# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) April 29, 2005



## ARCHER-DANIELS-MIDLAND COMPANY

(Exact name of registrant as specified in its charter)

**Delaware** 

(State or other jurisdiction of incorporation)

1-44

(Commission File Number)

41-0129150

(IRS Employer Identification No.)

4666 Faries Parkway Decatur, Illinois

(Address of principal executive offices)

62526

(Zip Code)

Registrant's telephone number, including area code: (217) 424-5200

### **Item 2.02** Results of Operations and Financial Condition.

On April 29, 2005, Archer-Daniels-Midland Company (ADM) issued a press release announcing third quarter results. A copy of such press release is attached hereto as Exhibit 99.1 and incorporated herein by reference.

### **Item 9.01** Financial Statements and Exhibits.

- (c) Exhibits The following exhibit is furnished herewith:
  - 99.1 Press release dated April 29, 2005 announcing third quarter results.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### ARCHER-DANIELS-MIDLAND COMPANY

Date: April 29, 2005 By /s/ David J. Smith

David J. Smith

Executive Vice President, Secretary and

General Counsel

## **EXHIBIT INDEX**

Exhibit

Description Press Release dated April 29, 2005 99.1



## **News Release**

#### FOR IMMEDIATE RELEASE

**April 29, 2005** 

#### ARCHER DANIELS MIDLAND REPORTS THIRD QUARTER RESULTS

Decatur, IL — April 29, 2005 — Archer Daniels Midland (NYSE: ADM)

- ► Net earnings for the quarter ended March 31, 2005 increased 19% to \$ 269 million \$ .41 per share from \$ 227 million \$ .35 per share last year.
  - Net earnings for the quarter ended March 31, 2005 includes a gain of \$ 74 million, \$ .11 per share, representing the Company's gain upon the sale of its interest in Tate & Lyle.
- ▶ Third quarter segment operating profit decreased to \$ 377 million from \$ 502 million last year.
  - Oilseeds Processing earnings decreased as improved processing margins in Europe were offset by a reduction in North American and Asian operating results.
  - Corn Processing earnings decreased due principally to higher energy costs and reduced lysine selling prices. Net corn costs in fiscal 2005 continue to decline from the peak reached in the fourth quarter of fiscal 2004.
  - Agricultural Services earnings were comparable to last year as improved North American origination and transportation results were offset by a decline from the prior year's strong global grain merchandising results.
  - Other segment operating earnings decreased primarily from reduced operating results of Food and Feed Ingredients partially offset by improved Financial earnings.

#### ► Financial Highlights

(Amounts in thousands, except per share data and percentages)

| (I mounts in thousands, enterprise state data and percentages) |                    |           |    |           |          |                   |            |    |            |          |  |
|--|--------------------|-----------|----|-----------|----------|-------------------|------------|----|------------|----------|--|
|  | THREE MONTHS ENDED |           |    |           |          | NINE MONTHS ENDED |            |    |            |          |  |
|  |                    | 3/31/05   |    | 3/31/04   | % CHANGE |                   | 3/31/05    |    | 3/31/04    | % CHANGE |  |
| Net sales and other operating income                           | \$                 | 8,484,171 | \$ | 9,309,019 | -9%      | \$                | 26,520,108 | \$ | 26,465,425 | _        |  |
| Segment operating profit                                       | \$                 | 376,587   | \$ | 501,708   | -25%     | \$                | 1,199,944  | \$ | 1,293,394  | -7%      |  |
| Net earnings   | \$                 | 269,095   | \$ | 226,769   | 19%      | \$                | 848,901    | \$ | 597,771    | 42%      |  |
| Earnings per share   | \$                 | .41       | \$ | .35       | 17%      | \$                | 1.29       | \$ | .92        | 40%      |  |
| Average number of shares outstanding                           |                    | 658,333   |    | 650,962   | 1%       |                   | 656,177    |    | 649,241    | 1%       |  |

<sup>&</sup>quot;This quarter's earnings reflect the competitive markets in agribusiness and the impact of capacity added in recent years in several sectors. Cash flows remain strong, liquidity improved and returns from our financial assets contributed to the solid results."

G. Allen Andreas, Chairman and Chief Executive

#### **Discussion of Operations**

Net earnings for the quarter ended March 31, 2005 were \$ 269 million, or \$ .41 per share, compared to \$ 227 million, or \$ .35 per share, last year. Net earnings for the nine months ended March 31, 2005 were \$ 849 million, or \$ 1.29 per share, compared to \$ 598 million, or \$ .92 per share, last year. This year's results for the quarter and nine months include a gain of \$ 114 million (\$ 74 million after tax, equal to \$ .11 per share) from the sale of the Company's direct share interest in Tate & Lyle. This year's results for the nine months also include an after tax gain of \$ 45 million (\$ .07 per share) representing the Company's equity share of the gain reported in the second quarter by its unconsolidated affiliate, CIP, upon the sale of its interest in Tate & Lyle. Last year's results for the quarter and nine months included asset abandonment charges of \$ 12 million (\$ 8 million after tax, equal to \$ .01 per share) and \$ 41 million (\$ 26 million after tax, equal to \$ .04 per share) respectively. Last year's results for the quarter and nine months also included a \$ 21 million (\$ 13 million after tax, equal to \$ .02 per share) gain from an insurance-related lawsuit pertaining to the flood of 1993 and an \$ 11 million (\$ 7 million after tax, equal to \$ .01 per share) gain on securities transactions.

Segment Operating profit declined \$125 million to \$377 million for the quarter and declined \$93 million to \$1.2 billion for the nine months.

Oilseeds Processing operating profit declined \$ 57 million to \$ 61 million for the quarter and declined \$ 35 million to \$ 271 million for the nine months as improved operating results in Europe were offset by decreased operating results in North American and Asian operations. Operating results in South America improved for the quarter but lagged prior year results for the nine months.

Corn Processing operating profit declined \$ 54 million to \$ 178 million for the quarter and declined \$ 98 million to \$ 413 million for the nine months due principally to higher energy costs and reduced lysine selling prices as compared to last year. In addition, higher average net corn costs negatively impacted the nine month comparison. However, as net corn costs in fiscal 2005 continue to decline, third quarter Corn Processing operating profits increased 35% over second quarter levels. Sweetener and Starches earnings declined \$ 12 million to \$ 80 million for the quarter due principally to higher energy costs and declined \$ 77 million to \$ 179 million for the nine months due principally to higher average net corn and energy costs. For the quarter, Bioproducts operating profits declined \$ 42 million to \$ 98 million as the effect of higher energy costs, lower ethanol sales volumes and lower lysine selling prices more than offset the positive impact of higher ethanol selling prices and lower net corn costs. For the nine months, Bioproducts operating profits decreased \$ 21 million to \$ 233 million due principally to higher average net corn and energy costs, lower ethanol sales volumes and lower lysine selling prices partially offset by the higher ethanol selling prices.

Agricultural Services operating profit of \$ 55 million for the quarter and \$194 million for the nine months were down slightly from last year levels as improvements in North American origination and transportation operating results were offset by a decline from the prior year's strong global grain merchandising results.

Other segment operating profit decreased to \$ 83 million from \$ 97 million for the quarter and increased to \$ 322 million from \$ 271 million for the nine months. Food and Feed Ingredient earnings of \$ 44 million for the quarter declined from prior year levels due principally to reduced results from Cocoa and Natural Health and Nutrition operations. Earnings of Food and Feed Ingredients of \$ 204 million for the nine months were comparable to last year. Financial operations increased to \$ 40 million for the quarter and \$ 119 million for the nine months primarily due to improved results of private equity fund investments. In addition, results of the captive insurance operations improved in the nine month period.

Archer Daniels Midland Page 3

Corporate results for the quarter improved \$ 195 million to a profit of \$ 32 million from a loss of \$ 163 million last year. For the nine months, Corporate results improved \$ 466 million to a profit of \$ 49 million from a loss of \$ 417 million last year. These improvements were related to the current year gains of \$ 114 million for the quarter and \$ 159 million for the nine months related to the sale of the Company's Tate & Lyle interests. In addition, changing commodity price levels had no impact on LIFO inventory valuation for the current year quarter but rising prices resulted in a \$ 99 million LIFO charge last year. For the nine months, declining commodity price levels this year resulted in LIFO income of \$ 135 million compared to a LIFO charge of \$ 160 million for the nine months last year due to rising price levels.

#### **Conference Call Information**

Archer Daniels Midland will host a conference call and audio Web cast at 8:00 a.m. Central Daylight Time on Friday, April 29, 2005 to discuss financial results and provide a Company update. To listen by phone, dial 800-798-2864 or 617-614-6206; the access code is 21567211. Digital replay of the call will be available beginning on April 29, 2005 from 1:00 p.m. CDT and ending on May 6, 2005. To access this replay, dial 888-286-8010 or 617-801-6888 and enter access code: 33538402. To listen to a live broadcast via the Internet go to: <a href="http://www.admworld.com/webcast/">http://www.admworld.com/webcast/</a>. A replay of the Web cast will be available on the ADM World Web site.

Archer Daniels Midland Company (ADM) is a world leader in agricultural processing. ADM is one of the world's largest processors of soybeans, corn, wheat and cocoa. ADM is also a leader in the production of soy meal and oil, ethanol, corn sweeteners and flour. In addition, ADM produces value-added food and feed ingredients. Headquartered in Decatur, Illinois, ADM has over 26,000 employees, more than 250 processing plants and net sales for the fiscal year ended June 30, 2004 of \$36.2 billion. Additional information can be found on ADM's Web site at <a href="http://www.admworld.com">http://www.admworld.com</a>.

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#### **Contacts:**

Brian Peterson Senior Vice President - Corporate Affairs 217/424-5413 Dwight Grimestad Vice President - Investor Relations 217/424-4586

(Financial Tables Follow)

## ARCHER DANIELS MIDLAND COMPANY CONSOLIDATED STATEMENTS OF EARNINGS

(unaudited)

|   | Three months ended March 31,             |                        |    |                        | Nine months ended March 31, |                          |    |                          |
|---|--|------------------------|----|------------------------|-----------------------------|--------------------------|----|--------------------------|
|   |  | 2005                   |    | 2004                   | _                           | 2005                     |    | 2004                     |
|   | (in thousands, except per share amounts) |                        |    |                        |                             |                          |    |                          |
| Net sales and other operating income<br>Cost of products sold | \$                                       | 8,484,171<br>7,909,315 | \$ | 9,309,019<br>8,722,000 | \$                          | 26,520,108<br>24,613,112 | \$ | 26,465,425<br>24,820,358 |
| Gross profit  |  | 574,856                |    | 587,019                |                             | 1,906,996                |    | 1,645,067                |
| Selling, general and administrative expenses                  |  | 280,395                |    | 251,701                |                             | 801,645                  |    | 749,138                  |
| Other (income) expense – net                                  |  | (114,575)              |    | (3,143)                |                             | (143,984)                |    | 19,785                   |
| Earnings before income taxes                                  |  | 409,036                |    | 338,461                |                             | 1,249,335                |    | 876,144                  |
| Income taxes  |  | 139,941                |    | 111,692                |                             | 400,434                  |    | 278,373                  |
| Net earnings  | \$                                       | 269,095                | \$ | 226,769                | \$                          | 848,901                  | \$ | 597,771                  |
| Diluted earnings per common share                             | \$                                       | .41                    | \$ | .35                    | \$                          | 1.29                     | \$ | .92                      |
| Average number of shares outstanding                          |  | 658,333                |    | 650,962                | _                           | 656,177                  |    | 649,241                  |
| Other (income) expense - net consists of: Interest expense    | \$                                       | 80,293                 | \$ | 86,856                 | \$                          | 241,903                  | \$ | 259,849                  |
| Investment income  Net (gain) loss on marketable securities   |  | (36,300)               |    | (35,775)               |                             | (91,756)                 |    | (89,524)                 |
| transactions Equity in (earnings) losses of                   |  | (113,820)              |    | (10,677)               |                             | (113,261)                |    | (11,697)                 |
| unconsolidated affiliates                                     |  | (36,611)               |    | (44,804)               |                             | (173,409)                |    | (141,453)                |
| Other – net   |  | (8,137)                |    | 1,257                  |                             | (7,461)                  |    | 2,610                    |
|   | \$                                       | (114,575)              | \$ | (3,143)                | \$                          | (143,984)                | \$ | 19,785                   |
| Operating profit by segment is as follows:                    |  |                        |    |                        |                             |                          |    |                          |
| Oilseeds Processing Corn Processing                           | \$                                       | 60,734                 | \$ | 117,510                | \$                          | 270,789                  | \$ | 306,223                  |
| Sweeteners and Starches                                       |  | 79,817                 |    | 91,542                 |                             | 179,455                  |    | 256,214                  |
| Bioproducts   |  | 98,056                 |    | 139,949                |                             | 233,499                  |    | 254,681                  |
| Total Corn Processing   |  | 177,873                |    | 231,491                |                             | 412,954                  |    | 510,895                  |
| Agricultural Services (2)                                     |  | 54,644                 |    | 55,827                 |                             | 193,779                  |    | 205,011                  |
| Other   |  |                        |    |                        |                             |                          |    |                          |
| Food and Feed Ingredients (2)                                 |  | 43,544                 |    | 70,031                 |                             | 203,591                  |    | 202,598                  |
| Financial   |  | 39,792                 |    | 26,849                 |                             | 118,831                  |    | 68,667                   |
| Total Other (2)   |  | 83,336                 |    | 96,880                 |                             | 322,422                  |    | 271,265                  |
| Total segment operating profit                                |  | 376,587                |    | 501,708                |                             | 1,199,944                |    | 1,293,394                |
| Corporate (1) (2) (3)   |  | 32,449                 |    | (163,247)              |                             | 49,391                   |    | (417,250)                |
| Earnings before income taxes                                  | \$                                       | 409,036                | \$ | 338,461                | \$                          | 1,249,335                | \$ | 876,144                  |

<sup>(1)</sup> Fiscal 2005 third quarter and nine months results include gains of \$ 114 million and \$ 159 million, respectively, related to sales of the Company's interests in Tate & Lyle.

<sup>(2)</sup> Fiscal 2004 third quarter results include a charge for the abandonment and write down of long-lived assets of: Oilseeds Processing (\$ 3 million), Corn Processing (\$ 1 million) and Other (\$ 8 million). Fiscal 2004 nine month results include a charge for the abandonment and write down of long-lived assets of: Oilseeds Processing (\$ 3 million), Corn Processing (\$ 1 million), Agricultural Services (\$ 5 million), Other (\$ 18 million) and Corporate (\$ 14 million).

<sup>(3)</sup> Includes LIFO income of \$ 135 million for the nine months ended March 31, 2005. Includes LIFO charge of \$ 99 million for the quarter and \$ 160 million for the nine months ended March 31, 2004.

## ARCHER DANIELS MIDLAND COMPANY SUMMARY OF FINANCIAL CONDITION

(unaudited)

|   | N  | March 31, 2005 | J  | Tune 30, 2004 |  |  |
|---|----|----------------|----|---------------|--|--|
|   |    | (in thousands) |    |               |  |  |
| NET INVESTMENT IN                           |    |                |    |               |  |  |
| Working capital                             | \$ | 5,036,687      | \$ | 5,520,066     |  |  |
| Property, plant and equipment               |    | 5,248,860      | ·  | 5,254,738     |  |  |
| Investments in and advances to affiliates   |    | 1,893,932      |    | 1,832,619     |  |  |
| Long-term marketable securities             |    | 989,510        |    | 1,161,388     |  |  |
| Other non-current assets                    |    | 804,899        |    | 781,080       |  |  |
|   | \$ | 13,973,888     | \$ | 14,549,891    |  |  |
| FINANCED BY                                 |    |                |    |               |  |  |
| Short-term debt                             | \$ | 270,374        | \$ | 1,770,512     |  |  |
| Long-term debt, including current maturites |    | 3,758,072      |    | 3,900,670     |  |  |
| Deferred liabilities                        |    | 1,372,336      |    | 1,180,493     |  |  |
| Shareholders' equity                        |    | 8,573,106      |    | 7,698,216     |  |  |
|   | \$ | 13,973,888     | \$ | 14,549,891    |  |  |

#### **SUMMARY OF CASH FLOWS**

(unaudited)

| (unaudicu)                                      | <br>Nine Months Ended<br>March 31, |            |             |  |  |
|---|------------------------------------|------------|-------------|--|--|
|   | <br>2005                           |            | 2004        |  |  |
|   | (in thousands)                     |            |             |  |  |
| Operating activities                            |                                    |            |             |  |  |
| Net earnings                                    | \$<br>848,901                      | \$         | 597,771     |  |  |
| Depreciation                                    | 507,599                            |            | 513,293     |  |  |
| Asset abandonments                              | 1,896                              |            | 40,184      |  |  |
| Other-net                                       | 31,742                             |            | 31,087      |  |  |
| Changes in operating assets and liabilities     | 653,614                            |            | (2,080,976) |  |  |
| Total Operating Activities                      | <br>2,043,752                      |            | (898,641)   |  |  |
| Investing Activities                            |                                    |            |             |  |  |
| Purchases of property, plant and equipment      | (451,223)                          |            | (365,752)   |  |  |
| Net assets of businesses acquired               | (4,670)                            |            | (53,616)    |  |  |
| Other investing activities                      | 351,223                            |            | (23,705)    |  |  |
| Total Investing Activities                      | <br>(104,670)                      | ' <u>'</u> | (443,073)   |  |  |
| Financing Activities                            |                                    |            |             |  |  |
| Long-term borrowings                            | 8,547                              |            | 2,646       |  |  |
| Long-term debt payments                         | (174,018)                          |            | (26,731)    |  |  |
| Net borrowings (payments) under lines of credit | (1,520,661)                        |            | 1,510,532   |  |  |
| Purchases of treasury stock                     | (3,514)                            |            | (4,083)     |  |  |
| Cash dividends                                  | (153,967)                          |            | (126,615)   |  |  |
| Proceeds from exercises of stock options        | 26,207                             |            | 26,021      |  |  |
| Total Financing Activities                      | <br>(1,817,406)                    |            | 1,381,770   |  |  |
| Increase in cash and cash equivalents           | 121,676                            |            | 40,056      |  |  |
| Cash and cash equivalents beginning of period   | 540,207                            |            | 764,959     |  |  |
| Cash and cash equivalents end of period         | \$<br>661,883                      | \$         | 805,015     |  |  |