## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

## FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT of 1934 FOR THE QUARTERLY PERIOD ENDED September 30, 2009.
$\square$ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM _ TO_.

Commission file number: $\underline{0-12820}$

## AMERICAN NATIONAL BANKSHARES INC.

(Exact name of registrant as specified in its charter)

| VIRGINIA | (S.R.S. Employer <br> (State or other jurisdiction of <br> incorporation or organization) |
| :---: | :---: |
| 628 Main Street <br> Danville, Virginia |  |
| (Address of principal executive offices) |  |
| (Registrant's telephone number, including area code) |  |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $\boldsymbol{\otimes}$ No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T ( $\$ 232.405$ of this chapter) during the preceding 12 months.

Yes $\quad \square \quad$ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.


At November 5, 2009, the Company had 6,107,327 shares of Common Stock outstanding, \$1 par value.

## AMERICAN NATIONAL BANKSHARES INC.

| Index |  |  | Page |
| :---: | :---: | :---: | :---: |
| Part I. |  | FINANCIAL INFORMATION |  |
|  | Item 1. | Financial Statements |  |
|  |  | Consolidated Balance Sheets as of September 30, 2009 and December 31, 2008 |  |
|  |  | Consolidated Statements of Income for the three and nine months ended September 30, 2009 and 2008 | -5 |
|  |  | Consolidated Statements of Changes in Shareholders' Equity for the nine months ended September 30, 2009 and 2008 | 6 |
|  |  | Consolidated Statements of Cash Flows for the nine months ended September 30, 2009 and 2008 |  |
|  |  | Notes to Consolidated Financial Statements | 8 |
|  | Item 2. | Management's Discussion and Analysis of Financial Condition and Results of Operations |  |
|  | Item 3. | Quantitative and Qualitative Disclosures about Market Risk | 37 |
|  | Item 4. | Controls and Procedures | 39 |
| Part II. |  | OTHER INFORMATION |  |
|  | Item 1. | Legal Proceedings | 40 |
|  | Item 1A. | Risk Factors | 40 |
|  | Item 2. | Unregistered Sales of Equity Securities and Use of Proceeds | 40 |
|  | Item 3. | Defaults Upon Senior Securities | 40 |
|  | Item 4. | Submission of Matters to a Vote of Security Holders | 40 |
|  | Item 5. | Other Information | 40 |
|  | Item 6. | Exhibits | 41 |

Part I. Financial Information
Item 1. Financial Statements

## American National Bankshares Inc. and Subsidiaries Consolidated Balance Sheets <br> (Dollars in thousands, except share data)

| ASSETS | $\begin{gathered} \text { (Unaudited) } \\ \text { September 30, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { (Audited) } \\ \text { December 31, } \\ 2008 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | \$ | 17,451 | \$ | 14,986 |
| Interest-bearing deposits in other banks |  | 8,892 |  | 9,112 |
| Securities available for sale, at fair value |  | 181,953 |  | 133,695 |
| Securities held to maturity |  | 6,540 |  | 7,121 |
| Total securities |  | 188,493 |  | 140,816 |
|  |  |  |  |  |
| Loans held for sale |  | 3,840 |  | 1,764 |
|  |  |  |  |  |
| Loans |  | 539,188 |  | 571,110 |
| Less allowance for loan losses |  | $(8,260)$ |  | (7,824) |
| Net loans |  | 530,928 |  | 563,286 |
|  |  |  |  |  |
| Premises and equipment, net |  | 19,390 |  | 17,129 |
| Other real estate owned |  | 4,558 |  | 4,311 |
| Goodwill |  | 22,468 |  | 22,468 |
| Core deposit intangibles, net |  | 1,792 |  | 2,075 |
| Accrued interest receivable and other assets |  | 12,534 |  | 13,237 |
| Total assets | \$ | 810,346 | \$ | 789,184 |
|  |  |  |  |  |
| LIABILITIES and SHAREHOLDERS' EQUITY |  |  |  |  |
| Liabilities: |  |  |  |  |
| Demand deposits -- noninterest bearing | \$ | 105,100 | \$ | 95,703 |
| Demand deposits -- interest bearing |  | 92,012 |  | 116,132 |
| Money market deposits |  | 71,424 |  | 56,615 |
| Savings deposits |  | 62,420 |  | 59,624 |
| Time deposits |  | 265,339 |  | 261,064 |
| Total deposits |  | 596,295 |  | 589,138 |
|  |  |  |  |  |
| Short-term borrowings: |  |  |  |  |
| Customer repurchase agreements |  | 71,339 |  | 51,741 |
| Other short-term borrowings |  | 4,000 |  | 7,850 |
| Long-term borrowings |  | 8,675 |  | 13,787 |
| Trust preferred capital notes |  | 20,619 |  | 20,619 |
| Accrued interest payable and other liabilities |  | 4,513 |  | 3,749 |
| Total liabilities |  | 705,441 |  | 686,884 |
|  |  |  |  |  |
| Shareholders' equity: |  |  |  |  |
| Preferred stock, \$5 par, 200,000 shares authorized, |  |  |  |  |
| none outstanding |  | - |  | - |
| Common stock, \$1 par, 10,000,000 shares authorized, |  |  |  |  |
| 6,107,327 shares outstanding at September 30, 2009 and |  |  |  |  |
| 6,085,628 shares outstanding at December 31, 2008 |  | 6,107 |  | 6,086 |
| Capital in excess of par value |  | 26,900 |  | 26,491 |
| Retained earnings |  | 71,445 |  | 71,090 |
| Accumulated other comprehensive Income (loss), net |  | 453 |  | $(1,367)$ |
| Total shareholders' equity |  | 104,905 |  | 102,300 |
| Total liabilities and shareholders' equity | \$ | 810,346 | \$ | $\underline{789,184}$ |

The accompanying notes are an integral part of the consolidated financial statements.

## American National Bankshares Inc. and Subsidiaries <br> Consolidated Statements of Income

(Dollars in thousands, except per share and per share data) (Unaudited)

|  | Three Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Interest and Dividend Income: |  |  |  |  |
| Interest and fees on loans | \$ | 7,666 | \$ | 8,916 |
| Interest and dividends on securities: |  |  |  |  |
| Taxable |  | 1,241 |  | 1,179 |
| Tax-exempt |  | 434 |  | 388 |
| Dividends |  | 27 |  | 41 |
| Other interest income |  | 96 |  | 75 |
| Total interest and dividend income |  | 9,464 |  | 10,599 |
|  |  |  |  |  |
| Interest Expense: |  |  |  |  |
| Interest on deposits |  | 1,921 |  | 2,845 |
| Interest on short-term borrowings |  | 135 |  | 429 |
| Interest on long-term borrowings |  | 65 |  | 126 |
| Interest on trust preferred capital notes |  | 343 |  | 343 |
| Total interest expense |  | 2,464 |  | 3,743 |
|  |  |  |  |  |
| Net Interest Income |  | 7,000 |  | 6,856 |
| Provision for Loan Losses |  | 492 |  | 280 |
|  |  |  |  |  |
| Net Interest Income After Provision for Loan Losses |  | 6,508 |  | 6,576 |
|  |  |  |  |  |
| Noninterest Income: |  |  |  |  |
| Trust fees |  | 813 |  | 901 |
| Service charges on deposit accounts |  | 536 |  | 603 |
| Other fees and commissions |  | 257 |  | 193 |
| Mortgage banking income |  | 361 |  | 238 |
| Brokerage fees |  | 23 |  | 126 |
| Securities gains (losses), net |  | 1 |  | (87) |
| Other |  | 128 |  | 88 |
| Total noninterest income |  | 2,119 |  | 2,062 |
|  |  |  |  |  |
| Noninterest Expense: |  |  |  |  |
| Salaries |  | 2,471 |  | 2,466 |
| Employee benefits |  | 806 |  | 688 |
| Occupancy and equipment |  | 704 |  | 684 |
| FDIC assessment |  | 203 |  | 47 |
| Bank franchise tax |  | 160 |  | 172 |
| Core deposit intangible amortization |  | 94 |  | 94 |
| Other |  | 1,160 |  | 1,334 |
| Total noninterest expense |  | 5,598 |  | 5,485 |
|  |  |  |  |  |
| Income Before Income Taxes |  | 3,029 |  | 3,153 |
| Income Taxes |  | 862 |  | 929 |
| Net Income | \$ | 2,167 | \$ | 2,224 |
|  |  |  |  |  |
| Net Income Per Common Share: |  |  |  |  |
| Basic | \$ | 0.36 | \$ | 0.36 |
| Diluted | \$ | 0.35 | \$ | 0.36 |
| Average Common Shares Outstanding: |  |  |  |  |
| Basic |  | 6,104,505 |  | 6,093,851 |
| Diluted |  | 6,111,913 |  | 6,100,089 |

The accompanying notes are an integral part of the consolidated financial statements.

## American National Bankshares Inc. and Subsidiaries <br> Consolidated Statements of Income

(Dollars in thousands, except per share and per share data) (Unaudited)

|  | Nine Months Ended September 30 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Interest and Dividend Income: |  |  |  |  |
| Interest and fees on loans | \$ | 23,617 | \$ | 27,347 |
| Interest and dividends on securities: |  |  |  |  |
| Taxable |  | 3,594 |  | 3,644 |
| Tax-exempt |  | 1,236 |  | 1,240 |
| Dividends |  | 70 |  | 191 |
| Other interest income |  | 287 |  | 225 |
| Total interest and dividend income |  | 28,804 |  | 32,647 |
|  |  |  |  |  |
| Interest Expense: |  |  |  |  |
| Interest on deposits |  | 6,628 |  | 9,543 |
| Interest on short-term borrowings |  | 548 |  | 1,340 |
| Interest on long-term borrowings |  | 276 |  | 423 |
| Interest on trust preferred capital notes |  | 1,030 |  | 1,030 |
| Total interest expense |  | 8,482 |  | 12,336 |
|  |  |  |  |  |
| Net Interest Income |  | 20,322 |  | 20,311 |
| Provision for Loan Losses |  | 1,334 |  | 1,020 |
|  |  |  |  |  |
| Net Interest Income After Provision for Loan Losses |  | 18,988 |  | 19,291 |
|  |  |  |  |  |
| Noninterest Income: |  |  |  |  |
| Trust fees |  | 2,338 |  | 2,697 |
| Service charges on deposit accounts |  | 1,549 |  | 1,769 |
| Other fees and commissions |  | 750 |  | 622 |
| Mortgage banking income |  | 1,215 |  | 633 |
| Brokerage fees |  | 153 |  | 370 |
| Securities gains (losses), net |  | 2 |  | (450) |
| Net loss on foreclosed real estate |  | $(1,222)$ |  | (7) |
| Other |  | 321 |  | 404 |
| Total noninterest income |  | 5,106 |  | 6,038 |
|  |  |  |  |  |
| Noninterest Expense: |  |  |  |  |
| Salaries |  | 7,734 |  | 7,416 |
| Employee benefits |  | 2,451 |  | 2,212 |
| Occupancy and equipment |  | 2,174 |  | 2,120 |
| FDIC assessment |  | 984 |  | 88 |
| Bank franchise tax |  | 483 |  | 522 |
| Core deposit intangible amortization |  | 283 |  | 283 |
| Other |  | 3,685 |  | 3,936 |
| Total noninterest expense |  | 17,794 |  | 16,577 |
|  |  |  |  |  |
| Income Before Income Taxes |  | 6,300 |  | 8,752 |
| Income Taxes |  | 1,659 |  | 2,414 |
| Net Income | \$ | 4,641 | \$ | 6,338 |
|  |  |  |  |  |
| Net Income Per Common Share: |  |  |  |  |
| Basic | \$ | 0.76 | \$ | 1.04 |
| Diluted | \$ | 0.76 | \$ | 1.04 |
| Average Common Shares Outstanding: |  |  |  |  |
| Basic |  | ,094,261 |  | 6,099,933 |
| Diluted |  | 698,221 |  | 6,109,947 |

The accompanying notes are an integral part of the consolidated financial statements.

# American National Bankshares Inc. and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity 

Nine Months Ended September 30, 2009 and 2008
(Dollars in thousands) (Unaudited)


The accompanying notes are an integral part of the consolidated financial statements.

## American National Bankshares Inc. and Subsidiaries <br> Consolidated Statements of Cash Flows

Nine Months Ended September 30, 2009 and 2008
(Dollars in thousands) (Unaudited)

|  | 2009 |  | 2008 |  |
| :---: | :---: | :---: | :---: | :---: |
| Cash Flows from Operating Activities: |  |  |  |  |
| Net income | \$ | 4,641 | \$ | 6,338 |
| Adjustments to reconcile net income to net |  |  |  |  |
| cash provided by operating activities: |  |  |  |  |
| Provision for loan losses |  | 1,334 |  | 1,020 |
| Depreciation |  | 877 |  | 808 |
| Core deposit intangible amortization |  | 283 |  | 283 |
| Net amortization (accretion) of bond premiums and discounts |  | (180) |  | (196) |
| Net (gain) loss on sale or call of securities |  | (2) |  | 450 |
| Gain on loans held for sale |  | $(1,074)$ |  | (535) |
| Proceeds from sales of loans held for sale |  | 53,564 |  | 29,302 |
| Originations of loans held for sale |  | $(54,566)$ |  | $(29,668)$ |
| Net (gain) loss on foreclosed real estate |  | (17) |  | 7 |
| Change in valuation allowance for foreclosed real estate |  | 1,239 |  | - |
| Stock-based compensation expense |  | 47 |  | - |
| Deferred income tax (benefit) expense |  | (727) |  | 274 |
| Net change in interest receivable |  | (496) |  | 70 |
| Net change in other assets |  | 945 |  | (760) |
| Net change in interest payable |  | (318) |  | (372) |
| Net change in other liabilities |  | 1,082 |  | (978) |
| Net cash provided by operating activities |  | 6,632 |  | 6,043 |
|  |  |  |  |  |
| Cash Flows from Investing Activities: |  |  |  |  |
| Proceeds from sales of securities available for sale |  | - |  | 1,098 |
| Proceeds from maturities and calls of securities available for sale |  | 55,248 |  | 35,534 |
| Proceeds from maturities and calls of securities held to maturity |  | 583 |  | 4,881 |
| Purchases of securities available for sale |  | $(100,525)$ |  | $(26,267)$ |
| Net (increase) decrease in loans |  | 29,238 |  | $(25,892)$ |
| Purchases of bank property and equipment |  | $(3,138)$ |  | $(4,491)$ |
| Proceeds from sales of foreclosed real estate |  | 317 |  | 297 |
| Increase in foreclosed real estate |  | - |  | (26) |
| Net cash (used in) investing activities |  | $(18,277)$ |  | $(14,866)$ |
|  |  |  |  |  |
| Cash Flows from Financing Activities: |  |  |  |  |
| Net change in demand, money market, and savings deposits |  | 2,882 |  | 8,794 |
| Net change in time deposits |  | 4,275 |  | (958) |
| Net change in customer repurchase agreements |  | 19,598 |  | $(2,940)$ |
| Net change in short-term borrowings |  | $(3,850)$ |  | 18,720 |
| Net change in long-term borrowings |  | $(5,112)$ |  | 4,888 |
| Cash dividends paid |  | $(4,206)$ |  | $(4,206)$ |
| Repurchase of stock |  | (121) |  | (787) |
| Proceeds from exercise of stock options |  | 424 |  | 194 |
| Net cash provided by financing activities |  | 13,890 |  | 23,705 |
|  |  |  |  |  |
| Net Increase in Cash and Cash Equivalents |  | 2,245 |  | 14,882 |
|  |  |  |  |  |
| Cash and Cash Equivalents at Beginning of Period |  | 24,098 |  | 18,304 |
|  |  |  |  |  |
| Cash and Cash Equivalents at End of Period | \$ | 26,343 | \$ | 33,186 |

The accompanying notes are an integral part of the consolidated financial statements.

## AMERICAN NATIONAL BANKSHARES INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS September 30, 2009

## Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (collectively referred to as the "Company"). American National Bank offers a wide variety of retail, commercial, secondary market mortgage lending, and trust and investment services which also include non-deposit products such as mutual funds and insurance policies.

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses and the valuation of foreclosed real estate.

In April 2006, AMNB Statutory Trust I, a Delaware statutory trust ("the Trust") and a wholly owned subsidiary of the Company, was formed for the purpose of issuing preferred securities ("the Trust Preferred Securities") in a private placement pursuant to an applicable exemption from registration. Proceeds from the securities were used to fund the acquisition of Community First Financial Corporation ("Community First") which occurred in April 2006. Refer to Note 9 for further details concerning this variable interest entity.

All significant inter-company transactions and accounts are eliminated in consolidation, with the exception of the Trust, as detailed in Note 9.
In the opinion of management, the accompanying unaudited consolidated financial statements contain all adjustments, consisting of normal recurring accruals necessary to present fairly the Company's financial position as of September 30, 2009; the consolidated statements of income for the three and nine months ended September 30, 2009 and 2008; the consolidated statements of changes in shareholders' equity for the nine months ended September 30, 2009 and 2008; and the consolidated statements of cash flows for the nine months ended September 30, 2009 and 2008. Operating results for the three and nine month periods ended September 30, 2009 are not necessarily indicative of the results that may occur for the year ending December 31, 2009. Certain reclassifications have been made to prior period balances to conform to the current period presentation. These statements should be read in conjunction with the Notes to Financial Statements included in the Company's Form 10-K for the year ended December 31, 2008.

## Note 2 - Recent Accounting Pronouncements

In December 2007, the FASB issued Statement of Financial Accounting Standards No. 141(R), "Business Combinations" (SFAS 141(R)) (ASC 805 Business Combinations). The Standard significantly changed the financial accounting and reporting of business combination transactions. SFAS 141(R) establishes principles for how an acquirer recognizes and measures the identifiable assets acquired, liabilities assumed, and any noncontrolling interest in the acquiree; recognizes and measures the goodwill acquired in the business combination or a gain from a bargain purchase; and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS $141(\mathrm{R})$ is effective for acquisition dates on or after the beginning of an entity's first year that begins after December 15, 2008. The Company does not expect the implementation of SFAS $141(\mathrm{R})$ to have a material impact on its consolidated financial statements, at this time.

In April 2009, the FASB issued FSP FAS 141(R)-1, "Accounting for Assets Acquired and Liabilities Assumed in a Business Combination That Arise from Contingencies" (ASC 805 Business Combinations). FSP FAS $141(\mathrm{R})-1$ amends and clarifies SFAS $141(\mathrm{R})$ to address application issues on initial recognition and measurement, subsequent measurement and accounting, and disclosure of assets and liabilities arising from contingencies in a business combination. The FSP is effective for assets and liabilities arising from contingencies in business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after December 15, 2008. The Company does not expect the adoption of FSP FAS 141(R)-1 to have a material impact on its consolidated financial statements.

In April 2009, the FASB issued FSP FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly" (ASC 820 Fair Value Measurements and Disclosures). FSP FAS 157-4 provides additional guidance for estimating fair value in accordance with SFAS 157 when the volume and level of activity for the asset or liability have significantly decreased. The FSP also includes guidance on identifying circumstances that indicate a transaction is not orderly. FSP FAS 157-4 is effective for interim and annual periods ending after June 15, 2009, and shall be applied prospectively. Earlier adoption is permitted for periods ending after March 15,2009 . The Company does not expect the adoption of FSP FAS 157-4 to have a material impact on its consolidated financial statements.

In April 2009, the FASB issued FSP FAS 107-1 and APB 28-1, "Interim Disclosures about Fair Value of Financial Instruments" (ASC 825 Financial Instruments and ASC 270 Interim Reporting). FSP FAS 107-1 and APB 28-1 amends SFAS No. 107, "Disclosures about Fair Value of Financial Instruments," to require disclosures about fair value of financial instruments for interim reporting periods of publicly traded companies as well as in annual financial statements. In addition, the FSP amends APB Opinion No. 28, "Interim Financial Reporting," to require those disclosures in summarized financial information at interim reporting periods. The FSP is effective for interim periods ending after June 15, 2009, with earlier adoption permitted for periods ending after March 15, 2009. The Company does not expect the adoption of FSP FAS 107-1 and APB 28-1 to have a material impact on its consolidated financial statements.

In April 2009, the FASB issued FSP FAS 115-2 and FAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments" (ASC 320 Investments - Debt and Equity Securities). FSP FAS 115-2 and FAS 124-2 amends other-than-temporary impairment guidance for debt securities to make guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities. The FSP does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. FSP FAS 115-2 and FAS $124-2$ is effective for interim and annual periods ending after June 15,2009 , with earlier adoption permitted for periods ending after March 15,2009 . The Company does not expect the adoption of FSP FAS 115-2 and FAS 124-2 to have a material impact on its consolidated financial statements.

In April 2009, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 111 (SAB 111). SAB 111 amends and replaces SAB Topic 5.M. in the SAB Series entitled "Other Than Temporary Impairment of Certain Investments in Debt and Equity Securities." SAB 111 maintains the SEC Staff's previous views related to equity securities and amends Topic 5.M. to exclude debt securities from its scope. The Company does not expect the implementation of SAB 111 to have a material impact on its consolidated financial statements.

In May 2009, the FASB issued Statement of Financial Accounting Standards No. 165, "Subsequent Events" (ASC 855 Subsequent Events). SFAS 165 establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. SFAS 165 is effective for interim and annual periods ending after June 15, 2009. The Company does not expect the adoption of SFAS 165 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 166, "Accounting for Transfers of Financial Assets - an amendment of FASB Statement No. 140" (ASC 860 Transfers and Servicing). SFAS 166 provides guidance to improve the relevance, representational faithfulness, and comparability of the information that a report entity provides in its financial statements about a transfer of financial assets; the effects of a transfer on its financial position, financial performance, and cash flows; and a transferor's continuing involvement, if any, in transferred financial assets. SFAS 166 is effective for interim and annual periods beginning after November 15, 2009. The Company does not expect the adoption of SFAS 166 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 167, "Amendments to FASB Interpretation No. 46(R)" (ASC 810 Consolidation). SFAS 167 improves financial reporting by enterprises involved with variable interest entities. SFAS 167 is effective for interim and annual periods beginning after November 15, 2009. Early adoption is prohibited. The Company does not expect the adoption of SFAS 167 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued Statement of Financial Accounting Standards No. 168, "The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles - replacement of FASB Statement No. 162 " (ASC 105 Generally Accepted Accounting Principles). SFAS 168 establishes the FASB Accounting Standards Codification which will become the source of authoritative U.S. generally accepted accounting principles (GAAP) recognized by the FASB to be applied by nongovernmental entities. SFAS 168 is effective immediately. The Company does not expect the adoption of SFAS 168 to have a material impact on its consolidated financial statements.

In June 2009, the FASB issued EITF Issue No. 09-1, "Accounting for Own-Share Lending Arrangements in Contemplation of Convertible Debt Issuance or Other Financing" (ASC 470 Debt). EITF Issue No. 09-1 clarifies how an entity should account for an own-share lending arrangement that is entered into in contemplation of a convertible debt offering. EITF Issue No. 09-1 is effective for arrangements entered into on or after June 15, 2009. Early adoption is prohibited. The Company does not expect the adoption of EITF Issue No. 09-1 to have a material impact on its consolidated financial statements.

In June 2009, the Securities and Exchange Commission issued Staff Accounting Bulletin No. 112 (SAB 112). SAB 112 revises or rescinds portions of the interpretative guidance included in the codification of SABs in order to make the interpretive guidance consistent with current U.S. GAAP. The Company does not expect the adoption of SAB 112 to have a material impact on its consolidated financial statements.

In August 2009, the FASB issued Accounting Standards Update No. 2009-05 (ASU 2009-05), "Fair Value Measurements and Disclosures (Topic 820) Measuring Liabilities at Fair Value." ASU 2009-05 amends Subtopic 820-10, "Fair Value Measurements and Disclosures - Overall," and provides clarification for the fair value measurement of liabilities. ASU 2009-05 is effective for the first reporting period including interim period beginning after issuance. The Company does not expect the adoption of ASU 2009-05 to have a material impact on its consolidated financial statements.

In September 2009, the FASB issued Accounting Standards Update No. 2009-12 (ASU 2009-12), "Fair Value Measurements and Disclosures (Topic 820): Investments in Certain Entities That Calculate Net Asset Value per Share (or Its Equivalent)." ASU 2009-12 provides guidance on estimating the fair value of alternative investments. ASU 2009-12 is effective for interim and annual periods ending after December 15, 2009. The Company does not expect the adoption of ASU 2009-12 to have a material impact on its consolidated financial statements.

In October 2009, the FASB issued Accounting Standards Update No. 2009-15 (ASU 2009-15), "Accounting for Own-Share Lending Arrangements in Contemplation of Convertible Debt Issuance or Other Financing." ASU 2009-15 amends Subtopic 470-20 to expand accounting and reporting guidance for own-share lending arrangements issued in contemplation of convertible debt issuance. ASU 2009-15 is effective for fiscal years beginning on or after December 15, 2009 and interim periods within those fiscal years for arrangements outstanding as of the beginning of those fiscal years. The Company does not expect the adoption of ASU 2009-15 to have a material impact on its consolidated financial statements.

In October 2009, the Securities and Exchange Commission issued Release No. 33-99072, "Internal Control over Financial Reporting in Exchange Act Periodic Reports of Non-Accelerated Filers." Release No. 33-99072 delays the requirement for non-accelerated filers to include an attestation report of their independent auditor on internal control over financial reporting with their annual report until the fiscal year ending on or after June 15,2010 .

## Note 3 - Securities

The amortized cost and estimated fair value of investments in debt and equity securities at September 30, 2009 and December 31, 2008 were as follows:

| (in thousands) | September 30, 2009 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Amortized } \\ \text { Cost } \\ \hline \end{gathered}$ |  | Unrealized Gains |  | $\begin{gathered} \text { Unrealized } \\ \text { Losses } \end{gathered}$ |  | Estimated Fair Value |  |
| Securities available for sale: Debt securities: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Federal agencies | \$ | 80,483 | \$ | 1,827 | \$ | 3 | \$ | 82,307 |
| Mortgage-backed |  | 35,741 |  | 1,657 |  | 231 |  | 37,167 |
| State and municipal |  | 51,483 |  | 2,466 |  | 15 |  | 53,934 |
| Corporate |  | 3,968 |  | 215 |  | - |  | 4,183 |
| Equity securities: |  |  |  |  |  |  |  |  |
| FHLB stock - restricted |  | 2,812 |  | - |  | - |  | 2,812 |
| Federal Reserve stock - restricted |  | 1,429 |  | - |  | - |  | 1,429 |
| Other |  | 121 |  | - |  | - |  | 121 |
| Total securities available for sale |  | 176,037 |  | 6,165 |  | 249 |  | 181,953 |
|  |  |  |  |  |  |  |  |  |
| Debt securities held to maturity: |  |  |  |  |  |  |  |  |
| Mortgage-backed |  | 211 |  | 14 |  | - |  | 225 |
| State and municipal |  | 6,329 |  | 277 |  | - |  | 6,606 |
| Total securities held to maturity |  | 6,540 |  | 291 |  | - |  | 6,831 |
| Total securities | \$ | 182,577 | \$ | 6,456 | \$ | 249 | \$ | 188,784 |


| (in thousands) | December 31, 2008 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost |  | Unrealized Gains |  | Unrealized Losses |  | Estimated Fair Value |  |
| Securities available for sale: |  |  |  |  |  |  |  |  |
| Debt securities: |  |  |  |  |  |  |  |  |
| Federal agencies | \$ | 43,331 | \$ | 2,093 | \$ | 8 | \$ | 45,416 |
| Mortgage-backed |  | 45,139 |  | 1,040 |  | 496 |  | 45,683 |
| State and municipal |  | 36,726 |  | 653 |  | 74 |  | 37,305 |
| Corporate |  | 1,485 |  | 3 |  | 96 |  | 1,392 |
| Equity securities: |  |  |  |  |  |  |  |  |
| FHLB stock - restricted |  | 2,362 |  | - |  | - |  | 2,362 |
| Federal Reserve stock - restricted |  | 1,429 |  | - |  | - |  | 1,429 |
| Other |  | 108 |  | - |  | - |  | 108 |
| Total securities available for sale |  | 130,580 |  | 3,789 |  | 674 |  | 133,695 |
|  |  |  |  |  |  |  |  |  |
| Debt securities held to maturity: |  |  |  |  |  |  |  |  |
| Mortgage-backed |  | 254 |  | 10 |  | - |  | 264 |
| State and municipal |  | 6,867 |  | 261 |  | 1 |  | 7,127 |
| Total securities held to maturity |  | 7,121 |  | 271 |  | 1 |  | 7,391 |
| Total securities | \$ | 137,701 | \$ | 4,060 | \$ | 675 | \$ | 141,086 |

The Corporation's investment in Federal Home loan Bank ("FHLB") stock totaled $\$ 2,812,000$ at September 30, 2009. FHLB stock is generally viewed as a long term investment and as a restricted investment security which is carried at cost, because there is no market for the stock other than the FHLB or member institutions. Therefore, when evaluating FHLB stock for impairment, its value is based on ultimate recoverability of the par value rather than by recognizing temporary declines in value.

The tables below show estimated fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2009 and December 31, 2008. The date for determining when securities are in an unrealized loss position is month-end. Therefore, it is possible that a security's market value exceeded its amortized cost on other days during the past twelve-month period.

Management evaluates securities for other-than-temporary impairment quarterly, and more frequently if economic or market concerns warrant. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and whether the Company intends to sell the security or may be required to sell the security prior to maturity or does not expect to recover the security's entire amortized cost even if the Company does not intend to sell. As of September 30, 2009, the Company held three securities that had been in a continuous unrealized loss position for twelve months or more. The Company has reviewed these securities for other-than-temporary impairment, and does not consider the balances presented in the table to be other-than-temporarily impaired as of September 30, 2009.


| (in thousands) | December 31, 2008 |  |  |  |  |  |  |  | 12 Months or More |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  |  |  | Less than 12 Months |  |  |  |  |  |  |  |
|  |  | Fair ue | Unrealized Loss |  | Estimated <br> Fair <br> Value |  | Unrealized Loss |  | Estimated Fair Value |  | Unrealized Loss |  |
| Federal agencies | \$ | 1,583 | \$ | 8 | \$ | 1,583 | \$ | 8 | \$ | - | \$ | - |
| Mortgage-backed |  | 4,484 |  | 496 |  | 3,468 |  | 472 |  | 1,016 |  | 24 |
| State and municipal |  | 3,581 |  | 75 |  | 3,581 |  | 75 |  | - |  | - |
| Corporate |  | 389 |  | 96 |  | - |  | - |  | 389 |  | 96 |
| Total | \$ | 10,037 | \$ | 675 | \$ | 8,632 | \$ | 555 | \$ | 1,405 | \$ | 120 |

## Note 4 - Loans

Loans, excluding loans held for sale, were comprised of the following:

| (in thousands) | $\begin{gathered} \text { September 30, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Construction and land development | \$ | 46,175 | \$ | 63,361 |
| Commercial real estate |  | 209,470 |  | 207,160 |
| Residential real estate |  | 126,392 |  | 136,480 |
| Home equity |  | 62,519 |  | 57,170 |
| Total real estate |  | 444,556 |  | 464,171 |
|  |  |  |  |  |
| Commercial and industrial |  | 87,226 |  | 98,546 |
| Consumer |  | 7,406 |  | 8,393 |
| Total loans | \$ | 539,188 | \$ | 571,110 |

The following is a summary of information pertaining to impaired and nonaccrual loans:

| (in thousands) | $\begin{gathered} \text { September 30, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Impaired loans with a valuation allowance | \$ | 2,562 | \$ | 2,545 |
| Impaired loans without a valuation allowance |  | 1,615 |  | 647 |
| Total impaired loans | \$ | 4,177 | \$ | 3,192 |
|  |  |  |  |  |
| Allowance provided for impaired loans, |  |  |  |  |
| included in the allowance for loan losses | \$ | 1,186 | \$ | 1,164 |
| Nonaccrual loans excluded from the impaired loan disclosure | \$ | 1,292 | \$ | 1,574 |



No additional funds are committed to be advanced in connection with impaired loans.
Foreclosed real estate was \$4,558,000 at September 30, 2009 and \$4,311,000 December 31, 2008.

## Note 5 - Allowance for Loan Losses and Reserve for Unfunded Lending Commitments

Changes in the allowance for loan losses and the reserve for unfunded lending commitments for the nine months ended September 30,2009 and 2008 , and for the year ended December 31, 2008, are presented below:

| (in thousands) | Nine Months Ended September 30, 2009 |  | Year <br> Ended <br> December 31, <br> 2008 |  | Nine Months Ended September 30, 2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Allowance for Loan Losses |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 7,824 | \$ | 7,395 | \$ | 7,395 |
| Provision for loan losses |  | 1,334 |  | 1,620 |  | 1,020 |
| Charge-offs |  | $(1,116)$ |  | $(1,564)$ |  | (552) |
| Recoveries |  | 218 |  | 373 |  | 220 |
| Balance, end of period | \$ | 8,260 | \$ | 7,824 | \$ | 8,083 |
|  |  |  |  |  |  |  |
| Reserve for unfunded lending commitments |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 475 |  | 151 | \$ | 151 |
| Provision for unfunded commitments |  | (11) |  | 324 |  | 319 |
| Charge-offs |  | (215) |  | - |  | - |
| Balance, end of period | \$ | 249 | \$ | 475 | \$ | 470 |

The reserve for unfunded loan commitments is included in other liabilities.

## Note 6 - Goodwill and Other Intangible Assets

In January 2002, the Company adopted SFAS No. 142 (ASC 805), "Goodwill and Other Intangible Assets". Accordingly, goodwill is no longer subject to amortization, but is subject to at least an annual assessment for impairment by applying a fair value test. A fair value-based test was performed during the third quarter of 2009 that determined there has been no impairment in the value of goodwill.

The changes in the carrying amount of goodwill for the quarter ended September 30, 2009, are as follows (in thousands):

| Balance as of December 31, 2008 | $\$$ |
| :--- | :---: |
| Goodwill recorded during the period | 22,468 |
| Impairment losses | - |
| Balance as of September 30, 2009 | $\$ \quad 22,468$ |

Core deposit intangible assets resulting from an acquisition were originally recorded at $\$ 3,112,000$ in April 2006, and are being amortized over 99 months. The net core deposit intangible at September 30, 2009 was $\$ 1,792,000$.

## Note 7 - Short-term Borrowings

Short-term borrowings consist of customer repurchase agreements, overnight borrowings from the Federal Home Loan Bank of Atlanta ("FHLB"), and Federal Funds purchased. Customer repurchase agreements are collateralized by securities of the U.S. Government, its agencies or Government Sponsored Enterprises ("GSE"). They mature daily. The interest rates may be changed at the discretion of the Company. FHLB overnight borrowings have floating interest rates that may change daily at the discretion of the FHLB. Federal Funds purchased are unsecured overnight borrowings from other financial institutions. Short-term borrowings consisted of the following as of September 30, 2009 and December 31, 2008 (in thousands):

|  | September 30, <br> 2009 | December 31, <br> 2008 |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Customer repurchase agreements | $\$$ | 71,339 | $\$$ | 51,741 |
| FHLB overnight borrowings | $\boxed{4,000}$ | 7,850 |  |  |
|  |  | 75,339 | $\$ 89,591$ |  |

## Note 8 - Long-term Borrowings

Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans, second mortgage loans and home equity lines of credit. In addition, the Company pledges as collateral its capital stock in the FHLB and deposits with the FHLB. The Company has a line of credit with the FHLB equal to $30 \%$ of the Company's assets, subject to the amount of collateral pledged. As of September 30, 2009, $\$ 98,157,000$ in 1-4 family residential mortgage loans and $\$ 58,175,000$ in home equity lines of credit were pledged under the blanket floating lien agreement which covers both short-term and long-term borrowings. Long-term borrowings consisted of the following fixed rate, long term advances as of September 30, 2009 and December 31, 2008 (in thousands):

| Due by September 30 | $2009$ <br> Advance <br> Amount |  | Weighted Average Rate | Due by December $31$ | 2008 <br> Advance <br> Amount |  | Weighted Average Rate |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2011 |  | 8,000 | 2.92 | 2009 | \$ | 5,000 | 5.26\% |
| 2014 |  | 675 | 3.78 | 2011 |  | 8,000 | 2.93 |
|  | \$ | 8,675 | 2.99\% | 2014 |  | 787 | 3.78 |
|  |  |  |  |  | \$ | 13,787 | 3.82\% |

## Note 9 - Trust Preferred Capital Notes

On April 7, 2006, AMNB Statutory Trust I, a Delaware statutory trust and a wholly owned subsidiary of the Company, issued $\$ 20,000,000$ of preferred securities in a private placement pursuant to an applicable exemption from registration. The Trust Preferred Securities mature on September 30, 2036, but may be redeemed at the Company's option beginning on September 30, 2011. The securities require quarterly distributions by the Trust to the holder of the Trust Preferred Securities at a fixed rate of $6.66 \%$. Effective September 30, 2011, the rate will reset quarterly at the three-month LIBOR plus $1.35 \%$. Distributions are cumulative and will accrue from the date of original issuance, but may be deferred by the Company from time to time for up to twenty consecutive quarterly periods. The Company has guaranteed the payment of all required distributions on the Trust Preferred Securities.

The proceeds of the Trust Preferred Securities received by the Trust, along with proceeds of $\$ 619,000$ received by the Trust from the issuance of common securities by the Trust to the Company, were used to purchase $\$ 20,619,000$ of the Company's junior subordinated debt securities (the "Trust Preferred Capital Notes"), issued pursuant to a Junior Subordinated Indenture entered into between the Company and Wilmington Trust Company, as trustee. The proceeds of the Trust Preferred Capital Notes were used to fund the cash portion of the merger consideration to the former shareholders of Community First in connection with the Company's acquisition of that company, and for general corporate purposes. In accordance with the accounting pronouncement, "Consolidation of Variable Interest Entities", the Company did not eliminate through consolidation the Corporation's $\$ 619,000$ equity investment in AMNB Statutory Trust I. Instead, the Company reflected this equity investment in the "Accrued interest receivable and other assets" line item in the consolidated balance sheets.

## Note 10 - Stock Based Compensation

A summary of stock option transactions for the nine months ended September 30, 2009, is as follows:

|  | Option Shares |  | ted ge Price | Weighted <br> Average Remaining Contractual Term |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Outstanding at December 31, 2008 | 218,610 | \$ | 20.31 |  |  |  |
| Granted | 6,000 |  | 16.00 |  |  |  |
| Exercised | $(29,299)$ |  | 14.47 |  |  |  |
| Forfeited | $(19,700)$ |  | 19.50 |  |  |  |
| Outstanding at September 30, 2009 | 175,611 | \$ | 21.23 | 5.5 | \$ | 389 |
| Exercisable at September 30, 2009 | 129,861 | \$ | 22.76 | 4.2 | \$ | 162 |

The total intrinsic value of options exercised during the nine month period ended September 30, 2009 was $\$ 93,000$.
There were 59,000 options granted in the fourth quarter of 2008 and 6,000 options granted in the second quarter of 2009 , which resulted in $\$ 47,000$ equity related compensation expense in 2009. $\$ 142,000$ remains to be expensed in future periods. There was no tax benefit associated with stock option activity during 2009 or 2008. In accordance with accounting standards "Share-Based Payment" a company may only recognize tax benefits for stock options that ordinarily will result in a tax deduction when the option is exercised ("non-statutory" options). The Company has no non-statutory stock options.

## Note 11 - Earnings Per Share

The following shows the weighted average number of shares used in computing earnings per share and the effect on weighted average number of shares of potentially dilutive common stock. Potentially dilutive common stock had no effect on income available to common shareholders.


Stock options on common stock which were not included in computing diluted earnings per share for the nine month periods ended September 30 , 2009 and 2008, because their effects were antidilutive, averaged 109,283 and 108,683 , respectively.

## Note 12 - Employee Benefit Plans

The following is information pertaining to the Company's non-contributory defined benefit pension plan.

| Components of Net Periodic Benefit Cost | Three Months Ended September 30, |  |  |  | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) |  |  |  |  |  |  |  |  |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  |
| Service cost | \$ | 184 | \$ | 181 | \$ | 552 | \$ | 543 |
| Interest cost |  | 146 |  | 129 |  | 438 |  | 386 |
| Expected return on plan assets |  | (203) |  | (164) |  | (609) |  | (492) |
| Amortization of prior service cost |  | - |  | (1) |  | - |  | (2) |
| Recognized net actuarial loss |  | 111 |  | 28 |  | 333 |  | 84 |
|  |  |  |  |  |  |  |  |  |
| Net periodic benefit cost | \$ | 238 | \$ | 173 | \$ | 714 | \$ | 519 |

The Company does not anticipate making a contribution to the pension plan in 2009.

## Note 13 - Segment and Related Information

In accordance with SFAS No. 131 (ASC 280), "Disclosures About Segments of an Enterprise and Related Information", reportable segments include community banking and trust and investment services.

Community banking involves making loans to and generating deposits from individuals and businesses. All assets and liabilities of the Company are allocated to community banking. Investment income from securities is also allocated to the community banking segment. Loan fee income, service charges from deposit accounts, and non-deposit fees such as automatic teller machine fees and insurance commissions generate additional income for community banking.

Trust and investment services include estate planning, trust account administration, investment management, and retail brokerage. Investment management services include purchasing equity, fixed income, and mutual fund investments for customer accounts. The trust and investment services division receives fees for investment and administrative services. Fees are also received by this division for individual retirement accounts managed for the community banking segment.

Amounts shown in the "Other" column include activities of American National Bankshares Inc. and its subsidiary, AMNB Statutory Trust I. Refer to Note 1 for additional information on the Trust. The "Other" column also includes corporate items, results of insignificant operations and, as it relates to segment profit (loss), income and expense not allocated to reportable segments. Intersegment eliminations primarily consist of American National Bankshares Inc.'s investment in American National Bank and Trust Company and related equity earnings.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. All intersegment sales prices are market based.

Segment information as of and for the nine month periods ended September 30, 2009 and 2008, is shown in the following table.

| (in thousands) | CommunityBanking |  | Trust and Investment Services |  | Other |  | Intersegment Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 9,464 | \$ | - | \$ | 58 | \$ | (58) | \$ | 9,464 |
| Interest expense |  | 2,179 |  | - |  | 343 |  | (58) |  | 2,464 |
| Noninterest income |  | 1,266 |  | 837 |  | 16 |  | - |  | 2,119 |
| Income (loss) before income taxes |  | 3,008 |  | 365 |  | (344) |  | - |  | 3,029 |
| Depreciation and amortization |  | 398 |  | 6 |  | 1 |  | - |  | 405 |
| Total assets |  | 809,605 |  | - |  | 741 |  | - |  | 810,346 |
| Capital expenditures |  | 776 |  | 13 |  | - |  | - |  | 789 |

Three Months Ended September 30, 2008

|  | Community Banking |  | Trust and Investment Services |  | Other |  | Intersegment Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 10,599 | \$ |  | \$ | 36 | \$ | (36) | \$ | 10,599 |
| Interest expense |  | 3,436 |  |  |  | 343 |  | (36) |  | 3,743 |
| Noninterest income |  | 1,019 |  | 1,027 |  | 16 |  | - |  | 2,062 |
| Income (loss) before income taxes |  | 3,064 |  | 429 |  | (340) |  | - |  | 3,153 |
| Depreciation and amortization |  | 345 |  | 5 |  | 1 |  | - |  | 351 |
| Total assets |  | 799,886 |  | - |  | 759 |  | - |  | 800,645 |
| Capital expenditures |  | 3,486 |  | 2 |  | - |  | - |  | 3,488 |

Nine Months Ended September 30, 2009

|  | Community <br> Banking |  | Trust and Investment Services |  | Other |  | Intersegment Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 28,804 | \$ |  | \$ | 217 | \$ | (217) | \$ | 28,804 |
| Interest expense |  | 7,669 |  | - |  | 1,030 |  | (217) |  | 8,482 |
| Noninterest income |  | 2,571 |  | 2,491 |  | 44 |  | - |  | 5,106 |
| Income (loss) before income taxes |  | 6,293 |  | 1,021 |  | $(1,014)$ |  | - |  | 6,300 |
| Depreciation and amortization |  | 1,139 |  | 19 |  | 2 |  | - |  | 1,160 |
| Total assets |  | 809,605 |  | - |  | 741 |  | - |  | 810,346 |
| Capital expenditures |  | 3,117 |  | 21 |  | - |  | - |  | 3,138 |

Nine Months Ended September 30, 2008

|  | Community Banking |  | Trust and Investment Services |  | Other |  | Intersegment Eliminations |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest income | \$ | 32,647 | \$ |  | \$ | 36 | \$ | (36) | \$ | 32,647 |
| Interest expense |  | 11,342 |  | - |  | 1,030 |  | (36) |  | 12,336 |
| Noninterest income |  | 2,930 |  | 3,067 |  | 41 |  | - |  | 6,038 |
| Income (loss) before income taxes |  | 8,382 |  | 1,515 |  | $(1,145)$ |  | - |  | 8,752 |
| Depreciation and amortization |  | 1,074 |  | 17 |  | 2 |  | - |  | 1,093 |
| Total assets |  | 799,886 |  | - |  | 759 |  | - |  | 800,645 |
| Capital expenditures |  | 4,483 |  | 8 |  | - |  | - |  | 4,491 |

## Note 14 - Fair Value of Financial Instruments

The Company adopted SFAS No. 157 (ASC 820), "Fair Value Measurements", on January 1, 2008 to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. SFAS 157 clarifies that fair value of certain assets and liabilities is an exit price, representing the amount that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants.

In October of 2008, the FASB issued FSP 157-3 to clarify the application of SFAS 157 in a market that is not active and to provide key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. FSP 157-3 was effective upon issuance, including prior periods for which financial statements were not issued.

SFAS 157 specifies a hierarchy of valuation techniques based on whether the inputs to those valuation techniques are observable or unobservable. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company's market assumptions. The three levels of the fair value hierarchy under SFAS 157 based on these two types of inputs are as follows:

Level 1 - Valuation is based on quoted prices in active markets for identical assets and liabilities.
Level 2 - Valuation is based on observable inputs including quoted prices in active markets for similar assets and liabilities, quoted prices for identical or similar assets and liabilities in less active markets, and model-based valuation techniques for which significant assumptions can be derived primarily from or corroborated by observable data in the market.

Level 3 - Valuation is based on model-based techniques that use one or more significant inputs or assumptions that are unobservable in the market.

The following describes the valuation techniques used by the Company to measure certain financial assets and liabilities recorded at fair value on a recurring basis in the financial statements:

Securities available for sale: Securities available for sale are recorded at fair value on a recurring basis. Fair value measurement is based upon quoted market prices, when available (Level 1). If quoted market prices are not available, fair values are measured utilizing independent valuation techniques of identical or similar securities for which significant assumptions are derived primarily from or corroborated by observable market data. Third party vendors compile prices from various sources and may determine the fair value of identical or similar securities by using pricing models that considers observable market data (Level 2). Federal Reserve Bank and Federal Home Loan Bank stocks are carried at cost since no ready market exists and there is no quoted market value. The Company is required to own stock in these companies as long as it is a member. Therefore, they have been excluded from the table below, as well as several other immaterial equity investments.

The following table presents the balances of financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2009 (in thousands):

| Description | Balance as of September 30, 2009 | Fair Value Measurements at September 30,2009 Using |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Quoted Prices in Active Markets for Identical Assets Level 1 | Significant <br> Other <br> Observable <br> Inputs <br> Level 2 | Significant Unobservable Inputs Level 3 |
| Assets |  |  |  |  |
| Securities available for sale | 177,591 | \$ - | \$ 177,591 | \$ - |
| Mortgage loan derivative contracts | 4 |  | 4 | - |

Certain financial assets are measured at fair value on a nonrecurring basis in accordance with GAAP. Adjustments to the fair value of these assets usually result from the application of lower-of-cost-or-market accounting or write-downs of individual assets.

The following describes the valuation techniques used by the Company to measure certain financial assets recorded at fair value on a non-recurring basis in the financial statements:

Loans held for sale: Loans held for sale are carried at market value. These loans currently consist of one-to-four family residential loans originated for sale in the secondary market. Fair value is based on the price secondary markets are currently offering for similar loans using observable market data which is not materially different than cost due to the short duration between origination and sale (Level 2). As such, the Company records any fair value adjustments on a nonrecurring basis. No nonrecurring fair value adjustments were recorded on loans held for sale during the year ended December 31, 2008 or the period ended September 30, 2009. Gains and losses on the sale of loans are recorded within income from mortgage banking on the Consolidated Statements of Income.

Impaired Loans: Loans are designated as impaired when, in the judgment of management based on current information and events, it is probable that all amounts due according to the contractual terms of the loan agreement will not be collected. The measurement of loss associated with impaired loans can be based on either the observable market price of the loan or the fair value of the collateral. Fair value is measured based on the value of the collateral securing the loans. Collateral may be in the form of real estate or business assets including equipment, inventory, and accounts receivable. The vast majority of the collateral is real estate. The value of real estate collateral is determined utilizing an income or market valuation approach based on an appraisal conducted by an independent, licensed appraiser, outside of the Company, using observable market data (Level 2). However, if the collateral is a house or building in the process of construction or if an appraisal of the real estate property is over two years old, then the fair value is considered Level 3. The value of business equipment is based upon an outside appraisal if deemed significant, or the net book value on the applicable business' financial statements if not considered significant using observable market data. Likewise, values for inventory and accounts receivables collateral are based on financial statement balances or aging reports (Level 3). Impaired loans allocated to the Allowance for Loan Losses are measured at fair value on a nonrecurring basis. Any fair value adjustments are recorded in the period incurred as provision for loan losses on the Consolidated Statements of Income.

Foreclosed assets. Foreclosed assets consist of assets acquired through, or in lieu of, loan foreclosure, and are held for sale and initially were recorded at fair value, less estimated costs to sell at the date of acquisition, thus establishing a new cost basis. Loan losses arising from the acquisitions of such property are charged against the allowance for loan losses at the date the property is acquired. Subsequent to acquisition, valuations are performed periodically and the assets are carried at the lower of the new cost basis or fair value. Revenues and expenses from operations and changes in any subsequent valuation allowance are included in net foreclosed assets costs and expenses.

The following table summarizes the Company's financial assets that were measured at fair value on a nonrecurring basis during the period (in thousands):

|  |  | Carrying Value at September 30, 2009 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Company's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. SFAS 107 (ASC 820 ), "Disclosures About Fair Value of Financial Instruments", excludes certain financial instruments and all non-financial instruments from its disclosure requirements. Accordingly, the aggregate fair value amounts presented may not necessarily represent the underlying fair value of the Company.

The estimated fair values of the Company's assets are as follows:

|  | September 30, 2009 |  |  |  | December 31, 2008 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (in thousands) | Carrying Amount |  | EstimatedFairValue |  | Carrying Amount |  | EstimatedFairValue |  |
| Financial assets: |  |  |  |  |  |  |  |  |
| Cash and due from banks | \$ | 26,343 | \$ | 26,343 | \$ | 24,098 | \$ | 24,098 |
| Securities available for sale * |  | 177,591 |  | 177,591 |  | 129,904 |  | 129,904 |
| Securities held to maturity |  | 6,540 |  | 6,831 |  | 7,121 |  | 7,391 |
| Loans held for sale |  | 3,840 |  | 3,840 |  | 1,764 |  | 1,764 |
| Loans, net of allowance |  | 530,928 |  | 538,460 |  | 563,286 |  | 575,970 |
| Accrued interest receivable |  | 3,644 |  | 3,644 |  | 3,110 |  | 3,110 |
| Financial liabilities: |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Deposits | \$ | 596,295 | \$ | 599,095 | \$ | 589,138 | \$ | 591,159 |
| Repurchase agreements |  | 71,399 |  | 71,399 |  | 51,741 |  | 51,741 |
| Other borrowings |  | 12,675 |  | 12,654 |  | 21,637 |  | 21,630 |
| Trust preferred capital notes |  | 20,619 |  | 20,641 |  | 20,619 |  | 18,258 |
| Accrued interest payable |  | 929 |  | 929 |  | 1,272 |  | 1,272 |

The following methods and assumptions were used by the Company in estimating fair value disclosures for financial instruments:
Cash and cash equivalents. The carrying amount is a reasonable estimate of fair value.

Securities. Fair values are based on quoted market prices or dealer quotes. The carrying value of restricted stock approximates fair value.

Loans held for sale. The carrying amount is a reasonable estimate of fair value.

Loans. For variable-rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Fair values for fixed-rate loans are estimated based upon discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality. Fair values for nonperforming loans are estimated using discounted cash flow analyses or underlying collateral values, where applicable.

Accrued interest receivable. The carrying amount is a reasonable estimate of fair value.

Deposits. The fair value of demand deposits, savings deposits, and money market deposits equals the carrying value. The fair value of fixed-rate certificates of deposit is estimated by discounting the future cash flows using the current rates at which similar deposit instruments would be offered to depositors for the same remaining maturities.

Repurchase agreements. The carrying amount is a reasonable estimate of fair value.
Other borrowings. The fair values of long-term borrowings are estimated using discounted cash flow analyses based on the interest rates for similar types of borrowing arrangements.

Trust preferred capital notes. Fair value is calculated by discounting the future cash flows using the estimated current interest rates at which similar securities would be issued.

Accrued interest payable. The carrying amount is a reasonable estimate of fair value.
Off-balance sheet instruments. The fair value of letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date. At September 30, 2009 and December 31, 2008, the fair value of off balance sheet instruments was deemed immaterial, and therefore was not included in the table above.

The Company assumes interest rate risk (the risk that interest rates will change) in its normal operations. As a result, the fair values of the Company's financial instruments will change when interest rates change and that change may be either favorable or unfavorable to the Company.

## Note 15 - Supplemental Cash Flow Information

| (in thousands) | Nine Months Ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  |
| Supplemental Schedule of Cash and Cash Equivalents: |  |  |  |  |
| Cash and due from banks | \$ | 17,451 | \$ | 25,136 |
| Interest-bearing deposits in other banks |  | 8,892 |  | 8,050 |
|  |  |  |  |  |
|  | \$ | 26,343 | \$ | 33,186 |
|  |  |  |  |  |
| Supplemental Disclosure of Cash Flow Information: |  |  |  |  |
| Cash paid for: |  |  |  |  |
| Interest on deposits and borrowed funds | \$ | 8,825 | \$ | 12,780 |
| Income taxes |  | 1,615 |  | 2,269 |
| Noncash investing and financing activities: |  |  |  |  |
| Transfer of loans to other real estate owned |  | 1,786 |  | 353 |
| Unrealized gain (loss) on securities available for sale |  | 2,801 |  | (402) |

## ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The purpose of this discussion is to focus on important factors affecting the financial condition and results of operations of the Company. The discussion and analysis should be read in conjunction with the Consolidated Financial Statements.

## Forward-Looking Statements

This report contains forward-looking statements with respect to the financial condition, results of operations and business of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (the "Bank") (collectively referred to as the "Company"). These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of management of the Company and on information available to management at the time these statements and disclosures were prepared. Forward-looking statements are subject to numerous assumptions, estimates, risks, and uncertainties that could cause actual conditions, events, or results to differ materially fro those stated or implied by such forward-looking statements.

A variety of factors may affect the operations, performance, business strategy, and results of the Company. Those factors include but are not limited to the following:
. Financial market volatility, including the level of interest rates, could affect the values of financial instruments and the amount of net interest income earned;

- General economic or business conditions, either nationally or in the market areas in which the Company does business, may be less favorable than expected, resulting in deteriorating credit quality, reduced demand for credit, or a weakened ability to generate deposits;
- Competition among financial institutions may increase and competitors may have greater financial resources and develop products and technology that enable those competitors to compete more successfully than the Company;
. Businesses that the Company is engaged in may be adversely affected by legislative or regulatory changes, including changes in accounting standards;
. The ability to retain key personnel; and
- The failure of assumptions underlying the allowance for loan losses.


## Reclassification

In certain circumstances, reclassifications have been made to prior period information to conform to the 2009 presentation.

## Critical Accounting Policies

The accounting and reporting policies followed by the Company conform with U.S. generally accepted accounting principles ("GAAP") and they conform to general practices within the banking industry. The Company's critical accounting policies, which are summarized below, relate to (1) the allowance for loan losses and (2) goodwill impairment. A summary of the Company's significant accounting policies is set forth in Note 1 to the Consolidated Financial Statements in the Company's 2008 Annual Report on Form 10-K.

The financial information contained within the Company's financial statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained when earning income, recognizing an expense, recovering an asset, or relieving a liability. In addition, GAAP itself may change from one previously acceptable method to another method.
Allowance for Loan Losses and Reserve for Unfunded Loan Commitments

The allowance for loan losses is an estimate of the losses inherent in the loan portfolio at the balance sheet date. The allowance is based on two basic principles of accounting: (i) Statement of Financial Accounting Standards ("SFAS") No. 5 (ASC 450), Accounting for Contingencies, which requires that losses be accrued when they are probable of occurring and estimable and (ii) SFAS No. 114 (ASC 310), Accounting by Creditors for Impairment of a Loan, which requires that losses on impaired loans be accrued based on the differences between the value of collateral, present value of future cash flows, or values observable in the secondary market, and the loan balance.

The Company's allowance for loan losses has three basic components: the formula allowance, the specific allowance and the unallocated allowance. Each of these components is determined based upon estimates that can and do change. The formula allowance uses a historical loss view as an indicator of future losses along with various qualitative factors, including levels and trends in delinquencies, nonaccrual loans, charge-offs and recoveries; trends in volume and terms of loans; effects of changes in underwriting standards; experience of lending staff and economic conditions; and portfolio concentrations. In the formula allowance, the historical loss rate is combined with the qualitative factors, resulting in an adjusted loss factor for each riskgrade category of loans. The adjusted loss factor is multiplied by the period-end balances for each risk-grade category. The formula allowance is calculated for a range of outcomes. The specific allowance uses various techniques to arrive at an estimate of loss for specifically identified impaired loans. The unallocated allowance includes estimated losses whose impact on the portfolio has yet to be recognized in either the formula or specific allowance. The use of these values is inherently subjective and actual losses could be greater or less than the estimates.

The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance-sheet loan commitments at the balance sheet date. It is calculated by multiplying an estimated loss factor by an estimated probability of funding, and then by the period-end amounts for unfunded commitments. The reserve for unfunded loan commitments is included in other liabilities.

## Goodwill Impairment

The Company tests goodwill on an annual basis or more frequently if events or circumstances indicate that there may have been impairment. If the carrying amount of goodwill exceeds its implied fair value, the Company would recognize an impairment loss in an amount equal to that excess. The goodwill impairment test requires management to make judgments in determining the assumptions used in the calculations. The goodwill impairment testing conducted by the Company in 2009 indicated that goodwill is not impaired and is properly recorded in the financial statements. No events or circumstances since December 31, 2008 have occurred that would question the impairment of goodwill.

## Non-GAAP Presentations

The analysis of net interest income in this document is performed on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets.

## Internet Access to Corporate Documents

The Company provides access to its Securities and Exchange Commission ("SEC") filings through a link on the Investors Relations page of the Company's web site at www.amnb.com. Reports available include the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form $8-\mathrm{K}$, and all amendments to those reports as soon as reasonably practicable after the reports are filed electronically with the SEC. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at www.sec.gov.

## RESULTS OF OPERATIONS

## Earnings Performance

## Three months ended September 30, 2009 and 2008

For the quarter ended September 30, 2009, the Company reported net income of $\$ 2,167,000$ compared to $\$ 2,224,000$ for the comparable quarter in 2008 . The $\$ 57,000$ decline in earnings was primarily due to the $\$ 212,000$ increase in provision expense, a $\$ 156,000$ increase in FDIC expense, and decreases in various noninterest income categories

## SUMMARY INCOME STATEMENT

(dollars in thousands)

|  | Three months ended September 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | \$ change |  | \% change |
| Interest income | \$ | 9,464 | \$ | 10,599 | \$ | $(1,135)$ | -10.7\% |
| Interest expense |  | $(2,464)$ |  | $(3,743)$ |  | 1,279 | -34.2\% |
| Net interest income |  | 7,000 |  | 6,856 |  | 144 | 2.1\% |
| Provision for loan losses |  | (492) |  | (280) |  | (212) | 75.7\% |
| Noninterest income |  | 2,119 |  | 2,062 |  | 57 | 2.8\% |
| Noninterest expense |  | $(5,598)$ |  | $(5,485)$ |  | (113) | 2.1\% |
| Income tax expense |  | (862) |  | (929) |  | 67 | -7.2\% |
|  |  |  |  |  |  |  |  |
| Net income | \$ | 2,167 | \$ | 2,224 | \$ | (57) | -2.6\% |

## Nine months ended September 30, 2009 and 2008

For the nine month period ended September 30, 2009 the Company reported net income of $\$ 4,641,000$ compared to $\$ 6,338,000$ for the comparable period in 2008. The $\$ 1,697,000$ decline in earnings was primarily due to the $\$ 896,000$ increase in FDIC assessments and a $\$ 1,200,000$ write-down in the first quarter of other real estate owned, reflected in the change to noninterest income.

## SUMMARY INCOME STATEMENT

(dollars in thousands)

|  | Nine months ended September 30, |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | \$ change |  | \% change |
| Interest income | \$ | 28,804 | \$ | 32,647 | \$ | $(3,843)$ | -11.8\% |
| Interest expense |  | $(8,482)$ |  | $(12,336)$ |  | 3,854 | -31.2\% |
| Net interest income |  | 20,322 |  | 20,311 |  | 11 | 0.1\% |
| Provision for loan losses |  | $(1,334)$ |  | $(1,020)$ |  | (314) | 30.8\% |
| Noninterest income |  | 5,106 |  | 6,038 |  | (932) | -15.4\% |
| Noninterest expense |  | $(17,794)$ |  | $(16,577)$ |  | $(1,217)$ | 7.3\% |
| Income tax expense |  | $(1,659)$ |  | $(2,414)$ |  | 755 | -31.3\% |
|  |  |  |  |  |  |  |  |
| Net income | \$ | 4,641 | \$ | 6,338 | \$ | $(1,697)$ | -26.8\% |

## Net Interest Income

Net interest income is the difference between interest income on earning assets, primarily loans and securities, and interest expense on interest bearing liabilities, primarily deposits and other funding sources. Fluctuations in interest rates as well as volume and mix changes in earning assets and interest bearing liabilities can materially impact net interest income. The following discussion of net interest income is presented on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets, such as certain state and municipal securities. A tax rate of $35 \%$ was used in adjusting interest on tax-exempt assets to a fully taxable equivalent basis. Net interest income divided by average earning assets is referred to as the net interest margin. The net interest spread represents the difference between the average rate earned on earning assets and the average rate paid on interest bearing liabilities.

Since September 2007, the Federal Open Market Committee of the Federal Reserve Board has reduced the federal funds rate ten times by a total of $5.00 \%$. Because of this historically low interest rate environment and because most of the Company's interest bearing assets and interest paying liabilities are relatively short-term in nature, the yields and costs discussed in the following pages have, in general, fallen during the reported periods.

## Three months ended September 30, 2009 and 2008

Net interest income on a taxable equivalent basis increased $\$ 180,000$, or $2.6 \%$, for the third quarter of 2009 compared to the 2008 quarter. This increase was due primarily to changes in volumes of earning assets, as indicated by the Rate/Volume Analysis shown later in this section.

The Company's yield on earnings assets was $5.24 \%$ compared to $5.97 \%$ for the prior year quarter. The cost of interest bearing liabilities was $1.65 \%$ compared to $2.57 \%$. These rates resulted in an interest rate spread of $3.59 \%$ compared to $3.40 \%$. The Company's net interest margin, on a fully taxable equivalent basis, was $3.91 \%$ during the third quarter of 2009 , compared to $3.90 \%$ during the 2008 quarter. Yields and rates generally fell between periods, but most of the improvement in spread and margin was related to reductions in liability pricing.

The following presentation is an analysis of net interest income and related yields and rates, on a taxable equivalent basis, for the three months ended September 30, 2009 and 2008. Nonaccrual loans are included in average balances. Interest income on nonaccrual loans, if recognized, is recorded on a cash basis or when the loan returns to accrual status.

## Net Interest Income Analysis

For the Three Months Ended September 30, 2009 and 2008 (in thousands, except rates)


## Changes in Net Interest Income (Rate/Volume Analysis)

(in thousands)


## Nine months ended September 30, 2009 and 2008

Net interest income on a taxable equivalent basis increased $\$ 38,000$ or $0.2 \%$ for the nine months ended September 30, 2009 compared to the 2008 period. This slight increase was due mostly to changes in rates that only slightly offset decreases due to changes in volumes of earnings assets, as indicated by the Rate/Volume Analysis shown later in this section.

The Company's yield on earnings assets was $5.31 \%$ compared to $6.15 \%$ for the prior year period. The cost of interest bearing liabilities was $1.88 \%$ compared to $2.84 \%$. These rates resulted in an interest rate spread of $3.43 \%$ compared to $3.31 \%$. The net interest margin, on a fully taxable equivalent basis, was $3.79 \%$ for the nine month period ended September 30, 2009 compared to $3.87 \%$ for the 2008 period, an eight basis point decline. Yields and rates generally fell between periods, but the decline in margin was mitigated by improvements in liability pricing.

The following presentation is an analysis of net interest income and related yields and rates, on a taxable equivalent basis, for the nine-month period ended September 30, 2009 and 2008. Nonaccrual loans are included in average balances. Interest income on nonaccrual loans, if recognized, is recorded on a cash basis or when the loan returns to accrual status.

## Net Interest Income Analysis

For the Nine Months Ended September 30, 2009 and 2008 (in thousands, except rates)

|  | Average Balance |  |  |  | Interest <br> Income/Expense |  |  |  | Yield/Rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 |  | 2008 |  | 2009 |  | 2008 |  | 2009 | 2008 |
| Loans: |  |  |  |  |  |  |  |  |  |  |
| Commercial | \$ | 91,193 | \$ | 90,301 | \$ | 3,227 | \$ | 4,219 | 4.72\% | 6.23\% |
| Real estate |  | 466,787 |  | 466,346 |  | 19,956 |  | 22,580 | 5.70 | 6.46 |
| Consumer |  | 7,746 |  | 8,956 |  | 511 |  | 606 | 8.80 | 9.02 |
| Total loans |  | 565,726 |  | 565,603 |  | 23,694 |  | 27,405 | 5.58 | 6.46 |
|  |  |  |  |  |  |  |  |  |  |  |
| Securities: |  |  |  |  |  |  |  |  |  |  |
| Federal agencies and GSE |  | 49,606 |  | 46,428 |  | 1,584 |  | 1,682 | 4.26 | 4.83 |
| Mortgage-backed \& CMO's |  | 41,158 |  | 48,588 |  | 1,618 |  | 1,852 | 5.24 | 5.08 |
| State and municipal |  | 50,439 |  | 46,376 |  | 2,133 |  | 1,910 | 5.64 | 5.49 |
| Other |  | 7,212 |  | 6,471 |  | 185 |  | 243 | 3.42 | 5.01 |
| Total securities |  | 148,415 |  | 147,863 |  | 5,520 |  | 5,687 | 4.96 | 5.13 |
|  |  |  |  |  |  |  |  |  |  |  |
| Deposits in other banks |  | 26,258 |  | 9,153 |  | 287 |  | 225 | 1.46 | 3.28 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total interest-earning assets |  | 740,399 |  | 722,619 |  | 29,501 |  | 33,317 | 5.31 | 6.15 |
|  |  |  |  |  |  |  |  |  |  |  |
| Non-earning assets |  | 68,362 |  | 62,753 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Total assets | \$ | 808,761 | \$ | 785,372 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |  |  |  |  |
| Demand | \$ | 99,860 | \$ | 108,463 |  | 263 |  | 600 | 0.35 | 0.74 |
| Money market |  | 73,112 |  | 52,365 |  | 453 |  | 779 | 0.83 | 1.98 |
| Savings |  | 62,284 |  | 62,107 |  | 115 |  | 276 | 0.25 | 0.59 |
| Time |  | 274,214 |  | 257,871 |  | 5,797 |  | 7,888 | 2.82 | 4.08 |
| Total deposits |  | 509,470 |  | 480,806 |  | 6,628 |  | 9,543 | 1.73 | 2.65 |
|  |  |  |  |  |  |  |  |  |  |  |
| Customer repurchase agreements |  | 60,790 |  | 53,069 |  | 543 |  | 1,103 | 1.19 | 2.77 |
| Other short-term borrowings |  | 1,355 |  | 11,808 |  | 5 |  | 237 | 0.49 | 2.68 |
| Long-term borrowings |  | 31,376 |  | 34,195 |  | 1,306 |  | 1,453 | 5.55 | 5.67 |
|  |  |  |  |  |  |  |  |  |  |  |
| Total interest-bearing liabilites |  | 602,991 |  | 579,878 |  | 8,482 |  | 12,336 | 1.88 | 2.84 |
|  |  |  |  |  |  |  |  |  |  |  |
| Noninterest bearing demand deposits |  | 97,970 |  | 98,116 |  |  |  |  |  |  |
| Other liabilities |  | 4,740 |  | 5,088 |  |  |  |  |  |  |
| Shareholders' equity |  | 103,060 |  | 102,290 |  |  |  |  |  |  |
| Total liabilities and |  |  |  |  |  |  |  |  |  |  |
| shareholders' equity | \$ | 808,761 | \$ | 785,372 |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Interest rate spread |  |  |  |  |  |  |  |  | 3.43\% | 3.31\% |
| Net interest margin |  |  |  |  |  |  |  |  | 3.79\% | 3.87\% |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | 21,019 |  | 20,981 |  |  |
| Net interest income (taxable equivalent basis) Less: Taxable equivalent adjustment |  |  |  |  |  | 697 |  | 670 |  |  |
| Net interest income |  |  |  |  | \$ | 20,322 | \$ | 20,311 |  |  |

## Changes in Net Interest Income (Rate/Volume Analysis)

## (in thousands)

| Interest income | Nine months ended September 30 2009 vs. 2008 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Interest <br> Increase (Decrease) |  | Change Attributable to |  |  |  |
|  |  |  | Rate |  | Volume |  |
| Loans: |  |  |  |  |  |  |
| Commercial | \$ | (992) | \$ | $(1,033)$ | \$ | 41 |
| Real estate |  | $(2,624)$ |  | $(2,645)$ |  | 21 |
| Consumer |  | (95) |  | (15) |  | (80) |
| Total loans |  | $(3,711)$ |  | $(3,693)$ |  | (18) |
| Securities: |  |  |  |  |  |  |
| Federal agencies \& GSE |  | (98) |  | (208) |  | 110 |
| Mortgage-backed \& CMO's |  | (234) |  | 57 |  | (291) |
| State and municipal |  | 223 |  | 52 |  | 171 |
| Other securities |  | (58) |  | (83) |  | 25 |
| Total securities |  | (167) |  | (182) |  | 15 |
| Deposits in other banks |  | 62 |  | (178) |  | 240 |
| Total interest income |  | $(3,816)$ |  | $(4,053)$ |  | 237 |
|  |  |  |  |  |  |  |
| Interest expense |  |  |  |  |  |  |
| Deposits: |  |  |  |  |  |  |
| Demand |  | (337) |  | (293) |  | (44) |
| Money market |  | (326) |  | (562) |  | 236 |
| Savings |  | (161) |  | (162) |  | 1 |
| Time |  | $(2,091)$ |  | $(2,565)$ |  | 474 |
| Total deposits |  | $(2,915)$ |  | $(3,582)$ |  | 667 |
|  |  |  |  |  |  |  |
| Customer repurchase agreements |  | (560) |  | (702) |  | 142 |
| Borrowings |  | (379) |  | (140) |  | (239) |
| Total interest expense |  | $(3,854)$ |  | $(4,424)$ |  | 570 |
| Net interest income | \$ | 38 | \$ | 371 | \$ | $\stackrel{(333)}{ }$ |

## Noninterest Income

Noninterest income increased to $\$ 2,119,000$ in the third quarter of 2009 from $\$ 2,062,000$ in the third quarter of 2008 , a $\$ 57,000$ or $2.8 \%$ increase. The major drivers in this increase were a $\$ 123,000$ increase in mortgage banking income in the 2009 quarter and $\$ 87,000$ in securities losses in the 2008 quarter.

Fees from the management of trusts, estates, and asset management accounts decreased to $\$ 813,000$ in the third quarter of 2009 from $\$ 901,000$ in the third quarter of 2008 , an $\$ 88,000$ or $9.8 \%$ decline. Volatility in the financial markets negatively impacted account asset values, which more than offset the income from new account activity. A substantial portion of Trust fees is earned based on account market values.

Service charges on deposit accounts decreased to $\$ 536,000$ in the third quarter of 2009 from $\$ 603,000$ in the third quarter of 2008 , a $\$ 67,000$ or $11.1 \%$ decline. This reduction was primarily the result of a decrease in customer overdraft activity.

Other fees and commissions increased $\$ 257,000$ in third quarter of 2009 from $\$ 193,000$ in the third quarter of 2008 , an increase of $\$ 64,000$ or $33.2 \%$ due primarily to increases VISA check card income.

Mortgage banking income increased to $\$ 361,000$ in the third quarter of 2009 from $\$ 238,000$ in the third quarter of 2008 , an increase of $\$ 123,000$ or $51.7 \%$. This improvement reflects the impact of historically low mortgage rates and increased refinancing demand. Demand for mortgage refinancing exceeded management's expectations during the quarter.

Brokerage fees decreased to $\$ 23,000$ in the third quarter of 2009 from $\$ 126,000$ for the third quarter in 2008, a $\$ 103,000$ or $81.7 \%$ decline. The reduction was due to a decline in retail investment activity and personnel turnover.

Noninterest income decreased to $\$ 5,106,000$ in the nine months ended September 30, 2009 from $\$ 6,038,000$ for the same period in 2008, a $\$ 932,000$ or $15.4 \%$ decline. The major factors impacting earnings for the nine month period included all the items noted above, a $\$ 1,200,000$ write-down of other real estate owned in 2009, and $\$ 255,000$ in securities related losses recognized in the 2008 period.

## Noninterest Expense

Noninterest expense was $\$ 5,598,000$ for the third quarter of 2009 compared to $\$ 5,485,000$ for the third quarter in 2008 , an increase of $\$ 113,000$ or $2.1 \%$.
Salaries were $\$ 2,471,000$ for the third quarter of 2009 compared to $\$ 2,466,000$ for the third quarter of 2008, a $\$ 5,000$ or $0.2 \%$ increase, virtually unchanged. Late in the second quarter 2009 management reduced the number of full time equivalent employees in the Bank by 14 , over $5 \%$ of the workforce. This was accomplished through a combination of retirements, unfilled vacancies, and a small number of layoffs. Management incurred $\$ 100,000$ in one time costs during the second quarter related to the reduction, but anticipates future annualized savings of approximately $\$ 700,000$. The savings are beginning to manifest during the third quarter 2009.

Employee benefits were $\$ 806,000$ for the third quarter of 2009 compared to $\$ 688,000$ for the third quarter of 2008 , an $\$ 118,000$ or $17.2 \%$ increase, due primarily to increases in insurance, pension and other benefit related expenses. In October 2009 the Board of Directors approved converting the Bank's defined benefit pension plan to a cash balance plan, effective December 31, 2009. Income will be allocated each year to the participants based on the 10 -year Treasury yield from the prior December. Management anticipates that this action will significantly reduce the financial risk and volatility inherent in this type of benefit.

FDIC insurance assessment was $\$ 203,000$ for the third quarter of 2009 compared to $\$ 47,000$ for the third quarter of 2008, a $\$ 156,000$ or $331.9 \%$ increase. This increase resulted from the combination of industry wide premium increases and the final use of premium credits during the 2008 period. Management had anticipated a second special FDIC assessment during the quarter comparable to the $\$ 360,000$ incurred in the second quarter. However, on September 29, 2009, the FDIC adopted a Notice of Proposed Rulemaking (NPR) that would require insured institutions to prepay their estimated quarterly risk-based assessment for the fourth quarter of 2009 and for all of 2010, 2011 and 2012. If approved by the FDIC, the payment is expected to be made in late fourth quarter of 2009 and is estimated to be $\$ 2.9$ million for the Bank. It will be expensed over the three year period with quarterly adjustments based on actual deposits.

Noninterest expense was $\$ 17,794,000$ for the nine months ended September 30, 2009 compared to $\$ 16,577,000$ for the same period of 2008, an increase of $\$ 1,217,000$ or $7.3 \%$. Expenses for the period were impacted by the same factors noted above: however, the total FDIC expense increase accounted for $\$ 896,000$ or $73.6 \%$ of the total increase.

## Income Taxes

The effective tax rate for the third quarter of 2009 was $28.5 \%$ compared to $29.5 \%$ for the same quarter of 2008 .
The effective tax rate for the nine months ended September 30, 2009 was $26.3 \%$ compared to $27.6 \%$ for the same period of 2008 .
The effective tax rate is lower than the statutory rate primarily due to income that is not taxable for Federal income tax purposes. The primary nontaxable income is that of state and municipal securities and industrial revenue bonds or loans.

## Impact of Inflation and Changing Prices

The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. The most significant effect of inflation is on noninterest expense, which tends to rise during periods of inflation. Changes in interest rates have a greater impact on a financial institution's profitability than do the effects of higher costs for goods and services. Through its balance sheet management practices, the Company has the ability to react to those changes and measure and monitor its interest rate and liquidity risk.

## CHANGES IN FINANCIAL POSITION

## BALANCE SHEET ANALYSIS

## Securities

The securities portfolio generates income, plays a major role in the management of interest rate sensitivity, provides a source of liquidity, is used to meet collateral requirements for public deposits, and facilitates commercial customers' repurchase agreements. The portfolio consists primarily of high quality, investment-grade securities. Federal agency and U. S. government sponsored enterprises, mortgage-backed securities, and state and municipal securities comprise the majority of the portfolio.

The available for sale securities portfolio was $\$ 181,953,000$ at September 30, 2009 compared to $\$ 133,695,000$ at December 31, 2008, a $\$ 48,258,000$ or $36.1 \%$ increase. The held to maturity securities portfolio decreased to $\$ 6,540,000$ at September 30, 2009 from $\$ 7,121,000$ at December 31, 2008, a $\$ 581,000$ or $8.2 \%$ decline.

At September 30, 2009, the available for sale portfolio had an estimated fair value of $\$ 181,953,000$ and an amortized cost of $\$ 176,037,000$, resulting in a net unrealized gain of $\$ 5,916,000$. At the same dates, the held to maturity portfolio had an estimated fair value of $\$ 6,831,000$ and an amortized cost of $\$ 6,540,000$, resulting in a net unrealized gain of $\$ 291,000$.

At September 30, 2009, mortgage-backed securities consist principally of obligations of U.S. Government sponsored enterprises. CMOs (collateralized mortgage obligations) issued by non-U.S. Government sponsored enterprises, as of September 30, 2009, had an amortized cost of $\$ 2,562,000$ and an estimated fair value of $\$ 2,332,000$; resulting in an estimated net unrealized loss of $\$ 230,000$.

The current economic circumstances on a local, regional and national level have resulted in a significant slowdown in business activity. This slowdown has manifested itself on the Company's balance sheet with a moderate reduction in the size of our loan portfolio, a slight increase in total deposits and a substantial increase in our investment portfolio. The Company is cognizant of the historically low interest rate environment and has elected to maintain an investment strategy of purchasing high quality securities of relatively short durations.

## Loans

The loan portfolio consists primarily of commercial and residential real estate loans, commercial loans, construction and land development loans, and home equity loans. Loans were $\$ 539,188,000$ at September 30, 2009 compared to $\$ 571,110,000$ at December 31, 2008, a $\$ 31,922,000$ or $5.6 \%$ decrease. Management considers the decline in the loan portfolio primarily the result of the current economic climate and the overall slowdown in business activity and, secondarily, the Company's deliberate decision to maintain a conservative risk profile in consideration of long term asset quality.

## Allowance for Loan Losses, Asset Quality, and Credit Risk Management

The allowance for loan losses was $\$ 8,260,000$ at September 30, 2009 compared to $\$ 7,824,000$ at December 31, 2008. The allowance was $1.53 \%$ of loans at the end of the third quarter 2009 compared to $1.37 \%$ at year-end. Management considers the increase in the allowance appropriate because of continuing deterioration and negative trends in the economy, including unemployment, delinquency and foreclosure rates nationally and in Virginia and North Carolina. Bank management is aware of the possible financial impact of extended economic distress in our marketplace and has incorporated that into its qualitative assessment of the allowance for loan loss.

Annualized net charge-offs represented $0.12 \%$ of total loans during the third quarter of 2009 . Year to date net charge-offs represented $0.21 \%$ of total loans.

Nonperforming loans include loans on which interest is no longer accrued, accruing loans that are contractually past due 90 days or more as to principal and interest payments, and any loans classified as troubled debt restructurings. Nonperforming assets include nonperforming loans and foreclosed real estate. Nonperforming loans represented $0.58 \%$ and $0.50 \%$ of total loans, respectively, at September 30, 2009 and December 31, 2008. There were no troubled debt restructurings at September 30, 2009 or December 31, 2008.

The following table summarizes nonperforming assets (in thousands):

|  | $\begin{gathered} \text { September 30, } \\ 2009 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2008 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Loans 90 days or more past due | \$ | - | \$ | - |
| Nonaccrual loans |  | 3,106 |  | 2,845 |
| Nonperforming loans |  | 3,106 |  | 2,845 |
| Foreclosed real estate |  | 4,558 |  | 4,311 |
| Nonperforming assets | \$ | 7,664 | \$ | $\underline{7,156}$ |

## Premises and equipment

Premises and equipment were $\$ 19,390,000$ at September 30, 2009 compared to $\$ 17,129,000$, a $\$ 1,783,000$ or $13.2 \%$ increase. Most of this increase was related to changes in the Bank's branch structure, most notably the recent completion of a $\$ 2.8$ million branch in Martinsville, Virginia, which opened in July 2009. The Company is actively seeking to provide better customer service through its branch system in a cost effective and efficient manner. Earlier this year the Bank closed two Danville branches in close proximity to each other. Their operations were consolidated into a new, larger facility, with extended hours, at Piedmont Drive in Danville. In April, the Bank relocated the Smith Mountain Lake branch to a better facility in order to provide services not previously available to customers in that market. The South Main branch in Danville was closed in October. All of these changes were part of a concerted strategy to improve customer service in a cost effective and efficient manner.

## Deposits

The Company's deposits consist primarily of checking, money market, savings, and consumer time deposits. Total deposits were $\$ 596,295,000$ at September 30, 2009 compared to $\$ 589,138,000$ at December 31, 2008, a $\$ 7,157,000$ or $1.2 \%$ increase. Core deposit growth continues to be an ongoing strategic goal and challenge for the Bank and the community banking industry in general. The Bank has a practice of maintaining only limited reliance on wholesale funding sources. During the 2009 quarter the Bank reduced its brokered deposits from $\$ 15$ million to $\$ 5.7$ million.

## Shareholders' Equity

The Company's capital management strategy is to be classified as "well capitalized" under regulatory capital ratios and provide as high as possible total return to our shareholders.

Shareholders' equity increased slightly to $\$ 104,905,000$ at September 30, 2009 from $\$ 102,300,000$ at December 31, 2008.
The Company paid cash dividends of $\$ 0.69$ per share during 2009 while the aggregate basic and diluted earnings per share during the first nine months were $\$ 0.76$ per share. The Company's current capital position provided the Board of Directors with the strategic flexibility to temporarily pay a cash dividend relatively high relative to current earnings.

Banking regulators have defined minimum regulatory capital ratios that the Company and its banking subsidiary are required to maintain. These ratios take into account risk factors identified by those regulatory authorities associated with the assets and off-balance sheet activities of financial institutions. The guidelines require percentages, or "risk weights," be applied to those assets and off-balance sheet assets in relation to their perceived risk. Under the guidelines, capital strength is measured in two tiers. Tier I capital consists primarily of shareholders' equity (net of intangible assets and other comprehensive income) and trust preferred capital notes, while Tier II capital consists of qualifying allowance for loan losses. "Total" capital is the combination of Tier I and Tier II capital. Another regulatory indicator of capital adequacy is the leverage ratio, which is computed by dividing Tier I capital by average quarterly assets less intangible assets.

The regulatory guidelines require that minimum total capital (Tier I plus Tier II) of $8 \%$ be held against total risk-adjusted assets, at least half of which (4\%) must be Tier I capital. At September 30, 2009, the Company's Tier I and total capital ratios were $17.16 \%$ and $18.41 \%$, respectively. At December 31, 2008, these ratios were $16.67 \%$ and $17.92 \%$, respectively. The ratios for both periods were in excess of the regulatory requirements. The Company's leverage ratio was $12.76 \%$ and $13.04 \%$ at September 30, 2009 and December 31, 2008, respectively. The leverage ratio has a regulatory minimum of $4 \%$, with most institutions required to maintain a ratio of $4-5 \%$, depending upon risk profiles and other factors.

As mandated by bank regulations, the following five capital categories are identified for insured depository institutions: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically undercapitalized." These regulations require the federal banking regulators to take prompt corrective action with respect to insured depository institutions that do not meet minimum capital requirements. Under the regulations, well capitalized institutions must have Tier I risk-based capital ratios of at least $6 \%$, total risk-based capital ratios of at least $10 \%$, and leverage ratios of at least $5 \%$, and not be subject to capital directive orders. Management believes, as of September 30, 2009, that the Company met the requirements to be considered well capitalized.

## Russell 2000

American National Bankshares Inc. (NASDAQ: AMNB) was added to the Russell 3000 Index and the Russell 2000 Index on June 29,2009 when Russell Investments reconstituted its comprehensive set of U.S. and Global equity indexes. The Russell indexes are widely used by investment managers as index funds and performance benchmarks for investment strategies. The indexes are reconstituted annually in late May and are comprised of the 3,000 largest $U$. S. stocks by market capitalization. The largest 1,000 companies comprise the Russell 1000 and the next 2,000 companies comprise the Russell 2000 . The Index is reconstituted on an annual basis.

## Subsequent Events

In October 2009 the Bank awarded a contract for construction of a new branch building in South Boston, Virginia. The building will be located on a one acre site on U.S. Highway 129. The building will be one story and approximately 5,400 square feet. The cost of the building is expected to be $\$ 1.3$ million and the overall cost of the project, not including currently owned land, is expected to be $\$ 1.8$ million. Completion is expected in the third quarter 2010 .

## Off-Balance-Sheet Activities

The Company enters into certain financial transactions in the ordinary course of business that result in off-balance sheet commitments. Other than AMNB Statutory Trust I, formed in 2006 to issue the Trust Preferred Securities, the Company does not have any off-balance sheet subsidiaries. Off-balance sheet commitments were as follows (in thousands):

|  | September | December |  |
| :--- | ---: | ---: | ---: |
|  | 30, | 31, |  |
|  | 2009 | 2008 |  |
|  |  |  |  |
| Commitments to extend credit | 133,070 | $\$$ | 146,399 |
| Standby letters of credit | 2,473 | 2,858 |  |
| Mortgage loan rate-lock commitments | 5,375 | 2,031 |  |

Commitments to extend credit to customers represent legally binding agreements with fixed expiration dates or other termination clauses. Since many of the commitments are expected to expire without being funded, the total commitment amounts do not necessarily represent future funding requirements. Standby letters of credit are conditional commitments issued by the Company guaranteeing the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

## Market Risk Management

Effectively managing market risk is essential to achieving the Company's financial objectives. Market risk reflects the risk of economic loss resulting from changes in interest rates and market prices. The Company is not subject to currency exchange risk or commodity price risk. The Company's primary market risk exposure is interest rate risk; however, market risk also includes liquidity risk. Both are discussed below.

## Interest Rate Risk Management

Interest rate risk and its impact on net interest income is a primary market risk exposure. The Company manages its exposure to fluctuations in interest rates through policies approved by its Asset/Liability Management Committee ("ALCO") and the Board of Directors, both of which receives and review periodic reports of the Company's interest rate risk position.

The Company uses simulation analysis to measure the sensitivity of projected earnings to changes in interest rates. Simulation takes into account current balance sheet volumes and the scheduled repricing dates and maturities of assets and liabilities. It incorporates numerous assumptions including growth, changes in the mix of assets and liabilities, prepayments, and average rates earned and paid. Based on this information, management uses the model to project net interest income under multiple interest rate scenarios.

A balance sheet is considered asset sensitive when its earning assets (loans and securities) reprice faster than its liabilities (deposits and borrowings). An asset sensitive balance sheet will produce more net interest income when interest rates rise and less net interest income when they decline. Based on the Company's simulation analysis, management believes the Company's interest sensitivity position is asset sensitive.

The most recent simulation projection for the Company shows that a $1 \%$ shocked, i.e. sudden, increase in market rates will result in an annualized increase in net interest income of $5.2 \%$. The Company does not consider a decline in market rates as probable in the current economic situation

## Liquidity Risk Management

Liquidity is the ability of the Company to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the Company's ability to meet the daily cash flow requirements of its customers, whether they are borrowers requiring funds to meet their credit needs or depositors desiring to withdraw funds. Additionally, the parent company requires cash for various operating needs including, but not limited to, dividends to shareholders, the servicing of debt, and the payment of general corporate expenses. The Company manages its exposure to fluctuations in interest rates through policies approved by the ALCO and the Board of Directors, both of which receive periodic reports of the Company's interest rate risk position. The Company uses a simulation and budget model to manage the future liquidity needs of the Company.

Liquidity sources include cash and amounts due from banks, deposits in other banks, loan repayments, increases in deposits, lines of credit from the Federal Home Loan Bank of Atlanta ("FHLB") and the Federal Reserve Bank's discount window, federal funds lines of credit from two correspondent banks, and maturities and sales of securities. Management believes that these sources provide sufficient and readily available liquidity.

The Company has a line of credit with the FHLB equal to $30 \%$ of the Company's assets, subject to the amount of collateral pledged. Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans and home equity lines of credit. In addition, the Company pledges as collateral its capital stock in and deposits with the FHLB. At September 30, 2009, FHLB borrowings were $\$ 12,675,000$, consisting of $\$ 4,000,000$ in floating-rate, overnight borrowings and $\$ 8,675,000$ in fixed-rate, long-term advances. FHLB borrowings were $\$ 21,637,000$ at December 31, 2008, consisting of $\$ 7,850,000$ in floating-rate, overnight borrowings and $\$ 13,787,000$ in fixed-rate, long-term advances.

The Company had fixed-rate term borrowing contracts with the FHLB as of September 30, 2009, with the following final maturities (in thousands):

| Amount |  | Expiration Date |
| :---: | :---: | :---: |
| \$ | 4,000,000 | March 2011 |
|  | 4,000,000 | April 2011 |
|  | 675,000 | March 2014 |
| \$ | 8,675,000 |  |

The Company has federal funds lines of credit established with two other banks in the amounts of $\$ 15,000,000$ and $\$ 10,000,000$, and has access to the Federal Reserve Bank's discount window. There were no amounts outstanding under these facilities at September 30, 2009. The Company also has significant access to the brokered market for time deposits. At September 30, 2009 only $\$ 5.7$ million was outstanding in this category.

There have been no material changes to market risk as disclosed in the Company's 2008 Annual Report on Form 10-K. Refer to those disclosures for further information.

## ITEM 4. CONTROLS AND PROCEDURES

## Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the Company's disclosure controls and procedures as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of September 30, 2009. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms. There were no significant changes in the Company's internal controls over financial reporting that occurred during the quarter ended September 30, 2009 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

## Part II Other Information

Item:

1. Legal Proceedings

The nature of the business of the Company ordinarily results in a certain amount of litigation. The Company is involved in various legal proceedings, all of which are considered incidental to the normal conduct of business. Management believes that these proceedings will not have a material adverse effect on the consolidated financial position or consolidated results of operations of the Company.

1A. Risk Factors
There have been no material changes to the risk factors disclosed in the Company's 2008 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 16, 2009.
2. Unregistered Sales of Equity Securities and Use of Proceeds

Repurchases Made for the Quarter Ended September 30, 2009

| Dates | Total <br> Number of Shares Purchased | Average <br> Price Paid <br> Per share | Total <br> Number of Shares <br> Purchased as Part of Publicly Announced Program | Maximum Number of Shares that May Yet Be Purchased Under the Program |
| :---: | :---: | :---: | :---: | :---: |
| July 1-31 |  | \$ |  | 82,150 |
| August 1-18 |  |  |  | 82,150 |

On August 18, 2009, the stock repurchase plan expired
3. Defaults Upon Senior Securities

None
4. Submission of Matters to a Vote of Security Holders

None
5. Other Information
(a) Required 8 -K disclosures

None
(b) Changes in Nominating Process

None
6. Exhibits
11. Refer to EPS calculation in the Notes to Financial Statements
31.1 Section 302 Certification of Charles H. Majors, President and Chief Executive Officer
31.2 Section 302 Certification of William W. Traynham, Senior Vice President and Chief Financial Officer
32.1 Section 906 Certification of Charles H. Majors, President and Chief Executive Officer
32.2 Section 906 Certification of William W. Traynham, Senior Vice President and Chief Financial Officer

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## AMERICAN NATIONAL BANKSHARES INC.

Date - November 6, 2009

Date - November 6, 2009
/s/ Charles H. Majors
Charles H. Majors
President and Chief Executive Officer
/s/ William W. Traynham
William W. Traynham
Senior Vice President and
Chief Financial Officer

