
EDGAR Submission Header Summary

Submission Type	8-K
Live File	on
Return Copy	on
Submission Contact	Victoria A. Faw
Submission Contact Phone Number	304-769-1112
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Filer CIK	0000726854
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Period of Report	03/20/12
Item IDs	7.01 9.01
Notify via Filing website Only	off
Emails	vikki.faw@cityholding.com

Documents

8-K	form8-k.htm Form 8-K, CHCO Investor Presentation for Scott & Stringfellow
GRAPHIC	chcologo.jpg CHCO logo
EX-99.1	ex99-1.htm Exhibit 99.1, copy of Investor Slide presentation
GRAPHIC	ex99-11.jpg
GRAPHIC	ex99-12.jpg
GRAPHIC	ex99-13.jpg
GRAPHIC	ex99-14.jpg
GRAPHIC	ex99-15.jpg
GRAPHIC	ex99-16.jpg
GRAPHIC	ex99-17.jpg
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GRAPHIC	ex99-152.jpg
GRAPHIC	ex99-153.jpg
8-K	submissionpdf.pdf Printable copy of CHCO Form 8-K, Investor Presentation and Exhibit

Module and Segment References

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C., 20549

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 or 15(d) of
the Securities Exchange Act of 1934**

Date of Report (Date of Earliest Event Reported)
March 20, 2012



CITY HOLDING COMPANY
(Exact Name of Registrant as Specified in its Charter)

Commission File Number: **0-11733**

West Virginia
(State or Other Jurisdiction of
Incorporation or Organization)

55-0619957
(I.R.S. Employer
Identification No.)

25 Gatewater Road, Cross Lanes, WV 25313
(Address of Principal Executive Offices, Including Zip Code)

304-769-1100
(Registrant's Telephone Number, Including Area Code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12(b) under the Exchange Act (17 CFR 240.14a-12(b))
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17CFR240.13e-4(c))

Section 7 – Regulation FD

Item 7.01 – Regulation FD Disclosure.

City Holding Company (the “Company”) is scheduled to meet with and make presentations to certain investors on Tuesday, March 20, 2012. Charles R. Hageboeck, President and CEO, will make the Company’s presentations. A copy of the slide presentation to be used by the Company during these meetings is furnished as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated by reference herein. Such slide presentation will also be available on the Company’s web site at www.bankatcity.com. Information contained on the Company’s website expressly is not incorporated by reference into this Current Report on Form 8-K.

The information in the preceding paragraph, as well as Exhibit 99.1, shall not be deemed “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”), or otherwise subject to the liabilities of that section. It may only be incorporated by reference into another filing under the Exchange Act or Securities Act of 1933 if such subsequent filing specifically references Section 7.01 of this Current Report on Form 8-K. All information in the slide presentation speaks as of the date thereof and the Company does not assume any obligation to update said information in the future. In addition, the Company disclaims any inference regarding the materiality of such information which otherwise may arise as a result of its furnishing such information under Item 7.01 of this report on Form 8-K.

Section 9 - Financial Statements and Exhibits

Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

99.1

Copy of slide presentation

Signatures

Pursuant to the requirements of the Securities and Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the Undersigned hereunto duly authorized.

Dated: March 20, 2012

City Holding Company

By: /s/ David L. Bumgarner
David L. Bumgarner
Chief Financial Officer



Scott & Stringfellow, LLC

New York, NY

March 20, 2012

Forward looking statements

This presentation contains certain forward-looking statements that are included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such information involves risks and uncertainties that could result in the Company's actual results differing from those projected in the forward-looking statements. Important factors that could cause actual results to differ materially from those discussed in such forward-looking statements include, but are not limited to, (1) the Company may incur additional loan loss provision due to negative credit quality trends in the future that may lead to a deterioration of asset quality; (2) the Company may incur increased charge-offs in the future; (3) the Company could have adverse legal actions of a material nature; (4) the Company may face competitive loss of customers; (5) the Company may be unable to manage its expense levels; (6) the Company may have difficulty retaining key employees; (7) changes in the interest rate environment may have results on the Company's operations materially different from those anticipated by the Company's market risk management functions; (8) changes in general economic conditions and increased competition could adversely affect the Company's operating results; (9) changes in other regulations and government policies affecting bank holding companies and their subsidiaries, including changes in monetary policies, could negatively impact the Company's operating results; (10) the Company may experience difficulties growing loan and deposit balances; (11) the current economic environment poses significant challenges for us and could adversely affect our financial condition and results of operations; (12) continued deterioration in the financial condition of the U.S. banking system may impact the valuations of investments the Company has made in the securities of other financial institutions resulting in either actual losses or other than temporary impairments on such investments; and (13) the effects of the Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") recently adopted by the United States Congress. Forward-looking statements made herein reflect management's expectations as of the date such statements are made. Such information is provided to assist stockholders and potential investors in understanding current and anticipated financial operations of the Company and is included pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. The Company undertakes no obligation to update any forward-looking statement to reflect events or circumstances that arise after the date such statements are made.

City Holding Company

- Total Assets \$2.8 bil
- Branches 68
- FTE 795
- Market Cap \$512 mil
- Institutional Ownership 63%
- Average Daily Volume \$1.9 mil

Date: March 9, 2012

Value in the banking sector?

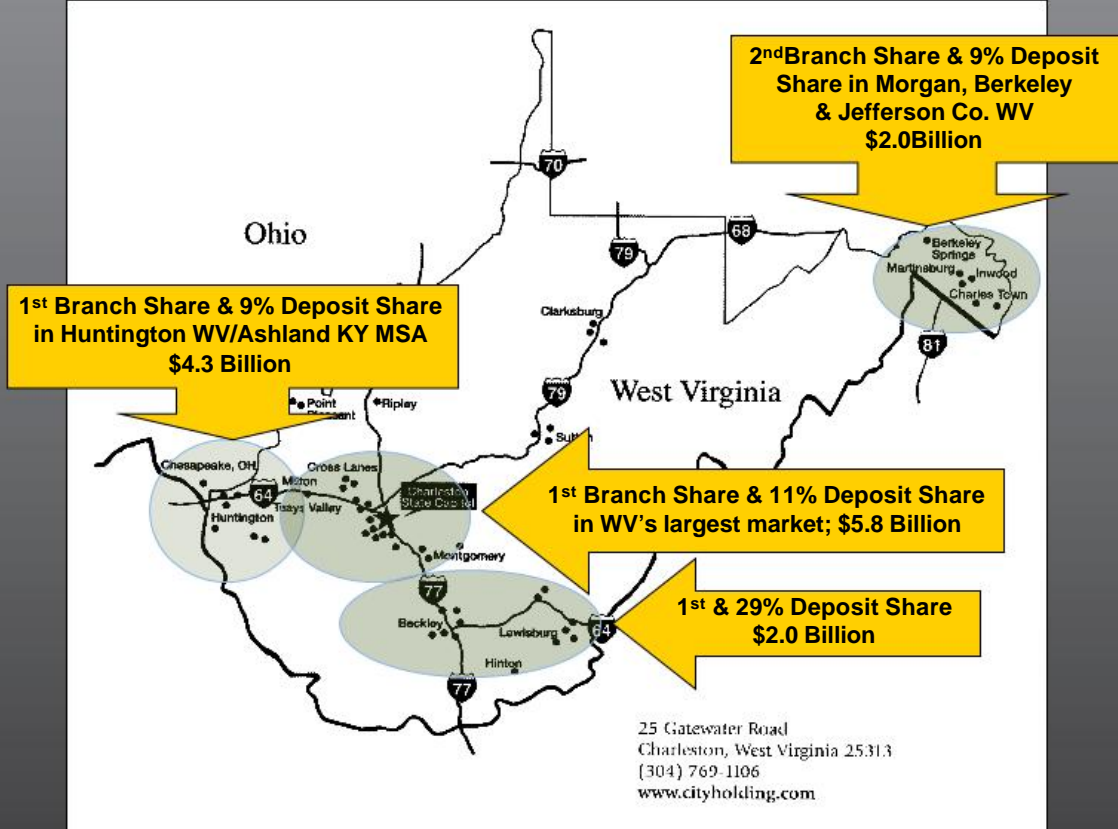
Checklist for success in current environment:

- Capital
 - Strongly capitalized
- Markets
 - Solid distribution network
 - Stable geographic markets
 - Disciplined competition
- Performance
 - Strong net interest margin
 - Strong NIM management
 - Strong fee income
 - Ability to control expenses
- Growth
 - Liquidity to grow
 - Ability to grow share in market
 - Opportunity to grow into new markets
- Management

City Holding Company

- **Markets:** Operates an extremely strong retail/commercial franchise in stable markets with disciplined competition
- **Asset Quality:** Strong compared to peers and City's management has recognized and dealt with issues
- **Performance:** Has consistently outperformed peers with respect to earnings, capital, and liquidity
- **Growth:** Growing and succeeding in slow-growth stable markets with targeted expansion into new markets

Key markets



The key to City's success: an enviable deposit franchise

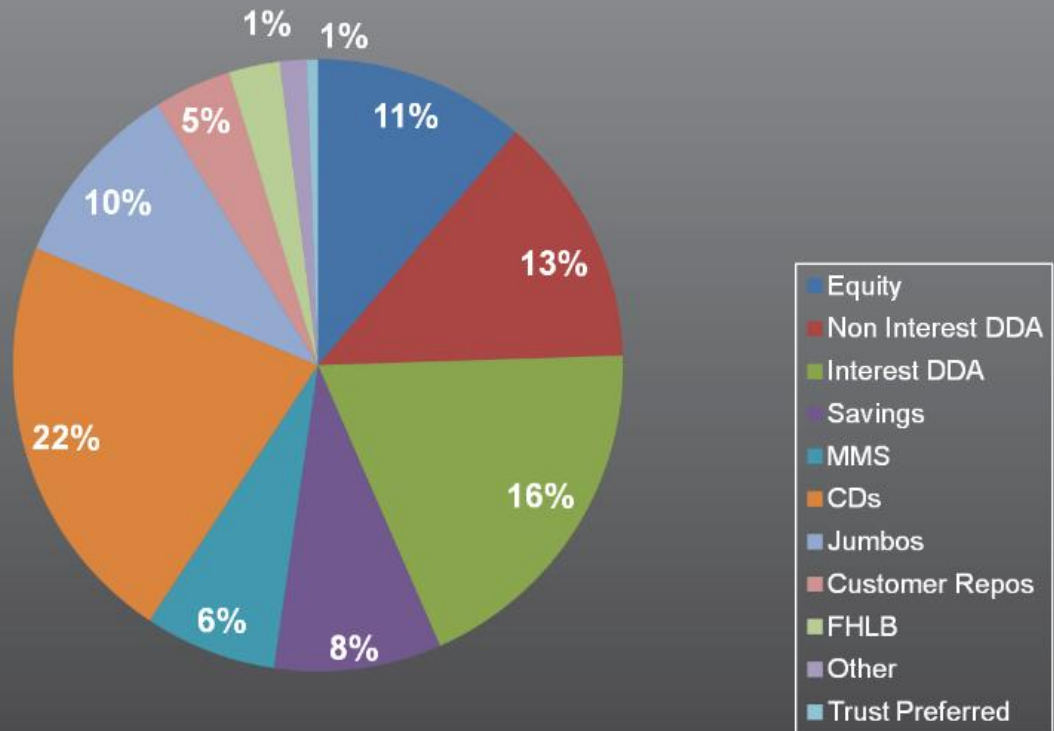
- Branches 68
- Average Deposits per Branch \$32.7 MM
- Average Households per Branch 2,300
- Average Deposit Share 12.3%
- Average Household Share 27%

City's deposit franchise:

<i>(\$000's omitted)</i>	Deposits	Share	Branches	Share
Charleston MSA	\$604,632	11%	16	16%
Huntington/Ashland MSA	\$366,211	9%	13	12%
Beckley MSA	\$339,773	29%	7	25%
Greenbrier County, WV (Lewisburg)	\$173,490	25%	6	33%
Eastern Panhandle Counties	\$183,704	9%	7	13%
Mason County, WV	\$83,945	26%	3	33%
Braxton County, WV	\$65,078	33%	3	38%
Paintsville, KY	\$95,913	24%	2	22%

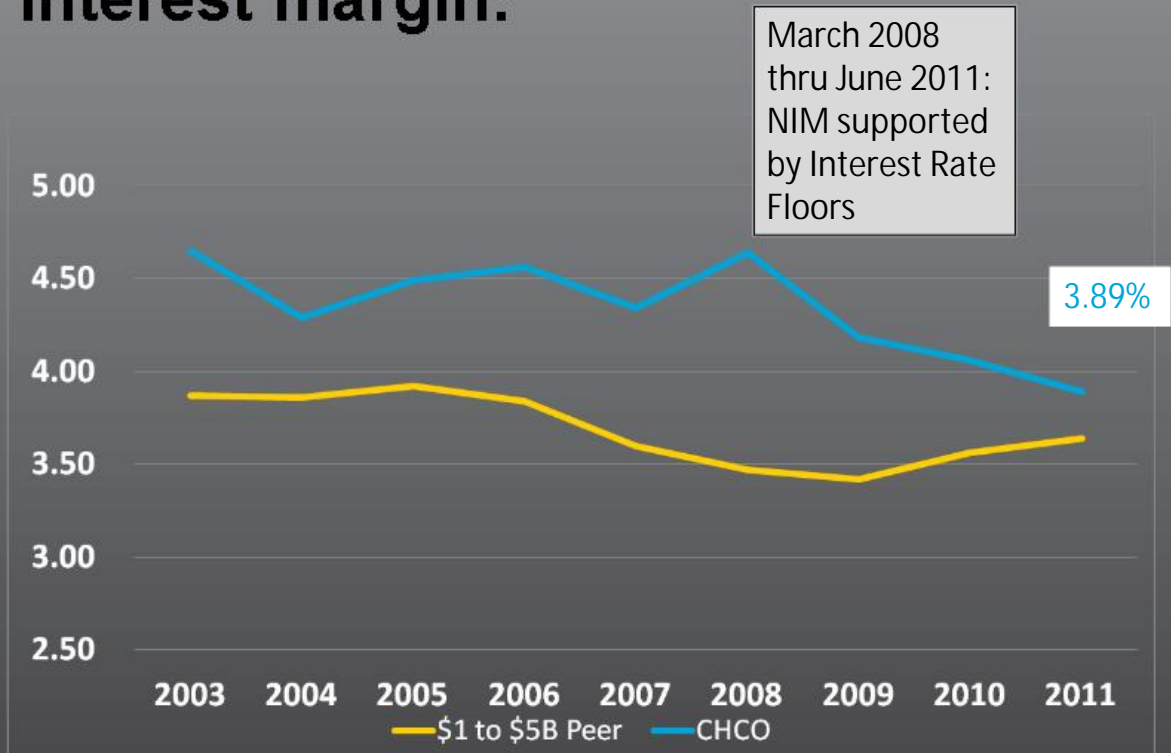
Data: June 30, 2011

Low cost and stable funding:



Data: December 31, 2011

Solid core deposits drive strong net interest margin:



Peer Data as of September 30, 2011

CHCO is well positioned with respect to interest rate risk:

Immediate Basis Point Change in Interest Rates	Estimated Increase or Decrease in Net Income between 1-12 months
+400 Bp	+15.3%
+300 Bp	+9.9%
+200 Bp	5.2%
+100 Bp	0.6%

Data: December 31, 2011

Strong deposit franchise drives top decile non-interest revenue:

City Holding Company



■ Non Interest Income
■ Net Interest Income

*As of December 31, 2011. Non-interest income excludes investment gains/(losses)

Peer Group



■ Non Interest Income
■ Net Interest Income

Sample of 272 reporting publicly traded banks and thrifts with assets between \$1 and \$10 billion as of September 30, 2011, excluding investment gains/(losses)

Non-interest income is branch driven:

	2006	2007	2008	2009	2010	2011
Electronic Fee Income	\$7.3	\$7.9	\$8.6	\$9.0	\$9.9	\$11.2
All Other Service Fee Income	\$35.3	\$36.5	\$37.4	\$36.0	\$30.1	\$27.0
Insurance	2.3	4.1	4.2	5.6	5.5	5.9
Investment Management	2.1	2.0	2.2	2.3	2.8	3.1
BOLI	2.4	2.5	2.9	3.3	3.4	3.2

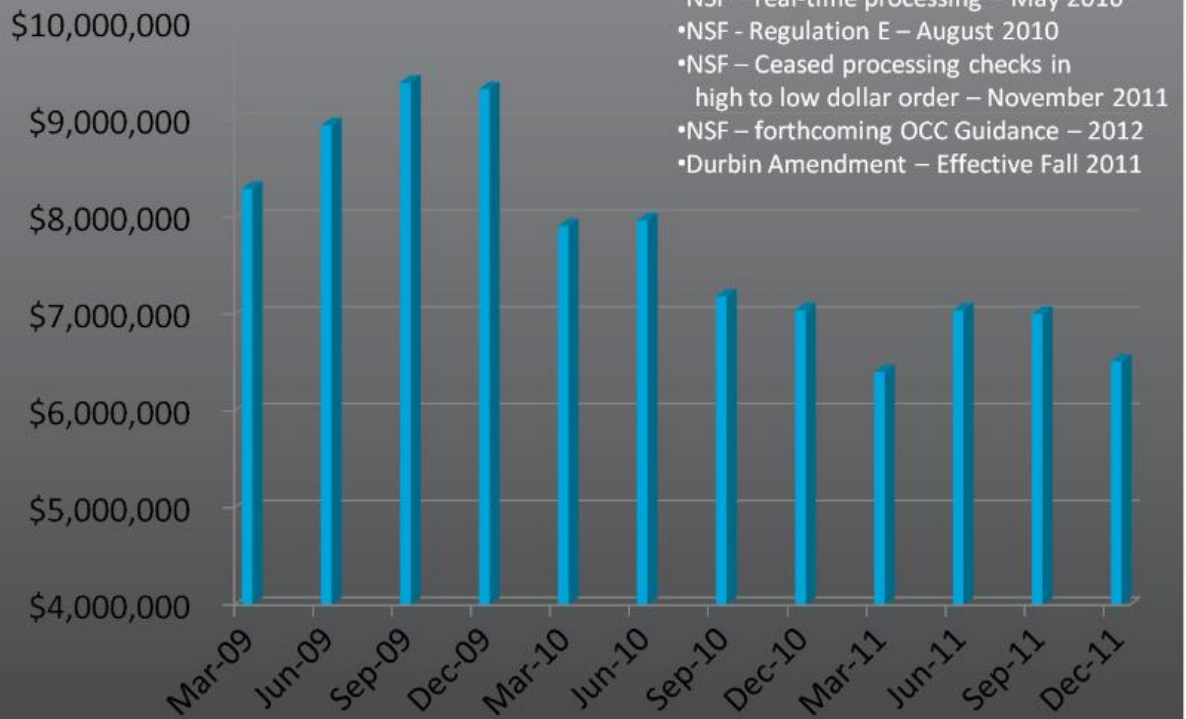
City's deposit franchise:

Decreases in branch service charges reflect :

- May 2010 - Real-time Processing
- Aug 2010 - Reg E - Opt in for Electronic Transactions
- Oct 2011 - Ceased processing checks in high to low \$ order

All Other Service Fee Income	2009	2010	2011
Fiscal Year	\$36.0	\$30.1	\$27.0
1 st Quarter	8.3	7.9	6.4
2 nd Quarter	9.0	8.0	7.1
3 rd Quarter	9.4	7.2	7.0
4 th Quarter	9.3	7.0	6.5

Non-Electronic Service Fee Revenue challenges:



Service Charge competitive landscape:



	Actions
BB&T	\$10 monthly svc charge
Chase	\$12 monthly svc charge
United	Still offers free checking
Huntington	Still offers free checking
Fifth Third	\$15 monthly svc charge
FCBC	Still offers free checking



NSF Fee Comparison With Competitors:

	Overdraft Fee	Daily Overdraft Fee
CHCO	\$36	None
BBT	\$35	\$33 every 7 days
JPM	\$34	\$15 daily after 5 days
UBSI	\$36	\$5 daily after 5 days
HBAN	1 st -\$23; \$37.50	\$7 daily after 5 days
PNC	1 st -\$25; \$36	\$7 daily after 5 days
FITB	1 st -\$25; 2 nd -4 th -\$33;>4-\$37	\$8 daily after 3 days

CHCO waives 1st two overdrafts and does not charge a daily overdraft fee.

Asset quality:

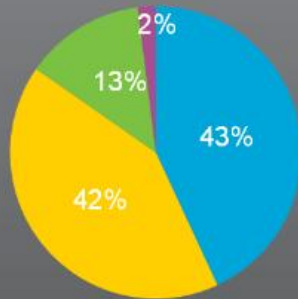
A function of culture and market

- City's loans are 60% retail/40% commercial
- City's market area tends to be more stable
- Real estate prices in City's market area have been relatively stable
- City's past-due loan trends are stable
- City's non-performing asset levels are stronger than peers
- City has been aggressive about charging down non-performing loans

Loan Portfolio weighted toward Retail

But - CHCO's markets have been more stable

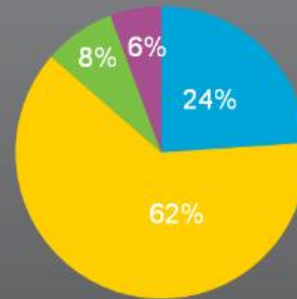
City Holding Company



- Residential Real Estate
- Commercial
- HELOC's
- Consumer/Other

As of December 31, 2011

Peer Group



- Residential Real Estate
- Commercial
- HELOC's
- Consumer/Other

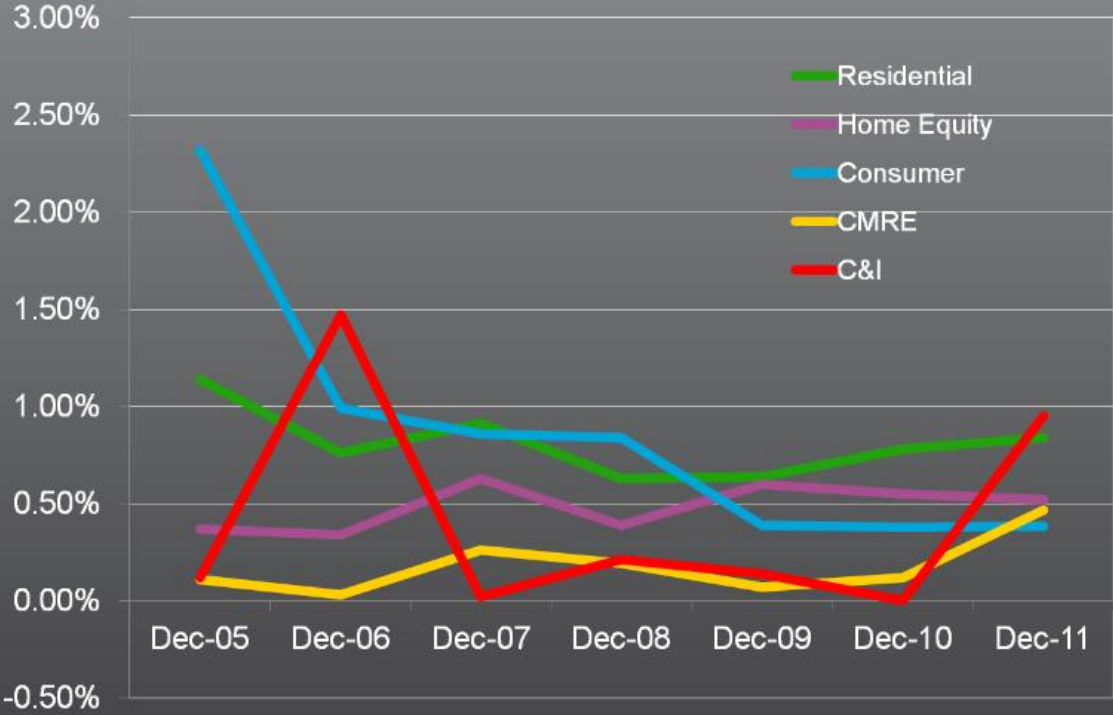
Sample of 272 publicly traded banks and thrifts with assets between \$1-\$10 billion as of September 30, 2011

Retail loan facts:

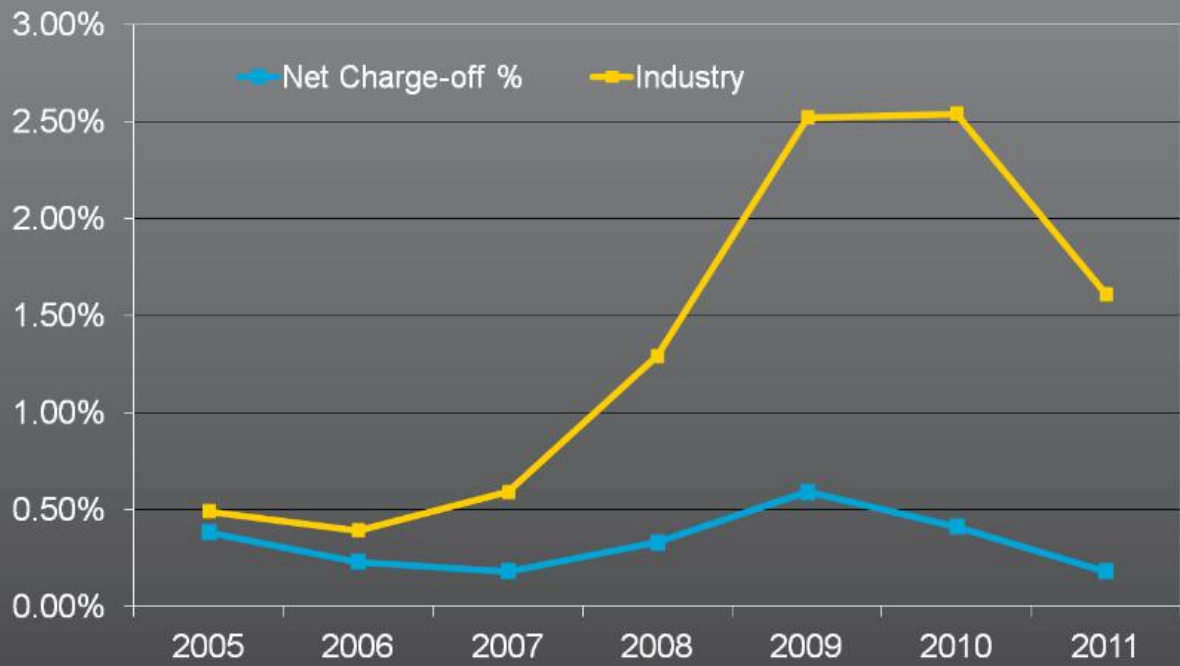
- Residential real estate are 1,3,5 and 10 Yr ARMs
- No sub-prime, interest-only, option adjustable
- 68% of home equity loans are 1st lien position
- 64% of home equity loans have an LTV < 80%
- Ave loan balance for residential real estate is \$91,000
- Ave loan balance for home equity loans is \$38,000

Stable past-due loans (30+ days)

Past-due loans trends are stable and reflect better economics in City's core markets

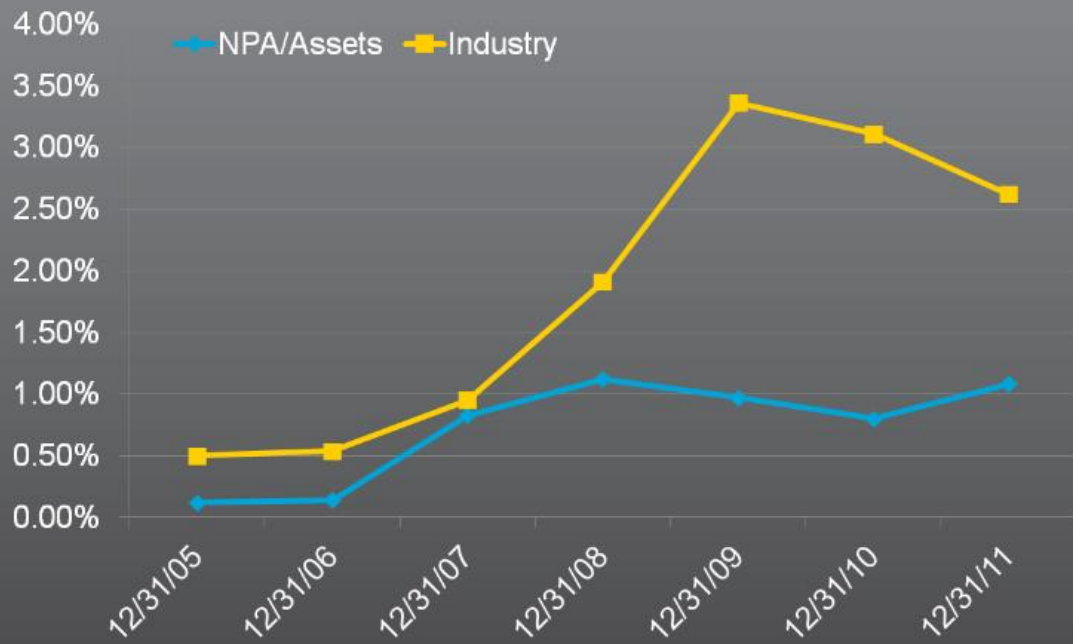


Charge-off trends:



Source: FDIC, All Insured Depository Institutions
Peer data as of September 30, 2011

Non-performing assets & OREO

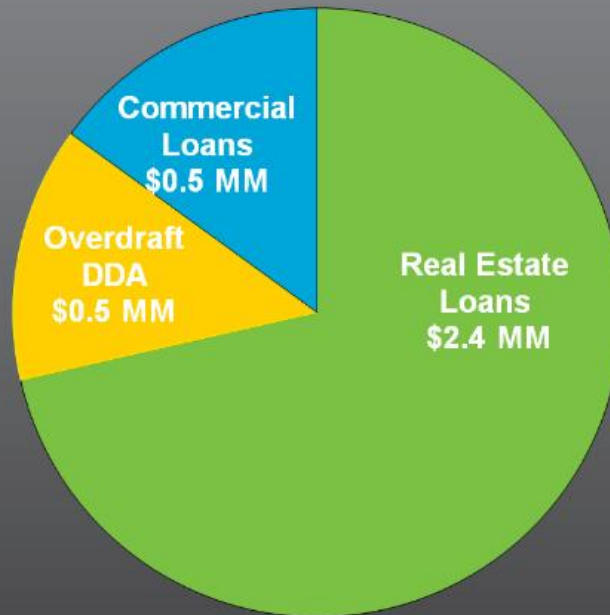


Source: FDIC, All Insured Depository Institutions
Peer data as of September 30, 2011

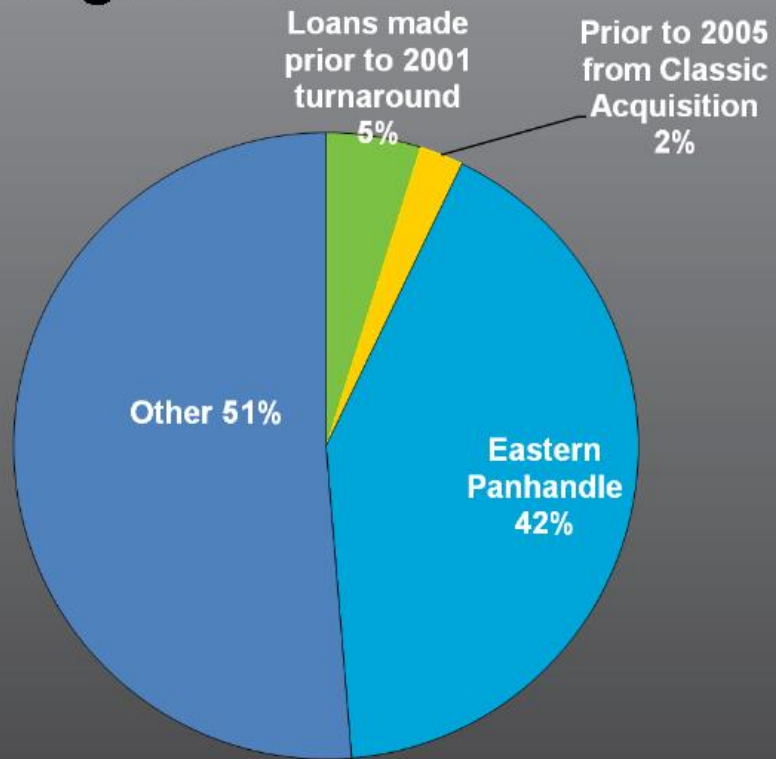
Net charge-offs: 2011

Net C/O: \$3.4 MM (0.18% of Average Loans)

Provision \$4.6 MM



Retail charge-offs: 2011



A High Performing Bank for shareholders & employees:

City Ranked #3
of Top 150 US Banks
in 2010 by *Bank Director*

What Does It Take
TO BE GREAT?
by JACK MILLIGAN

What it takes to be a great bank in today's in-your-face business climate is pretty much what it always has, only more so. Consistency, strong management, a deep understanding of one's core market and careful risk taking resulted most of the top place finishers on Bank Director's 2011 Bank Performance Scorecard, a ranking of the 150 largest U.S. publicly traded banks and thrifts based on 2010 calendar year earnings.

But it takes to be a great bank in today's in-your-face business climate is pretty much what it always has, only more so. Consistency, strong management, a deep understanding of one's core market and careful risk taking resulted most of the top place finishers on Bank Director's 2011 Bank Performance Scorecard, a ranking of the 150 largest U.S. publicly traded banks and thrifts based on 2010 calendar year earnings.

gave State Bank plenty of capital. And the bank received less share assistance from the FDIC, which partly explains its outstanding asset quality. But FDIC-assisted deals have been one of the industry's best growth options in a stagnant economy—Evans has now done five deals with the FDIC—and he deserves credit for building a strong institution out of the remains on several failed banks. (For more on State Bank Financial, see "Opportunity of a Lifetime" on page 32).

more failed banks in Georgia than in any other country and Evans has capitalized on it. Franghion, a principal and director of Silver Creek + Partners in New York, is year's sixth place finisher—Miami Lakes, BankUnited Inc.—also is the product of an deal. In 2009, former North Fork Bancorp. has acquired the remains of BankUnited of Florida, from the FDIC. The deal was \$1 million in capital from various private investors with State Bank, BankUnited scored high and asset quality on this year's ranking.

dominated this year's Scorecard, a trend evident in previous rankings. Of the top 10 four institutions had more than \$4 billion in assets. The highest scoring bank with more than \$1 billion in assets was Pittsburgh-based PNC Financial Inc. at 44th. This performance has might action of size. Smaller institutions are easier to acquire than large banks with high rankings since as they are able to access the capital markets sooner and, rebuild their balance sheets and charge a premium for their bad loans. "I would have to have fared much better because they took it on," he says.

Scorecard also saw a significant shift in the

BANK PERFORMANCE SCORECARD TOP 150 BANKS

Rank	Company Name	Ticker	State	Total Assets (\$000)	Industry Type	Profitability				Capital Adequacy			Asset Quality			Final Score
						Core RGA (%)	RGA Rank	Core ROAE (%)	ROE Rank	Total Common Equity/Tang Assets (%)	TCE Rank	NPA's/Loans & OREO (%)	NPA Rank	NCOs/ Avg Loans (%)	NCOs Rank	
1	State Bank Financial Corp.	STBZ	GA	2,828,579	Bank	1.66	4	13.07	10	12.42	10	1.20	17	0.15	5	55
2	First Financial Bankshares, Inc.	FFIN	TX	3,776,367	Bank	1.73	3	13.55	7	9.97	25	1.40	20	0.35	17	53.5
3	City Holding Company	CHCO	WV	2,637,295	Bank	1.59	6	13.38	9	10.01	22	1.07	13	0.41	21	54
4	First Republic Bank	FRC	CA	22,377,633	Bank	1.39	9	16.00	2	6.81	44	0.11	2	0.05	2	57
5	Republic Bancorp, Inc.	RBCAA	KY	3,622,703	Bank	1.65	2	17.97	3	10.00	23	3.08	57	0.83	55	64
6	BankUnited, Inc.	BKU	FL	16,869,560	Thrift	1.66	4	15.50	4	10.97	12	0.00	1	5.67	142	91.5
7	Commerce Bancshares, Inc.	CBSH	MO	16,902,339	Bank	1.22	17	11.26	17	10.27	20	1.66	25	0.96	61	97
8	Bank of the Ozarks, Inc.	OZBK	AR	3,273,699	Bank	1.36	10	13.75	6	9.57	31	2.96	53	0.81	53	100
9	Cullen/Frost Bankers, Inc.	CFR	TX	17,617,092	Bank	1.23	16	10.46	24	8.90	43	2.03	32	0.52	30	114
10	Brookline Bancorp, Inc.	BRKL	MA	2,720,542	Thrift	1.04	29	5.58	74	16.83	4	0.58	5	0.24	11	115

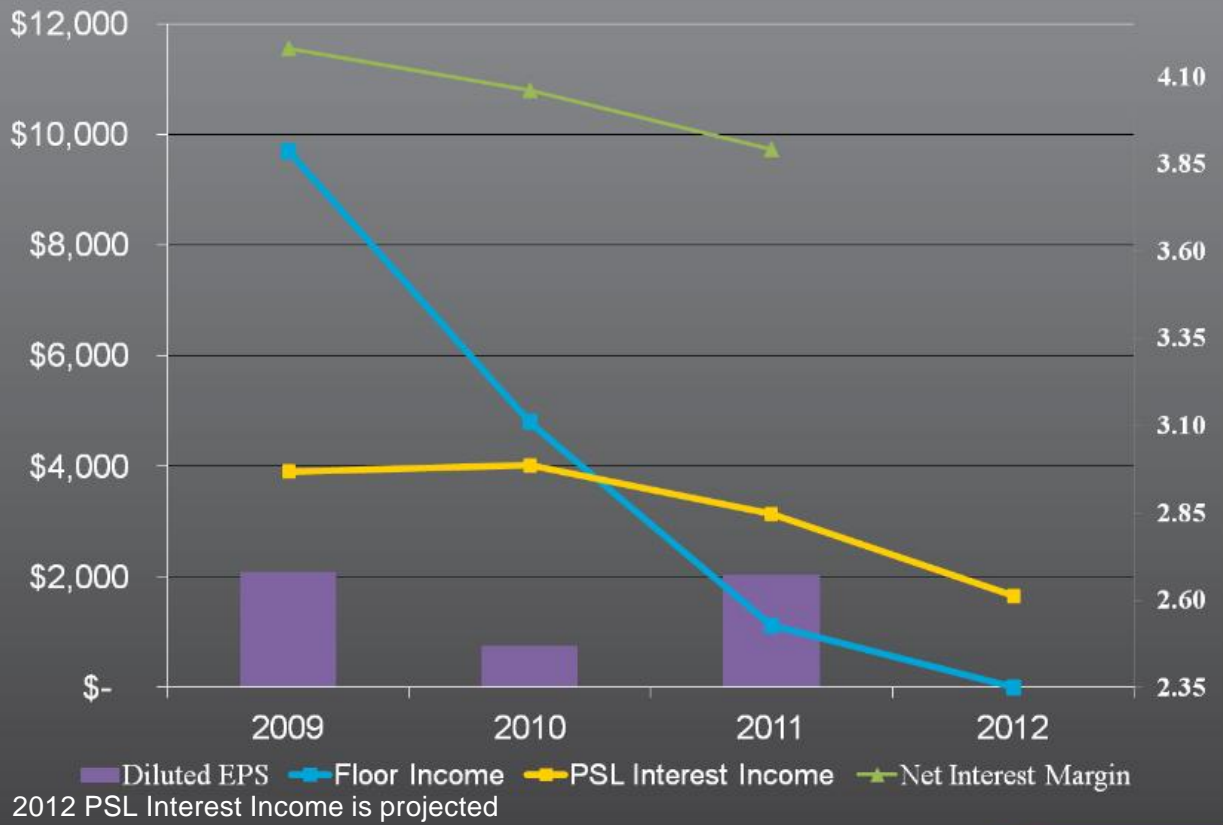
City Holding Company

CHCO *consistently* strong performance

	2007	2008	2009	2010	2011	2011 Regional Peer Median
Reported ROA	2.03%	1.12%	1.63%	1.47%	1.51%	1.07% - 91 st %ile
ROATCE	21.0%	11.4%	18.0%	15.1%	15.7%	13.2% - 82 nd %ile
Tangible Common Equity/TA	9.7%	8.83%	9.78%	10.01%	9.37%	9.11% - 55 th %ile
NIM	4.34%	4.64%	4.18%	4.06%	3.89%	3.91% - 45 th %ile
Efficiency Ratio	45.9%	46.3%	50.0%	51.6%	53.8%	58.4% - 86 th %ile
Non-Int Rev/Total Rev*	36.6%	35.9%	37.9%	36.3%	36.2%	29.5% - 91 st %ile

* Non-int rev excludes gain on Visa IPO; securities transactions

Stable Earnings despite headwinds



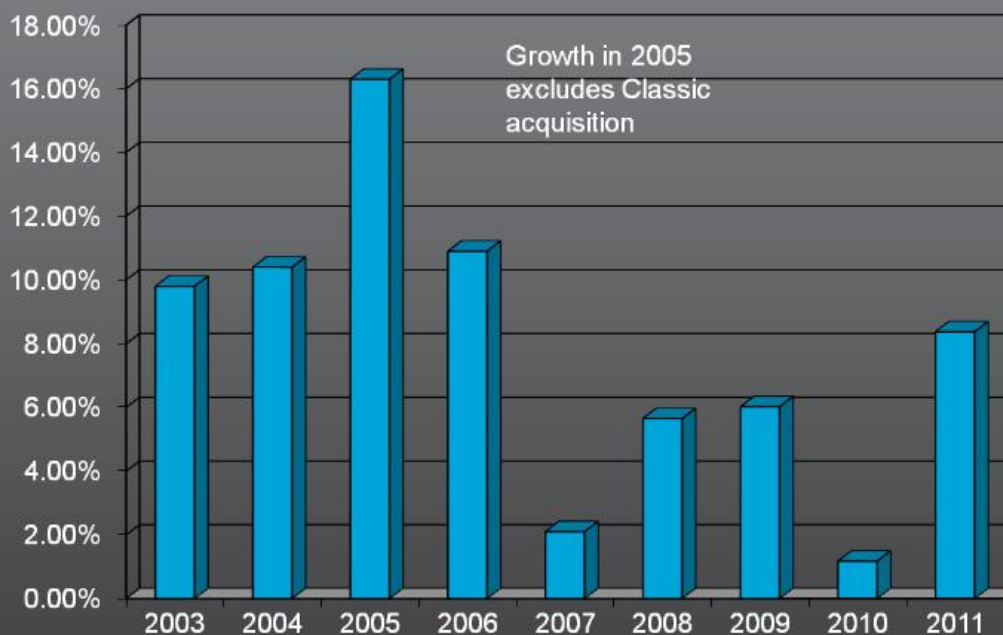
Growth:

CHCO is positioned to achieve “reasonable growth” in its core franchise

- Commercial
- Retail
- Insurance
- Trust & Investment Management

Commercial loan growth:

Success achieved due to community bank orientation, strong team, strong underwriting, and strong local economies



North Carolina Loan Portfolio

In 2007, City hired a lender with significant experience in the Charleston WV MSA to call in both Charleston WV and in North Carolina. Over 54 months, City has developed a strong portfolio of commercial real-estate loans in North Carolina & Virginia from these efforts. A second lender has been hired, and office space secured for the Charlotte-based office going forward.

- Markets: Charlotte, Winston-Salem, Raleigh, & Norfolk, VA
- Projects: Apartments 25%, High Tech Office Bldgs 10%, GSA 30%, Grocery Stores 10%; Medical Office Bldgs 15%
- Loans Outstanding: \$59.5 million
- Debt Service Coverage * 1.52x
- Loan to Value* 72%
- Weighted Average Rate 4.57%
- Average Loan Size \$5.9 million

* Based on average of this portfolio

Deposit growth opportunity:

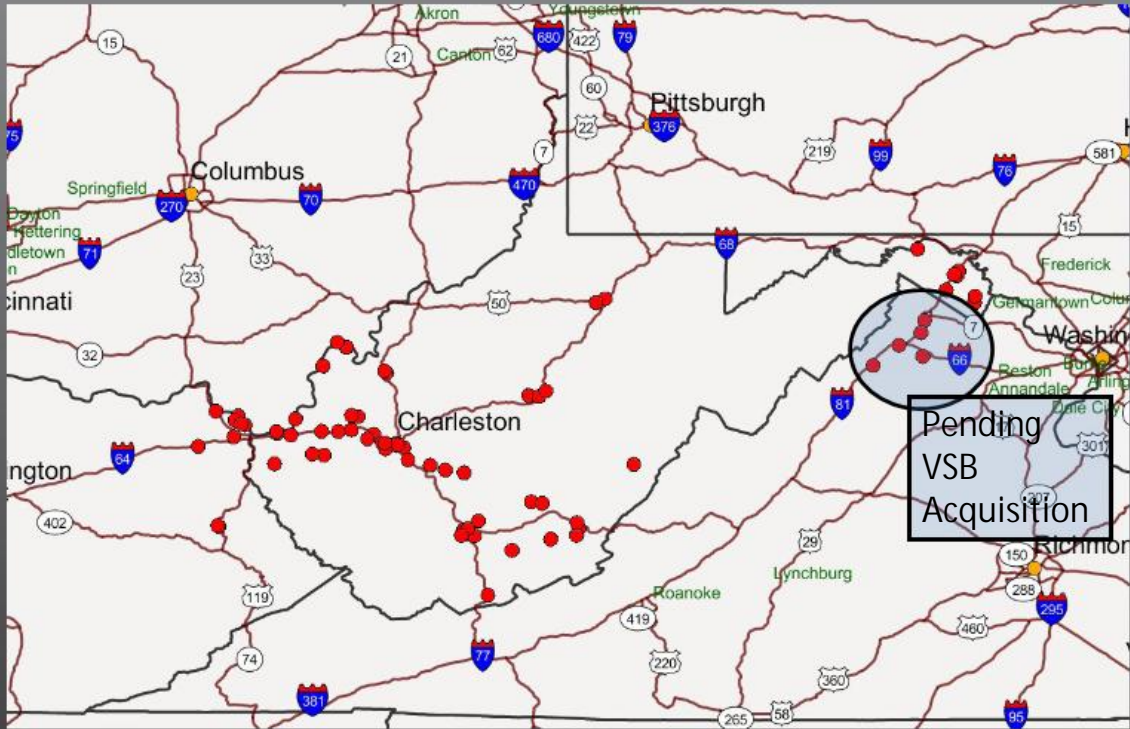
CHCO has many small deposit relationships; peers tend to have larger commercial & public deposits

	Branches	Deposits	Deposits/Branch
CHCO	68	\$ 2.2 B	\$33 million
BBT	36	\$ 3.2 B	\$90 million
JPM	24	\$ 1.4 B	\$60 million
UBSI	19	\$ 1.1 B	\$60 million
HBAN	15	\$ 0.9 B	\$59 million
WSBC	11	\$0.3 B	\$30 million
FITB	10	\$ 0.3 B	\$30 million

Includes branches within 5 miles of City branch
Source: SNL

Growth:

Expanding retail distribution to capture additional retail households

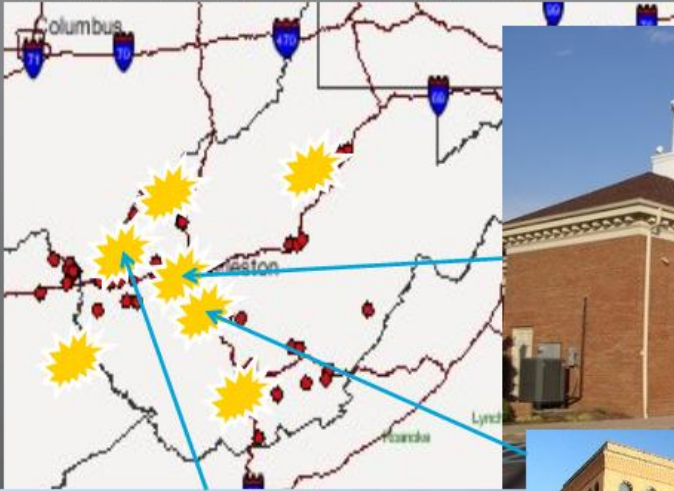


Source: SNL

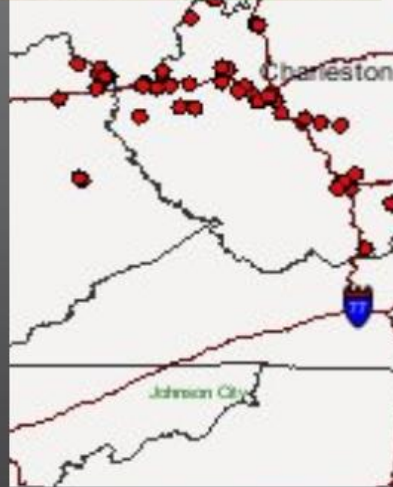
City opened four Wal-Marts in key markets where it had significant share



Branch renovations/expansions to meet customer demand

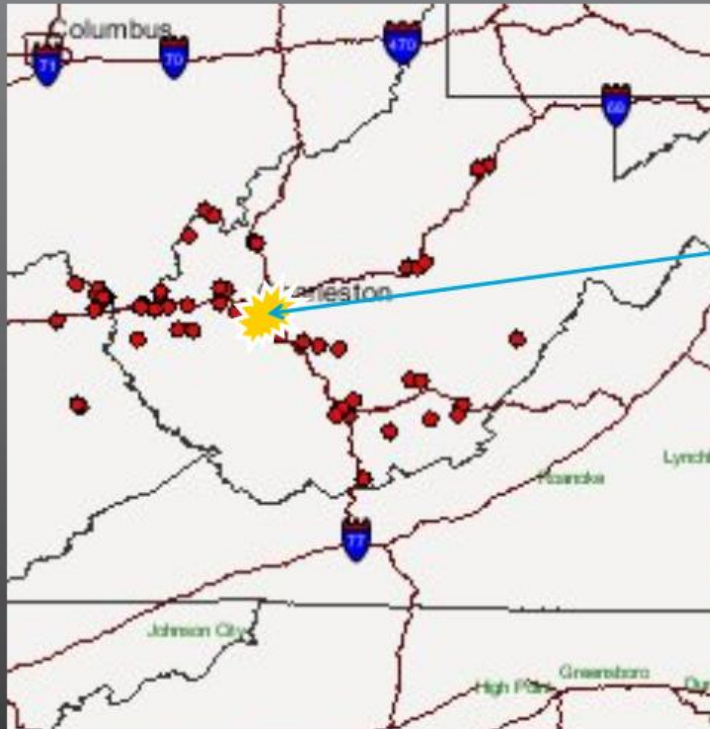


Eastern panhandle expansion exhibits strong demographics



Sept 2010

**Expansion into South
Charleston WV has
encouraging early results**



City Holding Company

De novo branch results



CityInsurance: Growing

Revenues

- 2006 \$2.3 million
- 2007 \$4.1 million
- 2008 \$4.2 million
- 2009 \$5.6 million
- 2010 \$5.5 million
- 2011 \$5.9 million

Markets

Charleston (3 locations)
Huntington
Ripley
Beckley
Martinsburg
Ashland

Lines of Business

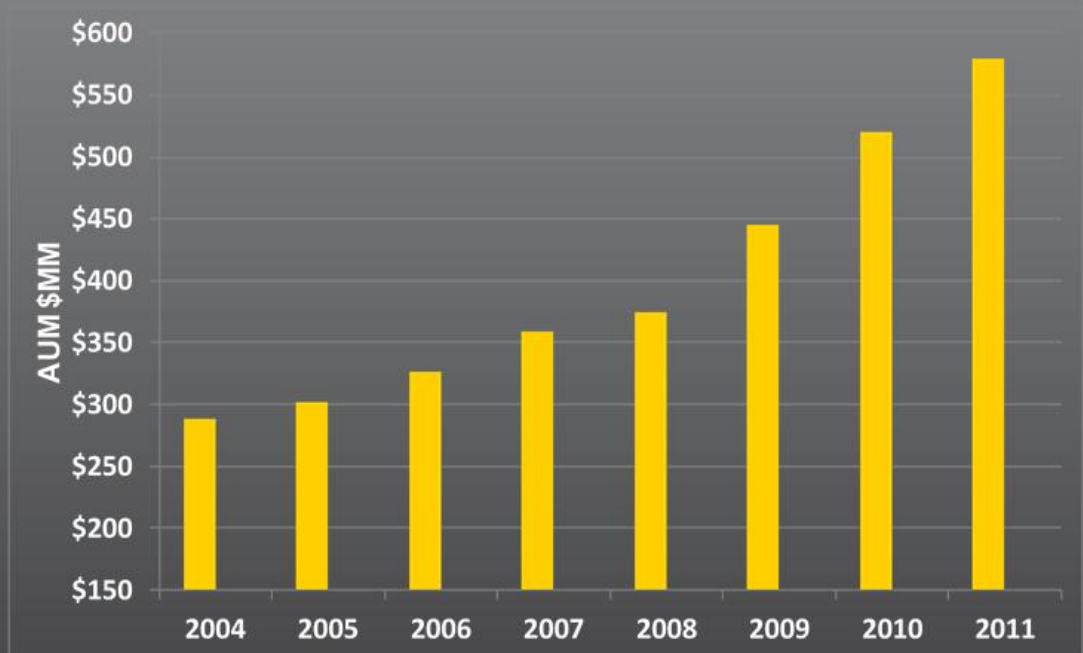
Personal Lines
Workers Compensation
Health/Benefits/Life Ins
Property/Casualty

Acquisitions

Dickens & Clark (Teays Valley)
Patton Insurance - Nitro
Millcreek Insurance - Ripley
Ashland Area Insurance

Trust AUM: Strong growth

CAGR (Dec 31, 2004-Dec 31, 2011) of 9.2%

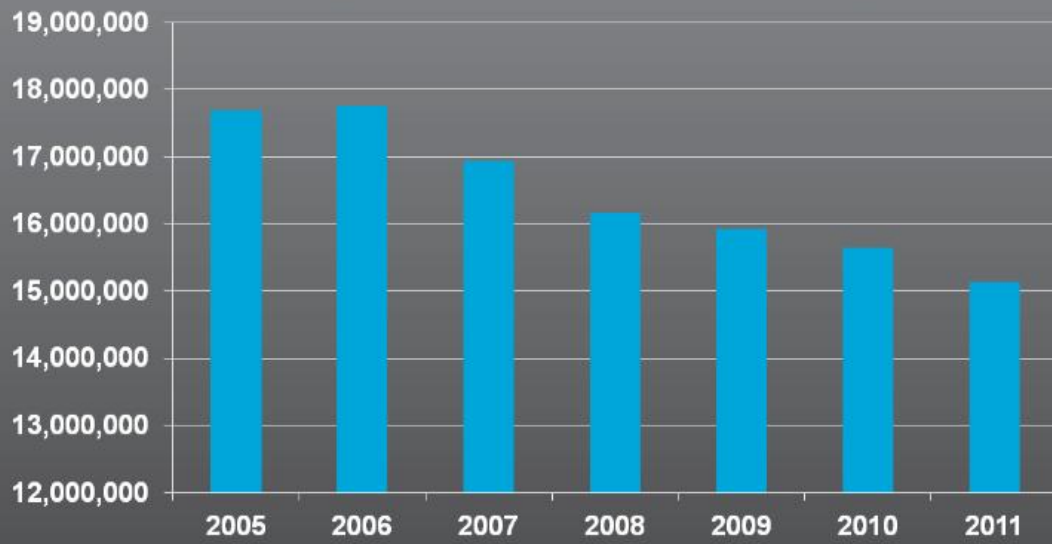


CHCO: Capital flexibility

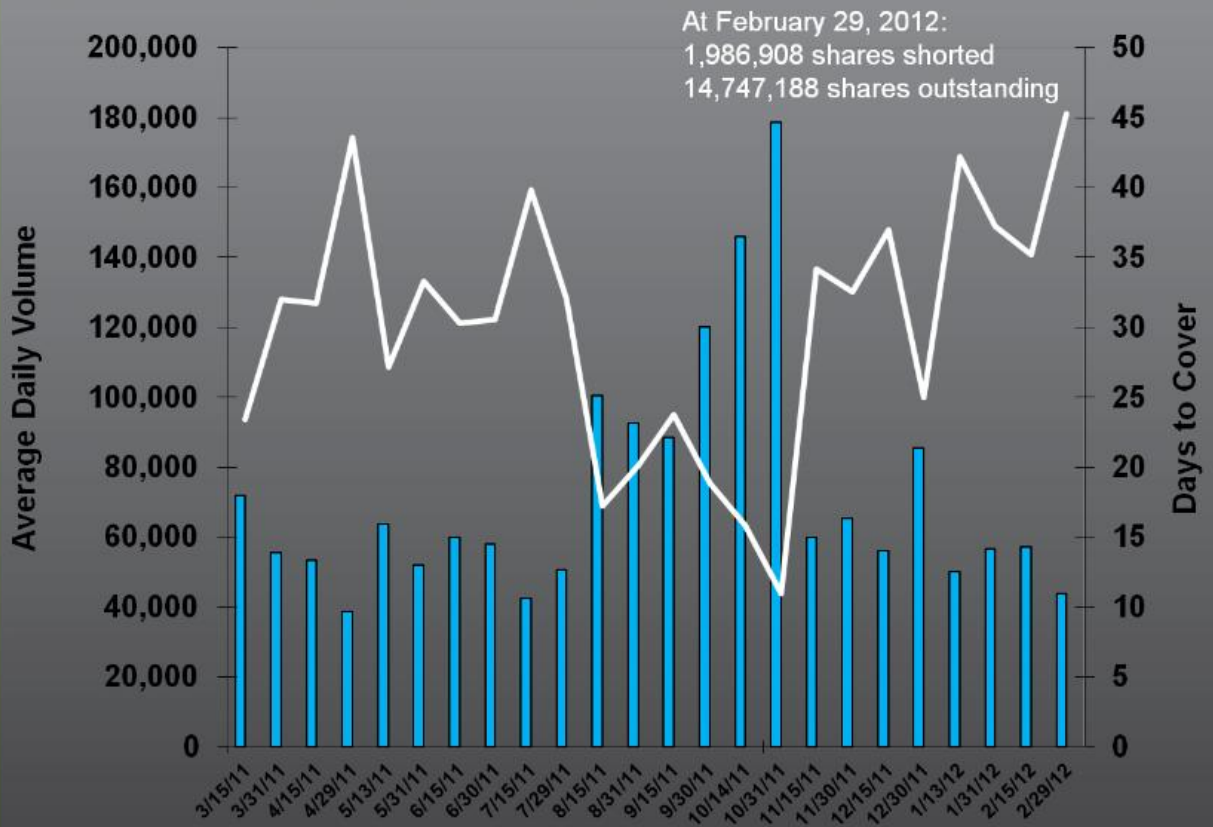
- Tangible common equity at 12/31/11: 9.37%
- No TARP!!!!
- Dividends
 - Increased 10% in April 2004 to \$0.88
 - Increased 14% in April 2005 to \$1.00
 - Increased 12% in April 2006 to \$1.12
 - Increased 11% in April 2007 to \$1.24
 - Increased 10% in April 2008 to \$1.36
 - **Increased 3% in January 2012 to \$1.40**
 - **Dividend yield of 4.0% (as of 3/9/12)**
 - **Dividend payout ratio 53% (Analyst est. EPS for 2012 of \$2.64)**
- Share repurchases
 - Purchased 755,501 shares during 2011 (4.9%)
 - Driven by CHCO's strong profitability, CHCO can achieve greater long-term share repurchase activity than peers.

Share Count:

Average Shares Outstanding



Short Position in CHCO



Growth per share (12/31/04 - 12/31/11):

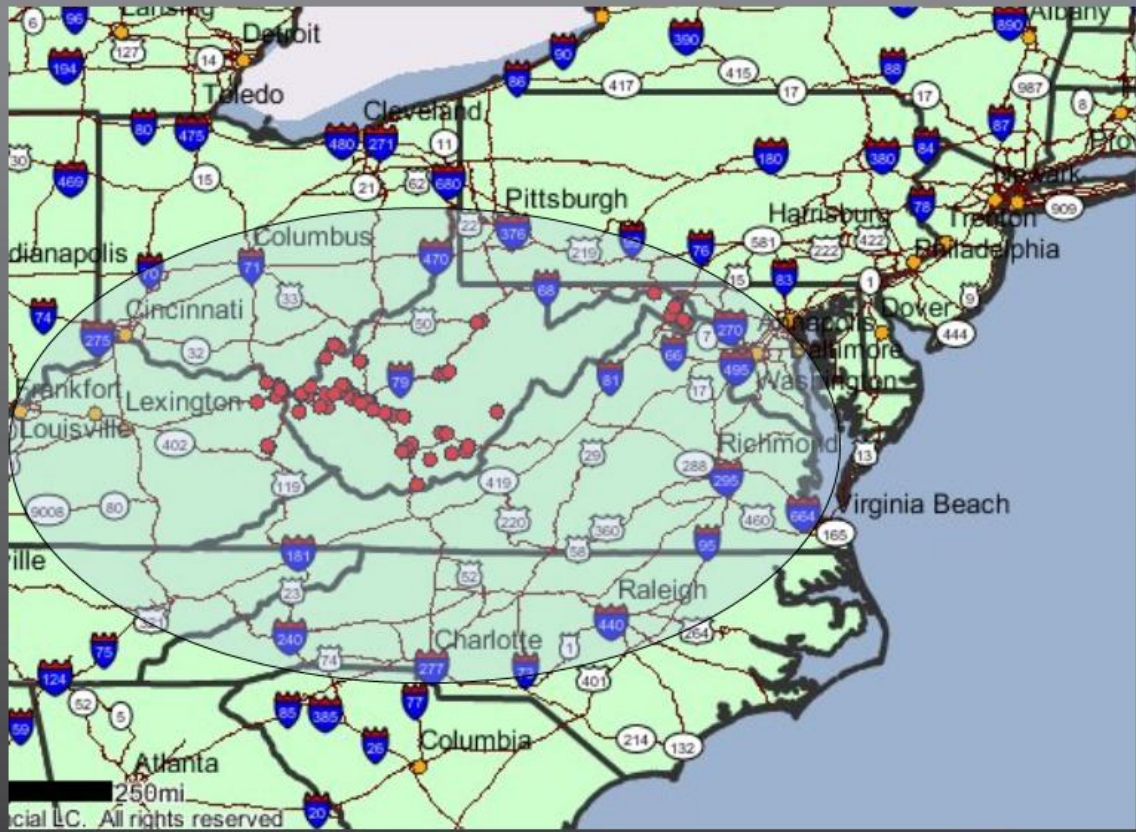
- Loans per share: 5.9% CAGR
- Deposits per share: 5.1% CAGR
- Non-interest inc per share: 2.3% CAGR
- Expenses per share: 4.0% CAGR

Implication: While CHCO operates in relatively low growth markets, high profitability allows share repurchases, which have driven core earnings despite the economic environment of the last several years

Acquisition philosophy:

- Historically less acquisitive than peers
- Acquisitions must truly be strategic or meaningfully accretive
- Opportunities have increased
- Actively looking at FDIC and non-FDIC deals
 - In-market
 - Adjacent market
 - Growth markets
- Size: Generally \$100MM to \$1B

Acquisition territory:



Virginia Savings Bank - a solid franchise:

- Assets of \$130 million
- Loans of \$88 million
- Deposits of \$117 million
- Equity \$11.7 million
- 5 branches in Northwestern Virginia
- Non-performing Loans of \$1.0 million
- OREO of \$1.1 million
- ALLL of \$1.2 million

Virginia Savings Bank - pricing metrics:

- VSB Share Equivalents: 1,899,984
- Terms
 - \$6.17 cash or
 - 0.2100 share of CHCO
- Valuation as of March 9, 2012:
 - Cash of \$4.7 million
 - 240,000 shares (\$34.61 on 3/9/12) valued at \$8.3 million
 - Total value \$13.0 million

Virginia Savings Bank - YTD Income on stand-alone basis

	2011
Net Interest Income	\$4,832,000
Less: Provision	(\$171,000)
Non-Interest Income	\$1,093,000
Non-Interest Expense	(\$4,631,000)
Pre-tax Net Income	\$1,122,000
Taxes	(\$410,000)
Net income	\$711,000

Virginia Savings Bank: Next Steps

- SEC Review and Clearance of S-4 Registration Statement
- Federal Reserve Approval
- OCC Approval
- Virginia Bureau of Financial Institutions Approval
- Satisfaction of Covenants, Representations & Warranties
- Deposit Account Retention
- Deal must be completed by May 31, 2012

An experienced management team

TITLE	EXPERIENCE	AGE	JOINED
CEO	PPLS; CHCO CFO; PHD	49	2001
EVP - Retail	PPLS	56	2001
EVP - Commercial	One Valley; BB&T, CPA	62	2004
CFO	Public Accounting, CPA	46	2005
CAO/CIO	City National Bank	48	1989
SVP - Branches	BB&T	43	2001
SVP - CCO	United Bankshares, CPA	38	1998
SVP - CRO	BB&T	55	2001
SVP Consumer	Bank One	45	2001
SVP Mortgage	United Bankshares	60	2004
SVP Trust	City National Bank	57	1985
SVP Insurance	Rogers; Principal	42	2007
Treasurer	City National Bank	45	1990

Value in the banking sector?

Checklist for success in current environment:

Capital

- Strongly capitalized - *Top 10%*

Markets

- Solid distribution network - *Excellent*
- Stable geographic markets - *Yes; WV & E Kentucky*
- Disciplined competition - *Yes; see NIM*

Performance

- Strong net interest margin - *Yes*
- Strong NIM management - *See results (floors)*
- Dependence on Non-Interest Income - *Top decile*
- Ability to control expenses - *Top decile efficiency ratio*

Growth

- Liquidity to grow - *Extremely strong*
- Ability to grow share in market - *5-mile branch share 32%; deposit share 14%*
- Opportunity to grow into new markets - *Well positioned*
- Management - *Experienced team with great results*

CHCO represents good value and stability

- **Pricing Metrics***:
- Price to Book: 164%
- Price to Tangible Book: 201%
- Price to 2012 Projected Earnings**
13.1x
- Dividend Yield 4.0%
- Div Payout Ratio (First Call)** 53%
- Tangible Capital/Tangible Assets 9.37%
- Institutional Ownership 63%

* Based on Price of \$34.61 (3/9/12)

** Based on analyst estimate of \$2.64 (average of 8)