### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## Form 10-K

|                       | ANNUAL REPORT PURSUANT TO<br>OF THE SECURITIES EXCHAN<br>For the fiscal year ended Dece  | NGE ACT OF 1934  |
|-----------------------|--|--|
|                       | OR TRANSITION REPORT PURSUANT T OF THE SECURITIES EXCHAI For the transition period from Commission file number Parkway Propert (Exact name of registrant as specif | NGE ACT OF 1934<br>to<br>r 1-11533<br><b>ties, Inc.</b>  |
|                       | Maryland   | 74-2123597   |
|                       | (State or other jurisdiction of incorporation or organization)   | (I.R.S. Employer<br>Identification No.)  |
|                       | One Jackson Place Suit   | te 1000  |
|                       | 188 East Capitol Str   |  |
|                       | Jackson, Mississippi 392<br>(Address of principal executive of   |  |
|                       | (Address of principal executive of (601) 948-4091  | nices) (Zip Code)  |
|                       | Registrant's telephone no  | umber:   |
|                       | www.pky.com  |  |
|                       | Registrant's website   | <u>e:</u>  |
|                       | Securities registered pursuant to Secti<br>Common Stock, \$.001 Pa<br>8.00% Series D Cumulative Redeemable Pref<br>New York Stock Exch                             | ar Value<br>ferred Stock \$.001 Par Value  |
|                       | Securities registered pursuant to Secti <b>None</b>  | on 12(g) of the Act:   |
| Securities Exchange   |  | orts required to be filed by Section 13 or 15(d) of the r such shorter period that the registrant was required to the past 90 days. Yes No |
| will not be contain   |  | tem 405 of Regulation S-K is not contained herein, and tive proxy or information statements incorporated by -K.                            |
| Indicate by che       | eck mark whether the registrant is an accelerated filer (a   | as defined in Rule 12b-2 of the Act). Yes 🛛 No 🗀   |
| to the price at which |  | on equity held by non-affiliates computed by referenced and asked price of such common equity, as of the last arter: \$468,316,000.        |
| The number of         | shares outstanding in the registrant's class of common   | stock as of March 1, 2005 was 14,066,954.  |
|                       | DOCUMENTS INCORPORATED   | BY REFERENCE   |
| Portions of the       | Registrant's Proxy Statement for the 2005 Annual Med   | eting of Shareholders are incorporated by reference into   |

Part III.

#### PARKWAY PROPERTIES, INC.

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#### ITEM 1. Business.

#### Overview

Parkway Properties, Inc. ("Parkway" or the "Company") is a real estate investment trust ("REIT") specializing in the operations, acquisition, ownership, management, and leasing of office properties. The Company is self-administered, in that it provides its own investment and administrative services internally through its own employees. The Company is also self-managed, as it internally provides the management, maintenance and other real estate services that its properties require through its own employees, such as property managers and engineers and in some cases, leasing professionals. In addition Parkway is self-leased for renewal leases for the majority of its office property portfolio. The Company is geographically focused on the Southeastern and Southwestern United States and Chicago. Parkway and its predecessors have been public companies engaged in the real estate business since 1971, and its present senior management has been with Parkway since the 1980's. The management team has had experience managing a public real estate company through all phases of the real estate business cycle. At January 1, 2005, Parkway owned or had an interest in 62 office properties located in 11 states with an aggregate of approximately 11.6 million square feet of leasable space.

Parkway evaluates individual office assets for purchase considering a number of factors such as current market rents, vacancy rates and capitalization rates. As part of this strategy, since July 1995, the Company has (i) completed the acquisition of 69 office properties, encompassing 12.2 million net rentable square feet, for a total purchase price of \$1.2 billion; (ii) sold or is in the process of selling all of its non-core assets; (iii) sold 12 office properties, encompassing approximately 1.3 million net rentable square feet primarily in markets that posed increasing risks and redeployed these funds; (iv) sold joint venture interests in seven office properties encompassing 2.3 million net rentable square feet; and (v) implemented self-management and self-leasing at most of its properties to promote a focus on customer retention and superior service in meeting the needs of its customers. Parkway defines total investment in office properties as purchase price plus estimated closing costs and anticipated capital expenditures during the first 24 months of ownership for tenant improvements, commissions, upgrades and capital improvements to bring the building up to the Company's standards.

#### **Industry Segments**

Parkway's primary business is the ownership and operation of office properties. The Company accounts for each office property or groups of related office properties as an individual operating segment. Parkway has aggregated its individual operating segments into a single reporting segment due to the fact that the individual operating segments have similar operating and economic characteristics.

The individual operating segments exhibit similar economic characteristics such as being leased by the square foot, sharing the same primary operating expenses and ancillary revenue opportunities and being cyclical in the economic performance based on current supply and demand conditions. The individual operating segments are also similar in that revenues are derived from the leasing of office space to customers and each office property is managed and operated consistently in accordance with Parkway's standard operating procedures. The range and type of customer uses of our properties is similar throughout our portfolio regardless of location or class of building and the needs and priorities of our customers do not vary from building to building. Therefore, Parkway's management responsibilities do not vary from location to location based on the size of the building, geographic location or class.

#### Operating Properties

Parkway generally seeks to acquire and operate well-located Class A, A- or B+ (as classified within their respective markets) multi-story office buildings which are located in primary or secondary markets in the Southeastern and Southwestern United States and Chicago, ranging in size from 100,000 to 1,500,000 net rentable square feet and which have current and projected occupancy levels in excess of 70% and adequate parking to accommodate full occupancy. The Company targets buildings which are occupied by a major customer that accounts for at least 30% of the building's total rental revenue and has at least five years remaining on its lease. Parkway's focus on new property acquisitions is on higher barrier-to-entry sub-markets in both central business districts and suburban markets. Parkway strives to purchase office buildings at minimum initial unleveraged annual yields on its total investment of 8%. The Company defines initial unleveraged yield as net operating income

("NOI") divided by total investment (as previously defined), where NOI represents budgeted cash operating income for the current year at current occupancy rates and at rental rates currently in place with no adjustments for anticipated expense savings, increases in rental rates, additional leasing or straight line rent. The Company also generally seeks to acquire properties whose total investment per net rentable square foot is at least 20% below estimated replacement cost. Although the Company seeks to acquire properties which meet all of the acquisition criteria, specific property acquisitions are evaluated individually and may fail to meet one or more of the acquisition criteria at the date of purchase.

During 2004, the Company acquired three office properties with approximately \$97,000 net rentable square feet for a total purchase price of \$150 million, or approximately \$167 per net rentable square foot. The properties purchased are located in Orlando, Atlanta and Phoenix. Consistent with the qualification requirements of a REIT, the Company intends to hold and operate its portfolio of office buildings for investment purposes, but may determine to sell properties that no longer meet its investment criteria.

#### Dispositions

Parkway has also pursued a strategy of liquidating its non-core assets and office building investments that no longer meet the Company's investment criteria and/or the Company has determined value will be maximized by selling and redeploying the proceeds. The Company routinely evaluates changes in market conditions that indicate an opportunity or need to sell properties within those markets in order to maximize shareholder value and allocate capital judiciously.

Since January 1, 1995, Parkway has sold non-core assets with a book value of approximately \$45 million for approximately \$68 million, resulting in an aggregate gain for financial reporting purposes of approximately \$23 million. The book value of all remaining non-office building real estate assets, all of which are available for sale, was \$3.5 million as of December 31, 2004.

Since January 1, 1998, the Company has sold 12 office properties, encompassing approximately 1.3 million net rentable square feet for net proceeds of \$128 million, resulting in aggregate gains for financial reporting purposes of \$18 million. Currently, the Company is considering the sale of its property in Greenville, South Carolina, primarily because the Company does not own sufficient office space in this market to justify self-management and self-leasing. This investment decision will be based upon the Company's analysis of existing markets and competing investment opportunities.

#### Joint Ventures and Discretionary Fund

Parkway intends to continue forming joint ventures or partnerships with select investors. Under the terms of the joint venture agreements, Parkway will operate, manage, and lease the properties on a day-to-day basis, provide acquisition and construction management services to the joint venture, and receive fees for providing these services. The joint venture will arrange first mortgage financing which will be non-recourse, property specific debt. To date, Parkway has entered into four joint venture agreements of this nature.

On December 14, 2004, Parkway sold an 80% interest in three assets to Rubicon America Trust, an Australian listed trust, which is advised by the Greenwich Group International (the "Rubicon Joint Venture"). The properties included in the 550,000 square foot venture are Lakewood and Falls Pointe in Atlanta and Carmel Crossing in Charlotte. The sale values the properties at a total of \$66.7 million, which equates to \$121 per square foot. Parkway recognized a net acquisition fee of approximately \$2 million in addition to the sales price and recorded a gain on the sale of \$3.5 million in the fourth quarter. Parkway Realty Services will continue to manage, lease and operate the buildings. The joint venture is accounted for using the equity method of accounting.

Simultaneous with closing the Rubicon Joint Venture, the entity that owns the properties closed a \$52 million mortgage secured by the properties. The non-recourse first mortgage has a fixed interest rate of 4.86%, is interest only for the first four years, amortizes over 30 years thereafter and matures in seven years. Greenwich Group International acted as placement agent for the debt. Parkway received net cash proceeds from the sale and the financing of approximately \$58 million, which was used to reduce short-term borrowings under the Company's lines of credit. Parkway's share of the venture's debt is 13.85%, which is included in the calculation of the ratio of debt to total market capitalization. Also, simultaneous with closing, the Company repaid the outstanding \$4.5 million first mortgage on its Lakewood asset at a prepayment premium of \$381,000.

The Company has begun efforts to form a discretionary fund, which would acquire office properties similar to those currently held in the portfolio. The targeted size of the fund is \$500 million comprised of \$300 million in debt and \$200 million of equity. The Company may contribute approximately \$50 million to the equity of the fund. Targeted potential investors are institutions, pension funds, state retirement systems and endowments. The Company would generate additional economic returns through the asset, property and construction management fees and the leasing commissions. There is no assurance that the Company will be successful in its efforts to raise a fund, and even if it is successful, the economic benefits will most likely not be realized until 2006 or beyond.

#### Self-Management, Self-Leasing and Third Party Management

The Company self-manages approximately 99.3% of its current portfolio on a net rentable square footage basis. In addition, the Company self-leases for renewals and currently self-leases approximately 87.6% of its portfolio on a net rentable square footage basis. For new tenant leasing, which is a smaller portion of our business, we fully cooperate with the third party brokerage community. The Company benefits from a fully integrated management infrastructure, provided by its wholly-owned management subsidiary, Parkway Realty Services LLC ("Parkway Realty"). The Company believes self-management and self-leasing results in better customer service, higher customer retention and allows the Company to enhance stockholder value through the application of its hands-on operating style. In order to provide exceptional customer service, Parkway is focused on hiring, training and retaining talented employees. The Company believes that its focus on customer retention will benefit the Company and its stockholders by maintaining a stabilized revenue stream and avoiding higher capital expenditures and leasing commissions associated with new leases. In order to self-manage properties, the Company seeks to reach critical mass in terms of square footage. Critical mass varies from market to market and is generally defined by the Company as owning or managing a minimum of 250,000 square feet. The Company is considering the sale of its properties that are not self-managed because the inability to self-manage these properties limits the Company's ability to apply its hands-on operating strategy. In addition to its owned properties, Parkway Realty currently manages and/or leases approximately 2.8 million net rentable square feet for third-party owners (including joint venture interests). The Company intends to expand its third party fee business through the joint ventures and the proposed fund(s).

#### Financing Strategy

The Company expects to continue seeking fixed rate, non-recourse mortgage financing with maturities from five to ten years typically amortizing over 25 to 30 years on select office building investments as additional capital is needed. The Company targets a debt to total market capitalization ratio at a percentage in the mid-40's. This ratio may vary at times pending the timing of acquisitions, sales and/or sales of equity securities. In addition, volatility in the price of the Company's common stock may affect the debt to total market capitalization ratio. However, over time the Company plans to maintain a percentage in the mid-40's. The Company monitors interest and fixed charge coverage ratios. See Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations – Financial Condition." Parkway has no present plans to issue senior securities. Should the opportunity present itself, Parkway has the ability to issue common stock periodically through its dividend reinvestment plan.

Parkway may, in appropriate circumstances, acquire one or more properties in exchange for Parkway's equity securities. Parkway may provide financing in connection with sales of property if market conditions so require, but it does not presently intend to make other loans. Parkway has no set policy as to the amount or percentage of its assets which may be invested in any specific property. Rather than a specific policy, Parkway evaluates each property in terms of whether and to what extent the property meets Parkway's investment criteria and strategic objectives. Parkway has no present intentions of underwriting securities of other issuers. The strategies and policies set forth above were determined, and are subject to review by, Parkway's Board of Directors which may change such strategies or policies based upon their evaluation of the state of the real estate market, the performance of Parkway's assets, capital and credit market conditions, and other relevant factors. Parkway provides annual reports to its stockholders that contain financial statements audited by Parkway's independent public accountants.

#### Management Team

Parkway's management team consists of experienced office property specialists with proven capabilities in office property (i) operations; (ii) leasing; (iii) management; (iv) acquisition/disposition; (v) financing; (vi) capital allocation; and (vii) re-positioning. Parkway's eleven senior officers have an average of over 21 years of real estate industry experience, and have worked together at Parkway for an average of over 14 years. Management has developed a highly service-oriented operating culture and believes that its focus on operations, proactive leasing,

property management and asset management activities will result in higher customer retention and occupancy and will continue to translate into enhanced stockholder value.

#### Administration

The Company is self-administered and self-managed and maintains its principal executive offices in Jackson, Mississippi. As of January 1, 2005, the Company had 252 employees. The operations of the Company are conducted from approximately 13,000 square feet of office space located at 188 East Capitol Street, One Jackson Place, Suite 1000, Jackson, Mississippi. The building is owned by Parkway and is leased by Parkway at market rental rates.

#### Available Information

Parkway makes available free of charge on the "Investor Relations" page of its web site, www.pky.com, its filed and furnished reports on Form 10-K, 10-Q and 8-K and all amendments thereto, as soon as reasonably practicable after Parkway electronically files such material with, or furnishes it to, the Securities and Exchange Commission.

The Company's Corporate Governance Guidelines, Code of Business Conduct and Ethics and the Charters of the Audit Committee, Nominating and Corporate Governance Committee and Compensation Committee of the Board of Directors are available on the "Investor Relations" page of Parkway's web site. Copies of these documents are also available free of charge in print upon written request addressed to Investor Relations, Parkway Properties, Inc., One Jackson Place Suite 1000, 188 East Capitol Street, Jackson, Mississippi 39201-2195.

#### Recent Developments

On January 5, 2005, the Company entered into an agreement to purchase the 70% interest held by Investcorp International, Inc., its joint venture partner, in the property known as 233 North Michigan Avenue in Chicago, Illinois. The terms of the agreement place total building value at \$194.3 million or \$182 per square foot. The Company will close the investment in two stages. The Company closed 90% of the purchase on January 14, 2005. The second closing for the remainder of Investcorp's interest will occur following lender and rating agency approval, which is expected within ninety days. At closing, the Company earned a \$400,000 incentive fee from Investcorp based upon the economic returns generated over the life of the partnership. The purchase was funded with proceeds from the sale of 1.6 million shares of common stock to Citigroup Global Markets, Inc. on January 10, 2005 and the assumption of an existing first mortgage on the property.

The 70% interest in 233 North Michigan Avenue was acquired subject to an existing non-recourse first mortgage with an outstanding balance of approximately \$100 million, which matures July 2011 and carries a fixed interest rate of 7.21%. In accordance with generally accepted accounting principles, the mortgage will be recorded at approximately \$112 million to reflect the fair value of the financial instrument based on the market rate of 4.94% on the date of purchase.

On January 10, 2005, the Company sold 1,600,000 shares of common stock to Citigroup Global Markets, Inc. The Company used the net proceeds of approximately \$76 million towards the acquisition of the 70% interest held by its joint venture partner in the property known as 233 North Michigan Avenue in Chicago, IL and to reduce outstanding variable rate debt.

In early March 2005, the Company expects, subject to the completion of due diligence, to purchase for approximately \$29.3 million two adjacent buildings in downtown Jacksonville, Florida. In addition to the purchase price the Company expects to invest an additional \$4.3 million in improvements. The buildings, which total 305,000 square feet, are approximately 93% leased. The purchase will be funded via the remaining proceeds from the Company's January 2005 equity offering as well as its existing line of credit.

#### ITEM 2. Properties.

#### General

The Company operates and invests principally in office properties in the Southeastern and Southwestern United States and Chicago, but is not limited to any specific geographical region or property type. As of January 1, 2005, the Company owned or had an interest in 62 office properties comprising approximately 11.6 million square feet of office space located in 11 states.

Property acquisitions in 2004, 2003 and 2002 were funded through a variety of sources, including:

- a. Cash reserves and cash generated from operating activities,
- b. Sales of non-core assets,
- c. Sales of office properties,
- d. Sales of joint venture interests,
- e. Fixed rate, non-recourse mortgage financing with maturities ranging from five to ten years,
- f. Assumption of existing fixed rate, non-recourse mortgages on properties purchased,
- g. Sales of Parkway preferred and common stock,
- h. Advances on bank lines of credit, and
- i. Issuances of preferred membership interests to sellers.

#### Office Buildings

Other than as discussed under "Item 1. Business", the Company intends to hold and operate its portfolio of office buildings for investment purposes. The Company does not propose any program for the renovation, improvement or development of any of the office buildings, except as called for under the renewal of existing leases or the signing of new leases or improvements necessary to upgrade recent acquisitions to the Company's operating standards. During 2004, the Company began development of a \$6.9 million, 517 space parking facility to accommodate building customers at City Centre in Jackson, Mississippi. All such improvements are expected to be financed by cash flow from the portfolio of office properties and advances on bank lines of credit.

In the opinion of management, all properties are adequately covered by insurance.

All office building investments compete for customers with similar properties located within the same market primarily on the basis of location, rent charged, services provided and the design and condition of the improvements. The Company also competes with other REITs, financial institutions, pension funds, partnerships, individual investors and others when attempting to acquire office properties.

The following table sets forth certain information about office properties the Company owned or had an interest in as of January 1, 2005:

|                    | Number<br>Of  | Total Net<br>Rentable | % of<br>Total Net | Average<br>Rent Per | Estimated<br>Average<br>Market<br>Rent Per | % of<br>Leases<br>Expiring | %<br>Leased |
|--------------------|---------------|-----------------------|-------------------|---------------------|--|----------------------------|-------------|
|                    | Office        | <b>Square Feet</b>    | Rentable          | Square              | Square                                     | In                         | As of       |
| Location           | Properties(1) | (in thousands)        | Feet              | Foot (2)            | Foot (3)                                   | 2005 (4)                   | 1/1/2005    |
| Houston, TX        | 15            | 2,242                 | 19.4%             | \$17.70             | \$16.53                                    | 19.9%                      | 94.5%       |
| Atlanta, GA        | 9             | 1,377                 | 11.9%             | 21.10               | 20.45                                      | 11.9%                      | 92.1%       |
| Chicago, IL        | 1             | 1,070                 | 9.3%              | 33.48               | 31.50                                      | 1.0%                       | 93.5%       |
| Phoenix, AZ        | 3             | 871                   | 7.5%              | 24.04               | 20.43                                      | 12.0%                      | 95.4%       |
| Columbia, SC       | 3             | 867                   | 7.5%              | 16.62               | 16.28                                      | 24.6%                      | 89.2%       |
| Memphis, TN        | 4             | 848                   | 7.3%              | 19.28               | 17.47                                      | 12.6%                      | 84.1%       |
| Jackson, MS        | 5             | 843                   | 7.3%              | 17.66               | 17.46                                      | 23.8%                      | 80.0%       |
| Knoxville, TN      | 2             | 545                   | 4.7%              | 14.50               | 16.00                                      | 17.9%                      | 94.1%       |
| Charlotte, NC      | 2             | 511                   | 4.4%              | 17.66               | 15.92                                      | 7.8%                       | 80.2%       |
| Richmond, VA       | 6             | 498                   | 4.3%              | 16.82               | 15.97                                      | 19.0%                      | 86.4%       |
| Orlando, FL        | 2             | 461                   | 4.0%              | 21.70               | 20.13                                      | 23.9%                      | 97.3%       |
| Nashville, TN      | 1             | 430                   | 3.7%              | 13.49               | 16.75                                      | 19.6%                      | 94.3%       |
| Hampton Roads, VA  | 3             | 386                   | 3.3%              | 16.56               | 15.29                                      | 6.4%                       | 90.6%       |
| St. Petersburg, FL | 2             | 321                   | 2.8%              | 18.02               | 17.22                                      | 16.9%                      | 96.2%       |
| Ft. Lauderdale, FL | 2             | 215                   | 1.9%              | 21.87               | 20.47                                      | 19.2%                      | 93.3%       |
| All Others         | 2             | 78                    | 0.7%              | 11.02               | 11.23                                      | 4.2%                       | 100.0%      |
|                    | 62            | 11,563                | 100.0%            | \$19.92             | \$18.94                                    | 15.6%                      | 91.0%       |

- (1) Includes 54 office properties owned directly; a 32,000 square foot office property in which the Company owns a 50% interest located in New Orleans, Louisiana; a 1,070,000 square foot office property in which the Company owns a 30% interest located in Chicago, Illinois; a 481,000 square foot office property in which the Company owns a 30% interest located in Phoenix, Arizona; two office properties totaling 170,000 square feet in which the Company owns a 20% interest located in Jackson, Mississippi; and three office properties totaling 550,000 square feet in which the Company owns a 20% interest located in Atlanta, Georgia and Charlotte, North Carolina.
- (2) Average rent per square foot is defined as the weighted average current gross rental rate including expense escalations for leased office space in the building as of January 1, 2005.
- (3) Estimated average market rent per square foot is based upon information obtained from (i) the Company's own experience in leasing space at the properties; (ii) leasing agents in the relevant markets with respect to quoted rental rates and completed leasing transactions for comparable properties in the relevant markets; and (iii) publicly available data with respect thereto. Estimated average market rent is weighted by the net rentable square feet expiring in each property.
- (4) The percentage of leases expiring in 2005 represents the ratio of square feet under leases expiring in 2005 divided by total net rentable square feet.

The following table sets forth scheduled lease expirations for properties owned as of January 1, 2005 on leases executed as of January 1, 2005, assuming no customer exercises renewal options:

|            |        | Net            |             | Annualized     | Weighted              | Weighted Est    |
|------------|--------|----------------|-------------|----------------|-----------------------|-----------------|
|            |        | Rentable       | Percent of  | Rental         | <b>Expiring Gross</b> | Avg Market      |
| Year of    | Number | Square Feet    | Total Net   | Amount         | Rental Rate Per       | Rent Per Net    |
| Lease      | of     | Expiring       | Rentable    | Expiring (1)   | Net Rentable          | Rentable        |
| Expiration | Leases | (in thousands) | Square Feet | (in thousands) | Square Foot (2)       | Square Foot (3) |
| 2005       | 354    | 1,798          | 15.5%       | \$ 34,156      | \$19.00               | \$17.58         |
| 2006       | 244    | 1,209          | 10.5%       | 24,341         | 20.13                 | 18.16           |
| 2007       | 247    | 1,395          | 12.1%       | 26,957         | 19.32                 | 17.36           |
| 2008       | 152    | 1,277          | 11.0%       | 22,968         | 17.99                 | 17.31           |
| 2009       | 156    | 1,691          | 14.6%       | 36,387         | 21.52                 | 21.17           |
| Thereafter | 164    | 3,152          | 27.3%       | 64,819         | 20.57                 | 20.19           |
|            | 1,317  | 10,522         | 91.0%       | \$209,628      | \$19.92               | \$18.94         |

- (1) Annualized rental amount expiring is defined as net rentable square feet expiring multiplied by the weighted average expiring annual rental rate per net rentable square foot.
- (2) Weighted average expiring gross rental rate is the weighted average rental rate including expense escalations for office space.
- (3) Estimated average market rent is based upon information obtained from (i) the Company's own experience in leasing space at the properties: (ii) leasing agents in the relevant markets with respect to quoted rental rates and completed leasing transactions for comparable properties in the relevant markets; and (iii) publicly available data with respect thereto. Estimated average market rent is weighted by the net rentable square feet expiring in each property.

Fixed-rate mortgage notes payable total \$353,975,000 at December 31, 2004 and are secured by 32 properties in various markets with interest rates ranging from 3.67% to 8.25%. Maturity dates on these mortgage notes payable range from August 2007 to October 2019 on 14 to 30 year amortizations. See Note E – "Notes Payable" to the consolidated financial statements.

The majority of the Company's fixed rate secured debt contains prepayment provisions based on the greater of a yield maintenance penalty or 1.0% of the outstanding loan amount. The yield maintenance penalty essentially compensates the lender for the difference between the fixed rate under the loan and the yield that the lender would receive if the lender reinvested the prepaid loan balance in U.S. Treasury Securities with a similar maturity as the loan.

#### Customers

The office properties are leased to approximately 1,317 customers, which are in a wide variety of industries including government agencies, banking, professional services (including legal, accounting, and consulting), energy, financial services and telecommunications. The following table sets forth information concerning the 25 largest customers of the properties owned directly or through joint ventures as of January 1, 2005 (in thousands, except square foot data):

|   | Square     | Annualized<br>Rental |                             | Lease<br>Expiration |
|---|------------|----------------------|-----------------------------|---------------------|
| Customer                                    | Feet       | Revenue (1)          | Office Property             | Date                |
| Blue Cross Blue Shield of Georgia           | 265,446    | \$ 7,021             | Capital City Plaza          | (2)                 |
| General Services Administration (GSA)       | 365,238    | 4,944                | (3)                         | (3)                 |
| Regions Financial Corporation               | 215,526    | 4,558                | Morgan Keegan Tower         | 09/07               |
| Cox Enterprises                             | 210,820    | 4,044                | (4)                         | (4)                 |
| South Carolina State Government             | 226,397    | 3,979                | (5)                         | (5)                 |
| Nabors Industries/Nabors Corporate Services | 173,398    | 3,634                | One Commerce Green          | (6)                 |
| Bank of America, NA                         | 263,439    | 3,064                | (7)                         | (7)                 |
| Schlumberger Technology                     | 155,324    | 2,806                | Schlumberger                | (8)                 |
| Honeywell                                   | 142,464    | 2,762                | Honeywell Building          | 07/08               |
| Progress Energy                             | 133,279    | 2,446                | Central Station             | 05/08               |
| General Electric                            | 111,525    | 2,428                | (9)                         | (9)                 |
| Akerman, Senterfitt & Eidson, PA            | 90,046     | 2,140                | Citrus Center               | (10)                |
| DHL Airways                                 | 98,649     | 1,888                | One Commerce Green          | 11/05               |
| MeadWestvaco Corporation                    | 100,457    | 1,809                | Westvaco Building           | 01/06               |
| Charles Schwab & Co.                        | 82,548     | 1,765                | (11)                        | (11)                |
| PGS Tensor Geophysical, Inc.                | 91,960     | 1,730                | Tensor Building             | 03/05               |
| Forman, Perry, Watkins, Krutz & Tardy       | 94,868     | 1,716                | (12)                        | (12)                |
| First Tennessee Bank, NA                    | 111,756    | 1,580                | First Tennessee Plaza       | (13)                |
| URS Corporation                             | 56,164     | 1,467                | Squaw Peak Corporate Center | 11/08               |
| Viad Corporation                            | 158,222    | 1,410                | Viad Corporate Center       | (14)                |
| Louisiana-Pacific Corporation               | 76,861     | 1,300                | Bank of America Plaza       | 12/15               |
| Young & Rubicam                             | 122,078    | 1,274                | 233 North Michigan          | (15)                |
| United Healthcare Services                  | 102,177    | 1,253                | (16)                        | (16)                |
| Lennar Homes of Texas                       | 55,643     | 1,183                | 550 Greens Parkway          | 10/09               |
| Boult, Cummings, Conners, & Berry, PLLC     | 79,086     | 1,107                | Bank of America Plaza       | (17)                |
|   | 3,583,371  | \$63,308             | -                           |                     |
| Total Rental Square Footage (1)             | 11,562,590 |                      |                             |                     |
| Total Annualized Rental Revenue (1)         | \$165,368  | -                    |                             |                     |

<sup>(1)</sup> Annualized Rental Revenue represents the gross rental rate (including escalations) per square foot as of January 1, 2005, multiplied by the number of square feet leased by the customer. Annualized rent for customers in unconsolidated joint ventures is calculated based on Parkway's ownership interest. However, leased square feet represents 100% of square feet leased through direct ownership or through joint ventures.

<sup>(2)</sup> Blue Cross Blue Shield of Georgia, Inc. occupies 265,446 square feet expiring in June 2014 with a cancellation option in June 2012.

(3) GSA leases 365,238 square feet in 13 properties under separate leases that expire as follows:

|                       |         | Lease      |
|-----------------------|---------|------------|
|                       | Square  | Expiration |
| Office Property       | Feet    | Date       |
|                       |         |            |
| 233 North Michigan    | 189,316 | 11/09*     |
| One Jackson Place     | 25,726  | 07/10      |
| Moorefield I and II   | 24,461  | 06/05      |
| First Tennessee Plaza | 22,069  | 03/08      |
| Carmel Crossing       | 21,384  | 05/10      |
| Carmel Crossing       | 20,618  | 09/12      |
| Falls Building        | 20,051  | 01/13      |
| Greenbrier II         | 13,971  | 01/10      |
| Morgan Keegan Tower   | 8,603   | 06/13      |
| City Centre           | 5,471   | 10/12      |
| Moorefield III        | 5,370   | 03/05      |
| Town Point Center     | 5,155   | 11/11      |
| 111 Capitol Building  | 3,043   | 04/14      |
|                       | 365,238 | <u>_</u>   |

<sup>\*</sup>Cancellation option in 11/06, limited to 33,609 square feet.

(4) Cox Enterprises, Inc. leases 210,820 square feet and the leases expire as follows:

|                             | Square  | Lease<br>Expiration |
|-----------------------------|---------|---------------------|
| Office Property             | Feet    | Date                |
| Peachtree Dunwoody Pavilion | 96,757  | 08/10               |
| Peachtree Dunwoody Pavilion | 72,137  | 12/08               |
| Peachtree Dunwoody Pavilion | 22,990  | 09/10*              |
| Moorefield I                | 18,936  | 06/10               |
|                             | 210,820 | _                   |

<sup>\*</sup>Cancellation option beginning in 12/04.

(5) South Carolina State Government Agencies lease 226,397 square feet and the leases expire as follows:

| Office Property      | Square<br>Feet | Lease<br>Expiration<br>Date |
|----------------------|----------------|-----------------------------|
| Capitol Center       | 159,303        | 06/05*                      |
| Capitol Center       | 46,902         | 06/09                       |
| Capitol Center       | 15,711         | 06/11                       |
| Atrium at Stoneridge | 4,481          | 04/05                       |
|                      | 226,397        | <u>-</u>                    |

<sup>\*</sup>Cancellation option available every June 30<sup>th.</sup>

- (6) Nabors Industries/Nabors Corporate Services occupies 173,398 square feet expiring in December 2007 with a cancellation option beginning December 31, 2006.
- (7) Bank of America, NA leases 263,439 square feet in two properties under separate leases that expire as follows: 180,530 square feet in March 2012 at Bank of America Plaza in Nashville, TN and 82,909 square feet in June 2006 at Bank of America Tower in Columbia, SC.
- (8) Schlumberger Technology leases 155,324 square feet expiring in April 2007 with a cancellation option beginning May 1, 2003, with twelve months written notice.

- (9) General Electric occupies 111,525 square feet in two properties under separate leases that expire as follows: 91,200 square feet in April 2015 at Toyota Center and 20,325 square feet in April 2008 at Charlotte Park with a cancellation option in May 2006.
- (10) Akerman, Senterfitt & Edison, PA leases 90,046 square feet expiring as follows: 67,979 square feet in December 2005, 17,186 square feet in March 2008 and 4,881 square feet in February 2008.
- (11) Charles Schwab & Co. leases 82,548 square feet in two properties under separate leases that expire as follows: 79,223 square feet in November 2010 at Maitland 200 and 3,325 square feet in August 2005 at Citrus Center.
- (12) Forman, Perry, Watkins, Krutz & Tardy ("FPWKT") leases 94,868 square feet expiring as follows: 69,341 square feet in December 2008 in One Jackson Place, 14,903 square feet in December 2011 in City Centre and 10,624 square feet in July 2009 in 1717 St. James with a cancellation option after July 2006. Subsequent to January 1, 2004, FPWKT signed a lease for 159,000 square feet in City Centre commencing upon completion of the improvements to the space between August 2004 and May 2005. FPWKT will occupy the space through December 31, 2011, subject to certain termination rights beginning July 2007. The firm is consolidating employees from two buildings in Jackson, Mississippi and will vacate 69,341 square feet in One Jackson Place.
- (13) First Tennessee Bank leases 111,756 square feet expiring in September 2014. The lease contains two, one-time contraction options in October 2006 and October 2008 for approximately 17,000 square feet each.
- (14) Viad Corporation leases 158,222 square feet in the Viad Corporate Center under separate leases that expire as follows: 156,364 square feet in August 2011 and 1,858 square feet in April 2008.
- (15) Young & Rubicam leases 122,078 square feet expiring in November 2011 with a cancellation option beginning in November 2006, limited to 34,000 square feet.
- (16) United Healthcare Services leases 102,177 square feet expiring as follows: 100,542 square feet in November 2009 in 233 North Michigan with a cancellation option on 67,131 square feet at any time with written notice; and 1,635 square feet in December 2006 in Cedar Ridge.
- (17) Boult, Cummings, Conners & Berry, PLLC leases 98,813 square feet expiring in May 2009. The lease contains a cancellation option if Bank of America relocates and for any other reason in each of the first three years following September 2002.

#### **Non-Core Assets**

Since January 1, 1995, Parkway has pursued a strategy of liquidating its non-core assets and using the proceeds from such sales to acquire office properties, pay down short-term debt and repurchase its own stock. The Company defines non-core assets as all assets other than office and parking properties, which at December 31, 2004 consisted of undeveloped land. The book value of all remaining non-office building real estate assets, all of which are for sale, was \$3,528,000 as of December 31, 2004 with a carrying cost of approximately \$30,000 annually.

#### ITEM 3. Legal Proceedings.

The Company and its subsidiaries are, from time to time, parties to litigation arising from the ordinary course of their business. Management of Parkway does not believe that any such litigation will materially affect the financial position or operations of Parkway.

#### ITEM 4. Submission of Matters to a Vote of Security Holders.

None.

## ITEM 5. Market for Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities.

The Company's common stock (\$.001 par value) is listed and trades on the New York Stock Exchange under the symbol "PKY". The number of record holders of the Company's common stock at January 1, 2005, was approximately 2,788.

As of March 1, 2005, the last reported sales price per common share on the New York Stock Exchange was \$47.83. The following table sets forth, for the periods indicated, the high and low last reported sales prices per share of the Company's common stock and the per share cash distributions paid by Parkway during each quarter.

|               |                          | Year Er | ıded          |            | Year Er  | ıded          |
|---------------|--------------------------|---------|---------------|------------|----------|---------------|
|               | <b>December 31, 2004</b> |         | ]             | December 3 | 31, 2003 |               |
| Quarter Ended | High                     | Low     | Distributions | High       | Low      | Distributions |
| March 31      | \$47.95                  | \$41.95 | \$ .65        | \$37.80    | \$33.37  | \$ .65        |
| June 30       | 47.35                    | 37.65   | .65           | 42.05      | 37.85    | .65           |
| September 30  | 48.13                    | 42.85   | .65           | 45.22      | 42.53    | .65           |
| December 31   | 51.36                    | 46.52   | .65           | 45.30      | 41.30    | .65           |
|               |                          |         | \$2.60        |            |          | \$2.60        |

Common stock distributions during 2004 and 2003 (\$2.60 per share) were taxable as follows for federal income tax purposes:

|                                | Year Ended<br>December 31 |        |  |
|--------------------------------|---------------------------|--------|--|
|                                | 2004                      | 2003   |  |
| Ordinary income                | \$2.00                    | \$2.32 |  |
| Post May 5, 2003 capital gain  | .04                       | .16    |  |
| Unrecaptured Section 1250 gain | .14                       | .12    |  |
| Return of capital              | .42                       |        |  |
|                                | \$2.60                    | \$2.60 |  |

Additionally, through the Company's Dividend Reinvestment and Stock Purchase Plan ("DRIP Plan"), 296,173 common shares were sold during 2004. Net proceeds received on the issuance of shares were \$11,515,000, which equates to an average net price per share of \$38.88 at a discount of 2.3%. The proceeds were used to reduce amounts outstanding under the Company's short-term lines of credit.

The following table shows the high and low Series D preferred share prices and per share distributions paid for each quarter of 2004 reported by the New York Stock Exchange.

|                      | Year Ended |            |               | Year En | ded        |               |
|----------------------|------------|------------|---------------|---------|------------|---------------|
|                      | 1          | December 3 | 31, 2004      | 1       | December 3 | 1, 2003       |
| <b>Quarter Ended</b> | High       | Low        | Distributions | High    | Low        | Distributions |
| March 31             | \$27.90    | \$26.35    | \$ .50        | \$ -    | \$ -       | \$ -          |
| June 30              | 26.75      | 24.75      | .50           | 26.60   | 26.60      | .02           |
| September 30         | 26.65      | 25.41      | .50           | 27.00   | 25.75      | .50           |
| December 31          | 26.65      | 25.74      | .50           | 26.75   | 25.98      | .50           |
|                      |            |            | \$2.00        |         |            | \$1.02        |
|                      |            |            |               |         |            |               |

As of January 1, 2005, there were approximately 6 holders of record of the Company's 2,400,000 outstanding shares of Series D preferred stock. Series D preferred stock distributions during 2004 and 2003 were taxable as follows for federal income tax purposes:

|                                | Year Ended December 31 |        |  |
|--------------------------------|------------------------|--------|--|
|                                | 2004                   | 2003   |  |
| Ordinary income                | \$1.86                 | \$1.01 |  |
| Post May 5, 2003 capital gain  | .03                    | .01    |  |
| Unrecaptured Section 1250 gain | .11                    | -      |  |
|                                | \$2.00                 | \$1.02 |  |

In 2001, the Company issued 2,142,857 shares of 8.34% Series B Cumulative Convertible Preferred stock to Rothschild/Five Arrows. In addition to the issuance of Series B preferred stock, Parkway issued a warrant to Five Arrows to purchase 75,000 shares of the Company's common stock at a price of \$35 for a period of seven years. During 2004, 1,139,358 shares of Series B preferred stock were converted into 1,139,358 shares of Parkway common stock. As of December 31, 2004, there were 803,499 shares of Series B preferred stock outstanding. Dividends of \$5,186,000 and \$6,091,000 were declared on the stock in 2004 and 2003, respectively. There is no public market for Parkway's Series B Cumulative Convertible Preferred stock.

#### **Equity Compensation Plans**

The following table sets forth the securities authorized for issuance under Parkway's equity compensation plans as of December 31, 2004:

| (a)  | (b)   | (c)   |
|--|---|---|
| Number of securities to<br>be issued upon exercise<br>of outstanding options,<br>warrants and rights | Weighted-average<br>exercise price of<br>outstanding options,<br>warrants and rights                            | Number of securities remaining available for future issuance under equity compensation plans (excluding securities reflected in column (a)  |
|  | ,   |   |
| 485,644  | \$30.92   | 309,209   |
|  |   |   |
| 485,644  | \$30.92   | 309,209   |
|  | Number of securities to<br>be issued upon exercise<br>of outstanding options,<br>warrants and rights<br>485,644 | Number of securities to be issued upon exercise of outstanding options, warrants and rights  Weighted-average exercise price of outstanding options, warrants and rights  485,644 \$30.92 |

Effective January 1, 2003, the stockholders of the Company approved Parkway's 2003 Equity Incentive Plan that authorized the grant of up to 200,000 equity based awards to employees of the Company. At present, it is Parkway's intention to grant restricted stock and/or deferred incentive share units instead of stock options to employees of the Company, although the 2003 Plan authorizes various forms of incentive awards, including options. As of December 31, 2004, 143,500 shares of incentive restricted stock have been issued to certain officers of the Company in connection with the VALUE<sup>2</sup> plan. The restricted shares issued are valued at \$5,162,000, and vest at the end of 7 years or December 31, 2005 if certain goals of the VALUE<sup>2</sup> plan are achieved. Additionally, 9,487 deferred incentive share units were granted to employees of the Company. The deferred incentive share units are valued at \$436,000, and vest at the end of 4 years. Compensation expense related to the restricted stock and deferred incentive share units of \$783,000 and \$694,000 was recognized in 2004 and 2003, respectively.

#### **Purchase of Equity Securities**

Currently, Parkway does not have an authorized share repurchase program and did not purchase any Parkway common stock during 2004. In 2003, 10,830 shares were purchased at an average price per share of \$33.76.

ITEM 6. Selected Financial Data.

|  | Year<br>Ended<br>12/31/04               | Year<br>Ended<br>12/31/03               | Year<br>Ended<br>12/31/02               | Year<br>Ended<br>12/31/01              | Year<br>Ended<br>12/31/00           |
|--|---|---|---|--|-------------------------------------|
| Operating Data:  |   | (In thousand                            | ds, except per                          | share data)                            |                                     |
| Revenues Income from office and parking properties Other income  | \$160,506                               | \$142,196                               | \$152,442                               | \$135,968                              | \$118,970                           |
| Total revenues<br>Expenses   | 3,869<br>164,375                        | 3,854<br>146,050                        | 2,818<br>155,260                        | 2,767<br>138,735                       | 3,507<br>122,477                    |
| Operating expenses: Office and parking properties Non-core assets  | 73,487<br>22                            | 63,362<br>37                            | 65,942<br>34                            | 57,465<br>39                           | 49,397<br>60                        |
| Interest expense Depreciation and amortization Interest expense on bank notes  | 21,580<br>36,843<br>4,237               | 16,319<br>28,030<br>3,399               | 19,839<br>27,412<br>6,647               | 21,828<br>23,788<br>5,497              | 16,371<br>19,651<br>6,927           |
| General and administrative and other   | 4,822                                   | 4,592                                   | 5,445                                   | 5,240                                  | 4,689                               |
| Income before gain (loss), minority interest, and discontinued operations Equity in earnings of unconsolidated joint ventures  | 23,384<br>1,697                         | 30,311<br>2,212                         | 29,941<br>824                           | 24,878<br>62                           | 25,382<br>47                        |
| Gain (loss) on note receivable, joint venture interests, real estate and real estate equity securities Minority interest - unit holders Minority interest - real estate partnerships | 4,309<br>(2)<br>127                     | 10,661 (3)                              | (2,068)<br>(2)                          | 1,611<br>(3)                           | 9,471<br>(4)                        |
| Income before discontinued operations Income from discontinued operations Gain on sale of real estate from discontinued operations   | 29,515                                  | 43,181                                  | 28,695<br>47<br>770                     | 26,548                                 | 34,896                              |
| Net income<br>Original issue costs associated with redemption  | 29,515                                  | 43,181                                  | 29,512                                  | 26,548                                 | 34,896                              |
| of preferred stock Dividends on preferred stock Dividends on convertible preferred stock   | (4,800)<br>(5,186)                      | (2,619)<br>(5,352)<br>(6,091)           | (5,797)<br>(6,257)                      | (5,797)<br>(3,249)                     | (5,797)                             |
| Net income available to common stockholders  | \$ 19,529                               | \$ 29,119                               | \$ 17,458                               | \$ 17,502                              | \$ 29,099                           |
| Net income per common share:<br>Basic:   |   |   |   |  |                                     |
| Income before discontinued operations Discontinued operations  | \$ 1.73                                 | \$ 2.85                                 | \$ 1.78<br>.09                          | \$ 1.87                                | \$ 2.96                             |
| Net income   | \$ 1.73                                 | \$ 2.85                                 | \$ 1.87                                 | \$ 1.87                                | \$ 2.96                             |
| Diluted: Income before discontinued operations Discontinued operations   | \$ 1.70                                 | \$ 2.79                                 | \$ 1.75<br>.09                          | \$ 1.85                                | \$ 2.93                             |
| Net income   | \$ 1.70                                 | \$ 2.79                                 | \$ 1.84                                 | \$ 1.85                                | \$ 2.93                             |
| Book value per common share (at end of year)<br>Dividends per common share<br>Weighted average shares outstanding:   | \$ 26.44<br>\$ 2.60                     | \$ 26.09<br>\$ 2.60                     | \$ 25.10<br>\$ 2.56                     | \$ 25.33<br>\$ 2.45                    | \$ 26.51<br>\$ 2.12                 |
| Basic<br>Diluted   | 11,270<br>11,478                        | 10,224<br>10,453                        | 9,312<br>9,480                          | 9,339<br>9,442                         | 9,825<br>9,926                      |
| Balance Sheet Data: Office and parking investments, net of depreciation Real estate equity securities  | \$820,807                               | \$728,695<br>-                          | \$706,551<br>-                          | \$795,860<br>-                         | \$596,109<br>23,281                 |
| Investment in unconsolidated joint ventures Total assets Notes payable to banks Mortgage notes payable   | 25,294<br>931,188<br>104,618<br>353,975 | 20,026<br>802,308<br>110,075<br>247,190 | 15,640<br>763,937<br>141,970<br>209,746 | 412<br>840,612<br>126,044<br>304,985   | 384<br>655,237<br>81,882<br>225,470 |
| Total liabilities Preferred stock Convertible preferred stock Stockholders' equity   | 511,802<br>57,976<br>28,122<br>415,648  | 394,287<br>57,976<br>68,000<br>407,980  | 387,116<br>66,250<br>75,000<br>376,821  | 465,031<br>66,250<br>75,000<br>375,581 | 329,488<br>66,250<br>325,749        |

#### ITEM 7. Management's Discussion and Analysis of Financial Condition and Results of Operation.

#### Overview

Parkway is a self-administered and self-managed REIT specializing in the acquisition, operations and leasing of office properties. The Company is geographically focused on the Southeastern and Southwestern United States and Chicago. As of January 1, 2005 Parkway owned or had an interest in 62 office properties located in eleven states with an aggregate of approximately 11.6 million square feet of leasable space. The Company generates revenue primarily by leasing office space to its customers and providing management and leasing services to third-party office property owners (including joint venture interests). The primary drivers behind Parkway's revenues are occupancy, rental rates and customer retention.

Occupancy. Parkway's revenues are dependent on the occupancy of its office buildings. As a result of job losses and over supply of office properties, vacancy rates increased nationally and in Parkway's markets. The office sector is beginning to recover from high vacancy rates due to an improving economy. As of January 1, 2005, occupancy of Parkway's office portfolio was 91.0% compared to 90.7% as of October 1, 2004 and 87.9% as of January 1, 2004. Not included in the January 1, 2005 occupancy rate are 37 signed leases totaling 150,000 square feet, which commence during the first through third quarters of 2005 and will raise our percentage leased to 92.3%. To combat rising vacancy, Parkway utilizes innovative approaches to produce new leases. These include the Broker Bill of Rights, a short-form lease and customer advocacy programs which are models in the industry and have helped the Company maintain occupancy around 90% during a time when the national occupancy rate is approximately 84%. Parkway projects occupancy ranging from 91% to 94% during 2005 for its office properties.

Rental Rates. An increase in vacancy rates has the effect of reducing market rental rates and vice versa. Parkway's leases typically have three to seven year terms. As leases expire, the Company replaces the existing leases with new leases at the current market rental rate, which today is often lower than the existing lease rate. Customer retention is increasingly important in controlling costs and preserving revenue.

Customer Retention. Keeping our existing customers is important as high customer retention leads to increased occupancy, less downtime between leases, and reduced leasing costs. Parkway estimates that it costs five to six times more to replace an existing customer with a new one than to retain the customer. In making this estimate, Parkway takes into account the sum of revenue lost during downtime on the space plus leasing costs, which rise as market vacancies increase. Therefore, Parkway focuses a great deal of energy on customer retention. Parkway's operating philosophy is based on the premise that we are in the customer retention business. Parkway seeks to retain its customers by continually focusing on operations at its office properties. The Company believes in providing superior customer service; hiring, training, retaining and empowering each employee; and creating an environment of open communication both internally and externally with our customers and our stockholders. Over the past eight years, Parkway maintained an average 74.3% customer retention rate. Parkway's customer retention for the year ending December 31, 2004 was 69.8% compared to 58.1% for the year ending December 31, 2003.

In 2003, customer retention was below the Company's historical average primarily as a result of the loss of two major customers effective December 31, 2003: Burlington Industries, which occupied 137,000 square feet at 400 North Belt in Houston, Texas and Skytel, a subsidiary of MCI/WorldCom, Inc. ("WorldCom"), which occupied 156,000 square feet at the Skytel Centre in Jackson, Mississippi.

Subsequent to December 31, 2003, Parkway has leased approximately 86% of the former Burlington space at 400 North Belt to several customers including Cal Dive International, ECFMG, Grant Prideco and MMI. This additional leasing has raised the occupancy at 400 Northbelt to 88.4%. Also subsequent to December 31, 2003, the Company renamed the Skytel Centre to City Centre, signed leases which raise the City Centre building occupancy to approximately 93.4% and began the development of a \$6.9 million, 517-space parking facility to accommodate building customers. The largest lease at City Centre was signed with Forman Perry Watkins Krutz & Tardy LLP for 159,000 square feet, commencing upon completion of the improvements to the space between August 2004 and May 2005. Forman Perry will occupy the space through December 31, 2011, subject to certain termination rights beginning July 2007. The firm is consolidating employees from two buildings in Jackson and will vacate approximately 69,000 square feet in One Jackson Place, another Parkway-owned asset. The other large new customers at City Centre include Entergy Mississippi, Inc. and Ross & Yerger, which leased 19,500 and 14,500 square feet, respectively.

Strategic Planning. For many years, Parkway has been engaged in a process of strategic planning and goal setting. The material goals and objectives of Parkway's earlier strategic plans have been achieved, and benefited Parkway's

stockholders through increased FFO and dividend payments per share. Effective January 1, 2003, the Company adopted a three-year strategic plan referred to as VALUE<sup>2</sup> (Value Square). This plan reflects the employees' commitment to create value for its shareholders while holding firm to the core values as espoused in the Parkway Commitment to Excellence. The Company plans to create value by Venturing with best partners, Asset recycling, Leverage neutral growth, Uncompromising focus on operations and providing an Equity return to its shareholders that is 10% greater than that of its peer group, the National Association of Real Estate Investment Trusts ("NAREIT") office index. Equity return is defined as growth in funds from operations ("FFO") per diluted share.

The highlights of 2003 and 2004 reflect the strategy set forth in VALUE<sup>2</sup> as described below:

- Venture with Best Partners. During 2003 and 2004, we sold joint venture interests in six office
  properties. Parkway continues to evaluate its existing portfolio for joint venture candidates and
  anticipates joint venturing more properties, as well as purchasing new properties with the intention of
  joint venturing them.
- Asset Recycling. In 2003, the Company sold one office property, while maintaining a 10-year non-cancelable management contract, and a .74 acre parcel of land. Using the proceeds from the joint ventures, property sales, stock offerings and bank lines of credit, Parkway purchased four office buildings totaling \$125 million in 2003 and three office buildings totaling \$150 million in 2004.
- Leverage Neutral Growth. Parkway began 2003 with a debt to total market capitalization of 45% and operated 2003 and 2004 at an average of 41%. The decrease in debt to total market capitalization is a result of timing delays in reinvesting proceeds from joint ventures, asset sales and stock offerings in addition to a rising stock price. The Company anticipates that the debt to total market capitalization will average around 45% for the three years of VALUE<sup>2</sup>. During 2003, the Company assumed one mortgage for \$20 million in connection with the Citrus Center purchase in Orlando, closed four mortgages for approximately \$97 million, issued 690,000 common shares for a net \$24 million, redeemed 2,650,000 shares of 8.75% Series A Preferred stock and issued 2.4 million shares of 8.0% Series D Preferred stock. During 2004, Parkway assumed two mortgages totaling \$78 million in connection with the Capital City Plaza purchase in Atlanta and the Squaw Peak Corporate Center purchase in Phoenix and placed three mortgages totaling \$81 million. As of December 31, 2004, the Company's debt-to-total market capitalization ratio was 41.4% as compared to 46.1% as of September 30, 2004 and 41.2% as of December 31, 2003.
- Uncompromising Focus on Operations. Recognizing that in this difficult real estate environment, operating efficiently and consistently is more important than ever, Parkway implemented the Uncompromising Focus on Operations ("UFO") program in the first quarter of 2003, whereby Parkway's Customer Advocate grades each property in all areas of consistency and high standards. This is done in conjunction with the Customer Advocate interviews with each customer each year. Parkway continues to focus on the basics of our business: customer retention, leasing, and controlling operating expenses and capital expenditures, to maintain our occupancy, all of which have the effect of maintaining and increasing net operating income.
- Equity Returns to Shareholders 10% Greater than the NAREIT Office Index. Parkway is two-thirds of the way through the VALUE<sup>2</sup> plan and achieved this financial goal for the first two years of the plan. FFO growth for the first 24 months of VALUE<sup>2</sup> was .9% for the Company, which exceeded the FFO growth of the NAREIT Office Index by more than 10%.

Discretionary Fund. The Company has begun efforts to form a discretionary fund, which would acquire office properties similar to those currently held in the portfolio. The targeted size of the fund is \$500 million comprised of \$300 million in debt and \$200 million of equity. The Company may contribute approximately \$50 million to the equity of the fund. Targeted potential investors are institutions, pension funds, state retirement systems and endowments. The Company would generate additional economic returns through the asset, property and construction management fees and the leasing commissions. There is no assurance that the Company will be successful in its efforts to raise a fund, and even if it is successful, the economic benefits will most likely not be realized until 2006 or beyond.

#### **Financial Condition**

Comments are for the balance sheet dated December 31, 2004 compared to the balance sheet dated December 31, 2003.

Office and Parking Properties. In 2004, Parkway continued the application of its strategy of operating and acquiring office properties, joint venturing interests in office assets, as well as liquidating non-core assets and office assets that no longer meet the Company's investment criteria and/or the Company has determined value will be maximized by selling. During the year ended December 31, 2004, the Company purchased three office properties, and sold a joint venture interest in three office properties. Total assets increased \$128,880,000, and office and parking properties and parking development (before depreciation) increased \$119,545,000 or 14.2%.

#### **Purchases and Improvements**

Parkway's direct investment in office and parking properties increased \$92,112,000 net of depreciation, to a carrying amount of \$820,807,000 at December 31, 2004 and consisted of 55 operating properties. During the year ending December 31, 2004, Parkway purchased three office properties as follows (in thousands):

|                                 |             |                    | Date      | Purchase  |
|---------------------------------|-------------|--------------------|-----------|-----------|
| Office Property                 | Location    | <b>Square Feet</b> | Purchased | Price     |
| Maitland 200                    | Orlando, FL | 203                | 01/29/04  | \$ 26,295 |
| Capital City Plaza (a)          | Atlanta, GA | 407                | 04/02/04  | 76,330    |
| Squaw Peak Corporate Center (b) | Phoenix, AZ | 287                | 08/24/04  | 46,906    |
| Total                           |             | 897                | -         | \$149,531 |

- (a) Parkway assumed a \$43,692,000 first mortgage with a 6.75% interest rate as part of the Capital City Plaza purchase. The mortgage has been recorded at \$49,073,000 to reflect the fair value of the financial instrument based on the rate of 3.67% on the date of purchase.
- (b) Parkway assumed a \$33,869,000 first mortgage with an 8.16% interest rate as part of the Squaw Peak Corporate Center purchase. The mortgage has been recorded at \$39,604,000 to reflect the fair value of the financial instrument based on the rate of 4.92% on the date of purchase.

During the year ending December 31, 2004, the Company capitalized building improvements, development costs and additional purchase expenses of \$30,749,000 and recorded depreciation expense of \$31,251,000 related to its office and parking properties.

Investment in Unconsolidated Joint Ventures. In accordance with the Company's three-year strategic plan, VALUE<sup>2</sup>, Parkway is committed to forming joint ventures with best partners for the purpose of acquiring office assets in the Southeastern and Southwestern United States and Chicago. We believe these investments result in a higher return on equity than 100% owned assets. Parkway will operate, manage and lease the properties on a day-to-day basis, provide acquisition and construction management services to the joint venture, and receive fees for providing these services. The joint venture partner will provide 70 to 80% of the joint venture capital, with Parkway to provide the balance. In 2004, investment in unconsolidated joint ventures increased \$5,268,000 or 26.3%. The primary reason for the increase is the result of Parkway entering into a joint venture agreement with respect to three office properties. See detailed information regarding the 2004 joint venture transaction under the caption "Joint Ventures" appearing in Item 1. "Business". The 2004 joint venture transaction is summarized in the following table (in thousands).

|                       | Interest |                 | Square | Date     | <b>Gross Sales</b> |
|-----------------------|----------|-----------------|--------|----------|--------------------|
| Property              | Sold     | Location        | Feet   | Sold     | Price              |
| Falls Point, Lakewood |          | Atlanta, GA and |        |          |                    |
| and Carmel Crossing   | 80%      | Charlotte, NC   | 550    | 12/14/04 | \$53,360           |

Land Available for Sale. At December 31, 2004, non-core assets, totaled \$3,528,000. The Company expects to continue its efforts to liquidate its remaining non-core assets.

Note Receivable from Moore Building Associates LP. In accordance with FASB Interpretation No. 46R, "Consolidation of Variable Interest Entities" ("FIN 46R"), Parkway began consolidating Moore Building Associates LP ("MBALP") effective January 1, 2004. Accordingly, the note receivable from MBALP reported in the financial

statements at December 31, 2003 in the amount of \$5,926,000 has been eliminated in consolidation at December 31, 2004.

Interest, Rents Receivable and Other Assets. Interest, rents receivable and other assets increased \$7,376,000 for the year ending December 31, 2004. The increase is primarily attributable to the increase in unamortized lease costs due to the purchase of office properties in 2004 and an increase in escrow bank account balances. The increase in unamortized lease costs represents the portion of office property purchase prices allocated to lease costs. In 2004, the total purchase price allocated to lease costs was \$2.8 million. The increase in escrow bank account balances of \$3.2 million is primarily attributable to an increase in capital expenditure reserve requirements for mortgages assumed in connection with 2004 office property purchases.

Intangible Assets, Net. During 2004, intangible assets net of related amortization increased \$30,302,000 and was primarily attributable to the allocation of the purchase price of 2004 office property purchases to above market in-place leases and the value of in-place leases. In 2004, the total purchase price allocated to above market in-place lease and the value of in-place leases was \$2,416,000 and \$33,130,000, respectively. Additionally, in connection with the Rubicon Joint Venture, intangible assets disposed totaled \$2,926,000. Parkway accounts for its acquisitions of real estate in accordance with Statement of Financial Accounting Standards No. 141, "Business Combinations" ("SFAS141"), which requires the fair value of the real estate acquired to be allocated to acquired tangible and intangible assets.

*Notes Payable to Banks*. Notes payable to banks decreased \$5,457,000 or 5% for the year ending December 31, 2004. At December 31, 2004, notes payable to banks totaled \$104,618,000 and resulted primarily from advances under bank lines of credit to purchase additional properties and to make improvements to office properties.

*Mortgage Notes Payable Without Recourse.* Mortgage notes payable without recourse increased \$106,785,000 or 43.2% during the year ending December 31, 2004, as a result of the following (in thousands):

|   | Increase   |
|---|------------|
|   | (Decrease) |
| Assumption of first mortgage on office property purchases | \$ 88,677  |
| Placement of mortgage debt                                | 28,950     |
| Impact of consolidation of MBALP                          | 13,822     |
| Scheduled principal payments                              | (13,087)   |
| Principal paid on early extinguishment of debt            | (11,334)   |
| Market value adjustment on reverse swap                   |            |
| interest rate contract                                    | (243)      |
|   | \$106,785  |

Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operation – Financial Condition – Purchases and Improvements" includes a description of mortgages assumed in connection with 2004 office property purchases.

On May 26, 2004 the Company closed with a lender two non-recourse first mortgages totaling \$28,950,000, which were secured by two properties. The mortgages are interest only in years one and two, have a fixed interest rate of 4.39% with a 7-year term and a 25-year amortization. Proceeds from the mortgage were used to reduce amounts outstanding under the Company's lines of credit.

The Company expects to continue seeking fixed-rate, non-recourse mortgage financing with maturities from five to ten years typically amortizing over 25 to 30 years on select office building investments as additional capital is needed. The Company targets a debt to total market capitalization rate at a percentage in the mid-40's. This rate may vary at times pending acquisitions, sales and/or equity offerings. In addition, volatility in the price of the Company's common stock may affect the debt to total market capitalization ratio. However, over time the Company plans to maintain a percentage in the mid-40's. In addition to this debt ratio, the Company monitors interest and fixed charge coverage ratios. The interest coverage ratio is computed by comparing the cash interest accrued to earnings before interest, taxes, depreciation and amortization ("EBITDA"). The fixed charge coverage ratio is computed by comparing the cash interest accrued, principal payments made on mortgage loans and preferred dividends paid to EBITDA.

The computation of the interest and fixed charge coverage ratios and the reconciliation of net income to EBITDA are as follows for the year ended December 31, 2004 and 2003 (in thousands):

Voor Ended

|   | Year Ended |           |
|---|------------|-----------|
|   | Decemb     | oer 31    |
|   | 2004       | 2003      |
| Net income  | \$ 29,515  | \$ 43,181 |
| Adjustments to net income:  |            |           |
| Interest expense  | 24,309     | 18,860    |
| Amortization of financing costs                                     | 997        | 858       |
| Prepayment expenses - early extinguishment of debt                  | 511        | -         |
| Depreciation and amortization                                       | 36,843     | 28,030    |
| Amortization of deferred compensation                               | 783        | 694       |
| Gain on sale of joint venture interests and real estate             | (4,309)    | (10,661)  |
| Tax expenses  | (49)       | 5         |
| EBITDA adjustments - unconsolidated joint ventures                  | 5,929      | 5,455     |
| EBITDA adjustments – minority interest in real estate partnerships  | (1,772)    |           |
| EBITDA (1)  | \$ 92,757  | \$ 86,422 |
| Interest coverage ratio:  |            |           |
| EBITDA  | \$ 92,757  | \$ 86,422 |
| Interest expense:   |            |           |
| Interest expense  | \$ 24,309  | \$ 18,860 |
| Capitalized interest  | 15         | -         |
| Interest expense - unconsolidated joint ventures                    | 2,927      | 2,796     |
| Interest expense – minority interest in real estate partnerships    | (1,093)    | ,<br>-    |
| Total interest expense  | \$26,158   | \$ 21,656 |
| Interest coverage ratio   | 3.55       | 3.99      |
| Fixed charge coverage ratio:  |            |           |
| EBITDA  | \$ 92,757  | \$ 86,422 |
| Fixed charges:  |            |           |
| Interest expense  | \$ 26,158  | \$ 21,656 |
| Preferred dividends   | 9,986      | 11,443    |
| Preferred distributions - unconsolidated joint ventures             | 507        | 499       |
| Principal payments (excluding early extinguishment of debt)         | 13,087     | 11,005    |
| Principal payments - unconsolidated joint ventures                  | 633        | 573       |
| Principal payments – Monitory interests in real estate partnerships | (399)      | -         |
| Total fixed charges   | \$ 49,972  | \$ 45,176 |
| Fixed charge coverage ratio   | 1.86       | 1.91      |
| i incu charge coverage rado   | 1.00       | 1./1      |

(1) EBITDA, a non-GAAP financial measure, means operating income before mortgage and other interest expense, income taxes, depreciation and amortization. We believe that EBITDA is useful to investors and Parkway's management as an indication of the Company's ability to service debt and pay cash distributions. EBITDA, as calculated by us, is not comparable to EBITDA reported by other REITs that do not define EBITDA exactly as we do. EBITDA does not represent cash generated from operating activities in accordance with generally accepted accounting principles, and should not be considered an alternative to operating income or net income as an indicator of performance or as an alternative to cash flows from operating activities as an indicator of liquidity.

Accounts Payable and Other Liabilities. During 2004, accounts payable and other liabilities increased \$5,446,000. The increase is primarily attributable to the allocation of office property purchase prices to below market in-place leases in accordance with SFAS 141 which totaled \$3,739,000 at December 31, 2004.

Subsidiary Redeemable Preferred Membership Interests. In connection with the Capital City Plaza purchase, the limited liability company that owns the building issued \$15.5 million in preferred membership interests to the seller. The preferred membership interests pay the seller a 7% coupon rate and were issued to accommodate their tax planning needs. The seller has the right to redeem \$5.5 million of the membership interests within six months of closing and \$10 million of the membership interests within nine months of closing. Parkway has the right to retire the preferred interest 40 months after closing. During the third quarter in 2004, the seller redeemed \$4,750,000 of the preferred membership interests.

*Stockholders' Equity.* Stockholders' equity increased \$7,668,000 or 1.9% during the year ended December 31, 2004 as a result of the following (in thousands):

|   | Increase   |
|---|------------|
|   | (Decrease) |
| Net income  | \$ 29,515  |
| Change in market value of interest rate swap                | (226)      |
| Comprehensive income  | 29,289     |
|   |            |
| Common stock dividends declared                             | (29,951)   |
| Preferred stock dividends declared                          | (4,800)    |
| Convertible preferred stock dividends declared              | (5,186)    |
| Exercise of stock options                                   | 5,964      |
| Shares issued - stock offerings                             | (5)        |
| Shares issued – Directors' fees                             | 138        |
| Restricted shares and deferred incentive share units issued | 271        |
| Unearned compensation                                       | (271)      |
| Amortization of unearned compensation                       | 783        |
| Shares contributed to deferred compensation plan            | (79)       |
| Shares issued through DRIP plan                             | 11,515     |
|   | \$ 7,668   |

During 2004, 1,139,358 shares of 8.34% Series B Cumulative Convertible Preferred Stock were converted into 1,139,358 shares of common stock. As of December 31, 2004, there were 803,499 shares of Series B Convertible Preferred Stock outstanding.

Through the Company's Dividend Reinvestment and Stock Purchase Plan ("DRIP Plan"), 296,173 common shares were sold during 2004. Net proceeds received on the issuance of shares were \$11,515,000, which equates to an average net price per share of \$38.88 at a discount of 2.3%. The proceeds were used to reduce amounts outstanding under the Company's short-term lines of credit.

#### **Results of Operations**

#### Comments are for the year ended December 31, 2004 compared to the year ended December 31, 2003.

Net income available for common stockholders for the year ended December 31, 2004 was \$19,529,000 (\$1.73 per basic common share) as compared to \$29,119,000 (\$2.85 per basic common share) for the year ended December 31, 2003. Net income for the year ending December 31, 2004 included gains on a note receivable and the sale of a joint venture interest of \$4,309,000. Net income for the year ending December 31, 2003 included gains from the sale of two joint venture interests, an office property and land in the amount of \$10,661,000.

Operating Properties. The primary reason for the change in the Company's net income from office and parking properties for 2004 as compared to 2003 is the net effect of the operations of the following properties purchased, properties sold and joint venture interests sold (in thousands):

#### **Properties Purchased:**

| Office Properties           | Purchase<br>Date | Square Feet |
|-----------------------------|------------------|-------------|
| Citrus Center               | 02/11/03         | 258         |
| Peachtree Dunwoody Pavilion | 08/28/03         | 366         |
| Wells Fargo Building        | 09/12/03         | 135         |
| Carmel Crossing             | 11/24/03         | 324         |
| Maitland 200                | 01/29/04         | 203         |
| Capital City Plaza          | 04/02/04         | 407         |
| Squaw Peak Corporate Center | 08/24/04         | 287         |

#### **Property Sold:**

| Office Property       | Date Sold | Square Feet |
|-----------------------|-----------|-------------|
| BB&T Financial Center | 08/01/03  | 240         |

#### **Joint Venture Interests Sold:**

| Office Property/Interest Sold                | Date Sold | Square Feet |
|--|-----------|-------------|
| Viad Corporate Center/70%                    | 03/06/03  | 481         |
| UBS Building & River Oaks Place/80%          | 05/28/03  | 170         |
| Falls Pointe, Lakewood & Carmel Crossing/80% | 12/14/04  | 550         |

Operations of office and parking properties are summarized below (in thousands):

|   |           | Year Ended<br>December 31 |  |  |
|---|-----------|---------------------------|--|--|
|   | 2004      | 2003                      |  |  |
| Income                                    | \$160,506 | \$142,196                 |  |  |
| Operating expense                         | (73,487)  | (63,362)                  |  |  |
|   | 87,019    | 78,834                    |  |  |
| Interest expense                          | (21,580)  | (16,319)                  |  |  |
| Depreciation and amortization             | (36,843)  | (28,030)                  |  |  |
| Income from office and parking properties | \$ 28,596 | \$ 34,485                 |  |  |

Management Company Income. The increase in management company income of \$1,696,000 for the year ended December 31, 2004 compared to 2003 is primarily due to the acquisition fee of approximately \$2 million earned on the Rubicon Joint Venture transaction on December 14, 2004. Under Parkway's three-year strategic plan, VALUE<sup>2</sup>, Parkway will continue to pursue joint venture opportunities with best partners while maintaining the management and leasing of the properties on a day-to-day basis.

Interest on Note Receivable from Moore Building Associates LP and Incentive Management Fee Income from Moore Building Associates LP. In accordance with FIN 46R, Parkway began consolidating MBALP effective January 1, 2004. Due to the consolidation, the intercompany revenue and expense from MBALP was eliminated from the financial statements. Therefore, interest income and incentive management fee income from MBALP for the year ending December 31, 2004 has been eliminated in consolidation.

Interest Expense. The \$5,261,000 increase in interest expense on office properties in 2004 compared to 2003 is due to the net effect of the early extinguishment of three mortgages in 2004 and two mortgages in 2003, new loans placed or assumed in 2004 and 2003, the issuance of the subsidiary redeemable preferred membership interests in connection with the Capital City Plaza purchase in 2004 and the impact of consolidating MBALP. The average interest rate on mortgage notes payable as of December 31, 2004 and 2003 was 6.0% and 6.9%, respectively.

The \$838,000 increase in interest expense on bank notes for the year ending December 31, 2004 compared to the year ending December 31, 2003 is primarily due to the increase in the average balance of bank borrowings from \$96 million in 2003 to \$140 million in 2004. The increase in bank borrowings is primarily attributable to reinvesting proceeds from the 2003 joint ventures previously used to reduce amounts outstanding under the Company's lines of credit.

#### Comments are for the year ended December 31, 2003 compared to the year ended December 31, 2002.

Net income available for common stockholders for the year ended December 31, 2003 was \$29,119,000 (\$2.85 per basic common share) as compared to \$17,458,000 (\$1.87 per basic common share) for the year ended December 31, 2002. Net income for the year ending December 31, 2003 included a gain from the sale of two joint venture interests, an office property and land in the amount of \$10,661,000. Net income for the year ending December 31, 2002 included a net loss of \$1,298,000, which was attributable to the sale of a joint venture interest, an office property, an impairment loss on an office property and an impairment loss on land.

*Operating Properties*. The primary reason for the change in the Company's net income from office and parking properties for 2003 as compared to 2002 is the net effect of the operations of the following properties purchased, properties sold and joint venture interests sold (in thousands):

#### **Properties Purchased:**

| Office Properties           | Purchase Date | Square Feet |
|-----------------------------|---------------|-------------|
| The Park on Camelback       | 05/22/02      | 103         |
| Viad Corporate Center       | 05/31/02      | 481         |
| 5300 Memorial               | 06/05/02      | 154         |
| Town & Country Central One  | 06/05/02      | 148         |
| 1717 St. James Place        | 06/05/02      | 110         |
| Citrus Center               | 02/11/03      | 258         |
| Peachtree Dunwoody Pavilion | 08/28/03      | 366         |
| Wells Fargo Building        | 09/12/03      | 135         |
| Carmel Crossing             | 11/24/03      | 324         |

#### **Properties Sold:**

| Office Property       | Date Sold | Square Feet |
|-----------------------|-----------|-------------|
| Corporate Square West | 05/31/02  | 96          |
| BB&T Financial Center | 08/01/03  | 240         |

#### **Joint Venture Interests Sold:**

| Office Property/Interest Sold | Date Sold | Square Feet |
|-------------------------------|-----------|-------------|
| 233 North Michigan/70%        | 05/30/02  | 1,070       |
| Viad Corporate Center/70%     | 03/06/03  | 481         |
| UBS Building & River          |           |             |
| Oaks Place/80%                | 05/28/03  | 170         |

Operations of office and parking properties are summarized below (in thousands):

|   | Year Ended<br>December 31 |           |  |  |
|---|---------------------------|-----------|--|--|
|   | 2003 2002                 |           |  |  |
| Income                                    | \$142,196                 | \$152,442 |  |  |
| Operating expense                         | (63,362)                  | (65,942)  |  |  |
|   | 78,834                    | 86,500    |  |  |
| Interest expense                          | (16,319)                  | (19,839)  |  |  |
| Depreciation and amortization             | (28,030)                  | (27,412)  |  |  |
| Income from office and parking properties | \$ 34,485                 | \$ 39,249 |  |  |

Equity in Earnings of Unconsolidated Joint Ventures and Management Company Income. Equity in earnings of unconsolidated joint ventures increased \$1,388,000 for the year ending December 31, 2003 compared to the year ending December 31, 2002. This increase is attributable to the formation of the Viad Joint Venture and the Jackson Joint Venture in 2003 and the 233 North Michigan Avenue joint venture in 2002. Under the terms of the joint venture agreements, Parkway continues to provide management and leasing services for the buildings on a day-to-day basis. The increase in management company income of \$939,000 for the year ended December 31, 2003 compared to 2002 is primarily due to the fees earned from providing management and leasing services to the joint ventures. Under Parkway's three-year strategic plan, VALUE<sup>2</sup>, Parkway will continue to pursue joint venture opportunities with best partners while maintaining the management and leasing of the properties on a day-to-day basis.

Interest Expense. The \$3,520,000 decrease in interest expense on office properties in 2003 compared to 2002 is primarily due to the net effect of the early extinguishment of two mortgages in 2003 and three mortgages in 2002, the transfer of a mortgage note payable to the 233 North Michigan Avenue joint venture in 2002 and new loans placed or assumed in 2003 and 2002. The average interest rate on mortgage notes payable as of December 31, 2003 and 2002 was 6.9% and 7.4%, respectively.

The \$3,248,000 decrease in interest expense on bank notes for the year ending December 31, 2003 compared to the year ending December 31, 2002 is primarily due to the decrease in the weighted average interest rate on bank lines of credit from 4.7% during 2002 to 2.8% during 2003. Additionally, the average balance of bank borrowings decreased from \$127 million in 2002 to \$96 million in 2003. The decrease in bank borrowings is primarily attributable to proceeds from the 2003 joint ventures used to reduce amounts outstanding under the Company's lines of credit. We anticipate that the outstanding balance under the Company's lines of credit will increase as the funds from the joint ventures are invested in new operating properties.

General and Administrative Expense. General and administrative expense decreased \$828,000 for the year ending December 31, 2003 compared to the same period in 2002. The net decrease is primarily due to the decrease in amortization of unearned compensation expense pertaining to the Company's restricted stock shares. Due to Parkway's achievement of the 5 in 50 Plan in 2002, the restricted shares granted were fully amortized in 2002. In 2003, the stockholders approved the issuance of 142,000 shares of restricted stock to certain officers of the Company in connection with the VALUE<sup>2</sup> plan. The restricted shares issued in 2003 are valued at \$5,092,000, and the vesting period for the stock is 7 years or 36 months if the goals of the VALUE<sup>2</sup> plan are achieved.

#### **Liquidity and Capital Resources**

Statement of Cash Flows. Cash and cash equivalents were \$1,077,000 and \$468,000 at December 31, 2004 and December 31, 2003, respectively. Cash flows provided by operating activities for the year ending December 31, 2004 were \$58,569,000 compared to \$51,170,000 for the same period of 2003. The change in cash flows from operating activities is primarily attributable to the timing of receipt of revenues and payment of expenses and the increase in number of properties owned.

Cash used in investing activities was \$30,370,000 for the year ended December 31, 2004 compared to cash used by investing activities of \$28,417,000 for the same period of 2003. The decrease in cash provided by investing activities of \$1,953,000 is primarily due to increased office property improvements and parking development costs in 2004.

Cash used in financing activities was \$28,353,000 for the year ended December 31, 2004 compared to cash used in financing activities of \$23,879,000 for the same period of 2003. The decrease in cash provided by financing activities of \$4,474,000 is primarily due to the decrease in net proceeds from stock offerings.

Liquidity. The Company plans to continue pursuing the acquisition of additional investments that meet the Company's investment criteria in accordance with the strategies outlined under "Item 1. Business" and intends to use bank lines of credit, proceeds from the sale of non-core assets and office properties, proceeds from the sale of portions of owned assets through joint ventures, possible sales of securities and cash balances to fund those acquisitions. At December 31, 2004, the Company had \$104,618,000 outstanding under three unsecured bank lines of credit.

The Company's cash flows are exposed to interest rate changes primarily as a result of its lines of credit used to maintain liquidity and fund capital expenditures and expansion of the Company's real estate investment portfolio and operations. The Company's interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to lower its overall borrowing costs. To achieve its objectives, the Company borrows at fixed rates, but also utilizes a three-year unsecured revolving credit facility and two one-year unsecured lines of credit.

On February 6, 2004, Parkway entered into a Credit Agreement with a consortium of 11 banks with Wachovia Capital Markets, LLC as Sole Lead Arranger and Sole Book Runner, Wachovia Bank, National Association as Administrative Agent, PNC Bank, National Association as Syndication Agent, and other banks as participants. The Credit Agreement provides for a three-year \$170 million unsecured revolving credit facility (the "\$170 million line"). The \$170 million line replaces the previous \$135 million unsecured revolving credit facility and the \$20 million term loan with JP Morgan Chase Bank. The increased size of the line of credit allows greater financial flexibility and capacity while accommodating the Company's growth. Additionally, previous covenants such as market concentration of assets were removed while per building occupancy limits were replaced with asset pool occupancy requirements. The changes result in greater strategic flexibility in terms of where the Company invests and mutes the impact of customer move-outs, particularly within smaller buildings. The interest rate on the \$170 million line is equal to the 30-day LIBOR rate plus 100 to 150 basis points, depending upon overall Company leverage (with the current rate set at 132.5 basis points). The interest rate on the \$170 million line was 3% at

December 31, 2004. The \$170 million line matures February 6, 2007 and contains a one-year extension option available at maturity. The line is expected to fund acquisitions of additional investments. The Company paid a facility fee of \$170,000 (10 basis points) and origination fees of \$556,000 (32.71 basis points) upon closing of the loan agreement and pays an annual administration fee of \$35,000. The Company also pays fees on the unused portion of the line based upon overall Company leverage, with the current rate set at 12.5 basis points.

On February 4, 2005, Parkway amended and renewed the one-year \$15 million unsecured line of credit with PNC Bank (the "\$15 million line"). This line of credit matures February 2, 2006, is unsecured and is expected to fund the daily cash requirements of the Company's treasury management system. The interest rate on the \$15 million line is equal to the 30-day LIBOR rate plus 100 to 150 basis points, depending upon overall Company leverage (with the current rate set at 132.5 basis points). The interest rate on the \$15 million line was 3.6% at December 31, 2004. The Company paid a facility fee of \$15,000 (10 basis points) upon closing of the loan agreement. Under the \$15 million line, the Company does not pay annual administration fees or fees on the unused portion of the line.

On December 7, 2004, the Company closed a \$9 million unsecured line of credit with Trustmark National Bank (the "\$9 million line"). The interest rate on the \$9 million line is equal to the 30-day LIBOR rate plus 132.5 basis points and was 3.7% at December 31, 2004. This line of credit matures December 7, 2005 and the proceeds are being used to fund the construction of the City Centre Garage currently under development.

The Company's interest rate hedge contracts as of December 31, 2004 are summarized as follows (in thousands):

| Type of | Notional | Maturity |                | Fixed  | Fair         |
|---------|----------|----------|----------------|--------|--------------|
| Hedge   | Amount   | Date     | Reference Rate | Rate   | Market Value |
| Swap    | \$20,000 | 12/31/05 | 1-Month LIBOR  | 3.183% | \$ (33)      |
| Swap    | \$40,000 | 06/30/06 | 1-Month LIBOR  | 3.530% | (193)        |
| _       |          |          |                |        | \$(226)      |

To protect against the potential for rapidly rising interest rates, the Company entered into two interest rate swap agreements in May 2004. The first interest rate swap agreement is for a \$40 million notional amount and fixed the 30-day LIBOR interest rate at 3.53% for the period January 1, 2005 through June 30, 2006. The second interest rate swap agreement is for a \$20 million notional amount and fixed the 30-day LIBOR interest rate at 3.18% for the period January 1, 2005 through December 31, 2005. The Company designated the swaps as hedges of the variable interest rates on the Company's borrowings under the \$170 million line. Accordingly, changes in the fair value of the swap are recognized in accumulated other comprehensive income until the hedged item is recognized in earnings.

At December 31, 2004, the Company had \$353,975,000 of non-recourse fixed rate mortgage notes payable with an average interest rate of 6% secured by office properties and \$104,618,000 drawn under bank lines of credit. Parkway's pro rata share of unconsolidated joint venture debt was \$52,469,000 with an average interest rate of 7% at December 31, 2004. Based on the Company's total market capitalization of approximately \$1.2 billion at December 31, 2004 (using the December 31, 2004 closing price of \$50.75 per common share), the Company's debt represented approximately 41.4% of its total market capitalization. The Company targets a debt to total market capitalization rate at a percentage in the mid-40's. This rate may vary at times pending acquisitions, sales and/or equity offerings. In addition, volatility in the price of the Company's common stock may affect the debt to total market capitalization ratio. However, over time the Company plans to maintain a percentage in the mid-40's. In addition to this debt ratio, the Company also monitors interest and fixed charge coverage ratios. The interest coverage ratio is computed by comparing the cash interest accrued to earnings before interest, taxes, depreciation and amortization. This ratio for the year ending December 31, 2004 and 2003 was 3.55 and 3.99 times, respectively. The fixed charge coverage ratio is computed by comparing the cash interest accrued, principal payments made on mortgage loans and preferred dividends paid to earnings before interest, taxes, depreciation and amortization. This ratio for the year ending December 31, 2004 and 2003 was 1.86 and 1.91 times, respectively. Interest and fixed charge coverage ratios were lower in 2004 compared to 2003 primarily due to lower revenues as a result of lower occupancy.

The table below presents the principal payments due and weighted average interest rates for the fixed rate debt.

|                        | Average<br>Interest Rate | Fixed Rate Debt (In thousands) |
|------------------------|--------------------------|--------------------------------|
| 2005                   | 5.98%                    | \$ 14,609                      |
| 2006                   | 5.95%                    | 16,272                         |
| 2007                   | 5.92%                    | 35,107                         |
| 2008                   | 6.13%                    | 98,475                         |
| 2009                   | 6.28%                    | 30,517                         |
| Thereafter             | 7.42%                    | 158,995                        |
| Total                  |                          | \$353,975                      |
| Fair value at 12/31/04 |                          | \$366,252                      |

The Company presently has plans to make additional capital improvements at its office properties in 2005 of approximately \$30 million. These expenses include tenant improvements, capitalized acquisition costs and capitalized building improvements. Approximately \$6 million of these improvements relate to upgrades on properties acquired in recent years that were anticipated at the time of purchase. All such improvements are expected to be financed by cash flow from the properties and advances on the bank lines of credit.

The Company anticipates that its current cash balance, operating cash flows, proceeds from the sale of office properties, proceeds from the sale of portions of owned assets through joint ventures, possible sales of securities and borrowings (including borrowings under the working capital line of credit) will be adequate to pay the Company's (i) operating and administrative expenses, (ii) debt service obligations, (iii) distributions to shareholders, (iv) capital improvements, and (v) normal repair and maintenance expenses at its properties both in the short and long term.

#### **Off-Balance Sheet Arrangements**

At December 31, 2004, Parkway had the following off-balance sheet arrangements: (1) a non-controlling 30% interest in Parkway 233 North Michigan, LLC, a real estate joint venture; (2) a non-controlling 30% interest in Phoenix OfficeInvest, LLC, a real estate joint venture; (3) a non-controlling 20% interest in Parkway Joint Venture, LLC, a real estate joint venture; (4) a non-controlling 50% interest in Wink/Parkway Partnership, a real estate joint venture; and (5) a non-controlling 20% interest in RubiconPark I, LLC, a real estate joint venture.

The above real estate joint ventures own and operate office properties in Chicago, Illinois; Phoenix, Arizona; Jackson, Mississippi; New Orleans, Louisiana; Atlanta, Georgia; and Charlotte, North Carolina, respectively. Parkway manages all ventures on a day-to-day basis with the exception of the Wink/Parkway Partnership. The Company accounts for its interest in these joint ventures using the equity method of accounting.

The following information summarizes the financial position at December 31, 2004 for the investments in which we held an interest at December 31, 2004 (in thousands):

|                                 |                     | Mortgage        |                     | Parkway's  |
|---------------------------------|---------------------|-----------------|---------------------|------------|
| Summary of Financial Position   | <b>Total Assets</b> | <b>Debt</b> (1) | <b>Total Equity</b> | Investment |
| Parkway 233 North Michigan, LLC | \$182,380           | \$100,133       | \$71,450            | \$14,539   |
| Phoenix OfficeInvest, LLC       | 62,425              | 42,500          | 17,346              | 4,388      |
| Parkway Joint Venture, LLC      | 17,184              | 11,269          | 5,383               | 19         |
| Wink/Parkway Partnership        | 1,413               | 450             | 960                 | 480        |
| RubiconPark I, LLC              | 76,011              | 52,000          | 23,716              | 5,868      |
|                                 | \$339,413           | \$206,352       | \$118,855           | \$25,294   |

(1) The mortgage debt, all of which is non-recourse, is collateralized by the individual real estate property or properties within each venture, the net book value of which totaled \$314 million at December 31, 2004. Parkway's proportionate share of the non-recourse mortgage debt totaled \$52.5 million at December 31, 2004.

The following information summarizes the results of operations for the year ended December 31, 2004 for investments which impacted our 2004 results of operations (in thousands):

|                                 | Total    | Net     | Parkway's Share |
|---------------------------------|----------|---------|-----------------|
| Summary of Operations           | Revenue  | Income  | of Net Income   |
| Parkway 233 North Michigan, LLC | \$33,586 | \$2,663 | \$ 799          |
| Phoenix OfficeInvest, LLC       | 11,474   | 2,390   | 717             |
| Parkway Joint Venture, LLC      | 2,827    | 499     | 100             |
| Wink/Parkway Partnership        | 305      | 143     | 72              |
| RubiconPark I, LLC              | 418      | 7       | 9               |
|                                 | \$48,610 | \$5,702 | \$1,697         |

#### **Contractual Obligations**

We have contractual obligations including mortgage notes payable and lease obligations. The table below presents total payments due under specified contractual obligations by year through maturity as of December 31, 2004 (in thousands):

|  | Payments Due By Period |          |          |          |           |          |            |
|--|------------------------|----------|----------|----------|-----------|----------|------------|
| Contractual Obligations                | Total                  | 2005     | 2006     | 2007     | 2008      | 2009     | Thereafter |
| Long-Term Debt (Mortgage Notes Payable |                        |          |          |          |           |          |            |
| Without Recourse)                      | \$445,544              | \$36,700 | \$37,686 | \$54,964 | \$115,379 | \$41,479 | \$159,336  |
| Capital Lease Obligations              | -                      | -        | -        | -        | -         | -        | -          |
| Operating Leases                       | 1,763                  | 925      | 529      | 222      | 87        | -        | -          |
| Purchase Obligations                   | 12,040                 | 11,394   | 580      | 36       | 14        | 2        | 14         |
| Subsidiary Redeemable Preferred        |                        |          |          |          |           |          |            |
| Membership Interests                   | 10,741                 | 10,741   | -        | -        | -         | -        | -          |
| Other Long-Term Liabilities            | -                      | -        | -        | -        | -         | -        | -          |
| Total                                  | \$470,088              | \$59,760 | \$38,795 | \$55,222 | \$115,480 | \$41,481 | \$159,350  |

The amounts presented above for mortgage notes payable without recourse include principal and interest payments. The amounts presented for purchase obligations represent the remaining tenant improvement and building improvement allowance obligation for leases in place as of December 31, 2004 plus commitments for the City Centre parking garage development.

In connection with the Capital City Plaza purchase, the limited liability company that owns the building issued \$15.5 million in preferred membership interests to the seller. The preferred membership interests pay the seller a 7% coupon rate and were issued to accommodate their tax planning needs. The seller has the right to redeem \$5.5 million of the membership interests within six months of closing and \$10 million of the membership interests within nine months of closing. Parkway has the right to retire the preferred interest 40 months after closing. During the third quarter in 2004, the seller redeemed \$4,750,000 of the preferred membership interests.

Parkway has a less than .1% ownership interest in MBALP and acts as the managing general partner. MBALP is primarily funded with financing from a third party lender, which is secured by a first lien on the rental property of the partnership. The creditors of MBALP do not have recourse to Parkway. In acting as the general partner, Parkway is committed to providing additional funding to partnership deficits up to an aggregate amount of \$1 million. To date Parkway has not been required to provide any additional funding to MBALP.

#### **Critical Accounting Policies and Estimates**

General. Parkway's investments are generally made in office properties. Therefore, the Company is generally subject to risks incidental to the ownership of real estate. Some of these risks include changes in supply or demand for office properties or tenants for such properties in an area in which we have buildings; changes in real estate tax rates; and changes in federal income tax, real estate and zoning laws. The Company's discussion and analysis of financial condition and results of operations is based upon its Consolidated Financial Statements. The Company's Consolidated Financial Statements include the accounts of Parkway Properties, Inc. and its majority owned subsidiaries. Parkway also consolidates subsidiaries where the entity is a variable interest entity and Parkway is the primary beneficiary, as defined in FASB Interpretation 46R "Consolidation of Variable Interest Entities" ("FIN 46R"). The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires us to make estimates and assumptions that affect the reported amounts of assets

and liabilities at the date of the financial statements and the reported amounts of revenues and expenses for the reporting period. Actual results could differ from our estimates.

The accounting policies and estimates used in the preparation of our Consolidated Financial Statements are more fully described in the notes to our Consolidated Financial Statements. However, certain of the Company's significant accounting policies are considered critical accounting policies due to the increased level of assumptions used or estimates made in determining their impact on our Consolidated Financial Statements.

Parkway considers critical accounting policies and estimates to be those used in the determination of the reported amounts and disclosure related to the following:

- (1) Impairment or disposal of long-lived assets;
- (2) Depreciable lives applied to real estate and improvements to real estate;
- (3) Initial recognition, measurement and allocation of the cost of real estate acquired; and
- (4) Allowance for doubtful accounts

Impairment or Disposal of Long-Lived Assets. Changes in the supply or demand of tenants for our properties could impact our ability to fill available space. Should a significant amount of available space exist for an extended period, our investment in a particular office building may be impaired. We evaluate our real estate assets upon the occurrence of significant adverse changes to assess whether any impairment indicators are present that affect the recovery of the carrying amount.

Real estate assets are classified as held for sale or held and used in accordance with Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets". In accordance with SFAS No. 144, the Company records assets held for sale at the lower of carrying amount or fair value less cost to sell. With respect to assets classified as held and used, we periodically review these assets to determine whether our carrying amount will be recovered. A long-lived asset is considered impaired if its carrying value exceeds the estimated fair value. Fair value is based on the estimated and realizable contract sales price (if available) for the asset less estimated costs to sell. If a sales price is not available, the estimated undiscounted cash flows of the asset for the remaining useful life are used to determine if the carrying value is recoverable. The cash flow estimates are based on assumptions about employing the asset for its remaining useful life. Factors considered in projecting future cash flows include but are not limited to: Existing leases, future leasing and terminations, market rental rates, capital improvements, tenant improvements, leasing commissions, inflation and other known variables. Upon impairment, the Company would recognize an impairment loss to reduce the carrying value of the long-lived asset to our estimate of its fair value. The estimate of fair value and cash flows to be generated from properties requires us to make assumptions. If one or more assumptions prove incorrect or if the assumptions change, the recognition of an impairment loss on one or more properties may be necessary in the future, which would result in a decrease in net income.

No impairment losses were recognized for the year ending December 31, 2004 or 2003.

Depreciable Lives Applied to Real Estate and Improvements to Real Estate. Depreciation of buildings and parking garages is computed using the straight-line method over an estimated useful life of 40 years. Depreciation of building improvements is computed using the straight-line method over the estimated useful life of the improvement. If our estimate of useful lives proves to be incorrect, the depreciation expense recognized would also be incorrect. Therefore, a change in the estimated useful lives assigned to buildings and improvements would result in either an increase or decrease in depreciation expense, which would result in an increase or decrease in earnings.

Initial Recognition, Measurement and Allocation of the Cost of Real Estate Acquired. Parkway accounts for its acquisitions of real estate in accordance with Statement of Financial Accounting Standards No. 141, "Business Combinations," which requires the fair value of the real estate acquired to be allocated to the acquired tangible assets, consisting of land, building, garage, building improvements and tenant improvements, and identified intangible assets and liabilities, consisting of the value of above and below market leases, customer relationships, lease costs and the value of in-place leases.

Parkway allocates the purchase price to the fair value of the tangible assets of an acquired property by valuing the property as if it were vacant. The as-if-vacant value is allocated to tangible assets based on the relative fair value of those assets. Value is allocated to tenant improvements based on the estimated costs of similar customers with similar terms. The difference between the purchase price and the as-if-vacant value represents the fair value of

the intangible assets or the intangible gap. The intangible gap is then allocated among the identifiable intangible assets.

The Company determines the fair value of the tangible and intangible components using a variety of methods and assumptions all of which result in an approximation of fair value. Differing assumptions and methods could result in different estimates of fair value and thus, a different purchase price allocation and corresponding increase or decrease in depreciation and amortization expense.

Allowance for Doubtful Accounts. Accounts receivable are reduced by an allowance for amounts that may become uncollectible in the future. Our receivable balance is comprised primarily of rents and operating expense recoveries due from customers. Change in the supply of or demand for office properties could impact our customers' ability to honor their lease obligations, which could in turn affect our recorded revenues and estimates of the collectibility of our receivables. Revenue from real estate rentals is recognized and accrued as earned on a pro rata basis over the term of the lease. We regularly evaluate the adequacy of our allowance for doubtful accounts considering such factors as credit quality of our customers, delinquency of payment, historical trends and current economic conditions. We provide an allowance for doubtful accounts for customer balances that are over 90 days past due and for specific customer receivables for which collection is considered doubtful. Actual results may differ from these estimates under different assumptions or conditions, which could result in an increase or decrease in bad debt expense.

#### **Funds From Operations**

Management believes that funds from operations ("FFO") is an appropriate measure of performance for equity REITs and computes this measure in accordance with the National Association of Real Estate Investment Trusts' ("NAREIT") definition of FFO. FFO as reported by Parkway may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition. We believe FFO is helpful to investors as a supplemental measure that enhances the comparability of our operations by adjusting net income for items not reflective of our principal and recurring operations. This measure, along with cash flows from operating, financing and investing activities, provides investors with an indication of our ability to incur and service debt, to make capital expenditures and to fund other cash needs. In addition, FFO has widespread acceptance and use within the REIT and analyst communities. Funds from operations is defined by NAREIT as net income (computed in accordance with generally accepted accounting principles "GAAP"), excluding gains or losses from sales of property and extraordinary items under GAAP, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis. We believe that in order to facilitate a clear understanding of our operating results, FFO should be examined in conjunction with the net income as presented in our consolidated financial statements and notes thereto included elsewhere in this Form 10-K. Funds from operations do not represent cash generated from operating activities in accordance with accounting principles generally accepted in the United States and is not an indication of cash available to fund cash needs. Funds from operations should not be considered an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flow as a measure of liquidity.

The following table presents a reconciliation of the Company's net income to FFO for the years ended December 31, 2004 and 2003 (in thousands, except per share data):

|  | Total Dollar Amount |          | Diluted Per Share |        |
|--|---------------------|----------|-------------------|--------|
|  | Year Ended          |          | Year Ended        |        |
|  | Decem               | ber 31   | Decem             | ber 31 |
|  | 2004                | 2003     | 2004              | 2003   |
| Net income   | \$29,515            | \$43,181 | \$2.57            | \$4.13 |
| Adjustments to derive funds from operations:             |                     |          |                   |        |
| Depreciation and amortization                            | 36,843              | 28,030   | 2.78              | 2.23   |
| Minority interest depreciation and amortization          | (654)               | -        | (.05)             | -      |
| Adjustments for unconsolidated joint ventures            | 2,345               | 2,030    | .18               | .16    |
| Preferred dividends                                      | (4,800)             | (5,352)  | (.42)             | (.51)  |
| Convertible preferred dividends                          | (5,186)             | (6,091)  | (.45)             | (.58)  |
| Original issue costs-redemption of preferred stock       | -                   | (2,619)  | -                 | (.25)  |
| Gain on real estate and joint venture interests          | (3,535)             | (10,299) | (.27)             | (.82)  |
| Amortization of deferred gains and other                 | 2                   | (23)     | -                 | -      |
| Diluted share adjustment for convertible preferred stock | -                   | -        | .17               | .02    |
| Funds from operations applicable to common shareholders  | \$54,530            | \$48,857 | \$4.51            | \$4.38 |

#### Inflation

In the last five years, inflation has not had a significant impact on the Company because of the relatively low inflation rate in the Company's geographic areas of operation. Most of the leases require the tenants to pay their pro rata share of operating expenses, including common area maintenance, real estate taxes and insurance, thereby reducing the Company's exposure to increases in operating expenses resulting from inflation. In addition, the Company's leases typically have three to seven year terms, which may enable the Company to replace existing leases with new leases at market base rent, which may be higher or lower than the existing lease rate.

#### **Forward-Looking Statements**

In addition to historical information, certain sections of this Form 10-K may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, such as those that are not in the present or past tense, that discuss the Company's beliefs, expectations or intentions or those pertaining to the Company's capital resources, profitability and portfolio performance and estimates of market rental rates. Forward-looking statements involve numerous risks and uncertainties. The following factors, among others discussed herein and in the Company's filings under the Securities Exchange Act of 1934, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements: defaults or non-renewal of leases, increased interest rates and operating costs, failure to obtain necessary outside financing, difficulties in identifying properties to acquire and in effecting acquisitions, failure to qualify as a real estate investment trust under the Internal Revenue Code of 1986, as amended, environmental uncertainties, risks related to natural disasters, financial market fluctuations, changes in real estate and zoning laws and increases in real property tax rates. The success of the Company also depends upon the trends of the economy, including interest rates, income tax laws, governmental regulation, legislation, population changes and those risk factors discussed elsewhere in this Form 10-K and in the Company's filings under the Securities Exchange Act of 1934. Readers are cautioned not to place undue reliance on forward-looking statements, which reflect management's analysis only as the date hereof. The Company assumes no obligation to update forward-looking statements.

#### ITEM 7A. Quantitative and Qualitative Disclosures About Market Risk.

See information appearing under the caption "Liquidity" appearing in Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations".

As of December 31, 2004, total outstanding debt was approximately \$458,593,000 of which \$104,618,000 or 22.8%, is variable rate debt. If market rates of interest on the variable rate debt fluctuate by 10% (or approximately 31 basis points), the change in interest expense on the variable rate debt would increase or decrease future earnings and cash flows by approximately \$323,000 annually.

### ITEM 8. Financial Statements and Supplementary Data.

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#### REPORT OF INDEPENDENT AUDITORS

Shareholders and Board of Directors Parkway Properties, Inc.

We have audited the accompanying consolidated balance sheets of Parkway Properties, Inc. and subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of income, stockholders' equity, and cash flows for each of the three years in the period ended December 31, 2004. Our audits also included the financial statement schedules listed in the index at Item 15(a)2. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Parkway Properties, Inc. and subsidiaries at December 31, 2004 and 2003, and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2004, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedules, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth herein.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the effectiveness of Parkway Properties, Inc. and subsidiaries' internal control over financial reporting as of December 31, 2004, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission and our report dated February 28, 2005 expressed an unqualified opinion thereon.

Ernst + Young LLP

New Orleans, Louisiana February 28, 2005

## PARKWAY PROPERTIES, INC. CONSOLIDATED BALANCE SHEETS

(In thousands)

|   | December 31<br>2004 | December 31<br>2003           |
|---|---------------------|-------------------------------|
| Assets  |                     |                               |
| Real estate related investments:  |                     |                               |
| Office and parking properties   | \$ 959,279          | \$ 844,168                    |
| Parking development   | 4,434               | -                             |
| Accumulated depreciation  | (142,906)           | (115,473)                     |
|   | 820,807             | 728,695                       |
| Land available for sale   | 3,528               | 3,528                         |
| Note receivable from Moore Building Associates LP   | -                   | 5,926                         |
| Mortgage loans  | -                   | 861                           |
| Investment in unconsolidated joint ventures   | 25,294              | 20,026                        |
| •   | 849,629             | 759,036                       |
| Rents receivable and other assets   | 42,448              | 35,072                        |
| Intangible assets, net  | 38,034              | 7,732                         |
| Cash and cash equivalents   | 1,077               | 468                           |
| -   | \$ 931,188          | \$ 802,308                    |
| Liabilities   | \$ 751,100          | <del>Ф</del> 00 <b>2</b> ,500 |
| Notes payable to banks  | \$ 104,618          | \$ 110,075                    |
| Mortgage notes payable without recourse   | 353,975             | 247,190                       |
| Accounts payable and other liabilities  | 42,468              | 37,022                        |
| Subsidiary redeemable preferred membership interests  | 10,741              | 37,022                        |
| Substatiary redeemable preferred membership interests   | 511,802             | 394,287                       |
| Minority Interest   | 311,602             | 394,207                       |
| Minority Interest   | 20                  | 41                            |
| Minority Interest – unit holders  | 39                  | 41                            |
| Minority Interest – real estate partnerships  | 3,699               | 41                            |
|   | 3,738               | 41                            |
| Stockholders' Equity 8.34% Series B Cumulative Convertible Preferred stock, \$.001 par value, 2,142,857 shares authorized, 803,499 and 1,942,857 shares issued and outstanding in 2004 and 2003, respectively | 28,122              | 68,000                        |
| Series C Preferred stock, \$.001 par value, 400,000 shares authorized,  | 20,122              | 00,000                        |
| no shares issued  | _                   | _                             |
| 8.00% Series D Preferred stock, \$.001 par value, 2,400,000 shares authorized,  |                     |                               |
| issued and outstanding  | 57,976              | 57,976                        |
| Common stock, \$.001 par value, 65,057,143 shares authorized, 12,464,817 and  | 51,510              | 21,510                        |
| 10,808,131 shares issued and outstanding in 2004 and 2003, respectively   | 12                  | 11                            |
| Excess stock, \$.001 par value, 30,000,000 shares authorized, no shares issued  | -                   | -                             |
| Common stock held in trust, at cost, 130,000 and 128,000 shares in 2004   | (4.400)             |                               |
| and 2003, respectively  | (4,400)             | (4,321)                       |
| Additional paid-in capital  | 310,455             | 252,695                       |
| Unearned compensation   | (4,122)             | (4,634)                       |
| Accumulated other comprehensive loss  | (226)               | -                             |
| Retained earnings   | 27,831              | 38,253                        |
|   | 415,648             | 407,980                       |
|   | \$ 931,188          | \$ 802,308                    |

# PARKWAY PROPERTIES, INC. CONSOLIDATED STATEMENTS OF INCOME (In thousands, except per share data)

|  | Year Ended December 31 |                    |   |
|--|------------------------|--------------------|---|
|  | 2004                   | 2003               | 2002                                    |
| Revenues Income from office and parking properties   | \$160,506              | \$142,196          | \$152,442                               |
| Income from office and parking properties Management company income  | 3,832                  | 2,136              | 1,197                                   |
| Interest on note receivable from Moore Building Associates LP  | -                      | 819                | 895                                     |
| Incentive management fee from Moore Building Associates LP   |                        | 300                | 325                                     |
| Other income and deferred gains  | 164 275                | 599                | 401                                     |
| Total revenues   | 164,375                | 146,050            | 155,260                                 |
| Expenses   |                        |                    |   |
| Office and parking properties:   |                        |                    |   |
| Operating expense  | 73,487                 | 63,362             | 65,942                                  |
| Interest expense:<br>Contractual   | 19,788                 | 16,026             | 18,766                                  |
| Subsidiary redeemable preferred membership interests   | 725                    | -                  | -                                       |
| Prepayment expenses  | 511                    | -                  | 833                                     |
| Amortization of loan costs   | 556                    | 293                | 240                                     |
| Depreciation and amortization Operating expense for other real estate properties   | 36,843<br>22           | 28,030<br>37       | 27,412<br>34                            |
| Interest expense on bank notes:  | 22                     | 31                 | 34                                      |
| Contractual  | 3,796                  | 2,834              | 6,055                                   |
| Amortization of loan costs   | 441                    | 565                | 592                                     |
| Management company expenses  | 358                    | 391<br>4 201       | 416                                     |
| General and administrative Total expenses  | 4,464                  | 4,201<br>115,739   | 5,029<br>125,319                        |
| Total expenses   | 140,771                | 113,737            | 123,317                                 |
| Income before equity in earnings, gain (loss), minority interest and   |                        |                    |   |
| discontinued operations  | 23,384                 | 30,311             | 29,941                                  |
| Equity in earnings of unconsolidated joint ventures<br>Gain (loss) on note receivable, sale of joint venture interests and real estate | 1,697<br>4,309         | 2,212<br>10,661    | 824<br>(474)                            |
| Impairment loss on office property   | -,507                  | -                  | (1,594)                                 |
| Minority interest - unit holders   | (2)                    | (3)                | (2)                                     |
| Minority interest - real estate partnerships   | 127                    | -                  |   |
| Income from continuing operations  | 29,515                 | 43,181             | 28,695                                  |
| Discontinued operations:   | _,,,,,,,               | ,                  | ,,,,                                    |
| Income from discontinued operations  | -                      | -                  | 47                                      |
| Gain on sale of real estate from discontinued operations   | 20.515                 | 43,181             | 770                                     |
| Net income<br>Change in market value of interest rate swap   | 29,515<br>(226)        | 43,181             | 29,512<br>1,524                         |
| Comprehensive income   | \$ 29,289              | \$ 43,351          | \$ 31,036                               |
| r  |                        | +                  | , |
| Net income available to common stockholders:   | Φ 20 515               | <b>4. 42.101</b>   | Φ 20 512                                |
| Net income Original issue agets associated with redemption or preferred stock  | \$ 29,515              | \$ 43,181          | \$ 29,512                               |
| Original issue costs associated with redemption or preferred stock Dividends on preferred stock  | (4,800)                | (2,619)<br>(5,352) | (5,797)                                 |
| Dividends on convertible preferred stock   | (5,186)                | (6,091)            | (6,257)                                 |
| Net income available to common stockholders  | \$ 19,529              | \$ 29,119          | \$ 17,458                               |
| Not income non common share-   |                        |                    | _                                       |
| Net income per common share:<br>Basic:   |                        |                    |   |
| Income before discontinued operations  | \$ 1.73                | \$ 2.85            | \$ 1.78                                 |
| Discontinued operations  |                        | -                  | .09                                     |
| Net income   | \$ 1.73                | \$ 2.85            | \$ 1.87                                 |
| Dilutad  |                        |                    |   |
| Diluted: Income before discontinued operations   | \$ 1.70                | \$ 2.79            | \$ 1.75                                 |
| Discontinued operations  | φ 1.70                 | ψ 2.17             | .09                                     |
| Net income   | \$ 1.70                | \$ 2.79            | \$ 1.84                                 |
|  |                        |                    |   |
| Dividends per common share   | \$ 2.60                | \$ 2.60            | \$ 2.56                                 |
| Weighted average shares outstanding:   |                        |                    |   |
| Basic  | 11,270                 | 10,224             | 9,312                                   |
| Diluted  | 11,478                 | 10,453             | 9,480                                   |
|  |                        |                    |   |

# PARKWAY PROPERTIES, INC. CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY (In thousands)

|  | Vear E             | Ended Decem        | her 31      |
|--|--------------------|--------------------|-------------|
|  | 2004               | 2003               | 2002        |
| 8.75% Series A Preferred stock, \$.001 par value   |                    |                    |             |
| Balance at beginning of year   | \$ -               | \$ 66,250          | \$ 66,250   |
| Redemption of preferred stock  |                    | (66,250)           | 66,250      |
| Balance at end of year   |                    |                    | 00,230      |
| 8.34% Series B Cumulative Convertible Preferred stock, \$.001 par value  |                    |                    |             |
| Balance at beginning of year   | 68,000             | 75,000             | 75,000      |
| Conversion of preferred stock to common stock  | (39,878)<br>28,122 | (7,000)<br>68,000  | 75,000      |
| Balance at end of year   | 20,122             | 08,000             | 73,000      |
| 8.00% Series D Preferred stock, \$.001 par value   |                    |                    |             |
| Balance at beginning of year   | 57,976             | -                  | -           |
| Shares issued Balance at end of year   | 57,976             | 57,976<br>57,976   |             |
| Balance at end of year   | 31,910             | 37,970             |             |
| Common stock, \$.001 par value   |                    |                    |             |
| Balance at beginning of year   | 11                 | 9                  | 9           |
| Shares issued – stock offering<br>Shares issued - other  | -<br>1             | 1<br>1             | _           |
| Balance at end of year   | 12                 | 11                 | 9           |
| ·  |                    |                    |             |
| Common stock held in trust   | (4.221)            |                    |             |
| Balance at beginning of year  Shares contributed to deferred compensation plan   | (4,321)<br>(79)    | (4,321)            | -           |
| Balance at end of year   | (4,400)            | (4,321)            | _           |
|  |                    |                    |             |
| Additional paid-in capital   | 252,695            | 199,979            | 196,032     |
| Balance at beginning of year Stock options exercised   | 5,964              | 6,079              | 2,996       |
| Shares issued in lieu of Directors' fees   | 138                | 76                 | 62          |
| Restricted shares issued   | 70                 | 5,092              | -           |
| Deferred incentive share units issued<br>Shares issued - employee excellence recognition program   | 201                | 236                | 3           |
| Shares issued - employee excenence recognition program  Shares issued - DRIP Plan  | 11,515             | 7,799              | 1,310       |
| Shares issued - stock offerings  | (5)                | 24,178             | -           |
| Conversion of preferred stock to common stock  | 39,877             | 7,000              | -           |
| Original issue costs associated with redemption of preferred stock Purchase of Company stock   | -                  | 2,619<br>(366)     | (424)       |
| Balance at end of year   | 310,455            | 252,695            | 199,979     |
| , and the second |                    | ,                  | <del></del> |
| Unearned compensation  | (4.624)            |                    | (2.100)     |
| Balance at beginning of year Restricted shares issued  | (4,634)<br>(70)    | (5,092)            | (2,190)     |
| Deferred incentive share units issued  | (201)              | (236)              | -           |
| Amortization of unearned compensation  | 783                | 694                | 2,190       |
| Balance at end of year   | (4,122)            | (4,634)            |             |
| Accumulated other comprehensive income (loss)  |                    |                    |             |
| Balance at beginning of year   | -                  | (170)              | (1,694)     |
| Change in market value of interest rate swaps  | (226)              | 170                | 1,524       |
| Balance at end of year   | (226)              | -                  | (170)       |
| Retained earnings  |                    |                    |             |
| Balance at beginning of year   | 38,253             | 35,753             | 42,174      |
| Net income   | 29,515             | 43,181             | 29,512      |
| Original issue costs associated with redemption of preferred stock Preferred stock dividends declared  | (4,800)            | (2,619)<br>(5,352) | (5,797)     |
| Convertible preferred stock dividends declared   | (5,186)            | (6,091)            | (6,257)     |
| Common stock dividends declared  | (29,951)           | (26,619)           | (23,879)    |
| Balance at end of year   | 27,831             | 38,253             | 35,753      |
| Total stockholders' equity   | \$415,648          | \$407,980          | \$376,821   |

See notes to consolidated financial statements.

## PARKWAY PROPERTIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

|   | Year Ended December 31 |           |           |
|---|------------------------|-----------|-----------|
|   | 2004                   | 2003      | 2002      |
| Operating activities  |                        |           |           |
| Net income  | \$ 29,515              | \$ 43,181 | \$ 29,512 |
| Adjustments to reconcile net income to cash                         |                        |           |           |
| provided by operating activities:                                   |                        |           |           |
| Depreciation and amortization                                       | 36,843                 | 28,030    | 27,412    |
| Depreciation and amortization – discontinued operations             | -                      | -         | 22        |
| Amortization of above (below) market leases                         | 139                    | (29)      | -         |
| Amortization of loan costs  | 997                    | 858       | 832       |
| Amortization of unearned compensation                               | 783                    | 694       | 2,190     |
| Income (loss) allocated to minority interests                       | (125)                  | 3         | 2         |
| (Gain) loss on note receivable, sale of joint venture               |                        |           |           |
| interests and real estate   | (4,309)                | (10,661)  | 1,298     |
| Equity in earnings of consolidated joint ventures                   | (1,697)                | (2,212)   | (824)     |
| Other   | -                      | (8)       | (11)      |
| Changes in operating assets and liabilities:                        |                        |           |           |
| Increase in receivables and other assets                            | (4,613)                | (5,501)   | (5,030)   |
| Increase (decrease) in accounts payable and                         |                        |           |           |
| accrued expenses  | 1,036                  | (3,185)   | 7,413     |
| Cash provided by operating activities                               | 58,569                 | 51,170    | 62,816    |
|   |                        |           | ,         |
| Investing activities  |                        |           |           |
| Payments received on mortgage loans                                 | 775                    | 8         | 8         |
| Net decrease in note receivable from                                |                        |           |           |
| Moore Building Associates LP  | -                      | -         | 946       |
| Distributions from unconsolidated joint ventures                    | 2,573                  | 3,148     | 1,641     |
| Investments in unconsolidated joint ventures                        | (286)                  | (549)     | (1,663)   |
| Purchases of real estate related investments                        | (56,625)               | (106,258) | (97,823)  |
| Proceeds from sales of joint venture interests and real estate      | 58,223                 | 97,433    | 58,602    |
| Real estate development   | (4,434)                | -         | (230)     |
| Improvements to real estate related investments                     | (30,596)               | (22,199)  | (20,063)  |
| Cash used in investing activities                                   | (30,370)               | (28,417)  | (58,582)  |
| TE!   |                        |           |           |
| Financing activities  Dringing I normants on mortgage notes normals | (24.421)               | (26.427)  | (20.940)  |
| Principal payments on mortgage notes payable                        | (24,421)               | (26,427)  | (20,840)  |
| Net proceeds from (payments on) bank borrowings                     | (5,683)                | (31,724)  | 17,450    |
| Proceeds from long-term financing                                   | 28,950                 | 42,800    | 29,975    |
| Stock options exercised   | 5,964                  | 6,080     | 2,996     |
| Dividends paid on common stock Dividends paid on preferred stock    | (29,582)               | (26,349)  | (23,445)  |
|   | (10,341)               | (11,597)  | (12,054)  |
| Purchase of Company stock Proceeds from DRIP Plan                   | 11.515                 | (366)     | (424)     |
|   | 11,515                 | 7,799     | 1,310     |
| Redemption of subsidiary preferred membership                       | (4.750)                | (66.250)  |           |
| interests and preferred stock                                       | (4,750)                | (66,250)  | -         |
| Proceeds from stock offerings                                       | (5)                    | 82,155    | (5.022)   |
| Cash used in financing activities                                   | (28,353)               | (23,879)  | (5,032)   |
| Impact on cash of consolidation of MBALP                            | 763                    | (1.12()   | (700)     |
| Increase (decrease) in cash and cash equivalents                    | 609                    | (1,126)   | (798)     |
| Cash and cash equivalents at beginning of year                      | 468                    | 1,594     | 2,392     |
| Cash and cash equivalents at end of year                            | \$ 1,077               | \$ 468    | \$ 1,594  |

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2004

# **NOTE A - Summary of Significant Accounting Policies**

# Principles of consolidation

The consolidated financial statements include the accounts of Parkway Properties, Inc. ("Parkway" or "the Company") and its majority owned subsidiaries. Parkway also consolidates subsidiaries where the entity is a variable interest entity and Parkway is the primary beneficiary, as defined in FASB Interpretation 46R "Consolidation of Variable Interest Entities" ("FIN 46R"). All significant intercompany transactions and accounts have been eliminated.

In December 2003, the Financial Accounting Standards Board issued FIN 46R, which requires the consolidation of entities in which a company absorbs a majority of the entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual or other financial interests in the entity.

Effective January 1, 2004, Parkway began consolidating its ownership interest in MBALP. Parkway has less than .1% ownership interest in MBALP and acts as the managing general partner of this partnership. MBALP was established for the purpose of owning a commercial office building (the Toyota Center in Memphis, Tennessee) and is primarily funded with financing from a third party lender, which is secured by a first lien on the rental property of the partnership. The creditors of MBALP do not have recourse to Parkway. In acting as the general partner, Parkway is committed to providing additional funding to meet partnership operating deficits up to an aggregate amount of \$1 million. MBALP has a fixed rate non-recourse first mortgage in the amount of \$13,423,000 that is secured by the Toyota Center, which has a carrying amount of \$23,529,000.

Parkway receives income from MBALP in the form of interest from a construction note receivable, incentive management fees and property management fees. As a result of the consolidation of MBALP, Parkway has eliminated any intercompany asset, liability, revenue and expense accounts between Parkway and MBALP.

# **Basis of presentation**

The accompanying financial statements reflect all adjustments which are, in the opinion of management, necessary for a fair statement of the results for the periods presented. All such adjustments are of a normal recurring nature. The financial statements should be read in conjunction with the annual report and the notes thereto.

Effective January 1, 1997, the Company elected to be taxed as a real estate investment trust (REIT) under the Internal Revenue Code of 1986, as amended.

The Company completed its reorganization into the UPREIT (Umbrella Partnership REIT) structure effective January 1, 1998. The Company anticipates that the UPREIT structure will enable it to pursue additional investment opportunities by having the ability to offer tax-advantaged operating partnership units to property owners in exchange for properties.

# **Business**

The Company's operations are exclusively in the real estate industry, principally the operation, management, and ownership of office buildings.

# Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States ("GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

# Cash equivalents

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

#### Allowance for doubtful accounts

Accounts receivable are reduced by an allowance for amounts that the Company estimates to be uncollectible. The receivable balance is comprised primarily of rent and expense reimbursement income due from the customers. Management evaluates the adequacy of the allowance for doubtful accounts considering such factors as the credit quality of our customers, delinquency of payment, historical trends and current economic conditions. The Company provides an allowance for doubtful accounts for customer balances that are over 90 days past due and for specific customer receivables for which collection is considered doubtful.

# Investment in unconsolidated joint ventures

As of December 31, 2004, Parkway has five investments in unconsolidated joint ventures, which are accounted for using the equity method of accounting. Parkway's investments in unconsolidated joint ventures consist of a 50% interest in Wink-Parkway Partnership, a 30% interest in Parkway 233 North Michigan, LLC, a 30% interest in Phoenix OfficeInvest, LLC, a 20% interest in Parkway Joint Venture LLC and a 20% interest in RubiconPark I, LLC. The Company has a non-controlling interest in these investments and accounts for the interest using the equity method of accounting. Therefore, Parkway reports its share of income and losses based on its ownership interest in these entities. Parkway classifies its interests as non-controlling when it holds less than a majority voting interest in the entity and does not have the sole ability, based on the terms of the joint venture agreements, to make decisions about the entities' activities regarding items such as major leases, encumbering the entities with debt, major capital expenditures and whether to dispose of the entities.

# **Minority Interest**

Minority Interest – Unit Holders

Minority interest in Parkway Properties LP (the "Operating Partnership") represents the limited partner's proportionate share of the equity in our operating partnership. The operating partnership pays a regular quarterly distribution to the holders of operating units. Income is allocated to minority interest based on the weighted average percentage ownership during the year. As of December 31, 2004, the minority interest in our operating partnership consisted of 1,318 operating units held by a party other than the Company.

Minority Interest – Real Estate Partnerships

In compliance with FIN 46R (see "Principles of Consolidation"), Parkway began consolidating its ownership interest in MBALP effective January 1, 2004. Parkway has less than .1% ownership interest in MBALP and acts as the managing general partner of this partnership. Minority interest in real estate partnerships represents the other partners' proportionate share of the equity in the partnership. Income is allocated to minority interest based on the weighted average percentage ownership during the year.

# Real estate properties

Real estate properties are stated at the lower of cost less accumulated depreciation, or fair value. Cost includes the carrying amount of the Company's investment plus any additional consideration paid, liabilities assumed, costs of securing title and improvements made subsequent to acquisition. Depreciation of buildings and building improvements is computed using the straight-line method over the estimated useful lives of the assets. Depreciation of tenant improvements, including personal property, is computed using the straight-line method over the term of the lease involved. Maintenance and repair expenses are charged to expense as incurred. Geographically, the Company's properties are concentrated in the Southeastern and Southwestern United States and Chicago.

Balances of major classes of depreciable assets (in thousands) and their respective estimated useful lives are:

|                       |                              | December 31 | December 31 |
|-----------------------|------------------------------|-------------|-------------|
| Asset Category        | <b>Estimated Useful Life</b> | 2004        | 2003        |
| Building              | 40 years                     | \$ 771,721  | \$ 682,672  |
| Building improvements | 7 to 40 years                | 52,771      | 42,233      |
| Tenant improvements   | Term of lease                | 63,503      | 49,664      |
|                       |                              | \$ 887,995  | \$ 774,569  |

Depreciation expense related to these assets of \$31,251,000, \$25,037,000 and \$25,344,000 was recognized in 2004, 2003 and 2002, respectively.

The Company evaluates its real estate assets upon occurrence of significant adverse changes in their operations to assess whether any impairment indicators are present that affect the recovery of the carrying amount. Real estate assets are classified as held for sale or held and used in accordance with Statement of Financial Accounting Standards ("SFAS") No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets". In accordance with SFAS No. 144, Parkway records assets held for sale at the lower of carrying amount or fair value less cost to sell. With respect to assets classified as held and used, Parkway recognizes an impairment loss to the extent the carrying amount is not recoverable and exceeds its fair value. Fair value is based on the estimated and realizable contract sales price (if available) for the asset less estimated costs to sell. If a sales price is not available, the estimated undiscounted cash flows of the asset for the remaining useful life are used to determine if the carrying value is recoverable. The cash flow estimates are based on assumptions about employing the asset for its remaining useful life. Factors considered in projecting future cash flows include but are not limited to: Existing leases, future leasing and terminations, market rental rates, capital improvements, tenant improvements, leasing commissions, inflation and other known variables. Upon impairment, Parkway recognizes an impairment loss to reduce the carrying value of the real estate asset to the estimate of its fair value. In 2002, the Company recorded an impairment loss on its office property in Greenville, South Carolina in the amount of \$1.6 million. The loss on the Greenville property was created largely by rental rate decreases and current conditions within the market. The estimated fair value of the Greenville property was determined based upon current prices of similar properties in the market area.

Management continually evaluates the Company's office buildings and the markets where the properties are located to ensure that these buildings continue to meet their investment criteria. During 1998, management implemented a self management strategy for the Company's office buildings which requires the Company to have minimum square footage in an area in order for the strategy to be cost effective. If the office properties no longer meet management's investment criteria or the management of the building is not cost effective, management may consider a sale of the office property. If such a sale becomes probable, the office property is classified as held for sale.

Gains from sales of real estate are recognized based on the provisions of Statement of Financial Accounting Standards ("SFAS") No. 66 which require upon closing, the transfer of rights of ownership to the purchaser, receipt from the purchaser of an adequate cash down payment and adequate continuing investment by the purchaser. If the requirements for recognizing gains have not been met, the sale and related costs are recorded, but the gain is deferred and recognized generally on the installment method of accounting as collections are received.

Non-core assets (see Note D) are carried at the lower of cost or fair value minus estimated costs to sell. Operating real estate held for investment is stated at the lower of cost or net realizable value. In 2002, an impairment loss of \$205,000 was recorded on 12 acres of land in New Orleans, Louisiana. The loss on the land was computed based on market research and comparable sales in the area.

# **Revenue Recognition**

Revenue from real estate rentals is recognized on a straight-line basis over the terms of the respective leases.

Property operating cost recoveries from customers ("expense reimbursements") are recognized as revenue in the period in which the expenses are incurred. The most common types of expense reimbursements in the Company's leases are common area maintenance expenses ("CAM") and real estate taxes, where the customer pays its pro-rata share of operating and administrative expenses and real estate taxes.

The computation of expense reimbursements is dependent on the provisions of individual customer leases. Most customers make monthly fixed payments of estimated expense reimbursements. The Company makes adjustments, positive or negative, to expense reimbursement income quarterly to adjust the recorded amounts to the Company's best estimate of the final property operating costs per the most recent quarterly revised budget. After the end of the calendar year, the Company computes each customer's final expense reimbursements and issues a bill or credit for the difference between the actual amount and the amounts billed monthly during the year. These differences are recorded to expense reimbursement income in the period the final bills are prepared, usually beginning in February and completed by May. The net amounts of any such adjustments were not material for the years ended December 31, 2004, 2003 and 2002.

Management fee income is computed and recorded monthly in accordance with the terms set forth in the stand alone management service agreements. Leasing and brokerage commissions are recognized pursuant to the terms of the stand alone agreements at the time the lease is signed. Such fees on Company-owned properties are eliminated in consolidation.

# **Acquired Real Estate Assets**

Parkway accounts for its acquisitions of real estate in accordance with Statement of Financial Accounting Standards No. 141, "Business Combinations" ("SFAS 141"), which requires the fair value of the real estate acquired to be allocated to the acquired tangible assets, consisting of land, building, garage, building improvements and tenant improvements, and identified intangible assets and liabilities, consisting of the value of above and below market leases, customer relationships, lease costs and the value of in-place leases.

Parkway allocates the purchase price to the fair value of the tangible assets of an acquired property by valuing the property as if it were vacant. The as-if-vacant value is allocated to tangible assets based on the relative fair value of those assets. Value is allocated to tenant improvements based on the estimated costs of similar customers with similar terms. The difference between the purchase price and the as-if-vacant value represents the fair value of the intangible assets or the intangible gap. The intangible gap is then allocated among the identifiable intangible assets including the above or below market value of in-place leases, customer relationships, lease costs and value of at market in-place leases.

The Company may engage independent third-party appraisers to perform the valuations used to determine the fair value of these identifiable intangible assets. These valuations and appraisals use commonly employed valuation techniques, such as discounted cash flow analyses. Factors considered in these analyses include an estimate of carrying costs during hypothetical expected lease-up periods considering current market conditions, and costs to execute similar leases. Parkway also considers information obtained about each property as a result of its preacquisition due diligence, marketing and leasing activities in estimating the fair value of the tangible and intangible assets acquired. In estimating carrying costs, the Company includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods depending on specific local market conditions and depending on the type of property acquired. Additionally, Parkway estimates costs to execute similar leases including leasing commissions, legal and other related expenses to the extent that such costs are not already incurred in connection with a new lease origination as part of the transaction.

The fair value of above or below market in-place lease values is the present value of the difference between the contractual amount to be paid pursuant to the in-place lease and the estimated current market lease rate expected over the remaining life of the lease. The capitalized above market lease values are amortized as a reduction of rental income over the remaining terms of the respective leases. The capitalized below market lease values are amortized as an increase to rental income over the remaining terms of the respective leases.

The fair value of customer relationships represents the quantifiable benefits related to developing a relationship with the current customer. Examples of these benefits would be growth prospects for developing new business with the existing customer, the ability to attract similar customers to the building, the tenant's credit quality and expectations of lease renewals (including those existing under the terms of the lease agreement or management's expectation for renewal), among other factors. We believe that there would typically be little value associated with customer relationships that is in excess of the value of the in-place lease and their typical renewal rates. Any value assigned to customer relationships is amortized over the remaining terms of the respective leases plus any expected renewal periods as a lease cost amortization expense.

The fair value of at market in-place leases is the present value associated with re-leasing the in-place lease as if the property was vacant. Factors to be considered include estimates of carrying costs during hypothetical expected lease-up periods considering current market conditions and costs to execute similar leases. In estimating carrying costs, the Company includes real estate taxes, insurance and other operating expenses and estimates of lost rentals at market rates during the expected lease-up periods. The value of at market in-place leases is amortized as a lease cost amortization expense over the expected life of the lease, including expected renewals. The current estimated lives assigned to in-place leases range from 9 to 11 years.

A separate component of the fair value of in-place leases is identified for the lease costs. The fair value of lease costs represents the estimated commissions or legal fees paid in connection with the current leases in place. Lease costs are amortized over the remaining terms of the respective leases as lease cost amortization expense.

In no event does the amortization period for intangible assets exceed the remaining depreciable life of the building. Should a customer terminate its lease, the unamortized portion of the in-place lease value, lease cost and customer relationship intangibles would be charged to expense. Additionally, the unamortized portion of above market in-place leases would be recorded as a reduction to rental income and the below market in-place lease value would be recorded as an increase to rental income.

# **Interest income recognition**

Interest is generally accrued monthly based on the outstanding loan balances. Recognition of interest income is discontinued whenever, in the opinion of management, the collectibility of such income becomes doubtful. After a loan is classified as non-earning, interest is recognized as income when received in cash.

# Amortization

Debt origination costs are deferred and amortized using a method that approximates the interest method over the term of the loan. Leasing costs are deferred and amortized using the straight-line method over the term of the respective lease.

# **Early Extinguishment of Debt**

When outstanding debt is extinguished, the Company records any prepayment premium and unamortized loan costs to expense.

#### **Derivative Financial Instruments**

The Company follows SFAS No. 133 "Accounting for Derivative Instruments and Hedging Activities" and recognizes all derivative instruments on the balance sheet at their fair value. Changes in the fair value of derivatives are recorded each period in current earnings or other comprehensive income, depending on whether a derivative is designated as part of a hedge transaction and, if it is, the type of hedge transaction. The ineffective portion of the hedge, if any, is immediately recognized in earnings.

# Stock based compensation

The Company has granted stock options for a fixed number of shares to employees and directors with an exercise price equal to or above the fair value of the shares at the date of grant. The Company accounts for stock option grants in accordance with APB Opinion No. 25, "Accounting for Stock Issued to Employees" (the intrinsic value method), and accordingly, recognizes no compensation expense for the stock option grants.

The following table illustrates the effect on net income and earnings per share if the company had applied the fair value recognition provisions of FASB Statement No. 123, *Accounting for Stock-Based Compensation*, to stock-based employee compensation.

|  | Year Ended December 31 |          |          |
|--|------------------------|----------|----------|
|  | 2004                   | 2003     | 2002     |
| Net income available to common stockholders                        | \$19,529               | \$29,119 | \$17,458 |
| Stock based employee compensation costs assuming fair value method | (249)                  | (425)    | (763)    |
| Pro forma net income available to common stockholders              | \$19,280               | \$28,694 | \$16,695 |
| Pro forma net income per common share:                             |                        |          | _        |
| Basic:   |                        |          |          |
| Net income available to common stockholders                        | \$ 1.73                | \$ 2.85  | \$ 1.87  |
| Stock based employee compensation costs assuming fair value method | (.02)                  | (.04)    | (.08)    |
| Pro forma net income per common share                              | \$ 1.71                | 2.81     | \$ 1.79  |
| Diluted:   |                        |          |          |
| Net income available to common stockholders                        | \$ 1.70                | \$ 2.79  | \$ 1.84  |
| Stock based employee compensation costs assuming fair value method | (.02)                  | (.04)    | (.08)    |
| Pro forma net income per common share                              | \$ 1.68                | \$ 2.75  | \$ 1.76  |

Effective January 1, 2003, the stockholders of the Company approved Parkway's 2003 Equity Incentive Plan (the "2003 Plan") that authorized the grant of up to 200,000 equity based awards to employees of the Company. At present, it is Parkway's intention to grant restricted stock and/or deferred incentive share units instead of stock options. Restricted stock and deferred incentive share units are valued based on the New York Stock Exchange closing market price of Parkway common shares (NYSE ticker symbol PKY) as of the date of grant. The Company accounts for restricted stock and deferred incentive share units in accordance with APB No. 25 and accordingly, compensation expense is recognized over the expected vesting period. Compensation expense related to restricted stock and deferred incentive share units of \$783,000, \$694,000 and \$2,190,000 was recognized in 2004, 2003 and 2002, respectively.

The restricted stock granted under the 2003 Plan vests the earlier of seven years from grant date or effective December 31, 2005 if certain goals of the VALUE<sup>2</sup> Plan are met. The VALUE<sup>2</sup> Plan has as its goal to achieve funds from operations available to common stockholders ("FFO") growth that is 10% higher than that of the National Association of Real Estate Investment Trusts ("NAREIT") Office Index peer group. Achievement of the goals of the plan will be determined during the first quarter of 2006 upon completion of the audited financial statements for 2005 for the Company and each company comprising the peer group. The value of the restricted shares is being amortized ratably over the seven-year period until such time as it becomes probable that the conditions of early vesting will be met. The deferred incentive share units granted under the 2003 Plan vest four years from grant date and are being amortized ratably over the four-year period.

Restricted stock and deferred incentive share units are forfeited if an employee leaves the Company before the vesting date. Shares and/or units that are forfeited become available for future grant under the 2003 Plan. In connection with the forfeited shares/units, the value of the forfeited shares/units, unearned compensation, accumulated amortization of unearned compensation and accumulated dividends, if any, are reversed.

# **Income taxes**

The Company is a REIT for federal income tax purposes. A corporate REIT is a legal entity that holds real estate assets, and through distributions to stockholders, is exempt from the payment of Federal income taxes at the corporate level. To maintain qualification as a REIT, the Company is subject to a number of organizational and operational requirements, including a requirement that it currently distribute to stockholders at least 90% of its annual REIT taxable income.

# **Net Income Per Common Share**

Basic earnings per share (EPS) are computed by dividing income available to common stockholders by the weighted-average number of common shares outstanding for the year. In arriving at income available to common stockholders, preferred stock dividends are deducted. Diluted EPS reflects the potential dilution that could occur if dilutive operating partnership units, dilutive employee stock options, deferred incentive share units and warrants

and dilutive 8.34% Series B cumulative convertible preferred stock were exercised or converted into common stock that then shared in the earnings of Parkway.

The computation of diluted EPS is as follows:

|  | Year 1      | Year Ended December 31 |             |  |  |
|--|-------------|------------------------|-------------|--|--|
|  | 2004        | 2003                   | 2002        |  |  |
|  | (in thousar | ds, except per         | share data) |  |  |
| Numerator:                                 |             |                        |             |  |  |
| Basic and diluted net income               |             |                        |             |  |  |
| available to common stockholders           | \$19,529    | \$29,119               | \$17,458    |  |  |
| Denominator:                               |             |                        |             |  |  |
| Basic weighted average shares              | 11,270      | 10,224                 | 9,312       |  |  |
| Effect of employee stock options, deferred |             |                        |             |  |  |
| incentive share units and warrants         | 208         | 229                    | 168         |  |  |
| Diluted weighted average shares            | 11,478      | 10,453                 | 9,480       |  |  |
| Diluted earnings per share                 | \$ 1.70     | \$ 2.79                | \$ 1.84     |  |  |

The computation of diluted EPS did not assume the conversion of the 8.34% Series B cumulative convertible preferred stock because their inclusion would have been anti-dilutive.

#### Reclassifications

Certain reclassifications have been made in the 2003 and 2002 consolidated financial statements to conform to the 2004 classifications with no impact on previously reported net income or stockholders' equity.

# **New Accounting Pronouncements**

In December 2004, the Financial Accounting Standards Board issued SFAS No. 123R, "Share-Based Payment". SFAS No. 123R requires public companies to measure the cost of employee services received in exchange for an award of equity instruments based on the grant-date fair value of the award.

Effective July 1, 2005, Parkway will adopt SFAS No. 123R and begin recording compensation expense based on the grant-date fair value of employee stock options. Parkway does not anticipate that the adoption of SFAS No. 123R will have a significant impact on the Company's consolidated financial statements since Parkway has begun granting restricted stock and/or deferred incentive share units instead of stock options to employees of the Company. The compensation expense associated with stock options to be recognized in 2005 is currently estimated at \$50,000.

# Note B - Investment in Office and Parking Properties

At December 31, 2004, Parkway owned 55 office and parking properties located in nine states with an aggregate of 9,259,000 square feet of leasable space. The purchase price of office properties acquired during the year ended December 31, 2004 is as follows:

|                        | Cost           |
|------------------------|----------------|
| <b>Market Location</b> | (in thousands) |
| Orlando, FL            | \$ 26,295      |
| Atlanta, GA            | 76,330         |
| Phoenix, AZ            | 46,906         |
|                        | \$149,531      |

The unaudited pro forma effect on the Company's results of operations of the 2004 purchases as if the purchases had occurred on January 1, 2003 is as follows (in thousands, except per share data):

|                            | Year      | Ended     |
|----------------------------|-----------|-----------|
|                            | Decem     | ber 31    |
|                            | 2004      | 2003      |
| Revenues                   | \$ 6,075  | \$18,009  |
| Net income available to    |           |           |
| common stockholders        | \$(1,516) | \$(3,512) |
| Basic earnings per share   | \$( .13)  | \$( .34)  |
| Diluted earnings per share | \$( .13)  | \$( .34)  |

Pro forma results do not purport to be indicative of actual results had the purchase been made at January 1, 2003, or the results that may occur in the future.

The following is a schedule by year of future approximate minimum rental receipts under noncancelable leases for office buildings owned as of December 31, 2004 (in thousands):

| 2005         | \$138,227 |
|--------------|-----------|
| 2006         | 121,711   |
| 2007         | 105,438   |
| 2008         | 81,708    |
| 2009         | 60,376    |
| Subsequently | 157,749   |
|              | \$665,209 |

On January 29, 2004, the Company purchased Maitland 200, a 206,000 square-foot, four-story office building located in the Maitland Center submarket of Orlando, Florida. Maitland 200 is currently 96% leased and was purchased for \$26.3 million plus \$1.4 million in closing costs and anticipated capital expenditures and leasing costs during the first two years of ownership. The purchase was funded with the Company's existing lines of credit and represents the reinvestment of proceeds from the sale of properties through joint ventures in 2003. Maitland 200 was constructed in 1984 and includes 885 surface parking spaces on 10.27 acres.

On April 2, 2004, the Company purchased Capital City Plaza, a 410,000 square-foot, 17-story Class A office building in the Buckhead submarket of Atlanta, Georgia. The acquisition also includes an adjoining five-story parking garage containing 726 spaces, a surface parking lot containing 81 parking spaces and rights to an adjacent lot containing 349 parking spaces. Capital City Plaza is currently 98% leased and was acquired for \$76.3 million plus \$2.3 million in closing costs and anticipated capital expenditures and leasing costs during the first two years of ownership. The purchase was funded with the Company's existing lines of credit, assumption of an existing non-recourse first mortgage of approximately \$44 million and the issuance of \$15.5 million in subsidiary redeemable preferred membership interests to the seller. The mortgage matures in August 2008 and bears interest at 6.75%. In accordance with generally accepted accounting principles, the mortgage was recorded at \$49.1 million to reflect the fair value of the financial instrument based on the rate of 3.67%.

On August 24, 2004, the Company purchased Squaw Peak Corporate Center, a 287,000 square foot, two-building office campus in the Camelback/Squaw Peak submarket of Phoenix, Arizona. The acquisition also includes two adjoining two-story parking decks containing 518 spaces, 122 covered spaces and a surface parking lot containing 792 parking spaces. The property is currently 95% leased and was acquired for \$46.9 million plus \$2.7 million in closing costs and anticipated capital expenditures and leasing costs during the first two years of ownership. The purchase was funded with the company's existing lines of credit, proceeds from equity issued under the Company's DRIP plan in the second quarter of 2004, and the assumption of an existing first mortgage of approximately \$34 million. The mortgage matures in December 2010 and bears interest at 8.16%. In accordance with generally accepted accounting principles, the mortgage was recorded at \$39.6 million to reflect the fair value of the financial instrument based on the rate of 4.92% on the date of purchase.

On December 14, 2004, the Company sold an 80% interest in three assets to Rubicon America Trust, an Australian listed trust, which is advised by the Greenwich Group International (the "Rubicon Joint Venture"). The sale values the properties at \$66.7 million. The net book value of the properties on the date of the sale was \$59 million. The properties included in the 550,000 square foot venture are Lakewood and Falls Pointe in Atlanta and Carmel Crossing in Charlotte. The Company recognized a net acquisition fee of approximately \$2 million in

addition to the sales price and recorded again on the sale of the \$3.5 million. Parkway Realty Services continues to provide management and leasing services for the buildings.

Simultaneous with closing the Rubicon Joint Venture, the entity that owns the properties closed a \$52 million mortgage secured by the properties. The non-recourse first mortgage has a fixed interest rate of 4.86%, is interest only for the first four years, amortizes over 30 years thereafter and matures in seven years. The Company received net cash proceeds from this joint venture sale and financing of approximately \$58 million, which was used to reduce short-term borrowings under the Company's lines of credit. Parkway's share of the venture's debt is 13.85%, which is included in the calculation of the ratio of debt to total market capitalization. Also, simultaneous with closing, the Company repaid the outstanding \$4.5 million first mortgage on its Lakewood asset at a prepayment premium of approximately \$381,000.

On January 5, 2005, the Company entered into an agreement to purchase the 70% interest held by Investcorp International, Inc., its joint venture partner, in the property known as 233 North Michigan Avenue in Chicago, Illinois. The terms of the agreement place total building value at \$194.3 million or \$182 per square foot. The Company will close the investment in two stages. The Company closed 90% of the purchase on January 14, 2005. The second closing for the remainder of Investcorp's interest will occur following lender and rating agency approval, which is expected within ninety days. At closing, the Company earned a \$400,000 incentive fee from Investcorp based upon the economic returns generated over the life of the partnership. The purchase was funded with proceeds from the sale of 1.6 million shares of common stock to Citigroup Global Markets, Inc. on January 10, 2005 and the assumption of an existing first mortgage on the property.

The 70% interest in 233 North Michigan Avenue was acquired subject to an existing non-recourse first mortgage with an outstanding balance of approximately \$100 million, which matures July 2011 and carries a fixed interest rate of 7.21%. In accordance with generally accepted accounting principles, the mortgage will be recorded at approximately \$112 million to reflect the fair value of the financial instrument based on the market rate of 4.94% on the date of purchase.

In early March 2005, the Company expects, subject to the completion of due diligence, to purchase for approximately \$29.3 million two adjacent buildings in downtown Jacksonville, Florida. In addition to the purchase price the Company expects to invest an additional \$4.3 million in improvements. The buildings, which total 305,000 square feet, are approximately 93% leased. The purchase will be funded via the remaining proceeds from the Company's January 2005 equity offering as well as its existing line of credit.

Purchase obligations for tenant improvement and building improvement allowances for leases in place as of December 31, 2004 plus commitments for the City Centre garage development are as follows (in thousands):

| 2005       | \$11,394 |
|------------|----------|
| 2006       | 580      |
| 2007       | 36       |
| 2008       | 14       |
| 2009       | 2        |
| Thereafter | 14       |
| Total      | \$12,040 |

Minimum future operating lease payments for various equipment leased at the office properties is as follows for operating leases in place as of December 31, 2004 (in thousands):

| 2005  | \$925   |
|-------|---------|
| 2006  | 529     |
| 2007  | 222     |
| 2008  | 87      |
| Total | \$1,763 |
|       |         |

## **Note C - Investment in Unconsolidated Joint Ventures**

In addition to the 55 office and parking properties owned directly, the Company is also invested in five joint ventures with unrelated investors. Parkway retained a minority interest of 30% in two joint ventures, 20% in two joint ventures and 50% in the other. These investments are accounted for using the equity method of accounting, as

Parkway does not control any of these joint ventures. Accordingly, the assets and liabilities of the joint ventures are not included on Parkway's consolidated balance sheets as of December 31, 2004 and 2003. Information relating to these unconsolidated joint ventures is detailed below (in thousands).

|                       |   | Parkway's   | Square  | Percentage   |
|-----------------------|---|---|---|--|
| Property Name         | Location  | Ownership %   | Feet  | Leased   |
| 233 N. Michigan       | Chicago, IL   | 30.0%   | 1,070   | 93.5%  |
| Viad Corp Center      | Phoenix, AZ   | 30.0%   | 481   | 95.7%  |
| Wink Building         | New Orleans, LA   | 50.0%   | 32  | 100.0%   |
| UBS/River Oaks        | Jackson, MS   | 20.0%   | 170   | 93.0%  |
| Lakewood/Falls Pointe | Atlanta, GA   | 20.0%   | 550   | 92.1%  |
| Carmel Crossing       | Charlotte, NC   |   |   |  |
|                       |   | _   | 2,303   | 93.6%  |
|                       | 233 N. Michigan<br>Viad Corp Center<br>Wink Building<br>UBS/River Oaks<br>Lakewood/Falls Pointe | 233 N. Michigan Chicago, IL Viad Corp Center Phoenix, AZ Wink Building New Orleans, LA UBS/River Oaks Lakewood/Falls Pointe Atlanta, GA | Property NameLocationOwnership %233 N. MichiganChicago, IL30.0%Viad Corp CenterPhoenix, AZ30.0%Wink BuildingNew Orleans, LA50.0%UBS/River OaksJackson, MS20.0%Lakewood/Falls PointeAtlanta, GA20.0% | Property Name         Location         Ownership %         Feet           233 N. Michigan         Chicago, IL         30.0%         1,070           Viad Corp Center         Phoenix, AZ         30.0%         481           Wink Building         New Orleans, LA         50.0%         32           UBS/River Oaks         Jackson, MS         20.0%         170           Lakewood/Falls Pointe         Atlanta, GA         20.0%         550           Carmel Crossing         Charlotte, NC |

Balance sheet information for the unconsolidated joint ventures is summarized below as of December 31, 2004 and December 31, 2003 (in thousands):

|  | Balance               | <b>Sheet Informat</b> | ion              |               |               |                   |
|--|-----------------------|-----------------------|------------------|---------------|---------------|-------------------|
|  |                       |                       | December         | r 31, 2004    |               |                   |
|  | 233 North<br>Michigan | Viad Corp<br>Center   | Wink<br>Building | Jackson<br>JV | Rubicon<br>JV | Combined<br>Total |
| Unconsolidated Joint Ventures (at 100%): |                       |                       |                  |               |               |                   |
| Real Estate, Net                         | \$168,135             | \$ 58,688             | \$1,259          | \$16,654      | \$69,336      | \$314,072         |
| Other Assets                             | 14,245                | 3,737                 | 154              | 530           | 6,675         | 25,341            |
| Total Assets                             | \$182,380             | \$62,425              | \$1,413          | \$17,184      | \$76,011      | \$339,413         |
| Mortgage Debt                            | \$100,133             | \$42,500              | \$450            | \$11,269      | \$52,000      | \$206,352         |
| Other Liabilities                        | 10,797                | 2,579                 | 3                | 532           | 295           | 14,206            |
| Partners'/Shareholders' Equity           | 71,450                | 17,346                | 960              | 5,383         | 23,716        | 118,855           |
| Total Liabilities and                    |                       |                       |                  | -             |               | -                 |
| Partners'/Shareholders' Equity           | \$182,380             | \$62,425              | \$1,413          | \$17,184      | \$76,011      | \$339,413         |
| Parkway's Share of Unconsolidated JVs:   |                       |                       |                  |               |               |                   |
| Real Estate, Net                         | \$ 50,440             | \$17,606              | \$ 630           | \$ 3,331      | \$13,867      | \$ 85,874         |
| Mortgage Debt                            | \$ 30,040             | \$12,750              | \$ 225           | \$ 2,254      | \$ 7,200      | \$ 52,469         |
| Net Investment in Joint Ventures         | \$ 14,539             | \$ 4,388              | \$ 480           | \$ 19         | \$ 5,868      | \$ 25,294         |

|  | Balance S             | Sheet Informati     | on               |               |               |                   |
|--|-----------------------|---------------------|------------------|---------------|---------------|-------------------|
|  |                       |                     | December         | 31, 2003      |               |                   |
|  | 233 North<br>Michigan | Viad Corp<br>Center | Wink<br>Building | Jackson<br>JV | <br>icon<br>V | Combined<br>Total |
| Unconsolidated Joint Ventures (at 100%): |                       |                     |                  |               |               |                   |
| Real Estate, Net                         | \$171,396             | \$59,587            | \$1,282          | \$16,595      | \$<br>-       | \$248,860         |
| Other Assets                             | 13,417                | 2,939               | 158              | 723           | -             | 17,237            |
| Total Assets                             | \$184,813             | \$62,526            | \$1,440          | \$17,318      | \$<br>-       | \$266,097         |
| Mortgage Debt                            | \$102,002             | \$42,500            | \$ 526           | \$11,442      | \$<br>_       | \$156,470         |
| Other Liabilities                        | 9,054                 | 2,048               | 4                | 434           | -             | 11,540            |
| Partners'/Shareholders' Equity           | 73,757                | 17,978              | 910              | 5,442         | -             | 98,087            |
| Total Liabilities and                    |                       |                     |                  | •             |               | •                 |
| Partners'/Shareholders' Equity           | \$184,813             | \$62,526            | \$1,440          | \$17,318      | \$<br>-       | \$266,097         |
| Parkway's Share of Unconsolidated JVs:   |                       |                     |                  |               |               |                   |
| Real Estate, Net                         | \$ 51,419             | \$17,876            | \$ 641           | \$ 3,319      | \$<br>-       | \$ 73,255         |
| Mortgage Debt                            | \$ 30,601             | \$12,750            | \$ 263           | \$ 2,288      | -             | \$ 45,902         |
| Net Investment in Joint Ventures         | \$ 14,963             | \$ 4,577            | \$ 455           | \$ 31         | \$<br>-       | \$ 20,026         |

Income statement information for the unconsolidated joint ventures is summarized below for the years ending December 31, 2004 and 2003 (in thousands):

|   | Kesult                | ts of Operations Vea |                  | ember 31, 200 | 04            |                    |
|---|-----------------------|----------------------|------------------|---------------|---------------|--------------------|
|   | 233 North             | Viad Corp            | Wink             | Jackson       | Rubicon       | Combined           |
|   | Michigan              | Center               | Building         | JV            | JV            | Total              |
| TI PI ( I T ) ( V ) ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( ( |                       |                      |                  |               |               |                    |
| Unconsolidated Joint Ventures (at 100%):            | e 22.50 <i>(</i>      | ¢ 11 474             | e 205            | e 2.027       | ¢ 410         | ¢ 40.710           |
| Revenues  | \$ 33,586             | \$ 11,474            | \$ 305           | \$ 2,827      | \$ 418        | \$ 48,610          |
| Operating Expenses                                  | (15,997)              | (5,231)              | (94)             | (1,234)       | (159)         | (22,715)           |
| Net Operating Income                                | 17,589                | 6,243                | 211              | 1,593         | 259           | 25,895             |
| Interest Expense                                    | (7,288)               | (1,862)              | (42)             | (718)         | (126)         | (10,036)           |
| Loan Cost Amortization                              | (118)                 | (371)                | (3)              | (5)           | (5)           | (502)              |
| Depreciation and Amortization                       | (5,831)               | (1,620)              | (23)             | (371)         | (121)         | (7,966)            |
| Preferred Distributions                             | (1,689)               | Ф. 2.200             | Ф 142            | -<br>-        | Φ 7           | (1,689)            |
| Net Income  | \$ 2,663              | \$ 2,390             | \$ 143           | \$ 499        | \$ 7          | \$ 5,702           |
| Parkway's Share of Unconsolidated JVs:              |                       |                      |                  |               |               |                    |
| Net Income  | \$ 799                | \$ 717               | \$ 72            | \$ 100        | \$ 9          | \$ 1,697           |
| Depreciation and Amortization                       | 1,749                 | 486                  | 12               | 74            | 24            | 2,345              |
| Funds from Operations                               | \$ 2,548              | \$ 1,203             | \$ 84            | \$ 174        | \$ 33         | \$ 4,042           |
| Interest Expense                                    | \$ 2,186              | \$ 559               | \$ 21            | \$ 144        | \$ 17         | \$ 2,927           |
| _   |                       |                      |                  |               |               |                    |
| Loan Cost Amortization                              | \$ 36                 | \$ 111               | \$ 1             | \$ 1          | \$ 1          | \$ 150             |
| Preferred Distributions                             | \$ 507                | \$ -                 | \$ -             | \$ -          | \$ -          | \$ 507             |
| Other Supplemental Information:                     |                       |                      |                  |               |               |                    |
| Distributions from Unconsolidated JVs               | \$ 1,509              | \$ 907               | \$ 46            | \$ 111        | \$ -          | \$ 2,573           |
|   |                       |                      |                  |               |               |                    |
|   | 222 Na4h              |                      |                  | ember 31, 200 | 03<br>Rubicon | Combined           |
|   | 233 North<br>Michigan | Viad Corp<br>Center  | Wink<br>Building | Jackson<br>JV | JV            | Total              |
| TI 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1             |                       |                      |                  |               |               |                    |
| Unconsolidated Joint Ventures (at 100%):            | ¢ 24.002              | ¢ 0.607              | ¢ 205            | ¢ 1 (11       | ¢             | ¢ 45 730           |
| Revenues  | \$ 34,082             | \$ 9,697             | \$ 305           | \$ 1,644      | \$ -          | \$ 45,728          |
| Operating Expenses Net Operating Income             | (14,830)<br>19,252    | (4,387)<br>5,310     | (85)<br>220      | (698)<br>946  |               | (20,000)<br>25,728 |
| Interest Expense                                    | (7,522)               | (1,494)              | (49)             | (335)         | -             | (9,400)            |
| Loan Cost Amortization                              | (119)                 | (308)                | (2)              | (1)           | _             | (430)              |
| Depreciation and Amortization                       | (5,362)               | (1,239)              | (23)             | (192)         | _             | (6,816)            |
| Preferred Distributions                             | (1,664)               | (1,237)              | (23)             | (1)2)         | _             | (1,664)            |
| Net Income  | \$ 4,585              | \$ 2,269             | \$ 146           | \$ 418        | \$ -          | \$ 7,418           |
| D. L. CH. CH. P. L. LW.                             |                       |                      |                  |               |               |                    |
| Parkway's Share of Unconsolidated JVs:              | Ф. 1.277              | Φ (01                | Ф. 72            | Φ 02          | Ф             | Ф. 2.212           |
| Net Income Depreciation and Amortization            | \$ 1,375              | \$ 681               | \$ 73            | \$ 83         | \$ -          | \$ 2,212           |
|   | 1,609                 | \$ 1.053             | <u>11</u>        | 9 121         | <u>-</u>      | 2,030              |
| Funds from Operations                               | \$ 2,984              | \$ 1,053             | \$ 84            | \$ 121        | \$ -          | \$ 4,242           |
| Interest Expense                                    | \$ 2,256              | \$ 449               | \$ 24            | \$ 67         | \$ -          | \$ 2,796           |
| Loan Cost Amortization                              | \$ 36                 | \$ 93                | \$ 1             | \$ -          | \$ -          | \$ 130             |
| Preferred Distributions                             | \$ 499                | \$ -                 | \$ -             | \$ -          | \$ -          | \$ 499             |
| Other Supplemental Information:                     |                       |                      |                  |               |               |                    |
| Distributions from Unconsolidated JVs               | \$ 2,020              | \$ 1,048             | \$ 50            | \$ 30         | \$ -          | \$ 3,148           |
|   | ·                     | *                    |                  |               |               | -                  |

Parkway's share of the unconsolidated joint ventures' debt is as follows for December 31, 2004 and 2003 (in thousands):

Parkway's Share of Unconsolidated Joint Ventures' Debt

|                                | Type of        |                |          | Monthly      | Loan Balance | Loan Balance |
|--------------------------------|----------------|----------------|----------|--------------|--------------|--------------|
| Description                    | Debt Service   | Interest Rate  | Maturity | Debt Service | 12/31/04     | 12/31/03     |
| Mortgage Notes Payable:        |                |                |          |              |              |              |
| 233 North Michigan Avenue      | Amortizing     | 7.350%         | 07/11/11 | \$ 231       | \$30,040     | \$30,601     |
| Viad Corporate Center          | Interest Only  | LIBOR + 2.600% | 03/11/05 | 52           | 12,750       | 12,750       |
| Wink Building                  | Amortizing     | 8.625%         | 07/01/09 | 5            | 225          | 263          |
| Jackson JV                     | Amortizing     | 5.840%         | 05/01/13 | 14           | 2,254        | 2,288        |
| Rubicon JV                     | Interest Only  | 4.865%         | 01/01/12 | 30           | 7,200        | -            |
|                                |                |                |          | \$ 332       | \$52,469     | \$45,902     |
| Weighted Average Interest Rate | at End of Year |                |          |              | 6.982%       | 6.396%       |

Parkway's share of the scheduled principal payments on mortgage debt for the unconsolidated joint ventures for each of the next five years and thereafter through maturity as of December 31, 2004 are as follows (in thousands):

| Schedule of Mortgage Maturities by Year: | 233 North<br>Michigan | Viad Corporate<br>Center | Wink<br>Building | Jackson<br>JV | Rubicon<br>JV | Total    |
|--|-----------------------|--------------------------|------------------|---------------|---------------|----------|
| 2005                                     | \$ 602                | \$12,750                 | \$ 42            | \$ 37         | \$ -          | \$13,431 |
| 2006                                     | 647                   | -                        | 46               | 39            | -             | 732      |
| 2007                                     | 695                   | -                        | 50               | 41            | -             | 786      |
| 2008                                     | 747                   | -                        | 54               | 44            | -             | 845      |
| 2009                                     | 803                   | -                        | 33               | 46            | 96            | 978      |
| Thereafter                               | 26,546                | -                        | -                | 2,047         | 7,104         | 35,697   |
|  | \$30,040              | \$12,750                 | \$225            | \$2,254       | \$7,200       | \$52,469 |

#### **Note D - Non-Core Assets**

At December 31, 2004, Parkway's investment in non-core assets consisted of the following (in thousands):

| Size     | Location        | Book Value |
|----------|-----------------|------------|
| 12 acres | New Orleans, LA | \$1,808    |
| 17 acres | Charlotte, NC   | 1,720      |
|          |                 | \$3,528    |
|          |                 | \$5,328    |

During the first quarter of 2004, final payment of \$774,000 was received on a mortgage note receivable secured by a retail center in Texas. A gain of \$774,000 was recognized on the note receivable as it was fully reserved.

# **Note E - Notes Payable**

# **Notes Payable to Banks**

At December 31, 2004, Parkway had \$104,618,000 outstanding under a three-year \$170 million unsecured revolving credit facility with a consortium of 11 banks with Wachovia Capital Markets, LLC as Sole Lead Arranger and Sole Book Runner, Wachovia Bank, National Association as Administrative Agent, PNC Bank, National Association as Syndication Agent, and other banks as participants (the "\$170 million line"), a \$15 million unsecured line of credit with PNC Bank (the "\$15 million line") and a \$9 million unsecured line of credit with Trustmark National Bank (the "\$9 million line"). The interest rates on the \$170 million line and the \$15 million line were equal to the 30-day LIBOR rate plus 100 to 150 basis points, depending upon overall Company leverage. The interest rate on the \$9 million line was equal to the 30-day LIBOR rate plus 132.5 basis points. The weighted average interest rate on unsecured lines of credit was 3.1% and 2.6% at December 31, 2004 and 2003, respectively.

Covenants related to the lines of credit include requirements for maintenance of minimum tangible net worth, fixed charge coverage, interest coverage, and debt service coverage. The lines also establish limits on the Company's indebtedness and dividends.

The \$170 million line matures February 6, 2007 and contains a one-year extension option available at maturity. The line is expected to fund acquisitions of additional investments and has a current interest rate of 30-day LIBOR rate plus 132.5 basis points. The Company paid a facility fee of \$170,000 (10 basis points) and origination fees of \$556,000 (32.71 basis points) upon closing of the loan agreement and pays an annual administration fee of \$35,000.

The Company also pays fees on the unused portion of the line based upon overall Company leverage, with the current rate set at 12.5 basis points. The \$170 million line replaces the line of credit with JP Morgan Chase Bank for \$135 million, which was scheduled to mature June 2004. The new line with Wachovia affords the Company greater financial flexibility at a lower interest cost.

On February 4, 2005, Parkway amended and renewed the \$15 million line. This line of credit matures February 2, 2006, is unsecured and is expected to fund the daily cash requirements of the Company's treasury management system. The \$15 million line has a current interest rate equal to the 30-day LIBOR rate plus 132.5 basis points. The Company paid a facility fee of \$15,000 (10 basis points) upon closing of the loan agreement. Under the \$15 million line, the Company does not pay annual administration fees or fees on the unused portion of the line.

The \$9 million line with Trustmark National Bank is interest only, has a current interest rate equal to the 30-day LIBOR rate plus 132.5 basis points and matures December 7, 2005. The proceeds of the loan were used to finance the construction of the City Centre Garage currently under development.

The Company's interest rate hedge contracts as of December 31, 2004 are summarized as follows (in thousands):

| Type of      | Notional | Maturity |                        | Fixed                                 | Harket Value<br>December 31 |       |
|--------------|----------|----------|------------------------|---------------------------------------|-----------------------------|-------|
| Hedge        | Amount   | Date     | Reference Rate         | Rate                                  | 2004                        | 2003  |
| Swap         | \$40,000 | 06/30/06 | 1-Month LIBOR          | 3.53%                                 | \$(193)                     | -     |
| Swap         | \$20,000 | 12/31/05 | 1-Month LIBOR          | 3.18%                                 | (33)                        | -     |
| Reverse Swap | \$ 4,917 | 07/15/06 | 1-Month LIBOR + 3.455% | 8.08%                                 | -                           | \$243 |
|              |          |          |                        | · · · · · · · · · · · · · · · · · · · | \$(226)                     | \$243 |

To protect against the potential for rapidly rising interest rates, the Company entered into two interest rate swap agreements in May 2004. The first interest rate swap agreement is for a \$40 million notional amount and fixed the 30-day LIBOR interest rate at 3.53% for the period January 1, 2005 through June 30, 2006. The second interest rate swap agreement is for a \$20 million notional amount and fixed the 30-day LIBOR interest rate at 3.18% for the period January 1, 2005 through December 31, 2005. The Company designated the swaps as hedges of the variable interest rates on the Company's borrowings under the \$170 million line. Accordingly, changes in the fair value of the swap are recognized in accumulated other comprehensive income until the hedged item is recognized in earnings.

# Mortgage notes payable without recourse

A summary of fixed rate mortgage notes payable at December 31, 2004 and 2003 which are non-recourse to the Company, is as follows (in thousands):

|                                       |          |         |          | Carrying   | 3.T       |           |
|---------------------------------------|----------|---------|----------|------------|-----------|-----------|
|                                       | _        |         |          | Amount     |           | Balance   |
|                                       | Interest | Monthly | Maturity | of         |           | iber 31   |
| Office Property                       | Rate     | Payment | Date     | Collateral | 2004      | 2003      |
| Lakewood II (Note 1)                  | 8.080%   | \$ -    | 07/15/06 | \$ -       | \$ -      | \$ 5,161  |
| Citrus Center                         | 6.000%   | 164     | 08/01/07 | 32,511     | 19,809    | 20,560    |
| Teachers Insurance and                |          |         |          |            |           |           |
| Annuity Association (12 properties)   | 6.945%   | 869     | 07/01/08 | 151,611    | 66,857    | 72,879    |
| Capital City Plaza (Note 3)           | 3.670%   | 298     | 09/01/08 | 61,104     | 47,894    | -         |
| Honeywell (Note 1)                    | 8.125%   | -       | 10/10/08 | -          | -         | 4,650     |
| John Hancock Facility (3 properties)  | 4.830%   | 97      | 03/01/09 | 29,675     | 24,000    | 24,000    |
| John Hancock Facility (3 properties)  | 5.270%   | 81      | 05/01/10 | 29,026     | 18,800    | 18,800    |
| Moore Building Associates LP (Note 2) | 7.895%   | 124     | 06/01/10 | 23,529     | 13,423    | -         |
| Capitol Center                        | 8.180%   | 165     | 09/01/10 | 36,586     | 19,697    | 20,046    |
| One Jackson Place                     | 7.850%   | 152     | 10/10/10 | 17,002     | 13,233    | 14,048    |
| Squaw Peak (Note 4)                   | 4.920%   | 261     | 12/01/10 | 42,499     | 39,209    | -         |
| Maitland                              | 4.390%   | 71      | 07/01/11 | 19,907     | 19,275    | -         |
| Wells Fargo                           | 4.390%   | 35      | 07/01/11 | 11,945     | 9,675     | -         |
| 400 North Belt                        | 8.250%   | 65      | 08/01/11 | 10,786     | 3,981     | 4,418     |
| Woodbranch                            | 8.250%   | 32      | 08/01/11 | 4,157      | 1,917     | 2,128     |
| Roswell North (Note 1)                | 8.375%   | -       | 01/01/12 | -          | -         | 2,336     |
| Bank of America Plaza                 | 7.100%   | 146     | 05/10/12 | 32,280     | 19,577    | 19,952    |
| One Park 10 Plaza                     | 7.100%   | 64      | 06/01/12 | 6,574      | 9,303     | 9,389     |
| First Tennessee Plaza                 | 7.170%   | 136     | 12/15/12 | 28,802     | 9,932     | 10,820    |
| Morgan Keegan Tower                   | 7.620%   | 163     | 10/01/19 | 31,000     | 17,393    | 18,003    |
| -                                     |          | \$2,923 | •        | \$568,994  | \$353,975 | \$247,190 |

- (1) Principal paid on early extinguishment of debt \$11,334.
- (2) In accordance with FIN 46, Parkway began including Moore Building Associates LP ("MBALP") in its consolidated financial statements effective January 1, 2004. Parkway owns less than .1% of MBALP.
- (3) The Capital City Plaza mortgage in the amount of \$43,692 was assumed with the purchase of the building on April 2, 2004. The mortgage note payable, which has a stated rate of 6.75%, was recorded at \$49,073 to reflect the fair value of the financial instrument based on the rate of 3.67% on the date of purchase.
- (4) The Squaw Peak mortgage in the amount of \$33,869 was assumed with the purchase of the building on August 24, 2004. The mortgage note payable, which has a stated rate of 8.16%, was recorded at \$39,604 to reflect the fair value of the financial instrument based on the rate of 4.92% on the date of purchase.

The aggregate annual maturities of mortgage notes payable at December 31, 2004 are as follows (in thousands):

| 2005         | \$ 14,609 |
|--------------|-----------|
| 2006         | 16,272    |
| 2007         | 35,107    |
| 2008         | 98,475    |
| 2009         | 30,517    |
| Subsequently | 158,995   |
|              | \$353,975 |

#### **Note F - Income Taxes**

The Company elected to be taxed as a real estate investment trust (REIT) under the Internal Revenue Code, commencing with its taxable year ended December 31, 1997. To qualify as a REIT, the Company must meet a number of organizational and operational requirements, including a requirement that it currently distribute at least 90% of its adjusted taxable income to its stockholders. It is management's current intention to adhere to these requirements and maintain the Company's REIT status. As a REIT, the Company generally will not be subject to corporate level federal income tax on taxable income it distributes currently to its stockholders. If the Company fails to qualify as a REIT in any taxable year, it will be subject to federal income taxes at regular corporate rates (including any applicable alternative minimum tax) and may not be able to qualify as a REIT for four subsequent taxable years. Even if the Company qualifies for taxation as a REIT, the Company may be subject to certain state and local taxes on its income and property, and to federal income and excise taxes on its undistributed taxable income. In addition, taxable income from non-REIT activities managed through taxable REIT subsidiaries is subject to federal, state and local income taxes.

In January 1998, the Company completed its reorganization into an umbrella partnership REIT ("UPREIT") structure under which substantially all of the Company's office building real estate assets are owned by an operating partnership, Parkway Properties LP (the "Operating Partnership"). Presently, substantially all interests in the Operating Partnership are owned by the Company and a wholly-owned subsidiary.

At December 31, 2004, the Company had net operating loss ("NOL") carryforwards for federal income tax purposes of \$8,881,000, which expire at various dates through 2018. The Company expects to utilize the remaining NOL by December 2007. The utilization of these NOLs can cause the Company to incur a small alternative minimum tax liability.

The Company's income differs for income tax and financial reporting purposes principally because real estate owned has a different basis for tax and financial reporting purposes, producing different gains upon disposition and different amounts of annual depreciation. The following reconciles GAAP net income to taxable income for the years ending December 31, 2004, 2003 and 2002 (in thousands):

| 2004    | 2003  | 2002   |
|---------|---|--|
| stimate | Actual  | Actual   |
| 29,515  | \$43,181  | \$29,512   |
|         |   |  |
| 8,075   | 3,642   | 3,406  |
| (730)   | (4,485)   | 2,572  |
| 783     | 694   | 2,189  |
| -       | (2,715)   | -  |
| (3,742) | (2,576)   | (824)  |
| (670)   | (362)   | (63)   |
| 33,231  | 37,379  | 36,792   |
| -       | -   | (1,293)  |
| 33,231  | \$37,379  | \$35,499   |
|         | 8,075<br>(730)<br>783<br><br>(3,742)<br>(670)<br>33,231 | stimate         Actual           29,515         \$43,181           8,075         3,642           (730)         (4,485)           783         694           -         (2,715)           (3,742)         (2,576)           (670)         (362)           33,231         37,379 |

(1) GAAP net income from REIT operations is net of amounts attributable to minority interest.

The following reconciles cash dividends paid with the dividends paid deduction for the years ending December 31, 2004, 2003 and 2002 (in thousands):

|  | 2004     | 2003     | 2002     |  |
|--|----------|----------|----------|--|
|  | Estimate | Actual   | Actual   |  |
| Cash dividends paid                                  | \$39,568 | \$37,792 | \$35,499 |  |
| Less: Dividends on deferred compensation plan shares | (337)    | (333)    | -        |  |
| Dividends paid deduction                             | \$39,231 | \$37,459 | \$35,499 |  |
| •  |          |          |          |  |

The following characterizes distributions paid per common share for the years ending December 31, 2004, 2003 and 2002:

|                                | 2004   |            | 2003   |            | 2002   |            |
|--------------------------------|--------|------------|--------|------------|--------|------------|
|                                | Amount | Percentage | Amount | Percentage | Amount | Percentage |
| Ordinary income                | \$2.00 | 76.9%      | \$2.32 | 89.2%      | \$2.52 | 98.4%      |
| Post May 5, 2003 capital gain  | .04    | 1.5%       | .16    | 6.2%       | -      | -          |
| Unrecaptured Section 1250 gain | .14    | 5.4%       | .12    | 4.6%       | 0.04   | 1.6%       |
| Return of capital              | .42    | 16.2%      | -      | =          | -      | <u> </u>   |
|                                | \$2.60 | 100.0%     | \$2.60 | 100.0%     | \$2.56 | 100.0%     |

Note G - Stock Option and Long-Term Compensation Plans

The Company has elected to follow APB No. 25 and related Interpretations in accounting for its employee stock options because, as discussed below, the alternative fair value accounting provided for under SFAS No. 123, "Accounting for Stock-Based Compensation", requires the use of option valuation models that were not developed for use in valuing employee stock options.

Effective July 1, 2005, Parkway will begin recording compensation expense based on the grant-date fair value of employee stock options in accordance with SFAS No. 123R, "Share-Based Payment." Parkway does not anticipate that the adoption of SFAS No. 123R will have a significant impact on the Company's consolidated financial statements since Parkway has begun granting restricted stock and/or deferred incentive share units instead of stock options to employees of the Company. The compensation expense associated with stock options to be recognized in 2005 is currently estimated at \$50,000.

Effective January 1, 2003, the stockholders of the Company approved Parkway's 2003 Equity Incentive Plan ("the 2003 Plan") that authorized the grant of up to 200,000 equity based awards to employees of the Company. The 2003 Plan replaced the 1994 Stock Option and Long-Term Compensation Plan. At present, it is Parkway's intention to grant restricted stock and/or deferred incentive share units instead of stock options to employees of the Company, although the 2003 Plan authorizes various forms of incentive awards, including options. On each July 1 beginning with July 1, 2004, the number of shares available under the plan will increase automatically by .25% of the number of shares of common stock outstanding on that date (increase of 28,196 shares in 2004), provided that the number of shares available for grant under this plan and the 2001 Directors' Plan shall not exceed 11.5% of the shares outstanding (less the restricted shares issued and outstanding) plus the shares issuable on the conversion of outstanding convertible debt and equity securities or the exercise of outstanding warrants or other rights to purchase common shares. The 2003 Plan has a ten-year term.

The 2001 Directors' Plan provides for option grants to the directors. The plan has a ten-year term and options for up to 300,000 shares of common stock may be granted under the plan.

Under the prior 1994 Stock Option and Long-Term Compensation Plan, a total of 169,000 shares of restricted stock had been issued to officers of the Company with a vesting period of the earlier of 10 years or December 31, 2002 if certain operating results were achieved through the *5 in 50 Plan*. Parkway met the goals set forth in the *5 in 50 Plan* and effective February 2003, the Company's Compensation Committee determined that all of the restricted shares were vested. The restricted shares were valued at \$4,836,000 and had been fully amortized as of December 31, 2002. Compensation expense related to the restricted stock of \$2,190,000 was recognized in 2002.

In 2004 and 2003, 143,500 shares of restricted stock were issued to certain officers of the Company in connection with the VALUE<sup>2</sup> plan. The restricted shares issued are valued at \$5,162,000, and vest at the end of 7 years or December 31, 2005 if certain goals of the VALUE<sup>2</sup> plan are achieved. Additionally, 9,487 deferred incentive share units were granted to employees of the Company in 2004 and 2003. The deferred incentive share units are valued at \$436,000, and the units vest at the end of 4 years. Compensation expense related to the restricted stock and deferred incentive share units of \$783,000 and \$694,000 was recognized in 2004 and 2003, respectively.

Pro forma information regarding net income and net income per share is required by SFAS No. 123, and has been determined as if the Company had accounted for its employee stock options under the fair value method of that Statement. The fair value for these options was estimated at the date of grant using a Black-Scholes option pricing model with the following weighted-average assumptions for 2004, 2003 and 2002: risk-free interest of 4.5%, 4.0%, and 3.50%, respectively; dividend yield of 5.71%, 6.41% and 7.30%, respectively; volatility factor of the expected market price of the Company's common stock of .194, .129 and .202, respectively; and a weighted-average expected

life of the options of five years for the 1994 Stock Option Plan in 2004, 2003 and 2002; five years for 2004, 2003 and 2002 for the 1991 Directors' Stock Option Plan; and five years for 2004, 2003 and 2002, for the 2001 Directors' Stock Option Plan. Because the Company's employee stock options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, in management's opinion, the existing model does not necessarily provide a reliable single measure of the fair value of its employee stock options. The weighted average fair value of options granted during 2003 and 2002 was \$2.01 and \$2.75, respectively. No options were granted during 2004.

For purposes of pro forma disclosures, the estimated fair value of the options granted in 2003 and 2002 is amortized to expense over the options' vesting period. The Company's pro forma information is detailed in Note A - Summary of Significant Accounting Policies under Stock based compensation.

A summary of the Company's stock option activity and related information is as follows:

|                                  | 1994 Stock |          | 1991 D   | 1991 Directors |                   | 2001 Directors |  |
|----------------------------------|------------|----------|----------|----------------|-------------------|----------------|--|
| _                                | Option     | Plan     | Stock Op | otion Plan     | Stock Option Plan |                |  |
|                                  |            | Weighted |          | Weighted       |                   | Weighted       |  |
|                                  |            | Average  |          | Average        |                   | Average        |  |
|                                  | Shares     | Price    | Shares   | Price          | Shares            | Price          |  |
| Outstanding at December 31, 2001 | 869,702    | \$28.75  | 89,500   | \$25.91        | -                 | \$ -           |  |
| Granted                          | 72,750     | 35.69    | -        | -              | 40,500            | 33.31          |  |
| Exercised                        | (97,084)   | 29.38    | (25,500) | 22.32          | (3,000)           | 30.70          |  |
| Forfeited                        | (17,921)   | 30.90    | =        | -              | -                 |                |  |
| Outstanding at December 31, 2002 | 827,447    | 29.24    | 64,000   | 27.34          | 37,500            | 33.52          |  |
| Granted                          | -          | -        | -        | -              | 25,500            | 40.46          |  |
| Exercised                        | (183,661)  | 28.06    | (20,500) | 23.20          | (13,700)          | 33.75          |  |
| Forfeited                        | (23,012)   | 31.65    | -        | -              | -                 | -              |  |
| Outstanding at December 31, 2003 | 620,774    | 29.52    | 43,500   | 29.29          | 49,300            | 37.05          |  |
| Granted                          | -          | -        | _        | -              | -                 | -              |  |
| Exercised                        | (206,155)  | 27.32    | (6,000)  | 32.56          | (4,000)           | 34.05          |  |
| Forfeited                        | (21,262)   | 33.77    | =        | =              | =                 |                |  |
| Outstanding at December 31, 2004 | 393,357    | \$30.38  | 37,500   | \$28.76        | 45,300            | \$37.31        |  |

Following is a summary of the status of options outstanding at December 31, 2004:

|                                  | Outstanding Options |   |                                 | <b>Exercisable Options</b> |                                 |  |
|----------------------------------|---------------------|---|---------------------------------|----------------------------|---------------------------------|--|
|                                  |                     | Weighted<br>Average<br>Remaining<br>Contractual | Weighted<br>Average<br>Exercise |                            | Weighted<br>Average<br>Exercise |  |
| Exercise Price Range             | Number              | Life  | Price                           | Number                     | Price                           |  |
| 1994 Stock Option Plan           |                     |   |                                 |                            |                                 |  |
| \$12.51 - \$15.75                | 17,106              | 1.1 years                                       | \$13.97                         | 17,106                     | \$13.97                         |  |
| \$15.76 - \$25.63                | 15,375              | 1.5 years                                       | \$21.00                         | 15,375                     | \$21.00                         |  |
| \$25.64 - \$29.00                | 51,868              | 4.3 years                                       | \$27.65                         | 51,868                     | \$27.65                         |  |
| \$29.01 - \$31.00                | 73,262              | 5.4 years                                       | \$30.14                         | 70,254                     | \$30.11                         |  |
| \$31.01 - \$33.50                | 122,794             | 4.2 years                                       | \$31.30                         | 108,611                    | \$31.24                         |  |
| \$33.51 - \$36.00                | 112,952             | 7.1 years                                       | \$34.56                         | 46,363                     | \$34.17                         |  |
| 1991 Directors Stock Option Plan |                     | •   |                                 |                            |                                 |  |
| \$10.01 - \$20.01                | 4,500               | 1.0 years                                       | \$13.08                         | 4,500                      | \$13.08                         |  |
| \$25.01 - \$30.00                | 10,500              | 4.8 years                                       | \$28.78                         | 10,500                     | \$28.78                         |  |
| \$30.00 - \$36.00                | 22,500              | 4.2 years                                       | \$31.89                         | 22,500                     | \$31.89                         |  |
| 2001 Directors Stock Option Plan |                     | ,   |                                 |                            |                                 |  |
| \$30.00 - \$36.00                | 9,000               | 6.4 years                                       | \$30.70                         | 9,000                      | \$30.70                         |  |
| \$36.01 - \$40.00                | 29,800              | 8.0 years                                       | \$37.83                         | 29,800                     | \$37.83                         |  |
| \$40.01 - \$45.00                | 6,500               | 8.8 years                                       | \$44.10                         | 6,500                      | \$44.10                         |  |

# Note H - Commitments and Contingencies

# **Legal Matters**

Parkway is subject to various legal proceedings and claims that arise in the ordinary course of business. These matters are generally covered by insurance. The Company believes that the final outcome of such matters will not have a material effect on our financial statements.

#### **Commitments**

Parkway has an investment in Moore Building Associates LP ("MBALP") established for the purpose of owning a commercial office building (the Toyota Center in Memphis, Tennessee). Parkway has less than .1% ownership interest in MBALP and acts as the managing general partner of this partnership. In acting as the general partner, the Company is committed to providing additional funding to meet partnership operating deficits up to an aggregate of \$1 million.

# Note I - Related Party Transactions

Matthew W. Kaplan, a director of the Company, is a Portfolio Manager for Five Arrows Realty Securities III LLC, which owned 100% of the 803,499 and 1,942,857 shares of Series B Convertible Preferred stock at December 31, 2004 and 2003, respectively. The balance of Series B Convertible Preferred stock was \$28,122,000 and \$68,000,000 at December 31, 2004 and 2003, respectively.

#### **Note J – Other Matters**

Through the Company's Dividend Reinvestment and Stock Purchase Plan ("DRIP Plan"), 296,173 common shares were sold during 2004. Net proceeds received on the issuance of shares were \$11,515,000, which equates to an average net price per share of \$38.88 at a discount of 2.3%. The proceeds were used to reduce amounts outstanding under the Company's short-term lines of credit.

In 2001, the Company issued 2,142,857 shares of 8.34% Series B Cumulative Convertible Preferred stock to Rothschild/Five Arrows. Effective after December 31, 2002, the holder has the right to convert each share of Series B Convertible Preferred into a share of Parkway common stock. In addition to the issuance of Series B preferred stock, Parkway issued a warrant to Five Arrows to purchase 75,000 shares of the Company's common stock at a price of \$35 for a period of seven years. During 2004, 1,139,358 shares of Series B preferred stock were converted into 1,139,358 shares of Parkway common stock. As of December 31, 2004, there were 803,499 shares of Series B preferred stock outstanding. Dividends of \$5,186,000 and \$6,091,000 were declared on the stock in 2004 and 2003, respectively. There is no public market for Parkway's Series B Cumulative Convertible Preferred stock.

In connection with the Capital City Plaza purchase, the limited liability company that owns the building issued \$15.5 million in preferred membership interests to the seller. The preferred membership interests pay the seller a 7% coupon rate and were issued to accommodate their tax planning needs. The seller has the right to redeem \$5.5 million of the membership interests within six months of closing and \$10 million of the membership interests within nine months of closing. Parkway has the right to retire the preferred interest 40 months after closing. During the third quarter in 2004, the seller redeemed \$4,750,000 of the preferred membership interests.

On January 10, 2005, the Company sold 1,600,000 shares of common stock in a public offering in which Citigroup Global Markets, Inc. was the underwriter for net proceeds of approximately \$76 million or \$47.50 per share. The proceeds were used towards the acquisition of the 70% interest held by the Company's joint venture partner in the property known as 233 North Michigan Avenue in Chicago, IL and to reduce outstanding variable rate debt.

On September 7, 1995, the board of directors of our predecessor, The Parkway Company, declared a dividend distribution of one right for each outstanding share of our common stock to stockholders of record on the terms and conditions set forth in a Shareholder Rights Agreement. The Shareholder Rights Agreement and the rights issued thereunder will expire on September 6, 2005 and the Company does not intend to renew or extend the Shareholder Rights Agreement or the rights when they expire.

# **Supplemental Profit and Loss Information**

Included in operating expenses are taxes, principally property taxes, of \$15,737,000, \$14,607,000 and \$17,365,000 for the years ended December 31, 2004, 2003 and 2002, respectively.

# **Supplemental Cash Flow Information**

|  | Year Ended December 31 |          |          |  |
|--|------------------------|----------|----------|--|
|  | 2004                   | 2003     | 2002     |  |
|  | (In thousands)         |          |          |  |
| Interest paid                                    | \$24,474               | \$18,735 | \$24,740 |  |
| Income taxes paid                                | (72)                   | 118      | 19       |  |
| Mortgages assumed in purchases                   | 88,677                 | 21,153   | -        |  |
| Restricted shares and deferred incentive         |                        |          |          |  |
| share units issued                               | 271                    | 5,328    | -        |  |
| Shares issued in lieu of Directors' fees         | 138                    | 76       | 62       |  |
| Issuance of subsidiary redeemable                |                        |          |          |  |
| preferred membership interests                   | 15,491                 | -        | -        |  |
| Mortgage transferred in sale of 70% interest in  |                        |          |          |  |
| Parkway 233 North Michigan LLC                   | -                      | -        | 73,289   |  |
| Note receivable from the sale of 70% interest in |                        |          |          |  |
| Parkway 233 North Michigan LLC                   | -                      | -        | 747      |  |
| Original issue costs associated with redemption  |                        |          |          |  |
| of preferred stock                               | -                      | 2,619    | -        |  |

# **Rents Receivable and Other Assets**

| December 31 |   |  |
|-------------|---|--|
| 2004        | 2003  |  |
| (In thou    | isands)   |  |
| \$ 948      | \$ 1,484  |  |
| (353)       | (376)   |  |
| 10,369      | 7,647   |  |
| 3,356       | 5,793   |  |
|             |   |  |
| 12,180      | 8,877   |  |
|             |   |  |
| 3,695       | 2,437   |  |
| 9,922       | 6,709   |  |
| 528         | 986   |  |
| 1,803       | 1,515   |  |
| \$42,448    | \$35,072  |  |
|             | 2004 (In thouse) \$ 948 (353) 10,369 3,356  12,180  3,695 9,922 528 1,803 |  |

# **Intangible Assets**

The following table reflects the portion of the purchase price of office properties allocated to intangible assets in accordance with SFAS 141, as discussed in "Note A". The portion of purchase price allocated to below market lease value and the related accumulated amortization is reflected in the Schedule of Accounts Payable and Other Liabilities within this note.

|                          | December 31 |         |  |
|--------------------------|-------------|---------|--|
|                          | 2004        | 2003    |  |
|                          | (In tho     | usands) |  |
| Lease in place value     | \$37,306    | \$8,279 |  |
| Accumulated amortization | (2,476)     | (386)   |  |
| Above market lease value | 4,265       | (190)   |  |
| Accumulated amortization | (1,061)     | 29      |  |
|                          | \$38,034    | \$7,732 |  |

# **Accounts Payable and Other Liabilities**

|   | December 31 |          |  |
|---|-------------|----------|--|
|   | 2004        | 2003     |  |
|   | (In tho     | usands)  |  |
| Office property payables:               |             |          |  |
| Accrued expenses and accounts payable   | \$15,643    | \$ 9,694 |  |
| Accrued property taxes                  | 8,057       | 10,360   |  |
| Security deposits                       | 2,479       | 2,338    |  |
| Below market lease value                | 3,739       | -        |  |
| Accumulated amortization - below market |             |          |  |
| lease value                             | (965)       | -        |  |
| Corporate payables                      | 2,733       | 3,326    |  |
| Deferred compensation plan liability    | 5,212       | 4,673    |  |
| Dividends payable                       | 2,264       | 2,618    |  |
| Deferred gains                          | -           | 861      |  |
| Accrued payroll                         | 1,931       | 1,607    |  |
| Interest payable                        | 1,375       | 1,255    |  |
| Other payables                          | -           | 290      |  |
|   | \$42,468    | \$37,022 |  |

# **Note K - Fair Values of Financial Instruments**

# Cash and cash equivalents

The carrying amounts for cash and cash equivalents approximated fair value at December 31, 2004 and 2003.

# Mortgage loans

The fair value for the mortgage loan receivable is estimated based on net realizable value and discounted cash flow analysis, using interest rates currently being offered on loans with similar terms to borrowers of similar credit quality. The fair value of the mortgage loan receivable at December 31, 2003 approximated its carrying amount of \$861,000.

The fair value of the mortgage notes payable without recourse are estimated using discounted cash flow analysis, based on the Company's current incremental borrowing rates for similar types of borrowing arrangements. The aggregate fair value of the mortgage notes payable without recourse at December 31, 2004 was \$366,252,000 as compared to its carrying amount of \$353,975,000. The aggregate fair value of the mortgage notes payable without recourse at December 31, 2003 was \$259,408,000 as compared to its carrying amount of \$247,190,000.

# **Note L – Segment Information**

Parkway's primary business is the ownership and operation of office properties. The Company accounts for each office property or groups of related office properties as an individual operating segment. Parkway has aggregated its individual operating segments into a single reporting segment due to the fact that the individual operating segments have similar operating and economic characteristics.

The Company believes that the individual operating segments exhibit similar economic characteristics such as being leased by the square foot, sharing the same primary operating expenses and ancillary revenue opportunities and being cyclical in the economic performance based on current supply and demand conditions. The individual operating segments are also similar in that revenues are derived from the leasing of office space to customers and each office property is managed and operated consistently in accordance with Parkway's standard operating procedures. The range and type of customer uses of our properties is similar throughout our portfolio regardless of location or class of building and the needs and priorities of our customers do not vary from building to building. Therefore, Parkway's management responsibilities do not vary from location to location based on the size of the building, geographic location or class.

The management of the Company evaluates the performance of the reportable office segment based on FFO. Parkway computes FFO in accordance with standards established by NAREIT, which may not be comparable to FFO reported by other REITs that do not define the term in accordance with the current NAREIT definition. FFO is defined as net income available to common stockholders, computed in accordance with GAAP, excluding gains or losses from sales of properties, plus real estate related depreciation and amortization and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis.

Management believes that FFO is an appropriate measure of performance for equity REITs. We believe FFO is helpful to investors as a supplemental measure that enhances the comparability of our operations by adjusting net income for items not reflective of our principal and recurring operations. This measure, along with cash flows from operating, financing and investing activities, provides investors with an indication of our ability to incur and service debt, to make capital expenditures and to fund other cash needs. In addition, FFO has widespread acceptance and use within the REIT investor and analyst communities. We believe that in order to facilitate a clear understanding of our operating results, FFO should be examined in conjunction with the net income as presented in our consolidated financial statements and notes thereto. FFO does not represent cash generated from operating activities in accordance with GAAP and is not an indication of cash available to fund cash needs. FFO should not be considered an alternative to net income as an indicator of the Company's operating performance or as an alternative to cash flow as a measure of liquidity.

The following is a reconciliation of FFO and net income available to common stockholders for office properties and total consolidated entities for the years ending December 31, 2004, 2003 and 2002.

|   | As of or for the year ended December 31 |                |              |  |  |
|---|---|----------------|--------------|--|--|
|   | Office Unallocated                      |                | _            |  |  |
|   | <b>Properties</b>                       | and Other      | Consolidated |  |  |
|   |   | (In thousands) |              |  |  |
| Property operating revenues (a)                                 | \$160,506                               | \$ -           | \$160,506    |  |  |
| Property operating expenses (b)                                 | (73,487)                                | -              | (73,487)     |  |  |
| Property net operating income from continuing operations        | 87,019                                  | -              | 87,019       |  |  |
| Management company income                                       | -                                       | 3,832          | 3,832        |  |  |
| Other income  | -                                       | 37             | 37           |  |  |
| Interest expense (c)  | (21,580)                                | (4,237)        | (25,817)     |  |  |
| Management company expenses                                     | -                                       | (358)          | (358)        |  |  |
| General and administrative expenses                             | -                                       | (4,464)        | (4,464)      |  |  |
| Other expense   | -                                       | (22)           | (22)         |  |  |
| Equity in earnings of unconsolidated joint ventures             | 1,697                                   | -              | 1,697        |  |  |
| Adjustment for depreciation and amortization – unconsolidated   |   |                |              |  |  |
| joint ventures  | 2,345                                   | _              | 2,345        |  |  |
| Gain on note receivable   | -                                       | 774            | 774          |  |  |
| Adjustment for minority interest – real estate partnerships     | (527)                                   | -              | (527)        |  |  |
| Dividends on preferred stock                                    | -                                       | (4,800)        | (4,800)      |  |  |
| Dividends on convertible preferred stock                        | _                                       | (5,186)        | (5,186)      |  |  |
| Funds from operations available to common stockholders          | 68,954                                  | (14,424)       | 54,530       |  |  |
| Depreciation and amortization                                   | (36,843)                                | -              | (36,843)     |  |  |
| Depreciation and amortization – unconsolidated joint ventures   | (2,345)                                 | _              | (2,345)      |  |  |
| Depreciation and amortization – minority interest – real estate | ( ) /                                   |                | ( ) /        |  |  |
| partnerships  | 654                                     | _              | 654          |  |  |
| Gain on sale of joint venture interest                          | 3,535                                   | =              | 3,535        |  |  |
| Minority interest – unit holders                                | -                                       | (2)            | (2)          |  |  |
| Net income available to common stockholders                     | \$ 33,955                               | \$ (14,426)    | \$ 19,529    |  |  |
| Total assets  | \$920,780                               | \$ 10,408      | \$931,188    |  |  |
| Office and parking properties                                   | \$820,807                               | \$ -           | \$820,807    |  |  |
| Investment in unconsolidated joint ventures                     | \$ 25,294                               | \$ -           | \$ 25,294    |  |  |
| Capital expenditures  | \$ 35,030                               | \$ -           | \$ 35,030    |  |  |

<sup>(</sup>a) Included in property operating revenues are rental revenues, customer reimbursements, parking income and other income.

<sup>(</sup>b) Included in property operating expenses are real estate taxes, insurance, contract services, repairs and maintenance and property operating expenses.

<sup>(</sup>c) Interest expense for office properties represents interest expense on property secured mortgage debt and subsidiary redeemable preferred membership interests. Interest expense for office properties does not include interest expense on the unsecured lines of credit.

|  | As of or for the year ended December 31, 20 |                |              |  |
|--|---|----------------|--------------|--|
|  | Office                                      | Unallocated    |              |  |
|  | Properties                                  | and Other      | Consolidated |  |
|  |   | (In thousands) |              |  |
| Property operating revenues (a)                                    | \$142,196                                   | \$ -           | \$142,196    |  |
| Property operating expenses (b)                                    | (63,362)                                    | -              | (63,362)     |  |
| Property net operating income from continuing operations           | 78,834                                      | -              | 78,834       |  |
| Management company income  | -   | 2,136          | 2,136        |  |
| Interest on note receivable from MBALP                             | -   | 819            | 819          |  |
| Incentive management fee income from MBALP                         | -   | 300            | 300          |  |
| Other income   | -   | 573            | 573          |  |
| Interest expense (c)   | (16,319)                                    | (3,399)        | (19,718)     |  |
| Management company expenses  | -   | (391)          | (391)        |  |
| General and administrative expenses                                | -   | (4,201)        | (4,201)      |  |
| Other expense  | -   | (37)           | (37)         |  |
| Equity in earnings of unconsolidated joint ventures                | 2,212                                       | -              | 2,212        |  |
| Adjustment for depreciation and amortization – unconsolidated      | ,   |                | ,            |  |
| joint ventures   | 2,030                                       | -              | 2,030        |  |
| Gain on sale of land   | ,<br>-                                      | 362            | 362          |  |
| Original issue costs associated with redemption of preferred stock | _   | (2,619)        | (2,619)      |  |
| Dividends on preferred stock                                       | _   | (5,352)        | (5,352)      |  |
| Dividends on convertible preferred stock                           | _   | (6,091)        | (6,091)      |  |
| Funds from operations available to common stockholders             | 66,757                                      | (17,900)       | 48,857       |  |
| Depreciation and amortization                                      | (28,030)                                    | _              | (28,030)     |  |
| Depreciation and amortization – unconsolidated joint ventures      | (2,030)                                     | _              | (2,030)      |  |
| Deferred gain income   | (2,030)                                     | 26             | 26           |  |
| Gain on sale of joint venture interests and office property        | 10,299                                      | -              | 10,299       |  |
| Minority interest – unit holders                                   | 10,277                                      | (3)            | (3)          |  |
| Net income available to common stockholders                        | \$ 46,996                                   | \$ (17,877)    | \$ 29,119    |  |
| Total assets   | \$785,949                                   | \$16,359       | \$802,308    |  |
| Office and parking properties                                      | \$728,695                                   | \$ -           | \$728,695    |  |
| Investment in unconsolidated joint ventures                        | \$ 20,026                                   | \$ -           | \$ 20,026    |  |
| Capital expenditures   | \$ 22,199                                   | \$ -           | \$ 22,199    |  |

<sup>(</sup>a) Included in property operating revenues are rental revenues, customer reimbursements, parking income and other income.

<sup>(</sup>b) Included in property operating expenses are real estate taxes, insurance, contract services, repairs and maintenance and property operating expenses.

<sup>(</sup>c) Interest expense for office properties represents interest expense on property secured mortgage debt and does not include interest expense on the unsecured lines of credit.

|  | As of or for the year ended December 31, 200 |                |              |  |
|--|--|----------------|--------------|--|
|  | Office Unallocate                            |                |              |  |
|  | <b>Properties</b>                            | and Other      | Consolidated |  |
|  |  | (In thousands) |              |  |
| Property operating revenues (a)  | \$152,442                                    | \$ -           | \$152,442    |  |
| Property operating expenses (b)  | (65,942)                                     | -              | (65,942)     |  |
| Property net operating income from continuing operations               | 86,500                                       | -              | 86,500       |  |
| Management company income  | -  | 1,197          | 1,197        |  |
| Interest on note receivable from MBALP                                 | -  | 895            | 895          |  |
| Incentive management fee income from MBALP                             | -  | 325            | 325          |  |
| Other income   | -  | 390            | 390          |  |
| Interest expense (c)   | (19,839)                                     | (6,647)        | (26,486)     |  |
| Management company expenses  | -  | (416)          | (416)        |  |
| General and administrative expenses                                    | -  | (5,029)        | (5,029)      |  |
| Other expense  | -  | (34)           | (34)         |  |
| Equity in earnings of unconsolidated joint ventures                    | 824  | -              | 824          |  |
| Adjustment for depreciation and amortization – unconsolidated          |  |                |              |  |
| joint ventures   | 861  | - (2.0.5)      | 861          |  |
| Impairment loss on office property and land                            | (1,594)                                      | (205)          | (1,799)      |  |
| Income from discontinued operations                                    | 47   | -              | 47           |  |
| Adjustment for depreciation and amortization – discontinued operations | 22   | _              | 22           |  |
| Dividends on preferred stock   |  | (5,797)        | (5,797)      |  |
| Dividends on convertible preferred stock                               | _  | (6,257)        | (6,257)      |  |
| Funds from operations available to common stockholders                 | 66,821                                       | (21,578)       | 45,243       |  |
| Tunds from operations available to common stockholders                 | 00,621                                       | (21,376)       | 43,243       |  |
| Depreciation and amortization  | (27,412)                                     | -              | (27,412)     |  |
| Depreciation and amortization – unconsolidated joint ventures          | (861)  | -              | (861)        |  |
| Depreciation and amortization – discontinued operations                | (22)   | -              | (22)         |  |
| Deferred gain income   | -  | 11             | 11           |  |
| Loss on sale of joint venture interest                                 | (269)  | -              | (269)        |  |
| Gain on sale of real estate from discontinued operations               | 770  | -              | 770          |  |
| Minority interest – unit holders                                       |  | (2)            | (2)          |  |
| Net income available to common stockholders                            | \$ 39,027                                    | \$ (21,569)    | \$ 17,458    |  |
| Total assets   | \$745,618                                    | \$18,319       | \$763,937    |  |
| Office and parking properties  | \$706,551                                    | \$ -           | \$706,551    |  |
| Investment in unconsolidated joint ventures                            | \$ 15,640                                    | \$ -           | \$ 15,640    |  |
| Capital expenditures   | \$ 20,293                                    | \$ -           | \$ 20,293    |  |
|  |  |                |              |  |

<sup>(</sup>a) Included in property operating revenues are rental revenues, customer reimbursements, parking income and other income.

<sup>(</sup>b) Included in property operating expenses are real estate taxes, insurance, contract services, repairs and maintenance and property operating expenses.

<sup>(</sup>c) Interest expense for office properties represents interest expense on property secured mortgage debt and does not include interest expense on the unsecured lines of credit.

# Note M - Selected Quarterly Financial Data (Unaudited):

Summarized quarterly financial data for the years ended December 31, 2004 and 2003 are as follows (in thousands, except per share data):

|   |  | 200   | )4   |   |
|---|--|---|--|---|
| _   | First  | Second  | Third  | Fourth  |
| Revenues (other than gains)   | \$ 37,327  | \$ 40,658   | \$ 42,656  | \$ 43,734   |
| Expenses  | (32,136)   | (34,167)  | (37,832)   | (36,856)  |
| Equity in earnings of unconsolidated joint ventures   | 743  | 367   | 359  | 228   |
| Gain on note receivable and sale of joint venture   |  |   |  |   |
| interest  | 774  | -   | -  | 3,535   |
| Minority interest - unit holders  | -  | (1)   | (1)  | -   |
| Minority interest – real estate partnerships  | 22   | 101   | (31)   | 35  |
| Net income  | 6,730  | 6,958   | 5,151  | 10,676  |
| Dividends on preferred stock  | (1,200)  | (1,200)   | (1,200)  | (1,200)   |
| Dividends on convertible preferred stock  | (1,409)  | (1,363)   | (1,350)  | (1,064)   |
| Net income available to common stockholders   | \$ 4,121   | \$ 4,395  | \$ 2,601   | \$ 8,412  |
| Net income per common share:  |  |   |  |   |
| Basic   | \$ .38   | \$ .40  | \$ .23   | \$ .71  |
| Diluted   | \$ .37   | \$ .39  | \$ .23   | \$ .70  |
| Dividends per common share  | \$ .65   | \$ .65  | \$ .65   | \$ .65  |
| Weighted average shares outstanding:  |  |   |  |   |
| Basic   | 10,864   | 11,085  | 11,330   | 11,794  |
| Diluted   | 11,095   | 11,258  | 11,528   | 12,006  |
|   |  | 200   | 2  |   |
|   |  |   |  |   |
|   | First  | Second 200  | -  | Fourth  |
| Payanues (other than gains)   | First \$ 37,004  | Second  | Third  | Fourth  |
| Revenues (other than gains)   | \$ 37,994  | <b>Second</b> \$ 36,415   | <b>Third</b> \$ 35,771   | \$ 35,870   |
| Expenses  | \$ 37,994<br>(30,407)  | <b>Second</b><br>\$ 36,415<br>(28,374)  | <b>Third</b> \$ 35,771 (27,856)  | \$ 35,870<br>(29,102)   |
| Expenses Equity in earnings of unconsolidated joint ventures  | \$ 37,994  | <b>Second</b> \$ 36,415   | <b>Third</b> \$ 35,771   | \$ 35,870   |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests   | \$ 37,994<br>(30,407)<br>431   | Second<br>\$ 36,415<br>(28,374)<br>623  | Third<br>\$ 35,771<br>(27,856)<br>590  | \$ 35,870<br>(29,102)   |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate   | \$ 37,994<br>(30,407)<br>431<br>1,096  | <b>Second</b><br>\$ 36,415<br>(28,374)  | Third<br>\$ 35,771<br>(27,856)<br>590<br>5,020   | \$ 35,870<br>(29,102)<br>568  |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders  | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)   | Second<br>\$ 36,415<br>(28,374)<br>623<br>4,545   | Third<br>\$ 35,771<br>(27,856)<br>590<br>5,020<br>(1)  | \$ 35,870<br>(29,102)<br>568  |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income   | \$ 37,994<br>(30,407)<br>431<br>1,096  | Second<br>\$ 36,415<br>(28,374)<br>623  | Third<br>\$ 35,771<br>(27,856)<br>590<br>5,020   | \$ 35,870<br>(29,102)<br>568  |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption   | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)   | Second<br>\$ 36,415<br>(28,374)<br>623<br>4,545<br>-<br>13,209  | Third<br>\$ 35,771<br>(27,856)<br>590<br>5,020<br>(1)  | \$ 35,870<br>(29,102)<br>568  |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock  | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113  | Second<br>\$ 36,415<br>(28,374)<br>623<br>4,545<br>-<br>13,209<br>(2,619)   | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524   | \$ 35,870<br>(29,102)<br>568<br>-<br>(1)<br>7,335   |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock   | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113  | \$ 36,415<br>(28,374)<br>623<br>4,545<br>   | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200)  | \$ 35,870<br>(29,102)<br>568<br>-<br>(1)<br>7,335   |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock Dividends on convertible preferred stock  | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113  | \$ 36,415<br>(28,374)<br>623<br>4,545<br>-<br>13,209<br>(2,619)<br>(1,503)<br>(1,564)                                   | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200) (1,545)                                    | \$ 35,870<br>(29,102)<br>568<br>(1)<br>7,335<br>(1,200)<br>(1,418)  |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock Dividends on convertible preferred stock Net income available to common stockholders  | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113  | \$ 36,415<br>(28,374)<br>623<br>4,545<br>-<br>13,209<br>(2,619)<br>(1,503)<br>(1,564)                                   | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200)  | \$ 35,870<br>(29,102)<br>568<br>-<br>(1)<br>7,335   |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock Dividends on convertible preferred stock  | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113<br>(1,449)<br>(1,564)<br>\$ 6,100                                  | \$ 36,415<br>(28,374)<br>623<br>4,545<br>   | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200) (1,545) \$ 10,779                          | \$ 35,870<br>(29,102)<br>568<br>-<br>(1)<br>7,335<br>-<br>(1,200)<br>(1,418)<br>\$ 4,717                        |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock Dividends on convertible preferred stock Net income available to common stockholders Net income per common share: Basic   | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113<br>-<br>(1,449)<br>(1,564)<br>\$ 6,100<br>\$ 0.65                  | \$ 36,415<br>(28,374)<br>623<br>4,545<br>   | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200) (1,545) \$ 10,779                          | \$ 35,870<br>(29,102)<br>568<br>-<br>(1)<br>7,335<br>-<br>(1,200)<br>(1,418)<br>\$ 4,717<br>\$ 0.44             |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock Dividends on convertible preferred stock Net income available to common stockholders Net income per common share: Basic Diluted   | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113<br>(1,449)<br>(1,564)<br>\$ 6,100<br>\$ 0.65<br>\$ 0.63            | \$ 36,415<br>(28,374)<br>623<br>4,545<br>-<br>13,209<br>(2,619)<br>(1,503)<br>(1,564)<br>\$ 7,523<br>\$ 0.74<br>\$ 0.72 | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200) (1,545) \$ 10,779  \$ 1.04 \$ 0.96         | \$ 35,870<br>(29,102)<br>568<br>(1)<br>7,335<br>(1,200)<br>(1,418)<br>\$ 4,717<br>\$ 0.44<br>\$ 0.43            |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock Dividends on convertible preferred stock Net income available to common stockholders Net income per common share: Basic Diluted Dividends per common share                                      | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113<br>-<br>(1,449)<br>(1,564)<br>\$ 6,100<br>\$ 0.65                  | \$ 36,415<br>(28,374)<br>623<br>4,545<br>   | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200) (1,545) \$ 10,779                          | \$ 35,870<br>(29,102)<br>568<br>-<br>(1)<br>7,335<br>-<br>(1,200)<br>(1,418)<br>\$ 4,717<br>\$ 0.44             |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock Dividends on convertible preferred stock Net income available to common stockholders Net income per common share: Basic Diluted Dividends per common share Weighted average shares outstanding: | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113<br>(1,449)<br>(1,564)<br>\$ 6,100<br>\$ 0.65<br>\$ 0.63<br>\$ 0.65 | \$ 36,415<br>(28,374)<br>623<br>4,545<br>   | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200) (1,545) \$ 10,779  \$ 1.04 \$ 0.96 \$ 0.65 | \$ 35,870<br>(29,102)<br>568<br>(1)<br>7,335<br>(1,200)<br>(1,418)<br>\$ 4,717<br>\$ 0.44<br>\$ 0.43<br>\$ 0.65 |
| Expenses Equity in earnings of unconsolidated joint ventures Gain on note receivable, sale of joint venture interests and real estate Minority interest - unit holders Net income Original issue costs associated with redemption of preferred stock Dividends on preferred stock Dividends on convertible preferred stock Net income available to common stockholders Net income per common share: Basic Diluted Dividends per common share                                      | \$ 37,994<br>(30,407)<br>431<br>1,096<br>(1)<br>9,113<br>(1,449)<br>(1,564)<br>\$ 6,100<br>\$ 0.65<br>\$ 0.63            | \$ 36,415<br>(28,374)<br>623<br>4,545<br>-<br>13,209<br>(2,619)<br>(1,503)<br>(1,564)<br>\$ 7,523<br>\$ 0.74<br>\$ 0.72 | Third \$ 35,771 (27,856) 590  5,020 (1) 13,524  - (1,200) (1,545) \$ 10,779  \$ 1.04 \$ 0.96         | \$ 35,870<br>(29,102)<br>568<br>(1)<br>7,335<br>(1,200)<br>(1,418)<br>\$ 4,717<br>\$ 0.44<br>\$ 0.43            |

# SCHEDULE II – VALUATIONS AND QUALIFYING ACCOUNTS (In thousands)

|                                  | Balance Additions   |                        | Balance                     | lditions                        | Dedu                             | ctions           | Balance |
|----------------------------------|---------------------|------------------------|-----------------------------|---------------------------------|----------------------------------|------------------|---------|
| Description                      | Beginning of Period | Consolidation of MBALP | Charged to Costs & Expenses | Written Off as<br>Uncollectible | Assets Sold or<br>Joint Ventured | End<br>of Period |         |
| A11                              |                     |                        |                             |                                 |                                  |                  |         |
| Allowance for Doubtful Accounts: |                     |                        |                             |                                 |                                  |                  |         |
| Year Ended:                      |                     |                        |                             |                                 |                                  |                  |         |
| December 31, 2004                | 376                 | 131                    | 169                         | (312)                           | (11)                             | 353              |         |
| December 31, 2003                | 742                 | -                      | (2)                         | (360)                           | (4)                              | 376              |         |
| December 31, 2002                | 610                 | -                      | 456                         | (314)                           | (10)                             | 742              |         |

# SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION DECEMBER 31, 2004 (In thousands)

|   | <u>-</u>     | Initial Co   | st to the Company | _ ~ .                    |
|---|--------------|--------------|-------------------|--------------------------|
| D   |              |              | Building and      | Subsequen<br>Capitalized |
| Description Office and Parking Properties:                  | Encumbrances | Land         | Improvements      | Costs                    |
| The Park on Camelback – AZ                                  | \$ -         | \$ 7,478     | \$ 4,902          | \$ 651                   |
| Squaw Peak Corp Center - I – AZ                             | 39,209       | 5,800        |                   | 2,263                    |
|   | 39,209       | 3,800        | 35,160            | 2,203<br>57              |
| Squaw Peak Corp Center - II – AZ<br>Hillsboro Center V – FL | -            | 1,325        | 12,249            | 1,835                    |
|   | -            |              |                   |                          |
| Hillsboro Center I-IV – FL                                  | -            | 1,129<br>785 | 7,734<br>18,071   | 1,240<br>2,186           |
| Southtrust Bank Building – FL                               | -            | 783          | 16,511            | 2,100                    |
| Central Station – FL  | 10.000       | 4 000        |                   | 2 465                    |
| Citrus Center – FL  | 19,809       | 4,000        | 26,757            | 3,465                    |
| Maitland 200 – FL   | 19,275       | 2,330        | 16,812            | 1,408                    |
| Waterstone – GA   | -            | 859          | 7,207             | 1,438                    |
| Roswell North – GA  | -            | 594          | 4,072             | 1,176                    |
| Meridian – GA   | -            | 994          | 9,547             | 1,967                    |
| Hightower – GA  | -            | 530          | 6,201             | 1,600                    |
| Pavilion Center – GA  | -            | 510          | 4,005             | 560                      |
| Peachtree Dunwoody Pavilion- GA                             | -            | 9,373        | 24,580            | 3,520                    |
| Capital City Plaza - GA                                     | 47,894       | 3,640        | 58,087            | 1,546                    |
| One Jackson Place – MS                                      | 13,233       | 1,799        | 19,730            | 7,739                    |
| City Centre – MS  | -            | 1,662        | 13,102            | 7,078                    |
| 111 Capitol Building – MS                                   | -            | 915          | 10,830            | 4,974                    |
| Charlotte Park – NC   | -            | 1,400        | 12,911            | 3,993                    |
| Tower at Gervais – SC                                       | -            | 316          | 20,350            | 2,533                    |
| 250 Commonwealth – SC                                       | _            | 382          | 3,130             | 940                      |
| Atrium at Stoneridge – SC                                   | _            | 572          | 7,775             | 1,138                    |
| Capitol Center – SC   | 19,697       | 973          | 37,232            | 4,811                    |
| Forum II & III – TN   | -            | 2,634        | 13,886            | 1,775                    |
| First Tennessee Plaza – TN                                  | 9,932        | 457          | 29,499            | 5,928                    |
| Morgan Keegan Tower – TN                                    | 17,393       | <b>43</b> 7  | 36,549            | 1,954                    |
| Cedar Ridge – TN  | 17,575       | 741          | 8,631             | 1,837                    |
| Falls Building – TN   | -            | /41          | 7,628             | 1,567                    |
|   | 13,423       | 190          |                   | 1,367                    |
| Toyota Center - TN  | 13,423       |              | 25,017            |                          |
| Toyota Garage – TN  | 10.577       | 727          | 7,939             | 159                      |
| Bank of America Plaza – TN                                  | 19,577       | 1,464        | 28,712            | 4,499                    |
| One Park Ten Plaza- TX                                      | 9,303        | 606          | 6,149             | 2,881                    |
| 400 Northbelt – TX  | 3,981        | 419          | 9,655             | 3,224                    |
| Woodbranch – TX   | 1,917        | 303          | 3,805             | 1,796                    |
| Tensor Building- TX   | -            | 273          | 2,567             | 672                      |
| Ashford II – TX   | -            | 163          | 2,069             | 816                      |
| Sugar Grove – TX  | -            | 364          | 7,385             | 2,723                    |
| Honeywell – TX  | -            | 856          | 15,175            | 1,108                    |
| Schlumberger Building- TX                                   | -            | 1,039        | 11,102            | 2,338                    |
| One Commerce Green – TX                                     | -            | 489          | 37,103            | 3,318                    |
| Comerica Bank Building – TX                                 | _            | 1,921        | 21,221            | 1,810                    |
| 550 Greens Parkway – TX                                     | _            | 1,006        | 8,014             | 97                       |
| 1717 St. James Place – TX                                   | _            | 430          | 6,340             | 1,057                    |
| 5300 Memorial – TX  | -            | 682          | 11,716            | 1,608                    |
| Town & Country – TX   | _            | 436          | 7,673             | 2,137                    |
| Wells Fargo Building – TX                                   | 9,675        | 2,600        | 8,247             | 1,520                    |
| Glen Forest Building – VA                                   | -,015        | 537          | 8,503             | 1,282                    |
| Lynnwood Plaza – VA   |              | 985          | 8,306             | 1,771                    |
| Moorefield II – VA  | -<br>-       | 469          | 4,752             | 258                      |
| Moorefield III – VA   | -            | 490          | 5,135             | 537                      |
| Town Point Center – VA                                      | -            | 770          | 10,756            | 2,152                    |
| Westvaco Building- VA                                       | -            | 1 265        | 11,825            | 1,781                    |
|   | -            | 1,265        |                   |                          |
| Greenbrier Tower I – VA                                     | -            | 584<br>572   | 7,503             | 1,617                    |
| Greenbrier Tower II – VA                                    | -            | 573          | 7,354             | 1,640                    |
| Winchester Building – VA                                    | -            | 956          | 10,852            | 1,557                    |
| Moorefield I – VA   | -            | 260          | 3,698             | 672                      |
| John Hancock Mortgage (5)                                   | 24,000       | -            | -                 | -                        |
| John Hancock Mortgage (6)                                   | 18,800       | -            | -                 | -                        |
| TIAA (12 properties) (4)                                    | 66,857       |              |                   |                          |
|   | \$353,975    | \$71,285     | \$771,721         | 116,273                  |
| Parking Development:  |              | ,            | ,                 | , -                      |
| City Centre Garage - MS                                     | -            | _            | 4,434             | -                        |
| <i>y</i>  |              | -            | 4,434             | -                        |
|   |              |              | ,                 |                          |
| Total Real Estate Owned                                     | \$353,975    | \$71,285     | \$776,155         | \$116,273                |
|   | ,-,-         | ,- 00        |                   | y                        |

# SCHEDULE III - REAL ESTATE AND ACCUMULATED DEPRECIATION - (Continued) DECEMBER 31, 2004 (In thousands)

Gross Amount at Which Carried at Close of Period

| Description   | Land     | Bldg. &<br>Imprv. | Total (1) | Accum.<br>Depr. | Net Book<br>Value of<br>Real Estate | Year<br>Acquir. | Year<br>Constructed | Deprecia<br>Lives (yea |
|---|----------|-------------------|-----------|-----------------|-------------------------------------|-----------------|---------------------|------------------------|
| Office and Parking Properties:                                    | Lanu     | Impi v.           | Total (1) | Берг.           | Real Estate                         | Acquii.         | Constructed         |                        |
| The Park on Camelback – AZ  | \$ 7,478 | \$ 5,553          | \$ 13,031 | \$ 492          | \$ 12,539                           | 2002            | 1981                | (3)                    |
| Squaw Peak Corp Center – I – AZ                                   | 5,800    | 37,423            | 43,223    | 778             | 42,445                              | 204             | 1999/2000           | (3)                    |
| Squaw Peak Corp Center – II – AZ                                  | 5,000    | 57,123            | 57        | 3               | 54                                  | 2004            | 19999/2000          | (3)                    |
| Hillsboro Center V – FL   | 1,325    | 14,084            | 15,409    | 2,921           | 12,488                              | 1998            | 1985                | (3)                    |
| Hillsboro Center I-IV – FL  | 1,129    | 8,974             | 10,103    | 1,971           | 8,132                               | 1998            | 1985                | (3)                    |
| Southtrust Bank Building – FL                                     | 785      | 20,257            | 21,042    | 3,737           | 17,305                              | 1998            | 1985                | (3)                    |
| Central Station – FL  | 765      | 16,511            | 16,511    | 1,826           | 14,685                              | 2000            | 1990                | (3)                    |
| Citrus Center – FL  | 4,000    | 30,222            | 34,222    | 1,711           | 32,511                              | 2003            | 1971                |                        |
|   | -        |                   |           |                 |                                     |                 | 1984                | (3)                    |
| Maitland 200 – FL   | 2,330    | 18,220            | 20,550    | 643             | 19,907                              | 2004            |                     | (3)                    |
| Waterstone – GA   | 859      | 8,645             | 9,504     | 2,454           | 7,050                               | 1995            | 1987                | (3)                    |
| Roswell North – GA  | 594      | 5,248             | 5,842     | 1,425           | 4,417                               | 1996            | 1986                | (3)                    |
| Meridian – GA   | 994      | 11,514            | 12,508    | 2,615           | 9,893                               | 1997            | 1985                | (3)                    |
| Hightower – GA  | 530      | 7,801             | 8,331     | 1,865           | 6,466                               | 1997            | 1983                | (3)                    |
| Pavilion Center – GA  | 510      | 4,565             | 5,075     | 976             | 4,099                               | 1998            | 1984                | (3)                    |
| Peachtree Dunwoody Pavilion GA                                    | 9,373    | 28,100            | 37,473    | 1,211           | 36,262                              | 2003            | 1976/80             | (3)                    |
| Capital City Plaza - GA   | 3,640    | 59,633            | 63,273    | 2,169           | 61,104                              | 2004            | 1989                | (3)                    |
| One Jackson Place – MS  | 1,799    | 27,469            | 29,268    | 12,266          | 17,002                              | 1986            | 1986                | (3)                    |
| City Centre – MS  | 1,662    | 20,180            | 21,842    | 3,828           | 18,014                              | 1995            | (2) 1987            | (3)                    |
| 111Capitol Building – MS  | 915      | 15,804            | 16,719    | 3,703           | 13,016                              | 1998            | 1983                | (3)                    |
| Charlotte Park – NC   | 1,400    | 16,904            | 18,304    | 4,699           | 13,605                              | 1997            | 1982/84/86          | (3)                    |
| Tower at Gervais – SC   | 316      | 22,883            | 23,199    | 4,359           | 18,840                              | 1997            | 1973                | (3)                    |
| 250 Commonwealth – SC   | 382      | 4,070             | 4,452     | 333             | 4,119                               | 1998            | 1986                | (3)                    |
| Atrium at Stoneridge – SC   | 572      | 8,913             | 9,485     | 1,831           | 7,654                               | 1998            | 1986                | (3)                    |
| Capitol Center – SC   | 973      | 42,043            | 43,016    | 6,430           | 36,586                              | 1999            | 1987                | (3)                    |
| Forum II & III – TN   | 2,634    | 15,661            | 18,295    | 3,370           | 14,925                              | 1997            | 1985                | (3)                    |
| First Tennessee Plaza – TN  | 457      | 35,427            | 35,884    | 7,082           | 28,802                              | 1997            | 1978                | (3)                    |
| Morgan Keegan Tower – TN  |          | 38,503            | 38,503    | 7,502           | 31,001                              | 1997            | 1985                | (3)                    |
|   | 741      | 10,468            |           |                 | 9,020                               | 1998            | 1982                |                        |
| Cedar Ridge – TN  |          |                   | 11,209    | 2,189           |                                     |                 |                     | (3)                    |
| Falls Building – TN   | -        | 9,195             | 9,195     | 1,721           | 7,474                               | 1998            | (2)1982/84/90       | (3)                    |
| Toyota Center - TN  | 190      | 25,081            | 25,271    | 2,791           | 22,480                              | 2000            | 2000                | (3)                    |
| Toyota Garage – TN  | 727      | 8,098             | 8,825     | 960             | 7,865                               | 2000            | 2000                | (3)                    |
| Bank of America Plaza – TN  | 1,464    | 33,211            | 34,675    | 2,395           | 32,280                              | 2001            | 1977                | (3)                    |
| One Park Ten Plaza- TX  | 606      | 9,030             | 9,636     | 3,061           | 6,575                               | 1996            | 1982                | (3)                    |
| 400 Northbelt – TX  | 419      | 12,879            | 13,298    | 2,512           | 10,786                              | 1996            | 1982                | (3)                    |
| Woodbranch – TX   | 303      | 5,601             | 5,904     | 1,747           | 4,157                               | 1996            | 1982                | (3)                    |
| Tensor Building- TX   | 273      | 3,239             | 3,512     | 690             | 2,822                               | 1996            | 1983                | (3)                    |
| Ashford II – TX   | 163      | 2,885             | 3,048     | 753             | 2,295                               | 1997            | 1979                | (3)                    |
| Sugar Grove – TX  | 364      | 10,108            | 10,472    | 2,423           | 8,049                               | 1997            | 1982                | (3)                    |
| Honeywell – TX  | 856      | 16,283            | 17,139    | 2,908           | 14,231                              | 1997            | 1983                | (3)                    |
| Schlumberger Building – TX  | 1,039    | 13,440            | 14,479    | 2,919           | 11,560                              | 1998            | 1983                | (3)                    |
| One Commerce Green – TX   | 489      | 40,421            | 40,910    | 7,974           | 32,936                              | 1998            | 1983                | (3)                    |
| Comerica Bank Bldg. – TX  | 1,921    | 23,031            | 24,952    | 4,421           | 20,531                              | 1998            | 1983                | (3)                    |
| 550 Greens Pkwy. – TX   | 1,921    | 8,111             | 9,117     | 680             | 8,437                               | 2001            | 1999                |                        |
| <u> </u>  | -        |                   |           |                 |                                     |                 |                     | (3)                    |
| 1717 St. James Place – TX   | 430      | 7,397             | 7,827     | 555             | 7,272                               | 2002            | 1975/94             | (3)                    |
| 5300 Memorial – TX  | 682      | 13,324            | 14,006    | 1,048           | 12,958                              | 2002            | 1982                | (3)                    |
| Town & Country – TX   | 436      | 9,810             | 10,246    | 803             | 9,443                               | 2002            | 1982                | (3)                    |
| Wells Fargo Building – TX   | 2,600    | 9,767             | 12,367    | 422             | 11,945                              | 2003            | 1978                | (3)                    |
| Glen Forest Building – VA   | 537      | 9,785             | 10,322    | 1,768           | 8,554                               | 1998            | 1985                | (3)                    |
| Lynnwood Plaza – VA   | 985      | 10,077            | 11,062    | 1,855           | 9,207                               | 1998            | 1986                | (3)                    |
| Moorefield II – VA  | 469      | 5,010             | 5,479     | 920             | 4,559                               | 1998            | 1985                | (3)                    |
| Moorefield III – VA   | 490      | 5,672             | 6,162     | 1,149           | 5,013                               | 1998            | 1985                | (3)                    |
| Town Point Center - VA  | -        | 12,908            | 12,908    | 2,632           | 10,276                              | 1998            | 1987                | (3)                    |
| Westvaco Building- VA   | 1,265    | 13,606            | 14,871    | 2,716           | 12,155                              | 1998            | 1986                | (3)                    |
| Greenbrier Tower I – VA   | 584      | 9,120             | 9,704     | 1,971           | 7,733                               | 1997            | 1985/87             | (3)                    |
| Greenbrier Tower II – VA  | 573      | 8,994             | 9,567     | 1,889           | 7,678                               | 1997            | 1985/87             | (3)                    |
| Winchester Building – VA  | 956      | 12,409            | 13,365    | 2,116           | 11,249                              | 1998            | 1987                | (3)                    |
| Moorefield I – VA   | 260      | 4,370             | 4,630     | 718             | 3,912                               | 1999            | 1984                | (3)                    |
| John Hancock Mortgage (5)   | 200      | 7,370             | +,030     | /10             | 3,714                               | 1 777           | 1704                | (3)                    |
|   | -        | -                 | -         | -               | -                                   | -               | -                   |                        |
| John Hancock Mortgage (6)   | -        | -                 | -         | -               | -                                   | -               | -                   |                        |
| TIAA (12 properties) (4)  | -        | -                 | -<br>-    |                 | -<br>-                              |                 | -                   |                        |
|   | \$71,285 | \$887,994         | \$959,279 | \$142,906       | \$816,373                           |                 |                     |                        |
| Parking Development:  |          |                   |           |                 |                                     |                 |                     |                        |
| City Centre Garage – MS   |          | 4,434             | 4,434     | -               | 4,434                               |                 | In process          | (3)                    |
|   |          | 4,434             | 4,434     | -               | 4,434                               |                 |                     |                        |
| FAIR IFAA O   | 071 205  | #002 <b>12</b> 0  | 00/2 712  | 01.42.006       | #0 <b>3</b> 0.00 <b>7</b>           |                 |                     |                        |
| Total Real Estate Owned  (1) The aggregate cost for federal incom | \$71,285 | \$892,428         | \$963,713 | \$142,906       | \$820,807                           |                 |                     |                        |

<sup>1)</sup> The aggregate cost for federal income tax purposes was approximately \$985,861.
2) The dates of major renovations.
3) Depreciation of buildings and improvements is calculated over lives ranging from the life of the lease to 40 years.
4) The properties secured on the Teachers Insurance and Annuity Association loan are Comerica Bank Building, One Commerce Green, Charlotte Park, Cedar Ridge, Greenbrier I and II, Lynnwood Plaza, Glen Forest, Moorefield III, Moorefield III, Westvaco, Hillsboro I-IV and Hillsboro V.
5) The properties secured on the John Hancock loan are 1717 St. James Place, 5300 Memorial and Town and Country.
6) The properties secured on the John Hancock loan are The Park on Camelback, Sugar Grove and 550 Greens Parkway.

# NOTE TO SCHEDULE III As of December 31, 2004 and 2003

(In thousands)

A summary of activity for real estate and accumulated depreciation is as follows:

|   | December 31 |           |  |
|---|-------------|-----------|--|
|   | 2004        | 2003      |  |
| Real Estate:                                  |             | _         |  |
| Office and Parking Properties:                |             |           |  |
| Balance at beginning of year                  | \$844,168   | \$806,000 |  |
| Additions:                                    |             |           |  |
| Acquisitions and improvements                 | 152,570     | 137,171   |  |
| Parking development                           | 4,434       | -         |  |
| Consolidation of Moore Building Associates LP | 25,271      | -         |  |
| Cost of real estate sold or disposed          | (901)       | (26,930)  |  |
| Joint venture of office properties            | (61,829)    | (72,073)  |  |
| Balance at end of year                        | \$963,713   | \$844,168 |  |
| Accumulated Depreciation:                     |             |           |  |
| Balance at beginning of year                  | \$115,473   | \$ 99,449 |  |
| Depreciation expense                          | 31,251      | 25,037    |  |
| Consolidation of Moore Building Associates LP | 2,137       | -         |  |
| Real estate sold or disposed                  | (644)       | (5,228)   |  |
| Joint venture of office properties            | (5,311)     | (3,785)   |  |
| Balance at end of year                        | \$142,906   | \$115,473 |  |

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure.

None.

# Item 9A. Controls and Procedures.

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of Parkway's disclosure controls and procedures as of December 31, 2004. Based on that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that Parkway's disclosure controls and procedures were effective as of December 31, 2004. There were no changes in the Company's internal control over financial reporting during the fourth quarter of 2004 that has materially affected, or is reasonably likely to affect, the Company's internal control over financial reporting.

The Company's internal control system was designed to provide reasonable assurance to the company's management and board of directors regarding the preparation and fair presentation of published financial statements. All internal control systems, no matter how well designed, have inherent limitations. Therefore, even those systems determined to be effective can provide only reasonable assurance with respect to the financial statement preparation and presentation.

## Management's Report on Internal Control Over Financial Reporting

The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, is responsible for establishing and maintaining adequate internal control over financial reporting. The Company's management has assessed the effectiveness of the company's internal control over financial reporting as of December 31, 2004. In making this assessment, we used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in *Internal Control – Integrated Framework*. Based on our assessment we have concluded that, as of December 31, 2004, the company's internal control over financial reporting is effective based on those criteria. Our independent registered public accounting firm, Ernst & Young LLP, have provided an attestation report on management's assessment of the Company's internal control over financial reporting as of December 31, 2004.

# Report of Independent Registered Public Accounting Firm on Internal Control over Financial Reporting

Shareholders and Board of Directors Parkway Properties, Inc.

We have audited management's assessment, included in the accompanying Management's Report on Internal Control Over Financial Reporting, that Parkway Properties, Inc. and subsidiaries maintained effective internal control over financial reporting as of December 31, 2004, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (the COSO criteria). Parkway Properties, Inc. and subsidiaries' management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting. Our responsibility is to express an opinion on management's assessment and an opinion on the effectiveness of the company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, evaluating management's assessment, testing and evaluating the design and operating effectiveness of internal control, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis

for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, management's assessment that Parkway Properties, Inc. and subsidiaries maintained effective internal control over financial reporting as of December 31, 2004, is fairly stated, in all material respects, based on the COSO criteria. Also, in our opinion, Parkway Properties, Inc. and subsidiaries maintained, in all material respects, effective internal control over financial reporting as of December 31, 2004, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Parkway Properties, Inc. and subsidiaries as of December 31, 2004 and 2003, and the related consolidated statements of income, shareholders' equity, and cash flows for each of the three years in the period ended December 31, 2004 of Parkway Properties, Inc. and subsidiaries and our report dated February 28, 2005 expressed an unqualified opinion thereon.

Ernst + Young LLP

February 28, 2005

#### Item 9B. Other Information.

None

## **PART III**

# Item 10. Directors and Executive Officers of the Registrant.

The Registrant's definitive proxy statement which will be filed with the Commission pursuant to Regulation 14A within 120 days of the end of Registrant's fiscal year is incorporated herein by reference.

# Item 11. Executive Compensation.

The Registrant's definitive proxy statement which will be filed with the Commission pursuant to Regulation 14A within 120 days of the end of Registrant's fiscal year is incorporated herein by reference.

# Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters.

The Registrant's definitive proxy statement which will be filed with the Commission pursuant to Regulation 14A within 120 days of the end of Registrant's fiscal year is incorporated herein by reference.

Also incorporated herein by reference is the information in the table under the heading "Equity Compensation Plans" included in Item 5 of this form 10-K.

## Item 13. Certain Relationships and Related Transactions.

The Registrant's definitive proxy statement which will be filed with the Commission pursuant to Regulation 14A within 120 days of the end of Registrant's fiscal year is incorporated herein by reference.

#### Item 14. Principal Accountant Fees and Services.

The Registrant's definitive proxy statement which will be filed with the Commission pursuant to Regulation 14A within 120 days of the end of the Registrant's fiscal year is incorporated herein by reference.

# **PART IV**

# Item 15. Exhibits and Financial Statement Schedules.

(a) 1 Consolidated Financial Statements

Report of Independent Auditors

Consolidated Balance Sheets-as of December 31, 2004 and 2003

Consolidated Statements of Income-for the years ended December 31, 2004, 2003 and 2002

Consolidated Statements of Cash Flows-for the years ended December 31, 2004, 2003 and 2002

Notes to Consolidated Financial Statements

2 Consolidated Financial Statement Schedules

Schedule II – Valuations and Qualifying Accounts

Schedule III - Real Estate and Accumulated Depreciation

Notes to Schedule III

All other schedules for which provision is made in the applicable accounting regulation of the Securities and Exchange Commission are not required under the related instructions or are inapplicable and therefore have been omitted.

Form 10-K Exhibits required by Item 601 of Regulation S-K:

# Exhibit

#### No. <u>Description</u>

3.1 Articles of Incorporation, as amended, of Parkway (incorporated by reference to Exhibit B to The Parkway Company's Proxy Material for its Annual Meeting of Stockholders held on July 18, 1996).

- 3.2 Bylaws of Parkway (incorporated by reference to Exhibit 4(c) to the Company's Registration Statement on Form S-8 filed October 13, 1999).
- 3.3 Articles Supplementary of the Registrant dated October 6, 2000 creating the Registrant's Series B Convertible Cumulative Preferred Stock (incorporated by reference to the Registrant's Form 8-K filed October 10, 2000).
- 3.4 Articles Supplementary creating the Series C Preferred Stock of the Company (incorporated by reference to Amendment No. 1 to the Company's Form 8-A filed March 4, 2002).
- 3.5 Articles Supplementary creating the Company's Series D Cumulative Redeemable Preferred Stock (incorporated by reference to the Company's Form 8-A filed May 29, 2003).
- 4.1 Investment Agreement dated as of October 6, 2000 between the Registrant and Five Arrows Realty Securities III L.L.C. (incorporated by reference to the Registrant's Form 8-K filed October 10, 2000).
- 4.2 Operating Agreement dated as of October 6, 2000 between the Registrant and Five Arrows Realty Securities III L.L.C. (incorporated by reference to the Registrant's Form 8-K filed October 10, 2000).
- 4.3 Agreement and Waiver between the Registrant and Five Arrows Realty Securities III L.L.C. (incorporated by reference to the Registrant's Form 8-K filed October 10, 2000).
- Common Stock Purchase Warrant dated as of October 6, 2000 issued by the Registrant to Five Arrows Realty Securities III L.L.C. (incorporated by reference to the Registrant's Form 8-K filed October 10, (2000).
- 4.5 The Company Amended and Restated Shareholder Rights Plan dated February 21, 2002 (incorporated by reference to Amendment No. 1 to the Registrant's Form 8-A filed March 4, 2002).
- 10 Material Contracts:
- 10.1\* Form of Change-in-Control Agreement that Registrant has entered into with Leland R. Speed, Steven G. Rogers, Marshall A. Loeb, G. Mitchel Mattingly, Thomas C. Maloney and James M. Ingram (filed herewith).
- 10.2\* Form of Change-in-Control Agreement that the Registrant has entered into with Sarah P. Clark, David R. Fowler, Mandy M. Pope and Jack R. Sullenberger (filed herewith).
- 10.3\* The Registrant's 1997 Non-Employee Directors Stock Ownership Plan (incorporated by references to Appendix B in the Registrant's Proxy Material for its June 6, 1997 Annual Meeting).
- 10.4 Amended and Restated Agreement of Limited Partnership of Parkway Properties LP (incorporated by reference to the Registrant's Form 8-K filed July 15, 1998).
- 10.5 Admission Agreement between Parkway Properties LP and Lane N. Meltzer (incorporated by reference to the Registrant's Form 8-K filed July 15, 1998).
- 10.6 Promissory Note between Parkway Properties LP and Teachers Insurance and Annuity Association of America (incorporated by reference to the Registrant's Form 8-K filed July 15, 1998).
- 10.7 Form of Mortgage, Assignment of Leases and Rents, Security Agreement and Fixture Filing Statement by Parkway Properties LP as borrower for the benefit of Teachers Insurance and Annuity Association of America as lender (incorporated by reference to the Registrant's Form 8-K filed July 15,1998).
- 10.8 Conversion and Note Agreement between Parkway Properties LP, Parkway Properties, Inc. and Teachers Insurance and Annuity Association of America (incorporated by reference to the Registrant's Form 8-K filed July 15, 1998).
- 10.9\* Parkway Properties, Inc. 1994 Stock Option and Long-Term Incentive Plan (incorporated by reference to Appendix A to the Company's proxy material for its June 3, 1999 Annual Meeting).
- 10.10 Credit Agreement dated February 6, 2004 by and among Parkway Properties LP; Wachovia Capital Markets, LLC as sole lead arranger and sole book runner; Wachovia Bank, National Association as administrative agent; PNC Bank, National Association as syndication agent; Bank One, NA as co-documentation agent; Wells Fargo Bank, NA as co-documentation agent and the Lenders (incorporated by reference to the Registrant's Form 10-K for the year ended December 31, 2003).
- 10.11 Indenture of Mortgage, Security Agreement Financing Statement Fixture Filing and Assignment of Leases, Rents and Security Deposits dated June 22, 2001 made by Parkway 233 North Michigan, LLC to German American Capital Corporation (incorporated by reference to the Registrant's Form 8-K filed July 3, 2001)
- 10.12 Promissory Note made as of June 22, 2001 by Parkway 233 North Michigan, LLC in favor of German American Capital Corporation (incorporated by reference to the Registrant's Form 8-K filed July 3, 2001).
- 10.13\* Parkway Properties, Inc. 2003 Equity Incentive Plan (incorporated by reference to Appendix B to the Company's proxy materials for its May 8, 2003 Annual Meeting).
- 10.14 Purchase Agreement by and between Parkway Properties LP, a Delaware limited partnership and 233 Chicagoinvest, Inc., a Delaware corporation (incorporated by reference to the Registrants Form 8-K/A filed January 13, 2005).
- 21 Subsidiaries of the Registrant (filed herewith).

- 23 Consent of Ernst & Young LLP (filed herewith).
- 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

<sup>\*</sup>Denotes management contract or compensatory plan or arrangement.

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PARKWAY PROPERTIES, INC. Registrant

/s/ Steven G. Rogers Steven G. Rogers President, Chief Executive Officer and Director March 4, 2005

/s/ Marshall A. Loeb Marshall A. Loeb Chief Financial Officer March 4, 2005

/s/ Mandy M. Pope Mandy M. Pope Chief Accounting Officer March 4, 2005

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the Registrant and in the capacities and on the dates indicated.

/s/ Daniel P. Friedman
Daniel P. Friedman, Director
March 4, 2005

/s/ Roger P. Friou Roger P. Friou, Director March 4, 2005

/s/ Martin L. Garcia Martin L. Garcia, Director March 4, 2005

/s/ Matthew W. Kaplan Matthew W. Kaplan, Director March 4, 2005 /s/ Michael J. Lipsey Michael J. Lipsey, Director March 4, 2005

/s/ Joe F. Lynch Joe F. Lynch, Director March 4, 2005

/s/ Steven G. Rogers Steven G. Rogers President, Chief Executive Officer and Director March 4, 2005

/s/ Leland R. Speed Leland R. Speed Chairman of the Board and Director March 4, 2005

/s/ Lenore M. Sullivan Lenore M. Sullivan, Director March 4, 2005