

**EXHIBIT 99.1** 

# NORTHERN TRUST CORPORATION

**2009 Annual Meeting of Stockholders** 

William A. Osborn Chairman

April 21, 2009





# NORTHERN TRUST CORPORATION

**2009 Annual Meeting of Stockholders** 

Frederick H. Waddell

President & Chief Executive Officer

April 21, 2009





#### **Forward Looking Statement**

This presentation may include forward-looking statements such as statements that relate to Northern Trust's financial goals, dividend policy, expansion and business development plans, anticipated expense levels and projected profit improvements, business prospects and positioning with respect to market, demographic and pricing trends, strategic initiatives, re-engineering and outsourcing activities, new business results and outlook, changes in securities market prices, credit quality including reserve levels, planned capital expenditures and technology spending, anticipated tax benefits and expenses, and the effects of any extraordinary events and various other matters (including developments with respect to litigation, other contingent liabilities and obligations, and regulation involving Northern Trust and changes in accounting policies, standards and interpretations) on Northern Trust's business and results. These statements speak of Northern Trust's plans, goals, targets, strategies, beliefs, and expectations, and refer to estimates or use similar terms. Actual results could differ materially from those indicated by these statements because the realization of those results is subject to many risks and uncertainties. Our 2008 annual report and periodic reports to the SEC contain information about specific factors that could cause actual results to differ, and you are urged to read them. Northern Trust disclaims any continuing accuracy of the information provided in this presentation after today.





## Agenda



- Northern Trust: Client Centric and Highly Focused
- A Challenging Macroeconomic **Environment**
- Financial Strength & Stability:
  - ▶ Financial Performance Highlights
  - ▶ Balance Sheet Highlights
- Stock Price Performance
- **Concluding Thoughts**
- **Question & Answer Session**



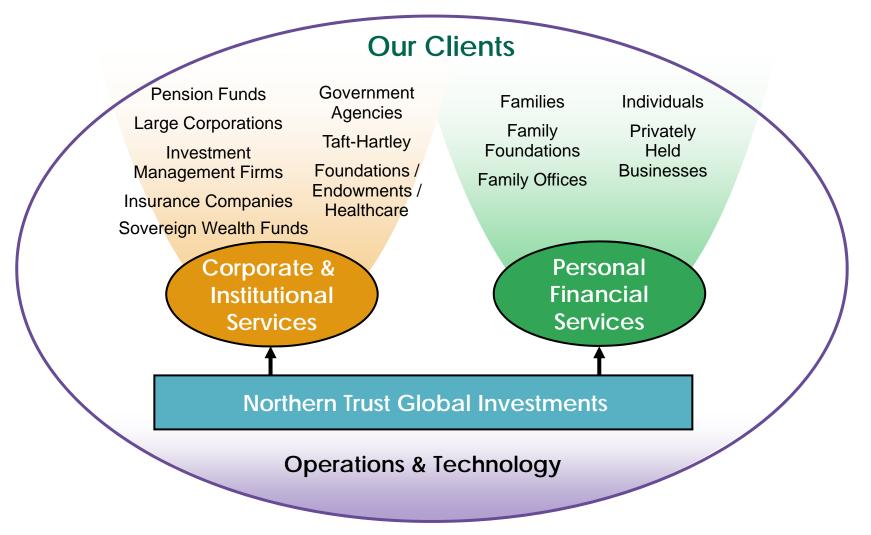


The Northern Trust Advantage:

# Client Centric and Highly Focused



## A Client-centric and Highly Focused Business Model







### A Client-centric and Highly Focused Business Model

While we do adjust our actions to align with prevailing conditions, Northern Trust has resisted the temptation to change our business or risk profile to capitalize on temporarily shifting cycles.

#### **Businesses Northern Trust is NOT in:**

- Investment Banking
- Sub-Prime Mortgage Underwriting
- Asset Backed Commercial Paper Conduits
- Discount Brokerage
- American Depositary Receipts

- Credit Cards
- Retail Banking
- Consumer Finance
- Venture Capital
- Stock Transfer

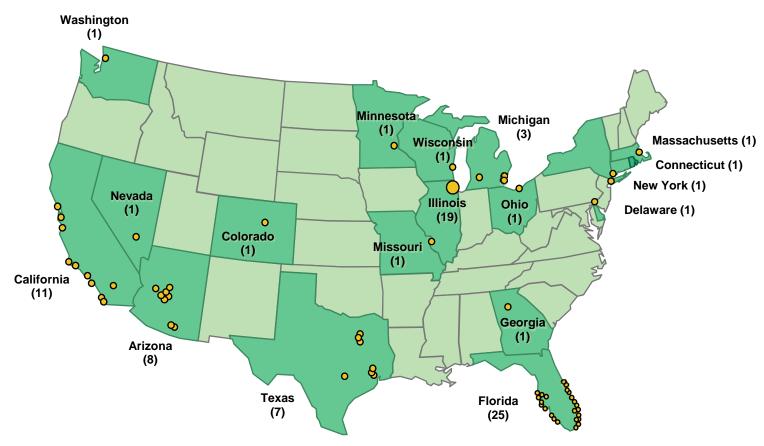




#### **Extensive Reach in Affluent Market**

#### Network of over 80 PFS Offices in 18 States

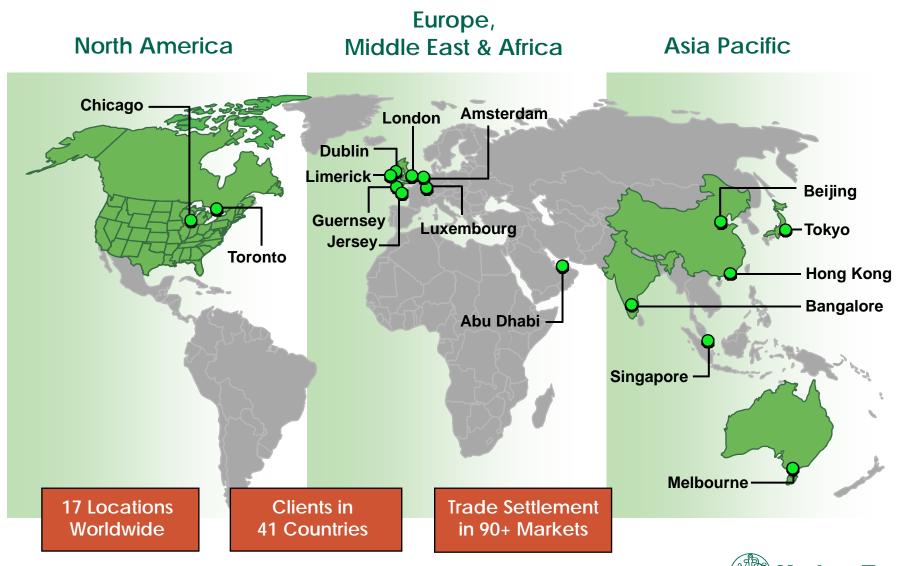
Over 50% of the U.S. millionaire market resides within a 45-minute drive of Northern Trust offices.





#### Corporate & Institutional Services

### Strategically Positioned in Three Dynamic Regions



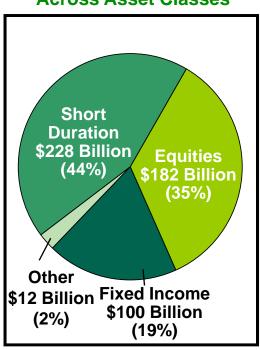
## Diversified, World Class Investment Manager

#### **\$522.3** Billion

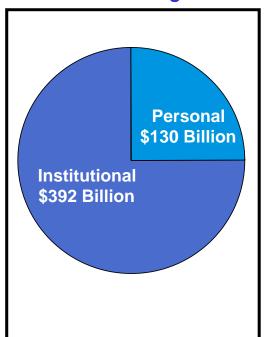
Assets Under Management as of March 31, 2009

#### A Diversified Asset Manager

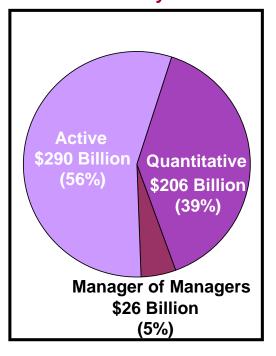
#### **Across Asset Classes**



#### **Across Client Segments**



#### **Across Styles**

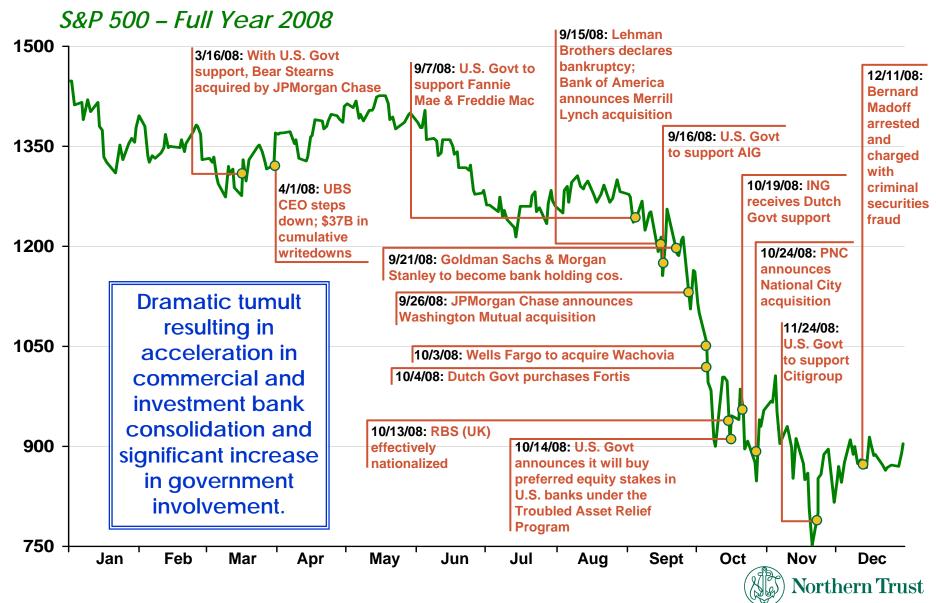




# A Challenging Macroeconomic Environment



#### 2008: The Changing Landscape in Financial Services



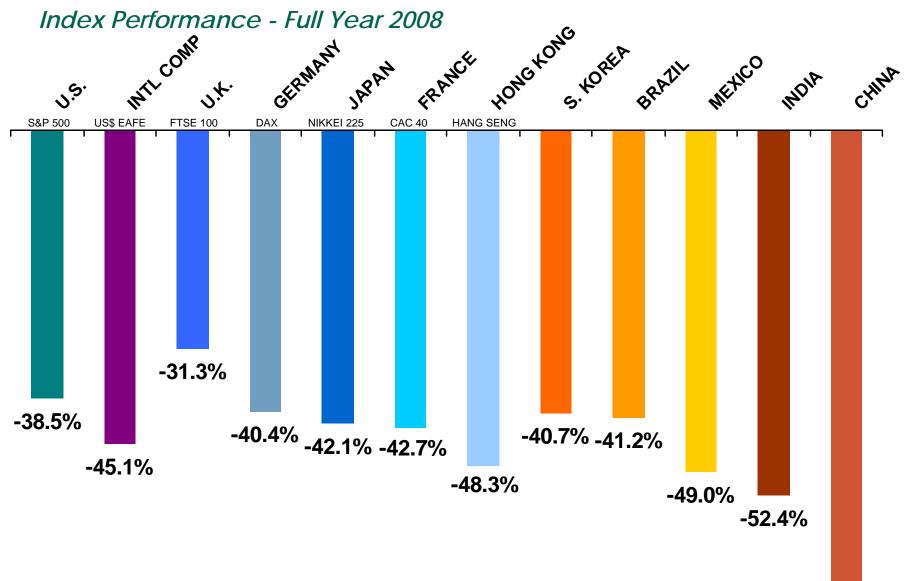


#### 2008: U.S. Treasury, Federal Reserve and FDIC Actions





# **Weak Global Equity Market Environment**



Source: Haver Analytics



# Financial Strength & Stability

Financial Performance
Highlights



# Northern Trust: A Solid Year Considering the Environment

Full Year 2008	% Growth 2008 vs 2007
\$2,135 Million	+3%
\$1,065 Million	+82%
\$1,129 Million	+24%
\$4,328 Million	+21%
\$2,888 Million	+19%
\$795 Million	+9%
\$3.47	+7%
\$641 Million	-22%
\$2.79	-24%
\$3.0 Trillion	-27%
\$1.4 Trillion	-32%
\$559 Billion	-26%
	\$2,135 Million \$1,065 Million \$1,129 Million \$4,328 Million \$2,888 Million \$795 Million \$3.47  \$641 Million \$2.79  \$3.0 Trillion \$1.4 Trillion

Northern Trust

<sup>\*</sup>Operating basis excludes the impact of all VISA related items.



# First Quarter 2009 Highlights

	First Quarter 2009	% Change 1Q09 vs 1Q08	Trust Fees: Continue to be
Trust, Inv. & Other Svcing Fees Other Noninterest Income Net Interest Income Total Revenues Noninterest Expenses Net Income Earnings Per Common Share	\$411 Million \$206 Million \$288 Million \$904 Million \$594 Million \$162 Million \$0.61	-22% +11% +8% -8% -3% -30% -41%	affected by equity market declines and fixed income market dislocation  Expenses: Well controlled
Assets Under Custody Global Custody Assets Assets Under Management	\$2.8 Trillion \$1.4 Trillion \$522 Billion	-29% -33% -33%	Client Assets: Declined less than market indices: S&P 500 -40% Intl EAFE -49%





## Change in Client Assets **Better Than** Challenging Markets

	Assets at	% Change Vs.		5 Year
	March 31, 2009	Last Qtr	Last Yr	CAGR
Assets Under Custody	\$2.8 Trillion	-6%	-29%	+5%
Global Custody Assets	\$1.4 Trillion	-5%	-33%	+11%
Assets Under Management	\$522 Billion	-7%	-33%	0.1%
Equity Market Indices:		<b>†</b>	<b>†</b>	<b>†</b>
S&P 500		-12%	-40%	-7%
US\$ EAFE (international index)		-16%	-49%	-5%

Whether considered on a quarterly, annual or 5-year basis, our asset accumulation rates consistently outperform the market.





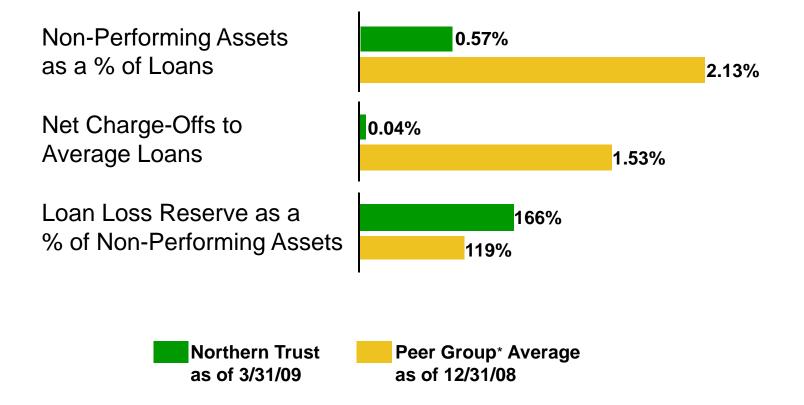
# Financial Strength & Stability

Balance Sheet Highlights



#### **Outstanding Credit Quality**

#### Credit Quality is notably better than peer averages in each category.





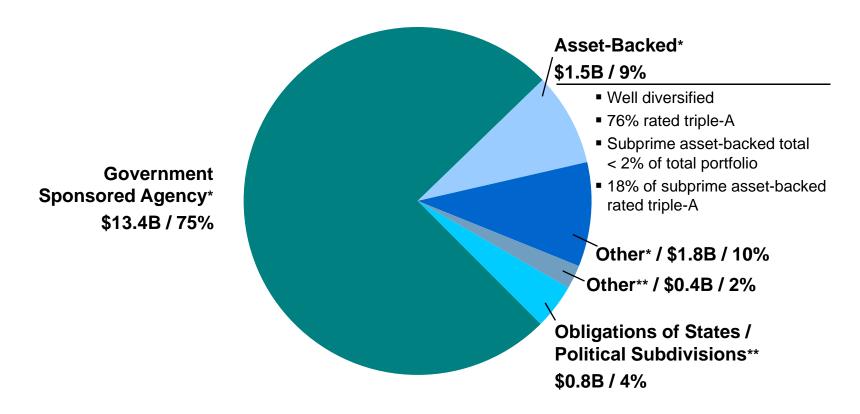
<sup>\*</sup> Peer group consists of the 20 largest U.S. Bank Holding Companies in terms of total balance sheet assets. Source: SNL Financial



### High Quality Securities Portfolio

#### \$17.8B SECURITIES PORTFOLIO

- 90% of total securities rated triple-A
- Total net unrealized losses (pretax) of only \$240 million (preliminary)





<sup>\*</sup>Available for Sale Securities. \*\*Held to Maturity Securities





#### **Outstanding Capital Strength**

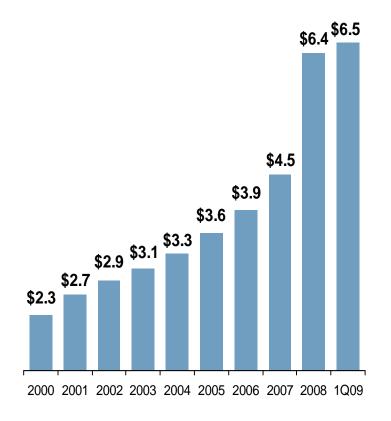
CAPITAL RATIOS	3/31/08	3/31/09	"Well Capitalized" Guideline
Tier 1 Capital	9.6%	13.0%	6.0%
Total Risk-Based	11.5%	15.2%	10.0%
Leverage	6.9%	8.9%	5.0%
Tangible Common Equity	5.6%	5.9%	

#### U.S. CAPITAL PURCHASE PROGRAM PARTICIPATION

- On November 14, the U.S. Treasury invested \$1.576 billion in senior preferred stock and related warrants in Northern Trust
- In combination with our already strong capital position, the additional capital allows us to support clients and maximize growth opportunities.
- In addition, we continue to support high quality loan growth in line with our existing strategies.

#### **TOTAL EQUITY (\$ Billions)**

**CAGR:** +13%





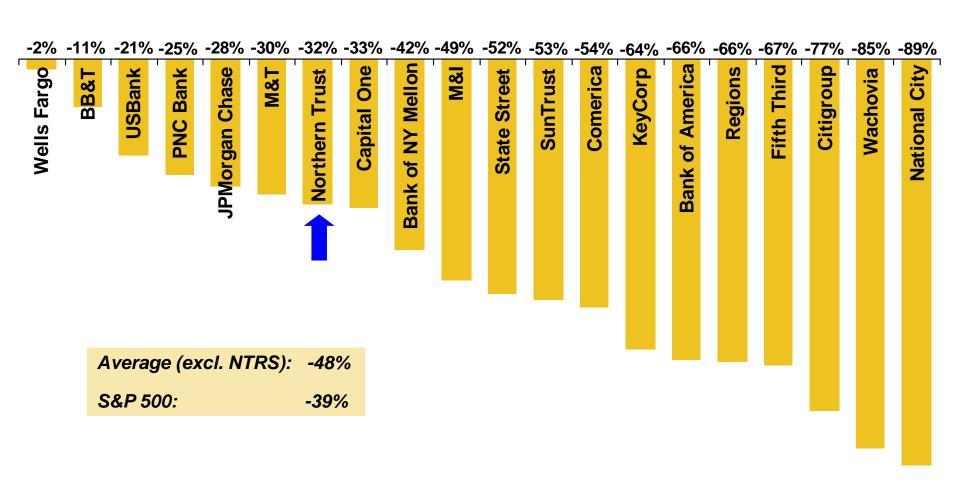


# Stock Price Performance



### Challenging Environment for Bank Stocks in 2008

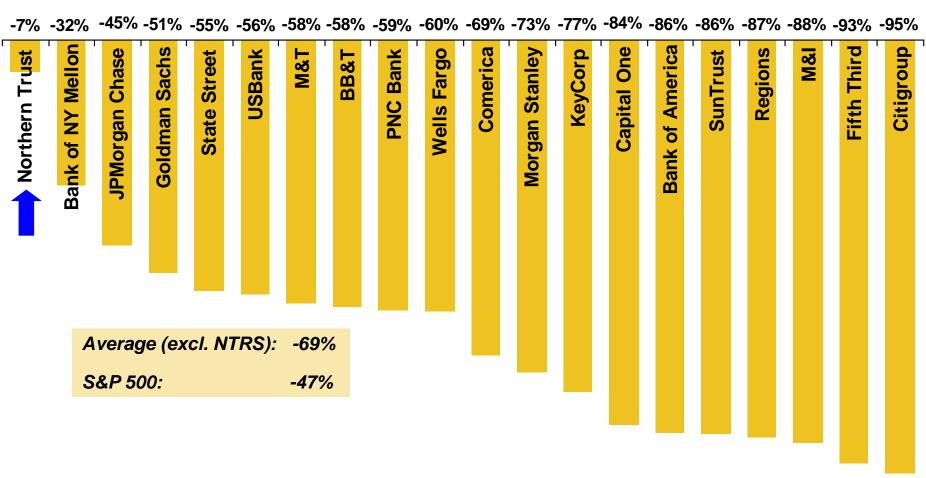
#### Full Year 2008





#### **Bank Stock Price Performance: Recent History**

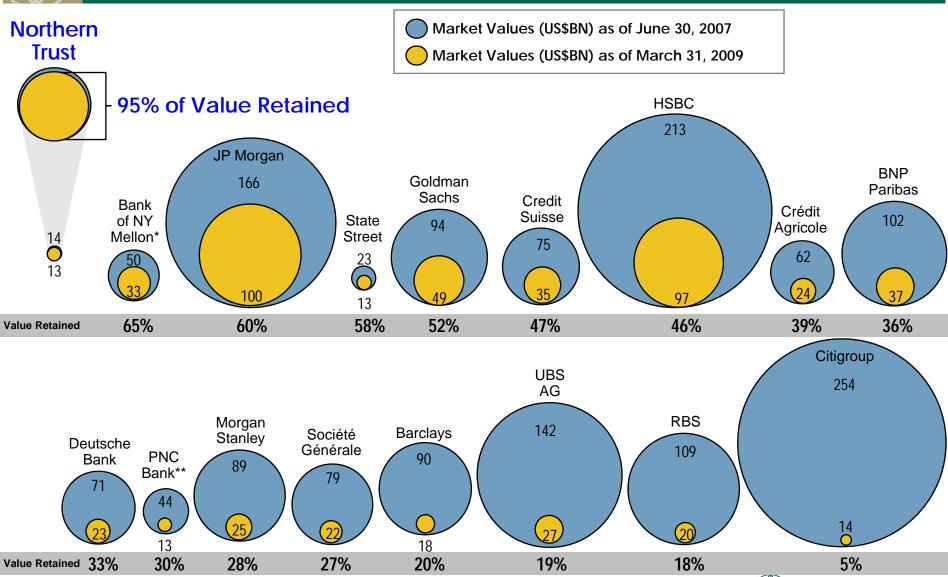
#### June 30, 2007 through March 31, 2009



Northern Trust



### Market Capitalization: Value Retained



\*6/30/07 market value for Bank of NY Mellon reflects that of legacy Bank of New York plus legacy Mellon.

\*\*6/30/07 market value for PNC Bank reflects that of legacy PNC Bank plus legacy National City.

Source: Bloomberg and Northern Trust Market Research.





# Concluding Thoughts



# Experienced, Dedicated Management Team

	Northern Trust	<u>Industry</u>
<ul><li>Rick Waddell - President &amp; CEO</li></ul>	34 Years	34 Years
<ul><li>Sherry Barrat - President – PFS</li></ul>	19 Years	39 Years
◆ Steve Fradkin - EVP & Chief Financial Officer	24 Years	24 Years
◆ Tim Moen - EVP – Human Resources & Admin	n. 8 Years	34 Years
<ul><li>Bill Morrison - President – PFS</li></ul>	13 Years	36 Years
<ul><li>Steve Potter - President – NTGI</li></ul>	27 Years	27 Years
<ul> <li>Joyce St. Clair - EVP – Corporate Risk Mgt.</li> </ul>	17 Years	28 Years
<ul><li>Jana Schreuder - President – WWOT</li></ul>	29 Years	29 Years
◆ Tim Theriault - President – C&IS	25 Years	27 Years
♦ Kelly Welsh - EVP & General Counsel	9 Years	31 Years





### 120 Years of Stewardship and Success

Success achieved for our clients, our people and our shareholders through **Principles that Endure:** 

Service

**Expertise** 

Integrity





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Frederick H. Waddell
President & Chief Executive Officer

William A. Osborn Chairman

