region										
New York, NY	1.945	24,098	23,464	2.7%	7,312	6,811	7.4%	16,786	16,653	0.8%
Boston, MA	1,179	8,613	8,105	6.3%	2,250	2,070	8.7%	6,363	6,035	5.4%
,	3,124	32,711	31,569	3.6%	9,562	8,881	7.7%	23,149	22,688	2.0%
Southeast Region										
Orlando, FL	2,500	8,804	8,191	7.5%	2,649	2,612	1.4%	6,155	5,579	10.3%
Nashville, TN	2,260	8,119	7,563	7.3%	2,151	2,157	-0.3%	5,968	5,406	10.4%
Tampa, FL	2,287	8,671	8,122	6.8%	2,922	2,842	2.8%	5,749	5,280	8.9%
Other Florida	636	2,736	2,624	4.2%	1,007	944	6.7%	1,729	1,680	2.8%
o anon rionida	7,683	28,330	26,500	6.9%	8,729	8,555	2.0%	19,601	17,945	9.2%
Southwest Region										
Dallas, TX	2,040	6,988	6,558	6.5%	2,550	2,340	9.0%	4,438	4,218	5.2%
Austin, TX	883	3,469	3,355	3.4%	1,399	1,297	7.8%	2,070	2,058	0.7%
	2,923	10,457	9,913	5.5%	3,949	3,637	8.6%	6,508	6,276	3.7%
Totals	22.005	£ 405 500	£ 470 770	F 00/	£ 52.070	£ 50.040	4.00/	£ 422 500	£ 405.055	F 00/
iotais	32,265	\$ 185,582	\$ 176,773	5.0%	\$ 53,079	\$ 50,918	4.2%	\$ 132,503	\$ 125,855	5.3%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(C)

### UDR, Inc.

# Same-Store Operating Information By Major Market <sup>(1)</sup> Current Quarter vs. Last Quarter December 31, 2016 (Unaudited)

	Total			Same-	Store		
	Same-Store	Phys	sical Occupand	y	Total Rev	enue per Occup	ied Home
	Homes	4Q 16	3Q 16	Change	4Q 16	3Q 16	Change
West Region							
Orange County, CA	3,367	95.8%	96.2%	-0.4%	\$ 2,276	\$ 2,260	0.7%
San Francisco, CA	2,230	96.4%	96.2%	0.2%	3,301	3,329	-0.8%
Seattle, WA	2,014	96.8%	96.5%	0.3%	2,048	2,032	0.8%
Los Angeles, CA	1,225	95.7%	96.3%	-0.6%	2,641	2,652	-0.4%
Monterey Peninsula, CA	1,565	96.4%	97.3%	-0.9%	1,571	1,534	2.4%
Other Southern CA	756	96.3%	96.3%	0.0%	1,771	1,762	0.5%
Portland, OR	476	96.5%	97.1%	-0.6%	1,516	1,500	1.1%
	11,633	96.2%	96.4%	-0.2%	2,312	2,304	0.4%
Mid-Atlantic Region							
Metropolitan DC	4,824	97.4%	96.9%	0.5%	1,977	1,964	0.7%
Richmond, VA	1,358	96.5%	96.8%	-0.3%	1,273	1,285	-0.9%
Baltimore, MD	720	97.4%	96.4%	1.0%	1,698	1,702	-0.2%
	6,902	97.2%	96.8%	0.4%	1,810	1,803	0.4%
Northeast Region							
New York, NY	1,945	97.5%	97.3%	0.2%	4,236	4,314	-1.8%
Boston, MA	1,179	96.9%	96.5%	0.4%	2,513	*	0.6%
	3,124	97.2%	97.0%	0.2%	3,592	•	-1.1%
Southeast Region							
Orlando, FL	2,500	97.1%	97.1%	0.0%	1,209	1,201	0.7%
Nashville, TN	2,260	97.7%	97.8%	-0.1%	1,226		1.5%
Tampa, FL	2,287	96.6%	96.9%	-0.3%	1,308		0.5%
Other Florida	636	97.3%	96.6%	0.7%	1,474	,	-0.9%
Other Florida	7,683	97.1%	97.2%	-0.1%	1,474	•	0.7%
Couthwest Danier							
Southwest Region Dallas, TX	0.040	00.007	00.007	0.004	4 470	4.470	0.70/
*	2,040	96.9%	96.9%	0.0%	1,178	,	0.7%
Austin, TX	883	96.5%	97.3%	-0.8%	1,357	•	-0.4%
	2,923	96.8%	97.0%	-0.2%	1,232	1,228	0.3%
Total/Weighted Avg.	32,265	96.8%	96.8%	0.0%	\$ 1,981	\$ 1,978	0.2%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(D)

UDR, Inc.

# Same-Store Operating Information By Major Market <sup>(1)</sup> Current Quarter vs. Last Quarter December 31, 2016 (Unaudited)

	Total				San	ne-Store (\$6	000s)			
	Same-Store		Revenues			Expenses		Net C	perating In	come
	Homes	4Q 16	3Q 16	Change	4Q 16	3Q 16	Change	4Q 16	3Q 16	Change
West Region										
Orange County, CA	3,367	\$ 22,021	\$ 21,960	0.3%	\$ 5,121	\$ 4,962	3.2%	\$ 16,900	\$ 16,998	-0.6%
San Francisco, CA	2,230	21,287	21,424	-0.6%	5,317	4,683	13.5% <sup>(2</sup>	<sup>)</sup> 15,970	16,741	-4.6%
Seattle, WA	2,014	11,979	11,850	1.1%	3,253	3,249	0.2%	8,726	8,601	1.4%
Los Angeles, CA	1,225	9,287	9,387	-1.1%	2,573	2,600	-1.1%	6,714	6,787	-1.1%
Monterey Peninsula, Ca	A 1,565	7,111	7,006	1.5%	1,763	1,781	-1.1%	5,348	5,225	2.4%
Other Southern CA	756	3,869	3,848	0.6%	1,019	1,041	-2.1%	2,850	2,807	1.5%
Portland, OR	476	2,089	2,080	0.5%	569	528	7.8%	1,520	1,552	-2.0%
	11,633	77,643	77,555	0.1%	19,615	18,844	4.1%	58,028	58,711	-1.2%
Mid-Atlantic Region										
Metropolitan DC	4,824	27,866	27,545	1.2%	8,818	9,133	-3.5%	19,048	18,412	3.5%
Richmond, VA	1,358	5,003	5,067	-1.3%	1,395	1,285	8.7%	3,608	3,782	-4.7%
Baltimore, MD	720	3,572	3,545	0.8%	1,011	1,025	-1.4%	2,561	2,520	1.7%
	6,902	36,441	36,157	0.8%	11,224	11,443	-1.9%	25,217	24,714	2.0%
Northeast Region										
New York, NY	1,945	24,098	24,490	-1.6%	7,312	7,500	-2.5%	16,786	16,990	-1.2%
Boston, MA	1,179	8,613	8,524	1.0%	2,250	2,188	2.8%	6,363	6,336	0.4%
	3,124	32,711	33,014	-0.9%	9,562	9,688	-1.3%	23,149	23,326	-0.8%
Southeast Region										
Orlando, FL	2,500	8,804	8,743	0.7%	2,649	2,750	-3.7%	6,155	5,993	2.7%
Nashville, TN	2,260	8,119	8,013	1.3%	2,151	2,404	-10.5%	5,968	5,609	6.4%
Tampa, FL	2,287	8,671	8,651	0.2%	2,922	3,115	-6.2%	5,749	5,536	3.9%
Other Florida	636	2,736	2,743	-0.3%	1,007	999	0.8%	1,729	1,744	-0.9%
	7,683	28,330	28,150	0.6%	8,729	9,268	-5.8%	19,601	18,882	3.8%
Southwest Region										
Dallas, TX	2,040	6,988	6,940	0.7%	2,550	2,573	-0.9%	4,438	4,367	1.6%
Austin, TX	883	3,469	3,513	-1.3%	1,399	1,465	-4.5%	2,070	2,048	1.1%
	2,923	10,457	10,453	0.0%	3,949	4,038	-2.2%	6,508	6,415	1.4%
Total	32,265	\$ 185,582	\$ 185,329	0.1%	\$ 53,079	\$ 53,281	-0.4%	\$ 132,503	\$ 132,048	0.3%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2) 3</sup>Q16 Same Store Expenses were lowered by \$680 thousand due to the reversal of a portion of the initial expected real estate tax assessment on a 2014 San Francisco development completion.



## Attachment 8(E)

UDR, Inc.

## Same-Store Operating Information By Major Market <sup>(1)</sup> Current Year-to-Date vs. Prior Year-to-Date December 31, 2016 (Unaudited)

% of Same-**Total Store Portfolio** Same-Store Same-Store Based on **Physical Occupancy Total Revenue per Occupied Home Homes YTD 2016 NOI YTD 16 YTD 15** Change **YTD 16 YTD 15** Change **West Region** Orange County, CA \$ \$ 6.8% 3,194 12.3% 96.0% 95.6% 0.4% 2,231 2.089 San Francisco, CA 2.230 12.4% 96.3% 96.6% -0.3% 3,313 3.129 5.9% Seattle, WA 1,852 6.0% 96.7% 96.9% -0.2% 2,023 1,870 8.2% Los Angeles, CA 1,225 5.1% 95.3% 95.5% -0.2% 2,629 2,486 5.8% Monterey Peninsula, CA 1,565 3.9% 96.7% 97.0% -0.3% 1,512 1,344 12.5% Other Southern CA 2.1% 95.8% 96.2% -0.4% 1,636 6.2% 756 1,737 Portland, OR 13.3% 476 1.2% 97.1% 97.5% -0.4% 1,476 1,303 11,298 43.0% 96.2% 96.3% -0.1% 2,287 2,134 7.2% **Mid-Atlantic Region** Metropolitan DC 4,824 14.4% 97.0% 96.7% 0.3% 1,958 1,914 2.3% Richmond, VA 1,358 2.8% 96.6% 96.1% 0.5% 1,270 1,241 2.3% Baltimore, MD 720 2.0% 96.9% 96.4% 0.5% 1,690 1,660 1.8% 6,902 19.2% 96.9% 96.5% 0.4% 1,795 1,758 2.1% **Northeast Region** New York, NY 13.2% 97.3% 97.4% -0.1% 4,249 4,069 4.4% 1,945 Boston, MA 1,179 4.8% 96.5% 96.7% -0.2% 2,476 2,337 5.9% 3,124 18.0% 97.0% 97.1% -0.1% 3,583 3,418 4.8% **Southeast Region** Orlando, FL 2,500 4.6% 96.8% 96.9% -0.1% 1,188 1,103 7.7% Nashville, TN 2,260 4.4% 97.6% 97.4% 0.2% 1,197 1,113 7.5% Tampa, FL 2,287 4.4% 96.7% 97.0% -0.3% 1,201 7.4% 1,290 -0.2% Other Florida 1.4% 96.4% 96.6% 1,483 1,422 4.3% 636 7.2% 7,683 14.8% 97.0% 1,161 97.1% -0.1% 1,245 **Southwest Region** Dallas, TX 3.4% 2,040 96.9% 96.8% 0.1% 1,158 1,093 5.9% 97.4% Austin, TX 1,285 883 1.6% 96.8% -0.6% 1,347 4.8% 2,923 5.0% 97.0% 1,151 5.5% 96.8% -0.2% 1,216

31,930

100.0%

Total/Weighted Avg.

96.7%

96.7%

0.0%

1,958

1,854

5.6%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(F)

UDR, Inc.

# Same-Store Operating Information By Major Market <sup>(1)</sup> Current Year-to-Date vs. Prior Year-to-Date December 31, 2016 (Unaudited)

	Total	Same-Store (\$000s)									
	Same-Store		Revenues			Expenses		Net C	perating In	come	
	Homes	YTD 16	YTD 15	Change	YTD 16	YTD 15	Change	YTD 16	YTD 15	Change	
West Region											
Orange County, CA	3,194	\$ 82,071	\$ 76,538	7.2%	\$ 18,586	\$ 19,010	-2.2%	\$ 63,485	\$ 57,528	10.4%	
San Francisco, CA	2,230	85,365	80,882	5.5%	21,034	18,931	11.1%	64,331	61,951	3.8%	
Seattle, WA	1,852	43,469	40,263	8.0%	12,221	11,613	5.2%	31,248	28,650	9.1%	
Los Angeles, CA	1,225	36,831	34,901	5.5%	10,290	9,239	11.4%	26,541	25,662	3.4%	
Monterey Peninsula, C	A 1,565	27,450	24,485	12.1%	7,045	6,756	4.3%	20,405	17,729	15.1%	
Other Southern CA	756	15,094	14,279	5.7%	4,076	3,940	3.5%	11,018	10,339	6.6%	
Portland, OR	476	8,189	7,254	12.9%	2,077	1,976	5.1%	6,112	5,278	15.8%	
	11,298	298,469	278,602	7.1%	75,329	71,465	5.4%	223,140	207,137	7.7%	
Mid-Atlantic Region											
Metropolitan DC	4,824	109,936	107,154	2.6%	35,301	35,338	-0.1%	74,635	71,816	3.9%	
Richmond, VA	1.358	19,988	19,439	2.8%	5,348	5,172	3.4%	14,640	14,267	2.6%	
Baltimore, MD	720	14,145	13,830	2.3%	4,045	4,200	-3.7%	10,100	9,630	4.9%	
	6,902	144,069	140,423	2.6%	44,694	44,710	0.0%	99,375	95,713	3.8%	
Northeast Region											
New York, NY	1.945	96,487	92,508	4.3%	28,310	26,454	7.0%	68,177	66,054	3.2%	
Boston, MA	1,179	33,798	31,970	5.7%	8,892	8,985	-1.0%	24,906	22,985	8.4%	
,	3,124	130,285	124,478	4.7%	37,202	35,439	5.0%	93,083	89,039	4.5%	
Southeast Region											
Orlando, FL	2,500	34,497	32,066	7.6%	10,498	10,145	3.5%	23,999	21,921	9.5%	
Nashville, TN	2,260	31,684	29,409	7.7%	8,972	8,937	0.4%	22,712	20,472	10.9%	
Tampa, FL	2,287	34,223	31,960	7.1%	11,624	11,299	2.9%	22,599	20,661	9.4%	
Other Florida	636	10,914	10,485	4.1%	3,865	3,719	3.9%	7,049	6,766	4.2%	
	7,683	111,318	103,920	7.1%	34,959	34,100	2.5%	76,359	69,820	9.4%	
Southwest Region											
Dallas, TX	2,040	27,460	25,900	6.0%	9,938	9,341	6.4%	17,522	16,559	5.8%	
Austin, TX	883	13,813	13,266	4.1%	5,735	5,418	5.9%	8,078	7,848	2.9%	
	2,923	41,273	39,166	5.4%	15,673	14,759	6.2%	25,600	24,407	4.9%	
Totals	31,930	\$ 725,414	\$ 686,589	5.7%	\$ 207,857	\$ 200,473	3.7%	\$ 517,557	\$ 486,116	6.5%	

<sup>(1)</sup> See Attachment 16 for definitions and other terms.



## Attachment 8(G)

## UDR, Inc. Same-Store Operating Information By Major Market <sup>(1)</sup> December 31, 2016 (Unaudited)

	Effective Blended Lease Rate Growth	Effective New Lease Rate Growth	Effective Renewal Lease Rate Growth		Annualized	Turnover (2)	
	4Q 2016	4Q 2016	4Q 2016	4Q 2016	4Q 2015	YTD 2016	YTD 2015
West Perion							
West Region Orange County, CA	4.3%	3.2%	5.9%	46.7%	47.6%	55.2%	55.6%
San Francisco, CA	-1.4%	-5.8%	3.6%	48.4%	45.2%	57.6%	55.4%
Seattle, WA	4.2%		7.1%	45.5%	45.2%	53.6%	54.0%
Los Angeles, CA	2.2%		3.2%	45.5 <i>%</i> 35.9%	47.0%	51.7%	52.1%
Monterey Peninsula, CA	6.2%	3.5%	9.1%	53.0%	61.3%	55.1%	56.6%
Other Southern CA	4.0%	2.9%		52.5%	49.9%	57.0%	60.2%
Portland, OR			5.6%				
r Gruand, OK	4.3%	1.6%	8.0%	43.3%	46.7%	57.4%	53.8%
Mid-Atlantic Region							
Metropolitan DC	1.8%	-0.1%	3.9%	35.0%	36.7%	46.0%	45.0%
Richmond, VA	-0.2%	-4.6%	5.0%	50.2%	50.8%	53.8%	56.3%
Baltimore, MD	0.0%	-4.5%	4.5%	38.6%	50.1%	54.7%	51.9%
	0.070				30.170	· · · · · · · · · · · · · · · · · · ·	0.1070
Northeast Region							
New York, NY	0.6%	-2.7%	3.6%	23.7%	22.2%	37.9%	37.9%
Boston, MA	3.4%	-0.1%	6.2%	36.0%	35.7%	47.2%	45.2%
Ocally and Davies							
Southeast Region							
Orlando, FL	4.2%	1.5%	7.4%	46.8%	44.6%	53.5%	51.3%
Nashville, TN	5.0%	4.1%	5.9%	41.8%	43.2%	51.5%	53.5%
Tampa, FL	3.2%	1.0%	5.6%	45.3%	43.2%	55.3%	53.4%
Other Florida	2.1%	-0.3%	3.8%	39.9%	46.8%	43.9%	46.4%
Southwest Region							
Dallas, TX	4.1%	1 00/	6 60/	45 E9/	40 00/	E4 69/	56 <b>7</b> 0/
Austin, TX	-0.1%	1.8% -4.3%	6.6% 5.0%	45.5% 47.6%	48.0%	54.6% 52.0%	56.7%
Additi, 1A	-0.1%	-4.3%	5.0%	47.6%	43.6%	<b>32.0</b> %	46.2%
Total/Weighted Avg.	2.4%	0.0%	5.1%	42.5%	43.6%	51.7%	51.4%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2) 4</sup>Q16 same-store home count: 32,265. YTD 2016 same-store home count: 31,930.



UDR, Inc.

Development Summary (1) (2)

December 31, 2016
(Dollars in Thousands)
(Unaudited)

#### **Wholly-Owned**

•											Schedule		Perc	entage
Community	Location	# of Homes	Compl. Homes	Cost to Date	Budgeted Cost		. Cost Home	F	Project Debt	Start	Initial Occ.	Compl.	Leased	Occupied
Projects Under Construction		11011100	11011100	Dato		рог	1101110		2021	Otari	000.	Compil	200000	Goodpiou
The Residences at Pacific City 345 Harrison Street	Huntington Beach, CA Boston, MA	516 585	-	\$ 234,275 108,007	\$ 342,000 366,500	\$	663 626	\$	-	2Q15 1Q16	2Q17 3Q18	1Q18 1Q19	5.8%	-
Total		1,101	-	\$ 342,282	\$ 708,500	\$	644	\$	-	=				
Completed Projects, Non-St	abilized													
N/A	N/A	-	-	\$ -	\$ -	\$	-	\$	-	N/A	N/A	N/A	-	-
Total - Wholly Owned		1,101	-	\$ 342,282	\$ 708,500	\$	644	\$	-	:				

#### Net Operating Income From Wholly-Owned Projects

 4Q 16

 Projects Under Construction
 \$ (170)

 Completed, Non-Stabilized

 Total
 \$ (170)

**UDR's Capitalized Interest on Wholly-Owned Development Projects** 

**4Q 16** \$ 2,821

### Unconsolidated Joint Ventures and Partnerships (8)

		_							Schedule		Perc	entage
		Own.	# of	Compl.	Cost to	Budgeted	Projec	t	Initial			
Community	Location	Interest	Homes	Homes	Date (9)	Cost	Debt (1	o) Start	Occ.	Compl.	Leased	Occupied
Projects Under Construction	on											
Residences on Jamboree	Irvine, CA	50%	381	99	\$ 116,266	\$ 125,000	\$ 50,8	30 3Q14	4Q16	1Q17	29.1%	13.4%
Verve Mountain View	Mountain View, CA	50%	155	-	81,319	99,000	(6) 33,9	74 1Q15	1Q17	2Q17	4.5%	-
Crescent Heights	Los Angeles, CA	50%	150	-	47,198	126,000	(7)	- 2Q16	3Q18	3Q18	-	-
Vitruvian West	Addison, TX	50%	383	-	9,321	59,000		- 4Q16	2Q18	4Q18	-	-
Total			1,069	99	\$ 254,104	\$ 409,000	\$ 84,8	54				
Completed Projects, Non-S	Stabilized											
399 Fremont	San Francisco, CA	51%	447	447	\$ 317,955	\$ 319,000	<sup>(4)</sup> \$ 171,0	12 1Q14	1Q16	2Q16	85.5%	83.0%
3033 Wilshire	Los Angeles, CA	50%	190	190	107,171	108,000	<sup>(5)</sup> 51,6	30 4Q14	4Q16	4Q16	26.8%	20.5%
Total - Unconsolidated Jo	int Ventures and Partne	rships	1,706	736	\$ 679,230	\$ 836,000	\$ 307,4	96				

UDR's Capitalized Interest on Unconsolidated Development Projects

**4Q 16** \$ 987

Projected Weighted Average Stabilized Yield on Development Projects Over Respective Market Cap Rates:

150-200 bps

- (1) See Attachment 16 for definitions and other terms.
- (2) The development summary above includes all communities under development that UDR wholly owns or owns an interest in through an unconsolidated joint venture.
- (3) Includes 35,200 square feet of retail space.
- (4) Includes 3,800 square feet of retail space.
- (5) Includes 5,500 square feet of retail space.
- (6) Includes 4,500 square feet of retail space.
- (7) Includes 6,000 square feet of retail space.
- (8) Unconsolidated developments are presented at 100%.
- (9) Cost to Date includes land using the fair value established at joint venture formation versus historical cost and excludes UDR outside basis differences.
- (10) Debt balances are presented net of deferred financing costs.



UDR, Inc. Redevelopment Summary (1) **December 31, 2016** 

(Dollars in Thousands) (Unaudited)

#### **Wholly-Owned**

			Sched.							Sch	nedule		Perc	entage
Community	Location	# of Homes	Redev. Homes	Compl. Homes	Cost		dgeted ost <sup>(2)</sup>	Cost Home	Acq.	Start	Compl.	Same- Store (3)	Leased	Occupied
Projects in Redevelopmer	nt													
Edgewater (4)	San Francisco, CA	193	58	58	\$ 6,	,289	\$ 7,000	\$ 36	1Q08	4Q15	1Q17	2Q18	92.8%	91.2%
Residences at the Domain	Austin, TX	390	311	274	6,	,159	8,500	22	3Q08	1Q16	1Q17	2Q18	95.9%	93.3%
Thirty377 (4)	Dallas, TX	305	56	19	2,	,211	9,500	31	3Q06	3Q16	1Q18	2Q19	94.4%	93.8%
Total		888	425	351	\$ 14,	,659	\$ 25,000	\$ 28						
Completed Redevelopmer	nts, Non-Stabilized													
N/A	N/A	-	-	-	\$	-	\$ -	\$ -	N/A	N/A	N/A	N/A	-	-
Total - Wholly Owned		888	425	351	\$ 14,	,659	\$ 25,000	\$ 28						

#### Capitalized Interest on Redevelopment Projects

4Q 16

Projected Weighted Average Return on Incremental Capital Invested: 7.0% to 9.0%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.(2) Represents UDR's incremental capital invested in the projects.

<sup>(3)</sup> Estimated Same-Store quarter represents the quarter UDR anticipates contributing the community to the QTD same-store pool.

<sup>(4)</sup> Redevelopment projects consists of interior home improvements and renovation of building exteriors, corridors, and common area amenities.



UDR, Inc.
Land Summary <sup>(1)</sup>
December 31, 2016
(Dollars in Thousands)
(Unaudited)

Parcel	Location	UDR Ownership Interest		al Estate st Basis		R's Share st Basis		Status Update (	2)
							Entitlements	Design Development	Hold for Future Development
Wholly-Owned									
7 Harcourt (3)	Boston, MA	100%	\$	7,023	\$	7,023	Complete	In Process	
Vitruvian Park®	Addison, TX	100%		13,533		13,533	Complete		In Process
Dublin Land	Dublin, CA	100%		9,181		9,181	In Process	In Process	
Total			\$	29,737	\$	29,737			
Unconsolidated Joint Ventu	ures and Partnership	es.		al Estate st Basis		R's Share st Basis			
		·							
UDR/MetLife Land - 5 parcels  Total	Addison, TX	50%	\$ <b>\$</b>	43,760 <b>43,760</b>	\$ <b>\$</b>	21,880 <b>21,880</b>	Complete	In Process	In Process
Total			\$	73,497	\$	51,617			

#### **Capitalized Interest on Land Projects**

4Q 16

					Inco	me from	Groun	d Lease
			Rea	al Estate				
Wholly-Owned Ground	Co	st Basis	4Q	2016	YT	D 2016		
Wilshire at LaJolla (4)	Los Angeles, CA	100%	\$	31,217	\$	662	\$	1,355

- (1) See Attachment 16 for definitions and other terms.
- (2) <u>Pursuing Entitlements</u>: During this phase the Company is actively pursuing the necessary approvals for the rights to develop multifamily and/or mixed use communities.
  - <u>Design Development</u>: During this phase the Company is actively working to complete architectural and engineering documents in preparation for the commencement of construction of multifamily and/or mixed uses communities.
  - Hold for Future Development: Entitled and/or unentitled land sites that the Company holds for future development.
- (3) Land is adjacent to UDR's Garrison Square community.
- (4) In June 2016, the Company increased its ownership interest in the parcel of land from 50% to 100%. Subsequent to the acquisition, UDR entered into a triple-net operating ground lease, to lease the land to a third-party developer. Annual lease revenue is expected to be approximately \$2.6 million. The lease term is 49 years plus two 25-year extension options, and the ground lease provides the ground lessee with options to buy the fee interest in the property.



### Attachment 12(A)

#### UDR, Inc.

## Unconsolidated Joint Venture Summary <sup>(1)</sup> December 31, 2016 (Dollars in Thousands) (Unaudited)

#### **Portfolio Characteristics**

		# of			Physical	Total Rev. per		Net Operating Income						
	Property	Comm. /	# of	Own.	Occupancy	C	Occ. Home	UDR's			Share		Total	
Joint Venture and Partnerships	Туре	Parcels	Homes (5)	Interest	4Q 16		4Q 16 <sup>(1)</sup>		4Q 2016	YTD 2016		YTD 2016 (2)		
UDR / MetLife														
Operating communities	Various	21	5,302	50%	96.3%	\$	2,855	\$	15,261	\$	60,479	\$	120,859	
Non-Mature (8)	High-rise	1	151	50%	96.7%		3,846		551		1,468		2,929	
Development communities (7)	Various	6	736	(3)	64.9%		3,727		1,335		1,650		3,207	
Land parcels (7)		5	-	50%	-		-		(4)		(21)		(45)	
UDR / KFH	High-rise	3	660	30%	97.7%		2,611		1,096		4,291		14,304	
Total/Weighted Average	_	36	6,849		92.1%	\$	2,962	\$	18,239	\$	67,867	\$	141,254	

#### **Balance Sheet Characteristics and Returns**

		s Book Value f JV Real	otal Project	UD	R's Equity	Weighted Avg. Debt	Debt	Returns	s <sup>(6)</sup>
Joint Venture and Partnerships	Esta	te Assets (4)	Debt (4)	In	vestment	Interest Rate	Maturities	ROIC	ROE
UDR / MetLife									
Operating communities	\$	2,150,986	\$ 1,270,935	\$	321,363	4.43%	2018-2025		
Non-Mature		112,501	50,734		20,146	4.53%	2018-2021		
Development communities		697,484	307,496		191,770	2.89%	2018		
Land parcels		43,760	-		36,605	N/A	N/A		
UDR / KFH		285,023	165,687		12,835	2.70%	2025-2026		
Total/Weighted Average	\$	3,289,754	\$ 1,794,852	\$	582,719	4.01%		5.9%	7.69

#### Same-Store Unconsolidated Joint Venture Growth

	Same-Store Joint Venture	4Q 2016 vs	. 4Q 2015 Grov	vth
Joint Venture	Communities (4)	Revenue	Expense	NOI
UDR / MetLife	21	2.6%	5.2%	1.3%
UDR / KFH	3	5.2%	2.5%	6.3%
Total/Average	24	2.8%	5.0%	1.9%

Revenue	Expense	NOI
-0.8%	-3.1%	0.2%
0.6%	-2.2%	1.7%
-0.7%	-3.0%	0.4%

4Q 2016 vs. 3Q 2016 Growth

Same-Store JV	Results a	t UDR's	Ownership	Interest
Janie-Store 3 v	itesuits a	LODING	Ownership	milerest

NOI
1.7%

NOI	
	0.3%

	Same-Store Joint Venture	YTD 2016 vs.	YTD 2015 Gro	wth
Joint Venture	Communities (4)	Revenue	Expense	NOI
UDR / MetLife	21	2.4%	3.8%	1.7%
UDR / KFH	3	3.4%	1.9%	4.0%
Total/Average	24	2.5%	3.7%	1.9%

Same-Store JV Results at UDR's Ownership Interest

NOI 1.8%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Represents NOI at 100 percent for the period ended December 31, 2016.

<sup>(3)</sup> Includes 399 Fremont of which UDR owns 51.0%, Residences on Jamboree of which UDR owns 50.1%, 3033 Wilshire of which UDR owns 50.0%, Verve Mountain View of which UDR owns 50.1%, Crescent Heights of which UDR owns 50.0% and Vitruvian West of which UDR owns 50.0%.

<sup>(4)</sup> Joint ventures and partnerships represented at 100%.

<sup>(5)</sup> Includes homes completed for the period ended December 31, 2016.

<sup>(6)</sup> Excludes non-stabilized developments.

<sup>(7)</sup> Commenced construction on Vitruvian West as noted on Attachment 9.

<sup>(8)</sup> On October 3, 2016, two communities in Seattle, WA were acquired 100% by UDR as noted on Attachment 13.



### Attachment 12(B)

UDR, Inc.

### Preferred Equity and Participating Loan Investments (1) **December 31, 2016** (Dollars in Thousands)

(Unaudited)

#### **Preferred Equity Investments**

		Own.	# of	Compl.	G	oing-in	Inv	UDR vestment	UDR Share of		Schedule			entage
Community	Location	Interest	Homes	omes Homes	٧	aluation		Cost	Debt	Start	Compl.	Stabilization (2)	Leased	Occupied
Projects Under Construction	า													
West Coast Development JV (2) Katella Grand II	Anaheim, CA	49%	386	_	\$	114,660	\$	26,529	\$ 3,960	4Q14	4Q17	3Q18	-	-
Total			386	-	\$	114,660	\$	26,529	\$ 3,960					
Completed Projects, Non-St	abilized													
West Coast Development JV (2)(5)													07.00/	00.00/
8th & Republican (3)(5) OLiVE DTLA (3)(4)	Seattle, WA Los Angeles, CA	48% 47%	211 293	211 293	\$	97,020 129,360	\$	23,971 33,698	\$ 21,568 24,160	3Q14 2Q14	2Q16 4Q16		87.2% 15.0%	
Total		-	504	504	\$	226,380	\$	57,669	\$ 45,728					
Completed Projects, Stabiliz	zed													
West Coast Development JV (2)														
CityLine (6)	Seattle, WA	49%	244	244	\$	80,360	\$	20,214	\$ 18,621	3Q14	2Q16		95.5%	
Katella Grand I	Anaheim, CA	49%	399	399		137,935		34,268	31,531	4Q13	2Q16	4Q16	93.7%	91.5%
Total		-	643	643	\$	218,295	\$	54,482	\$ 50,152					
Total - Preferred Equity Inves	tments	=	1,533	1,147	\$	559,335	\$	138,680	\$ 99,840					

#### Economics For Projects Under Construction and Completed Projects, Non-Stabilized

Income from Preferred

1,322 \$

Preferred Equity Investment (7) **UDR's Equity** Investment (9) Return 4Q 2016 YTD 2016

West Coast Development JV (2)

**Economics For Completed Projects, Stabilized** 

Income from Preferred Total Rev. per Net Operating Income

**UDR's Equity** Equity Investment (7) YTD 2016 Investment (9) 4Q 2016 \$ 3,201

**UDR's Share** Occ. Home 4Q 16 (1) 4Q 2016 YTD 2016 YTD 2016 (8) 2,118 550 667

#### **Participating Loan Investment**

West Coast Development JV (2)

Community	Location	Homes	Homes	Date	В	Cost	Com	mitment <sup>(12)</sup>	ance (12)	Leased	Occupied
Steele Creek (10)(11)	Denver, CO	218	218	\$ 110,055	\$	110,055	\$	93,458	\$ 94,003	86.7%	85.8%
Total		218	218	\$ 110,055	\$	110,055	\$	93,458	\$ 94,003		

					Inc	come fro	m Pa	rticipating	
			Interest	Years to		Loan	Inves	tment	Upside
	UDR	l's Investment	Rate	Maturity	40	2016	)	/TD 2016	Participation
Steele Creek (12)	\$	94,003	6.5%	0.6	\$	1,567	\$	6,213	50%

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(1)</sup> Gee Attachment to the definition and other lettins.
(2) In May 2015, UDR agreed to pay \$136 million, net of debt, to acquire a 48% weighted average ownership interest in a \$559 million, West Coast Development joint venture consisting of five communities in various stages of construction. UDR receives a 6.5% preferred return on our equity investment cost until stabilization. Our partner assumes all economics until stabilization. Upon stabilization, economics will be shared between UDR and our partner. UDR has the option to purchase each property at a fixed price one year after completion at an all-in option price of \$597 million. A community is considered stabilized when it reaches 80% occupancy for ninety consecutive days.

<sup>(3)</sup> A small ownership interest in 8th & Republican and OLiVE DTLA is held by an additional co-investor.

<sup>(4)</sup> Includes 15,500 square feet of retail space.(5) Includes 13,600 square feet of retail space.

<sup>(6)</sup> On January 25, 2017, CityLine was acquired 100% by UDR.

<sup>(7)</sup> Excludes depreciation expense.

<sup>(8)</sup> Represents NOI at 100 percent for the period ended December 31, 2016.

<sup>(9)</sup> UDR's equity investment of \$150.3 million is inclusive of outside basis and our accrued preferred return, which differs from our investment cost of \$138.7 million. For 4Q 2016 and YTD 2016, UDR received distributions of \$1.1 million and \$1.8 million, respectively, related to payment of our accrued preferred return.

<sup>(10)</sup> Includes 17,000 square feet of retail space.

<sup>(11)</sup> UDR's participating loan is reflected as investment in and advances to unconsolidated joint ventures on the Consolidated Balance Sheets and net income/(loss) from unconsolidated entities on the Consolidated Statements of Operations in accordance with GAAP. UDR has the option to purchase the property 25 months after completion of construction, which occurred in April 2015, and receive 50% of the value created from the project upon acquisition of the community or sale to a third party.

<sup>(12)</sup> Loan commitment represents loan principal and therefore excludes accrued interest. Loan balance includes interest accrued at 6.5% prior to the period end.



# UDR, Inc. Acquisitions and Dispositions Summary (1) December 31, 2016 (Dollars in Thousands) (Unaudited)

Date of Purchase	Community	Location	Prior Ownership Interest	Post Transaction Ownership Interest	Price (2)	D	ebt <sup>(2)</sup>	# of Homes	ce per
Acquisitions - Wholly-	Owned Land								
Jun-16	Wilshire at LaJolla (3)	Los Angeles, CA	50%	100%	\$ 38,000	\$	-	-	\$ -
Aug-16	Dublin Land	Dublin, CA	5%	100%	9,000		-	-	-
					\$ 47,000	\$	-	-	\$ _
Acquisitions - Wholly-	Owned								
Oct-16	Ashton Bellevue	Bellevue, WA	50%	100%	\$ 132,230	\$	47,771	202	\$ 655
Oct-16	Ten20	Bellevue, WA	50%	100%	80,370		28,025	129	623
Nov-16	Milehouse (1031 exchange)	Redmond, WA	0%	100%	70,201		-	177	397
					\$ 282,801	\$	75,796	508	\$ 557

Date of Sale	Community	Location	Prior Ownership Interest	Post Transaction Ownership Interest	P	rice <sup>(2)</sup>	Debt <sup>(2)</sup>	# of Homes	ce per
<b>Dispositions - Joint</b>	Ventures								
Sep-16	Cirque	Dallas, TX	50%	0%	\$	74,711	\$ 18,974	252	\$ 296
					\$	74,711	\$ 18,974	252	\$ 296
Dispositions - Joint	Ventures Land								
Feb-16	2919 Wilshire	Santa Monica, CA	95%	0%	\$	10,500	\$ _	-	\$ -
Mar-16	3032 Wilshire	Santa Monica, CA	95%	0%		13,500	-	-	-
Aug-16	Los Angeles Land	Los Angeles, CA	3%	0%		18,000	-	-	-
Aug-16	Bellevue Land	Bellevue, WA	6%	0%		41,000	-	_	-
					\$	83,000	\$ -	-	\$ 
Dispositions - Wholi	ly-Owned								
May-16	Bellevue Plaza (4)	Bellevue, WA	100%	0%	\$	45,350	\$ _	-	\$ _
Nov-16	7 operating communities (5)	Baltimore, MD	100%	0%		236,000	-	1,402	168
Nov-16	Highlands of Preston (1031 exchange)	Dallas, TX	100%	0%		48,600	-	380	128
	<b>3</b> ,				\$	329,950	\$ -	1,782	\$ 160

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Price represents 100% of the value of assets. Debt represents 100% of the asset's indebtedness.

<sup>(3)</sup> Subsequent to the acquisition, UDR entered into a triple-net operating ground lease, to lease the land to a third-party developer. Annual lease revenue is expected to be approximately \$2.6 million. The lease term is 49 years plus two 25-year extension options, and the ground lease provides the ground lessee with options to buy the fee interest in the property.

<sup>(4)</sup> Consists of 60,000 square feet of retail space.

<sup>(5)</sup> The dispositions were executed in a series of two transactions, of which one transaction (two communities) was a reverse 1031 exchange.



### UDR, Inc.

## Capital Expenditure and Repair and Maintenance Summary (1) December 31, 2016 (Dollars in Thousands) (Unaudited)

Category (Capitalized)	Weighted Avg. Useful Life (yrs.) <sup>(2)</sup>	Three Months Ended December 31, 20		Cost r Home	Capex as a % of NOI	En	Months ded r 31, 2016	ost Home	Capex as a % of NOI
Capital Expenditures for Consolidated Hon	nes <sup>(3)</sup>								
Average number of homes (4)		39,98	9				40,543		
Recurring Cap Ex									
Asset preservation									
Building interiors	5 - 20	\$ 5,45	0 \$	136		\$	17,625	\$ 435	
Building exteriors	5 - 20	5,02	6	126			11,498	284	
Landscaping and grounds	10	2,49	8	62			5,602	138	
Total asset preservation		12,97	4	324			34,725	856	
Turnover related	5	3,00	0	75			12,532	309	
Total Recurring Cap Ex		15,97	4	399	10%		47,257	1,166	7%
Revenue Enhancing Cap Ex <sup>(5)</sup>									
Kitchen & Bath		2,69	9	67			14,716	363	
Revenue Enhancing		7,80	1	195			29,698	733	
Total Revenue Enhancing Cap Ex	5 - 20	10,50	0	263			44,414	1,095	
Total Recurring and Revenue Enhancing Cap	Ex	\$ 26,47	4 \$	662		\$	91,671	\$ 2,261	
One-Time Infrastructure Cap Ex	5 - 35	\$ 58	1 \$	-		\$	2,136	\$ 	

Category (Expensed)	Three Months Ended December 31, 2016			st Iome	Twelve Months Ended December 31, 2016		ost Home
Repair and Maintenance for Consolidated Homes							
Average number of homes (4)		39,989			40,543		
Contract services	\$	4,780	\$	120	\$ 19,453	\$	480
Turnover related expenses		1,114		28	4,054		100
Other Repair and Maintenance							
Building interiors		1,965		49	7,252		179
Building exteriors		454		11	1,740		43
Landscaping and grounds		230		6	1,360		34
Total	\$	8,543	\$	214	\$ 33,859	\$	835

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Weighted average useful life of capitalized expenses for the three months ended December 31, 2016.

<sup>(3)</sup> Excludes redevelopment capital and initial capital expenditures.

<sup>(4)</sup> Average number of homes is calculated based on the number of homes outstanding at the end of each month.

<sup>(5)</sup> Revenue enhancing capital expenditures were incurred at specific apartment communities in conjunction with UDR's overall capital expenditure plan.



### UDR, Inc. Full-Year 2017 Guidance <sup>(1)</sup> December 31, 2016 (Unaudited)

Net Income, FFO, FFO as Adjusted and AFFO per Share and Unit Guidance	1Q 2017	Full-Year 2017
Income/(loss) per weighted average common share, diluted	\$0.08 to \$0.09	\$0.31 to \$0.36
FFO per common share and unit, diluted	\$0.44 to \$0.46	\$1.83 to \$1.87
FFO as Adjusted per common share and unit, diluted	\$0.44 to \$0.46	\$1.83 to \$1.87
Adjusted Funds from Operations ("AFFO") per common share and unit, diluted	\$0.42 to \$0.44	\$1.68 to \$1.72
Annualized dividend per share and unit		\$1.24
Same-Store Guidance		Full-Year 2017
Revenue growth		3.00% - 4.00%
Expense growth		2.50% - 3.50%
NOI growth		3.25% - 4.25%
Physical occupancy		96.7%
Same-Store homes		35,689
Sources of Funds (\$ in millions)		Full-Year 2017
AFFO in Excess of Dividends		\$136 to \$148
Sales Proceeds and Debt and Equity Issuances		\$300 to \$500
Construction Loan Proceeds		\$50 to \$75
Uses of Funds (\$ in millions)		Full-Year 2017
Debt maturities inclusive of principal amortization (weighted average interest rate of 1.5%)		\$51
Development and redevelopment spending and land acquisitions		\$350 to \$450
Acquisitions		\$66 to \$200
Revenue enhancing capital expenditures inclusive of Kitchen and Bath		\$40 to \$50
Other Additions/(Deductions) (\$ in millions except per home amounts)		Full-Year 2017
Consolidated interest expense, net of capitalized interest and adjustments for FFO as Adjusted		(\$120) to (\$124)
Capitalized interest (2)		\$16 to \$20
General and administrative		(\$46) to (\$49)
Tax benefit/(provision) for TRS		(\$1) to (\$2)
Total joint venture FFO including fee income, net of adjustments for FFO as Adjusted		\$53 to \$60
Non-recurring items:		
Disposition related gains/(losses) and non-recurring fees included in FFO		\$1 to \$2
Average stabilized homes		39,500
Recurring capital expenditures per home		\$1,150

<sup>(1)</sup> See Attachment 16 for definitions and other terms.

<sup>(2)</sup> Excludes capitalized interest on joint venture and partnership level debt, which is included in the guidance for "Total joint venture FFO including fee income, net of adjustments for FFO as Adjusted" above.



## Attachment 16(A)

## UDR, Inc. Definitions and Reconciliations December 31, 2016 (Unaudited)

Acquired Communities: The Company defines Acquired Communities as those communities acquired by the Company, other than development and redevelopment activity, that did not achieve stabilization as of the most recent quarter.

Adjusted Funds From Operations ("AFFO") attributable to common stockholders and unitholders: The Company defines AFFO as FFO as Adjusted attributable to common stockholders and unitholders less recurring capital expenditures that are necessary to help preserve the value of and maintain functionality at our communities.

Management considers AFFO a useful supplemental performance metric for investors as it is more indicative of the Company's operational performance than FFO or FFO as Adjusted. AFFO is not intended to represent cash flow or liquidity for the period, and is only intended to provide an additional measure of our operating performance. The Company believes that net income attributable to common stockholders is the most directly comparable GAAP financial measure to AFFO. Management believes that AFFO is a widely recognized measure of the operations of REITs, and presenting AFFO will enable investors to assess our performance in comparison to other REITs. However, other REITs may use different methodologies for calculating AFFO and, accordingly, our AFFO may not always be comparable to AFFO calculated by other REITs. AFFO should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of financial performance, or as an alternative to cash flows from operating activities (determined in accordance with GAAP) as a measure of our liquidity, nor is it indicative of funds available to fund our cash needs, including our ability to make distributions. A reconciliation from net income attributable to common stockholders to AFFO is provided on Attachment 2.

**Development Communities:** The Company defines Development Communities as those communities recently developed or under development by the Company, that are currently majority owned by the Company and have not achieved stabilization as of the most recent quarter.

Effective New Lease Rate Growth: The Company defines effective new lease rate growth as the increase in gross potential rent realized less all concessions for the new lease term (current effective rent) versus prior resident effective rent for the prior lease term on all new leases commenced during the current guarter.

Management considers effective new lease rate growth a useful metric for investors as it assesses market-level new demand trends.

Effective Renewal Lease Rate Growth: The Company defines effective renewal lease rate growth as the increase in gross potential rent realized less all concessions for the new lease term (current effective rent) versus prior effective rent for the prior lease term on all renewed leases commenced during the current quarter.

Management considers effective renewal lease rate growth a useful metric for investors as it assesses market-level, in-place demand trends.

Estimated Quarter of Completion: The Company defines estimated quarter of completion of a development or redevelopment project as the date on which construction is expected to be completed, but does not represent the date of stabilization.

Fixed Charge Coverage Ratio: The Company defines Fixed Charge Coverage Ratio as net income, excluding the impact of interest expense, real estate depreciation and amortization of wholly owned and other joint venture communities, other depreciation and amortization, noncontrolling interests, net gain/(loss) on the sale of real estate owned. TRS income tax, divided by total interest plus preferred dividends.

Management considers fixed charge coverage a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its debt obligations as well as compare leverage against that of its peer REITs. A reconciliation of the components that comprise fixed charge coverage is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Funds From Operations as Adjusted attributable to common stockholders and unitholders: The Company defines FFO attributable to common stockholders and unitholders as Adjusted as FFO excluding the impact of acquisition-related costs and other non-comparable items including, but not limited to, prepayment costs/benefits associated with early debt retirement, gains on sales of marketable securities and TRS property, deferred tax valuation allowance increases and decreases, casualty-related expenses and recoveries, severance costs and legal costs.

Management believes that FFO as Adjusted is useful supplemental information regarding our operating performance as it provides a consistent comparison of our operating performance across time periods and allows investors to more easily compare our operating results with other REITs. FFO as Adjusted is not intended to represent cash flow or liquidity for the period, and is only intended to provide an additional measure of our operating performance. The Company believes that net income attributable to common stockholders is the most directly comparable GAAP financial measure to FFO as Adjusted. However, other REITs may use different methodologies for calculating FFO as Adjusted or similar FFO measures and, accordingly, our FFO as Adjusted may not always be comparable to FFO as Adjusted or similar FFO measures calculated by other REITs. FFO as Adjusted should not be considered as an alternative to net income (determined in accordance with GAAP) as an indication of financial performance, or as an alternative to cash flows from operating activities (determined in accordance with GAAP) as a reconciliation from net income attributable to common stockholders to FFO as Adjusted is provided on Attachment 2.

Funds From Operations ("FFO") attributable to common stockholders and unitholders: The Company defines FFO as net income attributable to common stockholders and unitholders, excluding impairment write-downs of depreciable real estate or of investments in non-consolidated investees that are driven by measurable decreases in the fair value of depreciable real estate held by the investee, gains (or losses) from sales of depreciable property, plus real estate depreciation and amortization, and after adjustments for noncontrolling interests, unconsolidated partnerships and joint ventures. This definition conforms with the National Association of Real Estate Investment Trust's definition issued in April 2002. In the computation of diluted FFO, unvested restricted stock, unvested LTIP units, stock options, and the shares of Series E Cumulative Convertible Preferred Stock are dilutive; therefore, they are included in the diluted share count.

Activities of our taxable REIT subsidiary (TRS), include development and land entitlement. From time to time, we develop and subsequently sell a TRS property which results in a short-term use of funds that produces a profit that differs from the traditional long-term investment in real estate for REITs. We believe that the inclusion of these TRS gains in FFO is consistent with the standards established by NAREIT as the short-term investment is incidental to our main business. TRS gains on sales, net of taxes, are defined as net sales proceeds less a tax provision and the gross investment basis of the asset before accumulated depreciation.

Management considers FFO a useful metric for investors as the Company uses FFO in evaluating property acquisitions and its operating performance and believes that FFO should be considered along with, but not as an alternative to, net income and cash flow as a measure of the Company's activities in accordance with GAAP. FFO does not represent cash generated from operating activities in accordance with GAAP and is not necessarily indicative of funds available to fund our cash needs. A reconciliation from net income attributable to common stockholders to FFO is provided on Attachment 2.



### Attachment 16(B)

## UDR, Inc. Definitions and Reconciliations December 31, 2016 (Unaudited)

Held For Disposition Communities: The Company defines Held for Disposition Communities as those communities that were held for sale as of the end of the most recent quarter.

Interest Coverage Ratio: The Company defines Interest Coverage Ratio as net income, excluding the impact of interest expense, real estate depreciation and amortization of wholly owned and joint venture communities, other depreciation and amortization, noncontrolling interests, net gain/(loss) on the sale of real estate owned, TRS income tax, divided by total interest.

Management considers interest coverage ratio a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its debt obligations as well as compare leverage against that of its peer REITs. A reconciliation of the components that comprise interest coverage ratio is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

#### Joint Venture Reconciliation at UDR's Weighted Average Ownership Interest

In thousands	4	Q 2016	Y	ΓD 2016
Income/(loss) from unconsolidated entities	\$	35,945	\$	52,234
Management fee		1,138		4,711
Interest expense		8,596		33,233
Depreciation		13,055		47,832
General and administrative		124		536
West Coast Development JV		(1,869)		(8,412)
Steele Creek		(1,567)		(6,213)
Other (income)/expense (includes 717 Olympic casualty (gain)/expense)		(168)		(4,059)
NOI related to sold properties		(80)		(4,496)
Gain on sales		(36,385)		(46,832)
Total Joint Venture NOI at UDR's Ownership Interest	\$	18,789	\$	68,534

JV Return on Equity ("ROE"): The Company defines JV ROE as its share of property NOI plus property and asset management fee revenue less interest expense, divided by the average of beginning and ending equity capital for the quarter.

Management considers ROE a useful metric for investors as it provides a widely used measure of how well the Company is investing its capital on a leveraged basis.

JV Return on Invested Capital ("ROIC"): The Company defines JV ROIC as its share of property NOI plus property and asset management fee revenue divided by the average of beginning and ending invested capital for the quarter.

Management considers ROIC a useful metric for investors as it provides a widely used measure of how well the Company is investing its capital on an unleveraged basis.

Net Debt-to-EBITDA: The Company defines net debt to EBITDA as total debt net of cash and cash equivalents divided by EBITDA. EBITDA is defined as net income, excluding the impact of interest expense, real estate depreciation and amortization of wholly owned and other joint venture communities, other depreciation and amortization, noncontrolling interests, net gain/(loss) on the sale of real estate owned, and TRS income tax.

Management considers net debt to EBITDA a useful metric for investors as it provides ratings agencies, investors and lending partners with a widely-used measure of the Company's ability to service its debt obligations as well as compare leverage against that of its peer REITs. A reconciliation between net income and EBITDA is provided on Attachment 4(C) of the Company's quarterly supplemental disclosure.

Net Operating Income ("NOI"): The Company defines NOI as rental income less direct property rental expenses. Rental income represents gross market rent less adjustments for concessions, vacancy loss and bad debt. Rental expenses include real estate taxes, insurance, personnel, utilities, repairs and maintenance, administrative and marketing. Excluded from NOI is property management expense which is calculated as 2.75% of property revenue to cover the regional supervision and accounting costs related to consolidated property operations, and land rent.

Management considers NOI a useful metric for investors as it is a more meaningful representation of a community's continuing operating performance than net income as it is prior to corporate-level expense allocations, general and administrative costs, capital structure and depreciation and amortization and is a widely used input, along with capitalization rates, in the determination of real estate valuations. A reconciliation from net income attributable to UDR, Inc. to NOI is provided below.

In thousands	4Q 2016	3Q 2016	2Q 2016	1Q 2016	4Q 2015
Net income/(loss) attributable to UDR, Inc.	\$ 237,617	\$ 26,956	\$ 17,946	\$ 10,393	\$ 162,200
Property management	6,603	6,607	6,494	6,379	6,445
Other operating expenses	2,369	1,636	1,892	1,752	3,534
Real estate depreciation and amortization	102,537	105,802	105,937	105,339	104,909
Interest expense	29,295	31,954	30,678	31,104	33,170
Casualty-related (recoveries)/charges, net	(1,102)	205	1,629	-	(45)
General and administrative	13,256	11,826	10,835	13,844	17,993
Tax (benefit)/provision, net	(3,063)	94	(402)	(403)	(1,424)
(Income)/loss from unconsolidated entities	(35,945)	(15,285)	(325)	(679)	(1,052)
Interest income and other (income)/expense, net	(481)	(478)	(540)	(431)	(407)
Joint venture management and other fees	(2,927)	(2,997)	(2,618)	(2,858)	(3,253)
Other depreciation and amortization	1,458	1,526	1,486	1,553	1,899
(Gain)/loss on sale of real estate owned, net of tax	(200,466)	-	(7,315)	(3,070)	(172,635)
Net income/(loss) attributable to noncontrolling interests	22,129	2,510	1,618	1,211	14,963
Total consolidated NOI	\$ 171,280	\$ 170,356	\$ 167,315	\$ 164,134	\$ 166,297



## Attachment 16(C)

## UDR, Inc. Definitions and Reconciliations December 31, 2016 (Unaudited)

Non-Mature: The Company defines Non-Mature Communities as those communities that have not met the criteria to be included in Same-Store Communities.

Non-Residential / Other: The Company defines Non-Residential / Other as non-apartment components of mixed-use properties, land held, properties being prepared for redevelopment and properties where a material change in home count has occurred.

Physical Occupancy: The Company defines physical occupancy as the number of occupied homes divided by the total homes available at a community.

QTD Same-Store ("SS") Communities: The Company defines QTD SS Communities as those communities stabilized for five full consecutive quarters. These communities were owned and had stabilized occupancy and operating expenses as of the beginning of the quarter in the prior year, were not in process of any substantial redevelopment activities, and not held for disposition.

Recurring Capital Expenditures: The Company defines recurring capital expenditures as expenditures that are necessary to help preserve the value of and maintain functionality at its communities.

Redevelopment Communities: The Company generally defines Redevelopment Communities as those communities where substantial redevelopment is in progress that is expected to have a material impact on the community's operations, including occupancy levels and future rental rates.

Redevelopment Projected Weighted Average Return on Incremental Capital Invested: The projected weighted average return on incremental capital invested for redevelopment projects is NOI as set forth in the Stabilization Period for Redevelopment Yield definition, less Recurring Capital Expenditures, minus the project's annualized operating NOI prior to commencing the redevelopment, less Recurring Capital Expenditures, divided by total cost of the project.

Return on Equity ("ROE"): The Company defines ROE as a referenced quarter's NOI less interest expense, annualized, divided by the average of beginning and ending equity capital for the quarter.

Management considers ROE a useful metric for investors as it provides a widely used measure of how well the Company is investing its capital on a leveraged basis.

Return on Invested Capital ("ROIC"): The Company defines ROIC as a referenced quarter's NOI, annualized, divided by the average of beginning and ending invested capital for the quarter.

Management considers ROIC a useful metric for investors as it provides a widely used measure of how well the Company is investing its capital on an unleveraged hasis

Revenue Enhancing Capital Expenditures ("Cap Ex"): The Company defines revenue-enhancing capital expenditures as expenditures that result in increased income generation over time.

Management considers revenue enhancing capital expenditures a useful metric for investors as it quantifies the amount of capital expenditures that are expected to grow, not just maintain, revenues.

Sold Communities: The Company defines Sold Communities as those communities that were disposed of prior to the end of the most recent quarter.

Stabilization for Same Store Classification: The Company generally defines stabilization as when a community's occupancy reaches 90% or above for at least three consecutive months.

Stabilized, Non-Mature Communities: The Company defines Stabilized, Non-Mature Communities as those communities that are stabilized but not yet in the Company's Same-Store portfolio.

Stabilization Period for Development Yield: The Company defines the stabilization period for development property yield as the forward twelve month NOI, excluding any remaining lease-up concessions outstanding, commencing one year following the delivery of the final home of the project.

Stabilization Period for Redevelopment Yield: The Company defines the stabilization period for a redevelopment property yield for purposes of computing the Projected Weighted Average Return on Incremental Capital Invested, as the forward twelve month NOI, excluding any remaining lease-up concessions outstanding, commencing one year following the delivery of the final home of a project.

Stabilized Yield on Developments: Expected stabilized yields on development are calculated as follows, projected stabilized NOI less management fees divided by budgeted construction cost on a project-specific basis. Projected stabilized NOI for development projects, calculated in accordance with the NOI reconciliation provided on Attachment 16(B), is set forth in the definition of Stabilization Period for Development Yield. Given the differing completion dates and years for which NOI is being projected for these communities as well as the complexities associated with estimating other expenses upon completion such as corporate overhead allocation, general and administrative costs and capital structure, a reconciliation to GAAP measures is not meaningful. Projected NOI for these projects is neither provided, nor is representative of Management's expectations for the Company's overall financial performance or cash flow growth and there can be no assurances that forecast NOI growth implied in the estimated construction yield of any project will be achieved.

Management considers estimated stabilized yield on development as a useful metric for investors as it helps provide context to the expected effects that development projects will have on the Company's future performance once stabilized.

Total Revenue per Occupied Home: The Company defines total revenue per occupied home as rental and other revenues, calculated in accordance with GAAP, divided by the product of occupancy and the number of apartment homes.

Management considers total revenue per occupied home a useful metric for investors as it serves as a proxy for portfolio quality, both geographic and physical.

TRS: The Company's taxable REIT subsidiary ("TRS") focuses on development, land entitlement and short-term hold investments. TRS gains on sales, net of taxes, is defined as net sales proceeds less a tax provision and the gross investment basis of the asset before accumulated depreciation.

YTD Same-Store ("SS") Communities: The Company defines YTD SS Communities as those communities stabilized for two full consecutive calendar years. These communities were owned and had stabilized occupancy and operating expenses as of the beginning of the prior year, were not in process of any substantial redevelopment activities, and not held for disposition.



## Attachment 16(D)

# UDR, Inc. Definitions and Reconciliations December 31, 2016 (Unaudited)

All guidance is based on current expectations of future economic conditions and the judgment of the Company's management team. The following reconciles from GAAP Net income/(loss) per share for full year 2017 and first quarter of 2017 to forecasted FFO, FFO as Adjusted and AFFO per share and unit:

		Full-Year 2017				
	L	Low		ligh		
Forecasted net income per diluted share	\$	0.31	\$	0.36		
·	Ψ		φ			
Conversion from GAAP share count		(0.17)		(0.18)		
Depreciation		1.69		1.69		
Noncontrolling interests		(0.01)		(0.01)		
Preferred dividends		0.01		0.01		
Forecasted FFO per diluted share and unit	\$	1.83	\$	1.87		
Disposition-related FFO		-		-		
Acquisition-related and other costs		-		-		
Cost associated with debt extinguishment		-		-		
Casualty-related (recoveries)/charges				-		
Forecasted FFO as Adjusted per diluted share and unit	\$	1.83	\$	1.87		
Recurring capital expenditures	- <u></u>	(0.15)		(0.15)		
Forecasted AFFO per diluted share and unit	\$	1.68	\$	1.72		

		1Q 2017			
	<u>L</u>	Low		High	
Forecasted net income per diluted share	\$	0.08	\$	0.09	
Conversion from GAAP share count		(0.06)		(0.05)	
Depreciation		0.42		0.42	
Noncontrolling interests		-		-	
Preferred dividends		-		-	
Forecasted FFO per diluted share and unit	\$	0.44	\$	0.46	
Disposition-related FFO		-		-	
Acquisition-related and other costs		-		-	
Cost associated with debt extinguishment		-		-	
Casualty-related (recoveries)/charges		-		-	
Forecasted FFO as Adjusted per diluted share and unit	\$	0.44	\$	0.46	
Recurring capital expenditures		(0.02)		(0.02)	
Forecasted AFFO per diluted share and unit	\$	0.42	\$	0.44	