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### **NEWS RELEASE**

## SOUTHWESTERN ENERGY ANNOUNCES RECORD THIRD QUARTER 2003 RESULTS

## <u>High Commodity Prices and Growth in Production Volumes Drive Record Earnings and Discretionary Cash Flow</u>

Houston, Texas – October 30, 2003...Southwestern Energy Company (NYSE: SWN) today reported net income of \$10.9 million, or \$.30 per diluted share, for the third quarter of 2003, up from \$1.3 million, or \$.05 per share, for the same period in 2002. Included in the company's 2003 third quarter results were pre-tax gains of \$3.0 million, or \$.05 of diluted earnings per share, from the sale of real estate and certain fixed assets. Discretionary cash flow<sup>(1)</sup> was \$29.8 million during the third quarter of 2003, up from \$15.7 million in the third quarter of 2002. The increases in earnings and discretionary cash flow resulted primarily from higher realized gas and oil prices and growth in the company's equivalent production which was up approximately 10% compared to the second quarter of 2003 and up 11% compared to the third quarter of 2002.

Net income for the nine months ended September 30, 2003 was \$34.0 million, or \$1.01 per share, compared to \$9.8 million, or \$.37 per share, for the same period in 2002. Discretionary cash flow was \$95.0 million for the first nine months of 2003, compared to \$58.9 million for the same period of 2002.

"We are pleased with our results through the first nine months of 2003," stated Harold M. Korell, President and Chief Executive Officer of Southwestern Energy. "We continue to see gains in our production volumes from our drilling program at Overton Field and look for this growth to continue through the remainder of the year. Our drilling program in the Arkoma Basin also continues to be active, particularly in the Ranger Anticline area where we will drill some key wells in the fourth quarter. We remain focused on adding value for each dollar we invest and the combination of our focus on adding value and our expected production growth should lead to continued improved results for the rest of 2003 and into 2004."

#### Higher Commodity Prices and Production Levels Highlight Quarter

Operating income for the company's exploration and production segment was \$22.3 million for the three months ended September 30, 2003, up from \$9.7 million for the same period in 2002. The increase in operating income primarily resulted from higher realized gas and oil prices and higher production volumes.

Gas and oil production for the three months ended September 30, 2003 was 11.1 billion cubic feet of gas equivalent (Bcfe), up 10% from 10.1 Bcfe in the second quarter of 2003 and 10.0 Bcfe in the third quarter of 2002. The company's production target for the fourth quarter of 2003 is 11.5 – 12.0 Bcfe, in line with its earlier guidance. With the first nine months of 2003 production at 30.0 Bcfe, the company estimates that its full-year production will be approximately 42.0 Bcfe for 2003, compared to 40.1 Bcfe produced during 2002.

Gas prices realized for the company's production averaged \$4.23 per Mcf for the quarter and \$4.22 per Mcf for the first nine months of 2003, up 43% and 46%, respectively, from the same periods in 2002. The company realized an average price of \$27.17 per barrel for its oil production during the nine months ended September 30, 2003, compared to \$20.87 per barrel for the same period of 2002.

The company's commodity hedging activities lowered its average gas price by \$.61 per Mcf for the third quarter and \$1.18 per Mcf for the first nine months of 2003. On a comparative basis, the company's hedging activities had the effect of decreasing its average gas price during the third quarter of 2002 by \$.03 per Mcf and increasing its average price by \$.02 per Mcf during the first nine months of 2002. Southwestern's hedging activities lowered its average oil price by \$2.31 per barrel during the third quarter and \$2.64 per barrel for the first nine months of 2003. Southwestern currently has approximately 7.5 Bcf of its remaining gas production hedged in 2003 through a combination of fixed-price swaps and collars, 29.2 Bcf hedged in 2004 and 3.0 Bcf in 2005. Additionally, the company has 90,000 barrels of its remaining oil production in 2003 hedged at an average WTI price of \$26.73 per barrel and 120,000 barrels of oil hedged at \$27.24 in 2004. The table below provides a detailed description of the company's hedge position at September 30, 2003.

Lease operating expenses per Mcf equivalent (Mcfe) for the company's E&P segment were \$.43 per Mcfe for the third quarter of 2003 compared to \$.48 per Mcfe in the third quarter of 2002. The decrease in the 2003 unit rate reflects a larger portion of the company's production being provided from the Overton Field which has lower operating costs. Lease operating expenses increased during the third quarter of 2003 from \$.36 per Mcfe in the second quarter of 2003 due primarily to an increase in workover expenses. Taxes other than income taxes increased during the quarter to \$.22 per Mcfe, up from \$.15 per Mcfe in the same period in 2002, due primarily to higher realized commodity prices. General and administrative expenses for the quarter were \$.37 per Mcfe.

slightly below the company's guidance provided earlier in the year, compared to \$.25 per Mcfe in the same period in 2002. The increase from the prior year was primarily due to increased pension and insurance costs and the quarterly accrual of annual incentive compensation costs. The amortization rate per Mcfe for the company's full cost pool was \$1.17 per Mcfe during the third quarter of 2003 compared to \$1.16 per Mcfe in the same period in 2002.

#### Utility Segment Posts Seasonal Operating Loss

The company's utility systems realized a seasonal operating loss of \$3.4 million in the third quarter of 2003, compared to a loss of \$2.2 million for the same period in 2002. The comparative decrease in operating income in 2003 was primarily due to higher operating costs and increased pension and insurance costs and the quarterly accrual of annual incentive compensation costs. Operating income for Southwestern's utility systems was \$2.5 million during the first nine months of 2003, down from \$4.7 million in 2002. Weather in the utility's service territory during the first nine months of 2003 was 4% colder than normal and 13% colder than the prior year.

In September 2003, the company's utility subsidiary, Arkansas Western Gas Company (AWG), received regulatory approval of a rate increase totaling \$4.1 million annually, exclusive of costs to be recovered through its purchase gas adjustment clause. AWG is also entitled to recover additional costs totaling \$2.3 million through its purchase gas adjustment clause over a two-year period. The rate increase was effective for all customer bills rendered on or after October 1, 2003.

#### Marketing and Other Results Contribute to Bottom Line

The company's marketing operations reported operating income of \$.8 million for the third quarter of 2003 and \$2.0 million for the nine months ended September 30, 2003, compared to \$.5 million and \$1.7 million, respectively, for the same periods in 2002. Southwestern's marketing and transportation operations relate primarily to the marketing of its own gas production and some third-party gas that is sold primarily to industrial customers connected to its gas distribution systems.

The company's results related to its interest in the NOARK partnership was a gain of \$1.0 million during the first nine months of 2003 compared to a loss of \$.4 million during the first nine months of 2002. The 2003 results include a pre-tax gain of \$1.3 million related to the sale of a non-strategic portion of NOARK's pipeline.

During the third quarter of 2003, the company also recorded a pre-tax gain of \$3.0 million reflected in other operating revenues that was recognized from the sale of real estate and certain fixed assets.

(1) Discretionary cash flow is defined as net cash provided by operating activities before changes in operating assets and liabilities. The company has included information concerning discretionary cash flow primarily because changes in operating assets and liabilities relate to the timing of cash receipts and disbursements which the company may not control and may not relate to the period in which the operating activities occurred. Further, management uses this measure to assess the company's ability to generate cash to fund its exploration and development drilling activities and to service or incur debt. Discretionary cash flow should not be considered in isolation or as a substitute for net cash provided by operating activities prepared in accordance with generally accepted accounting principles. The table below reconciles discretionary cash flow with net cash provided by operating activities as derived from the company's financial information.

	3 Months Ended Sept. 30,			9 Months Ended Sept. 30			Sept. 30,	
		2003		2002		2003		2002
Net cash provided by operating activities Add back (deduct):	\$	24,543	\$	26,149	\$	94,851	\$	68,405
Change in operating assets and liabilities		5,211		(10,457)		117		(9,456)
Discretionary cash flow	\$	29,754	\$	15,692	\$	94,968	\$	58,949

\$4.00

\$6.20

#### **Gas Hedges in Place for 2003**

Swaps 4 <sup>th</sup> Quarter	Volumes (Bcf) 2.95	Weighted Avg. NYMEX Price (per MMBtu) \$3.42	
		NYMEX Floor Price	NYMEX Ceiling Price
<u>Collars</u>	Volumes (Bcf)	(per MMBtu)	(per MMBtu)
4 <sup>th</sup> Quarter	1.02	\$3.00	\$4.65
	1.00	\$3.00	\$4.75
	1.50	\$3.25	\$5.05

#### Gas Hedges in Place for 2004

		Weighted Avg. NYMEX Price
<u>Swaps</u>	Volumes (Bcf)	(per MMBtu)
1 <sup>st</sup> Quarter	1.85	\$4.14
2 <sup>nd</sup> Quarter	1.85	\$3.92
3 <sup>rd</sup> Quarter	1.75	\$3.94
4 <sup>th</sup> Quarter	1.75	\$4.03

1.00

		NYMEX Floor Price	NYMEX Ceiling Price
<u>Collars</u>	Volumes (Bcf)	(per MMBtu)	( <u>per MMBtu)</u>
1st Quarter	1.00	\$3.25	\$4.75
	1.00	\$3.75	\$4.55
	1.50	\$4.00	\$6.50
	1.00	\$4.00	\$6.90
	1.00	\$4.00	\$8.50
2 <sup>nd</sup> Quarter	1.00	\$3.25	\$4.75
-	1.00	\$3.75	\$4.55
	1.50	\$4.00	\$6.50
	1.00	\$4.00	\$6.90
	1.00	\$4.00	\$8.50
3 <sup>rd</sup> Quarter	1.00	\$3.25	\$4.75
	1.00	\$3.75	\$4.55
	1.50	\$4.00	\$6.50
	1.00	\$4.00	\$6.90
	1.00	\$4.00	\$8.50

4 <sup>th</sup> Quarter	1.00	\$3.25	\$4.75
-	1.00	\$3.75	\$4.55
	1.50	\$4.00	\$6.50
	1.00	\$4.00	\$6.90
	1.00	\$4.00	\$8.50

#### **Gas Hedges in Place for 2005**

		Weighted Avg. NYMEX Price
<b>Swaps</b>	Volumes (Bcf)	(per MMBtu)
2 <sup>nd</sup> Quarter	1.00	\$4.51
3 <sup>rd</sup> Quarter	1.00	\$4.49
4 <sup>th</sup> Quarter	1.00	\$4.74

#### Oil Hedges in Place for 2003

		Weighted Avg. NYMEX Price
<b>Swaps</b>	Volumes (Bbls)	(per Bbl)
4 <sup>th</sup> Quarter	90,000	\$26.73

#### Oil Hedges in Place for 2004

		Weighted Avg. NYMEX Price
<b>Swaps</b>	Volumes (Bbls)	(per Bbl)
1st Quarter	30,000	\$28.80
2 <sup>nd</sup> Quarter	30,000	\$27.50
3 <sup>rd</sup> Quarter	30,000	\$26.65
4 <sup>th</sup> Quarter	30,000	\$26.00

Southwestern's executive management team will host a teleconference call on Friday, October 31<sup>st</sup> at 11:30 a.m. Eastern to discuss the company's third quarter 2003 results. The toll-free number to call is 800-289-0573 and the reservation number is 722662. The teleconference can also be heard "live" over the Internet at the company's website: <a href="http://www.swn.com">http://www.swn.com</a>.

Southwestern Energy Company is an independent energy company primarily focused on the exploration for and production of natural gas. Additional information on the company can be found on the Internet at <a href="http://www.swn.com">http://www.swn.com</a>.

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	and Chief Financial Officer	(281) 618-4897
	(281) 618-4803	

All statements, other than historical financial information, may be deemed to be forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Although the company believes the expectations expressed in such forward-looking statements are based on reasonable

assumptions, such statements are not guarantees of future performance and actual results or developments may differ materially from those in the forward-looking statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements herein include, but are not limited to, the timing and extent of changes in commodity prices for gas and oil, the timing and extent of the company's success in discovering, developing, producing, and estimating reserves, property acquisition or divestiture activities that may occur, the effects of weather and regulation on the company's gas distribution segment, increased competition, legal and economic factors, governmental regulation, the financial impact of accounting regulations and critical accounting policies, changing market conditions, the comparative cost of alternative fuels, conditions in capital markets and changes in interest rates, availability of oil field services, drilling rigs, and other equipment, as well as various other factors beyond the company's control, and any other factors listed in the reports the company has filed with the Securities and Exchange Commission. A discussion of these and other factors affecting the company's performance is included in the company's periodic reports filed with the Securities and Exchange Commission including its Annual Report on Form 10-K for the year ended December 31, 2002.

Financial Summary Follows

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# **OPERATING STATISTICS (Unaudited)**Southwestern Energy Company and Subsidiaries

	Three Mo	Nine Months		
Periods Ended September 30	2003	2002	2003	2002
Exploration & Production				
Production				
Affiliated gas sales (MMcf)	972	696	4,428	3,875
Unaffiliated gas sales (MMcf)	9,269	8,275	23,173	23,455
Total gas production (MMcf)	10,241	8,971	27,601	27,330
Oil production (MBbls)	136	165	400	543
Total equivalent production (MMcfe)	11,053	9,961	29,999	30,588
Commodity Prices				
Average realized gas price per Mcf	\$4.23	\$2.96	\$4.22	\$2.89
Average realized oil price per Bbl	\$26.46	\$22.65	\$27.17	\$20.87
Operating Expenses per Mcfe				
Lease operating expenses	\$0.43	\$0.48	\$0.40	\$0.43
Taxes, other than income taxes	\$0.22	\$0.15	\$0.24	\$0.17
General & administrative expenses	\$0.37	\$0.25	\$0.40	\$0.27
Full cost pool amortization	\$1.17	\$1.16	\$1.17	\$1.16
Marketing				
Gas volumes marketed (MMcf)	12,220	11,582	30,943	36,221
Gas Distribution				
Deliveries (Bcf)				
Sales and end-use transportation	3.1	3.2	17.6	17.2
Off-system transportation	-	1.3	0.1	2.0
Average number of customers	137,123	134,807	138,782	136,456
Average sales rate per Mcf	\$11.00	\$8.39	\$7.77	\$6.57
Heating weather - degree days	43	14	2,597	2,291
- percent of normal	102%	-	104%	91%

# STATEMENTS OF OPERATIONS (Unaudited) Southwestern Energy Company and Subsidiaries

Periods Ended September 30		Three Months				Nine Months			
		2003		2002		2003		2002	
			/per share amou	ints)					
Operating Revenues	Φ	<b>52</b> 004	¢	25 656	<b>o</b>	170 007	ø	140 240	
Gas sales	\$	52,994	\$	35,656	\$	179,987	\$	140,248	
Gas marketing Oil sales		10,113 3,582		10,018		34,386		31,948	
Gas transportation and other		3,362 4,379		3,728 1,689		10,862 10,975		11,327 5,230	
das transportation and other		71,068		51,091		236,210		188,753	
<b>Operating Costs and Expenses</b>		71,000		31,071		230,210		100,733	
Gas purchases - utility		3,496		3,198		32,743		31,770	
Gas purchases - marketing		9,025		9,287		31,433		29,414	
Operating expenses		9,949		9,698		28,243		28,292	
General and administrative expenses		7,937		5,527		23,483		17,351	
Depreciation, depletion and amortization		14,896		13,323		40,965		41,061	
Taxes, other than income taxes		3,058		2,064		9,016		7,132	
		48,361		43,097		165,883		155,020	
Operating Income		22,707		7,994		70,327		33,733	
Interest Expense									
Interest on long-term debt		4,324		5,510		13,326		16,209	
Other interest charges		350		287		1,072		945	
Interest capitalized		(457)		(364)		(1,323)		(1,015)	
		4,217		5,433		13,075		16,139	
Other Income (Expense)		(476)		(124)		883		(598)	
Income Before Income Taxes, Minority Interest		18,014		2 427		58,135		16 006	
& Accounting Change				2,437				16,996	
Minority Interest in Partnership Income Before Income Taxes & Accounting Change		(469) 17,545		(366) 2,071		(1,843) 56,292		(1,128) 15,868	
Provision for Income Taxes - Deferred		6,667		2,071 797		21,391		6,109	
Income Before Accounting Change		10,878		1,274		34,901		9,759	
Cumulative Effect of Adoption of Accounting Principle		10,070		1,2/4		(855)		9,139	
Net Income	\$	10,878	\$	1,274	\$	34,046	\$	9,759	
Basic Earnings Per Share:	•	,		,		,		,	
Income Before Accounting Change		\$0.31		\$0.05		\$1.07		\$0.39	
Cumulative Effect of Adoption of Accounting Principle		_		_		(0.03)		_	
Net Income		\$0.31		\$0.05		\$1.04		\$0.39	
Diluted Earnings Per Share:		ψ0.01		φο.σε		Ψ1.0 .		Ψ0.57	
Income Before Accounting Change		\$0.30		\$0.05		\$1.04		\$0.37	
		<b>JU.JU</b>		φU.U3				φυ.5/	
Cumulative Effect of Adoption of Accounting Principle				<u>-</u>		(0.03)		00.27	
Net Income		\$0.30		\$0.05		\$1.01		\$0.37	
Weighted Average Common Shares Outstanding:	2-		2-	206.020	•	<b>3 5</b> 0 6 0 3 0	_	5 105 013	
Basic		5,090,330		,306,920		2,786,030		5,195,812	
Diluted	36	5,028,157	26	5,096,616	3.	3,582,506	2	6,029,923	

### **BALANCE SHEETS (Unaudited)**

Southwestern Energy Company and Subsidiaries

September 30		2003		2002
ASSETS		(in	thousand	ds)
Current Assets	\$	79,859	\$	58,053
Investments		13,814		15,138
Property, Plant and Equipment, at cost		1,421,801		1,293,675
Less: Accumulated depreciation, depletion and amortization		691,921		646,547
		729,880		647,128
Other Assets		14,899		17,491
	\$	838,452	\$	737,810
Current Liabilities	\$	115,929 (1)	\$	62,785 (1)
Long-Term Debt		225,000		353,200
Deferred Income Taxes		140,143		118,577
Other Liabilities		22,842		10,246
Commitments and Contingencies				
Minority Interest in Partnership		12,894		12,818
Shareholders' Equity Common stock, \$.10 par value; authorized 75,000,000 shares,				
issued 37,225,584 shares		3,723		2,774
Additional paid-in capital		121,130		19,059
Retained earnings		232,034		193,436
Accumulated other comprehensive income (loss)		(13,222)		(9,794)
		343,665		205,475
Less: Common stock in treasury, at cost, 1,623,454 shares in 2003 and 2,013,825 shares in 2002		18,196		22,434
Unamortized cost of restricted shares issued under stock incentive plans, 495,416 shares in 2003 and 420,083 shares in 2002		2 925		2 057
pians, 475,410 shares in 2005 and 420,005 shares in 2002		3,825 321,644		2,857 180,184
	ø	838,452	¢	737,810
	\$	030,434	\$	131,010

<sup>(1)</sup> Current liabilities include \$37.0 million in 2003 for debt outstanding under the Company's revolving credit facility. Also included are \$16.2 million in 2003 and \$13.9 million in 2002 related to the Company's hedging activities. These amounts were recorded under the provisions of SFAS No. 133.

# STATEMENTS of CASH FLOWS (Unaudited) Southwestern Energy Company and Subsidiaries

	Nine Months						
Periods Ended September 30		2003	2002				
		(in th	ousands	nds)			
Cash Flows From Operating Activities							
Net income	\$	34,046	\$	9,759			
Adjustments to reconcile net income to net cash							
provided by operating activities:							
Depreciation, depletion and amortization		43,130		42,864			
Deferred income taxes		21,391		6,109			
Ineffectiveness of cash flow hedges		(779)		-			
Gain on sale of property and equipment		(2,991)		-			
Equity in (income) loss of NOARK partnership		(1,026)		400			
Minority interest in partnership		342		(183)			
Cumulative effect of adoption of accounting principle		855		-			
Change in operating assets and liabilities		(117)		9,456			
Net cash provided by operating activities		94,851		68,405			
Cash Flows From Investing Activities							
Capital expenditures		(121,723)		(67,829)			
Distribution from NOARK partnership		2,500		-			
Proceeds from sale of property and equipment		3,649		-			
Increase in gas stored underground		(5,423)		(1,072)			
Other items		499		(291)			
Net cash used in investing activities		(120,498)		(69,192)			
Cash Flows From Financing Activities							
Issuance of common stock		103,085		-			
Payments on revolving long-term debt		(229,700)		(144,400)			
Borrowings under revolving long-term debt		149,300		147,600			
Change in bank drafts outstanding		1,056		(7,623)			
Proceeds from exercise of common stock options		1,586		2,077			
Net cash provided by (used in) financing activities		25,327		(2,346)			
In arrange (daymaga) in saah		(220)		(2.122)			
Increase (decrease) in cash		(320)		(3,133)			
Cash at beginning of year	•	1,690	<b>C</b>	3,641			
Cash at end of period	\$	1,370	\$	508			

### **SEGMENT INFORMATION (Unaudited)**

Southwestern Energy Company and Subsidiaries

		Exploration & Production		Gas Distribution		Marketing Transportation & Other  (in thousands)		Eliminations		Total	
Quarter Ending September 30, 2003  Revenues Gas purchases Operating expenses General & administrative expenses Depreciation, depletion & amortization Taxes, other than income taxes	\$	46,877 - 4,720 4,094 13,307 2,461	\$	16,069 8,448 5,248 3,662 1,554 577	\$	58,642 54,451 - 304 35 20	\$	(50,520) (50,378) (19) (123)	\$	71,068 12,521 9,949 7,937 14,896 3,058	_
Operating Income (Loss)	\$	22,295	\$	(3,420)	\$	3,832	\$		\$	22,707	
Capital Investments	\$	45,898	1) \$	1,731	\$	181	\$	-	\$	47,810	(1) =
Quarter Ending September 30, 2002  Revenues Gas purchases Operating expenses General & administrative expenses Depreciation, depletion & amortization Taxes, other than income taxes Operating Income (Loss)	\$	30,325 4,801 2,444 11,851 1,524 9,705	\$	13,063 5,490 4,912 2,899 1,431 574 (2,243)	\$	33,748 32,906 303 41 (34) 532	\$	(26,045) (25,911) (15) (119) -	\$	51,091 12,485 9,698 5,527 13,323 2,064 7,994	_
Capital Investments	\$	25,559	\$	1,450	\$	46	\$	-	\$	27,055	_
Nine Months Ending September 30, 2003  Revenues Gas purchases Operating expenses General & administrative expenses Depreciation, depletion & amortization Taxes, other than income taxes Operating Income	\$	130,102 - 12,062 11,959 36,238 7,135 62,708	\$ 	94,213 58,082 16,295 10,924 4,622 1,813 2,477	\$	156,683 150,403 965 105 68 5,142	<b>\$</b>	(144,788) (144,309) (114) (365)	\$ 	236,210 64,176 28,243 23,483 40,965 9,016 70,327	_
Capital Investments	\$	121,130		6,671	\$	477	\$		\$	128,278	
Nine Months Ending September 30, 2002 Revenues	\$	90,161	\$	78,403	\$	98,608	\$	(78,419)	\$	188,753	=
Gas purchases Operating expenses General & administrative expenses Depreciation, depletion & amortization Taxes, other than income taxes Operating Income	\$	13,187 8,162 36,379 5,335 27,098	\$	43,408 15,207 8,739 4,560 1,787 4,702	\$	95,738 - 805 122 10 1,933	\$	(77,962) (102) (355)	\$	61,184 28,292 17,351 41,061 7,132 33,733	
Capital Investments	\$	63,394	\$	4,210	\$	225	\$		\$	67,829	_

 $<sup>^{(1)}</sup> Exploration \ and \ Production \ capital \ expenditures \ for \ 2003 \ include \ \$6.6 \ million \ of \ accrued, \ non-cash \ expenditures.$