# Building A Stronger Bank

Since 1987

To everything there is a Season — A time for every purpose a time to gain — a time to build up

#### **Business Description**

Farmers National Banc Corp. is a one-bank holding company headquartered in Canfield, OH. Its principal subsidiary is the Farmers National Bank of Canfield. The Bank is a full service national bank engaged in commercial and retail banking with the exception of trust services. The Bank's main office is located at 20 South Broad Street, Canfield, OH. Business is conducted at a total of sixteen (16) offices located in the counties of Mahoning, Trumbull and Columbiana. The Bank is a member of the Federal Reserve System, subject to supervision and regulation of the Comptroller of the Currency and its deposits are insured by the Federal Deposit Insurance Corporation to the extent provided by law.

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#### **Selected Financial Data (In Thousands except Per Share Data)**

For the Year		2000		1999	<b>Percent Change</b>
Net Income	\$	5,748	\$	6,159	-6.67%
Return on Average Assets		0.93%		1.05%	-11.43%
Return on Average Equity		8.37%		9.62%	-12.99%
Per Share					
Net Income	\$	0.50	\$	0.55*	-9.09%
Book Value		6.10		5.91*	3.21%
Balances at Year-End					
Assets	\$62	26,122	\$6	03,798	3.70%
Securities	12	27,761	1	16,821	9.36%
Net Loans	4	44,596	4	25,975	4.37%
Deposits	40	68,336	4	76,829	-1.78%
Stockholders Equity	,	70,833		66,235	6.94%
Shares Outstanding	-	11,604		11,210	3.51%
Cash Dividends		4,770		3.564	33.84%

<sup>\*</sup>Restated to reflect weighted average shares outstanding adjusted for stock dividends and merger accounted for as pooling of interests.

# [BAR GRAPH]

	Oper	ating Earnings In	Thousands	
\$5,373	\$6,060	\$5,268	\$6,159	\$6,739
1996	1997	1998	1999	2000
		[BAR GRAPI	H]	
	Op	erating Earnings P	er Share	
\$ 0.49	\$ 0.56	\$ 0.47	\$ 0.55	\$ 0.59
1996	1997	1998	1999	2000

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY **President's Letter**

[PHOTO]
Frank L. Paden

#### Dear Shareholders,

The past twelve months was a remarkable period of accomplishment in the history of Farmers National Banc Corp. Total assets grew significantly with the acquisition of Security Financial Corporation; our channels of extending banking services expanded with the introduction of our Internet & Phone Banking products, and we sharply increased our cash dividends to shareholders. Our history has a proven track record of consistent growth along with net operating earnings growing year after year. All indications suggest our goals are appropriate and attainable, and that we continue to be on course.

Excluding fourth-quarter special charges related to our acquisition of Security Financial Corporation, Farmers enjoyed another year of operating increases. Our acquisition of Security is being accounted for as a "pooling of interests," therefore it is necessary for us to restate our financial results to reflect those of Farmers and Security together. As a result, our net income for the year was \$5.748 million or \$0.50 per share, compared to \$6.159 million, or \$0.55 per share in 1999. The non-recurring merger and restructuring charges affected our net earnings by approximately \$0.09 per share. Without these expenses, the Corporation would have reported operating earnings in excess of \$6.700 million, or \$0.59 per share for 2000.

We are pleased that our strong operating performance enabled us to sustain the costs of growth. Our performance is especially heartening inasmuch as we haven't yet tapped the opportunities provided by our merger with Security. This transaction gives us access into Trumbull County with five new offices, highly capable associates, some promising banking and investment services and a customer base that offers potential for additional growth.

In addition to the financial results and the Security merger, we achieved the following in the past year:

- We increased our cash dividend by 21 percent from the 1999 payout, for an annual rate of \$0.51 per share, and we paid our 25th consecutive annual stock dividend.
- We introduced new Internet and Phone Banking services for Farmers National's consumer and small-business customers.
  - We implemented an updated core operating system and customer service platform.

As our new bank advertising theme line suggests, our management team is committed to "Building a Stronger Bank." We will do that by introducing new products, refining our service delivery network and making appropriate acquisitions. We are very fortunate to enjoy, as a result of a long track record of success, the financial strength we need to pursue these strategies. Farmers boasts a well-capitalized equity position that ranks us near the top of our peer group. In addition, we have successfully retained a high degree of top banking talent through the years. Among our 10-member senior management team, we offer more than 200 years of banking experience – all with Farmers National Bank. This tradition of strength and experience positions us very well to execute our growth strategies.

## "We are very fortunate to enjoy... the financial strength we need."

This coming year will truly be a challenge for our management team. With the addition of Security Dollar, Farmers now operates 16 offices in Mahoning, Trumbull and Columbiana counties and has nearly 300 hundred employees. We are focused on an orderly and successful system conversion and integration process as we continue to build a stronger bank.

I invite you to read more about our company in the pages that follow, and to join us at our Annual Meeting of Shareholders in March. Thank you for your continued support, and I look forward to updating you on our progress.

Sincerely,

/s/ Frank L. Paden

Frank L. Paden, President & CEO

#### [PHOTO]

#### The Legacy of a Landmark

For 114 years, Farmers National Bank has stood as a paradigm for strength and stability in the Mahoning Valley. A look back across two centuries reveals the small and seemingly insignificant growth marks that are now the foundation of Farmers" strength in the new millennium.

- **1887** Farmers National Bank organized in Canfield with assets of \$50,000. Deposits for the first day totaled \$170.
- 1904- Dollar Savings Bank organized in Niles, Ohio.
- **1910** Farmers assets grow to \$402,000.
- 1913- Personal checking accounts first introduced.
- 1935- Federal Deposit Insurance Corporation (FDIC) established.
- **1959** Branching begins with the opening of the Austintown location.
- **1961** First Certificates of Deposit offered.
- 1968- Farmers converts to computerized record keeping.
- **1980** Farmers moves into Columbiana County with Salem branch.
- **1983** ATMs first offered by Farmers.
- 1986- Dollar Savings Bank changes its name to Security Dollar Bank.
- 1997- First debit card issued by Farmers.
- 2000- Phone banking and Internet banking introduced.
- 2000-2001- Merger between Farmers National Bank and Security Dollar Bank totals \$626 million in assets.

#### The Year in Review

Each year, preparing our annual report to shareholders prompts us to objectively review the past 12 months and take inventory of our achievements, performance shortcomings and future plans. We know through our own long-range strategic planning process that each year brings new challenges. Progress is measured against current objectives over a longer period, and then strategies are fine-tuned along the way.

#### "Farmers National's earning potential will be enhanced..."

Our formula for community banking success includes three basic priorities:

- 1) Building Shareholder Value
- 2) Achieving Asset Growth and Expansion
- 3) Diversifying Business Lines.

#### **Building Shareholder Value**

Perhaps the greatest responsibility of any corporate executive is the creation and protection of shareholder value. However, despite the strong earnings reported by many publicly held banking institutions in the past two years, the value of bank stocks has not responded. In fact, investors in most financial institutions, including board members, have sustained a substantial decline in the values of their investments. The growing evidence of flat or single-digit appreciation in financial institution investments, combined with rapidly changing market dynamics, has prompted many community bankers to re-evaluate their strategic options.

Farmers National Banc Corp.'s common stock has declined in value as well. Yet for the past two years, our directors, officers and employees have remained focused on our short-term and long-term goals and objectives. We have successfully achieved the following:

- Consistently improved net earnings
- Consistent asset growth
- Prudent risk management
- Use of additional funding sources to meet our customers' loan demands without compromising asset quality
- Higher cash dividends to reward our common stock shareholders.

Our corporation has a history of reporting consistent annual net income increases. Last year, excluding the one—time cost to complete the Security Financial merger, our core operating earnings rose significantly again. During 2001, Farmers National's operating earnings potential will be enhanced as a result of benefits of the merger. New opportunities for efficiency improvements have been created, further strengthening Farmers core operating earnings and shareholder value.

One of our strategic objectives has been to increase annual cash dividends, and the graph below demonstrates our commitment to this priority. In the past five years, we have increased cash dividends by nearly 132 percent, from \$0.22 per share in 1996, to \$0.51 per share in 2000. This is in addition to paying a 2 percent stock dividend in each of those years.

#### [BAR GRAPH]

	C	asn Dividends Per	Snare	
\$ 0.22	\$ 0.29	\$ 0.34	\$ 0.42	\$ 0.51
1996	1997	1998	1999	2000

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY The Year In Review

5

Even as we have rewarded our shareholders with these cash and stock dividends, we have also been able to improve on Farmers' solid capital position, as shown in the graph below.

#### [BAR GRAPH]

Shareholders Equity In Thousands							
\$45,588	\$55,556	\$62,018	\$66,235	\$70,833			
1996	1997	1998	1999	2000			

In early 2000, we instituted a stock repurchase program. Although this program had to be temporarily suspended because of the "pooling-of-interest" acquisition of Security Dollar Bank, we expect to reactivate the program later this year. We will utilize Farmers' well-capitalized position to approach the market and repurchase our own shares, which we believe to represent an excellent investment.

#### **Achieving Asset Growth and Expansion**

Following consummation of the Security merger, Farmers National has total assets of \$626 million, total loans in excess of \$450 million, total deposits of \$468 million and will be operating 16 banking offices in three counties. The consistency in asset growth is evidenced by an average growth rate of approximately 6 percent per year over the past five years.

The Security Dollar merger transaction was the first "total" bank acquisition for our company. When given the window of opportunity to expand our banking market into Trumbull County, our board and senior management team gave total commitment to this transaction.

Four key issues were identified early in our process:

- There was no overlapping of branches, and therefore no branch closings had to be factored into our analysis.
- We identified significant potential cost savings through the consolidation of operations and other services that were being outsourced.
- Our banking philosophies were very similar, with total commitment to ongoing investment in the local communities we serve.
- We recognized opportunities to share new products and services that one bank offered and the other bank did not offer.

This expansion will strengthen Farmers National in several ways. For our shareholders, we expect continued performance in total returns. For our customers, we expect to fully expand our menu of products and services to meet both current and future needs. And for our employees, growth and expansion will offer more opportunities to further personal career goals and objectives.

#### "For our shareholders, we expect continued performance in total returns."

#### **Diversifying Business Lines**

Years ago, we were told to expect a checkless society. Consultants warned of massive consolidations that would lead to, among other things, the demise of local community banks. Obviously, neither prediction has come to pass. More checks are written today than ever before. And while mergers and acquisitions have decreased the number of community banks, it is clear that the consumer and small businessman will continue to demand the personalized service and accessibility offered by their local bank.

Nevertheless, two developments have prompted major changes

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY The Year In Review

in traditional financial institutions. The Gramm-Leach-Bliley Act of 1999 now permits the business of banks, insurance companies and securities institutions to overlap. That, combined with the rapid expansion of technology, particularly the Internet, has set the stage for changes in banking. Since we compete with mutual fund companies, brokerage firms and larger banks for deposit accounts, we need to embrace new technologies that can increase efficiencies and give us access to the same products and services offered by these larger rivals.

#### "...we will balance technology with high-touch personal service."

At Farmers National, we will balance technology with high-touch, personal service that will give us a distinct advantage over no-name, no-face relationships that typically characterize online organizations. During the past year, we successfully implemented an online and telephone banking product, and have been pleased by its results. We also offer ATM and debit cards, credit cards, electronic bill payment and commercial cash management. Our electronic banking products will be expanded to our newly acquired Trumbull County offices shortly after March 31, 2001.

Through the acquisition of Security Financial, all Farmers' customers will soon have access to PRIMEVEST Financial Services. PRIMEVEST has been assisting banks with their financial services products since 1984, and offers a broad array of investment products, including mutual funds, stocks and bonds, money market accounts and fixed and variable annuities. PRIMEVEST has been contracted with Security Dollar Bank since 1991. In addition to the product offerings, this service will enable Farmers customers to access life insurance, self-directed IRAs, financial planning, retirement planning, and qualified retirement plans. PRIMEVEST is an experienced brokerage firm located in over 600 financial institutions. (Securities and annuities available through PRIMEVEST are not insured by the FDIC and are not deposits, or other obligations, or guarantees of Farmers National Bank and are subject to market risks, including the possible loss of the principal amount invested.)

In early 2000, PRIMEVEST introduced an online trading solution called e\*PRIMEVEST. With all the features of any online trading account, PRIMEVEST is enjoying great success with this enhancement to its product line.

Be assured, the Board and management of Farmers National Banc Corp. appreciate the continued support and interest of our customers and shareholders. Our company has accomplished a great deal during this past year and we continue to build a solid foundation to meet the challenges of an ever-changing financial services industry.

[PICTURE]

# **Selected Financial Data**

		(In Thou	sands except Per Sh	are Data)	
For the Years Ending	2000	1999	1998	1997	1996
<b>Summary of Earnings</b>			,	•	
Total Interest Income (including fees					
on loans)	\$ 45,842	\$ 42,631	\$ 41,884	\$ 40,424	\$ 36,146
Total Interest Expense	21,550	18,653	19,228	18,457	16,213
Net Interest Income	24,292	23,978	22,656	21,967	19,933
Provision for Credit Losses	865	1,810	3,107	2,105	1,323
Total Other Income	2,992	2,550	2,582	2,709	2,305
Total Other Expense	18,023	15,864	14,544	13,702	13,069
Income Before Federal Income					
Taxes	8,396	8,854	7,587	8,869	7,846
Federal Income Taxes	2,648	2,695			2,473
NET INCOME	\$ 5,748	\$ 6,159	\$ 5,268	\$ 6,060	\$ 5,373
Per Share Data (Note)					
Net Income	\$ 0.50	\$ 0.55	\$ 0.47	\$ 0.56	\$ 0.49
Cash Dividends Paid	0.51	0.42	0.34	0.29	0.22
Book Value at Year-End	6.10	5.91	5.74	5.34	4.60
Balances at Year-End					
Total Assets	\$626,122	\$603,798	\$573,695	\$535,707	\$491,011
Earning Assets	589,829	561,544	535,305	504,660	461,633
Total Deposits	468,336	476,829	470,435	451,182	413,480
Net Loans	444,596	425,975	392,065	382,416	376,814
Total Stockholder's Equity	70,833	66,235	62,018	55,556	45,588
Average Balances					
Total Assets	\$616,059	\$586,562	\$549,482	\$516,317	\$465,519
Total Stockholder's Equity	68,639	64,011	58,571	50,836	45,913
Significant Dating					
Significant Ratios Return on Average Assets (ROA)	0.93%	1.05%	0.96%	1.17%	1.15%
Return on Average Equity (ROE)	8.37	9.62	8.99	11.92	11.70
Average Earning Assets/Average	0.57	9.02	0.99	11.92	11.70
Assets	94.65	93.99	94.32	94.42	94.29
Average Equity/Average Assets	11.14	10.91	10.66	9.85	9.86
Net Loans/Deposits	94.93	89.33	83.34	84.76	91.13
Allowance for Credit Losses/Total					
Loans	1.36	1.34	1.38	1.32	1.28
Allowance for Credit Losses/Nonperforming Loans	458.74	292.71	201.70	146.04	120.27
Efficiency Ratio	66.14	59.80	57.63	55.53	58.77
Dividend Payout Rate	82.99	57.87	53.93	38.51	34.08
Dividend Layout Rate	0200	51.01	55.75	50.51	37.00

**Note:** Per share data has been restated for the effect of common stock dividends, splits and merger accounted for as pooling-of-interests.

#### **Selected Financial Data**

Years ended December 31,

#### **Average Balance Sheets and Related Yields and Rates**

(In Thousands of Dollars)

1999

	_						
EARNING ASSETS		AVERAGE			AVERAGE		
		BALANCE	INTEREST	RATE	BALANCE	INTEREST	RATE
Loans		\$438,163	\$37,252	8.50%	\$412,047	\$35,105	8.52%
Taxable securities		104,799	6,382	6.09	103,969	5,793	5.57
Tax-exempt securities		23,462	1,764	7.52	23,136	1,710	7.39
Federal funds sold		16,688	1,041	6.23	12,147	603	4.96
Total earning assets		583,112	46,439	7.96	551,299	43,211	7.84
NONEARNING ASSETS							
Cash and due from banks		21,289			20,745		
Premises and equipment		12,823			12,999		
Allowance for Loan Losses		(6,228)			(5,730)		
Other assets		5,063			7,249		
Total Assets		\$616,059			\$586,562		
INTEREST-BEARING LIABILITIES							
Time deposits		\$217,979	\$12,269	5.63%	\$224,366	\$11,893	5.30%
Savings deposits		128,006	3,834	3.00	123,219	3,355	2.72
Demand deposits		77,998	1,286	1.65	72,887	1,194	1.64
Repurchase agreements		39,705	2,020	5.09	35,152	1,399	3.98
Borrowings		32,579	2,141	6.57	14,503	812	5.60
Total Interest-Bearing Liabilities		496,267	21,550	4.34	470,127	18,653	3.97
NONINTEREST-BEARING LIABILITIES							
Demand deposits		46,948			46,349		
Other Liabilities		4,205			6,075		
Stockholder's equity		68,639			64,011		
Total Liabilities and Stockholders' Equity	\$	616,059			\$586,562		
Net interest income			\$24,889			\$24,558	
Net interest income to earning assets				4.27%			4.45%

2000

[Additional columns below]

# [Continued from above table, first column(s) repeated]

# Average Balance Sheets and Related Yields and Rates (In Thousands of Dollars)

EARNING ASSETS  Loans \$390,792 \$34,440 8 Taxable securities 97,851 5,843 5 Tax-exempt securities 17,760 1,456 8 Federal funds sold 11,869 640 5  Total earning assets 518,272 42,379 8  NONEARNING ASSETS Cash and due from banks 19,868 Premises and equipment 10,763 Allowance for Loan Losses (5,362) Other assets 5,941  Total Assets \$549,482  INTEREST-BEARING LIABILITIES Time deposits \$234,518 \$13,381 5 Savings deposits 109,719 2,989 2 Demand deposits 66,194 1,393 2	
EARNING ASSETS  Loans \$390,792 \$34,440 8 Taxable securities 97,851 5,843 5 Tax-exempt securities 17,760 1,456 8 Federal funds sold 11,869 640 5  Total earning assets 518,272 42,379 8  NONEARNING ASSETS  Cash and due from banks 19,868 Premises and equipment 10,763 Allowance for Loan Losses (5,362) Other assets 5,941  Total Assets \$549,482  INTEREST-BEARING LIABILITIES  Time deposits \$234,518 \$13,381 5 Savings deposits 109,719 2,989 2 Demand deposits 66,194 1,393 2	RATE
Taxable securities       97,851       5,843       5         Tax-exempt securities       17,760       1,456       8         Federal funds sold       11,869       640       5         Total earning assets       518,272       42,379       8         NONEARNING ASSETS       2       42,379       8         Cash and due from banks       19,868       9       2         Premises and equipment       10,763       3       4         Allowance for Loan Losses       (5,362)       5       6       5         Other assets       5,941       5       5       5       4       1       3       5         INTEREST-BEARING LIABILITIES       \$549,482       5       5       5       3       5       5       3       6       6       9       2       2       9       2       2       2       9       2       2       2       9       2       2       2       2       9       2       3       2       2       3       2       3       2       3       3       2       3       3       3       3       3       3       3       3       3       3       3       3       3	
Tax-exempt securities       17,760       1,456       8         Federal funds sold       11,869       640       5         Total earning assets       518,272       42,379       8         NONEARNING ASSETS       Cash and due from banks       19,868         Premises and equipment       10,763       Allowance for Loan Losses       (5,362)         Other assets       5,941       Total Assets       \$549,482         INTEREST-BEARING LIABILITIES         Time deposits       \$234,518       \$13,381       5         Savings deposits       109,719       2,989       2         Demand deposits       66,194       1,393       2	8.81%
Federal funds sold         11,869         640         5           Total earning assets         518,272         42,379         8           NONEARNING ASSETS         19,868         19,868         19,868         19,868         19,868         19,763         19,763         19,763         19,763         19,763         19,763         19,763         19,763         19,763         19,763         19,763         19,763         19,764	5.97
Total earning assets       518,272       42,379       8         NONEARNING ASSETS       19,868       19,868       19,868       19,868       19,868       19,868       19,868       19,868       19,868       19,763	8.20
NONEARNING ASSETS       19,868         Cash and due from banks       19,868         Premises and equipment       10,763         Allowance for Loan Losses       (5,362)         Other assets       5,941         Total Assets       \$549,482         INTEREST-BEARING LIABILITIES       \$13,381       5         Savings deposits       109,719       2,989       2         Demand deposits       66,194       1,393       2	5.39
Premises and equipment       10,763         Allowance for Loan Losses       (5,362)         Other assets       5,941         Total Assets       \$549,482         INTEREST-BEARING LIABILITIES       \$234,518       \$13,381       5         Savings deposits       109,719       2,989       2         Demand deposits       66,194       1,393       2	8.18
Allowance for Loan Losses (5,362) Other assets 5,941  Total Assets \$549,482  INTEREST-BEARING LIABILITIES Time deposits \$234,518 \$13,381 5 Savings deposits 109,719 2,989 2 Demand deposits 66,194 1,393 2	
Other assets         5,941           Total Assets         \$549,482           INTEREST-BEARING LIABILITIES         \$234,518         \$13,381         5           Savings deposits         109,719         2,989         2           Demand deposits         66,194         1,393         2	
Total Assets         \$549,482           INTEREST-BEARING LIABILITIES         Time deposits         \$234,518         \$13,381         5           Savings deposits         109,719         2,989         2           Demand deposits         66,194         1,393         2	
INTEREST-BEARING LIABILITIES         Time deposits       \$234,518       \$13,381       5         Savings deposits       109,719       2,989       2         Demand deposits       66,194       1,393       2	
Time deposits       \$234,518       \$13,381       5         Savings deposits       109,719       2,989       2         Demand deposits       66,194       1,393       2	
Savings deposits         109,719         2,989         2           Demand deposits         66,194         1,393         2	
Demand deposits 66,194 1,393 2	5.71%
•	2.72
Repurchase agreements 25,933 1,108 4	2.10
	4.27
Borrowings 6,203 357 5	5.76
Total Interest-Bearing Liabilities 442,567 19,228 4	4.34

Total Interest-Bearing Liabilities	442,567	19,228	4.34
NONINTEREST-BEARING			
LIABILITIES			
Demand deposits	43,682		
Other Liabilities	4,662		
Stockholder's equity	58,571		
Total Liabilities and Stockholders'			
Equity	\$549,482		
Net interest income		\$23,151	
Net interest income to earning assets			4.47%

Fully taxable equivalent basis computed at 35% in 2000, 1999 and 1998.

#### **Selected Financial Data**

#### RATE AND VOLUME ANALYSIS

The following table analyzes by rate and volume the dollar amount of changes in the components of the interest differential:

(In Thousands of Dollars)

	,	2000 change fron	n 1999				1999 change fro	om 1998
	Net Change	Change Due To Volume		inge Due o Rate		Net ange	Change Due To Volume	Change Due To Rate
Tax Equivalent Interest Income								
Loans	\$2,147	\$2,230	\$	(83)	\$	665	\$1,866	\$(1,201)
Taxable securities	589	45		544		(50)	366	(416)
Tax-exempt securities	54	24		30		254	441	(187)
Federal funds sold	438	226		212		(37)	15	(52)
Total interest income	\$3,228	\$2,525	\$	703	\$	832	\$2,688	\$(1,856)
Interest Expense								
Time deposits	\$ 376	\$ (341)	\$	717	\$(1	,488)	\$ (574)	\$ (914)
Savings deposits	479	126		353		366	366	0
Demand deposits	92	84		8	(	(199)	138	(337)
Repurchase agreements	621	181		440		291	393	(102)
Borrowings	1,329	1,013		316		455	478	(23)
Total interest expense	\$2,897	\$1,063	\$ 1	1,834	\$	(575)	\$ 801	\$(1,376)
Increase in tax equivalent net interest income	\$ 331	\$1,462	<b>\$</b> (1	1,131)	\$ 1	,407	\$1,887	\$ (480)

The amount of change not solely due to rate or volume changes was allocated between the change due to rate and the change due to volume based on the relative size of the rate and volume changes.

#### **Management's Discussion**

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Forward Looking Statements**

The following financial review presents an analysis of the assets and liability structure of the Corporation and a discussion of the results of operations for each of the periods presented in this annual report of liquidity, capital and credit quality. Certain statements in this report that relate to Farmers National Banc Corp.'s plans, objectives, or future performance may be deemed to be forward-looking statements within the Private Securities Litigation Reform Act of 1995. Such statements are based on management's current expectations. Actual strategies and results in future periods may differ materially from those currently expected because of various risks and uncertainties.

Among the important factors that could cause actual results to differ materially are interest rates, changes in the mix of the company's business, competitive pressures, general economic conditions and the risk factors detailed in the company's other periodic reports and registration statements filed with the Securities and Exchange Commission.

#### **Results of Operations**

The Corporation's net income totaled \$5.748 million during 2000, a decrease of 6.67% from \$6.159 million for 1999. On a per share basis, net income was \$.50 for 2000 as compared to \$.55 for 1999 and \$.47 for 1998. Common comparative ratios for results of operations include the return on average assets and return on average stockholders equity. For 2000, the return on average equity was 8.37% as compared to 9.62% for 1999 and 8.99% for 1998. The return on average assets was .93% for 2000, 1.05% for 1999 and .96% for 1998.

The Corporation's operating earnings, which exclude an after-tax non-recurring item, increased 9.42% to \$6.739 million in 2000, compared to \$6.159 million in 1999, which increased 16.91% from \$5.268 million in 1998. Stated on a per share basis, operating earnings were \$.59 per share in 2000, compared to \$.55 per share in 1999 and \$.47 in 1998. The after-tax non-recurring expense, which amounted to \$991 thousand, was merger related expense.

These results of operations are the direct result of management's concerted efforts to control expenses and increase interest from our interest-bearing assets. Overall growth in deposits and other funding sources and the use of those funds in the loan portfolio, particularly commercial real estate and indirect installment loans, together with control over the bank's general expenses have produced these results.

#### **Net Interest Income**

Net interest income, the principal source of the Corporation's earnings, represents the difference between interest income on interest-earning assets and interest expense on interest-bearing liabilities. For 2000, net interest income increased \$331 thousand or 1.01% over 1999. The increase for 1999 was \$1.407 million or 6.08% over 1998. Interest-earning assets averaged \$583.112 million during 2000, representing a 5.77% increase over 1999, while 1999 averaged \$551.299 million or a 6.37% increase over 1998.

The Corporation finances its earning assets with a combination of interest-bearing and interest-free funds. The interest-bearing funds are composed of deposits, short-term borrowings and long-term debt. Interest paid for the use of these funds is the second factor in the net interest income equation. Interest-free funds, such as demand deposits and stockholders equity, require no interest expense and, therefore, contribute significantly to net interest income.

The profit margin, or spread, on invested funds is a key performance measure. The Corporation monitors two key performance indicators — net interest spread and net interest margin. The net interest spread represents the difference between the average rate earned on interest-earning assets and the average rate paid on interest-bearing liabilities. The net interest margin represents the overall profit margin: net interest income as a percentage of total interest-earning assets. This performance indicator gives effect to interest earned for all investable funds including the substantial volume of interest-free funds. For 2000 the net interest margin, measured on a fully taxable equivalent basis was 4.27% in comparison to 4.45% for 1999 and 4.47% for 1998.

Total interest income was \$46.439 million for 2000 as compared to \$43.211 million and \$42.379 million for 1999 and 1998, respectively. The 7.47% increase in interest income is largely attributed to a \$2.147 million or 6.12% increase in income from loans. Average loans increased 6.3% during the past year, but this growth was offset

by a slight decline in the overall yield from 8.52% in 1999 to 8.50% in 2000. Income from securities and federal funds sold increased \$1.08 million or 13.32%, as a result of an increase in yields in these earning assets.

Total interest expense amounted to \$21.550 million for 2000, representing a 15.53% increase from 1999 while interest expense of \$18.653 million for 1999 represents a 3% decrease from \$19.228 million reported in 1998. The increase in 2000 is primarily the result of a higher level of interest expense on time deposits and borrowings. The cost of time deposits increased from 5.30% in 1999 to 5.63% in 2000, while borrowing costs rose from 5.60% in 1999 to 6.57% in 2000. Total interest-bearing liabilities amounted to \$496.267 million in 2000, compared to \$470.127 million in 1999 and \$442.567 million in 1998.

#### **Management's Discussion**

#### **Other Income**

Total other income increased in 2000 by \$442 thousand or 17.33% to \$2.992 million, while the \$2.550 million reported in 1999 was just slightly less than \$2.582 million reported in 1998. Most of this increase is the result of an increase in service charges on deposit products, and commissions from sales of investment and insurance products. Management continues to explore new products and nontraditional banking services that could increase other income in future years.

## **Other Expenses**

Total other expenses for 2000 increased 13.61% or \$2.159 million over 1999 as compared to an increase of 9.08% from 1999 over 1998. Before-tax merger related expenses in 2000 amounted to \$1.192 million compared to none in 1999 and 1998. Salaries and employee benefits also increased \$625 thousand or 7.59%. This increase is the result of increases in salary rates and increased staffing to handle increased volume of operations of the Bank. Management will continue to closely monitor and keep the increases in other expenses to a minimum.

#### **Income Taxes**

Federal income taxes are computed using the appropriate effective tax rates for each period. The effective tax rates are less than the statutory tax rate primarily due to nontaxable interest and dividend income. The effective federal income tax rate was 32% for the period ending 2000, 30% for 1999 and 31% for 1998.

#### **Market Risk**

Important considerations in asset/liability management are liquidity, the balance between interest rate sensitive assets and liabilities and the adequacy of capital. Interest rate sensitive assets and liabilities are those which have yields on rates subject to change within a future time period due to maturity of the instrument or changes in market rates. While liquidity management involves meeting the funds flow requirements of the Corporation, the management of interest rate sensitivity focuses on the structure of these assets and liabilities with respect to maturity and repricing characteristics. Balancing interest rate sensitive assets and liabilities provides a means of tempering fluctuating interest rates and maintaining net interest margins through periods of changing interest rates. The Corporation monitors interest rate sensitive assets and liabilities to determine the overall interest rate position over various time frames.

The Corporation considers the primary market exposure to be interest rate risk. Simulation analysis is used to monitor the Corporation's exposure to changes in interest rates, and the effect of the change to net interest income. The following table shows the effect on net interest income in the event of a sudden and sustained 100 or 200 basis point increase or decrease in market interest rates:

(In Thousands of Dollars)

Changes In Interest Rate (basis points)	Change In Net Interest Income	% Change In Net Interest Income
-200	613	2.52%
-100	457	1.88%
100	-830	-3.42%
200	-1,821	-7.50%

The results of this analysis comply with internal limits established by the Corporation. A report on interest rate risk is presented to the Board of Directors and the Asset/Liability Committee on a quarterly basis. The Corporation has no market risk sensitive instruments held for trading purposes, nor does it hold derivative financial instruments, and does not plan to purchase these instruments in the near future.

With the largest amount of interest sensitive assets and liabilities maturing within twelve months, the Corporation monitors this area most closely. The Corporation does not emphasize interest sensitivity analysis beyond this time frame because it believes various unpredictable factors could result in erroneous interpretations. Early withdrawal of deposits, prepayments of loans and loan delinquencies are some of the factors that could have such an effect. In addition, changes in rates on interest sensitive assets and liabilities may not be equal, which could result in a change in net margin.

Interest rate sensitivity management provides some degree of protection against net interest income volatility. It is not possible or necessarily desirable to attempt to eliminate this risk completely by matching interest sensitive assets and liabilities. Other factors, such as market demand, interest rate outlook, regulatory restraint and strategic planning also have an effect on the desired balance sheet structure.

#### Liquidity

The Corporation maintains, in the opinion of management, liquidity sufficient to satisfy depositors' requirements and meet the credit needs of customers. The Corporation depends on its ability to maintain its market share of deposits as well as acquiring new funds. The Corporation's ability to attract deposits and borrow funds depends in large measure on its profitability, capitalization and overall financial condition.

Principal sources of liquidity for the Corporation include assets considered relatively liquid such as short-term investment securities, federal funds sold and cash and due from banks.

Along with its liquid assets, the Corporation has additional sources of liquidity available which help to insure that adequate funds are available as needed. These other sources include, but are not limited to, loan repayments, the ability to obtain deposits through the adjustment of interest rates and the purchasing of federal funds and borrowings on approved lines of credit at three major domestic banks. At December 31, 2000, the Corporation had not borrowed against these lines of credit. Management feels that its liquidity position is more than adequate and will continue to monitor the position on a monthly basis. The Corporation

### **Management's Discussion**

also has additional borrowing capacity with the Federal Home Loan Bank of Cincinnati, as well as access to the Federal Reserve Discount Window, which provides an additional source of funds. Advances outstanding from the Federal Home Loan Bank at December 31, 2000 amounted to \$43.575 million.

Cash flows generated from operating activities decreased 16.38% to \$9.109 million in 2000 compared to \$10.893 million in 1999. This decrease is a result of a rise in the cash paid to suppliers and employees, which is more fully explained in the Other Expenses section of this report. Cash flows used in investing activities decreased slightly to \$30.441 million in 2000 compared to \$30.676 million in 1999. Cash flows provided from financing activities decreased to \$15.014 million as compared to \$27.396 million in 1999. The Corporation experienced a net decrease in deposits of \$9.162 million compared to a net increase in 1999 amounting to \$6.394 million. This decrease was offset by a \$24.639 million increase in Federal Home Loan Bank borrowings. These borrowings were used to fund an increase in the loan portfolio, which grew \$20.940 million in 2000.

#### **Maturities and Sensitivities of Loans to Interest Rates**

The following schedule shows the composition of loans and the percentage of loans in each category at the dates indicated.

(In Thousands	of Dollars)
---------------	-------------

Years Ended December 31,	2000	0	1999	)	1998	8	1997	7	1990	5
Commercial, Financial and Agricultural	\$ 17,916	4.0%	\$ 17,710	4.1%	\$ 21,140	5.3%	\$ 24,182	6.2%	\$ 21,143	5.5%
Real Estate — Mortgage	267,529	59.3	257,246	59.6	230,664	58.0	211,231	54.5	202,260	53.0
Installment Loans to Individuals	165,266	36.7	156,797	36.3	145,753	36.7	152,110	39.3	158,287	41.5
Total Loans	\$450,711	100.0%	\$431,753	100.0%	\$397,557	100.0%	\$387,523	100.0%	\$381,690	100.0%

The following schedule sets forth maturities based on remaining scheduled repayments of principal for various categories of loans listed above as of December 31, 2000:

(In Thousands of Dollars)

Types of Loans	1 Year or less	1 to 5 Years	Over 5 Years
Commercial, Financial and Agricultural	\$6,713	\$9,266	\$1,937

The amounts of commercial, financial and agricultural loans as of December 31, 2000, based on remaining scheduled repayments of principal, are shown in the following table:

(In Thousands of Dollars)

Loan Sensitivities	1 Year or less	Over 1 Year	Total
Floating or Adjustable Rates of Interest	\$4,634	\$ 1,996	\$ 6,630
Fixed Rates of Interest	2,079	9,207	11,286
Total Loans	\$6,713	\$11,203	\$17,916

#### Loan Portfolio

Total net loans were \$444.596 million at year-end 2000 compared to \$425.975 million at year-end 1999. This represents an increase of \$18.621 million or 4.37%. Loans comprised 75% of the Bank's average earning assets in 2000 and 1999. The product mix in the Loan Portfolio shows Commercial Loans comprising 4%, Real Estate Mortgage Loans (Residential and Commercial) 59.3% and Installment Loans to Individuals 36.7% at December 31, 2000 compared with 4.1%, 59.6% and 36.3%, respectively, at December 31, 1999.

Loans contributed 81.3% of total interest income in 2000 and 82.3% in 1999. Loan yield was 8.50% in 2000, 54 basis points greater than the average rate for total earning assets. Management recognizes that while the Loan Portfolio holds some of the Bank's highest yielding assets, it is inherently the most risky portfolio. Accordingly, Management attempts to balance credit risk versus return with conservative credit standards. Management has

developed and maintains comprehensive underwriting guidelines and a loan review function which monitors credits during and after the approval process. To minimize risks associated with changes in the borrower's future repayment capacity, the Bank generally requires scheduled periodic principal and interest payments on all types of loans and normally requires collateral.

#### **Management's Discussion**

Installment Loans to Individuals increased from \$156.797 million on December 31, 1999 to \$165.266 million on December 31, 2000, representing a 5.4% increase. Management continues to target the automobile dealer network to purchase indirect Installment Loans. Dealer paper was purchased using strict underwriting guidelines with an emphasis on quality. Indirect Loans comprise 83.9% of the Installment Loan Portfolio. Net loan losses on the Installment Loan portfolio were \$166 thousand in 2000 as compared to \$1.059 million in 1999. When these net loan losses are stated as a percentage of average installment loans outstanding, the Bank improved from .66% in 1999 to .11% in 2000. Recoveries on installment loan losses increased \$612 thousand primarily due to a favorable insurance settlement.

Real Estate Mortgage Loans increased to \$267.528 million at December 31, 2000, an increase of 4% over 1999. Most of this increase took place in non-residential real estate loans and home equity lines of credit, which increased \$6.445 million and \$4.275 million respectively. This portfolio consists of \$172.554 million of 1-4 family and multifamily residential properties and \$94.974 million in non-residential real estate properties, generally made within the Bank's primary market area. The corporation originated both fixed rate and adjustable rate mortgages during 2000. Fixed rate terms are limited to fifteen year terms while adjustable rate products are offered with maturities up to thirty years.

Commercial Loans at December 31, 2000 increased slightly from year-end 1999 with outstanding balances of \$17.916 million. The Bank's commercial loans are granted to customers within the immediate trade area of the Bank. The mix is diverse, covering a wide range of borrowers and business types. The Bank monitors and controls concentrations within a particular industry or segment of the economy. These loans are made for purposes such as equipment purchases, capital and leasehold improvements, the purchase of inventory, general working capital purposes and small business lines of credit.

#### **Summary of Loan Loss Experience**

The following is an analysis of the allowance for loan losses for the periods indicated:

			(In Thousan	ds of Dollars)	
Years Ended December 31,	2000	1999	1998	1997	1996
Balance at Beginning of Year	\$ 5,778	\$ 5,492	\$ 5,107	\$ 4,877	\$4,150
Loan Losses:					
Commercial, Financial and Agricultural	(50)	(395)	(379)	(70)	(122)
Real Estate-Mortgage	(343)	(117)	78	(12)	(57)
Installment Loans to Individuals	(1,250)	(1,531)	(2,671)	(2,081)	(819)
Total Loan Losses	(1,643)	(2,043)	(3,128)	(2,163)	(998)
Recoveries on Previous Loan Losses:					
Commercial, Financial and Agricultural	23	15	3	7	134
Real Estate-Mortgage	8	32	9	40	57
Installment Loans to Individuals	1,084	472	394	241	211
Total Recoveries	1,115	519	406	288	402
Net Loan Losses	(528)	(1,524)	(2,722)	(1,875)	(596)
Provision Charged to Operations (1)	865	1,810	3,107	2,105	1,323
Balance at End of Year	\$ 6,115	\$ 5,778	\$ 5,492	\$ 5,107	\$4,877
Ratio of Net Loan Losses to Average Net Loans and Leases Outstanding	0.12%	0.37%	0.70%	0.49%	0.16%

<sup>(1)</sup> The provisions for possible credit losses charged to operating expense is based on management's judgment after taking into consideration all factors connected with the collectability of the existing loan portfolio. Management evaluates the loan portfolio in light of economic conditions, changes in the nature and volume of the loan portfolio, industry standards and other relevant factors. Specific factors considered by management in determining the amounts charged to operating expenses include previous credit loss experience, the status of past due interest and principal payments, the quality of financial information supplied by loan customers and the general condition of the industries in the community to which loans have been made.

#### **Management's Discussion**

Provisions charged to operations amounted to \$865 thousand in 2000 and \$1.81 million in 1999. The balance in the allowance for credit losses is \$6.115 million or 1.36% of loans at December 31, 2000. This ratio has increased from the 1.28% reported at December 31, 1996. The allowance for credit losses as a percentage of nonperforming loans increased substantially from 292.71% at December 31, 1999 to 458.74% in 2000.

The allowance for possible credit losses has been allocated according to the amount deemed to be reasonably necessary to provide for the possibility of losses being incurred within the following categories of loans as of the dates indicated:

	(In Thousands of Dollars)									
December 31,	2000		1999		1998		1997		1996	
	Amount	Loans to Total Loans	Amount	Loans to Total Loans	Amount	Loans to Total Loans	Amount	Loans to Total Loans	Amount	Loans to Total Loans
Commercial, Financial and Agricultural	\$ 549	4.0%	\$1,182	4.1%	\$1,156	5.3%	\$2,240	6.2%	\$2,856	5.5%
Real Estate-Mortgage	2,878	59.3	1,493	59.6	1,302	58.0	905	54.5	401	53.0
Installment Loans to Individuals	2,688	36.7	3,103	36.3	3,034	36.7	1,962	39.3	1,620	41.5
	\$6,115	100.0%	\$5,778	100.0%	\$5,492	100.0%	\$5,107	100.0%	\$4,877	100.0%

The allocation of the allowance as shown in the table above should not be interpreted as an indication that charge-offs in 2001 will occur in the same proportions or that the allocation indicates future charge-off trends. Furthermore, the portion allocated to each loan category is not the total amount available for future losses that might occur within such categories since the total allowance is a general allowance applicable to the entire portfolio.

#### **Loan Commitments and Lines of Credit**

In the normal course of business, the banking subsidiary has extended various commitments for credit. Commitments for mortgages, revolving lines of credit and letters of credit generally are extended for a period of one month up to one year. Normally no fees are charged on any unused portion. Normally, an annual fee of two percent is charged for the issuance of a letter of credit.

### **Risk Elements**

The following table sets forth aggregate loans in each of the following categories for the years indicated:

	(In Thousands of Dollars)							
December 31,	2	2000	1999	1998	1997	1996		
Loans Accounted For on a Nonaccrual Basis	\$	664	\$1,351	\$1,876	\$2,784	\$1,642		
Loans Contractually Past Due 90 Days or More as to Interest or Principal Payments (Not Included in Nonaccrual Loans Above)		669	623	847	713	2,548		
Loans Considered Troubled Debt Restructuring (Not Included in Nonaccrual Loans or Contractually Past Due Above)		0	0	0	0	0		

Management is not aware of any loans not included in the table above where serious doubt exists as to the ability of the borrower to comply with the current loan repayment terms.

Nonaccrual loans are loans which are 90 days past due and with respect to which, in Management's opinion, collection of interest is doubtful. These loans no longer accrue interest and are accounted for on a cash basis. Loans which are 90 days or more past due but continue to accrue interest are loans which, in Management's opinion, are well secured and are in the process of collection.

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Management's Discussion

(In Thousands of Dollars)

As of December 31, 2000, there were no concentrations of loans exceeding 25% of total loans which are not disclosed as a category of loans. As of that date also, there were no other interest-earning assets that are either nonaccrual, past due, restructured or non-performing.

The following shows the amounts of contracted interest income and interest income reflected in income on loans accounted for on a nonaccrual basis and loans considered troubled debt restructuring for the periods indicated:

	(In T				
December 31,	2000	1999	1998	1997	1996
Gross Interest Income That Would have been Recorded if the Loans had been Current in Accordance with Their Original Terms	\$107	\$137	\$197	\$295	\$212
Interest Income Included in Income on the Loans	4	73	44	128	82

#### **Investment Securities**

The investment securities portfolio increased 9.36% or \$10.94 million in 2000. Most of this increase was experienced in other securities, which grew \$14.418 million. Of this amount, approximately \$10 million resulted from a purchase of preferred stock in a U.S. governmental agency that was funded with an advance from the Federal Home Loan Bank. Investments in securities of states and political subdivisions increased slightly to \$22.917 million in 2000. The Corporation uses these tax-exempt municipal securities to increase investment yields and as a vehicle to lower our overall income tax rate.

Our objective in managing the investment portfolio is to preserve and enhance corporate liquidity through investment in short and intermediate term securities which are readily marketable and of the highest credit quality. In general, investment in securities is limited to those funds the bank feels it has in excess of funds used to satisfy loan demand and operating considerations.

The following table shows the book value of investment securities by type of obligation at the dates indicated:

Type	(In Thousands of Dollars)					
December 31,	2000	1999	1998			
U.S. Treasury Securities and Government Agencies Obligations of States and Political	\$ 59,982	\$ 59,859	\$ 66,250			
Subdivisons	22,917	22,735	20,295			
Mortgage-backed securities	25,948	29,731	35,854			
Other Securities	18,914	4,496	6,280			
	\$127,761	\$116,821	\$128,679			

A summary of debt securities held at December 31, 2000, classified according to maturity and including weighted average yield for each range of maturities is set forth below:

Type and Maturity Grouping	December 31, 2000		
	Book Value	Weighted Average Yield (1)	
U.S. Treasury and U.S. Government			
Agency Securities:			
Maturing Within One Year	\$15,431	5.18%	
Maturing After One Year But Within Five Years	40,393	6.27%	
Maturing After Five Years But Within Ten Years	1,051	6.75%	
Maturing After Ten Years	3,107	8.06%	
Total U.S. Treasury and U.S. Government Agency Securities	\$59,982	6.09%	
Mortgaged-Backed Securities			
Maturing Within One Year	\$ 6	9.29%	
Maturing After One Year But Within Five Years	1,127	7.32%	
Maturing After Five Years But Within Ten Years	986	7.41%	
Maturing After Ten Years	23,829	6.60%	

Total Obligations of States and Political Subdivisions	\$25,948	6.66%
Obligations of States and Political Subdivisions		
Maturing Within One Year	\$ 642	7.96%
Maturing After One Year But Within Five Years	2,386	7.95%
Maturing After Five Years But Within Ten Years	5,972	7.35%
Maturing After Ten Years	13,917	7.35%
Total Obligations of States and Political Subdivisions	\$22,917	7.43%
Corporate Debt Securities		
Maturing After One Year But Within Five Years	\$ 4,513	7.36%

(1) The weighted average yield has been computed by dividing the total interest income adjusted for amortization of premium or accretion of discount over the life of the security by the par value of the securities outstanding. The weighted average yield of tax-exempt obligations of states and political subdivisions has been calculated on a fully taxable equivalent basis. The amounts of adjustments to interest which are based on the statutory tax rate of 34% were \$17.266 thousand, \$63.696 thousand, \$145.777 thousand and \$346.390 thousand for the four ranges of maturities.

#### **Management's Discussion**

#### **Deposits**

Deposits represent the Corporation's principal source of funds. The deposit base consists of demand deposits, savings and money market accounts and other time deposits. During the year, the Corporation's average total deposits increased slightly from \$466.821 million in 1999 to \$470.931 million in 2000. A decrease of \$6.387 million in time deposits was offset with a \$9.898 increase in savings and interest-bearing demand deposits.

#### **Average Deposits**

The following table shows the classification of average deposits for the periods indicated:

	(In Thousands of Dollars)				
Average Balances on December 31,	2000	1999	1998		
Noninterest-Bearing Demand Deposits	\$ 46,948	\$ 46,349	\$ 43,682		
Interest-Bearing Demand Deposits	77,998	72,887	66,194		
Savings Deposits	128,006	123,219	109,719		
Time Deposits	217,979	224,366	234,518		
Total Average Deposits	\$470,931	\$466,821	\$454,113		

The following shows the average rate paid on the following deposit categories for the periods indicated:

Years ended December 31,	2000	1999	1998
Interest-Bearing Demand Deposits	1.65%	1.64%	2.10%
Savings	3.00%	2.72%	2.72%
Time Deposits	5.63%	5.30%	5.71%

The steady increase in total deposits over the years reflects managements' efforts to continue to insure the growth of the bank and to maintain a viable banking institution. During 2000, the bank has attracted deposits due to its effort to remain competitive in the local community as to rates paid for all types of deposits particularly in the time deposit area. The bank has been at or near the top in interest rates paid to depositors throughout 2000.

#### **Capital Resources**

The capital management function is a continuous process which consists of providing capital for both the current financial position and the anticipated future growth of the Corporation. Important to this process is internal equity generation, particularly through earnings retention. Internal capital generation is measured as the percent of return on equity multiplied by the percent of earnings retained. The return on average equity was 8.37%, 9.62% and 8.99% for 2000, 1999 and 1998, respectively. Total cash dividends declared in 2000 represented 82.99% of net income as compared to 57.87% in 1999 and 53.93% in 1998. The resulting internal equity growth percentage amounted to 1.59% in 2000 as compared to 4.05% in 1999 and 4.14% in 1998.

The bank subsidiary, as a national bank, is subject to the dividend restrictions set forth by the Comptroller of the Currency. The Comptroller of the Currency must approve declaration of any dividends in excess of the sum of profits for the current year and retained net profits for the preceding two years (as defined). As of December 31, 2000 the bank subsidiary had \$26.55 million not available for distribution to the company as dividends without prior approval of the Comptroller of the Currency. The bank subsidiary is also required to maintain minimum amounts of capital to total "risk weighted" assets, as defined by the banking regulators. At December 31, 2000, the bank subsidiary is required to have a minimum Tier 1 and Total Capital ratios of 4.00% and 8.00%, respectively. The bank subsidiary's actual Tier 1 and Total Capital ratios at that date were 15.48% and 16.73% respectively. The bank subsidiary's leverage ratio at December 31, 2000 was 10.88%.

#### **Audit**

The Company's internal auditor, who is responsible to the Audit Committee of the Board of Directors, reviews the results and performance of operating units within the Company for adequacy, effectiveness and reliability of accounting and reporting systems, as well as managerial and operating controls.

The Company utilizes the services of an internal audit outsourcing firm to assist the internal auditor in developing and implementing a comprehensive internal audit plan and program.

The Audit Committee consists of four non-employee directors whose duties include: consideration of the adequacy of the internal controls of the Company and the objectivity of financial reporting; inquiry into the number, extent, adequacy and validity of regular and special audits conducted by independent public accountants and the internal auditors; the recommendation to the Board of Directors of independent accountants to conduct the normal annual audit and special purpose audits as may be required; and reporting to the Board of Directors the Committee's findings and any recommendation for changes in scope, methods or procedures of the auditing functions. The Audit Committee held four meetings during 2000.

#### **Management's Discussion**

#### Compliance

There are many activities in today's banking that are subject to compliance regulations. It is a very large task to implement the many requirements of compliance and to determine that all requirements are met. For example, many of the forms used in opening deposit accounts and loan accounts must subscribe to standards of format that ensures that information solicited from customers and information to be disclosed to customers is in conformance with regulations that are designed to protect and to inform the customer.

It is an ongoing task to absorb the many changes that take place during the course of the year and to implement them in the banking system. To do this, it is necessary to provide training to bank personnel. The training segment of compliance has become extremely important in recent years. Scarcely a month goes by without some form of formal training taking place in our bank.

From training, compliance objectives follow to monitoring or testing procedures. Monitoring can focus on a broad range of compliance issues and procedures, or it can be applied to limited areas. Often, the extent of monitoring relates to the complexity or length of the regulation. Upon the completion of monitoring projects, areas where training is needed may be revealed. The cycle of training, to monitoring, to training is ever continuing.

It is our bank's mission to keep our employees well informed. We urge them to ask questions and to use initiative in becoming informed, as compliance regulations have become very complex. This all translates into efficient and better service for our customers.

#### **QUARTERLY FINANCIAL DATA**

	(In Thousands except Per Share Data)			
Quarter Ended 2000	March 31	June 30	September 30	December 31
Total interest income	\$11,112	\$11,403	\$11,697	\$11,630
Total interest expense	5,068	5,221	5,528	5,733
Net interest income	6,044	6,182	6,169	5,897
Provision for credit losses	360	360	(65)	210
Non-interest income	610	680	815	887
Non-interest expense	4,289	4,322	4,174	5,238
Income before federal income taxes	2,005	2,180	2,875	1,336
Federal income taxes	610	629	846	563
Net income	\$ 1,395	\$ 1,551	\$ 2,029	\$ 773
Per share data:				
Net income	\$ 0.12	\$ 0.14	\$ 0.17	\$ 0.07
Dividends	\$ 0.12	\$ 0.13	\$ 0.13	\$ 0.13
	(In Thousands except Per Share Data)			
Quarter Ended 1999	March 31	June 30	September 30	December 31
Total interest income	\$10,331	\$10,583	\$10,812	\$10,905
Total interest expense	4,523	4,543	4,663	4,924
Net interest income	5,808	6,040	6,149	5,981
Provision for credit losses	510	430	510	360
Non-interest income	593	623	622	712
Non-interest expense	3,950	4,023	3,921	3,970
	1,941	2,210	2,340	2,363
Income before federal income taxes	1,741	2,210		
Income before federal income taxes Federal income taxes	581	675	686	753
	*		*	
Federal income taxes	581	675	686	753
Federal income taxes Net income	581	675	686	753

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Stock Prices and Dividends

#### **Information as to Stock Prices and Dividends**

The common stock of the Corporation trades on the OTC Bulletin Board under the symbol FMNB. There are approximately seven local and/or regional brokerage firms that are known to be relatively active in trading the Corporation's common stock. Set forth in the accompanying table are per share prices at which common stock of the Corporation has actually been purchased and sold in transactions during the periods indicated, to the knowledge of the corporation. Also included in the table are dividends per share paid on the outstanding common stock and any stock dividends paid. As of December 31, 2000, there were 3,585 shareholders of record of common stock.

#### **Market and Dividend Summary**

Dividend Date	High	Low	Dividend
March 1999	\$44.00	\$41.00	\$0.19
June 1999	43.50	33.00	0.20
September 1999	37.00	29.50	0.21
October 1999			2-for-1 Stock Split
November 1999			2% Stock Dividend
December 1999	16.50	12.38	0.12
March 2000	14.00	13.50	0.12
June 2000	13.88	10.25	0.13
September 2000			2% Stock Dividend
September 2000	14.00	7.25	0.13
December 2000	9.88	7.13	0.13

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Independent Auditors' Report

January 31, 2001

[HBK LOGO] Hill, Barth & King LLC Park Place South, Suite 200 155 South Park Avenue Warren, Ohio 44481 (330) 394-3773 PHONE (330) 395-3713 FAX

Board of Directors Farmers National Banc Corp. Canfield, Ohio

#### **Independent Auditors' Report**

We have audited the accompanying consolidated balance sheets of Farmers National Banc Corp. and subsidiary as of December 31, 2000 and 1999 and the related consolidated statements of income and comprehensive income, stockholders equity and cash flows for each of the three years in the period ended December 31, 2000. We did not audit the consolidated balance sheet of Security Financial Corp., a company acquired during 2000 in a transaction accounted for as a pooling of interests, as of December 31, 1999, and the related consolidated statements of income, stockholders equity and cash flows for each of the two years in the period ended December 31, 1999, as discussed in Note B. Such statements are included in the consolidated financial statements of Farmers National Banc Corp. and reflect total assets of 29% for the year ended December 31, 1999, and total interest income of 28% and 30% for the years ended December 31, 1999 and 1998, respectively, of the related consolidated totals. These statements were audited by other auditors whose report has been furnished to us, and our opinion, insofar as it relates to amounts included for Security Financial Corp. is based solely upon the report of the other auditors. These consolidated financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, based upon our audits and the report of other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Farmers National Banc Corp. and subsidiary as of December 31, 2000 and 1999 and the consolidated results of their operations and their consolidated cash flows for each of the three years in the period ended December 31, 2000 in conformity with generally accepted accounting principles.

/s/ Hill, Barth & King LLC Certified Public Accountants

# **Consolidated Balance Sheets**

	(In Thousand	ls of Dollars)
December 31,	2000	1999
ASSETS		
Cash and due from banks	\$ 23,350	\$ 28,255
Federal funds sold	11,358	12,771
TOTAL CASH AND CASH EQUIVALENTS	34,708	41,026
Long-term interest bearing deposits	99	199
Securities available for sale	127,761	116,821
Loans	450,711	431,753
Less allowance for credit losses	6,115	5,778
NET LOANS	444,596	425,975
Premises and equipment, net	12,549	13,002
Other assets	6,409	6,775
	\$626,122	\$603,798
LIABILITIES AND STOCKHOLDERS EQUITY		
Deposits (all domestic):		
Noninterest-bearing	\$ 48,935	\$ 47,663
Interest-bearing	419,401	429,166
TOTAL DEPOSITS	468,336	476,829
Borrowings:		
U. S. Treasury interest-bearing demand note	1,009	800
Securities sold under repurchase agreements	39,099	37,417
Federal Home Loan Bank advances	43,575	18,936
TOTAL BORROWINGS	83,683	57,153
Other liabilities and deferred credits	3,270	3,581
TOTAL LIABILITIES	555,289	537,563
tockholders Equity:		
Common Stock - Authorized 12,500,000 shares; issued and	40.451	45 155
utstanding 11,604,252 in 2000 and 11,209,669 in 1999	49,451	45,155
Retained earnings	22,226	22,709
ccumulated other comprehensive income (loss) reasury stock, at cost; 87,835 shares in 2000 and 4,976 shares in	372	(1,537
999	(1,216)	(92
TOTAL STOCKHOLDERS EQUITY	70,833	66,235
	\$626,122	\$603,798

See accompanying notes to consolidated financial statements.

# **Consolidated Statements of Income and Comprehensive Income**

(	Ι'n	<b>Thousands</b>	excent Per	r Share	Data)
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	(In Thousands except I et Share Data)				
Years ended December 31,	2000	1999	1998		
INTEREST INCOME					
Interest and fees on loans	\$37,252	\$35,105	\$34,440		
Interest and dividends on securities:					
Taxable interest	5,733	5,480	5,599		
Nontaxable interest	1,167	1,129	961		
Dividends	627	263	211		
Interest-bearing deposits in other banks	22	51	33		
Interest on federal funds sold	1,041	603	640		
TOTAL INTEREST INCOME	45,842	42,631	41,884		
INTEREST EXPENSE					
Deposits	17,389	16,441	17,763		
Borrowings	4,161	2,212	1,465		
TOTAL INTEREST EXPENSE	21,550	18,653	19,228		
NET INTEREST INCOME	24,292	23,978	22,656		
Provision for credit losses	865	1,810	3,107		
NET INTEREST INCOME AFTER					
PROVISION FOR CREDIT LOSSES	23,427	22,168	19,549		
OTHER INCOME					
Service charges on deposit accounts	1,857	1,789	1,771		
Investment security gains (losses)	34	(4)	56		
Gain on sale of mortgage loans, net	4	12	46		
Brokerage income	210	148	95		
Other operating income	887	605	614		
TOTAL OTHER INCOME	2,992	2,550	2,582		
	26,419	24,718	22,131		
OTHER EXPENSES					
Salaries and employee benefits	8,870	8,245	7,686		
Net occupancy expense of premises Furniture and equipment expense, including	1,039	953	895		
depreciation	1,179	1,102	959		
State and local taxes	767	783	776		
Merger related expense	1,192	0	0		
Other operating expenses	4,976	4,781	4,228		
TOTAL OTHER EXPENSES	18,023	15,864	14,544		
INCOME BEFORE FEDERAL INCOME TAXES	8,396	8,854	7,587		
FEDERAL INCOME TAXES	2,648	2,695	2,319		
NET INCOME	\$ 5,748	\$ 6,159	\$ 5,268		
OTHER COMPREHENSIVE INCOME, NET OF TAX:					
Unrealized gains (losses) on securities	1,909	(2,067)	(11)		
COMPREHENSIVE INCOME	\$ <b>7,657</b>	\$ 4,092	\$ 5,257		
NET INCOME PER SHARE	\$ 0.50	\$ 0.55	\$ 0.47		
·		<b>4</b> 0.55	Ψ 3.17		

See accompanying notes to consolidated financial statements

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Consolidated Statements of Stockholders' Equity

	(In Thousands of Dollars)			
Years ended December 31,	2000	1999	1998	
COMMON STOCK				
Balance at beginning of year	\$45,155	\$38,455	\$25,625	
Reclassification for change to no par common stock	0	0	4,977	
Stock options exercised	89	27	0	
Stock dividend, including fractional shares	1,461	2,914	3,804	
Common stock issued	2,746	3,759	4,049	
Balance at end of year	49,451	45,155	38,455	
CAPITAL SURPLUS				
Balance at beginning of year	0	0	4,977	
Reclassification for change to no par common stock	0	0	(4,977)	
Balance at end of year	0	0	0	
RETAINED EARNINGS				
Balance at beginning of year	22,709	23,033	24,413	
Net income	5,748	6,159	5,268	
Dividends declared:				
\$.51 cash dividends per share in 2000, \$.42 in 1999 and \$.34 in 1998	(4,770)	(3,564)	(2,841)	
Stock dividends	(1,461)	(2,919)	(3,807)	
Balance at end of year	22,226	22,709	23,033	
ACCUMULATED OTHER COMPREHENSIVE INCOME				
Balance at beginning of year	(1,537)	530	541	
Net change in unrealized appreciation (depreciation) on				
available for sale securities, net of income taxes	1,909	(2,067)	(11)	
Balance at end of year	372	(1,537)	530	
TREASURY STOCK, AT COST				
Balance at beginning of year	(92)	0	0	
Treasury shares acquired	(1,124)	(92)	0	
Balance at end of year	(1,216)	(92)	0	
TOTAL STOCKHOLDERS EQUITY AT END OF YEAR	\$70,833	\$66,235	\$62,018	

See accompanying notes to consolidated financial statements

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Consolidated Statements of Cash Flows

	(In Thousands of D		Oollars)
Years ended December 31,	2000	1999	1998
CASH FLOWS FROM OPERATING ACTIVITIES			
Interest received	\$ 47,373	\$ 44,791	\$ 43,795
Fees and commissions received	2,929	2,518	2,457
Mortgage loans originated for sale	(205)	(316)	(2,402)
Proceeds from sales of mortgage loans	209	182	2,448
Interest paid	(21,249)	(18,619)	(19,307)
Cash paid to suppliers and employees	(16,927)	(15,114)	(13,727)
Income taxes paid	(3,021)	(2,549)	(2,533)
NET CASH PROVIDED BY OPERATING ACTIVITIES	9,109	10,893	10,731
CASH FLOWS FROM INVESTING ACTIVITIES			
Decrease (increase) in interest-bearing time deposits maturing in more			
than 90 days	100	199	(398)
Proceeds from maturities of investment securities available for sale	23,534	36,349	30,426
Proceeds from sales of investment securities available for sale	2,483	11,704	5,389
Purchases of securities available for sale	(34,921)	(40,340)	(55,333)
Net increase in loans made to customers	(20,940)	(37,565)	(13,100)
Purchases of premises and equipment	(697)	(1,023)	(3,004)
NET CASH USED IN INVESTING ACTIVITIES	(30,441)	(30,676)	(36,020)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net increase (decrease) in deposits	(9,162)	6,394	19,253
Net increase in short-term borrowings	1,891	7,467	9,782
Net increase in Federal Home Loan Bank Borrowings	24,639	13,593	731
Purchase of Treasury Stock	(1,088)	(92)	0
Dividends paid	(4,101)	(3,747)	(3,201)
Proceeds from stock options	89	27	0
Proceeds from sale of common stock	2,746	3,754	4,049
NET CASH PROVIDED BY FINANCING ACTIVITIES	15,014	27,396	30,614
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(6,318)	7,613	5,325
CASH AND CASH EQUIVALENTS			
Beginning of year	41,026	33,413	28,088
End of year	\$ 34,708	\$ 41,026	\$ 33,413
RECONCILIATION OF NET INCOME TO NET CASH			
PROVIDED BY OPERATIONS	<b>A40</b>	<b>.</b>	
Net income	\$ 5,748	\$ 6,159	\$ 5,268
Adjustments to reconcile net income to net cash provided by			
operating activities:	964	700	000
Depreciation	864	799	808
Amortization and accretion	2,242	2,039	1,825
Provision for credit losses	865	1,810	3,107
(Gain) Loss on sale of investment securities	(34)	4	(56)
Other	(575)	82	(221)
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 9,109	\$ 10,893	\$ 10,731
SUPPLEMENTAL DISCLOSURE OF CASH FLOWS			
Supplemental schedule of noncash investing and financing activities:			
Unrealized loss on available for sale securities	\$ 734	\$ 2,696	\$ 555
Real estate acquired by issuing note payable	0	0	650
Merger related transfer of equity securities to treasury stock	37	0	0
			-

#### **Notes to Consolidated Financial Statements**

December 31, 2000, 1999, and 1998

#### NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Principals of Consolidation:**

The consolidated financial statements include the accounts of the company and its wholly-owned subsidiary, The Farmers' National Bank of Canfield. All significant intercompany balances and transactions have been eliminated.

### **Nature of Operations:**

The Company's wholly owned subsidiary, The Farmers National Bank of Canfield, operates under a national bank charter and provides full banking services. As a national bank, the Bank is subject to regulation of the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation. The area served by the Bank is the northeastern region of Ohio and service is provided at seventeen (17) locations.

#### **Estimates:**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### **Cash and Cash Equivalents:**

Cash and cash equivalents include cash on hand, due from banks and federal funds sold. Generally, federal funds are purchased and sold for one-day periods.

#### **Securities Available for Sale:**

Securities available for sale are carried at fair value. Fair value is based on market price if available. If market price is not available, fair value is based on broker quotations. Deferred income taxes are provided on any unrealized appreciation or decline in value. Such appreciation or decline in value, net of deferred taxes, is reflected as a separate component of stockholders equity. Gains and losses are determined using the specific identification method. The company does not utilize a trading account.

#### Loans:

Interest on loans is accrued and credited to income based on the principal amount outstanding. The accrual of interest income is ordinarily discontinued when a loan becomes 90 days past due as to principal or interest; however, management may elect to continue the accrual when the estimated net realizable value of collateral is sufficient to cover the principal balance and the accrued interest. When interest accruals are discontinued, interest credited to income in the current year is reversed. When the loan is determined to be uncollectible, interest accrued in prior years and the principal are charged to the allowance for loan losses. This policy applies to the bank's installment, real estate and commercial loans. Loans held for sale are reported at the lower of cost or market, on an aggregate

#### **Loan Origination Fees and Costs:**

Loan origination fees and certain direct origination costs are capitalized and recognized as an adjustment of the yield on the related loan.

#### **Impaired Loans:**

Impaired loans are classified according to the Financial Accounting Standards Board Statement 114, "Accounting by creditors for impairment of loans". Under this standard, the reserve for loan losses related to loans that are considered impaired is based on discounted cash flows using the loan's initial effective interest rate and the fair value of the collateral for certain collateral dependent loans.

#### **Allowance for Credit Losses:**

The allowance for credit losses represents the amounts which, in management's judgment, are adequate to absorb charge-offs of existing loans which may become uncollectible. The allowance is based on management's judgment taking into consideration past loss experience, reviews of individual credits, current economic conditions and other factors considered relevant by management at the financial statement date. While management uses the best information available to establish the allowance, future adjustments to the allowance may be necessary, which may be material, if economic conditions differ substantially from the assumptions used in estimating

the allowances. If additions to the original estimate of the allowance for credit losses are deemed necessary, they will be reported in earnings in the period in which they become reasonably estimable.

## FARMERS NATIONAL BANC CORP. AND SUBSIDIARY NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## **Premises and Equipment:**

Premises and equipment are stated at cost. Depreciation is computed on the straight-line method.

#### **Intangibles:**

Purchased intangibles, primarily goodwill and core deposit value, are recorded at cost and amortized over the estimated life. Goodwill is being amortized over 15 years and the core deposit is being amortized over 8 years. Intangible amortization of \$97,000 was recorded in 2000, 1999 and 1998.

## **Income Taxes:**

Income taxes, based on filing a consolidated return with the Company's subsidiary, are provided for amounts currently due and deferred amounts arising from temporary differences between the financial accounting and income tax basis of assets and liabilities. Deferred taxes are computed on the liability method as prescribed in Statement of Financial Accounting Standards (SFAS) No. 109, "Accounting for Income Taxes".

## **Advertising:**

The company expenses the costs of advertising as incurred. Advertising expense for the years ended December 31, 2000, 1999 and 1998 was \$399 thousand, \$417 thousand and \$406 thousand, respectively.

#### **Per Share Amounts:**

Earnings per share are based on weighted average shares outstanding. Average shares outstanding, per share amounts and reference to number of shares in notes to consolidated financial statements have been restated to give effect to stock dividends. Weighted average shares outstanding were 11,442,895 for 2000, 11,299,103 for 1999 and 11,110,852 for 1998.

## **Comprehensive Income:**

Effective January 1, 1998, the Company adopted Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" ("SFAS 130") which establishes new rules for the reporting and display of comprehensive income and its components. The adoption had no impact on the company's net income or stockholders equity. SFAS 130 requires unrealized gains or losses on the Company's available for sale securities to be included in other comprehensive income.

#### **Reclassifications:**

The consolidated financial statements for 1999 have been reclassified to conform with the presentation for 2000. Such reclassifications had no effect on net results from operations.

#### NOTE B — MERGER

On November 30, 2000, Security Financial Corp. merged with and into Farmers National Banc Corp. in a tax-free exchange with a total of 3.6 million Farmers shares issued in the merger. Security Financial Corp. was a \$170 million bank holding company with five banking offices and one drive-thru branch located in Trumbull County, Ohio. Its subsidiary, Security Dollar Bank, was merged into Farmers National Bank on December 29, 2000. The merger was accounted for under the pooling-of-interests accounting method. Accordingly, all financial information has been restated to include the historical information of the merged entities. There were no material transactions between Farmers National Banc Corp. and Security Financial Corp. prior to the merger and there were no material adjustments to conform the accounting policies of the combining companies.

The net interest income and net income previously reported by the separate companies and the combined amounts presented in the accompanying Consolidated Statements of Income and Comprehensive Income are as follows:

	Nine Months Ended Sept. 30, 2000	Year Ended December 31,		
	(Unaudited)	1999	1998	
Net Interest Income Farmers National Banc Corp. Security Financial Corp.	\$13,869 4,508	\$17,937 6,041	\$16,491 6,165	
Combined	\$18,377	\$23,978	\$22,656	
Net Income Farmers National Banc Corp. Security Financial Corp.	\$ 4,457 518	\$ 5,524 635	\$ 5,115 153	
Combined	\$ 4,975	\$ 6,159	\$ 5,268	

**Notes to Consolidated Financial Statements** 

## NOTE C — SECURITIES AVAILABLE FOR SALE

Securities available for sale at December 31, 2000 and 1999 are summarized as follows:

	(In Thousands of Dollars)		
	2000	1999	
U.S. Treasury and U.S. Government agencies	\$ 59,982	\$ 59,859	
Corporate debt securities	4,513	188	
Mortgage-backed securities	25,948	29,731	
Obligations of states and political subdivisions	22,917	22,735	
Total debt securities	113,360	112,513	
Equity securities	14,401	4,308	
TOTALS	\$127,761	\$116,821	

Net unrealized gains (losses) for securities available for sale at December 31, 2000 and 1999 are summarized below:

#### (In Thousands of Dollars)

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December 31, 2000	UNREALIZED GAINS	UNREALIZED LOSSES	NET UNREALIZED GAINS (LOSSES)
U.S. Treasury and U.S. Government			
agencies	\$ 705	\$ (325)	\$ 380
Corporate debt securities	87	(24)	63
Mortgage-backed securities	170	(161)	9
Obligations of states and political			
subdivisions	225	(179)	46
Total debt securities	1,187	(689)	498
Equity securities	111	(45)	66
TOTALS	\$1,298	\$ (734)	\$ 564
December 31, 1999			
U.S. Treasury and U.S. Government			
agencies	\$ 52	\$ (891)	\$ (839)
Corporate debt securities	0	(7)	(7)
Mortgage-backed securities	29	(631)	(602)
Obligations of states and political			
subdivisions	42	(1,168)	(1,126)
Total debt securities	123	(2,697)	(2,574)
Equity securities	245	0	245
TOTALS	\$ 368	\$(2,697)	\$(2,329)

The fair value and amortized cost of debt securities available for sale by contractual maturities at December 31, 2000 are summarized below. Mortgage-backed securities are not due at a single maturity date; periodic payments are received on the securities based on the payment patterns of the underlying collateral. For purposes of the maturity table, mortgage-backed seccurities have been allocated over the maturity groupings based on the final maturities of the securities. These securities may mature earlier than their final maturities because of principal prepayments.

	(In Thousands of Dollars)		
	FAIR	AMORTIZED	
	VALUE	COST	
Due in 1 year or less	\$ 15,080	\$ 15,123	
Due after one year through five years	48,158	47,469	
Due after five years through ten years	8,008	7,928	
Due after ten years	42,114	42,342	
TOTALS	\$113,360	\$112,862	

Securities with a carrying value of \$68 million at December 31, 2000 and \$67 million at December 31, 1999 were pledged to secure deposits in accordance with federal and state requirements and to secure repurchase agreements sold.

## NOTE D — LOANS

Following is a summary of loans:

	(In Thousan	ds of Dollars)	
December 31,	2000	1999	
Real Estate – Mortgage	\$268,320	\$257,969	
Installment Loans to Individuals	162,675	154,420	
Commercial, Financial and Agricultural	17,916	17,710	
Subtotal	448,911	430,099	
Net origination and deferred loan fees	1,800	1,654	
TOTAL LOANS	\$450,711	\$431,753	

Nonperforming loans have not been separately classified because such loans are not material compared to total loans and nonaccrued interest is not material in relation to net income.

## FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Notes to Consolidated Financial Statements

Certain directors, executive officers and associates of such persons were loan customers during 2000. Such loans were made in the ordinary course of business under normal credit terms and do not represent more than a normal risk of collection. Following is an analysis of the amount of loans in which the aggregate of the loans to any such person exceeded \$60 thousand during 2000:

	(In Thousands of Dollars)
Total loans at December 31, 1999	\$1,077
New loans	767
Repayments	(416)
Total loans at December 31, 2000	\$1,428

#### NOTE E — ALLOWANCE FOR CREDIT LOSSES

Following is an analysis of changes in the allowance for credit losses for the years ended December 31:

	(In Thousands of Dollars)		
	2000	1999	1998
Balance at beginning of year Additions:	\$ 5,778	\$ 5,492	\$ 5,107
Provision for credit losses	865	1,810	3,107
Recoveries on loans previously charged off	1,115	519	406
TOTAL ADDITIONS	7,758	7,821	8,620
Credits charged off	(1,643)	(2,043)	(3,128)
Balance at end of year	\$ 6,115	\$ 5,778	\$ 5,492

The allowance for federal income tax purposes amounted to \$1.8 million at December 31, 2000 which is \$4.315 million less than the allowance for financial accounting purposes.

## NOTE F — PREMISES AND EQUIPMENT

Following is a summary of premises and equipment:

	(In Thousands of Dollars)		
December 31,	2000	1999	
Land	\$ 2,665	\$ 2,672	
Premises	11,416	11,742	
Equipment	5,658	7,897	
Leasehold Improvements	195	192	
	19,934	22,503	
Less accumulated depreciation	(7,385)	(9,501)	
NET BOOK VALUE	\$12,549	\$13,002	

Depreciation expense was \$864 thousand for the year ended December 31, 2000, \$727 thousand for 1999 and \$736 thousand for 1998.

#### NOTE G — INTEREST-BEARING DEPOSITS

Following is a summary of scheduled maturities of certificates of deposit during the years following December 31, 2000:

	(In Thousands of Dollars)
2001	\$149,521
2002	37,105
2003	4,260
2004	2,330
2005 and thereafter	10,307
TOTAL	\$203,523

Following is a summary of certificates of deposit of \$100 thousand or more by remaining maturities as of

(In	Thousa	nds of	Dollars
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Three months or less		\$17,510
Three to six months		11,102
Six to twelve months		12,214
Over twelve months		9,995
	TOTAL	\$50,821

**Notes to Consolidated Financial Statements** 

## NOTE H — SECURITIES SOLD UNDER REPURCHASE AGREEMENTS AND UNUSED LINES OF CREDIT

The bank subsidiary enters into sales of securities under repurchase agreements (reverse repurchase agreements). The securities, although held in safekeeping outside the bank subsidiary, were under the bank subsidiary's control. The outstanding balances and related information are summarized as follows:

	(In Thousands of Dollars)		
	2000		1999
Book value including accrued interest	\$ 47,904	\$	48,415
Market value	47,455		47,593
Maximum month end balance during the year	43,084		39,432
Average balance during the year	39,705		35,140
Average year end interest rate	5.42%		4.30%
Average interest rate during the year	5.08%		3.98%

The bank subsidiary has access to borrowing facilities at the Federal Home Loan Bank, which totaled \$63.672 million at December 31, 2000.

## NOTE I — FEDERAL HOME LOAN BANK ADVANCES

Federal Home Loan Bank advances at December 31, 2000 are secured by a blanket pledge of residential mortgage loans totaling \$54.469 million and the Bank's investment in FHLB stock.

	December 31,				
	20	000	19	999	
(In Thousands of Dollars)	Amount	Weighted Average Rate	Amount	Weighted Average Rate	
Fixed-rate advances	\$39,559	6.64%	\$12,490	6.42%	
Variable-rate advances	4,016	5.38%	6,446	5.42%	
Total advances	\$43,575	6.52%	\$18,936	6.08%	

Scheduled repayments of FHLB advances are as follows:

Maturing in:	(In Thousands of Dollars)
2001	\$18,467
2002	14,503
2003	2,464
2004	1,266
2005	1,050
Later years	5,825
TOTAL	\$43,575

## NOTE J — COMMITMENTS AND CONTINGENT LIABILITIES

The bank subsidiary utilizes equipment and leases a branch location under a noncancelable operating lease extending to 2004. Rental expense charged to operations totaled \$36 thousand for 2000, \$36 thousand for 1999 and \$82 thousand for 1998. Following is a summary of future minimum rental payments under operating leases that have initial or remaining noncancelable terms in excess of one year as of December 31, 2000:

Year ending:		(In Thousands of Dollars)
December 31, 2001		\$ 36
December 31, 2002		36
December 31, 2003		36
December 31, 2004		_30
	TOTAL	\$138

The bank subsidiary is required to maintain noninterest-bearing reserve balances with the Federal Reserve Bank. The average reserve balance was \$12.489 million in 2000 and \$11.552 million in 1999.

The bank subsidiary is a party to financial instruments with off-balance sheet risk in the normal course of business to meet the financing needs of its customers. These financial instruments include commitments to extend credit, standby letters of credit and financial guarantees. Those instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized on the consolidated balance sheet. The contract or notional amounts of those instruments reflect the extent of involvement the bank subsidiary has in particular classes of financial instruments.

The bank subsidiary's exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit and financial guarantees written is represented by the contractual notional amount of those instruments. The bank subsidiary uses the same credit policies in making commitments and conditional obligations as it does for on-balance sheet instruments.

	(In Thousan	ds of D	ollars)
CONTRACT OR NOTIONAL AMOUNT	 2000		1999
Financial instruments whose contract amounts represent credit risk:			
Commitments to extend credit	\$ 42,250	\$	43,433
Standby letters of credit and financial guarantees written	\$ 742	\$	1,274

## FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Notes to Consolidated Financial Statements

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The bank subsidiary evaluates customers creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the bank subsidiary upon extension of credit, is based on management's credit evaluation of the counter-party. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment and income producing commercial properties.

Standby letters of credit and financial guarantees written are conditional commitments issued by the bank subsidiary to guarantee the performance of a customer to a third party. Those guarantees are primarily issued to support public and private borrowing arrangements. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loan facilities to customers.

Most of the bank subsidiary's business activity is with a diversified customer base located within Mahoning, Trumbull and Columbiana Counties in Ohio. The concentrations of credit by type of loan are presented in Note D.

## NOTE K — STOCKHOLDERS EQUITY

In December 1998, the Board of Directors adopted an incentive stock option plan for the Directors, officers and employees which was approved by stockholders at their annual meeting on March 25, 1999. An aggregate of 375,000 common shares were reserved for future issuance under the plan. The incentive stock options have expiration terms of ten years subject to certain extensions and early terminations. The per share exercise price of an incentive stock option shall be, at a minimum, equal to the fair value of a share of common stock on the date the incentive stock option is granted. At December 31, 2000, no options were outstanding. Stock options exercised in 2000 and 1999 were from the stock option plan of Security Financial Corp., which terminated upon the merger with the company.

The company accounts for stock based compensation using the intrinsic value method prescribed by Accounting Principles Board Opinion No.25, "Accounting for Stock Issued to Employees" and related interpretations, under which no compensation cost for stock options is recognized for stock option awards granted at or above fair market value. Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation," established accounting and disclosure requirements using a fair-value-based method of accounting for stock-based employee compensation plans. As options are granted, the Company has elected to remain on its current method of accounting as described above, and has adopted the disclosure requirements of SFAS No.123.

## NOTE L — REGULATORY MATTERS

The bank subsidiary, as a national bank, is subject to the dividend restrictions set forth by the Comptroller of the Currency. The Comptroller of the Currency must approve declaration of any dividends in excess of the sum of profits for the current year and retained net profits for the preceding two years (as defined). As of December 31, 2000, the bank subsidiary had \$16.26 million of retained earnings available for distribution and \$26.55 million not available for distribution to the company as dividends without prior approval of the Comptroller of the Currency.

The bank subsidiary is subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory-and possibly additional discretionary-actions by regulators that, if undertaken, could have a direct material effect on the bank subsidiary's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the bank subsidiary must meet specific capital guidelines that involve quantitative measures of its assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The bank subsidiary's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the bank subsidiary to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined), and of Tier I capital (as defined) to average assets (as defined). Management believes, as of December 31, 2000, that the bank subsidiary meets all capital adequacy requirements to which it is subject.

As of December 31, 2000, the most recent notification from the Office of the Comptroller of the Currency categorized the bank subsidiary as "well capitalized" under the regulatory framework for prompt corrective action. There are no conditions or events since that notification that management believes have changed the institution's

#### **Notes to Consolidated Financial Statements**

The following table reflects various measures of capital at year-end:

	(In Thousands of Dollars)					
			Require	ment	To be "Well C	Capitalized''
			For Ca	pital	Under Promp	t Corrective
	Act	ual	Adequacy P	urposes:	Action Pro	ovisions:
	Amount	Ratio	Amount	Ratio	Amount	Ratio
As of December 31, 2000						
Total Capital (to Risk-Weighted Assets)	\$72,895	16.73%	\$34,858	8.00%	\$43,572	10.00%
Tier I Capital (to Risk-Weighted Assets)	\$67,440	15.48%	\$17,429	4.00%	\$26,143	6.00%
Tier I Capital (to Average Assets)	\$67,440	10.88%	\$24,792	4.00%	\$30,990	5.00%
As of December 31, 1999						
Total Capital (to Risk-Weighted Assets)	\$67,273	16.45%	\$32,711	8.00%	\$40,888	10.00%
Tier I Capital (to Risk-Weighted Assets)	\$62,154	15.20%	\$16,355	4.00%	\$24,533	6.00%
Tier I Capital (to Average Assets)	\$62,154	10.43%	\$23,831	4.00%	\$29,788	5.00%

#### NOTE M — RETIREMENT PLAN

The company has a qualified 401(k) deferred compensation, noncontributory Retirement Savings Plan. All employees of the bank who have completed at least one year of service and meet certain other eligibility requirements are eligible to participate in the plan. Under the terms of the Plan, employees may voluntarily defer a portion of their annual compensation, not to exceed 15%, pursuant to section 401(k) of the Internal Revenue Code. The company matches a percentage of the participants' voluntary contributions up to 6% of gross wages.

In addition, at the discretion of the Board of Directors, the company may make an additional profit sharing contribution to the plan. Total contributions were \$386 thousand, \$362 thousand and \$304 thousand for the years ended December 31, 2000, 1999 and 1998, respectively. These contributions include the cost of Security Dollar Bank's retirement plan, which is in the process of being merged into the company's plan.

## NOTE N — FEDERAL INCOME TAXES

The provision for income taxes (credit) consists of the following:

Years ended December 31	2000	1999	1998
Current	\$2,733	\$2,814	\$2,351
Deferred	(85)	(119)	(32)
TOTALS	\$2,648	\$2,695	\$2,319

Following is a reconciliation between federal income taxes at statutory rates and acutal taxes based on income before federal income taxes:

Years ended December 31	200	00	199	99	199	98
	Amount	Percent of Pretax Income	Amount	Percent of Pretax Income	Amount	Percent of Pretax Income
Statutory tax Effect of nontaxable	\$2,938	35%	\$3,091	35%	\$2,655	35%
interest	(378)	<b>(4)</b>	(404)	(5)	(341)	(4)
Other ACTUAL	88		8	0	5	_0
TAX	\$2,648	32%	\$2,695	30%	\$2,319	31%

Deferred taxes (credit) result from certain temporary differences in the recognition of income and expenses for financial reporting and income tax purposes. The sources and tax effects of significant temporary differences are as follows:

Years ended December 31	2000	1999	1998
Depreciation	\$ (43)	\$ 0	\$ 7
Provision for credit losses	(115)	(52)	6
Deferred loan fees and origination costs	(53)	(63)	(45)
Federal Home Loan Bank dividends	71	61	32
Deferred compensation	(16)	(11)	(87)
Other	71	(54)	55
TOTALS	\$ (85)	\$(119)	\$(32)

## FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Notes to Consolidated Financial Statements

Deferred tax liabilities (assets) are comprised of the following at December 31:

	2000	1999
Deferred tax assets:		
Allowance for credit losses	<b>\$(1,454)</b>	\$(1,339)
Mark-to-market adjustment - securities		
available for sale	0	(792
Deferred compensation	(261)	(234
Other	(35)	(84)
Gross deferred tax assets	<b>\$</b> (1,750)	\$(2,449)
Deferred tax liabilities:		
Depreciation	462	532
Mark-to-market adjustment securities available		
for sale	192	0
Federal Home Bank dividends	275	203
Deferred loan fees	165	246
Other	124	37
Gross deferred tax liabilities	1,218	1,018
NET DEFERRED TAX ASSET	\$ (532)	\$(1,431)

No valuation allowance for deferred tax assets was recorded at December 31, 2000 and 1999. Federal income taxes (benefit) applicable to investment securities gains (losses) in 2000 and 1999 were \$ 12 thousand and \$ (1) thousand, respectively. Federal income taxes (benefit) applicable to other comprehensive income were \$ 600 thousand, \$ (1.061) million and \$ (5) thousand for 2000, 1999 and 1998, respectively.

## NOTE O — DISCLOSURE ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS

The following methods and assumptions were used to estimate the fair value of each class of financial instruments at December 31, 2000:

## Cash and cash equivalents:

The carrying amounts in the consolidated balance sheets of cash and cash equivalents approximates their fair value.

## Long-term interest bearing deposits:

The carrying amount is a reasonable estimate of fair value.

## **Investment securities:**

The fair value of securities available for sale equals quoted market price, if available. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

#### Loans:

For certain homogeneous categories of loans, such as credit card receivables, and other consumer loans, fair value is estimated using the quoted market prices for similar loans, adjusted for differences in loan characteristics. The fair value of other types of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities.

#### **Deposits:**

The fair value of demand deposits, savings accounts and certain money market deposits is the amount payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities.

## **Securities sold under repurchase agreements:**

The carrying amount for securities sold under repurchase agreements approximates their fair value.

#### Federal Home Loan Bank advances:

The fair values of the advances are estimated using discounted cash flow analyses based on the current incremental borrowing rates for similar types of borrowing arrangements.

#### **Accrued interest:**

The carrying amounts of accrued interest approximate fair value.

## Commitments to extend credit, standby letters of credit and financial guarantees written:

The fair value of commitments is estimated using the fees currently charged to enter similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and the committed rates. The fair value of guarantees and letters of credit is based on fees currently charged for similar agreements or on the estimated cost to terminate them or otherwise settle the obligations with the counterparties at the reporting date.

## **Notes to Consolidated Financial Statements**

The estimated fair values of the company's financial instruments as of December 31, 2000 and 1999 are as follows:

	(In Thousands of Dollars)			
	2000	•	1999	
	CARRYING AMOUNT	FAIR VALUE	CARRYING AMOUNT	FAIR VALUE
Financial assets:				
Cash and cash equivalents	\$ 34,708	\$ 34,708	\$ 41,026	\$ 41,026
Investment securities:				
Available for sale	127,761	127,914	116,821	117,153
Loans — Net	444,596	442,569	425,975	427,268
Long-term interest bearing deposits	99	99	199	199
Accrued interest receivable	4,040	4,040	3,450	3,450
TOTAL FINANCIAL ASSETS	\$611,204	\$609,330	\$587,471	\$589,096
Financial liabilities:				
Deposits	\$468,336	\$469,602	\$476,829	\$477,914
Securities sold under repurchase agreements	39,099	39,099	37,417	37,417
Federal Home Loan Bank advances	43,575	43,776	18,936	17,710
Accrued interest payable	1,552	1,552	1,250	1,250
TOTAL FINANCIAL LIABILITIES	\$552,562	\$554,029	\$534,432	\$534,291
Unrecognized financial instruments:				
Commitments to extend credit	\$ 42,250	\$ 42,250	\$ 43,433	\$ 43,433
Standby letters of redit and financial guarantees	742	742	1,274	1,274

## NOTE P — CONDENSED FINANCIAL INFORMATION

Below is condensed financial information of Farmers National Banc Corp. (parent company only). In this information, the parent's investment in bank subsidiary is stated at cost plus equity in undistributed earnings of the subsidiary since acquisition. This information should be read in conjunction with the consolidated financial statements and related notes.

	(In Thousands of Dollars)		
	<b>December 31, 2000</b>	December 31, 1999	
BALANCE SHEETS			
Assets:			
Cash	\$ 1,265	\$ 1,051	
Investment in bank subsidiary	68,117	62,124	
Securities available for sale	1,800	4,187	
Other securities	395	256	
Interest-bearing deposit in other banks	0	100	
Other	120	61	
	\$71,697	\$67,779	
Liabilities:			
Accounts payable	\$ 1,163	\$ 663	
Stockholders equity:			
Common stock	49,451	45,155	
Retained earnings	22,226	22,709	
Unrealized appreciation (depreciation) of available for sale securities, net of applicable income taxes	73	(656)	
Treasury stock, at cost; 87,835 shares in 2000 and 4,976 shares in 1999	(1,216)	(92)	
TOTAL STOCKHOLDERS EQUITY	70,534	67,116	
	\$71,697	\$67,779	

# FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Notes to Consolidated Financial Statements

STATEMENTS OF INCOME Years ended	December 31, 2000	(In Thousands of Dollars) December 31, 1999	December 31, 1998
Income:			
Equity in net income of subsidiary	\$ 5,388	\$5,973	\$5,097
Dividends from subsidiary bank	1,140	125	125
Interest and dividends on securities	188	221	223
Investment security gains	72	0	0
TOTAL INCOME	6,788	6,319	5,445
Other expenses	(1,063)	(183)	(177)
Income tax benefit	23	23	0
NET INCOME	\$ <b>5,748</b>	\$6,159	\$5,268
NET INCOME	\$ 3,740	\$0,139	\$3,208
STATEMENTS OF CASH FLOWS		(In Thousands of Dollars)	
Years ended	December 31, 2000	December 31, 1999	December 31, 1998
Cash flows from operating	2 000111001 01, 2000		2 000111001 011, 1270
activities:			
Net income	\$ 5,748	\$ 6,159	\$ 5,268
Adjustments to reconcile net income to net cash provided by operating activities:			
Income from subsidiary	(5,388)	(5,973)	(5,097)
Other	<b>(78)</b>	0	(59)
NET CASH PROVIDED BY OPERATING ACTIVITIES	282	186	
Cash flows from investing activities:			
Investment in subsidiary Proceeds from maturities of	0	(570)	(1,273)
investment securities available for sale	3,080	3,800	0
Proceeds from sales of investment securities available for sale	176	0	0
Proceeds from return of capital			
on other securities Purchases of other securities and	3	300	0
securities available for sale	(973)	(3,720)	(4,378)
NET CASH PROVIDED BY			
(USED IN) INVESTING ACTIVITIES	2,286	(190)	(5,651)
Cash flows from financing activities:		<u></u>	<u></u>
Purchase of treasury stock	(1,088)	(92)	0
Dividends paid	(4,101)	(3,747)	(3,201)
Proceeds from sale of common stock	2,835	3,782	4,049
NET CASH PROVIDED BY		<u> </u>	
(USED IN) FINANCING			
ACTIVITIES	(2,354)	(57)	848
NET INCREASE	***	, <u></u>	/ · · · · · · · · · · · · · · · · · · ·
(DECREASE) IN CASH	214	(61)	(4,691)
CASH	1 051	1 110	£ 002
Beginning of year	1,051	1,112	5,803
End of year	\$ 1,265	\$ 1,051	\$ 1,112

## FARMERS NATIONAL BANC CORP. AND SUBSIDIARY **Board of Directors**

## [PHOTO]

Standing, Left to Right: David C. Myers, President – Myers Equipment Corp., Joseph D. Lane, Vice President – Lane Funeral Homes, Inc., Attorney and Principal – Lane & Rusu Co. L.P.A., Edward A. Ort, President – Ort Furniture Mfg. Co., Ronald V. Wertz, CPCU, CIC, Vice President – Acordia of Ohio, Inc., Benjamin R. Brown, President and Owner of Castruction Company

Seated, Left to Right: Richard L. Calvin, Vice Chairman – Farmers National Banc Corp., Frank L. Paden, President & CEO – Farmers National Bank, President & Secretary – Farmers National Banc Corp., William D. Stewart, Chairman – Farmers National Banc Corp.

[PHOTO]
Richard L. Calvin

After twenty-five years of dedicated and insightful service, Richard L. Calvin will retire from his position as Director and Vice Chairman of Farmers National Banc Corp. Mr. Calvin had been employed with the bank since 1961, retiring in March 1997 after thirty-five years of service to the corporation. At that time, he remained on the Board serving until this year's Annual Meeting. Taking all into consideration, Mr. Calvin has given a total of forty years to our company.

Richard has served on a variety of community organizations and in leadership roles throughout his tenure as a bank official. It would be hard to overstate his importance to Farmers National Bank as well as the local community. He has been an excellent mentor. We are grateful for all his contributions and his thoughtful guidance will be greatly missed by all. On behalf of the directors, officers and employees of Farmers, we wish Richard and Corrine the best of luck and good health for the future.

## [PHOTO]

Standing, Left to Right: Alfred F. Ridel, Mark L. Graham, Anthony F. Peluso, Donald F. Lukas, Roy A. Jackson. Seated, Left to Right: Frederick M. Kotheimer, Carl D. Culp, Frank L. Paden, Bradley S. Henderson, Barbara C. Fisher.

## **Farmers National Banc Corp. Officers**

#### William D. Stewart

Chairman

#### Richard L. Calvin

Vice Chairman

## Frank L. Paden

President & Secretary

## Carl D. Culp

Executive Vice President & **Treasurer** 

#### Donald F. Lukas

Senior Vice President

## **Farmers National Bank Officers**

## Frank L. Paden

President & CEO

## Carl D. Culp

Executive Vice President Cashier & CFO

## Donald F. Lukas

Senior Vice President Bank Systems

#### Mark L. Graham

Vice President Loan Administrator

## **Bradley S. Henderson**

Vice President Branch Adm. & Security

## Anthony F. Peluso

Vice President Human Resources

Alfred F. Ridel

Vice President Consumer Loans

## Daniel G. Cerroni

Assistant Vice President Commercial Loans

## Barbara C. Fisher

Assistant Vice President Deposit Operations & Marketing

## Roy A. Jackson

Assistant Vice President Indirect Lending

## Frederick M. Kotheimer

Assistant Vice President Loan Review

## Susan E. Miller

Assistant Vice President Corporate Services Administration

## Phyllis A. Welton

Assistant Vice President Bookkeeping Department

## Larry E. White

Assistant Vice President Salem

## Andrew A. Baird

Assistant Cashier Data Center

## Joseph E. Chapman

Assistant Cashier Collections

## Pamela J. Cleghorn

Assistant Cashier Salem

## Janine M. Cox

Assistant Cashier Credit Administration

## Charlene K. Daughtery

Assistant Cashier Human Resources

## David E. Enterline

Assistant Cashier Network Administrator

## Merle C. Garritano

Assistant Cashier Loans

## Geraldine J. Gbur

Assistant Cashier Columbiana

## Lynnita J. Himes

Assistant Cashier Western Reserve

## Keith A. Leonard

Assistant Cashier Austintown

## Linda M. Liston

Assistant Cashier Compliance/CRA/BSA

## Joanie F. Orr

General Ledger
Accounting Officer

#### Patricia C. Rosko

Assistant Cashier Lake Milton

## Robert L. Rozeski

Assistant Cashier Leetonia

## Barbara J. Sitler

Assistant Cashier Cornersburg

## **Dennis S. Vitt**

Assistant Cashier Poland

## Dorothy J. Weeden

Assistant Cashier Main Office

## FARMERS NATIONAL BANC CORP. AND SUBSIDIARY Locations

- 1. Austintown: 22 North Niles-Canfield Road Youngstown, OH 44515 792-1411
- 2. Boardman: 102 West Western Reserve Road Boardman, OH 44512 726-8896
- 3. Canfield, Main Office: 20 South Broad Street Canfield, OH 44406 533-3341
- 4. Colonial Plaza: 401 East Main Street Canfield, OH 44406 533-2686
- **5. Columbiana:** 340 State Rt. 14 Columbiana, OH 44408 332-1558
- **6. Cornersburg:** 3619 S. Meridian Road Youngstown, OH 44511 793-3971
- 7. Damascus: 29053 State Rt. 62 Damascus, OH 44619 537-4004
- **8. Girard:** 121 North State Street Girard, OH 44420 545-9791
- **9. Lake Milton:** 17817 Mahoning Avenue Lake Milton, OH 44429 654-3351
- **10. Leetonia:** 16 Walnut Street Leetonia, OH 44431 427-2436
- 11. Mineral Ridge: 3826 South Main Street Mineral Ridge, OH 44440 544-7340
- **12. Niles:** 1 South Main Street Niles, OH 44446 544-7400
- **13. Niles Drive Up:** 170 East State Street Niles, OH 44446 544-7420
- **14. Niles Operations Center:** 51 South Main Street Niles, OH 44446 544-7400
- **15. Niles:** 5845 Youngstown-Warren Road Niles, OH 44446 544-7410
- **16. Poland:** 106 McKinley Way West Poland, OH 44514 757-7508
- **17. Salem:** 1858 East State Street Salem, OH 44460 332-1558
- **18. Warren:** 2910 Youngstown-Warren Road Warren, OH 44484 369-5400

[FARMERS NATIONAL LOGO]

www.fnbcanfield.com

[PHOTOS]

## **Annual Meeting Notice**

The annual meeting of Shareholders will be held at Colonial Catering, 429 Lisbon Street, Canfield, OH 44406, at 3:30 p.m. local time, on Thursday, March 29, 2001.

#### **Common Stock Listing**

Farmers National Banc Corp. common stock trades on the OTC Bulletin Board under the symbol FMNB. At December 31, 2000, there were 11,604,252 shares outstanding and approximately 3,585 shareholders.

#### **Dividend Payments**

Subject to the approval of the Board of Directors, quarterly cash dividends are customarily payable on or about the 30th day of March, June, September and December.

## **Dividend Reinvestment Plan (DRIP)**

Registered shareholders can purchase additional shares of Farmers' common stock through Farmers Dividend Reinvestment Plan. Participation is voluntary and allows for automatic reinvestment of cash dividends, supplemental cash contributions not to exceed \$1,000 per quarter and the safekeeping of stock certificates. To obtain our Plan prospectus, contact Susan Miller Toll Free at 1.888.988.3276 or by email at exec@fnbcanfield.com.

## **Direct Deposit of Cash Dividends**

Shareholders have the option of having their cash dividends sent directly to their financial institution for deposit into their savings or checking account.

## **Stock Transfer Agent**

Farmers National Bank Attention: Susan Miller, AVP, Corporate Services Administration P.O. Box 555 Canfield, OH 44406 Toll Free 1.888.988.3276

## Form 10-K

A copy of the Annual Report filed with the Securities and Exchange Commission will be provided to any shareholder on request to the Corporation, to the attention:

Mr. Carl D. Culp, Treasurer Farmers National Banc Corp. 20 South Broad Street, P.O. Box 555 Canfield, OH 44406 Toll Free 1.888.988.3276

## [FARMERS NATIONAL BANC CORP. LOGO]

20 South Broad Street P.O. Box 555 Canfield, Ohio 44406 www.fnbcanfield.com