# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# **FORM 10-Q**

X	QUARTERLY REPORT PURSUAN PERIOD ENDED <b>September 30, 2</b>		ES EXCHANGE ACT of 1934 FOR THE QUARTERLY
	TRANSITION REPORT PURSUAN PERIOD FROM _ TO	NT TO SECTION 13 OR 15(d) OF THE SECURIT	IES EXCHANGE ACT OF 1934 FOR THE TRANSITION
		Commission file number <u>0-12820</u>	
	<u>AMERI</u>	CAN NATIONAL BANK (Exact name of registrant as specified in its	
	VIRGINIA		54-1284688
	(State or other jurisdic incorporation or organi		(I.R.S. Employer Identification No.)
	628 Main Street Danville, Virginia	1	24541
	(Address of principal execu-		(Zip Code)
1934		r such shorter period that the registrant was requ	Section 13 or 15(d) of the Securities Exchange Act of aired to file such reports), and (2) has been subject to
Yes	⊠ No □		
		nt is a large accelerated filer, an accelerated filer elerated filer", "accelerated filer" and "smaller re	, a non-accelerated filer, or a smaller reporting porting company" in Rule 12b-2 of the Exchange Act.
	accelerated filer □ er reporting company □	Accelerated filer ⊠	Non-accelerated filer □
Indica	te by check mark whether the registra	nt is a shell company (as defined in Rule 12b-2 of	of the Exchange Act)Yes□No⊠
At No	wember 6, 2008, the Company had 6,0	86,304 shares Common Stock outstanding, \$1 pa	r value.

# AMERICAN NATIONAL BANKSHARES INC.

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# American National Bankshares Inc. and Subsidiaries Consolidated Balance Sheets

(Dollars in thousands, except share data)

ASSETS	(Unaudited) September 30, 2008	(Audited) December 31, 2007
Cash and due from banks	\$ 25,136	\$ 18,155
Interest-bearing deposits in other banks	8,050	149
Securities available for sale, at fair value	134,114	145,159
Securities held to maturity (fair value of \$7,346	134,114	143,137
in 2008 and \$12,250 in 2007)	7,133	11,990
Total securities	141,247	157,149
Loans held for sale	2,269	1,368
Loans, net of unearned income	576,598	551,391
Less allowance for loan losses	(8,083)	(7,395)
Net loans	568,515	543,996
Premises and equipment, net	16,825	13,348
Goodwill	22.468	22,468
Core deposit intangibles, net	2,169	2,452
Accrued interest receivable and other assets	13,966	13,203
Total assets	\$ 800,645	\$ 772,288
LIABILITIES and SHAREHOLDERS' EQUITY Liabilities:		
Demand deposits noninterest bearing	\$ 102,065	\$ 99,231
Demand deposits interest bearing	107,228	104,751
Money market deposits	56,574	50,254
Savings deposits	59,563	62,400
Time deposits	263,627	264,585
Total deposits	589,057	581,221
Short-term borrowings:		
Customer repurchase agreements	44,951	47,891
Other short-term borrowings	25,920	7,200
Long-term borrowings	13,825	8,937
Trust preferred capital notes Accrued interest payable and other liabilities	20,619 3,559	20,619 4,909
Total liabilities	697,931	670,777
	· · · · · · · · · · · · · · · · · · ·	
Shareholders' equity:		
Preferred stock, \$5 par, 200,000 shares authorized,		
none outstanding Common stock, \$1 par, 10,000,000 shares authorized,	-	-
6,090,804 shares outstanding at September 30, 2008 and		
6,118,717 shares outstanding at December 31, 2007	6,091	6.119
Capital in excess of par value	26,439	26,425
Retained earnings	70,962	69,409
Accumulated other comprehensive income (loss), net	(778)	(442)
Total shareholders' equity	102,714	101,511
Total liabilities and shareholders' equity	\$ 800,645	\$ 772,288

# American National Bankshares Inc. and Subsidiaries Consolidated Statements of Income

(Dollars in thousands, except per share and per share data) (Unaudited)

	Three Mont			
	2008	2007		
Interest and Dividend Income:				
Interest and fees on loans	\$ 8,916 \$	10,50		
Interest and dividends on securities:				
Taxable	1,179	1,06		
Tax-exempt	388	41		
Dividends	41	7.		
Other interest income	75	23		
Total interest and dividend income	10,599	12,29		
Interest Expense:				
Interest on deposits	2,845	4,00		
Interest on short-term borrowings	429	47		
Interest on long-termn borrowings	126	12		
Interest on trust preferred capital notes	343	34:		
Total interest expense	3,743	4,94		
	4054	5.04		
Net Interest Income	6,856	7,34		
Provision for Loan Losses				
Net Interest Income After Provision for Loan Losses	6,576	7,340		
Noninterest Income:				
Trust fees	901	86		
Service charges on deposit accounts	603	63		
Other fees and commissions	193	19:		
Mortgage banking income	238	24		
Brokerage fees	126	19		
Securities gains (losses), net	(87)	4		
Other	88	11:		
Total noninterest income	2,062	2,270		
Noninterest Expense:				
Salaries	2,466	2,380		
Employee benefits	688	779		
Occupancy and equipment	898	88		
Bank franchise tax	172	16.		
Core deposit intangible amortization	94	9,		
Other	1,167	1,08		
Total noninterest expense	5,485	5,37		
Income Before Income Taxes	3,153	4,24		
Income Taxes	929	1,309		
Net Income	\$ 2,224	2,93		
Net Income Per Common Share:				
Basic	\$ 0.36 \$			
Diluted	\$ 0.36 \$	0.43		
Average Common Shares Outstanding:				
Basic	6,093,851	6,132,28		
Diluted	6,100,089	6,151,75		

# American National Bankshares Inc. and Subsidiaries Consolidated Statements of Income

(Dollars in thousands, except per share and per share data) (Unaudited)

	Nine Montl Septemb	
	2008	2007
Interest and Dividend Income:		
Interest and fees on loans	\$ 27,347 \$	30,99
Interest and dividends on securities:		
Taxable	3,644	3,22
Tax-exempt	1,240	1,259
Dividends	191	240
Other interest income	225	57:
Total interest and dividend income	32,647	36,29
Interest Expense:		
Interest on deposits	9,543	11,64
Interest on short-term borrowings	1,340	1,368
Interest on long-term borrowings	423	483
Interest on trust preferred capital notes	1,030	1,030
Total interest expense	12,336	14,523
Net Interest Income	20,311	21,769
Provision for Loan Losses	1,020	303
Net Interest Income After Provision for Loan Losses	19,291	21,466
Noninterest Income:		
Trust fees	2,697	2,664
Service charges on deposit accounts	1,769	1,878
Other fees and commissions	622	59
Mortgage banking income	633	759
Brokerage fees	370	439
Securities gains (losses), net	(450)	134
Other	397	454
Total noninterest income	6,038	6,919
Noninterest Expense:		
Salaries	7,416	7,284
Employee benefits	2,212	2,164
Occupancy and equipment	2,792	2,560
Bank franchise tax	522	498
Core deposit intangible amortization	283	283
Other	3,352	3,20
Total noninterest expense	16,577	15,99
Income Before Income Taxes	8,752	12,388
Income Taxes	2,414	3,719
Net Income	\$ 6,338	
N.4 I		
Net Income Per Common Share: Basic	\$ 1.04 \$	5 1.4
Diluted		
	\$ 1.04 \$	1.40
Average Common Shares Outstanding:	C 000 022	614624
Basic	6,099,933	6,146,34
Diluted	6,109,947	6,171,2

# American National Bankshares Inc. and Subsidiaries Consolidated Statements of Changes in Shareholders' Equity

Nine Months Ended September 30, 2008 and 2007 (Dollars in thousands) (Unaudited)

_	Common Stock		Capital in		Accumulated Other	Total
	Shares	Amount	Excess of Par Value	Retained Earnings	Comprehensive Income (Loss)	Shareholders' Equity
Balance, December 31, 2006	6,161,865	6,162	\$ 26,414	\$ 64,584	\$ (2,168)	\$ 94,992
Net income	-	-	-	8,669	-	8,669
Change in unrealized gains on securities available for sale, net of tax of \$494	-	-	-	-	916	
Less: Reclassification adjustment for gains on securities available for sale, net of tax of \$(47)	-	-	-	-	(87)	
Other comprehensive income (loss)					829	829
Total comprehensive income	-	-	-	-	-	9,498
Stock repurchased and retired	(53,200)	(53)	(228)	(887)	-	(1,168)
Stock options exercised	16,660	12	178	-	-	190
Cash dividends declared (\$ .68 per share)				(4,178)		(4,178)
Balance, September 30, 2007	6,125,325	6,121	\$ 26,364	\$ 68,188	\$ (1,339)	\$ 99,334
Balance, December 31, 2007	6,118,717	6,119	\$ 26,425	\$ 69,409	\$ (442)	\$ 101,511
Net income	-	-	-	6,338	-	6,338
Change in unrealized gains on securities available for sale, net of tax of \$(297)	-	-	-	-	(555)	
Less: Reclassification adjustment for losses on securities available for sale, net of tax of \$157					202	
Change in pension liability, net of tax of \$(40)	-	-	-	-	293 (74)	
Other comprehensive income (loss)					(336)	
Total comprehensive income					(330)	6,002
•	(20.050)	(20)	(1.60)	(570)		
Stock repurchased and retired	(39,050)	(39)		(579)	-	(787)
Stock options exercised	11,137	11	183	-	-	194
Cash dividends declared (\$ .69 per share)	<u>-</u>	-		(4,206)		(4,206)
Balance, September 30, 2008	6,090,804	6,091	\$ 26,439	\$ 70,962	\$ (778)	\$ 102,714

# American National Bankshares Inc. and Subsidiaries Consolidated Statements of Cash Flows

Nine Months Ended September 30, 2008 and 2007 (Dollars in thousands) (Unaudited)

	2008	2007
Cash Flows from Operating Activities:  Net income	\$ 6,338	8.669
Adjustments to reconcile net income to net	\$ 6,338	8 \$ 8,669
cash provided by operating activities:		
Provision for loan losses	1,020	303
Depreciation Depreciation	1,014	
Core deposit intangible amortization	283	
Net amortization (accretion) of bond premiums and discounts	(196	
Net loss (gain) on sale or call of securities	450	
Gain on loans held for sale	(535	,
Proceeds from sales of loans held for sale	29,302	/
Originations of loans held for sale	(29,668	
Net loss (gain) on foreclosed real estate		7 (6
Gain on sale of premises and equipment		- (9
Deferred income tax expense	274	
Net change in interest receivable	7(	
Net change in other assets	(966	
Net change in interest payable	(372	
Net change in other liabilities	(978	
Net cash provided by operating activities	6,043	
1		
Cash Flows from Investing Activities:		
Proceeds from sales of securities available for sale	1,098	3 1,061
Proceeds from maturities and calls of securities available for sale	35,534	
Proceeds from maturities and calls of securities held to maturity	4,881	
Purchases of securities available for sale	(26,267	
Net change in loans	(25,892	
Proceeds from sale of bank property and equipment		- 25
Purchases of bank property and equipment	(4,49)	
Proceeds from sales of foreclosed real estate	297	
Increase in foreclosed real estate	(26	
Net cash (used in) provided by investing activities	(14,866	·
The table (about in) provided by involving activities	(1.,000	1,701
Cash Flows from Financing Activities:		
Net change in demand, money market, and savings deposits	8,794	1 (8,666
Net change in time deposits	(958	
Net change in short-term borrowings	15,780	
Net change in long-term borrowings	4,888	,
Cash dividends paid	(4,206	
Repurchase of stock	(787	
Proceeds from exercise of stock options	194	
Net cash provided by (used in) financing activities	23,705	
110t cash provided by (ased in) infancing activities	23,703	(10,545
Net Increase (Decrease) in Cash and Cash Equivalents	14,882	2 (6,084
Cash and Cash Equivalents at Beginning of Period	18,304	26,124
Cash and Cash Equivalents at End of Period	\$ 33,186	5 \$ 20,040
Cush and Cash Equivalents at End of Ferrod	ψ 55,160	Ψ 20,040

# AMERICAN NATIONAL BANKSHARES INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## Note 1 - Basis of Presentation

The unaudited consolidated financial statements include the accounts of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (collectively referred to as the "Company"). American National Bank offers a wide variety of retail, commercial, secondary market mortgage lending, and trust and investment services which also include non-deposit products such as mutual funds and insurance policies.

In April 2006, AMNB Statutory Trust I, a Delaware statutory trust (the "Trust") and a wholly owned subsidiary of the Company was formed for the purpose of issuing preferred securities (the "Trust Preferred Securities") in a private placement pursuant to an applicable exemption from registration. Proceeds from the securities were used to fund the acquisition of Community First Financial Corporation. In accordance with FASB Interpretation No. 46R, *Consolidation of Variable Interest Entities*, the Corporation did not eliminate through consolidation the Corporation's \$619,000 equity investment in the Trust. Instead, the Corporation reflected this equity investment in the "Trust Preferred Capital Notes" line item in the consolidated balance sheets.

All significant inter-company transactions and accounts are eliminated in consolidation, with the exception of the Trust, as detailed above.

The unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ("GAAP") for interim financial information. Accordingly, the unaudited consolidated financial statements do not include all the information and footnotes required by GAAP for complete financial statements. The unaudited consolidated financial statements of the Company include, in the opinion of management, all adjustments (consisting only of normal recurring adjustments) necessary for a fair presentation of such financial statements for all periods presented. The financial position and results of operations as of and for the nine months ended September 30, 2008, are not necessarily indicative of the results of operations that may be expected in the future. Please refer to the Company's 2007 Annual Report on Form 10-K for additional information related to the Company's audited consolidated financial statements for the three years ended December 31, 2007, including the related notes to consolidated financial statements.

The preparation of the financial statements in accordance with GAAP requires management to make estimates and assumptions that affect reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities. Actual results could differ from those estimates and assumptions. The Company regularly assesses various assets for impairment as dictated by applicable GAAP, giving appropriate consideration to general economic and specific market factors. The accounting policies that are particularly sensitive to judgments and the extent to which significant estimates are used include allowance for loan losses and the reserve for unfunded lending commitments, fair value of certain financial instruments, consolidation, goodwill impairment, and contingent liabilities.

Certain reclassifications have been made to prior period balances to conform to the current period presentation.

# Note 2 - Recent Accounting Pronouncements

In December 2007, the Financial Accounting Standards Board ("FASB") issued Statement of Financial Accounting Standards ("SFAS") 141 (R), "Business Combinations." The Standard will significantly change the financial accounting and reporting of business combination transactions. SFAS 141(R) establishes the criteria for how an acquiring entity in a business combination recognizes the assets acquired and liabilities assumed in the transaction; establishes the acquisition date fair value as the measurement objective for all assets acquired and liabilities assumed; and requires the acquirer to disclose to investors and other users all of the information they need to evaluate and understand the nature and financial effect of the business combination. Acquisition related costs including finder's fees, advisory, legal, accounting valuation, and other professional and consulting fees are required to be expensed as incurred. SFAS 141(R) is effective for fiscal years beginning after December 15, 2008, and early implementation is not permitted. The Company does not expect the implementation to have a material impact on its consolidated financial statements.

In December 2007, the FASB issued SFAS 160, "Noncontrolling Interests in Consolidated Financial Statements." SFAS 160 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest, and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. The Statement also establishes reporting requirements that provide sufficient disclosures to clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. SFAS 160 is effective for fiscal years, and interim periods within those fiscal years, beginning on or after December 15, 2008. Earlier adoption is prohibited. The Company does not expect the implementation of SFAS 160 to have a material impact on its consolidated financial statements.

In March 2008, the FASB issued SFAS 161, "Disclosures about Derivative Instruments and Hedging Activities – an amendment of FASB Statement No. 133." SFAS 161 changes the disclosure requirements for derivative instruments and hedging activities. Entities are required to provide enhanced disclosures about how and why an entity uses derivative instruments, how derivative instruments and related hedged items are accounted for under SFAS 133 and its related interpretations, and how derivative instruments and related hedged items affect an entity's financial position, financial performance and cash flows. SFAS 161 is effective for fiscal years and interim periods beginning after November 15, 2008, with early application permitted. The Company does not expect the implementation of SFAS 161 to have a material impact on its consolidated financial statements.

In May 2008, the FASB issued SFAS 162, "The Hierarchy of Generally Accepted Accounting Principles." This Statement identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with generally accepted accounting principles in the United States. SFAS 162 becomes effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board amendments to AU Section 411. The Company does not expect the implementation of SFAS 162 to have a material impact on its consolidated financial statements.

In February 2008, the FASB issued FASB Staff Position ("FSP") 157-2, "Effective Date of FASB Statement No. 157." FSP FAS 157-2 delays the effective date of SFAS 157, "Fair Value Measurements," for nonfinancial assets and nonfinancial liabilities, except for items that are recognized or disclosed at fair value in the financial statements on a recurring basis (at least annually). The delay is intended to allow the FASB and constituents additional time to consider the effect of various implementation issues that have arisen, or that may arise, from the application of Statement 157. FSP 157-2 defers the effective date of Statement 157 to fiscal years beginning after November 15, 2008, and interim periods within those fiscal years, for items within the scope of this FSP. Examples of items to which the deferral would and would not apply are listed in the FSP. The Company does not expect the implementation of FSP 157-2 to have a material impact on its consolidated financial statements.

In April 2008, the FASB issued FSP 142-3, "Determination of the Useful Life of Intangible Assets." This FSP amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS 142, "Goodwill and Other Intangible Assets." The intent of this FSP is to improve the consistency between the useful life of a recognized intangible asset under Statement 142 and the period of expected cash flows used to measure the fair value of the asset under SFAS 141(R), "Business Combinations," and other U.S. generally accepted accounting principles. This FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and interim periods within those fiscal years. Early adoption is prohibited. The Company does not expect the implementation of FSP 142-3 to have a material impact on its consolidated financial statements.

In May 2008, the FASB issued FSP APB 14-1, "Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)." FSP APB 14-1 clarifies that convertible debt instruments that may be settled in cash upon conversion (including partial cash settlement) are not addressed by paragraph 12 of APB Opinion No. 14, "Accounting for Convertible Debt and Debt Issued with Stock Purchase Warrants." The FSP requires that issuers of such instruments should separately account for the liability (debt) and equity (conversion option) components in a manner that reflects the issuer's nonconvertible debt borrowing rate. FSP APB 14-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008 and interim periods within those years. The Company does not expect the implementation of FSP APB 14-1 to have a material impact on its consolidated financial statements.

In October 2008, the FASB issued FSP 157-3, "Determining the Fair Value of a Financial Asset When the Market for That Asset Is Not Active." FSP 157-3 clarifies the application of SFAS 157, "Fair Value Measurements," in a market that is not active and provides an example to illustrate key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. This FSP was effective upon issuance, including prior periods for which financial statements have not been issued.

#### Adoption of New Accounting Standards:

In the first quarter of 2008, the Company adopted SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities*. SFAS 159 permits entities to choose, at specified election dates, to measure eligible items at fair value (the "fair value option") and requires an entity to report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. Upfront costs and fees related to items for which the fair value option is elected shall be recognized in earnings as incurred and not deferred. SFAS 159 was effective for fiscal years beginning after November 15, 2007. The adoption of SFAS 159 did not have a material effect on the Company's financial position or results of operations.

In the first quarter of 2008, the Company adopted SFAS 157, *Fair Value Measurements*. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements but may change current practice for some entities. This Statement is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those years. Further discussion on this standard can be found in Note 11 to the unaudited consolidated financial statements.

Refer to the Company's December 31, 2007 Annual Report on Form 10-K for previously announced accounting pronouncements.

## Note 3 - Securities

The amortized cost and estimated fair value of investments in debt and equity securities at September 30, 2008 and December 31, 2007 were as follows:

			Septem	ber 30, 2008	
(in thousands)			Unrealized	Unrealized	Estimated
		Cost	Gains	Losses	Fair Value
Securities available for sale:					
Debt securities:					
Federal agency and GSE	\$	43,433	, , , , , ,		, , , ,
Mortgage-backed		46,738	321	322	46,73
State and municipal		36,505	367	124	36,74
Corporate		1,485	-	49	1,43
Equity securities:					
FHLB stock – restricted		3,177	-	-	3,17
Federal Reserve stock – restricted		1,429	-	-	1,42
Other		108	-	-	10
Total securities available for sale		132,875	1,765	526	134,11
Debt securities held to maturity:					
Mortgage-backed		266	7	-	27:
State and municipal		6,867	206	_	7,07
Total securities held to maturity		7,133	213	-	7,34
Total securities	\$	140,008	\$ 1,978	\$ 526	\$ 141,460
(In thousands)		mortized	Decemi Unrealized	ber 31, 2007 Unrealized	Estimated
in thousands)	A		Unreanzed	Unrealized	csumated
		Cost	Gains	Losses	Fair Value
Securities available for sale:		Cost	Gains	Losses	
Securities available for sale:  Debt securities:	_	Cost	Gains	Losses	
Debt securities:	\$	55,350			Fair Value
Debt securities: Federal agency and GSE	\$	55,350			Fair Value
Debt securities: Federal agency and GSE Mortgage-backed	\$	55,350 45,346	\$ 1,059	\$ 33	Fair Value \$ 56,37 45,81
Debt securities: Federal agency and GSE Mortgage-backed State and municipal	\$	55,350 45,346 36,343	\$ 1,059 565	\$ 33 97	Fair Value \$ 56,37 45,81 36,48
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate	\$	55,350 45,346	\$ 1,059 565 258	\$ 33 97 113	Fair Value \$ 56,37 45,81
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities:	\$	55,350 45,346 36,343 1,485	\$ 1,059 565 258	\$ 33 97 113	Fair Value \$ 56,37 45,81 36,48 1,44
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted	\$	55,350 45,346 36,343 1,485	\$ 1,059 565 258	\$ 33 97 113	Fair Value \$ 56,37 45,81 36,48 1,44 2,12
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted Federal Reserve stock – restricted	\$	55,350 45,346 36,343 1,485 2,125 1,429	\$ 1,059 565 258 -	\$ 33 97 113	\$ 56,37 45,81 36,48 1,44 2,12 1,42
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted Federal Reserve stock – restricted FNMA and FHLMC preferred stock	\$	55,350 45,346 36,343 1,485 2,125 1,429 1,346	\$ 1,059 565 258	\$ 33 97 113 40	\$ 56,37 45,81 36,48 1,44 2,12 1,42 1,38
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted Federal Reserve stock – restricted	\$	55,350 45,346 36,343 1,485 2,125 1,429	\$ 1,059 565 258 -	\$ 33 97 113 40	\$ 56,37 45,81 36,48 1,44 2,12 1,42 1,38
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted Federal Reserve stock – restricted FNMA and FHLMC preferred stock Other Total securities available for sale	\$	55,350 45,346 36,343 1,485 2,125 1,429 1,346 94	\$ 1,059 565 258 - - 42	\$ 33 97 113 40	\$ 56,37 45,81 36,48 1,44 2,12 1,42 1,38
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted Federal Reserve stock – restricted FNMA and FHLMC preferred stock Other Total securities available for sale	\$	55,350 45,346 36,343 1,485 2,125 1,429 1,346 94 143,518	\$ 1,059 565 258 - - 42 - 1,924	\$ 33 97 113 40	\$ 56,37 45,81 36,48 1,44 2,12 1,42 1,38 9 145,15
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted Federal Reserve stock – restricted FNMA and FHLMC preferred stock Other Total securities available for sale	\$	55,350 45,346 36,343 1,485 2,125 1,429 1,346 94 143,518	\$ 1,059 565 258 - - 42 - 1,924	\$ 33 97 113 40 - - 283	\$ 56,37 45,81 36,48 1,44 2,12 1,42 1,38 9 145,15
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted Federal Reserve stock – restricted FNMA and FHLMC preferred stock Other Total securities available for sale	\$	55,350 45,346 36,343 1,485 2,125 1,429 1,346 94 143,518	\$ 1,059 565 258 - - 42 - 1,924	\$ 33 97 113 40 - - - 283	Fair Value \$ 56,37 45,81 36,48 1,44
Debt securities: Federal agency and GSE Mortgage-backed State and municipal Corporate Equity securities: FHLB stock – restricted Federal Reserve stock – restricted FNMA and FHLMC preferred stock Other Total securities available for sale	\$	55,350 45,346 36,343 1,485 2,125 1,429 1,346 94 143,518	\$ 1,059 565 258 - - 42 - 1,924	\$ 33 97 113 40 - - 283	\$ 56,37 45,81 36,48 1,44 2,12 1,42 1,38 9 145,15

Mortgage-backed securities consist primarily of securities issued by government agencies and government sponsored enterprises ("GSE"). At September 30, 2008, mortgage-backed securities issued by private companies had an amortized cost of \$3,275,000 and an estimated fair value of \$3,109,000. At December 31, 2007, mortgage-backed securities issued by private companies had an amortized cost of \$3,661,000 and an estimated fair value of \$3,699,000.

Management evaluates securities for other-than-temporary impairment quarterly, and more frequently when economic or market concerns warrant such evaluation. Consideration is given to the length of time and the extent to which the fair value has been less than cost, the financial condition and near-term prospects of the issuer, and the intent and ability of the Company to retain its investment in the issuer for a period of time sufficient to allow for anticipated recovery in fair value. As of September 30, 2008, the Company held five securities that had been in a continuous unrealized loss position for twelve months or more. The Company has reviewed these securities, in accordance with its accounting policy, for other-than-temporary impairment, and does not consider the balances presented in the table to be other-than-temporarily impaired as of September 30, 2008.

An other-than-temporary impairment expense of \$255,000 on Federal Home Loan Mortgage Corporation ("FHLMC") preferred stock was charged to earnings during the second quarter of 2008. The market value of the securities dropped significantly, and any near-term recovery in value was considered uncertain at that time. During the third quarter, the Company sold its remaining investment in this stock, and recorded a \$108,000 loss on the sale. The Company owns no FNMA or FHLMC stock as of September 30, 2008.

The following table shows estimated fair value and gross unrealized losses, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2008 and December 31, 2007. The reference point for determining when securities are in an unrealized loss position is month-end. Therefore, it is possible that a security's market value exceeded its amortized cost on other days during the past twelve-month period.

# September 30, 2008

		Total		Less than 12 Months				12 Months or More			
	E	stimated			1	Estimated			I	Estimated	
		Fair	Ţ	Unrealized		Fair	1	Unrealized		Fair	Unrealized
(in thousands)		Value		Loss		Value		Loss		Value	Loss
Federal agency and GSE	\$	1,506	\$	31	\$	1,506	\$	31	\$	-	\$ -
Mortgage-backed		19,511		322		18,430		306		1,081	16
State and municipal		7,991		124		7,991		124		-	-
Corporate		1,436		49		-		-		1,436	49
Total	\$	30,444	\$	526	\$	27,927	\$	461	\$	2,517	\$ 65

# December 31, 2007

	Total		Less than 12 Months				12 Months or More				
	Es	timated			]	Estimated		F	Estimated		
		Fair	Į	Unrealized		Fair	Unrealized		Fair	Unre	alized
(in thousands)	,	Value		Loss		Value	Loss		Value	L	oss
Federal agency and GSE	\$	7,459	\$	33	\$		\$ -	\$	7,459	\$	33
Mortgage-backed		10,194		97		3,508	35		6,686		62
State and municipal		17,858		120		2,087	12		15,771		108
Corporate		1,445		40		-	-		1,445		40
Total	\$	36,956	\$	290	\$	5,595	\$ 47	\$	31,361	\$	243

# Note 4 - Loans

Loans, excluding loans held for sale, were comprised of the following:

(in thousands)	September 30, 2008		December 31, 2007	
Construction and land development	\$	65,826	\$	69,803
Commercial real estate		208,046		198,332
Residential real estate		139,683		133,899
Home equity		55,665		48,313
Total real estate		469,220		450,347
Commercial and industrial		99,139		91,028
Consumer		8,239		10,016
Total loans	\$	576,598	\$	551,391

The following is a summary of information pertaining to impaired and nonaccrual loans:

(in thousands)	Sept		December 31, 2007	
Impaired loans with a valuation allowance	\$	6,243	\$	3,092
Impaired loans without a valuation allowance		471		473
Total impaired loans	\$	6,714	\$	3,565
Allowance provided for impaired loans,				
included in the allowance for loan losses	\$	2,300	\$	1,499
Nonaccrual loans excluded from the impaired loan disclosure	\$	1,488	\$	1,329

Fo	or the	For the	For the	
T	`hree	Nine	Three	For the Nine
M	onths	Months	Months	Months
Е	nded	Ended	Ended	Ended
Sep	tember	September	September	September
30	, 2008	30, 2008	30, 2007	30, 2007
\$	6,794	5,390	\$ 3,821	\$ 2,566
	20	128	64	171
	-	-	-	-
	113	282	28	176
	-	-	157	157
	T M E Sep	20	Three Months Ended September 30, 2008  \$ 6,794 5,390 20 128	Three Months         Nine Months         Three Months           Ended September 30, 2008         Ended September 30, 2008         September 30, 2007           \$ 6,794         5,390         \$ 3,821           20         128         64           -         -         -           113         282         28

No additional funds are committed to be advanced in connection with impaired loans.

Foreclosed real estate was \$707,000 at September 30, 2008 and \$632,000 at December 31, 2007, and is included in other assets on the Consolidated Balance Sheets.

# Note 5 - Allowance for Loan Losses and Reserve for Unfunded Lending Commitments

Changes in the allowance for loan losses and the reserve for unfunded lending commitments for the nine months ended September 30, 2008 and 2007, and for the year ended December 31, 2007, are presented below:

(in thousands)	I Sept	e Months Ended ember 30, 2008	Year Ended December 31, 2007	Nine Months Ended September 30, 2007
Allowance for Loan Losses				
Balance, beginning of period	\$	7,395	\$ 7,264	\$ 7,264
Provision for loan losses		1,020	403	303
Charge-offs		(552)	(515)	(431)
Recoveries		220	243	198
Balance, end of period	\$	8,083	\$ 7,395	\$ 7,334
Reserve for Unfunded Lending Commitments				
Balance, beginning of period	\$	151	123	\$ 128
Provision for unfunded commitments		319	28	(20)
Balance, end of period	\$	470	\$ 151	\$ 108

The reserve for unfunded lending commitments in included in other liabilities.

# Note 6 - Goodwill and Other Intangible Assets

In January 2002, the Company adopted SFAS 142, *Goodwill and Other Intangible Assets*. Accordingly, goodwill is no longer subject to amortization, but is subject to at least an annual assessment for impairment by applying a fair value test. A fair value-based test was performed during the third quarter of 2008 that determined the market value of the Company's shares exceeded the consolidated carrying value, including goodwill; therefore, there has been no impairment recognized in the value of goodwill.

The changes in the carrying amount of goodwill for the nine months ended September 30, 2008, are as follows (in thousands):

Balance as of December 31, 2007	\$ 22,468
Goodwill recorded during the period	-
Impairment losses	-
Balance as of September 30, 2008	\$ 22,468

Core deposit intangible assets resulting from an acquisition were originally recorded at \$3,112,000 in April 2006, and are being amortized over 99 months on a straight-line basis.

Goodwill and intangible assets are as follows (in thousands):

September 30, 2008	Ca	ross rrying 'alue	Accumulated Amortization	Net Carrying Value
Amortizable core deposit intangibles	\$	3,112	\$ 943	\$ 2,169
Goodwill		22,468	-	22,468
December 31, 2007				
Amortizable core deposit intangibles	\$	3,112	\$ 660	\$ 2,452
Goodwill		22,468	-	22,468
September 30, 2007				
Amortizable core deposit intangibles	\$	3,112	\$ 566	\$ 2,546
Goodwill		22,468	-	22,468

# Note 7 - Stock Based Compensation

A summary of stock option transactions for the nine months ended September 30, 2008, is as follows:

			Weighted	
		Weighted	Average	Average
		Average	Remaining	Intrinsic
	Option	Exercise	Contractual	Value
	Shares	Price	Term (Years)	(\$000)
Outstanding at December 31, 2007	174,871	\$ 21.15	4.3	\$ 263
Granted	-	-		
Exercised	(11,137)	17.37		
Forfeited	(2,200)	18.32		
Outstanding at September 30, 2008	161,534	21.44	3.9	143
Exercisable at September 30, 2008	161,534	21.44	3.9	143

The total estimated intrinsic value of options exercised during the nine month period ended September 30, 2008 was \$47,000.

Effective January 1, 2006, the Company adopted SFAS 123R, *Share Based Payment*, using the modified prospective method and as such, results for prior periods have not been restated. All options were fully vested prior to January 1, 2006; therefore, adoption of SFAS 123R resulted in no compensation expense. No options have been granted since the January 1, 2006 adoption date. There was no tax benefit associated with stock option activity during 2008 or 2007. Under SFAS 123R, a company may only recognize tax benefits for stock options that ordinarily will result in a tax deduction when the option is exercised ("non-statutory" options). The Company has no non-statutory stock options.

# Note 8 – Earnings Per Share

The following shows the weighted average number of shares used in computing earnings per share and the effect on weighted average number of shares of potentially dilutive common stock. Potentially dilutive common stock had no effect on income available to common shareholders.

	Three Months Ended September 30,							
	200	8	20	007				
		Per		Per				
		Share		Share				
	Shares	Amount	Shares	Amount				
Basic	6,093,851	\$ 0.36	6,132,288	\$ 0.48				
Effect of dilutive securities - stock options	6,238	-	19,462	-				
Diluted	6,100,089	\$ 0.36	6,151,750	\$ 0.48				

	Nine Months Ended September 30,							
	200	)8	20	07				
		Per		Per				
		Share		Share				
	Shares	Amount	Shares	Amount				
Basic	6,099,933	\$ 1.04	6,146,349	\$ 1.41				
Effect of dilutive securities - stock options	10,014	-	24,894	(0.01)				
Diluted	6,109,947	\$ 1.04	6,171,243	\$ 1.40				

Stock options on common stock which were not included in computing diluted earnings per share for the nine month periods ended September 30, 2008 and 2007, because their effects were antidilutive, averaged 108,683 and 88,027 shares, respectively.

# Note 9 - Employee Benefit Plans

Effective April 1, 2008, the Company adopted the measurement date provisions of SFAS 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans." Under SFAS 158, the measurement date is required to be the Company's fiscal year-end. The Company's pension plan previously used an October 31 measurement date. The plan is now measured as of December 31, consistent with the Company's fiscal year-end. The non-cash effect of the adoption of SFAS 158 resulted in a decrease to shareholders' equity of approximately \$74,000 and an increase in other assets of \$114,000. There was no effect on the Company's results of operations.

Following is information pertaining to the Company's non-contributory defined benefit pension plan.

Components of Net Periodic Benefit Cost	-	Three Month	s Ended	Nine Months	Ended	
(in thousands)		Septembe	r 30,	September 30,		
		2008	2007	2008	2007	
Service cost	\$	181 \$	164 \$	543 \$	492	
Interest cost		129	104	386	314	
Expected return on plan assets		(164)	(141)	(492)	(424)	
Amortization of prior service cost		(1)	-	(2)	(1)	
Recognized net actuarial loss		28	37	84	113	
Net periodic benefit cost	\$	173 \$	164 \$	519 \$	494	

The Company's cash contributions to the plan for the nine months ended September 30, 2008 were \$2,000,000.

## Note 10 - Segment and Related Information

In accordance with SFAS 131, *Disclosures About Segments of an Enterprise and Related Information*, reportable segments include community banking and trust and investment services.

Community banking involves making loans to and generating deposits from individuals and businesses. All assets and liabilities of the Company are allocated to community banking. Investment income from securities is also allocated to the community banking segment. Loan fee income, service charges from deposit accounts, and non-deposit fees such as automatic teller machine fees and insurance commissions generate additional income for community banking.

Trust and investment services include estate planning, trust account administration, investment management, retail brokerage, and insurance sales. Investment management services include purchasing equity, fixed income, and mutual fund investments for customer accounts.

Secondary market mortgage lending includes financing fixed rate single family residential mortgage loans and selling to the secondary market. Loans are pre-sold with servicing released. The Company does not retain any interest after the loans are sold.

Amounts shown in the "Other" column include activities of American National Bankshares Inc. and its subsidiary, AMNB Statutory Trust I. Refer to Note 1 for additional information on AMNB Statutory Trust I. The "Other" column also includes corporate items, results of insignificant operations and, as it relates to segment profit (loss), income and expense not allocated to reportable segments. Intersegment eliminations primarily consist of American National Bankshares Inc.'s investment in American National Bank and Trust Company and related equity earnings.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. All intersegment sales prices are market based.

Segment information as of and for the three and nine month periods ended September 30, 2008 and 2007, is shown in the following table.

Three Months Ended September 30, 2008

(in thousands)	Cor	nmunity	Trust and Investment	Secondary Mortgage			Intersegment	
	Ba	anking	Services	Lending		Other	Eliminations	Total
Interest income	\$	10,580	\$ -	\$ 19	\$	36	\$ (36)\$	10,599
Interest expense		3,391	-	9		343	-	3,743
Noninterest income		781	1,027	238		16	-	2,062
Income (loss) before income taxes		3,116	429	(52	)	(340)	-	3,153
Depreciation and amortization		410	5	1		1	-	417
Total assets		797,617	-	2,269		759	-	800,645
Capital expenditures		3,486	2	-		-	-	3,488

Three Months Ended September 30, 2007

			Trust and	Secondary				
	Con	nmunity	Investment	Mortgage			Intersegment	
	Ba	nking	Services	Lending		Other	Eliminations	Total
Interest income	\$	12,270	\$ -	\$ 23	\$	-	\$ -	\$ 12,293
Interest expense		4,585	-	19		343	-	4,947
Noninterest income		968	1,052	240		16	-	2,276
Income (loss) before income taxes		4,135	500	(18	)	(374)	-	4,243
Depreciation and amortization		377	6	2		1	-	386
Total assets		766,411	-	375		768	-	767,554
Capital expenditures		614	-	-		-	-	614

Nine Months Ended September 30, 2008

	nmunity inking	Trust and Investment Services	Secondary Mortgage Lending		Other	Intersegment Eliminations	Total
Interest income	\$ 32,594	\$ -	\$ 53	3 \$	36	\$ (36)\$	32,647
Interest expense	11,278	-	28	8	1,030	-	12,336
Noninterest income	2,297	3,067	633	3	41	-	6,038
Income (loss) before income taxes	8,410	1,515	(28	8)	(1,145)	-	8,752
Depreciation and amortization	1,274	17	4	4	2	-	1,297
Total assets	797,617	-	2,269	9	759	-	800,645
Capital expenditures	4,478	8	:	5	-	-	4,491

Nine Months Ended September 30, 2007

	nmunity inking	Trust and Investment Services	Secondary Mortgage Lending		Other	Intersegment Eliminations	Total
Interest income	\$ 36,228	\$ -	\$ 6	59 \$	-	\$ - \$	36,297
Interest expense	13,431	-	(	57	1,030	-	14,528
Noninterest income	2,986	3,103	75	9	71	-	6,919
Income (loss) before income taxes	11,832	1,671	3	6	(1,151)	-	12,388
Depreciation and amortization	1,114	17		5	2	-	1,138
Total assets	766,411	-	37	5	768	-	767,554
Capital expenditures	1,602	16	1	2	-	-	1,630

# Note 11 - Supplemental Cash Flow Information

(in thousands)	Nine Mon Septemb	nths Ended aber 30,	
	2008	2007	
Supplemental Schedule of Cash and Cash Equivalents:			
Cash and due from banks	\$ 25,136	\$ 20,016	
Interest-bearing deposits in other banks	8,050	24	
	\$ 33,186	\$ 20,040	
Supplemental Disclosure of Cash Flow Information:			
Cash paid for:			
Interest on deposits and borrowed funds	\$ 12,780	\$ 14,578	
Income taxes	2,269	2,379	
Noncash investing and financing activities:			
Transfer of loans to other real estate owned	353	498	
Unrealized gain (loss) on securities available for sale	(402)	1,276	

#### Note 12 - Fair Value Measurements

During the first quarter of 2008, the Company adopted SFAS 157, Fair Value Measurements. Under SFAS 157, a company must determine the appropriate level in the fair value hierarchy for each fair value measurement. The fair value hierarchy in SFAS 157 prioritizes the inputs, which refer broadly to assumptions market participants would use in pricing an asset or liability, into three levels. It gives the highest priority to quoted prices (unadjusted) in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The level in the fair value hierarchy within which a fair value measurement in its entirety falls is determined based on the lowest level input that is significant to the fair value measurement in its entirety. The three levels are defined as follows:

- · Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.
- · Level 2 inputs include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- · Level 3 inputs are unobservable inputs for the asset or liability.

Following is a description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy.

#### **Securities**

Where quoted prices are available in an active market, securities are classified within Level 1 of the valuation hierarchy. Level 1 securities would include highly liquid government bonds such as U.S. Treasury securities. The fair value for Level 2 securities is estimated by using pricing models, quoted prices of similar securities with similar characteristics, discounted cash flow, or other valuation methodologies. The pricing models are primarily industry-standard models that consider various assumptions, including time value, yield curve, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. These assumptions are observable in the marketplace, can be derived from observable data, or are supported by observable levels at which transactions are executed in the marketplace. Level 2 securities would include U.S. government agencies and government sponsored enterprises, mortgage-backed securities, obligations of states and political subdivisions, and certain corporate, asset backed, and other securities. In certain cases where there is limited activity or less transparency around inputs to the valuation, securities are classified within Level 3 of the valuation hierarchy. All of the Company's securities are considered to be Level 2 securities as of September 30, 2008.

# Loans Held for Sale and Mortgage Loan Derivative Contracts

Loans held for sale and mortgage loan derivative contracts are measured at fair value based upon published rates from one of the Company's mortgage loan investors.

At September 30, 2008, the Company's assets and liabilities at fair value are allocated between Levels 1, 2 and 3 (in thousands) as follows:

	Level 1	1	Level 2	Level 3	_	Total
Securities available for sale	-	\$	134,114	-	\$	134,114
Securities held to maturity	-		7,346	-		7,346
Loans held for sale	-		2,269	-		2,269
Other real estate owned	-		707	-		707
Mortgage loan derivative contracts:						
Gross positive fair value	-		8	-		8
Gross negative fair value	-		(20)	-		(20)

# ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The purpose of this discussion is to focus on important factors affecting the financial condition and results of operations of the Company. The discussion and analysis should be read in conjunction with the Consolidated Financial Statements.

## Forward-Looking Statements

This report contains forward-looking statements with respect to the financial condition, results of operations and business of American National Bankshares Inc. and its wholly owned subsidiary, American National Bank and Trust Company (collectively referred to as the "Company"). These forward-looking statements involve risks and uncertainties and are based on the beliefs and assumptions of management of the Company and on information available to management at the time these statements and disclosures were prepared. Forward-looking statements are subject to numerous assumptions, estimates, risks, and uncertainties that could cause actual conditions, events, or results to differ materially fro those stated or implied by such forward-looking statements.

A variety of factors may affect the operations, performance, business strategy, and results of the Company. Those factors include but are not limited to the following:

- Financial market volatility including the level of interest rates could affect the values of financial instruments and the amount of net interest income earned;
- General economic or business conditions, either nationally or in the market areas in which the Company does business, may be less favorable than expected, resulting in deteriorating credit quality, reduced demand for credit, or a weakened ability to generate deposits;
- · Competition among financial institutions may increase and competitors may have greater financial resources and develop products and technology that enable those competitors to compete more successfully than the Company;
- Businesses that the Company is engaged in may be adversely affected by legislative or regulatory changes, including changes in accounting standards;
- · The ability to retain key personnel; and
- · The failure of assumptions underlying the allowance for loan losses.

# Reclassification

In certain circumstances, reclassifications have been made to prior period information to conform to the 2008 presentation.

# Critical Accounting Policies

The accounting and reporting policies followed by the Company conform with U.S. generally accepted accounting principles ("GAAP") and they conform to general practices within the banking industry. The Company's critical accounting policies, which are summarized below, relate to (1) the allowance for loan losses and (2) goodwill impairment. A summary of the Company's significant accounting policies is set forth in Note 1 to the Consolidated Financial Statements in the Company's 2007 Annual Report on Form 10-K.

The financial information contained within the Company's financial statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained when earning income, recognizing an expense, recovering an asset, or relieving a liability. In addition, GAAP itself may change from one previously acceptable method to another method.

Allowance for Loan Losses and Reserve for Unfunded Loan Commitments

The allowance for loan losses is an estimate of the losses inherent in the loan portfolio at the balance sheet date. The allowance is based on two basic principles of accounting: (i) Statement of Financial Accounting Standards No. ("SFAS") 5, Accounting for Contingencies, which requires that losses be accrued when they are probable of occurring and estimable and (ii) SFAS 114, Accounting by Creditors for Impairment of a Loan, which requires that losses on impaired loans be accrued based on the differences between the value of collateral, present value of future cash flows, or values observable in the secondary market, and the loan balance.

The Company's allowance for loan losses has three basic components: the formula allowance, the specific allowance, and the unallocated allowance. Each of these components is determined based upon estimates that can and do change. The formula allowance uses a historical loss view as an indicator of future losses along with various qualitative factors, including levels and trends in delinquencies, nonaccrual loans, charge-offs and recoveries; trends in volume and terms of loans; effects of changes in underwriting standards; experience of lending staff and economic conditions; and portfolio concentrations. In the formula allowance, the historical loss rate is combined with the qualitative factors, resulting in an adjusted loss factor for each risk-grade category of loans. The adjusted loss factor is multiplied by the period-end balances for each risk-grade category. The formula allowance is calculated for a range of outcomes. The specific allowance uses various techniques to arrive at an estimate of loss for specifically identified impaired loans. The unallocated allowance includes estimated losses whose impact on the portfolio has yet to be recognized in either the formula or specific allowance. The use of these values is inherently subjective and actual losses could be greater or less than the estimates.

The reserve for unfunded loan commitments is an estimate of the losses inherent in off-balance-sheet loan commitments at the balance sheet date. It is calculated by multiplying an estimated loss factor by an estimated probability of funding, and then by the period-end amounts for unfunded commitments. The reserve for unfunded loan commitments is included in other liabilities.

# Goodwill Impairment

The Company tests goodwill on an annual basis or more frequently if events or circumstances indicate that there may have been impairment. If the carrying amount of goodwill exceeds its implied fair value, the Company would recognize an impairment loss in an amount equal to that excess. The goodwill impairment test requires management to make judgments in determining the assumptions used in the calculations. The goodwill impairment testing conducted by the Company in 2008 indicated that goodwill is not impaired and is properly recorded in the financial statements.

# Non-GAAP Presentations

The analysis of net interest income in this document is performed on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets.

# **Internet Access to Corporate Documents**

The Company provides access to its SEC filings through a link on the Investors Relations page of the Company's web site at <a href="https://www.amnb.com">www.amnb.com</a>. Reports available include the annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-K, and all amendments to those reports as soon as reasonably practicable after the reports are filed electronically with the SEC. The SEC maintains an Internet site that contains reports, proxy and information statements, and other information regarding issuers that file electronically with the SEC at <a href="https://www.sec.gov">www.sec.gov</a>.

# EXECUTIVE OVERVIEW

American National Bankshares Inc. is the holding company of American National Bank and Trust Company, a community bank serving Southern and Central Virginia and the northern portion of Central North Carolina with twenty banking offices and a loan production office. The Bank also manages \$459 million of assets in its Trust and Investment Services Division.

American National Bank and Trust Company provides a full array of financial products and services, including commercial, mortgage, and consumer banking; trust and investment services; and insurance. Services are also provided through twenty-three ATMs, "AmeriLink" Internet banking, and 24-hour "Access American" telephone banking.

Additional information is available on the Company's website at <a href="www.amnb.com">www.amnb.com</a>. The shares of American National Bankshares Inc. are traded on the NASDAQ Global Select Market under the symbol "AMNB."

The Company's mission, vision, and guiding principles are as follows:

<u>Mission</u>

We provide quality financial services with exceptional customer service.

## Vision

We will enhance the value of our shareholders' investment by being our communities' preferred provider of relationship-based financial services.

#### Guiding Principles

To achieve our vision and carry out our mission, we:

- · operate a sound, efficient, and highly profitable company,
- · identify and respond to our internal and external customers' needs and expectations in an ever changing financial services environment,
- · provide quality sales and quality service to our customers,
- · produce profitable growth,
- $\boldsymbol{\cdot}$  provide an attractive return for our shareholders,
- · furnish positive leadership for the well-being of all communities we serve,
- · continuously develop a challenging and rewarding work environment for our employees, and
- · conduct our work with integrity and professionalism.

National economic conditions, including those in the housing and financial markets, deteriorated during the third quarter. As a result, the U.S. Government has taken numerous measures to provide liquidity and stability to the financial markets.

# RESULTS OF OPERATIONS

# **Net Interest Income**

Net interest income is the difference between interest income on earning assets, primarily loans and securities, and interest expense on interest bearing liabilities, primarily deposits and other funding sources. Fluctuations in interest rates as well as volume and mix changes in earning assets and interest bearing liabilities can materially impact net interest income. The following discussion of net interest income is presented on a taxable equivalent basis to facilitate performance comparisons among various taxable and tax-exempt assets, such as certain state and municipal securities. A tax rate of 35% was used in adjusting interest on tax-exempt assets to a fully taxable equivalent basis. Net interest income divided by average earning assets is referred to as the net interest margin. The net interest spread represents the difference between the average rate earned on earning assets and the average rate paid on interest bearing liabilities.

Net interest income during the third quarter was \$6,856,000, up 1.87% over the second quarter of 2008, and down 6.7% from the third quarter of 2007. Net interest income was adversely impacted by a series of rate reductions enacted by the Federal Reserve from September 2007 to April 2008. The net interest margin was 3.90% during the recently completed quarter, up from 3.83% in the previous quarter and down from 4.27% in the third quarter of 2007. On average, loans increased \$7,427,000 over the previous quarter, securities decreased \$8,550,000, and deposits and customer repurchase accounts declined \$1,401,000. After the end of the quarter, the Federal Reserve further lowered the federal funds rate by one-half of one percent. This rate reduction, coupled with the overall low level of interest rates, will place pressure on the Company's net interest margin in the fourth quarter.

The following presentation is an analysis of net interest income and related yields and rates, on a taxable equivalent basis, for the three and nine month periods ending September 30, 2008 and 2007. Nonaccrual loans are included in average balances. Interest income on nonaccrual loans, if recognized, is recorded on a cash basis or when the loan returns to accrual status.

Net Interest Income Analysis
For the Three Months Ended September 30, 2008 and 2007
(in thousands, except rates)

		Average	Ba	alance		Inte Income/			Yield/Rate	
		2008		2007		2008		2007	2008	2007
Loans:	ф	04.555	Φ.	00.501	ф	1 400	ф	1.554	< 0.204	<b>5</b> 020/
Commercial	\$	94,575	\$	89,531	\$	1,423	\$	1,774	6.02%	7.93%
Real estate		471,162		449,172		7,323		8,496	6.22	7.57
Consumer		8,445	_	10,702		192	_	253 10,523	9.09	9.46
Total loans	_	574,182	_	549,405	_	8,938		10,523	6.23	7.66
Securities:										
Federal agency and GSE		43,543		64,738		534		732	4.91	4.52
Mortgage-backed		48,000		24,489		607		304	5.06	4.97
State and municipal		44,104		45,414		602		624	5.46	5.50
Other		6,050		6,655		54		97	3.57	5.83
Total securities		141,697		141,296		1,797		1,757	5.07	4.97
Deposits in other banks		8,489		18,093		75		236	3.53	5.22
Total interest-earning assets		724,368		708,794		10,810		12,516	5.97	7.06
Non-earning assets		62,436		63,266						
Total assets	\$	786,804	\$	772,060						
Deposits:										
Demand	\$	110,230	\$	107,259		215		405	0.78	1.51
Money market		54,642		54,203		246		379	1.80	2.80
Savings		60,499		65,162		76		220	0.50	1.35
Time		254,762		260,803	_	2,308		3,000	3.62	4.60
Total deposits		480,133		487,427		2,845		4,004	2.37	3.29
Customer repurchase agreements		51,038		48,427		313		478	2.45	3.95
Borrowings		52,063		29,932		585		465	4.49	6.21
Total interest-bearing										
liabilities		583,234		565,786		3,743		4,947	2.57	3.50
Noninterest bearing										
demand deposits		97,130		103,477						
Other liabilities		4,388		4,870						
Shareholders' equity		102,052		97,927						
Total liabilities and										
shareholders' equity	\$	786,804	\$	772,060						
Interest rate spread									3.40%	3.56%
Net interest margin								_	3.90%	4.27%
Net interest income (taxable equivalent ba	asis)					7,067		7,569		
Less: Taxable equivalent adjustment						211		223		
Net interest income					\$	6,856	\$	7,346		
					_					

Net Interest Income Analysis
For the Nine Months Ended September 30, 2008 and 2007
(in thousands, except rates)

_	Average	е Ва	lance		Inte Income/l			Yield/Ra	ate
<u>-</u>	2008		2007		2008		2007	2008	2007
Loans:	00.201	ф	00.115	ф	4.210	ф	<b>7.0</b> 04	< 2204	7.020/
Commercial	,		90,117	\$	4,219	\$	5,286	6.23%	7.82%
Real estate	466,346		447,366		22,580		25,025	6.46	7.46
Consumer	8,956		10,495		606	_	742	9.02	9.43
Total loans	565,603	_	547,978	_	27,405		31,053	6.46	7.56
Securities:									
Federal agency and GSE	46,428		71,931		1.682		2,337	4.83	4.33
Mortgage-backed	48,588		21,680		1,852		792	5.08	4.87
State and municipal	46,376		45,664		1,910		1,886	5.49	5.51
Other	6,471		7,794		243		342	5.01	5.85
Total securities	147,863		147,069	_	5,687		5,357	5.13	4.86
			'					, ,	
Deposits in other banks	9,153	_	14,760	_	225	_	575	3.28	5.19
Total interest-earning assets	722,619		709,807		33,317	_	36,985	6.15	6.95
Non-earning assets	62,753		63,977						
Total assets	785,372	\$	773,784						
Deposits:									
Demand	108,463	\$	109,469		600		1,245	0.74	1.52
Money market	52,365		52,881		779		1,084	1.98	2.73
Savings	62,107		67,255		276		685	0.59	1.36
Time	257,871		259,891		7,888		8,633	4.08	4.43
Total deposits	480,806		489,496		9,543		11,647	2.65	3.17
Customer repurchase agreements	53,069		46,912		1,103		1,353	2.77	3.85
Borrowings	46,003		33,487		1,690		1,528	4.90	6.08
Total interest-bearing	· · · · · ·								
liabilities	579,878		569,895		12,336		14,528	2.84	3.40
Noninterest bearing									
demand deposits	98.116		101,949						
Other liabilities	5,088		4,979						
Shareholders' equity	102,290		96,961						
Total liabilities and	102,230	_	, 0,,, 01						
shareholders' equity	785,372	\$	773,784						
Interest rate spread								3.31%	3.55%
Net interest margin								3.87%	4.22%
Net interest income (taxable equivalent basis	)				20,981		22,457		
Less: Taxable equivalent adjustment					670		688		
Net interest income				\$	20,311	\$	21,769		

# **Changes in Net Interest Income (Rate/Volume Analysis)**

(in thousands)

Three months ended September 30 2008 vs. 2007 Interest Change Increase Attributable to Interest income (Decrease) Rate Volume Loans: Commercial \$ (351) \$ (446) \$ 95 Real estate (1,173)(1,573)400 Consumer (61)(9) (52)(2,028) Total loans (1,585) 443 Securities: Federal agency and GSE (198)58 (256)Mortgage-backed 303 6 297 State and municipal (22)(4) (18)Other securities (43)(35)(8) Total securities 40 15 25 Deposits in other banks (100) (161)(61)Total interest income (1,706)358 (2,064)Interest expense Deposits: 11 Demand (190)(201)Money market 3 (133)(136)Savings (144)(129)(15)(692)(624)(68) Time Total deposits (1,159)(1,090) (69) Customer repurchase agreements 25 (165)(190)Borrowings 120 (155)275 Total interest expense (1,204)(1,435) 231

Net interest income

(629) \$

127

(502) \$

# Changes in Net Interest Income (Rate/Volume Analysis)

(in thousands)

Nine months ended September 30

		2008 vs. 2007			
		terest crease	Chang Attributal		
Interest income	(De	ecrease)	Rate	Volume	
Loans:					
Commercial	\$	(1,067) \$	(1,078) \$	11	
Real estate		(2,445)	(3,472)	1,027	
Consumer		(136)	(31)	(105)	
Total loans		(3,648)	(4,581)	933	
Securities:					
Federal agency and GSE		(655)	246	(901)	
Mortgage-backed		1,060	36	1,024	
State and municipal		24	(5)	29	
Other securities		(99)	(45)	(54)	
Total securities		330	232	98	
Deposits in other banks		(350)	(172)	(178)	
Total interest income	_	(3,668)	(4,521)	853	
Interest expense					
Deposits:					
Demand		(645)	(634)	(11)	
Money market		(305)	(295)	(10)	
Savings		(409)	(360)	(49)	
Time		(745)	(678)	(67)	
Total deposits		(2,104)	(1,967)	(137)	
Customer repurchase agreements		(250)	(412)	162	
Borrowings		162	(336)	498	
Total interest expense		(2,192)	(2,715)	523	
Net interest income	\$	(1,476) \$	(1,806) \$	330	

# Noninterest Income

Noninterest income totaled \$2,062,000 in the third quarter of 2008, a decline of \$214,000 over the third quarter of 2007. During the quarter, the Company recorded a \$108,000 loss on sale of its remaining preferred stock investment in FHLMC. The Company no longer owns any FNMA or FHLMC stock. Excluding this item, noninterest income declined \$106,000 over the third quarter of 2007, due in large part to a reduction in retail brokerage revenue, a decline in service charge income, and a decrease in the fair value of loans held for sale.

Fees from the management of trusts, estates, and asset management accounts totaled \$901,000 in the third quarter of 2008 as compared to \$861,000 for the same period in 2007. Income from new account activity and fee increases offset the negative impact of financial market valuations. A substantial portion of Trust fees are earned based on account values.

Service charges on deposit accounts were \$603,000 for the three months ended September 30, 2008, a decline of \$28,000 or 4.4% from the third quarter of 2007, primarily due to a decline in customer overdraft activity.

Other fees and commissions as well as mortgage banking income in the third quarter were virtually unchanged from the same quarter in 2007.

Brokerage fees decreased 34.0% to \$126,000 in the third quarter of 2008, from \$191,000 in the third quarter of 2007, due to decreased retail customer investment activity.

Other noninterest income decreased \$27,000 in the third quarter of 2008 from the comparable quarter of 2007, due primarily to a decrease in the fair value of loans held for sale.

For the first nine months of 2008, noninterest income was \$6,038,000, down 12.7% over the same period of 2007. Excluding the effect of \$501,000 in losses related to the Company's investments in FNMA and FHLMC preferred stock, noninterest income declined 5.5%. This decline was largely related to a reduction in customer overdraft activity, which reduced deposit service charges, a reduction in mortgage loan activity, which reduced mortgage banking income, and reduced brokerage fees.

## **Noninterest Income**

	Т	hree Months Septemer 3	Nine Months Ended September 30,		
(in thousands)	2	2008	2007	2008	2007
Trust fees	\$	901 \$	861	\$ 2,697 \$	2,664
Service charges on deposit accounts		603	631	1,769	1,878
Other fees and commissions		193	193	622	591
Mortgage banking income		238	240	633	759
Brokerage fees		126	191	370	439
Securities gains (losses), net		(87)	45	(450)	134
Investment in insurance companies		43	33	114	164
Bank owned life insurance		35	34	102	100
Check order charges		33	32	95	97
Gain from sale of bankcard processor		-	-	39	-
Decrease in estimated fair value of loans held for sale		(49)	-	(2)	-
Other		26	16	49	93
	\$	2,062 \$	2,276	\$ 6,038	6,919

# Noninterest Expense

Noninterest expense totaled \$5,485,000 in the third quarter of 2008, up 2.0% over the same quarter of 2007. Excluding \$102,000 of expense to increase the reserve for unfunded lending commitments, noninterest expense was approximately the same as the year-earlier quarter.

Salaries expense increased \$86,000 or 3.6% in the third quarter of 2008 as compared to the same period in 2007. Employee benefits expense decreased \$91,000 or 11.7% over the same period last year primarily due to decreases in employee insurance expenses.

Occupancy and equipment expense increased \$17,000 in the third quarter of 2008 as compared to the same period in 2007. This increase was due primarily to costs associated with the Company's new office at Bedford, Virginia.

Other noninterest expense increased \$87,000 in the third quarter of 2008 compared to the same quarter of 2007.

For the first nine months of 2008, noninterest expense was \$16,577,000, up 3.6% over the same period of 2007. The largest portion of the increase was due to a \$335,000 increase in the provision for unfunded lending commitments related primarily to one loan relationship described in the Allowance for Loan Losses, Asset Quality, and Credit Risk Management section. The increase in salary expense between the two periods was 1.8%. Increases in compensation were largely offset by reductions in profit sharing and incentive compensation expense. Occupancy and equipment expense increased \$232,000. This increase was due primarily to investments in new operational technology, costs associated with the Company's new office in Bedford, Virginia, and costs associated with the termination of a lease. During 2007 and through the first nine months of 2008, the Company, like many other financial institutions, incurred no FDIC insurance premium expense, due to a credit that was used to offset the expense. During the fourth quarter, American National expects to exhaust the credit and begin incurring FDIC insurance premium expense. The amount of the expense is determined based on the level of deposits and other factors. Based upon deposit levels as of September 30, 2008 and current premium rates, the Company estimates that quarterly FDIC insurance premium expense would be approximately \$75,000. Additionally, on October 7, 2008, the FDIC proposed to raise insurance premiums in 2009. The FDIC is seeking public comment on the proposal.

#### **Noninterest Expense**

	Т	hree Month Septemer	Nine Months Ended September 30,			
(in thousands)		2008	2007	2008	2007	
Salaries	\$	2,466 \$	2,380 \$	7,416 \$	7,284	
Employee benefits		688	779	2,212	2,164	
Occupancy and equipment		898	881	2,792	2,560	
Bank franchise tax		172	165	522	498	
Core deposit intangible amortization		94	94	283	283	
Telephone		113	105	323	287	
Provision for unfunded lending commitments		102	(20)	320	(15)	
Stationery and printing supplies		71	87	215	265	
ATM network fees		53	78	202	250	
Trust services contracted		77	57	200	160	
Postage		63	48	190	183	
Director fees		56	48	162	153	
Advertising and marketing		54	89	160	243	
Internet banking fees		46	51	141	145	
Regulatory assessments		45	46	134	140	
Legal		42	17	120	98	
Automobile		49	36	120	99	
Auditing		34	33	107	128	
Loan expenses		56	26	105	89	
Contributions		30	36	90	108	
FDIC assessments		47	17	88	53	
Dues and subscriptions		28	26	85	82	
Courier service		28	27	81	79	
Correspondent bank fees		21	45	65	132	
Consultant fees		20	10	53	46	
Other		132	218	391	483	
	\$	5,485 \$	5,379 \$	16,577 \$	15,997	

## Income Taxes

The effective tax rate for the third quarter of 2008 was 29.5% compared to 30.9% for the same period of 2007. For the first nine months of 2008, the effective tax rate was 27.6%, compared to 30.0% for the first nine months of 2007. During the second quarter of 2008, the Company eliminated its deferred tax valuation allowance related to its investments in FNMA and FHLMC preferred stock, which resulted in a \$125,000 reduction in income tax expense. As a result, the Company's 2008 effective tax rates are lower than the 2007 rates. The effective tax rate is lower than the statutory rate primarily due to income that is not taxable for Federal income tax purposes. The primary non-taxable income is that of state and municipal securities and industrial revenue bonds or loans.

# Impact of Inflation and Changing Prices

The majority of assets and liabilities of a financial institution are monetary in nature and therefore differ greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. The most significant effect of inflation is on noninterest expenses that tend to rise during periods of inflation. Changes in interest rates have a greater impact on a financial institution's profitability than do the effects of higher costs for goods and services. Through its balance sheet management practices, the Company has the ability to react to those changes and measure and monitor its interest rate and liquidity risk.

#### **BALANCE SHEET ANALYSIS**

# Securities

The securities portfolio generates income, plays a primary role in the management of interest rate sensitivity, provides a source of liquidity, and is used to meet collateral requirements. The portfolio consists primarily of high quality, investment-grade securities. Federal agency, government sponsored enterprise, mortgage-backed, and state and municipal securities comprise the majority of the portfolio.

The securities portfolio decreased from \$157,149,000 at December 31, 2007 to \$141,247,000 at September 30, 2008. The decrease was a result of other balance sheet changes during this period, including growth in loans and increases in cash and interest-bearing deposits in banks

At September 30, 2008, mortgage-backed securities consisted principally of obligations of U.S. Government agencies and sponsored entities. Mortgage-backed securities issued by non-U.S. Government agencies and sponsored entities had an amortized cost of \$3,275,000 and an estimated fair value of \$3,109,000; all are rated AAA as of September 30, 2008.

State and municipal bonds with an aggregate amortized cost of \$43,372,000 and an estimated fair value of \$43,821,000 at September 30, 2008, consisted primarily of investment-grade obligations of various municipalities.

Corporate bonds with an aggregate amortized cost of \$1,485,000 and an aggregate estimated fair value of \$1,436,000 at September 30, 2008, consisted of two investment-grade bonds issued by financial firms. Both mature in March 2009.

During the quarter, the Company sold its remaining investment in FHLMC preferred stock. As of September 30, 2008, the Company owns no FNMA or FHLMC preferred stock.

## Loans

The loan portfolio consists primarily of commercial and residential loans secured by real estate, and commercial loans to small and medium-sized businesses. Loans, net of unearned income increased from \$551,391,000 at December 31, 2007 to \$576,598,000 at September 30, 2008.

# Allowance for Loan Losses, Asset Quality, and Credit Risk Management

The allowance for loan losses increased from \$7,395,000 at December 31, 2007 to \$8,083,000 at September 30, 2008. The allowance was 1.40% at September 30, 2008 as compared to 1.34% at December 31, 2007

Annualized net loan charge-offs represented 0.09% of average loans during the third quarter. Nonperforming assets increased \$4.11 million from year-end 2007 to September 30, 2008, primarily as a result of one residential construction and development loan relationship which became nonperforming due to the borrower's depleted liquidity and a decline in the market value of the real estate. The collateral consists of undeveloped and partially-developed land in the Triad area of North Carolina. The borrower recently submitted a proposed workout plan, which is being evaluated by American National and other creditors. American National has extended loans to the borrower totaling \$3,836,000, plus letters of credit in the amount of \$265,000 related to the development project. Loan loss provision expense increased to \$280,000 during the third quarter of 2008, and \$1,020,000 for the first nine months of the year. Loan loss provision expense was \$0 and \$303,000, respectively, in the third quarter and first nine months of 2007. Additionally, the Company recorded an expense of \$101,000 during the quarter and \$277,000 for the first nine months of 2008, related to the estimated loss exposure on the aforementioned letters of credit. This expense is recorded with other noninterest expense. Loans 30-89 days past due remain well below industry averages, at 0.25% of loans as of September 30, 2008.

Nonperforming loans include loans on which interest is no longer accrued, accruing loans that are contractually past due 90 days or more as to principal and interest payments, and any loans classified as troubled debt restructurings. Nonperforming assets include nonperforming loans and foreclosed real estate. Nonperforming loans represented 1.16% of total loans at September 30, 2008, and 0.48% at December 31, 2007. There were no troubled debt restructurings at September 30, 2008 or December 31, 2007.

The following table summarizes nonperforming assets (in thousands):

	September 30, 2008	December 31, 2007
Loans 90 days or more past due	\$	- \$ -
Nonaccrual loans	6,674	2,639
Nonperforming loans	6,674	2,639
Foreclosed real estate	700	632
Nonperforming assets	\$ 7,38	\$ 3,271

# Deposits

The Company's deposits consist primarily of checking, money market, savings, and consumer time deposits. Deposits increased from \$581,221,000 at December 31, 2007 to \$589,057,000 at September 30, 2008, due primarily to increases in demand and money market deposits. Deposit growth continues to be challenging in the banking industry due largely to intense competition for customer funds.

## Short-Term Borrowings

Short term borrowings consisted of customer repurchase agreements and overnight borrowings from the FHLB. The following is a summary of short-term borrowings (in thousands):

	September 30, 2008	2007		
Customer repurchase agreements	\$ 44,951	\$ 47,891		
FHLB advances	25,920	7,200		
	\$ 70,871	\$ 55,091		

# Long-Term Borrowings

The following is a summary of long-term borrowing contracts with the FHLB (in thousands):

	September 30, 2008	De	ecember 31, 2007
5.51% fixed rate due 2008	\$	- \$	3,000
5.26% fixed rate due 2009	5,000	)	5,000
2.92% fixed rate due 2011	4,000	)	-
2.93% fixed rate due 2011	4,000	)	-
3.78% reducing credit due 2014	825	i	937
	\$ 13,825	\$	8,937

# Shareholders' Equity

The Company's goal with capital management is to generate attractive returns on equity and pay high dividends while maintaining capital sufficient to be classified as "well capitalized" under regulatory capital ratios and to support growth.

Shareholders' equity increased from \$101,511,000 at December 31, 2007 to \$102,714,000 at September 30, 2008. The increase was largely the result of net income and comprehensive income. These increases were partially offset by dividends and the effect of share repurchases. In the third quarter of 2008, the Company declared and paid a quarterly cash dividend of \$.23 per share.

One measure of a financial institution's capital level is the ratio of shareholders' equity to assets. Average shareholders' equity was 12.97% of average assets for the quarter ended September 30, 2008 and 12.68% for the quarter ended September 30, 2007. In addition to this measurement, banking regulators have defined minimum regulatory capital ratios that the Company and its banking subsidiary are required to maintain. These ratios take into account risk factors identified by those regulatory authorities associated with the assets and off-balance sheet activities of financial institutions. The guidelines require percentages, or "risk weights," be applied to those assets and off-balance sheet assets in relation to their perceived risk. Under the guidelines, capital strength is measured in two tiers. Tier I capital consists primarily of shareholders' equity and trust preferred capital notes, while Tier II capital consists of qualifying allowance for loan losses. "Total" capital is the total of Tier I and Tier II capital. Another regulatory indicator of capital adequacy is the leverage ratio, which is computed by dividing Tier I capital by average quarterly assets less intangible assets.

The regulatory guidelines require that minimum total capital (Tier I plus Tier II) of 8% be held against total risk-adjusted assets, at least half of which (4%) must be Tier I capital. At September 30, 2008, the Company's Tier I and total capital ratios were 16.67% and 17.92%, respectively. At December 31, 2007, these ratios were 17.03% and 18.28%, respectively. The ratios for both periods were in excess of the regulatory requirements. The Company's leverage ratio was 12.98% at September 30, 2008 and December 31, 2007. The leverage ratio has a regulatory minimum of 4%, with most institutions required to maintain a ratio of 4-5%, depending upon risk profiles and other factors.

As mandated by bank regulations, the following five capital categories are identified for insured depository institutions: "well capitalized," "adequately capitalized," "undercapitalized," "significantly undercapitalized," and "critically undercapitalized." These regulations require the federal banking regulators to take prompt corrective action with respect to insured depository institutions that do not meet minimum capital requirements. Under the regulations, well capitalized institutions must have Tier I risk-based capital ratios of at least 6%, total risk-based capital ratios of at least 10%, and leverage ratios of at least 5%, and not be subject to capital directive orders. Management believes, as of September 30, 2008, that the Company met the requirements to be considered "well capitalized."

# Off-Balance-Sheet Activities

The Company enters into certain financial transactions in the ordinary course of performing traditional banking services that result in off-balance sheet transactions. Other than AMNB Statutory Trust I, formed in 2006 to issue Trust Preferred Securities, the Company does not have any off-balance sheet subsidiaries. Off-balance sheet transactions were as follows:

(in thousands)	Sej	2008	December 31, 2007	
Commitments to extend credit	\$	148,398	\$ 144,301	
Standby letters of credit		6,710	6,222	
Mortgage loan rate-lock commitments		1,242	2,215	

Commitments to extend credit to customers represent legally binding agreements with fixed expiration dates or other termination clauses. Since many of the commitments are expected to expire without being funded, the total commitment amounts do not necessarily represent future funding requirements. Standby letters of credit are conditional commitments issued by the Company guaranteeing the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### Market Risk Management

Effectively managing market risk is essential to achieving the Company's financial objectives. Market risk reflects the risk of economic loss resulting from changes in interest rates and market prices. The Company is generally not subject to currency exchange risk or commodity price risk. The Company's primary market risk exposure is interest rate risk; however, market risk also includes liquidity risk. Both are discussed below.

# Interest Rate Risk Management

Interest rate risk and its impact on net interest income is a primary market risk exposure. The Company manages its exposure to fluctuations in interest rates through policies approved by its Asset/Liability Investment Committee ("ALCO") and Board of Directors, both of which receive and review periodic reports of the Company's interest rate risk position.

The Company uses simulation analysis to measure the sensitivity of projected earnings to changes in interest rates. Simulation takes into account current balance sheet volumes and the scheduled repricing dates and maturities of assets and liabilities. It incorporates numerous assumptions including growth, changes in the mix of assets and liabilities, prepayments, and average rates earned and paid. Based on this information, management uses the model to project net interest income under multiple interest rate scenarios.

A balance sheet is considered asset sensitive when its earning assets (loans and securities) reprice faster or to a greater extent than its liabilities (deposits and borrowings). An asset sensitive balance sheet will produce more net interest income when interest rates rise and less net interest income when they decline. Based on the Company's simulation analysis, management believes the Company's interest sensitivity position is asset sensitive.

# Liquidity Risk Management

Liquidity is the ability of the Company to convert assets into cash or cash equivalents without significant loss and to raise additional funds by increasing liabilities. Liquidity management involves maintaining the Company's ability to meet the daily cash flow requirements of its customers, whether they are borrowers requiring funds to meet their credit needs or depositors desiring to withdraw funds. Additionally, the parent company requires cash for various operating needs including dividends to shareholders, stock repurchases, the servicing of debt, and the payment of general corporate expenses. The Company manages its exposure to fluctuations in interest rates through policies approved by the ALCO and Board of Directors, both of which receive periodic reports of the Company's interest rate risk position. The Company uses a simulation and budget model to manage the future liquidity needs of the Company.

Liquidity sources include cash and amounts due from banks, deposits in other banks, loan repayments, increases in deposits, lines of credit from the FHLB, federal funds lines of credit from two correspondent banks, access to the Federal Reserve's Discount Window, and maturities and sales of securities. Management believes that these sources provide sufficient and timely liquidity.

The Company has a line of credit with the FHLB, equal to 30% of the Company's assets, subject to the amount of collateral pledged. Under the terms of its collateral agreement with the FHLB, the Company provides a blanket lien covering all of its residential first mortgage loans and home equity lines of credit. In addition, the Company pledges as collateral its capital stock in and deposits with the FHLB. Based on the collateral pledged as of September 30, 2008, the total amount of borrowing available under the FHLB line of credit was approximately \$105,650,000. At September 30, 2008, principal obligations to the FHLB consisted of \$25,920,000 in floating-rate, overnight borrowings and \$13,825,000 in fixed-rate, long-term advances. FHLB borrowings were \$16,137,000 at December 31, 2007, consisting of \$7,200,000 in floating-rate, overnight borrowings and \$8,937,000 in fixed-rate, long-term advances.

The Company has federal funds lines of credit established with two other banks in the amounts of \$15,000,000 and \$10,000,000, and has access to the Federal Reserve Bank's discount window. There were no amounts outstanding under these facilities at September 30, 2008.

There have been no material changes to market risk as disclosed in the Company's 2007 Annual Report on Form 10-K. Refer to those disclosures for further information.

# ITEM 4. CONTROLS AND PROCEDURES

# Disclosure Controls and Procedures

The Company's management, including the Chief Executive Officer and Chief Financial Officer, evaluated the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934), as amended (the "Exchange Act") as of September 30, 2008. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective to ensure that the information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms. There were no significant changes in the Company's internal controls over financial reporting that occurred during the quarter ended September 30, 2008 that have materially affected or are reasonably likely to materially affect the Company's internal control over financial reporting.

#### PART II

## OTHER INFORMATION

#### Item:

# 1. Legal Proceedings

The nature of the business of the Company ordinarily results in a certain amount of litigation. The Company is involved in various legal proceedings, all of which are considered incidental to the normal conduct of business. Management believes that these proceedings will not have a material adverse effect on the consolidated financial position or consolidated results of operations of the Company.

## 1A. Risk Facotrs

There have been no material changes to the risk factors disclosed in the Company's 2007 Annual Report on Form 10-K filed with the Securities and Exchange Commission on March 14, 2008.

## 2. Unregistered Sales of Equity Securities and Use of Proceeds

Repurchases Made for the Quarter Ended September 30, 2008							
			Total Number	Maximum			
			of Shares	Number of			
			Purchased as	Shares that			
	Total		Part of	May Yet Be			
	Number of	Average	Publicly	Purchased			
	Shares	Price Paid	Announced	Under the			
Dates	Purchased	Per share	Program	Program			
July 1 - 31	3,000	\$ 17.90	3,000	75,500			
August 1 - 19	1,700	16.69	1,700	73,800			
August 20 - 31	-		-	100,000			
September 1 - 30	3,150	17.36	3,150	96,850			

On August 19, 2008, the Company's board of directors approved the extension of its stock repurchase plan, begun in 2000, to include the repurchase of up to 100,000 shares of the Company's common stock between August 20, 2008 and August 18, 2009. The stock may be purchased in the open market or in privately negotiated transactions as management determines to be in the best interest of the Company.

# 3. Defaluts Upon Senior Securities

None

# 4. Submission of Matters to a Vote of Security Holders

None

# 5. Other Information

# (a) Required 8-K disclosures

None

# (b) Changes in Nominating Process

None

# 6. Exhibits

- 11. Refer to EPS calculation in the Notes to Financial Statements
- 31.1 Section 302 Certification of Charles H. Majors, President and Chief Executive Officer
- 31.2 Section 302 Certification of Neal A. Petrovich, Senior Vice President and Chief Financial Officer
- 32.1 Section 906 Certification of Charles H. Majors, President and Chief Executive Officer
- 32.2 Section 906 Certification of Neal A. Petrovich, Senior Vice President and Chief Financial Officer

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

# AMERICAN NATIONAL BANKSHARES INC.

/s/ Charles H. Majors

Charles H. Majors

President and Chief Executive Officer

/s/ Neal A. Petrovich

Neal A. Petrovich

Senior Vice President and Chief Financial Officer

(Principal Accounting Officer)

Date – November 6, 2008

Date - November 6, 2008