

FORM 10-Q
UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
EXCHANGE ACT OF 1934

For the quarterly period ended April 28, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-7977

NORDSON CORPORATION

(Exact name of registrant as specified in its charter)

Ohio

(State or other jurisdiction of
incorporation or organization)

28601 Clemens Road, Westlake, Ohio

(Address of principal executive offices)

34-0590250

(I.R.S. Employer Identification No.)

44145

(Zip Code)

Registrant's telephone number, including area code: (440) 892-1580

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: Common Shares without par value as of April 28, 2002: 33,527,469

TABLE OF CONTENTS

Part I – FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

CONDENSED CONSOLIDATED STATEMENT OF INCOME

CONDENSED CONSOLIDATED BALANCE SHEET

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Part II — Other Information

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

SIGNATURES

NORDSON CORPORATION

INDEX

	<u>Page Number</u>
Part I - Financial Information	
Item 1. Financial Statements (Unaudited)	
Condensed Consolidated Statement of Income - Thirteen and Twenty-Six Weeks ended April 28, 2002 and April 29, 2001	3
Condensed Consolidated Balance Sheet - April 28, 2002 and October 28, 2001	4
Condensed Consolidated Statement of Cash Flows – Twenty-Six Weeks ended April 28, 2002 and April 29, 2001	5
Notes to Condensed Consolidated Financial Statements	6
Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations	13
Item 3. Quantitative and Qualitative Disclosures About Market Risk	16
Item 4. Submission of Matters to a Vote of Security Holders	17
Part II - Other Information	
Item 6. Exhibits and Reports on Form 8-K	17
Signature	18

Part I — FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS (UNAUDITED)

NORDSON CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF INCOME
(Dollars and shares in thousands except for per share amounts)

	Thirteen Weeks Ended		Twenty-Six Weeks Ended	
	April 28, 2002	April 29, 2001	April 28, 2002	April 29, 2001
Sales	\$163,526	\$192,825	\$308,483	\$368,158
Cost of sales	75,644	85,706	140,847	163,019
Selling & administrative expenses	70,180	80,889	136,544	156,559
Goodwill amortization	—	3,861	—	7,723
Restructuring and severance costs	814	1,323	814	1,449
Operating profit	16,888	21,046	30,278	39,408
Other income (expense):				
Interest expense	(5,438)	(7,917)	(11,116)	(15,731)
Interest and investment income	236	181	585	350
Other – net	(74)	269	353	1,311
Income before income taxes	11,612	13,579	20,100	25,338
Income taxes	3,832	4,572	6,633	8,805
Net income	\$ 7,780	\$ 9,007	\$ 13,467	\$ 16,533
Common Shares	33,301	32,618	33,227	32,535
Common share equivalents	545	343	394	410
Common shares and common share equivalents	33,846	32,961	33,621	32,945
Earnings per share:				
Basic	\$.23	\$.28	\$.41	\$.51
Diluted	\$.23	\$.27	\$.40	\$.50
Dividends per common share	\$.14	\$.14	\$.28	\$.28

See accompanying notes.

NORDSON CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEET
(Dollars in thousands)

	April 28, 2002	October 28, 2001
	(UNAUDITED)	
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 4,707	\$ 7,881
Marketable securities	25	62
Receivables	141,760	167,822
Inventories	120,028	139,186
Deferred income taxes	37,485	37,564
Prepaid expenses	6,685	9,662
Total current assets	310,690	362,177
Property, plant and equipment – net	128,554	133,332
Goodwill – net	327,378	326,515
Other intangible assets – net	16,413	16,591
Other assets	19,224	23,838
	\$ 802,259	\$ 862,453
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Notes payable	\$ 141,105	\$ 194,964
Accounts payable	51,932	55,357
Current portion of long-term debt	13,730	14,580
Other current liabilities	84,168	90,752
Total current liabilities	290,935	355,653
Long-term debt	179,871	188,078
Other liabilities	57,811	54,996
Shareholders' equity:		
Common shares	12,253	12,253
Capital in excess of stated value	121,289	114,889
Accumulated other comprehensive loss	(21,719)	(18,358)
Retained earnings	503,749	499,570
Common shares in treasury, at cost	(341,582)	(344,194)
Deferred stock-based compensation	(348)	(434)
Total shareholders' equity	273,642	263,726
	\$ 802,259	\$ 862,453

See accompanying notes.

NORDSON CORPORATION
CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS (UNAUDITED)
(Dollars in thousands)

	Twenty-Six Weeks Ended	
	April 28, 2002	April 29, 2001
Cash flows from operating activities:		
Net income	\$ 13,467	\$ 16,533
Depreciation and amortization	13,585	20,334
Changes in operating assets and liabilities	33,708	(33,924)
Other — net	7,085	666
	<u>67,845</u>	<u>3,609</u>
Cash flows from investing activities:		
Additions to property, plant and equipment	(7,180)	(15,533)
Sale of marketable securities	37	—
Acquisition of new businesses	(282)	(280,351)
	<u>(7,425)</u>	<u>(295,884)</u>
Cash flows from financing activities:		
Net proceeds from (repayment of) notes payable	(52,608)	247,658
Net payment from (repayment of) long-term debt	(10,760)	47,301
Issuance of common shares	9,125	5,553
Purchase of treasury shares	(187)	(436)
Dividends paid	(9,288)	(9,104)
	<u>(63,718)</u>	<u>290,972</u>
Effect of exchange rate changes on cash	124	850
Decrease in cash	(3,174)	(453)
Cash and cash equivalents		
Beginning of fiscal year	7,881	785
End of period	<u>\$ 4,707</u>	<u>\$ 332</u>

See accompanying notes.

NORDSON CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

April 28, 2002

1. *Basis of presentation.* The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the quarter ended April 28, 2002 are not necessarily indicative of the results that may be expected for the full fiscal year. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's annual report on Form 10-K for the year ended October 28, 2001.
2. *Revenue recognition.* Revenues are recognized when customer orders are complete and shipped. Accruals for the cost of product warranties are maintained for anticipated future claims. A limited number of the Company's large engineered system sales contracts are accounted for using the percentage-of-completion method. Accordingly, the amount of revenue recognized for a given accounting period is based on the ratio of actual costs incurred to total estimated costs at completion.
3. *Use of estimates.* The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements. Actual amounts could differ from these estimates.
4. *Inventories.* Inventories consisted of the following:

(in dollars in thousands)	<u>April 28, 2002</u>	<u>October 28, 2001</u>
Finished goods	\$ 46,508	\$ 56,106
Work-in process	15,916	15,517
Raw materials and finished parts	57,604	67,563
	\$120,028	\$139,186

5. *Accounting changes.* On October 29, 2001 the Company adopted the provisions of Financial Accounting Standards Board statements No. 141, "Business Combinations," and No. 142, "Goodwill and Other Intangible Assets." No. 141 requires that all business combinations be accounted for by the purchase method and that certain acquired intangible assets be recognized as assets apart from goodwill. No. 142 provides that goodwill should not be amortized but instead be tested for impairment annually at the reporting unit level. In accordance with No. 142, the Company completed a transitional goodwill impairment test that resulted in no impairment loss being recognized. No reclassification of intangible assets apart from goodwill was necessary as a result of the adoption of No. 142. Goodwill amortization expense for the thirteen weeks ended April 29, 2001 was \$3,861,000 (\$2,811,000 after tax, or \$.09 per share). Goodwill amortization expense for the twenty-six weeks ended April 29, 2001 was \$7,723,000 (\$5,622,000 after tax, or \$.17 per share).

The following table reflects the consolidated results adjusted as though the adoption of No. 142 occurred as of the beginning of fiscal 2001:

	Thirteen Weeks Ended		Twenty-Six Weeks Ended	
	April 28, 2002	April 29, 2001	April 28, 2002	April 29, 2001
(in thousands)				
Net income:				
As reported	\$7,780	\$ 9,007	\$13,467	\$16,533
Goodwill amortization	—	2,811	—	5,622
Adjusted net income	<u>\$7,780</u>	<u>\$11,818</u>	<u>\$13,467</u>	<u>\$22,155</u>
Basic earnings per share:				
As reported	\$.23	\$.28	\$.41	\$.51
Goodwill amortization	—	.09	—	.17
Adjusted net income	<u>\$.23</u>	<u>\$.37</u>	<u>\$.41</u>	<u>\$.68</u>
Diluted earnings per share:				
As reported	\$.23	\$.27	\$.40	\$.50
Goodwill amortization	—	.09	—	.17
Adjusted net income	<u>\$.23</u>	<u>\$.36</u>	<u>\$.40</u>	<u>\$.67</u>

Changes in the carrying amount of goodwill for the twenty-six weeks ended April 28, 2002 by operating segment are as follows:

	Adhesive Dispensing & Nonwoven Fiber Systems	Coating & Finishing Systems	Advanced Technology Systems	Total
(dollars in thousands)				
Balance at October 28, 2001	\$27,337	\$3,204	\$295,974	\$326,515
Acquisition	—	—	1,001	1,001
Currency effect	(59)	16	(95)	(138)
Balance at April 28, 2002	<u>\$27,278</u>	<u>\$3,220</u>	<u>\$296,880</u>	<u>\$327,378</u>

Information regarding the Company's intangible assets subject to amortization is as follows:

(Dollars in thousands)

	October 28, 2001		
	Carrying Amount	Accumulated Amortization	Net Book Value
Core/Developed Technology	\$10,400	\$1,069	\$ 9,331
Non-Compete Agreements	4,745	2,090	2,655
Patent Costs	2,498	1,184	1,314
Other	4,145	2,854	1,291
Total	<u>\$21,788</u>	<u>\$7,197</u>	<u>\$14,591</u>
	April 28, 2002		
	Carrying Amount	Accumulated Amortization	Net Book Value
Core/Developed Technology	\$10,400	\$1,272	\$ 9,128
Non-Compete Agreements	3,545	991	2,554
Patent Costs	2,226	948	1,278
Other	5,646	4,193	1,453
Total	<u>\$21,817</u>	<u>\$7,404</u>	<u>\$14,413</u>

At April 28, 2002 and October 28, 2001 \$2,000,000 of intangible assets related to a minimum pension liability for the Company's pension plans were not subject to amortization.

Amortization expense for the thirteen and twenty-six weeks ended April 28, 2002 was \$352,000 and \$642,000, respectively. Estimated amortization expense for each of the five succeeding fiscal years is as follows:

Fiscal Year	Amounts (in thousands)
2002	\$1,265
2003	\$1,235
2004	\$ 950
2005	\$ 860
2006	\$ 806

In August 2001, the Financial Accounting Standards Board issued Statement of Financial Standards No. 143, "Accounting for Asset Retirement Obligations." No. 143 requires entities to record the fair value of a liability for an asset retirement obligation in the period in which it is incurred. When a liability is initially recorded, the entity capitalizes a cost by increasing the carrying value of the related long-lived asset. Over time, the liability is accreted to its present value each period, and the capitalized cost is depreciated over the useful life of the related asset. Upon settlement of the liability, an entity either settles the obligation for its recorded amount or incurs a gain or loss upon settlement. The Company is required to adopt No. 143 in fiscal 2003 and has not yet determined the impact of adoption on its consolidated financial position or results of operations.

In October 2001, the Financial Accounting Standards Board issued Statement of Financial Standards No. 144, "Accounting for the Impairment or Disposal of Long-Lived Assets." No. 144, which supersedes No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of," provides a single accounting model for long-lived assets to be disposed of. Although retaining many of the fundamental recognition and measurement provisions of No. 121, this Statement significantly changes the criteria that would have to be met to classify an asset as held-for-sale. This distinction is important because assets held-for-sale are stated at the lower of their fair values or carrying amounts, and depreciation is no longer recognized. The Company is required to adopt No. 144 in fiscal 2003 and has not yet determined the impact of adoption on its consolidated financial position or results of operations.

6. *Comprehensive income.* Comprehensive income for the thirteen and twenty-six weeks ended April 28, 2002 and April 29, 2001 is as follows:

	Thirteen Weeks Ended		Twenty-Six Weeks Ended	
	April 28, 2002	April 29, 2001	April 28, 2002	April 29, 2001
(in thousands)				
Net income	\$ 7,780	\$ 9,007	\$13,467	\$16,533
Foreign currency translation adjustments	(2,047)	(4,188)	(3,361)	(3,194)
Comprehensive income	\$ 5,733	\$ 4,819	\$10,106	\$13,339

Accumulated other comprehensive loss consisted of \$17,047,000 of accumulated foreign currency translation adjustments and \$4,672,000 of minimum pension liability adjustments at April 28, 2002. At April 29, 2001 it consisted entirely of accumulated foreign currency translation adjustments. Accumulated other comprehensive loss as of April 28, 2002 and April 29, 2001 is as follows:

	April 28, 2002	April 29, 2001
(dollars in thousands)		
Beginning balance	\$(18,358)	\$(11,946)
Current-period change	(3,361)	(3,194)
Ending balance	\$(21,719)	\$(15,140)

7. *Operating segments.* The Company conducts business across three primary businesses: adhesive dispensing and nonwoven fiber systems, coating and finishing systems and advanced technology systems. The composition of segments and measure of segment profitability is consistent with that used by the Company's management. The primary measurement focus is operating profit, which equals sales less operating costs and expenses. Operating profit excludes interest income (expense), investment income (net) and other income (expense). Items below the operating income line of the Condensed Consolidated Statement of Income are not presented by segment, since they are excluded from the measure of segment profitability reviewed by the Company's management. The accounting policies of the segments are generally the same as those described in Note 1, Significant Accounting Policies, of the Company's annual report on Form 10-K for the year ended October 28, 2001.

End markets for Nordson products include food and beverage, metal furniture, appliances, electronic components, disposable nonwoven products and automotive components. Nordson sells its products primarily through a direct, geographically dispersed sales force.

The following table presents information about the Company's reportable segments:

(in thousands)	Adhesive Dispensing & Nonwoven Fiber Systems	Coating & Finishing Systems	Advanced Technology Systems	Corporate	Total
Thirteen weeks ended April 28, 2002					
Net external sales	\$104,107	\$28,923	\$30,496	\$ —	\$163,526
Operating profit (loss)	23,024	643	2,091	(8,870) (a)	16,888
Thirteen weeks ended April 29, 2001					
Net external sales	\$107,488	\$35,058	\$50,279	\$ —	\$192,825
Operating profit (loss)	21,151	3,228	11,624	(14,957) (a)	21,046
Twenty-six weeks ended April 28, 2002					
Net external sales	\$194,886	\$55,744	\$57,853	\$ —	\$308,483
Operating profit (loss)	38,191	723	4,930	(13,566) (a)	30,278
Twenty-six weeks ended April 29, 2001					
Net external sales	\$205,477	\$63,876	\$98,805	\$ —	\$368,158
Operating profit (loss)	37,153	2,903	23,660	(24,308) (a)	39,408

- (a) For the thirteen and twenty-six weeks ended April 28, 2002, this amount includes severance and restructuring costs of \$1,005. For the thirteen and twenty-six weeks ended April 29, 2001, this amount includes severance and restructuring costs of \$1,323 and \$1,449, respectively. For the thirteen and twenty-six weeks ended April 29, 2001, this amount includes goodwill amortization of \$3,861 and \$7,723, respectively.

A reconciliation of total segment operating income to total consolidated income before income taxes is as follows:

(dollars in thousands)	Thirteen weeks ended	
	April 28, 2002	April 29, 2001
Total operating income for reported segments	\$16,888	\$21,046
Interest expense	(5,438)	(7,917)
Interest and investment income	236	181
Other – net	(74)	269
Income before income taxes	<u>\$11,612</u>	<u>\$13,579</u>

(dollars in thousands)	Twenty-six weeks ended	
	April 28, 2002	April 29, 2001
Total operating income for reported segments	\$ 30,278	\$ 39,408
Interest expense	(11,116)	(15,731)
Interest and investment income	585	350
Other – net	353	1,311
Income before income taxes	<u>\$ 20,100</u>	<u>\$ 25,338</u>

The Company has significant sales in the following geographic regions:

(dollars in thousands)	Thirteen weeks ended	
	April 28, 2002	April 29, 2001
North America	\$ 72,903	\$ 95,516
Europe	56,306	59,877
Japan	14,907	17,475
Pacific South	19,410	19,957
	<u>\$163,526</u>	<u>\$192,825</u>

(dollars in thousands)	Twenty-Six weeks ended	
	April 28, 2002	April 29, 2001
North America	\$144,776	\$180,207
Europe	102,325	107,221
Japan	27,445	37,372
Pacific South	33,937	43,358
	<u>\$308,483</u>	<u>\$368,158</u>

ITEM 2.
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS

The following is Management's discussion and analysis of certain significant factors affecting the Company's financial condition and results of operations for the periods included in the accompanying condensed consolidated financial statements.

RESULTS OF OPERATIONS

SALES

Worldwide sales for the second quarter of 2002 were \$163.5 million, a 15.2% decrease from record sales of \$192.8 million for the comparable period of 2001. Volume decreased 13.0%, with the effect of the stronger dollar on currency translations accounting for the difference.

Volume in the Company's advanced technology systems segment was down 39%, primarily due to the continued global slowdown in the semiconductor and electronics industries. Volume for the Company's adhesive dispensing systems business was flat compared to the second quarter of 2001. Volume of the coating and finishing segment was down 15% due to continued slow demand for large, engineered systems.

Second quarter sales volume was down 24% in North America, 2% in Europe, 5% in Japan and 3% in the Pacific South region. Lower advanced technology sales impacted all four geographic regions.

On a year-to-date basis, worldwide sales were \$308.5 million, a decrease of 16.2% from 2001. Sales volume decreased 14.9%, with the remainder of the decrease traced to unfavorable currency translations. Volume of the advanced technology segment decreased 41%. Sales volume of the adhesive dispensing segment decreased 3%, and volume of the coating and finishing segment was down 11% from 2001.

Sales volume for the first two quarters of 2002 decreased in all four geographic regions, with North America down 20%, Europe down 3%, Japan down 18% and Pacific South down 22%. Lower advanced technology sales impacted all four geographic regions.

OPERATING PROFIT

Operating profit, as a percentage of sales, was 10.3% for the second quarter of 2002, compared to 10.9% for the second quarter of 2001. Excluding goodwill amortization, operating profit was 12.9% of sales last year. Operating profit, excluding severance and restructuring costs, was 10.9% for the second quarter of 2002, compared to 11.6% for 2001.

For the first half of 2002, operating profit, as a percentage of sales, was 9.8%, compared to 10.7% last year. Excluding goodwill amortization, operating profit was 12.8% of sales for the first half of last year. Operating profit, excluding severance and restructuring costs, as a percentage of sales decreased from 11.1% in 2001 to 10.1% in the current year.

The gross margin percentage for the second quarter of 2002 was 53.7%, down from 55.6% in 2001. The year-to-date gross margin percentage decreased from 55.7% last year to 54.3% this year. The lower margins were mainly attributable to the mix of products sold, unfavorable production volume variances and unfavorable currency effects.

At the beginning of fiscal 2000, the Company announced Action 2000, a program of broad-based initiatives to improve performance and reduce costs. During 2001, the Company's initiative resulted in the recognition of \$14.0 million of severance and restructuring charges. Of this amount, \$13.3 million of severance and related benefit payments were made to approximately 400 employees. The remainder related to inventory write-offs associated with the combination of certain businesses. It is anticipated that Action 2000 and its progeny programs will be substantially complete by the end of fiscal year 2002. Of the unpaid amount of \$7.6 million at October 28, 2001, \$2.5 million remained at April 28, 2002. During the second quarter of 2002, additional severance and restructuring costs of \$1.0 million were recognized. Of this amount, \$.8 million was recorded in the income statement below selling and administrative expenses and consisted primarily of severance payments to approximately fifty employees. The remaining amount of \$.2 million was included in cost of sales and related to inventory write-offs that occurred as a result of the combination of certain businesses.

Selling and administrative expenses decreased 13.2% and 12.8% for the thirteen and twenty-six weeks, respectively, of 2002 compared to the same period of 2001. The decrease is mainly attributable the results of Action 2000 described above. Due to the decrease in sales, selling and administrative expenses as a percent of sales increased from 41.9% in 2001 to 42.9% for the second quarter and from 42.5% to 44.3% for the year-to-date period.

NET INCOME

Compared to 2001, net income, as a percentage of sales before severance and restructuring costs, increased to 5.2% from 5.1% for the second quarter, but decreased from 4.7% to 4.6% for the first half. Net interest expense decreased \$2.5 million for the quarter and \$4.8 million for the first half, mainly as a result of lower borrowing levels.

Net income for the second quarter of 2002 was \$7.8 million or \$.23 per share on a diluted basis compared with \$9.0 million or \$.27 per share on a diluted basis in 2001. Excluding goodwill amortization, net income for the second quarter of 2001 was \$11.8 million, or \$.36 per diluted share. Excluding the effect of severance and restructuring costs, net income for the second quarter of 2002 was \$8.5 million or \$.25 per share on a diluted basis compared with \$9.9 million or \$.30 per share for the same period of 2001.

Year-to-date net income for 2002 was \$13.5 million or \$.40 per share on a diluted basis compared with \$16.5 million or \$.50 per share on a diluted basis in 2001. Excluding goodwill amortization, net income for 2001 was \$22.2 million, or \$.67 per share. Excluding the effect of severance and restructuring costs, year-to-date net income was \$14.1 million or \$.42 per share on a diluted basis in 2001, compared with \$17.5 million or \$.53 per share in 2001.

FOREIGN CURRENCY EFFECTS

In the aggregate, average exchange rates for the second quarter and the first half of 2002 used to translate international sales and operating results into U.S. dollars compared unfavorably with average exchange rates existing during the comparable 2001 periods. It is not possible to precisely measure the impact on operating results arising from foreign currency exchange rate changes, because of changes in selling prices, sales volume, product mix and cost structure in each country in which the Company operates. However, if transactions for the second quarter 2002 were translated at exchange rates in effect during the second quarter of 2001, sales would have been approximately \$4.3 million higher while third-party costs and expenses would have been approximately \$2.5 million higher. If the transactions for year-to-date 2002 were translated at exchange rates in effect during 2001, sales would have been approximately \$4.9 million higher, and third party costs and expenses would have been approximately \$2.8 million higher.

FINANCIAL CONDITION

During the first half of 2002, net assets increased \$9.9 million. This increase is primarily due to earnings of \$13.5 million and the net issuance of Nordson common stock related to stock option exercises totaling \$8.9 million, offset by the payment of \$9.3 million in dividends and \$3.4 million from translating foreign net assets at the end of the second quarter when the U.S. dollar was stronger against other currencies than at the prior year end.

Working capital, as of the end of the second quarter, increased \$13.2 million over the prior year-end. This change consisted primarily of decreases in notes payable, accounts payable and other current liabilities, offset by decreases in accounts receivables and inventories. All changes include slight decreases from the effects of translating into U.S. dollars current amounts denominated in generally weaker foreign currencies.

Receivables decreased from the collection of year-end receivables arising from strong sales in the fourth quarter of 2001. Inventories and accounts payable decreased as a result of lower level of business activity and the Company's effort to improve working capital efficiencies. Accrued liabilities decreased as a result of severance payments, bonuses and profit sharing incentives during the first half of 2002.

Cash and cash equivalents decreased \$3.2 million during the first half of 2002. Cash provided by operations was \$67.8 million, which was used to pay off \$63.4 million of notes payable and long-term debt. Uses of cash included outlays for capital expenditures and payments of dividends. Available lines of credit continue to be adequate to meet additional cash requirements over the next year.

OUTLOOK

Although there has been steady improvement in the packaging and product assembly businesses, a meaningful change in order activity across all businesses has not been seen. Earnings per share for the second half of 2002 are expected to be higher than the second half of 2001. Substantial progress has been made in the Company's efforts to improve its cost structure and working capital efficiencies.

SAFE HARBOR STATEMENTS UNDER THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

The statements in the paragraph titled "Outlook" that refer to anticipated trends, events or occurrences in, or expectations for, the future (generally indicated by the use of phrases such as "Nordson expects" or "Nordson believes" or words of similar import or by references to "risks") are "forward-looking statements" intended to qualify for the protection afforded by the Private Securities Litigation Reform Act of 1995. These forward-looking statements are based on current expectations and involve risks and uncertainties. Consequently, the Company's actual results could differ materially from the expectations expressed in the forward-looking statements. Factors that could cause the Company's actual results to differ materially from the expected results include, but are not limited to: deferral of orders, customer-requested delays in system installations, currency exchange rate fluctuations, a sales mix different from assumptions and significant changes in local business conditions in geographic regions in which the Company conducts business.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Information regarding the Company's financial instruments that are sensitive to changes in interest rates and foreign currency exchange rates was disclosed in Form 10-K filed by the Company on January 25, 2002. The information disclosed has not changed materially in the interim period since October 28, 2001.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

The Annual Meeting of Shareholders of Nordson Corporation was held on March 7, 2002 for the purposes of electing six directors.

All of management’s nominees for directors, as listed in the proxy statement, were elected by the following votes:

Dr. Glenn R. Brown	For:	30,347,802
	Withheld:	672,891
Peter S. Hellman	For:	30,353,846
	Withheld:	666,847
Dr. David W. Ignat	For:	30,303,868
	Withheld:	716,825
Joseph P. Keithley	For:	30,309,105
	Withheld:	711,588
Eric T. Nord	For:	30,251,225
	Withheld:	769,468
Mary G. Puma	For:	30,298,766
	Withheld:	721,927

In addition to the above directors, the following director’s terms of office continued after the meeting: Edward P. Campbell, William W. Colville, William D. Ginn, Stephen R. Hardis, William P. Madar, William L. Robinson and Benedict P. Rosen.

Part II — Other Information

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) There were no reports on Form 8-K filed for the quarter ended April 28, 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: June 11, 2002

Nordson Corporation

By: /s/ Peter S. Hellman

Peter S. Hellman
Executive Vice President,
Chief Financial and
Administrative Officer
(Principal Financial Officer)

/s/ Nicholas D. Pellecchia

Nicholas D. Pellecchia
Vice President, Finance
and Controller
(Principal Accounting Officer)