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Frederick H. Waddell

& Chief Executive Officer Chairman, President

Corporation **Northern Trust**

Service

Expertise

Integrit

Annual Meeting of Stockholders

PRINCIPLES THAT ENDURE



Forward Looking Statement

is subject to many risks and uncertainties. expectations, and refer to estimates or use similar terms. Actual results could differ statements speak of Northern Trust's plans, goals, targets, strategies, beliefs, and various other matters (including developments with respect to litigation, other contingent anticipated tax benefits and expenses, and the effects of any extraordinary events and quality including reserve levels, planned capital expenditures and technology spending. activities, new business results and outlook, changes in securities market prices, credit demographic and pricing trends, strategic initiatives, re-engineering and outsourcing development plans, risk management policies, anticipated expense levels and projected policies, standards and interpretations) on Northern Trust's business and results. These liabilities and obligations, and regulation involving Northern Trust and changes in accounting profit improvements, business prospects and positioning with respect to market, Northern Trust's financial goals, capital adequacy, dividend policy, expansion and business materially from those indicated by these statements because the realization of those results This presentation may include forward-looking statements such as statements that relate to

today factors that could cause actual results to differ, and you are urged to read them. Northern Our 2010 annual report and periodic reports to the SEC contain information about specific Trust disclaims any continuing accuracy of the information provided in this presentation after







Stock Price Performance

Legacy of Leadership



Northern Trust Corporation

- Financial Overview
- ☑ Investing in our Businesses
- Personal Financial Services
- Corporate & Institutional Services
- >> Northern Trust Global Investments
- y of Leadership

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Financial Overview

Earnings per Share \$2.74	Taxes \$359 Net Income \$670	Provision for Credit Losses \$160 Pre-Tax Income \$1,029	Net Interest Income \$958 Total Revenues \$3,687 Non-Interest Expenses \$2,408	Trust, Inv. & Other Servicing Fees \$2,082 Foreign Exchange Trading Income \$382 Other Non-Interest Income \$265	2010	Solid performance despite challenging macroeconomic (\$MM, except EPS)	2010 Financial Performance
	1	I	ſ		53 23	ing macroe	ance
-13%	-17% -23%	-26% -21%	-8% -4%	n/m -14% +3%	2010 vs. 2009	-	
 Announced acquisition of Bank of Ireland Securities Services in February 2011 	 Acquisition of Los Angeles- based Waterline Partners, LLC 	 Maintained our dividend for the 114th consecutive year 	 Invested approximately \$518 million in technology 	 Strong new business results despite difficult macroeconomic environment 	Key Accomplishments	environment.	

5 Annual Meeting of Stockholders

Presented on a fully taxable equivalent basis



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st Quarter 2011 Financial Performance

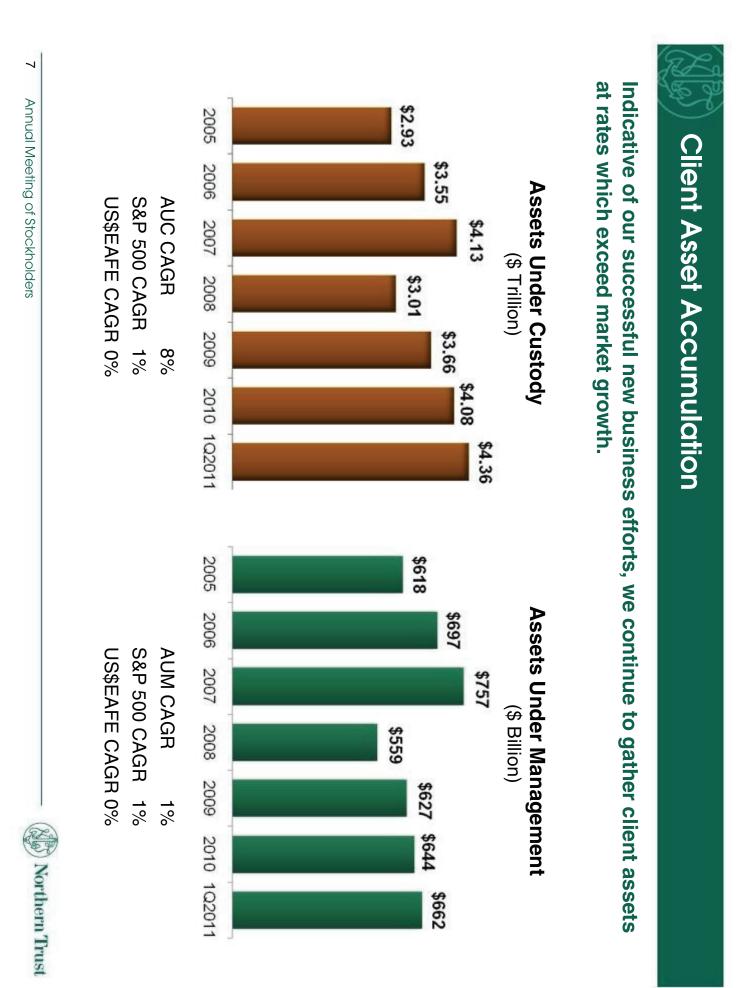
(\$MM, except EPS)

Trust, Inv. & Other Servicing Fees Foreign Exchange Trading Income Other Non-Interest Income Net Interest Income Total Revenues Non-Interest Expenses Provision for Credit Losses	1Q11 \$515 \$85 \$63 \$245 \$908 \$653 \$15	1Q11 vs 1Q10 	 Queensland Investment Corporation, one of the largest asset managers in Australia Lothian Pension Fund, one of the 10 largest local government pensions in the United Kingdom
Net Interest Income	\$245	+2%	in Australia
Total Revenues	\$908	•	 Lothian Pension Fund, one
Non-Interest Expenses	\$653	+5%	of the TU largest local
Provision for Credit Losses	\$15	-63%	United Kingdom
Pre-Tax Income	\$240	-3%	 Stenham Asset
Taxes	68\$	-1%	Management, a leading
Net Income	\$151	-4%	global fund of hedge funds manager
Earnings per Share	\$0.61	-4%	

Presented on a fully taxable equivalent basis









Consistently Strong and Conservative Balance Sheet

High Quality, Short Duration Securities Portfolio

- 85% of Northern Trust's total securities portfolio composed of triple-A rated securities
- 89% of Asset-Backed Securities rated triple-A
- Exposure to subprime Asset-Backed securities relative to the overall portfolio minimal at ~1%
- The securities portfolio is in a net unrealized gain position

NTRS data is as of March 31, 2011 but is preliminary until the 10Q is filed with the SEC. Peer data is as of 12/31/10, as reported by SNL Financial.

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Annual Meeting of Stockholders



 High Quality, Short Duration Securities Portfolio BS% of Northern Trusts total securities portfolio somposed of triple-A rated securities B9% of Asset-Backed securities rated triple-A Exposure to subprime Asset-Backed securities relative to the overall portfolio minimal at ~1% The securities portfolio is in a net unrealized gain position The securities portfolio is in a net unrealized gain position 	Northern Trust			 9 Annual Meeting of Stockholders
 Diversified, Hi Loan Por practices Consistent and counderwriting stan Loan quality is no than peer average 1.36% MPAs to Loans 			ne 10Q is filed with the SEC.	NTRS data is as of March 31, 2011 but is preliminary until th Peer data is as of 12/31/10. as reported by SNL Financial.
 Diversified, Hi Loan Por Practices Consistent and counderwriting stan Loan quality is no than peer average 4.13% 1.36% 		NCOs to Avg. Loans	NPAs to Loans	
 Diversified, Hi Loan Por Practices Consistent and counderwriting stan Loan quality is no than peer average 4.13% 4.13% 		0.31%		
 Diversified, Hi Loan Por Practices Consistent and counderwriting stan Loan quality is no than peer average 			1.36%	
 Diversified, Hi Loan Por Practices Consistent and counderwriting stan Loan quality is no than peer average 4.13% 		2.23%		
 Diversified, Hi Loan Por Practices Consistent and counderwriting stan Loan quality is no than peer averago 4.13% 				a net unrealized gain position
		Top 20 Peer Avg.		The securities portfolio is in
		Northern Trust	4.13%	portfolio minimal at ~1%
				 Exposure to subprime Asset-Backed securities
		is notably better rerages	Loan quality than peer av	89% of Asset-Backed Securities rated triple-A
•		nd conservative standards		securities
		-based lending	 Relationship- practices 	 85% of Northern Trust's total securities portfolio
		I, High Quality Portfolio	Diversified Loan	High Quality, Short Duration Securities Portfolio

Consistently Stro	Consistently Strong and Conservative I	Balance Sheet
High Quality, Short Duration Securities Portfolio	Diversified, High Quality Loan Portfolio	Consistently Outstanding Capital Strength
 85% of Northern Trust's total securities portfolio composed of triple-A rated securities 	 Relationship-based lending practices Consistent and conservative underwriting standards 	Northern Trust CorporationTier 1 Capital Ratio13.5%Well Capitalized Guideline6.0%Total Risk-Based Ratio15.4%
 89% of Asset-Backed Securities rated triple-A Exposure to subprime 	Loan quality is notably better than peer averages	Well Capitalized Guideline 10.0% Leverage Ratio 8.5% Well Capitalized Guideline 5.0%
relative to the overall portfolio minimal at ~1%	4.13% Northern Trust	Tangible Common Equity 7.1%
 The securities portfolio is in a net unrealized gain 	Top 20 Peer Avg.	Common Equity \$6.8 \$6.9 (\$ Billions) \$6.3
position	2.23%	CAGR: +11%
	1.36%	\$2.7 ^{\$2.9} \$3.1 \$3.3 \$3.6 \$3.9
	NPAS NCOsto to Loans Avg. Loans	2001 2003 2005 2007 2009 102011
TRS eer d	e 10Q is filed with the SEC.	
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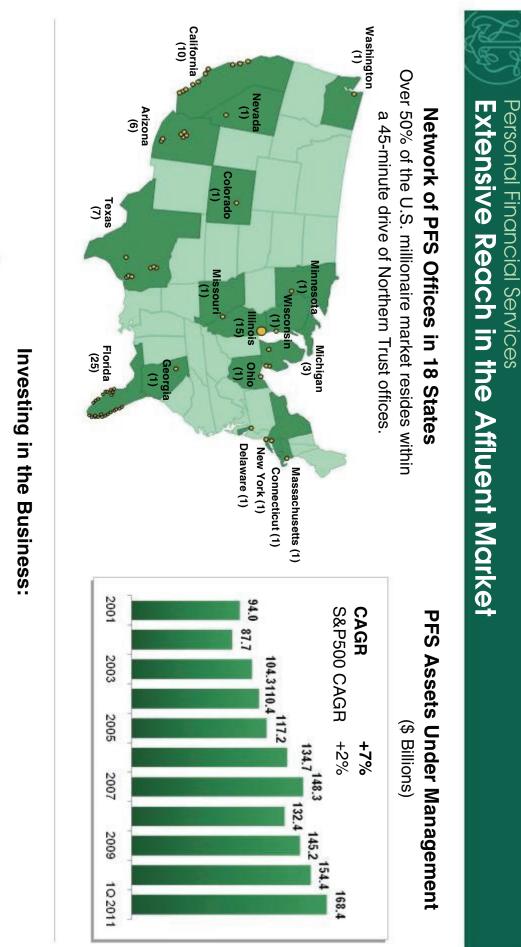
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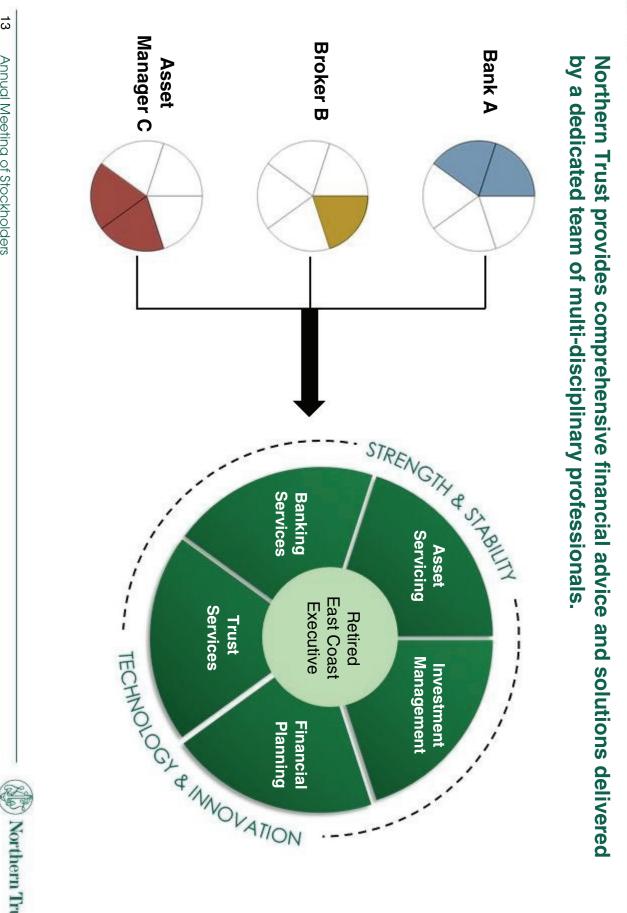


Investing in our Businesses



- Making strategic hires around the country
- Acquisition of Los Angeles-based Waterline Partners
- Continuing to augment our investment capabilities
- Expanding to Washington, D.C. in 2011
- Evaluating international expansion opportunities

Northern Trust



Spotlight on: Wealth Advisory

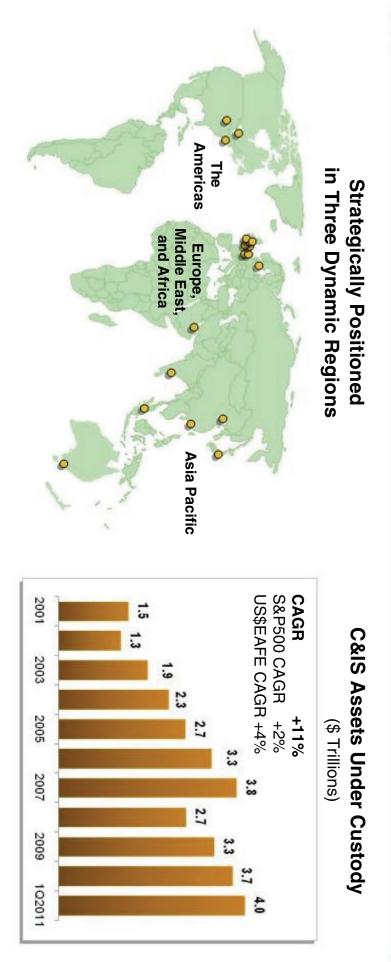
Personal Financial Services

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Northern Trust



Positioned Globally for Growth Corporate & Institutional Services



Investing in the Business:

- Growing our Global Fund Services business
- Building relationships with sovereign wealth funds and financial institutions

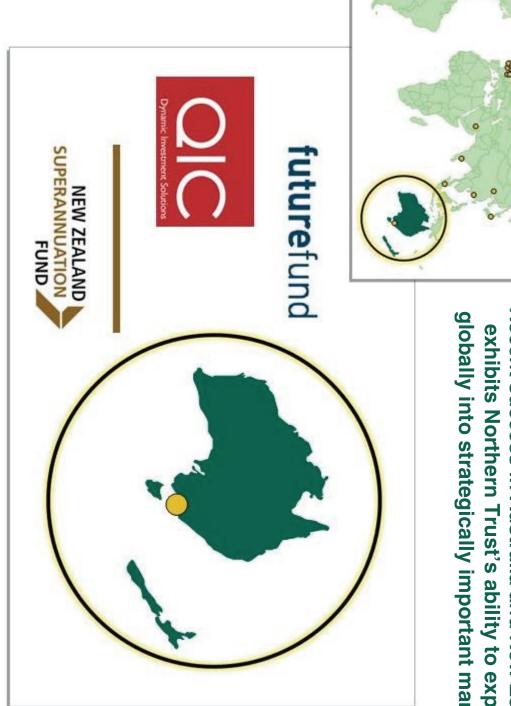
- Expanding the breadth of capabilities offered to clients

- Continuing to enhance our technology platform to provide innovative solutions
- Converted our Beijing office to a full service licensed branch
- Bank of Ireland Securities Services











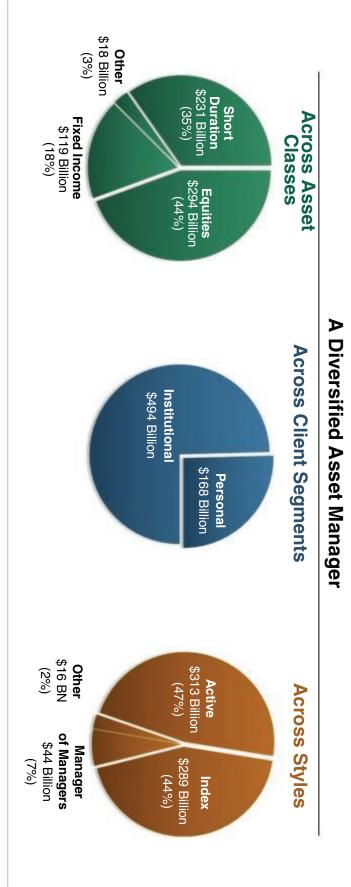
Spotlight on: Australasia Corporate & Institutional Services

Recent success in Australia and New Zealand globally into strategically important markets. exhibits Northern Trust's ability to expand



Client Focused, Diversified Investment Manager

Assets Under Management: \$662.2 Billion



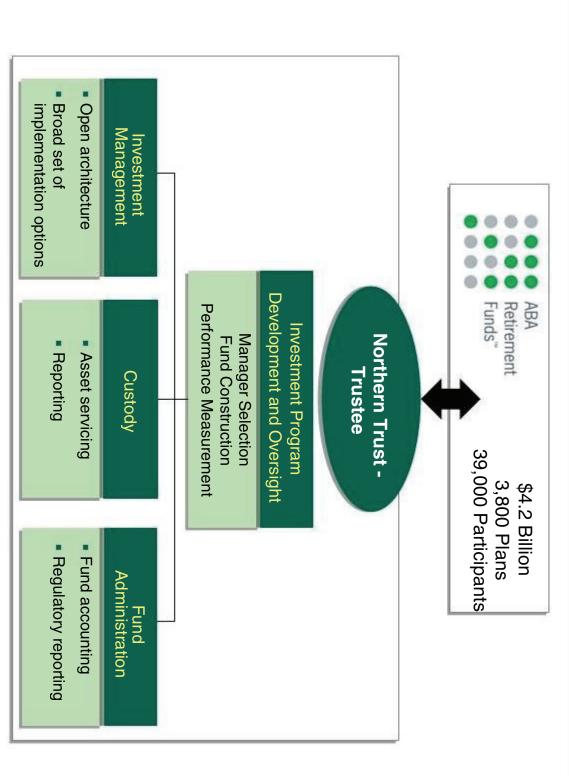
Investing in the Business:

- Focusing on international growth through strategic hires and product development
- Building exchange-traded fund products
- Building exchange-traded fund products
- Expanding alternative investment capabilities
- Driving revenue growth through direct sales of our core capabilities

Preliminary data as of March 31, 2011









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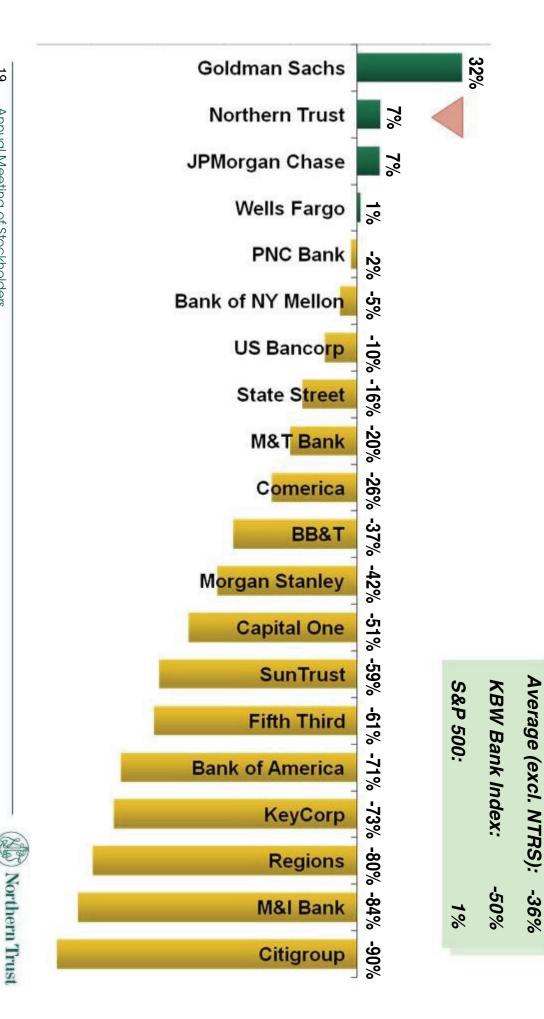




Stock Price Performance



December 31, 2005 through December 31, 2010



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Legacy of Leadership



William D. Smithburg



- Director of The Northern Trust Company and Northern Trust Corporation for 30 years
- Served The Quaker Oats Company for 31 years
- Quaker Oats Chief Executive Officer 1981-97
- Chairman, 1983-97
- President, 1979-83, 1990-93, 1995-97
- Served community as member of the Civic Committee and the Commercial Club of Chicago and the Board of Trustees at Northwestern University
- During Bill's tenure as Director from 1981-2011, Northern Trust's stockholder's equity rose from \$304.4 million to \$6.6 billion, revenue increased from \$223 million to \$3.7 billion, and net income grew from \$35.2 million to \$669.5 million.







Northern Trust: Strategically Positioned for Growth

Market Leader in Focused Businesses

- Largest Personal Trust provider in the United States
- Best Private Bank in North America (*Financial Times*, November 2010 and 2009)
- Best Global Investor Services House (Euromoney, July 2010)
- One of the largest Fund Administrators in Ireland and Guernsey
- 11th largest manager of worldwide institutional assets (*Pensions & Investments*, May 2010)

Strong History of Organic Growth

- Assets Under Custody CAGR of 11% 2001 1Q2011
- Net new business up 28% in 2010 versus prior year
- Continuing to invest in the business

Distinctive Financial Strength

- 85% of securities portfolio rated triple A
- NPAs to loans relatively low at 1.36%
- Tier 1 Common Equity ratio of 13.0%
- 96% of total Tier 1 Capital is Tier 1 Common Equity

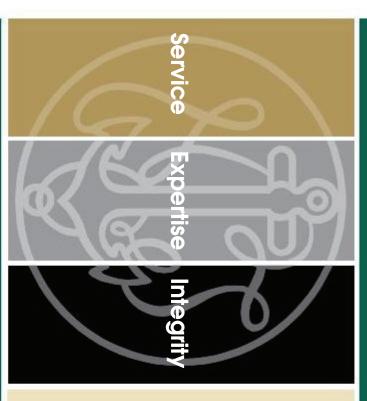
Invested & Experienced Management Team

Combined service at Northern Trust of 216 years

As of March 31, 2011



PRINCIPLES THAT ENDURE



Northern Trust Corporation

Annual Meeting of Stockholders



Questions?

