

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D. C. 20549**

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**FORM 8-K**

**CURRENT REPORT**  
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) August 3, 2010



**ARCHER-DANIELS-MIDLAND COMPANY**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction  
of incorporation)

**1-44**  
(Commission File Number)

**41-0129150**  
(IRS Employer  
Identification No.)

**4666 Faries Parkway**  
**Decatur, Illinois**  
(Address of principal executive offices)

**62526**  
(Zip Code)

Registrant's telephone number, including area code: **(217) 424-5200**

**Item 2.02 Results of Operations and Financial Condition.**

On August 3, 2010, Archer-Daniels-Midland Company (ADM) issued a press release announcing fourth quarter and annual results. A copy of such press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

**Item 9.01 Financial Statements and Exhibits.**

(c) Exhibits The following exhibit is furnished herewith:

99.1 Press release dated August 3, 2010 announcing fourth quarter and annual results.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ARCHER-DANIELS-MIDLAND COMPANY

Date: August 3, 2010

By /s/ David J. Smith  
David J. Smith  
Executive Vice President, Secretary and  
General Counsel

## EXHIBIT INDEX

| Exhibit | Description                        |
|---------|------------------------------------|
| 99.1    | Press Release dated August 3, 2010 |



Archer Daniels Midland Company  
 4666 Faries Parkway  
 Decatur, IL 62526

## News Release

August 3, 2010

FOR IMMEDIATE RELEASE

### ADM FOURTH-QUARTER EARNINGS UP \$ 388 MILLION

*Company earns \$3.00 per share for the year*

Archer Daniels Midland Company (NYSE: ADM) today reported net earnings of \$ 1.9 billion and segment operating profit of \$ 3.2 billion for the year ended June 30, 2010, up \$ 246 million and \$ 786 million, respectively, from the prior year. For fiscal year 2010, ADM earned \$ 3.00 diluted EPS, versus \$ 2.62 for the year prior.

For the quarter ended June 30, 2010, net earnings increased \$ 388 million to \$ 446 million, and segment operating profit increased \$ 591 million to \$ 799 million from the Company's totals for the same period one year earlier.

- ADM earned \$ 0.69 diluted EPS for the fourth quarter, versus last year's \$ 0.09 fourth quarter.
- Profit in ADM's Oilseeds Processing segment increased \$ 132 million due to improved margins and higher volumes.
- Corn Processing profit increased \$ 151 million on stronger bioproducts results.
- In the Agricultural Services segment, profit increased \$ 195 million as ADM saw a good global supply of grains and oilseeds and modestly improving demand, particularly in Asia.
- Other business units' operating profit increased \$ 113 million, reflecting improved results of ADM's cocoa and flour milling operations and of equity investee Gruma S.A.B. de C.V.

"The ADM team finished strong, capping a very good year with very good fourth-quarter performance," said Chairman of the Board and Chief Executive Officer Patricia Woertz. "As we begin our new fiscal year, our large projects are nearly finished, and we commit to use our strong balance sheet and cash flow to deliver shareholder value."

### Financial Highlights

(Amounts in millions, except per share data)

|                            | Quarter Ended<br>June 30 |         |         | Year Ended<br>June 30 |          |         |
|----------------------------|--------------------------|---------|---------|-----------------------|----------|---------|
|                            | 2010                     | 2009    | Change  | 2010                  | 2009     | Change  |
| Segment operating profit   | \$ 799                   | \$ 208  | \$ 591  | \$ 3,239              | \$ 2,453 | \$ 786  |
| Net earnings               | \$ 446                   | \$ 58   | \$ 388  | \$ 1,930              | \$ 1,684 | \$ 246  |
| Diluted earnings per share | \$ 0.69                  | \$ 0.09 | \$ 0.60 | \$ 3.00               | \$ 2.62  | \$ 0.38 |
| Average shares outstanding | 643                      | 643     |         | 644                   | 644      |         |

A summary of segment operating profit and net earnings is as follows:

|  | Quarter ended<br>June 30 |              |               | Year ended<br>June 30 |                 |               |
|--|--------------------------|--------------|---------------|-----------------------|-----------------|---------------|
|  | 2010                     | 2009         | Change        | 2010                  | 2009            | Change        |
|  | (in millions)            |              |               |                       |                 |               |
| Oilseeds Processing  | \$ 359                   | \$ 227       | \$ 132        | \$ 1,400              | \$ 1,280        | \$ 120        |
| Corn Processing  | 140                      | (11)         | 151           | 722                   | 185             | 537           |
| Agricultural Services  | 178                      | (17)         | 195           | 668                   | 994             | (326)         |
| Other  | 122                      | 9            | 113           | 449                   | (6)             | 455           |
| Segment operating profit   | 799                      | 208          | 591           | 3,239                 | 2,453           | 786           |
| Corporate  | (249)                    | (154)        | (95)          | (654)                 | 47              | (701)         |
| Earnings before income taxes   | 550                      | 54           | 496           | 2,585                 | 2,500           | 85            |
| Income taxes   | (105)                    | 6            | (111)         | (666)                 | (812)           | 146           |
| Net earnings including<br>noncontrolling interests                         | 445                      | 60           | 385           | 1,919                 | 1,688           | 231           |
| Less: Net earnings (losses)<br>attributable to noncontrolling<br>interests | (1)                      | 2            | (3)           | (11)                  | 4               | (15)          |
| Net earnings   | <u>\$ 446</u>            | <u>\$ 58</u> | <u>\$ 388</u> | <u>\$ 1,930</u>       | <u>\$ 1,684</u> | <u>\$ 246</u> |

### Discussion of Operations

Net earnings for the fourth quarter increased \$ 388 million due to a \$ 591 million pretax increase in segment operating profit, partially offset by higher corporate expense and a \$ 111 million increase in income tax expense. Income tax expense increased due primarily to higher pretax earnings. Last year's fourth quarter income tax expense included favorable currency-translation impacts, partially offset by charges related to the restructuring of ADM's investment in Wilmar International, Ltd.

For the full fiscal year, net earnings increased \$ 246 million due to a \$ 786 million pretax increase in segment operating profit, partially offset by higher corporate expense which included a \$ 296 million after-tax negative impact from changing LIFO inventory valuations. The Company's effective income tax rate for the year declined to 25.8 percent, compared to 32.5 percent for the year prior, mostly due to the absence of last year's \$ 158 million charge related to the restructuring of ADM's investment in Wilmar International, Ltd.

## **Oilseeds Processing Operating Profit**

Profit in ADM's Oilseeds Processing segment increased \$ 132 million for the quarter and \$ 120 million for the 12 months.

Crushing and origination results increased \$ 77 million to \$ 218 million for the quarter. Year-over-year crushing volumes increased in the quarter, with decreased North American volumes more than offset by increases in South America and Europe. Good positioning favorably impacted North American and European soybean and softseed crushing margins.

Refining, packaging, biodiesel and other results increased \$ 58 million to \$ 79 million for the quarter. Recently expanded biodiesel production capacity at Rondonopolis, Brazil, allowed ADM to capture good margins and volumes amidst strong demand. Last year's quarter also included charges related to the formation of the Stratas Foods packaged-oil joint venture.

Asia results of \$ 62 million for the quarter reflect ADM's share of Wilmar International, Ltd. earnings.

## **Corn Processing Operating Profit**

Corn Processing results increased \$ 151 million for the quarter and \$ 537 million for the 12 months.

Sweeteners and starches operating profit decreased \$ 30 million from the prior year to \$ 119 million. This decrease reflects lower average selling prices that were only partially offset by lower net corn costs. Sales volumes increased due to strong export demand.

Bioproducts profit in the quarter was up significantly from last year's loss due to better ethanol and lysine margins.

At present, ADM has begun production at its Cedar Rapids, Iowa, ethanol dry mill, which should be fully operational by the end of August. And, in Decatur, Ill., the Company is working through startup issues at its propylene glycol plant, which should be fully operational by end of the calendar year.

## **Agricultural Services Operating Profit**

Agricultural Services results increased \$ 195 million for the quarter and decreased \$ 326 million for the 12 months.

In the quarter, ADM saw a good global supply of grains and oilseeds and modestly improving demand, especially from Asia.

Merchandising and handling profit improved significantly due principally to more favorable risk management results. Earnings from transportation operations declined on lower barge-freight rates and higher fuel costs.

### **Other Operating Profit**

Results from ADM's Other business units increased \$ 113 million for the quarter and \$ 455 million for the 12 months.

Other processing businesses were up \$ 108 million for the quarter, reflecting improved results of ADM's cocoa and flour milling operations and from equity investee Gruma S.A.B. de C.V. Other processing earnings for the quarter include mark-to-market gains of \$ 63 million related to certain forward sales commitments accounted for as derivatives.

Other financial results in the quarter increased \$ 5 million due primarily to the absence of losses experienced last year in managed fund investments.

### **Corporate Results**

Corporate results decreased \$ 95 million for the quarter and \$ 701 million for the 12 months. Rising commodity prices generated a \$ 23 million increase in ADM's LIFO inventory valuation reserves this quarter, compared to a \$ 54 million increase a year ago. For the year, LIFO inventory valuation reserves decreased \$ 42 million, compared to a \$ 517 million decrease last year. The quarter and 12 months include \$ 59 million of unrealized loss on interest rate swaps. The 12 months include higher net interest expense of \$ 91 million and debt buyback costs of \$ 75 million.

### **New Accounting Standards**

Certain amounts in the prior year's Consolidated Statement of Earnings, Segment Operating Analysis, Summary of Financial Condition, and Summary of Cash Flows have been restated, and presentation formats have been modified to apply the requirements of new accounting standards ASC Topic 810, Consolidation and ASC Topic 470-20, Debt with Conversion and Other Options. Effective July 1, 2009, the Company adopted this amended guidance which requires retrospective application to all periods presented.



## Conference Call Information

ADM will host a conference call and audio webcast at 8 a.m. Central Time on Tuesday, August 3, 2010, to discuss financial results and provide a Company update. A financial summary slide presentation will be available to download approximately 60 minutes prior to the call. To listen to the call via the Internet or to download the slide presentation, go to [www.adm.com/webcast](http://www.adm.com/webcast). To listen by telephone, dial 800-561-2718 or 617-614-3525; the access code is 27046133. Replay of the call will be available from 11 a.m. Central Time on August 3 to August 10, 2010. To listen to the replay by telephone, dial 888-286-8010 or 617-801-6888; the access code is 50065759. To listen to the replay online, visit [www.adm.com/webcast](http://www.adm.com/webcast).

## About ADM

Every day, the 29,000 people of Archer Daniels Midland Company (NYSE: ADM) turn crops into renewable products that meet the demands of a growing world. At more than 240 processing plants, we convert corn, oilseeds, wheat and cocoa into products for food, animal feed, chemical and energy uses. We operate the world's premier crop origination and transportation network, connecting crops and markets in more than 60 countries. Our global headquarters is in Decatur, Illinois, and our net sales for the fiscal year ended June 30, 2010, were \$62 billion. For more information about our Company and our products, visit [www.adm.com](http://www.adm.com).

## Contacts

### Media:

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Vice President, Investor Relations  
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**(Financial Tables Follow)**

**Segment Operating Analysis**  
(unaudited)

|                           | Quarter ended<br>June 30 |               | Year ended<br>June 30 |               |
|---------------------------|--------------------------|---------------|-----------------------|---------------|
|                           | 2010                     | 2009          | 2010                  | 2009          |
|                           | (in 000s metric tons)    |               |                       |               |
| <u>Processing volumes</u> |                          |               |                       |               |
| Oilseeds Processing       | 7,184                    | 7,070         | 29,095                | 28,248        |
| Corn Processing           | 5,240                    | 4,451         | 19,618                | 17,833        |
| Wheat and cocoa           | 1,743                    | 1,725         | 7,291                 | 7,165         |
| Total processing volumes  | <u>14,167</u>            | <u>13,246</u> | <u>56,004</u>         | <u>53,246</u> |

|   | Quarter ended<br>June 30 |                  | Year ended<br>June 30 |                  |
|---|--------------------------|------------------|-----------------------|------------------|
|   | 2010                     | 2009             | 2010                  | 2009             |
|   | (in millions)            |                  |                       |                  |
| <u>Net sales and other operating income</u>   |                          |                  |                       |                  |
| Oilseeds Processing                           | \$ 6,736                 | \$ 6,761         | \$ 23,058             | \$ 24,518        |
| Corn Processing                               | 2,037                    | 1,904            | 7,942                 | 7,723            |
| Agricultural Services                         | 5,690                    | 6,572            | 25,440                | 31,584           |
| Other   | 1,240                    | 1,295            | 5,242                 | 5,382            |
| Total net sales and other operating<br>income | <u>\$ 15,703</u>         | <u>\$ 16,532</u> | <u>\$ 61,682</u>      | <u>\$ 69,207</u> |

**Segment Operating Profit**  
(unaudited)

|   | Quarter ended<br>June 30 |                 |                | Year ended<br>June 30 |                |                 |
|---|--------------------------|-----------------|----------------|-----------------------|----------------|-----------------|
|   | 2010                     | 2009            | Change         | 2010                  | 2009           | Change          |
|   | (in millions)            |                 |                |                       |                |                 |
| <b>Oilseeds Processing Operating Profit</b>   |                          |                 |                |                       |                |                 |
| Crushing and origination                      | \$ 218                   | \$ 141          | \$ 77          | \$ 818                | \$ 767         | \$ 51           |
| Refining, packaging, biodiesel<br>and other   | 79                       | 21              | 58             | 291                   | 265            | 26              |
| Asia  | 62                       | 65              | (3)            | 291                   | 248            | 43              |
| Total Oilseeds Processing                     | <u>\$ 359</u>            | <u>\$ 227</u>   | <u>\$ 132</u>  | <u>\$1,400</u>        | <u>\$1,280</u> | <u>\$ 120</u>   |
| <b>Corn Processing Operating Profit</b>       |                          |                 |                |                       |                |                 |
| Sweeteners and starches                       | \$ 119                   | \$ 149          | \$ (30)        | \$ 529                | \$ 500         | \$ 29           |
| Bioproducts                                   | 21                       | (160)           | 181            | 193                   | (315)          | 508             |
| Total Corn Processing                         | <u>\$ 140</u>            | <u>\$ (11)</u>  | <u>\$ 151</u>  | <u>\$ 722</u>         | <u>\$ 185</u>  | <u>\$ 537</u>   |
| <b>Agricultural Services Operating Profit</b> |                          |                 |                |                       |                |                 |
| Merchandising and handling                    | \$ 169                   | \$ (29)         | \$ 198         | \$ 583                | \$ 832         | \$ (249)        |
| Transportation                                | 9                        | 12              | (3)            | 85                    | 162            | (77)            |
| Total Agricultural Services                   | <u>\$ 178</u>            | <u>\$ (17)</u>  | <u>\$ 195</u>  | <u>\$ 668</u>         | <u>\$ 994</u>  | <u>\$ (326)</u> |
| <b>Other Operating Profit</b>                 |                          |                 |                |                       |                |                 |
| Processing <sup>(1)</sup>                     | \$ 128                   | \$ 20           | \$ 108         | \$ 403                | \$ 51          | \$ 352          |
| Financial <sup>(2)</sup>                      | (6)                      | (11)            | 5              | 46                    | (57)           | 103             |
| Total Other                                   | <u>\$ 122</u>            | <u>\$ 9</u>     | <u>\$ 113</u>  | <u>\$ 449</u>         | <u>\$ (6)</u>  | <u>\$ 455</u>   |
| <b>Corporate Results</b>                      |                          |                 |                |                       |                |                 |
| LIFO credit (charge)                          | \$ (23)                  | \$ (54)         | \$ 31          | \$ 42                 | \$ 517         | \$ (475)        |
| Interest expense - net                        | (74)                     | (63)            | (11)           | (283)                 | (192)          | (91)            |
| Corporate costs                               | (63)                     | (69)            | 6              | (266)                 | (252)          | (14)            |
| Debt buyback costs                            | -                        | -               | -              | (75)                  | -              | (75)            |
| Unrealized loss on interest rate<br>swap      | (59)                     | -               | (59)           | (59)                  | -              | (59)            |
| Other <sup>(2)</sup>                          | (30)                     | 32              | (62)           | (13)                  | (26)           | 13              |
| Total Corporate                               | <u>\$ (249)</u>          | <u>\$ (154)</u> | <u>\$ (95)</u> | <u>\$ (654)</u>       | <u>\$ 47</u>   | <u>\$ (701)</u> |

(1) Includes Gruma fx losses of \$ 12 million for the quarter and \$ 275 million for the year ended June 30, 2009.

(2) Includes loss on securities of \$ 15 million for the quarter and year ended June 30, 2010 and \$ 18 million for the quarter and year ended June 30, 2009 in Corporate. Includes gain on securities of \$ 3 million for the quarter and \$12 million for the year ended June 30, 2009 in Other.

**Consolidated Statements of Earnings**

(unaudited)

|  | Quarter ended<br>June 30                |                | Year ended<br>June 30 |                 |
|--|---|----------------|-----------------------|-----------------|
|  | 2010                                    | 2009           | 2010                  | 2009            |
|  | (in millions, except per share amounts) |                |                       |                 |
| Net sales and other operating income                                 | \$ 15,703                               | \$ 16,532      | \$ 61,682             | \$ 69,207       |
| Cost of products sold  | 14,777                                  | 16,171         | 57,839                | 65,118          |
| Gross profit   | 926                                     | 361            | 3,843                 | 4,089           |
| Selling, general and administrative expenses                         | 331                                     | 320            | 1,398                 | 1,412           |
| Other (income) expense – net   | 45                                      | (13)           | (140)                 | 177             |
| Earnings before income taxes   | 550                                     | 54             | 2,585                 | 2,500           |
| Income taxes   | (105)                                   | 6              | (666)                 | (812)           |
| Net earnings including noncontrolling interests                      | 445                                     | 60             | 1,919                 | 1,688           |
| Less: Net earnings (losses) attributable to noncontrolling interests | (1)                                     | 2              | (11)                  | 4               |
| Net earnings attributable to ADM                                     | <u>\$ 446</u>                           | <u>\$ 58</u>   | <u>\$ 1,930</u>       | <u>\$ 1,684</u> |
| Diluted earnings per common share                                    | <u>\$ 0.69</u>                          | <u>\$ 0.09</u> | <u>\$ 3.00</u>        | <u>\$ 2.62</u>  |
| Average number of shares outstanding                                 | <u>643</u>                              | <u>643</u>     | <u>644</u>            | <u>644</u>      |
| <u>Other (income) expense - net consists of:</u>                     |   |                |                       |                 |
| Interest expense   | \$ 118                                  | \$ 98          | \$ 422                | \$ 469          |
| Investment income  | (27)                                    | (36)           | (127)                 | (181)           |
| Net loss on marketable securities transactions                       | 13                                      | 15             | 6                     | 6               |
| Gain on sale of businesses   | (1)                                     | (12)           | (14)                  | (13)            |
| Equity in (earnings) losses of unconsolidated affiliates             | (133)                                   | (65)           | (561)                 | (145)           |
| Debt buyback costs   | –                                       | –              | 75                    | –               |
| Unrealized loss on interest rate swap                                | 59                                      | –              | 59                    | –               |
| Other – net  | 16                                      | (13)           | –                     | 41              |
|  | <u>\$ 45</u>                            | <u>\$ (13)</u> | <u>\$ (140)</u>       | <u>\$ 177</u>   |

**Summary of Financial Condition**  
(unaudited)

|  | June 30<br>2010  | June 30<br>2009  |
|--|------------------|------------------|
| (in millions)                                |                  |                  |
| NET INVESTMENT IN                            |                  |                  |
| Working capital                              | \$ 10,279        | \$ 10,927        |
| Property, plant, and equipment               | 8,712            | 7,950            |
| Investments in and advances to affiliates    | 2,799            | 2,459            |
| Long-term marketable securities              | 678              | 626              |
| Other non-current assets                     | 1,225            | 1,139            |
|  | <u>\$ 23,693</u> | <u>\$ 23,101</u> |
| FINANCED BY                                  |                  |                  |
| Short-term debt                              | \$ 374           | \$ 356           |
| Long-term debt, including current maturities | 7,174            | 7,640            |
| Deferred liabilities                         | 1,514            | 1,452            |
| Shareholders' equity                         | 14,631           | 13,653           |
|  | <u>\$ 23,693</u> | <u>\$ 23,101</u> |

**Summary of Cash Flows**  
(unaudited)

|  | Year Ended<br>June 30 |                 |
|--|-----------------------|-----------------|
|  | 2010                  | 2009            |
|  | (in millions)         |                 |
| Operating Activities                             |                       |                 |
| Net earnings                                     | \$ 1,919              | \$ 1,688        |
| Depreciation and amortization                    | 912                   | 780             |
| Other – net                                      | (110)                 | (209)           |
| Changes in operating assets and liabilities      | 6                     | 3,082           |
| Total Operating Activities                       | <u>2,727</u>          | <u>5,341</u>    |
| Investing Activities                             |                       |                 |
| Purchases of property, plant and equipment       | (1,607)               | (1,898)         |
| Proceeds from sales of businesses                | –                     | 258             |
| Net assets of businesses acquired                | (62)                  | (198)           |
| Other investing activities                       | (39)                  | (33)            |
| Total Investing Activities                       | <u>(1,708)</u>        | <u>(1,871)</u>  |
| Financing Activities                             |                       |                 |
| Long-term debt borrowings                        | 27                    | 125             |
| Long-term debt payments                          | (552)                 | (24)            |
| Debt repayment premium and costs                 | (71)                  | –               |
| Net borrowings (payments) under lines of credit  | 29                    | (2,890)         |
| Purchases of treasury stock                      | (100)                 | (100)           |
| Cash dividends                                   | (372)                 | (347)           |
| Other  | 11                    | 11              |
| Total Financing Activities                       | <u>(1,028)</u>        | <u>(3,225)</u>  |
| Increase (decrease) in cash and cash equivalents | (9)                   | 245             |
| Cash and cash equivalents - beginning of period  | 1,055                 | 810             |
| Cash and cash equivalents - end of period        | <u>\$ 1,046</u>       | <u>\$ 1,055</u> |